

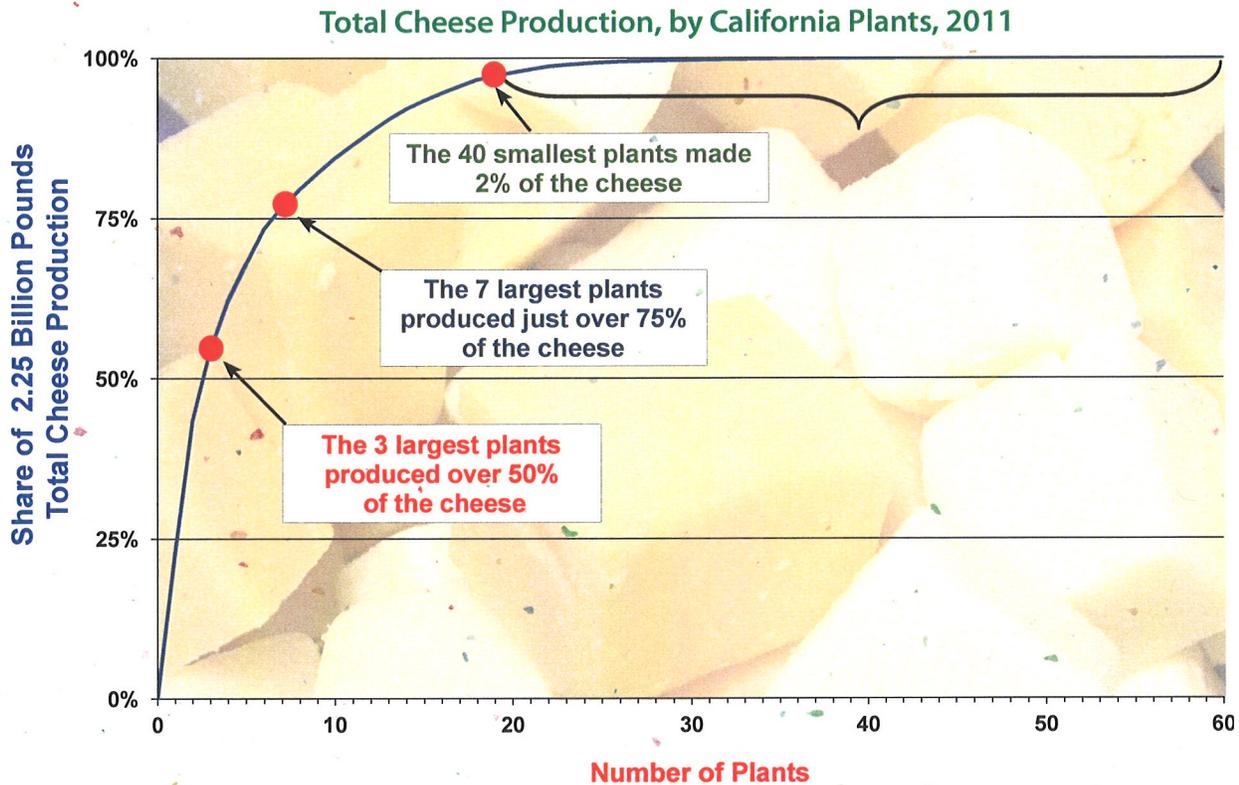
CALIFORNIA Dairy Information



BULLETIN

A publication serving the dairy industry for over 69 years

Total Cheese Production by California Plants, 2011



- In 2011, California's cheese plants produced 2.25 billion pounds of cheese.
- Mozzarella, Cheddar, and Jack cheeses accounted for 58.1%, 14.3%, and 12.1%, respectively, of the total cheese production in 2011.





Key Department Contacts for Dairy Services

California Department of Food and Agriculture

1220 N Street, Sacramento, CA 95814

Homepage website: <http://cdfa.ca.gov/dairy>

Email address: dairy@cdfa.ca.gov

Office of the Secretary

Karen Ross, Secretary, 654-0433

Sandra Schubert, Undersecretary, 654-0433

Dr. Annette Whiteford, DVM, State Veterinarian,
900-5000

Animal Health and Food Safety Services

Dr. Annette Whiteford, DVM, *Director*, 900-5000,
Fax 900-5332

► Animal Health Branch

Kent Fowler, DVM, *Chief*, 900-5002,
Fax 900-5333

District Veterinarians

Redding: **Charles Palmer**, DVM, (530) 225-2140

Modesto: **Randy Anderson**, DVM,
(209) 491-9350

Tulare: **Clementa Fredriksen**, DVM,
(559) 685-3500

Ontario: **Predrag Pecic**, DVM, (909) 947-4462

► Livestock Identification Branch

Greg Lawley, *Chief*, 900-5006,
Fax 900-5335

Regional Brand Supervisors

Northern: **John Romano**, (530) 347-5721

Central: **David Fischer**, (209) 845-8352

Southern: **Richard Wright**, (559) 685-3505

► Meat, Poultry & Egg Safety Branch

Douglas Hepper, DVM, *Chief*, 900-5004,
Fax 900-5334

District Veterinarians

Sacramento: **Alfred Aquino**, DVM, 900-5004

Fresno: **Herbert Radigtsch**, DVM, (559) 233-7318

Ontario: **Namara Garbaba**, DVM, (909) 773-0079

► Milk & Dairy Food Safety Branch

Stephen Beam, PhD., *Chief*, 900-5008, Fax 900-5337

Assistant Branch Chief

Kristen Dahl, 900-5078

Licensing

Facilities, **Melanie Graham**, 900-5310

Personal Licenses, **Corey Pruitt**, 900-5081

Regional Coordinators

Stockton: **Mostafa Sherzad**, (209) 466-7186

Oakland: **John Macy**, (510) 622-4810

Fresno: **David Krall**, (559) 445-5506

Ontario: **Joel Kolling**, (909) 923-9929

Marketing Services

Kevin Masuhara, *Director*, 900-5011,
Fax 900-5339

► Environmental Program

Casey Walsh Cady, 900-5011

► Dairy Marketing Branch

Candace Gates, *Branch Chief*, 900-5014

Economics/Pricing

Hyrum Eastman, 900-5014, Fax 900-5341

California Dairy Statistics Service

Karen Dapper, 900-5014, Fax 900-5341

Manufacturing Cost Audits

Venetta Reed, 900-5014, Fax 900-5341

Production Cost

Mike Francesconi, 900-5014, Fax 900-5341

Enforcement of Unlawful Practices

Hyrum Eastman, 900-5014, Fax 900-5341

► Milk Pooling Branch

John Lee, *Chief*, 900-5012, Fax 900-5340

Pool Operations

Don Shippelhouse, 900-5012, Fax 900-5340

Pool Audits

Nancy Hartman, 900-5012, Fax 900-5340

Marlene Wride, **Ron Quan**, **Sunday Ikenador**

Producer Payments, License & Bond Units

John Bressett, 900-5012, Fax 900-5340

► Marketing Branch

Bob Maxie, *Chief*, 900-5018, Fax 900-5393

Dennis Manderfield, **Glenn Yost**

Area Code is (916) unless otherwise noted.

Table of Contents

Dairy Industry News	3
Table 1: California Commercial Milk Production, by Month.....	5
Table 2: California Dairy Average Milk Production	5
Table 3: California Milk Production, by County	6,7
Table 4: Pooled Milk Utilization, by Classes and Months	8,9
Table 5: Pooled Milk Production, by Months.....	10
Table 6: Net Milk Available in California, by Months	10
Table 7: Sales of California Class 1 Market Milk Products, by Months	11
Table 8: Sales of California Class 1 Organic Milk Products, by Months	12
Table 9: Sales of California Class 1 Flavored Milk Products, by Months	13
Table 10: Sales of California Class 1 Products, by Marketing Area	14
Table 11: Class 2 Production of Dairy Products in California.....	15
Table 12: Class 3 Production of Dairy Products in California	16
Table 13: Class 4a Production of Dairy Products in California.....	17
Table 14: Class 4b Production of Dairy Products in California	18,19
Table 15: Average Prices Paid for Market Milk in California	20
Table 16: Average Prices Paid for Manufacturing Milk in California	20
Table 17: Pool Price Data Summary	21
Class and Pool Prices	22
Commodity Prices Used to Calculate Class 4a/4b Prices.....	23
Commodity Prices Used to Calculate Class 1 Prices.....	23
Milk Production Cost Comparison Summary for California	24
Milk Mailbox Prices, U.S.....	24
Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices	25
Minimum Class Prices.....	26
U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks.....	27
Calendar	28

National Dairy Situation & Outlook – USDA Estimates

Milk Production

Monthly: USDA estimates overall milk production across the U.S. was up by 3.2% in April 2012, compared to April 2011. USDA reports that California milk production increased 3.1% compared to April 2011 (on 23,000 more cows and 35 more pounds of milk per cow). Among other western states, compared to April 2011, Arizona was up 5.3%; New Mexico was up 3.6%; and Washington was up 4.1%. Only one of the top 10 states reported a production decrease. The largest increase was reported by Utah at 7.9% growth in milk production (on 3,000 more cows and 50 more pounds of milk per cow).

