

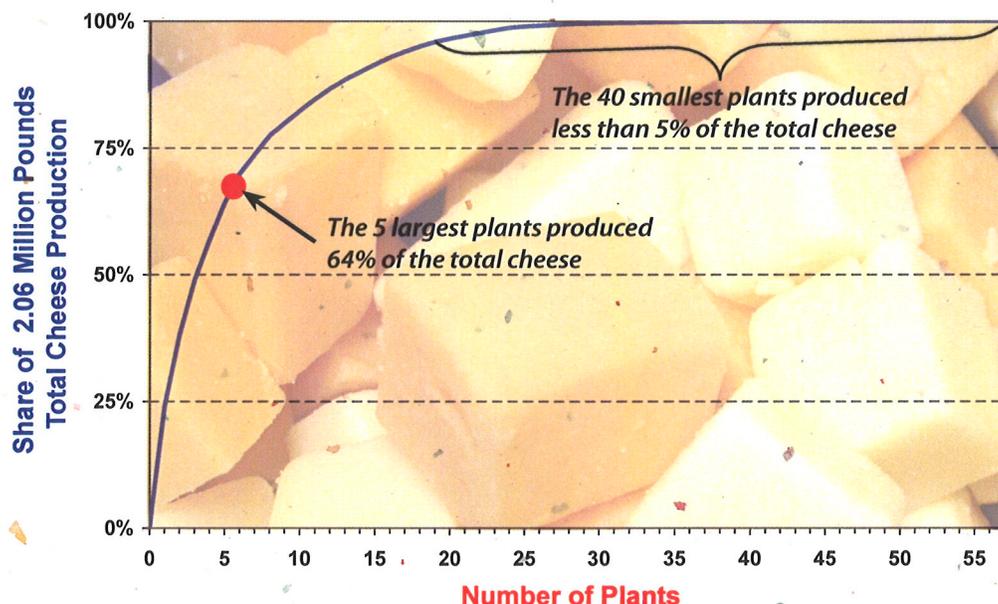
CALIFORNIA

# Dairy Information

**B U L L E T I N**
*A publication serving the dairy industry for over 67 years*

## 2009 Total Cheese Production, by California Plants

Total Cheese Production, by California Plants, 2009



- In 2009, California's 57 cheese plants produced 2.06 billion pounds of cheese.
- In 2009, Mozzarella, Cheddar, and Jack cheeses accounted for 53.6%, 17.7%, and 13.6%, respectively, of the total cheese production.

### Please note:

Currently, Tables 1-17 are available on the Dairy Marketing Branch (Branch) website at: <http://www.cdfa.ca.gov/dairy/xls/StatisticsData.xls> and beginning with the March 2010 issue, the entire publication is also available in PDF format on the Branch website at: [http://www.cdfa.ca.gov/dairy/dairy\\_info\\_bulletin.html](http://www.cdfa.ca.gov/dairy/dairy_info_bulletin.html)

*The cost of paper, printing and mail service for this publication (California Dairy Information Bulletin) continues to increase. In an effort to gain better control over these costs, the Branch has determined that it will discontinue the printing and mailing of this publication in hard copy. The data and tables and the PDF publication are being made available electronically and posted to our website on the same day that we release the data, much timelier than mail delivery. If you would like an email notice each month when the DIB has been posted, send request to [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov).*

*We appreciate your cooperation. If you have any questions regarding this change please contact Karen or Lu at (916) 341-5988.*





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## National Dairy Situation & Outlook – USDA Estimates

### Milk Production

Monthly: Compared to 2009, USDA estimates overall milk production across the U.S. was up by 0.6% in March 2010. USDA reports that California milk production was down 0.7% (on 63,000 less cows and 55 more pounds per cow), compared to March 2009. Among other western states, Arizona was down 7.0%; New Mexico was down 3.8%; and Washington was up 7.9%. Three of the top 10 states reported a production decrease. The largest increase was reported by Washington State at 7.9% growth in milk production (on 10,000 more cows and 70 more pounds per cow).

Quarterly: For the first quarter of 2010 compared to the fourth quarter of 2009, U.S. milk cow numbers dropped to 9.085 million, milk production per cow increased to 5,200 pounds; the net effect was increased milk production to 47.2 billion pounds. USDA projects that for the second quarter of 2010 compared to the first quarter of 2010, U.S. milk cow numbers will decrease to 9.075 million cows, production per cow will increase to 5,385 pounds; the net effect would be increased milk production to 48.9 billion pounds.

### Milk Prices

Comparing the first quarter of 2010 to the fourth quarter of 2009, U.S. average milk prices increased to \$15.70/cwt. USDA projects that for the second quarter of 2010, U.S. average all-milk prices will be \$14.65-15.05/cwt.; Class 4b prices will be \$13.52-13.92/cwt.; and Class 4a prices will be \$13.30-13.80/cwt.

### Utility Cow Prices

Comparing the first quarter of 2010 to the fourth quarter of 2009, average U.S. utility cow prices were up \$8.14/cwt. to a national average of \$52.57/cwt. USDA projects that utility cow prices will average \$51-55/cwt. in the second quarter of 2010.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

## California Data Summaries

### COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during March 2010 totaled 3.48 billion pounds, 0.7 percent less than the quantity produced during March 2009. For the twelve months ending March 2010, total milk production decreased 3.6% as compared to the same period the previous year.

### MANUFACTURED PRODUCTS

For the months of March 2010, as compared to March 2009, the total manufacture of butter increased 10.8 percent; manufacture of nonfat dried milk for human consumption decreased 0.8 percent; manufacture of total cheese increased 2.8 percent; and manufacture of total frozen products increased 9.4 percent.

### SALES OF CLASS 1 MARKET MILK

Sales of Class 1 market milk products in California during March 2010 decreased 0.5 percent compared to sales during March 2009.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.



## MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk  
in Thousand Pounds, in California, by Month <sup>1</sup>  
April 2008 - March 2010**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
April	3,445,127	3,282,426	-4.7%	63,779	151,030	136.8%	3,508,906	3,433,456	-2.2%
May	3,517,344	3,352,685	-4.7%	63,827	158,256	147.9%	3,581,171	3,510,941	-2.0%
June	3,354,527	3,131,599	-6.6%	59,040	149,224	152.7%	3,413,567	3,280,823	-3.9%
July	3,352,455	3,094,477	-7.7%	59,331	150,704	154.0%	3,411,786	3,245,181	-4.9%
August	3,340,600	3,092,257	-7.4%	56,810	149,922	163.9%	3,397,410	3,242,179	-4.6%
September	3,217,857	2,924,511	-9.1%	54,187	142,436	162.9%	3,272,044	3,066,947	-6.3%
October	3,329,896	3,056,611	-8.2%	51,671	148,616	187.6%	3,381,567	3,205,227	-5.2%
November	3,254,560	2,988,806	-8.2%	52,321	142,303	172.0%	3,306,881	3,131,110	-5.3%
December	3,384,368	3,136,149	-7.3%	53,967	146,638	171.7%	3,438,335	3,282,787	-4.5%
January	3,289,250	3,193,141	-2.9%	159,406	175,499	10.1%	3,448,656	3,368,639	-2.3%
February	3,004,049	2,921,998	-2.7%	133,199	165,204	24.0%	3,137,247	3,087,202	-1.6%
March	3,355,052	3,293,405	-1.8%	148,616	185,666	24.9%	3,503,668	3,479,071	-0.7%
<b>Jan-Mar Total</b>	<b>9,648,351</b>	<b>9,408,543</b>	<b>-2.5%</b>	<b>441,221</b>	<b>526,368</b>	<b>19.3%</b>	<b>10,089,571</b>	<b>9,934,912</b>	<b>-1.5%</b>
<b>Apr-Mar Total</b>	<b>39,845,085</b>	<b>37,468,064</b>	<b>-6.0%</b>	<b>956,153</b>	<b>1,865,498</b>	<b>95.1%</b>	<b>40,801,239</b>	<b>39,333,562</b>	<b>-3.6%</b>
<b>2009 Total</b>	<b>37,707,871</b>			<b>1,780,351</b>			<b>39,488,221</b>		

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis  
Compared to Prior Month, in Thousand Pounds, in California, by Month <sup>1</sup>  
April 2009 - March 2010**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2009-2010	% Change	2009-2010	% Change	2009-2010	% Change
March	108,227		4,794		113,022	
April	109,414	1.1%	5,034	5.0%	114,449	1.3%
May	108,151	-1.2%	5,105	1.4%	113,256	-1.0%
June	104,387	-3.5%	4,974	-2.6%	109,361	-3.4%
July	99,822	-4.4%	4,861	-2.3%	104,683	-4.3%
August	99,750	-0.1%	4,836	-0.5%	104,586	-0.1%
September	97,484	-2.3%	4,748	-1.8%	102,232	-2.3%
October	98,600	1.1%	4,794	1.0%	103,394	1.1%
November	99,627	1.0%	4,743	-1.1%	104,370	0.9%
December	101,166	1.5%	4,730	-0.3%	105,896	1.5%
January	103,005	1.8%	5,661	19.7%	108,666	2.6%
February	104,357	1.3%	5,900	4.2%	110,257	1.5%
March	106,239	1.8%	5,989	1.5%	112,228	1.8%

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> March 2010**

County and Region	Bulk Milk			Percent change from 2009	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Alameda						
Alpine						
Amador						
Butte	456,005	20,006	476,011	6.7%	4.40%	9.27%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,899,105	593,317	4,492,422	-14.1%	4.07%	8.88%
El Dorado						
Fresno	224,709,890	974,159	225,684,049	-1.1%	3.63%	8.84%
Glenn	32,389,083	1,461,534	33,850,617	-2.0%	3.65%	8.82%
Humboldt	14,972,930	3,652,319	18,625,249	-2.4%	4.21%	8.94%
Inyo						
Kern	329,160,442	2,695,255	331,855,697	0.6%	3.60%	8.79%
Kings	361,672,500	2,687,149	364,359,649	2.6%	3.62%	8.82%
Lake						
Lassen						
Madera	128,110,491	5,271,763	133,382,254	-3.4%	3.69%	8.82%
Marin	14,506,358	0	14,506,358	-10.0%	3.61%	8.88%
Mariposa						
<b>Mendocino</b>						
Merced	425,765,726	78,252,859	504,018,585	1.0%	3.78%	8.89%
Modoc						
Mono						
<b>Monterey</b>						
Napa						
Nevada						
<b>Placer</b>						
Plumas						
Sacramento	27,315,403	826,501	28,141,904	-6.4%	3.68%	8.85%
San Benito	490,260	0	490,260	-58.9%	4.00%	8.67%
San Francisco						
San Joaquin	177,665,966	17,565,870	195,231,836	0.8%	3.60%	8.83%
San Mateo						
Santa Clara						
Santa Cruz						
<b>Shasta</b>						
Sierra						
Siskiyou	1,164,918	0	1,164,918	-0.6%	3.78%	8.82%
<b>Solano</b>						
Sonoma	42,217,095	46,845	42,263,940	-5.8%	3.72%	8.88%
Stanislaus	290,073,062	55,731,474	345,804,536	1.4%	3.68%	8.85%
<b>Sutter</b>						
Tehama	3,469,187	5,622,653	9,091,840	-6.8%	3.98%	9.00%
Trinity						
Tulare	950,456,630	4,215,925	954,672,555	-1.2%	3.68%	8.85%
Tuolumne						
<b>Yolo</b>						
Yuba	5,997,462	0	5,997,462	0.9%	3.90%	8.87%
<b>N. California</b>	<b>3,047,307,566</b>	<b>182,892,283</b>	<b>3,230,199,849</b>	<b>-0.2%</b>	<b>3.68%</b>	<b>8.84%</b>

