

State of California  
California Department of Food and Agriculture  
Agricultural Statistics Branch  
650 Capitol Mall, Suite 6-100  
Sacramento, CA 95814  
(916) 738-6569

# GRAPE CRUSH AND PURCHASE INQUIRY 2023 CROP

|                          |
|--------------------------|
| 9-digit ID Number: _____ |
| Operation Name: _____    |
| Mailing Address: _____   |
| _____                    |
| _____                    |
| _____                    |

|   |                              |                             |
|---|------------------------------|-----------------------------|
| 1. Did you crush any grapes (at your facility) in 2023?.....  | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 2. Did you purchase any grapes directly from growers in 2023?.....  | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| If you answered <b>Yes</b> to either question 1 or 2, please complete and return this report.<br>If you answered <b>No</b> to both questions 1 and 2, please complete and return the<br>"Certification of No Grape Purchasing or Crushing in 2023" (yellow postcard). |                              |                             |

**THIS REPORT MUST BE IN THE OFFICE OF THE SECRETARY OF THE CALIFORNIA DEPARTMENT OF FOOD AND AGRICULTURE BY JANUARY 10, 2024**

| <b>CERTIFICATION</b>  |              |
|---|--------------|
| I declare that this report contains only final prices and has been examined by me,<br>and to the best of my knowledge and belief, is an accurate and complete report. |              |
| Responsible Officer: _____  | Title: _____ |
| Signature of Officer: _____   | Date: _____  |
| Name of Firm: _____   |              |
| Preparer (person to contact with questions): _____  |              |
| Email: _____  | Phone: _____ |

**GENERAL INFORMATION**

\*\*\*\*\* **GRAPE PURCHASES** \*\*\*\*\*

1. Did your winery purchase grapes in 2023?.....

| YES | NO |
|-----|----|
|     |    |

If **YES**, continue to 1a below      If **NO**, proceed to question 2 at the bottom of this page

a. Did you **PURCHASE** any grapes directly from growers?.....

|  |  |
|--|--|
|  |  |
|--|--|

If **YES**, report those purchases in **Section II** on the Data Page (pages 8 & 9)

b. Did you purchase and **RESELL** grapes from an original grower to another processor for crushing?.....

|  |  |
|--|--|
|  |  |
|--|--|

(i) If **YES**, please list these wineries and requested information below, AND

(ii) Report the original purchase price paid to grower in Section II on the "Data Page" (pages 8 & 9).

| Row # | What operation did you sell these grapes to? | Variety | District Where Grown | Tons | Brix |
|-------|--|---------|----------------------|------|------|
| 1     |  |         |                      | ._   | ._   |
| 2     |  |         |                      | ._   | ._   |

c. Did you **REPURCHASE** grapes from a seller who was not the original grower?.....

| YES | NO |
|-----|----|
|     |    |

(i) If **YES**, please list these sellers and requested information below, AND

(ii) If your firm crushed this tonnage, include tonnage in Section I but NOT Section II of the "Data Page" (pages 8 & 9)  
If another processor crushed these grapes for you, include the tonnage in question 2 at the bottom of this page.

| Row # | Who did you repurchase these grapes from? | Variety | District Where Grown | Tons | Brix |
|-------|---|---------|----------------------|------|------|
| 1     |   |         |                      | ._   | ._   |
| 2     |   |         |                      | ._   | ._   |

\*\*\*\*\* **CRUSHED FOR YOU** \*\*\*\*\*

2. Were any grapes crushed for you by other processors (i.e. custom crushed) in 2023?.....

| YES | NO |
|-----|----|
|     |    |

(i) If **YES**, please list these wineries and requested information below.