Quarterly: For the first quarter of 2012 compared to the fourth quarter of 2011, U.S. milk cow numbers increased to 9.254 million head, milk production per cow increased to 5,511 pounds; the net effect was increased milk production at 51.0 billion pounds. USDA projects that for the second quarter of 2012 compared to the first quarter of 2012, U.S. milk cow numbers will decrease to 9.250 million head, production per cow will increase to 5,590 pounds; the net effect would be increased milk production to 51.7 billion pounds.

Milk Prices

Comparing the first quarter of 2012 to the fourth quarter of 2011, U.S. average milk prices decreased to \$17.97/cwt. USDA projects that for the second quarter of 2012, U.S. average all-milk prices will be \$16.20-16.50/cwt.; Class 4b prices will be \$15.40-15.70/cwt.; and Class 4a prices will be \$13.90-14.30/cwt.

Utility Cow Prices

Comparing the first quarter of 2012 to the fourth quarter of 2011, average U.S. utility cow prices were up \$13.03/cwt. to a national average of \$76.57/cwt. USDA projects that utility cow prices will average \$79-81/cwt. in the second quarter of 2012.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during April 2012 totaled 3.63 billion pounds, 3.3 percent more than the quantity produced during April 2011. For the twelve months ending April 2012, total milk production increased 4.2 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of April 2012, as compared to April 2011, the total manufacture of butter increased 9.3 percent; manufacture of nonfat dried milk for human consumption increased 21.2 percent; manufacture of total cheese increased 2.8 percent and manufacture of total frozen products decreased 0.4 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during April 2012 decreased 2.7 percent compared to sales during April 2011.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
May 2010 - April 2012**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
May	3,350,312	3,610,947	7.8%	190,301	64,175	-66.3%	3,540,613	3,675,122	3.8%
June	3,209,629	3,447,274	7.4%	181,094	61,107	-66.3%	3,390,723	3,508,381	3.5%
July	3,216,853	3,469,714	7.9%	180,367	62,364	-65.4%	3,397,220	3,532,078	4.0%
August	3,222,441	3,436,774	6.7%	178,073	60,749	-65.9%	3,400,514	3,497,523	2.9%
September	3,120,444	3,254,604	4.3%	171,035	56,743	-66.8%	3,291,480	3,311,347	0.6%
October	3,166,273	3,364,079	6.2%	175,532	59,757	-66.0%	3,341,805	3,423,835	2.5%
November	3,096,024	3,284,181	6.1%	169,214	54,655	-67.7%	3,265,238	3,338,836	2.3%
December	3,189,493	3,435,095	7.7%	171,966	57,656	-66.5%	3,361,458	3,492,752	3.9%
January	3,329,957	3,588,477	7.8%	58,465	28,124	-51.9%	3,388,422	3,616,601	6.7%
February	3,104,945	3,477,927	12.0%	54,547	26,403	-51.6%	3,159,492	3,504,330	10.9%
March	3,524,818	3,773,228	7.0%	62,723	30,570	-51.3%	3,587,541	3,803,797	6.0%
April	3,455,312	3,598,054	4.1%	59,881	31,756	-47.0%	3,515,192	3,629,810	3.3%
Jan-Apr Total	13,415,031	14,437,686	7.6%	235,616	116,853	-50.4%	13,650,647	14,554,539	6.6%
May-Apr Total	38,986,500	41,740,353	7.1%	1,653,198	594,059	-64.1%	40,639,698	42,334,412	4.2%
2011 Total	40,717,698			712,822			41,430,521		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
May 2011 - April 2012**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2011-2012	% Change	2011-2012	% Change	2011-2012	% Change
April	115,177		1,996		117,173	
May	116,482	1.1%	2,070	3.7%	118,552	1.2%
June	114,909	-1.4%	2,037	-1.6%	116,946	-1.4%
July	111,926	-2.6%	2,012	-1.2%	113,938	-2.6%
August	110,864	-0.9%	1,960	-2.6%	112,823	-1.0%
September	108,487	-2.1%	1,891	-3.5%	110,378	-2.2%
October	108,519	0.0%	1,928	1.9%	110,446	0.1%
November	109,473	0.9%	1,822	-5.5%	111,295	0.8%
December	110,810	1.2%	1,860	2.1%	112,669	1.2%
January	115,757	4.5%	907	-51.2%	116,665	3.5%
February	119,929	3.6%	910	0.4%	120,839	3.6%
March	121,717	1.5%	986	8.3%	122,703	1.5%
April	119,935	-1.5%	1,059	7.3%	120,994	-1.4%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test,
in Pounds, in California, by Counties and Regions ¹
April 2012**

County and Region	Bulk Milk		Total	Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	457,018	26,213	483,231	-9.4%	4.18%	9.06%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,255,569	797,877	4,053,446	-17.1%	4.24%	8.99%
El Dorado						
Fresno	229,396,752	475,284	229,872,036	-0.8%	3.67%	8.86%
Glenn	35,095,141	1,026,719	36,121,860	3.0%	3.71%	8.84%
Humboldt	15,233,614	3,704,550	18,938,164	-0.1%	4.14%	8.98%
Inyo						
Kern	357,462,522	18,600	357,481,122	4.5%	3.65%	8.83%
Kings	372,189,643	173,760	372,363,403	-0.5%	3.64%	8.84%
Lake						
Lassen						
Madera	153,350,185	137,266	153,487,451	3.6%	3.64%	8.84%
Marin	12,912,592	0	12,912,592	-8.2%	3.57%	8.92%
Mariposa						
Mendocino						
Merced	499,186,615	18,216,884	517,403,499	5.7%	3.77%	8.92%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	28,542,632	0	28,542,632	3.8%	3.73%	8.90%
San Benito						
San Francisco						
San Joaquin	204,174,121	190,176	204,364,297	0.4%	3.63%	8.85%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,317,262	0	1,317,262	0.5%	3.75%	8.81%
Solano						
Sonoma	40,445,681	52,956	40,498,637	0.9%	3.67%	8.91%
Stanislaus	363,804,866	1,130,918	364,935,784	7.1%	3.70%	8.89%
Sutter						
Tehama	6,169,063	372,117	6,541,180	-5.0%	4.11%	9.08%
Trinity						
Tulare	985,109,487	4,704,272	989,813,759	3.4%	3.70%	8.90%
Tuolumne						
Yolo						
Yuba	6,281,598	0	6,281,598	3.6%	3.93%	8.99%
N. California	3,329,695,572	31,755,873	3,361,451,445	3.2%	3.70%	8.88%

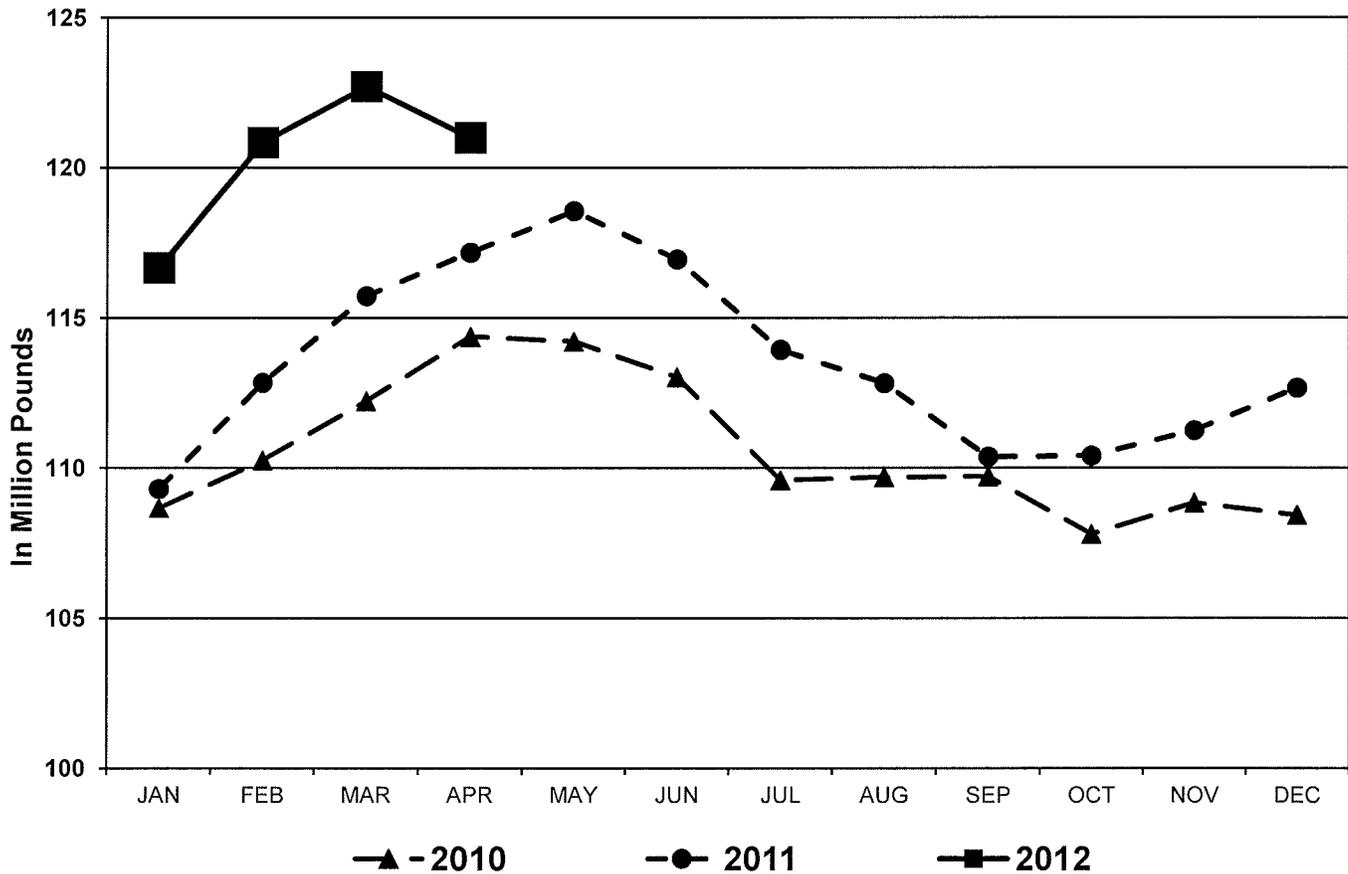
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ April 2012