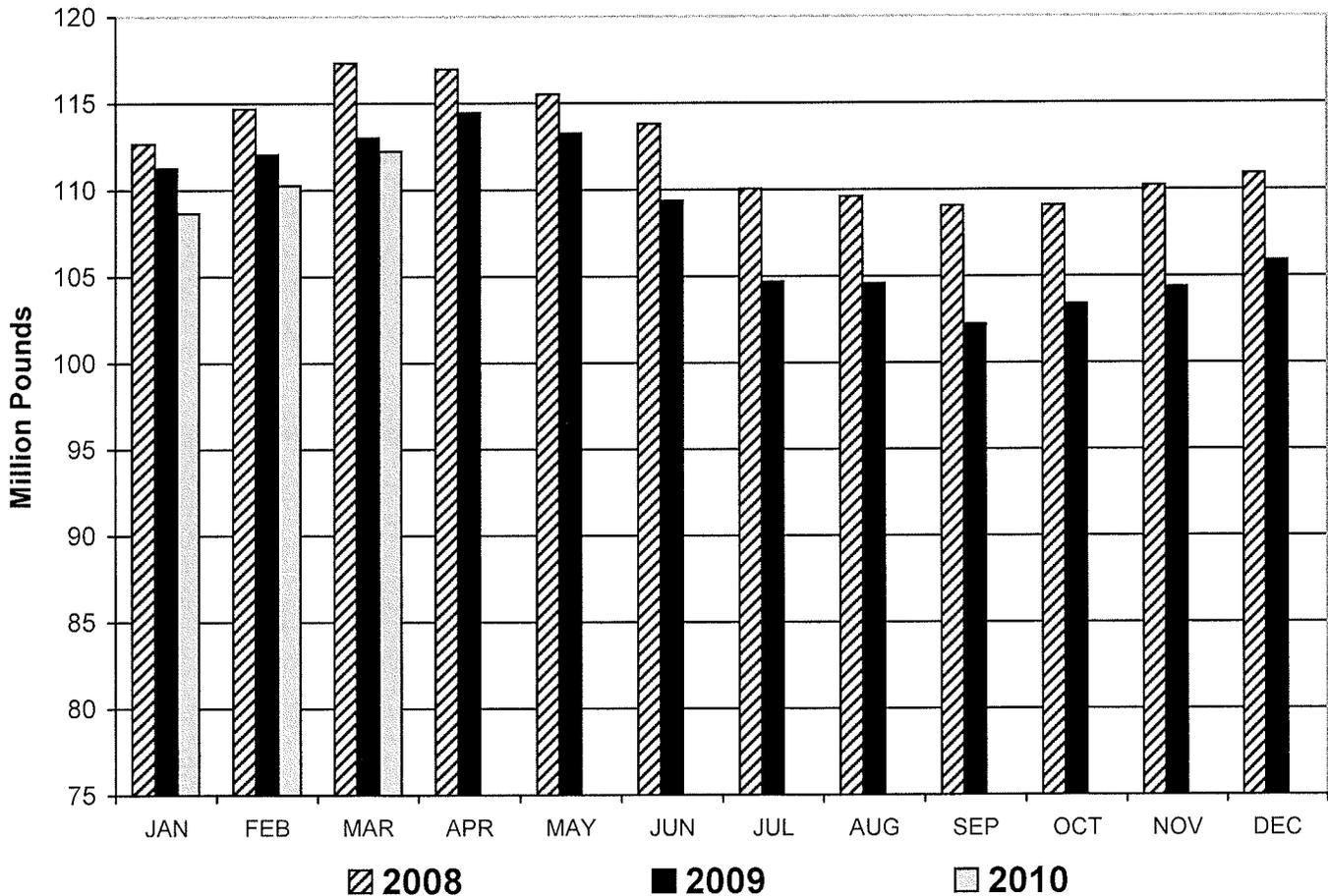
## MILK PRODUCTION BY COUNTY

**Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> March 2010**

County and Region	Bulk Milk		Percent change from 2009	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Imperial	14,359,029	0	14,359,029	3.4%	3.78%	8.97%
<b>Los Angeles</b>						
Orange						
Riverside	85,108,497	0	85,108,497	-7.9%	3.59%	8.79%
San Bernardino	133,724,584	2,773,700	136,498,284	-6.2%	3.54%	8.80%
San Diego	4,765,322	0	4,765,322	-9.1%	3.46%	8.80%
<b>San Luis Obispo</b>						
<b>Santa Barbara</b>						
Ventura						
<b>S. California</b>	<b>246,097,002</b>	<b>2,773,700</b>	<b>248,870,702</b>	<b>-6.2%</b>	<b>3.57%</b>	<b>8.81%</b>
<b>State Total</b>	<b>3,293,404,568</b>	<b>185,665,983</b>	<b>3,479,070,551</b>	<b>-0.7%</b>	<b>3.67%</b>	<b>8.84%</b>

<sup>1</sup> Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, Shasta, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

## CALIFORNIA MILK PRODUCTION Average Daily Basis 2008, 2009, 2010



## MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2009	2010	2009	2010	2009	2010	2009	2010
January	10,247	10,332	6,987	7,854	6,780	5,839	53,176	51,632
February	9,334	9,523	6,486	6,876	7,023	5,917	45,444	46,502
March	10,377	10,479	7,669	9,068	7,654	8,622	48,717	46,852
April	10,192		8,067		8,312		45,290	
May	10,001		7,911		9,481		44,889	
June	10,005		8,461		9,107		39,373	
July	10,245		7,919		8,831		39,336	
August	10,207		8,444		8,917		38,817	
September	10,092		8,011		7,739		37,638	
October	10,488		10,389		6,710		40,939	
November	10,348		11,578		5,420		42,298	
December	10,797		11,302		4,579		47,591	
<b>Jan - Mar Total</b>	<b>29,958</b>	<b>30,334</b>	<b>21,142</b>	<b>23,798</b>	<b>21,457</b>	<b>20,378</b>	<b>147,337</b>	<b>144,986</b>
<b>Change from 2009</b>		<b>1.3%</b>		<b>12.6%</b>		<b>-5.0%</b>		<b>-1.6%</b>
<b>2009 Total</b>	<b>122,333</b>		<b>103,224</b>		<b>90,553</b>		<b>523,507</b>	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2009	2010	2009	2010	2009	2010	2009	2010
January	48,140	49,330	10,651	10,958	6,177	5,318	104,240	96,614
February	44,786	45,003	10,688	10,011	6,456	5,283	88,014	87,633
March	48,816	50,058	12,128	12,286	8,703	7,637	97,269	94,311
April	47,088		11,401		9,714		95,489	
May	47,014		11,772		9,074		101,678	
June	45,206		11,562		8,820		90,096	
July	46,371		10,897		8,039		84,026	
August	47,624		12,226		8,186		81,679	
September	48,133		11,664		7,319		70,895	
October	49,967		11,319		6,208		81,216	
November	49,075		11,289		4,971		83,951	
December	50,131		11,125		4,261		93,410	
<b>Jan - Mar Total</b>	<b>141,742</b>	<b>144,391</b>	<b>33,467</b>	<b>33,255</b>	<b>21,336</b>	<b>18,238</b>	<b>289,523</b>	<b>278,558</b>
<b>Change from 2009</b>		<b>1.9%</b>		<b>-0.6%</b>		<b>-14.5%</b>		<b>-3.8%</b>
<b>2009 Total</b>	<b>572,351</b>		<b>136,722</b>		<b>87,928</b>		<b>1,071,964</b>	
Month	Fluid							
	2009	2010						
January	432,901	442,780						
February	403,174	405,816						
March	439,689	448,793						
April	425,545							
May	424,485							
June	408,549							
July	417,463							
August	430,684							
September	435,556							
October	450,959							
November	439,413							
December	451,686							
<b>Jan - Mar Total</b>	<b>1,275,763</b>	<b>1,297,388</b>						
<b>Change from 2009</b>		<b>1.7%</b>						
<b>2009 Total</b>	<b>5,160,102</b>							

## MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2009	2010	2009	2010	2009	2010	2009	2010
January	42,430	40,364	27,383	27,383	92,237	88,639	119,619	116,021
February	38,840	35,538	24,746	24,734	82,381	79,622	107,127	104,356
March	43,453	41,086	27,411	27,383	90,458	88,724	117,870	116,107
April	42,147		26,507		87,501		114,009	
May	42,274		27,393		87,163		114,555	
June	39,545		26,479		80,011		106,490	
July	38,452		27,379		77,405		104,784	
August	38,897		27,374		77,908		105,282	
September	37,674		26,486		74,668		101,154	
October	39,791		27,384		80,934		108,318	
November	38,405		26,508		81,543		108,050	
December	40,670		27,384		87,554		114,939	
<b>Jan - Mar Total</b>	<b>124,723</b>	<b>116,988</b>	<b>79,540</b>	<b>79,499</b>	<b>265,076</b>	<b>256,984</b>	<b>344,616</b>	<b>336,484</b>
<b>Change from 2009</b>		<b>-6.2%</b>		<b>-0.1%</b>		<b>-3.1%</b>		<b>-2.4%</b>
<b>2009 Total</b>	<b>482,579</b>		<b>322,432</b>		<b>999,764</b>		<b>1,322,196</b>	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2009	2010	2009	2010	2009	2010	2009	2010
January	112,961	111,507	66,741	66,768	215,428	206,960	282,168	273,728
February	105,635	101,632	60,311	60,311	195,268	189,251	255,579	249,562
March	117,906	117,239	66,806	66,767	218,016	214,763	284,822	281,531
April	115,161		64,623		214,230		278,853	
May	114,816		66,791		217,563		284,354	
June	109,089		64,567		200,206		264,773	
July	110,732		66,772		193,293		260,064	
August	111,229		66,762		194,182		260,944	
September	109,678		64,583		183,105		247,688	
October	112,753		66,769		194,695		261,463	
November	108,150		64,630		192,806		257,436	
December	111,183		66,771		203,340		270,111	
<b>Jan - Mar Total</b>	<b>336,502</b>	<b>330,378</b>	<b>193,858</b>	<b>193,847</b>	<b>628,711</b>	<b>610,974</b>	<b>822,569</b>	<b>804,821</b>
<b>Change from 2009</b>		<b>-1.8%</b>		<b>0.0%</b>		<b>-2.8%</b>		<b>-2.2%</b>
<b>2009 Total</b>	<b>1,339,293</b>		<b>786,126</b>		<b>2,422,130</b>		<b>3,208,256</b>	

