



CALIFORNIA Dairy Information

BULLETIN

A publication serving the dairy industry for over 67 years

Season's Greetings



from CDFA Dairy Marketing



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Area Code is (916) unless otherwise noted.

National Dairy Situation & Outlook – USDA Estimates

Milk Production

Monthly: USDA estimates overall milk production across the U.S. was up by 2.1% in October 2011, compared to October 2010. USDA reports that California milk production increased 2.4% compared to October 2010 (on 27,000 more cows and 15 more pounds of milk per cow). Among other western states, compared to October 2010, Arizona was up 7.2%; New Mexico was up 6.7%; and Washington was up 5.7%. Three of the top 10 states reported a production decrease. The largest increase was reported by Texas at 9.8% growth in milk production (on 20,000 more cows and 85 more pounds of milk per cow).

Quarterly: For the third quarter of 2011 compared to the second quarter of 2011, U.S. milk cow numbers increased to 9.209 million head, milk production per cow decreased to 5,290 pounds; the net effect was decreased milk production to 48.7 billion pounds. USDA projects that for the fourth quarter of 2011 compared to the third quarter of 2011, U.S. milk cow numbers will increase to 9.215 million head, production per cow will decrease to 5,250 pounds; the net effect would be decreased milk production to 48.4 billion pounds.

Milk Prices

Comparing the third quarter of 2011 to the second quarter of 2011, U.S. average milk prices increased to \$21.67/cwt. USDA projects that for the fourth quarter of 2011, U.S. average all-milk prices will be \$19.90-20.20/cwt.; Class 4b prices will be \$18.35-18.65/cwt.; and Class 4a prices will be \$18.00-18.40/cwt.

Utility Cow Prices

Comparing the third quarter of 2011 to the second quarter of 2011, average U.S. utility cow prices were down \$8.77/cwt. to a national average of \$66.11/cwt. USDA projects that utility cow prices will average \$60-64/cwt. in the fourth quarter of 2011.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during October 2011 totaled 3.42 billion pounds, 2.4 percent more than the quantity produced during October 2010. For the twelve months ending October 2011, total milk production increased 2.7 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the month of October 2011, as compared to October 2010, the total manufacture of butter increased 18.4 percent; manufacture of nonfat dried milk for human consumption decreased 21.8 percent; manufacture of total cheese increased 3.5 percent; and manufacture of total frozen products increased 17.8 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during October 2011 decreased 1.8 percent compared to sales during October 2010.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
November 2009 - October 2011**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
November	2,988,806	3,096,024	3.6%	142,303	169,214	18.9%	3,131,110	3,265,238	4.3%
December	3,136,149	3,189,493	1.7%	146,638	171,966	17.3%	3,282,787	3,361,458	2.4%
January	3,193,141	3,329,957	4.3%	175,499	58,465	-66.7%	3,368,639	3,388,422	0.6%
February	2,921,998	3,104,945	6.3%	165,204	54,547	-67.0%	3,087,202	3,159,492	2.3%
March	3,293,405	3,524,818	7.0%	185,666	62,723	-66.2%	3,479,071	3,587,541	3.1%
April	3,249,518	3,455,312	6.3%	181,635	59,881	-67.0%	3,431,153	3,515,192	2.4%
May	3,350,312	3,610,947	7.8%	190,301	64,175	-66.3%	3,540,613	3,675,122	3.8%
June	3,209,629	3,447,274	7.4%	181,094	61,107	-66.3%	3,390,723	3,508,381	3.5%
July	3,216,853	3,469,714	7.9%	180,367	62,364	-65.4%	3,397,220	3,532,078	4.0%
August	3,222,441	3,436,774	6.7%	178,073	60,749	-65.9%	3,400,514	3,497,523	2.9%
September	3,120,444	3,254,550	4.3%	171,035	56,743	-66.8%	3,291,480	3,311,293	0.6%
October	3,166,273	3,362,779	6.2%	175,532	59,757	-66.0%	3,341,805	3,422,535	2.4%
Jan-Oct Total	31,944,014	33,997,068	6.4%	1,784,405	600,511	-66.3%	33,728,419	34,597,579	2.6%
Nov-Oct Total	38,068,969	40,282,585	5.8%	2,073,346	941,691	-54.6%	40,142,315	41,224,275	2.7%
2010 Total	38,229,530			2,125,585			40,355,115		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
November 2010 - October 2011**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2010-2011	% Change	2010-2011	% Change	2010-2011	% Change
October	102,138		5,662		107,800	
November	103,201	1.0%	5,640	-0.4%	108,841	1.0%
December	102,887	-0.3%	5,547	-1.7%	108,434	-0.4%
January	107,418	4.4%	1,886	-66.0%	109,304	0.8%
February	110,891	3.2%	1,948	3.3%	112,839	3.2%
March	113,704	2.5%	2,023	3.9%	115,727	2.6%
April	115,177	1.3%	1,996	-1.3%	117,173	1.2%
May	116,482	1.1%	2,070	3.7%	118,552	1.2%
June	114,909	-1.4%	2,037	-1.6%	116,946	-1.4%
July	111,926	-2.6%	2,012	-1.2%	113,938	-2.6%
August	110,864	-0.9%	1,960	-2.6%	112,823	-1.0%
September	108,485	-2.1%	1,891	-3.5%	110,376	-2.2%
October	108,477	0.0%	1,928	1.9%	110,404	0.0%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ October 2011

County and Region	Bulk Milk		Percent change from 2010	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Alameda						
Alpine						
Amador						
Butte	410,814	21,642	432,456	-7.1%	4.59%	9.29%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,508,323	939,784	4,448,107	4.6%	4.49%	9.06%
El Dorado						
Fresno	219,899,922	551,490	220,451,412	0.5%	3.69%	8.90%
Glenn	32,176,018	1,140,420	33,316,438	2.6%	3.78%	8.86%
Humboldt	15,271,829	3,674,798	18,946,627	-2.0%	4.31%	8.99%
Inyo						
Kern	315,977,753	2,798,167	318,775,920	4.6%	3.68%	8.84%
Kings	353,972,149	1,405,200	355,377,349	3.0%	3.67%	8.87%
Lake						
Lassen						
Madera	152,862,471	237,678	153,100,149	10.3%	3.63%	8.86%
Marin	13,383,282	0	13,383,282	-7.0%	3.72%	8.89%
Mariposa						
Mendocino						
Merced	465,073,998	30,328,288	495,402,286	1.0%	3.80%	8.93%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	27,960,156	147,060	28,107,216	1.4%	3.77%	8.90%
San Benito						
San Francisco						
San Joaquin	196,091,726	5,829,144	201,920,870	2.1%	3.65%	8.87%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,305,589	0	1,305,589	-4.3%	3.81%	8.84%
Solano						
Sonoma	40,108,972	79,802	40,188,774	-3.0%	3.79%	8.90%
Stanislaus	334,313,854	5,900,207	340,214,061	2.1%	3.74%	8.90%
Sutter						
Tehama	6,323,855	395,850	6,719,705	-22.1%	4.13%	9.10%
Trinity						
Tulare	916,370,967	5,016,338	921,387,305	2.2%	3.72%	8.90%
Tuolumne						
Yolo						
Yuba	6,105,758	0	6,105,758	3.7%	3.97%	8.99%
N. California	3,117,709,975	58,465,868	3,176,175,843	2.4%	3.72%	8.89%

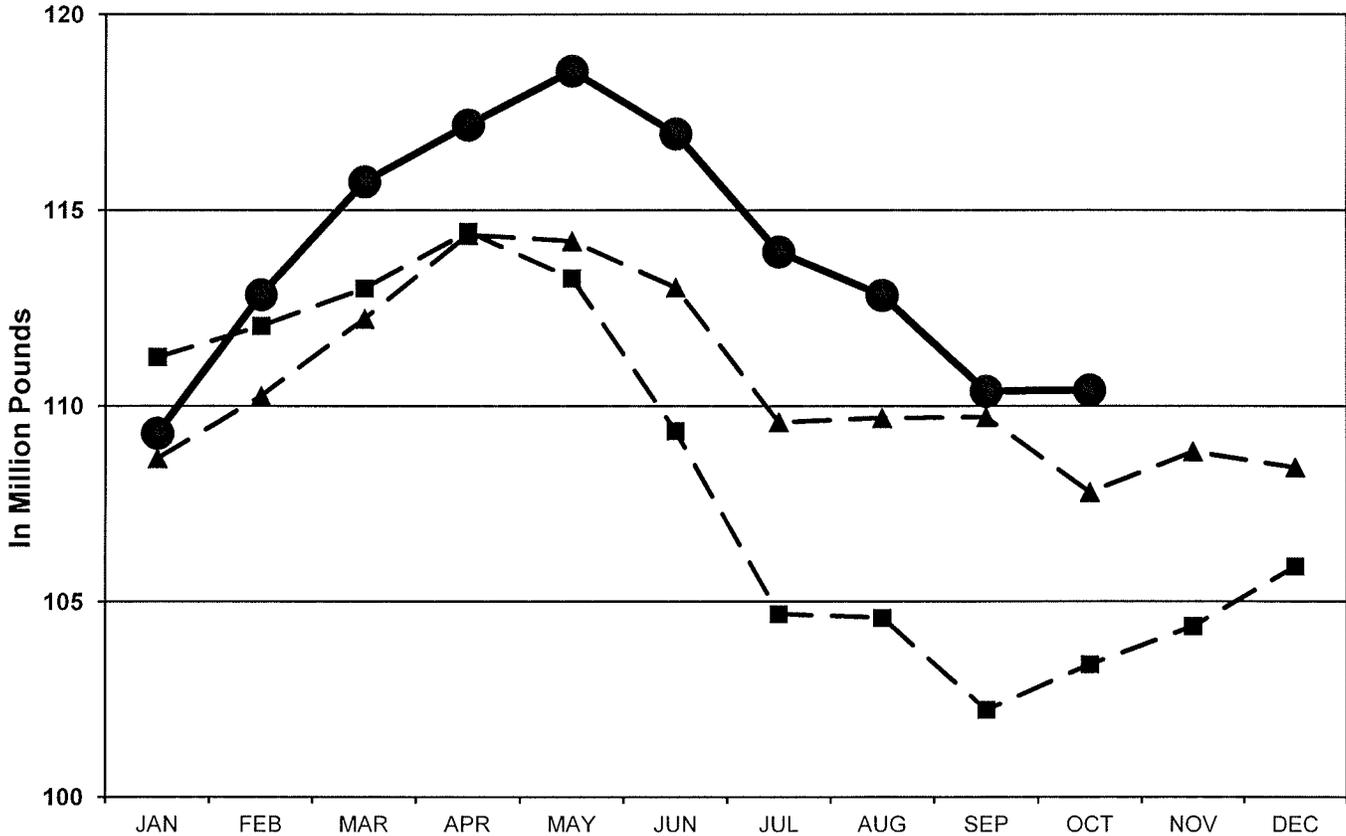
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹ October 2011