County and Region	Bulk Milk			Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	15,151,900	0	15,151,900	2.9%	3.82%	8.99%
Los Angeles						
Orange						
Riverside	91,558,251	0	91,558,251	4.7%	3.55%	8.84%
San Bernardino	147,940,995	0	147,940,995	4.7%	3.57%	8.81%
San Diego	4,665,073	0	4,665,073	0.1%	3.44%	8.80%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	268,358,061	0	268,358,061	4.6%	3.58%	8.83%
State Total	3,598,053,633	31,755,873	3,629,809,506	3.3%	3.69%	8.88%

¹ Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2010, 2011, 2012



MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2011 - 2012**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	10,107	10,023	7,266	7,684	6,044	5,618	52,335	59,046
February	9,129	9,197	8,361	7,834	7,160	6,138	46,820	55,552
March	10,114	9,715	9,856	8,455	9,767	6,683	50,601	60,905
April	9,069	9,448	7,698	8,024	7,541	7,168	52,381	55,983
May	9,798		9,131		7,596		53,130	
June	9,255		9,988		10,120		46,261	
July	9,203		9,233		9,486		46,204	
August	10,100		8,714		9,626		44,138	
September	9,756		8,241		7,448		43,914	
October	9,969		9,428		6,953		47,198	
November	9,983		10,156		5,662		49,291	
December	10,005		8,994		4,214		56,055	
Jan - Apr Total	38,419	38,383	33,181	31,997	30,512	25,607	202,137	231,486
Change from 2011		-0.1%		-3.6%		-16.1%		14.5%
2011 Total	116,488		107,065		91,618		588,328	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,947	48,801	10,940	12,312	5,732	5,815	92,275	107,977
February	43,680	44,458	10,518	11,612	6,431	6,766	87,698	105,792
March	50,030	46,857	11,469	11,719	8,199	8,602	101,746	116,438
April	44,262	45,422	11,031	11,569	7,016	7,563	103,665	109,552
May	47,730		11,757		7,489		106,038	
June	43,448		12,281		8,071		101,899	
July	42,116		12,062		7,814		102,092	
August	47,066		12,250		7,919		92,564	
September	47,049		11,499		6,253		85,846	
October	48,477		12,211		6,191		88,970	
November	48,222		11,754		5,311		92,437	
December	46,974		11,159		4,422		103,282	
Jan - Apr Total	186,918	185,537	43,959	47,212	27,379	28,746	385,384	439,758
Change from 2011		-0.7%		7.4%		5.0%		14.1%
2011 Total	558,000		138,931		80,850		1,158,511	
Month	Fluid							
	2011	2012						
January	440,090	438,032						
February	393,653	399,572						
March	451,153	420,505						
April	399,359	407,744						
May	431,010							
June	392,496							
July	380,081							
August	424,487							
September	423,519							
October	434,179							
November	432,276							
December	420,946							
Jan - Apr Total	1,684,255	1,665,853						
Change from 2011		-1.1%						
2011 Total	5,023,251							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2011 - 2012**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,669	50,280	27,380	27,356	97,041	105,295	124,421	132,651
February	43,162	48,577	24,727	25,612	89,906	101,686	114,632	127,298
March	48,013	51,823	27,375	27,380	100,976	110,201	128,351	137,581
April	47,328	49,065	26,494	26,492	97,523	103,197	124,017	129,689
May	49,044		27,375		101,324		128,699	
June	46,420		26,491		95,552		122,043	
July	46,825		27,386		93,565		120,952	
August	48,111		27,386		93,303		120,689	
September	45,795		26,503		88,651		115,154	
October	47,965		27,375		94,138		121,513	
November	46,412		26,502		95,001		121,503	
December	49,039		27,385		100,922		128,307	
Jan - Apr Total	187,172	199,745	105,976	106,839	385,446	420,379	491,422	527,218
Change from 2011		6.7%		0.8%		9.1%		7.3%
2011 Total	566,783		322,379		1,147,903		1,470,282	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	131,007	137,900	66,757	66,713	222,145	246,092	288,902	312,805
February	120,409	134,125	60,307	62,462	208,430	240,290	268,736	302,751
March	133,396	144,606	66,761	66,769	238,080	261,452	304,841	328,222
April	131,651	138,881	64,620	64,603	233,006	248,385	297,626	312,988
May	138,855		66,776		245,093		311,869	
June	130,293		64,616		231,375		295,991	
July	133,125		66,793		230,417		297,209	
August	135,584		66,788		228,596		295,383	
September	129,591		64,629		215,609		280,238	
October	135,881		66,752		224,978		291,730	
November	129,815		64,627		222,912		287,538	
December	135,131		66,781		234,187		300,968	
Jan - Apr Total	516,464	555,512	258,444	260,547	901,660	996,219	1,160,104	1,256,766
Change from 2011		7.6%		0.8%		10.5%		8.3%
2011 Total	1,584,738		786,205		2,734,826		3,521,031	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2011 - 2012**

Month	Pool Milk		Grade A Milk Not Pooled ¹		Total Grade A Milk ²		Total Grade B Milk	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,244,196	3,500,827	85,760	87,651	3,329,957	3,588,477	58,465	28,124
February	3,025,881	3,402,921	79,063	75,006	3,104,945	3,477,927	54,547	26,403
March	3,436,566	3,691,094	88,251	82,134	3,524,818	3,773,228	62,723	30,570
April	3,364,808	3,522,833	90,503	75,220	3,455,312	3,598,054	59,881	31,756
May	3,522,929		88,018		3,610,947		64,175	
June	3,358,196		89,078		3,447,274		61,107	
July	3,387,064		82,650		3,469,714		62,364	
August	3,353,561		83,213		3,436,774		60,749	
September	3,172,926		81,678		3,254,604		56,743	
October	3,280,425		83,654		3,364,079		59,757	
November	3,202,790		81,391		3,284,181		54,655	
December	3,350,246		84,850		3,435,095		57,656	
Jan - Apr Total	13,071,453	14,117,674	343,578	320,011	13,415,031	14,437,686	235,616	116,853
Change from 2011		8.0%		-6.9%		7.6%		-50.4%
2011 Total	39,699,589		1,018,110		40,717,698		712,822	

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2011 - 2012**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,388,422	3,616,601	59,819	57,391	37,013	38,638	3,411,228	3,635,354
February	3,159,492	3,504,330	56,336	52,619	34,447	38,072	3,181,380	3,518,878
March	3,587,541	3,803,797	54,403	62,478	38,382	38,316	3,603,563	3,827,959
April	3,515,192	3,629,810	55,210	63,369	41,942	35,607	3,528,460	3,657,571
May	3,675,122		57,445		38,190		3,694,378	
June	3,508,381		58,077		40,768		3,525,690	
July	3,532,078		63,420		34,460		3,561,037	
August	3,497,523		58,676		35,597		3,520,602	
September	3,311,347		53,365		35,883		3,328,828	
October	3,423,835		56,049		36,030		3,443,855	
November	3,338,836		55,900		34,620		3,360,116	
December	3,492,752		53,104		35,619		3,510,236	
Jan - Apr Total	13,650,647	14,554,539	225,768	235,857	151,785	150,634	13,724,631	14,639,762
Change from 2011		6.6%		4.5%		-0.8%		6.7%
2011 Total	41,430,521		681,803		442,951		41,669,373	

