

Dairy Information Bulletin

A publication serving the dairy industry for over 70 years

Volume LXX, Number 1

January 2013

Packaged Fluid Milk in California - Container Survey

Percentage of Total Fluid Milk Products Sold, by Size of Container
October of Selected Years: 2007, 2008, 2009, 2010, 2011, 2012

Year	3, 5, 6 Gallon	1 Gallon	1/2 Gallon	Quart	1/3 Quart (10 oz.)	Pint	1/2 Pint & (8 oz. Pouch)	4 oz. (Pouch)	12, 14 oz.	Other
Percent										
2007	0.91%	67.02%	16.58%	2.12%	0.37%	1.59%	9.70%	0.11%	0.24%	1.37%
2008	0.88%	68.56%	16.67%	2.25%	0.29%	1.68%	9.41%	0.10%	0.14%	0.01%
2009	0.77%	65.90%	21.60%	2.66%	0.19%	0.42%	7.86%	0.09%	0.27%	0.24%
2010	0.94%	66.72%	19.82%	2.78%	0.17%	0.39%	8.09%	0.10%	0.61%	0.38%
2011	0.78%	70.06%	15.29%	2.44%	0.20%	0.59%	9.78%	0.11%	0.08%	0.66%
2012	0.76%	68.42%	16.17%	2.52%	0.17%	0.63%	9.98%	0.11%	0.13%	1.12%

Percentage of Total Fluid Milk Products Sold, by Type of Container
October of Selected Years: 2007, 2008, 2009, 2010, 2011, 2012

Year	Glass	Paper	Plastic	Bag
Percent				
2007	0.02%	20.15%	79.38%	0.44%
2008	0.16%	18.88%	80.46%	0.50%
2009	0.03%	23.90%	75.54%	0.53%
2010	0.02%	22.64%	76.36%	0.98%
2011	3.24%	18.22%	77.52%	1.02%
2012	0.17%	19.34%	79.30%	1.19%

- The top three containers of fluid milk sold in California for October 2012 were: gallon plastic containers (68.4%); half gallon paper containers (8.8%); and half pint paper containers (8.2%).

(See Page 30 for detailed report)



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National Dairy Situation & Outlook – USDA Estimates

Milk Production

Monthly: USDA estimates overall milk production across the U.S. was up by 1.0% in November 2012, compared to November 2011. USDA reports that California milk production decreased 2.3% compared to November 2011 (on 2,000 more cows and 45 less pounds of milk per cow). Among other western states, compared to November 2011, Arizona was down 2.0%; New Mexico was down 4.0%; and Washington was down 0.6%. Four of the top 10 states reported a production decrease. The largest increase was reported by Colorado at 6.5% growth in milk production (on 4,000 more cows and 65 more pounds of milk per cow).

Quarterly: For the third quarter of 2012 compared to the second quarter of 2012, U.S. milk cow numbers decreased to 9.215 million head, milk production per cow decreased to 5,285 pounds; the net effect was decreased milk production at 48.7 billion pounds. USDA projects that for the fourth quarter of 2012 compared to the third quarter of 2012, U.S. milk cow numbers will decrease to 9.175 million head, production per cow will decrease to 5,280 pounds; the net effect would be decreased milk production to 48.4 billion pounds.

Milk Prices

Comparing the third quarter of 2012 to the second quarter of 2012, U.S. average milk prices increased to \$18.20/cwt. USDA projects that for the fourth quarter of 2012, U.S. average all-milk prices will be \$21.45-21.65/cwt.; Class 4b prices will be \$20.05-20.25/cwt.; and Class 4a prices will be \$18.25-18.55/cwt.

Utility Cow Prices

Comparing the third quarter of 2012 to the second quarter of 2012, average U.S. utility cow prices were down \$6.57/cwt. to a national average of \$76.94/cwt. USDA projects that utility cow prices will average \$73-74/cwt. in the fourth quarter of 2012.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during November 2012 totaled 3.26 billion pounds, 2.2 percent less than the quantity produced during November 2011. For the twelve months ending November 2012, total milk production increased 1.3 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of November 2012, as compared to November 2011, the total manufacture of butter decreased 7.8 percent; manufacture of nonfat dried milk for human consumption decreased 23.8 percent; manufacture of total cheese decreased 2.0 percent and manufacture of total frozen products decreased 6.6 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during November 2012 decreased 2.0 percent compared to sales during November 2011.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
December 2010 - November 2012**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
December	3,189,493	3,435,095	7.7%	171,966	57,656	-66.5%	3,361,458	3,492,752	3.9%
January	3,329,957	3,587,849	7.7%	58,465	28,124	-51.9%	3,388,422	3,615,973	6.7%
February	3,104,945	3,477,146	12.0%	54,547	26,403	-51.6%	3,159,492	3,503,549	10.9%
March	3,524,818	3,772,736	7.0%	62,723	30,570	-51.3%	3,587,541	3,803,305	6.0%
April	3,455,312	3,597,922	4.1%	59,881	31,756	-47.0%	3,515,192	3,629,678	3.3%
May	3,610,947	3,706,753	2.7%	64,175	32,985	-48.6%	3,675,122	3,739,738	1.8%
June	3,447,274	3,491,052	1.3%	61,107	30,365	-50.3%	3,508,381	3,521,417	0.4%
July	3,469,714	3,465,801	-0.1%	62,364	28,472	-54.3%	3,532,078	3,494,273	-1.1%
August	3,436,774	3,273,030	-4.8%	60,749	27,677	-54.4%	3,497,523	3,300,707	-5.6%
September	3,254,604	3,153,537	-3.1%	56,743	26,203	-53.8%	3,311,347	3,179,740	-4.0%
October	3,364,079	3,274,609	-2.7%	59,757	28,565	-52.2%	3,423,835	3,303,174	-3.5%
November	3,284,181	3,239,475	-1.4%	54,655	25,047	-54.2%	3,338,836	3,264,522	-2.2%
Jan-Nov Total	37,282,603	38,039,910	2.0%	655,166	316,166	-51.7%	37,937,769	38,356,077	1.1%
Dec-Nov Total	40,472,095	41,475,006	2.5%	827,132	373,823	-54.8%	41,299,228	41,848,828	1.3%
2011 Total	40,717,698			712,822			41,430,521		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
December 2011 - November 2012**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2011-2012	% Change	2011-2012	% Change	2011-2012	% Change
November	109,473		1,822		111,295	
December	110,810	1.2%	1,860	2.1%	112,669	1.2%
January	115,737	4.4%	907	-51.2%	116,644	3.5%
February	119,902	3.6%	910	0.4%	120,812	3.6%
March	121,701	1.5%	986	8.3%	122,687	1.6%
April	119,931	-1.5%	1,059	7.3%	120,989	-1.4%
May	119,573	-0.3%	1,064	0.5%	120,637	-0.3%
June	116,368	-2.7%	1,012	-4.9%	117,381	-2.7%
July	111,800	-3.9%	918	-9.3%	112,718	-4.0%
August	105,582	-5.6%	893	-2.8%	106,474	-5.5%
September	105,118	-0.4%	873	-2.2%	105,991	-0.5%
October	105,633	0.5%	921	5.5%	106,554	0.5%
November	107,983	2.2%	835	-9.4%	108,817	2.1%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ November 2012

County and Region	Bulk Milk		Total	Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	355,359	25,747	381,106	-4.6%	4.71%	9.31%
Calaveras						
Colusa						
Contra Costa						
Del Norte	2,661,001	647,766	3,308,767	-14.5%	4.60%	9.14%
El Dorado						
Fresno	210,527,967	340,838	210,868,805	-1.4%	3.83%	8.96%
Glenn	31,317,536	830,695	32,148,231	-0.4%	3.92%	8.92%
Humboldt	13,868,920	3,210,874	17,079,794	-4.7%	4.42%	9.00%
Inyo						
Kern	316,059,223	53,317	316,112,540	-0.4%	3.81%	8.89%
Kings	327,841,762	153,329	327,995,091	-6.1%	3.81%	8.93%
Lake						
Lassen						
Madera	139,027,661	20,709	139,048,370	-4.9%	3.69%	8.95%
Marin	11,569,022	0	11,569,022	-9.6%	3.78%	8.94%
Mariposa						
Mendocino						
Merced	471,496,770	16,784,019	488,280,789	1.1%	3.95%	9.00%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	27,186,442	0	27,186,442	-0.6%	3.80%	8.95%
San Benito						
San Francisco						
San Joaquin	185,083,910	13,233	185,097,143	-5.7%	3.76%	8.91%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,333,064	0	1,333,064	5.0%	3.90%	8.87%
Solano						
Sonoma	36,686,439	98,500	36,784,939	-4.9%	3.85%	8.92%
Stanislaus	339,923,653	529,835	340,453,488	3.0%	3.86%	8.96%
Sutter						
Tehama	5,691,054	329,766	6,020,820	-7.6%	4.33%	9.21%
Trinity						
Tulare	884,034,892	2,008,612	886,043,504	-1.4%	3.87%	9.00%
Tuolumne						
Yolo						
Yuba	4,445,299	0	4,445,299	-36.2%	4.11%	8.95%
N. California	3,018,749,596	25,047,240	3,043,796,836	-1.8%	3.86%	8.96%