County and Region	Bulk Milk		Percent change from 2010	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Total			
Imperial	12,238,816	0	-10.9%	4.04%	9.00%
Los Angeles					
Orange					
Riverside	84,303,087	0	7.4%	3.62%	8.86%
San Bernardino	136,325,420	1,290,780	2.9%	3.60%	8.81%
San Diego	4,115,105	0	-6.5%	3.62%	8.79%
San Luis Obispo					
Santa Barbara					
Ventura					
S. California	245,068,642	1,290,780	3.0%	3.63%	8.84%
State Total	3,362,778,617	59,756,648	2.4%	3.72%	8.89%

¹ Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Santa Clara, Shasta, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2009, 2010, 2011



MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2010 - 2011**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2010	2011	2010	2011	2010	2011	2010	2011
January	10,332	10,107	7,854	7,266	5,839	6,044	51,632	52,335
February	9,523	9,129	6,876	8,361	5,917	7,160	46,502	46,820
March	10,479	10,114	9,068	9,856	8,622	9,767	46,852	50,601
April	10,178	9,069	9,244	7,698	10,296	7,541	43,516	52,381
May	9,795	9,798	10,209	9,131	10,171	7,596	44,402	53,130
June	9,507	9,255	9,932	9,988	10,067	10,120	39,629	46,261
July	9,705	9,203	9,228	9,233	8,877	9,486	38,988	46,204
August	10,316	10,100	9,738	8,714	10,752	9,626	35,969	44,138
September	10,266	9,756	10,563	8,241	9,176	7,448	35,848	43,914
October	10,314	9,969	10,868	9,428	6,801	6,953	41,664	47,198
November	10,438		10,341		4,945		43,475	
December	10,743		8,810		4,401		50,548	
Jan - Oct Total	100,415	96,500	93,579	87,916	86,516	81,742	425,003	482,982
Change from 2010		-3.9%		-6.1%		-5.5%		13.6%
2010 Total	121,595		112,730		95,862		519,026	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2010	2011	2010	2011	2010	2011	2010	2011
January	49,330	48,947	10,958	10,940	5,318	5,732	96,614	92,275
February	45,003	43,680	10,011	10,518	5,283	6,431	87,633	87,698
March	50,058	50,030	12,286	11,469	7,637	8,199	94,311	101,746
April	48,567	44,262	11,150	11,031	7,857	7,016	97,543	103,665
May	47,759	47,730	11,904	11,757	7,959	7,489	102,468	106,038
June	44,454	43,448	11,786	12,281	8,124	8,071	94,259	101,899
July	44,540	42,116	11,616	12,062	7,401	7,814	88,600	102,092
August	47,561	47,066	11,805	12,250	7,937	7,919	83,940	92,564
September	48,165	47,049	12,020	11,499	6,791	6,253	79,773	85,846
October	49,238	48,477	11,184	12,211	5,599	6,191	85,227	88,970
November	47,970		11,595		4,600		85,209	
December	48,894		10,971		3,855		93,425	
Jan - Oct Total	474,675	462,804	114,720	116,019	69,905	71,117	910,369	962,792
Change from 2010		-2.5%		1.1%		1.7%		5.8%
2010 Total	571,539		137,285		78,360		1,089,003	
Month	Fluid							
	2010	2011						
January	442,780	440,090						
February	405,816	393,653						
March	448,793	451,153						
April	436,795	399,359						
May	431,272	431,010						
June	400,548	392,496						
July	401,244	380,081						
August	429,398	424,487						
September	434,148	423,519						
October	442,849	434,179						
November	430,648							
December	439,167							
Jan - Oct Total	4,273,642	4,170,028						
Change from 2010		-2.4%						
2010 Total	5,143,457							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2010 - 2011**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2010	2011	2010	2011	2010	2011	2010	2011
January	40,364	48,669	27,383	27,380	88,639	97,041	116,021	124,421
February	35,538	43,162	24,734	24,727	79,622	89,906	104,356	114,632
March	41,086	48,013	27,383	27,375	88,724	100,976	116,107	128,351
April	39,814	47,328	26,498	26,494	86,551	97,523	113,048	124,017
May	40,965	49,044	27,373	27,375	88,169	101,324	115,542	128,699
June	40,135	46,420	26,494	26,491	82,776	95,552	109,270	122,043
July	41,867	46,825	27,382	27,386	81,284	93,565	108,666	120,952
August	43,419	48,111	27,376	27,386	82,819	93,303	110,194	120,689
September	43,013	45,795	26,487	26,503	82,379	88,651	108,866	115,154
October	42,049	47,965	27,369	27,375	84,326	94,138	111,695	121,513
November	43,306		26,494		86,011		112,505	
December	43,368		27,373		90,497		117,870	
Jan - Oct Total	408,251	471,333	268,478	268,492	845,286	951,980	1,113,764	1,220,472
Change from 2010		15.5%		0.0%		12.6%		9.6%
2010 Total	494,925		322,346		1,021,794		1,344,139	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2010	2011	2010	2011	2010	2011	2010	2011
January	111,507	131,007	66,768	66,757	206,960	222,145	273,728	288,902
February	101,632	120,409	60,311	60,307	189,251	208,430	249,562	268,736
March	117,239	133,396	66,767	66,761	214,763	238,080	281,531	304,841
April	112,940	131,651	64,619	64,620	213,439	233,006	278,058	297,626
May	116,912	138,855	66,763	66,776	220,239	245,093	287,001	311,869
June	115,441	130,293	64,627	64,616	209,437	231,375	274,064	295,991
July	121,059	133,125	66,794	66,793	206,422	230,417	273,215	297,209
August	123,096	135,584	66,767	66,788	207,571	228,596	274,338	295,383
September	119,972	129,591	64,596	64,629	202,124	215,609	266,720	280,238
October	119,488	135,881	66,749	66,752	203,987	224,978	270,736	291,730
November	117,898		64,600		202,671		267,271	
December	118,606		66,747		209,004		275,751	
Jan - Oct Total	1,159,284	1,319,793	654,760	654,797	2,074,194	2,277,727	2,728,954	2,932,525
Change from 2010		13.8%		0.0%		9.8%		7.5%
2010 Total	1,395,788		786,107		2,485,868		3,271,975	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2010 - 2011**

Month	Pool Milk		Grade A Milk Not Pooled ¹		Total Grade A Milk ²		Total Grade B Milk	
	2010	2011	2010	2011	2010	2011	2010	2011
January	3,086,476	3,244,196	106,665	85,760	3,193,141	3,329,957	175,499	58,465
February	2,824,771	3,025,881	97,227	79,063	2,921,998	3,104,945	165,204	54,547
March	3,184,064	3,436,566	109,341	88,251	3,293,405	3,524,818	185,666	62,723
April	3,142,869	3,364,808	106,648	90,503	3,249,518	3,455,312	181,635	59,881
May	3,241,407	3,522,929	108,906	88,018	3,350,312	3,610,947	190,301	64,175
June	3,106,906	3,358,196	102,723	89,078	3,209,629	3,447,274	181,094	61,107
July	3,112,991	3,387,064	103,863	82,650	3,216,853	3,469,714	180,367	62,364
August	3,116,893	3,353,561	105,548	83,213	3,222,441	3,436,774	178,073	60,749
September	3,015,171	3,172,926	105,273	81,624	3,120,444	3,254,550	171,035	56,743
October	3,056,728	3,280,425	109,545	82,354	3,166,273	3,362,779	175,532	59,757
November	2,992,831		103,193		3,096,024		169,214	
December	3,085,751		103,741		3,189,493		171,966	
Jan - Oct Total	30,888,275	33,146,553	1,055,739	850,516	31,944,014	33,997,068	1,784,405	600,511
Change from 2010		7.3%		-19.4%		6.4%		-66.3%
2010 Total	36,966,857		1,262,673		38,229,530		2,125,585	

