

Dairy Information Bulletin

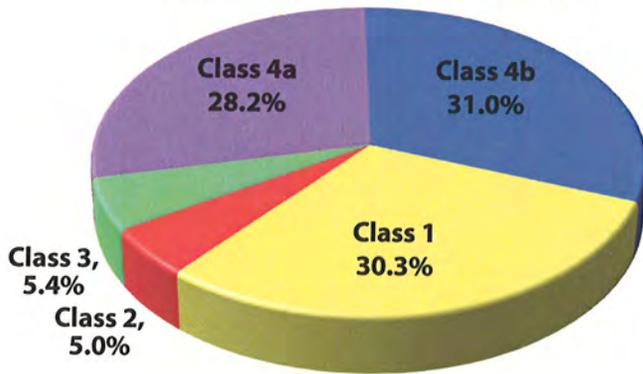
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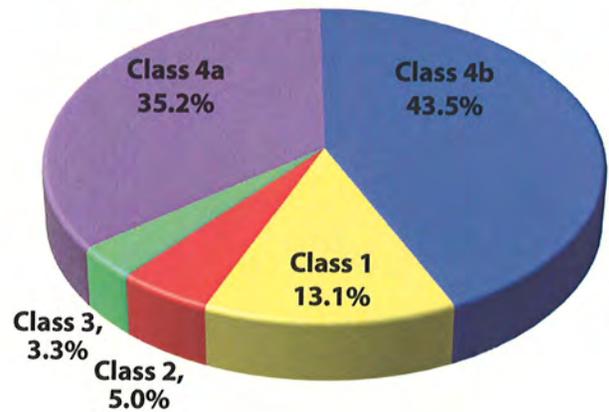
April 2013

Percent Utilization of Pooled Milk in California by Class, Comparing 1992 to 2012

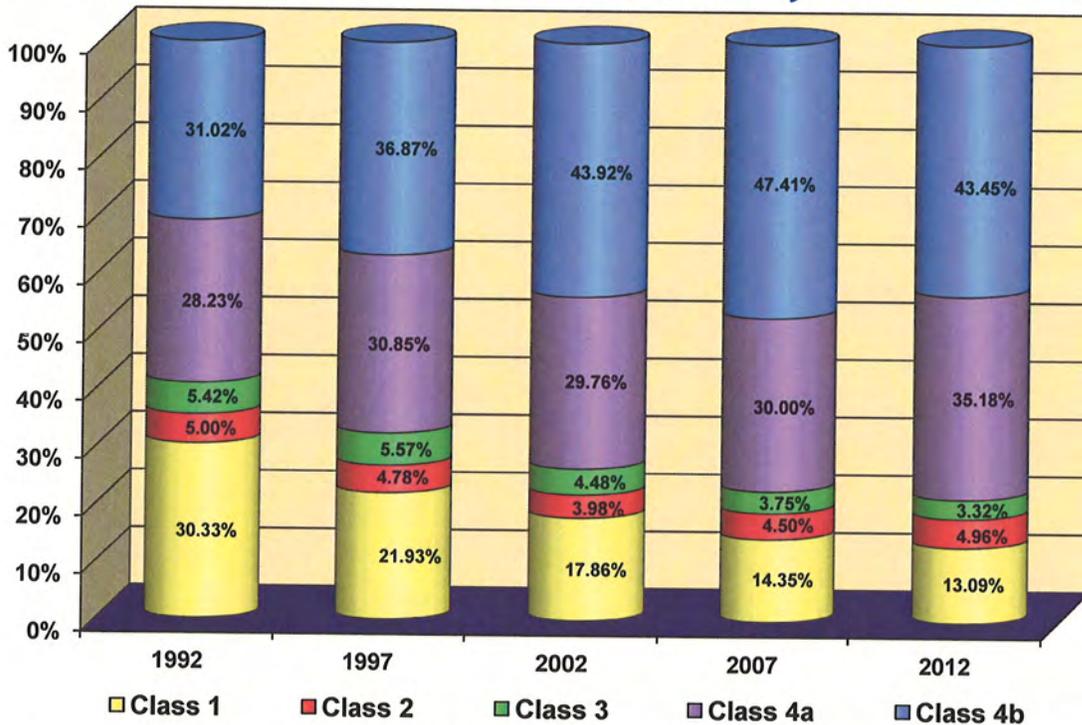
California Pooled Milk 1992



California Pooled Milk 2012



Utilization of Pooled Milk in California, by Class: 1992 - 2012



► Over the last 20 years: As indicated by the chart above, Classes 1 and 3 have shown steady decreases in utilization, while Class 2 has remained even or slightly increased. Since 2007, the utilization trend changed with Class 4a (butter and nonfat dry milk) increasing its share of pool utilization and Class 4b (cheese and whey products) showing a decline in utilization.



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TABLE OF CONTENTS

Dairy Industry News	3
Milk & Dairy Product Production Tables	
Table 1: California Commercial Milk Production, by Month	5
Table 2: California Dairy Average Milk Production	5
Table 3: California Milk Production, by County	6, 7
Table 4: Pooled Milk Utilization, by Classes and Months	8, 9
Table 5: Pooled Milk Production, by Months.....	10
Table 6: Net Milk Available in California, by Months	10
Table 7: Sales of California Class 1 Market Milk Products, by Months.....	11
Table 8: Sales of California Class 1 Organic Milk Products, by Months	12
Table 9: Sales of California Class 1 Flavored Milk Products, by Months.....	13
Table 10: Sales of California Class 1 Products, by Marketing Area	14
Table 11: Class 2 Production of Dairy Products in California	15
Table 12: Class 3 Production of Dairy Products in California	16
Table 13: Class 4a Production of Dairy Products in California	17
Table 14: Class 4b Production of Dairy Products in California	18, 19
Prices	
Table 15: Average Prices Paid for Market Milk in California	20
Table 16: Average Prices Paid for Manufacturing Milk in California	20
Table 17: Pool Price Data Summary.....	21
Class and Pool Prices	22
Commodity Prices Used to Calculate Class 4a/4b Prices	23
Commodity Prices Used to Calculate Class 1 Prices	23
Milk Production Cost Comparison Summary for California	24
Milk Mailbox Prices, U.S.....	24
Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices	25
Minimum Class Prices	26
U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks	27
Calendar	28

National Dairy Situation & Outlook – USDA Estimates

Milk Production

Monthly: USDA estimates overall milk production across the U.S. was down by 3.5% in February 2013, compared to February 2012 (Numbers were not adjusted for the 2012 leap year). USDA reports that California milk production decreased 8.0% compared to February 2012 (on 2,000 less cows and 155 less pounds of milk per cow). Among other western states, compared to February 2012, Arizona was down 6.8%; New Mexico was down 3.9%; and Washington was down 3.6%. Eight of the top 10 states reported a production decrease. The largest increase was reported by Kansas at 3.7% growth in milk production (on 8,000 more cows and 45 less pounds of milk per cow).

Quarterly: For the fourth quarter of 2012 compared to the third quarter of 2012, U.S. milk cow numbers decreased to 9.203 million head, milk production per cow increased to 5,335 pounds; the net effect was slightly increased milk production at 49.1 billion pounds. USDA projects that for the first quarter of 2013 compared to the fourth quarter of 2012, U.S. milk cow numbers will increase to 9.225 million head, production per cow will increase to 5,490 pounds; the net effect would be increased milk production to 50.6 billion pounds.

Milk Prices

Comparing the fourth quarter of 2012 to the third quarter of 2012, U.S. average milk prices increased to \$21.47/cwt. USDA projects that for the first quarter of 2013, U.S. average all-milk prices will be \$19.30-19.50/cwt.; Class III prices will be \$17.25-17.45/cwt.; and Class IV prices will be \$17.55-17.85/cwt.

Utility Cow Prices

Comparing the fourth quarter of 2012 to the third quarter of 2012, average U.S. utility cow prices were down \$3.13/cwt. to a national average of \$73.81/cwt. USDA projects that utility cow prices will average \$76-78/cwt. in the first quarter of 2013.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during February 2013 totaled 3.22 billion pounds, 8.0 percent less than the quantity produced during February 2012 (a leap year). For the twelve months ending February 2013, total milk production decreased 1.6 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of February 2013, as compared to February 2012, the total manufacture of butter decreased 9.3 percent; manufacture of nonfat dried milk for human consumption decreased 37.8 percent; manufacture of total cheese decreased 5.2 percent, and manufacture of total frozen products decreased 5.7 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during February 2013 decreased 3.2 percent compared to sales during February 2012.

