

Dairy Information Bulletin

A publication serving the dairy industry for over 70 years

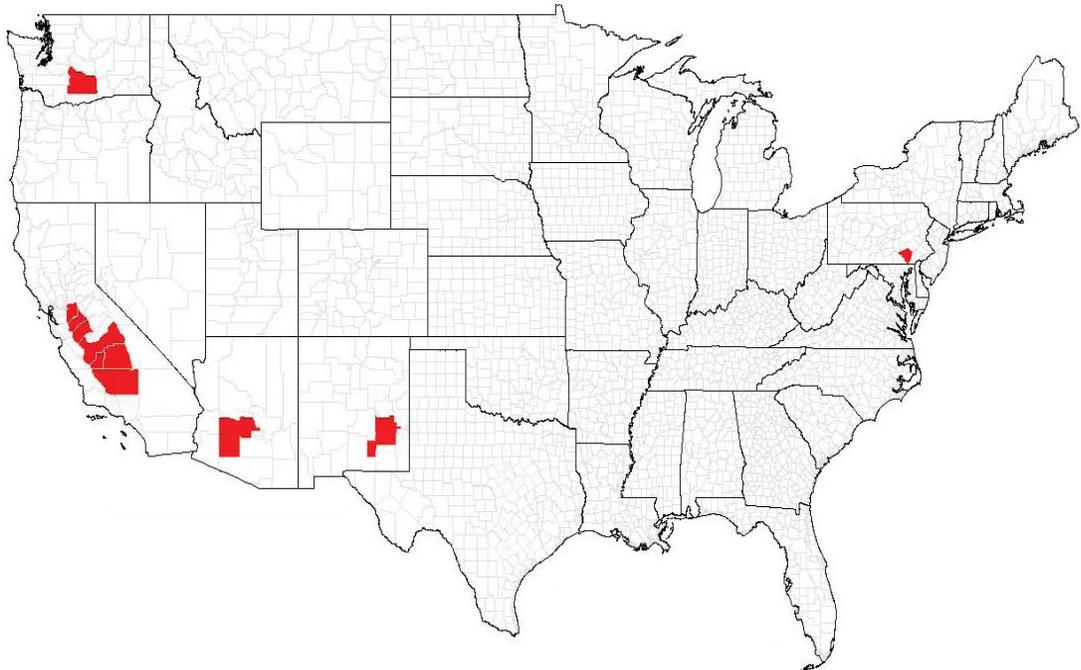
Volume LXXI, Number 7

July 2014

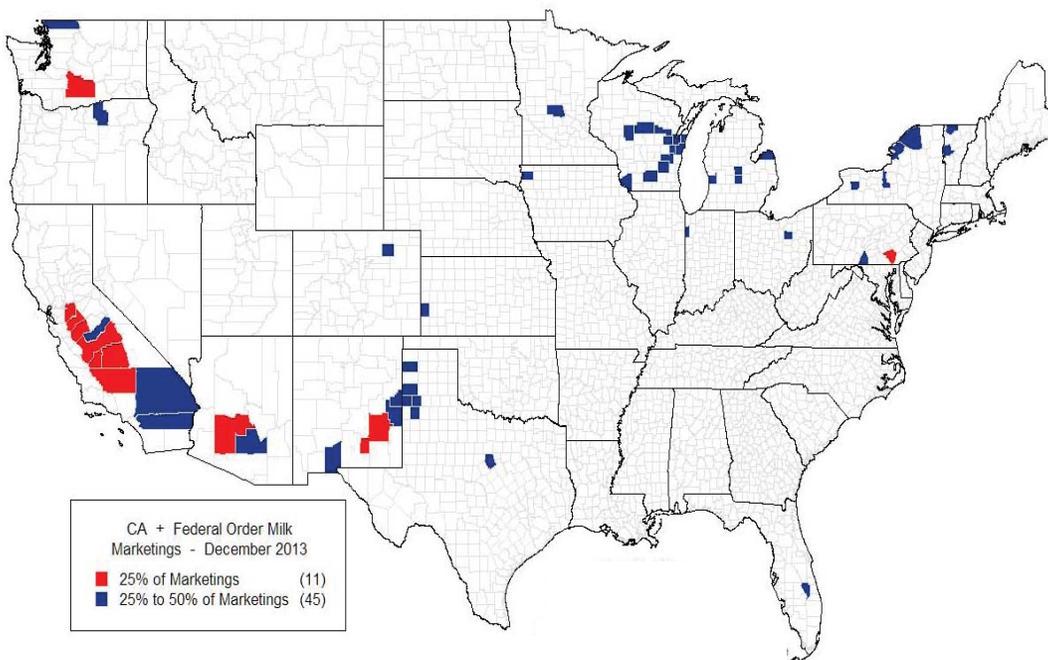
11 Counties Marketed 25% of All California and Federal Order Milk Marketings During December 2013

Top 11 U.S. Milk Producing Counties, December 2013 (in ranking order):

- Tulare, CA
- Merced, CA
- Kings, CA
- Stanislaus, CA
- Kern, CA
- Fresno, CA
- Yakima, WA
- San Joaquin, CA
- Maricopa, AZ
- Lancaster, PA
- Chaves, NM



56 Counties Marketed 50% of All California and Federal Order Milk Marketings During December 2013



California's Role in U.S. Milk Production (December 2013):

- Tulare County is the largest milk producing county in the U.S., marketing 950.6 million pounds of milk in December 2013.
- California milk marketings accounted for 23.1 percent of the total California and Federal Order milk marketings.
- In perspective: it would take milk marketings from the smallest 1,482 milk producing counties in the U.S. to equal the amount from the seven largest California counties.



Key Department Contacts for Dairy Services

California Department of Food and Agriculture
1220 N Street, Sacramento, CA 95814
Homepage website: <http://cdfa.ca.gov/dairy>
Email address: dairy@cdfa.ca.gov

Office of the Secretary

Karen Ross, Secretary, 654-0433
Sandra Schubert, Undersecretary, 654-0433
Dr. Annette Jones, DVM, State Veterinarian,
900-5000

