Data for June 2012

CALIFORNIA
Dairy Information
BULLETIN

A publication serving the dairy industry for over 69 years

Distribution of California Milk Production by Farm Size, May 2012

Range of Milk Marketings	Number of Grade A & B Farms (Arrows Indicate Difference from May 2011)	Percent of Total Grade A & B Farms	Percent of Total Grade A & B Milk Marketings
> 5.0 Million Lbs.	195 ↑	12.09%	38.54%
2.4 to 4.9 Million Lbs.	336 ↑	20.83%	31.05%
1.5 to 2.3 Million Lbs.	287 ↓	17.79%	14.91%
1 to 1.4 Million Lbs.	237 ↓	14.69%	7.90%
750,000 to 999,999 Lbs.	137 ↓	8.49%	3.25%
500,000 to 749,999 Lbs.	128 ↓	7.94%	2.16%
250,000 to 499,999 Lbs.	175 ↓	10.85%	1.77%
< 249,999 Lbs.	118 ↓	7.32%	0.43%

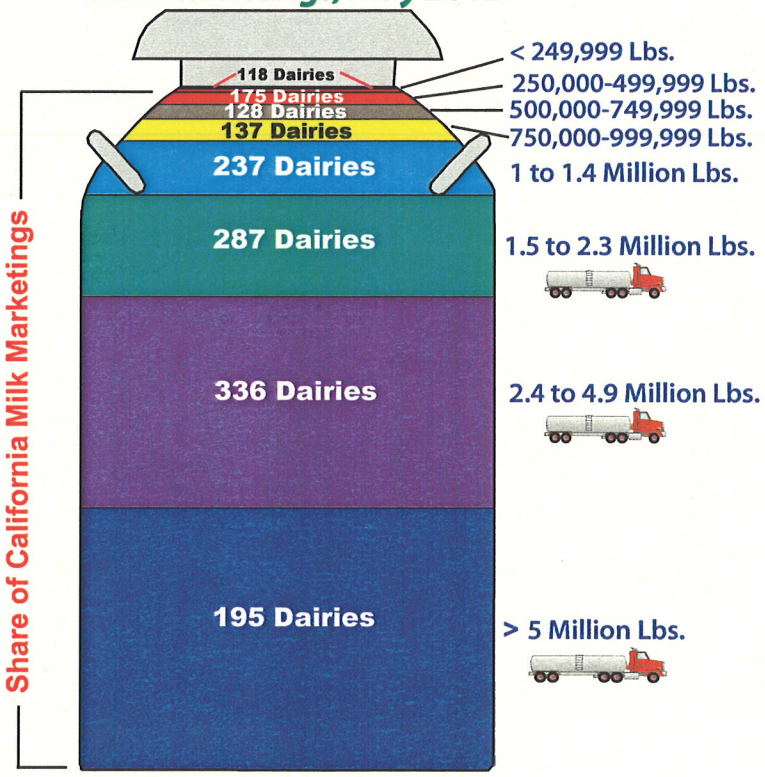
= Farms producing at least one tanker load of milk per day, based on 1.5+ million pounds/month.

Sources: CDFA Dairy Marketing and Milk Pooling Branches

California Farms by Size: A Comparison . . . May 2012

- The 531 dairy farms producing over 2.4 million pounds per month (33% of the state's dairies) produce 70% of the state's milk marketings.
- In May 2012, 818 dairies produced more than one tanker load of milk per day.
- The two highest ranges of dairies producing from 2.4 to more than 5.0 million pounds per month were the only ranges showing an increase in number of dairies and milk production, compared to 2011.
- The 421 lowest-producing dairy farms (26% of the state's dairies) produce only 4% of the state's milk marketings.
- The group of dairies producing less than 249,999 pounds of milk per month (118 dairies) accounted for less than one half of 1% of the state's milk marketings.
- In May 2012, there were 195 dairies producing more than 5 million pounds of milk per month (up from 180 dairies in 2011).

Distribution of Farms by Size of Milk Marketings, May 2012



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Volume LXVIV, Number 8 August 2012

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Table of Contents

Dairy Industry News 3

Table 1: California Commercial Milk Production, by Month 5

Table 2: California Dairy Average Milk Production 5

Table 3: California Milk Production, by County 6,7

Table 4: Pooled Milk Utilization, by Classes and Months 8,9

Table 5: Pooled Milk Production, by Months 10

Table 6: Net Milk Available in California, by Months 10

Table 7: Sales of California Class 1 Market Milk Products, by Months 11

Table 8: Sales of California Class 1 Organic Milk Products, by Months 12

Table 9: Sales of California Class 1 Flavored Milk Products, by Months 13

Table 10: Sales of California Class 1 Products, by Marketing Area 14

Table 11: Class 2 Production of Dairy Products in California 15

Table 12: Class 3 Production of Dairy Products in California 16

Table 13: Class 4a Production of Dairy Products in California 17

Table 14: Class 4b Production of Dairy Products in California 18,19

Table 15: Average Prices Paid for Market Milk in California 20

Table 16: Average Prices Paid for Manufacturing Milk in California 20

Table 17: Pool Price Data Summary 21

Class and Pool Prices 22

Commodity Prices Used to Calculate Class 4a/4b Prices 23

Commodity Prices Used to Calculate Class 1 Prices 23

Milk Production Cost Comparison Summary for California 24

Milk Mailbox Prices, U.S. 24

Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices 25

Minimum Class Prices 26

U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks 27

Calendar 28

National Dairy Situation & Outlook – USDA Estimates

Milk Production
Monthly: USDA estimates overall milk production across the U.S. was up by 0.9% in June 2012, compared to June 2011. USDA reports that California milk production increased 0.3% compared to June 2011 (on 14,000 more cows and 10 less pounds of milk per cow). Among other western states, compared to June 2011, Arizona was up 2.7%; New Mexico was down 1.9%; and Washington recorded no change. Four of the top 10 states reported a production decrease. The largest increase was reported by Colorado at 5.5% growth in milk production (on 6,000 more cows and 20 more pounds of milk per cow).

Quarterly: For the second quarter of 2012 compared to the first quarter of 2012, U.S. milk cow numbers increased to 9.270 million head, milk production per cow increased to 5,580 pounds; the net effect was increased milk production at 51.7 billion pounds. USDA projects that for the third quarter of 2012 compared to the second quarter of 2012, U.S. milk cow numbers will decrease to 9.230 million head, production per cow will decrease to 5,370 pounds; the net effect would be decreased milk production to 49.6 billion pounds.

Milk Prices
Comparing the second quarter of 2012 to the first quarter of 2012, U.S. average milk prices decreased to $16.37/cwt. USDA projects that for the third quarter of 2012, U.S. average all-milk prices will be $16.70-17.10/cwt.; Class 4b prices will be $16.35-16.75/cwt.; and Class 4a prices will be $13.90-14.40/cwt.

Utility Cow Prices
Comparing the second quarter of 2012 to the first quarter of 2012, average U.S. utility cow prices were up $6.94/cwt. to a national average of $83.51/cwt. USDA projects that utility cow prices will average $78-82/cwt. in the third quarter of 2012.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK
Production of all milk on farms and ranches in California during June 2012 totaled 3.52 billion pounds, 0.4 percent more than the quantity produced during June 2011. For the twelve months ending June 2012, total milk production increased 3.7 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS
For the month of June 2012, as compared to June 2011, the total manufacture of butter increased 4.7 percent; manufacture of nonfat dried milk for human consumption increased 15.7 percent; manufacture of total cheese decreased 0.8 percent and manufacture of total frozen products increased 6.0 percent.

SALES OF CLASS 1 MARKET MILK
Total sales of Class 1 market milk products in California during June 2012 decreased 3.0 percent compared to sales during June 2011.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

2012-2013 DAIRY COUNCIL ASSESSMENT RATES ESTABLISHED

The Dairy Council of California has recommended and the Department of Food and Agriculture has approved assessment rates for the Council's 2012-2013 fiscal year (July 1, 2012, through June 30, 2013). The rates are presented below. These rates are the same as last year's rates.

2012-2013 Dairy Council Assessment Rates *(applicable to both producers and handlers)*	
Class 1 Milk	one and fifty hundredths cents (**$0.015**) per cwt.
Milk For All Other Classes	sixty hundredths cents (**$0.006**) per cwt.

The Dairy Council uses the funds generated from these assessments to carry out its mission of stimulating demand for milk by demonstrating the role of dairy products as essential elements in a healthy diet.

As in the past, handlers will continue to be responsible for remitting both the handler and producer assessments to the Department. Handlers shall pay the handler assessments for milk utilized in the plant of the handler. The producer assessments shall be collected by the first handler of milk produced in California by deducting any such assessments from any payment due the producer of such milk.

Please call Dennis Manderfield of the CDFA Marketing Branch at (916) 900-5018 if you have any questions about these assessment rates. If you have questions regarding the activities of the Dairy Council, please call Tammy Anderson-Wise, CEO of the Dairy Council, at (916) 263-3560.