Note: February numbers were not adjusted for the 2012 leap year.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
March 2011 - February 2013**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
March	3,524,818	3,772,736	7.0%	62,723	30,570	-51.3%	3,587,541	3,803,305	6.0%
April	3,455,312	3,597,922	4.1%	59,881	31,756	-47.0%	3,515,192	3,629,678	3.3%
May	3,610,947	3,706,753	2.7%	64,175	32,985	-48.6%	3,675,122	3,739,738	1.8%
June	3,447,274	3,491,052	1.3%	61,107	30,365	-50.3%	3,508,381	3,521,417	0.4%
July	3,469,714	3,465,801	-0.1%	62,364	28,472	-54.3%	3,532,078	3,494,273	-1.1%
August	3,436,774	3,273,030	-4.8%	60,749	27,677	-54.4%	3,497,523	3,300,707	-5.6%
September	3,254,604	3,153,537	-3.1%	56,743	26,203	-53.8%	3,311,347	3,179,740	-4.0%
October	3,364,079	3,274,609	-2.7%	59,757	28,565	-52.2%	3,423,835	3,303,174	-3.5%
November	3,284,181	3,234,481	-1.5%	54,655	25,047	-54.2%	3,338,836	3,259,529	-2.4%
December	3,435,095	3,385,737	-1.4%	57,656	28,162	-51.2%	3,492,752	3,413,899	-2.3%
January	3,587,849	3,407,055	-5.0%	28,124	54,300	93.1%	3,615,973	3,461,355	-4.3%
February	3,477,146	3,174,807	-8.7%	26,403	49,988	89.3%	3,503,549	3,224,795	-8.0%
Jan-Feb Total	7,064,995	6,581,862	-6.8%	54,528	104,288	91.3%	7,119,522	6,686,150	-6.1%
Mar-Feb Total	41,347,792	40,937,521	-1.0%	654,338	394,088	-39.8%	42,002,129	41,331,609	-1.6%
2012 Total	41,420,654			344,328			41,764,982		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
March 2012 - February 2013**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2012-2013	% Change	2012-2013	% Change	2012-2013	% Change
February	119,902		910		120,812	
March	121,701	1.5%	986	8.3%	122,687	1.6%
April	119,931	-1.5%	1,059	7.3%	120,989	-1.4%
May	119,573	-0.3%	1,064	0.5%	120,637	-0.3%
June	116,368	-2.7%	1,012	-4.9%	117,381	-2.7%
July	111,800	-3.9%	918	-9.3%	112,718	-4.0%
August	105,582	-5.6%	893	-2.8%	106,474	-5.5%
September	105,118	-0.4%	873	-2.2%	105,991	-0.5%
October	105,633	0.5%	921	5.5%	106,554	0.5%
November	107,816	2.1%	835	-9.4%	108,651	2.0%
December	109,217	1.3%	908	8.8%	110,126	1.4%
January	109,905	0.6%	1,752	92.8%	111,657	1.4%
February	113,386	3.2%	1,785	1.9%	115,171	3.1%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test,
in Pounds, in California, by Counties and Regions ¹
February 2013**

County and Region	Bulk Milk		Total	Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	323,547	10,265	333,812	-12.5%	4.65%	9.29%
Calaveras						
Colusa						
Contra Costa						
Del Norte	2,555,199	360,207	2,915,406	-6.5%	4.32%	9.03%
El Dorado						
Fresno	209,357,754	55,436	209,413,190	-5.6%	3.80%	8.92%
Glenn	31,584,946	1,156,319	32,741,265	-5.5%	3.86%	8.88%
Humboldt	12,668,961	2,635,333	15,304,294	-8.9%	4.25%	8.95%
Inyo						
Kern	324,647,034	108,049	324,755,083	-5.1%	3.75%	8.85%
Kings	331,659,358	319,869	331,979,227	-9.3%	3.78%	8.89%
Lake						
Lassen						
Madera	132,239,073	269,850	132,508,923	-12.3%	3.69%	8.88%
Marin	10,617,627	0	10,617,627	-16.9%	3.72%	8.93%
Mariposa						
Mendocino						
Merced	438,455,219	33,242,559	471,697,778	-4.8%	3.93%	8.98%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	26,499,185	0	26,499,185	-3.8%	3.82%	8.92%
San Benito						
San Francisco						
San Joaquin	176,937,094	26,294	176,963,388	-10.5%	3.77%	8.89%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,195,549	0	1,195,549	-4.5%	3.83%	8.76%
Solano						
Sonoma	35,070,861	51,805	35,122,666	-10.9%	3.78%	8.93%
Stanislaus	318,256,534	9,372,015	327,628,549	-6.2%	3.85%	8.93%
Sutter						
Tehama	5,456,755	355,540	5,812,295	-10.1%	4.26%	9.11%
Trinity						
Tulare	895,924,536	2,024,462	897,948,998	-6.5%	3.84%	8.95%
Tuolumne						
Yolo						
Yuba	4,565,738	0	4,565,738	-26.0%	4.11%	8.93%
N. California	2,965,645,228	49,988,003	3,015,633,231	-7.1%	3.83%	8.93%

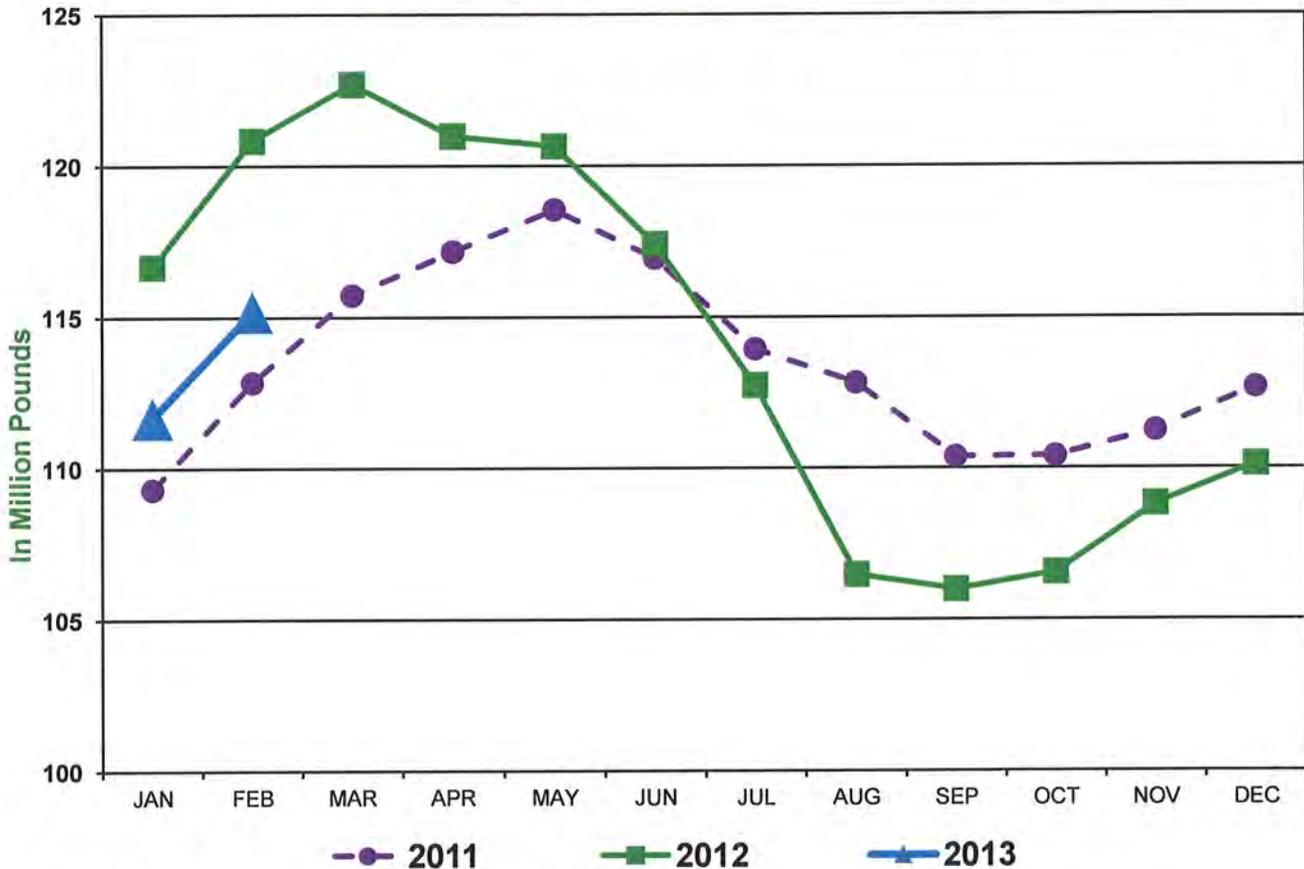
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹
February 2013

County and Region	Bulk Milk		Percent change from 2012	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Total			
Imperial	9,193,780	0	-36.4%	3.79%	8.95%
Los Angeles					
Orange					
Riverside	79,088,405	0	-10.3%	3.68%	8.88%
San Bernardino	109,125,604	0	-22.4%	3.68%	8.81%
San Diego	3,778,801	0	-13.0%	3.56%	8.82%
San Luis Obispo					
Santa Barbara					
Ventura					
S. California	209,161,742	0	-18.3%	3.68%	8.84%
State Total	3,174,806,970	49,988,003	-8.0%	3.82%	8.92%

¹ Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2011, 2012, 2013



February 2012 Milk Production included 29 days.

MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2012 - 2013**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	10,023	10,104	7,684	8,373	5,618	3,703	59,046	56,234
February	9,197	8,667	7,834	8,695	6,138	5,129	55,552	49,507
March	9,715		8,455		6,683		60,905	
April	9,448		8,024		7,168		55,983	
May	9,484		8,544		7,444		56,176	
June	8,957		7,922		7,780		50,472	
July	9,804		9,611		9,501		45,154	
August	10,134		10,638		9,654		39,502	
September	9,042		10,145		7,159		42,625	
October	10,389		11,904		7,196		43,389	
November	10,107		12,516		5,811		44,385	
December	10,130		8,306		4,125		53,466	
Jan - Feb Total	19,220	18,771	15,518	17,068	11,756	8,832	114,598	105,741
Change from 2012		-2.3%		10.0%		-24.9%		-7.7%
2012 Total	116,431		111,583		84,278		606,657	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	48,801	48,170	12,312	11,532	5,815	4,743	107,977	97,371
February	44,458	41,906	11,612	10,677	6,766	6,071	105,792	92,971
March	46,857		11,719		8,602		116,438	
April	45,422		11,569		7,563		109,552	
May	45,768		11,952		8,055		113,569	
June	40,986		11,113		7,587		106,996	
July	43,482		11,962		8,044		98,671	
August	47,075		11,874		8,074		78,733	
September	44,761		11,603		6,796		82,233	
October	49,614		12,902		7,280		82,924	
November	47,337		12,031		6,036		85,491	
December	46,350		10,852		4,010		98,265	
Jan - Feb Total	93,258	90,076	23,924	22,210	12,581	10,814	213,768	190,343
Change from 2012		-3.4%		-7.2%		-14.0%		-11.0%
2012 Total	550,910		141,502		84,627		1,186,640	
Month	Fluid							
	2012	2013						
January	438,032	432,770						
February	399,572	376,411						
March	420,505							
April	407,744							
May	410,934							
June	368,961							
July	393,924							
August	426,711							
September	401,720							
October	445,321							
November	424,433							
December	416,511							
Jan - Feb Total	837,604	809,181						
Change from 2012		-3.4%						
2012 Total	4,954,369							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2012 - 2013**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2012	2013	2012	2013	2012	2013	2012	2013
January	50,280	50,194	27,356	27,370	105,295	101,238	132,651	128,607
February	48,577	45,411	25,612	24,722	101,686	92,688	127,298	117,409
March	51,823		27,380		110,201		137,581	
April	49,065		26,492		103,197		129,689	
May	49,443		27,350		103,742		131,092	
June	48,670		26,453		97,348		123,801	
July	48,854		27,366		95,559		122,924	
August	47,113		27,391		89,651		117,042	
September	45,202		26,463		87,710		114,173	
October	47,422		27,360		92,940		120,301	
November	48,146		26,473		94,493		120,966	
December	51,245		27,349		99,923		127,272	
Jan - Feb Total	98,857	95,605	52,968	52,091	206,981	193,926	259,949	246,017
Change from 2012		-3.3%		-1.7%		-6.3%		-5.4%
2012 Total	585,841		323,044		1,181,745		1,504,789	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2012	2013	2012	2013	2012	2013	2012	2013
January	137,900	135,286	66,713	66,730	246,092	230,374	312,805	297,103
February	134,125	123,878	62,462	60,287	240,290	215,217	302,751	275,503
March	144,606		66,769		261,452		328,222	
April	138,881		64,603		248,385		312,988	
May	141,858		66,702		254,500		321,202	
June	135,389		64,500		237,570		302,070	
July	136,183		66,729		231,613		298,343	
August	132,862		66,780		211,838		278,618	
September	126,368		64,522		207,239		271,761	
October	131,618		66,697		217,641		284,337	
November	131,605		64,551		217,950		282,501	
December	136,496		66,683		229,289		295,972	
Jan - Feb Total	272,025	259,165	129,175	127,016	486,382	445,590	615,557	572,606
Change from 2012		-4.7%		-1.7%		-8.4%		-7.0%
2012 Total	1,627,891		787,712		2,803,858		3,591,570	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2012 - 2013**

Month	Pool Milk		Grade A Milk Not Pooled ¹		Total Grade A Milk ²		Total Grade B Milk	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,500,827	3,317,644	87,023	89,411	3,587,849	3,407,055	28,124	54,300
February	3,402,921	3,086,147	74,225	88,660	3,477,146	3,174,807	26,403	49,988
March	3,691,094		81,642		3,772,736		30,570	
April	3,522,833		75,089		3,597,922		31,756	
May	3,627,769		78,983		3,706,753		32,985	
June	3,417,423		73,629		3,491,052		30,365	
July	3,391,207		74,595		3,465,801		28,472	
August	3,186,288		86,743		3,273,030		27,677	
September	3,075,377		78,160		3,153,537		26,203	
October	3,192,239		82,370		3,274,609		28,565	
November	3,150,638		83,843		3,234,481		25,047	
December	3,299,136		86,602		3,385,737		28,162	
Jan - Feb Total	6,903,747	6,403,791	161,248	178,071	7,064,995	6,581,862	54,528	104,288
Change from 2012		-7.2%		10.4%		-6.8%		91.3%
2012 Total	40,457,751		962,903		41,420,654		344,328	

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2012 - 2013**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2012	2013	2012	2013	2012	2013	2012	2013
January	3,615,973	3,461,355	57,391	52,887	38,010	31,864	3,635,354	3,482,377
February	3,503,549	3,224,795	52,619	49,598	37,291	35,584	3,518,878	3,238,809
March	3,803,305		62,478		37,824		3,827,959	
April	3,629,678		63,369		35,652		3,657,395	
May	3,739,738		63,772		37,596		3,765,913	
June	3,521,417		62,074		33,064		3,550,428	
July	3,494,273		64,179		31,237		3,527,215	
August	3,300,707		60,408		29,156		3,331,958	
September	3,179,740		57,488		22,774		3,214,455	
October	3,303,174		55,611		25,885		3,332,900	
November	3,259,529		49,017		29,210		3,279,336	
December	3,413,899		52,042		31,580		3,434,361	
Jan - Feb Total	7,119,522	6,686,150	110,010	102,485	75,301	67,449	7,154,232	6,721,186
Change from 2012		-6.1%		-6.8%		-10.4%		-6.1%
2012 Total	41,764,982		700,448		389,279		42,076,152	