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2010 - 2011**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2010	2011	2010	2011	2010	2011	2010	2011
January	3,368,639	3,388,422	51,449	59,819	35,943	37,013	3,384,145	3,411,228
February	3,087,202	3,159,492	45,403	56,336	31,504	34,447	3,101,101	3,181,380
March	3,479,071	3,587,541	51,642	54,403	37,305	38,382	3,493,407	3,603,563
April	3,431,153	3,515,192	51,160	55,210	35,658	41,942	3,446,655	3,528,460
May	3,540,613	3,675,122	55,344	57,445	35,239	38,190	3,560,718	3,694,378
June	3,390,723	3,508,381	54,245	58,077	34,182	40,768	3,410,786	3,525,690
July	3,397,220	3,532,078	56,979	63,420	35,078	34,460	3,419,121	3,561,037
August	3,400,514	3,497,523	53,727	58,676	35,655	35,597	3,418,586	3,520,602
September	3,291,480	3,311,293	50,399	53,365	36,883	35,883	3,304,995	3,328,775
October	3,341,805	3,422,535	54,100	56,049	39,503	36,030	3,356,402	3,442,555
November	3,265,238		53,852		41,416		3,277,673	
December	3,361,458		55,656		42,903		3,374,211	
Jan - Oct Total	33,728,419	34,597,579	524,448	572,800	356,952	372,712	33,895,915	34,797,667
Change from 2010		2.6%		9.2%		4.4%		2.7%
2010 Total	40,355,115		633,956		441,272		40,547,799	

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
November 2009 - October 2011**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
November	18,792	18,915	0.7%	23,464	24,134	2.9%	9,591	9,338	-2.6%
December	20,351	19,635	-3.5%	25,114	24,891	-0.9%	9,411	8,836	-6.1%
January	19,233	18,864	-1.9%	24,207	24,329	0.5%	9,679	9,558	-1.3%
February	17,357	16,987	-2.1%	21,960	22,158	0.9%	8,918	8,684	-2.6%
March	19,117	18,607	-2.7%	24,654	24,964	1.3%	10,031	9,849	-1.8%
April	18,795	17,509	-6.8%	24,147	23,637	-2.1%	9,669	8,889	-8.1%
May	18,755	17,705	-5.6%	23,941	23,992	0.2%	9,724	9,441	-2.9%
June	18,325	17,432	-4.9%	23,388	23,688	1.3%	8,296	7,780	-6.2%
July	18,676	17,708	-5.2%	23,355	24,021	2.9%	7,889	7,387	-6.4%
August	19,050	18,303	-3.9%	23,988	25,010	4.3%	8,739	8,235	-5.8%
September	18,383	17,425	-5.2%	23,260	24,018	3.3%	9,765	9,121	-6.6%
October	18,944	18,101	-4.4%	24,492	25,002	2.1%	10,009	9,561	-4.5%
Jan - Oct Total	186,635	178,641	-4.3%	237,392	240,819	1.4%	92,718	88,504	-4.5%
Nov - Oct Total	225,778	217,191	-3.8%	285,971	289,844	1.4%	111,721	106,678	-4.5%
2010 Total	225,185			286,418			110,892		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
November	9,802	9,905	1.0%	61,650	62,292	1.0%	1,611	1,716	6.6%
December	9,875	9,376	-5.1%	64,752	62,738	-3.1%	1,736	1,756	1.1%
January	10,229	10,341	1.1%	63,348	63,092	-0.4%	1,492	1,537	3.1%
February	9,750	9,594	-1.6%	57,985	57,423	-1.0%	1,471	1,503	2.2%
March	10,806	10,920	1.1%	64,608	64,341	-0.4%	1,653	1,685	2.0%
April	10,296	9,683	-6.0%	62,907	59,718	-5.1%	1,581	1,558	-1.4%
May	10,295	10,369	0.7%	62,715	61,507	-1.9%	1,561	1,505	-3.6%
June	8,660	8,575	-1.0%	58,669	57,475	-2.0%	1,470	1,523	3.6%
July	7,856	7,690	-2.1%	57,775	56,806	-1.7%	1,404	1,451	3.4%
August	8,731	9,089	4.1%	60,509	60,636	0.2%	1,478	1,528	3.4%
September	10,057	9,991	-0.7%	61,464	60,555	-1.5%	1,476	1,513	2.5%
October	10,714	10,244	-4.4%	64,159	62,908	-1.9%	1,512	1,607	6.2%
Jan - Oct Total	97,393	96,497	-0.9%	614,139	604,460	-1.6%	15,096	15,411	2.1%
Nov - Oct Total	117,071	115,777	-1.1%	740,540	729,490	-1.5%	18,442	18,883	2.4%
2010 Total	116,674			739,169			18,568		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change			
November	63,261	64,010	1.2%	1,793	1,798	0.3%			
December	66,489	64,495	-3.0%	1,701	1,878	10.4%			
January	64,841	64,631	-0.3%	1,741	1,824	4.8%			
February	59,456	58,928	-0.9%	1,621	1,633	0.7%			
March	66,262	66,029	-0.4%	1,785	1,714	-4.0%			
April	64,489	61,279	-5.0%	1,711	1,607	-6.1%			
May	64,277	63,016	-2.0%	1,590	1,639	3.1%			
June	60,141	59,001	-1.9%	1,710	1,567	-8.4%			
July	59,181	58,261	-1.6%	1,963	1,792	-8.7%			
August	61,988	62,168	0.3%	2,051	1,790	-12.8%			
September	62,943	62,072	-1.4%	1,820	1,610	-11.5%			
October	65,673	64,517	-1.8%	1,794	1,663	-7.3%			
Jan - Oct Total	629,251	619,900	-1.5%	17,786	16,838	-5.3%			
Nov - Oct Total	759,001	748,406	-1.4%	21,280	20,513	-3.6%			
2010 Total	757,756			21,462					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
November 2009 - October 2011**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
November	643	827	28.8%	708	962	35.8%	857	807	-5.8%
December	729	873	19.7%	782	974	24.5%	843	779	-7.6%
January	682	824	20.8%	756	994	31.4%	843	803	-4.8%
February	647	793	22.6%	731	1,073	46.8%	637	688	8.0%
March	734	897	22.3%	852	1,345	57.9%	824	705	-14.4%
April	733	840	14.6%	831	1,228	47.8%	748	656	-12.3%
May	713	834	17.0%	794	1,162	46.4%	715	665	-7.0%
June	702	864	23.0%	809	1,333	64.7%	750	661	-11.8%
July	696	807	15.9%	811	1,231	51.8%	808	629	-22.2%
August	806	934	16.0%	914	1,391	52.2%	765	686	-10.3%
September	870	929	6.7%	1,063	1,595	50.1%	809	691	-14.6%
October	852	903	5.9%	1,027	1,532	49.2%	792	704	-11.1%
Jan - Oct Total	7,434	8,624	16.0%	8,588	12,884	50.0%	7,690	6,887	-10.4%
Nov - Oct Total	8,806	10,324	17.2%	10,078	14,820	47.0%	9,391	8,473	-9.8%
2010 Total	9,134			10,523			9,276		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change			
November	481	602	25.2%	2,689	3,198	18.9%			
December	527	567	7.6%	2,882	3,193	10.8%			
January	521	601	15.4%	2,801	3,220	15.0%			
February	502	567	12.9%	2,517	3,121	24.0%			
March	590	637	7.9%	3,000	3,584	19.5%			
April	586	587	0.2%	2,898	3,311	14.3%			
May	524	582	11.2%	2,746	3,244	18.1%			
June	554	596	7.5%	2,815	3,454	22.7%			
July	565	549	-2.9%	2,880	3,215	11.6%			
August	586	634	8.2%	3,070	3,645	18.7%			
September	606	631	4.1%	3,347	3,845	14.9%			
October	596	620	4.1%	3,266	3,758	15.1%			
Jan - Oct Total	5,630	6,003	6.6%	29,341	34,398	17.2%			
Nov - Oct Total	6,638	7,173	8.1%	34,912	40,789	16.8%			
2010 Total	6,799			35,733					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
November 2009 - October 2011**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
November	49	56	14.2%	102	73	-28.3%	1,298	1,137	-12.4%
December	48	55	15.1%	109	75	-31.0%	1,043	973	-6.6%
January	46	53	16.2%	140	69	-50.3%	1,194	1,157	-3.1%
February	45	54	20.0%	133	69	-48.1%	1,175	1,092	-7.0%
March	51	62	21.2%	321	74	-76.9%	1,263	1,197	-5.2%
April	52	58	10.5%	369	72	-80.4%	1,219	1,024	-16.0%
May	47	58	22.9%	430	69	-83.9%	1,174	1,134	-3.4%
June	49	54	8.9%	552	66	-88.1%	830	669	-19.5%
July	50	54	8.4%	138	65	-53.0%	720	585	-18.8%
August	54	67	22.4%	105	64	-39.0%	945	636	-32.7%
September	55	67	21.8%	101	65	-35.3%	1,287	694	-46.0%
October	57	67	17.4%	77	73	-5.3%	1,290	746	-42.2%
Jan - Oct Total	509	595	17.0%	2,365	687	-71.0%	11,097	8,934	-19.5%
Nov - Oct Total	606	706	16.6%	2,576	835	-67.6%	13,438	11,045	-17.8%
2010 Total	620			2,513			13,207		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change			
November	1,927	2,022	5.0%	3,376	3,288	-2.6%			
December	1,616	1,530	-5.3%	2,815	2,633	-6.5%			
January	2,125	2,365	11.3%	3,504	3,644	4.0%			
February	2,171	2,322	7.0%	3,523	3,538	0.4%			
March	2,466	2,817	14.2%	4,102	4,150	1.2%			
April	2,222	2,079	-6.4%	3,862	3,233	-16.3%			
May	2,420	2,694	11.3%	4,072	3,956	-2.8%			
June	1,158	1,220	5.4%	2,589	2,008	-22.4%			
July	339	306	-9.7%	1,248	1,011	-19.0%			
August	1,094	1,358	24.1%	2,199	2,124	-3.4%			
September	2,414	2,460	1.9%	3,856	3,287	-14.8%			
October	2,669	2,487	-6.8%	4,093	3,373	-17.6%			
Jan - Oct Total	19,077	20,108	5.4%	33,048	30,325	-8.2%			
Nov - Oct Total	22,619	23,660	4.6%	39,239	36,246	-7.6%			
2010 Total	22,629			38,970					

