



CALIFORNIA Dairy Information

BULLETIN

A publication serving the dairy industry for over 67 years

Distribution of California Milk Production by Farm Size, May 2011

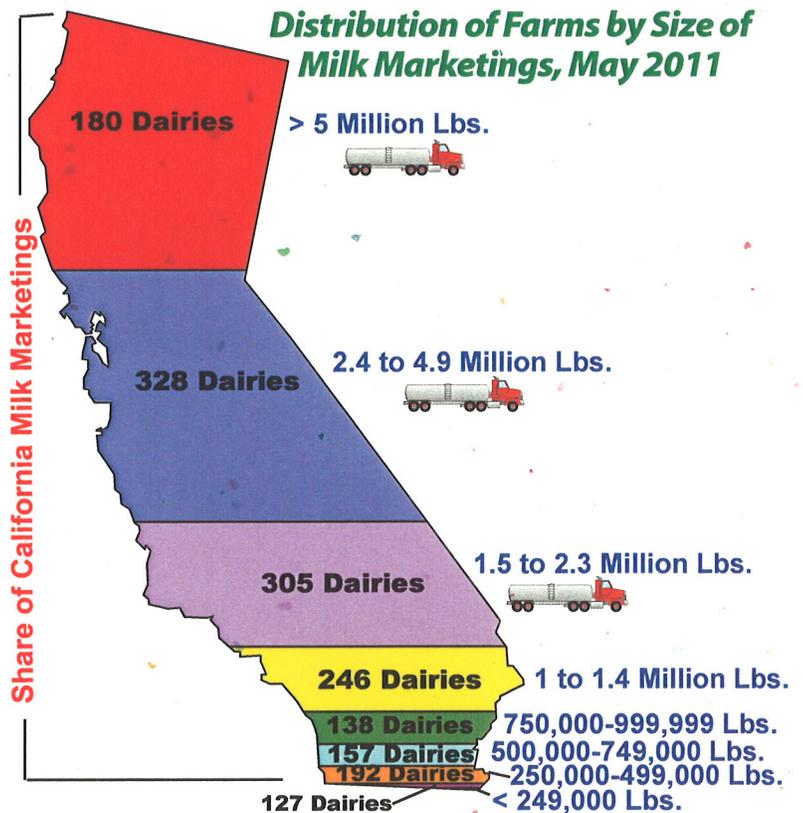
Range of Milk Marketings	Number of Grade A & B Farms (Arrows Indicate Difference from May 2010)	Percent of Total Grade A & B Farms	Percent of Total Grade A & B Milk Marketings
 > 5.0 Million Lbs.	180 ↑	10.76%	36.45%
 2.4 to 4.9 Million Lbs.	328 ↓	19.61%	30.95%
 1.5 to 2.3 Million Lbs.	305 ↑	18.23%	15.92%
1 to 1.4 Million Lbs.	246 ↑	14.70%	8.26%
750,000 to 999,999 Lbs.	138 ↓	8.25%	3.30%
500,000 to 749,999 Lbs.	157 ↓	9.38%	2.69%
250,000 to 499,999 Lbs.	192 ↓	11.48%	1.93%
< 249,999 Lbs.	127 ↓	7.59%	0.50%

 = Farms producing at least one tanker load of milk per day, based on 1.5+ million pounds/month.

California Farms by Size: A Comparison . . .

- The 508 highest-producing dairy farms (30% of the state's dairies) produce 67% of the state's milk marketings.
- In May 2011, 813 dairies produced more than one tanker load of milk per day.
- The 476 lowest-producing dairy farms (28% of the state's dairies) produce only 5% of the state's milk marketings.
- The group of dairies producing less than 249,000 pounds of milk per month (127 dairies) accounted for less than 1% of the state's milk marketings.
- In May 2011, there were 180 dairies producing more than 5 million pounds

Sources: CDFA Dairy Marketing and Milk Pooling Branches





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National Dairy Situation & Outlook – USDA Estimates

Milk Production

Monthly: USDA estimates overall milk production across the U.S. was up by 1.1% in June 2011, compared to June 2010. USDA reports that California milk production increased 3.4% compared to June 2010 (on 19,000 more cows and 45 more pounds of milk per cow). Among other western states, compared to June 2010, Arizona was up 3.4%; New Mexico was up 1.9%; and Washington was up 6.3%. Three of the top 10 states reported a production decrease. The largest increase was reported by Texas at 10.3% growth in milk production (on 24,000 more cows and 75 more pounds of milk per cow).

Quarterly: For the second quarter of 2011 compared to the first quarter of 2011, U.S. milk cow numbers increased to 9.195 million head, milk production per cow increased to 5,490 pounds; the net effect was increased milk production to 50.5 billion pounds. USDA projects that for the third quarter of 2011 compared to the second quarter of 2011, U.S. milk cow numbers will remain the same at 9.195 million head, production per cow will decrease to 5,280 pounds; the net effect would be decreased milk production to 48.6 billion pounds.

Milk Prices

Comparing the second quarter of 2011 to the first quarter of 2011, U.S. average milk prices increased to \$20.07/cwt. USDA projects that for the third quarter of 2011, U.S. average all-milk prices will be \$21.45-21.85/cwt.; Class 4b prices will be \$20.00-20.40/cwt.; and Class 4a prices will be \$20.05-20.55/cwt.

Utility Cow Prices

Comparing the second quarter of 2011 to the first quarter of 2011, average U.S. utility cow prices were up \$6.22/cwt. to a national average of \$74.88/cwt. USDA projects that utility cow prices will average \$70-74/cwt. in the third quarter of 2011.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

California Data Summaries

COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during June 2011 totaled 3.508 billion pounds, 3.5 percent more than the quantity produced during June 2010. For the twelve months ending June 2011, total milk production increased 3.6 percent as compared to the same period the previous year.

MANUFACTURED PRODUCTS

For the months of June 2011, as compared to June 2010, the total manufacture of butter increased 16.9 percent; manufacture of nonfat dried milk for human consumption increased 2.4 percent; manufacture of total cheese increased 1.8 percent; and manufacture of total frozen products decreased 14.8 percent.

SALES OF CLASS 1 MARKET MILK

Total sales of Class 1 market milk products in California during June 2011 decreased 2.0 percent compared to sales during June 2010.

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.

MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk
in Thousand Pounds, in California, by Month ¹
July 2009 - June 2011**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
July	3,094,477	3,216,853	4.0%	150,704	180,367	19.7%	3,245,181	3,397,220	4.7%
August	3,092,257	3,222,441	4.2%	149,922	178,073	18.8%	3,242,179	3,400,514	4.9%
September	2,924,511	3,120,444	6.7%	142,436	171,035	20.1%	3,066,947	3,291,480	7.3%
October	3,056,611	3,166,273	3.6%	148,616	175,532	18.1%	3,205,227	3,341,805	4.3%
November	2,988,806	3,096,024	3.6%	142,303	169,214	18.9%	3,131,110	3,265,238	4.3%
December	3,136,149	3,189,493	1.7%	146,638	171,966	17.3%	3,282,787	3,361,458	2.4%
January	3,193,141	3,329,957	4.3%	175,499	58,465	-66.7%	3,368,639	3,388,422	0.6%
February	2,921,998	3,104,945	6.3%	165,204	54,547	-67.0%	3,087,202	3,159,492	2.3%
March	3,293,405	3,524,818	7.0%	185,666	62,723	-66.2%	3,479,071	3,587,541	3.1%
April	3,249,518	3,455,312	6.3%	181,635	59,881	-67.0%	3,431,153	3,515,192	2.4%
May	3,350,312	3,610,947	7.8%	190,301	64,175	-66.3%	3,540,613	3,675,122	3.8%
June	3,209,629	3,447,281	7.4%	181,094	61,107	-66.3%	3,390,723	3,508,388	3.5%
Jan-Jun Total	19,218,002	20,473,259	6.5%	1,079,398	360,898	-66.6%	20,297,400	20,834,157	2.6%
Jul-Jun Total	37,510,813	39,484,787	5.3%	1,960,018	1,407,085	-28.2%	39,470,831	40,891,872	3.6%
2010 Total	38,229,530			2,125,585			40,355,115		

¹ Includes total milk sold. Excludes milk left on ranch.

DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis
Compared to Prior Month, in Thousand Pounds, in California, by Month ¹
July 2010 - June 2011**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2010-2011	% Change	2010-2011	% Change	2010-2011	% Change
June	106,988		6,036		113,024	
July	103,769	-3.0%	5,818	-3.6%	109,588	-3.0%
August	103,950	0.2%	5,744	-1.3%	109,694	0.1%
September	104,015	0.1%	5,701	-0.8%	109,716	0.0%
October	102,138	-1.8%	5,662	-0.7%	107,800	-1.7%
November	103,201	1.0%	5,640	-0.4%	108,841	1.0%
December	102,887	-0.3%	5,547	-1.7%	108,434	-0.4%
January	107,418	4.4%	1,886	-66.0%	109,304	0.8%
February	110,891	3.2%	1,948	3.3%	112,839	3.2%
March	113,704	2.5%	2,023	3.9%	115,727	2.6%
April	115,177	1.3%	1,996	-1.3%	117,173	1.2%
May	116,482	1.1%	2,070	3.7%	118,552	1.2%
June	114,909	-1.4%	2,037	-1.6%	116,946	-1.4%

¹ Includes total milk sold. Excludes milk left on ranch.