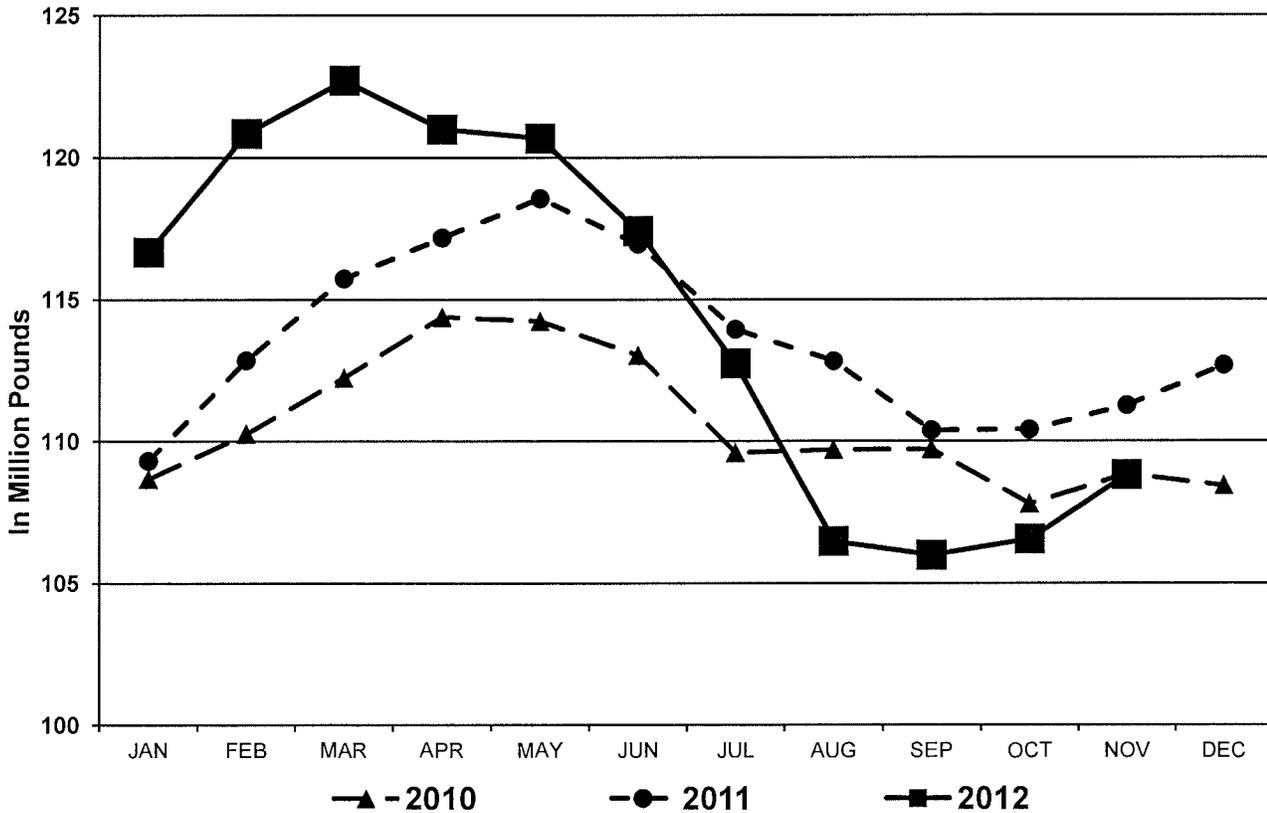
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹
November 2012

County and Region	Bulk Milk			Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	8,009,642	0	8,009,642	-35.7%	3.94%	9.00%
Los Angeles						
Orange						
Riverside	79,514,370	0	79,514,370	-2.7%	3.73%	8.93%
San Bernardino	121,193,196	0	121,193,196	-9.2%	3.76%	8.87%
San Diego	3,892,672	0	3,892,672	-2.2%	3.67%	8.81%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	220,725,529	0	220,725,529	-7.9%	3.75%	8.89%
State Total	3,239,475,125	25,047,240	3,264,522,365	-2.2%	3.85%	8.96%

¹ Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2010, 2011, 2012



February 2012 Milk Production includes 29 days.

MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2011 - 2012**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	10,107	10,023	7,266	7,684	6,044	5,618	52,335	59,046
February	9,129	9,197	8,361	7,834	7,160	6,138	46,820	55,552
March	10,114	9,715	9,856	8,455	9,767	6,683	50,601	60,905
April	9,069	9,448	7,698	8,024	7,541	7,168	52,381	55,983
May	9,798	9,484	9,131	8,544	7,596	7,444	53,130	56,176
June	9,255	8,957	9,988	7,922	10,120	7,780	46,261	50,472
July	9,203	9,804	9,233	9,611	9,486	9,501	46,204	45,154
August	10,100	10,134	8,714	10,638	9,626	9,654	44,138	39,502
September	9,756	9,042	8,241	10,145	7,448	7,159	43,914	42,625
October	9,969	10,389	9,428	11,904	6,953	7,196	47,198	43,389
November	9,983	10,107	10,156	12,516	5,662	5,811	49,291	44,385
December	10,005		8,994		4,214		56,055	
Jan - Nov Total	106,483	106,301	98,071	103,277	87,403	80,152	532,273	553,191
Change from 2011		-0.2%		5.3%		-8.3%		3.9%
2011 Total	116,488		107,065		91,618		588,328	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,947	48,801	10,940	12,312	5,732	5,815	92,275	107,977
February	43,680	44,458	10,518	11,612	6,431	6,766	87,698	105,792
March	50,030	46,857	11,469	11,719	8,199	8,602	101,746	116,438
April	44,262	45,422	11,031	11,569	7,016	7,563	103,665	109,552
May	47,730	45,768	11,757	11,952	7,489	8,055	106,038	113,569
June	43,448	40,986	12,281	11,113	8,071	7,587	101,899	106,996
July	42,116	43,482	12,062	11,962	7,814	8,044	102,092	98,671
August	47,066	47,075	12,250	11,874	7,919	8,074	92,564	78,733
September	47,049	44,761	11,499	11,603	6,253	6,796	85,846	82,233
October	48,477	49,614	12,211	12,902	6,191	7,280	88,970	82,924
November	48,222	47,337	11,754	12,031	5,311	6,036	92,437	85,491
December	46,974		11,159		4,422		103,282	
Jan - Nov Total	511,026	504,561	127,772	130,650	76,428	80,617	1,055,229	1,088,375
Change from 2011		-1.3%		2.3%		5.5%		3.1%
2011 Total	558,000		138,931		80,850		1,158,511	
Month	Fluid							
	2011	2012						
January	440,090	438,032						
February	393,653	399,572						
March	451,153	420,505						
April	399,359	407,744						
May	431,010	410,934						
June	392,496	368,961						
July	380,081	393,924						
August	424,487	426,711						
September	423,519	401,720						
October	434,179	445,321						
November	432,276	424,433						
December	420,946							
Jan - Nov Total	4,602,305	4,537,859						
Change from 2011		-1.4%						
2011 Total	5,023,251							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2011 - 2012**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,669	50,280	27,380	27,356	97,041	105,295	124,421	132,651
February	43,162	48,577	24,727	25,612	89,906	101,686	114,632	127,298
March	48,013	51,823	27,375	27,380	100,976	110,201	128,351	137,581
April	47,328	49,065	26,494	26,492	97,523	103,197	124,017	129,689
May	49,044	49,443	27,375	27,350	101,324	103,742	128,699	131,092
June	46,420	48,670	26,491	26,453	95,552	97,348	122,043	123,801
July	46,825	48,854	27,386	27,366	93,565	95,559	120,952	122,924
August	48,111	47,113	27,386	27,391	93,303	89,651	120,689	117,042
September	45,795	45,202	26,503	26,463	88,651	87,710	115,154	114,173
October	47,965	47,422	27,375	27,360	94,138	92,940	121,513	120,301
November	46,412	48,146	26,502	26,473	95,001	94,493	121,503	120,966
December	49,039		27,385		100,922		128,307	
Jan - Nov Total	517,745	534,596	294,994	295,696	1,046,981	1,081,822	1,341,975	1,377,517
Change from 2011		3.3%		0.2%		3.3%		2.6%
2011 Total	566,783		322,379		1,147,903		1,470,282	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	131,007	137,900	66,757	66,713	222,145	246,092	288,902	312,805
February	120,409	134,125	60,307	62,462	208,430	240,290	268,736	302,751
March	133,396	144,606	66,761	66,769	238,080	261,452	304,841	328,222
April	131,651	138,881	64,620	64,603	233,006	248,385	297,626	312,988
May	138,855	141,858	66,776	66,702	245,093	254,500	311,869	321,202
June	130,293	135,389	64,616	64,500	231,375	237,570	295,991	302,070
July	133,125	136,183	66,793	66,729	230,417	231,613	297,209	298,343
August	135,584	132,862	66,788	66,780	228,596	211,838	295,383	278,618
September	129,591	126,368	64,629	64,522	215,609	207,239	280,238	271,761
October	135,881	131,618	66,752	66,697	224,978	217,641	291,730	284,337
November	129,815	131,605	64,627	64,551	222,912	217,950	287,538	282,501
December	135,131		66,781		234,187		300,968	
Jan - Nov Total	1,449,608	1,491,395	719,424	721,029	2,500,639	2,574,569	3,220,063	3,295,598
Change from 2011		2.9%		0.2%		3.0%		2.3%
2011 Total	1,584,738		786,205		2,734,826		3,521,031	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2011 - 2012**