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
May 2010 - April 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
May	18,755	17,705	-5.6%	23,941	23,992	0.2%	9,724	9,441	-2.9%
June	18,325	17,432	-4.9%	23,388	23,688	1.3%	8,296	7,780	-6.2%
July	18,676	17,708	-5.2%	23,355	24,021	2.9%	7,889	7,387	-6.4%
August	19,050	18,303	-3.9%	23,988	25,010	4.3%	8,739	8,235	-5.8%
September	18,383	17,424	-5.2%	23,260	24,019	3.3%	9,765	9,123	-6.6%
October	18,944	18,111	-4.4%	24,492	25,001	2.1%	10,009	9,566	-4.4%
November	18,915	17,951	-5.1%	24,134	24,425	1.2%	9,338	8,798	-5.8%
December	19,635	18,554	-5.5%	24,891	25,327	1.7%	8,836	8,408	-4.8%
January	18,864	18,051	-4.3%	24,329	24,747	1.7%	9,558	9,032	-5.5%
February	16,987	16,617	-2.2%	22,158	22,359	0.9%	8,684	8,571	-1.3%
March	18,607	18,256	-1.9%	24,964	24,659	-1.2%	9,849	9,349	-5.1%
April	17,509	17,281	-1.3%	23,637	23,173	-2.0%	8,889	8,503	-4.3%
Jan - Apr Total	71,967	70,205	-2.4%	95,088	94,938	-0.2%	36,979	35,455	-4.1%
May - Apr Total	222,650	213,393	-4.2%	286,538	290,421	1.4%	109,574	104,193	-4.9%
2011 Total	215,155			290,571			105,717		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
May	10,295	10,369	0.7%	62,715	61,507	-1.9%	1,561	1,505	-3.6%
June	8,660	8,575	-1.0%	58,669	57,475	-2.0%	1,470	1,523	3.6%
July	7,856	7,690	-2.1%	57,775	56,806	-1.7%	1,404	1,451	3.4%
August	8,731	9,089	4.1%	60,509	60,636	0.2%	1,478	1,528	3.4%
September	10,057	10,045	-0.1%	61,464	60,611	-1.4%	1,476	1,513	2.5%
October	10,714	10,301	-3.9%	64,159	62,979	-1.8%	1,512	1,607	6.2%
November	9,905	9,430	-4.8%	62,292	60,605	-2.7%	1,716	1,826	6.4%
December	9,376	8,996	-4.1%	62,738	61,285	-2.3%	1,756	1,740	-0.9%
January	10,341	9,827	-5.0%	63,092	61,657	-2.3%	1,537	1,593	3.6%
February	9,594	9,377	-2.3%	57,423	56,923	-0.9%	1,503	1,569	4.4%
March	10,920	10,032	-8.1%	64,341	62,296	-3.2%	1,685	1,695	0.6%
April	9,683	9,052	-6.5%	59,718	58,009	-2.9%	1,558	1,611	3.4%
Jan - Apr Total	40,539	38,287	-5.6%	244,573	238,885	-2.3%	6,284	6,468	2.9%
May - Apr Total	116,132	112,783	-2.9%	734,894	720,790	-1.9%	18,656	19,161	2.7%
2011 Total	115,034			726,478			18,977		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
May	64,277	63,016	-2.0%	1,590	1,639	3.1%			
June	60,141	59,001	-1.9%	1,710	1,567	-8.4%			
July	59,181	58,261	-1.6%	1,963	1,792	-8.7%			
August	61,988	62,168	0.3%	2,051	1,790	-12.8%			
September	62,943	62,128	-1.3%	1,820	1,610	-11.5%			
October	65,673	64,589	-1.7%	1,794	1,663	-7.3%			
November	64,010	62,433	-2.5%	1,798	2,082	15.8%			
December	64,495	63,028	-2.3%	1,878	2,078	10.7%			
January	64,631	63,253	-2.1%	1,824	1,784	-2.2%			
February	58,928	58,494	-0.7%	1,633	1,627	-0.3%			
March	66,029	63,994	-3.1%	1,714	1,615	-5.8%			
April	61,279	59,622	-2.7%	1,607	1,564	-2.7%			
Jan - Apr Total	250,866	245,362	-2.2%	6,778	6,590	-2.8%			
May - Apr Total	753,574	739,986	-1.8%	21,382	20,810	-2.7%			
2011 Total	745,490			20,998					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
May 2010 - April 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
May	713	834	17.0%	794	1,162	46.4%	715	665	-7.0%
June	702	864	23.0%	809	1,333	64.7%	750	661	-11.8%
July	696	807	15.9%	811	1,231	51.8%	808	629	-22.2%
August	806	934	16.0%	914	1,391	52.2%	765	686	-10.3%
September	870	929	6.7%	1,063	1,595	50.1%	809	691	-14.6%
October	852	913	7.2%	1,027	1,532	49.2%	792	704	-11.1%
November	827	960	16.0%	962	1,531	59.2%	807	672	-16.8%
December	873	1,006	15.2%	974	1,676	72.1%	779	718	-7.8%
January	824	1,000	21.5%	994	1,733	74.4%	803	755	-6.0%
February	793	918	15.7%	1,073	1,332	24.1%	688	654	-5.0%
March	897	1,008	12.4%	1,345	1,496	11.2%	705	739	4.8%
April	840	977	16.3%	1,228	1,363	10.9%	656	693	5.7%
Jan - Apr Total	3,354	3,903	16.4%	4,640	5,924	27.7%	2,851	2,841	-0.4%
May - Apr Total	9,693	11,149	15.0%	11,993	17,374	44.9%	9,075	8,266	-8.9%
2011 Total	10,600			16,091			8,277		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
May	524	582	11.2%	2,746	3,244	18.1%			
June	554	596	7.5%	2,815	3,454	22.7%			
July	565	549	-2.9%	2,880	3,215	11.6%			
August	586	634	8.2%	3,070	3,645	18.7%			
September	606	631	4.1%	3,347	3,845	14.9%			
October	596	620	4.1%	3,266	3,769	15.4%			
November	602	543	-9.8%	3,198	3,705	15.9%			
December	567	636	12.1%	3,193	4,036	26.4%			
January	601	594	-1.1%	3,220	4,082	26.8%			
February	567	563	-0.7%	3,121	3,467	11.1%			
March	637	611	-4.1%	3,584	3,854	7.5%			
April	587	596	1.6%	3,311	3,629	9.6%			
Jan - Apr Total	2,392	2,365	-1.1%	13,237	15,032	13.6%			
May - Apr Total	6,991	7,156	2.4%	37,753	43,945	16.4%			
2011 Total	7,183			42,150					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
May 2010 - April 2012**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
May	47	58	22.9%	430	69	-83.9%	1,174	1,134	-3.4%
June	49	54	8.9%	552	66	-88.1%	830	669	-19.5%
July	50	54	8.4%	138	65	-53.0%	720	585	-18.8%
August	54	67	22.4%	105	64	-39.0%	945	636	-32.7%
September	55	66	19.9%	101	66	-34.2%	1,287	694	-46.0%
October	57	67	17.4%	77	73	-5.0%	1,290	746	-42.2%
November	56	63	11.4%	73	60	-17.3%	1,137	679	-40.3%
December	55	62	13.2%	75	68	-9.9%	973	651	-33.1%
January	53	61	15.8%	69	62	-10.7%	1,157	610	-47.3%
February	54	53	-3.3%	69	58	-16.4%	1,092	611	-44.1%
March	62	57	-8.7%	74	61	-17.5%	1,197	679	-43.3%
April	58	52	-10.8%	72	58	-19.3%	1,024	618	-39.6%
Jan - Apr Total	228	222	-2.2%	285	239	-16.0%	4,471	2,518	-43.7%
May - Apr Total	653	714	9.4%	1,836	770	-58.0%	12,827	8,312	-35.2%
2011 Total	719			816			10,264		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change			
May	2,420	2,694	11.3%	4,072	3,956	-2.8%			
June	1,158	1,220	5.4%	2,589	2,008	-22.4%			
July	339	306	-9.7%	1,248	1,011	-19.0%			
August	1,094	1,358	24.1%	2,199	2,124	-3.4%			
September	2,414	2,460	1.9%	3,856	3,287	-14.8%			
October	2,669	2,487	-6.8%	4,093	3,374	-17.6%			
November	2,022	1,982	-2.0%	3,288	2,784	-15.3%			
December	1,530	1,440	-5.8%	2,633	2,222	-15.6%			
January	2,365	2,231	-5.6%	3,644	2,965	-18.6%			
February	2,322	2,278	-1.9%	3,538	2,999	-15.2%			
March	2,817	2,398	-14.9%	4,150	3,195	-23.0%			
April	2,079	1,976	-5.0%	3,233	2,704	-16.4%			
Jan - Apr Total	9,583	8,884	-7.3%	14,566	11,863	-18.6%			
May - Apr Total	23,229	22,832	-1.7%	38,544	32,628	-15.3%			
2011 Total	23,531			35,330					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
April 2010, April 2011, April 2012

Products and Marketing Areas	Sales			Change to April 2012 from	
	April 2010	April 2011	April 2012	April 2010	April 2011
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	7,615,301	7,350,234	7,055,956	-7.3%	-4.0%
S. California	11,179,700	10,158,706	10,224,558	-8.5%	0.6%
State Total	18,795,001	17,508,940	17,280,514	-8.1%	-1.3%
Reduced Fat Milk					
N. California	9,657,891	9,934,917	9,817,498	1.7%	-1.2%
S. California	14,489,523	13,701,629	13,355,883	-7.8%	-2.5%
State Total	24,147,414	23,636,546	23,173,381	-4.0%	-2.0%
Lowfat/Light Milk					
N. California	4,764,713	4,334,144	3,732,115	-21.7%	-13.9%
S. California	4,904,085	4,554,845	4,771,021	-2.7%	4.7%
State Total	9,668,798	8,888,989	8,503,136	-12.1%	-4.3%
Skim/Nonfat/Fat free Milk					
N. California	4,123,551	4,029,016	4,007,794	-2.8%	-0.5%
S. California	6,172,457	5,654,081	5,043,709	-18.3%	-10.8%
State Total	10,296,008	9,683,097	9,051,503	-12.1%	-6.5%
Beverage Milk Totals					
N. California	26,161,456	25,648,311	24,613,363	-5.9%	-4.0%
S. California	36,745,765	34,069,261	33,395,171	-9.1%	-2.0%
State Total	62,907,221	59,717,572	58,008,534	-7.8%	-2.9%
Half - And - Half					
N. California	715,470	708,472	740,490	3.5%	4.5%
S. California	865,118	849,846	870,365	0.6%	2.4%
State Total	1,580,588	1,558,318	1,610,855	1.9%	3.4%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2011 - 2012**

