

Dairy Information Bulletin

A publication serving the dairy industry for over 70 years

Volume LXXI, Number 12

December 2014

Season's Greetings



from CDEA Dairy Programs

Upcoming Changes to the Data Statistics Release:

- Starting with the January 2015 statistics data, the data tables will be released in two phases:
 - Dairy Product tables will be released approximately the 18th-21st of the month.
 - Milk Production and Pooling tables will be released approximately the 27th-30th of the month.
- The Dairy Information Bulletin will no longer be published as a monthly newsletter, however the tables will continue to be posted to the website with the option of downloading in PDF or excel formats.
- The new format of the tables will resemble the USDA standard table format. The statistics webpage will include periodic postings of visual charts/graphs, similar to previous DIB cover displays.



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Calendar

Note: These tables that were previously displayed in this publication are located on the Dairy Marketing Branch website at: www.cdfa.ca.gov/dairy

Class and Pool Prices, Commodity Prices Used to Calculate Class 4a/4b Prices, Commodity Prices Used to Calculate Class 1 Prices, Milk Production Cost Comparison Summary for California, Milk Mailbox Prices, U.S., Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices, Minimum Class Prices, U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks

National Dairy Situation & Outlook – USDA Estimates

Latest Data Available:

Monthly: USDA estimates overall milk production across the U.S. increased 3.8% in October 2014, compared to October 2013. USDA reports that California milk production increased 2.7% compared to October 2013 (on the same number of cows and 50 more pounds of milk per cow). Among other western states, compared to October 2013, Arizona was up 2.8%; New Mexico was up 2.0%; and Washington was up 4.6%. None of the top 10 milk producing states reported a production decrease. The largest increase was reported by Texas at 11.6% growth in milk production (on 32,000 more cows and 75 more pounds of milk per cow).

Quarterly: For the third quarter of 2014 compared to the second quarter of 2014, U.S. milk cow numbers increased to 9.268 million head, milk production per cow decreased to 5,517 pounds; the net effect was a decrease in milk production to 51.1 billion pounds. USDA projects that for the fourth quarter of 2014 compared to the third quarter of 2014, milk cow numbers will increase to 9.280 million head, production per cow will decrease to 5,515 pounds; the net effect would be an increase in milk production to 51.2 billion pounds.

Milk Prices

Comparing the third quarter of 2014 to the second quarter of 2014, U.S. average all-milk prices increased to \$24.37/cwt. USDA projects that for the fourth quarter of 2014, U.S. average all-milk prices will be \$23.55-\$23.85/cwt.; Class III prices will be \$21.90-\$22.20/cwt.; and Class IV prices will be \$18.90-\$19.30/cwt.

Utility Cow Prices

Comparing the third quarter of 2014 to the second quarter of 2014, average U.S. utility cow prices were up \$12.70/cwt. to a national average of \$111.27/cwt. USDA projects that utility cow prices will average \$108-\$112/cwt. in the fourth quarter of 2014.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during October 2014 totaled 3.432 billion pounds, 2.9 percent more than the quantity produced during October 2013. For the twelve months ending October 2014, total milk production increased 2.6 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of October 2014, as compared to October 2013, the total manufacture of butter decreased 9.9 percent; manufacture of nonfat dry milk for human consumption increased 42.0 percent; other dry milk products decreased 35.7 percent; manufacture of total cheese increased 5.8 percent, and manufacture of total frozen products increased 4.3 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during October 2014 decreased 4.5 percent compared to sales during October 2013.

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All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
November 2012 - October 2014**

| Month | Market Milk | | | Manufacturing Milk | | | Total Milk | | |
|----------------------|-------------------|-------------------|-------------|--------------------|----------------|---------------|-------------------|-------------------|-------------|
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change |
| November | 3,234,481 | 3,222,100 | -0.4% | 25,047 | 52,401 | 109.2% | 3,259,529 | 3,274,502 | 0.5% |
| December | 3,385,737 | 3,417,029 | 0.9% | 28,162 | 54,203 | 92.5% | 3,413,899 | 3,471,232 | 1.7% |
| January | 3,407,055 | 3,606,667 | 5.9% | 54,300 | 16,407 | -69.8% | 3,461,355 | 3,623,074 | 4.7% |
| February | 3,174,807 | 3,377,079 | 6.4% | 49,933 | 18,439 | -63.1% | 3,224,740 | 3,395,519 | 5.3% |
| March | 3,613,367 | 3,788,258 | 4.8% | 56,704 | 18,087 | -68.1% | 3,670,071 | 3,806,345 | 3.7% |
| April | 3,560,313 | 3,653,280 | 2.6% | 56,767 | 17,990 | -68.3% | 3,617,080 | 3,671,270 | 1.5% |
| May | 3,658,818 | 3,732,141 | 2.0% | 59,584 | 18,027 | -69.7% | 3,718,401 | 3,750,169 | 0.9% |
| June | 3,426,983 | 3,523,392 | 2.8% | 58,426 | 20,297 | -65.3% | 3,485,409 | 3,543,689 | 1.7% |
| July | 3,315,980 | 3,500,884 | 5.6% | 54,939 | 19,661 | -64.2% | 3,370,919 | 3,520,545 | 4.4% |
| August | 3,338,429 | 3,430,862 | 2.8% | 57,807 | 18,029 | -68.8% | 3,396,236 | 3,448,892 | 1.6% |
| September | 3,142,549 | 3,274,137 | 4.2% | 53,102 | 16,556 | -68.8% | 3,195,651 | 3,290,693 | 3.0% |
| October | 3,280,681 | 3,416,228 | 4.1% | 53,825 | 15,672 | -70.9% | 3,334,507 | 3,431,901 | 2.9% |
| Jan-Oct Total | 33,918,982 | 35,302,929 | 4.1% | 555,388 | 179,166 | -67.7% | 34,474,369 | 35,482,095 | 2.9% |
| Nov-Oct Total | 40,539,200 | 41,942,059 | 3.5% | 608,597 | 285,770 | -53.0% | 41,147,797 | 42,227,829 | 2.6% |
| 2013 Total | 40,558,111 | | | 661,992 | | | 41,220,103 | | |

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
November 2013 - October 2014**

| Month | Market Milk | | Manufacturing Milk | | Total Milk | |
|-----------|-------------|----------|--------------------|----------|------------|----------|
| | 2013-2014 | % Change | 2013-2014 | % Change | 2013-2014 | % Change |
| October | 105,828 | | 1,736 | | 107,565 | |
| November | 107,403 | 1.5% | 1,747 | 0.6% | 109,150 | 1.5% |
| December | 110,227 | 2.6% | 1,748 | 0.1% | 111,975 | 2.6% |
| January | 116,344 | 5.5% | 529 | -69.7% | 116,873 | 4.4% |
| February | 120,610 | 3.7% | 659 | 24.4% | 121,269 | 3.8% |
| March | 122,202 | 1.3% | 583 | -11.4% | 122,785 | 1.3% |
| April | 121,776 | -0.3% | 600 | 2.8% | 122,376 | -0.3% |
| May | 120,392 | -1.1% | 582 | -3.0% | 120,973 | -1.1% |
| June | 117,446 | -2.4% | 677 | 16.3% | 118,123 | -2.4% |
| July | 112,932 | -3.8% | 634 | -6.3% | 113,566 | -3.9% |
| August | 110,673 | -2.0% | 582 | -8.3% | 111,255 | -2.0% |
| September | 109,138 | -1.4% | 552 | -5.1% | 109,690 | -1.4% |
| October | 110,201 | 1.0% | 506 | -8.4% | 110,706 | 0.9% |