<sup>1</sup> Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

## POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds  
2009 - 2010**

Month	Pool Milk		Grade A Milk Not Pooled <sup>1</sup>		Total Grade A Milk <sup>2</sup>		Total Grade B Milk	
	2009	2010	2009	2010	2009	2010	2009	2010
January	3,185,155	3,086,476	104,095	106,665	3,289,250	3,193,141	159,406	175,499
February	2,895,430	2,824,771	108,619	97,227	3,004,049	2,921,998	133,199	165,204
March	3,232,367	3,184,064	122,685	109,341	3,355,052	3,293,405	148,616	185,666
April	3,163,339		119,087		3,282,426		151,030	
May	3,238,285		114,399		3,352,685		158,256	
June	3,021,659		109,941		3,131,599		149,224	
July	2,984,264		110,213		3,094,477		150,704	
August	2,982,416		109,840		3,092,257		149,922	
September	2,819,795		104,716		2,924,511		142,436	
October	2,948,375		108,236		3,056,611		148,616	
November	2,884,275		104,532		2,988,806		142,303	
December	3,029,278		106,871		3,136,149		146,638	
<b>Jan - Mar Total</b>	<b>9,312,952</b>	<b>9,095,311</b>	<b>335,398</b>	<b>313,233</b>	<b>9,648,351</b>	<b>9,408,543</b>	<b>441,221</b>	<b>526,368</b>
<b>Change from 2009</b>		<b>-2.3%</b>		<b>-6.6%</b>		<b>-2.5%</b>		<b>19.3%</b>
<b>2009 Total</b>	<b>36,384,638</b>		<b>1,323,232</b>		<b>37,707,871</b>		<b>1,780,351</b>	

<sup>1</sup> Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

<sup>2</sup> Not all milk shipped out of state is reported. These numbers represent lower limits.

## NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2009	2010	2009	2010	2009	2010	2009	2010
January	3,448,656	3,368,639	67,257	51,449	42,724	35,943	3,473,190	3,384,145
February	3,137,247	3,087,202	64,833	45,403	42,050	31,504	3,160,030	3,101,101
March	3,503,668	3,479,071	74,411	51,642	48,990	37,305	3,529,089	3,493,407
April	3,433,456		64,056		45,807		3,451,705	
May	3,510,941		65,298		40,493		3,535,745	
June	3,280,823		67,173		40,540		3,307,456	
July	3,245,181		64,119		38,614		3,270,686	
August	3,242,179		61,793		37,089		3,266,883	
September	3,066,947		59,963		34,536		3,092,373	
October	3,205,227		59,943		36,563		3,228,607	
November	3,131,110		54,009		35,181		3,149,937	
December	3,282,787		53,976		36,120		3,300,642	
<b>Jan - Mar Total</b>	<b>10,089,571</b>	<b>9,934,912</b>	<b>206,501</b>	<b>148,495</b>	<b>133,763</b>	<b>104,753</b>	<b>10,162,309</b>	<b>9,978,653</b>
<b>Change from 2009</b>		<b>-1.5%</b>		<b>-28.1%</b>		<b>-21.7%</b>		<b>-1.8%</b>
<b>2009 Total</b>	<b>39,488,221</b>		<b>756,829</b>		<b>478,707</b>		<b>39,766,344</b>	

<sup>1</sup> Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

## CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons <sup>1 2</sup>**  
**April 2008 - March 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
April	19,716	19,986	1.4%	21,640	22,082	2.0%	9,348	9,334	-0.2%
May	20,783	19,929	-4.1%	22,793	22,368	-1.9%	9,680	9,667	-0.1%
June	20,132	20,349	1.1%	21,925	22,778	3.9%	8,284	8,601	3.8%
July	20,644	20,327	-1.5%	22,560	23,040	2.1%	7,936	7,978	0.5%
August	21,096	20,573	-2.5%	23,356	23,785	1.8%	8,773	8,784	0.1%
September	20,596	20,115	-2.3%	22,979	23,384	1.8%	9,907	9,954	0.5%
October	21,266	20,681	-2.7%	23,974	24,714	3.1%	10,378	10,604	2.2%
November	19,933	18,792	-5.7%	22,429	23,464	4.6%	8,819	9,591	8.8%
December	22,175	20,351	-8.2%	23,773	25,114	5.6%	9,378	9,411	0.4%
January	20,836	19,233	-7.7%	23,295	24,207	3.9%	9,607	9,679	0.8%
February	19,267	17,357	-9.9%	21,472	21,960	2.3%	9,035	8,918	-1.3%
March	20,941	19,091	-8.8%	23,156	24,653	6.5%	10,158	10,026	-1.3%
<b>Jan - Mar Total</b>	<b>61,044</b>	<b>55,682</b>	<b>-8.8%</b>	<b>67,923</b>	<b>70,820</b>	<b>4.3%</b>	<b>28,800</b>	<b>28,624</b>	<b>-0.6%</b>
<b>Apr - Mar Total</b>	<b>247,384</b>	<b>236,785</b>	<b>-4.3%</b>	<b>273,353</b>	<b>281,548</b>	<b>3.0%</b>	<b>111,304</b>	<b>112,548</b>	<b>1.1%</b>
<b>2009 Total</b>	<b>242,147</b>			<b>278,652</b>			<b>112,724</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
April	10,829	9,896	-8.6%	61,532	61,298	-0.4%	1,417	1,469	3.6%
May	11,118	10,307	-7.3%	64,374	62,271	-3.3%	1,442	1,426	-1.1%
June	9,319	9,154	-1.8%	59,660	60,881	2.0%	1,377	1,447	5.0%
July	8,723	8,294	-4.9%	59,863	59,639	-0.4%	1,400	1,387	-0.9%
August	9,338	8,977	-3.9%	62,564	62,119	-0.7%	1,408	1,388	-1.4%
September	10,856	10,411	-4.1%	64,339	63,864	-0.7%	1,399	1,410	0.8%
October	11,440	11,030	-3.6%	67,058	67,029	0.0%	1,541	1,574	2.1%
November	9,905	9,802	-1.0%	61,088	61,650	0.9%	1,497	1,611	7.6%
December	10,133	9,875	-2.5%	65,458	64,752	-1.1%	1,699	1,736	2.2%
January	10,448	10,229	-2.1%	64,186	63,348	-1.3%	1,498	1,492	-0.4%
February	9,718	9,750	0.3%	59,492	57,985	-2.5%	1,375	1,471	7.0%
March	10,738	10,805	0.6%	64,993	64,576	-0.6%	1,531	1,602	4.7%
<b>Jan - Mar Total</b>	<b>30,903</b>	<b>30,783</b>	<b>-0.4%</b>	<b>188,671</b>	<b>185,908</b>	<b>-1.5%</b>	<b>4,403</b>	<b>4,564</b>	<b>3.7%</b>
<b>Apr - Mar Total</b>	<b>122,564</b>	<b>118,530</b>	<b>-3.3%</b>	<b>754,606</b>	<b>749,411</b>	<b>-0.7%</b>	<b>17,583</b>	<b>18,011</b>	<b>2.4%</b>
<b>2009 Total</b>	<b>118,650</b>			<b>752,173</b>			<b>17,850</b>		
Month	Total Class 1 Milk								
	2008-2009	2009-2010	% Change						
April	62,950	62,768	-0.3%						
May	65,817	63,698	-3.2%						
June	61,038	62,329	2.1%						
July	61,264	61,028	-0.4%						
August	63,973	63,507	-0.7%						
September	65,739	65,275	-0.7%						
October	68,601	68,604	0.0%						
November	62,585	63,261	1.1%						
December	67,158	66,489	-1.0%						
January	65,685	64,841	-1.3%						
February	60,867	59,456	-2.3%						
March	66,525	66,180	-0.5%						
<b>Jan - Mar Total</b>	<b>193,077</b>	<b>190,477</b>	<b>-1.3%</b>						
<b>Apr - Mar Total</b>	<b>772,201</b>	<b>767,437</b>	<b>-0.6%</b>						
<b>2009 Total</b>	<b>770,037</b>								

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Table 7 includes all Class 1 market milk product sales, including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

## CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2 3</sup>  
April 2008 - March 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
April	619	614	-0.8%	676	684	1.2%	683	670	-2.0%
May	696	625	-10.2%	769	689	-10.3%	773	678	-12.3%
June	665	640	-3.9%	700	701	0.2%	715	696	-2.8%
July	698	629	-9.9%	725	687	-5.3%	742	725	-2.4%
August	730	638	-12.6%	771	706	-8.5%	739	716	-3.1%
September	713	666	-6.5%	758	754	-0.6%	821	835	1.7%
October	726	674	-7.2%	778	735	-5.5%	844	832	-1.4%
November	648	643	-0.9%	708	708	0.0%	753	857	13.9%
December	723	729	0.8%	766	782	2.1%	849	843	-0.7%
January	624	682	9.2%	684	756	10.4%	747	843	12.9%
February	600	647	7.8%	677	731	7.9%	700	637	-9.0%
March	634	709	11.8%	680	851	25.1%	757	825	9.0%
<b>Jan - Mar Total</b>	<b>1,859</b>	<b>2,038</b>	<b>9.6%</b>	<b>2,042</b>	<b>2,338</b>	<b>14.5%</b>	<b>2,204</b>	<b>2,306</b>	<b>4.6%</b>
<b>Apr - Mar Total</b>	<b>8,077</b>	<b>7,896</b>	<b>-2.2%</b>	<b>8,693</b>	<b>8,785</b>	<b>1.1%</b>	<b>9,122</b>	<b>9,158</b>	<b>0.4%</b>
<b>2009 Total</b>	<b>7,717</b>			<b>8,489</b>			<b>9,056</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change			
April	531	494	-7.0%	2,508	2,461	-1.9%			
May	593	509	-14.1%	2,830	2,501	-11.6%			
June	550	493	-10.3%	2,631	2,530	-3.8%			
July	570	485	-15.0%	2,735	2,525	-7.7%			
August	575	501	-12.8%	2,815	2,562	-9.0%			
September	581	522	-10.1%	2,873	2,777	-3.3%			
October	582	514	-11.7%	2,930	2,755	-6.0%			
November	527	481	-8.8%	2,636	2,689	2.0%			
December	544	527	-3.1%	2,883	2,882	0.0%			
January	509	521	2.3%	2,565	2,801	9.2%			
February	452	502	11.2%	2,429	2,517	3.6%			
March	508	589	15.8%	2,580	2,975	15.3%			
<b>Jan - Mar Total</b>	<b>1,469</b>	<b>1,612</b>	<b>9.7%</b>	<b>7,574</b>	<b>8,294</b>	<b>9.5%</b>			
<b>Apr - Mar Total</b>	<b>6,521</b>	<b>6,138</b>	<b>-5.9%</b>	<b>32,413</b>	<b>31,976</b>	<b>-1.3%</b>			
<b>2009 Total</b>	<b>5,995</b>			<b>31,256</b>					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

## CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2</sup>  
April 2008 - March 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
April	98	84	-14.5%	423	165	-61.0%	1,190	1,237	3.9%
May	111	84	-24.2%	400	265	-33.7%	1,168	1,288	10.3%
June	112	88	-21.6%	400	214	-46.6%	762	949	24.4%
July	122	80	-34.6%	449	272	-39.4%	656	646	-1.6%
August	101	58	-42.4%	443	509	14.9%	905	904	-0.1%
September	100	57	-43.2%	415	363	-12.4%	1,253	1,327	5.9%
October	106	50	-53.2%	545	236	-56.7%	1,352	1,492	10.4%
November	88	49	-43.6%	363	102	-72.0%	877	1,298	48.0%
December	96	48	-50.6%	406	109	-73.1%	983	1,043	6.1%
January	75	46	-39.4%	375	140	-62.8%	1,103	1,194	8.3%
February	78	45	-42.0%	313	133	-57.6%	1,162	1,175	1.1%
March	87	50	-42.7%	177	321	81.5%	1,391	1,258	-9.6%
<b>Jan - Mar Total</b>	<b>241</b>	<b>141</b>	<b>-41.4%</b>	<b>865</b>	<b>594</b>	<b>-31.4%</b>	<b>3,656</b>	<b>3,626</b>	<b>-0.8%</b>
<b>Apr - Mar Total</b>	<b>1,175</b>	<b>738</b>	<b>-37.2%</b>	<b>4,709</b>	<b>2,828</b>	<b>-39.9%</b>	<b>12,802</b>	<b>13,810</b>	<b>7.9%</b>
<b>2009 Total</b>	<b>838</b>			<b>3,099</b>			<b>13,839</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change			
April	2,644	1,964	-25.7%	4,355	3,449	-20.8%			
May	2,647	2,219	-16.2%	4,327	3,857	-10.9%			
June	1,309	1,165	-11.0%	2,583	2,415	-6.5%			
July	508	339	-33.2%	1,735	1,337	-23.0%			
August	910	936	2.9%	2,359	2,407	2.0%			
September	2,451	2,324	-5.2%	4,218	4,071	-3.5%			
October	2,716	2,608	-4.0%	4,719	4,386	-7.1%			
November	1,853	1,927	4.0%	3,180	3,376	6.1%			
December	1,689	1,616	-4.3%	3,174	2,815	-11.3%			
January	2,187	2,125	-2.8%	3,740	3,504	-6.3%			
February	2,079	2,171	4.4%	3,633	3,523	-3.0%			
March	2,390	2,466	3.2%	4,045	4,095	1.2%			
<b>Jan - Mar Total</b>	<b>6,656</b>	<b>6,762</b>	<b>1.6%</b>	<b>11,417</b>	<b>11,123</b>	<b>-2.6%</b>			
<b>Apr - Mar Total</b>	<b>23,383</b>	<b>21,860</b>	<b>-6.5%</b>	<b>42,069</b>	<b>39,236</b>	<b>-6.7%</b>			
<b>2009 Total</b>	<b>21,754</b>			<b>39,531</b>					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

## CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas <sup>1</sup>  
March 2008, March 2009, March 2010

Products and Marketing Areas	Sales			Change to March 2010 from	
	March 2008	March 2009	March 2010	March 2008	March 2009
	<i>gallons</i>			<i>percent</i>	
<b>Whole Milk</b>					
N. California	8,092,871	8,342,997	7,664,719	-5.3%	-8.1%
S. California	12,496,415	12,597,981	11,426,741	-8.6%	-9.3%
<b>State Total</b>	<b>20,589,286</b>	<b>20,940,978</b>	<b>19,091,460</b>	<b>-7.3%</b>	<b>-8.8%</b>
<b>Reduced Fat Milk</b>					
N. California	8,992,665	9,121,688	9,936,807	10.5%	8.9%
S. California	13,400,168	14,034,738	14,716,510	9.8%	4.9%
<b>State Total</b>	<b>22,392,833</b>	<b>23,156,426</b>	<b>24,653,317</b>	<b>10.1%</b>	<b>6.5%</b>
<b>Lowfat/Light Milk</b>					
N. California	4,362,401	5,085,661	4,969,295	13.9%	-2.3%
S. California	4,687,151	5,072,665	5,057,144	7.9%	-0.3%
<b>State Total</b>	<b>9,049,552</b>	<b>10,158,326</b>	<b>10,026,439</b>	<b>10.8%</b>	<b>-1.3%</b>
<b>Skim/Nonfat/Fat free Milk</b>					
N. California	4,032,318	4,104,007	4,320,428	7.1%	5.3%
S. California	6,424,135	6,633,576	6,484,077	0.9%	-2.3%
<b>State Total</b>	<b>10,456,453</b>	<b>10,737,583</b>	<b>10,804,505</b>	<b>3.3%</b>	<b>0.6%</b>
<b>Beverage Milk Totals</b>					
N. California	25,480,255	26,654,353	26,891,249	5.5%	0.9%
S. California	37,007,869	38,338,960	37,684,472	1.8%	-1.7%
<b>State Total</b>	<b>62,488,124</b>	<b>64,993,313</b>	<b>64,575,721</b>	<b>3.3%</b>	<b>-0.6%</b>
<b>Half - And - Half</b>					
N. California	682,045	695,950	694,001	1.8%	-0.3%
S. California	794,673	834,703	908,316	14.3%	8.8%
<b>State Total</b>	<b>1,476,718</b>	<b>1,530,653</b>	<b>1,602,317</b>	<b>8.5%</b>	<b>4.7%</b>

<sup>1</sup> Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

## CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,  
by Months, in Thousand Pounds (P) or Gallons (G)  
2009 - 2010**

Month	Creamed Cottage Cheese (P)			Lowfat Cottage Cheese (P)			Nonfat Cottage Cheese (P)		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	1,988	1,959	-1.5%	4,738	4,314	-8.9%	807	763	-5.4%
February	2,128	1,844	-13.3%	4,299	4,221	-1.8%	745	651	-12.6%
March	2,160	2,274	5.3%	4,828	5,263	9.0%	800	790	-1.2%
April	2,252			5,019			824		
May	2,131			4,351			757		
June	2,133			4,588			779		
July	2,115			4,500			734		
August	2,176			4,635			783		
September	2,288			5,010			842		
October	2,072			4,326			702		
November	1,974			4,172			694		
December	2,033			4,177			676		
<b>Jan - Mar Total</b>	<b>6,276</b>	<b>6,077</b>	<b>-3.2%</b>	<b>13,865</b>	<b>13,797</b>	<b>-0.5%</b>	<b>2,351</b>	<b>2,204</b>	<b>-6.2%</b>
<b>2009 Total</b>	<b>25,450</b>			<b>54,644</b>			<b>9,143</b>		
Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) <sup>1</sup>		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	7,572	7,103	-6.2%	1,603	1,615	0.7%	1,585	1,477	-6.8%
February	7,208	6,781	-5.9%	1,592	1,511	-5.1%	1,567	1,371	-12.5%
March	7,833	8,391	7.1%	1,769	1,959	10.7%	1,841	1,900	3.2%
April	8,135			1,785			1,818		
May	7,274			1,580			1,867		
June	7,552			1,702			1,971		
July	7,395			1,683			2,055		
August	7,640			1,669			1,990		
September	8,190			1,696			1,938		
October	7,142			1,713			2,235		
November	6,912			1,924			2,440		
December	6,956			1,948			1,895		
<b>Jan - Mar Total</b>	<b>22,614</b>	<b>22,276</b>	<b>-1.5%</b>	<b>4,965</b>	<b>5,085</b>	<b>2.4%</b>	<b>4,992</b>	<b>4,748</b>	<b>-4.9%</b>
<b>2009 Total</b>	<b>89,810</b>			<b>20,664</b>			<b>23,202</b>		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	4,403	771	-82.5%	47,340	52,628	11.2%	3,659	2,893	-20.9%
February	2,749	767	-72.1%	51,406	47,411	-7.8%	3,664	2,901	-20.8%
March	3,471	843	-75.7%	57,764	63,948	10.7%	3,846	3,475	-9.7%
April	2,914			54,056			4,189		
May	1,909			50,471			4,117		
June	955			53,849			4,155		
July	1,036			49,892			3,958		
August	884			54,626			4,310		
September	975			58,273			3,835		
October	1,035			51,585			4,135		
November	1,209			44,551			4,264		
December	1,085			46,358			3,934		
<b>Jan - Mar Total</b>	<b>10,624</b>	<b>2,380</b>	<b>-77.6%</b>	<b>156,510</b>	<b>163,987</b>	<b>4.8%</b>	<b>11,169</b>	<b>9,269</b>	<b>-17.0%</b>
<b>2009 Total</b>	<b>22,626</b>			<b>620,172</b>			<b>48,067</b>		

<sup>1</sup> Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

## CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,  
by Months, in Thousand Gallons <sup>1</sup>  
2009 - 2010**

Month	Ice Cream			Ice Milk <sup>2</sup>			Sherbet		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	7,782	9,025	16.0%	1,163	1,086	-6.6%	143	195	36.3%
February	10,632	10,123	-4.8%	1,105	1,314	18.9%	349	199	-43.0%
March	12,572	13,600	8.2%	1,673	1,847	10.4%	267	447	67.8%
April	12,976			1,662			435		
May	15,049			1,585			486		
June	15,619			1,702			540		
July	14,990			1,781			489		
August	14,823			1,565			518		
September	13,594			1,448			339		
October	12,449			1,250			340		
November	7,709			1,047			156		
December	8,163			1,142			144		
<b>Jan - Mar Total</b>	<b>30,986</b>	<b>32,749</b>	<b>5.7%</b>	<b>3,941</b>	<b>4,246</b>	<b>7.7%</b>	<b>758</b>	<b>841</b>	<b>10.9%</b>
<b>2009 Total</b>	<b>146,358</b>			<b>17,124</b>			<b>4,205</b>		
Month	Frozen Yogurt <sup>3</sup>			Total Frozen Products					
	2009	2010	% Change	2009	2010	% Change			
January	514	554	7.8%	9,626	10,888	13.1%			
February	614	671	9.1%	12,848	12,369	-3.7%			
March	828	943	13.9%	15,523	16,981	9.4%			
April	715			15,997					
May	689			17,998					
June	800			18,845					
July	933			18,292					
August	771			17,816					
September	810			16,316					
October	577			14,715					
November	441			9,457					
December	473			9,961					
<b>Jan - Mar Total</b>	<b>1,956</b>	<b>2,168</b>	<b>10.8%</b>	<b>37,996</b>	<b>40,239</b>	<b>5.9%</b>			
<b>2009 Total</b>	<b>8,166</b>			<b>177,394</b>					

<sup>1</sup> Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

<sup>2</sup> Includes light dairy dessert and nonfat ice cream.

