

Dairy Information Bulletin

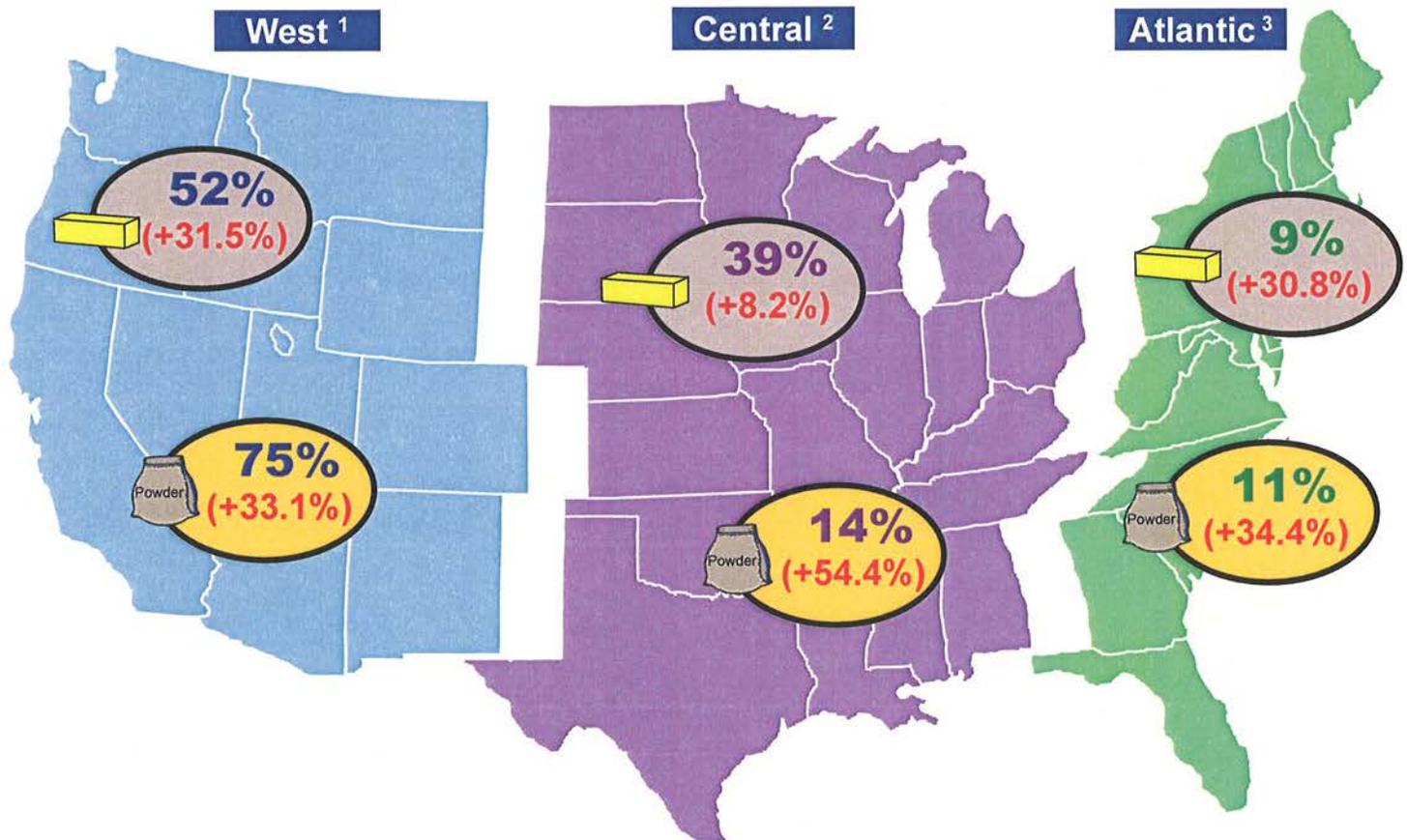
A publication serving the dairy industry for over 70 years

Volume LXX, Number 11

November 2013

Regional Production of Butter and Nonfat Dry Milk Percent Share of U.S. Production

Percentage Change (Noted in RED), 2007 vs. 2012



- ▶ Comparing U.S. total production, 2007 vs. 2012, butter production increased 21.3% and nonfat dry milk production increased 35.9%.
- ▶ The West Region produces the largest percent share of total U.S. production of both butter and nonfat dry milk.

¹ The West region also includes Alaska and Hawaii data.

² Central: the West North Central, East North Central and South Central Regions. Regions were combined because fewer than three plants were reporting production of some of the products.

³ Atlantic: North Atlantic and South Atlantic Regions. Regions were combined because fewer than three plants were reporting production of some of the products.



Key Department Contacts for Dairy Services

California Department of Food and Agriculture
1220 N Street, Sacramento, CA 95814
Homepage website: <http://cdfa.ca.gov/dairy>
Email address: dairy@cdfa.ca.gov

Office of the Secretary

Karen Ross, Secretary, 654-0433
Sandra Schubert, Undersecretary, 654-0433
Dr. Annette Jones, DVM, State Veterinarian,
900-5000

Animal Health and Food Safety Services

Dr. Annette Jones, DVM, Director, 900-5000,
Fax 900-5332

► Animal Health Branch

Kent Fowler, DVM, Chief, 900-5002,
Fax 900-5333

District Veterinarians

Redding: **Charles Palmer, DVM**, (530) 225-2140

Modesto: **Randy Anderson, DVM**,
(209) 491-9350

Tulare: **Clementa Fredriksen, DVM**,
(559) 685-3500

Ontario: **Predrag Pecic, DVM**, (909) 947-4462

► Livestock Identification Branch

Greg Lawley, Chief, 900-5006,
Fax 900-5335

Regional Brand Supervisors

Northern: **John Romano**, (530) 347-5721

Central: **David Fischer**, (209) 845-8352

Southern: **Richard Wright**, (559) 685-3505

► Meat, Poultry & Egg Safety Branch

Douglas Hepper, DVM, Chief, 900-5004,
Fax 900-5334

District Veterinarians

Sacramento: **Alfred Aquino, DVM**, 900-5004

Fresno: **Herbert Radigtsch, DVM**, (559) 233-7318

Ontario: **Namara Garbaba, DVM**, (909) 773-0079

► Milk & Dairy Food Safety Branch

Stephen Beam, PhD., Chief, 900-5008, Fax 900-5337

Assistant Branch Chief

Kristen Dahl, 900-5078

Licensing

Facilities, **Misty McDaniel**, 900-5310

Personal Licenses, **Corey Pruitt**, 900-5081

Regional Coordinators

Stockton: **Mostafa Sherzad**, (209) 466-7186

Oakland: **John Macy**, (510) 622-4810

Fresno: **David Krall**, (559) 445-5506

Ontario: **Joel Kolling**, (909) 923-9929

Marketing Services

Kevin Masuhara, Director, 900-5011,
Fax 900-5339

► Environmental Program

Casey Walsh Cady, 900-5011

► Dairy Marketing Branch

Candace Gates, Branch Chief, 900-5014

Economics/Pricing

Hyrum Eastman, 900-5014, Fax 900-5341

California Dairy Statistics Service

Karen Dapper, 900-5014, Fax 900-5341

Manufacturing Cost Audits

Venetta Reed, 900-5014, Fax 900-5341

Production Cost

Mike Francesconi, 900-5014, Fax 900-5341

Enforcement of Unlawful Practices

Hyrum Eastman, 900-5014, Fax 900-5341

► Milk Pooling Branch

John Lee, Chief, 900-5012, Fax 900-5340

Pool Operations

Don Shippelhouse, 900-5012, Fax 900-5340

Pool Audits

Nancy Hartman, 900-5012, Fax 900-5340

Marlene Wride, Ron Quan, Sunday Ikenador

Producer Payments, License & Bond Units

John Bressett, 900-5012, Fax 900-5340

► Marketing Branch

Bob Maxie, Chief, 900-5018, Fax 900-5393

Dennis Manderfield, Glenn Yost

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*Please note that these reports are all available online at: www.cdfa.ca.gov/dairy and soon will no longer be displayed in the Dairy Information Bulletin.

National Dairy Situation & Outlook – USDA Estimates

Note: Through September 2013, USDA will only publish administrative data for Milk Production (there will be no "milk per cow" or "number of cows" data available).

Latest Data Available:

Monthly: USDA estimates overall milk production across the U.S. was up by 2.6% in August 2013, compared to August 2012. USDA reports that California milk production increased 2.7% compared to August 2012. Among other western states, compared to August 2012, Arizona was up 5.5%; New Mexico was down 1.2%; and Washington was up 4.4%. Two of the top 10 states reported a production decrease. The largest increase was reported by Kansas at 8.8% growth in milk production.

Quarterly: For the second quarter of 2013, U.S. milk cow numbers and milk production per cow were not available. Milk production increased to 52.0 billion pounds compared to first quarter 2013 production. USDA projects that for the third quarter of 2013 compared to the second quarter of 2013, milk production will decrease to 49.6 billion pounds.

Milk Prices

Comparing the second quarter of 2013 to the first quarter of 2013, U.S. average all-milk prices increased to \$19.57/cwt. USDA projects that for the third quarter of 2013, U.S. average all-milk prices will be \$19.35-19.55/cwt.; Class III prices will be \$17.75-17.95/cwt.; and Class IV prices will be \$18.95-19.25/cwt.

