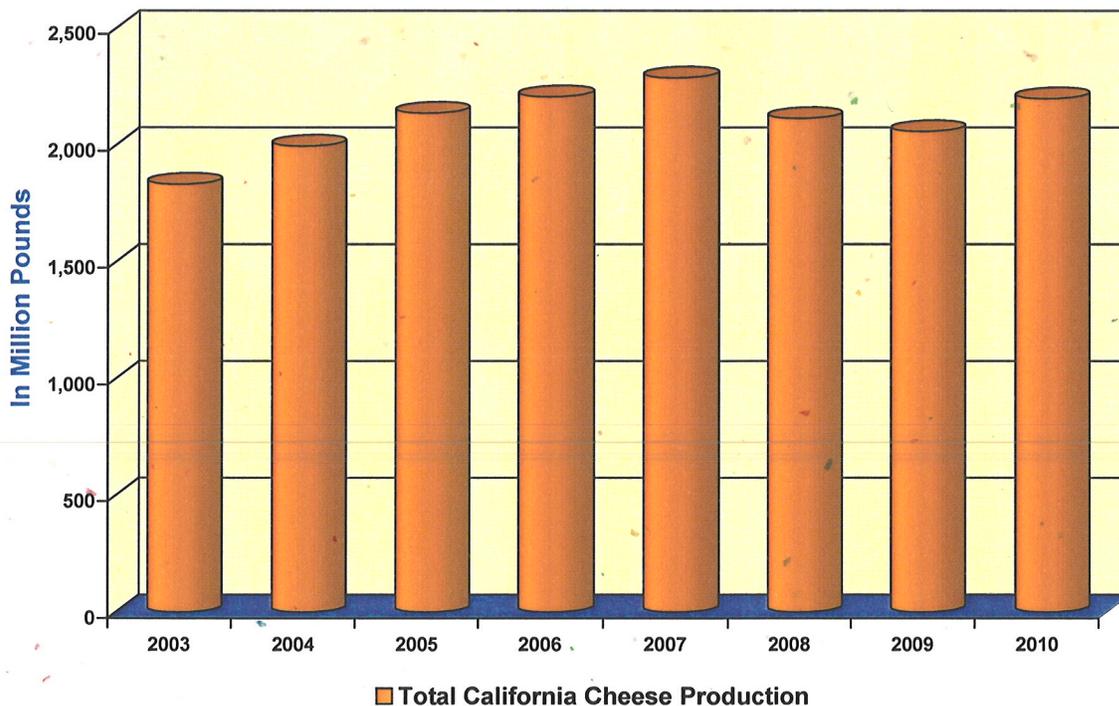




# CALIFORNIA Dairy Information

A publication serving the dairy industry for over 68 years

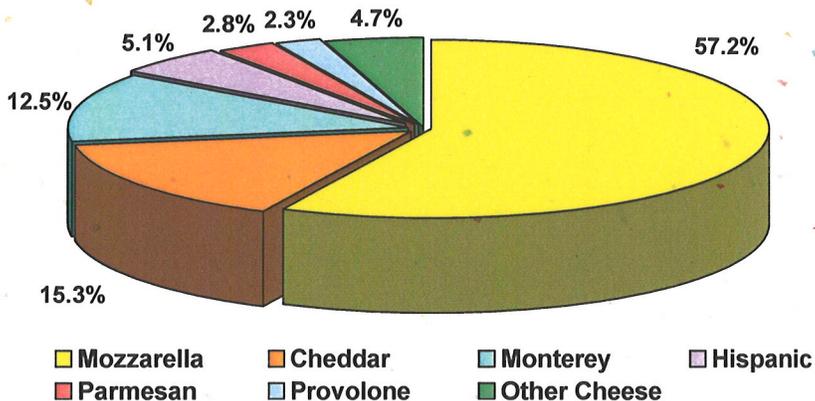
## California Total Cheese Production Rebounds in 2010



California records increased total cheese production when compared to the previous year.

- The year 2010 total cheese production levels were 6.8% above 2009 levels.
- The percent share of total cheese production (percent production change from previous year in parenthesis) were as follows: Mozzarella at 57.2 percent (up 14.1 percent); Cheddar at 15.3 percent (down 7.8 percent); Monterey at 12.5 percent (down 1.6 percent); Hispanic at 5.1 percent (down 0.1 percent). Provolone and Parmesan cheeses accounted for 5.1 percent of total cheese production.

### 2010 Class 4b Production Percent of Total, by Type of Cheese





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# Table of Contents

Dairy Industry News .....	3
Table 1: California Commercial Milk Production, by Month.....	5
Table 2: California Dairy Average Milk Production .....	5
Table 3: California Milk Production, by County.....	6,7
Table 4: Pooled Milk Utilization, by Classes and Months .....	8,9
Table 5: Pooled Milk Production, by Months.....	10
Table 6: Net Milk Available in California, by Months .....	10
Table 7: Sales of California Class 1 Market Milk Products, by Months .....	11
Table 8: Sales of California Class 1 Organic Milk Products, by Months .....	12
Table 9: Sales of California Class 1 Flavored Milk Products, by Months .....	13
Table 10: Sales of California Class 1 Products, by Marketing Area .....	14
Table 11: Class 2 Production of Dairy Products in California.....	15
Table 12: Class 3 Production of Dairy Products in California .....	16
Table 13: Class 4a Production of Dairy Products in California.....	17
Table 14: Class 4b Production of Dairy Products in California .....	18,19
Table 15: Average Prices Paid for Market Milk in California .....	20
Table 16: Average Prices Paid for Manufacturing Milk in California .....	20
Table 17: Pool Price Data Summary .....	21
Class and Pool Prices .....	22
Commodity Prices Used to Calculate Class 4a/4b Prices.....	23
Commodity Prices Used to Calculate Class 1 Prices.....	23
Milk Production Cost Comparison Summary for California .....	24
Milk Mailbox Prices, U.S.....	24
Prices: Class 1 Farm Prices, Average Whole Milk Retail Prices .....	25
Minimum Class Prices.....	26
U.S. Retail Average Prices for Whole, 2%, 1%, Skim Milks.....	27
Calendar .....	28

## National Dairy Situation & Outlook – USDA Estimates

### Milk Production

Monthly: Compared to 2009, USDA estimates overall milk production across the U.S. was up by 2.5% in December 2010 compared to December 2009. USDA reports that California milk production increased 2.7% compared to December 2009 (on 14,000 less cows and 65 more pounds per cow). Among other western states, compared to December 2009, Arizona was up 8.1%; New Mexico was up 3.4%; and Washington was up 4.0%. None of the top 10 states reported a production decrease. The largest increase was reported by Colorado at 10.9% growth in milk production (on 7,000 more cows and 85 more pounds per cow).

**Quarterly:** For the fourth quarter of 2010 compared to the third quarter of 2010, U.S. milk cow numbers decreased to 9.120 million head, milk production per cow decreased to 5,220 pounds; the net effect was decreased milk production to 47.6 billion pounds. USDA projects that for the first quarter of 2011 compared to the fourth quarter of 2010, U.S. milk cow numbers will decrease to 9.125 million cows, production per cow will increase to 5,320 pounds; the net effect would be increased milk production to 48.5 billion pounds.

### Milk Prices

Comparing the fourth quarter of 2010 to the third quarter of 2010, U.S. average milk prices increased to \$17.73/cwt. USDA projects that for the first quarter of 2011, U.S. average all-milk prices will be \$16.25-16.65/cwt.; Class 4b prices will be \$13.60-14.00/cwt.; and Class 4a prices will be \$15.70-16.20/cwt.

### Utility Cow Prices

Comparing the fourth quarter of 2010 to the third quarter of 2010, average U.S. utility cow prices were down \$3.97/cwt. to a national average of \$54.93/cwt. USDA projects that utility cow prices will average \$56-58/cwt. in the first quarter of 2011.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

## California Data Summaries

### COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during December 2010 totaled 3.36 billion pounds, 2.4 percent more than the quantity produced during December 2009. For the twelve months ending December 2010, total milk production increased 2.2% as compared to the same period the previous year.

### MANUFACTURED PRODUCTS

For the months of December 2010, as compared to December 2009, the total manufacture of butter increased 6.4 percent; manufacture of nonfat dried milk for human consumption increased 10.7 percent; manufacture of total cheese increased 8.2 percent; and manufacture of total frozen products decreased 16.6 percent.

### SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during December 2010 decreased 3.0 percent compared to sales during December 2009.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

## MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk  
in Thousand Pounds, in California, by Month <sup>1</sup>  
January 2009 - December 2010**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	3,289,250	3,193,141	-2.9%	159,406	175,499	10.1%	3,448,656	3,368,639	-2.3%
February	3,004,049	2,921,998	-2.7%	133,199	165,204	24.0%	3,137,247	3,087,202	-1.6%
March	3,355,052	3,293,405	-1.8%	148,616	185,666	24.9%	3,503,668	3,479,071	-0.7%
April	3,282,426	3,249,518	-1.0%	151,030	181,635	20.3%	3,433,456	3,431,153	-0.1%
May	3,352,685	3,350,312	-0.1%	158,256	190,301	20.2%	3,510,941	3,540,613	0.8%
June	3,131,599	3,209,629	2.5%	149,224	181,094	21.4%	3,280,823	3,390,723	3.3%
July	3,094,477	3,216,853	4.0%	150,704	180,367	19.7%	3,245,181	3,397,220	4.7%
August	3,092,257	3,222,441	4.2%	149,922	178,073	18.8%	3,242,179	3,400,514	4.9%
September	2,924,511	3,120,444	6.7%	142,436	171,035	20.1%	3,066,947	3,291,480	7.3%
October	3,056,611	3,166,273	3.6%	148,616	175,532	18.1%	3,205,227	3,341,805	4.3%
November	2,988,806	3,096,024	3.6%	142,303	169,214	18.9%	3,131,110	3,265,238	4.3%
December	3,136,149	3,189,493	1.7%	146,638	171,966	17.3%	3,282,787	3,361,458	2.4%
<b>Jan-Dec Total</b>	<b>37,707,871</b>	<b>38,229,530</b>	<b>1.4%</b>	<b>1,780,351</b>	<b>2,125,585</b>	<b>19.4%</b>	<b>39,488,221</b>	<b>40,355,115</b>	<b>2.2%</b>
<b>Jan-Dec Total</b>	<b>37,707,871</b>	<b>38,229,530</b>	<b>1.4%</b>	<b>1,780,351</b>	<b>2,125,585</b>	<b>19.4%</b>	<b>39,488,221</b>	<b>40,355,115</b>	<b>2.2%</b>
<b>2010 Total</b>	<b>38,229,530</b>			<b>2,125,585</b>			<b>40,355,115</b>		

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis  
Compared to Prior Month, in Thousand Pounds, in California, by Month <sup>1</sup>  
January 2010 - December 2010**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2009-2010	% Change	2009-2010	% Change	2009-2010	% Change
December	101,166		4,730		105,896	
January	103,005	1.8%	5,661	19.7%	108,666	2.6%
February	104,357	1.3%	5,900	4.2%	110,257	1.5%
March	106,239	1.8%	5,989	1.5%	112,228	1.8%
April	108,317	2.0%	6,055	1.1%	114,372	1.9%
May	108,075	-0.2%	6,139	1.4%	114,213	-0.1%
June	106,988	-1.0%	6,036	-1.7%	113,024	-1.0%
July	103,769	-3.0%	5,818	-3.6%	109,588	-3.0%
August	103,950	0.2%	5,744	-1.3%	109,694	0.1%
September	104,015	0.1%	5,701	-0.8%	109,716	0.0%
October	102,138	-1.8%	5,662	-0.7%	107,800	-1.7%
November	103,201	1.0%	5,640	-0.4%	108,841	1.0%
December	102,887	-0.3%	5,547	-1.7%	108,434	-0.4%

