

To Whom It May Concern:

Our names are Valdemiro and Lucia Silveira and we own V&L Silveira Dairy. V&L Silveira Dairy is a small dairy business in Turlock, California.

Low milk prices have been a big issue for us in the past couple of years. Often when we get paid less for our milk, we cannot afford the better roughages and grain that allow the cows to produce more milk of a higher quality. In turn, our cows produce less milk as well as lower quality milk. We then get a lower money intake preventing us from buying medicine for our sick animals and paying for expensive veterinary services resulting in the loss of animals at times. The final outcome of lower milk prices on a dairy is less milk, fewer animals and zero profit for the business owner. Our business has suffered a huge loss due to the chain reaction of low milk prices because in a small business, every penny counts.

If milk prices weren't constantly dropping more businesses would be flourishing. We would be able to afford better food for our cows and produce more milk of a better quality. We would also be able to stay in business because if the milk prices were to drop again, our business would be out. We cannot make a penny of profit without a floor price of \$14.50. If California appreciates its dairymen, there will be a floor milk price to keep everyone in business. Thank you for your time.

Sincerely,

Valdemiro and Lucia Silveira