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
March 2011 - February 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
March	18,604	18,255	-1.9%	24,964	24,659	-1.2%	9,849	9,349	-5.1%
April	17,506	17,279	-1.3%	23,637	23,171	-2.0%	8,889	8,506	-4.3%
May	17,701	17,541	-0.9%	23,992	23,336	-2.7%	9,441	8,984	-4.8%
June	17,430	17,462	0.2%	23,688	23,126	-2.4%	7,780	7,560	-2.8%
July	17,705	17,967	1.5%	24,021	23,826	-0.8%	7,387	7,140	-3.3%
August	18,300	18,416	0.6%	25,010	24,656	-1.4%	8,235	8,471	2.9%
September	17,421	17,157	-1.5%	24,019	23,008	-4.2%	9,123	8,728	-4.3%
October	18,110	18,526	2.3%	25,001	25,103	0.4%	9,566	9,624	0.6%
November	17,950	17,722	-1.3%	24,425	24,194	-0.9%	8,798	8,587	-2.4%
December	18,553	18,490	-0.3%	25,327	25,422	0.4%	8,408	8,009	-4.7%
January	18,050	18,004	-0.3%	24,747	25,132	1.6%	9,032	8,685	-3.8%
February	16,615	16,210	-2.4%	22,359	22,341	-0.1%	8,571	7,981	-6.9%
Jan - Feb Total	34,666	34,214	-1.3%	47,106	47,473	0.8%	17,603	16,666	-5.3%
Mar - Feb Total	213,945	213,030	-0.4%	291,190	287,975	-1.1%	105,079	101,625	-3.3%
2012 Total	213,481			287,608			102,562		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
March	10,920	10,032	-8.1%	64,338	62,295	-3.2%	1,685	1,695	0.6%
April	9,683	9,088	-6.1%	59,715	58,045	-2.8%	1,558	1,611	3.4%
May	10,369	9,630	-7.1%	61,503	59,491	-3.3%	1,505	1,633	8.5%
June	8,575	7,534	-12.1%	57,473	55,681	-3.1%	1,523	1,547	1.6%
July	7,690	7,099	-7.7%	56,803	56,032	-1.4%	1,451	1,563	7.7%
August	9,089	8,554	-5.9%	60,633	60,098	-0.9%	1,528	1,630	6.6%
September	10,045	9,230	-8.1%	60,609	58,123	-4.1%	1,513	1,460	-3.5%
October	10,301	10,216	-0.8%	62,978	63,469	0.8%	1,607	1,719	7.0%
November	9,430	9,027	-4.3%	60,603	59,531	-1.8%	1,826	1,832	0.4%
December	8,996	8,557	-4.9%	61,283	60,479	-1.3%	1,740	1,761	1.2%
January	9,827	9,447	-3.9%	61,656	61,268	-0.6%	1,593	1,714	7.6%
February	9,377	8,561	-8.7%	56,922	55,094	-3.2%	1,569	1,547	-1.4%
Jan - Feb Total	19,204	18,008	-6.2%	118,578	116,362	-1.9%	3,162	3,261	3.1%
Mar - Feb Total	114,303	106,975	-6.4%	724,517	709,606	-2.1%	19,098	19,713	3.2%
2012 Total	108,171			711,822			19,614		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
March	66,023	63,990	-3.1%	1,714	1,615	-5.8%			
April	61,273	59,656	-2.6%	1,607	1,564	-2.7%			
May	63,008	61,125	-3.0%	1,639	1,634	-0.3%			
June	58,995	57,229	-3.0%	1,567	1,531	-2.3%			
July	58,254	57,595	-1.1%	1,792	1,730	-3.4%			
August	62,162	61,728	-0.7%	1,790	2,092	16.9%			
September	62,122	59,583	-4.1%	1,610	1,436	-10.8%			
October	64,585	65,187	0.9%	1,663	1,680	1.0%			
November	62,429	61,364	-1.7%	2,082	1,527	-26.6%			
December	63,024	62,240	-1.2%	2,078	1,508	-27.4%			
January	63,249	62,982	-0.4%	1,784	1,563	-12.4%			
February	58,490	56,641	-3.2%	1,627	1,367	-16.0%			
Jan - Feb Total	121,739	119,623	-1.7%	3,411	2,930	-14.1%			
Mar - Feb Total	743,615	729,319	-1.9%	20,953	19,246	-8.1%			
2012 Total	731,436			19,727					

1 Reported by California plants only.

2 Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

3 Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
March 2011 - February 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
March	894	1,007	12.6%	1,345	1,496	11.2%	705	739	4.8%
April	837	976	16.6%	1,228	1,362	10.8%	656	693	5.6%
May	830	964	16.2%	1,162	1,232	6.0%	665	672	1.1%
June	861	956	11.0%	1,333	1,222	-8.3%	661	647	-2.1%
July	804	1,017	26.5%	1,231	1,215	-1.3%	629	691	10.0%
August	932	1,147	23.2%	1,391	1,553	11.7%	686	770	12.2%
September	926	1,027	10.9%	1,595	1,362	-14.6%	691	778	12.6%
October	912	1,196	31.2%	1,532	1,587	3.6%	704	813	15.5%
November	959	1,139	18.8%	1,531	1,484	-3.1%	672	829	23.5%
December	1,005	1,195	18.9%	1,676	1,570	-6.3%	718	765	6.5%
January	999	1,331	33.2%	1,733	1,664	-4.0%	755	824	9.2%
February	917	1,119	22.1%	1,332	1,439	8.1%	654	711	8.7%
Jan - Feb Total	1,916	2,450	27.9%	3,065	3,103	1.3%	1,409	1,535	9.0%
Mar - Feb Total	10,875	13,074	20.2%	17,089	17,186	0.6%	8,195	8,932	9.0%
2012 Total	12,540			17,148			8,806		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
March	637	611	-4.1%	3,581	3,853	7.6%			
April	587	596	1.6%	3,308	3,626	9.6%			
May	582	578	-0.8%	3,240	3,446	6.4%			
June	596	540	-9.3%	3,451	3,366	-2.5%			
July	549	594	8.2%	3,212	3,516	9.5%			
August	634	603	-4.9%	3,642	4,073	11.8%			
September	631	579	-8.3%	3,842	3,745	-2.5%			
October	620	629	1.3%	3,768	4,225	12.1%			
November	543	612	12.6%	3,704	4,064	9.7%			
December	636	559	-12.1%	4,035	4,089	1.3%			
January	594	690	16.2%	4,081	4,509	10.5%			
February	563	527	-6.4%	3,466	3,797	9.6%			
Jan - Feb Total	1,157	1,217	5.2%	7,546	8,306	10.1%			
Mar - Feb Total	7,172	7,117	-0.8%	43,331	46,309	6.9%			
2012 Total	7,057			45,550					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
March 2011 - February 2013**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change
March	62	57	-8.7%	74	61	-17.5%	1,197	679	-43.3%
April	58	52	-10.2%	72	58	-19.3%	1,024	618	-39.6%
May	58	55	-6.3%	69	61	-12.1%	1,134	607	-46.5%
June	54	56	4.7%	66	73	11.2%	669	573	-14.3%
July	54	53	-3.2%	65	74	14.6%	585	603	3.1%
August	67	54	-19.6%	64	72	11.8%	636	650	2.3%
September	66	59	-10.8%	66	71	7.0%	694	606	-12.8%
October	67	67	-1.2%	73	79	7.7%	746	659	-11.6%
November	63	56	-11.6%	60	60	-1.1%	679	592	-12.7%
December	62	53	-14.0%	68	66	-2.1%	651	559	-14.2%
January	61	52	-14.9%	62	63	1.3%	610	572	-6.3%
February	53	48	-7.8%	58	56	-3.3%	611	558	-8.7%
Jan - Feb Total	114	101	-11.6%	119	118	-0.9%	1,221	1,130	-7.5%
Mar - Feb Total	726	661	-8.9%	797	794	-0.5%	9,236	7,276	-21.2%
2012 Total	674			795			7,367		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2011-2012	2012-2013	% Change	2011-2012	2012-2013	% Change			
March	2,817	2,398	-14.9%	4,150	3,195	-23.0%			
April	2,079	1,976	-5.0%	3,233	2,705	-16.3%			
May	2,694	2,443	-9.3%	3,956	3,165	-20.0%			
June	1,220	722	-40.8%	2,008	1,424	-29.1%			
July	306	290	-5.2%	1,011	1,021	1.0%			
August	1,358	1,409	3.8%	2,124	2,185	2.9%			
September	2,460	2,305	-6.3%	3,287	3,040	-7.5%			
October	2,487	2,796	12.4%	3,374	3,601	6.7%			
November	1,982	2,030	2.4%	2,784	2,737	-1.7%			
December	1,440	1,562	8.4%	2,222	2,240	0.8%			
January	2,231	2,220	-0.5%	2,965	2,907	-2.0%			
February	2,278	2,186	-4.1%	2,999	2,848	-5.1%			
Jan - Feb Total	4,510	4,406	-2.3%	5,964	5,754	-3.5%			
Mar - Feb Total	23,353	22,337	-4.4%	34,113	31,067	-8.9%			
2012 Total	22,441			31,277					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
February 2011, February 2012, February 2013