Utility Cow Prices

Comparing the second quarter of 2013 to the first quarter of 2013, average U.S. utility cow prices were down \$0.41/cwt. to a national average of \$77.46/cwt. USDA projects that utility cow prices will average \$78-81/cwt. in the third quarter of 2013.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during September 2013 totaled 3.2 billion pounds, 0.5 percent more than the quantity produced during September 2012. For the twelve months ending September 2013, total milk production decreased 2.2 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of September 2013, as compared to September 2012, the total manufacture of butter decreased 3.0 percent; manufacture of nonfat dry milk for human consumption decreased 20.5 percent; other dry milk products increased 16.5 percent; manufacture of total cheese increased 9.1 percent, and manufacture of total frozen products increased 16.2 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during September 2013 decreased 0.1 percent compared to sales during September 2012.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

Department Announces September 12, 2013 Hearing Decision

Having carefully evaluated the September 12, 2013 milk pricing hearing record, the Department is extending the temporary price adjustments on the Class 1, 2, 3, 4a and 4b pricing formulas implemented as a result of the May 20, 2013 hearing, through June 30, 2014, by continuing the following adjustments:

- Increasing the Class 1 price approximately \$0.03/cwt. by adding:
 - \$0.0003 per pound to the milk fat price,
 - \$0.0023 per pound to the milk solids-not-fat price, and
 - \$0.0001 per pound to the milk fluid carrier price.
- Increasing the Class 2 and 3 prices approximately \$0.05/cwt. by adding:
 - \$0.0041 per pound to both the milk fat and milk solids-not-fat prices.
- Increasing the Class 4a and 4b prices approximately \$0.15/cwt. by adding:
 - \$0.0123 per pound to both the milk fat and milk solids-not-fat prices.

Order Numbers 60 and 75 of the Stabilization and Marketing Plans for Market Milk for the Northern California and Southern California Marketing Areas (Stabilization Plans) will implement these adjustments. These changes will remain in effect for milk delivered to processing plants through June 30, 2014. On average, these adjustments will increase the monthly Pool prices for this period by approximately \$0.125/cwt.

The Hearing Determinations, Panel Report, and Stabilization Plans can be obtained on the Dairy Marketing home page at www.cdfa.ca.gov/dairy by clicking on [Hearing Matrix].

Should you have any questions or desire further information, please contact Hyrum Eastman at (916) 900-5014.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
October 2011 - September 2013**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
October	3,364,079	3,274,609	-2.7%	59,757	28,565	-52.2%	3,423,835	3,303,174	-3.5%
November	3,284,181	3,234,481	-1.5%	54,655	25,047	-54.2%	3,338,836	3,259,529	-2.4%
December	3,435,095	3,385,737	-1.4%	57,656	28,162	-51.2%	3,492,752	3,413,899	-2.3%
January	3,587,849	3,407,055	-5.0%	28,124	54,300	93.1%	3,615,973	3,461,355	-4.3%
February	3,477,146	3,174,807	-8.7%	26,403	49,933	89.1%	3,503,549	3,224,740	-8.0%
March	3,772,736	3,613,367	-4.2%	30,570	56,704	85.5%	3,803,305	3,670,071	-3.5%
April	3,597,922	3,560,313	-1.0%	31,756	56,767	78.8%	3,629,678	3,617,080	-0.3%
May	3,706,753	3,658,818	-1.3%	32,985	59,584	80.6%	3,739,738	3,718,401	-0.6%
June	3,491,052	3,426,983	-1.8%	30,365	58,426	92.4%	3,521,417	3,485,409	-1.0%
July	3,465,801	3,315,980	-4.3%	28,472	54,939	93.0%	3,494,273	3,370,919	-3.5%
August	3,273,030	3,338,429	2.0%	27,677	57,807	108.9%	3,300,707	3,396,236	2.9%
September	3,153,537	3,142,471	-0.4%	26,203	53,102	102.7%	3,179,740	3,195,574	0.5%
Jan-Sep Total	31,525,826	30,638,223	-2.8%	262,554	501,562	91.0%	31,788,381	31,139,785	-2.0%
Oct-Sep Total	41,609,181	40,533,050	-2.6%	434,622	583,336	34.2%	42,043,804	41,116,386	-2.2%
2012 Total	41,420,654			344,328			41,764,982		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
October 2012 - September 2013**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2012-2013	% Change	2012-2013	% Change	2012-2013	% Change
September	105,118		873		105,991	
October	105,633	0.5%	921	5.5%	106,554	0.5%
November	107,816	2.1%	835	-9.4%	108,651	2.0%
December	109,217	1.3%	908	8.8%	110,126	1.4%
January	109,905	0.6%	1,752	92.8%	111,657	1.4%
February	113,386	3.2%	1,783	1.8%	115,169	3.1%
March	116,560	2.8%	1,829	2.6%	118,389	2.8%
April	118,677	1.8%	1,892	3.4%	120,569	1.8%
May	118,026	-0.5%	1,922	1.6%	119,948	-0.5%
June	114,233	-3.2%	1,948	1.3%	116,180	-3.1%
July	106,967	-6.4%	1,772	-9.0%	108,739	-6.4%
August	107,691	0.7%	1,865	5.2%	109,556	0.8%
September	104,749	-2.7%	1,770	-5.1%	106,519	-2.8%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ September 2013

County and Region	Bulk Milk		Total	Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	385,642	0	385,642	-14.4%	4.31%	9.14%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,060,453	710,889	3,771,342	-2.3%	4.48%	8.99%
El Dorado						
Fresno	215,491,863	182,704	215,674,567	4.8%	3.66%	8.89%
Glenn	30,072,281	1,669,724	31,742,005	1.9%	3.73%	8.84%
Humboldt	15,193,926	3,421,704	18,615,630	-1.8%	4.24%	8.90%
Inyo						
Kern	305,811,393	0	305,811,393	0.4%	3.63%	8.83%
Kings	324,745,249	252,643	324,997,892	3.3%	3.69%	8.87%
Lake						
Lassen						
Madera	141,592,941	216,514	141,809,455	6.3%	3.54%	8.89%
Marin	11,084,818	0	11,084,818	-4.9%	3.78%	8.93%
Mariposa						
Mendocino						
Merced	455,372,842	35,040,183	490,413,025	2.6%	3.84%	8.94%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	27,486,229	0	27,486,229	-0.9%	3.71%	8.85%
San Benito						
San Francisco						
San Joaquin	181,110,252	81,176	181,191,428	-2.0%	3.64%	8.86%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,274,503	0	1,274,503	-1.6%	3.82%	8.84%
Solano						
Sonoma	36,807,194	47,960	36,855,154	1.4%	3.84%	8.90%
Stanislaus	337,375,731	9,179,441	346,555,172	2.6%	3.74%	8.89%
Sutter						
Tehama	5,732,330	215,456	5,947,786	0.5%	4.12%	9.12%
Trinity						
Tulare	866,445,835	2,084,024	868,529,859	1.8%	3.74%	8.92%
Tuolumne						
Yolo						
Yuba	4,739,882	0	4,739,882	-14.3%	4.08%	9.01%
N. California	2,970,708,590	53,102,418	3,023,811,008	1.9%	3.73%	8.90%

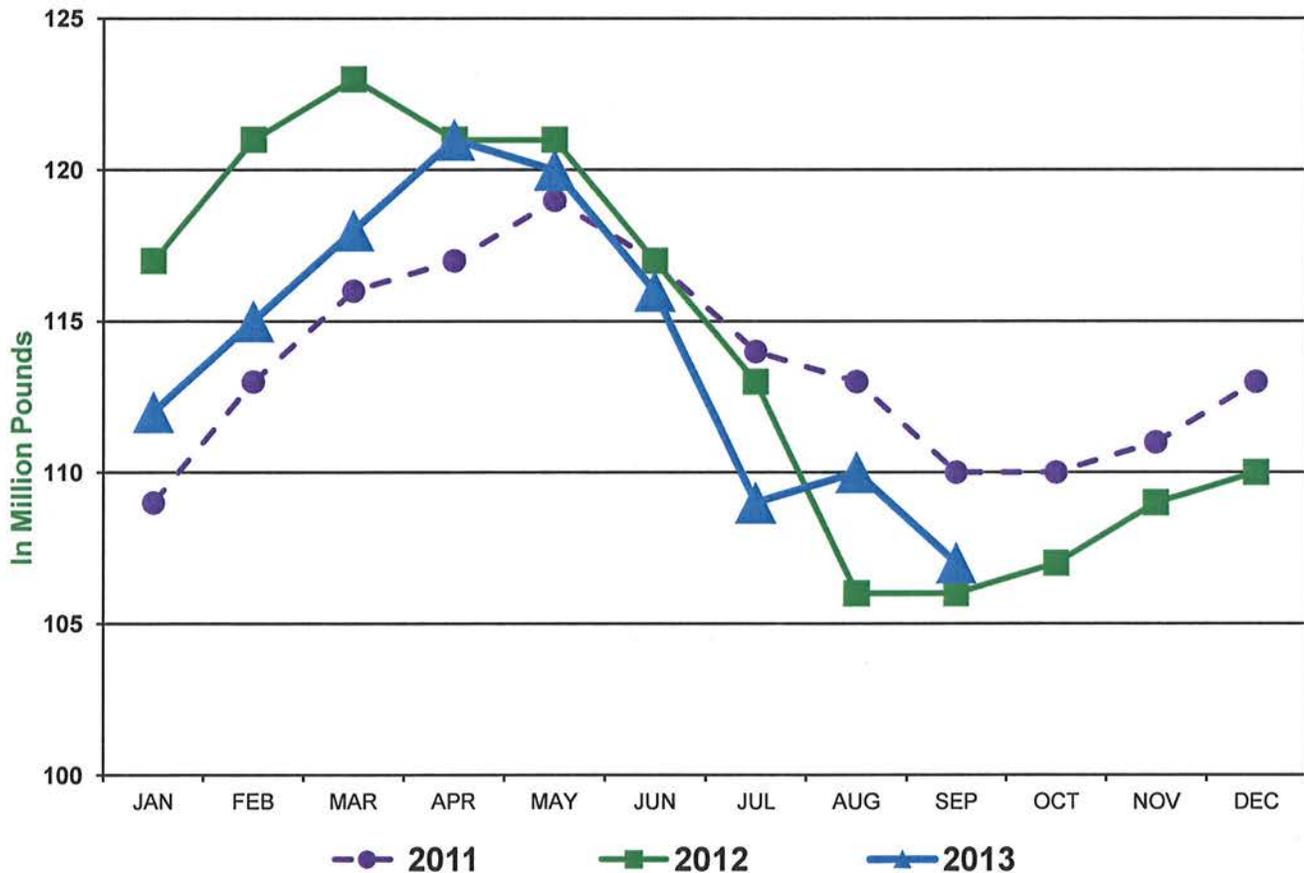
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ September 2013

County and Region	Bulk Milk		Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Total				
Imperial	6,655,380	0	6,655,380	3.3%	3.93%	9.00%
Los Angeles						
Orange						
Riverside	65,871,638	0	65,871,638	-12.6%	3.52%	8.79%
San Bernardino	88,741,036	0	88,741,036	-25.0%	3.49%	8.77%
San Diego	2,965,838	0	2,965,838	-21.3%	3.63%	8.71%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	171,762,707	0	171,762,707	-18.9%	3.52%	8.78%
State Total	3,142,471,297	53,102,418	3,195,573,715	0.5%	3.71%	8.89%

¹ Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2011, 2012, 2013



February 2012 Milk Production included 29 days.

MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2012 - 2013**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	10,023	10,104	7,684	8,373	5,618	3,703	59,046	56,234
February	9,197	8,667	7,834	8,695	6,138	5,129	55,552	49,507
March	9,715	9,285	8,455	9,775	6,683	7,203	60,905	54,949
April	9,448	9,336	8,024	10,086	7,168	8,096	55,983	51,164
May	9,484	9,517	8,544	10,843	7,444	8,097	56,176	50,894
June	8,957	8,787	7,922	7,728	7,780	7,762	50,472	48,418
July	9,804	9,798	9,611	7,945	9,501	7,834	45,154	43,456
August	10,134	9,763	10,638	8,428	9,654	7,241	39,502	45,440
September	9,042	9,533	10,145	8,165	7,159	6,495	42,625	42,541
October	10,389		11,904		7,196		43,389	
November	10,107		12,516		5,811		44,385	
December	10,130		8,306		4,125		53,466	
Jan - Sep Total	85,805	84,789	78,857	80,038	67,145	61,560	465,416	442,605
Change from 2012		-1.2%		1.5%		-8.3%		-4.9%
2012 Total	116,431		111,583		84,278		606,657	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	48,801	48,170	12,312	11,532	5,815	4,743	107,977	97,371
February	44,458	41,906	11,612	10,677	6,766	6,071	105,792	92,971
March	46,857	44,770	11,719	11,702	8,602	7,052	116,438	110,054
April	45,422	45,172	11,569	11,178	7,563	7,858	109,552	105,664
May	45,768	45,995	11,952	11,887	8,055	8,474	113,569	106,710
June	40,986	39,565	11,113	11,413	7,587	7,843	106,996	100,417
July	43,482	43,121	11,962	11,409	8,044	7,972	98,671	87,246
August	47,075	45,321	11,874	13,749	8,074	7,287	78,733	88,730
September	44,761	45,692	11,603	11,608	6,796	6,645	82,233	79,928
October	49,614		12,902		7,280		82,924	
November	47,337		12,031		6,036		85,491	
December	46,350		10,852		4,010		98,265	
Jan - Sep Total	407,609	399,711	105,717	105,155	67,301	63,944	919,960	869,092
Change from 2012		-1.9%		-0.5%		-5.0%		-5.5%
2012 Total	550,910		141,502		84,627		1,186,640	
Month	Fluid							
	2012	2013						
January	438,032	432,770						
February	399,572	376,411						
March	420,505	402,218						
April	407,744	406,376						
May	410,934	413,810						
June	368,961	356,301						
July	393,924	389,703						
August	426,711	409,381						
September	401,720	410,322						
October	445,321							
November	424,433							
December	416,511							
Jan - Sep Total	3,668,104	3,597,291						
Change from 2012		-1.9%						
2012 Total	4,954,369							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2012 - 2013**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	50,280	50,194	27,356	27,370	105,295	101,238	132,651	128,607
February	48,577	45,411	25,612	24,722	101,686	92,688	127,298	117,409
March	51,823	49,934	27,380	27,381	110,201	103,766	137,581	131,147
April	49,065	48,907	26,492	26,474	103,197	101,115	129,689	127,589
May	49,443	50,105	27,350	27,372	103,742	102,085	131,092	129,457
June	48,670	48,427	26,453	26,481	97,348	94,640	123,801	121,121
July	48,854	47,591	27,366	27,373	95,559	89,251	122,924	116,624
August	47,113	48,067	27,391	27,368	89,651	91,571	117,042	118,939
September	45,202	46,968	26,463	26,491	87,710	87,212	114,173	113,702
October	47,422		27,360		92,940		120,301	
November	48,146		26,473		94,493		120,966	
December	51,245		27,349		99,923		127,272	
Jan - Sep Total	439,028	435,604	241,862	241,031	894,389	863,565	1,136,251	1,104,596
Change from 2012		-0.8%		-0.3%		-3.4%		-2.8%
2012 Total	585,841		323,044		1,181,745		1,504,789	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	137,900	135,286	66,713	66,730	246,092	230,374	312,805	297,103
February	134,125	123,878	62,462	60,287	240,290	215,217	302,751	275,503
March	144,606	139,332	66,769	66,770	261,452	246,139	328,222	312,909
April	138,881	138,363	64,603	64,589	248,385	243,646	312,988	308,235
May	141,858	142,960	66,702	66,766	254,500	249,261	321,202	316,027
June	135,389	135,954	64,500	64,583	237,570	230,609	302,070	295,192
July	136,183	134,123	66,729	66,751	231,613	217,120	298,343	283,871
August	132,862	134,450	66,780	66,729	211,838	222,807	278,618	289,537
September	126,368	129,537	64,522	64,589	207,239	208,821	271,761	273,409
October	131,618		66,697		217,641		284,337	
November	131,605		64,551		217,950		282,501	
December	136,496		66,683		229,289		295,972	
Jan - Sep Total	1,228,173	1,213,884	589,781	587,793	2,138,979	2,063,993	2,728,760	2,651,786
Change from 2012		-1.2%		-0.3%		-3.5%		-2.8%
2012 Total	1,627,891		787,712		2,803,858		3,591,570	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2012 - 2013**

Month	Pool Milk		Grade A Milk Not Pooled ¹		Total Grade A Milk ²		Total Grade B Milk	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,500,827	3,317,644	87,023	89,411	3,587,849	3,407,055	28,124	54,300
February	3,402,921	3,086,147	74,225	88,660	3,477,146	3,174,807	26,403	49,933
March	3,691,094	3,517,025	81,642	96,342	3,772,736	3,613,367	30,570	56,704
April	3,522,833	3,465,798	75,089	94,515	3,597,922	3,560,313	31,756	56,767
May	3,627,769	3,561,832	78,983	96,985	3,706,753	3,658,818	32,985	59,584
June	3,417,423	3,339,853	73,629	87,130	3,491,052	3,426,983	30,365	58,426
July	3,391,207	3,229,647	74,595	86,333	3,465,801	3,315,980	28,472	54,939
August	3,186,288	3,270,190	86,743	68,239	3,273,030	3,338,429	27,677	57,807
September	3,075,377	3,076,014	78,160	66,458	3,153,537	3,142,471	26,203	53,102
October	3,192,239		82,370		3,274,609		28,565	
November	3,150,638		83,843		3,234,481		25,047	
December	3,299,136		86,602		3,385,737		28,162	
Jan - Sep Total	30,815,738	29,864,150	710,088	774,072	31,525,826	30,638,223	262,554	501,562
Change from 2012		-3.1%		9.0%		-2.8%		91.0%
2012 Total	40,457,751		962,903		41,420,654		344,328	

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2012 - 2013**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,615,973	3,461,355	57,391	52,887	38,010	31,864	3,635,354	3,482,377
February	3,503,549	3,224,740	52,619	49,598	37,291	35,584	3,518,878	3,238,754
March	3,803,305	3,670,071	62,478	57,399	37,824	37,640	3,827,959	3,689,830
April	3,629,678	3,617,080	63,369	58,528	35,652	36,437	3,657,395	3,639,171
May	3,739,738	3,718,401	63,772	59,814	37,596	36,211	3,765,913	3,742,004
June	3,521,417	3,485,409	62,074	56,546	33,064	33,128	3,550,428	3,508,826
July	3,494,273	3,370,919	64,179	54,259	31,237	25,225	3,527,215	3,399,953
August	3,300,707	3,396,236	60,408	51,666	29,156	23,349	3,331,958	3,424,553
September	3,179,740	3,195,574	57,488	48,760	22,774	24,306	3,214,455	3,220,028
October	3,303,174		55,611		25,885		3,332,900	
November	3,259,529		49,017		29,210		3,279,336	
December	3,413,899		52,042		31,580		3,434,361	
Jan - Sep Total	31,788,381	31,139,785	543,778	489,457	302,604	283,744	32,029,554	31,345,497
Change from 2012		-2.0%		-10.0%		-6.2%		-2.1%
2012 Total	41,764,982		700,448		389,279		42,076,152	