MILK PRODUCTION

Table 1: Commercial Production of Market and Manufacturing Milk in Thousand Pounds, in California, by Month [1]
July 2010 - June 2012

Month	Market Milk			Manufacturing Milk			Total Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	3,216,853	3,469,714	7.9%	180,367	62,364	-65.4%	3,397,220	3,532,078	4.0%
August	3,222,441	3,436,774	6.7%	178,073	60,749	-65.9%	3,400,514	3,497,523	2.9%
September	3,120,444	3,254,604	4.3%	171,035	56,743	-66.8%	3,291,480	3,311,347	0.6%
October	3,166,273	3,364,079	6.2%	175,532	59,757	-66.0%	3,341,805	3,423,835	2.5%
November	3,096,024	3,284,181	6.1%	169,214	54,655	-67.7%	3,265,238	3,338,836	2.3%
December	3,189,493	3,435,095	7.7%	171,966	57,656	-66.5%	3,361,458	3,492,752	3.9%
January	3,329,957	3,588,477	7.8%	58,465	28,124	-51.9%	3,388,422	3,616,601	6.7%
February	3,104,945	3,477,927	12.0%	54,547	26,403	-51.6%	3,159,492	3,504,330	10.9%
March	3,524,818	3,773,228	7.0%	62,723	30,570	-51.3%	3,587,541	3,803,797	6.0%
April	3,455,312	3,597,878	4.1%	59,881	31,756	-47.0%	3,515,192	3,629,634	3.3%
May	3,610,947	3,707,431	2.7%	64,175	32,985	-48.6%	3,675,122	3,740,416	1.8%
June	3,447,274	3,491,990	1.3%	61,107	30,365	-50.3%	3,508,381	3,522,355	0.4%
Jan-Jun Total	**20,473,252**	**21,636,931**	**5.7%**	**360,898**	**180,203**	**-50.1%**	**20,834,150**	**21,817,134**	**4.7%**
Jul-Jun Total	**39,484,779**	**41,881,377**	**6.1%**	**1,407,085**	**532,127**	**-62.2%**	**40,891,865**	**42,413,504**	**3.7%**
2011 Total	**40,717,698**			**712,822**			**41,430,521**		

1 Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis Compared to Prior Month, in Thousand Pounds, in California, by Month [1]
July 2011 - June 2012

Month	Market Milk		Manufacturing Milk		Total Milk	
	2011-2012	% Change	2011-2012	% Change	2011-2012	% Change
June	114,909		2,037		116,946	
July	111,926	-2.6%	2,012	-1.2%	113,938	-2.6%
August	110,864	-0.9%	1,960	-2.6%	112,823	-1.0%
September	108,487	-2.1%	1,891	-3.5%	110,378	-2.2%
October	108,519	0.0%	1,928	1.9%	110,446	0.1%
November	109,473	0.9%	1,822	-5.5%	111,295	0.8%
December	110,810	1.2%	1,860	2.1%	112,669	1.2%
January	115,757	4.5%	907	-51.2%	116,665	3.5%
February	119,929	3.6%	910	0.4%	120,839	3.6%
March	121,717	1.5%	986	8.3%	122,703	1.5%
April	119,929	-1.5%	1,059	7.3%	120,988	-1.4%
May	119,595	-0.3%	1,064	0.5%	120,659	-0.3%
June	116,400	-2.7%	1,012	-4.9%	117,412	-2.7%

1 Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions [1]

June 2012

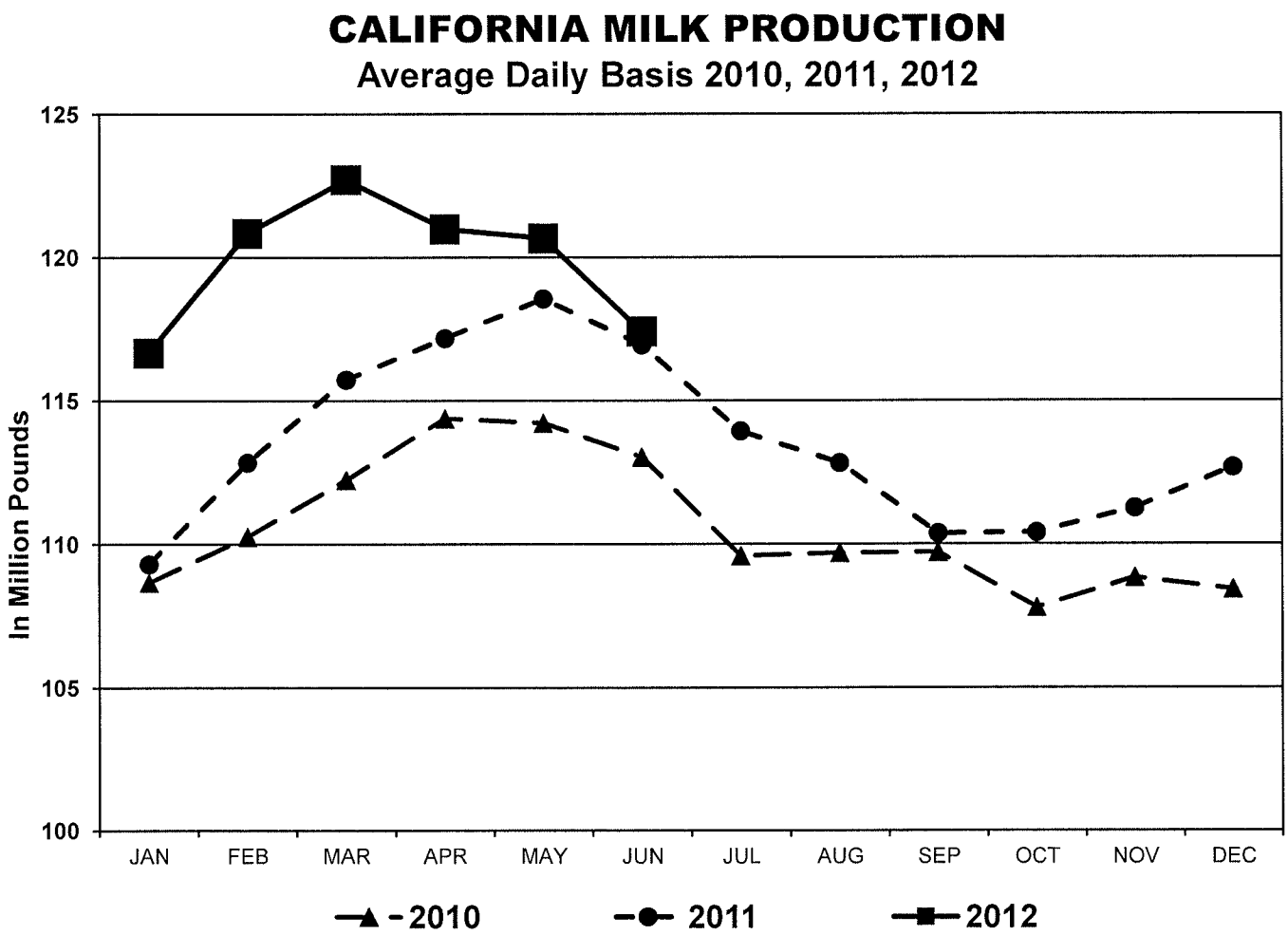
County and Region	Bulk Milk			Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Alameda						
Alpine						
Amador						
Butte	477,295	32,395	509,690	2.4%	4.00%	8.97%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,825,493	932,353	4,757,846	-4.5%	4.20%	9.01%
El Dorado						
Fresno	221,570,405	142,491	221,712,896	-3.0%	3.60%	8.82%
Glenn	33,330,797	1,147,252	34,478,049	0.1%	3.61%	8.76%
Humboldt	17,407,493	4,216,465	21,623,958	2.5%	4.07%	8.97%
Inyo						
Kern	342,202,820	57,104	342,259,924	3.5%	3.57%	8.79%
Kings	359,714,047	406,619	360,120,666	-2.7%	3.60%	8.80%
Lake						
Lassen						
Madera	150,291,367	548,691	150,840,058	-1.5%	3.59%	8.83%
Marin	12,572,539	0	12,572,539	-7.1%	3.64%	8.87%
Mariposa						
Mendocino						
Merced	490,165,808	17,633,777	507,799,585	2.0%	3.73%	8.88%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	29,155,265	65,628	29,220,893	2.3%	3.62%	8.84%
San Benito						
San Francisco						
San Joaquin	199,733,455	74,235	199,807,690	-3.7%	3.56%	8.79%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,315,376	0	1,315,376	-5.9%	3.66%	8.78%
Solano						
Sonoma	39,509,057	56,694	39,565,751	-2.8%	3.65%	8.86%
Stanislaus	362,973,503	2,082,626	365,056,129	5.4%	3.65%	8.84%
Sutter						
Tehama	6,018,455	433,093	6,451,548	-5.9%	3.97%	8.99%
Trinity						
Tulare	949,800,452	2,434,580	952,235,032	0.4%	3.65%	8.85%
Tuolumne						
Yolo						
Yuba	5,930,231	0	5,930,231	-1.5%	3.81%	8.91%
N. California	**3,241,614,150**	**30,364,790**	**3,271,978,940**	**0.5%**	**3.64%**	**8.84%**

MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions [1]
June 2012

County and Region	Bulk Milk			Percent change from 2011	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	13,077,594	0	13,077,594	-2.5%	3.79%	8.96%
Los Angeles						
Orange						
Riverside	85,426,229	0	85,426,229	-0.8%	3.44%	8.78%
San Bernardino	138,453,824	0	138,453,824	-0.7%	3.50%	8.76%
San Diego	4,346,405	0	4,346,405	-0.4%	3.41%	8.72%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	**250,375,805**	**0**	**250,375,805**	**-0.5%**	**3.49%**	**8.77%**
State Total	**3,491,989,955**	**30,364,790**	**3,522,354,745**	**0.4%**	**3.63%**	**8.83%**

[1] Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.