Month	Pool Milk		Grade A Milk Not Pooled 1		Total Grade A Milk 2		Total Grade B Milk	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,244,196	3,500,827	85,760	87,023	3,329,957	3,587,849	58,465	28,124
February	3,025,881	3,402,921	79,063	74,225	3,104,945	3,477,146	54,547	26,403
March	3,436,566	3,691,094	88,251	81,642	3,524,818	3,772,736	62,723	30,570
April	3,364,808	3,522,833	90,503	75,089	3,455,312	3,597,922	59,881	31,756
May	3,522,929	3,627,769	88,018	78,983	3,610,947	3,706,753	64,175	32,985
June	3,358,196	3,417,423	89,078	73,629	3,447,274	3,491,052	61,107	30,365
July	3,387,064	3,391,207	82,650	74,595	3,469,714	3,465,801	62,364	28,472
August	3,353,561	3,186,288	83,213	86,743	3,436,774	3,273,030	60,749	27,677
September	3,172,926	3,075,377	81,678	78,160	3,254,604	3,153,537	56,743	26,203
October	3,280,425	3,192,239	83,654	82,370	3,364,079	3,274,609	59,757	28,565
November	3,202,790	3,150,638	81,391	88,837	3,284,181	3,239,475	54,655	25,047
December	3,350,246		84,850		3,435,095		57,656	
Jan - Nov Total	36,349,343	37,158,616	933,260	881,295	37,282,603	38,039,910	655,166	316,166
Change from 2011		2.2%		-5.6%		2.0%		-51.7%
2011 Total	39,699,589		1,018,110		40,717,698		712,822	

1 Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

2 Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds 1
2011 - 2012**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,388,422	3,615,973	59,819	57,391	37,013	38,010	3,411,228	3,635,354
February	3,159,492	3,503,549	56,336	52,619	34,447	37,291	3,181,380	3,518,878
March	3,587,541	3,803,305	54,403	62,478	38,382	37,824	3,603,563	3,827,959
April	3,515,192	3,629,678	55,210	63,369	41,942	35,652	3,528,460	3,657,395
May	3,675,122	3,739,738	57,445	63,772	38,190	37,596	3,694,378	3,765,913
June	3,508,381	3,521,417	58,077	62,074	40,768	33,064	3,525,690	3,550,428
July	3,532,078	3,494,273	63,420	64,179	34,460	31,237	3,561,037	3,527,215
August	3,497,523	3,300,707	58,676	60,408	35,597	29,156	3,520,602	3,331,958
September	3,311,347	3,179,740	53,365	57,488	35,883	22,774	3,328,828	3,214,455
October	3,423,835	3,303,174	56,049	55,611	36,030	25,885	3,443,855	3,332,900
November	3,338,836	3,264,522	55,900	49,017	34,620	34,204	3,360,116	3,279,336
December	3,492,752		53,104		35,619		3,510,236	
Jan - Nov Total	37,937,769	38,356,077	628,700	648,407	407,332	362,693	38,159,137	38,641,790
Change from 2011		1.1%		3.1%		-11.0%		1.3%
2011 Total	41,430,521		681,803		442,951		41,669,373	

1 Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
December 2010 - November 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
December	19,632	18,553	-5.5%	24,891	25,327	1.7%	8,836	8,408	-4.8%
January	18,861	18,050	-4.3%	24,329	24,747	1.7%	9,558	9,032	-5.5%
February	16,985	16,615	-2.2%	22,158	22,359	0.9%	8,684	8,571	-1.3%
March	18,604	18,255	-1.9%	24,964	24,659	-1.2%	9,849	9,349	-5.1%
April	17,506	17,279	-1.3%	23,637	23,171	-2.0%	8,889	8,506	-4.3%
May	17,701	17,541	-0.9%	23,992	23,336	-2.7%	9,441	8,984	-4.8%
June	17,430	17,462	0.2%	23,688	23,126	-2.4%	7,780	7,560	-2.8%
July	17,705	17,967	1.5%	24,021	23,826	-0.8%	7,387	7,140	-3.3%
August	18,300	18,416	0.6%	25,010	24,656	-1.4%	8,235	8,471	2.9%
September	17,421	17,157	-1.5%	24,019	23,008	-4.2%	9,123	8,728	-4.3%
October	18,110	18,526	2.3%	25,001	25,103	0.4%	9,566	9,624	0.6%
November	17,950	17,720	-1.3%	24,425	24,193	-0.9%	8,798	8,581	-2.5%
Jan - Nov Total	196,573	194,989	-0.8%	265,244	262,184	-1.2%	97,310	94,546	-2.8%
Dec - Nov Total	216,205	213,542	-1.2%	290,136	287,511	-0.9%	106,145	102,954	-3.0%
2011 Total	215,126			290,571			105,717		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
December	9,376	8,996	-4.1%	62,735	61,283	-2.3%	1,756	1,740	-0.9%
January	10,341	9,827	-5.0%	63,089	61,656	-2.3%	1,537	1,593	3.6%
February	9,594	9,377	-2.3%	57,421	56,922	-0.9%	1,503	1,569	4.4%
March	10,920	10,032	-8.1%	64,338	62,295	-3.2%	1,685	1,695	0.6%
April	9,683	9,088	-6.1%	59,715	58,045	-2.8%	1,558	1,611	3.4%
May	10,369	9,630	-7.1%	61,503	59,491	-3.3%	1,505	1,633	8.5%
June	8,575	7,534	-12.1%	57,473	55,681	-3.1%	1,523	1,547	1.6%
July	7,690	7,099	-7.7%	56,803	56,032	-1.4%	1,451	1,563	7.7%
August	9,089	8,554	-5.9%	60,633	60,098	-0.9%	1,528	1,630	6.6%
September	10,045	9,230	-8.1%	60,609	58,123	-4.1%	1,513	1,460	-3.5%
October	10,301	10,216	-0.8%	62,978	63,469	0.8%	1,607	1,719	7.0%
November	9,430	8,872	-5.9%	60,603	59,367	-2.0%	1,826	1,832	0.4%
Jan - Nov Total	106,038	99,459	-6.2%	665,165	651,179	-2.1%	17,236	17,853	3.6%
Dec - Nov Total	115,414	108,455	-6.0%	727,901	712,462	-2.1%	18,992	19,593	3.2%
2011 Total	115,034			726,449			18,977		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
December	64,491	63,024	-2.3%	1,878	2,078	10.7%			
January	64,627	63,249	-2.1%	1,824	1,784	-2.2%			
February	58,923	58,490	-0.7%	1,633	1,627	-0.3%			
March	66,023	63,990	-3.1%	1,714	1,615	-5.8%			
April	61,273	59,656	-2.6%	1,607	1,564	-2.7%			
May	63,008	61,125	-3.0%	1,639	1,634	-0.3%			
June	58,995	57,229	-3.0%	1,567	1,531	-2.3%			
July	58,254	57,595	-1.1%	1,792	1,730	-3.4%			
August	62,162	61,728	-0.7%	1,790	2,092	16.9%			
September	62,122	59,583	-4.1%	1,610	1,436	-10.8%			
October	64,585	65,187	0.9%	1,663	1,680	1.0%			
November	62,429	61,199	-2.0%	2,082	1,527	-26.6%			
Jan - Nov Total	682,402	669,032	-2.0%	18,920	18,219	-3.7%			
Dec - Nov Total	746,892	732,055	-2.0%	20,798	20,298	-2.4%			
2011 Total	745,425			20,998					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
December 2010 - November 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
December	870	1,005	15.4%	974	1,676	72.1%	779	718	-7.8%
January	821	999	21.7%	994	1,733	74.4%	803	755	-6.0%
February	791	917	15.9%	1,073	1,332	24.1%	688	654	-5.0%
March	894	1,007	12.6%	1,345	1,496	11.2%	705	739	4.8%
April	837	976	16.6%	1,228	1,362	10.8%	656	693	5.6%
May	830	964	16.2%	1,162	1,232	6.0%	665	672	1.1%
June	861	956	11.0%	1,333	1,222	-8.3%	661	647	-2.1%
July	804	1,017	26.5%	1,231	1,215	-1.3%	629	691	10.0%
August	932	1,147	23.2%	1,391	1,553	11.7%	686	770	12.2%
September	926	1,027	10.9%	1,595	1,362	-14.6%	691	778	12.6%
October	912	1,196	31.2%	1,532	1,587	3.6%	704	813	15.5%
November	959	1,139	18.8%	1,531	1,484	-3.1%	672	829	23.5%
Jan - Nov Total	9,566	11,345	18.6%	14,415	15,577	8.1%	7,558	8,041	6.4%
Dec - Nov Total	10,436	12,350	18.3%	15,389	17,253	12.1%	8,337	8,759	5.1%
2011 Total	10,571			16,091			8,277		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
December	567	636	12.1%	3,190	4,035	26.5%
January	601	594	-1.1%	3,218	4,081	26.8%
February	567	563	-0.7%	3,119	3,466	11.1%
March	637	611	-4.1%	3,581	3,853	7.6%
April	587	596	1.6%	3,308	3,626	9.6%
May	582	578	-0.8%	3,240	3,446	6.4%
June	596	540	-9.3%	3,451	3,366	-2.5%
July	549	594	8.2%	3,212	3,516	9.5%
August	634	603	-4.9%	3,642	4,073	11.8%
September	631	579	-8.3%	3,842	3,745	-2.5%
October	620	629	1.3%	3,768	4,225	12.1%
November	543	612	12.6%	3,704	4,064	9.7%
Jan - Nov Total	6,547	6,498	-0.7%	38,086	41,461	8.9%
Dec - Nov Total	7,114	7,134	0.3%	41,276	45,496	10.2%
2011 Total	7,183			42,121		