(ii) If tons were purchased, **include** these grapes tons in Section II on the "Data Page" (pages 8 & 9).  
DO NOT include these tons in Section I on "Data Page" (pages 8 & 9).

| Row # | Custom Crusher's Name | Total Grapes Crushed For You By Others |                      |              |      | Check one option: |       |             |
|-------|-----------------------|--|----------------------|--------------|------|-------------------|-------|-------------|
|       |                       | Variety Crushed For You                | District Where Grown | Tons Crushed | Brix | Purchased         | Grown | Repurchased |
| 1     |                       |  |                      | ._           | ._   |                   |       |             |
| 2     |                       |  |                      | ._           | ._   |                   |       |             |
| 3     |                       |  |                      | ._           | ._   |                   |       |             |
| 4     |                       |  |                      | ._           | ._   |                   |       |             |
| 5     |                       |  |                      | ._           | ._   |                   |       |             |
| 6     |                       |  |                      | ._           | ._   |                   |       |             |

\*\*\*\*\* **CRUSHED BY YOU** \*\*\*\*\*

3. Did you crush grapes for any clients, other than yourself, who PURCHASED and/or PROCESSED any grapes in 2023?.....

| YES | NO |
|-----|----|
|     |    |

- (i) If **YES**, please list these firms and requested information below.
- (ii) DO NOT include this tonnage on the "Data Page" (pages 8 & 9)

| Row # | Name of Crush Client (WINERY OR PROCESSOR) | Total Grapes Crushed By You For Others |                      |      |      |
|-------|--|--|----------------------|------|------|
|       |  | Variety Crushed                        | District Where Grown | Tons | Brix |
| 1     |  |  |                      | ._   | ._   |
| 2     |  |  |                      | ._   | ._   |
| 3     |  |  |                      | ._   | ._   |
| 4     |  |  |                      | ._   | ._   |
| 5     |  |  |                      | ._   | ._   |
| 6     |  |  |                      | ._   | ._   |
| 7     |  |  |                      | ._   | ._   |
| 8     |  |  |                      | ._   | ._   |
| 9     |  |  |                      | ._   | ._   |
| 10    |  |  |                      | ._   | ._   |
| 11    |  |  |                      | ._   | ._   |
| 12    |  |  |                      | ._   | ._   |

4. Did you crush grapes for clients, other than yourself, who GREW ALL their grapes in 2023 .....

| YES | NO |
|-----|----|
|     |    |

- (i) If **YES**, please list the varieties and tonnages below.
- (ii) DO NOT include this tonnage in on the "Data Page" (pages 8 & 9)

|  | Name of Crush Client (VINEYARD OR GROWER) | Variety Crushed | District Where Grown |      |    |
|--|---|-----------------|----------------------|------|----|
|  |   |                 |                      | Tons |    |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |
|  |   |                 |                      | ._   | ._ |

**DATA PAGE**

INCLUDE: All grapes grown/purchased and crushed by you. Include grapes reported on Questions 1b & 2 in Section II.

EXCLUDE: All grapes reported in Questions 1c, 3, & 4.

Please do not combine grown grapes and purchased grapes into the same row.

|       | 1                        | 2                 | 3                               | 4    | 5  | 6  | 7    | 8  |          |
|-------|--------------------------|-------------------|---------------------------------|------|--|--|------|--|----------|
| Row # | IDENTIFICATION           |                   | SECTION I                       |      | SECTION II   |  |      |  |          |
|       |                          |                   | Grapes Crushed at your Facility |      | Grapes Purchased from Grower(s) for Wine, Concentrate, Juice, Vinegar, & Beverage Brandy |  |      |  |          |
|       | VARIETY (List full name) | Dist. Where Grown | Tons Crushed                    | Brix | Tons Purchased   | Was this a Related Purchase? (See page 10) | Brix | Base Price Per Ton (Include local hauling) |          |
|       | Ex: Merlot (Non-Related) | 1                 | 110.8                           | 21.2 | 86.3   | YES  | NO   | 21.2                                       | \$800.00 |
|       | Ex: Merlot (Related)     | 1                 | 59.7                            | 21.8 | 59.7   | YES  | NO   | 21.8                                       | \$600.00 |
| 1     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 2     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 3     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 4     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 5     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 6     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 7     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 8     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 9     |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 10    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 11    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 12    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 13    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 14    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 15    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 16    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 17    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 18    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 19    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |
| 20    |                          |                   | ._                              | ._   | ._   | YES  | NO   | ._   | ._       |

If you need additional rows, please go to [cdfa.ca.gov/mkt/grapecrush.html](https://cdfa.ca.gov/mkt/grapecrush.html) to download the "Data Page Supplement"

Data Page Totals.....