¹ Reported by California plants only.

² Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
October 2009, October 2010, October 2011

Products and Marketing Areas	Sales			Change to October 2011 from	
	October 2009	October 2010	October 2011	October 2009	October 2010
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	8,516,512	7,689,637	7,582,580	-11.0%	-1.4%
S. California	12,164,900	11,254,076	10,518,554	-13.5%	-6.5%
State Total	20,681,412	18,943,713	18,101,134	-12.5%	-4.4%
Reduced Fat Milk					
N. California	10,019,134	9,922,392	10,710,056	6.9%	7.9%
S. California	14,694,515	14,569,756	14,292,048	-2.7%	-1.9%
State Total	24,713,649	24,492,148	25,002,104	1.2%	2.1%
Lowfat/Light Milk					
N. California	5,265,520	4,942,575	4,330,460	-17.8%	-12.4%
S. California	5,338,071	5,066,113	5,230,266	-2.0%	3.2%
State Total	10,603,591	10,008,688	9,560,726	-9.8%	-4.5%
Skim/Nonfat/Fat free Milk					
N. California	4,364,251	4,294,737	4,579,402	4.9%	6.6%
S. California	6,666,181	6,419,262	5,664,178	-15.0%	-11.8%
State Total	11,030,432	10,713,999	10,243,580	-7.1%	-4.4%
Beverage Milk Totals					
N. California	28,165,417	26,849,341	27,202,498	-3.4%	1.3%
S. California	38,863,667	37,309,207	35,705,046	-8.1%	-4.3%
State Total	67,029,084	64,158,548	62,907,544	-6.1%	-1.9%
Half - And - Half					
N. California	741,303	644,038	758,107	2.3%	17.7%
S. California	832,582	868,287	848,419	1.9%	-2.3%
State Total	1,573,885	1,512,325	1,606,526	2.1%	6.2%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2010 - 2011**

Month	Creamed Cottage Cheese (P)			Lowfat Cottage Cheese (P)			Nonfat Cottage Cheese (P)		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	1,959	1,906	-2.7%	4,314	4,649	7.8%	763	699	-8.4%
February	1,844	1,884	2.2%	4,221	4,319	2.3%	651	726	11.5%
March	2,274	2,276	0.1%	5,263	5,399	2.6%	790	759	-3.9%
April	1,961	1,913	-2.4%	4,767	5,087	6.7%	740	639	-13.6%
May	1,904	2,176	14.2%	4,531	6,432	42.0%	703	815	15.9%
June	2,185	2,339	7.1%	5,282	7,514	42.2%	797	850	6.7%
July	2,136	2,227	4.3%	5,051	5,589	10.7%	740	638	-13.8%
August	1,899	2,005	5.6%	4,193	5,177	23.5%	668	738	10.5%
September	1,992	1,936	-2.8%	4,638	5,665	22.1%	681	702	3.1%
October	1,732	1,774	2.4%	3,880	5,525	42.4%	664	721	8.6%
November	1,919			4,139			615		
December	1,843			4,224			613		
Jan - Oct Total	19,885	20,436	2.8%	46,140	55,357	20.0%	7,198	7,288	1.3%
2010 Total	23,648			54,503			8,426		
Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) 1		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	7,103	7,325	3.1%	1,615	1,610	-0.3%	1,430	1,662	16.2%
February	6,781	7,014	3.4%	1,511	1,601	5.9%	1,328	1,852	39.5%
March	8,391	8,561	2.0%	1,959	1,852	-5.4%	1,849	2,489	34.6%
April	7,568	7,744	2.3%	1,688	1,775	5.2%	2,254	2,011	-10.8%
May	7,214	9,518	31.9%	1,715	1,891	10.3%	2,345	2,132	-9.1%
June	8,337	10,820	29.8%	1,711	2,041	19.3%	2,249	2,697	19.9%
July	7,995	8,537	6.8%	1,613	1,724	6.9%	2,194	2,390	8.9%
August	6,841	8,033	17.4%	1,634	1,821	11.4%	2,280	2,132	-6.5%
September	7,399	8,408	13.6%	1,681	1,653	-1.6%	2,334	2,299	-1.5%
October	6,346	8,108	27.8%	1,604	1,722	7.4%	2,285	2,492	9.1%
November	6,747			1,954			2,235		
December	6,752			1,883			2,071		
Jan - Oct Total	73,976	84,069	13.6%	16,730	17,691	5.7%	20,547	22,158	7.8%
2010 Total	87,475			20,567			24,854		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	771	672	-12.8%	52,628	54,729	4.0%	2,893	3,067	6.0%
February	767	760	-0.9%	47,411	54,679	15.3%	2,826	2,826	0.0%
March	843	761	-9.7%	63,993	58,159	-9.1%	3,409	3,375	-1.0%
April	842	652	-22.6%	54,669	50,163	-8.2%	3,508	3,560	1.5%
May	827	742	-10.3%	55,842	50,587	-9.4%	3,922	3,447	-12.1%
June	888	647	-27.2%	60,226	52,789	-12.3%	3,890	3,542	-8.9%
July	881	623	-29.3%	54,428	51,894	-4.7%	3,633	3,564	-1.9%
August	805	672	-16.5%	54,848	58,528	6.7%	4,153	4,062	-2.2%
September	812	678	-16.5%	60,356	54,850	-9.1%	3,783	3,400	-10.1%
October	833	681	-18.2%	49,313	51,671	4.8%	3,541	3,954	11.7%
November	866			46,967			3,763		
December	704			48,305			3,586		
Jan - Oct Total	8,269	6,888	-16.7%	553,714	538,048	-2.8%	35,557	34,795	-2.1%
2010 Total	9,839			648,986			42,906		

1 Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons 1/
2010 - 2011**

Month	Ice Cream			Ice Milk 2/			Sherbet		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	9,025	10,498	16.3%	1,086	1,096	1.0%	195	218	12.3%
February	10,123	11,234	11.0%	1,314	1,210	-7.9%	199	222	11.6%
March	13,600	11,836	-13.0%	1,847	1,552	-16.0%	447	361	-19.3%
April	13,785	12,046	-12.6%	1,852	1,650	-10.9%	516	289	-43.9%
May	13,342	11,905	-10.8%	1,671	1,713	2.5%	476	475	-0.1%
June	14,490	12,396	-14.5%	1,969	1,804	-8.4%	517	356	-31.2%
July	13,767	13,675	-0.7%	1,978	1,814	-8.3%	426	319	-25.2%
August	11,882	15,170	27.7%	1,762	1,679	-4.7%	442	424	-4.1%
September	13,087	12,989	-0.8%	1,449	1,410	-2.7%	290	260	-10.5%
October	9,251	11,418	23.4%	1,330	1,238	-6.9%	286	233	-18.6%
November	7,686			1,214			125		
December	6,536			1,031			198		
Jan - Oct Total	122,354	123,166	0.7%	16,257	15,165	-6.7%	3,794	3,157	-16.8%
2010 Total	136,576			18,502			4,117		
Month	Frozen Yogurt 3/			Total Frozen Products					
	2010	2011	% Change	2010	2011	% Change			
January	*	*	*	10,888	12,441	14.3%			
February	*	*	*	12,369	13,674	10.6%			
March	*	*	*	16,981	15,005	-11.6%			
April	*	*	*	17,191	14,903	-13.3%			
May	*	*	*	16,625	15,066	-9.4%			
June	*	*	*	18,132	15,686	-13.5%			
July	*	*	*	17,213	16,815	-2.3%			
August	*	*	*	15,161	18,718	23.5%			
September	*	*	*	15,845	15,489	-2.2%			
October	*	*	*	11,568	13,628	17.8%			
November	*			9,741					
December	*			8,304					
Jan - Oct Total	*	*	*	151,973	151,424	-0.4%			
2010 Total	9,754			170,019					

1/ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

2/ Includes light dairy dessert and nonfat ice cream.