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
December 2010 - November 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
December	55	62	13.2%	75	68	-9.9%	973	651	-33.1%
January	53	61	15.8%	69	62	-10.7%	1,157	610	-47.3%
February	54	53	-3.3%	69	58	-16.4%	1,092	611	-44.1%
March	62	57	-8.7%	74	61	-17.5%	1,197	679	-43.3%
April	58	52	-10.2%	72	58	-19.3%	1,024	618	-39.6%
May	58	55	-6.3%	69	61	-12.1%	1,134	607	-46.5%
June	54	56	4.7%	66	73	11.2%	669	573	-14.3%
July	54	53	-3.2%	65	74	14.6%	585	603	3.1%
August	67	54	-19.6%	64	72	11.8%	636	650	2.3%
September	66	59	-10.8%	66	71	7.0%	694	606	-12.8%
October	67	67	-1.2%	73	79	7.7%	746	659	-11.6%
November	63	54	-14.9%	60	58	-3.8%	679	592	-12.7%
Jan - Nov Total	657	619	-5.8%	748	727	-2.9%	9,613	6,809	-29.2%
Dec - Nov Total	712	681	-4.3%	824	794	-3.5%	10,586	7,460	-29.5%
2011 Total	719			816			10,264		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
December	1,530	1,440	-5.8%	2,633	2,222	-15.6%			
January	2,365	2,231	-5.6%	3,644	2,965	-18.6%			
February	2,322	2,278	-1.9%	3,538	2,999	-15.2%			
March	2,817	2,398	-14.9%	4,150	3,195	-23.0%			
April	2,079	1,976	-5.0%	3,233	2,705	-16.3%			
May	2,694	2,443	-9.3%	3,956	3,165	-20.0%			
June	1,220	722	-40.8%	2,008	1,424	-29.1%			
July	306	290	-5.2%	1,011	1,021	1.0%			
August	1,358	1,409	3.8%	2,124	2,185	2.9%			
September	2,460	2,305	-6.3%	3,287	3,040	-7.5%			
October	2,487	2,796	12.4%	3,374	3,601	6.7%			
November	1,982	2,030	2.4%	2,784	2,734	-1.8%			
Jan - Nov Total	22,090	20,879	-5.5%	33,109	29,033	-12.3%			
Dec - Nov Total	23,620	22,319	-5.5%	35,742	31,255	-12.6%			
2011 Total	23,531			35,330					

¹ Reported by California plants only.

² Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
November 2010, November 2011, November 2012

Products and Marketing Areas	Sales			Change to November 2012 from	
	November 2010	November 2011	November 2012	November 2010	November 2011
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	7,719,956	7,389,209	7,385,412	-4.3%	-0.1%
S. California	11,193,037	10,561,089	10,335,056	-7.7%	-2.1%
State Total	18,912,993	17,950,298	17,720,468	-6.3%	-1.3%
Reduced Fat Milk					
N. California	9,891,526	10,439,817	10,146,682	2.6%	-2.8%
S. California	14,242,392	13,985,236	14,046,562	-1.4%	0.4%
State Total	24,133,918	24,425,053	24,193,244	0.2%	-0.9%
Lowfat/Light Milk					
N. California	4,603,178	3,890,456	3,762,672	-18.3%	-3.3%
S. California	4,734,805	4,907,697	4,818,355	1.8%	-1.8%
State Total	9,337,983	8,798,153	8,581,027	-8.1%	-2.5%
Skim/Nonfat/Fat free Milk					
N. California	4,082,270	4,247,749	4,006,129	-1.9%	-5.7%
S. California	5,822,490	5,182,159	4,865,894	-16.4%	-6.1%
State Total	9,904,760	9,429,908	8,872,023	-10.4%	-5.9%
Beverage Milk Totals					
N. California	26,296,930	25,967,231	25,300,895	-3.8%	-2.6%
S. California	35,992,724	34,636,181	34,065,867	-5.4%	-1.6%
State Total	62,289,654	60,603,412	59,366,762	-4.7%	-2.0%
Half - And - Half					
N. California	748,535	841,001	841,032	12.4%	0.0%
S. California	967,845	984,519	991,256	2.4%	0.7%
State Total	1,716,380	1,825,520	1,832,288	6.8%	0.4%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2011 - 2012**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1/		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	7,325	10,684	45.8%	1,610	1,915	18.9%	1,662	1,948	17.3%
February	7,014	8,961	27.8%	1,603	1,811	13.0%	1,849	2,011	8.7%
March	8,561	8,725	1.9%	1,853	1,915	3.3%	2,489	2,522	1.3%
April	7,744	8,889	14.8%	1,778	1,781	0.2%	2,009	2,220	10.5%
May	9,518	10,931	14.8%	1,891	2,054	8.6%	2,132	2,282	7.0%
June	10,820	8,816	-18.5%	2,043	1,785	-12.6%	2,695	2,042	-24.2%
July	8,537	9,121	6.8%	1,726	1,751	1.5%	2,389	2,186	-8.5%
August	8,033	9,857	22.7%	1,822	1,984	8.9%	2,131	2,451	15.0%
September	8,408	8,072	-4.0%	1,655	1,733	4.8%	2,315	2,286	-1.3%
October	8,108	8,822	8.8%	1,723	1,894	9.9%	2,519	2,692	6.9%
November	9,641	7,279	-24.5%	2,210	2,185	-1.1%	2,523	2,148	-14.9%
December	7,312			1,861			2,157		
Jan - Nov Total	93,709	100,157	6.9%	19,914	20,809	4.5%	24,713	24,790	0.3%
2011 Total	101,022			21,775			26,870		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	598	637	6.5%	54,729	57,613	5.3%	3,067	3,279	6.9%
February	587	627	6.9%	54,679	51,483	-5.8%	2,826	3,259	15.3%
March	712	733	2.9%	58,159	50,384	-13.4%	3,375	3,598	6.6%
April	616	654	6.1%	50,163	47,367	-5.6%	3,560	3,173	-10.9%
May	652	700	7.3%	50,587	46,517	-8.0%	3,447	3,456	0.3%
June	634	645	1.8%	52,789	44,983	-14.8%	3,542	3,239	-8.6%
July	617	671	8.7%	51,894	51,086	-1.6%	3,564	3,899	9.4%
August	672	708	5.4%	58,528	51,666	-11.7%	4,062	4,290	5.6%
September	659	671	1.9%	54,850	48,844	-11.0%	3,400	3,674	8.0%
October	646	717	10.8%	51,671	51,483	-0.4%	3,954	3,962	0.2%
November	636	764	20.1%	45,920	43,840	-4.5%	3,654	3,864	5.7%
December	659			42,779			3,419		
Jan - Nov Total	7,030	7,527	7.1%	583,969	545,264	-6.6%	38,450	39,693	3.2%
2011 Total	7,689			626,748			41,869		

1/ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

Creamed, Lowfat, and Nonfat Cottage Cheese data has been removed due to confidentiality rules.