<sup>3</sup> Includes nonfat and reduced fat yogurts.

## CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products <sup>1</sup>		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	51,888	54,654	5.3%	85,739	72,447	-15.5%	22,909	38,117	66.4%
February	43,670	49,362	13.0%	68,568	64,986	-5.2%	24,864	38,027	52.9%
March	46,774	51,836	10.8%	74,990	74,417	-0.8%	28,160	41,323	46.7%
April	45,673			69,514			30,604		
May	43,029			75,657			31,302		
June	40,075			71,857			28,423		
July	37,597			68,837			25,031		
August	37,613			68,765			22,148		
September	36,732			57,666			20,604		
October	41,872			63,174			25,556		
November	44,961			59,721			35,362		
December	50,405			67,811			41,629		
<b>Jan - Mar Total</b>	<b>142,331</b>	<b>155,852</b>	<b>9.5%</b>	<b>229,298</b>	<b>211,850</b>	<b>-7.6%</b>	<b>75,933</b>	<b>117,467</b>	<b>54.7%</b>
<b>2009 Total</b>	<b>520,290</b>			<b>832,299</b>			<b>336,593</b>		
Month	Condensed & Evap. Milk <sup>2</sup>								
	2009	2010	% Change						
January	87,353	74,907	-14.2%						
February	85,849	71,563	-16.6%						
March	103,546	78,724	-24.0%						
April	111,131								
May	101,907								
June	92,886								
July	86,916								
August	100,004								
September	95,391								
October	90,851								
November	88,007								
December	75,125								
<b>Jan - Mar Total</b>	<b>276,748</b>	<b>225,194</b>	<b>-18.6%</b>						
<b>2009 Total</b>	<b>1,118,966</b>								

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed); Lactose Powders (Human & Animal).

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk, and Other Dry Milk Products.

## CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	22,546	23,493	4.2%	33,111	29,671	-10.4%	91,832	97,658	6.3%
February	24,375	19,797	-18.8%	25,338	27,068	6.8%	84,802	90,194	6.4%
March	24,982	22,425	-10.2%	31,340	30,538	-2.6%	95,485	104,772	9.7%
April	24,268			32,381			88,906		
May	24,592			34,007			90,727		
June	21,626			33,583			85,779		
July	22,017			30,061			89,974		
August	22,172			30,022			90,547		
September	22,525			28,511			91,787		
October	23,639			29,778			96,965		
November	23,110			24,742			99,221		
December	23,618			30,624			95,794		
<b>Jan - Mar Total</b>	<b>71,903</b>	<b>65,715</b>	<b>-8.6%</b>	<b>89,789</b>	<b>87,278</b>	<b>-2.8%</b>	<b>272,119</b>	<b>292,624</b>	<b>7.5%</b>
<b>2009 Total</b>	<b>279,470</b>			<b>363,497</b>			<b>1,101,819</b>		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	4,105	3,296	-19.7%	*	*	24.8%	9,080	8,946	-1.5%
February	3,378	3,887	15.1%	*	*	71.4%	9,136	9,307	1.9%
March	3,907	4,647	18.9%	*	*	24.0%	10,137	10,519	3.8%
April	4,003			*			10,103		
May	3,550			*			8,821		
June	3,770			*			9,061		
July	3,636			*			9,783		
August	4,693			*			9,972		
September	3,253			*			9,667		
October	4,346			*			8,988		
November	3,840			*			8,588		
December	3,696			*			9,741		
<b>Jan - Mar Total</b>	<b>11,390</b>	<b>11,831</b>	<b>3.9%</b>	<b>12,699</b>	<b>17,372</b>	<b>36.8%</b>	<b>28,353</b>	<b>28,772</b>	<b>1.5%</b>
<b>2009 Total</b>	<b>46,178</b>			<b>60,983</b>			<b>113,077</b>		
Month	Other Cheeses 1/			Total Cheese					
	2009	2010	% Change	2009	2010	% Change			
January	9,172	6,719	-26.7%	174,685	175,576	0.5%			
February	9,801	5,531	-43.6%	160,615	161,739	0.7%			
March	10,096	6,903	-31.6%	181,191	186,264	2.8%			
April	8,895			174,030					
May	9,099			175,512					
June	5,936			165,412					
July	5,948			167,062					
August	5,570			169,236					
September	4,821			167,742					
October	5,538			175,078					
November	5,177			170,855					
December	7,883			176,100					
<b>Jan - Mar Total</b>	<b>29,069</b>	<b>19,152</b>	<b>-34.1%</b>	<b>516,492</b>	<b>523,579</b>	<b>1.4%</b>			
<b>2009 Total</b>	<b>87,935</b>			<b>2,057,518</b>					

\* Data cannot be published because of confidentiality rules

## CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	*	*	18.7%	10,575	9,466	-10.5%	42,121	61,864	46.9%
February	*	*	-1.3%	9,294	8,344	-10.2%	37,744	57,492	52.3%
March	*	*	15.6%	10,098	9,181	-9.1%	42,909	64,310	49.9%
April	*			8,668			41,476		
May	*			9,299			40,724		
June	*			9,372			38,852		
July	*			9,511			44,906		
August	*			9,630			44,227		
September	*			9,116			52,375		
October	*			9,566			48,245		
November	*			8,184			51,156		
December	*			8,616			50,956		
<b>Jan - Mar Total</b>	<b>18,283</b>	<b>20,342</b>	<b>11.3%</b>	<b>29,967</b>	<b>26,991</b>	<b>-9.9%</b>	<b>122,773</b>	<b>183,665</b>	<b>49.6%</b>
<b>2009 Total</b>	<b>77,733</b>			<b>111,928</b>			<b>535,688</b>		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

\* Data cannot be published because of confidentiality rules

## AVERAGE PRICE PAID FOR MARKET MILK

**Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2009 - 2010**

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2009	2010	2009	2010	2009	2010	2009	2010
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,289,250	3,193,141	3.76%	3.76%	8.86%	8.86%	\$11.23	\$14.44
February	3,004,049	2,921,998	3.70%	3.70%	8.83%	8.83%	\$10.29	\$13.92
March	3,355,052	3,293,405	3.65%	3.65%	8.81%	8.83%	\$10.47	\$13.15
April	3,282,426		3.61%		8.81%		\$10.46	
May	3,352,685		3.54%		8.78%		\$10.25	
June	3,131,599		3.53%		8.76%		\$10.09	
July	3,094,477		3.52%		8.71%		\$10.01	
August	3,092,257		3.53%		8.75%		\$10.94	
September	2,924,511		3.59%		8.78%		\$11.64	
October	3,056,611		3.68%		8.86%		\$12.71	
November	2,988,806		3.75%		8.92%		\$14.13	
December	3,136,149		3.80%		8.91%		\$15.56	
<b>Jan - Mar Total/Avg</b>	<b>9,648,351</b>	<b>9,408,543</b>	<b>3.70%</b>	<b>3.70%</b>	<b>8.83%</b>	<b>8.84%</b>	<b>\$10.66</b>	<b>\$13.84</b>
<b>2009 Total/Avg</b>	<b>37,707,871</b>		<b>3.64%</b>		<b>8.82%</b>		<b>\$11.48</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

## AVERAGE PRICE PAID FOR MANUFACTURING MILK

**Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2009 - 2010**

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2009	2010	2009	2010	2009	2010	2009	2010
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	159,406	175,499	4.29%	4.24%	9.08%	9.08%	\$10.15	\$14.14
February	133,199	165,204	4.19%	4.17%	9.07%	9.03%	\$11.14	\$14.20
March	148,616	185,666	4.15%	4.12%	9.05%	9.04%	\$11.45	\$12.31
April	151,030		4.10%		9.04%		\$11.36	
May	158,256		4.00%		9.02%		\$10.37	
June	149,224		3.97%		9.00%		\$10.29	
July	150,704		3.95%		8.95%		\$10.09	
August	149,922		3.98%		8.97%		\$12.10	
September	142,436		4.07%		9.02%		\$12.36	
October	148,616		4.18%		9.10%		\$13.91	
November	142,303		4.30%		9.16%		\$15.46	
December	146,638		4.40%		9.16%		\$16.70	
<b>Jan - Mar Total/Avg</b>	<b>441,221</b>	<b>526,368</b>	<b>4.21%</b>	<b>4.18%</b>	<b>9.07%</b>	<b>9.05%</b>	<b>\$10.91</b>	<b>\$13.55</b>
<b>2009 Total/Avg</b>	<b>1,780,351</b>		<b>4.13%</b>		<b>9.05%</b>		<b>\$12.12</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test.

## POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,  
with Comparisons for the Most Recent Month <sup>1 2</sup>  
March 2009, January 2010, February 2010, March 2010**

Receipts and Usage	2009 March	2010 January	2010 February	2010 March	Annual Change <sup>3</sup>
	<i>pounds</i>				<i>percent</i>
<b>Milk Fat</b>					
Receipts: Quota	884,235	883,319	883,347	883,314	-0.1%
Base	3,776	3,586	3,580	3,558	-5.7%
Overbase	2,914,237	2,855,722	2,840,057	2,858,501	-1.9%
Other Source Milk	0	0	0	0	
Daily Average	3,802,247	3,742,627	3,726,984	3,745,374	-1.5%
Usage: Class 1	334,747	333,295	340,089	338,033	1.0%
Class 2	247,392	253,354	245,573	292,511	18.2%
Class 3	246,889	188,366	211,313	278,125	12.7%
Class 4a	1,571,503	1,665,541	1,660,787	1,511,364	-3.8%
Class 4b	1,401,716	1,302,069	1,269,222	1,325,341	-5.4%
Daily Average	3,802,247	3,742,627	3,726,984	3,745,374	-1.5%
<b>Solids-not-fat</b>					
Receipts: Quota	2,155,042	2,153,810	2,153,967	2,153,788	-0.1%
Base	7,876	7,247	7,279	7,228	-8.2%
Overbase	7,024,883	6,668,883	6,751,672	6,920,620	-1.5%
Other Source Milk	0	0	0	0	
Daily Average	9,187,800	8,829,940	8,912,918	9,081,636	-1.2%
Usage: Class 1	1,574,722	1,591,304	1,607,256	1,614,762	2.5%
Class 2	391,216	353,489	357,533	396,336	1.3%
Class 3	280,729	171,550	188,677	246,348	-12.2%
Class 4a	3,137,703	3,116,587	3,129,757	3,042,293	-3.0%
Class 4b	3,803,433	3,597,011	3,629,696	3,781,897	-0.6%
Daily Average	9,187,804	8,829,940	8,912,918	9,081,636	-1.2%
<b>Class 1 (Daily Average)</b>	<b>14,183,518</b>	<b>14,283,214</b>	<b>14,493,420</b>	<b>14,477,185</b>	<b>2.1%</b>

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	37.9%	37.7%	38.5%	38.3%	0.4%
Solids-not-fat	73.1%	73.9%	74.6%	75.0%	1.9%

Announced Pool Prices, March 2010			
Pooling Category	Milk Component Prices		Standardized Milk <sup>4</sup>
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota <sup>5</sup>	\$1.520	\$1.010	\$14.11
Base	\$1.520	\$0.815	\$12.41
Overbase	\$1.520	\$0.815	\$12.41

<sup>1</sup> Daily totals may not agree due to rounding.