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup>  
December 2010**

County and Region	Bulk Milk		Percent change from 2009	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Alameda						
Alpine						
Amador						
Butte	372,204	20,139	392,343	9.7%	4.75%	9.33%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,558,001	611,315	4,169,316	1.9%	4.39%	9.00%
El Dorado						
Fresno	220,144,205	1,030,179	221,174,384	4.7%	3.84%	8.94%
Glenn	30,180,606	1,804,010	31,984,616	-2.6%	3.90%	8.89%
Humboldt	13,402,218	3,569,650	16,971,868	-4.5%	4.42%	9.06%
Inyo						
Kern	314,400,611	2,588,963	316,989,574	2.8%	3.81%	8.88%
Kings	352,271,592	2,296,636	354,568,228	6.9%	3.79%	8.91%
Lake						
Lassen						
Madera	131,816,992	5,244,449	137,061,441	3.4%	3.84%	8.92%
Marin	14,139,564	0	14,139,564	-0.6%	3.66%	8.94%
Mariposa						
<b>Mendocino</b>						
Merced	420,610,349	67,599,383	488,209,732	3.1%	3.91%	9.00%
Modoc						
Mono						
<b>Monterey</b>						
Napa						
Nevada						
<b>Placer</b>						
Plumas						
Sacramento	26,781,870	687,144	27,469,014	2.9%	3.87%	8.93%
San Benito	343,891	0	343,891	-56.2%	4.24%	8.67%
San Francisco						
San Joaquin	176,462,922	23,801,464	200,264,386	7.3%	3.76%	8.92%
San Mateo						
Santa Clara	9,974	0	9,974	0.0%	3.39%	8.94%
Santa Cruz						
<b>Shasta</b>						
Sierra						
Siskiyou	1,392,408	0	1,392,408	28.8%	3.75%	8.81%
<b>Solano</b>						
Sonoma	40,638,979	47,733	40,686,712	-3.0%	3.82%	8.95%
Stanislaus	287,113,279	48,404,404	335,517,683	2.1%	3.83%	8.95%
<b>Sutter</b>						
Tehama	3,666,510	5,037,861	8,704,371	4.6%	4.08%	9.14%
Trinity						
Tulare	898,203,787	3,208,764	901,412,551	-0.2%	3.88%	8.96%
Tuolumne						
<b>Yolo</b>						
Yuba	5,933,997	0	5,933,997	1.3%	4.02%	9.04%
<b>N. California</b>	<b>2,954,165,261</b>	<b>168,892,845</b>	<b>3,123,058,106</b>	<b>2.5%</b>	<b>3.85%</b>	<b>8.94%</b>

## MILK PRODUCTION BY COUNTY

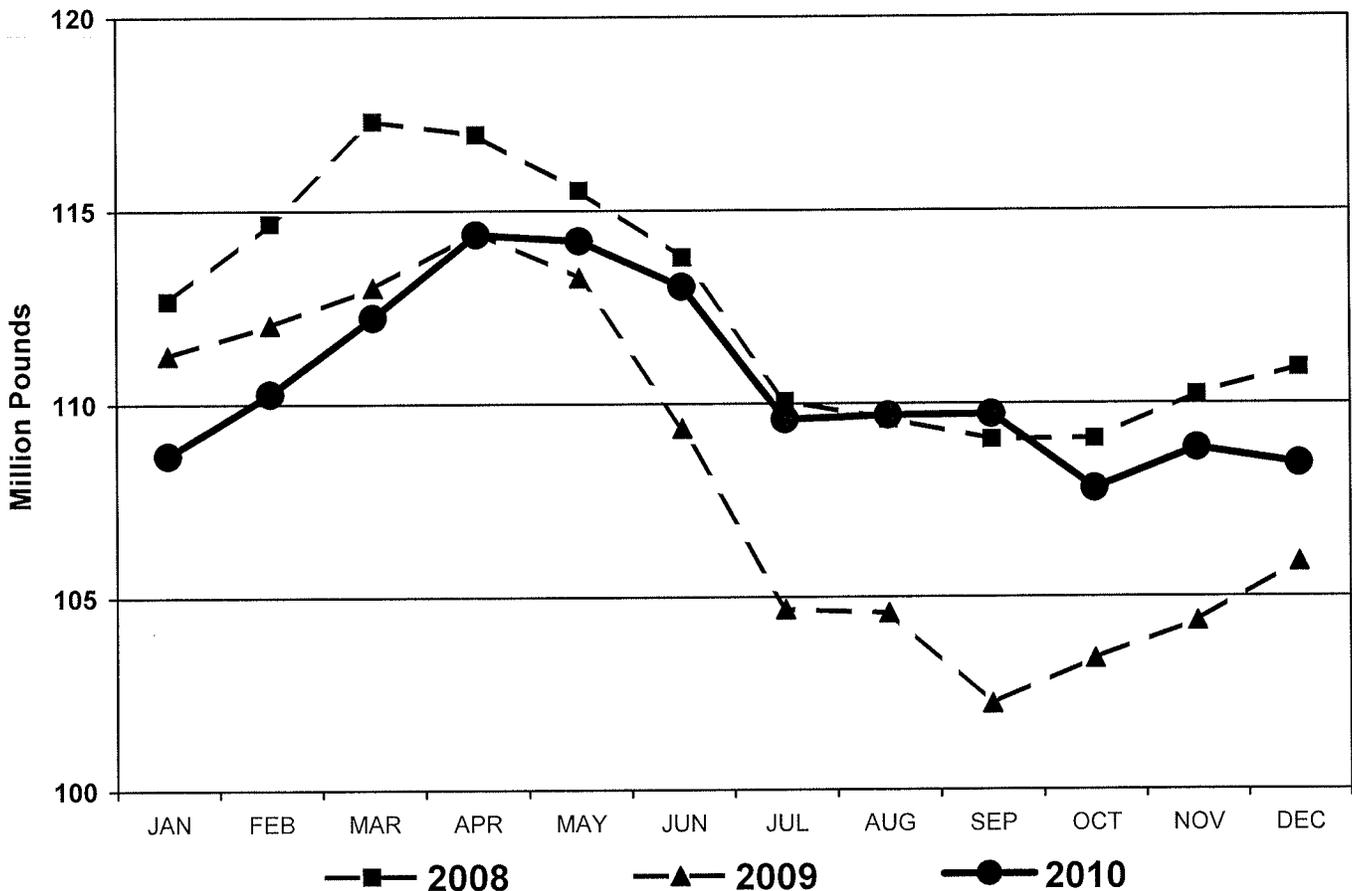
**Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup>**  
December 2010

County and Region	Bulk Milk		Percent change from 2009	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Total				
Imperial	13,413,619	0	13,413,619	9.0%	4.15%	9.02%
<b>Los Angeles</b>						
Orange						
Riverside	80,196,676	0	80,196,676	-1.2%	3.81%	8.93%
San Bernardino	129,292,645	3,072,929	132,365,574	1.2%	3.83%	8.90%
San Diego	4,337,004	0	4,337,004	0.9%	3.70%	8.90%
<b>San Luis Obispo</b>						
<b>Santa Barbara</b>						
Ventura						
<b>S. California</b>	<b>235,327,359</b>	<b>3,072,929</b>	<b>238,400,288</b>	<b>0.6%</b>	<b>3.84%</b>	<b>8.92%</b>
<b>State Total</b>	<b>3,189,492,620</b>	<b>171,965,774</b>	<b>3,361,458,394</b>	<b>2.4%</b>	<b>3.85%</b>	<b>8.94%</b>

<sup>1</sup> Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, Shasta, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

## CALIFORNIA MILK PRODUCTION

### Average Daily Basis 2008, 2009, 2010



## MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2009	2010	2009	2010	2009	2010	2009	2010
January	10,247	10,332	6,987	7,854	6,780	5,839	53,176	51,632
February	9,334	9,523	6,486	6,876	7,023	5,917	45,444	46,502
March	10,377	10,479	7,669	9,068	7,654	8,622	48,717	46,852
April	10,192	10,178	8,067	9,244	8,312	10,296	45,290	43,516
May	10,001	9,795	7,911	10,209	9,481	10,171	44,889	44,402
June	10,005	9,507	8,461	9,932	9,107	10,067	39,373	39,629
July	10,245	9,705	7,919	9,228	8,831	8,877	39,336	38,988
August	10,207	10,316	8,444	9,738	8,917	10,752	38,817	35,969
September	10,092	10,266	8,011	10,563	7,739	9,176	37,638	35,848
October	10,488	10,314	10,389	10,868	6,710	6,801	40,939	41,664
November	10,348	10,438	11,578	10,341	5,420	4,945	42,298	43,475
December	10,797	10,743	11,302	8,810	4,579	4,401	47,591	50,548
<b>Jan - Dec Total</b>	<b>122,333</b>	<b>121,595</b>	<b>103,224</b>	<b>112,730</b>	<b>90,553</b>	<b>95,862</b>	<b>523,507</b>	<b>519,026</b>
<b>Change from 2009</b>		<b>-0.6%</b>		<b>9.2%</b>		<b>5.9%</b>		<b>-0.9%</b>
<b>2009 Total</b>	<b>122,333</b>		<b>103,224</b>		<b>90,553</b>		<b>523,507</b>	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2009	2010	2009	2010	2009	2010	2009	2010
January	48,140	49,330	10,651	10,958	6,177	5,318	104,240	96,614
February	44,786	45,003	10,688	10,011	6,456	5,283	88,014	87,633
March	48,816	50,058	12,128	12,286	8,703	7,637	97,269	94,311
April	47,088	48,567	11,401	11,150	9,714	7,857	95,489	97,543
May	47,014	47,759	11,772	11,904	9,074	7,959	101,678	102,468
June	45,206	44,454	11,562	11,786	8,820	8,124	90,096	94,259
July	46,371	44,540	10,897	11,616	8,039	7,401	84,026	88,600
August	47,624	47,561	12,226	11,805	8,186	7,937	81,679	83,940
September	48,133	48,165	11,664	12,020	7,319	6,791	70,895	79,773
October	49,967	49,238	11,319	11,184	6,208	5,599	81,216	85,227
November	49,075	47,970	11,289	11,595	4,971	4,600	83,951	85,209
December	50,131	48,894	11,125	10,971	4,261	3,855	93,410	93,425
<b>Jan - Dec Total</b>	<b>572,351</b>	<b>571,539</b>	<b>136,722</b>	<b>137,285</b>	<b>87,928</b>	<b>78,360</b>	<b>1,071,964</b>	<b>1,089,003</b>
<b>Change from 2009</b>		<b>-0.1%</b>		<b>0.4%</b>		<b>-10.9%</b>		<b>1.6%</b>
<b>2009 Total</b>	<b>572,351</b>		<b>136,722</b>		<b>87,928</b>		<b>1,071,964</b>	
Month	Fluid							
	2009	2010						
January	432,901	442,780						
February	403,174	405,816						
March	439,689	448,793						
April	425,545	436,795						
May	424,485	431,272						
June	408,549	400,548						
July	417,463	401,244						
August	430,684	429,398						
September	435,556	434,148						
October	450,959	442,849						
November	439,413	430,648						
December	451,686	439,167						
<b>Jan - Dec Total</b>	<b>5,160,102</b>	<b>5,143,457</b>						
<b>Change from 2009</b>		<b>-0.3%</b>						
<b>2009 Total</b>	<b>5,160,102</b>							

## MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2009	2010	2009	2010	2009	2010	2009	2010
January	42,430	40,364	27,383	27,383	92,237	88,639	119,619	116,021
February	38,840	35,538	24,746	24,734	82,381	79,622	107,127	104,356
March	43,453	41,086	27,411	27,383	90,458	88,724	117,870	116,107
April	42,147	39,814	26,507	26,498	87,501	86,551	114,009	113,048
May	42,274	40,965	27,393	27,373	87,163	88,169	114,555	115,542
June	39,545	40,135	26,479	26,494	80,011	82,776	106,490	109,270
July	38,452	41,867	27,379	27,382	77,405	81,284	104,784	108,666
August	38,897	43,419	27,374	27,376	77,908	82,819	105,282	110,194
September	37,674	43,013	26,486	26,487	74,668	82,379	101,154	108,866
October	39,791	42,049	27,384	27,369	80,934	84,326	108,318	111,695
November	38,405	43,306	26,508	26,494	81,543	86,011	108,050	112,505
December	40,670	43,368	27,384	27,373	87,554	90,497	114,939	117,870
<b>Jan - Dec Total</b>	<b>482,579</b>	<b>494,925</b>	<b>322,432</b>	<b>322,346</b>	<b>999,764</b>	<b>1,021,794</b>	<b>1,322,196</b>	<b>1,344,139</b>
<b>Change from 2009</b>		<b>2.6%</b>		<b>0.0%</b>		<b>2.2%</b>		<b>1.7%</b>
<b>2009 Total</b>	<b>482,579</b>		<b>322,432</b>		<b>999,764</b>		<b>1,322,196</b>	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2009	2010	2009	2010	2009	2010	2009	2010
January	112,961	111,507	66,741	66,768	215,428	206,960	282,168	273,728
February	105,635	101,632	60,311	60,311	195,268	189,251	255,579	249,562
March	117,906	117,239	66,806	66,767	218,016	214,763	284,822	281,531
April	115,161	112,940	64,623	64,619	214,230	213,439	278,853	278,058
May	114,816	116,912	66,791	66,763	217,563	220,239	284,354	287,001
June	109,089	115,441	64,567	64,627	200,206	209,437	264,773	274,064
July	110,732	121,059	66,772	66,794	193,293	206,422	260,064	273,215
August	111,229	123,096	66,762	66,767	194,182	207,571	260,944	274,338
September	109,678	119,972	64,583	64,596	183,105	202,124	247,688	266,720
October	112,753	119,488	66,769	66,749	194,695	203,987	261,463	270,736
November	108,150	117,898	64,630	64,600	192,806	202,671	257,436	267,271
December	111,183	118,606	66,771	66,747	203,340	209,004	270,111	275,751
<b>Jan - Dec Total</b>	<b>1,339,293</b>	<b>1,395,788</b>	<b>786,126</b>	<b>786,107</b>	<b>2,422,130</b>	<b>2,485,868</b>	<b>3,208,256</b>	<b>3,271,975</b>
<b>Change from 2009</b>		<b>4.2%</b>		<b>0.0%</b>		<b>2.6%</b>		<b>2.0%</b>
<b>2009 Total</b>	<b>1,339,293</b>		<b>786,126</b>		<b>2,422,130</b>		<b>3,208,256</b>	

