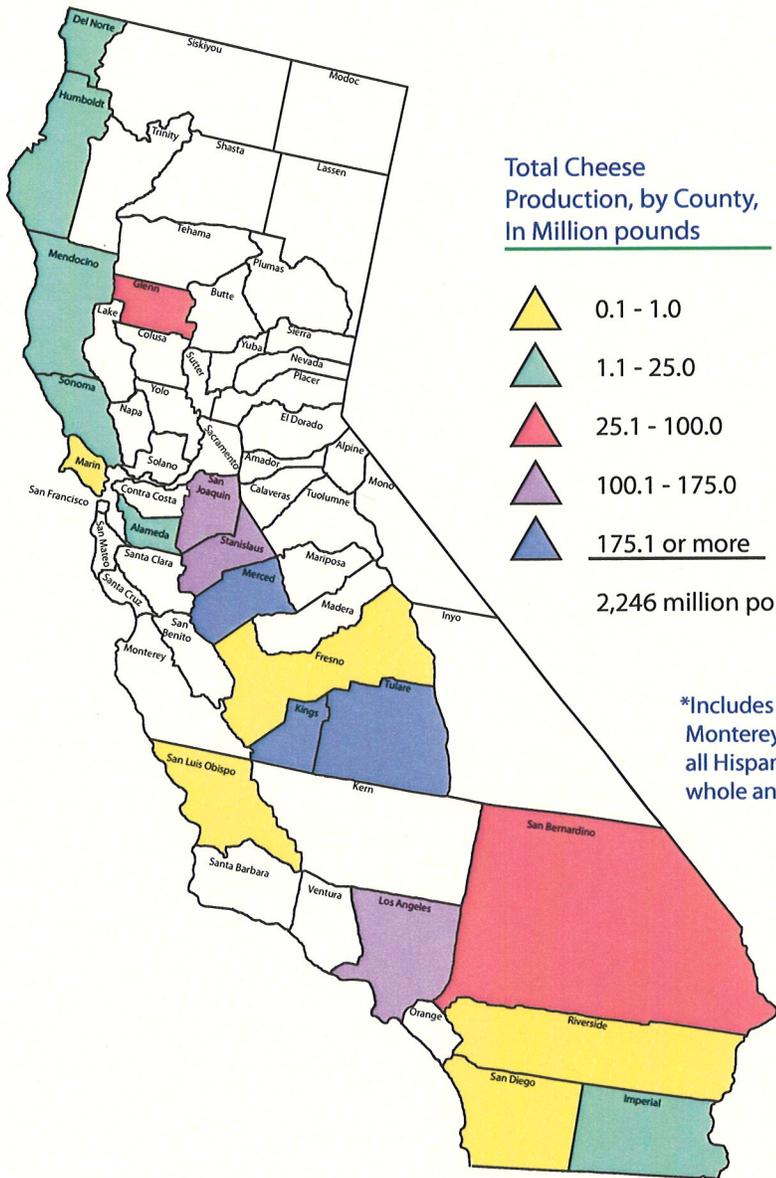


# CALIFORNIA Dairy Information

## BULLETIN

A publication serving the dairy industry for over 69 years

### Where is the Cheese Produced in California? California Cheese Production in 2011, by County



Total Cheese Production, by County, In Million pounds

- 0.1 - 1.0
- 1.1 - 25.0
- 25.1 - 100.0
- 100.1 - 175.0
- 175.1 or more

Total Cheese Production, by County, In Million pounds	Number of Plants	Number of Counties	Percent of Total Cheese
0.1 - 1.0	10	5	0.05%
1.1 - 25.0	13	6	1.51%
25.1 - 100.0	4	2	3.26%
100.1 - 175.0	18	3	18.52%
175.1 or more	15	3	76.65%
<b>2,246 million pounds</b>	<b>60 plants</b>	<b>19 counties</b>	<b>100%</b>

\*Includes whole milk Cheddar; whole, part and full skim milk Monterey, Mozzarella, Provolone, Parmesan, and Ricotta; all Hispanic; Farmstead; Organic; Cream Cheese; and all other whole and part skim milk cheeses.





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Area Code is (916) unless otherwise noted.

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## National Dairy Situation & Outlook – USDA Estimates

### Milk Production

Monthly: USDA estimates overall milk production across the U.S. was up by 4.2% in March 2012, compared to March 2011. USDA reports that California milk production increased 6.2% compared to March 2011 (on 25,000 more cows and 95 more pounds of milk per cow). Among other western states, compared to March 2011, Arizona was up 6.6%; New Mexico was up 5.3%; and Washington was up 4.5%. Only one of the top 10 states reported a production decrease. The largest increase was reported by Utah at 7.8% growth in milk production (on 4,000 more cows and 55 more pounds of milk per cow).

**Quarterly:** For the first quarter of 2012 compared to the fourth quarter of 2011, U.S. milk cow numbers increased to 9.250 million head, milk production per cow increased to 5,505 pounds; the net effect was increased milk production at 50.9 billion pounds. USDA projects that for the second quarter of 2012 compared to the first quarter of 2012, U.S. milk cow numbers will decrease to 9.240 million head, production per cow will increase to 5,590 pounds; the net effect would be increased milk production to 51.7 billion pounds.

### Milk Prices

Comparing the first quarter of 2012 to the fourth quarter of 2011, U.S. average milk prices decreased to \$18.03/cwt. USDA projects that for the second quarter of 2012, U.S. average all-milk prices will be \$16.30-16.70/cwt.; Class 4b prices will be \$15.45-15.85/cwt.; and Class 4a prices will be \$14.70-15.20/cwt.

### Utility Cow Prices

Comparing the fourth quarter of 2011 to the first quarter of 2012, average U.S. utility cow prices were up \$13.03/cwt. to a national average of \$76.57/cwt. USDA projects that utility cow prices will average \$75-79/cwt. in the second quarter of 2012.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

## California Data Summaries

### COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during March 2012 totaled 3.80 billion pounds, 6.0 percent more than the quantity produced during March 2011. For the twelve months ending March 2012, total milk production increased 4.1 percent as compared to the same period the previous year.

### MANUFACTURED PRODUCTS

For the month of March 2012, as compared to March 2011, the total manufacture of butter increased 14.7 percent; manufacture of nonfat dried milk for human consumption increased 52.4 percent; manufacture of total cheese increased 2.9 percent and manufacture of total frozen products increased 0.5 percent.

### SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during March 2012 decreased 3.1 percent compared to sales during March 2011.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

## MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk  
in Thousand Pounds, in California, by Month <sup>1</sup>  
April 2010 - March 2012**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
April	3,249,518	3,455,312	6.3%	181,635	59,881	-67.0%	3,431,153	3,515,192	2.4%
May	3,350,312	3,610,947	7.8%	190,301	64,175	-66.3%	3,540,613	3,675,122	3.8%
June	3,209,629	3,447,274	7.4%	181,094	61,107	-66.3%	3,390,723	3,508,381	3.5%
July	3,216,853	3,469,714	7.9%	180,367	62,364	-65.4%	3,397,220	3,532,078	4.0%
August	3,222,441	3,436,774	6.7%	178,073	60,749	-65.9%	3,400,514	3,497,523	2.9%
September	3,120,444	3,254,604	4.3%	171,035	56,743	-66.8%	3,291,480	3,311,347	0.6%
October	3,166,273	3,364,079	6.2%	175,532	59,757	-66.0%	3,341,805	3,423,835	2.5%
November	3,096,024	3,284,181	6.1%	169,214	54,655	-67.7%	3,265,238	3,338,836	2.3%
December	3,189,493	3,435,095	7.7%	171,966	57,656	-66.5%	3,361,458	3,492,752	3.9%
January	3,329,957	3,588,477	7.8%	58,465	28,124	-51.9%	3,388,422	3,616,601	6.7%
February	3,104,945	3,477,927	12.0%	54,547	26,403	-51.6%	3,159,492	3,504,330	10.9%
March	3,524,818	3,773,228	7.0%	62,723	30,570	-51.3%	3,587,541	3,803,797	6.0%
<b>Jan-Mar Total</b>	<b>9,959,719</b>	<b>10,839,632</b>	<b>8.8%</b>	<b>175,736</b>	<b>85,097</b>	<b>-51.6%</b>	<b>10,135,455</b>	<b>10,924,729</b>	<b>7.8%</b>
<b>Apr-Mar Total</b>	<b>38,780,706</b>	<b>41,597,611</b>	<b>7.3%</b>	<b>1,774,952</b>	<b>622,184</b>	<b>-64.9%</b>	<b>40,555,658</b>	<b>42,219,795</b>	<b>4.1%</b>
<b>2011 Total</b>	<b>40,717,698</b>			<b>712,822</b>			<b>41,430,521</b>		

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis  
Compared to Prior Month, in Thousand Pounds, in California, by Month <sup>1</sup>  
April 2011 - March 2012**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2011-2012	% Change	2011-2012	% Change	2011-2012	% Change
March	113,704		2,023		115,727	
April	115,177	1.3%	1,996	-1.3%	117,173	1.2%
May	116,482	1.1%	2,070	3.7%	118,552	1.2%
June	114,909	-1.4%	2,037	-1.6%	116,946	-1.4%
July	111,926	-2.6%	2,012	-1.2%	113,938	-2.6%
August	110,864	-0.9%	1,960	-2.6%	112,823	-1.0%
September	108,487	-2.1%	1,891	-3.5%	110,378	-2.2%
October	108,519	0.0%	1,928	1.9%	110,446	0.1%
November	109,473	0.9%	1,822	-5.5%	111,295	0.8%
December	110,810	1.2%	1,860	2.1%	112,669	1.2%
January	115,757	4.5%	907	-51.2%	116,665	3.5%
February	119,929	3.6%	910	0.4%	120,839	3.6%
March	121,717	1.5%	986	8.3%	122,703	1.5%