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons ¹
2011 - 2012**

Month	Ice Cream			Ice Milk ²			Sherbet		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	10,498	7,398	-29.5%	1,133	1,217	7.4%	218	225	2.8%
February	11,234	10,533	-6.2%	1,293	1,360	5.2%	222	280	26.0%
March	11,836	11,975	1.2%	1,653	1,735	4.9%	361	357	-1.0%
April	12,046	11,444	-5.0%	1,736	1,954	12.5%	289	364	25.8%
May	11,905	12,737	7.0%	1,781	2,254	26.6%	475	340	-28.5%
June	12,396	13,042	5.2%	1,903	2,118	11.3%	356	348	-2.0%
July	13,675	12,975	-5.1%	1,891	2,216	17.2%	319	336	5.3%
August	15,170	13,564	-10.6%	1,752	2,099	19.8%	424	402	-5.2%
September	12,989	9,410	-27.6%	1,485	1,657	11.6%	260	393	51.2%
October	11,418	11,631	1.9%	1,285	1,574	22.5%	233	255	9.6%
November	10,270	9,462	-7.9%	1,106	1,174	6.2%	192	252	31.4%
December	8,699			1,109			101		
Jan - Nov Total	133,436	124,169	-6.9%	17,017	19,358	13.8%	3,349	3,552	6.1%
2011 Total	142,135			18,126			3,450		
Month	Frozen Yogurt ³			Total Frozen Products					
	2011	2012	% Change	2011	2012	% Change			
January	*	*	*	12,478	9,786	-21.6%			
February	*	*	*	13,757	13,358	-2.9%			
March	*	*	*	15,107	15,153	0.3%			
April	*	*	*	14,989	14,919	-0.5%			
May	*	*	*	15,134	16,465	8.8%			
June	*	*	*	15,784	16,739	6.0%			
July	*	*	*	16,892	16,655	-1.4%			
August	*	*	*	18,791	17,342	-7.7%			
September	*	*	*	15,564	12,499	-19.7%			
October	*	*	*	13,673	14,221	4.0%			
November	*	*	*	12,215	11,409	-6.6%			
December	*			10,369					
Jan - Nov Total	*	*	*	164,384	158,546	-3.6%			
2011 Total	*			174,753					

1 Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2 Includes light dairy dessert and nonfat ice cream.

3 Includes nonfat and reduced fat yogurts.

* Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2011 - 2012**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	53,996	62,657	16.0%	61,131	74,309	21.6%	26,768	27,952	4.4%
February	49,751	59,317	19.2%	52,404	88,862	69.6%	28,689	10,630	-62.9%
March	55,985	64,209	14.7%	65,164	101,174	55.3%	31,442	7,297	-76.8%
April	54,705	59,806	9.3%	74,915	91,214	21.8%	19,973	12,567	-37.1%
May	56,275	59,734	6.1%	72,637	97,752	34.6%	27,343	9,081	-66.8%
June	51,776	54,214	4.7%	70,219	81,272	15.7%	27,181	18,876	-30.6%
July	47,366	49,701	4.9%	62,325	62,609	0.5%	30,784	31,819	3.4%
August	46,244	44,921	-2.9%	59,720	42,245	-29.3%	28,382	32,225	13.5%
September	45,582	46,509	2.0%	54,983	40,410	-26.5%	25,854	34,757	34.4%
October	50,200	47,745	-4.9%	53,145	38,491	-27.6%	29,131	40,169	37.9%
November	52,441	48,325	-7.8%	61,110	46,585	-23.8%	26,808	36,898	37.6%
December	58,087			72,408			26,770		
Jan - Nov Total	564,320	597,139	5.8%	687,755	764,922	11.2%	302,355	262,272	-13.3%
2011 Total	622,407			760,163			329,125		
Month	Condensed & Evap. Milk ²								
	2011	2012	% Change						
January	81,287	81,356	0.1%						
February	83,500	79,115	-5.3%						
March	99,251	91,466	-7.8%						
April	98,021	92,986	-5.1%						
May	97,394	93,000	-4.5%						
June	94,852	84,820	-10.6%						
July	93,364	90,866	-2.7%						
August	93,607	95,398	1.9%						
September	85,149	85,525	0.4%						
October	90,003	97,574	8.4%						
November	75,724	81,019	7.0%						
December	65,701								
Jan - Nov Total	992,152	973,126	-1.9%						
2011 Total	1,057,853								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2011 - 2012**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	20,307	22,665	11.6%	29,821	29,103	-2.4%	111,618	114,154	2.3%
February	20,099	21,848	8.7%	24,875	25,155	1.1%	101,348	109,222	7.8%
March	25,254	24,282	-3.8%	25,280	27,631	9.3%	112,701	115,625	2.6%
April	22,963	22,697	-1.2%	26,917	27,436	1.9%	105,952	110,484	4.3%
May	22,924	21,119	-7.9%	28,322	29,286	3.4%	114,440	113,149	-1.1%
June	21,465	23,237	8.3%	27,473	25,556	-7.0%	105,176	106,715	1.5%
July	23,178	22,386	-3.4%	26,412	25,777	-2.4%	105,760	108,730	2.8%
August	22,627	22,133	-2.2%	27,783	26,944	-3.0%	107,209	101,932	-4.9%
September	21,983	23,812	8.3%	25,243	24,022	-4.8%	104,588	96,488	-7.7%
October	26,293	23,593	-10.3%	24,481	25,898	5.8%	108,441	105,790	-2.4%
November	23,436	23,183	-1.1%	26,172	26,315	0.5%	108,872	107,389	-1.4%
December	22,344			27,785			118,448		
Jan - Nov Total	250,528	250,954	0.2%	292,778	293,123	0.1%	1,186,106	1,189,677	0.3%
2011 Total	272,872			320,564			1,304,554		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	3,754	4,824	28.5%	*	*	*	9,128	9,086	-0.5%
February	4,080	4,399	7.8%	*	*	*	8,934	9,336	4.5%
March	4,323	5,254	21.5%	*	*	*	10,172	10,581	4.0%
April	4,561	4,182	-8.3%	*	*	*	8,988	8,749	-2.7%
May	4,832	4,631	-4.2%	*	*	*	9,943	9,537	-4.1%
June	4,354	4,637	6.5%	*	*	*	9,090	8,882	-2.3%
July	4,421	4,683	5.9%	*	*	*	9,013	9,660	7.2%
August	4,324	4,579	5.9%	*	*	*	10,043	10,748	7.0%
September	4,843	4,560	-5.8%	*	*	*	9,536	8,844	-7.3%
October	4,711	4,365	-7.4%	*	*	*	9,194	9,596	4.4%
November	4,974	4,451	-10.5%	*	*	*	9,279	8,645	-6.8%
December	4,083			*			8,859		
Jan - Nov Total	49,177	50,566	2.8%	*	*	*	103,322	103,664	0.3%
2011 Total	53,260			*			112,180		
Month	Other Cheeses 1/			Total Cheese					
	2011	2012	% Change	2011	2012	% Change			
January	10,957	9,660	-11.8%	188,999	196,326	3.9%			
February	6,748	10,415	54.3%	172,330	184,842	7.3%			
March	9,733	11,641	19.6%	193,135	199,073	3.1%			
April	11,667	10,839	-7.1%	183,783	189,053	2.9%			
May	10,632	10,514	-1.1%	196,939	194,164	-1.4%			
June	11,169	10,878	-2.6%	185,068	183,645	-0.8%			
July	10,047	10,887	8.4%	183,346	185,653	1.3%			
August	12,666	8,101	-36.0%	187,237	179,989	-3.9%			
September	11,982	7,509	-37.3%	181,053	170,201	-6.0%			
October	11,709	8,238	-29.6%	189,437	184,122	-2.8%			
November	9,957	9,793	-1.6%	188,870	185,038	-2.0%			
December	9,795			195,709					
Jan - Nov Total	117,266	108,474	-7.5%	2,050,197	2,052,105	0.1%			
2011 Total	127,061			2,245,906					

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2011 - 2012**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	*	*	*	8,732	9,969	14.2%	71,385	80,346	12.6%
February	*	*	*	7,809	9,187	17.6%	68,329	75,571	10.6%
March	*	*	*	8,850	10,614	19.9%	77,403	82,162	6.1%
April	*	*	*	8,329	9,964	19.6%	75,428	80,922	7.3%
May	*	*	*	8,681	8,999	3.7%	85,307	79,543	-6.8%
June	*	*	*	8,242	11,427	38.6%	82,367	83,089	0.9%
July	*	*	*	8,479	10,255	20.9%	81,279	82,647	1.7%
August	*	*	*	8,328	8,688	4.3%	85,260	80,723	-5.3%
September	*	*	*	8,474	9,526	12.4%	78,590	74,155	-5.6%
October	*	*	*	9,097	9,049	-0.5%	82,276	84,267	2.4%
November	*	*	*	8,719	9,386	7.6%	78,862	78,931	0.1%
December	*	*	*	11,727			80,055		
Jan - Nov Total	*	*	*	93,739	107,064	14.2%	866,486	882,356	1.8%
2011 Total	*			105,466			946,540		
Month	Lactose Powders (Human and Animal)								
	2011	2012	% Change						
January	26,526	29,192	10.1%						
February	24,415	27,322	11.9%						
March	28,024	28,690	2.4%						
April	27,047	28,802	6.5%						
May	29,041	28,810	-0.8%						
June	28,468	29,115	2.3%						
July	28,908	29,784	3.0%						
August	28,241	27,466	-2.7%						
September	27,489	27,797	1.1%						
October	27,516	26,323	-4.3%						
November	27,170	26,500	-2.5%						
December	27,979								
Jan - Nov Total	302,845	309,802	2.3%						
2011 Total	330,824								