MILK PRODUCTION BY COUNTY

Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹
June 2011

County and Region	Bulk Milk		Total	Percent change from 2010	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	483,097	14,777	497,874	-1.9%	4.10%	9.05%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,899,973	1,080,602	4,980,575	-1.5%	4.24%	9.03%
El Dorado						
Fresno	228,249,546	215,536	228,465,082	2.7%	3.62%	8.81%
Glenn	33,260,902	1,171,535	34,432,437	6.7%	3.67%	8.75%
Humboldt	16,870,888	4,234,269	21,105,157	1.7%	4.08%	8.97%
Inyo						
Kern	327,998,295	2,776,354	330,774,649	6.4%	3.62%	8.77%
Kings	368,489,040	1,726,314	370,215,354	6.0%	3.62%	8.79%
Lake						
Lassen						
Madera	152,315,895	766,769	153,082,664	10.8%	3.59%	8.78%
Marin	13,534,810	0	13,534,810	-3.6%	3.54%	8.85%
Mariposa						
Mendocino						
Merced	467,856,612	29,795,394	497,652,006	1.3%	3.74%	8.86%
Modoc						
Mono						
Monterey						
Napa						
Nevada						
Placer						
Plumas						
Sacramento	28,570,878	0	28,570,878	2.4%	3.64%	8.80%
San Benito						
San Francisco						
San Joaquin	201,506,027	5,944,583	207,450,610	6.8%	3.58%	8.79%
San Mateo						
Santa Clara						
Santa Cruz						
Shasta						
Sierra						
Siskiyou	1,404,545	0	1,404,545	9.2%	3.68%	8.79%
Solano						
Sonoma	40,629,954	69,584	40,699,538	-1.0%	3.64%	8.84%
Stanislaus	340,721,630	5,760,183	346,481,813	2.2%	3.65%	8.81%
Sutter						
Tehama	6,114,148	740,836	6,854,984	-22.5%	3.92%	8.98%
Trinity						
Tulare	943,996,537	4,250,385	948,246,922	2.1%	3.67%	8.83%
Tuolumne						
Yolo						
Yuba	6,018,622	0	6,018,622	2.7%	3.93%	8.86%
N. California	3,197,185,865	59,445,310	3,256,631,175	3.4%	3.66%	8.82%

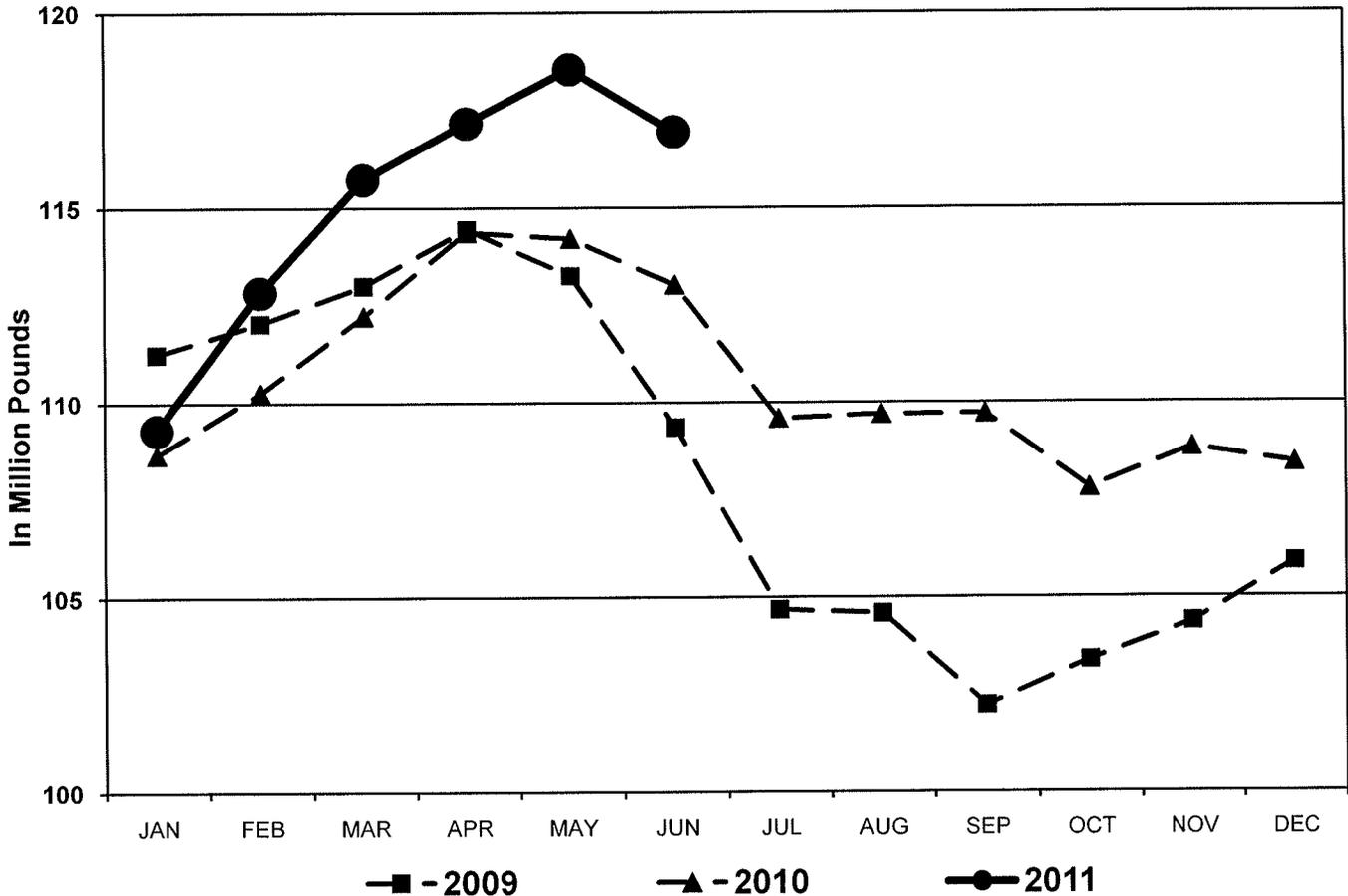
MILK PRODUCTION BY COUNTY

Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions ¹
June 2011

County and Region	Bulk Milk		Percent change from 2010	Average Milk Fat Test	Average Solids-Not-Fat Test	
	Market	Manufacturing				Total
Imperial	13,419,066	0	13,419,066	0.4%	3.83%	8.91%
Los Angeles						
Orange						
Riverside	85,924,371	158,415	86,082,786	5.4%	3.49%	8.76%
San Bernardino	137,894,911	1,503,190	139,398,101	3.8%	3.47%	8.73%
San Diego	4,364,446	0	4,364,446	-4.9%	3.39%	8.72%
San Luis Obispo						
Santa Barbara						
Ventura						
S. California	250,094,994	1,661,605	251,756,599	3.8%	3.50%	8.75%
State Total	3,447,280,859	61,106,915	3,508,387,774	3.5%	3.65%	8.81%

¹ Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, San Benito, Santa Clara, Shasta, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

CALIFORNIA MILK PRODUCTION Average Daily Basis 2009, 2010, 2011



MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2010 - 2011**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2010	2011	2010	2011	2010	2011	2010	2011
January	10,332	10,107	7,854	7,266	5,839	6,044	51,632	52,335
February	9,523	9,129	6,876	8,361	5,917	7,160	46,502	46,820
March	10,479	10,114	9,068	9,856	8,622	9,767	46,852	50,601
April	10,178	9,069	9,244	7,698	10,296	7,541	43,516	52,381
May	9,795	9,798	10,209	9,131	10,171	7,596	44,402	53,130
June	9,507	9,255	9,932	9,988	10,067	10,120	39,629	46,261
July	9,705		9,228		8,877		38,988	
August	10,316		9,738		10,752		35,969	
September	10,266		10,563		9,176		35,848	
October	10,314		10,868		6,801		41,664	
November	10,438		10,341		4,945		43,475	
December	10,743		8,810		4,401		50,548	
Jan - Jun Total	59,814	57,472	53,182	52,299	50,911	48,228	272,534	301,528
Change from 2010		-3.9%		-1.7%		-5.3%		10.6%
2010 Total	121,595		112,730		95,862		519,026	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2010	2011	2010	2011	2010	2011	2010	2011
January	49,330	48,947	10,958	10,940	5,318	5,732	96,614	92,275
February	45,003	43,680	10,011	10,518	5,283	6,431	87,633	87,698
March	50,058	50,030	12,286	11,469	7,637	8,199	94,311	101,746
April	48,567	44,262	11,150	11,031	7,857	7,016	97,543	103,665
May	47,759	47,730	11,904	11,757	7,959	7,489	102,468	106,038
June	44,454	43,448	11,786	12,281	8,124	8,071	94,259	101,899
July	44,540		11,616		7,401		88,600	
August	47,561		11,805		7,937		83,940	
September	48,165		12,020		6,791		79,773	
October	49,238		11,184		5,599		85,227	
November	47,970		11,595		4,600		85,209	
December	48,894		10,971		3,855		93,425	
Jan - Jun Total	285,171	278,096	68,095	67,997	42,178	42,939	572,829	593,321
Change from 2010		-2.5%		-0.1%		1.8%		3.6%
2010 Total	571,539		137,285		78,360		1,089,003	
Month	Fluid							
	2010	2011						
January	442,780	440,090						
February	405,816	393,653						
March	448,793	451,153						
April	436,795	399,359						
May	431,272	431,010						
June	400,548	392,496						
July	401,244							
August	429,398							
September	434,148							
October	442,849							
November	430,648							
December	439,167							
Jan - Jun Total	2,566,003	2,507,762						
Change from 2010		-2.3%						
2010 Total	5,143,457							

MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,
in Thousand Pounds ¹
2010 - 2011**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2010	2011	2010	2011	2010	2011	2010	2011
January	40,364	48,669	27,383	27,380	88,639	97,041	116,021	124,421
February	35,538	43,162	24,734	24,727	79,622	89,906	104,356	114,632
March	41,086	48,013	27,383	27,375	88,724	100,976	116,107	128,351
April	39,814	47,328	26,498	26,494	86,551	97,523	113,048	124,017
May	40,965	49,044	27,373	27,375	88,169	101,324	115,542	128,699
June	40,135	46,420	26,494	26,491	82,776	95,552	109,270	122,043
July	41,867		27,382		81,284		108,666	
August	43,419		27,376		82,819		110,194	
September	43,013		26,487		82,379		108,866	
October	42,049		27,369		84,326		111,695	
November	43,306		26,494		86,011		112,505	
December	43,368		27,373		90,497		117,870	
Jan - Jun Total	237,902	282,637	159,864	159,842	514,479	582,322	674,343	742,165
Change from 2010		18.8%		0.0%		13.2%		10.1%
2010 Total	494,925		322,346		1,021,794		1,344,139	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2010	2011	2010	2011	2010	2011	2010	2011
January	111,507	131,007	66,768	66,757	206,960	222,145	273,728	288,902
February	101,632	120,409	60,311	60,307	189,251	208,430	249,562	268,736
March	117,239	133,396	66,767	66,761	214,763	238,080	281,531	304,841
April	112,940	131,651	64,619	64,620	213,439	233,006	278,058	297,626
May	116,912	138,855	66,763	66,776	220,239	245,093	287,001	311,869
June	115,441	130,293	64,627	64,616	209,437	231,375	274,064	295,991
July	121,059		66,794		206,422		273,215	
August	123,096		66,767		207,571		274,338	
September	119,972		64,596		202,124		266,720	
October	119,488		66,749		203,987		270,736	
November	117,898		64,600		202,671		267,271	
December	118,606		66,747		209,004		275,751	
Jan - Jun Total	675,671	785,612	389,855	389,836	1,254,089	1,378,128	1,643,944	1,767,964
Change from 2010		16.3%		0.0%		9.9%		7.5%
2010 Total	1,395,788		786,107		2,485,868		3,271,975	

¹ Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds
2010 - 2011**

Month	Pool Milk		Grade A Milk Not Pooled ¹		Total Grade A Milk ²		Total Grade B Milk	
	2010	2011	2010	2011	2010	2011	2010	2011
January	3,086,476	3,244,196	106,665	85,760	3,193,141	3,329,957	175,499	58,465
February	2,824,771	3,025,881	97,227	79,063	2,921,998	3,104,945	165,204	54,547
March	3,184,064	3,436,566	109,341	88,251	3,293,405	3,524,818	185,666	62,723
April	3,142,869	3,364,808	106,648	90,503	3,249,518	3,455,312	181,635	59,881
May	3,241,407	3,522,929	108,906	88,018	3,350,312	3,610,947	190,301	64,175
June	3,106,906	3,358,196	102,723	89,085	3,209,629	3,447,281	181,094	61,107
July	3,112,991		103,863		3,216,853		180,367	
August	3,116,893		105,548		3,222,441		178,073	
September	3,015,171		105,273		3,120,444		171,035	
October	3,056,728		109,545		3,166,273		175,532	
November	2,992,831		103,193		3,096,024		169,214	
December	3,085,751		103,741		3,189,493		171,966	
Jan - Jun Total	18,586,492	19,952,577	631,510	520,682	19,218,002	20,473,259	1,079,398	360,898
Change from 2010		7.3%		-17.5%		6.5%		-66.6%
2010 Total	36,966,857		1,262,673		38,229,530		2,125,585	

¹ Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

² Not all milk shipped out of state is reported. These numbers represent lower limits.

NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds ¹
2010 - 2011**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2010	2011	2010	2011	2010	2011	2010	2011
January	3,368,639	3,388,422	51,449	59,819	35,943	37,013	3,384,145	3,411,228
February	3,087,202	3,159,492	45,403	56,336	31,504	34,447	3,101,101	3,181,380
March	3,479,071	3,587,541	51,642	54,403	37,305	38,382	3,493,407	3,603,563
April	3,431,153	3,515,192	51,160	55,210	35,658	41,942	3,446,655	3,528,460
May	3,540,613	3,675,122	55,344	57,445	35,239	38,190	3,560,718	3,694,378
June	3,390,723	3,508,388	54,245	58,077	34,182	40,775	3,410,786	3,525,690
July	3,397,220		56,979		35,078		3,419,121	
August	3,400,514		53,727		35,655		3,418,586	
September	3,291,480		50,399		36,883		3,304,995	
October	3,341,805		54,100		39,503		3,356,402	
November	3,265,238		53,852		41,416		3,277,673	
December	3,361,458		55,656		42,903		3,374,211	
Jan - Jun Total	20,297,400	20,834,157	309,243	341,291	209,832	230,749	20,396,812	20,944,699
Change from 2010		2.6%		10.4%		10.0%		2.7%
2010 Total	40,355,115		633,956		441,272		40,547,799	

¹ Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

CLASS 1 SALES

Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons ^{1 2}
July 2009 - June 2011

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
July	20,327	18,676	-8.1%	23,040	23,355	1.4%	7,978	7,889	-1.1%
August	20,573	19,050	-7.4%	23,785	23,988	0.9%	8,784	8,739	-0.5%
September	20,115	18,383	-8.6%	23,384	23,260	-0.5%	9,954	9,765	-1.9%
October	20,681	18,944	-8.4%	24,714	24,492	-0.9%	10,604	10,009	-5.6%
November	18,792	18,915	0.7%	23,464	24,134	2.9%	9,591	9,338	-2.6%
December	20,351	19,635	-3.5%	25,114	24,891	-0.9%	9,411	8,836	-6.1%
January	19,233	18,864	-1.9%	24,207	24,329	0.5%	9,679	9,558	-1.3%
February	17,357	16,987	-2.1%	21,960	22,158	0.9%	8,918	8,684	-2.6%
March	19,117	18,607	-2.7%	24,654	24,964	1.3%	10,031	9,849	-1.8%
April	18,795	17,509	-6.8%	24,147	23,637	-2.1%	9,669	8,889	-8.1%
May	18,755	17,705	-5.6%	23,941	23,992	0.2%	9,724	9,441	-2.9%
June	18,325	17,432	-4.9%	23,388	23,688	1.3%	8,296	7,780	-6.2%
Jan - Jun Total	111,582	107,105	-4.0%	142,297	142,768	0.3%	56,318	54,201	-3.8%
Jul - Jun Total	232,422	220,708	-5.0%	285,798	286,888	0.4%	112,640	108,775	-3.4%
2010 Total	225,185			286,418			110,892		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
July	8,294	7,856	-5.3%	59,639	57,775	-3.1%	1,387	1,404	1.2%
August	8,977	8,731	-2.7%	62,119	60,509	-2.6%	1,388	1,478	6.5%
September	10,411	10,057	-3.4%	63,864	61,464	-3.8%	1,410	1,476	4.7%
October	11,030	10,714	-2.9%	67,029	64,159	-4.3%	1,574	1,512	-3.9%
November	9,802	9,905	1.0%	61,650	62,292	1.0%	1,611	1,716	6.6%
December	9,875	9,376	-5.1%	64,752	62,738	-3.1%	1,736	1,756	1.1%
January	10,229	10,341	1.1%	63,348	63,092	-0.4%	1,492	1,537	3.1%
February	9,750	9,594	-1.6%	57,985	57,423	-1.0%	1,471	1,503	2.2%
March	10,806	10,920	1.1%	64,608	64,341	-0.4%	1,653	1,685	2.0%
April	10,296	9,683	-6.0%	62,907	59,718	-5.1%	1,581	1,558	-1.4%
May	10,295	10,369	0.7%	62,715	61,507	-1.9%	1,561	1,505	-3.6%
June	8,660	8,575	-1.0%	58,669	57,476	-2.0%	1,470	1,523	3.6%
Jan - Jun Total	60,035	59,483	-0.9%	370,232	363,556	-1.8%	9,225	9,311	0.9%
Jul - Jun Total	118,425	116,122	-1.9%	749,285	732,493	-2.2%	18,330	18,654	1.8%
2010 Total	116,674			739,169			18,568		
Month	Total Class 1 Milk			Class 1 Sales Out of State 3/					
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change			
July	61,028	59,181	-3.0%	1,835	1,963	7.0%			
August	63,507	61,988	-2.4%	1,923	2,051	6.7%			
September	65,275	62,943	-3.6%	1,888	1,820	-3.6%			
October	68,604	65,673	-4.3%	1,812	1,794	-1.0%			
November	63,261	64,010	1.2%	1,793	1,798	0.3%			
December	66,489	64,495	-3.0%	1,701	1,878	10.4%			
January	64,841	64,631	-0.3%	1,741	1,824	4.8%			
February	59,456	58,928	-0.9%	1,621	1,633	0.7%			
March	66,262	66,029	-0.4%	1,785	1,714	-4.0%			
April	64,489	61,279	-5.0%	1,711	1,607	-6.1%			
May	64,277	63,016	-2.0%	1,590	1,639	3.1%			
June	60,141	59,001	-1.9%	1,710	1,567	-8.4%			
Jan - Jun Total	379,466	372,883	-1.7%	10,158	9,984	-1.7%			
Jul - Jun Total	767,631	751,173	-2.1%	21,110	21,287	0.8%			
2010 Total	757,756			21,462					

¹ Reported by California plants only.

² Table 7 includes all Class 1 market milk product sales (except for Class 1 Out of State Sales which are displayed in a separate boxed area), including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

³ Includes all whole, reduced fat, lowfat, and skim market milk product sales sold out of California. The Class 1 Sales Out of State figures are not included in the Total Class 1 Sales nor in any other Class 1 Sales tables.

CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2 3}
July 2009 - June 2011**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
July	629	696	10.6%	687	811	18.1%	725	808	11.5%
August	638	806	26.3%	706	914	29.4%	716	765	6.8%
September	666	870	30.6%	754	1,063	41.0%	835	809	-3.2%
October	674	852	26.5%	735	1,027	39.6%	832	792	-4.9%
November	643	827	28.8%	708	962	35.8%	857	807	-5.8%
December	729	873	19.7%	782	974	24.5%	843	779	-7.6%
January	682	824	20.8%	756	994	31.4%	843	803	-4.8%
February	647	793	22.6%	731	1,073	46.8%	637	688	8.0%
March	734	897	22.3%	852	1,345	57.9%	824	705	-14.4%
April	733	840	14.6%	831	1,228	47.8%	748	656	-12.3%
May	713	834	17.0%	794	1,162	46.4%	715	665	-7.0%
June	702	864	23.0%	809	1,333	64.7%	750	661	-11.8%
Jan - Jun Total	4,210	5,051	20.0%	4,774	7,136	49.5%	4,517	4,178	-7.5%
Jul - Jun Total	8,189	9,976	21.8%	9,146	12,885	40.9%	9,326	8,937	-4.2%
2010 Total	9,134			10,523			9,276		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change			
July	485	565	16.6%	2,525	2,880	14.0%			
August	501	586	16.9%	2,562	3,070	19.9%			
September	522	606	16.0%	2,777	3,347	20.5%			
October	514	596	16.0%	2,755	3,266	18.6%			
November	481	602	25.2%	2,689	3,198	18.9%			
December	527	567	7.6%	2,882	3,193	10.8%			
January	521	601	15.4%	2,801	3,220	15.0%			
February	502	567	12.9%	2,517	3,121	24.0%			
March	590	637	7.9%	3,000	3,584	19.5%			
April	586	587	0.2%	2,898	3,311	14.3%			
May	524	582	11.2%	2,746	3,244	18.1%			
June	554	596	7.5%	2,815	3,454	22.7%			
Jan - Jun Total	3,277	3,570	8.9%	16,777	19,934	18.8%			
Jul - Jun Total	6,307	7,092	12.4%	32,967	38,890	18.0%			
2010 Total	6,799			35,733					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,
in Thousand Gallons ^{1 2}
July 2009 - June 2011**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change
July	80	50	-36.8%	272	138	-49.2%	646	720	11.5%
August	58	54	-6.4%	509	105	-79.3%	904	945	4.5%
September	57	55	-3.0%	363	101	-72.3%	1,327	1,287	-3.0%
October	50	57	15.6%	236	77	-67.4%	1,492	1,290	-13.6%
November	49	56	14.2%	102	73	-28.3%	1,298	1,137	-12.4%
December	48	55	15.1%	109	75	-31.0%	1,043	973	-6.6%
January	46	53	16.2%	140	69	-50.3%	1,194	1,157	-3.1%
February	45	54	20.0%	133	69	-48.1%	1,175	1,092	-7.0%
March	51	62	21.2%	321	74	-76.9%	1,263	1,197	-5.2%
April	52	58	10.5%	369	72	-80.4%	1,219	1,024	-16.0%
May	47	58	22.9%	430	69	-83.9%	1,174	1,134	-3.4%
June	49	54	9.0%	552	66	-88.1%	830	669	-19.5%
Jan - Jun Total	291	340	16.5%	1,944	420	-78.4%	6,856	6,274	-8.5%
Jul - Jun Total	633	668	5.6%	3,535	989	-72.0%	13,565	12,625	-6.9%
2010 Total	620			2,513			13,207		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2009-2010	2010-2011	% Change	2009-2010	2010-2011	% Change			
July	339	339	-0.1%	1,337	1,248	-6.7%			
August	936	1,094	16.9%	2,407	2,199	-8.7%			
September	2,324	2,414	3.8%	4,071	3,856	-5.3%			
October	2,608	2,669	2.3%	4,386	4,093	-6.7%			
November	1,927	2,022	5.0%	3,376	3,288	-2.6%			
December	1,616	1,530	-5.3%	2,815	2,633	-6.5%			
January	2,125	2,365	11.3%	3,504	3,644	4.0%			
February	2,171	2,322	7.0%	3,523	3,538	0.4%			
March	2,466	2,817	14.2%	4,102	4,150	1.2%			
April	2,222	2,079	-6.4%	3,862	3,233	-16.3%			
May	2,420	2,694	11.3%	4,072	3,956	-2.8%			
June	1,158	1,220	5.4%	2,589	2,008	-22.4%			
Jan - Jun Total	12,561	13,497	7.5%	21,652	20,530	-5.2%			
Jul - Jun Total	22,312	23,565	5.6%	40,044	37,847	-5.5%			
2010 Total	22,629			38,970					

¹ Reported by California plants only.

² Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas ¹
June 2009, June 2010, June 2011

Products and Marketing Areas	Sales			Change to June 2011 from	
	June 2009	June 2010	June 2011	June 2009	June 2010
	<i>gallons</i>			<i>percent</i>	
Whole Milk					
N. California	8,429,886	7,402,870	7,338,784	-12.9%	-0.9%
S. California	11,918,802	10,921,964	10,093,694	-15.3%	-7.6%
State Total	20,348,688	18,324,834	17,432,478	-14.3%	-4.9%
Reduced Fat Milk					
N. California	9,189,112	9,266,988	10,009,261	8.9%	8.0%
S. California	13,588,445	14,121,202	13,678,730	0.7%	-3.1%
State Total	22,777,557	23,388,190	23,687,991	4.0%	1.3%
Lowfat/Light Milk					
N. California	4,096,858	3,848,771	3,635,029	-11.3%	-5.6%
S. California	4,504,037	4,447,519	4,144,988	-8.0%	-6.8%
State Total	8,600,895	8,296,290	7,780,017	-9.5%	-6.2%
Skim/Nonfat/Fat free Milk					
N. California	3,703,906	3,394,224	3,544,249	-4.3%	4.4%
S. California	5,449,900	5,265,468	5,030,863	-7.7%	-4.5%
State Total	9,153,806	8,659,692	8,575,112	-6.3%	-1.0%
Beverage Milk Totals					
N. California	25,419,762	23,912,853	24,527,323	-3.5%	2.6%
S. California	35,461,184	34,756,153	32,948,275	-7.1%	-5.2%
State Total	60,880,946	58,669,006	57,475,598	-5.6%	-2.0%
Half - And - Half					
N. California	665,930	633,076	737,849	10.8%	16.5%
S. California	780,918	836,531	784,661	0.5%	-6.2%
State Total	1,446,848	1,469,607	1,522,510	5.2%	3.6%

¹ Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,
by Months, in Thousand Pounds (P) or Gallons (G)
2010 - 2011**

Month	Creamed Cottage Cheese (P)			Lowfat Cottage Cheese (P)			Nonfat Cottage Cheese (P)		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	1,959	1,906	-2.7%	4,314	4,649	7.8%	763	699	-8.4%
February	1,844	1,884	2.2%	4,221	4,319	2.3%	651	726	11.5%
March	2,274	2,276	0.1%	5,263	5,399	2.6%	790	759	-3.9%
April	1,961	1,913	-2.4%	4,767	5,087	6.7%	740	639	-13.6%
May	1,904	2,176	14.2%	4,531	6,432	42.0%	703	815	15.9%
June	2,185	2,339	7.1%	5,282	7,514	42.2%	797	850	6.7%
July	2,136			5,051			740		
August	1,899			4,193			668		
September	1,992			4,638			681		
October	1,732			3,880			664		
November	1,919			4,139			615		
December	1,843			4,224			613		
Jan - Jun Total	12,127	12,494	3.0%	28,378	33,401	17.7%	4,444	4,489	1.0%
2010 Total	23,648			54,503			8,426		
Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) ¹		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	7,103	7,325	3.1%	1,615	1,600	-0.9%	1,430	1,662	16.2%
February	6,781	7,014	3.4%	1,511	1,587	5.0%	1,328	1,852	39.5%
March	8,391	8,561	2.0%	1,959	2,062	5.2%	1,849	2,489	34.6%
April	7,568	7,744	2.3%	1,688	2,012	19.2%	2,254	2,011	-10.8%
May	7,214	9,518	31.9%	1,715	2,050	19.5%	2,345	2,132	-9.1%
June	8,337	10,820	29.8%	1,711	2,206	28.9%	2,249	2,697	19.9%
July	7,995			1,613			2,194		
August	6,841			1,634			2,280		
September	7,399			1,681			2,334		
October	6,346			1,604			2,285		
November	6,747			1,954			2,235		
December	6,752			1,883			2,071		
Jan - Jun Total	45,395	50,983	12.3%	10,198	11,517	12.9%	11,455	12,844	12.1%
2010 Total	87,475			20,567			24,854		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	771	672	-12.8%	52,628	54,729	4.0%	2,893	3,067	6.0%
February	767	760	-0.9%	47,411	54,679	15.3%	2,826	2,826	0.0%
March	843	761	-9.7%	63,993	58,159	-9.1%	3,409	3,375	-1.0%
April	842	652	-22.6%	54,669	50,163	-8.2%	3,508	3,560	1.5%
May	827	742	-10.3%	55,842	50,587	-9.4%	3,922	3,447	-12.1%
June	888	647	-27.2%	60,226	52,789	-12.3%	3,890	3,541	-9.0%
July	881			54,428			3,633		
August	805			54,848			4,153		
September	812			60,356			3,783		
October	833			49,313			3,541		
November	866			46,967			3,763		
December	704			48,305			3,586		
Jan - Jun Total	4,938	4,234	-14.3%	334,769	321,106	-4.1%	20,448	19,815	-3.1%
2010 Total	9,839			648,986			42,906		

¹ Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,
by Months, in Thousand Gallons ¹
2010 - 2011**

Month	Ice Cream			Ice Milk ²			Sherbet		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	9,025	10,461	15.9%	1,086	1,096	1.0%	195	213	9.2%
February	10,123	11,193	10.6%	1,314	1,210	-7.9%	199	215	8.0%
March	13,600	11,783	-13.4%	1,847	1,552	-16.0%	447	352	-21.3%
April	13,785	11,854	-14.0%	1,852	1,650	-10.9%	516	281	-45.5%
May	13,342	11,799	-11.6%	1,671	1,713	2.5%	476	463	-2.6%
June	14,490	12,166	-16.0%	1,969	1,804	-8.4%	517	353	-31.7%
July	13,767			1,978			426		
August	11,882			1,762			442		
September	13,087			1,449			290		
October	9,251			1,330			286		
November	7,686			1,214			125		
December	6,536			1,031			198		
Jan - Jun Total	74,366	69,256	-6.9%	9,738	9,025	-7.3%	2,349	1,876	-20.1%
2010 Total	136,576			18,502			4,117		
Month	Frozen Yogurt ³			Total Frozen Products					
	2010	2011	% Change	2010	2011	% Change			
January	554	571	3.1%	10,888	12,399	13.9%			
February	671	936	39.5%	12,369	13,626	10.2%			
March	943	1,153	22.3%	16,981	14,943	-12.0%			
April	933	790	-15.4%	17,191	14,678	-14.6%			
May	1,005	864	-14.0%	16,625	14,917	-10.3%			
June	1,034	1,013	-2.1%	18,132	15,442	-14.8%			
July	954			17,213					
August	991			15,161					
September	911			15,845					
October	649			11,568					
November	614			9,741					
December	495			8,304					
Jan - Jun Total	5,140	5,326	3.6%	92,187	86,005	-6.7%			
2010 Total	9,754			170,019					

¹ Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

² Includes light dairy dessert and nonfat ice cream.