<sup>1</sup> Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

## POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds  
2009 - 2010**

Month	Pool Milk		Grade A Milk Not Pooled <sup>1</sup>		Total Grade A Milk <sup>2</sup>		Total Grade B Milk	
	2009	2010	2009	2010	2009	2010	2009	2010
January	3,185,155	3,086,476	104,095	106,665	3,289,250	3,193,141	159,406	175,499
February	2,895,430	2,824,771	108,619	97,227	3,004,049	2,921,998	133,199	165,204
March	3,232,367	3,184,064	122,685	109,341	3,355,052	3,293,405	148,616	185,666
April	3,163,339	3,142,869	119,087	106,648	3,282,426	3,249,518	151,030	181,635
May	3,238,285	3,241,407	114,399	108,906	3,352,685	3,350,312	158,256	190,301
June	3,021,659	3,106,906	109,941	102,723	3,131,599	3,209,629	149,224	181,094
July	2,984,264	3,112,991	110,213	103,863	3,094,477	3,216,853	150,704	180,367
August	2,982,416	3,116,893	109,840	105,548	3,092,257	3,222,441	149,922	178,073
September	2,819,795	3,015,171	104,716	105,273	2,924,511	3,120,444	142,436	171,035
October	2,948,375	3,056,728	108,236	109,545	3,056,611	3,166,273	148,616	175,532
November	2,884,275	2,992,831	104,532	103,193	2,988,806	3,096,024	142,303	169,214
December	3,029,278	3,085,751	106,871	103,741	3,136,149	3,189,493	146,638	171,966
<b>Jan - Dec Total</b>	<b>36,384,638</b>	<b>36,966,857</b>	<b>1,323,232</b>	<b>1,262,673</b>	<b>37,707,871</b>	<b>38,229,530</b>	<b>1,780,351</b>	<b>2,125,585</b>
<b>Change from 2009</b>		<b>1.6%</b>		<b>-4.6%</b>		<b>1.4%</b>		<b>19.4%</b>
<b>2009 Total</b>	<b>36,384,638</b>		<b>1,323,232</b>		<b>37,707,871</b>		<b>1,780,351</b>	

<sup>1</sup> Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

<sup>2</sup> Not all milk shipped out of state is reported. These numbers represent lower limits.

## NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2009	2010	2009	2010	2009	2010	2009	2010
January	3,448,656	3,368,639	67,257	51,449	42,724	35,943	3,473,190	3,384,145
February	3,137,247	3,087,202	64,833	45,403	42,050	31,504	3,160,030	3,101,101
March	3,503,668	3,479,071	74,411	51,642	48,990	37,305	3,529,089	3,493,407
April	3,433,456	3,431,153	64,056	51,160	45,807	35,658	3,451,705	3,446,655
May	3,510,941	3,540,613	65,298	55,344	40,493	35,239	3,535,745	3,560,718
June	3,280,823	3,390,723	67,173	54,245	40,540	34,182	3,307,456	3,410,786
July	3,245,181	3,397,220	64,119	56,979	38,614	35,078	3,270,686	3,419,121
August	3,242,179	3,400,514	61,793	53,727	37,089	35,655	3,266,883	3,418,586
September	3,066,947	3,291,480	59,963	50,399	34,536	36,883	3,092,373	3,304,995
October	3,205,227	3,341,805	59,943	54,100	36,563	39,503	3,228,607	3,356,402
November	3,131,110	3,265,238	54,009	53,852	35,181	41,416	3,149,937	3,277,673
December	3,282,787	3,361,458	53,976	55,656	36,120	42,903	3,300,642	3,374,211
<b>Jan - Dec Total</b>	<b>39,488,221</b>	<b>40,355,115</b>	<b>756,829</b>	<b>633,956</b>	<b>478,707</b>	<b>441,272</b>	<b>39,766,344</b>	<b>40,547,799</b>
<b>Change from 2009</b>		<b>2.2%</b>		<b>-16.2%</b>		<b>-7.8%</b>		<b>2.0%</b>
<b>2009 Total</b>	<b>39,488,221</b>		<b>756,829</b>		<b>478,707</b>		<b>39,766,344</b>	

<sup>1</sup> Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

## CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons <sup>1 2</sup>  
January 2009 - December 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	20,836	19,233	-7.7%	23,295	24,207	3.9%	9,607	9,679	0.8%
February	19,267	17,357	-9.9%	21,472	21,960	2.3%	9,035	8,918	-1.3%
March	20,941	19,117	-8.7%	23,156	24,654	6.5%	10,158	10,031	-1.3%
April	19,986	18,795	-6.0%	22,082	24,147	9.4%	9,334	9,669	3.6%
May	19,929	18,755	-5.9%	22,368	23,941	7.0%	9,667	9,724	0.6%
June	20,349	18,325	-9.9%	22,778	23,388	2.7%	8,601	8,296	-3.5%
July	20,327	18,676	-8.1%	23,040	23,355	1.4%	7,978	7,889	-1.1%
August	20,573	19,050	-7.4%	23,785	23,988	0.9%	8,784	8,739	-0.5%
September	20,115	18,383	-8.6%	23,384	23,260	-0.5%	9,954	9,765	-1.9%
October	20,681	18,944	-8.4%	24,714	24,492	-0.9%	10,604	10,009	-5.6%
November	18,792	18,915	0.7%	23,464	24,134	2.9%	9,591	9,338	-2.6%
December	20,351	19,636	-3.5%	25,114	24,891	-0.9%	9,411	8,836	-6.1%
<b>Jan - Dec Total</b>	<b>242,147</b>	<b>225,186</b>	<b>-7.0%</b>	<b>278,652</b>	<b>286,418</b>	<b>2.8%</b>	<b>112,724</b>	<b>110,893</b>	<b>-1.6%</b>
<b>Jan - Dec Total</b>	<b>242,147</b>	<b>225,186</b>	<b>-7.0%</b>	<b>278,652</b>	<b>286,418</b>	<b>2.8%</b>	<b>112,724</b>	<b>110,893</b>	<b>-1.6%</b>
<b>2010 Total</b>	<b>225,186</b>			<b>286,418</b>			<b>110,893</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	10,448	10,229	-2.1%	64,186	63,348	-1.3%	1,498	1,492	-0.4%
February	9,718	9,750	0.3%	59,492	57,985	-2.5%	1,375	1,471	7.0%
March	10,738	10,806	0.6%	64,993	64,608	-0.6%	1,531	1,653	8.0%
April	9,896	10,296	4.0%	61,298	62,907	2.6%	1,469	1,581	7.6%
May	10,307	10,295	-0.1%	62,271	62,715	0.7%	1,426	1,561	9.4%
June	9,154	8,660	-5.4%	60,881	58,669	-3.6%	1,447	1,470	1.6%
July	8,294	7,856	-5.3%	59,639	57,775	-3.1%	1,387	1,404	1.2%
August	8,977	8,731	-2.7%	62,119	60,509	-2.6%	1,388	1,478	6.5%
September	10,411	10,057	-3.4%	63,864	61,464	-3.8%	1,410	1,476	4.7%
October	11,030	10,714	-2.9%	67,029	64,159	-4.3%	1,574	1,512	-3.9%
November	9,802	9,905	1.0%	61,650	62,292	1.0%	1,611	1,716	6.6%
December	9,875	9,377	-5.1%	64,752	62,740	-3.1%	1,736	1,756	1.1%
<b>Jan - Dec Total</b>	<b>118,650</b>	<b>116,674</b>	<b>-1.7%</b>	<b>752,173</b>	<b>739,171</b>	<b>-1.7%</b>	<b>17,850</b>	<b>18,568</b>	<b>4.0%</b>
<b>Jan - Dec Total</b>	<b>118,650</b>	<b>116,674</b>	<b>-1.7%</b>	<b>752,173</b>	<b>739,171</b>	<b>-1.7%</b>	<b>17,850</b>	<b>18,568</b>	<b>4.0%</b>
<b>2010 Total</b>	<b>116,674</b>			<b>739,171</b>			<b>18,568</b>		
Month	Total Class 1 Milk			Class 1 Sales Out of State <sup>3/</sup>					
	2009	2010	% Change	2009	2010	% Change			
January	65,685	64,841	-1.3%	1,936	1,741	-10.1%			
February	60,867	59,456	-2.3%	1,807	1,621	-10.3%			
March	66,525	66,262	-0.4%	2,005	1,785	-10.9%			
April	62,768	64,489	2.7%	1,930	1,711	-11.3%			
May	63,698	64,277	0.9%	1,959	1,590	-18.8%			
June	62,329	60,141	-3.5%	1,995	1,710	-14.3%			
July	61,028	59,181	-3.0%	1,835	1,963	7.0%			
August	63,507	61,988	-2.4%	1,923	2,051	6.7%			
September	65,275	62,943	-3.6%	1,888	1,820	-3.6%			
October	68,604	65,673	-4.3%	1,812	1,794	-1.0%			
November	63,261	64,010	1.2%	1,793	1,798	0.3%			
December	66,489	64,497	-3.0%	1,701	1,878	10.4%			
<b>Jan - Dec Total</b>	<b>770,037</b>	<b>757,758</b>	<b>-1.6%</b>	<b>22,583</b>	<b>21,462</b>	<b>-5.0%</b>			
<b>Jan - Dec Total</b>	<b>770,037</b>	<b>757,758</b>	<b>-1.6%</b>	<b>22,583</b>	<b>21,462</b>	<b>-5.0%</b>			
<b>2010 Total</b>	<b>757,758</b>			<b>21,462</b>					

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

<sup>3</sup> Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

## CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,  
in Thousand Gallons<sup>1 2 3</sup>  
January 2009 - December 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	624	682	9.2%	684	756	10.4%	747	843	12.9%
February	600	647	7.8%	677	731	7.9%	700	637	-9.0%
March	634	734	15.6%	680	852	25.3%	757	824	8.9%
April	614	733	19.3%	684	831	21.5%	670	748	11.7%
May	625	713	14.1%	689	794	15.2%	678	715	5.4%
June	640	702	9.8%	701	809	15.4%	696	750	7.8%
July	629	696	10.6%	687	811	18.1%	725	808	11.5%
August	638	806	26.3%	706	914	29.4%	716	765	6.8%
September	666	870	30.6%	754	1,063	41.0%	835	809	-3.2%
October	674	852	26.5%	735	1,027	39.6%	832	792	-4.9%
November	643	827	28.8%	708	962	35.8%	857	807	-5.8%
December	729	873	19.7%	782	974	24.5%	843	779	-7.6%
<b>Jan - Dec Total</b>	<b>7,717</b>	<b>9,134</b>	<b>18.4%</b>	<b>8,489</b>	<b>10,523</b>	<b>24.0%</b>	<b>9,056</b>	<b>9,276</b>	<b>2.4%</b>
<b>Jan - Dec Total</b>	<b>7,717</b>	<b>9,134</b>	<b>18.4%</b>	<b>8,489</b>	<b>10,523</b>	<b>24.0%</b>	<b>9,056</b>	<b>9,276</b>	<b>2.4%</b>
<b>2010 Total</b>	<b>9,134</b>			<b>10,523</b>			<b>9,276</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2009	2010	% Change	2009	2010	% Change			
January	509	521	2.3%	2,565	2,801	9.2%			
February	452	502	11.2%	2,429	2,517	3.6%			
March	508	590	16.1%	2,580	3,000	16.3%			
April	494	586	18.7%	2,461	2,898	17.7%			
May	509	524	2.9%	2,501	2,746	9.8%			
June	493	554	12.2%	2,530	2,815	11.3%			
July	485	565	16.6%	2,525	2,880	14.0%			
August	501	586	16.9%	2,562	3,070	19.9%			
September	522	606	16.0%	2,777	3,347	20.5%			
October	514	596	16.0%	2,755	3,266	18.6%			
November	481	602	25.2%	2,689	3,198	18.9%			
December	527	567	7.6%	2,882	3,193	10.8%			
<b>Jan - Dec Total</b>	<b>5,995</b>	<b>6,799</b>	<b>13.4%</b>	<b>31,256</b>	<b>35,733</b>	<b>14.3%</b>			
<b>Jan - Dec Total</b>	<b>5,995</b>	<b>6,799</b>	<b>13.4%</b>	<b>31,256</b>	<b>35,733</b>	<b>14.3%</b>			
<b>2010 Total</b>	<b>6,799</b>			<b>35,733</b>					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

## CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2</sup>  
January 2009 - December 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	75	46	-39.4%	375	140	-62.8%	1,103	1,194	8.3%
February	78	45	-42.0%	313	133	-57.6%	1,162	1,175	1.1%
March	87	51	-41.2%	177	321	81.5%	1,391	1,263	-9.2%
April	84	52	-37.6%	165	369	123.9%	1,237	1,219	-1.4%
May	84	47	-44.0%	265	430	62.0%	1,288	1,174	-8.9%
June	88	49	-43.6%	214	552	157.8%	949	830	-12.5%
July	80	50	-36.8%	272	138	-49.2%	646	720	11.5%
August	58	54	-6.4%	509	105	-79.3%	904	945	4.5%
September	57	55	-3.0%	363	101	-72.3%	1,327	1,287	-3.0%
October	50	57	15.6%	236	77	-67.4%	1,492	1,290	-13.6%
November	49	56	14.2%	102	73	-28.3%	1,298	1,137	-12.4%
December	48	55	15.4%	109	75	-31.0%	1,043	973	-6.6%
<b>Jan - Dec Total</b>	<b>838</b>	<b>620</b>	<b>-26.0%</b>	<b>3,099</b>	<b>2,513</b>	<b>-18.9%</b>	<b>13,839</b>	<b>13,207</b>	<b>-4.6%</b>
<b>Jan - Dec Total</b>	<b>838</b>	<b>620</b>	<b>-26.0%</b>	<b>3,099</b>	<b>2,513</b>	<b>-18.9%</b>	<b>13,839</b>	<b>13,207</b>	<b>-4.6%</b>
<b>2010 Total</b>	<b>620</b>			<b>2,513</b>			<b>13,207</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2009	2010	% Change	2009	2010	% Change			
January	2,187	2,125	-2.8%	3,740	3,504	-6.3%			
February	2,079	2,171	4.4%	3,633	3,523	-3.0%			
March	2,390	2,466	3.2%	4,045	4,102	1.4%			
April	1,964	2,222	13.1%	3,449	3,862	12.0%			
May	2,219	2,420	9.1%	3,857	4,072	5.6%			
June	1,165	1,158	-0.6%	2,415	2,589	7.2%			
July	339	339	-0.1%	1,337	1,248	-6.7%			
August	936	1,094	16.9%	2,407	2,199	-8.7%			
September	2,324	2,414	3.8%	4,071	3,856	-5.3%			
October	2,608	2,669	2.3%	4,386	4,093	-6.7%			
November	1,927	2,022	5.0%	3,376	3,288	-2.6%			
December	1,616	1,530	-5.3%	2,815	2,633	-6.5%			
<b>Jan - Dec Total</b>	<b>21,754</b>	<b>22,629</b>	<b>4.0%</b>	<b>39,531</b>	<b>38,970</b>	<b>-1.4%</b>			
<b>Jan - Dec Total</b>	<b>21,754</b>	<b>22,629</b>	<b>4.0%</b>	<b>39,531</b>	<b>38,970</b>	<b>-1.4%</b>			
<b>2010 Total</b>	<b>22,629</b>			<b>38,970</b>					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

## CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas <sup>1</sup>  
December 2008, December 2009, December 2010

Products and Marketing Areas	Sales			Change to December 2010 from	
	December 2008	December 2009	December 2010	December 2008	December 2009
	<i>gallons</i>			<i>percent</i>	
<b>Whole Milk</b>					
N. California	8,860,719	8,179,066	8,005,159	-9.7%	-2.1%
S. California	13,314,201	12,171,969	11,630,562	-12.6%	-4.4%
<b>State Total</b>	<b>22,174,920</b>	<b>20,351,035</b>	<b>19,635,721</b>	<b>-11.5%</b>	<b>-3.5%</b>
<b>Reduced Fat Milk</b>					
N. California	9,762,782	10,293,254	10,304,497	5.5%	0.1%
S. California	14,009,722	14,820,822	14,586,980	4.1%	-1.6%
<b>State Total</b>	<b>23,772,504</b>	<b>25,114,076</b>	<b>24,891,477</b>	<b>4.7%</b>	<b>-0.9%</b>
<b>Lowfat/Light Milk</b>					
N. California	4,717,050	4,591,553	4,354,847	-7.7%	-5.2%
S. California	4,661,020	4,819,670	4,481,518	-3.9%	-7.0%
<b>State Total</b>	<b>9,378,070</b>	<b>9,411,223</b>	<b>8,836,365</b>	<b>-5.8%</b>	<b>-6.1%</b>
<b>Skim/Nonfat/Fat free Milk</b>					
N. California	3,999,643	4,083,225	3,974,928	-0.6%	-2.7%
S. California	6,132,865	5,792,216	5,401,661	-11.9%	-6.7%
<b>State Total</b>	<b>10,132,508</b>	<b>9,875,441</b>	<b>9,376,589</b>	<b>-7.5%</b>	<b>-5.1%</b>
<b>Beverage Milk Totals</b>					
N. California	27,340,194	27,147,098	26,639,431	-2.6%	-1.9%
S. California	38,117,808	37,604,677	36,100,721	-5.3%	-4.0%
<b>State Total</b>	<b>65,458,002</b>	<b>64,751,775</b>	<b>62,740,152</b>	<b>-4.2%</b>	<b>-3.1%</b>
<b>Half - And - Half</b>					
N. California	765,763	795,045	800,701	4.6%	0.7%
S. California	932,856	940,785	954,804	2.4%	1.5%
<b>State Total</b>	<b>1,698,619</b>	<b>1,735,830</b>	<b>1,755,505</b>	<b>3.3%</b>	<b>1.1%</b>

<sup>1</sup> Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

## CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,  
by Months, in Thousand Pounds (P) or Gallons (G)  
2009 - 2010**

Month	Creamed Cottage Cheese (P)			Lowfat Cottage Cheese (P)			Nonfat Cottage Cheese (P)		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	1,988	1,959	-1.5%	4,738	4,314	-8.9%	807	763	-5.4%
February	2,128	1,844	-13.3%	4,299	4,221	-1.8%	745	651	-12.6%
March	2,160	2,274	5.3%	4,828	5,263	9.0%	800	790	-1.2%
April	2,252	1,961	-12.9%	5,019	4,767	-5.0%	824	740	-10.2%
May	2,131	1,904	-10.6%	4,351	4,531	4.1%	757	703	-7.1%
June	2,133	2,185	2.4%	4,588	5,282	15.1%	779	797	2.3%
July	2,115	2,136	1.0%	4,500	5,051	12.2%	734	740	0.9%
August	2,176	1,899	-12.7%	4,635	4,193	-9.5%	783	668	-14.7%
September	2,288	1,992	-12.9%	5,010	4,638	-7.4%	842	681	-19.1%
October	2,072	1,732	-16.4%	4,326	3,880	-10.3%	702	664	-5.5%
November	1,974	1,919	-2.8%	4,172	4,139	-0.8%	694	615	-11.4%
December	2,033	1,843	-9.3%	4,177	4,224	1.1%	676	613	-9.4%
<b>Jan - Dec Total</b>	<b>25,450</b>	<b>23,648</b>	<b>-7.1%</b>	<b>54,644</b>	<b>54,503</b>	<b>-0.3%</b>	<b>9,143</b>	<b>8,426</b>	<b>-7.8%</b>
<b>2009 Total</b>	<b>25,450</b>			<b>54,644</b>			<b>9,143</b>		
Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) <sup>1</sup>		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	7,572	7,103	-6.2%	1,603	1,615	0.7%	1,585	1,477	-6.8%
February	7,208	6,781	-5.9%	1,592	1,511	-5.1%	1,567	1,371	-12.5%
March	7,833	8,391	7.1%	1,769	1,959	10.7%	1,841	1,900	3.2%
April	8,135	7,568	-7.0%	1,785	1,688	-5.4%	1,818	2,303	26.6%
May	7,274	7,214	-0.8%	1,580	1,715	8.6%	1,867	2,397	28.4%
June	7,552	8,337	10.4%	1,702	1,711	0.5%	1,971	2,301	16.7%
July	7,395	7,995	8.1%	1,683	1,613	-4.2%	2,055	2,253	9.7%
August	7,640	6,841	-10.5%	1,669	1,634	-2.1%	1,990	2,327	16.9%
September	8,190	7,399	-9.7%	1,696	1,681	-0.9%	1,938	2,381	22.8%
October	7,142	6,346	-11.2%	1,713	1,604	-6.4%	2,235	2,349	5.1%
November	6,912	6,747	-2.4%	1,924	1,954	1.5%	2,440	2,378	-2.6%
December	6,956	6,752	-2.9%	1,948	2,327	19.5%	1,895	2,259	19.2%
<b>Jan - Dec Total</b>	<b>89,810</b>	<b>87,475</b>	<b>-2.6%</b>	<b>20,664</b>	<b>21,011</b>	<b>1.7%</b>	<b>23,202</b>	<b>25,696</b>	<b>10.7%</b>
<b>2009 Total</b>	<b>89,810</b>			<b>20,664</b>			<b>23,202</b>		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	4,403	771	-82.5%	47,340	52,628	11.2%	3,659	2,893	-20.9%
February	2,749	767	-72.1%	51,406	47,411	-7.8%	3,664	2,826	-22.9%
March	3,471	843	-75.7%	57,764	63,993	10.8%	3,846	3,409	-11.4%
April	2,914	842	-71.1%	54,056	54,669	1.1%	4,189	3,508	-16.2%
May	1,909	827	-56.7%	50,471	55,842	10.6%	4,117	3,922	-4.7%
June	955	888	-7.0%	53,849	60,226	11.8%	4,155	3,890	-6.4%
July	1,036	881	-14.9%	49,892	54,428	9.1%	3,958	3,633	-8.2%
August	884	805	-9.0%	54,626	54,848	0.4%	4,310	4,153	-3.7%
September	975	812	-16.7%	58,273	60,356	3.6%	3,835	3,783	-1.4%
October	1,035	833	-19.5%	51,585	49,313	-4.4%	4,135	3,541	-14.4%
November	1,209	866	-28.3%	44,551	46,967	5.4%	4,264	3,763	-11.8%
December	1,085	704	-35.2%	46,358	48,305	4.2%	3,934	3,586	-8.8%
<b>Jan - Dec Total</b>	<b>22,626</b>	<b>9,839</b>	<b>-56.5%</b>	<b>620,172</b>	<b>648,986</b>	<b>4.6%</b>	<b>48,067</b>	<b>42,906</b>	<b>-10.7%</b>
<b>2009 Total</b>	<b>22,626</b>			<b>620,172</b>			<b>48,067</b>		