Animal Health and Food Safety Services

Dr. Annette Jones, DVM, Director, 900-5000,
Fax 900-5332

► Animal Health Branch

Kent Fowler, DVM, Chief, 900-5002,
Fax 900-5333

District Veterinarians

Redding: **Charles Palmer, DVM**, (530) 225-2140

Modesto: **Randy Anderson, DVM**,
(209) 491-9350

Tulare: **Clementa Fredriksen, DVM**,
(559) 685-3500

Ontario: **Predrag Pecic, DVM**, (909) 947-4462

► Livestock Identification Branch

Greg Lawley, Chief, 900-5006,
Fax 900-5335

Regional Brand Supervisors

Northern: **John Romano**, (530) 347-5721

Central: **David Fischer**, (209) 845-8352

Southern: **Richard Wright**, (559) 685-3505

► Meat, Poultry & Egg Safety Branch

Douglas Hepper, DVM, Chief, 900-5004,
Fax 900-5334

District Veterinarians

Sacramento: **Alfred Aquino, DVM**, 900-5004

Fresno: **Herbert Radigtsch, DVM**, (559) 233-7318

Ontario: **Namara Garbaba, DVM**, (909) 773-0079

► Milk & Dairy Food Safety Branch

Stephen Beam, PhD., Chief, 900-5008, Fax 900-5337

Assistant Branch Chief

Kristen Dahl, 900-5078

Licensing

Facilities, **Misty McDaniel**, 900-5310

Personal Licenses, **Corey Pruitt**, 900-5081

Regional Coordinators

Stockton: **Mostafa Sherzad**, (209) 466-7186

Oakland: **John Macy**, (510) 622-4810

Fresno: **David Krall**, (559) 445-5506

Ontario: **Joel Kolling**, (909) 923-9929

Marketing Services

Kevin Masuhara, Director, 900-5011,
Fax 900-5339

► Environmental Program

Casey Walsh Cady, 900-5011

► Dairy Marketing Branch

Candace Gates, Branch Chief, 900-5014

Economics/Pricing

Hyrum Eastman, 900-5014, Fax 900-5341

California Dairy Statistics Service

Karen Dapper, 900-5014, Fax 900-5341

Manufacturing Cost Audits

Venetta Reed, 900-5014, Fax 900-5341

Production Cost

Mike Francesconi, 900-5014, Fax 900-5341

Enforcement of Unlawful Practices

Hyrum Eastman, 900-5014, Fax 900-5341

► Milk Pooling Branch

John Lee, Chief, 900-5012, Fax 900-5340

Pool Operations

Don Shippelhoue, 900-5012, Fax 900-5340

Pool Audits

Nancy Hartman, 900-5012, Fax 900-5340

Marlene Wride, Ron Quan, Sunday Ikenador

Producer Payments, License & Bond Units

John Bressett, 900-5012, Fax 900-5340

► Marketing Branch

Bob Maxie, Chief, 900-5018, Fax 900-5393

Dennis Manderfield

TABLE OF CONTENTS

Key Contacts

Dairy Industry News	3
Table 1: California Commercial Milk Production, by Month.....	5
Table 2: California Dairy Average Milk Production	5
Table 3: California Milk Production, by County	6, 7
Table 4: Pooled Milk Utilization, by Classes and Months	8, 9
Table 5: Pooled Milk Production, by Months.....	10
Table 6: Net Milk Available in California, by Months	10
Table 7: Sales of California Class 1 Market Milk Products, by Months.....	11
Table 8: Sales of California Class 1 Organic Milk Products, by Months	12
Table 9: Sales of California Class 1 Flavored Milk Products, by Months.....	13
Table 10: Sales of California Class 1 Products, by Marketing Area	14
Table 11: Class 2 Production of Dairy Products in California.....	15
Table 12: Class 3 Production of Dairy Products in California	16
Table 13: Class 4a Production of Dairy Products in California.....	17
Table 14: Class 4b Production of Dairy Products in California	18
Table 15: Average Prices Paid for Market Milk in California	19
Table 16: Average Prices Paid for Manufacturing Milk in California	19
Table 17: Pool Price Data Summary.....	20

Calendar

Note: These tables that were previously displayed in this publication are located on the Dairy Marketing Branch website at: www.cdfa.ca.gov/dairy
Class and Pool Prices, Commodity Prices Used to Calculate Class 4a/4b Prices, Commodity Prices Used to Calculate Class 1 Prices, Milk Production Cost Comparison Summary for California, Milk Mailbox Prices, U.S., Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices, Minimum Class Prices, U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks

National Dairy Situation & Outlook – USDA Estimates

Latest Data Available:

Monthly: USDA estimates overall milk production across the U.S. increased 1.4% in May 2014, compared to May 2013. USDA reports that California milk production increased 1.0% compared to May 2013. Among other western states, compared to May 2013, Arizona was up 3.9%; New Mexico was up 1.4%; and Washington was up 2.7%. Three of the top 10 states reported a production decrease. The largest increase was reported by Texas at 10.1% growth in milk production.

Quarterly: For the first quarter of 2014 compared to the fourth quarter of 2013, U.S. milk cow numbers increased to 9.216 million head, milk production per cow increased to 5,541 pounds; the net effect was milk production increased to 51.1 billion pounds. USDA projects that for the second quarter of 2014 compared to the first quarter of 2014, milk cow numbers will increase to 9.240 million head, production per cow will increase to 5,710 pounds, the net effect would be increased milk production to 52.8 billion pounds.

Milk Prices

Comparing the first quarter of 2014 to the fourth quarter of 2013, U.S. average all-milk prices increased to \$24.53/cwt. USDA projects that for the second quarter of 2014, U.S. average all-milk prices will be \$24.40-24.60/cwt.; Class III prices will be \$22.65-22.85/cwt.; and Class IV prices will be \$22.95-\$23.25/cwt.

Utility Cow Prices

Comparing the first quarter of 2014 to the fourth quarter of 2013, average U.S. utility cow prices were up \$12.57/cwt. to a national average of \$89.12/cwt. USDA projects that utility cow prices will average \$97-100/cwt. in the second quarter of 2014.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during May 2014 totaled 3.750 billion pounds, 0.9 percent more than the quantity produced during May 2013. For the twelve months ending May 2014, total milk production increased 1.5 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of May 2014, as compared to May 2013, the total manufacture of butter increased 1.4 percent; manufacture of nonfat dry milk for human consumption increased 5.6 percent; other dry milk products increased 7.2 percent; manufacture of total cheese increased 4.6 percent, and manufacture of total frozen products decreased 15.1 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during May 2014 decreased 4.2 percent compared to sales during May 2013.