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> March 2012**

County and Region	Bulk Milk		Total	Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	454,094	14,454	468,548	-9.8%	4.32%	9.12%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,168,547	575,885	3,744,432	-18.7%	4.25%	8.93%
El Dorado						
Fresno	241,978,428	277,281	242,255,709	2.7%	3.74%	8.87%
Glenn	36,865,330	988,549	37,853,879	4.5%	3.76%	8.86%
Humboldt	15,341,938	3,315,091	18,657,029	7.2%	4.18%	9.00%
Inyo						
Kern	373,291,403	0	373,291,403	5.7%	3.72%	8.84%
Kings	398,039,495	893,687	398,933,182	4.9%	3.69%	8.86%
Lake						
Lassen						
Madera	163,046,204	57,579	163,103,783	8.8%	3.69%	8.84%
Marin	14,523,699	0	14,523,699	3.7%	3.65%	8.89%
Mariposa						
<b>Mendocino</b>						
Merced	517,922,127	19,040,899	536,963,026	7.3%	3.80%	8.92%
Modoc						
Mono						
<b>Monterey</b>						
Napa						
Nevada						
<b>Placer</b>						
Plumas						
Sacramento	29,872,486	0	29,872,486	4.8%	3.74%	8.88%
<b>San Benito</b>						
San Francisco						
San Joaquin	211,803,738	284,204	212,087,942	1.7%	3.67%	8.85%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,353,448	0	1,353,448	3.0%	3.75%	8.81%
<b>Solano</b>						
Sonoma	43,738,861	56,278	43,795,139	6.0%	3.70%	8.91%
Stanislaus	378,309,476	957,050	379,266,526	9.0%	3.74%	8.89%
<b>Sutter</b>						
Tehama	6,461,936	401,151	6,863,087	-1.1%	4.14%	9.08%
Trinity						
Tulare	1,037,477,380	3,707,498	1,041,184,878	6.8%	3.75%	8.91%
Tuolumne						
<b>Yolo</b>						
Yuba	6,558,681	0	6,558,681	4.8%	3.93%	9.00%
<b>N. California</b>	<b>3,496,691,806</b>	<b>30,569,606</b>	<b>3,527,261,412</b>	<b>6.1%</b>	<b>3.74%</b>	<b>8.89%</b>

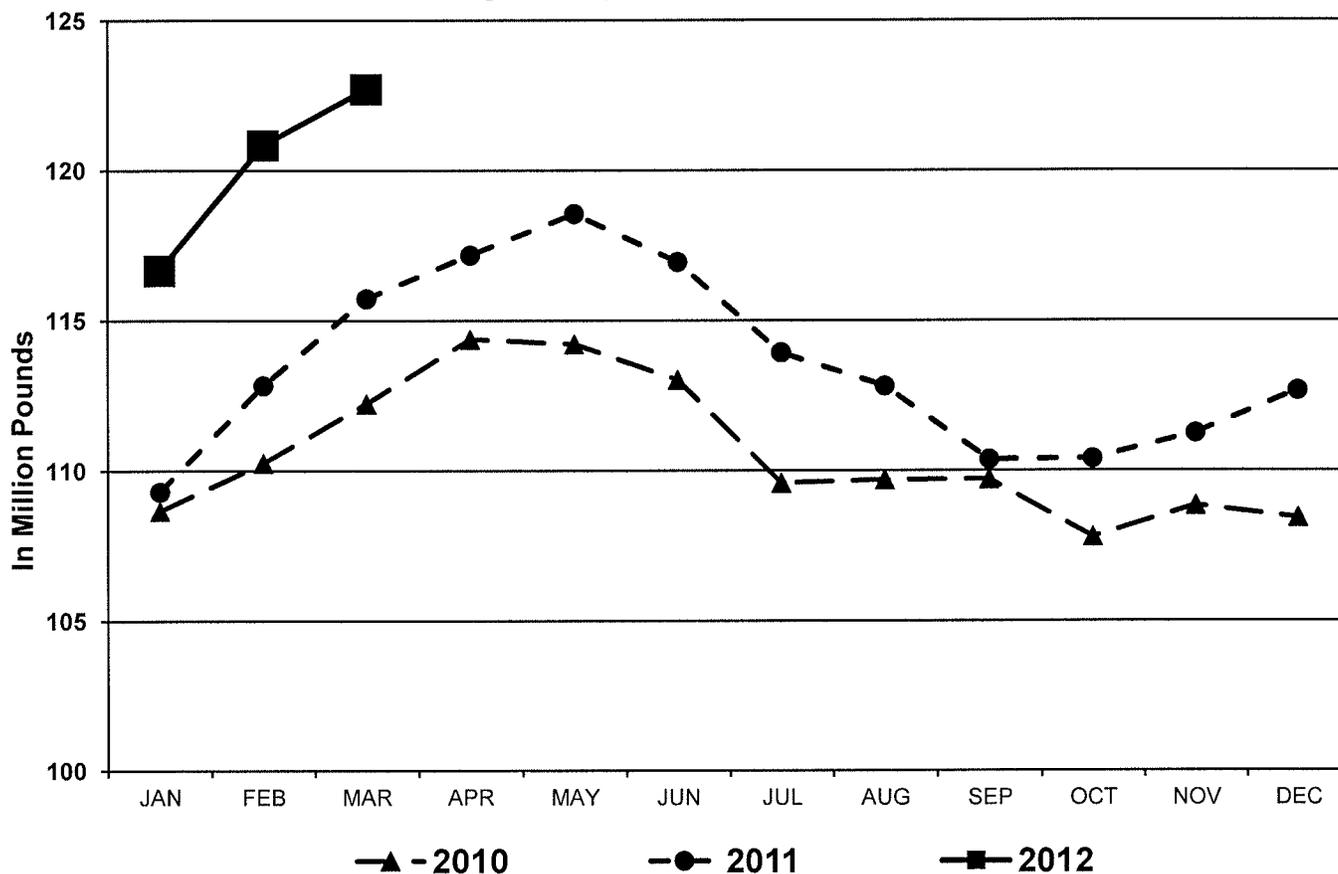
## MILK PRODUCTION BY COUNTY

**Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> March 2012**

County and Region	Bulk Milk		Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing			
Imperial	15,764,307	0	2.9%	3.96%	9.08%
<b>Los Angeles</b>					
Orange					
Riverside	95,251,247	0	6.9%	3.60%	8.86%
San Bernardino	151,783,011	0	5.2%	3.61%	8.83%
San Diego	4,782,476	0	0.0%	3.54%	8.82%
<b>San Luis Obispo</b>					
<b>Santa Barbara</b>					
Ventura					
<b>S. California</b>	<b>276,535,925</b>	<b>0</b>	<b>5.5%</b>	<b>3.63%</b>	<b>8.85%</b>
<b>State Total</b>	<b>3,773,227,731</b>	<b>30,569,606</b>	<b>6.0%</b>	<b>3.73%</b>	<b>8.88%</b>

<sup>1</sup> Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

## CALIFORNIA MILK PRODUCTION Average Daily Basis 2010, 2011, 2012



## MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2011 - 2012**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	10,107	10,023	7,266	7,684	6,044	5,618	52,335	59,046
February	9,129	9,197	8,361	7,834	7,160	6,138	46,820	55,552
March	10,114	9,715	9,856	8,455	9,767	6,683	50,601	60,905
April	9,069		7,698		7,541		52,381	
May	9,798		9,131		7,596		53,130	
June	9,255		9,988		10,120		46,261	
July	9,203		9,233		9,486		46,204	
August	10,100		8,714		9,626		44,138	
September	9,756		8,241		7,448		43,914	
October	9,969		9,428		6,953		47,198	
November	9,983		10,156		5,662		49,291	
December	10,005		8,994		4,214		56,055	
<b>Jan - Mar Total</b>	<b>29,350</b>	<b>28,936</b>	<b>25,484</b>	<b>23,973</b>	<b>22,971</b>	<b>18,438</b>	<b>149,756</b>	<b>175,503</b>
<b>Change from 2011</b>		<b>-1.4%</b>		<b>-5.9%</b>		<b>-19.7%</b>		<b>17.2%</b>
<b>2011 Total</b>	<b>116,488</b>		<b>107,065</b>		<b>91,618</b>		<b>588,328</b>	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,947	48,801	10,940	12,312	5,732	5,815	92,275	107,977
February	43,680	44,458	10,518	11,612	6,431	6,766	87,698	105,792
March	50,030	46,857	11,469	11,719	8,199	8,602	101,746	116,438
April	44,262		11,031		7,016		103,665	
May	47,730		11,757		7,489		106,038	
June	43,448		12,281		8,071		101,899	
July	42,116		12,062		7,814		102,092	
August	47,066		12,250		7,919		92,564	
September	47,049		11,499		6,253		85,846	
October	48,477		12,211		6,191		88,970	
November	48,222		11,754		5,311		92,437	
December	46,974		11,159		4,422		103,282	
<b>Jan - Mar Total</b>	<b>142,656</b>	<b>140,115</b>	<b>32,928</b>	<b>35,643</b>	<b>20,363</b>	<b>21,183</b>	<b>281,719</b>	<b>330,206</b>
<b>Change from 2011</b>		<b>-1.8%</b>		<b>8.2%</b>		<b>4.0%</b>		<b>17.2%</b>
<b>2011 Total</b>	<b>558,000</b>		<b>138,931</b>		<b>80,850</b>		<b>1,158,511</b>	
Month	Fluid							
	2011	2012						
January	440,090	438,032						
February	393,653	399,572						
March	451,153	420,505						
April	399,359							
May	431,010							
June	392,496							
July	380,081							
August	424,487							
September	423,519							
October	434,179							
November	432,276							
December	420,946							
<b>Jan - Mar Total</b>	<b>1,284,896</b>	<b>1,258,109</b>						
<b>Change from 2011</b>		<b>-2.1%</b>						
<b>2011 Total</b>	<b>5,023,251</b>							

## MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2011 - 2012**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,669	50,280	27,380	27,356	97,041	105,295	124,421	132,651
February	43,162	48,577	24,727	25,612	89,906	101,686	114,632	127,298
March	48,013	51,823	27,375	27,380	100,976	110,201	128,351	137,581
April	47,328		26,494		97,523		124,017	
May	49,044		27,375		101,324		128,699	
June	46,420		26,491		95,552		122,043	
July	46,825		27,386		93,565		120,952	
August	48,111		27,386		93,303		120,689	
September	45,795		26,503		88,651		115,154	
October	47,965		27,375		94,138		121,513	
November	46,412		26,502		95,001		121,503	
December	49,039		27,385		100,922		128,307	
<b>Jan - Mar Total</b>	<b>139,844</b>	<b>150,680</b>	<b>79,482</b>	<b>80,348</b>	<b>287,923</b>	<b>317,182</b>	<b>367,405</b>	<b>397,529</b>
<b>Change from 2011</b>		<b>7.7%</b>		<b>1.1%</b>		<b>10.2%</b>		<b>8.2%</b>
<b>2011 Total</b>	<b>566,783</b>		<b>322,379</b>		<b>1,147,903</b>		<b>1,470,282</b>	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	131,007	137,900	66,757	66,713	222,145	246,092	288,902	312,805
February	120,409	134,125	60,307	62,462	208,430	240,290	268,736	302,751
March	133,396	144,606	66,761	66,769	238,080	261,452	304,841	328,222
April	131,651		64,620		233,006		297,626	
May	138,855		66,776		245,093		311,869	
June	130,293		64,616		231,375		295,991	
July	133,125		66,793		230,417		297,209	
August	135,584		66,788		228,596		295,383	
September	129,591		64,629		215,609		280,238	
October	135,881		66,752		224,978		291,730	
November	129,815		64,627		222,912		287,538	
December	135,131		66,781		234,187		300,968	
<b>Jan - Mar Total</b>	<b>384,812</b>	<b>416,632</b>	<b>193,824</b>	<b>195,944</b>	<b>668,655</b>	<b>747,834</b>	<b>862,478</b>	<b>943,778</b>
<b>Change from 2011</b>		<b>8.3%</b>		<b>1.1%</b>		<b>11.8%</b>		<b>9.4%</b>
<b>2011 Total</b>	<b>1,584,738</b>		<b>786,205</b>		<b>2,734,826</b>		<b>3,521,031</b>	