<sup>1</sup> Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

## CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,  
by Months, in Thousand Gallons <sup>1</sup>  
2009 - 2010**

Month	Ice Cream			Ice Milk <sup>2</sup>			Sherbet		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	7,782	9,025	16.0%	1,163	1,086	-6.6%	143	195	36.3%
February	10,632	10,123	-4.8%	1,105	1,314	18.9%	349	199	-43.0%
March	12,572	13,600	8.2%	1,673	1,847	10.4%	267	447	67.8%
April	12,976	13,785	6.2%	1,662	1,852	11.4%	435	516	18.6%
May	15,049	13,342	-11.3%	1,585	1,671	5.4%	486	476	-2.1%
June	15,619	14,490	-7.2%	1,702	1,969	15.7%	540	517	-4.3%
July	14,990	13,767	-8.2%	1,781	1,978	11.1%	489	426	-12.9%
August	14,823	11,882	-19.8%	1,565	1,762	12.6%	518	442	-14.6%
September	13,594	13,087	-3.7%	1,448	1,449	0.0%	339	290	-14.3%
October	12,449	9,251	-25.7%	1,250	1,330	6.4%	340	286	-15.9%
November	7,709	7,686	-0.3%	1,047	1,214	15.9%	156	125	-20.0%
December	8,163	6,536	-19.9%	1,142	1,031	-9.8%	144	198	37.5%
<b>Jan - Dec Total</b>	<b>146,358</b>	<b>136,576</b>	<b>-6.7%</b>	<b>17,124</b>	<b>18,502</b>	<b>8.0%</b>	<b>4,205</b>	<b>4,117</b>	<b>-2.1%</b>
<b>2009 Total</b>	<b>146,358</b>			<b>17,124</b>			<b>4,205</b>		
Month	Frozen Yogurt <sup>3</sup>			Total Frozen Products					
	2009	2010	% Change	2009	2010	% Change			
January	514	554	7.8%	9,626	10,888	13.1%			
February	614	671	9.1%	12,848	12,369	-3.7%			
March	828	943	13.9%	15,523	16,981	9.4%			
April	715	933	30.5%	15,997	17,191	7.5%			
May	689	1,005	45.8%	17,998	16,625	-7.6%			
June	800	1,034	29.3%	18,845	18,132	-3.8%			
July	933	954	2.3%	18,292	17,213	-5.9%			
August	771	991	28.6%	17,816	15,161	-14.9%			
September	810	911	12.4%	16,316	15,845	-2.9%			
October	577	649	12.6%	14,715	11,568	-21.4%			
November	441	614	39.1%	9,457	9,741	3.0%			
December	473	495	4.6%	9,961	8,304	-16.6%			
<b>Jan - Dec Total</b>	<b>8,166</b>	<b>9,754</b>	<b>19.4%</b>	<b>177,394</b>	<b>170,019</b>	<b>-4.2%</b>			
<b>2009 Total</b>	<b>8,166</b>			<b>177,394</b>					

<sup>1</sup> Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

<sup>2</sup> Includes light dairy dessert and nonfat ice cream.

<sup>3</sup> Includes nonfat and reduced fat yogurts.

## CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products <sup>1</sup>		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	51,888	54,654	5.3%	85,739	72,447	-15.5%	3,614	17,131	374.1%
February	43,670	49,362	13.0%	68,568	64,686	-5.7%	9,775	17,276	76.7%
March	46,774	51,837	10.8%	74,990	74,117	-1.2%	10,884	17,728	62.9%
April	45,673	48,323	5.8%	69,514	84,449	21.5%	14,134	8,550	-39.5%
May	43,029	47,598	10.6%	75,657	84,862	12.2%	13,251	7,943	-40.1%
June	40,075	44,274	10.5%	71,857	70,284	-2.2%	11,006	19,433	76.6%
July	37,597	41,646	10.8%	68,837	68,034	-1.2%	7,465	12,810	71.6%
August	37,613	39,206	4.2%	68,765	74,252	8.0%	4,761	3,843	-19.3%
September	36,732	39,457	7.4%	57,666	69,676	20.8%	4,776	3,884	-18.7%
October	41,872	42,395	1.2%	63,174	69,059	9.3%	6,960	6,276	-9.8%
November	44,961	44,720	-0.5%	59,721	72,796	21.9%	17,138	5,611	-67.3%
December	50,405	53,624	6.4%	67,811	75,050	10.7%	20,770	11,512	-44.6%
<b>Jan - Dec Total</b>	<b>520,290</b>	<b>557,095</b>	<b>7.1%</b>	<b>832,299</b>	<b>879,710</b>	<b>5.7%</b>	<b>124,534</b>	<b>131,999</b>	<b>6.0%</b>
<b>2009 Total</b>	<b>520,290</b>			<b>832,299</b>			<b>124,534</b>		
Month	Condensed & Evap. Milk <sup>2</sup>								
	2009	2010	% Change						
January	87,353	74,907	-14.2%						
February	85,849	71,841	-16.3%						
March	103,546	79,769	-23.0%						
April	111,131	82,351	-25.9%						
May	101,907	88,898	-12.8%						
June	92,886	91,880	-1.1%						
July	86,916	94,868	9.1%						
August	100,004	106,214	6.2%						
September	95,391	100,556	5.4%						
October	90,851	98,770	8.7%						
November	88,007	85,493	-2.9%						
December	75,125	73,430	-2.3%						
<b>Jan - Dec Total</b>	<b>1,118,966</b>	<b>1,048,976</b>	<b>-6.3%</b>						
<b>2009 Total</b>	<b>1,118,966</b>								

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

## CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	22,546	23,493	4.2%	33,111	29,671	-10.4%	91,832	97,658	6.3%
February	24,375	19,797	-18.8%	25,338	27,068	6.8%	84,802	90,194	6.4%
March	24,982	22,425	-10.2%	31,340	30,538	-2.6%	95,485	104,772	9.7%
April	24,268	24,260	0.0%	32,381	27,065	-16.4%	88,906	102,805	15.6%
May	24,592	23,478	-4.5%	34,007	29,226	-14.1%	90,727	104,870	15.6%
June	21,626	19,921	-7.9%	33,583	31,788	-5.3%	85,779	102,260	19.2%
July	22,017	25,116	14.1%	30,061	27,313	-9.1%	89,974	106,246	18.1%
August	22,172	24,048	8.5%	30,022	27,548	-8.2%	90,547	110,385	21.9%
September	22,525	24,259	7.7%	28,511	23,703	-16.9%	91,787	108,802	18.5%
October	23,639	22,372	-5.4%	29,778	27,172	-8.8%	96,965	107,504	10.9%
November	23,110	22,638	-2.0%	24,742	26,396	6.7%	99,221	110,630	11.5%
December	23,618	23,226	-1.7%	30,624	27,808	-9.2%	95,794	110,872	15.7%
<b>Jan - Dec Total</b>	<b>279,470</b>	<b>275,034</b>	<b>-1.6%</b>	<b>363,497</b>	<b>335,296</b>	<b>-7.8%</b>	<b>1,101,819</b>	<b>1,256,999</b>	<b>14.1%</b>
<b>2009 Total</b>	<b>279,470</b>			<b>363,497</b>			<b>1,101,819</b>		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	4,105	3,296	-19.7%	*	*	24.8%	9,080	8,946	-1.5%
February	3,378	3,887	15.1%	*	*	71.4%	9,136	9,307	1.9%
March	3,907	4,647	18.9%	*	*	24.0%	10,137	10,757	6.1%
April	4,003	4,663	16.5%	*	*	-2.6%	10,103	9,525	-5.7%
May	3,550	4,642	30.7%	*	*	17.0%	8,821	8,897	0.9%
June	3,770	4,296	13.9%	*	*	22.4%	9,061	9,494	4.8%
July	3,636	4,367	20.1%	*	*	-3.9%	9,783	9,684	-1.0%
August	4,693	4,604	-1.9%	*	*	-22.9%	9,972	9,791	-1.8%
September	3,253	4,643	42.7%	*	*	-28.9%	9,667	10,022	3.7%
October	4,346	4,148	-4.6%	*	*	-23.3%	8,988	8,726	-2.9%
November	3,840	4,185	9.0%	*	*	-42.6%	8,588	8,862	3.2%
December	3,696	3,507	-5.1%	*	*	12.8%	9,741	8,995	-7.7%
<b>Jan - Dec Total</b>	<b>46,178</b>	<b>50,887</b>	<b>10.2%</b>	<b>60,983</b>	<b>60,767</b>	<b>-0.4%</b>	<b>113,077</b>	<b>113,006</b>	<b>-0.1%</b>
<b>2009 Total</b>	<b>46,178</b>			<b>60,983</b>			<b>113,077</b>		
Month	Other Cheeses 1/			Total Cheese					
	2009	2010	% Change	2009	2010	% Change			
January	9,172	6,719	-26.7%	174,685	175,576	0.5%			
February	9,801	5,594	-42.9%	160,615	161,803	0.7%			
March	10,096	7,256	-28.1%	181,191	186,858	3.1%			
April	8,895	7,124	-19.9%	174,030	180,668	3.8%			
May	9,099	7,443	-18.2%	175,512	184,128	4.9%			
June	5,936	7,364	24.1%	165,412	181,743	9.9%			
July	5,948	10,446	75.6%	167,062	188,499	12.8%			
August	5,570	8,876	59.4%	169,236	190,101	12.3%			
September	4,821	9,684	100.9%	167,742	186,181	11.0%			
October	5,538	8,452	52.6%	175,078	182,881	4.5%			
November	5,177	12,728	145.8%	170,855	189,091	10.7%			
December	7,883	10,505	33.3%	176,100	190,497	8.2%			
<b>Jan - Dec Total</b>	<b>87,935</b>	<b>102,191</b>	<b>16.2%</b>	<b>2,057,518</b>	<b>2,198,026</b>	<b>6.8%</b>			
<b>2009 Total</b>	<b>87,935</b>			<b>2,057,518</b>					

\* Data cannot be published because of confidentiality rules.

## CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	*	*	18.7%	10,575	9,466	-10.5%	42,121	61,864	46.9%
February	*	*	-1.3%	9,294	8,344	-10.2%	37,744	57,492	52.3%
March	*	*	15.6%	10,098	9,181	-9.1%	42,909	64,310	49.9%
April	*	*	-14.8%	8,668	9,477	9.3%	41,476	63,887	54.0%
May	*	*	9.8%	9,299	8,929	-4.0%	40,724	63,794	56.7%
June	*	*	22.0%	9,372	8,875	-5.3%	38,852	67,197	73.0%
July	*	*	45.2%	9,511	9,266	-2.6%	44,906	64,794	44.3%
August	*	*	-2.5%	9,630	8,565	-11.1%	44,227	68,682	55.3%
September	*	*	-11.6%	9,116	9,082	-0.4%	52,375	70,806	35.2%
October	*	*	-27.7%	9,566	8,772	-8.3%	48,245	62,299	29.1%
November	*	*	3.6%	8,184	7,995	-2.3%	51,156	61,915	21.0%
December	*	*	-1.7%	8,616	8,597	-0.2%	50,956	61,662	21.0%
<b>Jan - Dec Total</b>	<b>77,733</b>	<b>79,871</b>	<b>2.8%</b>	<b>111,928</b>	<b>106,549</b>	<b>-4.8%</b>	<b>535,688</b>	<b>768,701</b>	<b>43.5%</b>
<b>2009 Total</b>	<b>77,733</b>			<b>111,928</b>			<b>535,688</b>		
Month	Lactose Powders (Human and Animal)								
	2009	2010	% Change						
January	19,295	20,985	8.8%						
February	15,089	20,747	37.5%						
March	17,276	23,591	36.5%						
April	16,470	23,403	42.1%						
May	18,052	24,662	36.6%						
June	17,417	25,785	48.0%						
July	17,566	26,980	53.6%						
August	17,387	26,938	54.9%						
September	15,828	26,306	66.2%						
October	18,596	24,707	32.9%						
November	18,224	26,545	45.7%						
December	20,858	26,947	29.2%						
<b>Jan - Dec Total</b>	<b>212,059</b>	<b>297,596</b>	<b>40.3%</b>						
<b>2009 Total</b>	<b>212,059</b>								

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

\* Data cannot be published because of confidentiality rules.