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,329,957	3,587,849	3.84%	3.79%	8.90%	8.93%	\$15.68	\$16.65
February	3,104,945	3,477,146	3.79%	3.74%	8.87%	8.89%	\$17.93	\$15.51
March	3,524,818	3,772,736	3.74%	3.73%	8.86%	8.88%	\$18.38	\$15.47
April	3,455,312	3,597,922	3.69%	3.68%	8.84%	8.87%	\$17.92	\$14.90
May	3,610,947	3,706,753	3.65%	3.61%	8.84%	8.84%	\$18.13	\$14.30
June	3,447,274	3,491,052	3.64%	3.62%	8.81%	8.83%	\$20.30	\$14.64
July	3,469,714	3,465,801	3.57%	3.63%	8.77%	8.79%	\$20.16	\$15.11
August	3,436,774	3,273,030	3.60%	3.68%	8.80%	8.74%	\$20.27	\$16.53
September	3,254,604	3,153,537	3.63%	3.71%	8.83%	8.83%	\$18.99	\$17.67
October	3,364,079	3,274,609	3.71%	3.77%	8.88%	8.90%	\$18.23	\$19.67
November	3,284,181	3,239,475	3.80%	3.84%	8.97%	8.96%	\$18.89	\$19.89
December	3,435,095		3.83%		8.98%		\$17.37	
Jan - Nov Total/Avg	37,282,603	38,039,910	3.70%	3.71%	8.85%	8.86%	\$18.63	\$16.39
2011 Total/Avg	40,717,698		3.71%		8.86%		\$18.52	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	58,465	28,124	4.58%	4.75%	9.20%	9.28%	\$15.11	\$16.90
February	54,547	26,403	4.46%	4.64%	9.17%	9.23%	\$19.61	\$15.64
March	62,723	30,570	4.42%	4.59%	9.16%	9.23%	\$19.33	\$15.84
April	59,881	31,756	4.37%	4.47%	9.15%	9.20%	\$16.64	\$15.38
May	64,175	32,985	4.32%	4.41%	9.12%	9.17%	\$16.96	\$15.27
June	61,107	30,365	4.28%	4.41%	9.10%	9.16%	\$21.17	\$16.37
July	62,364	28,472	4.18%	4.45%	9.03%	9.16%	\$21.33	\$17.06
August	60,749	27,677	4.18%	4.46%	9.07%	9.10%	\$20.60	\$18.77
September	56,743	26,203	4.24%	4.57%	9.10%	9.21%	\$18.31	\$20.28
October	59,757	28,565	4.33%	4.64%	9.15%	9.25%	\$17.89	\$22.36
November	54,655	25,047	4.55%	4.79%	9.26%	9.31%	\$19.89	\$21.78
December	57,656		4.62%		9.27%		\$17.64	
Jan - Nov Total/Avg	655,166	316,166	4.36%	4.56%	9.14%	9.21%	\$18.80	\$17.79
2011 Total/Avg	712,822		4.38%		9.15%		\$18.71	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
November 2011, September 2012, October 2012, November 2012**

Receipts and Usage	2011 November	2012 September	2012 October	2012 November	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	883,391	882,116	882,596	882,438	-0.1%
Base	3,479	3,232	3,124	3,031	-12.9%
Overbase	3,163,220	2,920,435	2,994,942	3,146,725	-0.5%
Other Source Milk	0	0	0	0	
Daily Average	4,050,090	3,805,783	3,880,662	4,032,194	-0.4%
Usage: Class 1	332,767	301,408	335,123	336,892	1.2%
Class 2	338,519	338,173	384,008	417,197	23.2%
Class 3	188,722	238,627	232,124	193,710	2.6%
Class 4a	1,643,031	1,420,842	1,399,661	1,479,517	-10.0%
Class 4b	1,547,051	1,506,734	1,529,745	1,604,879	3.7%
Daily Average	4,050,090	3,805,783	3,880,662	4,032,194	-0.4%
Solids-not-fat					
Receipts: Quota	2,154,230	2,150,744	2,151,509	2,151,695	-0.1%
Base	6,973	6,304	6,082	5,613	-19.5%
Overbase	7,423,411	6,901,659	7,014,582	7,259,379	-2.2%
Other Source Milk	0	0	0	0	
Daily Average	9,584,614	9,058,708	9,172,173	9,416,687	-1.8%
Usage: Class 1	1,607,383	1,492,038	1,600,455	1,577,904	-1.8%
Class 2	391,787	386,783	416,186	401,044	2.4%
Class 3	177,033	226,519	234,834	201,194	13.6%
Class 4a	3,081,245	2,741,111	2,674,972	2,849,706	-7.5%
Class 4b	4,327,166	4,212,258	4,245,727	4,386,840	1.4%
Daily Average	9,584,614	9,058,708	9,172,173	9,416,687	-1.8%
Class 1 (Daily Average)	14,409,215	13,390,681	14,365,197	14,147,780	-1.8%

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	37.7%	34.2%	38.0%	38.2%	0.5%
Solids-not-fat	74.6%	69.4%	74.4%	73.3%	-1.3%

Announced Pool Prices, November 2012			
Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$1.971	\$1.527	\$20.19
Base	\$1.971	\$1.332	\$18.49
Overbase	\$1.971	\$1.332	\$18.49

¹ Daily totals may not agree due to rounding.

² Based on handler reports of pool milk receipts and utilization.

³ Percent change from November 2011.

⁴ Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

⁵ Quota prices are subject to regional quota adjuster.

Class and Pool Prices

**Minimum Prices¹ for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and
Pool Prices for Quota, Overbase² and Blend, June 2009 - January 2013**

Month	Year	No. Calif. Class 1	So. Calif. Class 1	No. Calif. Class 2	So. Calif. Class 2	Statewide Class 3	Statewide Class 4a	Statewide Class 4b	Statewide Quota	Statewide Overbase	Statewide Blend ³	Fed. Order Class III
		<i>Dollars per Hundredweight</i>										
June	2009	11.70	11.97	10.34	10.57	10.29	10.06	9.52	11.32	9.62	10.16	9.97
July		11.88	12.15	10.34	10.57	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.09	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46	13.50	15.18	16.14	14.44	15.15	16.68
August		18.01	18.28	13.76	13.99	13.71	15.40	16.57	17.48	15.78	16.58	17.73
September		19.34	19.61	13.76	13.99	13.71	16.62	17.50	18.42	16.72	17.73	19.00
October		20.55	20.82	16.44	16.67	16.39	17.96	19.43	20.17	18.47	19.73	21.02
November		23.17	23.44	16.44	16.67	16.39	18.27	18.48	20.19	18.49	19.94	20.83
December		23.08	23.35	18.54	18.77	18.49						
January	2013	20.24	20.51	18.54	18.77	18.49						

¹ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

² Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

³ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices ¹ January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ²		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012
	2011	2012	2011	2012				
<i>Dollars Per Pound</i>								
January	1.9323	1.5964	1.4308	1.5654		0.6959	1.2221	1.3676
February	2.0710	1.4511	1.8689	1.4854		0.6693	1.3149	1.3604
March	2.0930	1.4734	1.8529	1.5200		0.5431	1.4409	1.3293
April	1.9971	1.4403	1.6136	1.4969		0.5153	1.5317	1.2749
May	2.0518	1.3477	1.6526	1.5147		0.4950	1.5612	1.1735
June	2.1325	1.4565	2.0542	1.6221		0.4834	1.6199	1.0891
July	2.0330	1.5571	2.1100	1.6746		0.4931	1.5852	1.0781
August	2.0868	1.7350	2.0360	1.7992		0.5355	1.5775	1.2113
September	1.9443	1.8589	1.7716	1.8850	0.6078	0.5897	1.5570	1.2913
October	1.8055	1.9164	1.7184	2.0692	0.6300	0.6091	1.5095	1.4184
November	1.7727	1.8526	1.8582	1.9755	0.6403	0.6238	1.4573	1.4840
December	1.6228		1.6551		0.6606		1.4022	

¹ All commodity prices are for the 26th of the prior month to the 25th of the current month.
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

² Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price ¹ January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ¹		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices ²	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012	2011	2012
	2011	2012	2011	2012						
<i>Dollars Per Pound</i>									<i>Dollars Per Cwt.</i>	
January	1.7798	1.6070	1.3434	1.5808	0.3988	0.6806	1.1470	1.3913	17.3543	18.9962
February	2.1000	1.4840	1.7952	1.4902	0.4181	0.6813	1.2648	1.3690	19.7137	18.0792
March	2.0967	1.4353	2.0081	1.4778	0.4775	0.5425	1.3875	1.3537	22.1380	17.6877
April	1.9993	1.4657	1.6115	1.4895	0.4856	0.5213	1.5067	1.3075	21.3743	17.4174
May	2.0618	1.3311	1.6284	1.5227	0.4963	0.4963	1.5358	1.2416	21.8874	17.2834
June	2.1434	1.4039	1.9932	1.6089	0.5306	0.4838	1.6081	1.1187	22.8528	18.0753
July	2.0328	1.5283	2.1219	1.6445	0.5606	0.4888	1.6025	1.0456	23.7180	18.4868
August	2.0902	1.6902	2.1390	1.7529	0.5838	0.5269	1.5706	1.1754	24.0356	19.8138
September	2.0288	1.8463	1.7895	1.8393	0.6056	0.5825	1.5618	1.2609	21.9727	21.0251
October	1.7634	1.9352	1.7309	2.0911	0.6263	0.6038	1.5480	1.3843	20.7392	23.6403
November	1.8444	1.8873	1.8206	2.0718	0.6344	0.6225	1.4922	1.4643	21.1424	23.5467
December	1.6448	1.6102	1.7335	1.7836	0.6550	0.6338	1.4145	1.5020	20.3544	20.7131