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) ¹		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	7,325	10,684	45.8%	1,610	1,914	18.9%	1,662	1,986	19.5%
February	7,014	8,961	27.8%	1,601	1,809	13.0%	1,852	2,077	12.2%
March	8,561	8,725	1.9%	1,852	1,914	3.3%	2,489	2,584	3.8%
April	7,744	8,889	14.8%	1,775	1,775	0.0%	2,011	2,254	12.0%
May	9,518			1,891			2,132		
June	10,820			2,041			2,697		
July	8,537			1,724			2,390		
August	8,033			1,821			2,132		
September	8,408			1,653			2,316		
October	8,108			1,722			2,520		
November	9,641			2,208			2,526		
December	7,312			1,860			2,158		
Jan - Apr Total	30,644	37,259	21.6%	6,838	7,412	8.4%	8,014	8,900	11.1%
2011 Total	101,022			21,759			26,886		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	598	637	6.5%	54,729	57,613	5.3%	3,067	3,279	6.9%
February	587	627	6.9%	54,679	51,483	-5.8%	2,826	3,259	15.3%
March	712	733	2.9%	58,159	50,484	-13.2%	3,375	3,598	6.6%
April	616	654	6.1%	50,163	47,467	-5.4%	3,560	3,173	-10.9%
May	652			50,587			3,447		
June	634			52,789			3,542		
July	617			51,894			3,564		
August	672			58,528			4,062		
September	659			54,850			3,400		
October	646			51,671			3,954		
November	636			45,920			3,654		
December	659			42,779			3,419		
Jan - Apr Total	2,514	2,651	5.5%	217,729	207,046	-4.9%	12,827	13,309	3.8%
2011 Total	7,689			626,748			41,869		

¹ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

* Creamed, Lowfat, and Nonfat Cottage Cheese data has been removed due to confidentiality rules.

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons 1/
2011 - 2012**

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	10,498	7,398	-29.5%	1,096	1,144	4.3%	218	225	2.8%
February	11,234	10,533	-6.2%	1,210	1,294	7.0%	222	280	26.0%
March	11,836	11,975	1.2%	1,552	1,658	6.9%	361	357	-1.0%
April	12,046	11,441	-5.0%	1,650	1,888	14.4%	289	364	25.8%
May	11,905			1,713			475		
June	12,396			1,804			356		
July	13,675			1,814			319		
August	15,170			1,679			424		
September	12,989			1,410			260		
October	11,418			1,238			233		
November	10,270			1,043			192		
December	8,699			1,060			101		
Jan - Apr Total	45,614	41,346	-9.4%	5,508	5,984	8.7%	1,091	1,226	12.4%
2011 Total	142,135			17,268			3,450		
Month	Frozen Yogurt 3/			Total Frozen Products					
	2011	2012	% Change	2011	2012	% Change			
January	*	*	*	12,441	9,710	-22.0%			
February	*	*	*	13,674	13,290	-2.8%			
March	*	*	*	15,005	15,074	0.5%			
April	*	*	*	14,903	14,847	-0.4%			
May	*			15,066					
June	*			15,686					
July	*			16,815					
August	*			18,718					
September	*			15,489					
October	*			13,625					
November	*			12,152					
December	*			10,320					
Jan - Apr Total	*	*	17.8%	56,024	52,921	-5.5%			
2011 Total	9,942			173,895					

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

* Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2011 - 2012**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	53,996	62,657	16.0%	61,477	75,614	23.0%	26,423	26,647	0.8%
February	49,751	59,317	19.2%	53,446	89,385	67.2%	27,647	10,107	-63.4%
March	55,985	64,209	14.7%	66,908	101,962	52.4%	29,699	6,509	-78.1%
April	54,705	59,806	9.3%	76,300	92,507	21.2%	18,588	11,275	-39.3%
May	56,275			74,130			25,850		
June	51,776			72,000			25,400		
July	47,366			64,096			29,013		
August	46,244			61,333			26,768		
September	45,582			55,692			25,145		
October	50,200			54,001			28,276		
November	52,441			61,739			26,179		
December	58,087			73,970			25,208		
Jan - Apr Total	214,436	245,989	14.7%	258,131	359,467	39.3%	102,356	54,539	-46.7%
2011 Total	622,407			775,093			314,195		
Month	Condensed & Evap. Milk ²								
	2011	2012	% Change						
January	81,287	81,486	0.2%						
February	83,500	78,800	-5.6%						
March	99,251	89,834	-9.5%						
April	98,021	90,630	-7.5%						
May	97,394								
June	94,852								
July	93,364								
August	93,607								
September	85,149								
October	90,003								
November	75,724								
December	65,701								
Jan - Apr Total	362,058	340,751	-5.9%						
2011 Total	1,057,853								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2011 - 2012**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	20,307	22,665	11.6%	29,821	29,103	-2.4%	111,618	114,154	2.3%
February	20,099	21,848	8.7%	24,875	25,155	1.1%	101,348	109,222	7.8%
March	25,254	24,282	-3.8%	25,280	27,631	9.3%	112,701	115,625	2.6%
April	22,963	22,697	-1.2%	26,917	27,436	1.9%	105,952	110,484	4.3%
May	22,924			28,322			114,440		
June	21,465			27,473			105,176		
July	23,178			26,412			105,760		
August	22,627			27,783			107,209		
September	21,983			25,243			104,588		
October	26,293			24,481			108,441		
November	23,436			26,172			108,872		
December	22,344			27,785			118,448		
Jan - Apr Total	88,623	91,493	3.2%	106,893	109,325	2.3%	431,619	449,485	4.1%
2011 Total	272,872			320,564			1,304,554		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	3,754	4,824	28.5%	*	*	*	9,128	9,086	-0.5%
February	4,080	4,399	7.8%	*	*	*	8,934	9,336	4.5%
March	4,323	5,254	21.5%	*	*	*	10,172	10,581	4.0%
April	4,561	4,182	-8.3%	*	*	*	8,988	8,575	-4.6%
May	4,832			*			9,943		
June	4,354			*			9,090		
July	4,421			*			9,013		
August	4,324			*			10,043		
September	4,843			*			9,536		
October	4,711			*			9,194		
November	4,974			*			9,279		
December	4,083			*			8,859		
Jan - Apr Total	16,718	18,659	11.6%	*	*	10.4%	37,223	37,578	1.0%
2011 Total	53,260			51,495			112,180		
Month	Other Cheeses 1/			Total Cheese					
	2011	2012	% Change	2011	2012	% Change			
January	10,957	9,659	-11.8%	188,999	196,325	3.9%			
February	6,748	10,413	54.3%	172,330	184,840	7.3%			
March	9,733	11,639	19.6%	193,135	199,071	3.1%			
April	11,667	10,836	-7.1%	183,783	188,877	2.8%			
May	10,632			196,939					
June	11,169			185,068					
July	10,047			183,346					
August	12,666			187,237					
September	11,982			181,053					
October	11,709			189,437					
November	9,957			188,870					
December	9,795			195,709					
Jan - Apr Total	39,104	42,547	8.8%	738,247	769,112	4.2%			
2011 Total	127,061			2,245,906					

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2011 - 2012**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	*	*	*	8,732	9,969	14.2%	61,446	70,132	14.1%
February	*	*	*	7,809	9,187	17.6%	59,416	66,116	11.3%
March	*	*	*	8,850	10,614	19.9%	67,202	71,799	6.8%
April	*	*	*	8,329	9,964	19.6%	65,280	70,779	8.4%
May	*			8,681			74,473		
June	*			8,242			72,010		
July	*			8,479			71,166		
August	*			8,328			74,673		
September	*			8,474			68,878		
October	*			9,097			71,590		
November	*			8,719			68,764		
December	*			11,727			70,092		
Jan - Apr Total	*	*	-2.3%	33,720	39,735	17.8%	253,343	278,826	10.1%
2011 Total	86,310			105,466			824,990		
Month	Lactose Powders (Human and Animal)								
	2011	2012	% Change						
January	26,526	29,192	10.1%						
February	24,415	27,322	11.9%						
March	28,024	28,690	2.4%						
April	27,047	28,802	6.5%						
May	29,041								
June	28,468								
July	28,908								
August	28,241								
September	27,489								
October	27,516								
November	27,170								
December	27,979								
Jan - Apr Total	106,012	114,007	7.5%						
2011 Total	330,824								