## AVERAGE PRICE PAID FOR MARKET MILK

**Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2009 - 2010**

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2009	2010	2009	2010	2009	2010	2009	2010
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,289,250	3,193,141	3.76%	3.76%	8.86%	8.86%	\$11.23	\$14.44
February	3,004,049	2,921,998	3.70%	3.70%	8.83%	8.83%	\$10.29	\$13.92
March	3,355,052	3,293,405	3.65%	3.65%	8.81%	8.83%	\$10.47	\$13.15
April	3,282,426	3,249,518	3.61%	3.60%	8.81%	8.84%	\$10.46	\$13.28
May	3,352,685	3,350,312	3.54%	3.56%	8.78%	8.84%	\$10.25	\$13.57
June	3,131,599	3,209,629	3.53%	3.52%	8.76%	8.81%	\$10.09	\$13.99
July	3,094,477	3,216,853	3.52%	3.49%	8.71%	8.77%	\$10.01	\$14.70
August	3,092,257	3,222,441	3.53%	3.54%	8.75%	8.79%	\$10.94	\$15.41
September	2,924,511	3,120,444	3.59%	3.61%	8.78%	8.84%	\$11.64	\$16.34
October	3,056,611	3,166,273	3.68%	3.66%	8.86%	8.85%	\$12.71	\$16.86
November	2,988,806	3,096,024	3.75%	3.76%	8.92%	8.92%	\$14.13	\$15.92
December	3,136,149	3,189,493	3.80%	3.82%	8.91%	8.93%	\$15.56	\$14.91
<b>Jan - Dec Total/Avg</b>	<b>37,707,871</b>	<b>38,229,530</b>	<b>3.64%</b>	<b>3.64%</b>	<b>8.82%</b>	<b>8.84%</b>	<b>\$11.48</b>	<b>\$14.71</b>
<b>2009 Total/Avg</b>	<b>37,707,871</b>		<b>3.64%</b>		<b>8.82%</b>		<b>\$11.48</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

## AVERAGE PRICE PAID FOR MANUFACTURING MILK

**Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2009 - 2010**

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2009	2010	2009	2010	2009	2010	2009	2010
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	159,406	175,499	4.29%	4.24%	9.08%	9.08%	\$10.15	\$14.14
February	133,199	165,204	4.19%	4.17%	9.07%	9.03%	\$11.14	\$14.20
March	148,616	185,666	4.15%	4.12%	9.05%	9.04%	\$11.45	\$12.31
April	151,030	181,635	4.10%	4.08%	9.04%	9.05%	\$11.36	\$13.52
May	158,256	190,301	4.00%	4.07%	9.02%	9.05%	\$10.37	\$13.63
June	149,224	181,094	3.97%	3.99%	9.00%	9.03%	\$10.29	\$13.31
July	150,704	180,367	3.95%	3.95%	8.95%	8.99%	\$10.09	\$14.46
August	149,922	178,073	3.98%	4.00%	8.97%	9.03%	\$12.10	\$15.72
September	142,436	171,035	4.07%	4.08%	9.02%	9.08%	\$12.36	\$17.21
October	148,616	175,532	4.18%	4.13%	9.10%	9.10%	\$13.91	\$17.52
November	142,303	169,214	4.30%	4.27%	9.16%	9.19%	\$15.46	\$15.13
December	146,638	171,966	4.40%	4.34%	9.16%	9.20%	\$16.70	\$14.01
<b>Jan - Dec Total/Avg</b>	<b>1,780,351</b>	<b>2,125,585</b>	<b>4.13%</b>	<b>4.12%</b>	<b>9.05%</b>	<b>9.07%</b>	<b>\$12.12</b>	<b>\$14.60</b>
<b>2009 Total/Avg</b>	<b>1,780,351</b>		<b>4.13%</b>		<b>9.05%</b>		<b>\$12.12</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test.

## POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,  
with Comparisons for the Most Recent Month <sup>1 2</sup>  
December 2009, October 2010, November 2010, December 2010**

Receipts and Usage	2009 December	2010 October	2010 November	2010 December	Annual Change <sup>3</sup>
	<i>pounds</i>				<i>percent</i>
<b>Milk Fat</b>					
Receipts: Quota	883,366	882,870	883,150	883,004	0.0%
Base	3,600	3,432	3,389	3,432	-4.6%
Overbase	2,820,732	2,716,765	2,863,641	2,915,815	3.4%
Other Source Milk	0	0	0	0	
Daily Average	3,707,698	3,603,066	3,750,179	3,802,252	2.6%
Usage: Class 1	348,285	332,698	347,925	346,545	-0.5%
Class 2	364,575	350,568	344,716	284,184	-22.1%
Class 3	147,704	219,379	164,842	141,962	-3.9%
Class 4a	1,535,188	1,343,991	1,449,177	1,630,582	6.2%
Class 4b	1,311,946	1,356,432	1,443,519	1,398,979	6.6%
Daily Average	3,707,698	3,603,066	3,750,179	3,802,252	2.6%
<b>Solids-not-fat</b>					
Receipts: Quota	2,153,902	2,153,198	2,153,349	2,153,135	0.0%
Base	7,220	6,901	6,655	6,692	-7.3%
Overbase	6,552,131	6,573,326	6,749,029	6,735,366	2.8%
Other Source Milk	0	0	0	0	
Daily Average	8,713,252	8,733,425	8,909,033	8,895,193	2.1%
Usage: Class 1	1,617,144	1,588,322	1,598,998	1,577,240	-2.5%
Class 2	358,877	360,761	386,485	353,890	-1.4%
Class 3	137,459	180,621	153,342	124,343	-9.5%
Class 4a	3,013,237	2,749,273	2,840,284	3,013,719	0.0%
Class 4b	3,586,534	3,854,447	3,929,923	3,826,001	6.7%
Daily Average	8,713,252	8,733,425	8,909,033	8,895,193	2.1%
<b>Class 1 (Daily Average)</b>	<b>14,570,505</b>	<b>14,285,465</b>	<b>14,354,925</b>	<b>14,166,668</b>	<b>-2.8%</b>

### Daily Class 1 Use as a Percent of Daily Quota

	<i>percent</i>				
Milk Fat	39.4%	37.7%	39.4%	39.2%	-0.2%
Solids-not-fat	75.1%	73.8%	74.3%	73.3%	-1.8%

### Announced Pool Prices, December 2010

Pooling Category	Milk Component Prices		Standardized Milk <sup>4</sup>
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota <sup>5</sup>	\$1.816	\$1.041	\$15.42
Base	\$1.816	\$0.846	\$13.72
Overbase	\$1.816	\$0.846	\$13.72

<sup>1</sup> Daily totals may not agree due to rounding.

<sup>2</sup> Based on handler reports of pool milk receipts and utilization.

<sup>3</sup> Percent change from December 2009.

<sup>4</sup> Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

<sup>5</sup> Quota prices are subject to regional quota adjuster.

## Class and Pool Prices

Minimum Prices<sup>1/</sup> for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and  
Pool Prices for Quota, Overbase<sup>2/</sup> and Blend, January 2007 - February 2011

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend <sup>3/</sup>
<i>Dollars per Hundredweight</i>												
January	2007	13.73	14.00	11.86	12.09	11.81	11.82	11.92	12.47	13.70	12.00	12.98
February		15.10	15.37	12.47	12.71	12.42	12.43	12.34	13.20	14.45	12.75	13.61
March		15.74	16.01	12.47	12.71	12.42	12.43	13.24	14.13	15.28	13.58	14.37
April		16.44	16.71	13.48	13.71	13.43	13.44	14.53	15.20	16.33	14.63	15.36
May		17.44	17.71	13.48	13.71	13.43	13.44	16.00	18.05	18.29	16.59	17.28
June		20.01	20.28	15.95	16.19	15.90	15.91	17.03	21.18	20.70	19.00	19.67
July		22.99	23.26	15.95	16.19	15.90	15.91	19.84	20.54	21.60	19.90	20.49
August		23.49	23.76	19.13	19.36	19.08	19.09	21.21	19.41	21.74	20.04	20.64
September		22.83	23.10	19.13	19.36	19.08	19.09	21.62	19.34	21.69	19.99	20.72
October		23.54	23.81	22.10	22.34	22.05	22.06	21.32	17.65	21.16	19.46	20.46
November		23.54	23.43	22.10	22.34	22.05	22.06	20.66	19.75	21.93	20.23	21.23
December		22.99	23.26	21.68	21.91	21.63	21.64	19.14	18.58	20.79	19.09	20.23
January	2008	22.96	23.23	21.68	21.91	21.63	21.64	16.40	16.91	19.14	17.44	18.49
February		21.71	21.98	18.46	18.69	18.41	18.42	14.28	17.54	18.42	16.72	17.67
March		18.90	19.17	18.46	18.69	18.41	18.42	14.36	16.94	17.71	16.01	16.82
April		19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83	12.84	12.95	14.81	13.11	13.98
March		16.44	16.71	14.88	15.12	14.83	14.83	12.84	11.13	14.11	12.41	13.20
April		14.37	14.64	13.16	13.40	13.11	13.11	13.49	12.30	14.33	12.63	13.35
May		15.37	15.64	13.16	13.40	13.11	13.11	13.95	12.40	14.65	12.95	13.63
June		15.68	15.95	14.15	14.38	14.10	14.10	15.26	12.23	15.17	13.47	14.05
July		17.14	17.42	14.15	14.38	14.10	14.10	15.62	13.37	15.94	14.24	14.75
August		17.33	17.60	15.87	16.10	15.82	15.82	15.69	14.39	16.54	14.84	15.47
September		17.15	17.43	15.87	16.10	15.82	15.82	16.61	15.48	17.25	15.55	16.40
October		18.44	18.71	16.57	16.81	16.52	16.52	16.65	15.66	17.64	15.94	16.92
November		18.71	18.98	16.57	16.81	16.52	16.52	16.34	13.14	16.45	14.75	15.97
December		18.28	18.55	16.92	17.15	16.87	16.87	14.67	12.22	15.42	13.72	14.96
January	2011	18.28	18.55	16.92	17.15	16.87	16.87					
February		16.88	17.15									

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

## Commodity Prices

### Selected Monthly Commodity Prices Used In the Calculation of the California Class 4a and 4b Prices <sup>1</sup> January 2010 - December 2011

Month	Chicago Mercantile Exchange				California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2010	2011
	2010	2011	2010	2011		
<i>Dollars Per Pound</i>						
January	1.3871		1.4462		1.1598	
February	1.3555		1.4691		1.0697	
March	1.4559		1.2883		1.0213	
April	1.5239		1.4144		1.0750	
May	1.5947		1.4231		1.0936	
June	1.6139		1.4065		1.2345	
July	1.7643		1.5189		1.2041	
August	1.9153		1.6191		1.1387	
September	2.2170		1.7260		1.0984	
October	2.1990		1.7436		1.1118	
November	2.0123		1.4942		1.1662	
December	1.6154		1.4058		1.1667	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 25th of the current month.  
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price <sup>1</sup> January 2010 - December 2011

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices <sup>2</sup>	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey <sup>1</sup>		2010	2011	2010	2011
	2010	2011	2010	2011	2010	2011				
<i>Dollars Per Pound</i>							<i>Dollars Per Cwt.</i>			
January	1.3303	1.7798	1.4492	1.3434	0.4044	0.3988	1.2775	1.1470	16.5904	17.3543
February	1.3446		1.5033		0.4050		1.0757		16.5674	
March	1.4453		1.3089		0.4044		1.0192		14.8486	
April	1.4943		1.4288		0.4000		1.0409		15.8487	
May	1.6009		1.3834		0.3981		1.0952		16.1567	
June	1.5711		1.4186		0.3950		1.2792		17.6164	
July	1.7447		1.4564		0.3863		1.2165		17.8055	
August	1.8346		1.6046		0.3788		1.1520		17.6275	
September	2.2107		1.7123		0.3725		1.1183		18.9169	
October	2.2145		1.7613		0.3800		1.1103		19.1857	
November	2.1075		1.5406		0.3875		1.1501		18.7573	
December	1.5848		1.4758		0.3925		1.1924		16.9263	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

<sup>2</sup> Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter plus 8.7 times California Nonfat Dry Milk.