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ October 2014

| County and Region | Bulk Milk | | | Percent change from 2013 | Average Milk Fat Test | Average Solids-Not-Fat Test |
|----------------------|----------------------|-------------------|----------------------|--------------------------|-----------------------|-----------------------------|
| | Market | Manufacturing | Total | | | |
| Alameda | | | | | | |
| Alpine | | | | | | |
| Amador | | | | | | |
| Butte | | | | | | |
| Calaveras | | | | | | |
| Colusa | | | | | | |
| Contra Costa | | | | | | |
| Del Norte | 3,175,492 | 714,608 | 3,890,100 | 7.2% | 4.80% | 9.30% |
| El Dorado | | | | | | |
| Fresno | 231,035,615 | 261,802 | 231,297,417 | 3.6% | 3.65% | 8.96% |
| Glenn | 31,916,674 | 499,234 | 32,415,908 | 0.6% | 3.76% | 8.93% |
| Humboldt | 15,630,704 | 3,035,020 | 18,665,724 | -1.1% | 4.28% | 8.98% |
| Inyo | | | | | | |
| Kern | 323,530,257 | 161,210 | 323,691,467 | -0.2% | 3.65% | 8.90% |
| Kings | 357,798,268 | 147,226 | 357,945,494 | 5.2% | 3.73% | 8.94% |
| Lake | | | | | | |
| Lassen | | | | | | |
| Madera | 156,640,863 | 199,344 | 156,840,207 | 8.0% | 3.69% | 8.98% |
| Marin | 11,581,060 | 18,750 | 11,599,810 | 2.6% | 3.79% | 8.91% |
| Mariposa | | | | | | |
| Mendocino | | | | | | |
| Merced | 520,586,992 | 6,558,720 | 527,145,712 | 3.9% | 3.82% | 9.00% |
| Modoc | | | | | | |
| Mono | | | | | | |
| Monterey | | | | | | |
| Napa | | | | | | |
| Nevada | | | | | | |
| Placer | | | | | | |
| Plumas | | | | | | |
| Sacramento | 27,439,354 | 0 | 27,439,354 | -1.4% | 3.71% | 8.95% |
| San Benito | | | | | | |
| San Francisco | | | | | | |
| San Joaquin | 200,460,529 | 45,853 | 200,506,382 | 7.0% | 3.72% | 8.95% |
| San Mateo | | | | | | |
| Santa Clara | | | | | | |
| Santa Cruz | | | | | | |
| Shasta | | | | | | |
| Sierra | | | | | | |
| Siskiyou | 1,289,330 | 0 | 1,289,330 | 3.5% | 3.94% | 8.89% |
| Solano | | | | | | |
| Sonoma | 39,864,925 | 48,286 | 39,913,211 | 6.0% | 3.81% | 8.93% |
| Stanislaus | 347,202,438 | 1,954,230 | 349,156,668 | -1.8% | 3.77% | 8.95% |
| Sutter | | | | | | |
| Tehama | 5,966,792 | 290,375 | 6,257,167 | 6.0% | 4.27% | 9.21% |
| Trinity | | | | | | |
| Tulare | 937,927,407 | 1,737,692 | 939,665,099 | 3.0% | 3.76% | 8.99% |
| Tuolumne | | | | | | |
| Yolo | | | | | | |
| Yuba | 5,204,007 | 0 | 5,204,007 | 6.5% | 3.99% | 9.10% |
| N. California | 3,229,492,200 | 15,672,350 | 3,245,164,550 | 3.1% | 3.75% | 8.97% |

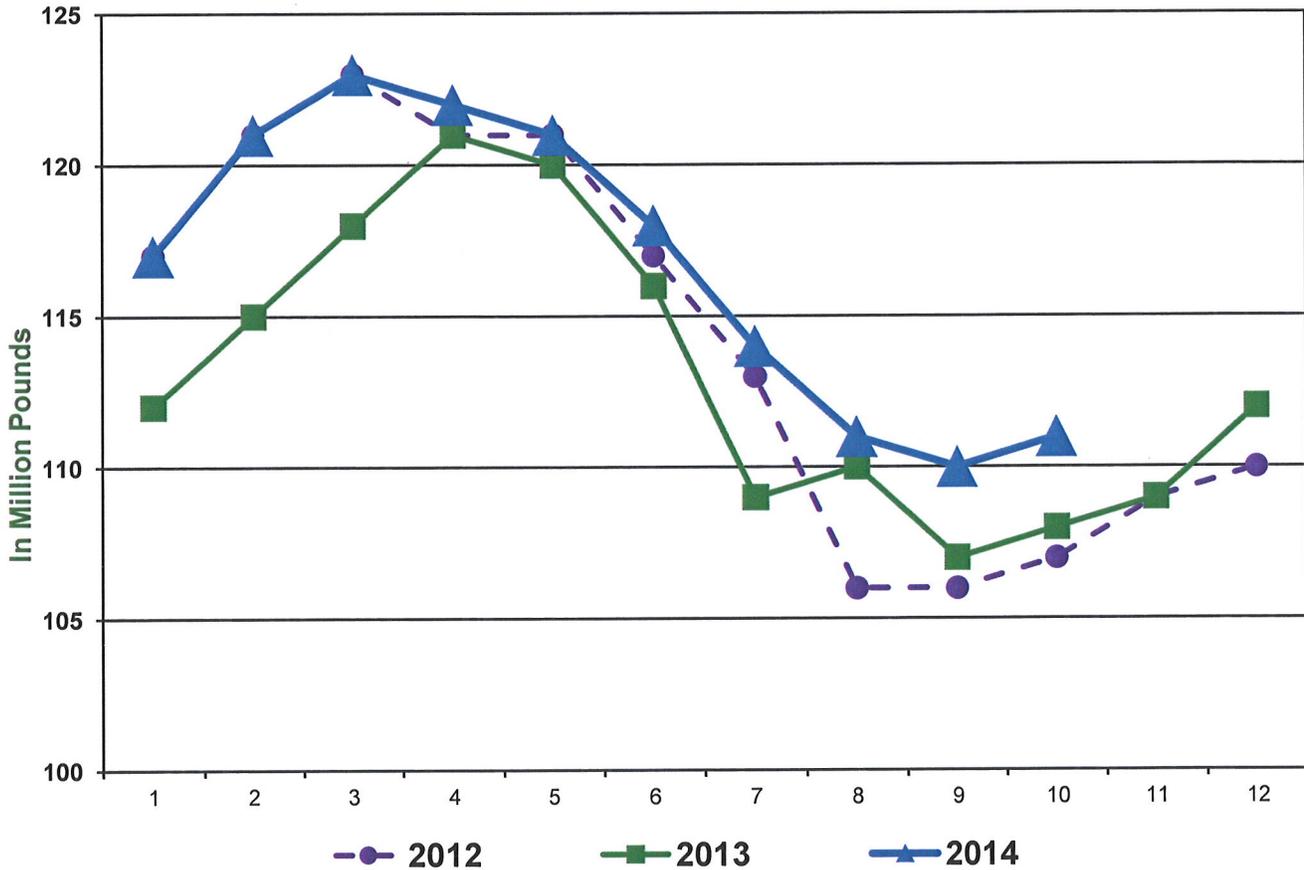
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ October 2014

| County and Region | Bulk Milk | | | Percent change from 2013 | Average Milk Fat Test | Average Solids-Not-Fat Test |
|------------------------|----------------------|-------------------|----------------------|--------------------------|-----------------------|-----------------------------|
| | Market | Manufacturing | Total | | | |
| Imperial | 8,641,160 | 0 | 8,641,160 | 18.7% | 3.79% | 9.04% |
| Los Angeles | | | | | | |
| Orange | | | | | | |
| Riverside | 74,766,928 | 0 | 74,766,928 | 3.8% | 3.55% | 8.90% |
| San Bernardino | 90,517,334 | 0 | 90,517,334 | -6.9% | 3.57% | 8.87% |
| San Diego | 3,738,201 | 0 | 3,738,201 | 13.2% | 3.65% | 8.82% |
| San Luis Obispo | | | | | | |
| Santa Barbara | | | | | | |
| Ventura | | | | | | |
| S. California | 186,736,157 | 0 | 186,736,157 | -0.5% | 3.57% | 8.88% |
| State Total | 3,416,228,357 | 15,672,350 | 3,431,900,707 | 2.9% | 3.74% | 8.96% |

¹ Data for counties in bold-type are not shown but are included in total: Butte, Mendocino, Monterey, Placer, San Benito, Santa Clara, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2012, 2013, 2014



February 2012 Milk Production included 29 days.

MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2013 - 2014**

| Month | Class 1 - Fat | | Class 2 - Fat | | Class 3 - Fat | | Class 4a - Fat | |
|-------------------------|------------------|------------------|----------------|----------------|---------------|---------------|------------------|----------------|
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| January | 10,104 | 9,903 | 8,373 | 9,386 | 3,703 | 6,726 | 56,234 | 52,485 |
| February | 8,667 | 8,986 | 8,695 | 9,043 | 5,129 | 6,527 | 49,507 | 50,591 |
| March | 9,285 | 9,860 | 9,775 | 10,782 | 7,203 | 8,439 | 54,949 | 52,657 |
| April | 9,336 | 9,902 | 10,086 | 10,124 | 8,096 | 7,849 | 51,164 | 49,574 |
| May | 9,517 | 9,968 | 10,843 | 10,183 | 8,097 | 8,496 | 50,894 | 48,596 |
| June | 8,787 | 9,859 | 7,728 | 10,475 | 7,762 | 9,261 | 48,418 | 41,972 |
| July | 9,798 | 10,499 | 7,945 | 10,781 | 7,834 | 11,111 | 43,456 | 37,886 |
| August | 9,763 | 10,262 | 8,428 | 10,396 | 7,241 | 8,362 | 45,440 | 40,127 |
| September | 9,533 | 9,978 | 8,165 | 10,598 | 6,495 | 8,387 | 42,541 | 35,741 |
| October | 10,221 | 10,545 | 11,422 | 9,206 | 6,416 | 6,724 | 44,439 | 43,812 |
| November | 9,654 | | 11,836 | | 5,019 | | 44,786 | |
| December | 10,317 | | 11,406 | | 3,849 | | 50,066 | |
| Jan - Oct Total | 95,010 | 99,762 | 91,459 | 100,973 | 67,976 | 81,881 | 487,044 | 453,441 |
| Change from 2013 | | 5.0% | | 10.4% | | 20.5% | | -6.9% |
| 2013 Total | 114,982 | | 114,701 | | 76,845 | | 581,896 | |
| Month | Class 1 - SNF | | Class 2 - SNF | | Class 3 - SNF | | Class 4a - SNF | |
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| January | 48,170 | 46,328 | 11,532 | 11,375 | 4,743 | 6,914 | 97,371 | 104,917 |
| February | 41,906 | 42,257 | 10,677 | 11,177 | 6,071 | 7,014 | 92,971 | 98,519 |
| March | 44,770 | 45,253 | 11,702 | 13,190 | 7,052 | 7,909 | 110,054 | 112,566 |
| April | 45,172 | 44,612 | 11,178 | 11,783 | 7,858 | 7,832 | 105,664 | 107,997 |
| May | 45,995 | 44,969 | 11,887 | 11,229 | 8,474 | 7,492 | 106,710 | 111,417 |
| June | 39,565 | 42,443 | 11,413 | 12,277 | 7,843 | 8,463 | 100,417 | 100,238 |
| July | 43,121 | 43,825 | 11,409 | 11,053 | 7,972 | 8,275 | 87,246 | 95,054 |
| August | 45,321 | 45,039 | 13,749 | 11,580 | 7,287 | 7,063 | 88,730 | 89,739 |
| September | 45,692 | 45,207 | 11,608 | 11,943 | 6,645 | 6,677 | 79,928 | 78,738 |
| October | 48,983 | 48,571 | 11,965 | 11,856 | 6,648 | 6,564 | 86,307 | 84,462 |
| November | 45,014 | | 11,386 | | 8,712 | | 87,339 | |
| December | 47,012 | | 11,397 | | 3,837 | | 98,444 | |
| Jan - Oct Total | 448,694 | 448,504 | 117,120 | 117,463 | 70,592 | 74,204 | 955,399 | 983,647 |
| Change from 2013 | | 0.0% | | 0.3% | | 5.1% | | 3.0% |
| 2013 Total | 540,720 | | 139,903 | | 83,141 | | 1,141,183 | |
| Month | Fluid | | | | | | | |
| | 2013 | 2014 | | | | | | |
| January | 432,770 | 416,025 | | | | | | |
| February | 376,411 | 378,970 | | | | | | |
| March | 402,218 | 407,084 | | | | | | |
| April | 406,376 | 401,899 | | | | | | |
| May | 413,810 | 404,628 | | | | | | |
| June | 356,301 | 384,393 | | | | | | |
| July | 389,703 | 396,998 | | | | | | |
| August | 409,381 | 409,664 | | | | | | |
| September | 410,322 | 408,336 | | | | | | |
| October | 438,113 | 435,689 | | | | | | |
| November | 401,653 | | | | | | | |
| December | 421,030 | | | | | | | |
| Jan - Oct Total | 4,035,404 | 4,043,685 | | | | | | |
| Change from 2013 | | 0.2% | | | | | | |
| 2013 Total | 4,858,087 | | | | | | | |

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2013 - 2014**

| Month | Class 4b - Fat | | Quota - Fat | | Non-quota - Fat | | Pool Total - Fat | |
|-------------------------|------------------|------------------|----------------|----------------|------------------|------------------|------------------|------------------|
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| January | 50,194 | 55,858 | 27,370 | 27,390 | 101,238 | 106,967 | 128,607 | 134,357 |
| February | 45,411 | 48,220 | 24,722 | 24,740 | 92,688 | 98,614 | 117,409 | 123,354 |
| March | 49,934 | 55,326 | 27,381 | 27,404 | 103,766 | 109,660 | 131,147 | 137,064 |
| April | 48,907 | 53,380 | 26,474 | 26,504 | 101,115 | 104,326 | 127,589 | 130,829 |
| May | 50,105 | 54,313 | 27,372 | 27,385 | 102,085 | 104,171 | 129,457 | 131,556 |
| June | 48,427 | 51,633 | 26,481 | 26,461 | 94,640 | 96,739 | 121,121 | 123,200 |
| July | 47,591 | 52,531 | 27,373 | 27,348 | 89,251 | 95,460 | 116,624 | 122,808 |
| August | 48,067 | 51,322 | 27,368 | 27,310 | 91,571 | 93,158 | 118,939 | 120,468 |
| September | 46,968 | 51,681 | 26,491 | 26,400 | 87,212 | 89,985 | 113,702 | 116,386 |
| October | 49,772 | 53,816 | 27,392 | 27,373 | 94,877 | 96,726 | 122,269 | 124,099 |
| November | 49,403 | | 26,512 | | 94,186 | | 120,698 | |
| December | 53,257 | | 27,393 | | 101,502 | | 128,895 | |
| Jan - Oct Total | 485,376 | 528,079 | 268,423 | 268,315 | 958,442 | 995,807 | 1,226,865 | 1,264,122 |
| Change from 2013 | | 8.8% | | 0.0% | | 3.9% | | 3.0% |
| 2013 Total | 588,036 | | 322,328 | | 1,154,131 | | 1,476,458 | |
| Month | Class 4b - SNF | | Quota - SNF | | Non-quota - SNF | | Pool Total - SNF | |
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| January | 135,286 | 147,666 | 66,730 | 66,765 | 230,374 | 250,400 | 297,103 | 317,165 |
| February | 123,878 | 136,345 | 60,287 | 60,309 | 215,217 | 234,971 | 275,503 | 295,281 |
| March | 139,332 | 151,800 | 66,770 | 66,808 | 246,139 | 263,911 | 312,909 | 330,719 |
| April | 138,363 | 146,503 | 64,589 | 64,626 | 243,646 | 254,101 | 308,235 | 318,727 |
| May | 142,960 | 148,005 | 66,766 | 66,790 | 249,261 | 256,322 | 316,027 | 323,112 |
| June | 135,954 | 141,581 | 64,583 | 64,533 | 230,609 | 240,469 | 295,192 | 305,002 |
| July | 134,123 | 144,346 | 66,751 | 66,720 | 217,120 | 235,833 | 283,871 | 302,553 |
| August | 134,450 | 142,560 | 66,729 | 66,632 | 222,807 | 229,350 | 289,537 | 295,982 |
| September | 129,537 | 139,512 | 64,589 | 64,418 | 208,821 | 217,658 | 273,409 | 282,076 |
| October | 134,828 | 146,309 | 66,781 | 66,744 | 221,950 | 230,988 | 288,732 | 297,732 |
| November | 132,742 | | 64,626 | | 220,567 | | 285,193 | |
| December | 141,393 | | 66,771 | | 235,313 | | 302,083 | |
| Jan - Oct Total | 1,348,712 | 1,444,628 | 654,574 | 654,345 | 2,285,944 | 2,414,003 | 2,940,518 | 3,068,348 |
| Change from 2013 | | 7.1% | | 0.0% | | 5.6% | | 4.3% |
| 2013 Total | 1,622,847 | | 785,971 | | 2,741,824 | | 3,527,794 | |

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2013 - 2014**

| Month | Pool Milk | | Grade A Milk Not Pooled ¹ | | Total Grade A Milk ² | | Total Grade B Milk | |
|-------------------------|-------------------|-------------------|--------------------------------------|----------------|---------------------------------|-------------------|--------------------|----------------|
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| January | 3,317,644 | 3,531,122 | 89,411 | 75,545 | 3,407,055 | 3,606,667 | 54,300 | 16,407 |
| February | 3,086,147 | 3,300,749 | 88,660 | 76,330 | 3,174,807 | 3,377,079 | 49,933 | 18,439 |
| March | 3,517,025 | 3,700,863 | 96,342 | 87,394 | 3,613,367 | 3,788,258 | 56,704 | 18,087 |
| April | 3,465,798 | 3,571,792 | 94,515 | 81,488 | 3,560,313 | 3,653,280 | 56,767 | 17,990 |
| May | 3,561,832 | 3,628,246 | 96,985 | 103,895 | 3,658,818 | 3,732,141 | 59,584 | 18,027 |
| June | 3,339,853 | 3,430,117 | 87,130 | 93,276 | 3,426,983 | 3,523,392 | 58,426 | 20,297 |
| July | 3,229,647 | 3,422,337 | 86,333 | 78,546 | 3,315,980 | 3,500,884 | 54,939 | 19,661 |
| August | 3,270,190 | 3,339,767 | 68,239 | 91,095 | 3,338,429 | 3,430,862 | 57,807 | 18,029 |
| September | 3,076,014 | 3,179,688 | 66,535 | 94,449 | 3,142,549 | 3,274,137 | 53,102 | 16,556 |
| October | 3,209,231 | 3,323,164 | 71,450 | 93,064 | 3,280,681 | 3,416,228 | 53,825 | 15,672 |
| November | 3,155,459 | | 66,641 | | 3,222,100 | | 52,401 | |
| December | 3,343,194 | | 73,835 | | 3,417,029 | | 54,203 | |
| Jan - Oct Total | 33,073,381 | 34,427,846 | 845,600 | 875,083 | 33,918,982 | 35,302,929 | 555,388 | 179,166 |
| Change from 2013 | | 4.1% | | 3.5% | | 4.1% | | -67.7% |
| 2013 Total | 39,572,034 | | 986,077 | | 40,558,111 | | 661,992 | |