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,329,957	3,588,477	3.84%	3.79%	8.90%	8.93%	\$15.68	\$16.65
February	3,104,945	3,477,927	3.79%	3.74%	8.87%	8.89%	\$17.93	\$15.51
March	3,524,818	3,773,228	3.74%	3.73%	8.86%	8.88%	\$18.38	\$15.47
April	3,455,312	3,598,054	3.69%	3.68%	8.84%	8.87%	\$17.92	\$14.90
May	3,610,947		3.65%		8.84%		\$18.13	
June	3,447,274		3.64%		8.81%		\$20.30	
July	3,469,714		3.57%		8.77%		\$20.16	
August	3,436,774		3.60%		8.80%		\$20.27	
September	3,254,604		3.63%		8.83%		\$18.99	
October	3,364,079		3.71%		8.88%		\$18.23	
November	3,284,181		3.80%		8.97%		\$18.89	
December	3,435,095		3.83%		8.98%		\$17.37	
Jan - Apr Total/Avg	13,415,031	14,437,686	3.77%	3.74%	8.87%	8.89%	\$17.48	\$15.63
2011 Total/Avg	40,717,698		3.71%		8.86%		\$18.52	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2011	2012	2011	2012	2011	2012	2011	2012
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	58,465	28,124	4.58%	4.75%	9.20%	9.28%	\$15.11	\$16.90
February	54,547	26,403	4.46%	4.64%	9.17%	9.23%	\$19.61	\$15.64
March	62,723	30,570	4.42%	4.59%	9.16%	9.23%	\$19.33	\$15.84
April	59,881	31,756	4.37%	4.47%	9.15%	9.20%	\$16.64	\$15.38
May	64,175		4.32%		9.12%		\$16.96	
June	61,107		4.28%		9.10%		\$21.17	
July	62,364		4.18%		9.03%		\$21.33	
August	60,749		4.18%		9.07%		\$20.60	
September	56,743		4.24%		9.10%		\$18.31	
October	59,757		4.33%		9.15%		\$17.89	
November	54,655		4.55%		9.26%		\$19.89	
December	57,656		4.62%		9.27%		\$17.64	
Jan - Apr Total/Avg	235,616	116,853	4.46%	4.61%	9.17%	9.24%	\$17.67	\$15.94
2011 Total/Avg	712,822		4.38%		9.15%		\$18.71	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
April 2011, February 2012, March 2012, April 2012**

Receipts and Usage	2011 April	2012 February	2012 March	2012 April	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	883,144	883,171	883,210	883,054	0.0%
Base	3,455	3,357	3,343	3,252	-5.9%
Overbase	3,247,315	3,503,045	3,551,529	3,436,659	5.8%
Other Source Milk	0	0	0	0	
Daily Average	4,133,913	4,389,572	4,438,082	4,322,966	4.6%
Usage: Class 1	302,310	317,153	313,391	314,928	4.2%
Class 2	256,596	270,126	272,737	267,466	4.2%
Class 3	251,361	211,650	215,566	238,943	-4.9%
Class 4a	1,746,032	1,915,570	1,964,674	1,866,114	6.9%
Class 4b	1,577,614	1,675,073	1,671,714	1,635,514	3.7%
Daily Average	4,133,913	4,389,572	4,438,082	4,322,966	4.6%
Solids-not-fat					
Receipts: Quota	2,153,994	2,153,855	2,153,853	2,153,424	0.0%
Base	6,895	6,674	6,646	6,453	-6.4%
Overbase	7,759,965	8,279,174	8,427,292	8,273,047	6.6%
Other Source Milk	0	0	0	0	
Daily Average	9,920,854	10,439,703	10,587,791	10,432,924	5.2%
Usage: Class 1	1,475,404	1,533,025	1,511,515	1,514,063	2.6%
Class 2	367,716	400,398	378,030	385,649	4.9%
Class 3	233,872	233,304	277,476	252,110	7.8%
Class 4a	3,455,485	3,647,985	3,756,049	3,651,740	5.7%
Class 4b	4,388,377	4,624,992	4,664,721	4,629,362	5.5%
Daily Average	9,920,854	10,439,703	10,587,791	10,432,924	5.2%
Class 1 (Daily Average)	13,311,950	13,778,355	13,564,687	13,591,459	2.1%

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	34.2%	35.9%	35.5%	35.7%	1.5%
Solids-not-fat	68.5%	71.2%	70.2%	70.3%	1.8%

Announced Pool Prices, April 2012			
Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$1.482	\$1.220	\$15.80
Base	\$1.482	\$1.025	\$14.10
Overbase	\$1.482	\$1.025	\$14.10

¹ Daily totals may not agree due to rounding.

² Based on handler reports of pool milk receipts and utilization.

³ Percent change from April 2011.

⁴ Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

⁵ Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices^{1/} for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and
Pool Prices for Quota, Overbase^{2/} and Blend, April 2008 - June 2012

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend ^{3/}	Class III
<i>Dollars per Hundredweight</i>													
April	2008	19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62	16.76
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47	18.18
June		20.23	20.50	15.44	15.67	15.39	15.40	15.61	19.12	19.12	17.42	18.03	20.25
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88	18.24
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90	17.32
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91	16.28
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34	17.06
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20	15.51
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39	15.28
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29	10.78
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35	9.31
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55	10.44
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52	10.78
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31	9.84
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16	9.97
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.09	15.84	16.08	15.79	15.79						
June		16.81	17.08										

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk Pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices ^{1/} January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ^{2/}		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012
	2011	2012	2011	2012				
<i>Dollars Per Pound</i>								
January	1.9323	1.5964	1.4308	1.5654		0.6959	1.2221	1.3676
February	2.0710	1.4511	1.8689	1.4854		0.6693	1.3149	1.3604
March	2.0930	1.4734	1.8529	1.5200		0.5431	1.4409	1.3293
April	1.9971	1.4403	1.6136	1.4969		0.5153	1.5317	1.2749
May	2.0518		1.6526				1.5612	
June	2.1325		2.0542				1.6199	
July	2.0330		2.1100				1.5852	
August	2.0868		2.0360				1.5775	
September	1.9443		1.7716		0.6078		1.5570	
October	1.8055		1.7184		0.6300		1.5095	
November	1.7727		1.8582		0.6403		1.4573	
December	1.6228		1.6551		0.6606		1.4022	

1/ All commodity prices are for the 26th of the prior month to the 25th of the current month.
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

2/ Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price ¹ January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ¹		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices ²	
	Grade AA Butter		Block Cheddar Cheese		2011	2012	2011	2012	2011	2012
	2011	2012	2011	2012						
<i>Dollars Per Pound</i>										
<i>Dollars Per Cwt.</i>										
January	1.7798	1.6070	1.3434	1.5808	0.3988	0.6806	1.1470	1.3913	17.3543	18.9962
February	2.1000	1.4840	1.7952	1.4902	0.4181	0.6813	1.2648	1.3690	19.7137	18.0792
March	2.0967	1.4353	2.0081	1.4778	0.4775	0.5425	1.3875	1.3537	22.1380	17.6877
April	1.9993	1.4657	1.6115	1.4895	0.4856	0.5213	1.5067	1.3075	21.3743	17.4174
May	2.0618	1.3311	1.6284	1.5227	0.4963	0.4963	1.5358	1.2416	21.8874	17.2834
June	2.1434		1.9932		0.5306		1.6081		22.8528	
July	2.0328		2.1219		0.5606		1.6025		23.7180	
August	2.0902		2.1390		0.5838		1.5706		24.0356	
September	2.0288		1.7895		0.6056		1.5618		21.9727	
October	1.7634		1.7309		0.6263		1.5480		20.7392	
November	1.8444		1.8206		0.6344		1.4922		21.1424	
December	1.6448		1.7335		0.6550		1.4145		20.3544	

¹ All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

² Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter plus 8.7 times California Nonfat Dry Milk.