MILK UTILIZATION

Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months, in Thousand Pounds [1]

2011 - 2012

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	10,107	10,023	7,266	7,684	6,044	5,618	52,335	59,046
February	9,129	9,197	8,361	7,834	7,160	6,138	46,820	55,552
March	10,114	9,715	9,856	8,455	9,767	6,683	50,601	60,905
April	9,069	9,448	7,698	8,024	7,541	7,168	52,381	55,983
May	9,798	9,484	9,131	8,544	7,596	7,444	53,130	56,176
June	9,255	8,957	9,988	7,922	10,120	7,780	46,261	50,472
July	9,203		9,233		9,486		46,204	
August	10,100		8,714		9,626		44,138	
September	9,756		8,241		7,448		43,914	
October	9,969		9,428		6,953		47,198	
November	9,983		10,156		5,662		49,291	
December	10,005		8,994		4,214		56,055	
Jan - Jun Total	**57,472**	**56,824**	**52,299**	**48,463**	**48,228**	**40,831**	**301,528**	**338,134**
Change from 2011		**-1.1%**		**-7.3%**		**-15.3%**		**12.1%**
2011 Total	**116,488**		**107,065**		**91,618**		**588,328**	

Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,947	48,801	10,940	12,312	5,732	5,815	92,275	107,977
February	43,680	44,458	10,518	11,612	6,431	6,766	87,698	105,792
March	50,030	46,857	11,469	11,719	8,199	8,602	101,746	116,438
April	44,262	45,422	11,031	11,569	7,016	7,563	103,665	109,552
May	47,730	45,768	11,757	11,952	7,489	8,055	106,038	113,569
June	43,448	40,986	12,281	11,113	8,071	7,587	101,899	106,996
July	42,116		12,062		7,814		102,092	
August	47,066		12,250		7,919		92,564	
September	47,049		11,499		6,253		85,846	
October	48,477		12,211		6,191		88,970	
November	48,222		11,754		5,311		92,437	
December	46,974		11,159		4,422		103,282	
Jan - Jun Total	**278,096**	**272,291**	**67,997**	**70,277**	**42,939**	**44,388**	**593,321**	**660,323**
Change from 2011		**-2.1%**		**3.4%**		**3.4%**		**11.3%**
2011 Total	**558,000**		**138,931**		**80,850**		**1,158,511**	

Month	Fluid	
	2011	2012
January	440,090	438,032
February	393,653	399,572
March	451,153	420,505
April	399,359	407,744
May	431,010	410,934
June	392,496	368,961
July	380,081	
August	424,487	
September	423,519	
October	434,179	
November	432,276	
December	420,946	
Jan - Jun Total	**2,507,762**	**2,445,748**
Change from 2011		**-2.5%**
2011 Total	**5,023,251**	

MILK UTILIZATION

Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months, in Thousand Pounds [1]

2011 - 2012

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2011	2012	2011	2012	2011	2012	2011	2012
January	48,669	50,280	27,380	27,356	97,041	105,295	124,421	132,651
February	43,162	48,577	24,727	25,612	89,906	101,686	114,632	127,298
March	48,013	51,823	27,375	27,380	100,976	110,201	128,351	137,581
April	47,328	49,065	26,494	26,492	97,523	103,197	124,017	129,689
May	49,044	49,443	27,375	27,350	101,324	103,742	128,699	131,092
June	46,420	48,670	26,491	26,453	95,552	97,348	122,043	123,801
July	46,825		27,386		93,565		120,952	
August	48,111		27,386		93,303		120,689	
September	45,795		26,503		88,651		115,154	
October	47,965		27,375		94,138		121,513	
November	46,412		26,502		95,001		121,503	
December	49,039		27,385		100,922		128,307	
Jan - Jun Total	**282,637**	**297,859**	**159,842**	**160,642**	**582,322**	**621,469**	**742,165**	**782,111**
Change from 2011		**5.4%**		**0.5%**		**6.7%**		**5.4%**
2011 Total	**566,783**		**322,379**		**1,147,903**		**1,470,282**	
Month	**Class 4b - SNF**		**Quota - SNF**		**Non-quota - SNF**		**Pool Total - SNF**	
	2011	2012	2011	2012	2011	2012	2011	2012
January	131,007	137,900	66,757	66,713	222,145	246,092	288,902	312,805
February	120,409	134,125	60,307	62,462	208,430	240,290	268,736	302,751
March	133,396	144,606	66,761	66,769	238,080	261,452	304,841	328,222
April	131,651	138,881	64,620	64,603	233,006	248,385	297,626	312,988
May	138,855	141,858	66,776	66,702	245,093	254,500	311,869	321,202
June	130,293	135,389	64,616	64,500	231,375	237,570	295,991	302,070
July	133,125		66,793		230,417		297,209	
August	135,584		66,788		228,596		295,383	
September	129,591		64,629		215,609		280,238	
October	135,881		66,752		224,978		291,730	
November	129,815		64,627		222,912		287,538	
December	135,131		66,781		234,187		300,968	
Jan - Jun Total	**785,612**	**832,759**	**389,836**	**391,749**	**1,378,128**	**1,488,289**	**1,767,964**	**1,880,038**
Change from 2011		**6.0%**		**0.5%**		**8.0%**		**6.3%**
2011 Total	**1,584,738**		**786,205**		**2,734,826**		**3,521,031**	

1 Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds 2011 - 2012

Month	Pool Milk		Grade A Milk Not Pooled [1]		Total Grade A Milk [2]		Total Grade B Milk	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,244,196	3,500,827	85,760	87,651	3,329,957	3,588,477	58,465	28,124
February	3,025,881	3,402,921	79,063	75,006	3,104,945	3,477,927	54,547	26,403
March	3,436,566	3,691,094	88,251	82,134	3,524,818	3,773,228	62,723	30,570
April	3,364,808	3,522,833	90,503	75,045	3,455,312	3,597,878	59,881	31,756
May	3,522,929	3,627,769	88,018	79,661	3,610,947	3,707,431	64,175	32,985
June	3,358,196	3,417,423	89,078	74,567	3,447,274	3,491,990	61,107	30,365
July	3,387,064		82,650		3,469,714		62,364	
August	3,353,561		83,213		3,436,774		60,749	
September	3,172,926		81,678		3,254,604		56,743	
October	3,280,425		83,654		3,364,079		59,757	
November	3,202,790		81,391		3,284,181		54,655	
December	3,350,246		84,850		3,435,095		57,656	
Jan - Jun Total	**19,952,577**	**21,162,867**	**520,675**	**474,064**	**20,473,252**	**21,636,931**	**360,898**	**180,203**
Change from 2011		**6.1%**		**-9.0%**		**5.7%**		**-50.1%**
2011 Total	**39,699,589**		**1,018,110**		**40,717,698**		**712,822**	

[1] Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

[2] Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds [1] 2011 - 2012

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2011	2012	2011	2012	2011	2012	2011	2012
January	3,388,422	3,616,601	59,819	57,391	37,013	38,638	3,411,228	3,635,354
February	3,159,492	3,504,330	56,336	52,619	34,447	38,072	3,181,380	3,518,878
March	3,587,541	3,803,797	54,403	62,478	38,382	38,316	3,603,563	3,827,959
April	3,515,192	3,629,634	55,210	63,369	41,942	35,607	3,528,460	3,657,395
May	3,675,122	3,740,416	57,445	63,772	38,190	38,274	3,694,378	3,765,913
June	3,508,381	3,522,355	58,077	62,074	40,768	34,002	3,525,690	3,550,428
July	3,532,078		63,420		34,460		3,561,037	
August	3,497,523		58,676		35,597		3,520,602	
September	3,311,347		53,365		35,883		3,328,828	
October	3,423,835		56,049		36,030		3,443,855	
November	3,338,836		55,900		34,620		3,360,116	
December	3,492,752		53,104		35,619		3,510,236	
Jan - Jun Total	**20,834,150**	**21,817,134**	**341,291**	**361,703**	**230,742**	**222,910**	**20,944,699**	**21,955,927**
Change from 2011		**4.7%**		**6.0%**		**-3.4%**		**4.8%**
2011 Total	**41,430,521**		**681,803**		**442,951**		**41,669,373**	

[1] Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons [1] [2]

July 2010 - June 2012

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	18,676	17,705	-5.2%	23,355	24,021	2.9%	7,889	7,387	-6.4%
August	19,050	18,300	-3.9%	23,988	25,010	4.3%	8,739	8,235	-5.8%
September	18,380	17,421	-5.2%	23,260	24,019	3.3%	9,765	9,123	-6.6%
October	18,941	18,110	-4.4%	24,492	25,001	2.1%	10,009	9,566	-4.4%
November	18,913	17,950	-5.1%	24,134	24,425	1.2%	9,338	8,798	-5.8%
December	19,632	18,553	-5.5%	24,891	25,327	1.7%	8,836	8,408	-4.8%
January	18,861	18,050	-4.3%	24,329	24,747	1.7%	9,558	9,032	-5.5%
February	16,985	16,616	-2.2%	22,158	22,359	0.9%	8,684	8,571	-1.3%
March	18,604	18,255	-1.9%	24,964	24,659	-1.2%	9,849	9,349	-5.1%
April	17,506	17,278	-1.3%	23,637	23,171	-2.0%	8,889	8,506	-4.3%
May	17,701	17,540	-0.9%	23,992	23,336	-2.7%	9,441	8,984	-4.8%
June	17,430	17,449	0.1%	23,688	23,126	-2.4%	7,780	7,560	-2.8%
Jan - Jun Total	**107,087**	**105,189**	**-1.8%**	**142,768**	**141,398**	**-1.0%**	**54,201**	**52,002**	**-4.1%**
Jul - Jun Total	**220,680**	**213,227**	**-3.4%**	**286,888**	**289,201**	**0.8%**	**108,775**	**103,519**	**-4.8%**
2011 Total	**215,126**			**290,571**			**105,717**		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	7,856	7,690	-2.1%	57,775	56,803	-1.7%	1,404	1,451	3.4%
August	8,731	9,089	4.1%	60,509	60,633	0.2%	1,478	1,528	3.4%
September	10,057	10,045	-0.1%	61,462	60,609	-1.4%	1,476	1,513	2.5%
October	10,714	10,301	-3.9%	64,156	62,978	-1.8%	1,512	1,607	6.2%
November	9,905	9,430	-4.8%	62,290	60,603	-2.7%	1,716	1,826	6.4%
December	9,376	8,996	-4.1%	62,735	61,283	-2.3%	1,756	1,740	-0.9%
January	10,341	9,827	-5.0%	63,089	61,656	-2.3%	1,537	1,593	3.6%
February	9,594	9,377	-2.3%	57,421	56,922	-0.9%	1,503	1,569	4.4%
March	10,920	10,032	-8.1%	64,338	62,295	-3.2%	1,685	1,695	0.6%
April	9,683	9,088	-6.1%	59,715	58,044	-2.8%	1,558	1,611	3.4%
May	10,369	9,630	-7.1%	61,503	59,490	-3.3%	1,505	1,633	8.5%
June	8,575	7,534	-12.1%	57,473	55,669	-3.1%	1,523	1,547	1.6%
Jan - Jun Total	**59,483**	**55,488**	**-6.7%**	**363,538**	**354,076**	**-2.6%**	**9,311**	**9,649**	**3.6%**
Jul - Jun Total	**116,122**	**111,039**	**-4.4%**	**732,465**	**716,986**	**-2.1%**	**18,654**	**19,314**	**3.5%**
2011 Total	**115,034**			**726,449**			**18,977**		