<sup>1</sup> Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

## POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds  
2011 - 2012**

Month	Pool Milk		Grade A Milk Not Pooled <sup>1</sup>		Total Grade A Milk <sup>2</sup>		Total Grade B Milk	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,244,196	3,500,827	85,760	87,651	3,329,957	3,588,477	58,465	28,124
February	3,025,881	3,402,921	79,063	75,006	3,104,945	3,477,927	54,547	26,403
March	3,436,566	3,691,094	88,251	82,134	3,524,818	3,773,228	62,723	30,570
April	3,364,808		90,503		3,455,312		59,881	
May	3,522,929		88,018		3,610,947		64,175	
June	3,358,196		89,078		3,447,274		61,107	
July	3,387,064		82,650		3,469,714		62,364	
August	3,353,561		83,213		3,436,774		60,749	
September	3,172,926		81,678		3,254,604		56,743	
October	3,280,425		83,654		3,364,079		59,757	
November	3,202,790		81,391		3,284,181		54,655	
December	3,350,246		84,850		3,435,095		57,656	
<b>Jan - Mar Total</b>	<b>9,706,644</b>	<b>10,594,841</b>	<b>253,075</b>	<b>244,791</b>	<b>9,959,719</b>	<b>10,839,632</b>	<b>175,736</b>	<b>85,097</b>
<b>Change from 2011</b>		<b>9.2%</b>		<b>-3.3%</b>		<b>8.8%</b>		<b>-51.6%</b>
<b>2011 Total</b>	<b>39,699,589</b>		<b>1,018,110</b>		<b>40,717,698</b>		<b>712,822</b>	

<sup>1</sup> Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

<sup>2</sup> Not all milk shipped out of state is reported. These numbers represent lower limits.

## NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds <sup>1</sup>  
2011 - 2012**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,388,422	3,616,601	59,819	57,391	37,013	38,638	3,411,228	3,635,354
February	3,159,492	3,504,330	56,336	52,619	34,447	38,072	3,181,380	3,518,878
March	3,587,541	3,803,797	54,403	62,478	38,382	38,316	3,603,563	3,827,959
April	3,515,192		55,210		41,942		3,528,460	
May	3,675,122		57,445		38,190		3,694,378	
June	3,508,381		58,077		40,768		3,525,690	
July	3,532,078		63,420		34,460		3,561,037	
August	3,497,523		58,676		35,597		3,520,602	
September	3,311,347		53,365		35,883		3,328,828	
October	3,423,835		56,049		36,030		3,443,855	
November	3,338,836		55,900		34,620		3,360,116	
December	3,492,752		53,104		35,619		3,510,236	
<b>Jan - Mar Total</b>	<b>10,135,455</b>	<b>10,924,729</b>	<b>170,558</b>	<b>172,489</b>	<b>109,842</b>	<b>115,027</b>	<b>10,196,171</b>	<b>10,982,191</b>
<b>Change from 2011</b>		<b>7.8%</b>		<b>1.1%</b>		<b>4.7%</b>		<b>7.7%</b>
<b>2011 Total</b>	<b>41,430,521</b>		<b>681,803</b>		<b>442,951</b>		<b>41,669,373</b>	

<sup>1</sup> Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

# CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons <sup>1 2</sup>  
April 2010 - March 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
April	18,795	17,509	-6.8%	24,147	23,637	-2.1%	9,669	8,889	-8.1%
May	18,755	17,705	-5.6%	23,941	23,992	0.2%	9,724	9,441	-2.9%
June	18,325	17,432	-4.9%	23,388	23,688	1.3%	8,296	7,780	-6.2%
July	18,676	17,708	-5.2%	23,355	24,021	2.9%	7,889	7,387	-6.4%
August	19,050	18,303	-3.9%	23,988	25,010	4.3%	8,739	8,235	-5.8%
September	18,383	17,424	-5.2%	23,260	24,019	3.3%	9,765	9,123	-6.6%
October	18,944	18,111	-4.4%	24,492	25,001	2.1%	10,009	9,566	-4.4%
November	18,915	17,951	-5.1%	24,134	24,425	1.2%	9,338	8,798	-5.8%
December	19,635	18,554	-5.5%	24,891	25,327	1.7%	8,836	8,408	-4.8%
January	18,864	18,051	-4.3%	24,329	24,747	1.7%	9,558	9,032	-5.5%
February	16,987	16,617	-2.2%	22,158	22,359	0.9%	8,684	8,571	-1.3%
March	18,607	18,256	-1.9%	24,964	24,659	-1.2%	9,849	9,349	-5.1%
<b>Jan - Mar Total</b>	<b>54,458</b>	<b>52,924</b>	<b>-2.8%</b>	<b>71,451</b>	<b>71,764</b>	<b>0.4%</b>	<b>28,090</b>	<b>26,952</b>	<b>-4.1%</b>
<b>Apr - Mar Total</b>	<b>223,936</b>	<b>213,622</b>	<b>-4.6%</b>	<b>287,048</b>	<b>290,884</b>	<b>1.3%</b>	<b>110,354</b>	<b>104,579</b>	<b>-5.2%</b>
<b>2011 Total</b>	<b>215,155</b>			<b>290,571</b>			<b>105,717</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
April	10,296	9,683	-6.0%	62,907	59,718	-5.1%	1,581	1,558	-1.4%
May	10,295	10,369	0.7%	62,715	61,507	-1.9%	1,561	1,505	-3.6%
June	8,660	8,575	-1.0%	58,669	57,475	-2.0%	1,470	1,523	3.6%
July	7,856	7,690	-2.1%	57,775	56,806	-1.7%	1,404	1,451	3.4%
August	8,731	9,089	4.1%	60,509	60,636	0.2%	1,478	1,528	3.4%
September	10,057	10,045	-0.1%	61,464	60,611	-1.4%	1,476	1,513	2.5%
October	10,714	10,301	-3.9%	64,159	62,979	-1.8%	1,512	1,607	6.2%
November	9,905	9,430	-4.8%	62,292	60,605	-2.7%	1,716	1,826	6.4%
December	9,376	8,996	-4.1%	62,738	61,285	-2.3%	1,756	1,740	-0.9%
January	10,341	9,827	-5.0%	63,092	61,657	-2.3%	1,537	1,593	3.6%
February	9,594	9,377	-2.3%	57,423	56,923	-0.9%	1,503	1,569	4.4%
March	10,920	10,032	-8.1%	64,341	62,296	-3.2%	1,685	1,695	0.6%
<b>Jan - Mar Total</b>	<b>30,856</b>	<b>29,236</b>	<b>-5.3%</b>	<b>184,856</b>	<b>180,876</b>	<b>-2.2%</b>	<b>4,725</b>	<b>4,857</b>	<b>2.8%</b>
<b>Apr - Mar Total</b>	<b>116,745</b>	<b>113,414</b>	<b>-2.9%</b>	<b>738,084</b>	<b>722,499</b>	<b>-2.1%</b>	<b>18,679</b>	<b>19,108</b>	<b>2.3%</b>
<b>2011 Total</b>	<b>115,034</b>			<b>726,478</b>			<b>18,977</b>		
Month	Total Class 1 Milk			Class 1 Sales Out of State <sup>3/</sup>					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
April	64,489	61,279	-5.0%	1,711	1,607	-6.1%			
May	64,277	63,016	-2.0%	1,590	1,639	3.1%			
June	60,141	59,001	-1.9%	1,710	1,567	-8.4%			
July	59,181	58,261	-1.6%	1,963	1,792	-8.7%			
August	61,988	62,168	0.3%	2,051	1,790	-12.8%			
September	62,943	62,128	-1.3%	1,820	1,610	-11.5%			
October	65,673	64,589	-1.7%	1,794	1,663	-7.3%			
November	64,010	62,433	-2.5%	1,798	2,082	15.8%			
December	64,495	63,028	-2.3%	1,878	2,078	10.7%			
January	64,631	63,253	-2.1%	1,824	1,784	-2.2%			
February	58,928	58,494	-0.7%	1,633	1,627	-0.3%			
March	66,029	63,994	-3.1%	1,714	1,615	-5.8%			
<b>Jan - Mar Total</b>	<b>189,587</b>	<b>185,741</b>	<b>-2.0%</b>	<b>5,171</b>	<b>5,026</b>	<b>-2.8%</b>			
<b>Apr - Mar Total</b>	<b>756,784</b>	<b>741,643</b>	<b>-2.0%</b>	<b>21,485</b>	<b>20,853</b>	<b>-2.9%</b>			
<b>2011 Total</b>	<b>745,490</b>			<b>20,998</b>					