<sup>2</sup> Based on handler reports of pool milk receipts and utilization.

<sup>3</sup> Percent change from March 2009.

<sup>4</sup> Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

<sup>5</sup> Quota prices are subject to regional quota adjuster.

## Class and Pool Prices

Minimum Prices<sup>1/</sup> for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and  
Pool Prices for Quota, Overbase<sup>2/</sup> and Blend, May 2006 - May 2010

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend <sup>3/</sup>
<i>Dollars per Hundredweight</i>												
May	2006	12.33	12.61	11.13	11.36	11.08	11.08	9.96	10.48	11.90	10.20	10.78
June		12.35	12.62	10.74	10.97	10.69	10.70	9.83	10.65	11.90	10.20	10.75
July		12.37	12.64	10.74	10.97	10.69	10.70	9.83	10.28	11.71	10.01	10.52
August		12.03	12.30	10.57	10.80	10.52	10.53	10.50	10.80	12.13	10.43	10.97
September		12.62	12.89	10.57	10.80	10.52	10.53	10.79	11.87	12.80	11.10	11.82
October <sup>4/</sup>		13.57	13.85	11.33	11.57	11.28	11.29	11.02	11.40	12.87	11.17	12.02
November		13.08	13.35	11.33	11.57	11.28	11.29	11.32	12.32	13.31	11.61	12.51
December		13.34	13.61	11.86	12.09	11.81	11.82	11.65	12.37	13.50	11.80	12.78
January	2007	13.73	14.00	11.86	12.09	11.81	11.82	11.92	12.47	13.70	12.00	12.98
February		15.10	15.37	12.47	12.71	12.42	12.43	12.34	13.20	14.45	12.75	13.61
March		15.74	16.01	12.47	12.71	12.42	12.43	13.24	14.13	15.28	13.58	14.37
April		16.44	16.71	13.48	13.71	13.43	13.44	14.53	15.20	16.33	14.63	15.36
May		17.44	17.71	13.48	13.71	13.43	13.44	16.00	18.05	18.29	16.59	17.28
June		20.01	20.28	15.95	16.19	15.90	15.91	17.03	21.18	20.70	19.00	19.67
July		22.99	23.26	15.95	16.19	15.90	15.91	19.84	20.54	21.60	19.90	20.49
August		23.49	23.76	19.13	19.36	19.08	19.09	21.21	19.41	21.74	20.04	20.64
September		22.83	23.10	19.13	19.36	19.08	19.09	21.62	19.34	21.69	19.99	20.72
October		23.54	23.81	22.10	22.34	22.05	22.06	21.32	17.65	21.16	19.46	20.46
November		23.54	23.43	22.10	22.34	22.05	22.06	20.66	19.75	21.93	20.23	21.23
December		22.99	23.26	21.68	21.91	21.63	21.64	19.14	18.58	20.79	19.09	20.23
January	2008	22.96	23.23	21.68	21.91	21.63	21.64	16.40	16.91	19.14	17.44	18.49
February		21.71	21.98	18.46	18.69	18.41	18.42	14.28	17.54	18.42	16.72	17.67
March		18.90	19.17	18.46	18.69	18.41	18.42	14.36	16.94	17.71	16.01	16.82
April		19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47
June		20.23	20.50	15.44	15.67	15.39	15.40	15.61	19.12	19.12	17.42	18.03
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83	12.84	12.95	14.81	13.11	13.98
March		16.44	16.71	14.88	15.12	14.83	14.83	12.84	11.13	14.11	12.41	13.20
April		14.37	14.64	13.16	13.40	13.11	13.11					
May		15.37	15.64	13.16	13.40	13.11	13.11					

<sup>1/</sup> Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

<sup>2/</sup> Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

<sup>3/</sup> Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

<sup>4/</sup> Effective October 1, 2006, Class 1, 2, and 3 hundredweight prices no longer include Milk Producers Security Trust Fund charges.

## Commodity Prices

### Selected Monthly Commodity Prices Used In the Calculation of the California Class 4a and 4b Prices <sup>1</sup> January 2009 - December 2010

Month	Chicago Mercantile Exchange				California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2009	2010
	2009	2010	2009	2010		
<i>Dollars Per Pound</i>						
January	1.1165	1.3871	1.0907	1.4462	0.8161	1.1598
February	1.1047	1.3555	1.1992	1.4691	0.8074	1.0697
March	1.1728	1.4559	1.2321	1.2883	0.8058	1.0213
April	1.1961		1.2279		0.8082	
May	1.2449		1.1418		0.8124	
June	1.2337		1.1397		0.8203	
July	1.2263		1.1268		0.8198	
August	1.2172		1.3157		0.8458	
September	1.2068		1.3261		0.9514	
October	1.2575		1.4541		0.9793	
November	1.4700		1.5588		1.0627	
December	1.4182		1.6867		1.2718	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 25th of the current month.  
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price <sup>1</sup> January 2009 - December 2010

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices <sup>2</sup>	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey <sup>1</sup>		2009	2010	2009	2010
	2009	2010	2009	2010	2009	2010				
<i>Dollars Per Pound</i>							<i>Dollars Per Cwt.</i>			
January	1.1275	1.3303	1.1178	1.4492	0.1500	0.4044	0.8146	1.2775	11.7516	16.5904
February	1.1008	1.3446	1.1456	1.5033	0.1488	0.4050	0.8106	1.0757	11.6051	16.5674
March	1.1594	1.4453	1.1900	1.3089	0.1644	0.4044	0.8036	1.0192	12.0516	14.8486
April	1.1870	1.4943	1.2723	1.4288	0.2150	0.4000	0.8069	1.0409	13.1590	15.8487
May	1.2313		1.1503		0.2488		0.8084		12.1714	
June	1.2550		1.1483		0.2825		0.8212		12.3537	
July	1.1965		1.1125		0.3175		0.8152		12.1901	
August	1.2414		1.2623		0.3200		0.8296		13.6847	
September	1.1698		1.3189		0.3200		0.9355		14.2201	
October	1.2405		1.4428		0.3313		0.9577		15.5189	
November	1.4196		1.5269		0.3525		0.9980		16.5144	
December	1.4683		1.6986		0.3756		1.2271		18.3442	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

<sup>2</sup> Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 4.2 times CME AA Butter plus 8.613 times California Nonfat Dry Milk.

## Milk Production Cost Comparison Summary for California, by Quarter, 2008-2009

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
<i>Dollars per Hundredweight</i>										
<b>1st Quarter</b>										
Total Costs	19.74	22.38	15.14	16.63	15.31	16.63	15.44	15.35	15.34	16.67
Total Costs & Allowances*	21.97	24.77	16.98	18.23	17.17	18.58	17.07	17.29	17.31	18.51
<b>2nd Quarter</b>										
Total Costs	18.49	18.30	15.86	15.30	16.26	15.46	16.06	14.06	16.14	15.37
Total Costs & Allowances*	20.62	20.34	17.76	17.08	18.16	17.22	17.69	15.54	18.04	17.12
<b>3rd Quarter</b>										
Total Costs	20.52	17.35	16.68	14.47	17.38	14.68	17.13	13.85	17.17	14.62
Total Costs & Allowances*	22.74	19.08	18.67	16.01	19.46	16.26	18.93	15.21	19.21	16.17
<b>4th Quarter</b>										
Total Costs	22.08	18.23	17.08	14.09	17.39	13.91	16.62	13.46	17.33	14.05
Total Costs & Allowances*	24.71	20.11	19.32	15.68	19.65	15.50	18.56	14.89	19.58	15.63

\* Includes an allowance for management and a return on investment

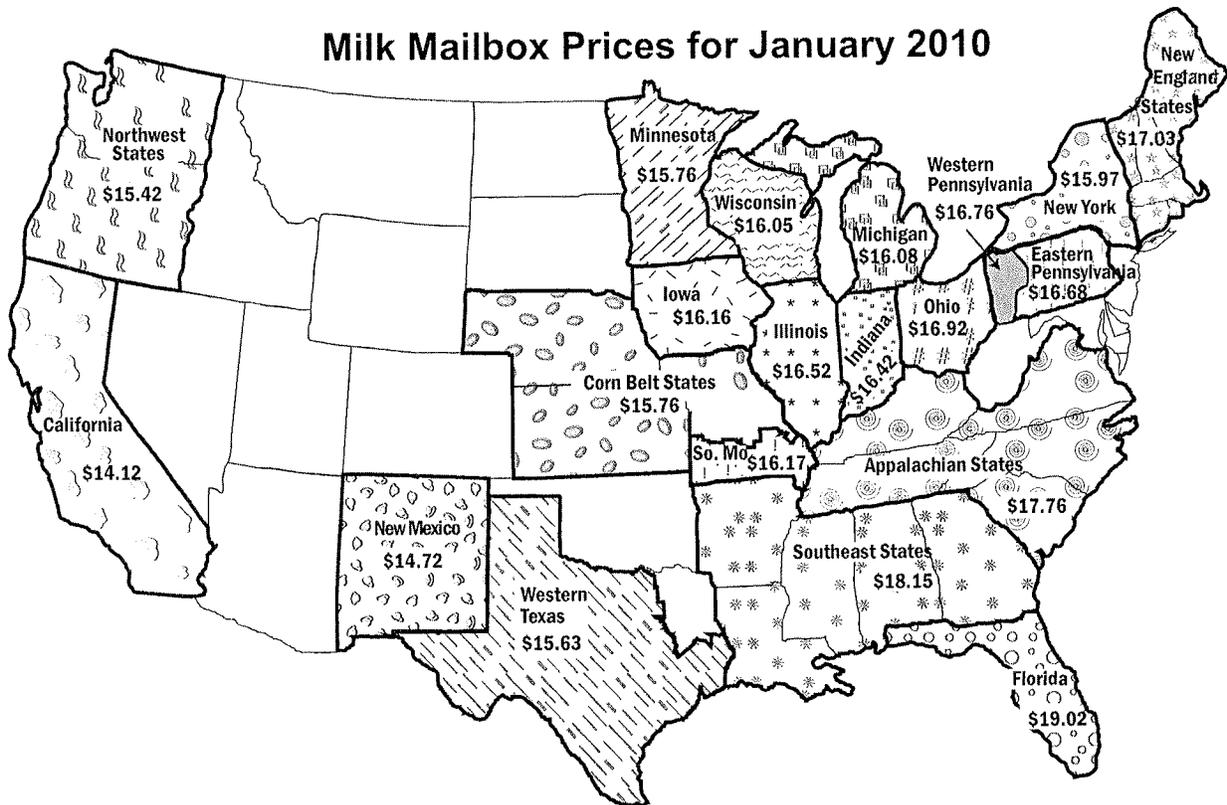
## Milk Mailbox Prices in Dollars per Hundredweight

	July '09	August	September	October	November	December	January '10
California <sup>1</sup>	\$ 9.60	\$10.51	\$11.20	\$12.30	\$13.78	\$15.33	\$14.12
USDA <sup>2</sup>	\$11.30	\$12.04	\$12.98	\$14.29	\$15.37	\$16.37	\$16.16

<sup>1</sup> California mailbox price calculated by CDFA.