Month	Total Class 1 Milk			Class 1 Sales Out of State 3/		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	59,179	58,254	-1.6%	1,963	1,792	-8.7%
August	61,986	62,162	0.3%	2,051	1,790	-12.8%
September	62,938	62,122	-1.3%	1,820	1,610	-11.5%
October	65,668	64,585	-1.6%	1,794	1,663	-7.3%
November	64,006	62,429	-2.5%	1,798	2,082	15.8%
December	64,491	63,024	-2.3%	1,878	2,078	10.7%
January	64,627	63,249	-2.1%	1,824	1,784	-2.2%
February	58,923	58,491	-0.7%	1,633	1,627	-0.3%
March	66,023	63,990	-3.1%	1,714	1,615	-5.8%
April	61,273	59,655	-2.6%	1,607	1,564	-2.7%
May	63,008	61,124	-3.0%	1,639	1,634	-0.3%
June	58,995	57,216	-3.0%	1,567	1,531	-2.3%
Jan - Jun Total	**372,850**	**363,725**	**-2.4%**	**9,984**	**9,755**	**-2.3%**
Jul - Jun Total	**751,119**	**736,300**	**-2.0%**	**21,287**	**20,770**	**-2.4%**
2011 Total	**745,425**			**20,998**		

[1] Reported by California plants only.

[2] Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

[3] Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months, in Thousand Gallons [1 2 3]

July 2010 - June 2012

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	696	804	15.5%	811	1,231	51.8%	808	629	-22.2%
August	806	932	15.6%	914	1,391	52.2%	765	686	-10.3%
September	868	926	6.6%	1,063	1,595	50.1%	809	691	-14.6%
October	849	912	7.3%	1,027	1,532	49.2%	792	704	-11.1%
November	825	959	16.2%	962	1,531	59.2%	807	672	-16.8%
December	870	1,005	15.4%	974	1,676	72.1%	779	718	-7.8%
January	821	999	21.7%	994	1,733	74.4%	803	755	-6.0%
February	791	917	15.9%	1,073	1,332	24.1%	688	654	-5.0%
March	894	1,007	12.6%	1,345	1,496	11.2%	705	739	4.8%
April	837	976	16.6%	1,228	1,362	10.8%	656	693	5.6%
May	830	964	16.2%	1,162	1,232	6.0%	665	672	1.1%
June	861	945	9.7%	1,333	1,222	-8.3%	661	647	-2.1%
Jan - Jun Total	**5,034**	**5,807**	**15.4%**	**7,136**	**8,377**	**17.4%**	**4,178**	**4,159**	**-0.4%**
Jul - Jun Total	**9,948**	**11,344**	**14.0%**	**12,885**	**17,332**	**34.5%**	**8,937**	**8,258**	**-7.6%**
2011 Total	**10,571**			**16,091**			**8,277**		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	565	549	-2.9%	2,880	3,212	11.5%
August	586	634	8.2%	3,070	3,642	18.6%
September	606	631	4.1%	3,345	3,842	14.9%
October	596	620	4.1%	3,264	3,768	15.4%
November	602	543	-9.8%	3,196	3,704	15.9%
December	567	636	12.1%	3,190	4,035	26.5%
January	601	594	-1.1%	3,218	4,081	26.8%
February	567	563	-0.7%	3,119	3,466	11.1%
March	637	611	-4.1%	3,581	3,853	7.6%
April	587	596	1.6%	3,308	3,626	9.6%
May	582	578	-0.8%	3,240	3,446	6.4%
June	596	541	-9.2%	3,451	3,355	-2.8%
Jan - Jun Total	**3,570**	**3,483**	**-2.4%**	**19,917**	**21,826**	**9.6%**
Jul - Jun Total	**7,092**	**7,096**	**0.1%**	**38,862**	**44,030**	**13.3%**
2011 Total	**7,183**			**42,121**		

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months, in Thousand Gallons [1 2]

July 2010 - June 2012

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	50	54	8.4%	138	65	-53.0%	720	585	-18.8%
August	54	67	22.4%	105	64	-39.0%	945	636	-32.7%
September	55	66	19.9%	101	66	-34.2%	1,287	694	-46.0%
October	57	67	17.4%	77	73	-5.0%	1,290	746	-42.2%
November	56	63	11.4%	73	60	-17.3%	1,137	679	-40.3%
December	55	62	13.2%	75	68	-9.9%	973	651	-33.1%
January	53	61	15.8%	69	62	-10.7%	1,157	610	-47.3%
February	54	53	-3.3%	69	58	-16.4%	1,092	611	-44.1%
March	62	57	-8.7%	74	61	-17.5%	1,197	679	-43.3%
April	58	52	-10.8%	72	58	-19.3%	1,024	618	-39.6%
May	58	54	-6.8%	69	61	-12.1%	1,134	607	-46.5%
June	54	56	4.1%	66	73	11.2%	669	573	-14.3%
Jan - Jun Total	**340**	**333**	**-2.0%**	**420**	**373**	**-11.1%**	**6,274**	**3,698**	**-41.1%**
Jul - Jun Total	**668**	**712**	**6.6%**	**989**	**769**	**-22.2%**	**12,625**	**7,689**	**-39.1%**
2011 Total	**719**			**816**			**10,264**		

Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks		
	2010-2011	2011-2012	% Change	2010-2011	2011-2012	% Change
July	339	306	-9.7%	1,248	1,011	-19.0%
August	1,094	1,358	24.1%	2,199	2,124	-3.4%
September	2,414	2,460	1.9%	3,856	3,287	-14.8%
October	2,669	2,487	-6.8%	4,093	3,374	-17.6%
November	2,022	1,982	-2.0%	3,288	2,784	-15.3%
December	1,530	1,440	-5.8%	2,633	2,222	-15.6%
January	2,365	2,231	-5.6%	3,644	2,965	-18.6%
February	2,322	2,278	-1.9%	3,538	2,999	-15.2%
March	2,817	2,398	-14.9%	4,150	3,195	-23.0%
April	2,079	1,976	-5.0%	3,233	2,704	-16.4%
May	2,694	2,443	-9.3%	3,956	3,165	-20.0%
June	1,220	722	-40.8%	2,008	1,424	-29.1%
Jan - Jun Total	**13,497**	**12,048**	**-10.7%**	**20,530**	**16,452**	**-19.9%**
Jul - Jun Total	**23,565**	**22,082**	**-6.3%**	**37,847**	**31,253**	**-17.4%**
2011 Total	**23,531**			**35,330**		

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas [1]
June 2010, June 2011, June 2012

Products and Marketing Areas	Sales			Change to June 2012 from	
	June 2010	June 2011	June 2012	June 2010	June 2011
	gallons			*percent*	
Whole Milk					
N. California	7,402,870	7,336,390	7,230,195	-2.3%	-1.4%
S. California	10,921,964	10,093,260	10,218,987	-6.4%	1.2%
State Total	**18,324,834**	**17,429,650**	**17,449,182**	**-4.8%**	**0.1%**
Reduced Fat Milk					
N. California	9,266,988	10,009,261	9,876,325	6.6%	-1.3%
S. California	14,121,202	13,678,730	13,249,384	-6.2%	-3.1%
State Total	**23,388,190**	**23,687,991**	**23,125,709**	**-1.1%**	**-2.4%**
Lowfat/Light Milk					
N. California	3,848,771	3,635,029	3,351,588	-12.9%	-7.8%
S. California	4,447,519	4,144,988	4,208,333	-5.4%	1.5%
State Total	**8,296,290**	**7,780,017**	**7,559,921**	**-8.9%**	**-2.8%**
Skim/Nonfat/Fat free Milk					
N. California	3,394,224	3,544,249	3,470,992	2.3%	-2.1%
S. California	5,265,468	5,030,863	4,063,271	-22.8%	-19.2%
State Total	**8,659,692**	**8,575,112**	**7,534,263**	**-13.0%**	**-12.1%**
Beverage Milk Totals					
N. California	23,912,853	24,524,929	23,929,100	0.1%	-2.4%
S. California	34,756,153	32,947,841	31,739,975	-8.7%	-3.7%
State Total	**58,669,006**	**57,472,770**	**55,669,075**	**-5.1%**	**-3.1%**
Half - And - Half					
N. California	633,076	737,849	740,598	17.0%	0.4%
S. California	836,531	784,661	806,649	-3.6%	2.8%
State Total	**1,469,607**	**1,522,510**	**1,547,247**	**5.3%**	**1.6%**

1 Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

Table 11: Manufacture of Selected Class 2 Dairy Products in California, by Months, in Thousand Pounds (P) or Gallons (G)