³ Includes nonfat and reduced fat yogurts.

CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,
by Months, in Thousand Pounds
2010 - 2011**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products ¹		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	54,654	53,996	-1.2%	72,447	61,477	-15.1%	17,131	26,423	54.2%
February	49,362	49,751	0.8%	64,686	53,446	-17.4%	17,276	27,647	60.0%
March	51,837	55,985	8.0%	74,117	66,908	-9.7%	17,728	29,699	67.5%
April	48,323	54,705	13.2%	84,449	76,300	-9.6%	8,550	18,588	117.4%
May	47,598	56,275	18.2%	84,862	74,130	-12.6%	7,943	25,850	225.5%
June	44,274	51,776	16.9%	70,284	72,000	2.4%	19,433	25,400	30.7%
July	41,646			68,034			12,810		
August	39,206			74,252			3,843		
September	39,457			69,676			3,884		
October	42,395			69,059			6,276		
November	44,720			72,796			5,611		
December	53,624			72,699			11,512		
Jan - Jun Total	296,048	322,487	8.9%	450,844	404,261	-10.3%	88,062	153,606	74.4%
2010 Total	557,095			877,360			131,999		
Month	Condensed & Evap. Milk ²								
	2010	2011	% Change						
January	74,907	81,287	8.5%						
February	71,841	83,500	16.2%						
March	79,769	99,251	24.4%						
April	82,351	98,021	19.0%						
May	88,898	97,394	9.6%						
June	91,880	93,507	1.8%						
July	94,868								
August	106,214								
September	100,556								
October	98,770								
November	85,493								
December	73,953								
Jan - Jun Total	489,645	552,960	12.9%						
2010 Total	1,049,500								

¹ Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed), and Other Dry Milk Products.

² Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk.

CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2010 - 2011**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	23,493	20,307	-13.6%	29,671	29,821	0.5%	97,658	111,618	14.3%
February	19,797	20,099	1.5%	27,068	24,875	-8.1%	90,194	101,348	12.4%
March	22,425	25,254	12.6%	30,538	25,280	-17.2%	104,772	112,701	7.6%
April	24,260	22,963	-5.3%	27,065	26,917	-0.5%	102,805	105,952	3.1%
May	23,478	22,924	-2.4%	29,226	28,322	-3.1%	104,870	114,440	9.1%
June	19,921	21,465	7.7%	31,788	27,473	-13.6%	102,260	105,176	2.9%
July	25,116			27,313			106,246		
August	24,048			27,548			110,385		
September	24,259			23,703			108,802		
October	22,372			27,172			107,504		
November	22,638			26,396			110,630		
December	23,226			27,808			110,872		
Jan - Jun Total	133,374	133,011	-0.3%	175,356	162,688	-7.2%	602,560	651,235	8.1%
2010 Total	275,034			335,296			1,256,999		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	3,296	3,754	13.9%	*	*	-42.1%	8,946	9,128	2.0%
February	3,887	4,080	4.9%	*	*	3.3%	9,307	8,934	-4.0%
March	4,647	4,323	-7.0%	*	*	-11.5%	10,757	10,172	-5.4%
April	4,663	4,561	-2.2%	*	*	-51.8%	9,525	8,988	-5.6%
May	4,642	4,832	4.1%	*	*	2.2%	8,897	9,814	10.3%
June	4,296	4,354	1.4%	*	*	-4.6%	9,494	8,975	-5.5%
July	4,367			*			9,684		
August	4,604			*			9,791		
September	4,643			*			10,022		
October	4,148			*			8,726		
November	4,185			*			8,862		
December	3,507			*			8,995		
Jan - Jun Total	25,432	25,904	1.9%	33,806	28,226	-16.5%	56,926	56,012	-1.6%
2010 Total	50,887			60,767			113,006		
Month	Other Cheeses 1/			Total Cheese					
	2010	2011	% Change	2010	2011	% Change			
January	6,711	10,957	63.3%	175,568	188,999	7.6%			
February	5,594	6,748	20.6%	161,803	172,330	6.5%			
March	7,253	9,733	34.2%	186,854	193,135	3.4%			
April	7,120	11,667	63.9%	180,664	183,783	1.7%			
May	7,439	10,632	42.9%	184,124	196,810	6.9%			
June	7,362	11,156	51.5%	181,740	184,940	1.8%			
July	10,444			188,497					
August	8,874			190,099					
September	9,684			186,181					
October	8,451			182,880					
November	12,728			189,091					
December	10,499			190,401					
Jan - Jun Total	41,478	60,892	46.8%	1,070,754	1,119,997	4.6%			
2010 Total	102,158			2,197,903					

* Data cannot be published due to confidentiality rules.

CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,
by Months, in Thousand Pounds
2010 - 2011**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2010	2011	% Change	2010	2011	% Change	2010	2011	% Change
January	*	*	8.2%	9,466	8,732	-7.8%	61,864	61,446	-0.7%
February	*	*	19.3%	8,344	7,809	-6.4%	57,492	59,416	3.3%
March	*	*	-1.6%	9,181	8,850	-3.6%	64,310	67,202	4.5%
April	*	*	19.3%	9,477	8,329	-12.1%	63,887	65,280	2.2%
May	*	*	9.6%	8,929	8,681	-2.8%	63,794	74,473	16.7%
June	*	*	4.8%	8,875	8,242	-7.1%	67,197	72,010	7.2%
July	*			9,266			64,794		
August	*			8,565			68,682		
September	*			9,082			70,806		
October	*			8,772			62,299		
November	*			7,995			61,915		
December	*			8,597			61,662		
Jan - Jun Total	40,629	44,375	9.2%	54,272	50,643	-6.7%	378,543	399,827	5.6%
2010 Total	79,871			106,549			768,701		
Month	Lactose Powders (Human and Animal)								
	2010	2011	% Change						
January	20,985	26,526	26.4%						
February	20,747	24,415	17.7%						
March	23,591	28,024	18.8%						
April	23,403	27,047	15.6%						
May	24,662	29,041	17.8%						
June	25,785	28,468	10.4%						
July	26,980								
August	26,938								
September	26,306								
October	24,707								
November	26,545								
December	26,947								
Jan - Jun Total	139,173	163,521	17.5%						
2010 Total	297,596								

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

* Data cannot be published due to confidentiality rules.

AVERAGE PRICE PAID FOR MARKET MILK

Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2010 - 2011

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2010	2011	2010	2011	2010	2011	2010	2011
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,193,141	3,329,957	3.76%	3.84%	8.86%	8.90%	\$14.44	\$15.68
February	2,921,998	3,104,945	3.70%	3.79%	8.83%	8.87%	\$13.92	\$17.93
March	3,293,405	3,524,818	3.65%	3.74%	8.83%	8.86%	\$13.15	\$18.38
April	3,249,518	3,455,312	3.60%	3.69%	8.84%	8.84%	\$13.28	\$17.92
May	3,350,312	3,610,947	3.56%	3.65%	8.84%	8.84%	\$13.57	\$18.13
June	3,209,629	3,447,281	3.52%	3.64%	8.81%	8.81%	\$13.99	\$20.30
July	3,216,853		3.49%		8.77%		\$14.70	
August	3,222,441		3.54%		8.79%		\$15.41	
September	3,120,444		3.61%		8.84%		\$16.34	
October	3,166,273		3.66%		8.85%		\$16.86	
November	3,096,024		3.76%		8.92%		\$15.92	
December	3,189,493		3.82%		8.93%		\$14.91	
Jan - Jun Total/Avg	19,218,002	20,473,259	3.63%	3.73%	8.84%	8.85%	\$13.73	\$18.06
2010 Total/Avg	38,229,530		3.64%		8.84%		\$14.71	

¹ Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

AVERAGE PRICE PAID FOR MANUFACTURING MILK

Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2010 - 2011

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers ¹	
	2010	2011	2010	2011	2010	2011	2010	2011
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	175,499	58,465	4.24%	4.58%	9.08%	9.20%	\$14.14	\$15.11
February	165,204	54,547	4.17%	4.46%	9.03%	9.17%	\$14.20	\$19.61
March	185,666	62,723	4.12%	4.42%	9.04%	9.16%	\$12.31	\$19.33
April	181,635	59,881	4.08%	4.37%	9.05%	9.15%	\$13.52	\$16.64
May	190,301	64,175	4.07%	4.32%	9.05%	9.12%	\$13.63	\$16.96
June	181,094	61,107	3.99%	4.28%	9.03%	9.10%	\$13.31	\$21.17
July	180,367		3.95%		8.99%		\$14.46	
August	178,073		4.00%		9.03%		\$15.72	
September	171,035		4.08%		9.08%		\$17.21	
October	175,532		4.13%		9.10%		\$17.52	
November	169,214		4.27%		9.19%		\$15.13	
December	171,966		4.34%		9.20%		\$14.01	
Jan - Jun Total/Avg	1,079,398	360,898	4.11%	4.41%	9.05%	9.15%	\$13.52	\$18.14
2010 Total/Avg	2,125,585		4.12%		9.07%		\$14.60	

¹ Prices are F.O.B. plant, at actual test.

POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,
with Comparisons for the Most Recent Month ^{1 2}
June 2010, April 2011, May 2011, June 2011**

Receipts and Usage	2010 June	2011 April	2011 May	2011 June	Annual Change ³
	<i>pounds</i>				<i>percent</i>
Milk Fat					
Receipts: Quota	883,133	883,144	883,056	883,033	0.0%
Base	3,300	3,455	3,458	3,466	5.0%
Overbase	2,755,888	3,247,315	3,265,061	3,181,612	15.4%
Other Source Milk	0	0	0	0	
Daily Average	3,642,321	4,133,913	4,151,575	4,068,111	11.7%
Usage: Class 1	316,913	302,310	316,057	308,502	-2.7%
Class 2	331,052	256,596	294,533	332,917	0.6%
Class 3	335,556	251,361	245,027	337,332	0.5%
Class 4a	1,320,973	1,746,032	1,713,885	1,542,029	16.7%
Class 4b	1,337,826	1,577,614	1,582,073	1,547,330	15.7%
Daily Average	3,642,321	4,133,913	4,151,575	4,068,111	11.7%
Solids-not-fat					
Receipts: Quota	2,154,217	2,153,994	2,154,062	2,153,880	0.0%
Base	6,797	6,895	6,953	6,947	2.2%
Overbase	6,974,449	7,759,965	7,899,275	7,705,551	10.5%
Other Source Milk	0	0	0	0	
Daily Average	9,135,463	9,920,854	10,060,291	9,866,378	8.0%
Usage: Class 1	1,481,795	1,475,404	1,539,688	1,448,254	-2.3%
Class 2	392,860	367,716	379,243	409,371	4.2%
Class 3	270,810	233,872	241,588	269,022	-0.7%
Class 4a	3,141,974	3,455,485	3,420,584	3,396,629	8.1%
Class 4b	3,848,025	4,388,377	4,479,189	4,343,101	12.9%
Daily Average	9,135,463	9,920,854	10,060,291	9,866,378	8.0%
Class 1 (Daily Average)	13,351,612	13,311,950	13,903,559	13,083,208	-2.0%

Daily Class 1 Use as a Percent of Daily Quota					
	<i>percent</i>				
Milk Fat	35.9%	34.2%	35.8%	34.9%	-1.0%
Solids-not-fat	68.8%	68.5%	71.5%	67.2%	-1.6%

Announced Pool Prices, June 2011			
Pooling Category	Milk Component Prices		Standardized Milk ⁴
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		
	<i>dollars/cwt.</i>		
Quota ⁵	\$2.317	\$1.503	\$21.19
Base	\$2.317	\$1.308	\$19.49
Overbase	\$2.317	\$1.308	\$19.49

- 1 Daily totals may not agree due to rounding.
- 2 Based on handler reports of pool milk receipts and utilization.
- 3 Percent change from June 2010.
- 4 Hundredweight prices based on 3.5% fat and 8.7% SNF milk.
- 5 Quota prices are subject to regional quota adjuster.

Class and Pool Prices

Minimum Prices^{1/} for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and
Pool Prices for Quota, Overbase^{2/} and Blend, May 2007 - August 2011

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide	Fed. Order
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend ^{3/}	
Dollars per Hundredweight													
May	2007	17.44	17.71	13.48	13.71	13.43	13.44	16.00	18.05	18.29	16.59	17.28	17.60
June		20.01	20.28	15.95	16.19	15.90	15.91	17.03	21.18	20.70	19.00	19.67	20.17
July		22.99	23.26	15.95	16.19	15.90	15.91	19.84	20.54	21.60	19.90	20.49	21.38
August		23.49	23.76	19.13	19.36	19.08	19.09	21.21	19.41	21.74	20.04	20.64	19.83
September		22.83	23.10	19.13	19.36	19.08	19.09	21.62	19.34	21.69	19.99	20.72	20.07
October		23.54	23.81	22.10	22.34	22.05	22.06	21.32	17.65	21.16	19.46	20.46	18.70
November		23.54	23.43	22.10	22.34	22.05	22.06	20.66	19.75	21.93	20.23	21.23	19.22
December		22.99	23.26	21.68	21.91	21.63	21.64	19.14	18.58	20.79	19.09	20.23	20.60
January	2008	22.96	23.23	21.68	21.91	21.63	21.64	16.40	16.91	19.14	17.44	18.49	19.32
February		21.71	21.98	18.46	18.69	18.41	18.42	14.28	17.54	18.42	16.72	17.67	17.03
March		18.90	19.17	18.46	18.69	18.41	18.42	14.36	16.94	17.71	16.01	16.82	18.00
April		19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62	16.76
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47	18.18
June		20.23	20.50	15.44	15.67	15.39	15.40	15.61	19.12	19.12	17.42	18.03	20.25
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88	18.24
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90	17.32
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91	16.28
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34	17.06
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20	15.51
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39	15.28
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29	10.78
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35	9.31
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55	10.44
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52	10.78
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31	9.84
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16	9.97
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12	9.97
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06	11.20
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73	12.11
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77	12.82
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20	14.08
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62	14.98
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83	12.84	12.95	14.81	13.11	13.98	14.28
March		16.44	16.71	14.88	15.12	14.83	14.83	12.84	11.13	14.11	12.41	13.20	12.78
April		14.37	14.64	13.16	13.40	13.11	13.11	13.49	12.30	14.33	12.63	13.35	12.92
May		15.37	15.64	13.16	13.40	13.11	13.11	13.95	12.40	14.65	12.95	13.63	13.38
June		15.68	15.95	14.15	14.38	14.10	14.10	15.26	12.23	15.17	13.47	14.05	13.62
July		17.14	17.42	14.15	14.38	14.10	14.10	15.62	13.37	15.94	14.24	14.75	13.74
August		17.33	17.60	15.87	16.10	15.82	15.82	15.69	14.39	16.54	14.84	15.47	15.18
September		17.15	17.43	15.87	16.10	15.82	15.82	16.61	15.48	17.25	15.55	16.40	16.26
October		18.44	18.71	16.57	16.81	16.52	16.52	16.65	15.66	17.64	15.94	16.92	16.94
November		18.71	18.98	16.57	16.81	16.52	16.52	16.34	13.14	16.45	14.75	15.97	15.44
December		18.28	18.55	16.92	17.15	16.87	16.87	14.67	12.22	15.42	13.72	14.96	13.83
January	2011	18.28	18.55	16.92	17.15	16.87	16.87	16.49	12.49	16.12	14.42	15.74	13.48
February		16.88	17.15	16.01	16.24	15.96	15.96	17.88	16.92	18.44	16.74	17.99	17.00
March		19.24	19.51	16.01	16.24	15.96	15.96	19.06	16.76	19.01	17.31	18.43	19.40
April		21.66	21.93	18.90	19.13	18.85	18.85	19.45	14.34	18.70	17.00	17.96	16.87
May		20.90	21.17	18.90	19.13	18.85	18.85	19.94	14.74	18.97	17.27	18.18	16.52
June		21.41	21.68	20.12	20.35	20.07	20.07	20.79	18.79	21.19	19.49	20.35	19.11
July		22.38	22.65	20.12	20.35	20.07	20.07						
August		23.24	23.51										

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

Commodity Prices

Selected Monthly Commodity Prices Used In the Calculation of the California Class 4a and 4b Prices ¹ January 2010 - December 2011

Month	Chicago Mercantile Exchange				California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2010	2011
	2010	2011	2010	2011		
<i>Dollars Per Pound</i>						
January	1.3871	1.9323	1.4462	1.4308	1.1598	1.2221
February	1.3555	2.0710	1.4691	1.8689	1.0697	1.3149
March	1.4559	2.0930	1.2883	1.8529	1.0213	1.4409
April	1.5239	1.9971	1.4144	1.6136	1.0750	1.5317
May	1.5947	2.0518	1.4231	1.6526	1.0936	1.5612
June	1.6139	2.1325	1.4065	2.0542	1.2345	1.6199
July	1.7643		1.5189		1.2041	
August	1.9153		1.6191		1.1387	
September	2.2170		1.7260		1.0984	
October	2.1990		1.7436		1.1118	
November	2.0123		1.4942		1.1662	
December	1.6154		1.4058		1.1667	

¹ All commodity prices are for the 26th of the prior month to the 25th of the current month.
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price ¹ January 2010 - December 2011

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices ²	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey ¹		2010	2011	2010	2011
	2010	2011	2010	2011	2010	2011				
<i>Dollars Per Pound</i>									<i>Dollars Per Cwt.</i>	
January	1.3303	1.7798	1.4492	1.3434	0.4044	0.3988	1.2775	1.1470	16.5904	17.3543
February	1.3446	2.1000	1.5033	1.7952	0.4050	0.4181	1.0757	1.2648	16.5674	19.7137
March	1.4453	2.0967	1.3089	2.0081	0.4044	0.4775	1.0192	1.3875	14.8486	22.1380
April	1.4943	1.9993	1.4288	1.6115	0.4000	0.4856	1.0409	1.5067	15.8487	21.3743
May	1.6009	2.0618	1.3834	1.6284	0.3981	0.4963	1.0952	1.5358	16.1567	21.8874
June	1.5711	2.1434	1.4186	1.9932	0.3950	0.5306	1.2792	1.6081	17.6164	22.8528
July	1.7447	2.0328	1.4564	2.1219	0.3863	0.5606	1.2165	1.6025	17.8055	23.7180
August	1.8346		1.6046		0.3788		1.1520		17.6275	
September	2.2107		1.7123		0.3725		1.1183		18.9169	
October	2.2145		1.7613		0.3800		1.1103		19.1857	
November	2.1075		1.5406		0.3875		1.1501		18.7573	
December	1.5848		1.4758		0.3925		1.1924		16.9263	

¹ All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

² Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 3.5 times CME Grade AA Butter plus 8.7 times California Nonfat Dry Milk.