Milk Production Cost Comparison Summary for California, by Quarter, 2010-2011

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011
<i>Dollars per Hundredweight</i>										
1st Quarter										
Total Costs	\$19.02	\$19.99	\$13.60	\$14.73	\$13.26	\$14.62	\$12.81	\$14.86	\$13.48	\$14.79
Total Costs & Allowances*	\$20.86	\$21.92	\$15.11	\$16.29	\$14.78	\$16.18	\$14.49	\$16.56	\$15.02	\$16.37
2nd Quarter										
Total Costs	\$16.54	\$18.75	\$13.17	\$15.16	\$12.81	\$15.11	\$12.20	\$15.08	\$12.98	\$15.21
Total Costs & Allowances*	\$18.30	\$20.67	\$14.59	\$16.73	\$14.25	\$16.68	\$13.75	\$16.76	\$14.43	\$16.79
3rd Quarter										
Total Costs	\$16.73	\$19.89	\$13.75	\$16.10	\$13.57	\$16.50	\$12.74	\$16.22	\$13.65	\$16.41
Total Costs & Allowances*	\$18.47	\$21.80	\$15.20	\$17.70	\$15.06	\$18.12	\$14.29	\$17.95	\$15.13	\$18.04
4th Quarter										
Total Costs	\$19.15	\$22.94	\$14.83	\$17.02	\$14.71	\$16.84	\$14.06	\$16.60	\$14.81	\$17.02
Total Costs & Allowances*	\$21.00	\$24.89	\$16.33	\$18.54	\$16.24	\$18.45	\$15.65	\$18.24	\$16.34	\$18.60

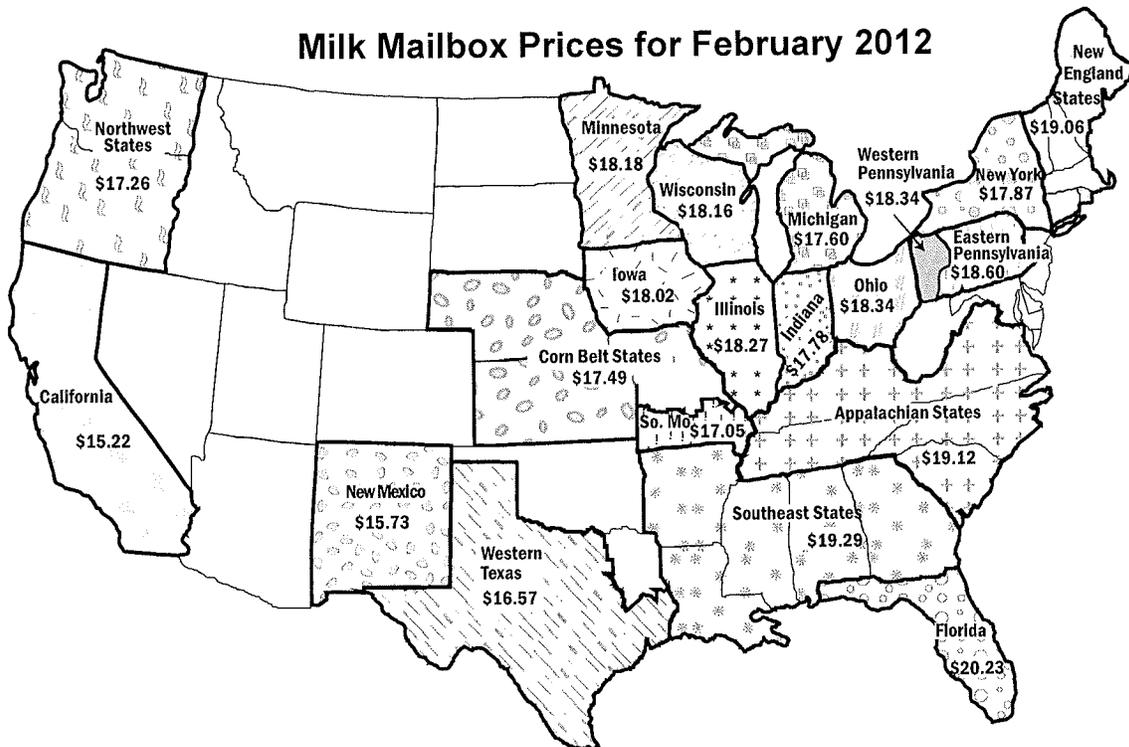
* Includes an allowance for management and a return on investment

Milk Mailbox Prices in Dollars per Hundredweight

	August '11	September	October	November	December	January '12	February
California ¹	\$19.85	\$18.61	\$17.89	\$18.64	\$17.09	\$16.36	\$15.22
USDA ²	\$22.25	\$21.39	\$20.10	\$20.59	\$20.05	\$19.30	\$17.92

¹ California mailbox price calculated by CDFA.

² All federal milk market order weighted average, as calculated by USDA.



In February 2012, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$17.92 per cwt., down \$1.38 from the previous month's average, and down \$1.02 from February 2011. The component tests of producer milk in February 2012 were: butterfat, 3.76%; protein, 3.13%; and other solids, 5.76%. On an individual reporting area basis, mailbox prices decreased in all areas compared to the previous month. Mailbox prices in February 2012 ranged from \$20.23 in Florida to \$15.73 in New Mexico.

Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets
June 2010 through June 2012

Month	Year	Class 1 Farm Price ^{1/}				Average Whole Milk Retail Price Collected by AC Nielsen ^{2/}				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		<i>Dollars Per Gallon</i>								
June	2010	1.37	1.52	1.52	1.52	2.91	2.99	2.50	2.14	2.38
July		1.50	1.55	1.55	1.55	2.99	3.06	2.55	2.14	2.44
August		1.51	1.56	1.56	1.56	2.99	3.04	2.57	2.10	2.56
September		1.50	1.53	1.53	1.54	2.99	3.06	2.60	2.19	2.55
October		1.61	1.63	1.63	1.63	3.08	3.15	2.68	2.23	2.55
November		1.63	1.68	1.68	1.69	3.14	3.21	2.75	2.08	2.61
December		1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April ^{3/}		1.50	1.55	1.55	1.55	3.24	3.41	3.09	2.45	2.93
May		1.48	1.56	1.56	1.57					
June		1.47	1.51	1.51	1.52					

Month	Year	Class 1 Farm Price ^{1/}				Average Whole Milk Retail Price Collected by AC Nielsen ^{2/}				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		<i>Dollars Per Gallon</i>								
June	2010	1.35	1.48	1.43	1.53	2.82	2.97	2.33	2.65	2.75
July		1.47	1.51	1.47	1.57	2.94	3.07	2.31	2.61	2.80
August		1.49	1.52	1.48	1.58	2.95	3.10	2.31	2.50	2.67
September		1.47	1.50	1.45	1.55	2.93	3.13	2.31	2.49	2.64
October		1.59	1.59	1.55	1.64	3.02	3.25	2.32	2.49	2.73
November		1.61	1.65	1.60	1.70	3.07	3.26	2.42	2.48	2.72
December		1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April ^{3/}		1.48	1.51	1.47	1.57	3.46	3.78	2.83	3.11	3.02
May		1.46	1.53	1.48	1.58					
June		1.45	1.47	1.43	1.53					

^{1/} Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

^{2/} The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

^{3/} April data as reported by AC Nielsen, data through 4/14/12.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

Market Milk (F.O.B. Processing Plant)

▶ **CLASS 1 for June 2012**

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.4395	\$1.0520	\$0.0298	\$16.81
Southern California	\$1.4395	\$1.0520	\$0.0329	\$17.08
Statewide Average Cwt. Price:				
Based Upon Production				\$16.83
Based Upon Utilization				\$16.96

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (April 26 th to May 10 th)	\$1.3311
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (April 26 th to May 10 th)	\$1.5227
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending April 27 th and May 4 th)	\$1.2416
Western Dry Whey (Mostly) – Simple Average (for weeks ending April 27 th and May 4 th)	\$0.4963
COMMODITY REFERENCE PRICE FOR JUNE CLASS 1 PRICING:	\$17.2834

July 2012 Class 1 prices will be announced no later than 4:00 p.m. on June 8, 2012.

▶ **CLASS 2 for April and May 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$1.5003	\$1.2176	\$15.84
Southern California	\$1.5003	\$1.2443	\$16.08

▶ **CLASS 3 for April and May 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.5003	\$1.2119	\$15.79

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (February 26 th to March 25 th)	\$1.4734
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (February 26 th to March 25 th)	\$1.5200
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (February 26 th to March 25 th)	\$1.3293
Western Dry Whey (Mostly) – Monthly Simple Average (February 26 th to March 25 th)	\$0.5431

June and July 2012 Class 2 and 3 prices will be announced no later than 4:00 p.m. on June 1, 2012.

▶ **CLASS 4a for April 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4740	\$1.0986	\$14.72

▶ **CLASS 4b for April 2012**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4740	\$0.9509	\$13.43

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (March 26 th to April 25 th)	\$1.4403
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (March 26 th to April 25 th)	\$1.4969
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (March 26 th to April 25 th)	\$1.2749
Western Dry Whey (Mostly) – Monthly Simple Average (March 26 th to April 25 th)	\$0.5153

May 2012 Class 4a and 4b prices will be announced no later than 4:00 p.m. on June 1, 2012.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk
(Weighted Average Prices in Dollars Per Gallon)