3/ Includes nonfat and reduced fat yogurts.

* Data cannot be published due to confidentiality rules.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2010 - 2011**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	54,654	53,996	-1.2%	72,447	61,477	-15.1%	17,131	26,423	54.2%
February	49,362	49,751	0.8%	64,686	53,446	-17.4%	17,276	27,647	60.0%
March	51,837	55,985	8.0%	74,117	66,908	-9.7%	17,728	29,699	67.5%
April	48,323	54,705	13.2%	84,449	76,300	-9.6%	8,550	18,588	117.4%
May	47,598	56,275	18.2%	84,862	74,130	-12.6%	7,943	25,850	225.5%
June	44,274	51,776	16.9%	70,284	72,000	2.4%	19,433	25,400	30.7%
July	41,646	47,366	13.7%	68,034	64,096	-5.8%	12,810	29,013	126.5%
August	39,206	46,244	18.0%	74,252	61,333	-17.4%	3,843	26,768	596.5%
September	39,457	45,582	15.5%	69,676	55,692	-20.1%	3,884	25,145	547.3%
October	42,395	50,198	18.4%	69,059	54,001	-21.8%	6,276	28,276	350.5%
November	44,720			72,796			5,611		
December	53,624			72,699			11,512		
Jan - Oct Total	458,751	511,877	11.6%	731,865	639,383	-12.6%	114,876	262,809	128.8%
2010 Total	557,095			877,360			131,999		
Month	Condensed & Evap. Milk ²								
	2010	2011	% Change						
January	74,907	81,287	8.5%						
February	71,841	83,500	16.2%						
March	79,769	99,251	24.4%						
April	82,351	98,021	19.0%						
May	88,898	97,394	9.6%						
June	91,880	94,852	3.2%						
July	94,868	93,364	-1.6%						
August	106,214	91,566	-13.8%						
September	100,556	83,394	-17.1%						
October	98,770	87,628	-11.3%						
November	85,493								
December	73,953								
Jan - Oct Total	890,054	910,257	2.3%						
2010 Total	1,049,500								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2010 - 2011**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	23,493	20,307	-13.6%	29,671	29,821	0.5%	97,658	111,618	14.3%
February	19,797	20,099	1.5%	27,068	24,875	-8.1%	90,194	101,348	12.4%
March	22,425	25,254	12.6%	30,538	25,280	-17.2%	104,772	112,701	7.6%
April	24,260	22,963	-5.3%	27,065	26,917	-0.5%	102,805	105,952	3.1%
May	23,478	22,924	-2.4%	29,226	28,322	-3.1%	104,870	114,440	9.1%
June	19,921	21,465	7.7%	31,788	27,473	-13.6%	102,260	105,176	2.9%
July	25,116	23,178	-7.7%	27,313	26,412	-3.3%	106,246	105,760	-0.5%
August	24,048	22,627	-5.9%	27,548	27,783	0.9%	110,385	107,209	-2.9%
September	24,259	21,983	-9.4%	23,703	25,243	6.5%	108,802	104,588	-3.9%
October	22,372	26,293	17.5%	27,172	24,481	-9.9%	107,504	108,441	0.9%
November	22,638			26,396			110,630		
December	23,226			27,808			110,872		
Jan - Oct Total	229,170	227,092	-0.9%	281,092	266,606	-5.2%	1,035,497	1,077,233	4.0%
2010 Total	275,034			335,296			1,256,999		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	3,296	3,754	13.9%	*	*	-42.1%	8,946	9,128	2.0%
February	3,887	4,080	4.9%	*	*	3.3%	9,307	8,934	-4.0%
March	4,647	4,323	-7.0%	*	*	-11.5%	10,757	10,172	-5.4%
April	4,663	4,561	-2.2%	*	*	-51.8%	9,525	8,988	-5.6%
May	4,642	4,832	4.1%	*	*	2.2%	8,897	9,943	11.8%
June	4,296	4,354	1.4%	*	*	-4.6%	9,494	9,090	-4.3%
July	4,367	4,421	1.2%	*	*	-14.9%	9,684	9,013	-6.9%
August	4,604	4,324	-6.1%	*	*	-48.1%	9,791	10,043	2.6%
September	4,643	4,843	4.3%	*	*	-47.6%	10,022	9,536	-4.8%
October	4,148	4,711	13.6%	*	*	1.3%	8,726	9,090	4.2%
November	4,185			*			8,862		
December	3,507			*			8,995		
Jan - Oct Total	43,194	44,203	2.3%	52,302	41,578	-20.5%	95,148	93,938	-1.3%
2010 Total	50,887			60,767			113,006		
Month	Other Cheeses 1/			Total Cheese					
	2010	2011	% Change	2010	2011	% Change			
January	6,711	10,957	63.3%	175,568	188,999	7.6%			
February	5,594	6,748	20.6%	161,803	172,330	6.5%			
March	7,253	9,733	34.2%	186,854	193,135	3.4%			
April	7,120	11,667	63.9%	180,664	183,783	1.7%			
May	7,439	10,632	42.9%	184,124	196,939	7.0%			
June	7,362	11,169	51.7%	181,740	185,068	1.8%			
July	10,444	10,047	-3.8%	188,497	183,346	-2.7%			
August	8,874	12,666	42.7%	190,099	187,237	-1.5%			
September	9,684	11,982	23.7%	186,181	181,053	-2.8%			
October	8,451	11,706	38.5%	182,880	189,330	3.5%			
November	12,728			189,091					
December	10,499			190,401					
Jan - Oct Total	78,932	107,307	35.9%	1,818,411	1,861,220	2.4%			
2010 Total	102,158			2,197,903					

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2010 - 2011**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	*	*	8.2%	9,466	8,732	-7.8%	61,864	61,446	-0.7%
February	*	*	19.3%	8,344	7,809	-6.4%	57,492	59,416	3.3%
March	*	*	-1.6%	9,181	8,850	-3.6%	64,310	67,202	4.5%
April	*	*	19.3%	9,477	8,329	-12.1%	63,887	65,280	2.2%
May	*	*	9.6%	8,929	8,681	-2.8%	63,794	74,473	16.7%
June	*	*	4.8%	8,875	8,242	-7.1%	67,197	72,010	7.2%
July	*	*	-10.4%	9,266	8,479	-8.5%	64,794	71,166	9.8%
August	*	*	10.0%	8,565	8,328	-2.8%	68,682	74,673	8.7%
September	*	*	2.8%	9,082	8,474	-6.7%	70,806	68,878	-2.7%
October	*	*	18.5%	8,772	9,097	3.7%	62,299	71,590	14.9%
November	*			7,995			61,915		
December	*			8,597			61,662		
Jan - Oct Total	66,624	71,479	7.3%	89,956	85,020	-5.5%	645,124	686,134	6.4%
2010 Total	79,871			106,549			768,701		

Month	Lactose Powders (Human and Animal)		
	2010	2011	% Change
January	20,985	26,526	26.4%
February	20,747	24,415	17.7%
March	23,591	28,024	18.8%
April	23,403	27,047	15.6%
May	24,662	29,041	17.8%
June	25,785	28,468	10.4%
July	26,980	28,908	7.1%
August	26,938	28,241	4.8%
September	26,306	27,489	4.5%
October	24,707	27,516	11.4%
November	26,545		
December	26,947		
Jan - Oct Total	244,104	275,675	12.9%
2010 Total	297,596		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2010 - 2011

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2010	2011	2010	2011	2010	2011	2010	2011
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,193,141	3,329,957	3.76%	3.84%	8.86%	8.90%	\$14.44	\$15.68
February	2,921,998	3,104,945	3.70%	3.79%	8.83%	8.87%	\$13.92	\$17.93
March	3,293,405	3,524,818	3.65%	3.74%	8.83%	8.86%	\$13.15	\$18.38
April	3,249,518	3,455,312	3.60%	3.69%	8.84%	8.84%	\$13.28	\$17.92
May	3,350,312	3,610,947	3.56%	3.65%	8.84%	8.84%	\$13.57	\$18.13
June	3,209,629	3,447,274	3.52%	3.64%	8.81%	8.81%	\$13.99	\$20.30
July	3,216,853	3,469,714	3.49%	3.57%	8.77%	8.77%	\$14.70	\$20.16
August	3,222,441	3,436,774	3.54%	3.60%	8.79%	8.80%	\$15.41	\$20.27
September	3,120,444	3,254,550	3.61%	3.63%	8.84%	8.83%	\$16.34	\$18.99
October	3,166,273	3,362,779	3.66%	3.71%	8.85%	8.88%	\$16.86	\$18.23
November	3,096,024		3.76%		8.92%		\$15.92	
December	3,189,493		3.82%		8.93%		\$14.91	
Jan - Oct Total/Avg	31,944,014	33,997,068	3.61%	3.69%	8.83%	8.84%	\$14.57	\$18.60
2010 Total/Avg	38,229,530		3.64%		8.84%		\$14.71	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2010 - 2011