**DATA PAGE (Continued)**

For help filling out this report, please call the Grape Crush Team at 916-738-6569 or email [grapecrush@cdfa.ca.gov](mailto:grapecrush@cdfa.ca.gov).

|       | 9  | 10  | 11  | 13      | 14  | 15  | 16   | 17   | 18    | 19   |
|-------|--|-----|---|---------|-----|-----|--|--|-------|--|
| Row # | SECTION II (continued)   |     |   |         |     |     |  | SECTION III  |       |  |
|       | Grapes Purchased from Grower(s) for Wine, Concentrate, Juice, Vinegar, & Beverage Brandy |     |   |         |     |     |  | Grapes Purchased from Growers as Distilling Material Other than Beverage Brandy (UNCOMMON) |       |  |
|       | Acceptable Brix Limits   |     | Brix Adjustment Factors Per Degrees Brix Per Ton Plus and Minus |         |     |     | Price Per Ton Including Premiums & Penalties | Tons Purchased   | Brix  | Price Per Ton Including Premiums & Penalties |
|       | Min  | Max | Please explain!   | Base    | Min | Max |  |  |       |  |
|       | 21   | 25  | -15%, above or below  | 22 - 24 |     |     | \$680.00                                     |  |       |  |
|       | 21   | 25  | None  |         |     |     | \$600.00                                     |  |       |  |
| 1     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 2     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 3     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 4     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 5     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 6     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 7     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 8     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 9     |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 10    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 11    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 12    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 13    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 14    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 15    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 16    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 17    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 18    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 19    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |
| 20    |  |     |   |         |     |     | _____  | _____  | _____ | _____  |

\_\_\_\_\_

# MAP AND DEFINITIONS OF CALIFORNIA GRAPE PRICING DISTRICTS



*Inset showing the borders between Districts 5, 9, 11, 12, and 17 near the City of Sacramento*

1. Mendocino County
2. Lake County
3. Sonoma and Marin Counties
4. Napa County
5. Solano County
6. Alameda, Contra Costa, Santa Clara, San Francisco, San Mateo, and Santa Cruz Counties
7. Monterey and San Benito Counties
8. San Luis Obispo, Santa Barbara, and Ventura Counties
9. Yolo County north of Interstate 80 to the junction of Interstate 80 and U.S. 50 and north of U.S. 50; Sacramento County north of U.S. 50; Del Norte, Siskiyou, Modoc, Humboldt, Trinity, Shasta, Lassen, Tehama, Plumas, Glenn, Butte, Colusa, Sutter, Yuba, and Sierra Counties.
10. Nevada, Placer, El Dorado, Amador, Calaveras, Tuolumne and Mariposa Counties
11. San Joaquin County north of State Highway 4; and Sacramento County south of U.S. 50 and east of Interstate 5
12. San Joaquin County south of State Highway 4; Stanislaus and Merced Counties
13. Madera, Fresno, Alpine, Mono, Inyo Counties; and Kings and Tulare Counties north of Nevada Avenue (Avenue 192)
14. Kings and Tulare Counties south of Nevada Avenue (Avenue 192); and Kern County
15. Los Angeles and San Bernardino Counties
16. Orange, Riverside, San Diego, and Imperial Counties
17. Yolo County south of Interstate 80 from the Solano County line to the Junction of Interstate 80 and U.S. 50 and south of U.S. 50 and Sacramento County south of U.S. 50 and west of Interstate 5

**EXPLANATION OF "RELATED PURCHASE"**

A purchase is RELATED if any of the following are true:

- (a) The grower and/or affiliate owned (directly or indirectly) at least 5 percent of the indicia of ownership or voting authority of the winery/processor.
- (b) The winery and/or affiliate owned (directly or indirectly) at least 5 percent of the indicia of ownership or voting authority of the grower.
- (c) The winery and/or affiliate provided long term financing to the grower in exchange for rights or options to purchase a significant portion of the grower's harvest.