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2013 - 2014**

| Month | California Milk Production | | Production Entering California | | Production Leaving California | | Net Milk Available in California | |
|-------------------------|----------------------------|-------------------|--------------------------------|----------------|-------------------------------|----------------|----------------------------------|-------------------|
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| January | 3,461,355 | 3,623,074 | 52,887 | 56,292 | 31,864 | 25,956 | 3,482,377 | 3,653,411 |
| February | 3,224,740 | 3,395,519 | 49,598 | 46,180 | 35,584 | 30,377 | 3,238,754 | 3,411,322 |
| March | 3,670,071 | 3,806,345 | 57,399 | 50,778 | 37,640 | 36,191 | 3,689,830 | 3,820,932 |
| April | 3,617,080 | 3,671,270 | 58,528 | 50,395 | 36,437 | 30,202 | 3,639,171 | 3,691,463 |
| May | 3,718,401 | 3,750,169 | 59,814 | 48,639 | 36,211 | 51,690 | 3,742,004 | 3,747,118 |
| June | 3,485,409 | 3,543,689 | 56,546 | 43,636 | 33,128 | 41,757 | 3,508,826 | 3,545,568 |
| July | 3,370,919 | 3,520,545 | 54,259 | 38,205 | 25,225 | 26,202 | 3,399,953 | 3,532,548 |
| August | 3,396,236 | 3,448,892 | 51,666 | 39,586 | 23,349 | 39,133 | 3,424,553 | 3,449,345 |
| September | 3,195,651 | 3,290,693 | 48,760 | 44,848 | 24,306 | 45,973 | 3,220,105 | 3,289,568 |
| October | 3,334,507 | 3,431,901 | 54,797 | 41,934 | 25,036 | 42,932 | 3,364,267 | 3,430,903 |
| November | 3,274,502 | | 53,625 | | 22,296 | | 3,305,831 | |
| December | 3,471,232 | | 53,943 | | 26,718 | | 3,498,458 | |
| Jan - Oct Total | 34,474,369 | 35,482,095 | 544,254 | 460,494 | 308,781 | 370,412 | 34,709,842 | 35,572,178 |
| Change from 2013 | | 2.9% | | -15.4% | | 20.0% | | 2.5% |
| 2013 Total | 41,220,103 | | 651,822 | | 357,795 | | 41,514,130 | |

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
November 2012 - October 2014**

| Month | Whole Milk | | | Reduced-fat | | | Lowfat/Light Milk | | |
|------------------------|---------------------------|----------------|--------------|-------------------------------|----------------|--------------|-------------------|---------------|--------------|
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change |
| November | 17,722 | 17,819 | 0.5% | 24,194 | 23,930 | -1.1% | 8,587 | 8,364 | -2.6% |
| December | 18,490 | 18,307 | -1.0% | 25,422 | 24,481 | -3.7% | 8,009 | 8,053 | 0.6% |
| January | 18,004 | 17,749 | -1.4% | 25,132 | 24,117 | -4.0% | 8,685 | 8,613 | -0.8% |
| February | 16,210 | 16,099 | -0.7% | 22,341 | 21,433 | -4.1% | 7,981 | 7,878 | -1.3% |
| March | 17,255 | 17,393 | 0.8% | 24,397 | 23,246 | -4.7% | 8,450 | 8,607 | 1.9% |
| April | 17,183 | 16,998 | -1.1% | 23,605 | 22,659 | -4.0% | 8,775 | 8,930 | 1.8% |
| May | 17,639 | 17,331 | -1.7% | 23,815 | 22,878 | -3.9% | 8,856 | 8,531 | -3.7% |
| June | 16,646 | 16,678 | 0.2% | 22,549 | 22,119 | -1.9% | 6,844 | 6,681 | -2.4% |
| July | 18,025 | 17,706 | -1.8% | 24,377 | 23,455 | -3.8% | 7,003 | 6,586 | -6.0% |
| August | 18,436 | 17,610 | -4.5% | 24,832 | 23,419 | -5.7% | 8,171 | 7,735 | -5.3% |
| September | 17,153 | 17,034 | -0.7% | 23,493 | 22,478 | -4.3% | 8,434 | 8,599 | 2.0% |
| October | 18,672 | 17,883 | -4.2% | 24,719 | 22,451 | -9.2% | 9,142 | 10,154 | 11.1% |
| Jan - Oct Total | 175,223 | 172,481 | -1.6% | 239,261 | 228,255 | -4.6% | 82,341 | 82,315 | 0.0% |
| Nov - Oct Total | 211,435 | 208,607 | -1.3% | 288,878 | 276,666 | -4.2% | 98,938 | 98,732 | -0.2% |
| 2013 Total | 211,349 | | | 287,672 | | | 98,759 | | |
| Month | Skim/Nonfat/Fat-free Milk | | | Subtotal Beverage Milks | | | Half - and - Half | | |
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change |
| November | 9,027 | 8,356 | -7.4% | 59,531 | 58,469 | -1.8% | 1,832 | 1,974 | 7.8% |
| December | 8,557 | 7,897 | -7.7% | 60,479 | 58,739 | -2.9% | 1,761 | 1,897 | 7.7% |
| January | 9,447 | 8,604 | -8.9% | 61,268 | 59,083 | -3.6% | 1,714 | 1,767 | 3.1% |
| February | 8,561 | 7,903 | -7.7% | 55,094 | 53,314 | -3.2% | 1,547 | 1,623 | 4.9% |
| March | 9,065 | 8,619 | -4.9% | 59,167 | 57,866 | -2.2% | 1,734 | 1,769 | 2.0% |
| April | 9,197 | 8,741 | -5.0% | 58,759 | 57,328 | -2.4% | 1,672 | 1,775 | 6.1% |
| May | 9,519 | 8,507 | -10.6% | 59,830 | 57,246 | -4.3% | 1,741 | 1,734 | -0.4% |
| June | 6,866 | 6,131 | -10.7% | 52,904 | 51,610 | -2.4% | 1,614 | 1,570 | -2.7% |
| July | 6,808 | 5,892 | -13.5% | 56,213 | 53,640 | -4.6% | 1,714 | 1,678 | -2.1% |
| August | 8,224 | 7,181 | -12.7% | 59,663 | 55,945 | -6.2% | 1,787 | 1,669 | -6.6% |
| September | 8,978 | 8,288 | -7.7% | 58,059 | 56,398 | -2.9% | 1,620 | 1,602 | -1.1% |
| October | 9,802 | 8,969 | -8.5% | 62,335 | 59,457 | -4.6% | 1,870 | 1,832 | -2.1% |
| Jan - Oct Total | 86,466 | 78,836 | -8.8% | 583,292 | 561,887 | -3.7% | 17,014 | 17,019 | 0.0% |
| Nov - Oct Total | 104,051 | 95,089 | -8.6% | 703,302 | 679,095 | -3.4% | 20,607 | 20,890 | 1.4% |
| 2013 Total | 102,720 | | | 700,500 | | | 20,884 | | |
| Month | Total Class 1 Milk | | | Class 1 Sales Out of State 3/ | | | | | |
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | | | |
| November | 61,364 | 60,443 | -1.5% | 1,527 | 1,829 | 19.8% | | | |
| December | 62,240 | 60,636 | -2.6% | 1,508 | 2,125 | 40.9% | | | |
| January | 62,982 | 60,850 | -3.4% | 1,563 | 2,165 | 38.5% | | | |
| February | 56,641 | 54,937 | -3.0% | 1,367 | 2,080 | 52.2% | | | |
| March | 60,902 | 59,635 | -2.1% | 1,604 | 2,404 | 49.8% | | | |
| April | 60,432 | 59,102 | -2.2% | 1,511 | 1,943 | 28.6% | | | |
| May | 61,571 | 58,980 | -4.2% | 1,859 | 1,950 | 4.9% | | | |
| June | 54,519 | 53,180 | -2.5% | 1,773 | 2,267 | 27.8% | | | |
| July | 57,927 | 55,318 | -4.5% | 1,882 | 2,486 | 32.1% | | | |
| August | 61,450 | 57,614 | -6.2% | 1,881 | 1,952 | 3.8% | | | |
| September | 59,678 | 58,001 | -2.8% | 1,689 | 2,168 | 28.4% | | | |
| October | 64,205 | 61,289 | -4.5% | 2,060 | 2,403 | 16.6% | | | |
| Jan - Oct Total | 600,305 | 578,906 | -3.6% | 17,190 | 21,818 | 26.9% | | | |
| Nov - Oct Total | 723,909 | 699,985 | -3.3% | 20,225 | 25,773 | 27.4% | | | |
| 2013 Total | 721,384 | | | 21,144 | | | | | |