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
October 2011 - September 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
October	18,110	18,526	2.3%	25,001	25,103	0.4%	9,566	9,624	0.6%
November	17,950	17,722	-1.3%	24,425	24,194	-0.9%	8,798	8,587	-2.4%
December	18,553	18,490	-0.3%	25,327	25,422	0.4%	8,408	8,009	-4.7%
January	18,050	18,004	-0.3%	24,747	25,132	1.6%	9,032	8,685	-3.8%
February	16,615	16,210	-2.4%	22,359	22,341	-0.1%	8,571	7,981	-6.9%
March	18,255	17,255	-5.5%	24,659	24,397	-1.1%	9,349	8,450	-9.6%
April	17,279	17,183	-0.6%	23,171	23,605	1.9%	8,506	8,775	3.2%
May	17,541	17,639	0.6%	23,336	23,815	2.1%	8,984	8,856	-1.4%
June	17,462	16,646	-4.7%	23,126	22,549	-2.5%	7,560	6,844	-9.5%
July	17,967	18,025	0.3%	23,826	24,377	2.3%	7,140	7,003	-1.9%
August	18,416	18,436	0.1%	24,656	24,832	0.7%	8,471	8,171	-3.5%
September	17,157	17,153	0.0%	23,008	23,492	2.1%	8,728	8,424	-3.5%
Jan - Sep Total	158,743	156,551	-1.4%	212,889	214,541	0.8%	76,341	73,189	-4.1%
Oct - Sep Total	213,357	211,289	-1.0%	287,642	289,261	0.6%	103,113	99,410	-3.6%
2012 Total	213,481			287,608			102,562		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
October	10,301	10,216	-0.8%	62,978	63,469	0.8%	1,607	1,719	7.0%
November	9,430	9,027	-4.3%	60,603	59,531	-1.8%	1,826	1,832	0.4%
December	8,996	8,557	-4.9%	61,283	60,479	-1.3%	1,740	1,761	1.2%
January	9,827	9,447	-3.9%	61,656	61,268	-0.6%	1,593	1,714	7.6%
February	9,377	8,561	-8.7%	56,922	55,094	-3.2%	1,569	1,547	-1.4%
March	10,032	9,065	-9.6%	62,295	59,167	-5.0%	1,695	1,734	2.3%
April	9,088	9,197	1.2%	58,045	58,759	1.2%	1,611	1,672	3.8%
May	9,630	9,519	-1.1%	59,491	59,830	0.6%	1,633	1,741	6.6%
June	7,534	6,866	-8.9%	55,681	52,904	-5.0%	1,547	1,614	4.3%
July	7,099	6,808	-4.1%	56,032	56,213	0.3%	1,563	1,714	9.7%
August	8,554	8,224	-3.9%	60,098	59,663	-0.7%	1,630	1,787	9.6%
September	9,230	8,828	-4.4%	58,123	57,897	-0.4%	1,460	1,620	10.9%
Jan - Sep Total	80,370	76,515	-4.8%	528,343	520,796	-1.4%	14,302	15,143	5.9%
Oct - Sep Total	109,098	104,316	-4.4%	713,209	704,275	-1.3%	19,474	20,456	5.0%
2012 Total	108,171			711,822			19,614		
Month	Total Class 1 Milk			Class 1 Sales Out of State ^{3/}					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
October	64,585	65,187	0.9%	1,663	1,680	1.0%			
November	62,429	61,364	-1.7%	2,082	1,527	-26.6%			
December	63,024	62,240	-1.2%	2,078	1,508	-27.4%			
January	63,249	62,982	-0.4%	1,784	1,563	-12.4%			
February	58,490	56,641	-3.2%	1,627	1,367	-16.0%			
March	63,990	60,902	-4.8%	1,615	1,604	-0.7%			
April	59,656	60,432	1.3%	1,564	1,511	-3.3%			
May	61,125	61,571	0.7%	1,634	1,859	13.8%			
June	57,229	54,519	-4.7%	1,531	1,773	15.8%			
July	57,595	57,927	0.6%	1,730	1,882	8.7%			
August	61,728	61,450	-0.5%	2,092	1,881	-10.1%			
September	59,583	59,517	-0.1%	1,436	1,689	17.6%			
Jan - Sep Total	542,645	535,939	-1.2%	15,012	15,130	0.8%			
Oct - Sep Total	732,683	724,730	-1.1%	20,836	19,845	-4.8%			
2012 Total	731,436			19,727					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
October 2011 - September 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
October	912	1,196	31.2%	1,532	1,587	3.6%	704	813	15.5%
November	959	1,139	18.8%	1,531	1,484	-3.1%	672	829	23.5%
December	1,005	1,195	18.9%	1,676	1,570	-6.3%	718	765	6.5%
January	999	1,331	33.2%	1,733	1,664	-4.0%	755	824	9.2%
February	917	1,119	22.1%	1,332	1,439	8.1%	654	711	8.7%
March	1,007	1,189	18.1%	1,496	1,750	17.0%	739	796	7.7%
April	976	1,272	30.3%	1,362	1,822	33.8%	693	785	13.3%
May	964	1,289	33.6%	1,232	1,846	49.8%	672	810	20.5%
June	956	1,131	18.3%	1,222	1,601	31.0%	647	685	5.9%
July	1,017	1,327	30.5%	1,215	1,710	40.8%	691	757	9.5%
August	1,147	1,499	30.7%	1,553	1,894	22.0%	770	753	-2.2%
September	1,027	1,391	35.4%	1,362	1,754	28.8%	778	699	-10.1%
Jan - Sep Total	9,009	11,548	28.2%	12,507	15,482	23.8%	6,398	6,820	6.6%
Oct - Sep Total	11,885	15,078	26.9%	17,245	20,123	16.7%	8,492	9,228	8.7%
2012 Total	12,540			17,148			8,806		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
October	620	629	1.3%	3,768	4,225	12.1%			
November	543	612	12.6%	3,704	4,064	9.7%			
December	636	559	-12.1%	4,035	4,089	1.3%			
January	594	690	16.2%	4,081	4,509	10.5%			
February	563	527	-6.4%	3,466	3,797	9.6%			
March	611	673	10.2%	3,853	4,409	14.4%			
April	596	663	11.2%	3,626	4,541	25.2%			
May	578	682	18.0%	3,446	4,627	34.3%			
June	540	577	6.8%	3,366	3,995	18.7%			
July	594	674	13.4%	3,516	4,468	27.0%			
August	603	657	9.0%	4,073	4,804	18.0%			
September	579	689	19.1%	3,745	4,533	21.1%			
Jan - Sep Total	5,258	5,832	10.9%	33,172	39,682	19.6%			
Oct - Sep Total	7,057	7,631	8.1%	44,679	52,060	16.5%			
2012 Total	7,057			45,550					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
October 2011 - September 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
October	67	67	-1.2%	73	79	7.7%	746	659	-11.6%
November	63	56	-11.6%	60	60	-1.1%	679	592	-12.7%
December	62	53	-14.0%	68	66	-2.1%	651	559	-14.2%
January	61	52	-14.9%	62	63	1.3%	610	572	-6.3%
February	53	48	-7.8%	58	56	-3.3%	611	558	-8.7%
March	57	53	-5.8%	61	61	-1.2%	679	554	-18.4%
April	52	57	8.8%	58	58	-0.7%	618	568	-8.1%
May	55	54	-0.2%	61	59	-2.6%	607	571	-6.0%
June	56	53	-5.7%	73	56	-23.4%	573	522	-8.8%
July	53	61	16.1%	74	60	-19.3%	603	596	-1.1%
August	54	62	16.4%	72	60	-17.0%	650	603	-7.3%
September	59	63	6.0%	71	58	-17.9%	606	563	-7.0%
Jan - Sep Total	499	504	1.1%	590	530	-10.2%	5,557	5,107	-8.1%
Oct - Sep Total	691	680	-1.6%	791	734	-7.2%	7,633	6,917	-9.4%
2012 Total	674			795			7,367		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
October	2,487	2,796	12.4%	3,374	3,601	6.7%			
November	1,982	2,030	2.4%	2,784	2,737	-1.7%			
December	1,440	1,562	8.4%	2,222	2,240	0.8%			
January	2,231	2,220	-0.5%	2,965	2,907	-2.0%			
February	2,278	2,186	-4.1%	2,999	2,848	-5.1%			
March	2,398	2,077	-13.4%	3,195	2,745	-14.1%			
April	1,976	2,349	18.9%	2,705	3,032	12.1%			
May	2,443	2,506	2.6%	3,165	3,191	0.8%			
June	722	715	-1.0%	1,424	1,346	-5.5%			
July	290	296	1.8%	1,021	1,013	-0.7%			
August	1,409	1,463	3.8%	2,185	2,188	0.1%			
September	2,305	2,449	6.3%	3,040	3,133	3.1%			
Jan - Sep Total	16,053	16,262	1.3%	22,699	22,403	-1.3%			
Oct - Sep Total	21,963	22,650	3.1%	31,078	30,982	-0.3%			
2012 Total	22,441			31,277					

¹ Reported by California plants only.

² Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
September 2011, September 2012, September 2013