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2010	2011	2010	2011	2010	2011	2010	2011
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	175,499	58,465	4.24%	4.58%	9.08%	9.20%	\$14.14	\$15.11
February	165,204	54,547	4.17%	4.46%	9.03%	9.17%	\$14.20	\$19.61
March	185,666	62,723	4.12%	4.42%	9.04%	9.16%	\$12.31	\$19.33
April	181,635	59,881	4.08%	4.37%	9.05%	9.15%	\$13.52	\$16.64
May	190,301	64,175	4.07%	4.32%	9.05%	9.12%	\$13.63	\$16.96
June	181,094	61,107	3.99%	4.28%	9.03%	9.10%	\$13.31	\$21.17
July	180,367	62,364	3.95%	4.18%	8.99%	9.03%	\$14.46	\$21.33
August	178,073	60,749	4.00%	4.18%	9.03%	9.07%	\$15.72	\$20.60
September	171,035	56,743	4.08%	4.24%	9.08%	9.10%	\$17.21	\$18.31
October	175,532	59,757	4.13%	4.33%	9.10%	9.15%	\$17.52	\$17.89
November	169,214		4.27%		9.19%		\$15.13	
December	171,966		4.34%		9.20%		\$14.01	
Jan - Oct Total/Avg	1,784,405	600,511	4.08%	4.34%	9.05%	9.13%	\$14.60	\$18.70
2010 Total/Avg	2,125,585		4.12%		9.07%		\$14.60	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
October 2010, August 2011, September 2011, October 2011**

Receipts and Usage	2010 October	2011 August	2011 September	2011 October	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	882,870	883,428	883,429	883,060	0.0%
Base	3,432	3,469	3,405	3,492	1.7%
Overbase	2,716,765	3,006,299	2,951,641	3,033,214	11.6%
Other Source Milk	0	0	0	0	
Daily Average	3,603,066	3,893,196	3,838,475	3,919,765	8.8%
Usage: Class 1	332,698	325,807	325,184	321,580	-3.3%
Class 2	350,568	281,083	274,700	304,139	-13.2%
Class 3	219,379	310,532	248,275	224,276	2.2%
Class 4a	1,343,991	1,423,798	1,463,802	1,522,525	13.3%
Class 4b	1,356,432	1,551,976	1,526,514	1,547,245	14.1%
Daily Average	3,603,066	3,893,196	3,838,475	3,919,765	8.8%
Solids-not-fat					
Receipts: Quota	2,153,198	2,154,443	2,154,297	2,153,298	0.0%
Base	6,901	6,958	6,990	7,000	1.4%
Overbase	6,573,326	7,367,092	7,179,977	7,250,344	10.3%
Other Source Milk	0	0	0	0	
Daily Average	8,733,425	9,528,493	9,341,264	9,410,642	7.8%
Usage: Class 1	1,588,322	1,518,263	1,568,308	1,563,778	-1.5%
Class 2	360,761	395,161	383,296	393,899	9.2%
Class 3	180,621	255,450	208,449	199,713	10.6%
Class 4a	2,749,273	2,985,925	2,861,522	2,869,994	4.4%
Class 4b	3,854,447	4,373,693	4,319,689	4,383,258	13.7%
Daily Average	8,733,425	9,528,493	9,341,264	9,410,642	7.8%
Class 1 (Daily Average)	14,285,465	13,693,135	14,117,310	14,005,778	-2.0%

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	37.7%	36.9%	36.8%	36.4%	-1.3%
Solids-not-fat	73.8%	70.5%	72.8%	72.6%	-1.2%

Announced Pool Prices, October 2011			
Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota ⁵	\$1.971	\$1.380	\$18.91
Base	\$1.971	\$1.185	\$17.21
Overbase	\$1.971	\$1.185	\$17.21

¹ Daily totals may not agree due to rounding.

² Based on handler reports of pool milk receipts and utilization.

³ Percent change from October 2010.

⁴ Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

⁵ Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices^{1/} for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and
Pool Prices for Quota, Overbase^{2/} and Blend, September 2007 - December 2011

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend ^{3/}	Class III
<i>Dollars per Hundredweight</i>													
September	2007	22.83	23.10	19.13	19.36	19.08	19.09	21.62	19.34	21.69	19.99	20.72	20.07
October		23.54	23.81	22.10	22.34	22.05	22.06	21.32	17.65	21.16	19.46	20.46	18.70
November		23.54	23.43	22.10	22.34	22.05	22.06	20.66	19.75	21.93	20.23	21.23	19.22
December		22.99	23.26	21.68	21.91	21.63	21.64	19.14	18.58	20.79	19.09	20.23	20.60
January	2008	22.96	23.23	21.68	21.91	21.63	21.64	16.40	16.91	19.14	17.44	18.49	19.32
February		21.71	21.98	18.46	18.69	18.41	18.42	14.28	17.54	18.42	16.72	17.67	17.03
March		18.90	19.17	18.46	18.69	18.41	18.42	14.36	16.94	17.71	16.01	16.82	18.00
April		19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62	16.76
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47	18.18
June		20.23	20.50	15.44	15.67	15.39	15.40	15.61	19.12	19.12	17.42	18.03	20.25
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88	18.24
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90	17.32
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91	16.28
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34	17.06
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20	15.51
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39	15.28
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29	10.78
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35	9.31
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55	10.44
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52	10.78
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31	9.84
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16	9.97
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07	20.07	19.35	21.24	19.54	20.21	21.39
August		23.24	23.51	20.85	21.09	20.80	20.80	20.23	18.60	21.23	19.53	20.32	21.67
September		23.56	23.84	20.85	21.09	20.80	20.80	19.29	16.33	19.87	18.17	19.00	19.07
October		21.50	21.77	20.18	20.42	20.13	20.13	18.29	15.78	18.91	17.21	18.28	18.03
November		20.26	20.54	20.18	20.42	20.13	20.13						
December		20.67	20.94										

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk Pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used in the Calculation of the California Class 4a and 4b Prices ^{1/} January 2010 - December 2011

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ^{2/}		California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2010	2011	2010	2011
	2010	2011	2010	2011				
<i>Dollars Per Pound</i>								
January	1.3871	1.9323	1.4462	1.4308			1.1598	1.2221
February	1.3555	2.0710	1.4691	1.8689			1.0697	1.3149
March	1.4559	2.0930	1.2883	1.8529			1.0213	1.4409
April	1.5239	1.9971	1.4144	1.6136			1.0750	1.5317
May	1.5947	2.0518	1.4231	1.6526			1.0936	1.5612
June	1.6139	2.1325	1.4065	2.0542			1.2345	1.6199
July	1.7643	2.0330	1.5189	2.1100			1.2041	1.5852
August	1.9153	2.0868	1.6191	2.0360			1.1387	1.5775
September	2.2170	1.9443	1.7260	1.7716		0.6078	1.0984	1.5570
October	2.1990	1.8055	1.7436	1.7184		0.6300	1.1118	1.5095
November	2.0123		1.4942				1.1662	
December	1.6154		1.4058				1.1667	

^{1/} All commodity prices are for the 26th of the prior month to the 25th of the current month.

When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

^{2/} Simple average of the mostly price as reported by "Dairy Market News."

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price ¹ January 2010 - December 2011

Month	Chicago Mercantile Exchange				Dairy Market News Western Dry Whey ¹		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices ²	
	Grade AA Butter		Block Cheddar Cheese		2010	2011	2010	2011	2010	2011
	2010	2011	2010	2011						
<i>Dollars Per Pound</i>										
January	1.3303	1.7798	1.4492	1.3434	0.4044	0.3988	1.2775	1.1470	16.5904	17.3543
February	1.3446	2.1000	1.5033	1.7952	0.4050	0.4181	1.0757	1.2648	16.5674	19.7137
March	1.4453	2.0967	1.3089	2.0081	0.4044	0.4775	1.0192	1.3875	14.8486	22.1380
April	1.4943	1.9993	1.4288	1.6115	0.4000	0.4856	1.0409	1.5067	15.8487	21.3743
May	1.6009	2.0618	1.3834	1.6284	0.3981	0.4963	1.0952	1.5358	16.1567	21.8874
June	1.5711	2.1434	1.4186	1.9932	0.3950	0.5306	1.2792	1.6081	17.6164	22.8528
July	1.7447	2.0328	1.4564	2.1219	0.3863	0.5606	1.2165	1.6025	17.8055	23.7180
August	1.8346	2.0902	1.6046	2.1390	0.3788	0.5838	1.1520	1.5706	17.6275	24.0356
September	2.2107	2.0288	1.7123	1.7895	0.3725	0.6056	1.1183	1.5618	18.9169	21.9727
October	2.2145	1.7634	1.7613	1.7309	0.3800	0.6263	1.1103	1.5480	19.1857	20.7392
November	2.1075	1.8444	1.5406	1.8206	0.3875	0.6344	1.1501	1.4922	18.7573	21.1424
December	1.5848		1.4758		0.3925		1.1924		16.9263	

¹ All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

² Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter plus 8.7 times California Nonfat Dry Milk.