Please note that tables for Cottage Cheese, Frozen Yogurt, Provolone & Parmesan Cheese, and Dry Whey are not displayed due to confidentiality rules.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
June 2012 - May 2014**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
June	3,491,052	3,426,983	-1.8%	30,365	58,426	92.4%	3,521,417	3,485,409	-1.0%
July	3,465,801	3,315,980	-4.3%	28,472	54,939	93.0%	3,494,273	3,370,919	-3.5%
August	3,273,030	3,338,429	2.0%	27,677	57,807	108.9%	3,300,707	3,396,236	2.9%
September	3,153,537	3,142,549	-0.3%	26,203	53,102	102.7%	3,179,740	3,195,651	0.5%
October	3,274,609	3,280,681	0.2%	28,565	53,825	88.4%	3,303,174	3,334,507	0.9%
November	3,234,481	3,222,100	-0.4%	25,047	52,401	109.2%	3,259,529	3,274,502	0.5%
December	3,385,737	3,417,029	0.9%	28,162	54,203	92.5%	3,413,899	3,471,232	1.7%
January	3,407,057	3,606,667	5.9%	54,300	16,407	-69.8%	3,461,357	3,623,074	4.7%
February	3,174,807	3,377,079	6.4%	49,933	18,439	-63.1%	3,224,740	3,395,519	5.3%
March	3,613,367	3,788,258	4.8%	56,704	18,087	-68.1%	3,670,071	3,806,345	3.7%
April	3,560,313	3,653,280	2.6%	56,767	17,990	-68.3%	3,617,080	3,671,270	1.5%
May	3,658,818	3,732,141	2.0%	59,584	18,027	-69.7%	3,718,401	3,750,169	0.9%
Jan-May Total	17,414,361	18,157,425	4.3%	277,288	88,951	-67.9%	17,691,649	18,246,376	3.1%
Jun-May Total	40,692,609	41,301,177	1.5%	471,778	473,655	0.4%	41,164,387	41,774,832	1.5%
2013 Total	40,558,113			661,992			41,220,105		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
June 2013 - May 2014**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2013-2014	% Change	2013-2014	% Change	2013-2014	% Change
May	118,026		1,922		119,948	
June	114,233	-3.2%	1,948	1.3%	116,180	-3.1%
July	106,967	-6.4%	1,772	-9.0%	108,739	-6.4%
August	107,691	0.7%	1,865	5.2%	109,556	0.8%
September	104,752	-2.7%	1,770	-5.1%	106,522	-2.8%
October	105,828	1.0%	1,736	-1.9%	107,565	1.0%
November	107,403	1.5%	1,747	0.6%	109,150	1.5%
December	110,227	2.6%	1,748	0.1%	111,975	2.6%
January	116,344	5.5%	529	-69.7%	116,873	4.4%
February	120,610	3.7%	659	24.4%	121,269	3.8%
March	122,202	1.3%	583	-11.4%	122,785	1.3%
April	121,776	-0.3%	600	2.8%	122,376	-0.3%
May	120,392	-1.1%	582	-3.0%	120,973	-1.1%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test,
in Pounds, in California, by Counties and Regions ¹
May 2014**

County and Region	Bulk Milk		Percent change from 2013	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Alameda						
Alpine						
Amador						
Butte						
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,933,439	745,460	4,678,899	3.6%	4.27%	9.14%
El Dorado						
Fresno	250,216,140	378,112	250,594,252	2.6%	3.56%	8.88%
Glenn	34,388,404	541,884	34,930,288	-5.7%	3.64%	8.85%
Humboldt	18,506,763	3,788,551	22,295,314	2.3%	4.01%	8.96%
Inyo						
Kern	368,962,709	0	368,962,709	0.1%	3.54%	8.83%
Kings	391,760,841	186,340	391,947,181	3.2%	3.61%	8.88%
Lake						
Lassen						
Madera	166,151,199	223,455	166,374,654	3.6%	3.59%	8.92%
Marin	11,385,052	0	11,385,052	-6.5%	3.61%	8.83%
Mariposa						
Mendocino						
Merced	561,306,136	6,804,914	568,111,050	3.2%	3.72%	8.93%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	29,771,960	0	29,771,960	-3.5%	3.67%	8.88%
San Benito						
San Francisco						
San Joaquin	216,418,398	0	216,418,398	3.3%	3.61%	8.87%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,418,275	0	1,418,275	-2.5%	3.64%	8.77%
Solano						
Sonoma	40,367,069	54,417	40,421,486	2.5%	3.64%	8.86%
Stanislaus	370,719,151	2,246,445	372,965,596	-2.1%	3.65%	8.88%
Sutter						
Tehama	6,225,795	312,331	6,538,126	-3.8%	4.08%	9.05%
Trinity						
Tulare	1,026,418,891	2,579,699	1,028,998,590	0.2%	3.64%	8.93%
Tuolumne						
Yolo						
Yuba	5,328,729	0	5,328,729	2.8%	4.10%	9.08%
N. California	3,516,023,515	17,861,608	3,533,885,123	1.3%	3.64%	8.90%

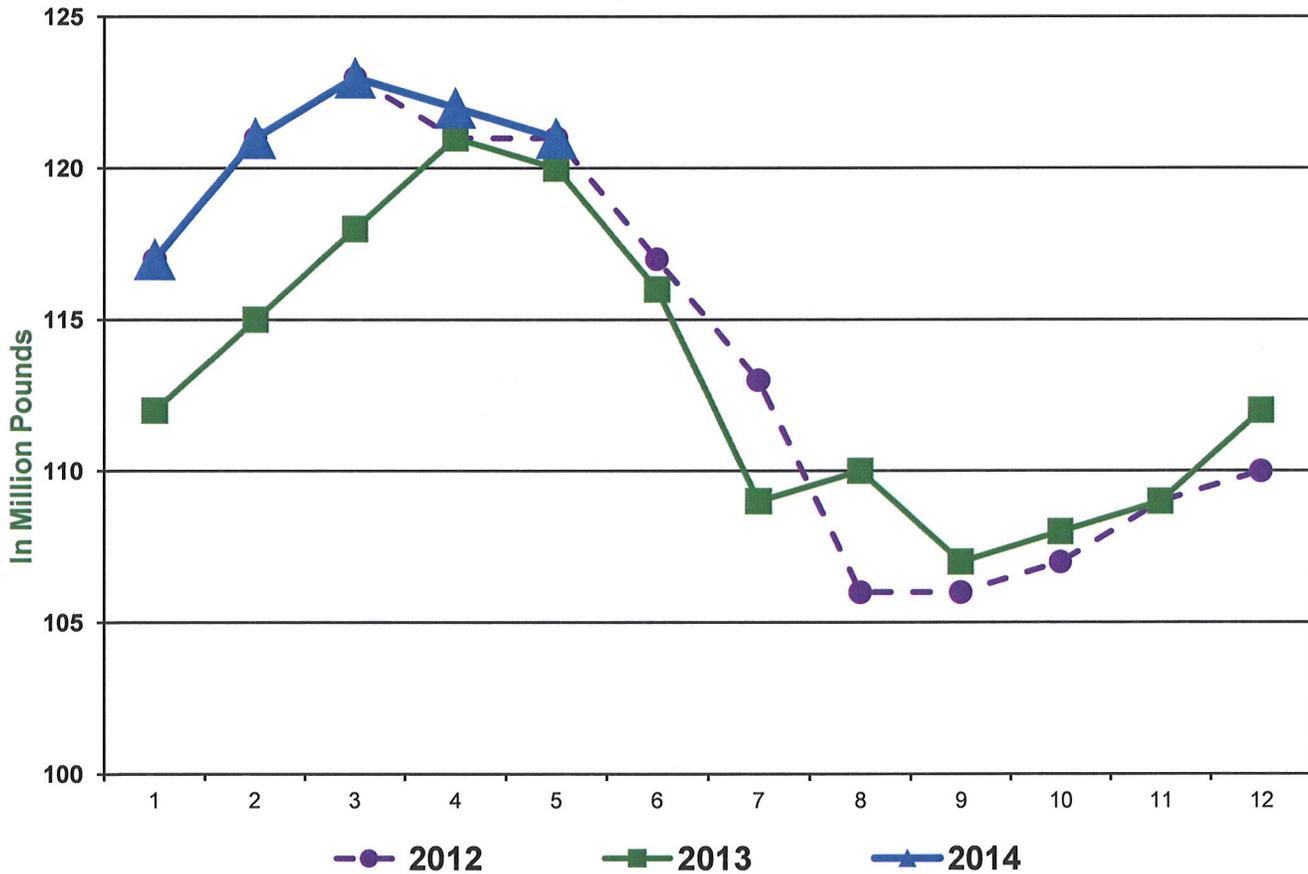
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ May 2014