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
November 2012 - October 2014**

| Month | Whole Milk | | | Reduced-fat | | | Lowfat/Light Milk | | |
|------------------------|---------------------------|---------------|---------------|------------------------|---------------|-------------|-------------------|--------------|--------------|
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change |
| November | 1,139 | 1,482 | 30.1% | 1,484 | 1,652 | 11.4% | 829 | 816 | -1.6% |
| December | 1,195 | 1,314 | 9.9% | 1,570 | 1,683 | 7.2% | 765 | 779 | 1.8% |
| January | 1,331 | 1,405 | 5.5% | 1,664 | 2,011 | 20.9% | 824 | 823 | -0.1% |
| February | 1,119 | 1,252 | 11.8% | 1,439 | 1,538 | 6.9% | 711 | 704 | -0.9% |
| March | 1,189 | 1,362 | 14.5% | 1,750 | 1,708 | -2.4% | 796 | 728 | -8.5% |
| April | 1,272 | 1,333 | 4.8% | 1,822 | 1,687 | -7.4% | 785 | 688 | -12.4% |
| May | 1,289 | 1,440 | 11.8% | 1,846 | 1,784 | -3.4% | 810 | 744 | -8.2% |
| June | 1,131 | 1,331 | 17.6% | 1,601 | 1,582 | -1.2% | 685 | 673 | -1.7% |
| July | 1,327 | 1,413 | 6.4% | 1,710 | 1,772 | 3.6% | 757 | 740 | -2.3% |
| August | 1,499 | 1,448 | -3.4% | 1,894 | 1,712 | -9.6% | 753 | 702 | -6.8% |
| September | 1,391 | 1,482 | 6.5% | 1,754 | 1,810 | 3.2% | 699 | 676 | -3.3% |
| October | 1,658 | 1,695 | 2.2% | 1,735 | 1,958 | 12.9% | 818 | 797 | -2.6% |
| Jan - Oct Total | 13,206 | 14,159 | 7.2% | 17,217 | 17,563 | 2.0% | 7,639 | 7,275 | -4.8% |
| Nov - Oct Total | 15,540 | 16,955 | 9.1% | 20,270 | 20,899 | 3.1% | 9,233 | 8,871 | -3.9% |
| 2013 Total | 16,002 | | | 20,552 | | | 9,234 | | |
| Month | Skim/Nonfat/Fat-free Milk | | | Subtotal Organic Milks | | | | | |
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | | | |
| November | 612 | 710 | 16.1% | 4,064 | 4,661 | 14.7% | | | |
| December | 559 | 553 | -1.1% | 4,089 | 4,329 | 5.9% | | | |
| January | 690 | 640 | -7.2% | 4,509 | 4,879 | 8.2% | | | |
| February | 527 | 552 | 4.7% | 3,797 | 4,046 | 6.6% | | | |
| March | 673 | 570 | -15.4% | 4,409 | 4,368 | -0.9% | | | |
| April | 663 | 523 | -21.1% | 4,541 | 4,231 | -6.8% | | | |
| May | 682 | 571 | -16.3% | 4,627 | 4,539 | -1.9% | | | |
| June | 577 | 509 | -11.7% | 3,995 | 4,095 | 2.5% | | | |
| July | 674 | 564 | -16.3% | 4,468 | 4,488 | 0.5% | | | |
| August | 657 | 525 | -20.2% | 4,804 | 4,387 | -8.7% | | | |
| September | 689 | 519 | -24.7% | 4,533 | 4,487 | -1.0% | | | |
| October | 711 | 621 | -12.7% | 4,922 | 5,071 | 3.0% | | | |
| Jan - Oct Total | 6,543 | 5,593 | -14.5% | 44,604 | 44,591 | 0.0% | | | |
| Nov - Oct Total | 7,713 | 6,856 | -11.1% | 52,757 | 53,581 | 1.6% | | | |
| 2013 Total | 7,806 | | | 53,594 | | | | | |

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
November 2012 - October 2014**

| Month | Whole Milk | | | Reduced-fat | | | Lowfat/Light Milk | | |
|------------------------|---------------------------|---------------|--------------|-------------------------|---------------|---------------|-------------------|--------------|-------------|
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change |
| November | 56 | 66 | 18.3% | 60 | 54 | -10.1% | 592 | 589 | -0.6% |
| December | 53 | 66 | 24.3% | 66 | 57 | -14.8% | 559 | 542 | -2.9% |
| January | 52 | 66 | 25.2% | 63 | 44 | -29.1% | 572 | 572 | 0.0% |
| February | 48 | 64 | 32.6% | 56 | 37 | -33.0% | 558 | 534 | -4.2% |
| March | 53 | 73 | 36.4% | 61 | 40 | -33.8% | 554 | 614 | 10.8% |
| April | 57 | 72 | 27.9% | 58 | 38 | -34.4% | 568 | 625 | 10.0% |
| May | 54 | 75 | 38.5% | 59 | 40 | -32.7% | 571 | 597 | 4.6% |
| June | 53 | 73 | 36.6% | 56 | 38 | -32.9% | 522 | 591 | 13.2% |
| July | 61 | 73 | 19.5% | 60 | 40 | -33.0% | 596 | 626 | 5.0% |
| August | 62 | 82 | 32.2% | 60 | 41 | -31.0% | 603 | 592 | -1.8% |
| September | 63 | 74 | 18.9% | 59 | 41 | -31.6% | 563 | 612 | 8.7% |
| October | 69 | 80 | 14.8% | 60 | 42 | -30.7% | 659 | 652 | -1.1% |
| Jan - Oct Total | 574 | 733 | 27.7% | 591 | 401 | -32.2% | 5,766 | 6,014 | 4.3% |
| Nov - Oct Total | 683 | 865 | 26.6% | 717 | 511 | -28.7% | 6,917 | 7,145 | 3.3% |
| 2013 Total | 706 | | | 701 | | | 6,897 | | |
| Month | Skim/Nonfat/Fat-free Milk | | | Subtotal Flavored Milks | | | | | |
| | 2012-2013 | 2013-2014 | % Change | 2012-2013 | 2013-2014 | % Change | | | |
| November | 2,030 | 1,908 | -6.0% | 2,737 | 2,616 | -4.4% | | | |
| December | 1,562 | 1,682 | 7.7% | 2,240 | 2,347 | 4.8% | | | |
| January | 2,220 | 2,251 | 1.4% | 2,907 | 2,933 | 0.9% | | | |
| February | 2,186 | 2,166 | -0.9% | 2,848 | 2,802 | -1.6% | | | |
| March | 2,077 | 2,414 | 16.2% | 2,745 | 3,141 | 14.4% | | | |
| April | 2,349 | 2,702 | 15.0% | 3,032 | 3,437 | 13.4% | | | |
| May | 2,506 | 2,451 | -2.2% | 3,191 | 3,163 | -0.9% | | | |
| June | 715 | 812 | 13.6% | 1,346 | 1,513 | 12.4% | | | |
| July | 296 | 325 | 10.0% | 1,013 | 1,065 | 5.1% | | | |
| August | 1,463 | 1,537 | 5.0% | 2,188 | 2,252 | 2.9% | | | |
| September | 2,449 | 2,592 | 5.8% | 3,134 | 3,319 | 5.9% | | | |
| October | 2,784 | 2,835 | 1.9% | 3,573 | 3,609 | 1.0% | | | |
| Jan - Oct Total | 19,046 | 20,086 | 5.5% | 25,977 | 27,233 | 4.8% | | | |
| Nov - Oct Total | 22,638 | 23,676 | 4.6% | 30,955 | 32,197 | 4.0% | | | |
| 2013 Total | 22,636 | | | 30,941 | | | | | |