Products and Marketing Areas	Sales			Change to February 2013 from	
	February 2011	February 2012	February 2013	February 2011	February 2012
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	6,973,825	6,844,430	6,555,718	-6.0%	-4.2%
S. California	10,011,167	9,770,978	9,654,563	-3.6%	-1.2%
State Total	16,984,992	16,615,408	16,210,281	-4.6%	-2.4%
Reduced Fat Milk					
N. California	9,184,716	9,591,174	9,086,543	-1.1%	-5.3%
S. California	12,972,975	12,767,792	13,254,579	2.2%	3.8%
State Total	22,157,691	22,358,966	22,341,122	0.8%	-0.1%
Lowfat/Light Milk					
N. California	4,287,367	3,733,689	3,397,954	-20.7%	-9.0%
S. California	4,396,162	4,836,963	4,583,183	4.3%	-5.2%
State Total	8,683,529	8,570,652	7,981,137	-8.1%	-6.9%
Skim/Nonfat/Fat free Milk					
N. California	3,921,807	4,265,069	3,870,113	-1.3%	-9.3%
S. California	5,672,482	5,111,630	4,691,240	-17.3%	-8.2%
State Total	9,594,289	9,376,699	8,561,353	-10.8%	-8.7%
Beverage Milk Totals					
N. California	24,367,715	24,434,362	22,910,328	-6.0%	-6.2%
S. California	33,052,786	32,487,363	32,183,565	-2.6%	-0.9%
State Total	57,420,501	56,921,725	55,093,893	-4.1%	-3.2%
Half - And - Half					
N. California	658,266	722,107	725,368	10.2%	0.5%
S. California	844,548	846,577	821,797	-2.7%	-2.9%
State Total	1,502,814	1,568,684	1,547,165	3.0%	-1.4%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2012 - 2013**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	10,684	9,308	-12.9%	1,915	1,905	-0.5%	1,948	2,118	8.7%
February	8,961	7,516	-16.1%	1,811	1,572	-13.2%	2,003	1,973	-1.5%
March	8,725			1,915			2,522		
April	8,889			1,781			2,220		
May	10,931			2,054			2,282		
June	8,816			1,785			2,042		
July	9,121			1,751			2,186		
August	9,857			1,984			2,451		
September	8,072			1,733			2,286		
October	8,822			1,894			2,692		
November	7,279			2,185			2,148		
December	6,945			1,685			1,977		
Jan - Feb Total	19,645	16,824	-14.4%	3,726	3,477	-6.7%	3,952	4,091	3.5%
2012 Total	107,102			22,493			26,759		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	637	755	18.6%	57,613	50,641	-12.1%	3,279	3,064	-6.5%
February	627	655	4.4%	51,483	47,857	-7.0%	3,259	2,830	-13.2%
March	733			50,384			3,598		
April	654			47,367			3,173		
May	700			46,517			3,456		
June	645			44,983			3,239		
July	671			51,086			3,899		
August	708			51,666			4,290		
September	671			48,844			3,674		
October	717			51,483			3,962		
November	764			43,840			3,864		
December	744			42,018			3,142		
Jan - Feb Total	1,265	1,410	11.5%	109,096	98,498	-9.7%	6,538	5,894	-9.9%
2012 Total	8,271			587,282			42,835		

1/ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

Creamed, Lowfat, and Nonfat Cottage Cheese data has been removed due to confidentiality rules.

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons 1/
2012 - 2013**

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	7,398	5,673	-23.3%	1,217	1,397	14.8%	225	210	-6.6%
February	10,531	9,707	-7.8%	1,360	1,531	12.6%	280	272	-2.9%
March	11,975			1,735			357		
April	11,444			1,954			364		
May	12,737			2,254			340		
June	13,042			2,118			348		
July	12,975			2,216			336		
August	13,564			2,099			402		
September	9,410			1,657			393		
October	11,631			1,574			255		
November	9,463			1,174			252		
December	7,149			1,140			110		
Jan - Feb Total	17,929	15,381	-14.2%	2,577	2,928	13.6%	504	481	-4.5%
2012 Total	131,318			20,497			3,662		
Month	Frozen Yogurt 3/			Total Frozen Products					
	2012	2013	% Change	2012	2013	% Change			
January	*	*	*	9,786	8,082	-17.4%			
February	*	*	*	13,357	12,596	-5.7%			
March	*			15,153					
April	*			14,919					
May	*			16,465					
June	*			16,739					
July	*			16,655					
August	*			17,342					
September	*			12,499					
October	*			14,221					
November	*			11,409					
December	*			8,952					
Jan - Feb Total	*	*	*	23,143	20,678	-10.7%			
2012 Total	*			167,497					

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

* Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2012 - 2013**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	62,657	59,190	-5.5%	74,309	56,867	-23.5%	27,952	36,189	29.5%
February	59,317	53,811	-9.3%	88,862	55,281	-37.8%	10,630	33,741	217.4%
March	64,209			101,174			7,297		
April	59,806			91,214			12,567		
May	59,734			97,752			9,081		
June	54,214			81,272			18,876		
July	49,701			62,609			31,819		
August	44,921			42,245			32,225		
September	46,509			40,410			34,757		
October	47,745			38,491			40,169		
November	48,325			46,585			36,898		
December	57,057			65,887			28,455		
Jan - Feb Total	121,974	113,001	-7.4%	163,171	112,148	-31.3%	38,582	69,930	81.3%
2012 Total	654,196			830,809			290,727		
Month	Condensed & Evap. Milk ²								
	2012	2013	% Change						
January	81,356	82,921	1.9%						
February	79,115	74,423	-5.9%						
March	91,466								
April	92,986								
May	93,000								
June	84,820								
July	90,866								
August	95,398								
September	85,525								
October	97,574								
November	81,019								
December	71,476								
Jan - Feb Total	160,471	157,344	-1.9%						
2012 Total	1,044,602								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2012 - 2013**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	22,665	21,371	-5.7%	29,103	31,640	8.7%	114,154	112,601	-1.4%
February	21,848	22,065	1.0%	25,155	25,551	1.6%	109,222	98,819	-9.5%
March	24,282			27,631			115,625		
April	22,697			27,436			110,484		
May	21,119			29,286			113,149		
June	23,237			25,556			106,715		
July	22,386			25,777			108,730		
August	22,133			26,944			101,932		
September	23,812			24,022			96,488		
October	23,593			25,898			105,790		
November	23,194			26,345			107,389		
December	19,946			32,000			115,858		
Jan - Feb Total	44,513	43,435	-2.4%	54,258	57,192	5.4%	223,376	211,420	-5.4%
2012 Total	270,911			325,154			1,305,535		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	4,824	3,835	-20.5%	*	*	*	9,086	10,562	16.2%
February	4,399	4,194	-4.6%	*	*	*	9,336	9,537	2.2%
March	5,254			*			10,581		
April	4,182			*			8,749		
May	4,631			*			9,537		
June	4,637			*			8,882		
July	4,683			*			9,660		
August	4,579			*			10,748		
September	4,560			*			8,844		
October	4,365			*			9,596		
November	4,451			*			8,679		
December	3,908			*			8,251		
Jan - Feb Total	9,223	8,030	-12.9%	*	*	*	18,421	20,099	9.1%
2012 Total	54,474			*			111,949		
Month	Other Cheeses 1/			Total Cheese					
	2012	2013	% Change	2012	2013	% Change			
January	9,660	9,843	1.9%	196,326	195,006	-0.7%			
February	10,415	11,632	11.7%	184,842	175,176	-5.2%			
March	11,641			199,073					
April	10,839			189,053					
May	10,514			194,164					
June	10,878			183,645					
July	10,887			185,653					
August	8,101			179,989					
September	7,509			170,201					
October	8,238			184,122					
November	9,797			185,118					
December	13,132			194,957					
Jan - Feb Total	20,075	21,475	7.0%	381,168	370,182	-2.9%			
2012 Total	121,611			2,247,142					

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2012 - 2013**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2012	2013	% Change	2012	2013	% Change	2012	2013	% Change
January	*	*	*	9,969	9,691	-2.8%	80,346	83,943	4.5%
February	*	*	*	9,187	8,976	-2.3%	75,571	69,231	-8.4%
March	*			10,614			82,162		
April	*			9,964			80,922		
May	*			8,999			79,543		
June	*			11,427			83,089		
July	*			10,255			82,647		
August	*			8,688			80,723		
September	*			9,526			74,155		
October	*			9,049			84,267		
November	*			9,386			78,931		
December	*			9,869			77,724		
Jan - Feb Total	*	*	*	19,156	18,667	-2.6%	155,918	153,174	-1.8%
2012 Total	*			116,933			960,080		
Month	Lactose Powders (Human and Animal)								
	2012	2013	% Change						
January	29,192	29,216	0.1%						
February	27,322	26,013	-4.8%						
March	28,690								
April	28,802								
May	28,810								
June	29,115								
July	29,784								
August	27,466								
September	27,797								
October	26,323								
November	26,500								
December	29,401								
Jan - Feb Total	56,515	55,229	-2.3%						
2012 Total	339,203								

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2012	2013	2012	2013	2012	2013	2012	2013
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,587,849	3,407,055	3.79%	3.88%	8.93%	8.94%	\$16.65	\$17.89
February	3,477,146	3,174,807	3.74%	3.80%	8.89%	8.92%	\$15.51	\$17.80
March	3,772,736		3.73%		8.88%		\$15.47	
April	3,597,922		3.68%		8.87%		\$14.90	
May	3,706,753		3.61%		8.84%		\$14.30	
June	3,491,052		3.62%		8.83%		\$14.64	
July	3,465,801		3.63%		8.79%		\$15.11	
August	3,273,030		3.68%		8.74%		\$16.53	
September	3,153,537		3.71%		8.83%		\$17.67	
October	3,274,609		3.77%		8.90%		\$19.67	
November	3,234,481		3.84%		8.96%		\$19.89	
December	3,385,737		3.86%		8.96%		\$18.60	
Jan - Feb Total/Avg	7,064,995	6,581,862	3.77%	3.84%	8.91%	8.93%	\$16.08	\$17.85
2012 Total/Avg	41,420,654		3.72%		8.87%		\$16.58	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2012 - 2013