County and Region	Bulk Milk			Percent change from 2013	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	12,050,762	0	12,050,762	9.3%	3.60%	8.85%
Los Angeles						
Orange						
Riverside	82,277,909	113,699	82,391,608	-4.2%	3.50%	8.85%
San Bernardino	108,531,433	51,964	108,583,397	-8.8%	3.44%	8.80%
San Diego	3,928,716	0	3,928,716	2.1%	3.45%	8.80%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	216,117,789	165,663	216,283,452	-5.6%	3.48%	8.82%
State Total	3,732,141,304	18,027,271	3,750,168,575	0.9%	3.63%	8.89%

¹ Data for counties in bold-type are not shown but are included in total: Butte, Mendocino, Monterey, Placer, San Benito, Santa Clara, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2012, 2013, 2014



February 2012 Milk Production included 29 days.

MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2013 - 2014**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2013	2014	2013	2014	2013	2014	2013	2014
January	10,104	9,903	8,373	9,386	3,703	6,726	56,234	52,485
February	8,667	8,986	8,695	9,043	5,129	6,527	49,507	50,591
March	9,285	9,860	9,775	10,782	7,203	8,439	54,949	52,657
April	9,336	9,902	10,086	10,124	8,096	7,849	51,164	49,574
May	9,517	9,968	10,843	10,183	8,097	8,496	50,894	48,596
June	8,787		7,728		7,762		48,418	
July	9,798		7,945		7,834		43,456	
August	9,763		8,428		7,241		45,440	
September	9,533		8,165		6,495		42,541	
October	10,221		11,422		6,416		44,439	
November	9,654		11,836		5,019		44,786	
December	10,317		11,406		3,849		50,066	
Jan - May Total	46,909	48,620	47,772	49,518	32,228	38,036	262,749	253,903
Change from 2013		3.6%		3.7%		18.0%		-3.4%
2013 Total	114,982		114,701		76,845		581,896	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2013	2014	2013	2014	2013	2014	2013	2014
January	48,170	46,328	11,532	11,375	4,743	6,914	97,371	104,917
February	41,906	42,257	10,677	11,177	6,071	7,014	92,971	98,519
March	44,770	45,253	11,702	13,190	7,052	7,909	110,054	112,566
April	45,172	44,612	11,178	11,783	7,858	7,832	105,664	107,997
May	45,995	44,969	11,887	11,229	8,474	7,492	106,710	111,417
June	39,565		11,413		7,843		100,417	
July	43,121		11,409		7,972		87,246	
August	45,321		13,749		7,287		88,730	
September	45,692		11,608		6,645		79,928	
October	48,983		11,965		6,648		86,307	
November	45,014		11,386		8,712		87,339	
December	47,012		11,397		3,837		98,444	
Jan - May Total	226,012	223,419	56,976	58,754	34,197	37,162	512,771	535,415
Change from 2013		-1.1%		3.1%		8.7%		4.4%
2013 Total	540,720		139,903		83,141		1,141,183	
Month	Fluid							
	2013	2014						
January	432,770	416,025						
February	376,411	378,970						
March	402,218	407,084						
April	406,376	401,899						
May	413,810	404,628						
June	356,301							
July	389,703							
August	409,381							
September	410,322							
October	438,113							
November	401,653							
December	421,030							
Jan - May Total	2,031,585	2,008,606						
Change from 2013		-1.1%						
2013 Total	4,858,087							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2013 - 2014**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2013	2014	2013	2014	2013	2014	2013	2014
January	50,194	55,858	27,370	27,390	101,238	106,967	128,607	134,357
February	45,411	48,220	24,722	24,740	92,688	98,614	117,409	123,354
March	49,934	55,326	27,381	27,404	103,766	109,660	131,147	137,064
April	48,907	53,380	26,474	26,504	101,115	104,326	127,589	130,829
May	50,105	54,313	27,372	27,385	102,085	104,171	129,457	131,556
June	48,427		26,481		94,640		121,121	
July	47,591		27,373		89,251		116,624	
August	48,067		27,368		91,571		118,939	
September	46,968		26,491		87,212		113,702	
October	49,772		27,392		94,877		122,269	
November	49,403		26,512		94,186		120,698	
December	53,257		27,393		101,502		128,895	
Jan - May Total	244,552	267,096	133,318	133,423	500,891	523,738	634,209	657,161
Change from 2013		9.2%		0.1%		4.6%		3.6%
2013 Total	588,036		322,328		1,154,131		1,476,458	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2013	2014	2013	2014	2013	2014	2013	2014
January	135,286	147,666	66,730	66,765	230,374	250,400	297,103	317,165
February	123,878	136,345	60,287	60,309	215,217	234,971	275,503	295,281
March	139,332	151,800	66,770	66,808	246,139	263,911	312,909	330,719
April	138,363	146,503	64,589	64,626	243,646	254,101	308,235	318,727
May	142,960	148,005	66,766	66,790	249,261	256,322	316,027	323,112
June	135,954		64,583		230,609		295,192	
July	134,123		66,751		217,120		283,871	
August	134,450		66,729		222,807		289,537	
September	129,537		64,589		208,821		273,409	
October	134,828		66,781		221,950		288,732	
November	132,742		64,626		220,567		285,193	
December	141,393		66,771		235,313		302,083	
Jan - May Total	679,820	730,320	325,141	325,298	1,184,636	1,259,705	1,509,777	1,585,003
Change from 2013		7.4%		0.0%		6.3%		5.0%
2013 Total	1,622,847		785,971		2,741,824		3,527,794	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2013 - 2014**