2011 - 2012

Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) [1]		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	7,325	10,684	45.8%	1,610	1,915	18.9%	1,662	1,985	19.4%
February	7,014	8,961	27.8%	1,603	1,811	13.0%	1,849	2,075	12.2%
March	8,561	8,725	1.9%	1,853	1,915	3.3%	2,489	2,583	3.8%
April	7,744	8,889	14.8%	1,778	1,781	0.2%	2,009	2,249	11.9%
May	9,518	10,931	14.8%	1,891	2,054	8.6%	2,132	2,332	9.4%
June	10,820	8,816	-18.5%	2,043	1,785	-12.6%	2,695	2,089	-22.5%
July	8,537			1,726			2,389		
August	8,033			1,823			2,131		
September	8,408			1,655			2,315		
October	8,108			1,723			2,519		
November	9,641			2,210			2,523		
December	7,312			1,861			2,157		
Jan - Jun Total	**50,983**	**57,006**	**11.8%**	**10,779**	**11,261**	**4.5%**	**12,835**	**13,313**	**3.7%**
2011 Total	**101,022**			**21,776**			**26,870**		

Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	598	637	6.5%	54,729	57,613	5.3%	3,067	3,279	6.9%
February	587	627	6.9%	54,679	51,483	-5.8%	2,826	3,259	15.3%
March	712	733	2.9%	58,159	50,484	-13.2%	3,375	3,598	6.6%
April	616	654	6.1%	50,163	47,467	-5.4%	3,560	3,173	-10.9%
May	652	700	7.3%	50,587	46,617	-7.8%	3,447	3,456	0.3%
June	634	645	1.8%	52,789	44,983	-14.8%	3,542	3,239	-8.6%
July	617			51,894			3,564		
August	672			58,528			4,062		
September	659			54,850			3,400		
October	646			51,671			3,954		
November	636			45,920			3,654		
December	659			42,779			3,419		
Jan - Jun Total	**3,799**	**3,996**	**5.2%**	**321,106**	**298,646**	**-7.0%**	**19,816**	**20,004**	**0.9%**
2011 Total	**7,689**			**626,748**			**41,869**		

[1] Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

* Creamed, Lowfat, and Nonfat Cottage Cheese data has been removed due to confidentiality rules.

CLASS 3 PRODUCTION

Table 12: Manufacture of Selected Class 3 Dairy Products in California, by Months, in Thousand Gallons [1]

2011 - 2012

Month	Ice Cream			Ice Milk [2]			Sherbet		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	10,498	7,398	-29.5%	1,133	1,217	7.4%	218	225	2.8%
February	11,234	10,533	-6.2%	1,293	1,360	5.2%	222	280	26.0%
March	11,836	11,975	1.2%	1,653	1,735	4.9%	361	357	-1.0%
April	12,046	11,444	-5.0%	1,736	1,954	12.5%	289	364	25.8%
May	11,905	12,737	7.0%	1,781	2,254	26.6%	475	340	-28.5%
June	12,396	13,042	5.2%	1,903	2,118	11.3%	356	348	-2.0%
July	13,675			1,891			319		
August	15,170			1,752			424		
September	12,989			1,485			260		
October	11,418			1,285			233		
November	10,270			1,106			192		
December	8,699			1,109			101		
Jan - Jun Total	**69,914**	**67,127**	**-4.0%**	**9,498**	**10,638**	**12.0%**	**1,922**	**1,914**	**-0.4%**
2011 Total	**142,135**			**18,126**			**3,450**		

Month	Frozen Yogurt [3]			Total Frozen Products		
	2011	2012	% Change	2011	2012	% Change
January	*	*	*	12,478	9,783	-21.6%
February	*	*	*	13,757	13,355	-2.9%
March	*	*	*	15,107	15,150	0.3%
April	*	*	*	14,989	14,915	-0.5%
May	*	*	*	15,134	16,461	8.8%
June	*	*	*	15,784	16,728	6.0%
July	*			16,892		
August	*			18,791		
September	*			15,564		
October	*			13,673		
November	*			12,215		
December	*			10,369		
Jan - Jun Total	*	*	**16.4%**	**87,249**	**86,393**	**-1.0%**
2011 Total	**9,942**			**174,753**		

[1] Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

[2] Includes light dairy dessert and nonfat ice cream.

[3] Includes nonfat and reduced fat yogurts.

* Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

Table 13: Manufacture of Selected Class 4A Products in California, by Months, in Thousand Pounds 2011 - 2012

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products [1]		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	53,996	62,657	16.0%	61,131	74,309	21.6%	26,768	27,952	4.4%
February	49,751	59,317	19.2%	52,404	88,862	69.6%	28,689	10,630	-62.9%
March	55,985	64,209	14.7%	65,164	101,174	55.3%	31,442	7,297	-76.8%
April	54,705	59,806	9.3%	74,915	91,214	21.8%	19,973	12,567	-37.1%
May	56,275	59,734	6.1%	72,637	97,752	34.6%	27,343	9,081	-66.8%
June	51,776	54,213	4.7%	70,219	81,272	15.7%	27,181	18,876	-30.6%
July	47,366			62,325			30,784		
August	46,244			59,720			28,382		
September	45,582			54,983			25,854		
October	50,200			53,145			29,131		
November	52,441			61,110			26,808		
December	58,087			72,408			26,770		
Jan - Jun Total	**322,487**	**359,936**	**11.6%**	**396,471**	**534,583**	**34.8%**	**161,397**	**86,404**	**-46.5%**
2011 Total	**622,407**			**760,163**			**329,125**		

Month	Condensed & Evap. Milk [2]		
	2011	2012	% Change
January	81,287	81,486	0.2%
February	83,500	78,800	-5.6%
March	99,251	89,834	-9.5%
April	98,021	90,630	-7.5%
May	97,394	91,859	-5.7%
June	94,852	82,395	-13.1%
July	93,364		
August	93,607		
September	85,149		
October	90,003		
November	75,724		
December	65,701		
Jan - Jun Total	**554,305**	**515,004**	**-7.1%**
2011 Total	**1,057,853**		

[1] Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

[2] Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

Table 14: Manufacture of Selected Class 4B Products in California, by Months, in Thousand Pounds

2011 - 2012

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	20,307	22,665	11.6%	29,821	29,103	-2.4%	111,618	114,154	2.3%
February	20,099	21,848	8.7%	24,875	25,155	1.1%	101,348	109,222	7.8%
March	25,254	24,282	-3.8%	25,280	27,631	9.3%	112,701	115,625	2.6%
April	22,963	22,697	-1.2%	26,917	27,436	1.9%	105,952	110,484	4.3%
May	22,924	21,119	-7.9%	28,322	29,286	3.4%	114,440	113,149	-1.1%
June	21,465	23,237	8.3%	27,473	25,556	-7.0%	105,176	106,715	1.5%
July	23,178			26,412			105,760		
August	22,627			27,783			107,209		
September	21,983			25,243			104,588		
October	26,293			24,481			108,441		
November	23,436			26,172			108,872		
December	22,344			27,785			118,448		
Jan - Jun Total	**133,011**	**135,848**	**2.1%**	**162,688**	**164,167**	**0.9%**	**651,235**	**669,349**	**2.8%**
2011 Total	**272,872**			**320,564**			**1,304,554**		

Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	3,754	4,824	28.5%	*	*	*	9,128	9,086	-0.5%
February	4,080	4,399	7.8%	*	*	*	8,934	9,336	4.5%
March	4,323	5,254	21.5%	*	*	*	10,172	10,581	4.0%
April	4,561	4,182	-8.3%	*	*	*	8,988	8,749	-2.7%
May	4,832	4,631	-4.2%	*	*	*	9,943	9,537	-4.1%
June	4,354	4,637	6.5%	*	*	*	9,090	8,879	-2.3%
July	4,421			*			9,013		
August	4,324			*			10,043		
September	4,843			*			9,536		
October	4,711			*			9,194		
November	4,974			*			9,279		
December	4,083			*			8,859		
Jan - Jun Total	**25,904**	**27,928**	**7.8%**	*	*	**-2.2%**	**56,256**	**56,168**	**-0.2%**
2011 Total	**53,260**			**51,495**			**112,180**		

Month	Other Cheeses [1]			Total Cheese		
	2011	2012	% Change	2011	2012	% Change
January	10,957	9,659	-11.8%	188,999	196,325	3.9%
February	6,748	10,413	54.3%	172,330	184,840	7.3%
March	9,733	11,639	19.6%	193,135	199,071	3.1%
April	11,667	10,836	-7.1%	183,783	189,051	2.9%
May	10,632	10,511	-1.1%	196,939	194,161	-1.4%
June	11,169	10,877	-2.6%	185,068	183,641	-0.8%
July	10,047			183,346		
August	12,666			187,237		
September	11,982			181,053		
October	11,709			189,437		
November	9,957			188,870		
December	9,795			195,709		
Jan - Jun Total	**60,905**	**63,935**	**5.0%**	**1,120,254**	**1,147,089**	**2.4%**
2011 Total	**127,061**			**2,245,906**		

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

Table 14 (continued): Manufacture of Selected Class 4B Products in California, by Months, in Thousand Pounds

2011 - 2012

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products [2]		
	2011	2012	% Change	2011	2012	% Change	2011	2012	% Change
January	*	*	*	8,732	9,969	14.2%	71,385	80,346	12.6%
February	*	*	*	7,809	9,187	17.6%	68,329	75,571	10.6%
March	*	*	*	8,850	10,614	19.9%	77,403	82,162	6.1%
April	*	*	*	8,329	9,964	19.6%	75,428	80,922	7.3%
May	*	*	*	8,681	8,999	3.7%	85,307	79,543	-6.8%
June	*	*	*	8,242	11,427	38.6%	82,367	83,089	0.9%
July	*			8,479			81,279		
August	*			8,328			85,260		
September	*			8,474			78,590		
October	*			9,097			82,276		
November	*			8,719			78,862		
December	*			11,727			80,055		
Jan - Jun Total	*	*	**-3.4%**	**50,643**	**60,160**	**18.8%**	**460,219**	**481,634**	**4.7%**
2011 Total	**86,310**			**105,466**			**946,540**		