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
October 2012, October 2013, October 2014

| Products and Marketing Areas | Sales | | | Change to October 2014 from | |
|----------------------------------|-------------------|-------------------|-------------------|-----------------------------|--------------|
| | October 2012 | October 2013 | October 2014 | October 2012 | October 2013 |
| | <i>gallons</i> | | | <i>percent</i> | |
| Whole Milk | | | | | |
| N. California | 7,685,117 | 7,889,813 | 7,845,028 | 2.1% | -0.6% |
| S. California | 10,840,470 | 10,782,354 | 10,038,283 | -7.4% | -6.9% |
| State Total | 18,525,587 | 18,672,167 | 17,883,311 | -3.5% | -4.2% |
| Reduced Fat Milk | | | | | |
| N. California | 10,697,724 | 10,855,829 | 10,233,050 | -4.3% | -5.7% |
| S. California | 14,404,951 | 13,863,262 | 12,217,697 | -15.2% | -11.9% |
| State Total | 25,102,675 | 24,719,091 | 22,450,747 | -10.6% | -9.2% |
| Lowfat/Light Milk | | | | | |
| N. California | 4,159,248 | 4,000,631 | 4,305,088 | 3.5% | 7.6% |
| S. California | 5,465,085 | 5,141,232 | 5,849,080 | 7.0% | 13.8% |
| State Total | 9,624,333 | 9,141,863 | 10,154,168 | 5.5% | 11.1% |
| Skim/Nonfat/Fat free Milk | | | | | |
| N. California | 4,666,870 | 4,396,190 | 4,113,936 | -11.8% | -6.4% |
| S. California | 5,549,369 | 5,405,582 | 4,854,886 | -12.5% | -10.2% |
| State Total | 10,216,239 | 9,801,772 | 8,968,822 | -12.2% | -8.5% |
| Beverage Milk Totals | | | | | |
| N. California | 27,208,959 | 27,142,463 | 26,497,102 | -2.6% | -2.4% |
| S. California | 36,259,875 | 35,192,430 | 32,959,946 | -9.1% | -6.3% |
| State Total | 63,468,834 | 62,334,893 | 59,457,048 | -6.3% | -4.6% |
| Half - And - Half | | | | | |
| N. California | 811,880 | 837,545 | 821,282 | 1.2% | -1.9% |
| S. California | 906,778 | 1,032,516 | 1,010,267 | 11.4% | -2.2% |
| State Total | 1,718,658 | 1,870,061 | 1,831,549 | 6.6% | -2.1% |

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2013 - 2014**

| Month | Total Cottage Cheese (P) | | | Sour Cream & S. C. Dressing (G) | | | Other Cream (G) ¹ | | |
|------------------------|--------------------------|---------------|-------------|---------------------------------|----------------|--------------|------------------------------|---------------|--------------|
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 9,308 | 7,864 | -15.5% | 1,905 | 1,856 | -2.6% | 2,118 | 2,347 | 10.8% |
| February | 7,516 | 7,425 | -1.2% | 1,572 | 1,540 | -2.1% | 1,973 | 2,517 | 27.5% |
| March | 8,247 | 9,592 | 16.3% | 1,819 | 1,930 | 6.1% | 2,404 | 3,625 | 50.8% |
| April | 7,703 | 8,303 | 7.8% | 1,741 | 1,724 | -1.0% | 2,637 | 2,807 | 6.4% |
| May | 8,491 | 7,206 | -15.1% | 1,907 | 1,785 | -6.4% | 2,895 | 2,857 | -1.3% |
| June | 8,250 | 11,073 | 34.2% | 1,784 | 1,867 | 4.6% | 2,177 | 2,960 | 36.0% |
| July | 8,177 | 8,123 | -0.7% | 1,742 | 1,745 | 0.1% | 2,261 | 2,940 | 30.0% |
| August | 8,241 | 8,383 | 1.7% | 1,874 | 1,744 | -6.9% | 2,530 | 2,759 | 9.0% |
| September | 8,762 | 9,636 | 10.0% | 1,734 | 1,766 | 1.8% | 2,435 | 2,562 | 5.2% |
| October | 8,421 | 8,662 | 2.9% | 1,932 | 1,807 | -6.5% | 2,632 | 2,693 | 2.3% |
| November | 7,538 | | | 1,917 | | | 2,913 | | |
| December | 8,012 | | | 1,913 | | | 2,593 | | |
| Jan - Oct Total | 83,116 | 86,265 | 3.8% | 18,013 | 17,764 | -1.4% | 24,062 | 28,067 | 16.6% |
| 2013 Total | 98,666 | | | 21,843 | | | 29,567 | | |
| Month | Buttermilk (G) | | | Yogurt (P) | | | Manufacturing Cream (G) | | |
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 755 | 723 | -4.3% | 50,710 | 48,344 | -4.7% | 3,064 | 2,785 | -9.1% |
| February | 655 | 719 | 9.8% | 47,941 | 47,588 | -0.7% | 2,830 | 2,725 | -3.7% |
| March | 775 | 799 | 3.2% | 50,724 | 52,232 | 3.0% | 3,343 | 3,240 | -3.1% |
| April | 738 | 794 | 7.6% | 48,166 | 46,401 | -3.7% | 2,825 | 3,349 | 18.5% |
| May | 756 | 789 | 4.3% | 51,863 | 44,696 | -13.8% | 3,219 | 3,323 | 3.2% |
| June | 676 | 759 | 12.3% | 47,608 | 46,161 | -3.0% | 3,184 | 3,488 | 9.5% |
| July | 757 | 818 | 8.1% | 50,783 | 42,916 | -15.5% | 3,333 | 3,832 | 15.0% |
| August | 715 | 760 | 6.2% | 56,678 | 46,599 | -17.8% | 3,345 | 3,168 | -5.3% |
| September | 712 | 717 | 0.7% | 52,577 | 48,364 | -8.0% | 3,409 | 3,446 | 1.1% |
| October | 769 | 785 | 2.1% | 48,728 | 42,409 | -13.0% | 3,077 | 2,930 | -4.8% |
| November | 771 | | | 43,644 | | | 3,238 | | |
| December | 769 | | | 41,290 | | | 2,871 | | |
| Jan - Oct Total | 7,308 | 7,663 | 4.9% | 505,778 | 465,710 | -7.9% | 31,629 | 32,285 | 2.1% |
| 2013 Total | 8,847 | | | 590,712 | | | 37,738 | | |

¹ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons 1/
2013 - 2014**

| Month | Ice Cream | | | Ice Milk 2/ | | | Sherbet | | |
|------------------------|-----------------------|----------------|--------------|---------------|---------------|--------------|--------------|--------------|---------------|
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 5,751 | 9,861 | 71.5% | 1,397 | 1,480 | 5.9% | 210 | 254 | 21.3% |
| February | 9,642 | 9,325 | -3.3% | 1,531 | 1,498 | -2.2% | 272 | 253 | -7.0% |
| March | 12,157 | 11,286 | -7.2% | 1,944 | 1,879 | -3.4% | 494 | 409 | -17.3% |
| April | 12,562 | 11,415 | -9.1% | 2,106 | 1,974 | -6.3% | 567 | 467 | -17.7% |
| May | 13,371 | 11,358 | -15.1% | 2,203 | 2,077 | -5.7% | 696 | 454 | -34.7% |
| June | 12,869 | 12,966 | 0.8% | 2,176 | 2,099 | -3.5% | 626 | 446 | -28.7% |
| July | 13,140 | 12,353 | -6.0% | 2,487 | 2,222 | -10.7% | 578 | 488 | -15.5% |
| August | 12,431 | 11,598 | -6.7% | 2,027 | 1,870 | -7.7% | 433 | 278 | -35.9% |
| September | 11,235 | 10,626 | -5.4% | 1,766 | 1,720 | -2.6% | 231 | 336 | 45.8% |
| October | 11,452 | 11,620 | 1.5% | 1,617 | 1,710 | 5.8% | 443 | 332 | -25.1% |
| November | 8,475 | | | 1,384 | | | 145 | | |
| December | 4,423 | | | 1,262 | | | 102 | | |
| Jan - Oct Total | 114,608 | 112,407 | -1.9% | 19,253 | 18,527 | -3.8% | 4,550 | 3,717 | -18.3% |
| 2013 Total | 127,507 | | | 21,899 | | | 4,797 | | |
| Month | Total Frozen Products | | | | | | | | |
| | 2013 | 2014 | % Change | | | | | | |
| January | 8,161 | 12,979 | 59.0% | | | | | | |
| February | 12,712 | 12,531 | -1.4% | | | | | | |
| March | 16,000 | 15,227 | -4.8% | | | | | | |
| April | 16,877 | 15,582 | -7.7% | | | | | | |
| May | 18,026 | 15,366 | -14.8% | | | | | | |
| June | 17,368 | 17,278 | -0.5% | | | | | | |
| July | 18,041 | 16,964 | -6.0% | | | | | | |
| August | 16,367 | 15,364 | -6.1% | | | | | | |
| September | 14,513 | 13,835 | -4.7% | | | | | | |
| October | 14,484 | 15,109 | 4.3% | | | | | | |
| November | 10,803 | | | | | | | | |
| December | 6,496 | | | | | | | | |
| Jan - Oct Total | 152,549 | 150,234 | -1.5% | | | | | | |
| 2013 Total | 169,848 | | | | | | | | |