Products and Marketing Areas	Sales			Change to September 2013 from	
	September 2011	September 2012	September 2013	September 2011	September 2012
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	7,418,104	7,121,217	7,245,288	-2.3%	1.7%
S. California	10,002,818	10,035,654	9,907,890	-0.9%	-1.3%
State Total	17,420,922	17,156,871	17,153,178	-1.5%	0.0%
Reduced Fat Milk					
N. California	10,324,617	9,789,193	10,304,915	-0.2%	5.3%
S. California	13,694,871	13,218,955	13,187,483	-3.7%	-0.2%
State Total	24,019,488	23,008,148	23,492,398	-2.2%	2.1%
Lowfat/Light Milk					
N. California	4,244,533	3,817,421	3,756,142	-11.5%	-1.6%
S. California	4,878,547	4,910,717	4,667,542	-4.3%	-5.0%
State Total	9,123,080	8,728,138	8,423,684	-7.7%	-3.5%
Skim/Nonfat/Fat free Milk					
N. California	4,479,023	4,226,022	3,916,554	-12.6%	-7.3%
S. California	5,566,021	5,003,923	4,911,596	-11.8%	-1.8%
State Total	10,045,044	9,229,945	8,828,150	-12.1%	-4.4%
Beverage Milk Totals					
N. California	26,466,277	24,953,853	25,222,899	-4.7%	1.1%
S. California	34,142,257	33,169,249	32,674,511	-4.3%	-1.5%
State Total	60,608,534	58,123,102	57,897,410	-4.5%	-0.4%
Half - And - Half					
N. California	727,828	700,674	748,924	2.9%	6.9%
S. California	785,496	759,533	870,602	10.8%	14.6%
State Total	1,513,324	1,460,207	1,619,526	7.0%	10.9%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2012 - 2013**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	10,684	9,308	-12.9%	1,915	1,905	-0.5%	1,948	2,118	8.7%
February	8,961	7,516	-16.1%	1,811	1,572	-13.2%	2,003	1,973	-1.5%
March	8,725	8,247	-5.5%	1,915	1,819	-5.0%	2,522	2,404	-4.7%
April	8,889	7,703	-13.3%	1,781	1,741	-2.2%	2,220	2,637	18.8%
May	10,931	8,491	-22.3%	2,054	1,907	-7.1%	2,282	2,895	26.8%
June	8,816	8,250	-6.4%	1,785	1,784	-0.1%	2,042	2,177	6.6%
July	9,121	8,177	-10.4%	1,751	1,742	-0.5%	2,186	2,261	3.4%
August	9,857	8,241	-16.4%	1,984	1,934	-2.5%	2,451	2,530	3.2%
September	8,072	8,762	8.6%	1,733	1,734	0.1%	2,286	2,434	6.5%
October	8,822			1,894			2,692		
November	7,279			2,185			2,148		
December	6,945			1,685			1,977		
Jan - Sep Total	84,056	74,695	-11.1%	16,730	16,141	-3.5%	19,942	21,429	7.5%
2012 Total	107,102			22,493			26,759		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	637	755	18.6%	57,715	50,710	-12.1%	3,279	3,064	-6.5%
February	627	655	4.4%	51,600	47,941	-7.1%	3,259	2,830	-13.2%
March	733	775	5.7%	50,501	50,724	0.4%	3,598	3,343	-7.1%
April	654	738	12.9%	47,495	48,166	1.4%	3,173	2,825	-11.0%
May	700	756	8.1%	46,677	51,863	11.1%	3,456	3,219	-6.9%
June	645	676	4.8%	45,042	47,608	5.7%	3,239	3,184	-1.7%
July	671	757	12.8%	51,201	50,783	-0.8%	3,899	3,333	-14.5%
August	708	715	1.0%	51,813	56,678	9.4%	4,290	3,345	-22.0%
September	671	712	6.1%	48,932	52,577	7.4%	3,674	3,409	-7.2%
October	717			51,581			3,962		
November	764			43,941			3,864		
December	744			42,119			3,142		
Jan - Sep Total	6,046	6,539	8.1%	450,976	457,050	1.3%	31,867	28,552	-10.4%
2012 Total	8,271			588,618			42,835		

1/ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

Creamed, Lowfat, and Nonfat Cottage Cheese data have been removed due to confidentiality rules.

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons 1/
2012 - 2013**

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	7,398	5,751	-22.3%	1,217	1,397	14.8%	225	210	-6.6%
February	10,531	9,824	-6.7%	1,360	1,531	12.6%	280	272	-2.9%
March	11,975	12,511	4.5%	1,735	1,944	12.1%	357	471	31.7%
April	11,444	13,098	14.5%	1,954	2,106	7.8%	364	500	37.6%
May	12,737	13,819	8.5%	2,254	2,203	-2.3%	340	696	104.7%
June	13,042	13,337	2.3%	2,118	2,176	2.7%	348	626	79.8%
July	12,975	13,671	5.4%	2,216	2,487	12.2%	336	578	72.1%
August	13,564	12,855	-5.2%	2,099	2,027	-3.4%	402	433	7.8%
September	9,410	11,569	22.9%	1,657	1,766	6.6%	393	231	-41.3%
October	11,631			1,574			255		
November	9,463			1,174			252		
December	7,149			1,140			110		
Jan - Sep Total	103,075	106,435	3.3%	16,610	17,636	6.2%	3,044	4,017	31.9%
2012 Total	131,318			20,497			3,662		
Month	Frozen Yogurt 3/			Total Frozen Products					
	2012	2013	% Change	2012	2013	% Change			
January	*	*	*	9,786	8,161	-16.6%			
February	*	*	*	13,357	12,718	-4.8%			
March	*	*	*	15,153	16,012	5.7%			
April	*	*	*	14,919	16,895	13.2%			
May	*	*	*	16,465	18,041	9.6%			
June	*	*	*	16,739	17,384	3.9%			
July	*	*	*	16,655	18,059	8.4%			
August	*	*	*	17,342	16,382	-5.5%			
September	*	*	*	12,499	14,524	16.2%			
October	*			14,221					
November	*			11,409					
December	*			8,952					
Jan - Sep Total	*	*	*	132,915	138,175	4.0%			
2012 Total	*			167,497					

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

*Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2012 - 2013**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	62,657	59,190	-5.5%	74,309	56,867	-23.5%	27,952	36,189	29.5%
February	59,317	53,811	-9.3%	88,862	55,281	-37.8%	10,630	33,741	217.4%
March	64,209	59,666	-7.1%	101,174	63,245	-37.5%	7,297	38,017	421.0%
April	59,806	56,822	-5.0%	91,214	70,167	-23.1%	12,567	31,197	148.2%
May	59,734	56,789	-4.9%	97,752	58,498	-40.2%	9,081	42,182	364.5%
June	54,214	50,934	-6.1%	81,272	49,932	-38.6%	18,876	42,803	126.8%
July	49,701	46,977	-5.5%	62,609	41,206	-34.2%	31,819	40,068	25.9%
August	44,921	46,983	4.6%	42,245	39,479	-6.5%	32,225	41,974	30.3%
September	46,509	45,116	-3.0%	40,410	32,136	-20.5%	34,757	40,491	16.5%
October	47,745			38,491			40,169		
November	48,325			46,585			36,898		
December	57,057			65,887			28,455		
Jan - Sep Total	501,069	476,289	-4.9%	679,846	466,811	-31.3%	185,205	346,661	87.2%
2012 Total	654,196			830,809			290,727		
Month	Condensed & Evap. Milk ²								
	2012	2013	% Change						
January	81,356	82,921	1.9%						
February	79,115	75,126	-5.0%						
March	91,466	91,577	0.1%						
April	92,986	93,496	0.5%						
May	93,000	103,970	11.8%						
June	84,820	96,186	13.4%						
July	90,866	99,033	9.0%						
August	95,398	94,014	-1.4%						
September	85,525	89,305	4.4%						
October	97,574								
November	81,019								
December	71,476								
Jan - Sep Total	794,533	825,629	3.9%						
2012 Total	1,044,602								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2012 - 2013**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	22,665	21,371	-5.7%	29,103	31,640	8.7%	114,154	112,601	-1.4%
February	21,848	22,065	1.0%	25,155	25,551	1.6%	109,222	98,819	-9.5%
March	24,282	22,762	-6.3%	27,631	28,788	4.2%	115,625	111,341	-3.7%
April	22,697	22,064	-2.8%	27,436	30,357	10.6%	110,484	109,836	-0.6%
May	21,119	21,949	3.9%	29,286	30,283	3.4%	113,149	115,725	2.3%
June	23,237	22,493	-3.2%	25,556	28,497	11.5%	106,715	113,836	6.7%
July	22,386	19,255	-14.0%	25,777	31,232	21.2%	108,730	110,138	1.3%
August	22,133	22,865	3.3%	26,944	29,693	10.2%	101,932	110,027	7.9%
September	23,812	24,561	3.1%	24,022	24,414	1.6%	96,488	106,102	10.0%
October	23,593			25,898			105,790		
November	23,194			26,345			107,389		
December	19,946			32,000			115,858		
Jan - Sep Total	204,178	199,383	-2.3%	240,911	260,456	8.1%	976,499	988,426	1.2%
2012 Total	270,911			325,154			1,305,535		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	*	*	*	*	*	*	9,086	10,562	16.2%
February	*	*	*	*	*	*	9,336	9,538	2.2%
March	*	*	*	*	*	*	10,581	8,980	-15.1%
April	*	*	*	*	*	*	8,749	10,145	15.9%
May	*	*	*	*	*	*	9,537	10,087	5.8%
June	*	*	*	*	*	*	8,882	9,484	6.8%
July	*	*	*	*	*	*	9,660	10,174	5.3%
August	*	*	*	*	*	*	10,748	10,827	0.7%
September	*	*	*	*	*	*	8,844	10,658	20.5%
October	*			*			9,596		
November	*			*			8,679		
December	*			*			8,251		
Jan - Sep Total	*	*	*	*	*	*	85,422	90,456	5.9%
2012 Total	*			*			111,949		
Month	Other Cheeses 1/			Total Cheese					
	2012	2013	% Change	2012	2013	% Change			
January	9,660	9,843	1.9%	196,326	195,006	-0.7%			
February	10,415	11,632	11.7%	184,842	175,177	-5.2%			
March	11,641	12,659	8.7%	199,073	191,303	-3.9%			
April	10,839	10,028	-7.5%	189,053	191,670	1.4%			
May	10,514	10,379	-1.3%	194,164	198,518	2.2%			
June	10,878	9,452	-13.1%	183,645	195,222	6.3%			
July	10,887	7,458	-31.5%	185,653	188,689	1.6%			
August	8,101	7,647	-5.6%	179,989	191,343	6.3%			
September	7,509	8,114	8.1%	170,201	185,635	9.1%			
October	8,238			184,122					
November	9,797			185,118					
December	13,132			194,957					
Jan - Sep Total	90,443	87,213	-3.6%	1,682,945	1,712,564	1.8%			
2012 Total	121,611			2,247,142					

*Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2012 - 2013**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	*	*	*	9,969	12,004	20.4%	80,346	83,943	4.5%
February	*	*	*	9,496	11,541	21.5%	75,571	69,231	-8.4%
March	*	*	*	12,832	12,316	-4.0%	82,162	80,508	-2.0%
April	*	*	*	11,862	12,103	2.0%	80,922	80,328	-0.7%
May	*	*	*	10,778	13,644	26.6%	79,543	89,443	12.4%
June	*	*	*	12,814	12,431	-3.0%	83,089	80,244	-3.4%
July	*	*	*	11,970	12,694	6.0%	82,647	82,538	-0.1%
August	*	*	*	10,249	12,360	20.6%	80,723	78,273	-3.0%
September	*	*	*	10,969	11,795	7.5%	74,155	76,690	3.4%
October	*			10,470			84,267		
November	*			11,111			78,931		
December	*			11,754			77,724		
Jan - Sep Total	*	*	*	100,939	110,887	9.9%	719,158	721,198	0.3%
2012 Total	*			134,275			960,080		