Milk Production Cost Comparison Summary for California, by Quarter, 2010-2011

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011
	<i>Dollars per Hundredweight</i>									
1st Quarter										
Total Costs	\$19.02	\$19.99	\$13.60	\$14.73	\$13.26	\$14.62	\$12.81	\$14.86	\$13.48	\$14.79
Total Costs & Allowances*	\$20.86	\$21.92	\$15.11	\$16.29	\$14.78	\$16.18	\$14.49	\$16.56	\$15.02	\$16.37
2nd Quarter										
Total Costs	\$16.54		\$13.17		\$12.81		\$12.20		\$12.98	
Total Costs & Allowances*	\$18.30		\$14.59		\$14.25		\$13.75		\$14.43	
3rd Quarter										
Total Costs	\$16.73		\$13.75		\$13.57		\$12.74		\$13.65	
Total Costs & Allowances*	\$18.47		\$15.20		\$15.06		\$14.29		\$15.13	
4th Quarter										
Total Costs	\$19.15		\$14.83		\$14.71		\$14.06		\$14.81	
Total Costs & Allowances*	\$21.00		\$16.33		\$16.24		\$15.65		\$16.34	

* Includes an allowance for management and a return on investment

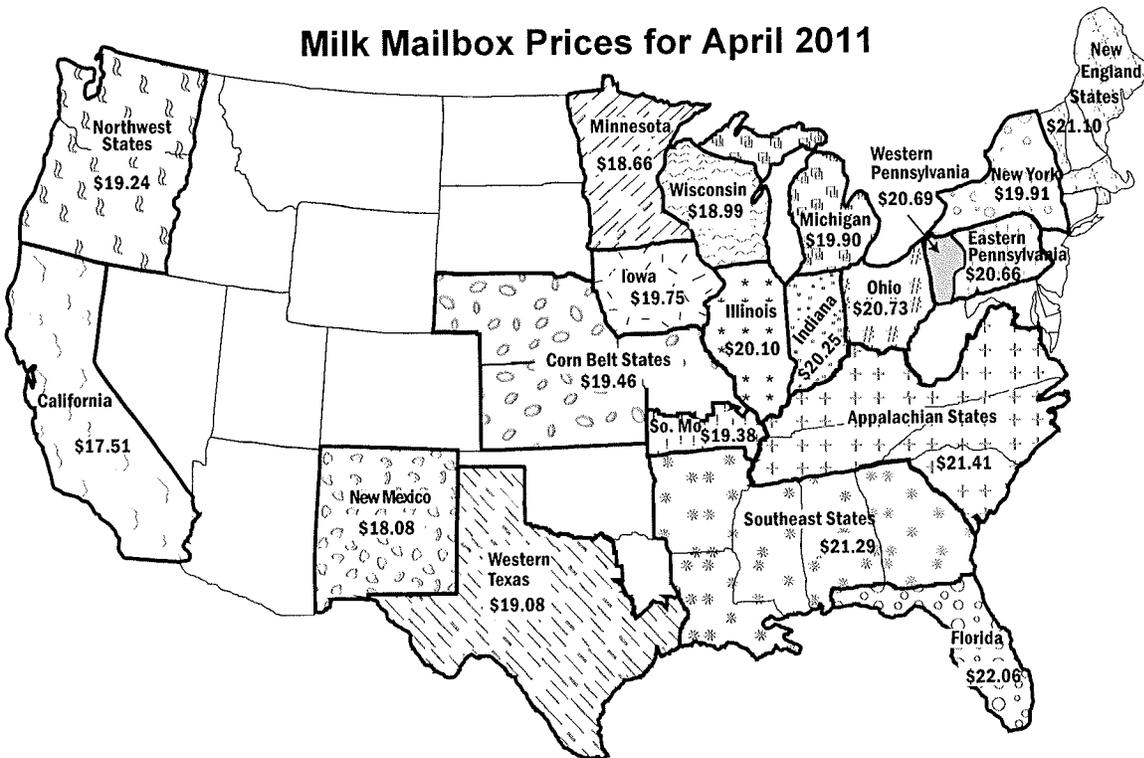
Milk Mailbox Prices in Dollars per Hundredweight

	October '10	November	December	January '11	February	March	April
California ¹	\$16.50	\$15.62	\$14.62	\$15.31	\$17.50	\$18.00	\$17.51
USDA ²	\$18.67	\$18.22	\$16.87	\$16.66	\$18.93	\$20.50	\$19.66

¹ California mailbox price calculated by CDFA.

² All federal milk market order weighted average, as calculated by USDA.

Milk Mailbox Prices for April 2011



In April 2011, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$19.66 per cwt., down \$0.84 from the previous month average, and up \$5.15 from April 2010. The component tests of producer milk in April 2011 were: butterfat, 3.70%; protein, 3.06%; and other solids, 5.75%. On an individual reporting area basis, mailbox prices decreased from the previous month in all Federal milk order reporting areas except Appalachian States, Southeast States, and Florida. Mailbox prices in April 2011 ranged from \$22.06 in Florida to \$18.08 in New Mexico.

Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets
August 2009 through August 2011

Month	Year	Class 1 Farm Price ^{1/}				Average Whole Milk Retail Price Collected by AC Nielsen ^{2/}				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
<i>Dollars Per Gallon</i>										
August	2009	1.03	1.07	1.07	1.07	2.41	2.43	2.37	1.91	1.98
September		1.16	1.14	1.14	1.15	2.55	2.57	2.41	1.91	2.04
October		1.21	1.26	1.26	1.27	2.56	2.63	2.46	2.02	2.15
November		1.32	1.31	1.31	1.31	2.70	2.75	2.54	1.95	2.31
December		1.40	1.40	1.40	1.41	2.81	2.85	2.62	2.17	2.31
January	2010	1.59	1.49	1.49	1.50	2.94	2.98	2.54	2.17	2.27
February		1.44	1.48	1.48	1.48	2.94	2.96	2.55	2.19	2.42
March		1.44	1.44	1.44	1.44	2.94	2.95	2.50	2.13	2.43
April		1.26	1.34	1.34	1.34	2.85	2.86	2.44	2.13	2.43
May		1.35	1.39	1.39	1.39	2.82	2.85	2.41	2.02	2.30
June		1.37	1.52	1.52	1.52	2.91	2.99	2.50	2.14	2.38
July		1.50	1.55	1.55	1.55	2.99	3.06	2.55	2.14	2.44
August		1.51	1.56	1.56	1.56	2.99	3.04	2.57	2.10	2.56
September		1.50	1.53	1.53	1.54	2.99	3.06	2.60	2.19	2.55
October		1.61	1.63	1.63		3.08	3.15	2.68	2.23	2.55
November		1.63	1.68	1.68	1.69	3.14	3.21	2.75	2.08	2.61
December		1.60	1.66	1.66	1.66	3.12	3.21	2.83	2.28	2.59
January	2011	1.44	1.51	1.51	1.51	3.06	3.18	2.80	2.33	2.68
February		1.47	1.57	1.57	1.57	3.01	3.16	2.84	2.17	2.69
March		1.68	1.77	1.77	1.77	3.18	3.30	2.95	2.23	2.80
April		1.89	1.87	1.87	1.88	3.41	3.51	3.13	2.39	2.82
May		1.82	1.90	1.90	1.90	3.41	3.53	3.14	2.35	2.96
June ^{3/}		1.86	1.95	1.95	1.95	3.43	3.54	3.18	2.28	2.88
July		1.95	2.01	2.01	2.01					
August		2.02	2.04	2.04	2.05					

Month	Year	Class 1 Farm Price ^{1/}				Average Whole Milk Retail Price Collected by AC Nielsen ^{2/}				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
<i>Dollars Per Gallon</i>										
August	2009	1.01	1.03	0.98	1.08	2.69	2.81	2.11	2.30	2.45
September		1.14	1.10	1.06	1.16	2.83	2.97	2.11	2.30	2.43
October		1.18	1.23	1.18	1.28	2.87	2.98	2.20	2.34	2.50
November		1.29	1.27	1.23	1.33	2.97	3.07	2.24	2.35	2.50
December		1.38	1.37	1.32	1.42	3.09	3.15	2.25	2.43	2.56
January	2010	1.57	1.46	1.41	1.51	3.16	3.24	2.11	2.36	2.55
February		1.42	1.44	1.40	1.50	2.94	3.02	2.33	2.43	2.69
March		1.41	1.40	1.35	1.45	2.84	2.93	2.30	2.66	2.78
April		1.24	1.30	1.26	1.36	2.75	2.84	2.34	2.63	2.68
May		1.32	1.35	1.31	1.41	2.77	2.89	2.25	2.43	2.58
June		1.35	1.48	1.43	1.53	2.82	2.97	2.33	2.65	2.75
July		1.47	1.51	1.47	1.57	2.94	3.07	2.31	2.61	2.80
August		1.49	1.52	1.48	1.58	2.95	3.10	2.31	2.50	2.67
September		1.47	1.50	1.45	1.55	2.93	3.13	2.31	2.49	2.64
October		1.59	1.59	1.55	1.64	3.02	3.25	2.32	2.49	2.73
November		1.61	1.65	1.60	1.70	3.07	3.26	2.42	2.48	2.72
December		1.57	1.62	1.58	1.68	3.09	3.27	2.43	2.45	2.58
January	2011	1.41	1.47	1.43	1.53	3.06	3.25	2.40	2.47	2.63
February		1.45	1.53	1.49	1.59	3.01	3.27	2.47	2.65	2.73
March		1.65	1.73	1.69	1.79	3.19	3.41	2.47	2.80	2.91
April		1.86	1.83	1.79	1.89	3.44	3.67	2.67	2.89	2.96
May		1.80	1.86	1.82	1.92	3.48	3.71	2.69	2.93	2.98
June ^{3/}		1.84	1.91	1.87	1.97	3.48	3.72	2.71	2.99	3.00
July		1.92	1.97	1.93	2.03					
August		2.00	2.01	1.96	2.06					

^{1/} Class1 farm prices depicted are minimum producer FOB plant prices. They don't include either haul, deductions or any over-order charges such as quality bonuses, service charges, premiums, etc.

^{2/} The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

^{3/} June data as reported by AC Nielsen, data through 06/11/11.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News.

MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

Market Milk (F.O.B. Processing Plant)

► **CLASS 1 for August 2011**

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$2.2816	\$1.3566	\$0.0393	\$23.24
Southern California	\$2.2816	\$1.3566	\$0.0424	\$23.51
Statewide Average Cwt. Price:				
Based Upon Production				\$23.26
Based Upon Utilization				\$23.40

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (June 26 th to July 10 th)	\$2.0328
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (June 26 th to July 10 th)	\$2.1219
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending June 24 th and July 1 st)	\$1.6025
Western Dry Whey (Mostly) – Simple Average (for weeks ending July 1 st and July 8 th)	\$0.5606

COMMODITY REFERENCE PRICE FOR AUGUST CLASS 1 PRICING:

\$23.7180

September 2011 Class 1 prices will be announced no later than 4:00 p.m. on August 10, 2011.