CITY	February 2012				March 2012				April 2012			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.25	3.17	3.21	3.06	3.26	3.17	3.19	3.05	3.25	3.17	3.19	3.08
Atlanta	3.32	3.29	3.24	3.27	3.32	3.29	3.23	3.27	3.33	3.28	3.22	3.25
Baltimore	3.90	3.88	3.78	3.38	3.88	3.87	3.79	3.35	3.83	3.84	3.75	3.40
Birmingham	3.84	3.78	3.74	3.79	3.77	3.70	3.66	3.71	3.76	3.71	3.65	3.69
Boston	3.28	3.21	3.22	3.09	3.25	3.18	3.18	3.07	3.24	3.16	3.17	3.08
Buffalo/Rochester	2.67	2.55	2.42	2.23	2.67	2.49	2.42	2.23	2.67	2.48	2.40	2.23
Charlotte	3.81	3.79	3.89	3.87	3.74	3.73	3.83	3.81	3.75	3.75	3.90	3.89
Chicago	3.06	2.86	2.92	3.02	2.95	2.69	2.79	2.83	2.93	2.76	2.85	2.90
Cincinnati	2.72	2.67	2.65	2.65	2.68	2.62	2.60	2.63	2.67	2.63	2.59	2.63
Cleveland	3.18	3.03	3.09	3.05	3.10	3.00	3.04	2.99	3.14	3.01	3.08	3.04
Columbus	2.81	2.76	2.69	2.71	2.85	2.78	2.69	2.72	2.84	2.75	2.66	2.69
Dallas	2.96	2.93	3.05	2.88	3.02	3.00	3.11	2.98	3.01	3.00	3.14	2.97
Denver	2.83	2.75	2.78	2.66	2.88	2.79	2.83	2.70	2.93	2.85	2.88	2.78
Des Moines	3.87	3.59	3.40	3.23	3.82	3.48	3.31	3.15	3.79	3.45	3.27	3.11
Detroit	2.72	2.66	2.59	2.65	2.72	2.66	2.57	2.63	2.71	2.67	2.55	2.62
Grand Rapids	2.94	2.86	2.74	2.78	2.88	2.80	2.69	2.73	2.83	2.77	2.66	2.71
Hartford-New Haven	3.82	3.85	3.81	3.88	3.67	3.70	3.62	3.73	3.79	3.84	3.77	3.81
Houston	3.46	3.39	3.34	3.28	3.44	3.39	3.37	3.28	3.47	3.39	3.34	3.27
Indianapolis	2.97	2.96	2.88	2.89	2.96	2.93	2.85	2.86	2.90	2.88	2.81	2.82
Jacksonville	3.71	3.61	3.71	3.68	3.56	3.48	3.58	3.58	3.56	3.46	3.57	3.56
Kansas City	3.95	3.75	3.60	3.52	3.94	3.75	3.61	3.51	3.90	3.72	3.59	3.49
Las Vegas	3.18	3.09	3.09	3.19	3.12	3.00	3.03	3.09	3.09	2.97	3.02	2.96
Little Rock	3.99	3.92	3.94	3.86	3.94	3.88	3.86	3.82	3.94	3.87	3.86	3.79
Los Angeles	3.49	3.32	3.41	3.08	3.37	3.24	3.36	3.04	3.24	3.16	3.28	2.81
Louisville	2.88	2.85	2.80	2.80	2.87	2.86	2.81	2.81	2.84	2.83	2.77	2.78
Memphis	3.52	3.48	3.34	3.42	3.44	3.40	3.26	3.36	3.43	3.38	3.28	3.34
Miami	3.80	3.76	3.75	3.75	3.72	3.68	3.66	3.67	3.71	3.65	3.63	3.63
Milwaukee	3.43	2.90	2.95	2.78	3.25	2.68	2.89	2.58	3.37	2.84	2.86	2.74
Minneapolis	3.59	3.30	3.32	3.35	3.55	3.24	3.26	3.29	3.53	3.20	3.23	3.35
Nashville	3.39	3.34	3.20	3.20	3.33	3.29	3.16	3.16	3.31	3.26	3.15	3.11
New Orleans-Mobile	4.40	4.36	4.35	4.60	4.28	4.23	4.24	4.53	4.30	4.26	4.30	4.53
New York	4.02	3.92	3.93	3.79	3.87	3.85	3.88	3.76	3.98	3.83	4.01	3.59
Oklahoma City-Tulsa	3.98	3.85	3.80	3.77	3.92	3.80	3.73	3.73	3.94	3.80	3.72	3.71
Omaha	3.52	3.44	3.29	3.16	3.52	3.40	3.24	3.13	3.43	3.53	3.08	3.23
Orlando	3.77	3.71	3.72	3.70	3.65	3.60	3.60	3.59	3.65	3.59	3.59	3.57
Philadelphia	3.97	3.86	3.74	3.60	3.94	3.84	3.74	3.61	3.92	3.80	3.72	3.56
Phoenix	2.44	2.36	2.36	2.31	2.36	2.29	2.31	2.24	2.45	2.40	2.41	2.34
Pittsburgh	3.70	3.57	3.50	3.40	3.68	3.54	3.48	3.37	3.66	3.53	3.48	3.38
Portland	3.09	2.93	3.00	2.97	3.07	2.91	2.97	2.93	3.11	2.89	2.95	2.91
Raleigh-Durham	3.68	3.63	3.66	3.67	3.59	3.53	3.54	3.55	3.56	3.52	3.58	3.58
Richmond- Norfolk	3.69	3.57	3.39	3.39	3.55	3.45	3.28	3.27	3.45	3.24	3.05	2.98
Sacramento	3.59	3.45	3.48	3.55	3.53	3.40	3.42	3.52	3.46	3.31	3.38	3.31
Salt Lake City-Boise	2.82	2.65	2.63	2.82	2.76	2.60	2.58	2.80	2.83	2.66	2.64	2.83
San Antonio	3.51	3.37	3.26	3.04	3.50	3.37	3.26	3.03	3.53	3.40	3.28	3.07
San Diego	3.57	3.36	3.53	3.24	3.52	3.32	3.50	3.20	3.41	3.28	3.47	3.09
San Francisco	3.84	3.65	3.98	3.72	3.84	3.64	3.93	3.72	3.78	3.56	3.87	3.61
Seattle	3.07	2.87	2.96	2.94	3.03	2.83	2.93	2.90	3.02	2.81	2.91	2.90
St Louis	3.70	3.54	3.59	3.49	3.64	3.50	3.55	3.44	3.62	3.49	3.53	3.44
Syracuse	2.98	2.89	2.77	2.55	2.99	2.88	2.76	2.54	2.94	2.82	2.71	2.50
Tampa	3.78	3.72	3.73	3.71	3.67	3.62	3.63	3.63	3.66	3.61	3.60	3.60
Washington DC	3.97	3.93	3.84	3.70	3.94	3.90	3.81	3.67	3.89	3.86	3.77	3.66
West Texas	3.29	3.23	3.31	3.29	3.20	3.20	3.34	3.23	3.44	3.40	3.52	3.54
Total US	3.44	3.33	3.31	3.26	3.38	3.28	3.27	3.21	3.38	3.28	3.26	3.20

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. March data through the week ending 4/14/12.

June 2012

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																		
<table border="1" style="display: inline-table; margin-right: 20px;"> <thead> <tr> <th colspan="7">May 2012</th> </tr> <tr> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> </tr> </thead> <tbody> <tr> <td></td><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td></td> </tr> <tr> <td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td> </tr> <tr> <td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td> </tr> <tr> <td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td> </tr> <tr> <td>27</td><td>28</td><td>29</td><td>30</td><td>31</td><td></td><td></td> </tr> </tbody> </table> <table border="1" style="display: inline-table;"> <thead> <tr> <th colspan="7">Jul 2012</th> </tr> <tr> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> </tr> </thead> <tbody> <tr> <td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td> </tr> <tr> <td>8</td><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td> </tr> <tr> <td>15</td><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td> </tr> <tr> <td>22</td><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td> </tr> <tr> <td>29</td><td>30</td><td>31</td><td></td><td></td><td></td><td></td> </tr> </tbody> </table>					May 2012							S	M	T	W	T	F	S		1	2	3	4	5		6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31			Jul 2012							S	M	T	W	T	F	S	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31					1 CDFA Class 4b Pricing Hearing Class 2, 3, 4a, 4b Price Announcement	2
May 2012																																																																																																								
S	M	T	W	T	F	S																																																																																																		
	1	2	3	4	5																																																																																																			
6	7	8	9	10	11	12																																																																																																		
13	14	15	16	17	18	19																																																																																																		
20	21	22	23	24	25	26																																																																																																		
27	28	29	30	31																																																																																																				
Jul 2012																																																																																																								
S	M	T	W	T	F	S																																																																																																		
1	2	3	4	5	6	7																																																																																																		
8	9	10	11	12	13	14																																																																																																		
15	16	17	18	19	20	21																																																																																																		
22	23	24	25	26	27	28																																																																																																		
29	30	31																																																																																																						
3	4	5 Weekly NFDM	6	7	8 July 2012 Class 1 Price Announcement	9																																																																																																		
10	11	12 Weekly NFDM	13	14	15 Monthly Statistical Reports Due	16																																																																																																		
17	18	19 Weekly NFDM	20	21	22 May Quota, Base, Overbase, Pool Price Announcement	23																																																																																																		
24	25	26 Weekly NFDM	27	28	29	30																																																																																																		



California Department of Food and Agriculture
Karen Ross, Secretary

Milk Pricing Information:

Within California 1-800-503-3490
Outside California 1-916-442-MILK

Dairy Marketing Branch:

1220 N Street, Sacramento, CA 95814
Phone (916) 900-5014; Fax (916) 900-5341
Website: www.cdfa.ca.gov/dairy
Email: dairy@cdfa.ca.gov

The California Dairy Information Bulletin (ISSN-0892-4406) is published monthly as a cooperative effort of the California Department of Food and Agriculture Dairy Marketing and Milk Pooling Branches, and the USDA/NASS California Agricultural Statistics Service. In accordance with the California Government Code and ADA requirements, this publication can be made available in an alternative format by contacting the Dairy Marketing Branch at (916) 900-5014, by email at dairy@cdfa.ca.gov, or contacting TDD 1-800-735-0193.

The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.