<sup>2</sup> All federal milk market order weighted average, as calculated by USDA.

## Milk Mailbox Prices for January 2010



In January 2010, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$16.16 per cwt., down \$0.21 from the previous month average, but up \$2.39 from January 2009. The component tests of producer milk in January 2010 were: butterfat, 3.76%; protein, 3.11%; and other solids, 5.73%. On an individual reporting area basis, mailbox prices increased in Appalachian States, Southeast States, Southern Missouri, Florida, Western Pennsylvania, Ohio, Indiana, Western Texas, and New Mexico; unchanged in Eastern Pennsylvania and decreased in all other Federal milk order reporting areas. Mailbox prices ranged from \$19.02 in Florida to \$14.72 in New Mexico.

## Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets  
May 2008 through May 2010

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
<i>Dollars Per Gallon</i>										
May	2008	1.64	1.63	1.63	1.64	3.26	3.28	3.25	2.81	3.26
June		1.76	1.77	1.77	1.77	3.36	3.39	3.29	2.93	3.27
July		1.96	1.99	1.99	1.99	3.56	3.58	3.42	3.06	3.35
August		1.73	1.79	1.79	1.79	3.35	3.36	3.36	2.99	3.34
September		1.68	1.72	1.72	1.72	3.24	3.23	3.24	2.78	3.13
October		1.59	1.54	1.54	1.54	3.15	3.16	3.07	2.63	3.06
November		1.63	1.69	1.69	1.70	3.16	3.17	3.12	2.54	2.94
December		1.45	1.53	1.53	1.53	2.99	2.97	2.99	2.62	2.93
January	2009	1.52	1.56	1.56	1.56	2.94	2.91	2.98	2.60	2.90
February		0.99	1.12	1.12	1.13	2.46	2.43	2.60	2.23	2.43
March		0.98	1.01	1.01	1.02	2.48	2.43	2.36	2.15	2.51
April		1.02	1.09	1.09	1.10	2.41	2.42	2.39	2.09	2.50
May		1.11	1.15	1.15	1.15	2.46	2.47	2.37	2.02	2.12
June		1.03	1.07	1.07	1.07	2.48	2.47	2.42	1.98	2.00
July		1.04	1.08	1.08	1.09	2.44	2.45	2.42	2.04	1.96
August		1.03	1.07	1.07	1.07	2.41	2.43	2.37	1.91	1.98
September		1.16	1.14	1.14	1.15	2.55	2.57	2.41	1.91	2.04
October		1.21	1.26	1.26	1.27	2.56	2.63	2.46	2.02	2.15
November		1.32	1.31	1.31	1.31	2.70	2.75	2.54	1.95	2.31
December 3/		1.40	1.40	1.40	1.41	2.81	2.85	2.62	2.17	2.31
January	2010	1.59	1.49	1.49	1.50	2.94	2.98	2.54	2.17	2.27
February		1.44	1.48	1.48	1.48	2.94	2.96	2.55	2.19	2.42
March		1.44	1.44	1.44	1.44	2.93	2.93	2.50	2.14	2.41
April		1.26	1.34	1.34	1.34					
May		1.35								

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
<i>Dollars Per Gallon</i>										
May	2008	1.62	1.59	1.55	1.65	3.48	3.72	2.83	3.05	3.20
June		1.74	1.73	1.68	1.78	3.55	3.75	2.94	2.95	3.16
July		1.93	1.95	1.91	2.01	3.70	3.82	3.10	2.99	3.26
August		1.70	1.75	1.71	1.81	3.53	3.59	3.04	3.09	3.27
September		1.65	1.68	1.64	1.74	3.42	3.50	2.95	3.01	3.18
October		1.57	1.50	1.46	1.55	3.40	3.44	2.88	3.02	3.22
November		1.61	1.65	1.61	1.71	3.43	3.46	2.81	2.95	3.13
December		1.43	1.49	1.45	1.55	3.15	3.20	2.68	2.86	3.03
January	2009	1.50	1.52	1.47	1.57	3.12	3.20	2.66	2.79	2.97
February		0.97	1.09	1.04	1.14	2.70	2.74	2.40	2.50	2.61
March		0.96	0.97	0.93	1.03	2.64	2.71	2.14	2.39	2.53
April		1.00	1.05	1.01	1.11	2.64	2.80	1.91	2.32	2.46
May		1.09	1.11	1.06	1.16	2.73	2.79	2.18	2.33	2.49
June		1.01	1.03	0.99	1.09	2.74	2.81	2.15	2.33	2.46
July		1.02	1.05	1.00	1.10	2.71	2.82	2.17	2.36	2.46
August		1.01	1.03	0.98	1.08	2.69	2.81	2.11	2.30	2.45
September		1.14	1.10	1.06	1.16	2.83	2.97	2.11	2.30	2.43
October		1.18	1.23	1.18	1.28	2.87	2.98	2.20	2.34	2.50
November		1.29	1.27	1.23	1.33	2.97	3.07	2.24	2.35	2.50
December 3/		1.38	1.37	1.32	1.42	3.09	3.15	2.25	2.43	2.56
January	2010	1.57	1.46	1.41	1.51	3.16	3.24	2.11	2.36	2.55
February		1.42	1.44	1.40	1.50	2.94	3.02	2.33	2.43	2.69
March		1.41	1.40	1.35	1.45	2.84	2.93	2.28	2.62	2.77
April		1.24	1.30	1.26	1.36					
May		1.32								

1/ Class 1 farm prices depicted are minimum producer f.o.b. plant prices. They do not include either haul, deductions, or any over-order charges such as quality bonuses, service charges, premiums, etc.

2/ The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

3/ February data as reported by AC Nielsen, data through 03/20/10.

## MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

### Market Milk (F.O.B. Processing Plant)

▶ CLASS 1 for May 2010	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.6354	\$0.8667	\$0.0240	\$15.37
Southern California	\$1.6354	\$0.8667	\$0.0271	\$15.64
<b>Statewide Average Cwt. Price:</b>				
Based Upon Production				\$15.39
Based Upon Utilization				\$15.52

#### COMMODITY MARKET PRICES \$ Per Lb.

Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (March 26 <sup>th</sup> to April 10 <sup>th</sup> )	\$1.4943
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (March 26 <sup>th</sup> to April 10 <sup>th</sup> )	\$1.4288
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending March 26 <sup>th</sup> and April 2 <sup>nd</sup> )	\$1.0409
Western Dry Whey (Mostly) – Simple Average (for weeks ending April 2 <sup>nd</sup> and April 9 <sup>th</sup> )	\$0.4000

COMMODITY REFERENCE PRICE FOR MAY CLASS 1 PRICING: \$15.8487

June 2010 Class 1 prices will be announced no later than 4:00 p.m. on May 10, 2010.

▶ CLASS 2 for April and May 2010	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$1.4626	\$0.9247	\$13.16
Southern California	\$1.4626	\$0.9514	\$13.40

▶ CLASS 3 for April and May 2010	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4626	\$0.9190	\$13.11

#### COMMODITY MARKET PRICES \$ Per Lb.

Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.4559
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.2883
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.0213

June and July 2010 Class 2 and 3 prices will be issued no later than 4:00 p.m. on June 1, 2010.

▶ CLASS 4a for March 2010	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5310	\$0.8597	\$12.84

▶ CLASS 4b for March 2010	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5310	\$0.6633	\$11.13

#### COMMODITY MARKET PRICES \$ Per Lb.

Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.4559
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.2883
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.0213

April 2010 Class 4a and 4b prices will be issued no later than 4:00 p.m. on May 3, 2010.

**U.S. Retail Average Prices for Whole, Reduced Fat, Lowfat, and Skim Milk**  
*(Weighted Average Prices in Dollars Per Gallon)*