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2012	2013	2012	2013	2012	2013	2012	2013
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	28,124	54,300	4.75%	4.87%	9.28%	9.34%	\$16.90	\$18.74
February	26,403	49,988	4.64%	4.79%	9.23%	9.32%	\$15.64	\$18.23
March	30,570		4.59%		9.23%		\$15.84	
April	31,756		4.47%		9.20%		\$15.38	
May	32,985		4.41%		9.17%		\$15.27	
June	30,365		4.41%		9.16%		\$16.37	
July	28,472		4.45%		9.16%		\$17.06	
August	27,677		4.46%		9.10%		\$18.77	
September	26,203		4.57%		9.21%		\$20.28	
October	28,565		4.64%		9.25%		\$22.36	
November	25,047		4.79%		9.31%		\$21.78	
December	28,162		4.74%		9.30%		\$19.15	
Jan - Feb Total/Avg	54,528	104,288	4.70%	4.83%	9.26%	9.33%	\$16.27	\$18.49
2012 Total/Avg	344,328		4.58%		9.22%		\$17.90	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
February 2012, December 2012, January 2013, February 2013**

Receipts and Usage	2012 February	2012 December	2013 January	2013 February	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	883,171	882,210	882,890	882,917	0.0%
Base	3,357	3,030	2,951	2,967	-11.6%
Overbase	3,503,045	3,220,299	3,262,788	3,307,306	-5.6%
Other Source Milk	0	0	0	0	
Daily Average	4,389,572	4,105,539	4,148,628	4,193,190	-4.5%
Usage: Class 1	317,153	326,779	325,933	309,537	-2.4%
Class 2	270,126	267,923	270,091	310,534	15.0%
Class 3	211,650	133,077	119,444	183,187	-13.4%
Class 4a	1,915,570	1,724,704	1,814,015	1,768,104	-7.7%
Class 4b	1,675,073	1,653,055	1,619,146	1,621,828	-3.2%
Daily Average	4,389,572	4,105,539	4,148,628	4,193,190	-4.5%
Solids-not-fat					
Receipts: Quota	2,153,855	2,151,079	2,152,565	2,153,091	0.0%
Base	6,674	5,825	5,550	5,344	-19.9%
Overbase	8,279,174	7,390,579	7,425,863	7,680,964	-7.2%
Other Source Milk	0	0	0	0	
Daily Average	10,439,703	9,547,483	9,583,978	9,839,399	-5.8%
Usage: Class 1	1,533,025	1,495,149	1,553,871	1,496,626	-2.4%
Class 2	400,398	350,057	372,013	381,327	-4.8%
Class 3	233,304	129,355	153,006	216,805	-7.1%
Class 4a	3,647,985	3,169,833	3,141,015	3,320,410	-9.0%
Class 4b	4,624,992	4,403,089	4,364,072	4,424,231	-4.3%
Daily Average	10,439,703	9,547,483	9,583,978	9,839,399	-5.8%
Class 1 (Daily Average)	13,778,355	13,435,827	13,960,330	13,443,239	-2.4%

Daily Class 1 Use as a Percent of Daily Quota

	<i>percent</i>				
Milk Fat	35.9%	37.0%	36.9%	35.1%	-0.8%
Solids-not-fat	71.2%	69.5%	72.2%	69.5%	-1.7%

Announced Pool Prices, February 2013

Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$1.647	\$1.447	\$18.36
Base	\$1.647	\$1.252	\$16.66
Overbase	\$1.647	\$1.252	\$16.66

¹ Daily totals may not agree due to rounding.

² Based on handler reports of pool milk receipts and utilization.

³ Percent change from February 2012.

⁴ Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

⁵ Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices¹ for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and Pool Prices for Quota, Overbase² and Blend, September 2009 - April 2013

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend ³	Class III
<i>Dollars per Hundredweight</i>												
September	2009	13.21	13.48	10.47	10.70	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.09	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46	13.50	15.18	16.14	14.44	15.15	16.68
August		18.01	18.28	13.76	13.99	13.71	15.40	16.57	17.48	15.78	16.58	17.73
September		19.34	19.61	13.76	13.99	13.71	16.62	17.50	18.42	16.72	17.73	19.00
October		20.55	20.82	16.44	16.67	16.39	17.96	19.43	20.17	18.47	19.73	21.02
November		23.17	23.44	16.44	16.67	16.39	18.27	18.48	20.19	18.49	19.94	20.83
December		23.08	23.35	18.54	18.77	18.49	17.47	16.30	18.97	17.27	18.65	18.66
January	2013	20.24	20.51	18.54	18.77	18.49	17.08	15.84	18.30	16.60	17.94	18.14
February		19.83	20.10	17.81	18.04	17.76	18.01	15.41	18.36	16.66	17.85	17.25
March		19.33	19.60	17.81	18.04	17.76						
April		19.49	19.77									

¹ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

² Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

³ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices ¹ January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ²		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013
	2012	2013	2012	2013				
<i>Dollars Per Pound</i>								
January	1.5964	1.4871	1.5654	1.7156	0.6959	0.6145	1.3676	1.5245
February	1.4511	1.5663	1.4854	1.6488	0.6693	0.5788	1.3604	1.5580
March	1.4734		1.5200		0.5431		1.3293	
April	1.4403		1.4969		0.5153		1.2749	
May	1.3477		1.5147		0.4950		1.1735	
June	1.4565		1.6221		0.4834		1.0891	
July	1.5571		1.6746		0.4931		1.0781	
August	1.7350		1.7992		0.5355		1.2113	
September	1.8589		1.8850		0.5897		1.2913	
October	1.9164		2.0692		0.6091		1.4184	
November	1.8526		1.9755		0.6238		1.4840	
December	1.5894		1.7607		0.6338		1.5199	

¹ All commodity prices are for the 26th of the prior month to the 25th of the current month.
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

² Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price ¹ January 2012 - December 2013

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ¹		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices ²	
	Grade AA Butter		Block Cheddar Cheese		2012	2013	2012	2013	2012	2013
	2012	2013	2012	2013						
<i>Dollars Per Pound</i>										
<i>Dollars Per Cwt.</i>										
January	1.6070	1.4830	1.5808	1.7436	0.6806	0.6275	1.3913	1.5085	18.9962	20.2502
February	1.4840	1.5450	1.4902	1.6460	0.6813	0.5831	1.3690	1.5397	18.0792	19.7504
March	1.4353	1.5847	1.4778	1.5819	0.5425	0.5638	1.3537	1.5400	17.6877	19.9198
April	1.4657		1.4895		0.5213		1.3075		17.4174	
May	1.3311		1.5227		0.4963		1.2416		17.2834	
June	1.4039		1.6089		0.4838		1.1187		18.0753	
July	1.5283		1.6445		0.4888		1.0456		18.4868	
August	1.6902		1.7529		0.5269		1.1754		19.8138	
September	1.8463		1.8393		0.5825		1.2609		21.0251	
October	1.9352		2.0911		0.6038		1.3843		23.6403	
November	1.8873		2.0718		0.6225		1.4643		23.5467	
December	1.6102		1.7836		0.6338		1.5020		20.7131	

¹ All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDm price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

² Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

California Milk Production Cost Comparison, by Region

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
<i>Dollars per Hundredweight</i>										
1st Quarter										
Total Costs	\$20.48	\$23.47	\$15.09	\$16.79	\$14.97	\$16.31	\$15.20	\$16.36	\$15.15	\$16.63
Total Costs & Allowances*	\$22.41	\$25.28	\$16.65	\$18.21	\$16.53	\$17.77	\$16.90	\$17.89	\$16.73	\$18.09
2nd Quarter										
Total Costs	\$19.18	\$22.00	\$15.52	\$16.99	\$15.44	\$16.64	\$15.37	\$16.04	\$15.55	\$16.84
Total Costs & Allowances*	\$21.10	\$23.60	\$17.09	\$18.34	\$17.01	\$18.02	\$17.05	\$17.47	\$17.13	\$18.22
3rd Quarter										
Total Costs	\$20.32	\$22.34	\$16.47	\$18.19	\$16.91	\$18.61	\$16.53	\$17.53	\$16.80	\$18.46
Total Costs & Allowances*	\$22.23	\$23.96	\$18.07	\$19.62	\$18.53	\$20.12	\$18.26	\$19.07	\$18.43	\$19.94
4th Quarter										
Total Costs	\$23.39	\$24.54	\$17.38	\$18.30	\$17.30	\$18.58	\$16.92	\$17.92	\$17.43	\$18.55
Total Costs & Allowances*	\$25.34	\$26.31	\$18.90	\$19.78	\$18.91	\$20.13	\$18.56	\$19.56	\$19.01	\$20.08