Month	Lactose Powders (Human and Animal)		
	2011	2012	% Change
January	26,526	29,192	10.1%
February	24,415	27,322	11.9%
March	28,024	28,690	2.4%
April	27,047	28,802	6.5%
May	29,041	28,810	-0.8%
June	28,468	29,115	2.3%
July	28,908		
August	28,241		
September	27,489		
October	27,516		
November	27,170		
December	27,979		
Jan - Jun Total	**163,521**	**171,932**	**5.1%**
2011 Total	**330,824**		

[1] Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

[2] Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers [1]	
	2011	2012	2011	2012	2011	2012	2011	2012
	thousand pounds		*percent*		*percent*		*dollars per hundredweight*	
January	3,329,957	3,588,477	3.84%	3.79%	8.90%	8.93%	$15.68	$16.65
February	3,104,945	3,477,927	3.79%	3.74%	8.87%	8.89%	$17.93	$15.51
March	3,524,818	3,773,228	3.74%	3.73%	8.86%	8.88%	$18.38	$15.47
April	3,455,312	3,597,878	3.69%	3.68%	8.84%	8.87%	$17.92	$14.90
May	3,610,947	3,707,431	3.65%	3.61%	8.84%	8.84%	$18.13	$14.30
June	3,447,274	3,491,990	3.64%	3.62%	8.81%	8.83%	$20.30	$14.64
July	3,469,714		3.57%		8.77%		$20.16	
August	3,436,774		3.60%		8.80%		$20.27	
September	3,254,604		3.63%		8.83%		$18.99	
October	3,364,079		3.71%		8.88%		$18.23	
November	3,284,181		3.80%		8.97%		$18.89	
December	3,435,095		3.83%		8.98%		$17.37	
Jan - Jun Total/Avg	**20,473,252**	**21,636,931**	**3.73%**	**3.70%**	**8.85%**	**8.87%**	**$18.06**	**$15.25**
2011 Total/Avg	**40,717,698**		**3.71%**		**8.86%**		**$18.52**	

[1] Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2011 - 2012

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers [1]	
	2011	2012	2011	2012	2011	2012	2011	2012
	thousand pounds		*percent*		*percent*		*dollars per hundredweight*	
January	58,465	28,124	4.58%	4.75%	9.20%	9.28%	$15.11	$16.90
February	54,547	26,403	4.46%	4.64%	9.17%	9.23%	$19.61	$15.64
March	62,723	30,570	4.42%	4.59%	9.16%	9.23%	$19.33	$15.84
April	59,881	31,756	4.37%	4.47%	9.15%	9.20%	$16.64	$15.38
May	64,175	32,985	4.32%	4.41%	9.12%	9.17%	$16.96	$15.27
June	61,107	30,365	4.28%	4.41%	9.10%	9.16%	$21.17	$16.37
July	62,364		4.18%		9.03%		$21.33	
August	60,749		4.18%		9.07%		$20.60	
September	56,743		4.24%		9.10%		$18.31	
October	59,757		4.33%		9.15%		$17.89	
November	54,655		4.55%		9.26%		$19.89	
December	57,656		4.62%		9.27%		$17.64	
Jan - Jun Total/Avg	**360,898**	**180,203**	**4.41%**	**4.55%**	**9.15%**	**9.21%**	**$18.14**	**$15.90**
2011 Total/Avg	**712,822**		**4.38%**		**9.15%**		**$18.71**	

[1] Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

Table 17: Statistical Summary of California Milk Pool Data for Selected Months, with Comparisons for the Most Recent Month [1] [2]
June 2011, April 2012, May 2012, June 2012

Receipts and Usage		2011 June	2012 April	2012 May	2012 June	Annual Change [3]
		pounds				*percent*
Milk Fat						
Receipts:	Quota	883,033	883,054	882,268	881,754	-0.1%
	Base	3,466	3,252	3,251	3,246	-6.3%
	Overbase	3,181,612	3,436,659	3,343,249	3,241,699	1.9%
	Other Source Milk	0	0	0	0	
Daily Average		4,068,111	4,322,966	4,228,768	4,126,699	1.4%
Usage:	Class 1	308,502	314,928	305,930	298,561	-3.2%
	Class 2	332,917	267,466	275,620	264,052	-20.7%
	Class 3	337,332	238,943	240,131	259,350	-23.1%
	Class 4a	1,542,029	1,866,114	1,812,145	1,682,391	9.1%
	Class 4b	1,547,330	1,635,514	1,594,942	1,622,345	4.8%
Daily Average		4,068,111	4,322,966	4,228,768	4,126,699	1.4%
Solids-not-fat						
Receipts:	Quota	2,153,880	2,153,424	2,151,678	2,150,012	-0.2%
	Base	6,947	6,453	6,453	6,442	-7.3%
	Overbase	7,705,551	8,273,047	8,203,225	7,912,552	2.7%
	Other Source Milk	0	0	0	0	
Daily Average		9,866,378	10,432,924	10,361,356	10,069,006	2.1%
Usage:	Class 1	1,448,254	1,514,063	1,476,384	1,366,199	-5.7%
	Class 2	409,371	385,649	385,551	370,434	-9.5%
	Class 3	269,022	252,110	259,827	252,891	-6.0%
	Class 4a	3,396,629	3,651,740	3,663,530	3,566,526	5.0%
	Class 4b	4,343,101	4,629,362	4,576,065	4,512,956	3.9%
Daily Average		9,866,378	10,432,924	10,361,356	10,069,006	2.1%
Class 1 (Daily Average)		**13,083,208**	**13,591,459**	**13,255,933**	**12,298,701**	**-6.0%**

Daily Class 1 Use as a Percent of Daily Quota					
	percent				
Milk Fat	34.9%	35.7%	34.7%	33.9%	-1.0%
Solids-not-fat	67.2%	70.3%	68.6%	63.5%	-3.7%

Announced Pool Prices, June 2012			
	Milk Component Prices		Standardized Milk [4]
Pooling Category	Fat	Solids-not-fat	Prices
	dollars/pound		*dollars/cwt.*
Quota [5]	$1.486	$1.203	$15.67
Base	$1.486	$1.008	$13.97
Overbase	$1.486	$1.008	$13.97

1 Daily totals may not agree due to rounding.

2 Based on handler reports of pool milk receipts and utilization.

3 Percent change from June 2011.

4 Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

5 Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices[1/] for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and Pool Prices for Quota, Overbase[2/] and Blend, Feb. 2009 - August 2012

Month	Year	No. Calif. Class 1	So. Calif. Class 1	No. Calif. Class 2	So. Calif. Class 2	Statewide Class 3	Statewide Class 4a	Statewide Class 4b	Statewide Quota	Statewide Overbase	Statewide Blend[3/]	Fed. Order Class III
		Dollars per Hundredweight										
February	2009	11.27	11.55	10.27	10.50	10.22	9.40	10.11	11.28	9.58	10.35	9.31
March		11.13	11.40	10.27	10.50	10.22	9.67	10.45	11.54	9.84	10.55	10.44
April		11.58	11.85	9.96	10.20	9.91	9.79	10.41	11.57	9.87	10.52	10.78
May		12.68	12.96	9.96	10.20	9.91	10.03	9.54	11.46	9.76	10.31	9.84
June		11.70	11.97	10.34	10.57	10.29	10.06	9.52	11.32	9.62	10.16	9.97
July		11.88	12.15	10.34	10.57	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	17.70	17.19	19.31	17.61	18.95	19.07
December		20.67	20.94	18.42	18.65	18.37	16.59	15.14	17.80	16.10	17.42	18.77
January	2012	19.88	20.15	18.42	18.65	18.37	16.18	14.23	17.25	15.55	16.70	17.05
February		18.52	18.79	16.81	17.04	16.76	15.51	13.42	16.29	14.59	15.56	16.06
March		17.60	17.87	16.81	17.04	16.76	15.33	13.67	16.28	14.58	15.52	15.72
April		17.21	17.48	15.84	16.08	15.79	14.72	13.43	15.80	14.10	14.95	15.72
May		16.94	17.09	15.84	16.08	15.79	13.45	13.56	15.35	13.65	14.22	15.23
June		16.81	17.08	14.51	14.74	14.46	13.17	14.65	15.67	13.97	14.69	15.63
July		17.60	17.87	14.51	14.74	14.46						
August		18.01	18.28									

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices [1/]
January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey [2/]			
	2011	2012	2011	2012	2011	2012	2011	2012
	Dollars Per Pound							
January	1.9323	1.5964	1.4308	1.5654		0.6959	1.2221	1.3676
February	2.0710	1.4511	1.8689	1.4854		0.6693	1.3149	1.3604
March	2.0930	1.4734	1.8529	1.5200		0.5431	1.4409	1.3293
April	1.9971	1.4403	1.6136	1.4969		0.5153	1.5317	1.2749
May	2.0518	1.3477	1.6526	1.5147		0.4950	1.5612	1.1735
June	2.1325	1.4565	2.0542	1.6221		0.4834	1.6199	1.0891
July	2.0330		2.1100				1.5852	
August	2.0868		2.0360				1.5775	
September	1.9443		1.7716		0.6078		1.5570	
October	1.8055		1.7184		0.6300		1.5095	
November	1.7727		1.8582		0.6403		1.4573	
December	1.6228		1.6551		0.6606		1.4022	

1/ All commodity prices are for the 26th of the prior month to the 25th of the current month.
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

2/ Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price [1]
January 2011 - December 2012

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices [2]	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey [1]					
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
	Dollars Per Pound								*Dollars Per Cwt.*	
January	1.7798	1.6070	1.3434	1.5808	0.3988	0.6806	1.1470	1.3913	17.3543	18.9962
February	2.1000	1.4840	1.7952	1.4902	0.4181	0.6813	1.2648	1.3690	19.7137	18.0792
March	2.0967	1.4353	2.0081	1.4778	0.4775	0.5425	1.3875	1.3537	22.1380	17.6877
April	1.9993	1.4657	1.6115	1.4895	0.4856	0.5213	1.5067	1.3075	21.3743	17.4174
May	2.0618	1.3311	1.6284	1.5227	0.4963	0.4963	1.5358	1.2416	21.8874	17.2834
June	2.1434	1.4039	1.9932	1.6089	0.5306	0.4838	1.6081	1.1187	22.8528	18.0753
July	2.0328	1.5283	2.1219	1.6445	0.5606	0.4888	1.6025	1.0456	23.7180	18.4868
August	2.0902		2.1390		0.5838		1.5706		24.0356	
September	2.0288		1.7895		0.6056		1.5618		21.9727	
October	1.7634		1.7309		0.6263		1.5480		20.7392	
November	1.8444		1.8206		0.6344		1.4922		21.1424	
December	1.6448		1.7335		0.6550		1.4145		20.3544	

[1] All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

[2] Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter times 1.2, plus 8.7 times California Nonfat Dry Milk times 0.99.