## Milk Production Cost Comparison Summary for California, by Quarter, 2009-2010

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010
	<i>Dollars per Hundredweight</i>									
<b>1st Quarter</b>										
Total Costs	\$22.38	\$19.02	\$16.63	\$13.60	\$16.63	\$13.26	\$15.35	\$12.81	\$16.67	\$13.48
Total Costs & Allowances*	\$24.77	\$20.86	\$18.23	\$15.11	\$18.58	\$14.78	\$17.29	\$14.49	\$18.51	\$15.02
<b>2nd Quarter</b>										
Total Costs	\$18.30	\$16.54	\$15.30	\$13.17	\$15.46	\$12.81	\$14.06	\$12.20	\$15.37	\$12.98
Total Costs & Allowances*	\$20.34	\$18.30	\$17.08	\$14.59	\$17.22	\$14.25	\$15.54	\$13.75	\$17.12	\$14.43
<b>3rd Quarter</b>										
Total Costs	\$17.35	\$16.73	\$14.47	\$13.75	\$14.68	\$13.57	\$13.85	\$12.74	\$14.62	\$13.65
Total Costs & Allowances*	\$19.08	\$18.47	\$16.01	\$15.20	\$16.26	\$15.06	\$15.21	\$14.29	\$16.17	\$15.13
<b>4th Quarter</b>										
Total Costs	\$18.23		\$14.09		\$13.91		\$13.46		\$14.05	
Total Costs & Allowances*	\$20.11		\$15.68		\$15.50		\$14.89		\$15.63	

\* Includes an allowance for management and a return on investment

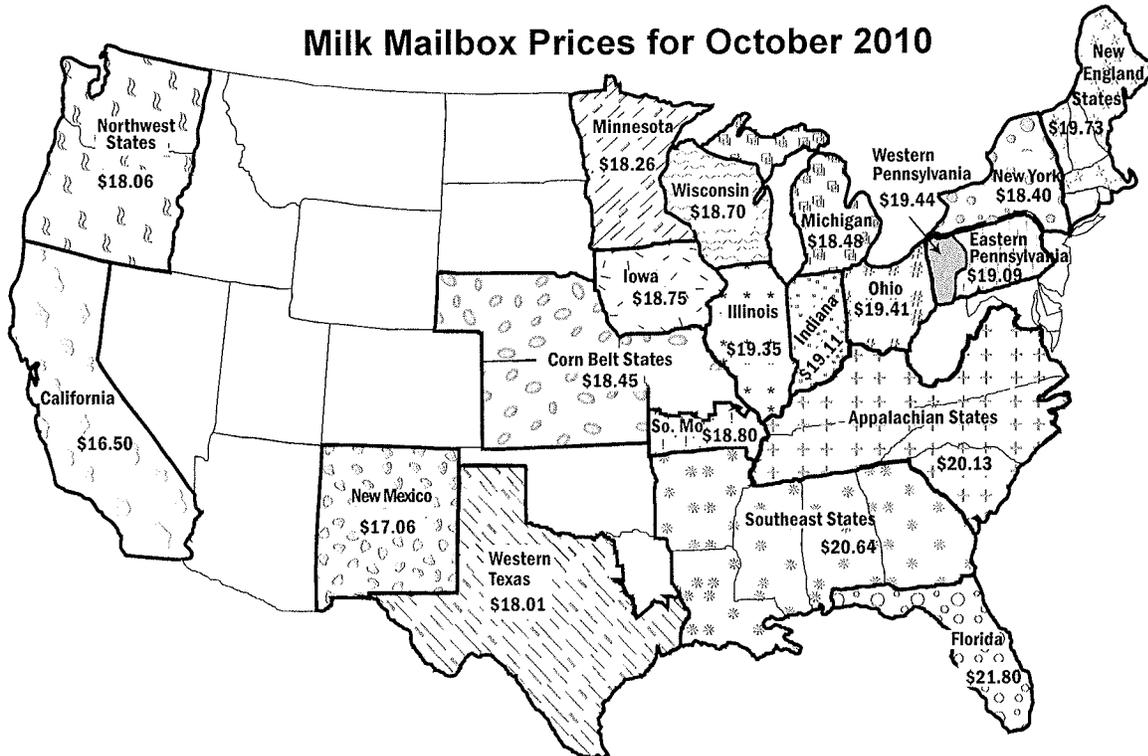
### Milk Mailbox Prices in Dollars per Hundredweight

	April '10	May	June	July	August	September	October
California <sup>1</sup>	\$12.93	\$13.25	\$13.64	\$14.33	\$15.04	\$15.99	\$16.50
USDA <sup>2</sup>	\$14.51	\$15.08	\$15.39	\$15.81	\$16.51	\$17.81	\$18.67

<sup>1</sup> California mailbox price calculated by CDFA.

<sup>2</sup> All federal milk market order weighted average, as calculated by USDA.

### Milk Mailbox Prices for October 2010



In October 2010, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$18.67 per cwt., up \$0.86 from the previous month average, and up \$4.38 from October 2009. The component tests of producer milk in October 2010 were: butterfat, 3.72%; protein, 3.13%; and other solids, 5.73%. On an individual reporting area basis, mailbox prices increased from the previous month in all Federal milk order reporting areas. Mailbox prices in October 2010 ranged from \$21.80 in Florida to \$17.06 in New Mexico.

## Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets  
February 2009 through February 2011

Month	Year	Class 1 Farm Price <sup>1/</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2/</sup>				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		<i>Dollars Per Gallon</i>								
February	2009	0.99	1.12	1.12	1.13	2.46	2.43	2.60	2.23	2.43
March		0.98	1.01	1.01	1.02	2.48	2.43	2.36	2.15	2.51
April		1.02	1.09	1.09	1.10	2.41	2.42	2.39	2.09	2.50
May		1.11	1.15	1.15	1.15	2.46	2.47	2.37	2.02	2.12
June		1.03	1.07	1.07	1.07	2.48	2.47	2.42	1.98	2.00
July		1.04	1.08	1.08	1.09	2.44	2.45	2.42	2.04	1.96
August		1.03	1.07	1.07	1.07	2.41	2.43	2.37	1.91	1.98
September		1.16	1.14	1.14	1.15	2.55	2.57	2.41	1.91	2.04
October		1.21	1.26	1.26	1.27	2.56	2.63	2.46	2.02	2.15
November		1.32	1.31	1.31	1.31	2.70	2.75	2.54	1.95	2.31
December		1.40	1.40	1.40	1.41	2.81	2.85	2.62	2.17	2.31
January	2010	1.59	1.49	1.49	1.50	2.94	2.98	2.54	2.17	2.27
February		1.44	1.48	1.48	1.48	2.94	2.96	2.55	2.19	2.42
March		1.44	1.44	1.44	1.44	2.94	2.95	2.50	2.13	2.43
April		1.26	1.34	1.34	1.34	2.85	2.86	2.44	2.13	2.43
May		1.35	1.39	1.39	1.39	2.82	2.85	2.41	2.02	2.30
June		1.37	1.52	1.52	1.52	2.91	2.99	2.50	2.14	2.38
July		1.50	1.55	1.55	1.55	2.99	3.06	2.55	2.14	2.44
August		1.51	1.56	1.56	1.56	2.99	3.04	2.57	2.10	2.56
September		1.50	1.53	1.53	1.54	2.99	3.06	2.60	2.19	2.55
October		1.61	1.63	1.63	1.63	3.08	3.15	2.68	2.23	2.55
November		1.63	1.68	1.68	1.69	3.14	3.21	2.75	2.08	2.61
December <sup>3/</sup>		1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January		1.44	1.51	1.51	1.51					
February		1.47	1.57	1.57	1.57					

Month	Year	Class 1 Farm Price <sup>1/</sup>				Average Whole Milk Retail Price Collected by AC Nielsen <sup>2/</sup>				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		<i>Dollars Per Gallon</i>								
February	2009	0.97	1.09	1.04	1.14	2.70	2.74	2.40	2.50	2.61
March		0.96	0.97	0.93	1.03	2.64	2.71	2.14	2.39	2.53
April		1.00	1.05	1.01	1.11	2.64	2.80	1.91	2.32	2.46
May		1.09	1.11	1.06	1.16	2.73	2.79	2.18	2.33	2.49
June		1.01	1.03	0.99	1.09	2.74	2.81	2.15	2.33	2.46
July		1.02	1.05	1.00	1.10	2.71	2.82	2.17	2.36	2.46
August		1.01	1.03	0.98	1.08	2.69	2.81	2.11	2.30	2.45
September		1.14	1.10	1.06	1.16	2.83	2.97	2.11	2.30	2.43
October		1.18	1.23	1.18	1.28	2.87	2.98	2.20	2.34	2.50
November		1.29	1.27	1.23	1.33	2.97	3.07	2.24	2.35	2.50
December		1.38	1.37	1.32	1.42	3.09	3.15	2.25	2.43	2.56
January	2010	1.57	1.46	1.41	1.51	3.16	3.24	2.11	2.36	2.55
February		1.42	1.44	1.40	1.50	2.94	3.02	2.33	2.43	2.69
March		1.41	1.40	1.35	1.45	2.84	2.93	2.30	2.66	2.78
April		1.24	1.30	1.26	1.36	2.75	2.84	2.34	2.63	2.68
May		1.32	1.35	1.31	1.41	2.77	2.89	2.25	2.43	2.58
June		1.35	1.48	1.43	1.53	2.82	2.97	2.33	2.65	2.75
July		1.47	1.51	1.47	1.57	2.94	3.07	2.31	2.61	2.80
August		1.49	1.52	1.48	1.58	2.95	3.10	2.31	2.50	2.67
September		1.47	1.50	1.45	1.55	2.93	3.13	2.31	2.49	2.64
October		1.59	1.59	1.55	1.64	3.02	3.25	2.32	2.49	2.73
November		1.61	1.65	1.60	1.70	3.07	3.26	2.42	2.48	2.72
December <sup>3/</sup>		1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January		1.41	1.47	1.43	1.53					
February		1.45	1.53	1.49	1.59					

<sup>1/</sup> Class1 farm prices depicted are minimum producer FOB plant prices. They don't include either haul, deductions or any over-order charges such as quality bonuses, service charges, premiums, etc

<sup>2/</sup> The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

<sup>3/</sup> December data as reported by AC Nielsen, data through 12/25/10.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

# MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

## Market Milk (F.O.B. Processing Plant)

► **CLASS 1 for February 2011**

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.9780	\$0.8935	\$0.0249	\$16.88
Southern California	\$1.9780	\$0.8935	\$0.0280	\$17.15
<b>Statewide Average Cwt. Price:</b>				
Based Upon Production				\$16.90
Based Upon Utilization				\$17.04

**COMMODITY MARKET PRICES**

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (December 26 <sup>th</sup> to January 10 <sup>th</sup> )	\$1.7798
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (December 26 <sup>th</sup> to January 10 <sup>th</sup> )	\$1.3434
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending December 24 <sup>th</sup> and December 31 <sup>st</sup> )	\$1.1470
Western Dry Whey (Mostly) – Simple Average (for weeks ending December 31 <sup>st</sup> and January 7 <sup>th</sup> )	\$0.3988

COMMODITY REFERENCE PRICE FOR FEBRUARY CLASS 1 PRICING:

\$17.3543

March 2011 Class 1 prices will be announced no later than 4:00 p.m. on February 10, 2011.

► **CLASS 2 for December 2010 and January 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$2.3025	\$1.0182	\$16.92
Southern California	\$2.3025	\$1.0449	\$17.15

► **CLASS 3 for December 2010 and January 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$2.3025	\$1.0125	\$16.87

**COMMODITY MARKET PRICES**

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (August 26 <sup>th</sup> to September 25 <sup>th</sup> )	\$2.0123
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (August 26 <sup>th</sup> to September 25 <sup>th</sup> )	\$1.4942
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (August 26 <sup>th</sup> to September 25 <sup>th</sup> )	\$1.1662

February and March 2011 Class 2 and 3 prices will be issued no later than 4:00 p.m. on February 1, 2011.

► **CLASS 4a for December 2010**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.7142	\$0.9969	\$14.67

► **CLASS 4b for December 2010**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.7142	\$0.7153	\$12.22

**COMMODITY MARKET PRICES**

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$1.6154
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$1.4058
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (November 26 <sup>th</sup> to December 25 <sup>th</sup> )	\$1.1667

January 2011 Class 4a and 4b prices will be issued no later than 4:00 p.m. on February 1, 2011.