**The complete legal definitions are provided on page 3.**

Examples of a RELATED purchase (answer YES):

- (1) Winery X is a cooperative owned by multiple growers. William owns Vineyard A. William also has 5% ownership of Winery X. If Winery X buys grapes from Vineyard A, this is a RELATED purchase.
- (2) Winery Y is owned by James and Kelly. Kelly also owns 10% of Vineyard B. If Winery Y purchases grapes from Vineyard B, this is a RELATED purchase.
- (3) Winery Y is owned by James and Kelly. James provided long-term financing to Vineyard C and has the right to buy grapes produced by Vineyard C. If Winery Y purchases grapes from Vineyard C, this is a RELATED purchase.

**GRAPE CRUSH AND PURCHASE SUMMARY**

**SECTION A:**

|  |   |  |               |
|--|---|--|---------------|
| How many tons were crushed at your facility: .....                                   | A | <input style="width: 90%;" type="text"/> | $= B+C+D+E+F$ |
| Of this tonnage (A), how much was:   |   |  |               |
| Purchased from a grower.....   | B | <input style="width: 90%;" type="text"/> |               |
| Repurchased from other seller (not the grower) .....                                 | C | <input style="width: 90%;" type="text"/> |               |
| Grown by your firm.....  | D | <input style="width: 90%;" type="text"/> |               |
| Crushed by you for a winery/processor .....  | E | <input style="width: 90%;" type="text"/> |               |
| Crushed by you for a grower/vineyard.....  | F | <input style="width: 90%;" type="text"/> |               |
| How many tons were crushed for you by someone else.....                              | G | <input style="width: 90%;" type="text"/> | $= H+I+J$     |
| Of this tonnage (G), how much was:   |   |  |               |
| Purchased from a grower.....   | H | <input style="width: 90%;" type="text"/> |               |
| Repurchased from other seller (not the grower).....                                  | I | <input style="width: 90%;" type="text"/> |               |
| Grown by your firm.....  | J | <input style="width: 90%;" type="text"/> |               |
| How many tons did you purchase and resell to another firm .....                      | K | <input style="width: 90%;" type="text"/> |               |
| Of the total tonnage you crushed (A), how much was for concentrate production? ..... | L | <input style="width: 90%;" type="text"/> |               |

**SECTION B:**

Include total tonnage by district from the Data Page.  
Crushed tonnage is from column 3 and purchased tonnages are from columns 5 and 17.

| Districts               | Tons Crushed | All Purchased Tons | Non-Related Purchased Tons |
|-------------------------|--------------|--------------------|----------------------------|
| District 1              | •            | •                  | •                          |
| District 2              | •            | •                  | •                          |
| District 3              | •            | •                  | •                          |
| District 4              | •            | •                  | •                          |
| District 5              | •            | •                  | •                          |
| District 6              | •            | •                  | •                          |
| District 7              | •            | •                  | •                          |
| District 8              | •            | •                  | •                          |
| District 9              | •            | •                  | •                          |
| District 10             | •            | •                  | •                          |
| District 11             | •            | •                  | •                          |
| District 12             | •            | •                  | •                          |
| District 13             | •            | •                  | •                          |
| District 14             | •            | •                  | •                          |
| District 15             | •            | •                  | •                          |
| District 16             | •            | •                  | •                          |
| District 17             | •            | •                  | •                          |
| <b>GRAND TOTAL TONS</b> | •            | •                  | •                          |

**WINERY COMMENTS (IF ANY):**

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| DATE | INIT. | FOR OFFICE USE ONLY - EDITING NOTES |
|------|-------|-------------------------------------|
|      |       |                                     |
|      |       |                                     |
|      |       |                                     |
|      |       |                                     |
|      |       |                                     |
|      |       |                                     |
|      |       |                                     |