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2013 - 2014**

| Month | Butter | | | Nonfat Dried Milk, Human Consumption | | | Other Dry Milk Products 1 | | |
|------------------------|----------------|----------------|--------------|---|----------------|--------------|---------------------------|----------------|---------------|
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 59,190 | 59,168 | 0.0% | 56,867 | 54,910 | -3.4% | 36,189 | 45,313 | 25.2% |
| February | 53,811 | 56,071 | 4.2% | 55,281 | 68,464 | 23.8% | 33,741 | 24,833 | -26.4% |
| March | 59,666 | 59,048 | -1.0% | 63,245 | 78,354 | 23.9% | 38,017 | 26,823 | -29.4% |
| April | 56,822 | 57,608 | 1.4% | 70,167 | 65,993 | -5.9% | 31,197 | 36,715 | 17.7% |
| May | 56,789 | 57,600 | 1.4% | 58,498 | 62,327 | 6.5% | 42,182 | 45,602 | 8.1% |
| June | 50,934 | 48,937 | -3.9% | 49,932 | 56,362 | 12.9% | 42,803 | 39,808 | -7.0% |
| July | 46,977 | 44,072 | -6.2% | 41,206 | 78,180 | 89.7% | 40,068 | 12,781 | -68.1% |
| August | 46,983 | 44,193 | -5.9% | 39,479 | 42,425 | 7.5% | 41,974 | 40,420 | -3.7% |
| September | 45,116 | 41,326 | -8.4% | 32,136 | 43,721 | 36.0% | 40,491 | 33,464 | -17.4% |
| October | 50,873 | 45,860 | -9.9% | 33,336 | 47,354 | 42.0% | 51,061 | 32,847 | -35.7% |
| November | 49,466 | | | 35,558 | | | 49,743 | | |
| December | 57,770 | | | 47,401 | | | 47,897 | | |
| Jan - Oct Total | 527,162 | 513,882 | -2.5% | 500,147 | 598,091 | 19.6% | 397,722 | 338,606 | -14.9% |
| 2013 Total | 634,397 | | | 583,106 | | | 495,362 | | |

| Month | Condensed & Evap. Milk 2 | | |
|------------------------|--------------------------|----------------|-------------|
| | 2013 | 2014 | % Change |
| January | 82,921 | 93,470 | 12.7% |
| February | 75,126 | 93,420 | 24.4% |
| March | 91,577 | 102,144 | 11.5% |
| April | 93,496 | 99,165 | 6.1% |
| May | 103,970 | 92,574 | -11.0% |
| June | 96,186 | 91,768 | -4.6% |
| July | 99,033 | 90,514 | -8.6% |
| August | 94,014 | 88,926 | -5.4% |
| September | 89,305 | 86,122 | -3.6% |
| October | 89,187 | 92,765 | 4.0% |
| November | 75,490 | | |
| December | 76,435 | | |
| Jan - Oct Total | 914,816 | 930,869 | 1.8% |
| 2013 Total | 1,066,741 | | |

1 Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

2 Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2013 - 2014**

| Month | Monterey Cheese | | | Cheddar Cheese | | | Mozzarella Cheese | | |
|------------------------|---|----------------|--------------|---------------------------------------|----------------|--------------|--------------------------------------|------------------|-------------|
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 21,371 | 22,746 | 6.4% | 31,640 | 35,882 | 13.4% | 112,601 | 118,811 | 5.5% |
| February | 22,065 | 19,161 | -13.2% | 25,551 | 30,997 | 21.3% | 98,819 | 111,574 | 12.9% |
| March | 22,762 | 21,889 | -3.8% | 28,788 | 33,861 | 17.6% | 111,341 | 119,862 | 7.7% |
| April | 22,064 | 19,676 | -10.8% | 30,357 | 35,183 | 15.9% | 109,836 | 123,215 | 12.2% |
| May | 21,949 | 24,263 | 10.5% | 30,283 | 30,510 | 0.7% | 115,725 | 123,968 | 7.1% |
| June | 22,493 | 22,384 | -0.5% | 28,497 | 30,681 | 7.7% | 113,836 | 116,544 | 2.4% |
| July | 19,255 | 22,662 | 17.7% | 31,232 | 30,747 | -1.6% | 110,138 | 119,640 | 8.6% |
| August | 22,865 | 23,976 | 4.9% | 29,693 | 28,591 | -3.7% | 110,027 | 115,564 | 5.0% |
| September | 24,561 | 24,103 | -1.9% | 24,414 | 28,336 | 16.1% | 106,102 | 116,298 | 9.6% |
| October | 23,192 | 22,706 | -2.1% | 28,500 | 32,071 | 12.5% | 115,200 | 124,252 | 7.9% |
| November | 21,177 | | | 28,668 | | | 117,655 | | |
| December | 22,367 | | | 33,222 | | | 119,854 | | |
| Jan - Oct Total | 222,575 | 223,565 | 0.4% | 288,956 | 316,860 | 9.7% | 1,103,626 | 1,189,727 | 7.8% |
| 2013 Total | 266,118 | | | 350,846 | | | 1,341,134 | | |
| Month | Hispanic Cheese | | | Other Cheeses ¹ | | | Total Cheese | | |
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 10,562 | 10,751 | 1.8% | 9,843 | 10,179 | 3.4% | 195,006 | 208,052 | 6.7% |
| February | 9,538 | 8,851 | -7.2% | 11,632 | 10,033 | -13.7% | 175,177 | 188,137 | 7.4% |
| March | 8,980 | 11,974 | 33.3% | 12,659 | 10,171 | -19.7% | 191,303 | 209,030 | 9.3% |
| April | 10,145 | 9,861 | -2.8% | 10,028 | 9,850 | -1.8% | 191,670 | 206,460 | 7.7% |
| May | 10,087 | 11,033 | 9.4% | 10,379 | 8,624 | -16.9% | 198,518 | 207,874 | 4.7% |
| June | 9,484 | 11,172 | 17.8% | 9,452 | 9,028 | -4.5% | 195,222 | 199,163 | 2.0% |
| July | 10,174 | 11,850 | 16.5% | 7,458 | 7,866 | 5.5% | 188,689 | 202,689 | 7.4% |
| August | 10,827 | 11,852 | 9.5% | 7,647 | 7,153 | -6.5% | 191,343 | 197,289 | 3.1% |
| September | 10,752 | 10,966 | 2.0% | 8,114 | 9,180 | 13.1% | 185,728 | 198,727 | 7.0% |
| October | 10,934 | 11,900 | 8.8% | 8,925 | 8,907 | -0.2% | 197,404 | 208,767 | 5.8% |
| November | 10,213 | | | 12,361 | | | 197,341 | | |
| December | 9,687 | | | 10,285 | | | 206,127 | | |
| Jan - Oct Total | 101,483 | 110,209 | 8.6% | 96,137 | 90,992 | -5.4% | 1,910,061 | 2,026,188 | 6.1% |
| 2013 Total | 121,383 | | | 118,783 | | | 2,313,529 | | |
| Month | Whey Protein (Human), Concentrate and Isolates | | | Lactose Powders (Human and Animal) | | | Other Dry Whey Products ² | | |
| | 2013 | 2014 | % Change | 2013 | 2014 | % Change | 2013 | 2014 | % Change |
| January | 12,004 | 14,505 | 20.8% | 29,216 | 31,651 | 8.3% | 83,943 | 81,173 | -3.3% |
| February | 11,541 | 13,042 | 13.0% | 26,013 | 29,193 | 12.2% | 69,231 | 76,416 | 10.4% |
| March | 12,316 | 14,537 | 18.0% | 30,409 | 28,875 | -5.0% | 80,508 | 86,808 | 7.8% |
| April | 12,103 | 15,171 | 25.3% | 28,776 | 28,415 | -1.3% | 80,328 | 88,416 | 10.1% |
| May | 13,644 | 15,026 | 10.1% | 29,710 | 30,371 | 2.2% | 89,443 | 92,227 | 3.1% |
| June | 12,431 | 13,503 | 8.6% | 28,941 | 30,206 | 4.4% | 80,244 | 84,986 | 5.9% |
| July | 12,694 | 14,221 | 12.0% | 28,582 | 30,760 | 7.6% | 82,538 | 87,641 | 6.2% |
| August | 12,360 | 15,049 | 21.8% | 28,781 | 29,887 | 3.8% | 78,273 | 82,397 | 5.3% |
| September | 12,702 | 13,186 | 3.8% | 27,797 | 29,395 | 5.7% | 78,927 | 79,537 | 0.8% |
| October | 16,363 | 15,262 | -6.7% | 28,694 | 30,809 | 7.4% | 94,193 | 78,601 | -16.6% |
| November | 15,731 | | | 28,274 | | | 93,916 | | |
| December | 16,681 | | | 30,720 | | | 89,178 | | |
| Jan - Oct Total | 128,158 | 143,502 | 12.0% | 286,920 | 299,563 | 4.4% | 817,628 | 838,202 | 2.5% |
| 2013 Total | 160,570 | | | 345,914 | | | 1,000,722 | | |