* Includes an allowance for management and a return on investment

Note: Change in methodology of calculating replacement cost, 2011 cost adjusted to reflect change

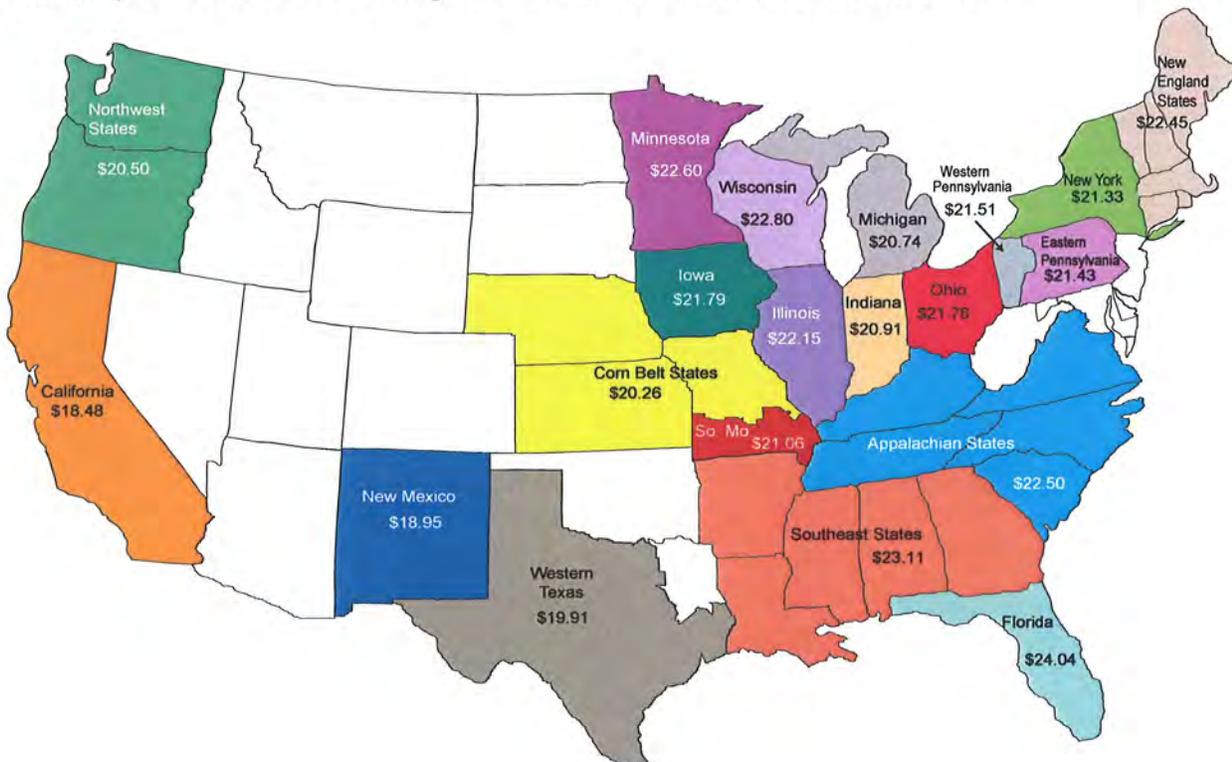
2012 Milk Mailbox Prices (In Dollars per Hundredweight)

Area	Jan.	Feb.	March	April	May	June	July	August	Sept.	Oct.	Nov.	Dec.
California	\$16.36	\$15.22	\$14.99	\$14.59	\$13.97	\$14.38	\$14.77	\$16.20	\$17.36	\$19.40	19.71	18.48
USDA	\$19.30	\$17.32	\$17.24	\$16.87	\$16.29	\$16.21	\$16.88	\$18.22	\$19.88	\$21.55	22.19	21.50

¹ California mailbox price calculated by CDFA

² All federal milk market order weighted average, as calculated by USDA.

In December 2012, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$21.50 per cwt., down \$0.77 from the revised November 2012 average, and up \$1.45 from the December 2011 average. The component tests of producer milk in December 2012 were: butterfat, 3.85%; protein, 3.18%; and other solids, 5.75%. On an individual reporting area basis, mailbox prices decreased in all Federal milk order reporting areas when compared to the previous month. Mailbox prices in December 2012 ranged from \$24.04 in Florida to \$18.95 in New Mexico.



Average Retail Prices
Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets
March 2011 through April 2013

Month	Year	Class 1 Farm Price ¹				Average Whole Milk Retail Price Collected by AC Nielsen ²				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		Dollars Per Gallon								
March	2011	1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July		1.54	1.54	1.54	1.54	3.29	3.42	2.97	2.21	2.98
August		1.57	1.63	1.63	1.63	3.25	3.42	2.93	2.39	2.86
September		1.69	1.71	1.71	1.72	3.35	3.49	2.96	2.47	3.03
October		1.79	1.83	1.83	1.83	3.37	3.52	2.98	2.40	2.96
November		2.02	1.98	1.98	1.99	3.60	3.72	3.25	2.41	3.14
December		2.01	2.04	2.04	2.05	3.62	3.75	3.24	2.52	3.16
January	2013	1.76	1.83	1.83	1.84	3.49	3.66	3.19	2.39	3.02
February ³		1.73	1.77	1.77	1.77	3.41	3.57	3.20	2.41	2.96
March		1.69	1.73	1.73	1.74					
		1.70	1.72	1.72	1.72					

Month	Year	Class 1 Farm Price ¹				Average Whole Milk Retail Price Collected by AC Nielsen ²				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		Dollars Per Gallon								
March	2011	1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July		1.51	1.50	1.45	1.55	3.53	3.82	2.63	3.10	3.04
August		1.55	1.59	1.54	1.64	3.53	3.87	2.67	3.16	3.10
September		1.66	1.68	1.63	1.73	3.62	3.92	2.85	3.20	3.15
October		1.77	1.79	1.74	1.84	3.71	3.98	3.00	3.25	3.19
November		1.99	1.94	1.90	2.00	3.95	4.19	3.10	3.34	3.35
December		1.99	2.00	1.96	2.06	4.01	4.22	3.09	3.23	3.22
January	2013	1.74	1.79	1.75	1.85	3.91	4.18	3.04	3.10	3.16
February ³		1.71	1.73	1.69	1.79	3.87	4.17	3.00	3.13	3.14
March		1.66	1.69	1.65	1.75					
April		1.68	1.68	1.64	1.74					

¹ Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

² The Department has contracted with A.C. Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

³ February data as reported by A.C. Nielsen, data through 2/16/13.

Source: CDFA Dairy Marketing Branch Announced Class Prices; A.C. Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

Minimum Class 1, 2, 3, 4a, 4b Prices Market Milk (F.O.B. Processing Plant)

The Class prices for the months February 2013 – May 2013 include the temporary price increases resulting from the December 21, 2012 public hearing.

▶ CLASS 1 for April 2013

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.7444	\$1.1937	\$0.0342	\$19.49
Southern California	\$1.7444	\$1.1937	\$0.0373	\$19.77
Statewide Average Cwt. Price:				
Based Upon Production				\$19.51
Based Upon Utilization				\$19.65

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26 th to March 10 th)	\$1.5847
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26 th to March 10 th)	\$1.5819
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending February 22 nd to March 1 st)	\$1.5400
Western Dry Whey (Mostly) – Simple Average (for weeks ending March 1 st and March 8 th)	\$0.5638
COMMODITY REFERENCE PRICE FOR APRIL CLASS 1 PRICING:	\$19.9198

The May 2013 Class 1 prices will be announced no later than 4:00 p.m. on April 10, 2013.

▶ CLASS 2 for February and March 2013

	LB. FAT	LB. SNF		EQUIVALENT PER CWT.
Northern California	\$1.5997	\$1.4031		\$17.81
Southern California	\$1.5997	\$1.4298		\$18.04

▶ CLASS 3 for February and March 2013

	LB. FAT	LB. SNF		EQUIVALENT PER CWT.
Statewide	\$1.5997	\$1.3974		\$17.76

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (December 26 th to January 25 th)	\$1.4871
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (December 26 th to January 25 th)	\$1.7156
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (December 26 th to January 25 th)	\$1.5245
Western Dry Whey (Mostly) – Monthly Simple Average (December 26 th to January 25 th)	\$0.6145

April and May 2013 Class 2 and 3 prices will be announced no later than 4:00 p.m. on April 2, 2013.