¹ All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFD price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

² Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

California Milk Production Cost Comparison, by Region First - Third Quarters, 2011-2012

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
	<i>Dollars per Hundredweight</i>									
1st Quarter										
Total Costs	\$20.48	\$23.47	\$15.09	\$16.79	\$14.97	\$16.31	\$15.20	\$16.36	\$15.15	\$16.63
Total Costs & Allowances*	\$22.41	\$25.28	\$16.65	\$18.21	\$16.53	\$17.77	\$16.90	\$17.89	\$16.73	\$18.09
2nd Quarter										
Total Costs	\$18.75	\$22.00	\$15.16	\$16.99	\$15.11	\$16.64	\$15.08	\$16.04	\$15.21	\$16.84
Total Costs & Allowances*	\$20.67	\$23.60	\$16.73	\$18.34	\$16.68	\$18.02	\$16.76	\$17.47	\$16.79	\$18.22
3rd Quarter										
Total Costs	\$20.32	\$22.34	\$16.47	\$18.19	\$16.91	\$18.61	\$16.53	\$17.53	\$16.80	\$18.46
Total Costs & Allowances*	\$22.23	\$23.96	\$18.07	\$19.62	\$18.53	\$20.12	\$18.26	\$19.07	\$18.43	\$19.94

* Includes an allowance for management and a return on investment

2012 Milk Mailbox Prices (In Dollars per Hundredweight)

Area	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
California	\$16.36	\$15.22	\$14.99	\$14.59	\$13.97	\$14.38	\$14.77	\$16.20	\$17.36			
USDA	\$19.30	\$17.32	\$17.24	\$16.87	\$16.29	\$16.21	\$16.88	\$18.22	\$19.88			

¹ California mailbox price calculated by CDFA

² All federal milk market order weighted average, as calculated by USDA.

In September 2012, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.88 per cwt., up \$1.66 from the August 2012 average, and down \$1.51 from the September 2011 average. The component tests of producer milk in September 2012 were: butterfat, 3.69%; protein, 3.09%; and other solids, 5.73%. On an individual reporting area basis, mailbox prices increased in all Federal milk order reporting areas from the previous month. Mailbox prices in September 2012 ranged from \$22.39 in Florida to \$18.87 in Indiana.



Average Retail Prices
Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets
November 2010 through December 2012

Month	Year	Class 1 Farm Price ¹				Average Whole Milk Retail Price Collected by AC Nielsen ²				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		Dollars Per Gallon								
December	2010	1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July		1.54	1.54	1.54	1.54	3.29	3.42	2.97	2.21	2.98
August		1.57	1.63	1.63	1.63	3.25	3.42	2.93	2.39	2.86
September		1.69	1.71	1.71	1.72	3.35	3.49	2.96	2.47	3.03
October		1.79	1.83	1.83	1.83	3.37	3.52	2.98	2.40	2.96
November ³		2.02	1.98	1.98	1.99	3.60	3.72	3.25	2.41	3.14
December		2.01	2.04	2.04	2.05					
January	2013	1.76	1.83	1.83	1.84					

Month	Year	Class 1 Farm Price ¹				Average Whole Milk Retail Price Collected by AC Nielsen ²				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		Dollars Per Gallon								
December	2010	1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July		1.51	1.50	1.45	1.55	3.53	3.82	2.63	3.10	3.04
August		1.55	1.59	1.54	1.64	3.53	3.87	2.67	3.16	3.10
September		1.66	1.68	1.63	1.73	3.62	3.92	2.85	3.20	3.15
October		1.77	1.79	1.74	1.84	3.71	3.98	3.00	3.25	3.19
November ³		1.99	1.94	1.90	2.00	3.95	4.19	3.10	3.34	3.35
December		1.98	2.00	1.96	2.06					
January	2013	1.74	1.79	1.75	1.85					

¹ Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

² The Department has contracted with A.C. Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

³ November data as reported by A.C. Nielsen, data through 11/24/12.

Source: CDFA Dairy Marketing Branch Announced Class Prices; A.C. Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

Minimum Class 1, 2, 3, 4a, 4b Prices Market Milk (F.O.B. Processing Plant)

▶ CLASS 1 for January 2013

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.7744	\$1.2492	\$0.0360	\$20.24
Southern California	\$1.7744	\$1.2492	\$0.0391	\$20.51
Statewide Average Cwt. Price:				
Based Upon Production				\$20.26
Based Upon Utilization				\$20.39

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (November 26 th to December 10 th)	\$1.6102
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (November 26 th to December 10 th)	\$1.7836
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending November 23 rd and November 30 th)	\$1.5020
Western Dry Whey (Mostly) – Simple Average (for weeks ending November 30 th and December 7 th)	\$0.6338

COMMODITY REFERENCE PRICE FOR JANUARY CLASS 1 PRICING: \$20.7131

Pending the outcome of the December 21, 2012 hearing, the February 2013 Class 1 prices will be announced on or before January 22, 2013.

▶ CLASS 2 for December 2012 and January 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$2.0070	\$1.3239	\$18.54
Southern California	\$2.0070	\$1.3506	\$18.77

▶ CLASS 3 for December 2012 and January 2013

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$2.0070	\$1.3182	\$18.49

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (October 26 th to November 25 th)	\$1.8526
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (October 26 th to November 25 th)	\$1.9755
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (October 26 th to November 25 th)	\$1.4840
Western Dry Whey (Mostly) – Monthly Simple Average (October 26 th to November 25 th)	\$0.6238

February and March 2013 Class 2 and 3 prices will be announced no later than 4:00 p.m. on February 1, 2013.

▶ CLASS 4a for November 2012

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.9687	\$1.3077	\$18.27

▶ CLASS 4b for November 2012

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.9687	\$1.3319	\$18.48

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (October 26 th to November 25 th)	\$1.8526
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (October 26 th to November 25 th)	\$1.9755
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (October 26 th to November 25 th)	\$1.4840
Western Dry Whey (Mostly) – Monthly Simple Average (October 26 th to November 25 th)	\$0.6238

December 2012 Class 4a and 4b prices will be announced no later than 4:00 p.m. on January 2, 2013.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk
(Weighted Average Prices in Dollars Per Gallon)