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

<sup>3</sup> Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

## CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2 3</sup>  
April 2010 - March 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
April	733	840	14.6%	831	1,228	47.8%	748	656	-12.3%
May	713	834	17.0%	794	1,162	46.4%	715	665	-7.0%
June	702	864	23.0%	809	1,333	64.7%	750	661	-11.8%
July	696	807	15.9%	811	1,231	51.8%	808	629	-22.2%
August	806	934	16.0%	914	1,391	52.2%	765	686	-10.3%
September	870	929	6.7%	1,063	1,595	50.1%	809	691	-14.6%
October	852	913	7.2%	1,027	1,532	49.2%	792	704	-11.1%
November	827	960	16.0%	962	1,531	59.2%	807	672	-16.8%
December	873	1,006	15.2%	974	1,676	72.1%	779	718	-7.8%
January	824	1,000	21.5%	994	1,733	74.4%	803	755	-6.0%
February	793	918	15.7%	1,073	1,332	24.1%	688	654	-5.0%
March	897	1,008	12.4%	1,345	1,496	11.2%	705	739	4.8%
<b>Jan - Mar Total</b>	<b>2,514</b>	<b>2,926</b>	<b>16.4%</b>	<b>3,412</b>	<b>4,561</b>	<b>33.7%</b>	<b>2,196</b>	<b>2,147</b>	<b>-2.2%</b>
<b>Apr - Mar Total</b>	<b>9,586</b>	<b>11,012</b>	<b>14.9%</b>	<b>11,596</b>	<b>17,240</b>	<b>48.7%</b>	<b>9,167</b>	<b>8,229</b>	<b>-10.2%</b>
<b>2011 Total</b>	<b>10,600</b>			<b>16,091</b>			<b>8,277</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
April	586	587	0.2%	2,898	3,311	14.3%			
May	524	582	11.2%	2,746	3,244	18.1%			
June	554	596	7.5%	2,815	3,454	22.7%			
July	565	549	-2.9%	2,880	3,215	11.6%			
August	586	634	8.2%	3,070	3,645	18.7%			
September	606	631	4.1%	3,347	3,845	14.9%			
October	596	620	4.1%	3,266	3,769	15.4%			
November	602	543	-9.8%	3,198	3,705	15.9%			
December	567	636	12.1%	3,193	4,036	26.4%			
January	601	594	-1.1%	3,220	4,082	26.8%			
February	567	563	-0.7%	3,121	3,467	11.1%			
March	637	611	-4.1%	3,584	3,854	7.5%			
<b>Jan - Mar Total</b>	<b>1,805</b>	<b>1,768</b>	<b>-2.0%</b>	<b>9,926</b>	<b>11,403</b>	<b>14.9%</b>			
<b>Apr - Mar Total</b>	<b>6,990</b>	<b>7,146</b>	<b>2.2%</b>	<b>37,340</b>	<b>43,627</b>	<b>16.8%</b>			
<b>2011 Total</b>	<b>7,183</b>			<b>42,150</b>					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

## CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2</sup>  
April 2010 - March 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
April	52	58	10.5%	369	72	-80.4%	1,219	1,024	-16.0%
May	47	58	22.9%	430	69	-83.9%	1,174	1,134	-3.4%
June	49	54	8.9%	552	66	-88.1%	830	669	-19.5%
July	50	54	8.4%	138	65	-53.0%	720	585	-18.8%
August	54	67	22.4%	105	64	-39.0%	945	636	-32.7%
September	55	66	19.9%	101	66	-34.2%	1,287	694	-46.0%
October	57	67	17.4%	77	73	-5.0%	1,290	746	-42.2%
November	56	63	11.4%	73	60	-17.3%	1,137	679	-40.3%
December	55	62	13.2%	75	68	-9.9%	973	651	-33.1%
January	53	61	15.8%	69	62	-10.7%	1,157	610	-47.3%
February	54	53	-3.3%	69	58	-16.4%	1,092	611	-44.1%
March	62	57	-8.7%	74	61	-17.5%	1,197	679	-43.3%
<b>Jan - Mar Total</b>	<b>170</b>	<b>171</b>	<b>0.7%</b>	<b>212</b>	<b>181</b>	<b>-14.9%</b>	<b>3,447</b>	<b>1,900</b>	<b>-44.9%</b>
<b>Apr - Mar Total</b>	<b>647</b>	<b>720</b>	<b>11.3%</b>	<b>2,132</b>	<b>784</b>	<b>-63.2%</b>	<b>13,022</b>	<b>8,718</b>	<b>-33.1%</b>
<b>2011 Total</b>	<b>719</b>			<b>816</b>			<b>10,264</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
April	2,222	2,079	-6.4%	3,862	3,233	-16.3%			
May	2,420	2,694	11.3%	4,072	3,956	-2.8%			
June	1,158	1,220	5.4%	2,589	2,008	-22.4%			
July	339	306	-9.7%	1,248	1,011	-19.0%			
August	1,094	1,358	24.1%	2,199	2,124	-3.4%			
September	2,414	2,460	1.9%	3,856	3,287	-14.8%			
October	2,669	2,487	-6.8%	4,093	3,374	-17.6%			
November	2,022	1,982	-2.0%	3,288	2,784	-15.3%			
December	1,530	1,440	-5.8%	2,633	2,222	-15.6%			
January	2,365	2,231	-5.6%	3,644	2,965	-18.6%			
February	2,322	2,278	-1.9%	3,538	2,999	-15.2%			
March	2,817	2,398	-14.9%	4,150	3,195	-23.0%			
<b>Jan - Mar Total</b>	<b>7,504</b>	<b>6,907</b>	<b>-7.9%</b>	<b>11,333</b>	<b>9,159</b>	<b>-19.2%</b>			
<b>Apr - Mar Total</b>	<b>23,371</b>	<b>22,935</b>	<b>-1.9%</b>	<b>39,172</b>	<b>33,157</b>	<b>-15.4%</b>			
<b>2011 Total</b>	<b>23,531</b>			<b>35,330</b>					

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

## CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas <sup>1</sup>  
March 2010, March 2011, March 2012

Products and Marketing Areas	Sales			Change to March 2012 from	
	March 2010	March 2011	March 2012	March 2010	March 2011
	<i>gallons</i>			<i>percent</i>	
<b>Whole Milk</b>					
N. California	7,690,166	7,730,175	7,553,462	-1.8%	-2.3%
S. California	11,426,741	10,876,591	10,702,789	-6.3%	-1.6%
<b>State Total</b>	<b>19,116,907</b>	<b>18,606,766</b>	<b>18,256,251</b>	<b>-4.5%</b>	<b>-1.9%</b>
<b>Reduced Fat Milk</b>					
N. California	9,937,803	10,519,162	10,650,080	7.2%	1.2%
S. California	14,716,510	14,445,258	14,008,598	-4.8%	-3.0%
<b>State Total</b>	<b>24,654,313</b>	<b>24,964,420</b>	<b>24,658,678</b>	<b>0.0%</b>	<b>-1.2%</b>
<b>Lowfat/Light Milk</b>					
N. California	4,973,890	4,871,550	4,148,948	-16.6%	-14.8%
S. California	5,057,144	4,977,586	5,200,476	2.8%	4.5%
<b>State Total</b>	<b>10,031,034</b>	<b>9,849,136</b>	<b>9,349,424</b>	<b>-6.8%</b>	<b>-5.1%</b>
<b>Skim/Nonfat/Fat free Milk</b>					
N. California	4,321,858	4,496,695	4,459,027	3.2%	-0.8%
S. California	6,484,077	6,423,619	5,572,880	-14.1%	-13.2%
<b>State Total</b>	<b>10,805,935</b>	<b>10,920,314</b>	<b>10,031,907</b>	<b>-7.2%</b>	<b>-8.1%</b>
<b>Beverage Milk Totals</b>					
N. California	26,923,717	27,617,582	26,811,517	-0.4%	-2.9%
S. California	37,684,472	36,723,054	35,484,743	-5.8%	-3.4%
<b>State Total</b>	<b>64,608,189</b>	<b>64,340,636</b>	<b>62,296,260</b>	<b>-3.6%</b>	<b>-3.2%</b>
<b>Half - And - Half</b>					
N. California	744,257	750,432	793,638	6.6%	5.8%
S. California	908,316	934,804	901,633	-0.7%	-3.5%
<b>State Total</b>	<b>1,652,573</b>	<b>1,685,236</b>	<b>1,695,271</b>	<b>2.6%</b>	<b>0.6%</b>

<sup>1</sup> Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

## CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,  
by Months, in Thousand Pounds (P) or Gallons (G)  
2011 - 2012**

Month	Creamed Cottage Cheese (P)			Lowfat Cottage Cheese (P)			Nonfat Cottage Cheese (P)		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	1,906	2,552	33.9%	4,649	7,087	52.4%	699	948	35.6%
February	1,884	2,155	14.4%	4,319	5,766	33.5%	726	944	30.1%
March	2,276	2,384	4.7%	5,399	5,438	0.7%	759	796	4.9%
April	1,913			5,087			639		
May	2,176			6,432			815		
June	2,339			7,514			850		
July	2,227			5,589			638		
August	2,005			5,177			738		
September	1,936			5,665			702		
October	1,774			5,525			721		
November	2,367			6,468			699		
December	1,771			4,799			659		
<b>Jan - Mar Total</b>	<b>6,066</b>	<b>7,092</b>	<b>16.9%</b>	<b>14,368</b>	<b>18,292</b>	<b>27.3%</b>	<b>2,184</b>	<b>2,689</b>	<b>23.1%</b>
<b>2011 Total</b>	<b>24,575</b>			<b>66,624</b>			<b>8,647</b>		
Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) <sup>1</sup>		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	7,325	10,684	45.8%	1,610	1,908	18.5%	1,662	1,992	19.8%
February	7,014	8,961	27.8%	1,601	1,802	12.6%	1,852	2,084	12.6%
March	8,561	8,725	1.9%	1,852	1,908	3.0%	2,489	2,590	4.0%
April	7,744			1,775			2,011		
May	9,518			1,891			2,132		
June	10,820			2,041			2,697		
July	8,537			1,724			2,390		
August	8,033			1,821			2,132		
September	8,408			1,653			2,316		
October	8,108			1,722			2,520		
November	9,641			2,208			2,526		
December	7,312			1,860			2,158		
<b>Jan - Mar Total</b>	<b>22,901</b>	<b>28,370</b>	<b>23.9%</b>	<b>5,063</b>	<b>5,618</b>	<b>11.0%</b>	<b>6,003</b>	<b>6,666</b>	<b>11.0%</b>
<b>2011 Total</b>	<b>101,022</b>			<b>21,759</b>			<b>26,886</b>		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	672	741	10.3%	54,729	57,613	5.3%	3,067	3,279	6.9%
February	760	732	-3.7%	54,679	51,483	-5.8%	2,826	3,259	15.3%
March	761	1,873	146.0%	58,159	50,484	-13.2%	3,375	3,598	6.6%
April	652			50,163			3,560		
May	742			50,587			3,447		
June	647			52,789			3,542		
July	623			51,894			3,564		
August	672			58,528			4,062		
September	678			54,850			3,400		
October	681			51,671			3,954		
November	738			45,920			3,654		
December	677			42,779			3,419		
<b>Jan - Mar Total</b>	<b>2,193</b>	<b>3,346</b>	<b>52.6%</b>	<b>167,567</b>	<b>159,579</b>	<b>-4.8%</b>	<b>9,268</b>	<b>10,136</b>	<b>9.4%</b>
<b>2011 Total</b>	<b>8,303</b>			<b>626,748</b>			<b>41,869</b>		