Milk Production Cost Comparison Summary for California, by Quarter, 2010-2011

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011
	<i>Dollars per Hundredweight</i>									
1st Quarter										
Total Costs	\$19.02	\$19.99	\$13.60	\$14.73	\$13.26	\$14.62	\$12.81	\$14.86	\$13.48	\$14.79
Total Costs & Allowances*	\$20.86	\$21.92	\$15.11	\$16.29	\$14.78	\$16.18	\$14.49	\$16.56	\$15.02	\$16.37
2nd Quarter										
Total Costs	\$16.54	\$18.75	\$13.17	\$15.16	\$12.81	\$15.11	\$12.20	\$15.08	\$12.98	\$15.21
Total Costs & Allowances*	\$18.30	\$20.67	\$14.59	\$16.73	\$14.25	\$16.68	\$13.75	\$16.76	\$14.43	\$16.79
3rd Quarter										
Total Costs	\$16.73		\$13.75		\$13.57		\$12.74		\$13.65	
Total Costs & Allowances*	\$18.47		\$15.20		\$15.06		\$14.29		\$15.13	
4th Quarter										
Total Costs	\$19.15		\$14.83		\$14.71		\$14.06		\$14.81	
Total Costs & Allowances*	\$21.00		\$16.33		\$16.24		\$15.65		\$16.34	

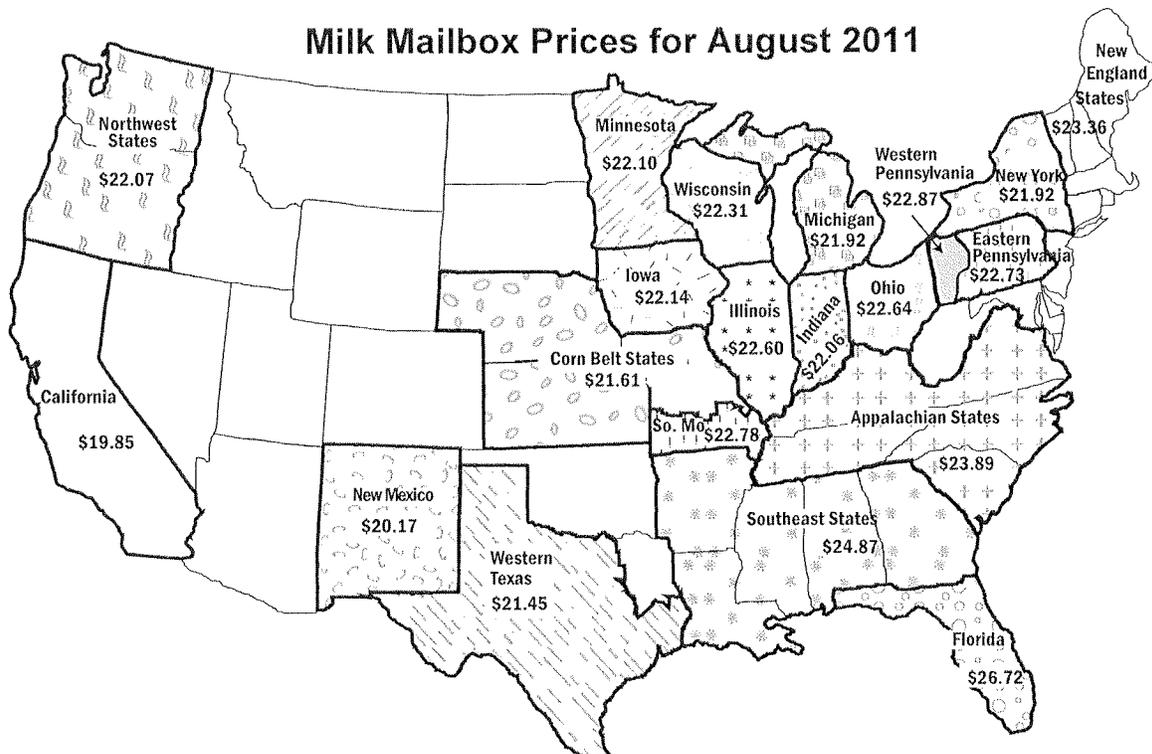
* Includes an allowance for management and a return on investment

Milk Mailbox Prices in Dollars per Hundredweight

	February '11	March	April	May	June	July	August
California ¹	\$17.50	\$18.00	\$17.51	\$17.72	\$19.80	\$19.67	\$19.85
USDA ²	\$18.93	\$20.50	\$19.66	\$19.58	\$20.88	\$21.74	\$22.25

¹ California mailbox price calculated by CDFA.

² All federal milk market order weighted average, as calculated by USDA.



In August 2011, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$22.25 per cwt., up \$.50 from the previous month's revised average, and up \$5.65 from August 2010. The component tests of producer milk in August 2011 were: butterfat, 3.56%; protein, 2.98%; and other solids, 5.71%. On an individual reporting area basis, mailbox prices increased from the previous month in all Federal milk order reporting areas. Mailbox prices in August 2011 ranged from \$26.72 in Florida to \$20.17 in New Mexico.

Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets

December 2009 through December 2011

Month	Year	Class 1 Farm Price ^{1/}				Average Whole Milk Retail Price Collected by AC Nielsen ^{2/}				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
		<i>Dollars Per Gallon</i>								
December	2009	1.40	1.40	1.40	1.41	2.81	2.85	2.62	2.17	2.31
January	2010	1.59	1.49	1.49	1.50	2.94	2.98	2.54	2.17	2.27
February		1.44	1.48	1.48	1.48	2.94	2.96	2.55	2.19	2.42
March		1.44	1.44	1.44	1.44	2.94	2.95	2.50	2.13	2.43
April		1.26	1.34	1.34	1.34	2.85	2.86	2.44	2.13	2.43
May		1.35	1.39	1.39	1.39	2.82	2.85	2.41	2.02	2.30
June		1.37	1.52	1.52	1.52	2.91	2.99	2.50	2.14	2.38
July		1.50	1.55	1.55	1.55	2.99	3.06	2.55	2.14	2.44
August		1.51	1.56	1.56	1.56	2.99	3.04	2.57	2.10	2.56
September		1.50	1.53	1.53	1.54	2.99	3.06	2.60	2.19	2.55
October		1.61	1.63	1.63	1.63	3.08	3.15	2.68	2.23	2.55
November		1.63	1.68	1.68	1.69	3.14	3.21	2.75	2.08	2.61
December		1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June		1.86	1.95	1.95	1.95	3.44	3.55	3.18	2.36	2.91
July		1.95	2.01	2.01	2.01	3.50	3.60	3.24	2.37	2.97
August		2.02	2.04	2.04	2.05	3.52	3.65	3.29	2.40	2.91
September		2.05	2.07	2.07	2.08	3.57	3.72	3.35	2.56	2.91
October ^{3/}		1.87	1.88	1.88	1.89	3.59	3.73	3.31	2.60	2.88
November		1.77	1.79	1.79	1.79					
December		1.80	1.79	1.79	1.79					

Month	Year	Class 1 Farm Price ^{1/}				Average Whole Milk Retail Price Collected by AC Nielsen ^{2/}				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
		<i>Dollars Per Gallon</i>								
December	2009	1.38	1.37	1.32	1.42	3.09	3.15	2.25	2.43	2.56
January	2010	1.57	1.46	1.41	1.51	3.16	3.24	2.11	2.36	2.55
February		1.42	1.44	1.40	1.50	2.94	3.02	2.33	2.43	2.69
March		1.41	1.40	1.35	1.45	2.84	2.93	2.30	2.66	2.78
April		1.24	1.30	1.26	1.36	2.75	2.84	2.34	2.63	2.68
May		1.32	1.35	1.31	1.41	2.77	2.89	2.25	2.43	2.58
June		1.35	1.48	1.43	1.53	2.82	2.97	2.33	2.65	2.75
July		1.47	1.51	1.47	1.57	2.94	3.07	2.31	2.61	2.80
August		1.49	1.52	1.48	1.58	2.95	3.10	2.31	2.50	2.67
September		1.47	1.50	1.45	1.55	2.93	3.13	2.31	2.49	2.64
October		1.59	1.59	1.55	1.64	3.02	3.25	2.32	2.49	2.73
November		1.61	1.65	1.60	1.70	3.07	3.26	2.42	2.48	2.72
December		1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June		1.84	1.91	1.87	1.97	3.49	3.73	2.72	2.98	3.01
July		1.92	1.97	1.93	2.03	3.58	3.84	2.75	3.01	3.03
August		2.00	2.01	1.96	2.06	3.70	3.93	2.77	3.09	3.04
September		2.03	2.04	1.99	2.09	3.72	3.95	2.89	3.15	3.06
October ^{3/}		1.85	1.85	1.80	1.90	3.74	3.95	2.90	3.11	3.02
November		1.74	1.75	1.71	1.81					
December		1.78	1.75	1.71	1.81					

^{1/} Class 1 farm prices depicted are minimum producer FOB plant prices. They don't include either haul, deductions or any over-order charges such as quality bonuses, service charges, premiums, etc.