Month	Lactose Powders (Human and Animal)		
	2012	2013	% Change
January	29,192	29,216	0.1%
February	27,322	26,013	-4.8%
March	28,690	30,409	6.0%
April	28,802	28,776	-0.1%
May	28,810	29,710	3.1%
June	29,115	28,941	-0.6%
July	29,784	28,582	-4.0%
August	27,466	28,781	4.8%
September	27,797	27,797	0.0%
October	26,323		
November	26,500		
December	29,401		
Jan - Sep Total	256,979	258,226	0.5%
2012 Total	339,203		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

*Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2012	2013	2012	2013	2012	2013	2012	2013
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,587,849	3,407,055	3.79%	3.88%	8.93%	8.94%	\$16.65	\$17.89
February	3,477,146	3,174,807	3.74%	3.80%	8.89%	8.92%	\$15.51	\$17.80
March	3,772,736	3,613,367	3.73%	3.73%	8.88%	8.88%	\$15.47	\$17.30
April	3,597,922	3,560,313	3.68%	3.68%	8.87%	8.88%	\$14.90	\$18.19
May	3,706,753	3,658,818	3.61%	3.64%	8.84%	8.86%	\$14.30	\$18.22
June	3,491,052	3,426,983	3.62%	3.63%	8.83%	8.83%	\$14.64	\$17.81
July	3,465,801	3,315,980	3.63%	3.61%	8.79%	8.78%	\$15.11	\$17.53
August	3,273,030	3,338,429	3.68%	3.64%	8.74%	8.85%	\$16.53	\$18.11
September	3,153,537	3,142,471	3.71%	3.70%	8.83%	8.88%	\$17.67	\$18.70
October	3,274,609		3.77%		8.90%		\$19.67	
November	3,234,481		3.84%		8.96%		\$19.89	
December	3,385,737		3.86%		8.96%		\$18.60	
Jan - Sep Total/Avg	31,525,826	30,638,223	3.69%	3.70%	8.84%	8.87%	\$15.64	\$17.95
2012 Total/Avg	41,420,654		3.72%		8.87%		\$16.58	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2012	2013	2012	2013	2012	2013	2012	2013
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	28,124	54,300	4.75%	4.87%	9.28%	9.34%	\$16.90	\$18.74
February	26,403	49,933	4.64%	4.79%	9.23%	9.32%	\$15.64	\$18.23
March	30,570	56,704	4.59%	4.67%	9.23%	9.29%	\$15.84	\$17.65
April	31,756	56,767	4.47%	4.62%	9.20%	9.29%	\$15.38	\$19.75
May	32,985	59,584	4.41%	4.60%	9.17%	9.24%	\$15.27	\$19.76
June	30,365	58,426	4.41%	4.53%	9.16%	9.20%	\$16.37	\$18.15
July	28,472	54,939	4.45%	4.51%	9.16%	9.18%	\$17.06	\$17.82
August	27,677	57,807	4.46%	4.52%	9.10%	9.21%	\$18.77	\$18.50
September	26,203	53,102	4.57%	4.66%	9.21%	9.27%	\$20.28	\$19.23
October	28,565		4.64%		9.25%		\$22.36	
November	25,047		4.79%		9.31%		\$21.78	
December	28,162		4.74%		9.30%		\$19.15	
Jan - Sep Total/Avg	262,554	501,562	4.53%	4.64%	9.19%	9.26%	\$16.83	\$18.65
2012 Total/Avg	344,328		4.58%		9.22%		\$17.90	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
September 2012, July 2013, August 2013, September 2013**

Receipts and Usage	2012 September	2013 July	2013 August	2013 September	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	882,116	883,004	882,852	883,020	0.1%
Base	3,232	2,831	2,839	2,834	-12.3%
Overbase	2,920,435	2,876,243	2,951,059	2,904,220	-0.6%
Other Source Milk	0	0	0	0	
Daily Average	3,805,783	3,762,078	3,836,750	3,790,073	-0.4%
Usage: Class 1	301,408	316,077	314,922	317,760	5.4%
Class 2	338,173	256,292	271,881	272,160	-19.5%
Class 3	238,627	252,710	233,588	216,503	-9.3%
Class 4a	1,420,842	1,401,820	1,465,817	1,418,049	-0.2%
Class 4b	1,506,734	1,535,178	1,550,542	1,565,601	3.9%
Daily Average	3,805,783	3,762,078	3,836,750	3,790,073	-0.4%
Solids-not-fat					
Receipts: Quota	2,150,744	2,153,253	2,152,558	2,152,955	0.1%
Base	6,304	5,243	5,446	5,397	-14.4%
Overbase	6,901,659	6,998,638	7,181,892	6,955,294	0.8%
Other Source Milk	0	0	0	0	
Daily Average	9,058,708	9,157,134	9,339,895	9,113,646	0.6%
Usage: Class 1	1,492,038	1,391,001	1,461,976	1,523,062	2.1%
Class 2	386,783	368,038	443,505	386,927	0.0%
Class 3	226,519	257,152	235,070	221,509	-2.2%
Class 4a	2,741,111	2,814,395	2,862,263	2,664,253	-2.8%
Class 4b	4,212,258	4,326,548	4,337,082	4,317,895	2.5%
Daily Average	9,058,708	9,157,134	9,339,895	9,113,646	0.6%
Class 1 (Daily Average)	13,390,681	12,571,073	13,205,826	13,677,384	2.1%

Daily Class 1 Use as a Percent of Daily Quota

	<i>percent</i>				
Milk Fat	34.2%	35.8%	35.7%	36.0%	1.8%
Solids-not-fat	69.4%	64.6%	67.9%	70.7%	1.3%

Announced Pool Prices, September 2013

Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$1.551	\$1.610	\$19.44
Base	\$1.551	\$1.415	\$17.74
Overbase	\$1.551	\$1.415	\$17.74

¹ Daily totals may not agree due to rounding.

² Based on handler reports of pool milk receipts and utilization.

³ Percent change from September 2012.

⁴ Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

⁵ Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices¹ for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and Pool Prices for Quota, Overbase² and Blend, March 2010 - November 2013

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend ³	Class III
<i>Dollars per Hundredweight</i>												
March	2010	16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.21	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46	13.50	15.18	16.14	14.44	15.15	16.68
August		18.01	18.28	13.76	13.99	13.71	15.40	16.57	17.48	15.78	16.58	17.73
September		19.34	19.61	13.76	13.99	13.71	16.62	17.50	18.42	16.72	17.73	19.00
October		20.55	20.82	16.44	16.67	16.39	17.96	19.43	20.17	18.47	19.73	21.02
November		23.17	23.44	16.44	16.67	16.39	18.27	18.48	20.19	18.49	19.94	20.83
December		23.08	23.35	18.54	18.77	18.49	17.47	16.30	18.97	17.27	18.65	18.66
January	2013	20.24	20.51	18.54	18.77	18.49	17.08	15.84	18.30	16.60	17.94	18.14
February		19.83	20.10	17.81	18.04	17.76	18.01	15.41	18.36	16.66	17.85	17.25
March		19.33	19.60	17.81	18.04	17.76	17.87	15.02	18.03	16.33	17.35	16.93
April		19.49	19.77	18.17	18.40	18.12	18.02	16.92	18.99	17.29	18.25	17.59
May		19.39	19.66	18.17	18.40	18.12	18.24	17.20	19.13	17.43	18.27	18.52
June		20.84	21.12	18.26	18.49	18.21	18.39	15.91	18.78	17.08	17.86	18.02
July		19.59	19.86	18.31	18.54	18.26	18.61	15.65	18.55	16.85	17.59	17.38
August		20.21	20.48	18.91	19.14	18.86	18.70	16.32	19.01	17.31	18.18	17.91
September		20.28	20.56	18.91	19.14	18.86	19.47	16.65	19.44	17.74	18.77	18.14
October		20.79	21.06	19.41	19.64	19.36						
November		21.74	22.01	19.41	19.64	19.36						

¹ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

² Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

³ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices ¹ January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ²		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013
	2012	2013	2012	2013				
<i>Dollars Per Pound</i>								
January	1.5964	1.4871	1.5654	1.7156	0.6959	0.6145	1.3676	1.5245
February	1.4511	1.5663	1.4854	1.6488	0.6693	0.5788	1.3604	1.5580
March	1.4734	1.6281	1.5200	1.6101	0.5431	0.5622	1.3293	1.5125
April	1.4403	1.7133	1.4969	1.7983	0.5153	0.5619	1.2749	1.4887
May	1.3477	1.6237	1.5147	1.8261	0.4950	0.5753	1.1735	1.5564
June	1.4565	1.5282	1.6221	1.7289	0.4834	0.5856	1.0891	1.6552
July	1.5571	1.4768	1.6746	1.6879	0.4931	0.5919	1.0781	1.6879
August	1.7350	1.4020	1.7992	1.7555	0.5355	0.5873	1.2113	1.7345
September	1.8589	1.4883	1.8850	1.7878	0.5897	0.5706	1.2913	1.7804
October	1.9164		2.0692		0.6091		1.4184	
November	1.8526		1.9755		0.6238		1.4840	
December	1.5894		1.7607		0.6338		1.5199	

¹ All commodity prices are for the 26th of the prior month to the 25th of the current month.
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

² Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price ¹ January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ¹		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices ²	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013	2012	2013
	2012	2013	2012	2013						
<i>Dollars Per Pound</i>									<i>Dollars Per Cwt.</i>	
January	1.6070	1.4830	1.5808	1.7436	0.6806	0.6275	1.3913	1.5085	18.9962	20.2502
February	1.4840	1.5450	1.4902	1.6460	0.6813	0.5831	1.3690	1.5397	18.0792	19.7504
March	1.4353	1.5847	1.4778	1.5819	0.5425	0.5638	1.3537	1.5400	17.6877	19.9198
April	1.4657	1.6770	1.4895	1.7311	0.5213	0.5600	1.3075	1.4822	17.4174	19.8096
May	1.3311	1.6577	1.5227	1.8795	0.4963	0.5738	1.2416	1.5500	17.2834	21.3177
June	1.4039	1.5415	1.6089	1.7390	0.4838	0.5831	1.1187	1.5741	18.0753	20.0320
July	1.5283	1.4873	1.6445	1.6595	0.4888	0.5919	1.0456	1.6730	18.4868	20.6562
August	1.6902	1.4245	1.7529	1.7780	0.5269	0.5875	1.1754	1.7116	19.8138	20.7249
September	1.8463	1.4284	1.8393	1.7702	0.5825	0.5769	1.2609	1.7686	21.0251	21.2322
October	1.9352	1.5927	2.0911	1.7636	0.6038	0.5638	1.3843	1.7995	23.6403	22.1884
November	1.8873		2.0718		0.6225		1.4643		23.5467	
December	1.6102		1.7836		0.6338		1.5020		20.7131	

¹ All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

² Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

California Milk Production Cost Comparison, by Region

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
<i>Dollars per Hundredweight</i>										
1st Quarter										
Total Costs	\$23.47	\$24.44	\$16.79	\$17.64	\$16.31	\$17.57	\$16.36	\$16.96	\$16.63	\$17.69
Total Costs & Allowances*	\$25.28	\$26.14	\$18.21	\$19.08	\$17.77	\$19.06	\$17.89	\$18.38	\$18.09	\$19.16
2nd Quarter										
Total Costs	\$22.00	\$22.52	\$16.99	\$17.00	\$16.64	\$16.81	\$16.04	\$16.57	\$16.84	\$16.98
Total Costs & Allowances*	\$23.60	\$24.19	\$18.34	\$18.42	\$18.02	\$18.27	\$17.47	\$17.88	\$18.22	\$18.42

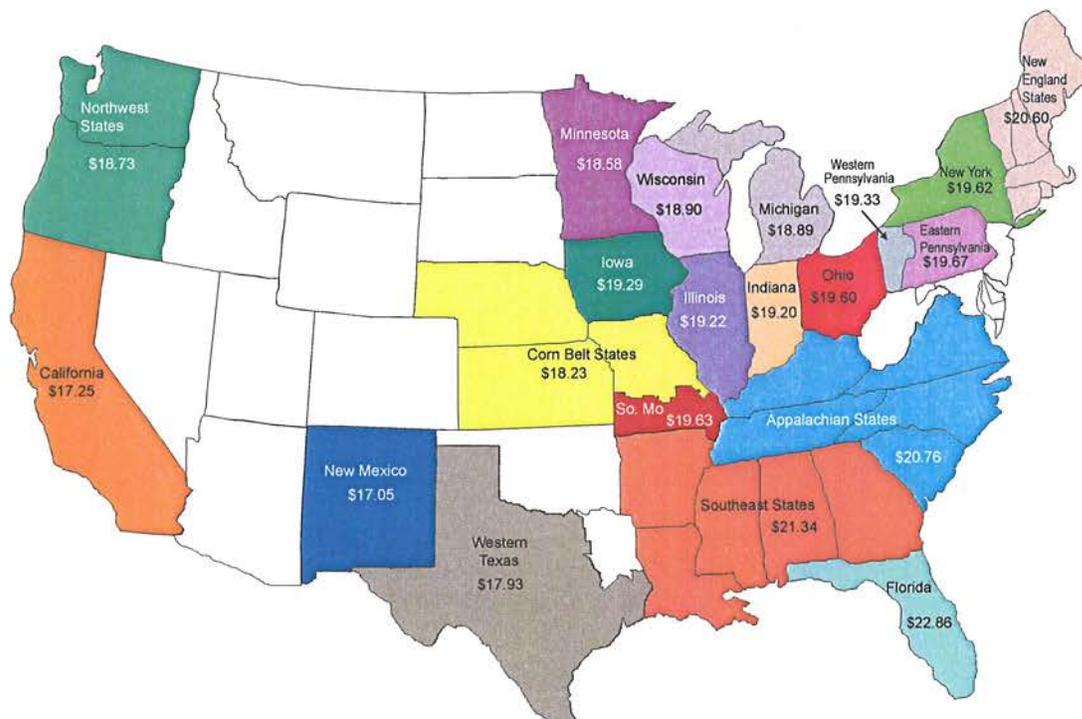
* Includes an allowance for management and a return on investment
 Note: Change in methodology of calculating replacement cost, 2011 cost adjusted to reflect change.

2013 Milk Mailbox Prices (In Dollars per Hundredweight)

Area	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
California	\$17.73	\$17.58	\$17.05	\$17.90	\$17.95	\$17.55	\$17.25					
USDA	\$20.18	\$19.56	\$19.30	\$19.45	\$19.63	\$19.46	\$19.08					

¹ California mailbox price calculated by CDFA
² All federal milk market order weighted average, as calculated by USDA.

In July 2013, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.08 per cwt., down \$0.38 from the June 2013 average, but up \$2.20 from the July 2012 average. The component tests of producer milk in July 2013 were: butterfat, 3.61%; protein, 2.99%; and other solids, 5.75%. On an individual reporting area basis, mailbox prices decreased in 15 Federal milk order reporting areas, and increased in 4 Federal milk order reporting areas when compared to the previous month. Mailbox prices in July 2013 ranged from \$22.86 in Florida to \$17.05 in New Mexico.



Average Retail Prices
Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets
October 2011 through November 2013

Month	Year	Class 1 Farm Price ¹				Average Whole Milk Retail Price Collected by AC Nielsen ²				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
<i>Dollars Per Gallon</i>										
October	2011	1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July		1.54	1.54	1.54	1.54	3.29	3.42	2.97	2.21	2.98
August		1.57	1.63	1.63	1.63	3.25	3.42	2.93	2.39	2.86
September		1.69	1.71	1.71	1.72	3.35	3.49	2.96	2.47	3.03
October		1.79	1.83	1.83	1.83	3.37	3.52	2.98	2.40	2.96
November		2.02	1.98	1.98	1.99	3.60	3.72	3.25	2.41	3.14
December		2.01	2.04	2.04	2.05	3.62	3.75	3.24	2.52	3.16
January	2013	1.76	1.83	1.83	1.84	3.49	3.66	3.19	2.39	3.02
February		1.73	1.77	1.77	1.77	3.39	3.57	3.20	2.38	2.99
March		1.69	1.73	1.73	1.74	3.32	3.48	3.11	2.37	2.99
April		1.70	1.72	1.72	1.72	3.32	3.43	3.10	2.39	2.91
May		1.69	1.73	1.73	1.73	3.25	3.39	3.12	2.37	2.90
June		1.82	1.83	1.83	1.83	3.37	3.46	3.17	2.38	2.95
July		1.71	1.83	1.83	1.83	3.28	3.41	3.19	2.45	2.98
August		1.76	1.83	1.83	1.83	3.35	3.44	3.12	2.47	2.94
September ³		1.77	1.85	1.85	1.85	3.36	3.47	3.13	2.33	2.95
October		1.81	1.85	1.85	1.86					
November		1.89	1.94	1.94	1.94					

Month	Year	Class 1 Farm Price ¹				Average Whole Milk Retail Price Collected by AC Nielsen ²				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
<i>Dollars Per Gallon</i>										
October	2011	1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July		1.51	1.50	1.45	1.55	3.53	3.82	2.83	3.10	3.04
August		1.55	1.59	1.54	1.64	3.53	3.87	2.67	3.16	3.10
September		1.66	1.68	1.63	1.73	3.62	3.92	2.85	3.20	3.15
October		1.77	1.79	1.74	1.84	3.71	3.98	3.00	3.25	3.19
November		1.99	1.94	1.90	2.00	3.95	4.19	3.10	3.34	3.35
December		1.99	2.00	1.96	2.06	4.01	4.22	3.09	3.23	3.22
January	2013	1.74	1.79	1.75	1.85	3.91	4.18	3.04	3.10	3.16
February		1.71	1.73	1.69	1.79	3.87	4.16	3.00	3.13	3.13
March		1.66	1.69	1.65	1.75	3.89	4.15	2.90	3.09	3.11
April		1.68	1.68	1.64	1.74	3.89	4.13	2.89	3.09	3.09
May		1.67	1.69	1.65	1.75	3.88	4.13	2.85	3.08	3.07
June		1.79	1.79	1.75	1.85	3.96	4.20	2.92	3.16	3.16
July		1.68	1.79	1.75	1.85	3.95	4.17	2.91	3.16	3.16
August		1.74	1.79	1.74	1.84	3.97	4.19	2.90	3.06	3.09
September ³		1.74	1.81	1.77	1.87	3.98	4.18	2.93	3.08	3.09
October		1.79	1.81	1.77	1.87					
November		1.87	1.90	1.86	1.96					

¹ Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

² The Department has contracted with A.C. Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision. Prices may include organic and raw milks.

³ September data as reported by A.C. Nielsen, data through 9/28/13.

Source: CDFA Dairy Marketing Branch Announced Class Prices; A.C. Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

Minimum Class 1, 2, 3, 4a, 4b Prices

Market Milk (F.O.B. Processing Plant)

The July-June 2014 Class prices include the temporary price increases resulting from the May 20, 2013 public hearing.

▶ CLASS 1 for November 2013

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.7537	\$1.3868	\$0.0403	\$21.74
Southern California	\$1.7537	\$1.3868	\$0.0434	\$22.01
Statewide Average Cwt. Price:				
Based Upon Production				\$21.76
Based Upon Utilization				\$21.90

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (September 26 th to October 10 th)	\$1.5927
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (September 26 th to October 10 th)	\$1.7636
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending September 27 th and October 4 th)	\$1.7995
Western Dry Whey (Mostly) – Simple Average (for weeks ending September 20 th and September 27 th)*	\$0.5638
COMMODITY REFERENCE PRICE FOR NOVEMBER CLASS 1 PRICING:	\$22.1884

*The dry whey prices are the two most recent weekly, simple average of the Dry Whey – West Mostly prices as published in Dairy Market News available on October 10, 2013.
The December 2013 Class 1 prices will be announced no later than 4:00 p.m. on or before November 8, 2013.