City	January 2010				February 2010				March 2010			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
	<i>Weighted Average Prices in Dollars Per Gallon</i>											
Albany	3.05	2.98	2.95	2.80	3.13	3.04	3.03	2.91	3.11	3.02	3.01	2.85
<b>Atlanta</b>	<b>2.57</b>	<b>2.57</b>	<b>2.48</b>	<b>2.54</b>	<b>2.63</b>	<b>2.59</b>	<b>2.47</b>	<b>2.55</b>	<b>2.53</b>	<b>2.49</b>	<b>2.33</b>	<b>2.41</b>
Baltimore	3.36	3.27	3.21	2.70	3.41	3.35	3.30	2.92	3.49	3.42	3.36	3.04
<b>Birmingham</b>	<b>3.40</b>	<b>3.33</b>	<b>3.27</b>	<b>3.29</b>	<b>3.43</b>	<b>3.36</b>	<b>3.28</b>	<b>3.30</b>	<b>3.43</b>	<b>3.36</b>	<b>3.29</b>	<b>3.32</b>
Boston	2.96	2.96	2.93	2.89	3.02	3.00	2.97	2.94	3.06	3.02	2.98	2.92
<b>Buffalo/Rochester</b>	<b>2.24</b>	<b>2.15</b>	<b>2.03</b>	<b>1.91</b>	<b>2.29</b>	<b>2.18</b>	<b>2.07</b>	<b>1.92</b>	<b>2.33</b>	<b>2.21</b>	<b>2.08</b>	<b>1.87</b>
Charlotte	3.07	3.11	3.12	3.09	3.09	3.13	3.18	3.15	3.08	3.07	3.07	3.03
<b>Chicago</b>	<b>2.60</b>	<b>2.44</b>	<b>2.43</b>	<b>2.37</b>	<b>2.67</b>	<b>2.51</b>	<b>2.51</b>	<b>2.45</b>	<b>2.67</b>	<b>2.49</b>	<b>2.50</b>	<b>2.44</b>
Cincinnati	2.17	2.12	2.05	2.06	2.32	2.26	2.21	2.22	2.33	2.27	2.27	2.27
<b>Cleveland</b>	<b>2.54</b>	<b>2.38</b>	<b>2.40</b>	<b>2.38</b>	<b>2.63</b>	<b>2.55</b>	<b>2.65</b>	<b>2.60</b>	<b>2.64</b>	<b>2.55</b>	<b>2.62</b>	<b>2.57</b>
Columbus	2.30	2.23	2.08	2.13	2.35	2.31	2.23	2.26	2.45	2.41	2.32	2.34
<b>Dallas</b>	<b>2.83</b>	<b>2.78</b>	<b>2.81</b>	<b>2.58</b>	<b>2.93</b>	<b>2.86</b>	<b>2.90</b>	<b>2.70</b>	<b>2.86</b>	<b>2.77</b>	<b>2.83</b>	<b>2.65</b>
Denver	2.32	2.25	2.27	2.13	2.42	2.35	2.40	2.25	2.41	2.32	2.36	2.21
<b>Des Moines</b>	<b>3.39</b>	<b>3.16</b>	<b>3.03</b>	<b>2.91</b>	<b>3.43</b>	<b>3.20</b>	<b>3.09</b>	<b>2.97</b>	<b>3.38</b>	<b>3.17</b>	<b>3.03</b>	<b>2.92</b>
Detroit	2.41	2.33	2.17	2.29	2.31	2.27	2.16	2.22	2.38	2.31	2.25	2.31
<b>Grand Rapids</b>	<b>2.43</b>	<b>2.39</b>	<b>2.20</b>	<b>2.29</b>	<b>2.43</b>	<b>2.37</b>	<b>2.22</b>	<b>2.27</b>	<b>2.44</b>	<b>2.34</b>	<b>2.29</b>	<b>2.29</b>
Hartford-New Haven	3.51	3.56	3.49	3.54	3.57	3.61	3.54	3.62	3.60	3.63	3.59	3.71
<b>Houston</b>	<b>2.62</b>	<b>2.58</b>	<b>2.65</b>	<b>2.46</b>	<b>2.86</b>	<b>2.81</b>	<b>2.83</b>	<b>2.66</b>	<b>2.81</b>	<b>2.75</b>	<b>2.77</b>	<b>2.61</b>
Indianapolis	2.34	2.33	2.23	2.24	2.44	2.41	2.33	2.34	2.44	2.42	2.33	2.35
<b>Jacksonville</b>	<b>3.23</b>	<b>3.15</b>	<b>3.19</b>	<b>3.17</b>	<b>3.22</b>	<b>3.15</b>	<b>3.20</b>	<b>3.19</b>	<b>3.21</b>	<b>3.16</b>	<b>3.19</b>	<b>3.17</b>
Kansas City	3.51	3.37	3.32	3.22	3.53	3.40	3.35	3.26	3.55	3.43	3.39	3.25
<b>Las Vegas</b>	<b>2.66</b>	<b>2.49</b>	<b>2.54</b>	<b>2.65</b>	<b>2.55</b>	<b>2.43</b>	<b>2.55</b>	<b>2.64</b>	<b>2.50</b>	<b>2.42</b>	<b>2.53</b>	<b>2.59</b>
Little Rock	3.40	3.34	3.26	3.19	3.45	3.38	3.27	3.24	3.48	3.40	3.32	3.28
<b>Los Angeles</b>	<b>2.95</b>	<b>2.84</b>	<b>2.94</b>	<b>2.64</b>	<b>2.94</b>	<b>2.80</b>	<b>2.92</b>	<b>2.67</b>	<b>2.93</b>	<b>2.81</b>	<b>2.92</b>	<b>2.64</b>
Louisville	2.49	2.49	2.34	2.37	2.48	2.44	2.31	2.33	2.49	2.43	2.30	2.33
<b>Memphis</b>	<b>3.08</b>	<b>3.01</b>	<b>2.81</b>	<b>2.86</b>	<b>3.14</b>	<b>3.06</b>	<b>2.85</b>	<b>2.93</b>	<b>3.15</b>	<b>3.07</b>	<b>2.86</b>	<b>2.92</b>
Miami	3.36	3.28	3.25	3.22	3.38	3.28	3.29	3.23	3.39	3.29	3.27	3.22
<b>Milwaukee</b>	<b>3.07</b>	<b>2.43</b>	<b>2.51</b>	<b>2.34</b>	<b>3.13</b>	<b>2.40</b>	<b>2.58</b>	<b>2.33</b>	<b>3.17</b>	<b>2.62</b>	<b>2.60</b>	<b>2.46</b>
Minneapolis	3.41	3.03	3.12	3.04	3.08	2.79	2.82	2.75	3.07	2.78	2.80	2.97
<b>Nashville</b>	<b>3.09</b>	<b>3.01</b>	<b>2.86</b>	<b>2.86</b>	<b>3.13</b>	<b>3.05</b>	<b>2.91</b>	<b>2.89</b>	<b>3.07</b>	<b>2.99</b>	<b>2.81</b>	<b>2.79</b>
New Orleans-Mobile	3.92	3.88	3.75	4.06	3.98	3.97	3.89	4.12	4.00	3.99	3.94	4.19
<b>New York</b>	<b>3.62</b>	<b>3.52</b>	<b>3.54</b>	<b>3.38</b>	<b>3.67</b>	<b>3.56</b>	<b>3.53</b>	<b>3.54</b>	<b>3.67</b>	<b>3.54</b>	<b>3.59</b>	<b>3.51</b>
Oklahoma City-Tulsa	3.38	3.32	3.29	3.25	3.41	3.34	3.31	3.27	3.38	3.32	3.28	3.26
<b>Omaha</b>	<b>3.10</b>	<b>2.98</b>	<b>2.85</b>	<b>2.77</b>	<b>3.24</b>	<b>3.09</b>	<b>2.92</b>	<b>2.82</b>	<b>3.36</b>	<b>3.20</b>	<b>3.04</b>	<b>2.93</b>
Orlando	3.22	3.19	3.19	3.18	3.24	3.20	3.20	3.18	3.24	3.20	3.20	3.18
<b>Philadelphia</b>	<b>3.64</b>	<b>3.54</b>	<b>3.46</b>	<b>3.29</b>	<b>3.67</b>	<b>3.58</b>	<b>3.52</b>	<b>3.43</b>	<b>3.64</b>	<b>3.55</b>	<b>3.50</b>	<b>3.39</b>
Phoenix	2.18	2.13	2.17	2.08	2.19	2.13	2.17	2.11	2.14	2.08	2.12	2.03
<b>Pittsburgh</b>	<b>3.37</b>	<b>3.24</b>	<b>3.15</b>	<b>3.13</b>	<b>3.41</b>	<b>3.29</b>	<b>3.21</b>	<b>3.18</b>	<b>3.35</b>	<b>3.24</b>	<b>3.16</b>	<b>3.15</b>
Portland	2.38	2.27	2.36	2.23	2.43	2.33	2.42	2.32	2.62	2.49	2.56	2.41
<b>Raleigh-Durham</b>	<b>3.36</b>	<b>3.42</b>	<b>3.53</b>	<b>3.48</b>	<b>3.01</b>	<b>3.12</b>	<b>3.23</b>	<b>3.22</b>	<b>3.08</b>	<b>3.11</b>	<b>3.17</b>	<b>3.12</b>
Richmond- Norfolk	3.23	3.18	3.07	3.01	3.19	3.14	3.04	2.98	3.18	3.15	3.04	2.98
<b>Sacramento</b>	<b>3.17</b>	<b>3.13</b>	<b>3.16</b>	<b>2.88</b>	<b>2.94</b>	<b>2.92</b>	<b>2.96</b>	<b>2.85</b>	<b>2.84</b>	<b>2.82</b>	<b>2.86</b>	<b>2.76</b>
Salt Lake City-Boise	2.30	2.13	2.11	2.29	2.33	2.17	2.15	2.36	2.28	2.14	2.11	2.33
<b>San Antonio</b>	<b>3.40</b>	<b>3.30</b>	<b>3.19</b>	<b>3.00</b>	<b>3.42</b>	<b>3.31</b>	<b>3.21</b>	<b>3.02</b>	<b>3.25</b>	<b>3.07</b>	<b>2.87</b>	<b>2.67</b>
San Diego	3.00	2.87	2.98	2.76	2.96	2.81	2.94	2.77	2.93	2.81	2.91	2.73
<b>San Francisco</b>	<b>3.24</b>	<b>3.12</b>	<b>3.24</b>	<b>2.96</b>	<b>3.02</b>	<b>2.91</b>	<b>3.04</b>	<b>2.90</b>	<b>2.93</b>	<b>2.85</b>	<b>2.97</b>	<b>2.82</b>
Seattle	2.52	2.42	2.55	2.38	2.69	2.56	2.66	2.63	2.77	2.63	2.73	2.64
<b>St Louis</b>	<b>3.15</b>	<b>3.03</b>	<b>3.06</b>	<b>3.00</b>	<b>3.19</b>	<b>3.07</b>	<b>3.08</b>	<b>3.01</b>	<b>3.20</b>	<b>3.09</b>	<b>3.08</b>	<b>2.99</b>
Syracuse	2.53	2.35	2.27	2.07	2.57	2.40	2.28	2.07	2.61	2.41	2.30	2.05
<b>Tampa</b>	<b>3.25</b>	<b>3.22</b>	<b>3.20</b>	<b>3.20</b>	<b>3.27</b>	<b>3.23</b>	<b>3.22</b>	<b>3.21</b>	<b>3.27</b>	<b>3.23</b>	<b>3.22</b>	<b>3.22</b>
Washington DC	3.39	3.37	3.29	3.04	3.49	3.46	3.39	3.28	3.53	3.50	3.42	3.28
<b>West Texas</b>	<b>3.15</b>	<b>3.04</b>	<b>3.03</b>	<b>2.95</b>	<b>3.03</b>	<b>2.96</b>	<b>2.97</b>	<b>2.88</b>	<b>3.16</b>	<b>3.05</b>	<b>3.03</b>	<b>3.03</b>
<b>Total US</b>	<b>2.98</b>	<b>2.88</b>	<b>2.85</b>	<b>2.78</b>	<b>2.99</b>	<b>2.90</b>	<b>2.88</b>	<b>2.82</b>	<b>3.00</b>	<b>2.90</b>	<b>2.87</b>	<b>2.82</b>

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. March data through the week ending 3/20/10.

# May 2010

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																				
<div style="display: flex; justify-content: space-around;"> <div style="border: 1px solid black; padding: 5px;"> <p style="text-align: center;">Apr 2010</p> <table border="1" style="font-size: small;"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td><td></td></tr> <tr><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td></tr> <tr><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td></tr> <tr><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td></tr> <tr><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td></td></tr> </table> </div> <div style="border: 1px solid black; padding: 5px;"> <p style="text-align: center;">Jun 2010</p> <table border="1" style="font-size: small;"> <tr><td>S</td><td>M</td><td>T</td><td>W</td><td>T</td><td>F</td><td>S</td></tr> <tr><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td><td>4</td></tr> <tr><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td></tr> <tr><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td></tr> <tr><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td></tr> <tr><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td><td></td><td></td></tr> </table> </div> </div>						S	M	T	W	T	F	S				1	2	3		4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30		S	M	T	W	T	F	S				1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30			1
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30	31 Memorial Day State Offices Closed																																																																																									



California Department of Food and Agriculture  
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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.

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