CITY	September 2012				October 2012				November 2012			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.34	3.24	3.29	3.15	3.42	3.34	3.37	3.21	3.54	3.45	3.52	3.39
Atlanta	3.29	3.24	3.18	3.20	3.41	3.36	3.30	3.32	3.47	3.41	3.36	3.38
Baltimore	3.74	3.72	3.62	3.45	3.73	3.72	3.63	3.44	3.78	3.77	3.69	3.55
Birmingham	3.71	3.64	3.62	3.62	3.80	3.74	3.69	3.73	3.85	3.78	3.71	3.76
Boston	3.08	3.03	3.06	2.95	3.09	3.04	3.07	3.02	3.17	3.12	3.13	3.03
Buffalo/Rochester	2.58	2.47	2.41	2.22	2.58	2.48	2.42	2.23	2.68	2.60	2.54	2.24
Charlotte	3.60	3.58	3.62	3.61	3.66	3.63	3.68	3.68	3.83	3.78	3.80	3.78
Chicago	2.82	2.52	2.64	2.62	2.80	2.61	2.73	2.73	2.92	2.77	2.92	2.90
Cincinnati	2.78	2.71	2.70	2.75	2.68	2.60	2.59	2.64	2.78	2.70	2.68	2.72
Cleveland	2.93	2.80	2.90	2.87	2.98	2.86	2.91	2.88	3.05	2.92	2.96	2.92
Columbus	2.78	2.71	2.68	2.67	2.82	2.76	2.71	2.71	2.84	2.78	2.73	2.74
Dallas	3.04	2.97	2.98	2.91	3.06	2.97	2.97	2.88	3.17	3.08	3.09	3.00
Denver	3.03	2.94	3.02	2.90	2.96	2.85	2.89	2.75	3.14	3.04	3.08	2.95
Des Moines	3.70	3.46	3.31	3.10	3.84	3.59	3.43	3.20	3.97	3.72	3.56	3.31
Detroit	2.74	2.68	2.59	2.65	2.81	2.74	2.63	2.71	2.85	2.77	2.68	2.75
Grand Rapids	2.83	2.75	2.68	2.70	2.86	2.81	2.69	2.72	2.93	2.89	2.75	2.78
Greenville	3.54	3.55	3.51	3.50	3.57	3.57	3.58	3.55	3.85	3.89	3.88	3.83
Hartford-New Haven	3.77	3.78	3.71	3.71	3.80	3.83	3.77	3.77	3.89	3.90	3.85	3.93
Houston	3.29	3.19	3.05	2.99	3.29	3.21	3.18	3.10	3.39	3.29	3.21	3.10
Indianapolis	2.96	2.89	2.79	2.80	2.91	2.85	2.74	2.75	3.04	2.95	2.84	2.85
Jacksonville	3.68	3.59	3.58	3.57	3.75	3.66	3.71	3.68	3.83	3.74	3.78	3.75
Kansas City	3.94	3.77	3.66	3.52	4.02	3.85	3.73	3.61	4.12	3.95	3.81	3.69
Las Vegas	2.96	2.93	2.96	3.17	2.98	2.95	3.00	3.18	3.25	3.14	3.16	3.27
Little Rock	3.79	3.69	3.58	3.53	3.81	3.70	3.57	3.50	3.94	3.82	3.67	3.61
Los Angeles	3.35	3.22	3.33	2.92	3.37	3.26	3.35	2.94	3.60	3.50	3.54	3.15
Louisville	2.79	2.75	2.66	2.71	2.97	2.96	2.86	2.91	3.13	3.10	3.01	3.05
Memphis	3.37	3.28	3.09	3.16	3.38	3.31	3.09	3.21	3.49	3.40	3.20	3.27
Miami	3.70	3.63	3.61	3.62	3.79	3.74	3.74	3.74	3.87	3.81	3.82	3.80
Milwaukee	3.44	2.69	2.71	2.62	3.43	2.74	2.89	2.68	3.57	2.87	3.16	2.88
Minneapolis	3.42	2.99	3.02	3.05	3.59	3.21	3.24	3.28	3.78	3.39	3.41	3.39
Nashville	3.39	3.35	3.20	3.17	3.46	3.41	3.23	3.20	3.55	3.50	3.32	3.30
New Orleans-Mobile	4.30	4.24	4.30	4.52	4.25	4.25	4.33	4.51	4.33	4.32	4.37	4.59
New York	3.97	3.88	3.85	3.74	4.00	3.90	3.90	3.76	4.05	3.96	4.01	3.87
Oklahoma City-Tulsa	3.95	3.84	3.76	3.69	4.05	3.93	3.86	3.75	4.21	4.08	3.97	3.89
Omaha	3.48	3.42	3.19	3.13	3.66	3.52	3.39	3.25	3.81	3.65	3.49	3.34
Orlando	3.57	3.52	3.54	3.52	3.70	3.65	3.68	3.66	3.77	3.72	3.74	3.73
Philadelphia	3.93	3.81	3.70	3.55	4.00	3.89	3.75	3.60	4.12	4.00	3.87	3.70
Phoenix	2.47	2.43	2.44	2.41	2.40	2.29	2.31	2.25	2.41	2.28	2.30	2.22
Pittsburgh	3.76	3.59	3.54	3.40	3.87	3.68	3.62	3.48	3.97	3.78	3.71	3.57
Portland	3.20	2.96	3.03	2.99	3.25	3.02	3.10	3.05	3.34	3.12	3.19	3.19
Raleigh-Durham	3.66	3.62	3.62	3.59	3.67	3.62	3.61	3.59	3.81	3.75	3.76	3.72
Richmond- Norfolk	3.49	3.27	3.05	2.99	3.63	3.36	3.13	3.05	3.73	3.44	3.20	3.13
Sacramento	3.62	3.47	3.58	3.58	3.71	3.56	3.66	3.67	3.95	3.80	3.89	3.92
Salt Lake City-Boise	2.85	2.66	2.64	2.80	3.00	2.82	2.78	2.93	3.10	2.80	2.75	2.91
San Diego	3.49	3.33	3.49	3.15	3.52	3.30	3.43	3.09	3.72	3.59	3.71	3.39
San Francisco	3.92	3.69	4.06	3.79	3.98	3.75	4.13	3.83	4.19	4.02	4.36	4.07
Seattle	3.15	2.90	2.99	3.00	3.19	2.91	3.02	3.03	3.35	3.10	3.19	3.23
St Louis	3.44	3.33	3.42	3.29	3.58	3.46	3.55	3.40	3.69	3.54	3.64	3.50
Syracuse	2.91	2.73	2.65	2.42	2.97	2.81	2.72	2.47	3.09	2.93	2.85	2.56
Tampa	3.49	3.48	3.52	3.51	3.60	3.59	3.65	3.65	3.64	3.64	3.71	3.70
Washington DC	3.81	3.74	3.66	3.48	3.86	3.81	3.71	3.52	3.91	3.88	3.77	3.61
West Texas	3.02	2.99	3.15	3.03	3.24	3.22	3.36	3.33	3.27	3.21	3.38	3.27
Total US	3.37	3.25	3.24	3.18	3.42	3.30	3.29	3.23	3.53	3.41	3.40	3.33

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. November data through the week ending 11/24/12.



Fluid Milk Sales Container Survey for October 2012
Sales of Market Whole, Reduced Fat, Lowfat, and Skim Milks: October 2012
Reported In Number of Units Sold and Percent of Total Class 1 Sales in October 2012

CONTAINER SIZE & CHARACTERISTIC		TOTAL NUMBER OF UNITS SOLD BY CONTAINER SIZE	PERCENT OF TOTAL CLASS 1 SALES UNITS SOLD CONVERTED TO GALLONS
6 Gallon	Bag	66,828	0.62%
	Plastic	6,362	0.06%
TOTAL 6 GALLON		73,190	0.68%
5 Gallon	Bag	10,173	0.08%
	Plastic	0	0.00%
TOTAL 5 GALLON		10,173	0.08%
1 Gallon	Glass	0	0.00%
	Paper	14,164	0.02%
	Plastic	44,103,343	68.40%
TOTAL 1 GALLON		44,117,507	68.42%
1/2 Gallon	Glass	133,666	0.10%
	Paper	11,365,826	8.81%
	Plastic	9,357,124	7.26%
TOTAL 1/2 GALLON		20,856,616	16.17%
Quart	Glass	161,322	0.06%
	Paper	4,134,541	1.60%
	Plastic	2,200,772	0.85%
TOTAL 1 QUART		6,496,635	2.52%
Pint	Paper	926,611	0.18%
	Plastic	2,302,904	0.45%
TOTAL 1 PINT		3,229,515	0.63%
1/3 Quart	Paper	1,009,110	0.13%
	Plastic	306,681	0.04%
TOTAL 1/3 QUART		1,315,791	0.17%
1/2 Pint	Paper	84,232,408	8.16%
	Plastic	4,681,733	0.45%
TOTAL 1/2 PINT		88,914,141	8.62%
4 Oz. Pouch	Paper	2,167,413	0.11%
	Plastic	85,260	0.00%
TOTAL 4 OZ.		2,252,673	0.11%
8 Oz. Pouch	Paper	3,080,016	0.30%
	Plastic	10,956,662	1.06%
TOTAL 8 OZ.		14,036,678	1.36%
12 Ounces	Paper	1,654	0.00%
	Plastic	300,839	0.04%
TOTAL 12 OZ.		302,493	0.04%
13.5 or 14 Ounces	Paper	125,817	0.02%
	Plastic	360,671	0.06%
TOTAL 14 OZ.		486,488	0.08%
OTHER SIZES			
300 Gal	Totes	576	0.27%
5 Ltr	Bag	29,528	0.06%
20 oz.	Bag	54,060	0.01%
96 oz.	Plastic	538,128	0.63%
2.5 Gal	Bag	39,372	0.15%
TOTAL OTHER SIZE UNITS		661,664	1.12%

Survey data was collected from California market milk handlers at the request of the California Department of Food and Agriculture.

While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.

January 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1 New Year's Day All State Offices Closed	2 Class 4a, 4b Price Announcement	3	4	5
6	7	8 Weekly NFDM	9	10	11	12
13	14	15 Weekly NFDM Monthly Statistical Reports Due	16	17	18	19
20	21 Martin Luther King Day All State Offices Closed	22 Weekly NFDM	23	24 December Quota, Base, Overbase, Pool Price Announcement	25	26
27	28	29 Weekly NFDM	30	31		



California Department of Food and Agriculture
Karen Ross, Secretary

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Outside California 1-916-442-MILK

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The California Dairy Information Bulletin (ISSN-0892-4406) is published monthly as a cooperative effort of the California Department of Food and Agriculture Dairy Marketing and Milk Pooling Branches, and the USDA/NASS California Agricultural Statistics Service. In accordance with the California Government Code and ADA requirements, this publication can be made available in an alternative format by contacting the Dairy Marketing Branch at (916) 900-5014, by email at dairy@cdfa.ca.gov, or contacting TDD 1-800-735-0193.

The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.