▶ CLASS 2 for October and November 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$1.4839	\$1.6343	\$19.41
Southern California	\$1.4839	\$1.6610	\$19.64

▶ CLASS 3 for October and November 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4839	\$1.6286	\$19.36

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (August 26 th to September 25 th)	\$1.4883
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (August 26 th to September 25 th)	\$1.7878
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (August 26 th to September 25 th)	\$1.7804
Western Dry Whey (Mostly) – Monthly Simple Average (August 26 th to September 25 th)	\$0.5706

December 2013 and January 2014 Class 2 and 3 prices will be announced no later than 4:00 p.m. on December 2, 2013.

▶ CLASS 4a for September 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5439	\$1.6164	\$19.47

▶ CLASS 4b for September 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5439	\$1.2931	\$16.65

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (August 26 th to September 25 th)	\$1.4883
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (August 26 th to September 25 th)	\$1.7878
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (August 26 th to September 25 th)	\$1.7804
Western Dry Whey (Mostly) – Monthly Simple Average (August 26 th to September 25 th)	\$0.5706

October 2013 Class 4a and 4b prices will be announced no later than 4:00 p.m. on November 1, 2013.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk

(Weighted Average Prices in Dollars Per Gallon)

CITY	July 2013				August 2013				September 2013			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.50	3.48	3.60	3.52	3.50	3.51	3.59	3.56	3.59	3.56	3.73	3.72
Atlanta	3.44	3.36	3.32	3.32	3.39	3.29	3.26	3.26	3.36	3.27	3.24	3.24
Baltimore	3.68	3.67	3.63	3.45	3.67	3.68	3.64	3.47	3.73	3.73	3.68	3.50
Birmingham	3.81	3.76	3.83	3.73	3.81	3.76	3.80	3.73	3.80	3.72	3.72	3.72
Boston	3.06	3.01	3.04	3.01	3.04	2.99	3.02	3.00	3.04	2.98	3.00	2.99
Buffalo/Rochester	2.74	2.63	2.59	2.27	2.75	2.64	2.59	2.27	2.78	2.64	2.59	2.26
Charlotte	3.83	3.78	3.81	3.80	3.79	3.75	3.77	3.76	3.84	3.82	3.85	3.81
Chicago	2.55	2.37	2.50	2.41	2.61	2.43	2.57	2.47	2.72	2.54	2.69	2.55
Cincinnati	2.69	2.60	2.58	2.62	2.43	2.36	2.34	2.38	2.68	2.60	2.58	2.63
Cleveland	3.06	2.93	2.97	2.94	3.05	2.94	3.03	2.99	3.05	2.96	3.01	2.97
Columbus	2.77	2.69	2.66	2.67	2.69	2.63	2.62	2.62	2.83	2.76	2.74	2.75
Dallas	3.16	3.09	3.01	3.02	3.14	3.07	3.00	2.97	3.11	3.02	2.95	2.91
Denver	2.98	2.85	2.89	2.73	2.94	2.81	2.87	2.73	2.95	2.82	2.87	2.73
Des Moines	3.90	3.65	3.49	3.33	3.92	3.69	3.53	3.38	3.94	3.71	3.56	3.40
Detroit	2.74	2.67	2.53	2.62	2.70	2.67	2.54	2.62	2.69	2.67	2.57	2.62
Grand Rapids	2.81	2.76	2.63	2.67	2.76	2.73	2.61	2.65	2.78	2.75	2.63	2.67
Greenville	3.87	3.89	3.89	3.86	3.83	3.87	3.88	3.84	3.79	3.83	3.81	3.78
Hartford-New Haven	3.85	3.86	3.83	3.88	3.80	3.82	3.76	3.80	3.76	3.77	3.70	3.75
Houston	3.14	3.01	2.90	2.92	3.18	3.03	2.92	2.94	3.13	3.00	2.90	2.92
Indianapolis	2.80	2.73	2.63	2.64	2.87	2.80	2.69	2.70	2.72	2.67	2.59	2.60
Jacksonville	3.89	3.83	3.87	3.82	3.90	3.85	3.90	3.84	3.92	3.85	3.90	3.86
Kansas City	3.92	3.79	3.84	3.57	3.93	3.80	3.87	3.58	3.93	3.82	3.92	3.63
Las Vegas	3.19	2.98	3.00	3.26	3.12	2.99	3.01	3.28	3.13	3.00	3.00	3.33
Little Rock	3.72	3.55	3.44	3.41	3.71	3.56	3.46	3.40	3.93	3.82	3.73	3.71
Los Angeles	3.28	3.29	3.28	3.03	3.35	3.27	3.38	3.10	3.36	3.25	3.37	3.07
Louisville	2.94	2.90	2.77	2.82	2.89	2.85	2.73	2.81	2.89	2.85	2.75	2.79
Memphis	3.53	3.45	3.28	3.36	3.54	3.45	3.30	3.38	3.62	3.54	3.41	3.47
Miami	3.90	3.85	3.87	3.86	3.93	3.89	3.89	3.89	3.99	3.92	3.91	3.90
Milwaukee	3.37	2.86	3.07	2.85	3.51	3.11	3.15	3.03	3.37	2.91	3.13	2.85
Minneapolis	3.45	3.17	3.21	3.31	3.50	3.23	3.26	3.32	3.45	3.18	3.20	3.22
Nashville	3.42	3.35	3.15	3.17	3.38	3.29	3.09	3.12	3.44	3.36	3.14	3.16
New Orleans-Mobile	4.40	4.43	4.43	4.68	4.38	4.41	4.40	4.66	4.42	4.36	4.39	4.70
New York	4.00	3.90	3.94	3.78	4.03	3.95	3.91	3.83	4.05	3.96	4.01	3.84
Oklahoma City-Tulsa	4.12	3.99	3.90	3.87	4.13	4.00	3.94	3.81	4.12	3.92	3.91	3.79
Omaha	3.51	3.47	3.40	3.22	3.51	3.38	3.30	3.14	3.47	3.41	3.45	3.24
Orlando	3.83	3.80	3.81	3.78	3.91	3.86	3.86	3.84	3.84	3.78	3.83	3.82
Philadelphia	3.94	3.81	3.72	3.57	3.94	3.84	3.71	3.60	3.96	3.87	3.75	3.63
Phoenix	2.45	2.37	2.38	2.29	2.47	2.37	2.40	2.30	2.33	2.22	2.24	2.17
Pittsburgh	3.76	3.62	3.55	3.46	3.71	3.59	3.54	3.44	3.77	3.64	3.61	3.50
Portland	3.16	2.91	3.05	3.00	3.06	2.81	2.95	2.87	3.08	2.81	2.94	2.90
Raleigh-Durham	3.82	3.78	3.77	3.74	3.82	3.78	3.78	3.74	3.87	3.83	3.87	3.81
Richmond- Norfolk	3.44	3.24	3.09	3.04	3.43	3.20	3.09	3.03	3.51	3.30	3.10	3.05
Sacramento	3.95	3.74	3.83	3.82	3.97	3.76	3.84	3.86	3.98	3.75	3.86	3.82
Salt Lake City-Boise	2.91	2.72	2.69	2.87	2.90	2.69	2.65	2.88	2.93	2.71	2.68	2.89
San Diego	3.41	3.35	3.51	3.22	3.44	3.35	3.57	3.26	3.47	3.35	3.57	3.23
San Francisco	4.17	3.96	4.31	4.09	4.19	3.97	4.35	4.09	4.18	3.98	4.36	4.10
Seattle	3.16	2.94	3.01	3.05	3.09	2.87	2.97	2.98	3.09	2.87	2.96	2.99
St Louis	3.64	3.52	3.66	3.51	3.62	3.54	3.67	3.53	3.60	3.52	3.66	3.52
Syracuse	3.02	2.92	2.86	2.53	2.94	2.86	2.80	2.47	2.93	2.83	2.77	2.44
Tampa	3.60	3.67	3.77	3.76	3.61	3.68	3.78	3.76	3.63	3.68	3.78	3.76
Washington DC	3.81	3.80	3.72	3.60	3.81	3.80	3.73	3.60	3.86	3.85	3.76	3.63
West Texas	3.30	3.26	3.28	3.38	3.21	3.14	3.12	3.11	3.29	3.24	3.24	3.21
Total US	3.43	3.33	3.32	3.27	3.42	3.32	3.32	3.26	3.44	3.33	3.34	3.28

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Prices may include organic and raw milks. Data subject to revision. September data through the week ending 9/28/13.

November 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1 Class 4a/4b Price Announcement	2
3 Daylight Savings	4	5 Weekly NFDW	6	7	8 Class 1 Price Announcement	9
					Milk Pricing Newsletter	
10	11 Veteran's Day Observed All State Offices Closed	12 Weekly NFDW	13	14	15 Monthly Statistical Reports Due	16
17	18	19 Weekly NFDW	20	21	22 October Quota, Base, Overbase, Pool Price Announcement	23
24	25	26 Weekly NFDW	27	28	29 Thanksgiving Holiday All State Offices Closed	30



California Department of Food and Agriculture
Karen Ross, Secretary

Milk Pricing Information:
800-503-3490 or 916-442-MILK

Dairy Marketing Branch:
1220 N Street, Sacramento, CA 95814
Phone (916) 900-5014; Fax (916) 900-5341
Website: www.cdfa.ca.gov/dairy
Email: dairy@cdfa.ca.gov

The California Dairy Information Bulletin (ISSN-0892-4406) is published monthly as a cooperative effort of the California Department of Food and Agriculture Dairy Marketing and Milk Pooling Branches, and the USDA/NASS California Agricultural Statistics Service. In accordance with the California Government Code and ADA requirements, this publication can be made available in an alternative format by contacting the Dairy Marketing Branch at (916) 900-5014, by email at dairy@cdfa.ca.gov, or contacting TDD 1-800-735-0193.

The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.