Month	Pool Milk		Grade A Milk Not Pooled ¹		Total Grade A Milk ²		Total Grade B Milk	
	2013	2014	2013	2014	2013	2014	2013	2014
January	3,317,644	3,531,122	89,413	75,545	3,407,057	3,606,667	54,300	16,407
February	3,086,147	3,300,749	88,660	76,330	3,174,807	3,377,079	49,933	18,439
March	3,517,025	3,700,863	96,342	87,394	3,613,367	3,788,258	56,704	18,087
April	3,465,798	3,571,792	94,515	81,488	3,560,313	3,653,280	56,767	17,990
May	3,561,832	3,628,246	96,985	103,895	3,658,818	3,732,141	59,584	18,027
June	3,339,853		87,130		3,426,983		58,426	
July	3,229,647		86,333		3,315,980		54,939	
August	3,270,190		68,239		3,338,429		57,807	
September	3,076,014		66,535		3,142,549		53,102	
October	3,209,231		71,450		3,280,681		53,825	
November	3,155,459		66,641		3,222,100		52,401	
December	3,343,194		73,835		3,417,029		54,203	
Jan - May Total	16,948,446	17,732,772	465,915	424,653	17,414,361	18,157,425	277,288	88,951
Change from 2013		4.6%		-8.9%		4.3%		-67.9%
2013 Total	39,572,034		986,079		40,558,113		661,992	

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2013 - 2014**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2013	2014	2013	2014	2013	2014	2013	2014
January	3,461,357	3,623,074	52,887	56,292	31,864	25,956	3,482,379	3,653,411
February	3,224,740	3,395,519	49,598	46,180	35,584	30,377	3,238,754	3,411,322
March	3,670,071	3,806,345	57,399	50,778	37,640	36,191	3,689,830	3,820,932
April	3,617,080	3,671,270	58,528	50,395	36,437	30,202	3,639,171	3,691,463
May	3,718,401	3,750,169	59,814	48,639	36,211	51,690	3,742,004	3,747,118
June	3,485,409		56,546		33,128		3,508,826	
July	3,370,919		54,259		25,225		3,399,953	
August	3,396,236		51,666		23,349		3,424,553	
September	3,195,651		48,760		24,306		3,220,105	
October	3,334,507		54,797		25,036		3,364,267	
November	3,274,502		53,625		22,296		3,305,831	
December	3,471,232		53,943		26,718		3,498,458	
Jan - May Total	17,691,649	18,246,376	278,226	252,285	177,736	174,415	17,792,139	18,324,246
Change from 2013		3.1%		-9.3%		-1.9%		3.0%
2013 Total	41,220,105		651,822		357,795		41,514,132	

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
June 2012 - May 2014**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
June	17,462	16,646	-4.7%	23,126	22,549	-2.5%	7,560	6,844	-9.5%
July	17,967	18,025	0.3%	23,826	24,377	2.3%	7,140	7,003	-1.9%
August	18,416	18,436	0.1%	24,656	24,832	0.7%	8,471	8,171	-3.5%
September	17,157	17,153	0.0%	23,008	23,493	2.1%	8,728	8,434	-3.4%
October	18,526	18,672	0.8%	25,103	24,719	-1.5%	9,624	9,142	-5.0%
November	17,722	17,819	0.5%	24,194	23,930	-1.1%	8,587	8,364	-2.6%
December	18,490	18,307	-1.0%	25,422	24,481	-3.7%	8,009	8,053	0.6%
January	18,004	17,749	-1.4%	25,132	24,117	-4.0%	8,685	8,613	-0.8%
February	16,210	16,099	-0.7%	22,341	21,433	-4.1%	7,981	7,878	-1.3%
March	17,255	17,393	0.8%	24,397	23,246	-4.7%	8,450	8,607	1.9%
April	17,183	16,998	-1.1%	23,605	22,659	-4.0%	8,775	8,930	1.8%
May	17,639	17,329	-1.8%	23,815	22,884	-3.9%	8,856	8,531	-3.7%
Jan - May Total	86,291	85,568	-0.8%	119,291	114,339	-4.2%	42,747	42,559	-0.4%
Jun - May Total	212,031	210,626	-0.7%	288,627	282,721	-2.0%	100,867	98,571	-2.3%
2013 Total	211,349			287,672			98,759		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
June	7,534	6,866	-8.9%	55,681	52,904	-5.0%	1,547	1,614	4.3%
July	7,099	6,808	-4.1%	56,032	56,213	0.3%	1,563	1,714	9.7%
August	8,554	8,224	-3.9%	60,098	59,663	-0.7%	1,630	1,787	9.6%
September	9,230	8,978	-2.7%	58,123	58,059	-0.1%	1,460	1,620	10.9%
October	10,216	9,802	-4.1%	63,469	62,335	-1.8%	1,719	1,870	8.8%
November	9,027	8,356	-7.4%	59,531	58,469	-1.8%	1,832	1,974	7.8%
December	8,557	7,897	-7.7%	60,479	58,739	-2.9%	1,761	1,897	7.7%
January	9,447	8,604	-8.9%	61,268	59,083	-3.6%	1,714	1,767	3.1%
February	8,561	7,903	-7.7%	55,094	53,314	-3.2%	1,547	1,623	4.9%
March	9,065	8,619	-4.9%	59,167	57,866	-2.2%	1,734	1,769	2.0%
April	9,197	8,741	-5.0%	58,759	57,328	-2.4%	1,672	1,775	6.1%
May	9,519	8,506	-10.6%	59,830	57,250	-4.3%	1,741	1,734	-0.4%
Jan - May Total	45,789	42,374	-7.5%	294,118	284,841	-3.2%	8,409	8,668	3.1%
Jun - May Total	106,007	99,305	-6.3%	707,532	691,222	-2.3%	19,922	21,143	6.1%
2013 Total	102,720			700,500			20,884		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change			
June	57,229	54,519	-4.7%	1,531	1,773	15.8%			
July	57,595	57,927	0.6%	1,730	1,882	8.7%			
August	61,728	61,450	-0.5%	2,092	1,881	-10.1%			
September	59,583	59,678	0.2%	1,436	1,689	17.6%			
October	65,187	64,205	-1.5%	1,680	2,060	22.7%			
November	61,364	60,443	-1.5%	1,527	1,829	19.8%			
December	62,240	60,636	-2.6%	1,508	2,125	40.9%			
January	62,982	60,850	-3.4%	1,563	2,165	38.5%			
February	56,641	54,937	-3.0%	1,367	2,080	52.2%			
March	60,902	59,635	-2.1%	1,604	2,404	49.8%			
April	60,432	59,102	-2.2%	1,511	1,943	28.6%			
May	61,571	58,984	-4.2%	1,859	1,950	4.9%			
Jan - May Total	302,527	293,508	-3.0%	7,905	10,542	33.4%			
Jun - May Total	727,453	712,365	-2.1%	19,409	23,782	22.5%			
2013 Total	721,384			21,144					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
June 2012 - May 2014**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
June	956	1,131	18.3%	1,222	1,601	31.0%	647	685	5.9%
July	1,017	1,327	30.5%	1,215	1,710	40.8%	691	757	9.5%
August	1,147	1,499	30.7%	1,553	1,894	22.0%	770	753	-2.2%
September	1,027	1,391	35.4%	1,362	1,754	28.8%	778	699	-10.1%
October	1,196	1,658	38.6%	1,587	1,735	9.3%	813	818	0.6%
November	1,139	1,482	30.1%	1,484	1,652	11.4%	829	816	-1.6%
December	1,195	1,314	9.9%	1,570	1,683	7.2%	765	779	1.8%
January	1,331	1,405	5.5%	1,664	2,011	20.9%	824	823	-0.1%
February	1,119	1,252	11.8%	1,439	1,538	6.9%	711	704	-0.9%
March	1,189	1,362	14.5%	1,750	1,708	-2.4%	796	728	-8.5%
April	1,272	1,333	4.8%	1,822	1,687	-7.4%	785	688	-12.4%
May	1,289	1,440	11.8%	1,846	1,784	-3.4%	810	744	-8.2%
Jan - May Total	6,200	6,792	9.6%	8,522	8,728	2.4%	3,926	3,687	-6.1%
Jun - May Total	13,877	16,594	19.6%	18,514	20,759	12.1%	9,219	8,995	-2.4%
2013 Total	16,002			20,552			9,234		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change			
June	540	577	6.8%	3,366	3,995	18.7%			
July	594	674	13.4%	3,516	4,468	27.0%			
August	603	657	9.0%	4,073	4,804	18.0%			
September	579	689	19.1%	3,745	4,533	21.1%			
October	629	711	13.1%	4,225	4,922	16.5%			
November	612	710	16.1%	4,064	4,661	14.7%			
December	559	553	-1.1%	4,089	4,329	5.9%			
January	690	640	-7.2%	4,509	4,879	8.2%			
February	527	552	4.7%	3,797	4,046	6.6%			
March	673	570	-15.4%	4,409	4,368	-0.9%			
April	663	523	-21.1%	4,541	4,231	-6.8%			
May	682	571	-16.3%	4,627	4,539	-1.9%			
Jan - May Total	3,235	2,856	-11.7%	21,882	22,063	0.8%			
Jun - May Total	7,350	7,427	1.0%	48,961	53,775	9.8%			
2013 Total	7,806			53,594					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
June 2012 - May 2014**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change
June	56	53	-5.7%	73	56	-23.4%	573	522	-8.8%
July	53	61	16.1%	74	60	-19.3%	603	596	-1.1%
August	54	62	16.4%	72	60	-17.0%	650	603	-7.3%
September	59	63	6.0%	71	59	-16.5%	606	563	-7.0%
October	67	69	4.3%	79	60	-23.1%	659	659	0.0%
November	56	66	18.3%	60	54	-10.1%	592	589	-0.6%
December	53	66	24.3%	66	57	-14.8%	559	542	-2.9%
January	52	66	25.2%	63	44	-29.1%	572	572	0.0%
February	48	64	32.6%	56	37	-33.0%	558	534	-4.2%
March	53	73	36.4%	61	40	-33.8%	554	614	10.8%
April	57	72	27.9%	58	38	-34.4%	568	625	10.0%
May	54	72	32.1%	59	40	-32.7%	571	597	4.6%
Jan - May Total	265	347	30.8%	296	200	-32.5%	2,822	2,941	4.2%
Jun - May Total	662	788	18.9%	791	605	-23.5%	7,064	7,016	-0.7%
2013 Total	706			701			6,897		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2012-2013	2013-2014	% Change	2012-2013	2013-2014	% Change			
June	722	715	-1.0%	1,424	1,346	-5.5%			
July	290	296	1.8%	1,021	1,013	-0.7%			
August	1,409	1,463	3.8%	2,185	2,188	0.1%			
September	2,305	2,449	6.3%	3,040	3,134	3.1%			
October	2,796	2,784	-0.5%	3,601	3,573	-0.8%			
November	2,030	1,908	-6.0%	2,737	2,616	-4.4%			
December	1,562	1,682	7.7%	2,240	2,347	4.8%			
January	2,220	2,251	1.4%	2,907	2,933	0.9%			
February	2,186	2,166	-0.9%	2,848	2,802	-1.6%			
March	2,077	2,414	16.2%	2,745	3,141	14.4%			
April	2,349	2,702	15.0%	3,032	3,437	13.4%			
May	2,506	2,451	-2.2%	3,191	3,160	-1.0%			
Jan - May Total	11,339	11,984	5.7%	14,722	15,472	5.1%			
Jun - May Total	22,454	23,281	3.7%	30,971	31,690	2.3%			
2013 Total	22,636			30,941					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
May 2012, May 2013, May 2014