<sup>1</sup> Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

## CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,  
by Months, in Thousand Gallons 1/  
2011 - 2012**

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	10,498	7,398	-29.5%	1,096	1,144	4.3%	218	225	2.8%
February	11,234	10,533	-6.2%	1,210	1,294	7.0%	222	280	26.0%
March	11,836	11,975	1.2%	1,552	1,658	6.9%	361	357	-1.0%
April	12,046			1,650			289		
May	11,905			1,713			475		
June	12,396			1,804			356		
July	13,675			1,814			319		
August	15,170			1,679			424		
September	12,989			1,410			260		
October	11,418			1,238			233		
November	10,270			1,043			192		
December	8,699			1,060			101		
<b>Jan - Mar Total</b>	<b>33,568</b>	<b>29,905</b>	<b>-10.9%</b>	<b>3,858</b>	<b>4,097</b>	<b>6.2%</b>	<b>802</b>	<b>862</b>	<b>7.5%</b>
<b>2011 Total</b>	<b>142,135</b>			<b>17,268</b>			<b>3,450</b>		
Month	Frozen Yogurt 3/			Total Frozen Products					
	2011	2012	% Change	2011	2012	% Change			
January	*	*	51.1%	12,441	9,710	-22.0%			
February	*	*	20.0%	13,674	13,290	-2.8%			
March	*	*	-13.7%	15,005	15,074	0.5%			
April	*			14,903					
May	*			15,066					
June	*			15,686					
July	*			16,815					
August	*			18,718					
September	*			15,489					
October	*			13,625					
November	*			12,152					
December	*			10,320					
<b>Jan - Mar Total</b>	<b>*</b>	<b>*</b>	<b>12.1%</b>	<b>41,121</b>	<b>38,074</b>	<b>-7.4%</b>			
<b>2011 Total</b>	<b>*</b>			<b>173,895</b>					

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

\* Data cannot be published due to confidentiality rules.

## CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,  
by Months, in Thousand Pounds  
2011 - 2012**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products <sup>1</sup>		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	53,996	62,657	16.0%	61,477	75,614	23.0%	26,423	26,647	0.8%
February	49,751	59,317	19.2%	53,446	89,385	67.2%	27,647	10,107	-63.4%
March	55,985	64,209	14.7%	66,908	101,962	52.4%	29,699	6,509	-78.1%
April	54,705			76,300			18,588		
May	56,275			74,130			25,850		
June	51,776			72,000			25,400		
July	47,366			64,096			29,013		
August	46,244			61,333			26,768		
September	45,582			55,692			25,145		
October	50,200			54,001			28,276		
November	52,441			61,739			26,179		
December	58,087			73,970			25,208		
<b>Jan - Mar Total</b>	<b>159,731</b>	<b>186,183</b>	<b>16.6%</b>	<b>181,831</b>	<b>266,960</b>	<b>46.8%</b>	<b>83,768</b>	<b>43,263</b>	<b>-48.4%</b>
<b>2011 Total</b>	<b>622,407</b>			<b>775,093</b>			<b>314,195</b>		
Month	Condensed & Evap. Milk <sup>2</sup>								
	2011	2012	% Change						
January	81,287	81,486	0.2%						
February	83,500	78,800	-5.6%						
March	99,251	89,834	-9.5%						
April	98,021								
May	97,394								
June	94,852								
July	93,364								
August	93,607								
September	85,149								
October	90,003								
November	75,724								
December	65,701								
<b>Jan - Mar Total</b>	<b>264,038</b>	<b>250,120</b>	<b>-5.3%</b>						
<b>2011 Total</b>	<b>1,057,853</b>								

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

## CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2011 - 2012**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	20,307	22,665	11.6%	29,821	29,103	-2.4%	111,618	114,154	2.3%
February	20,099	21,848	8.7%	24,875	25,155	1.1%	101,348	109,222	7.8%
March	25,254	24,282	-3.8%	25,280	27,631	9.3%	112,701	115,625	2.6%
April	22,963			26,917			105,952		
May	22,924			28,322			114,440		
June	21,465			27,473			105,176		
July	23,178			26,412			105,760		
August	22,627			27,783			107,209		
September	21,983			25,243			104,588		
October	26,293			24,481			108,441		
November	23,436			26,172			108,872		
December	22,344			27,785			118,448		
<b>Jan - Mar Total</b>	<b>65,660</b>	<b>68,795</b>	<b>4.8%</b>	<b>79,976</b>	<b>81,889</b>	<b>2.4%</b>	<b>325,667</b>	<b>339,001</b>	<b>4.1%</b>
<b>2011 Total</b>	<b>272,872</b>			<b>320,564</b>			<b>1,304,554</b>		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	3,754	4,824	28.5%	*	*	102.6%	9,128	9,086	-0.5%
February	4,080	4,399	7.8%	*	*	-29.3%	8,934	9,336	4.5%
March	4,323	5,254	21.5%	*	*	-30.7%	10,172	10,241	0.7%
April	4,561			*			8,988		
May	4,832			*			9,943		
June	4,354			*			9,090		
July	4,421			*			9,013		
August	4,324			*			10,043		
September	4,843			*			9,536		
October	4,711			*			9,194		
November	4,974			*			9,279		
December	4,083			*			8,859		
<b>Jan - Mar Total</b>	<b>12,157</b>	<b>14,477</b>	<b>19.1%</b>	<b>*</b>	<b>*</b>	<b>-0.6%</b>	<b>28,235</b>	<b>28,663</b>	<b>1.5%</b>
<b>2011 Total</b>	<b>53,260</b>			<b>*</b>			<b>112,180</b>		
Month	Other Cheeses 1/			Total Cheese					
	2011	2012	% Change	2011	2012	% Change			
January	10,957	9,659	-11.8%	188,999	196,325	3.9%			
February	6,748	10,413	54.3%	172,330	184,840	7.3%			
March	9,733	11,640	19.6%	193,135	198,732	2.9%			
April	11,667			183,783					
May	10,632			196,939					
June	11,169			185,068					
July	10,047			183,346					
August	12,666			187,237					
September	11,982			181,053					
October	11,709			189,437					
November	9,957			188,870					
December	9,795			195,709					
<b>Jan - Mar Total</b>	<b>27,437</b>	<b>31,712</b>	<b>15.6%</b>	<b>554,464</b>	<b>579,896</b>	<b>4.6%</b>			
<b>2011 Total</b>	<b>127,061</b>			<b>2,245,906</b>					

\* Data cannot be published due to confidentiality rules.

## CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2011 - 2012**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	*	*	14.1%	8,732	9,969	14.2%	61,446	70,132	14.1%
February	*	*	-1.2%	7,809	9,187	17.6%	59,416	66,116	11.3%
March	*	*	14.2%	8,850	10,614	19.9%	67,202	71,799	6.8%
April	*			8,329			65,280		
May	*			8,681			74,473		
June	*			8,242			72,010		
July	*			8,479			71,166		
August	*			8,328			74,673		
September	*			8,474			68,878		
October	*			9,097			71,590		
November	*			8,719			68,764		
December	*			11,727			70,092		
<b>Jan - Mar Total</b>	*	*	<b>9.4%</b>	<b>25,392</b>	<b>29,770</b>	<b>17.2%</b>	<b>188,064</b>	<b>208,046</b>	<b>10.6%</b>
<b>2011 Total</b>	*			<b>105,466</b>			<b>824,990</b>		

Month	Lactose Powders (Human and Animal)		
	2011	2012	% Change
January	26,526	29,192	10.1%
February	24,415	27,322	11.9%
March	28,024	28,690	2.4%
April	27,047		
May	29,041		
June	28,468		
July	28,908		
August	28,241		
September	27,489		
October	27,516		
November	27,170		
December	27,979		
<b>Jan - Mar Total</b>	<b>78,965</b>	<b>85,205</b>	<b>7.9%</b>
<b>2011 Total</b>	<b>330,824</b>		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

\* Data cannot be published due to confidentiality rules.

## AVERAGE PRICE PAID FOR MARKET MILK

**Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012**

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,329,957	3,588,477	3.84%	3.79%	8.90%	8.93%	\$15.68	\$16.65
February	3,104,945	3,477,927	3.79%	3.74%	8.87%	8.89%	\$17.93	\$15.51
March	3,524,818	3,773,228	3.74%	3.73%	8.86%	8.88%	\$18.38	\$15.47
April	3,455,312		3.69%		8.84%		\$17.92	
May	3,610,947		3.65%		8.84%		\$18.13	
June	3,447,274		3.64%		8.81%		\$20.30	
July	3,469,714		3.57%		8.77%		\$20.16	
August	3,436,774		3.60%		8.80%		\$20.27	
September	3,254,604		3.63%		8.83%		\$18.99	
October	3,364,079		3.71%		8.88%		\$18.23	
November	3,284,181		3.80%		8.97%		\$18.89	
December	3,435,095		3.83%		8.98%		\$17.37	
<b>Jan - Mar Total/Avg</b>	<b>9,959,719</b>	<b>10,839,632</b>	<b>3.79%</b>	<b>3.75%</b>	<b>8.88%</b>	<b>8.90%</b>	<b>\$17.33</b>	<b>\$15.88</b>
<b>2011 Total/Avg</b>	<b>40,717,698</b>		<b>3.71%</b>		<b>8.86%</b>		<b>\$18.52</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

## AVERAGE PRICE PAID FOR MANUFACTURING MILK

**Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012**

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	58,465	28,124	4.58%	4.75%	9.20%	9.28%	\$15.11	\$16.90
February	54,547	26,403	4.46%	4.64%	9.17%	9.23%	\$19.61	\$15.64
March	62,723	30,570	4.42%	4.59%	9.16%	9.23%	\$19.33	\$15.84
April	59,881		4.37%		9.15%		\$16.64	
May	64,175		4.32%		9.12%		\$16.96	
June	61,107		4.28%		9.10%		\$21.17	
July	62,364		4.18%		9.03%		\$21.33	
August	60,749		4.18%		9.07%		\$20.60	
September	56,743		4.24%		9.10%		\$18.31	
October	59,757		4.33%		9.15%		\$17.89	
November	54,655		4.55%		9.26%		\$19.89	
December	57,656		4.62%		9.27%		\$17.64	
<b>Jan - Mar Total/Avg</b>	<b>175,736</b>	<b>85,097</b>	<b>4.49%</b>	<b>4.66%</b>	<b>9.18%</b>	<b>9.25%</b>	<b>\$18.02</b>	<b>\$16.13</b>
<b>2011 Total/Avg</b>	<b>712,822</b>		<b>4.38%</b>		<b>9.15%</b>		<b>\$18.71</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test.

## POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,  
with Comparisons for the Most Recent Month <sup>1 2</sup>  
March 2011, January 2012, February 2012, March 2012**

Receipts and Usage	2011 March	2012 January	2012 February	2012 March	Annual Change <sup>3</sup>
	<i>pounds</i>				<i>percent</i>
<b>Milk Fat</b>					
Receipts: Quota	883,074	882,462	883,171	883,210	0.0%
Base	3,420	3,359	3,357	3,343	-2.2%
Overbase	3,253,877	3,393,254	3,503,045	3,551,529	9.1%
Other Source Milk	0	0	0	0	
Daily Average	4,140,370	4,279,075	4,389,572	4,438,082	7.2%
Usage: Class 1	326,268	323,321	317,153	313,391	-3.9%
Class 2	317,946	247,883	270,126	272,737	-14.2%
Class 3	315,079	181,228	211,650	215,566	-31.6%
Class 4a	1,632,281	1,904,720	1,915,570	1,964,674	20.4%
Class 4b	1,548,796	1,621,924	1,675,073	1,671,714	7.9%
Daily Average	4,140,370	4,279,075	4,389,572	4,438,082	7.2%
<b>Solids-not-fat</b>					
Receipts: Quota	2,153,569	2,152,028	2,153,855	2,153,853	0.0%
Base	6,743	6,738	6,674	6,646	-1.4%
Overbase	7,673,253	7,931,723	8,279,174	8,427,292	9.8%
Other Source Milk	0	0	0	0	
Daily Average	9,833,565	10,090,489	10,439,703	10,587,791	7.7%
Usage: Class 1	1,613,864	1,574,218	1,533,025	1,511,515	-6.3%
Class 2	369,982	397,163	400,398	378,030	2.2%
Class 3	264,495	187,590	233,304	277,476	4.9%
Class 4a	3,282,116	3,483,119	3,647,985	3,756,049	14.4%
Class 4b	4,303,108	4,448,400	4,624,992	4,664,721	8.4%
Daily Average	9,833,565	10,090,489	10,439,703	10,587,791	7.7%
<b>Class 1 (Daily Average)</b>	<b>14,553,333</b>	<b>14,130,057</b>	<b>13,778,355</b>	<b>13,564,687</b>	<b>-6.8%</b>

### Daily Class 1 Use as a Percent of Daily Quota

	<i>percent</i>				
Milk Fat	36.9%	36.6%	35.9%	35.5%	-1.4%
Solids-not-fat	74.9%	73.2%	71.2%	70.2%	-4.7%

### Announced Pool Prices, March 2012

Pooling Category	Milk Component Prices		Standardized Milk <sup>4</sup>
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota <sup>5</sup>	\$1.541	\$1.251	\$16.28
Base	\$1.541	\$1.056	\$14.58
Overbase	\$1.541	\$1.056	\$14.58

<sup>1</sup> Daily totals may not agree due to rounding.

<sup>2</sup> Based on handler reports of pool milk receipts and utilization.

<sup>3</sup> Percent change from March 2011.

<sup>4</sup> Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

<sup>5</sup> Quota prices are subject to regional quota adjuster.

## Class and Pool Prices

Minimum Prices<sup>1/</sup> for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and  
Pool Prices for Quota, Overbase<sup>2/</sup> and Blend, March 2008 - May 2012

Month	Year	No. Calif. Class 1	So. Calif. Class 1	No. Calif. Class 2	So. Calif. Class 2	No. Calif. Class 3	So. Calif. Class 3	Statewide Class 4a	Statewide Class 4b	Statewide Quota	Statewide Overbase	Statewide Blend <sup>3/</sup>	Fed. Order Class III
		<i>Dollars per Hundredweight</i>											
March	2008	18.90	19.17	18.46	18.69	18.41	18.42	14.36	16.94	17.71	16.01	16.82	18.00
April		19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62	16.76
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47	18.18
June		20.23	20.50	15.44	15.67	15.39	15.40	15.61	19.12	19.12	17.42	18.03	20.25
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88	18.24
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90	17.32
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91	16.28
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34	17.06
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20	15.51
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39	15.28
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29	10.78
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35	9.31
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55	10.44
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52	10.78
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31	9.84
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16	9.97
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	15.79						
May		16.94	17.09	15.84	16.08	15.79	15.79						

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

# Commodity Prices

## Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices <sup>1/</sup> January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey <sup>2/</sup>		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012
	2011	2012	2011	2012	<i>Dollars Per Pound</i>		2011	2012
January	1.9323	1.5964	1.4308	1.5654		0.6959	1.2221	1.3676
February	2.0710	1.4511	1.8689	1.4854		0.6693	1.3149	1.3604
March	2.0930	1.4734	1.8529	1.5200		0.5431	1.4409	1.3293
April	1.9971		1.6136				1.5317	
May	2.0518		1.6526				1.5612	
June	2.1325		2.0542				1.6199	
July	2.0330		2.1100				1.5852	
August	2.0868		2.0360				1.5775	
September	1.9443		1.7716		0.6078		1.5570	
October	1.8055		1.7184		0.6300		1.5095	
November	1.7727		1.8582		0.6403		1.4573	
December	1.6228		1.6551		0.6606		1.4022	

<sup>1/</sup> All commodity prices are for the 26th of the prior month to the 25th of the current month.

When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

<sup>2/</sup> Simple average of the mostly price as reported by "Dairy Market News."

## Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price <sup>1</sup> January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey <sup>1</sup>		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices <sup>2</sup>	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012	2011	2012
	2011	2012	2011	2012	<i>Dollars Per Pound</i>		2011	2012	<i>Dollars Per Cwt.</i>	
January	1.7798	1.6070	1.3434	1.5808	0.3988	0.6806	1.1470	1.3913	17.3543	18.9962
February	2.1000	1.4840	1.7952	1.4902	0.4181	0.6813	1.2648	1.3690	19.7137	18.0792
March	2.0967	1.4353	2.0081	1.4778	0.4775	0.5425	1.3875	1.3537	22.1380	17.6877
April	1.9993	1.4657	1.6115	1.4895	0.4856	0.5213	1.5067	1.3075	21.3743	17.4174
May	2.0618		1.6284		0.4963		1.5358		21.8874	
June	2.1434		1.9932		0.5306		1.6081		22.8528	
July	2.0328		2.1219		0.5606		1.6025		23.7180	
August	2.0902		2.1390		0.5838		1.5706		24.0356	
September	2.0288		1.7895		0.6056		1.5618		21.9727	
October	1.7634		1.7309		0.6263		1.5480		20.7392	
November	1.8444		1.8206		0.6344		1.4922		21.1424	
December	1.6448		1.7335		0.6550		1.4145		20.3544	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDm price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

<sup>2</sup> Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter plus 8.7 times California Nonfat Dry Milk.

## Milk Production Cost Comparison Summary for California, by Quarter, 2010-2011

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011
	<i>Dollars per Hundredweight</i>									
<b>1st Quarter</b>										
Total Costs	\$19.02	\$19.99	\$13.60	\$14.73	\$13.26	\$14.62	\$12.81	\$14.86	\$13.48	\$14.79
Total Costs & Allowances*	\$20.86	\$21.92	\$15.11	\$16.29	\$14.78	\$16.18	\$14.49	\$16.56	\$15.02	\$16.37
<b>2nd Quarter</b>										
Total Costs	\$16.54	\$18.75	\$13.17	\$15.16	\$12.81	\$15.11	\$12.20	\$15.08	\$12.98	\$15.21
Total Costs & Allowances*	\$18.30	\$20.67	\$14.59	\$16.73	\$14.25	\$16.68	\$13.75	\$16.76	\$14.43	\$16.79
<b>3rd Quarter</b>										
Total Costs	\$16.73	\$19.89	\$13.75	\$16.10	\$13.57	\$16.50	\$12.74	\$16.22	\$13.65	\$16.41
Total Costs & Allowances*	\$18.47	\$21.80	\$15.20	\$17.70	\$15.06	\$18.12	\$14.29	\$17.95	\$15.13	\$18.04
<b>4th Quarter</b>										
Total Costs	\$19.15	\$22.94	\$14.83	\$17.02	\$14.71	\$16.84	\$14.06	\$16.60	\$14.81	\$17.02
Total Costs & Allowances*	\$21.00	\$24.89	\$16.33	\$18.54	\$16.24	\$18.45	\$15.65	\$18.24	\$16.34	\$18.60

\* Includes an allowance for management and a return on investment

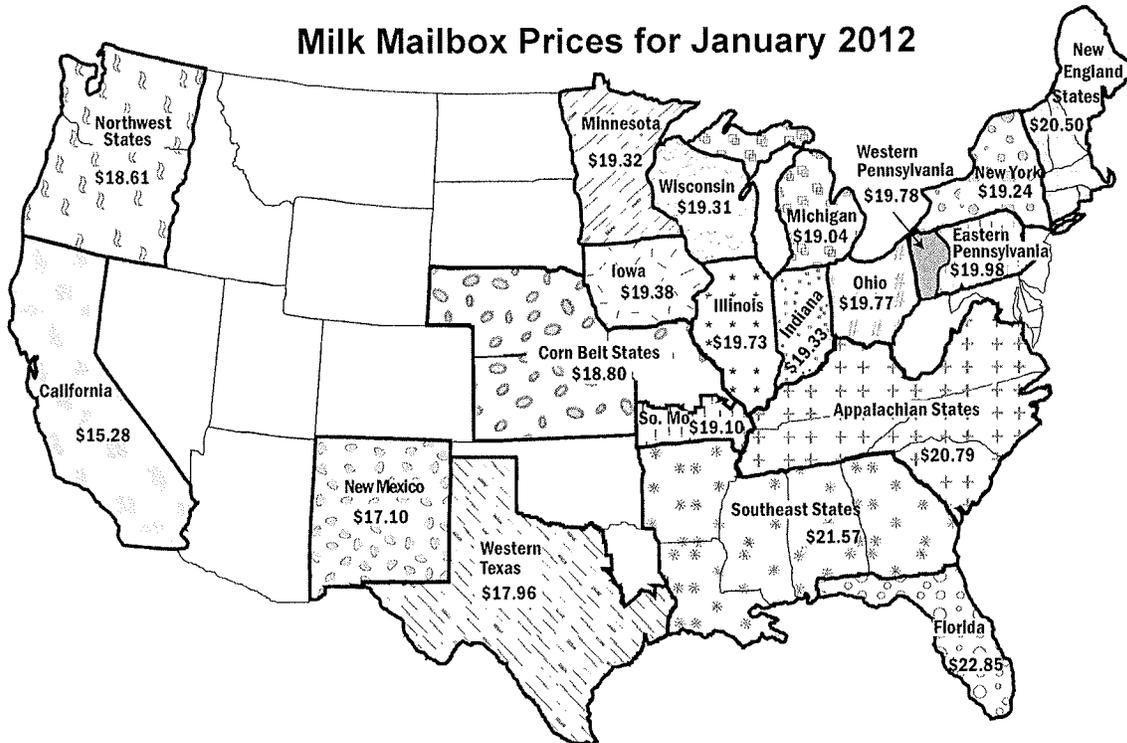
### Milk Mailbox Prices in Dollars per Hundredweight

	July '11	August	September	October	November	December	January '12
California <sup>1</sup>	\$19.67	\$19.85	\$18.61	\$17.89	\$18.64	\$17.09	\$15.28
USDA <sup>2</sup>	\$21.74	\$22.25	\$21.39	\$20.10	\$20.59	\$20.05	\$19.30

<sup>1</sup> California mailbox price calculated by CDFA.