^{2/} The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

^{3/} October data as reported by AC Nielsen, data through 10/29/11.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

Market Milk (F.O.B. Processing Plant)

► **CLASS 1 for December 2011**

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$2.0555	\$1.2007	\$0.0345	\$20.67
Southern California	\$2.0555	\$1.2007	\$0.0376	\$20.94
Statewide Average Cwt. Price:				
Based Upon Production				\$20.69
Based Upon Utilization				\$20.83

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (October 26 th to November 10 th)	\$1.8444
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (October 26 th to November 10 th)	\$1.8206
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending October 28 th and November 4 th)	\$1.4922
Western Dry Whey (Mostly) – Simple Average (for weeks ending October 28 th and November 4 th)	\$0.6344
COMMODITY REFERENCE PRICE FOR DECEMBER CLASS 1 PRICING:	\$21.1424

January 2012 Class 1 prices will be announced no later than 4:00 p.m. on December 9, 2011.

► **CLASS 2 for October and November 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$2.1794	\$1.4432	\$20.18
Southern California	\$2.1794	\$1.4699	\$20.42

► **CLASS 3 for October and November 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$2.1794	\$1.4375	\$20.13

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (August 26 th to September 25 th)	\$1.9443
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (August 26 th to September 25 th)	\$1.7716
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (August 26 th to September 25 th)	\$1.5570
Western Dry Whey (Mostly) – Monthly Simple Average (August 26 th to September 25 th)	\$0.6078

December 2011 and January 2012 Class 2 and 3 prices will be announced no later than 4:00 p.m. on December 1, 2011.

► **CLASS 4a for October 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.9122	\$1.3332	\$18.29

► **CLASS 4b for October 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.9122	\$1.0450	\$15.78

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (September 26 th to October 25 th)	\$1.8055
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (September 26 th to October 25 th)	\$1.7184
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (September 26 th to October 25 th)	\$1.5095
Western Dry Whey (Mostly) – Monthly Simple Average (September 26 th to October 25 th)	\$0.6300

November 2011 Class 4a and 4b prices will be announced no later than 4:00 p.m. on December 1, 2011.

Average U.S. Retail Prices for Whole, Reduced Fat, Lowfat, and Skim Milk
(Weighted Average Prices in Dollars Per Gallon)

CITY	August 2011				September 2011				October 2011			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
<i>Weighted Average Prices in Dollars Per Gallon</i>												
Albany	3.26	3.16	3.13	2.99	3.29	3.21	3.19	3.06	3.27	3.19	3.22	3.08
Atlanta	3.29	3.28	3.23	3.28	3.33	3.33	3.27	3.32	3.40	3.42	3.37	3.42
Baltimore	3.98	3.92	3.87	3.63	4.11	4.02	3.95	3.68	4.04	3.96	3.89	3.60
Birmingham	3.91	3.83	3.74	3.80	3.87	3.79	3.66	3.71	3.92	3.80	3.76	3.81
Boston	3.35	3.30	3.28	3.16	3.39	3.32	3.26	3.14	3.36	3.28	3.24	3.12
Buffalo/Rochester	2.78	2.63	2.54	2.31	2.78	2.62	2.54	2.30	2.77	2.60	2.52	2.28
Charlotte	3.76	3.73	3.79	3.76	3.76	3.71	3.73	3.68	3.81	3.78	3.86	3.84
Chicago	3.23	3.01	3.08	3.08	3.28	2.99	3.10	3.09	3.26	2.99	3.06	3.08
Cincinnati	2.75	2.71	2.65	2.66	2.88	2.84	2.79	2.81	2.87	2.81	2.77	2.79
Cleveland	3.26	3.14	3.16	3.11	3.21	3.11	3.16	3.11	3.29	3.17	3.19	3.14
Columbus	2.85	2.86	2.76	2.77	2.80	2.82	2.72	2.73	2.91	2.90	2.78	2.79
Dallas	2.95	2.87	2.93	2.75	3.02	2.94	2.98	2.78	3.03	2.96	3.00	2.81
Denver	2.91	2.83	2.88	2.74	2.91	2.82	2.88	2.74	2.89	2.81	2.84	2.69
Des Moines	4.09	3.83	3.61	3.43	4.10	3.82	3.64	3.44	4.07	3.79	3.56	3.38
Detroit	2.73	2.69	2.61	2.67	2.77	2.72	2.64	2.70	2.75	2.73	2.65	2.70
Grand Rapids	2.91	2.84	2.67	2.74	2.93	2.84	2.71	2.75	3.01	2.94	2.74	2.83
Hartford-New Haven	3.87	3.95	3.81	3.91	3.86	3.92	3.78	3.89	3.83	3.88	3.81	3.85
Houston	3.51	3.48	3.41	3.30	3.53	3.50	3.43	3.32	3.58	3.52	3.45	3.34
Indianapolis	2.85	2.88	2.79	2.81	2.96	2.99	2.91	2.94	3.00	2.99	2.91	2.94
Jacksonville	3.77	3.71	3.84	3.83	3.82	3.76	3.86	3.82	3.79	3.71	3.81	3.77
Kansas City	4.17	3.96	3.87	3.73	4.12	3.83	3.69	3.60	4.16	3.96	3.83	3.65
Las Vegas	3.29	3.18	3.18	3.32	3.35	3.24	3.25	3.34	3.27	3.20	3.22	3.28
Little Rock	4.01	3.93	3.95	3.87	4.04	3.95	3.98	3.90	4.03	3.95	3.93	3.88
Los Angeles	3.52	3.35	3.47	3.15	3.57	3.42	3.58	3.20	3.55	3.39	3.53	3.14
Louisville	2.97	2.91	2.78	2.80	3.06	3.03	2.90	2.92	2.99	3.00	2.91	2.93
Memphis	3.62	3.56	3.31	3.48	3.66	3.58	3.29	3.46	3.62	3.58	3.37	3.49
Miami	3.92	3.91	3.89	3.91	3.98	3.96	3.94	3.95	3.89	3.86	3.83	3.84
Milwaukee	3.38	3.12	3.13	2.96	3.43	3.04	3.14	2.87	3.42	3.10	3.20	2.95
Minneapolis	3.59	3.35	3.33	3.39	3.59	3.35	3.33	3.35	3.63	3.35	3.34	3.43
Nashville	3.42	3.34	3.13	3.13	3.52	3.44	3.24	3.22	3.49	3.44	3.29	3.23
New Orleans-Mobile	4.43	4.45	4.32	4.61	4.43	4.38	4.28	4.53	4.43	4.42	4.36	4.57
New York	4.00	3.93	3.98	3.89	4.05	3.97	4.02	3.93	4.05	3.98	3.98	3.79
Oklahoma City-Tulsa	4.03	3.96	3.89	3.81	4.10	4.00	3.94	3.87	4.06	3.95	3.90	3.84
Omaha	3.84	3.62	3.48	3.28	3.78	3.64	3.50	3.30	3.85	3.66	3.50	3.31
Orlando	3.87	3.86	3.88	3.88	3.89	3.88	3.90	3.88	3.80	3.78	3.80	3.78
Philadelphia	4.24	4.10	3.98	3.84	4.28	4.13	3.97	3.89	4.20	4.06	3.93	3.80
Phoenix	2.40	2.28	2.30	2.21	2.56	2.48	2.48	2.42	2.38	2.27	2.30	2.24
Pittsburgh	3.93	3.76	3.63	3.56	3.88	3.72	3.60	3.53	3.88	3.71	3.58	3.51
Portland	3.09	3.03	3.04	2.96	3.15	3.04	3.05	2.97	3.11	2.99	3.02	2.95
Raleigh-Durham	3.76	3.69	3.71	3.69	3.86	3.77	3.75	3.69	3.86	3.78	3.79	3.74
Richmond- Norfolk	3.93	3.83	3.67	3.66	4.01	3.92	3.72	3.70	3.92	3.81	3.62	3.57
Sacramento	3.70	3.56	3.63	3.45	3.72	3.59	3.66	3.48	3.69	3.55	3.60	3.50
Salt Lake City-Boise	2.77	2.65	2.64	2.84	2.89	2.74	2.72	2.88	2.83	2.72	2.65	2.81
San Antonio	3.51	3.39	3.28	3.07	3.48	3.36	3.26	3.03	3.51	3.38	3.28	3.06
San Diego	3.65	3.44	3.63	3.37	3.72	3.50	3.69	3.41	3.68	3.47	3.64	3.35
San Francisco	3.93	3.75	4.04	3.78	3.95	3.78	4.06	3.79	3.92	3.74	4.03	3.75
Seattle	3.04	2.92	2.98	2.95	3.06	2.91	3.00	2.92	3.03	2.90	2.95	2.88
St Louis	3.71	3.57	3.53	3.43	3.76	3.59	3.59	3.50	3.67	3.53	3.53	3.44
Syracuse	3.02	2.91	2.79	2.59	3.03	2.91	2.79	2.56	2.99	2.88	2.77	2.55
Tampa	3.89	3.88	3.89	3.89	3.91	3.89	3.90	3.89	3.82	3.79	3.80	3.78
Washington DC	3.99	3.92	3.84	3.79	4.06	4.00	3.90	3.86	4.01	3.95	3.84	3.76
West Texas	3.40	3.38	3.41	3.35	3.30	3.28	3.29	3.25	3.30	3.29	3.34	3.27
Total US	3.50	3.41	3.37	3.32	3.53	3.43	3.40	3.33	3.52	3.42	3.39	3.31

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. October data through the week ending 10/29/11.

December 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																		
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California Department of Food and Agriculture
Karen Ross, *Secretary*

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Sacramento, CA 95814

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