Products and Marketing Areas	Sales			Change to May 2014 from	
	May 2012	May 2013	May 2014	May 2012	May 2013
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	7,248,579	7,507,981	7,610,122	5.0%	1.4%
S. California	10,292,868	10,130,948	9,719,057	-5.6%	-4.1%
State Total	17,541,447	17,638,929	17,329,179	-1.2%	-1.8%
Reduced Fat Milk					
N. California	9,924,284	10,549,976	10,256,820	3.4%	-2.8%
S. California	13,412,091	13,265,224	12,627,329	-5.9%	-4.8%
State Total	23,336,375	23,815,200	22,884,149	-1.9%	-3.9%
Lowfat/Light Milk					
N. California	3,934,773	3,879,205	3,678,395	-6.5%	-5.2%
S. California	5,048,853	4,977,238	4,852,359	-3.9%	-2.5%
State Total	8,983,626	8,856,443	8,530,754	-5.0%	-3.7%
Skim/Nonfat/Fat free Milk					
N. California	4,346,884	4,342,931	3,967,453	-8.7%	-8.6%
S. California	5,283,054	5,176,350	4,538,653	-14.1%	-12.3%
State Total	9,629,938	9,519,281	8,506,106	-11.7%	-10.6%
Beverage Milk Totals					
N. California	25,454,520	26,280,093	25,512,790	0.2%	-2.9%
S. California	34,036,866	33,549,760	31,737,398	-6.8%	-5.4%
State Total	59,491,386	59,829,853	57,250,188	-3.8%	-4.3%
Half - And - Half					
N. California	778,455	820,859	777,298	-0.1%	-5.3%
S. California	855,002	920,508	956,721	11.9%	3.9%
State Total	1,633,457	1,741,367	1,734,019	6.2%	-0.4%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2013 - 2014**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) ¹		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	9,308	7,864	-15.5%	1,905	1,814	-4.8%	2,118	2,335	10.2%
February	7,516	7,425	-1.2%	1,572	1,516	-3.6%	1,973	2,511	27.2%
March	8,247	9,592	16.3%	1,819	1,905	4.7%	2,404	3,614	50.3%
April	7,703	8,303	7.8%	1,741	1,698	-2.5%	2,637	2,784	5.6%
May	8,491	7,206	-15.1%	1,907	1,738	-8.9%	2,895	2,842	-1.8%
June	8,250			1,784			2,177		
July	8,177			1,742			2,261		
August	8,241			1,874			2,530		
September	8,762			1,734			2,435		
October	8,421			1,932			2,632		
November	7,538			1,917			2,913		
December	8,012			1,913			2,593		
Jan - May Total	41,265	40,389	-2.1%	8,945	8,671	-3.1%	12,027	14,086	17.1%
2013 Total	98,666			21,843			29,567		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	755	723	-4.3%	50,710	48,122	-5.1%	3,064	2,785	-9.1%
February	655	719	9.8%	47,941	47,443	-1.0%	2,830	2,725	-3.7%
March	775	799	3.2%	50,724	52,074	2.7%	3,343	3,240	-3.1%
April	738	794	7.6%	48,166	46,200	-4.1%	2,825	3,349	18.5%
May	756	789	4.3%	51,863	44,543	-14.1%	3,219	3,323	3.2%
June	676			47,608			3,184		
July	757			50,783			3,333		
August	715			56,678			3,345		
September	712			52,577			3,409		
October	769			48,728			3,077		
November	771			43,644			3,238		
December	769			41,290			2,871		
Jan - May Total	3,679	3,823	3.9%	249,404	238,381	-4.4%	15,280	15,422	0.9%
2013 Total	8,847			590,712			37,738		