¹ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

² Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2013 - 2014

| Month | Total Grade A Milk | | Average Milk Fat Test | | Average Solids-not-fat | | Average Prices Paid Producers ¹ | |
|----------------------------|------------------------|-------------------|-----------------------|--------------|------------------------|--------------|--|----------------|
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| | <i>thousand pounds</i> | | <i>percent</i> | | <i>percent</i> | | <i>dollars per hundredweight</i> | |
| January | 3,407,055 | 3,606,667 | 3.88% | 3.81% | 8.94% | 8.97% | \$17.89 | \$22.18 |
| February | 3,174,807 | 3,377,079 | 3.80% | 3.74% | 8.92% | 8.93% | \$17.80 | \$22.90 |
| March | 3,613,367 | 3,788,258 | 3.73% | 3.70% | 8.88% | 8.93% | \$17.30 | \$23.61 |
| April | 3,560,313 | 3,653,280 | 3.68% | 3.66% | 8.88% | 8.91% | \$18.19 | \$23.38 |
| May | 3,658,818 | 3,732,141 | 3.64% | 3.62% | 8.86% | 8.89% | \$18.22 | \$21.99 |
| June | 3,426,983 | 3,523,392 | 3.63% | 3.59% | 8.83% | 8.88% | \$17.81 | \$21.89 |
| July | 3,315,980 | 3,500,884 | 3.61% | 3.59% | 8.78% | 8.84% | \$17.53 | \$21.63 |
| August | 3,338,429 | 3,430,862 | 3.64% | 3.61% | 8.85% | 8.86% | \$18.11 | \$22.55 |
| September | 3,142,549 | 3,274,137 | 3.70% | 3.66% | 8.88% | 8.87% | \$18.70 | \$23.59 |
| October | 3,280,681 | 3,416,228 | 3.81% | 3.74% | 8.99% | 8.96% | \$19.40 | \$22.89 |
| November | 3,222,100 | | 3.83% | | 9.03% | | \$20.02 | |
| December | 3,417,029 | | 3.86% | | 9.02% | | \$20.76 | |
| Jan - Oct Total/Avg | 33,918,982 | 35,302,929 | 3.71% | 3.67% | 8.88% | 8.90% | \$18.10 | \$22.66 |
| 2013 Total/Avg | 40,558,111 | | 3.73% | | 8.91% | | \$18.48 | |

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2013 - 2014

| Month | Total Grade B Milk | | Average Milk Fat Test | | Average Solids-not-fat | | Average Prices Paid Producers ¹ | |
|----------------------------|------------------------|----------------|-----------------------|--------------|------------------------|--------------|--|----------------|
| | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| | <i>thousand pounds</i> | | <i>percent</i> | | <i>percent</i> | | <i>dollars per hundredweight</i> | |
| January | 54,300 | 16,407 | 4.87% | 4.68% | 9.34% | 9.31% | \$18.74 | \$23.76 |
| February | 49,933 | 18,439 | 4.79% | 4.43% | 9.32% | 9.22% | \$18.23 | \$23.95 |
| March | 56,704 | 18,087 | 4.67% | 4.41% | 9.29% | 9.20% | \$17.65 | \$25.06 |
| April | 56,767 | 17,990 | 4.62% | 4.41% | 9.29% | 9.21% | \$19.75 | \$24.66 |
| May | 59,584 | 18,027 | 4.60% | 4.36% | 9.24% | 9.18% | \$19.76 | \$23.04 |
| June | 58,426 | 20,297 | 4.53% | 4.22% | 9.20% | 9.13% | \$18.15 | \$22.42 |
| July | 54,939 | 19,661 | 4.51% | 4.20% | 9.18% | 9.07% | \$17.82 | \$20.89 |
| August | 57,807 | 18,029 | 4.52% | 4.30% | 9.21% | 9.12% | \$18.50 | \$22.79 |
| September | 53,102 | 16,556 | 4.66% | 4.39% | 9.27% | 9.15% | \$19.23 | \$25.82 |
| October | 53,825 | 15,672 | 4.77% | 4.62% | 9.38% | 9.29% | \$19.83 | \$25.78 |
| November | 52,401 | | 4.85% | | 9.43% | | \$20.57 | |
| December | 54,203 | | 4.91% | | 9.44% | | \$21.53 | |
| Jan - Oct Total/Avg | 555,388 | 179,166 | 4.65% | 4.40% | 9.27% | 9.19% | \$18.77 | \$23.82 |
| 2013 Total/Avg | 661,992 | | 4.69% | | 9.30% | | \$19.15 | |

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
October 2013, August 2014, September 2014, October 2014**

| Receipts and Usage | 2013 October | 2014 August | 2014 September | 2014 October | Annual Change ³ |
|--------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------------------|
| | <i>pounds</i> | | | | <i>percent</i> |
| Milk Fat | | | | | |
| Receipts: Quota | 883,603 | 880,961 | 880,005 | 883,000 | -0.1% |
| Base | 2,813 | 2,622 | 2,625 | 2,607 | -7.3% |
| Overbase | 3,057,750 | 3,002,482 | 2,996,891 | 3,117,593 | 2.0% |
| Other Source Milk | 0 | 0 | 0 | 0 | |
| Daily Average | 3,944,165 | 3,886,065 | 3,879,521 | 4,003,200 | 1.5% |
| Usage: | | | | | |
| Class 1 | 329,705 | 331,027 | 332,603 | 340,148 | 3.2% |
| Class 2 | 368,440 | 335,341 | 353,274 | 296,956 | -19.4% |
| Class 3 | 206,969 | 269,727 | 279,566 | 216,904 | 4.8% |
| Class 4a | 1,433,508 | 1,294,427 | 1,191,364 | 1,413,277 | -1.4% |
| Class 4b | 1,605,544 | 1,655,543 | 1,722,713 | 1,735,987 | 8.1% |
| Daily Average | 3,944,165 | 3,886,065 | 3,879,521 | 4,003,272 | 1.5% |
| Solids-not-fat | | | | | |
| Receipts: Quota | 2,154,229 | 2,149,416 | 2,147,274 | 2,153,033 | -0.1% |
| Base | 5,323 | 5,217 | 5,060 | 5,037 | -5.4% |
| Overbase | 7,154,369 | 7,393,163 | 7,250,212 | 7,446,195 | 4.1% |
| Other Source Milk | 0 | 0 | 0 | 0 | |
| Daily Average | 9,313,921 | 9,547,796 | 9,402,546 | 9,604,264 | 3.1% |
| Usage: | | | | | |
| Class 1 | 1,580,101 | 1,452,867 | 1,506,905 | 1,566,819 | -0.8% |
| Class 2 | 385,971 | 373,563 | 398,084 | 382,464 | -0.9% |
| Class 3 | 214,448 | 227,837 | 222,573 | 211,745 | -1.3% |
| Class 4a | 2,784,097 | 2,894,820 | 2,624,587 | 2,724,593 | -2.1% |
| Class 4b | 4,349,303 | 4,598,709 | 4,650,398 | 4,719,658 | 8.5% |
| Daily Average | 9,313,921 | 9,547,797 | 9,402,546 | 9,605,278 | 3.1% |
| Class 1 (Daily Average) | 14,132,662 | 13,214,977 | 13,611,200 | 14,054,478 | -0.6% |

| Daily Class 1 Use as a Percent of Daily Quota | | | | | |
|---|----------------|-------|-------|-------|-------|
| | <i>percent</i> | | | | |
| Milk Fat | 37.3% | 37.6% | 37.8% | 38.5% | 1.2% |
| Solids-not-fat | 73.3% | 67.6% | 70.2% | 72.8% | -0.5% |

| Announced Pool Prices, October 2014 | | | |
|-------------------------------------|-----------------------|----------------|--------------------------------|
| Pooling Category | Milk Component Prices | | Standardized Milk ⁴ |
| | Fat | Solids-not-fat | Prices |
| | <i>dollars/pound</i> | | <i>dollars/cwt.</i> |
| Quota ⁵ | \$2.829 | \$1.527 | \$23.19 |
| Base | \$2.829 | \$1.332 | \$21.49 |
| Overbase | \$2.829 | \$1.332 | \$21.49 |

1 Daily totals may not agree due to rounding.

2 Based on handler reports of pool milk receipts and utilization.

3 Percent change from October 2013.

4 Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

5 Quota prices are subject to regional quota adjuster.

December 2014

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|--------|--|--|---|--|--------|----------|
| 30 | 1 | 2 Weekly NFD Class 2,3,4a,4b Price Announcement | 3 | 4 | 5 | 6 |
| 7 | 8 | 9 Weekly NFD | 10 Class 1 Price Announcement Milk Pricing Newsletter | 11 | 12 | 13 |
| 14 | 15 Monthly Statistical Reports Due | 16 Weekly NFD | 17 | 18 | 19 | 20 |
| 21 | 22 | 23 Weekly NFD | 24 November Quota, Base, Overbase, Pool Price Announcement | 25 Christmas Day All State Offices Closed | 26 | 27 |
| 28 | 29 | 30 Weekly NFD | 31 | | | |



California Department of Food and Agriculture
Karen Ross, Secretary

Milk Pricing Information:

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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.