▶ CLASS 4a for February 2013

	LB. FAT	LB. SNF		EQUIVALENT PER CWT.
Statewide	\$1.6498	\$1.4063		\$18.01

▶ CLASS 4b for February 2013

	LB. FAT	LB. SNF		EQUIVALENT PER CWT.
Statewide	\$1.6498	\$1.1072		\$15.41

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (January 26 th to February 25 th)	\$1.5663
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (January 26 th to February 25 th)	\$1.6488
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (January 26 th to February 25 th)	\$1.5580
Western Dry Whey (Mostly) – Monthly Simple Average (January 26 th to February 25 th)	\$0.5788

March 2013 Class 4a and 4b prices will be announced no later than 4:00 p.m. on April 2, 2013.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk
(Weighted Average Prices in Dollars Per Gallon)

CITY	December 2012				January 2013				February 2013			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.54	3.48	3.54	3.36	3.47	3.42	3.49	3.32	3.33	3.32	3.40	3.27
Atlanta	3.55	3.49	3.44	3.46	3.37	3.29	3.25	3.26	3.41	3.32	3.26	3.26
Baltimore	3.77	3.72	3.68	3.51	3.77	3.74	3.69	3.54	3.77	3.72	3.68	3.51
Birmingham	3.91	3.85	3.79	3.83	3.85	3.79	3.74	3.77	3.83	3.75	3.71	3.77
Boston	3.12	3.07	3.07	2.99	3.05	3.00	3.02	3.02	3.11	3.05	3.08	3.04
Buffalo/Rochester	2.71	2.63	2.57	2.24	2.74	2.64	2.58	2.24	2.74	2.65	2.58	2.25
Charlotte	3.83	3.77	3.78	3.78	3.83	3.79	3.82	3.81	3.82	3.78	3.82	3.78
Chicago	3.03	2.86	3.03	2.88	2.97	2.82	3.04	2.80	2.88	2.74	2.98	2.91
Cincinnati	2.80	2.72	2.71	2.74	2.69	2.61	2.60	2.64	2.49	2.44	2.42	2.44
Cleveland	3.20	3.12	3.13	3.07	3.15	3.01	3.10	3.06	3.17	3.07	3.15	3.08
Columbus	2.91	2.84	2.80	2.80	2.77	2.69	2.67	2.67	2.48	2.44	2.46	2.44
Dallas	3.17	3.07	3.06	2.97	3.08	2.94	2.94	2.80	3.06	2.93	2.94	2.80
Denver	3.16	3.06	3.11	2.97	3.02	2.91	2.95	2.80	2.96	2.84	2.91	2.74
Des Moines	4.05	3.81	3.65	3.41	3.98	3.74	3.60	3.38	3.91	3.67	3.53	3.33
Detroit	2.82	2.77	2.64	2.71	2.76	2.71	2.59	2.68	2.64	2.61	2.49	2.55
Grand Rapids	2.92	2.89	2.73	2.77	2.87	2.84	2.70	2.73	2.94	2.90	2.78	2.81
Greenville	3.87	3.90	3.87	3.84	3.88	3.91	3.90	3.86	3.91	3.96	3.95	3.63
Hartford-New Haven	3.81	3.82	3.81	3.92	3.66	3.68	3.64	3.78	3.77	3.78	3.76	3.75
Houston	3.47	3.40	3.37	3.31	3.44	3.34	3.29	3.23	3.44	3.35	3.30	3.24
Indianapolis	3.09	3.01	2.89	2.90	2.85	2.80	2.71	2.72	3.00	2.94	2.85	2.85
Jacksonville	3.95	3.85	3.89	3.85	3.90	3.83	3.85	3.80	3.87	3.77	3.80	3.76
Kansas City	4.18	4.01	3.90	3.78	4.08	3.89	3.78	3.70	3.94	3.80	3.71	3.69
Las Vegas	3.24	3.10	3.14	3.18	3.19	3.04	3.06	3.03	3.20	3.02	3.09	3.07
Little Rock	4.11	4.00	3.86	3.82	4.06	3.93	3.81	3.77	3.98	3.86	3.75	3.71
Los Angeles	3.62	3.57	3.67	3.22	3.49	3.45	3.53	3.14	3.41	3.36	3.41	3.12
Louisville	3.08	3.06	2.96	2.99	2.98	2.95	2.83	2.86	2.97	2.95	2.82	2.86
Memphis	3.57	3.50	3.30	3.37	3.55	3.47	3.28	3.35	3.56	3.47	3.30	3.38
Miami	3.99	3.94	3.90	3.90	3.93	3.88	3.85	3.83	3.90	3.81	3.82	3.80
Milwaukee	3.66	3.02	3.27	2.93	3.47	2.91	3.24	2.93	3.47	3.10	3.26	3.04
Minneapolis	3.83	3.44	3.46	3.44	3.78	3.41	3.43	3.48	3.69	3.33	3.37	3.44
Nashville	3.55	3.48	3.28	3.27	3.49	3.40	3.18	3.19	3.46	3.37	3.16	3.17
New Orleans-Mobile	4.41	4.38	4.41	4.66	4.37	4.36	4.41	4.61	4.39	4.36	4.40	4.65
New York	4.07	4.02	4.07	3.91	4.02	3.95	3.98	3.86	4.06	3.90	3.96	3.77
Oklahoma City-Tulsa	4.26	4.15	4.02	3.91	4.11	4.02	3.90	3.79	4.16	4.02	3.94	3.78
Omaha	3.70	3.68	3.44	3.37	3.65	3.63	3.42	3.37	3.67	3.56	3.49	3.33
Orlando	3.87	3.81	3.84	3.82	3.82	3.78	3.79	3.76	3.82	3.74	3.75	3.73
Philadelphia	4.19	4.05	3.94	3.79	4.10	3.98	3.88	3.70	4.04	3.92	3.82	3.68
Phoenix	2.52	2.40	2.40	2.29	2.38	2.26	2.27	2.18	2.41	2.33	2.34	2.27
Pittsburgh	3.99	3.82	3.76	3.65	3.84	3.70	3.64	3.54	3.69	3.58	3.54	3.43
Portland	3.23	3.01	3.13	3.12	3.10	2.87	3.02	2.98	3.13	2.86	3.00	2.91
Raleigh-Durham	3.78	3.74	3.74	3.71	3.82	3.77	3.78	3.76	3.77	3.73	3.76	3.72
Richmond- Norfolk	3.77	3.48	3.26	3.18	3.68	3.43	3.19	3.12	3.46	3.29	3.10	3.04
Sacramento	4.01	3.88	3.97	3.99	3.91	3.75	3.84	3.79	3.87	3.68	3.77	3.65
Salt Lake City-Boise	3.09	2.85	2.81	3.04	3.04	2.78	2.73	2.98	3.00	2.79	2.72	2.88
San Diego	3.75	3.67	3.82	3.45	3.66	3.57	3.74	3.38	3.57	3.47	3.63	3.33
San Francisco	4.22	4.06	4.40	4.12	4.18	4.01	4.36	4.10	4.17	3.97	4.31	4.07
Seattle	3.22	3.00	3.10	3.10	3.16	2.95	3.04	3.02	3.14	2.93	3.02	2.99
St Louis	3.69	3.56	3.65	3.53	3.58	3.47	3.58	3.41	3.63	3.51	3.58	3.42
Syracuse	3.12	2.94	2.87	2.56	3.09	2.92	2.86	2.55	3.05	2.93	2.85	2.54
Tampa	3.80	3.79	3.83	3.83	3.75	3.75	3.79	3.77	3.72	3.70	3.74	3.73
Washington DC	3.95	3.84	3.80	3.61	3.93	3.87	3.80	3.66	3.81	3.83	3.73	3.63
West Texas	3.38	3.31	3.32	3.27	3.35	3.26	3.22	3.24	3.35	3.29	3.24	3.31
Total US	3.57	3.46	3.44	3.37	3.49	3.38	3.37	3.30	3.46	3.36	3.35	3.28

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. February data through the week ending 2/16/13.

April 2013

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1 State Holiday All State Offices Closed	2 Class 2,3,4a,4b Price Announcement Weekly NFDW	3	4 CDFA Transportation Allowances & Credits Hearing	5	6
7	8	9 Weekly NFDW	10 Class 1 Price Announcement Milk Pricing Newsletter	11	12	13
14	15 Monthly Statistical Reports Due	16 Weekly NFDW	17	18	19	20
21	22	23 Weekly NFDW	24 March Quota, Base, Overbase, Pool Price Announcement	25	26	27
28	29	30 Weekly NFDW				
[42]						



California Department of Food and Agriculture
Karen Ross, Secretary

Milk Pricing Information:

Within California 1-800-503-3490
Outside California 1-916-442-MILK

Dairy Marketing Branch:

1220 N Street, Sacramento, CA 95814
Phone (916) 900-5014; Fax (916) 900-5341
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Email: dairy@cdfa.ca.gov

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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.