► **CLASS 2 for June and July 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$2.2051	\$1.4257	\$20.12
Southern California	\$2.2051	\$1.4524	\$20.35

► **CLASS 3 for June and July 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$2.2051	\$1.4200	\$20.07

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (April 26 th to May 25 th)	\$2.0518
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (April 26 th to May 25 th)	\$1.6526
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (April 26 th to May 25 th)	\$1.5612

August and September 2011 Class 2 and 3 prices will be issued no later than 4:00 p.m. on August 1, 2011.

► **CLASS 4a for June 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$2.3347	\$1.4501	\$20.79

► **CLASS 4b for June 2011**

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$2.3347	\$1.2204	\$18.79

COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (May 26 th to June 25 th)	\$2.1325
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (May 26 th to June 25 th)	\$2.0542
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (May 26 th to June 25 th)	\$1.6199

July 2011 Class 4a and 4b prices will be issued no later than 4:00 p.m. on August 1, 2011.

U.S. Retail Average Prices for Whole, Reduced Fat, Lowfat, and Skim Milk
(Weighted Average Prices in Dollars Per Gallon)

CITY	April 2011				May 2011				June 2011			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
	<i>Weighted Average Prices in Dollars Per Gallon</i>											
Albany	3.11	2.99	2.95	2.80	3.15	3.01	2.98	2.82	3.22	3.11	3.07	2.95
Atlanta	3.17	3.19	3.14	3.19	3.26	3.28	3.23	3.28	3.27	3.27	3.22	3.27
Baltimore	3.78	3.77	3.67	3.34	3.78	3.81	3.77	3.50	3.94	3.90	3.82	3.55
Birmingham	3.76	3.66	3.63	3.67	3.82	3.70	3.66	3.70	3.84	3.72	3.70	3.74
Boston	3.26	3.19	3.15	3.09	3.25	3.19	3.14	3.05	3.26	3.23	3.19	3.10
Buffalo/Rochester	2.57	2.41	2.32	2.16	2.61	2.45	2.37	2.20	2.69	2.53	2.42	2.21
Charlotte	3.62	3.66	3.81	3.78	3.68	3.66	3.77	3.73	3.69	3.67	3.72	3.69
Chicago	3.07	2.80	2.90	2.97	3.12	2.83	2.92	2.89	3.14	2.91	2.98	2.96
Cincinnati	2.79	2.76	2.71	2.73	2.85	2.82	2.78	2.80	2.82	2.78	2.72	2.74
Cleveland	3.14	2.99	3.04	2.98	3.14	3.02	3.03	2.98	3.09	2.99	2.98	2.93
Columbus	2.88	2.87	2.78	2.79	2.92	2.93	2.81	2.82	2.81	2.82	2.71	2.73
Dallas	2.85	2.78	2.86	2.68	2.86	2.81	2.90	2.70	2.91	2.85	2.94	2.76
Denver	2.82	2.74	2.80	2.67	2.96	2.89	2.96	2.81	2.88	2.81	2.87	2.72
Des Moines	3.91	3.58	3.36	3.15	3.97	3.63	3.43	3.23	3.98	3.65	3.44	3.24
Detroit	2.73	2.68	2.60	2.64	2.73	2.68	2.62	2.65	2.71	2.66	2.55	2.61
Grand Rapids	2.90	2.81	2.73	2.73	2.98	2.86	2.77	2.82	2.84	2.79	2.60	2.65
Hartford-New Haven	3.76	3.79	3.66	3.85	3.74	3.81	3.73	3.83	3.80	3.90	3.77	3.88
Houston	3.40	3.35	3.33	3.22	3.48	3.44	3.39	3.28	3.45	3.43	3.39	3.30
Indianapolis	2.80	2.75	2.68	2.69	2.96	2.95	2.87	2.88	2.82	2.84	2.76	2.76
Jacksonville	3.58	3.49	3.64	3.63	3.67	3.60	3.71	3.69	3.77	3.68	3.78	3.75
Kansas City	3.97	3.76	3.65	3.50	4.05	3.87	3.75	3.63	4.08	3.90	3.78	3.65
Las Vegas	3.13	2.95	2.95	3.31	3.14	2.90	2.91	3.28	3.18	2.97	2.99	3.30
Little Rock	3.78	3.69	3.74	3.66	3.83	3.77	3.81	3.67	3.86	3.79	3.85	3.76
Los Angeles	3.41	3.19	3.33	3.01	3.41	3.17	3.31	2.99	3.43	3.19	3.35	3.05
Louisville	3.00	2.98	2.93	2.93	2.96	2.96	2.92	2.92	3.05	3.06	3.01	3.00
Memphis	3.57	3.42	3.18	3.27	3.65	3.49	3.27	3.37	3.66	3.52	3.30	3.42
Miami	3.82	3.77	3.78	3.76	3.83	3.81	3.80	3.80	3.88	3.86	3.83	3.86
Milwaukee	3.17	2.80	2.86	2.56	3.30	2.92	2.92	2.71	3.21	2.93	2.93	2.80
Minneapolis	3.44	3.17	3.18	3.15	3.42	3.21	3.20	3.21	3.44	3.25	3.24	3.26
Nashville	3.38	3.34	3.19	3.21	3.36	3.27	3.10	3.12	3.49	3.40	3.23	3.24
New Orleans-Mobile	4.25	4.33	4.30	4.53	4.36	4.34	4.30	4.58	4.41	4.42	4.37	4.61
New York	3.93	3.83	3.83	3.76	3.94	3.84	3.89	3.83	3.90	3.92	3.95	3.73
Oklahoma City-Tulsa	3.88	3.78	3.76	3.68	3.90	3.80	3.77	3.74	3.97	3.89	3.83	3.80
Omaha	3.64	3.32	3.19	2.95	3.74	3.54	3.33	3.19	3.85	3.60	3.41	3.27
Orlando	3.69	3.67	3.69	3.67	3.72	3.71	3.74	3.72	3.82	3.79	3.80	3.79
Philadelphia	4.02	3.85	3.71	3.59	4.06	3.94	3.80	3.65	4.08	3.98	3.84	3.66
Phoenix	2.39	2.34	2.34	2.30	2.35	2.28	2.28	2.24	2.28	2.20	2.21	2.18
Pittsburgh	3.73	3.55	3.41	3.35	3.80	3.62	3.48	3.44	3.77	3.60	3.46	3.41
Portland	2.89	2.81	2.85	2.79	2.93	2.83	2.87	2.81	2.99	2.89	2.92	2.89
Raleigh-Durham	3.69	3.73	3.82	3.80	3.72	3.70	3.78	3.73	3.71	3.69	3.77	3.74
Richmond- Norfolk	3.75	3.70	3.46	3.47	3.82	3.76	3.55	3.56	3.81	3.75	3.53	3.56
Sacramento	3.44	3.33	3.42	3.35	3.48	3.37	3.45	3.35	3.48	3.35	3.44	3.32
Salt Lake City-Boise	2.67	2.53	2.49	2.66	2.69	2.54	2.45	2.57	2.71	2.60	2.57	2.71
San Antonio	3.45	3.33	3.23	3.03	3.48	3.35	3.25	3.05	3.45	3.34	3.22	3.03
San Diego	3.51	3.26	3.46	3.18	3.53	3.24	3.46	3.19	3.54	3.26	3.49	3.22
San Francisco	3.67	3.56	3.86	3.60	3.71	3.59	3.90	3.62	3.72	3.57	3.88	3.64
Seattle	2.96	2.83	2.89	2.86	2.98	2.85	2.92	2.87	3.00	2.85	2.90	2.87
St Louis	3.62	3.49	3.49	3.39	3.69	3.56	3.61	3.50	3.75	3.61	3.61	3.51
Syracuse	2.80	2.66	2.56	2.38	2.85	2.69	2.60	2.43	2.94	2.83	2.70	2.49
Tampa	3.70	3.67	3.68	3.67	3.73	3.73	3.73	3.71	3.83	3.80	3.80	3.78
Washington DC	3.80	3.76	3.66	3.58	3.86	3.79	3.70	3.61	3.91	3.85	3.76	3.68
West Texas	3.12	3.12	3.15	3.11	3.18	3.16	3.18	3.17	3.43	3.38	3.33	3.25
Total US	3.37	3.27	3.25	3.19	3.41	3.31	3.29	3.23	3.43	3.34	3.31	3.25

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. June data through the week ending 06/11/11.

August 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																									
	<i>1</i> Class 2, 3, 4a, 4b Price Announcement	<i>2</i>	<i>3</i> Weekly NFDN	<i>4</i>	<i>5</i>	<i>6</i>																																																																																																									
<i>7</i>	<i>8</i>	<i>9</i>	<i>10</i> Milk Pricing Newsletter Posted September 2011 Class 1 Price Announcement Weekly NFDN	<i>11</i>	<i>12</i>	<i>13</i>																																																																																																									
<i>14</i>	<i>15</i> Monthly Statistical Reports Due	<i>16</i>	<i>17</i> Weekly NFDN	<i>18</i>	<i>19</i>	<i>20</i>																																																																																																									
<i>21</i>	<i>22</i>	<i>23</i>	<i>24</i> July Quota, Base, Overbase, Pool Price Announcement Weekly NFDN	<i>25</i>	<i>26</i>	<i>27</i>																																																																																																									
<i>28</i>	<i>29</i>	<i>30</i>	<i>31</i> Weekly NFDN	<table border="1"> <thead> <tr> <th colspan="7">Jul 2011</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td></td> </tr> <tr> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> </tr> <tr> <td>10</td> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> </tr> <tr> <td>17</td> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> </tr> <tr> <td>24</td> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> </tr> <tr> <td>31</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Jul 2011							S	M	T	W	T	F	S					1	2		3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31							<table border="1"> <thead> <tr> <th colspan="7">Sep 2011</th> </tr> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>T</th> <th>F</th> <th>S</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> </tr> <tr> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> </tr> <tr> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> </tr> <tr> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> </tr> <tr> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> <td></td> </tr> </tbody> </table>	Sep 2011							S	M	T	W	T	F	S					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	
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