¹ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons ¹
2013 - 2014**

Month	Ice Cream			Ice Milk ²			Sherbet		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	5,751	9,820	70.8%	1,397	1,480	5.9%	210	364	73.6%
February	9,642	9,328	-3.3%	1,531	1,498	-2.2%	272	253	-7.0%
March	12,157	11,205	-7.8%	1,944	1,879	-3.4%	494	409	-17.3%
April	12,562	11,314	-9.9%	2,106	1,974	-6.3%	567	467	-17.7%
May	13,371	11,293	-15.5%	2,203	2,077	-5.7%	696	454	-34.7%
June	12,869			2,176			626		
July	13,140			2,487			578		
August	12,431			2,027			433		
September	11,235			1,766			231		
October	11,452			1,617			443		
November	8,475			1,384			145		
December	4,423			1,262			102		
Jan - May Total	53,483	52,960	-1.0%	9,181	8,906	-3.0%	2,239	1,946	-13.1%
2013 Total	127,508			21,899			4,797		
Month	Total Frozen Products								
	2013	2014	% Change						
January	8,162	13,048	59.9%						
February	12,712	12,481	-1.8%						
March	16,000	15,147	-5.3%						
April	16,877	15,481	-8.3%						
May	18,026	15,300	-15.1%						
June	17,368								
July	18,041								
August	16,367								
September	14,513								
October	14,484								
November	10,803								
December	6,496								
Jan - May Total	71,776	71,458	-0.4%						
2013 Total	169,848								

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2013 - 2014**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	59,190	59,168	0.0%	56,867	54,402	-4.3%	36,189	45,290	25.1%
February	53,811	56,071	4.2%	55,281	67,823	22.7%	33,741	24,473	-27.5%
March	59,666	59,048	-1.0%	63,245	77,505	22.5%	38,017	26,246	-31.0%
April	56,822	57,608	1.4%	70,167	65,048	-7.3%	31,197	36,428	16.8%
May	56,789	57,600	1.4%	58,498	61,773	5.6%	42,182	45,213	7.2%
June	50,934			49,932			42,803		
July	46,977			41,206			40,068		
August	46,983			39,479			41,974		
September	45,116			32,136			40,491		
October	50,873			33,336			51,061		
November	49,466			35,558			49,743		
December	57,770			47,401			47,897		
Jan - May Total	286,278	289,495	1.1%	304,058	326,551	7.4%	181,326	177,651	-2.0%
2013 Total	634,397			583,106			495,362		
Month	Condensed & Evap. Milk ²								
	2013	2014	% Change						
January	82,921	93,470	12.7%						
February	75,126	93,420	24.4%						
March	91,577	102,144	11.5%						
April	93,496	99,165	6.1%						
May	103,970	92,574	-11.0%						
June	96,186								
July	99,033								
August	94,014								
September	89,305								
October	89,187								
November	75,490								
December	76,435								
Jan - May Total	447,090	480,773	7.5%						
2013 Total	1,066,741								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2013 - 2014**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	21,371	22,746	6.4%	31,640	35,882	13.4%	112,601	118,811	5.5%
February	22,065	19,161	-13.2%	25,551	30,997	21.3%	98,819	111,574	12.9%
March	22,762	21,889	-3.8%	28,788	33,861	17.6%	111,341	119,862	7.7%
April	22,064	19,676	-10.8%	30,357	35,183	15.9%	109,836	123,215	12.2%
May	21,949	24,265	10.6%	30,283	30,510	0.7%	115,725	123,968	7.1%
June	22,493			28,497			113,836		
July	19,255			31,232			110,138		
August	22,865			29,693			110,027		
September	24,561			24,414			106,102		
October	23,192			28,500			115,200		
November	21,176			28,668			117,655		
December	22,367			33,222			119,854		
Jan - May Total	110,210	107,736	-2.2%	146,620	166,434	13.5%	548,322	597,429	9.0%
2013 Total	266,118			350,846			1,341,134		
Month	Hispanic Cheese			Other Cheeses 1/			Total Cheese		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	10,562	10,751	1.8%	9,843	10,090	2.5%	195,006	207,962	6.6%
February	9,538	8,851	-7.2%	11,632	9,936	-14.6%	175,177	188,041	7.3%
March	8,980	11,974	33.3%	12,659	10,065	-20.5%	191,303	208,924	9.2%
April	10,145	9,861	-2.8%	10,028	9,788	-2.4%	191,670	206,398	7.7%
May	10,087	11,033	9.4%	10,379	8,493	-18.2%	198,518	207,746	4.6%
June	9,484			9,452			195,222		
July	10,174			7,458			188,689		
August	10,827			7,647			191,343		
September	10,752			8,114			185,728		
October	10,934			8,925			197,404		
November	10,213			12,361			197,341		
December	9,687			10,285			206,127		
Jan - May Total	49,312	52,469	6.4%	54,542	48,373	-11.3%	951,674	1,019,071	7.1%
2013 Total	121,383			118,783			2,313,529		
Month	Whey Protein (Human), Concentrate and Isolates			Lactose Powders (Human and Animal)			Other Dry Whey Products 2/		
	2013	2014	% Change	2013	2014	% Change	2013	2014	% Change
January	12,004	14,505	20.8%	29,216	31,651	8.3%	83,943	81,173	-3.3%
February	11,541	13,042	13.0%	26,013	29,193	12.2%	69,231	76,416	10.4%
March	12,316	14,537	18.0%	30,409	28,875	-5.0%	80,508	86,808	7.8%
April	12,103	15,171	25.3%	28,776	28,415	-1.3%	80,328	88,416	10.1%
May	13,644	15,026	10.1%	29,710	30,371	2.2%	89,443	92,227	3.1%
June	12,431			28,941			80,244		
July	12,694			28,582			82,538		
August	12,360			28,781			78,273		
September	12,702			27,797			78,927		
October	16,363			28,694			94,193		
November	15,731			28,274			93,916		
December	16,681			30,720			89,178		
Jan - May Total	61,608	72,280	17.3%	144,125	148,506	3.0%	403,453	425,040	5.4%
2013 Total	160,570			345,914			1,000,722		