**U.S. Retail Average Prices for Whole, Reduced Fat, Lowfat, and Skim Milk**  
*(Weighted Average Prices in Dollars Per Gallon)*

City	October 2010				November 2010				December 2010			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
	<i>Weighted Average Prices in Dollars Per Gallon</i>											
Albany	2.99	2.83	2.78	2.58	3.02	2.89	2.80	2.63	3.03	2.88	2.83	2.66
<b>Atlanta</b>	<b>2.76</b>	<b>2.73</b>	<b>2.62</b>	<b>2.67</b>	<b>2.77</b>	<b>2.77</b>	<b>2.69</b>	<b>2.75</b>	<b>2.79</b>	<b>2.79</b>	<b>2.71</b>	<b>2.77</b>
Baltimore	3.47	3.41	3.35	2.93	3.48	3.44	3.41	3.04	3.45	3.44	3.43	3.00
<b>Birmingham</b>	<b>3.47</b>	<b>3.38</b>	<b>3.36</b>	<b>3.39</b>	<b>3.53</b>	<b>3.43</b>	<b>3.38</b>	<b>3.42</b>	<b>3.54</b>	<b>3.43</b>	<b>3.39</b>	<b>3.43</b>
Boston	3.04	3.00	2.94	2.90	3.02	2.98	2.92	2.91	3.02	2.98	2.90	2.89
<b>Buffalo/Rochester</b>	<b>2.36</b>	<b>2.21</b>	<b>2.12</b>	<b>1.99</b>	<b>2.35</b>	<b>2.23</b>	<b>2.12</b>	<b>1.99</b>	<b>2.36</b>	<b>2.24</b>	<b>2.13</b>	<b>1.98</b>
Charlotte	3.37	3.37	3.42	3.43	3.44	3.42	3.45	3.43	3.47	3.46	3.50	3.47
<b>Chicago</b>	<b>2.85</b>	<b>2.58</b>	<b>2.65</b>	<b>2.65</b>	<b>2.89</b>	<b>2.66</b>	<b>2.71</b>	<b>2.71</b>	<b>2.90</b>	<b>2.66</b>	<b>2.70</b>	<b>2.70</b>
Cincinnati	2.44	2.41	2.35	2.37	2.48	2.46	2.41	2.43	2.52	2.49	2.45	2.46
<b>Cleveland</b>	<b>2.89</b>	<b>2.73</b>	<b>2.76</b>	<b>2.72</b>	<b>2.83</b>	<b>2.65</b>	<b>2.70</b>	<b>2.65</b>	<b>2.87</b>	<b>2.72</b>	<b>2.75</b>	<b>2.69</b>
Columbus	2.63	2.58	2.43	2.46	2.61	2.57	2.45	2.46	2.64	2.60	2.45	2.48
<b>Dallas</b>	<b>2.18</b>	<b>2.08</b>	<b>2.16</b>	<b>1.86</b>	<b>2.17</b>	<b>2.07</b>	<b>2.14</b>	<b>1.84</b>	<b>2.33</b>	<b>2.23</b>	<b>2.30</b>	<b>2.03</b>
Denver	2.55	2.47	2.51	2.36	2.61	2.54	2.58	2.43	2.59	2.52	2.57	2.41
<b>Des Moines</b>	<b>3.55</b>	<b>3.22</b>	<b>3.02</b>	<b>2.86</b>	<b>3.63</b>	<b>3.30</b>	<b>3.08</b>	<b>2.91</b>	<b>3.64</b>	<b>3.32</b>	<b>3.10</b>	<b>2.92</b>
Detroit	2.22	2.21	2.15	2.20	2.21	2.17	2.13	2.18	2.29	2.27	2.22	2.26
<b>Grand Rapids</b>	<b>2.53</b>	<b>2.46</b>	<b>2.26</b>	<b>2.34</b>	<b>2.54</b>	<b>2.45</b>	<b>2.29</b>	<b>2.34</b>	<b>2.59</b>	<b>2.48</b>	<b>2.34</b>	<b>2.38</b>
Hartford-New Haven	3.47	3.53	3.42	3.58	3.47	3.52	3.39	3.61	3.54	3.61	3.46	3.62
<b>Houston</b>	<b>2.89</b>	<b>2.85</b>	<b>2.85</b>	<b>2.71</b>	<b>3.03</b>	<b>2.97</b>	<b>3.02</b>	<b>2.87</b>	<b>2.99</b>	<b>2.95</b>	<b>2.99</b>	<b>2.84</b>
Indianapolis	2.41	2.40	2.30	2.32	2.53	2.52	2.42	2.45	2.55	2.55	2.47	2.50
<b>Jacksonville</b>	<b>3.27</b>	<b>3.19</b>	<b>3.28</b>	<b>3.23</b>	<b>3.31</b>	<b>3.23</b>	<b>3.32</b>	<b>3.28</b>	<b>3.29</b>	<b>3.20</b>	<b>3.30</b>	<b>3.27</b>
Kansas City	3.68	3.49	3.39	3.25	3.73	3.50	3.40	3.25	3.71	3.48	3.38	3.25
<b>Las Vegas</b>	<b>2.68</b>	<b>2.59</b>	<b>2.62</b>	<b>2.73</b>	<b>2.75</b>	<b>2.68</b>	<b>2.70</b>	<b>2.80</b>	<b>2.83</b>	<b>2.70</b>	<b>2.73</b>	<b>2.82</b>
Little Rock	3.43	3.39	3.40	3.36	3.49	3.45	3.48	3.41	3.53	3.48	3.51	3.44
<b>Los Angeles</b>	<b>3.08</b>	<b>2.92</b>	<b>3.06</b>	<b>2.84</b>	<b>3.14</b>	<b>2.96</b>	<b>3.09</b>	<b>2.83</b>	<b>3.12</b>	<b>2.95</b>	<b>3.08</b>	<b>2.72</b>
Louisville	2.66	2.62	2.49	2.52	2.69	2.60	2.49	2.50	2.72	2.68	2.55	2.57
<b>Memphis</b>	<b>3.29</b>	<b>3.20</b>	<b>2.95</b>	<b>3.03</b>	<b>3.33</b>	<b>3.22</b>	<b>2.93</b>	<b>3.04</b>	<b>3.33</b>	<b>3.25</b>	<b>2.92</b>	<b>3.06</b>
Miami	3.41	3.35	3.32	3.34	3.45	3.38	3.34	3.36	3.44	3.40	3.35	3.38
<b>Milwaukee</b>	<b>3.07</b>	<b>2.48</b>	<b>2.76</b>	<b>2.36</b>	<b>2.97</b>	<b>2.68</b>	<b>2.75</b>	<b>2.49</b>	<b>2.99</b>	<b>2.75</b>	<b>2.70</b>	<b>2.53</b>
Minneapolis	3.22	2.93	2.95	3.06	3.21	2.89	2.91	3.02	3.21	2.95	2.95	3.05
<b>Nashville</b>	<b>3.14</b>	<b>3.09</b>	<b>2.97</b>	<b>2.96</b>	<b>3.23</b>	<b>3.16</b>	<b>3.02</b>	<b>3.00</b>	<b>3.25</b>	<b>3.16</b>	<b>3.03</b>	<b>3.01</b>
New Orleans-Mobile	4.01	4.05	4.00	4.22	4.08	4.10	4.07	4.29	4.12	4.11	4.04	4.31
<b>New York</b>	<b>3.72</b>	<b>3.55</b>	<b>3.63</b>	<b>3.52</b>	<b>3.68</b>	<b>3.55</b>	<b>3.45</b>	<b>3.60</b>	<b>3.75</b>	<b>3.61</b>	<b>3.62</b>	<b>3.48</b>
Oklahoma City-Tulsa	3.53	3.45	3.42	3.32	3.56	3.48	3.43	3.37	3.55	3.48	3.42	3.35
<b>Omaha</b>	<b>3.29</b>	<b>3.09</b>	<b>2.95</b>	<b>2.83</b>	<b>3.46</b>	<b>3.27</b>	<b>3.09</b>	<b>2.94</b>	<b>3.43</b>	<b>3.20</b>	<b>3.00</b>	<b>2.88</b>
Orlando	3.30	3.26	3.28	3.26	3.34	3.31	3.32	3.29	3.28	3.28	3.31	3.28
<b>Philadelphia</b>	<b>3.77</b>	<b>3.61</b>	<b>3.50</b>	<b>3.38</b>	<b>3.81</b>	<b>3.63</b>	<b>3.52</b>	<b>3.37</b>	<b>3.82</b>	<b>3.66</b>	<b>3.54</b>	<b>3.40</b>
Phoenix	2.23	2.19	2.18	2.18	2.08	1.99	2.01	1.96	2.28	2.21	2.19	2.15
<b>Pittsburgh</b>	<b>3.52</b>	<b>3.31</b>	<b>3.18</b>	<b>3.11</b>	<b>3.54</b>	<b>3.34</b>	<b>3.21</b>	<b>3.12</b>	<b>3.53</b>	<b>3.34</b>	<b>3.20</b>	<b>3.15</b>
Portland	2.49	2.39	2.45	2.39	2.48	2.37	2.42	2.35	2.45	2.33	2.41	2.36
<b>Raleigh-Durham</b>	<b>3.46</b>	<b>3.47</b>	<b>3.54</b>	<b>3.47</b>	<b>3.50</b>	<b>3.51</b>	<b>3.53</b>	<b>3.47</b>	<b>3.64</b>	<b>3.60</b>	<b>3.65</b>	<b>3.58</b>
Richmond- Norfolk	3.43	3.36	3.14	3.13	3.48	3.41	3.18	3.14	3.54	3.46	3.24	3.22
<b>Sacramento</b>	<b>3.02</b>	<b>2.93</b>	<b>2.99</b>	<b>2.99</b>	<b>3.07</b>	<b>2.94</b>	<b>3.01</b>	<b>2.99</b>	<b>3.09</b>	<b>2.95</b>	<b>3.01</b>	<b>3.01</b>
Salt Lake City-Boise	2.32	2.11	2.12	2.35	2.42	2.22	2.19	2.41	2.43	2.24	2.21	2.40
<b>San Antonio</b>	<b>3.26</b>	<b>3.13</b>	<b>3.04</b>	<b>2.88</b>	<b>3.43</b>	<b>3.31</b>	<b>3.21</b>	<b>3.03</b>	<b>3.41</b>	<b>3.29</b>	<b>3.18</b>	<b>3.00</b>
San Diego	3.15	2.95	3.16	2.91	3.21	3.00	3.20	2.94	3.21	3.00	3.17	2.87
<b>San Francisco</b>	<b>3.25</b>	<b>3.11</b>	<b>3.38</b>	<b>3.16</b>	<b>3.26</b>	<b>3.12</b>	<b>3.37</b>	<b>3.17</b>	<b>3.27</b>	<b>3.12</b>	<b>3.35</b>	<b>3.17</b>
Seattle	2.73	2.60	2.69	2.61	2.72	2.57	2.65	2.62	2.58	2.44	2.51	2.44
<b>St Louis</b>	<b>3.49</b>	<b>3.37</b>	<b>3.42</b>	<b>3.32</b>	<b>3.50</b>	<b>3.40</b>	<b>3.40</b>	<b>3.28</b>	<b>3.50</b>	<b>3.38</b>	<b>3.40</b>	<b>3.29</b>
Syracuse	2.63	2.48	2.38	2.22	2.67	2.52	2.40	2.23	2.65	2.52	2.40	2.23
<b>Tampa</b>	<b>3.35</b>	<b>3.31</b>	<b>3.31</b>	<b>3.30</b>	<b>3.37</b>	<b>3.33</b>	<b>3.33</b>	<b>3.32</b>	<b>3.34</b>	<b>3.32</b>	<b>3.32</b>	<b>3.30</b>
Washington DC	3.56	3.50	3.41	3.15	3.61	3.54	3.45	3.25	3.67	3.60	3.51	3.29
<b>West Texas</b>	<b>2.83</b>	<b>2.77</b>	<b>2.78</b>	<b>2.76</b>	<b>2.93</b>	<b>2.86</b>	<b>2.87</b>	<b>2.84</b>	<b>2.89</b>	<b>2.84</b>	<b>2.90</b>	<b>2.82</b>
<b>Total US</b>	<b>3.06</b>	<b>2.96</b>	<b>2.93</b>	<b>2.87</b>	<b>3.10</b>	<b>2.99</b>	<b>2.96</b>	<b>2.90</b>	<b>3.11</b>	<b>3.01</b>	<b>2.98</b>	<b>2.92</b>

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. December data through the week ending 12/25/10.

# February 2011

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13	14	15 Monthly Statistical Reports Due	16 Weekly NFDM	17	18	19																																																																																																		
20	21 President's Day Observed - All State Offices Closed	22	23 Weekly NFDM	24 January Quota, Base, Overbase, Pool Price Announcement	25	26																																																																																																		
27	28	<div style="display: flex; justify-content: space-around;"> <table border="1" style="font-size: small;"> <caption>Jan 2011</caption> <thead> <tr><th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th></tr> </thead> <tbody> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td></tr> <tr><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td></tr> <tr><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td></tr> <tr><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td></tr> <tr><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td></tr> <tr><td>30</td><td>31</td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table> <table border="1" style="font-size: small;"> <caption>Mar 2011</caption> <thead> <tr><th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th></tr> </thead> <tbody> <tr><td></td><td></td><td></td><td></td><td></td><td></td><td>1</td></tr> <tr><td></td><td></td><td>2</td><td>3</td><td>4</td><td>5</td><td></td></tr> <tr><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td></tr> <tr><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td></tr> <tr><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td></tr> <tr><td>27</td><td>28</td><td>29</td><td>30</td><td>31</td><td></td><td></td></tr> </tbody> </table> </div>					S	M	T	W	T	F	S							1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31						S	M	T	W	T	F	S							1			2	3	4	5		6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31		
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California Department of Food and Agriculture  
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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.

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