<sup>2</sup> All federal milk market order weighted average, as calculated by USDA.

### Milk Mailbox Prices for January 2012



In January 2012, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.30 per cwt., down \$0.75 from the previous month's average, and up \$2.63 from January 2011. The component tests of producer milk in January 2012 were: butterfat, 3.80%; protein, 3.15%; and other solids, 5.75%. On an individual reporting area basis, mailbox prices decreased in all areas except the Appalachian States where it increased by \$0.13/cwt. compared to the previous month. Mailbox prices in January 2012 ranged from \$22.85 in Florida to \$17.10 in New Mexico.

## Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets

May 2010 through May 2012

Month	Year	Class 1 Farm Price <sup>1/</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2/</sup>				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
<i>Dollars Per Gallon</i>										
May	2010	1.35	1.39	1.39	1.39	2.82	2.85	2.41	2.02	2.30
June		1.37	1.52	1.52	1.52	2.91	2.99	2.50	2.14	2.38
July		1.50	1.55	1.55	1.55	2.99	3.06	2.55	2.14	2.44
August		1.51	1.56	1.56	1.56	2.99	3.04	2.57	2.10	2.56
September		1.50	1.53	1.53	1.54	2.99	3.06	2.60	2.19	2.55
October		1.61	1.63	1.63	1.63	3.08	3.15	2.68	2.23	2.55
November		1.63	1.68	1.68	1.69	3.14	3.21	2.75	2.08	2.61
December		1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March <sup>3/</sup>		1.54	1.60	1.60	1.61	3.38	3.53	3.13	2.40	2.84
April		1.50	1.55	1.55	1.55					
May		1.48	1.56	1.56	1.57					

Month	Year	Class 1 Farm Price <sup>1/</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2/</sup>				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
<i>Dollars Per Gallon</i>										
May	2010	1.32	1.35	1.31	1.41	2.77	2.89	2.25	2.43	2.58
June		1.35	1.48	1.43	1.53	2.82	2.97	2.33	2.65	2.75
July		1.47	1.51	1.47	1.57	2.94	3.07	2.31	2.61	2.80
August		1.49	1.52	1.48	1.58	2.95	3.10	2.31	2.50	2.67
September		1.47	1.50	1.45	1.55	2.93	3.13	2.31	2.49	2.64
October		1.59	1.59	1.55	1.64	3.02	3.25	2.32	2.49	2.73
November		1.61	1.65	1.60	1.70	3.07	3.26	2.42	2.48	2.72
December		1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March <sup>3/</sup>		1.51	1.56	1.52	1.62	3.54	3.83	2.77	3.10	3.02
April		1.48	1.51	1.47	1.57					
May		1.46	1.53	1.48	1.58					

<sup>1/</sup> Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

<sup>2/</sup> The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

<sup>3/</sup> March data as reported by AC Nielsen, data through 3/17/12.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

# MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

## Market Milk (F.O.B. Processing Plant)

► **CLASS 1 for May 2012**

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.6010	\$1.0143	\$0.0286	\$16.94
Southern California	\$1.6010	\$1.0143	\$0.0317	\$17.21
<b>Statewide Average Cwt. Price:</b>				
Based Upon Production				\$16.96
Based Upon Utilization				\$17.09

<b>COMMODITY MARKET PRICES</b>	<b>\$ Per Lb.</b>
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (March 26 <sup>th</sup> to April 10 <sup>th</sup> )	\$1.4657
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (March 26 <sup>th</sup> to April 10 <sup>th</sup> )	\$1.4895
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending March 30 <sup>th</sup> and April 6 <sup>th</sup> )	\$1.3075
Western Dry Whey (Mostly) – Simple Average (for weeks ending March 30 <sup>th</sup> and April 6 <sup>th</sup> )	\$0.5213
COMMODITY REFERENCE PRICE FOR MAY CLASS 1 PRICING:	\$17.4174

June 2012 Class 1 prices will be announced no later than 4:00 p.m. on May 10, 2012.

► **CLASS 2 for April and May 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$1.5003	\$1.2176	\$15.84
Southern California	\$1.5003	\$1.2443	\$16.08

► **CLASS 3 for April and May 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5003	\$1.2119	\$15.79

<b>COMMODITY MARKET PRICES</b>	<b>\$ Per Lb.</b>
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.4734
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.5200
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.3293
Western Dry Whey (Mostly) – Monthly Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$0.5431

June and July 2012 Class 2 and 3 prices will be announced no later than 4:00 p.m. on June 1, 2012.

► **CLASS 4a for March 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5137	\$1.1530	\$15.33

► **CLASS 4b for March 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5137	\$0.9619	\$13.67

<b>COMMODITY MARKET PRICES</b>	<b>\$ Per Lb.</b>
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.4734
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.5200
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$1.3293
Western Dry Whey (Mostly) – Monthly Simple Average (February 26 <sup>th</sup> to March 25 <sup>th</sup> )	\$0.5431

April 2012 Class 4a and 4b prices will be announced no later than 4:00 p.m. on May 1, 2012.

**Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk**  
*(Weighted Average Prices in Dollars Per Gallon)*

CITY	January 2012				February 2012				March 2012			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.29	3.19	3.22	3.08	3.25	3.17	3.21	3.06	3.26	3.16	3.18	3.05
<b>Atlanta</b>	<b>3.41</b>	<b>3.38</b>	<b>3.32</b>	<b>3.39</b>	<b>3.32</b>	<b>3.29</b>	<b>3.24</b>	<b>3.27</b>	<b>3.31</b>	<b>3.28</b>	<b>3.23</b>	<b>3.27</b>
Baltimore	3.86	3.86	3.79	3.51	3.90	3.88	3.78	3.38	3.89	3.87	3.80	3.38
<b>Birmingham</b>	<b>3.87</b>	<b>3.81</b>	<b>3.75</b>	<b>3.80</b>	<b>3.84</b>	<b>3.78</b>	<b>3.74</b>	<b>3.79</b>	<b>3.79</b>	<b>3.71</b>	<b>3.66</b>	<b>3.72</b>
Boston	3.28	3.23	3.23	3.11	3.28	3.21	3.22	3.09	3.23	3.17	3.17	3.08
<b>Buffalo/Rochester</b>	<b>2.70</b>	<b>2.56</b>	<b>2.47</b>	<b>2.25</b>	<b>2.67</b>	<b>2.55</b>	<b>2.42</b>	<b>2.23</b>	<b>2.66</b>	<b>2.50</b>	<b>2.41</b>	<b>2.23</b>
Charlotte	3.77	3.75	3.85	3.78	3.81	3.79	3.89	3.87	3.73	3.71	3.80	3.76
<b>Chicago</b>	<b>3.14</b>	<b>2.89</b>	<b>2.96</b>	<b>3.05</b>	<b>3.06</b>	<b>2.86</b>	<b>2.92</b>	<b>3.02</b>	<b>2.95</b>	<b>2.67</b>	<b>2.80</b>	<b>2.82</b>
Cincinnati	2.92	2.85	2.81	2.82	2.72	2.67	2.65	2.65	2.73	2.66	2.65	2.68
<b>Cleveland</b>	<b>3.13</b>	<b>3.01</b>	<b>3.06</b>	<b>3.01</b>	<b>3.18</b>	<b>3.03</b>	<b>3.09</b>	<b>3.05</b>	<b>3.05</b>	<b>2.96</b>	<b>2.99</b>	<b>2.95</b>
Columbus	3.00	2.93	2.83	2.86	2.81	2.76	2.69	2.71	2.82	2.75	2.66	2.69
<b>Dallas</b>	<b>2.94</b>	<b>2.90</b>	<b>2.98</b>	<b>2.80</b>	<b>2.96</b>	<b>2.93</b>	<b>3.05</b>	<b>2.88</b>	<b>3.01</b>	<b>3.00</b>	<b>3.09</b>	<b>2.98</b>
Denver	2.98	2.90	2.96	2.82	2.83	2.75	2.78	2.66	2.84	2.75	2.79	2.66
<b>Des Moines</b>	<b>3.96</b>	<b>3.69</b>	<b>3.50</b>	<b>3.31</b>	<b>3.87</b>	<b>3.59</b>	<b>3.40</b>	<b>3.23</b>	<b>3.84</b>	<b>3.50</b>	<b>3.32</b>	<b>3.15</b>
Detroit	2.74	2.66	2.56	2.63	2.72	2.66	2.59	2.65	2.70	2.64	2.53	2.61
<b>Grand Rapids</b>	<b>2.91</b>	<b>2.83</b>	<b>2.68</b>	<b>2.74</b>	<b>2.94</b>	<b>2.86</b>	<b>2.74</b>	<b>2.78</b>	<b>2.88</b>	<b>2.80</b>	<b>2.66</b>	<b>2.72</b>
Hartford-New Haven	3.80	3.85	3.81	3.89	3.82	3.85	3.81	3.88	3.59	3.62	3.53	3.68
<b>Houston</b>	<b>3.43</b>	<b>3.36</b>	<b>3.26</b>	<b>3.20</b>	<b>3.46</b>	<b>3.39</b>	<b>3.34</b>	<b>3.28</b>	<b>3.46</b>	<b>3.40</b>	<b>3.37</b>	<b>3.29</b>
Indianapolis	3.01	2.97	2.84	2.88	2.97	2.96	2.88	2.89	2.94	2.91	2.83	2.85
<b>Jacksonville</b>	<b>3.68</b>	<b>3.60</b>	<b>3.72</b>	<b>3.70</b>	<b>3.71</b>	<b>3.61</b>	<b>3.71</b>	<b>3.68</b>	<b>3.57</b>	<b>3.48</b>	<b>3.59</b>	<b>3.58</b>
Kansas City	4.08	3.88	3.72	3.61	3.95	3.75	3.60	3.52	3.93	3.75	3.61	3.51
<b>Las Vegas</b>	<b>3.25</b>	<b>3.19</b>	<b>3.21</b>	<b>3.26</b>	<b>3.18</b>	<b>3.09</b>	<b>3.09</b>	<b>3.19</b>	<b>3.13</b>	<b>3.02</b>	<b>3.04</b>	<b>3.10</b>
Little Rock	4.02	3.94	3.88	3.90	3.99	3.92	3.94	3.86	3.96	3.89	3.92	3.84
<b>Los Angeles</b>	<b>3.48</b>	<b>3.31</b>	<b>3.43</b>	<b>3.07</b>	<b>3.49</b>	<b>3.32</b>	<b>3.41</b>	<b>3.08</b>	<b>3.38</b>	<b>3.26</b>	<b>3.37</b>	<b>3.06</b>
Louisville	2.96	2.95	2.90	2.90	2.88	2.85	2.80	2.80	2.78	2.77	2.69	2.69
<b>Memphis</b>	<b>3.57</b>	<b>3.54</b>	<b>3.37</b>	<b>3.50</b>	<b>3.52</b>	<b>3.48</b>	<b>3.34</b>	<b>3.42</b>	<b>3.43</b>	<b>3.40</b>	<b>3.30</b>	<b>3.37</b>
Miami	3.88	3.86	3.83	3.85	3.80	3.76	3.75	3.75	3.73	3.68	3.66	3.67
<b>Milwaukee</b>	<b>3.53</b>	<b>3.06</b>	<b>2.98</b>	<b>2.81</b>	<b>3.43</b>	<b>2.90</b>	<b>2.95</b>	<b>2.78</b>	<b>3.24</b>	<b>2.76</b>	<b>2.93</b>	<b>2.65</b>
Minneapolis	3.62	3.33	3.35	3.40	3.59	3.30	3.32	3.35	3.54	3.23	3.26	3.27
<b>Nashville</b>	<b>3.45</b>	<b>3.40</b>	<b>3.24</b>	<b>3.24</b>	<b>3.39</b>	<b>3.34</b>	<b>3.20</b>	<b>3.20</b>	<b>3.30</b>	<b>3.24</b>	<b>3.10</b>	<b>3.11</b>
New Orleans-Mobile	4.42	4.38	4.35	4.61	4.40	4.36	4.35	4.60	4.27	4.22	4.25	4.55
<b>New York</b>	<b>4.06</b>	<b>3.96</b>	<b>4.12</b>	<b>3.85</b>	<b>4.02</b>	<b>3.92</b>	<b>3.93</b>	<b>3.79</b>	<b>3.86</b>	<b>3.82</b>	<b>3.95</b>	<b>3.71</b>
Oklahoma City-Tulsa	4.02	3.91	3.85	3.83	3.98	3.85	3.80	3.77	3.92	3.80	3.75	3.75
<b>Omaha</b>	<b>3.69</b>	<b>3.50</b>	<b>3.33</b>	<b>3.20</b>	<b>3.52</b>	<b>3.44</b>	<b>3.29</b>	<b>3.16</b>	<b>3.50</b>	<b>3.36</b>	<b>3.23</b>	<b>3.11</b>
Orlando	3.80	3.76	3.78	3.77	3.77	3.71	3.72	3.70	3.66	3.61	3.61	3.60
<b>Philadelphia</b>	<b>4.12</b>	<b>4.00</b>	<b>3.93</b>	<b>3.80</b>	<b>3.97</b>	<b>3.86</b>	<b>3.74</b>	<b>3.60</b>	<b>3.94</b>	<b>3.84</b>	<b>3.74</b>	<b>3.60</b>
Phoenix	2.55	2.51	2.50	2.43	2.44	2.36	2.36	2.31	2.40	2.37	2.38	2.30
<b>Pittsburgh</b>	<b>3.87</b>	<b>3.72</b>	<b>3.64</b>	<b>3.59</b>	<b>3.70</b>	<b>3.57</b>	<b>3.50</b>	<b>3.40</b>	<b>3.66</b>	<b>3.51</b>	<b>3.45</b>	<b>3.35</b>
Portland	3.14	2.97	3.04	2.99	3.09	2.93	3.00	2.97	3.10	2.94	3.00	2.97
<b>Raleigh-Durham</b>	<b>3.71</b>	<b>3.66</b>	<b>3.73</b>	<b>3.70</b>	<b>3.68</b>	<b>3.63</b>	<b>3.66</b>	<b>3.67</b>	<b>3.61</b>	<b>3.55</b>	<b>3.55</b>	<b>3.54</b>
Richmond- Norfolk	3.81	3.70	3.52	3.53	3.69	3.57	3.39	3.39	3.56	3.47	3.30	3.28
<b>Sacramento</b>	<b>3.61</b>	<b>3.48</b>	<b>3.52</b>	<b>3.47</b>	<b>3.59</b>	<b>3.45</b>	<b>3.48</b>	<b>3.55</b>	<b>3.54</b>	<b>3.42</b>	<b>3.44</b>	<b>3.53</b>
Salt Lake City-Boise	2.86	2.71	2.69	2.88	2.82	2.65	2.63	2.82	2.77	2.61	2.58	2.81
<b>San Antonio</b>	<b>3.50</b>	<b>3.38</b>	<b>3.27</b>	<b>3.04</b>	<b>3.51</b>	<b>3.37</b>	<b>3.26</b>	<b>3.04</b>	<b>3.50</b>	<b>3.37</b>	<b>3.26</b>	<b>3.04</b>
San Diego	3.62	3.40	3.58	3.30	3.57	3.36	3.53	3.24	3.53	3.33	3.50	3.20
<b>San Francisco</b>	<b>3.84</b>	<b>3.67</b>	<b>3.98</b>	<b>3.71</b>	<b>3.84</b>	<b>3.65</b>	<b>3.98</b>	<b>3.72</b>	<b>3.83</b>	<b>3.64</b>	<b>3.94</b>	<b>3.72</b>
Seattle	3.11	2.89	2.98	2.94	3.07	2.87	2.96	2.94	3.02	2.82	2.92	2.90
<b>St Louis</b>	<b>3.61</b>	<b>3.46</b>	<b>3.55</b>	<b>3.41</b>	<b>3.70</b>	<b>3.54</b>	<b>3.59</b>	<b>3.49</b>	<b>3.64</b>	<b>3.51</b>	<b>3.56</b>	<b>3.44</b>
Syracuse	2.98	2.91	2.81	2.60	2.98	2.89	2.77	2.55	2.99	2.89	2.76	2.54
<b>Tampa</b>	<b>3.82</b>	<b>3.78</b>	<b>3.78</b>	<b>3.78</b>	<b>3.78</b>	<b>3.72</b>	<b>3.73</b>	<b>3.71</b>	<b>3.67</b>	<b>3.63</b>	<b>3.63</b>	<b>3.63</b>
Washington DC	3.99	3.96	3.90	3.75	3.97	3.93	3.84	3.70	3.94	3.90	3.82	3.67
<b>West Texas</b>	<b>3.62</b>	<b>3.59</b>	<b>3.51</b>	<b>3.54</b>	<b>3.29</b>	<b>3.23</b>	<b>3.31</b>	<b>3.29</b>	<b>3.31</b>	<b>3.31</b>	<b>3.42</b>	<b>3.32</b>
<b>Total US</b>	<b>3.49</b>	<b>3.38</b>	<b>3.36</b>	<b>3.31</b>	<b>3.44</b>	<b>3.33</b>	<b>3.31</b>	<b>3.26</b>	<b>3.38</b>	<b>3.28</b>	<b>3.27</b>	<b>3.21</b>

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. March data through the week ending 3/17/12.

# May 2012

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																	
<table border="1"> <thead> <tr> <th colspan="7">Apr 2012</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> </tr> <tr> <td>8</td> <td>9</td> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> </tr> <tr> <td>15</td> <td>16</td> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> </tr> <tr> <td>22</td> <td>23</td> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> </tr> <tr> <td>29</td> <td>30</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Apr 2012							S	M	T	W	T	F	S	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30						<p><i>1</i></p> <p><b>Class 4a, 4b Price Announcement</b></p> <p><b>Weekly NFDM</b></p>	<p><i>2</i></p>	<p><i>3</i></p>	<p><i>4</i></p>	<p><i>5</i></p>
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<p><i>13</i></p>	<p><i>14</i></p>	<p><i>15</i></p> <p><b>Monthly Statistical Reports Due</b></p> <p><b>Weekly NFDM</b></p>	<p><i>16</i></p>	<p><i>17</i></p>	<p><i>18</i></p>	<p><i>19</i></p>																																																	
<p><i>20</i></p>	<p><i>21</i></p>	<p><i>22</i></p> <p><b>Weekly NFDM</b></p>	<p><i>23</i></p>	<p><i>24</i></p> <p><b>April Quota, Base,Overbase, Pool Price Announcement</b></p>	<p><i>25</i></p>	<p><i>26</i></p>																																																	
<p><i>27</i></p>	<p><i>28</i></p> <p><b>State Holiday All Offices Closed</b></p>	<p><i>29</i></p> <p><b>Weekly NFDM</b></p>	<p><i>30</i></p>	<p><i>31</i></p> <p><b>CDFA Class 4b Pricing Hearing</b></p>	<table border="1"> <thead> <tr> <th colspan="7">Jun 2012</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> </tr> <tr> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> </tr> <tr> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> </tr> <tr> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> </tr> <tr> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> </tr> </tbody> </table>		Jun 2012							S	M	T	W	T	F	S						1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
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California Department of Food and Agriculture  
Karen Ross, Secretary

**Milk Pricing Information:**

Within California 1-800-503-3490  
Outside California 1-916-442-MILK

**Dairy Marketing Branch:**

1220 N Street, Sacramento, CA 95814  
Phone (916) 900-5014; Fax (916) 900-5341  
Website: [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy)  
Email: [dairy@cdfa.ca.gov](mailto:dairy@cdfa.ca.gov)

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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.