¹ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2013 - 2014

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2013	2014	2013	2014	2013	2014	2013	2014
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,407,057	3,606,667	3.88%	3.81%	8.94%	8.97%	\$17.89	\$22.18
February	3,174,807	3,377,079	3.80%	3.74%	8.92%	8.93%	\$17.80	\$22.90
March	3,613,367	3,788,258	3.73%	3.70%	8.88%	8.93%	\$17.30	\$23.61
April	3,560,313	3,653,280	3.68%	3.66%	8.88%	8.91%	\$18.19	\$23.38
May	3,658,818	3,732,141	3.64%	3.62%	8.86%	8.89%	\$18.22	\$21.99
June	3,426,983		3.63%		8.83%		\$17.81	
July	3,315,980		3.61%		8.78%		\$17.53	
August	3,338,429		3.64%		8.85%		\$18.11	
September	3,142,549		3.70%		8.88%		\$18.70	
October	3,280,681		3.81%		8.99%		\$19.40	
November	3,222,100		3.83%		9.03%		\$20.02	
December	3,417,029		3.86%		9.02%		\$20.76	
Jan - May Total/Avg	17,414,361	18,157,425	3.75%	3.71%	8.90%	8.93%	\$17.88	\$22.81
2013 Total/Avg	40,558,113		3.73%		8.91%		\$18.48	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2013 - 2014

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2013	2014	2013	2014	2013	2014	2013	2014
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	54,300	16,407	4.87%	4.68%	9.34%	9.31%	\$18.74	\$23.76
February	49,933	18,439	4.79%	4.43%	9.32%	9.22%	\$18.23	\$23.95
March	56,704	18,087	4.67%	4.41%	9.29%	9.20%	\$17.65	\$25.06
April	56,767	17,990	4.62%	4.41%	9.29%	9.21%	\$19.75	\$24.66
May	59,584	18,027	4.60%	4.36%	9.24%	9.18%	\$19.76	\$23.04
June	58,426		4.53%		9.20%		\$18.15	
July	54,939		4.51%		9.18%		\$17.82	
August	57,807		4.52%		9.21%		\$18.50	
September	53,102		4.66%		9.27%		\$19.23	
October	53,825		4.77%		9.38%		\$19.83	
November	52,401		4.85%		9.43%		\$20.57	
December	54,203		4.91%		9.44%		\$21.53	
Jan - May Total/Avg	277,288	88,951	4.71%	4.46%	9.30%	9.22%	\$18.83	\$24.09
2013 Total/Avg	661,992		4.69%		9.30%		\$19.15	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
May 2013, March 2014, April 2014, May 2014**

Receipts and Usage	2013 May	2014 March	2014 April	2014 May	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	882,953	884,000	883,458	883,401	0.1%
Base	2,883	2,634	2,596	2,642	-8.4%
Overbase	3,290,181	3,534,786	3,474,926	3,357,699	2.1%
Other Source Milk	0	0	0	0	
Daily Average	4,176,017	4,421,421	4,360,980	4,243,742	1.6%
Usage: Class 1	306,997	318,078	330,074	321,559	4.7%
Class 2	349,779	347,811	337,463	328,488	-6.1%
Class 3	261,186	272,211	261,646	274,050	4.9%
Class 4a	1,641,750	1,698,615	1,652,475	1,567,609	-4.5%
Class 4b	1,616,305	1,784,706	1,779,323	1,752,036	8.4%
Daily Average	4,176,017	4,421,421	4,360,980	4,243,742	1.6%
Solids-not-fat					
Receipts: Quota	2,153,738	2,155,091	2,154,200	2,154,521	0.0%
Base	5,603	5,203	5,200	5,272	-5.9%
Overbase	8,035,065	8,508,047	8,464,826	8,263,188	2.8%
Other Source Milk	0	0	0	0	
Daily Average	10,194,406	10,668,340	10,624,227	10,422,982	2.2%
Usage: Class 1	1,483,707	1,459,775	1,487,056	1,450,606	-2.2%
Class 2	383,450	425,491	392,763	362,231	-5.5%
Class 3	273,364	255,133	261,078	241,692	-11.6%
Class 4a	3,442,265	3,631,162	3,599,883	3,594,095	4.4%
Class 4b	4,611,620	4,896,780	4,883,447	4,774,358	3.5%
Daily Average	10,194,406	10,668,340	10,624,227	10,422,982	2.2%
Class 1 (Daily Average)	13,348,716	13,131,752	13,396,620	13,052,525	-2.2%

Daily Class 1 Use as a Percent of Daily Quota					
Milk Fat	<i>percent</i>				
	34.8%	36.0%	37.4%	36.4%	1.6%
Solids-not-fat	<i>percent</i>				
	68.9%	67.7%	69.0%	67.3%	-1.6%

Announced Pool Prices, May 2014			
Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$2.250	\$1.712	\$22.77
Base	\$2.250	\$1.517	\$21.07
Overbase	\$2.250	\$1.517	\$21.07

¹ Daily totals may not agree due to rounding.

² Based on handler reports of pool milk receipts and utilization.

³ Percent change from May 2013.

⁴ Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

⁵ Quota prices are subject to regional quota adjuster.

July 2014

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1 Class 4a,4b Price Announcement Weekly NFDm	2	3	4 Independence Day All State Offices Closed	5
6	7	8 Weekly NFDm	9	10 Class 1 Price Announcement Milk Pricing Newsletter Posted to Website	11	12
13	14	15 Monthly Statistical Reports Due Weekly NFDm	16	17	18	19
20	21	22 Weekly NFDm	23	24 June Quota, Base, Overbase, Pool Price Announcement	25	26
27	28	29 Weekly NFDm	30	31		



California Department of Food and Agriculture
Karen Ross, Secretary

Milk Pricing Information:

1-800-503-3490 or 1-916-442-MILK

Dairy Marketing Branch:

1220 N Street, Sacramento, CA 95814
Phone (916) 900-5014; Fax (916) 900-5341
Website: www.cdfa.ca.gov/dairy
Email: dairy@cdfa.ca.gov

The California Dairy Information Bulletin (ISSN-0892-4406) is published monthly as a cooperative effort of the California Department of Food and Agriculture Dairy Marketing and Milk Pooling Branches, and the USDA/NASS California Agricultural Statistics Service. In accordance with the California Government Code and ADA requirements, this publication can be made available in an alternative format by contacting the Dairy Marketing Branch at (916) 900-5014, by email at dairy@cdfa.ca.gov, or contacting TDD 1-800-735-0193.

The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.