Milk Production Cost Comparison Summary for California
First Quarter, 2011-2012

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
	Dollars per Hundredweight									
1st Quarter										
Total Costs	$20.48	$23.47	$15.09	$16.79	$14.97	$16.31	$15.20	$16.36	$15.15	$16.63
Total Costs & Allowances*	$22.41	$25.28	$16.65	$18.21	$16.53	$17.77	$16.90	$17.89	$16.73	$18.09

* Includes an allowance for management and a return on investment

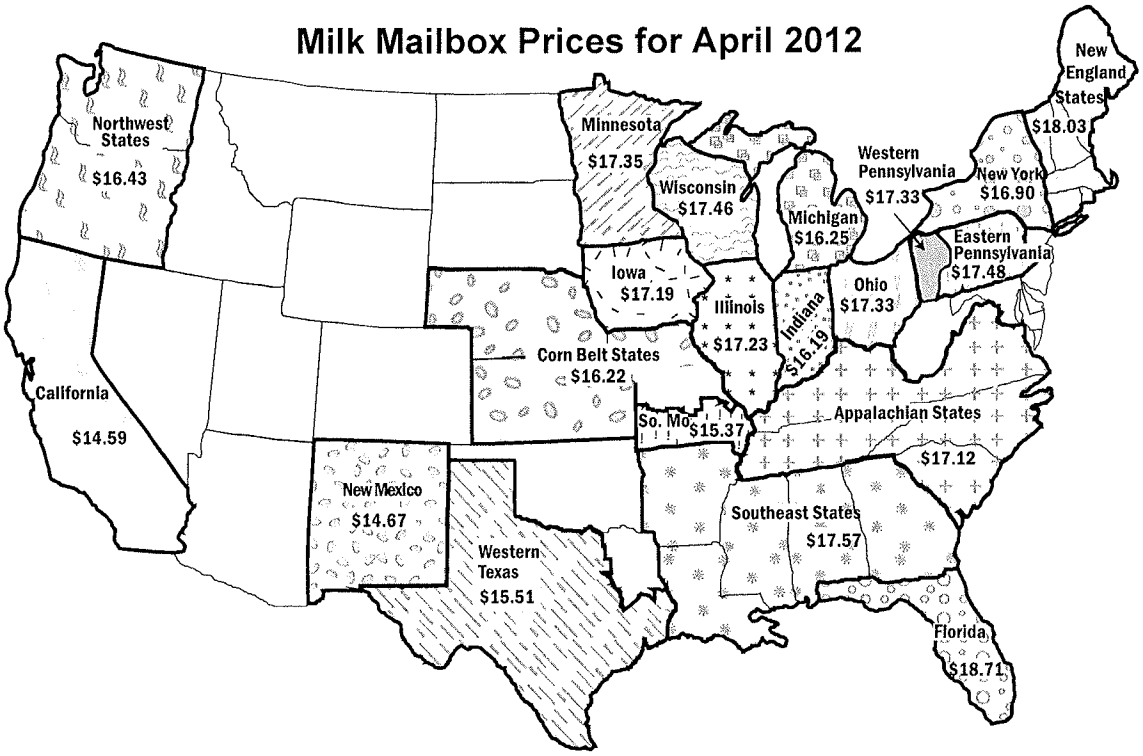
Milk Mailbox Prices in Dollars per Hundredweight

	October '11	November	December	January '12	February	March	April
California [1]	$17.89	$18.64	$17.09	$16.36	$15.22	$14.99	$14.59
USDA [2]	$20.10	$20.59	$20.05	$19.30	$17.92	$17.24	$16.87

1 California mailbox price calculated by CDFA.

2 All federal milk market order weighted average, as calculated by USDA.

Milk Mailbox Prices for April 2012



In April 2012, mailbox milk prices for selected reporting areas in Federal milk orders averaged $16.87 per cwt., down $0.37 from the previous month's average, and down $2.79 from April 2011. The component tests of producer milk in April 2012 were: butterfat, 3.68%; protein, 3.09%; and other solids, 5.77%. On an individual reporting area basis, mailbox prices decreased in all areas compared to the previous month. Mailbox prices in April 2012 ranged from $18.71 in Florida to $14.67 in New Mexico.

Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets

August 2010 through August 2012

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		Dollars Per Gallon								
August	2010	1.51	1.56	1.56	1.56	2.99	3.04	2.57	2.10	2.56
September		1.50	1.53	1.53	1.54	2.99	3.06	2.60	2.19	2.55
October		1.61	1.63	1.63	1.63	3.08	3.15	2.68	2.23	2.55
November		1.63	1.68	1.68	1.69	3.14	3.21	2.75	2.08	2.61
December		1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October		1.87	1.88	1.88	1.89	3.55	3.68	3.27	2.38	2.89
November		1.77	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.81
December		1.80	1.79	1.79	1.79	3.48	3.61	3.25	2.37	2.83
January	2012	1.73	1.82	1.82	1.82	3.19	3.62	3.25	2.47	2.93
February		1.62	1.67	1.67	1.67	3.49	3.57	3.18	2.44	2.83
March		1.54	1.60	1.60	1.61	3.37	3.52	3.12	2.36	2.88
April		1.50	1.55	1.55	1.55	3.27	3.44	3.07	2.45	2.90
May		1.48	1.56	1.56	1.57	3.30	3.44	3.06	2.43	2.92
June		1.47	1.51	1.51	1.52	3.31	3.41	3.03	2.36	2.87
July 3/		1.54	1.54	1.54	1.54	3.32	3.42	3.00	2.35	2.97
August		1.57	1.63	1.63	1.63					

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		Dollars Per Gallon								
August	2010	1.49	1.52	1.48	1.58	2.95	3.10	2.31	2.50	2.67
September		1.47	1.50	1.45	1.55	2.93	3.13	2.31	2.49	2.64
October		1.59	1.59	1.55	1.64	3.02	3.25	2.32	2.49	2.73
November		1.61	1.65	1.60	1.70	3.07	3.26	2.42	2.48	2.72
December		1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October		1.85	1.85	1.80	1.90	3.69	3.92	2.83	3.11	3.03
November		1.74	1.75	1.71	1.81	3.63	3.87	2.81	3.11	3.04
December		1.78	1.75	1.71	1.81	3.61	3.85	2.80	3.11	3.04
January	2012	1.71	1.78	1.74	1.84	3.62	3.85	2.86	3.14	3.11
February		1.59	1.63	1.58	1.68	3.59	3.84	2.82	3.09	3.07
March		1.51	1.56	1.52	1.62	3.53	3.84	2.76	3.07	3.03
April		1.48	1.51	1.47	1.57	3.47	3.80	2.83	3.08	3.02
May		1.46	1.53	1.48	1.58	3.49	3.81	2.77	3.11	3.01
June		1.45	1.47	1.43	1.53	3.49	3.80	2.71	3.07	3.01
July 3/		1.51	1.50	1.45	1.55	3.55	3.80	2.66	3.10	3.03
August		1.55	1.59	1.54	1.64					

1/ Class 1 farm prices shown are minimum producer FOB plant prices. They don't include haul, deductions or over-order charges such as quality bonuses, service charges, premiums, etc.

2/ The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

3/ July data as reported by AC Nielsen, data through 7/7/12.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

Market Milk (F.O.B. Processing Plant)

▶ CLASS 1 for August 2012

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	$1.6762	$1.0847	$0.0308	$18.01
Southern California	$1.6762	$1.0847	$0.0339	$18.28
Statewide Average Cwt. Price:				
Based Upon Production				$18.03
Based Upon Utilization				$18.16

COMMODITY MARKET PRICES	$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (June 26th to July 10th)	$1.5283
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (June 26th to July 10th)	$1.6445
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending June 29th and July 6th)	$1.0456
Western Dry Whey (Mostly) – Simple Average (for weeks ending June 29th and July 6th)	$0.4888
COMMODITY REFERENCE PRICE FOR AUGUST CLASS 1 PRICING:	$18.4868

September 2012 Class 1 prices will be announced no later than 4:00 p.m. on August 10, 2012.

▶ CLASS 2 for June and July 2012

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	$1.4184	$1.0969	$14.51
Southern California	$1.4184	$1.1236	$14.74

▶ CLASS 3 for June and July 2012

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	$1.4184	$1.0912	$14.46

COMMODITY MARKET PRICES	$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (April 26th to May 25th)	$1.3477
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (April 26th to May 25th)	$1.5147
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (April 26th to May 25th)	$1.1735
Western Dry Whey (Mostly) – Monthly Simple Average (April 26th to May 25th)	$0.4950

August and September 2012 Class 2 and 3 prices will be announced no later than 4:00 p.m. on August 1, 2012.

▶ CLASS 4a for June 2012

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	$1.4934	$0.9128	$13.17

▶ CLASS 4b for June 2012

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	$1.4934	$1.0826	$14.65

COMMODITY MARKET PRICES	$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (May 26th to June 25th)	$1.4565
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (May 26th to June 25th)	$1.6221
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (May 26th to June 25th)	$1.0891
Western Dry Whey (Mostly) – Monthly Simple Average (May 26th to June 25th)	$0.4834

July 2012 Class 4a and 4b prices will be announced no later than 4:00 p.m. on August 1, 2012.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk

(Weighted Average Prices in Dollars Per Gallon)

CITY	April 2012				May 2012				June 2012			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
Albany	3.24	3.14	3.18	3.04	3.24	3.14	3.17	3.04	3.25	3.13	3.15	3.04
Atlanta	**3.33**	**3.27**	**3.20**	**3.23**	**3.31**	**3.27**	**3.21**	**3.25**	**3.33**	**3.29**	**3.22**	**3.27**
Baltimore	3.81	3.83	3.73	3.47	3.68	3.76	3.66	3.56	3.80	3.78	3.68	3.60
Birmingham	**3.74**	**3.69**	**3.63**	**3.68**	**3.72**	**3.66**	**3.62**	**3.67**	**3.75**	**3.69**	**3.63**	**3.69**
Boston	3.16	3.10	3.11	3.03	3.10	3.05	3.07	3.03	3.10	3.07	3.10	3.02
Buffalo/Rochester	**2.70**	**2.49**	**2.41**	**2.23**	**2.70**	**2.49**	**2.41**	**2.22**	**2.56**	**2.43**	**2.39**	**2.21**
Charlotte	3.73	3.74	3.89	3.89	3.65	3.64	3.75	3.72	3.69	3.70	3.82	3.82
Chicago	**2.92**	**2.70**	**2.82**	**2.86**	**2.95**	**2.71**	**2.82**	**2.87**	**2.92**	**2.68**	**2.77**	**2.81**
Cincinnati	2.73	2.69	2.66	2.70	2.78	2.73	2.70	2.74	2.73	2.67	2.65	2.69
Cleveland	**3.03**	**2.91**	**2.95**	**2.91**	**3.02**	**2.91**	**2.92**	**2.88**	**2.87**	**2.79**	**2.82**	**2.77**
Columbus	2.80	2.72	2.66	2.67	2.79	2.73	2.68	2.67	2.73	2.68	2.64	2.64
Dallas	**3.00**	**2.98**	**3.06**	**2.93**	**2.97**	**2.93**	**2.96**	**2.88**	**2.99**	**2.93**	**2.96**	**2.88**
Denver	2.90	2.81	2.85	2.74	2.92	2.84	2.89	2.78	2.84	2.73	2.75	2.65
Des Moines	**3.77**	**3.45**	**3.27**	**3.11**	**3.73**	**3.46**	**3.28**	**3.09**	**3.70**	**3.44**	**3.27**	**3.07**
Detroit	2.73	2.67	2.56	2.62	2.75	2.70	2.59	2.66	2.72	2.68	2.55	2.61
Grand Rapids	**2.80**	**2.74**	**2.65**	**2.68**	**2.78**	**2.71**	**2.65**	**2.67**	**2.75**	**2.69**	**2.62**	**2.63**
Greenville	N/A	N/A	N/A	N/A	3.60	3.62	3.64	3.58	3.57	3.58	3.56	3.54
Hartford-New Haven	**3.69**	**3.72**	**3.66**	**3.68**	**3.63**	**3.65**	**3.56**	**3.67**	**3.79**	**3.81**	**3.74**	**3.70**
Houston	3.42	3.36	3.29	3.22	3.48	3.42	3.35	3.32	3.46	3.44	3.38	3.37
Indianapolis	**2.88**	**2.85**	**2.78**	**2.78**	**2.90**	**2.86**	**2.77**	**2.77**	**2.91**	**2.87**	**2.78**	**2.79**
Jacksonville	3.59	3.50	3.57	3.56	3.63	3.56	3.57	3.56	3.68	3.60	3.58	3.57
Kansas City	**3.88**	**3.71**	**3.59**	**3.47**	**3.85**	**3.70**	**3.60**	**3.47**	**3.83**	**3.69**	**3.58**	**3.48**
Las Vegas	3.07	2.97	3.59	3.01	3.06	2.96	2.99	3.10	3.07	3.00	3.03	3.07
Little Rock	**3.89**	**3.82**	**3.80**	**3.72**	**3.83**	**3.77**	**3.73**	**3.65**	**3.84**	**3.79**	**3.74**	**3.66**
Los Angeles	3.27	3.18	3.29	2.84	3.30	3.15	3.27	2.85	3.32	3.16	3.29	2.83
Louisville	**2.86**	**2.84**	**2.77**	**2.79**	**2.82**	**2.82**	**2.75**	**2.79**	**2.77**	**2.77**	**2.69**	**2.73**
Memphis	3.38	3.32	3.16	3.23	3.29	3.23	3.05	3.11	3.22	3.18	3.03	3.11
Miami	**3.68**	**3.63**	**3.61**	**3.61**	**3.70**	**3.63**	**3.60**	**3.61**	**3.69**	**3.63**	**3.59**	**3.60**
Milwaukee	3.38	2.79	2.88	2.71	3.46	2.90	2.95	2.75	3.27	2.65	2.81	2.55
Minneapolis	**3.54**	**3.21**	**3.23**	**3.32**	**3.47**	**3.06**	**3.09**	**3.16**	**3.46**	**2.81**	**2.85**	**3.00**
Nashville	3.32	3.27	3.13	3.09	3.35	3.27	3.09	3.08	3.28	3.22	3.06	3.07
New Orleans-Mobile	**4.29**	**4.24**	**4.27**	**4.52**	**4.27**	**4.20**	**4.26**	**4.53**	**4.29**	**4.22**	**4.29**	**4.54**
New York	3.88	3.83	3.95	3.54	3.88	3.79	3.85	3.68	3.96	3.72	3.75	3.79
Oklahoma City-Tulsa	**3.91**	**3.77**	**3.69**	**3.67**	**3.90**	**3.76**	**3.70**	**3.65**	**3.91**	**3.80**	**3.73**	**3.67**
Omaha	3.47	3.47	3.16	3.19	3.38	3.37	3.10	3.07	3.45	3.35	3.20	3.08
Orlando	**3.63**	**3.56**	**3.57**	**3.56**	**3.61**	**3.55**	**3.56**	**3.55**	**3.62**	**3.55**	**3.55**	**3.54**
Philadelphia	3.90	3.80	3.71	3.53	3.89	3.79	3.70	3.51	3.86	3.76	3.61	3.56
Phoenix	**2.45**	**2.40**	**2.40**	**2.32**	**2.43**	**2.38**	**2.39**	**2.31**	**2.21**	**2.12**	**2.13**	**2.06**
Pittsburgh	3.67	3.52	3.47	3.36	3.71	3.55	3.51	3.39	3.66	3.52	3.49	3.37
Portland	**3.08**	**2.85**	**2.93**	**2.89**	**3.11**	**2.88**	**2.96**	**2.94**	**3.06**	**2.80**	**2.87**	**2.85**
Raleigh-Durham	3.59	3.55	3.60	3.62	3.62	3.56	3.61	3.60	3.69	3.67	3.74	3.75
Richmond- Norfolk	**3.47**	**3.25**	**3.04**	**2.98**	**3.48**	**3.26**	**3.04**	**3.01**	**3.46**	**3.25**	**3.05**	**3.02**
Sacramento	3.47	3.34	3.40	3.39	3.49	3.36	3.45	3.45	3.48	3.36	3.43	3.43
Salt Lake City-Boise	**2.83**	**2.65**	**2.63**	**2.86**	**2.77**	**2.60**	**2.58**	**2.82**	**2.75**	**2.52**	**2.50**	**2.75**
San Diego	3.44	3.29	3.48	3.12	3.44	3.24	3.43	3.11	3.42	3.24	3.43	3.08
San Francisco	**3.80**	**3.59**	**3.93**	**3.66**	**3.81**	**3.59**	**3.96**	**3.66**	**3.81**	**3.60**	**3.96**	**3.68**
Seattle	3.02	2.80	2.91	2.90	3.01	2.81	2.91	2.91	3.00	2.79	2.88	2.89
St Louis	**3.61**	**3.47**	**3.53**	**3.44**	**3.56**	**3.44**	**3.52**	**3.44**	**3.60**	**3.47**	**3.54**	**3.45**
Syracuse	2.92	2.76	2.68	2.44	2.86	2.67	2.60	2.36	2.85	2.68	2.59	2.36
Tampa	**3.60**	**3.56**	**3.57**	**3.57**	**3.53**	**3.52**	**3.54**	**3.53**	**3.53**	**3.52**	**3.55**	**3.54**
Washington DC	3.89	3.84	3.76	3.64	3.88	3.82	3.73	3.60	3.84	3.80	3.71	3.59
West Texas	**3.21**	**3.18**	**3.31**	**3.29**	**3.11**	**3.10**	**3.22**	**3.19**	**3.45**	**3.38**	**3.42**	**3.38**
Total US	**3.37**	**3.26**	**3.25**	**3.19**	**3.36**	**3.25**	**3.24**	**3.19**	**3.35**	**3.23**	**3.22**	**3.18**

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. May data through the week ending 6/9/12.

August 2012

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Jul 2012 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 Sep 2012 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30			1 Class 2, 3, 4a, 4b Price Announcement	2	3	4
5	6	7 Weekly NFDM	8	9	10 September 2012 Class 1 Price Announcement	11
12	13	14 Weekly NFDM	15 Monthly Statistical Reports Due	16	17	18
19	20	21 Weekly NFDM	22	23	24 July Quota, Base,Overbase, Pool Price Announcement	25
26	27	28 Weekly NFDM	29	30	31	

California Department of Food and Agriculture
Karen Ross, Secretary

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