

# CALIFORNIA Dairy Information

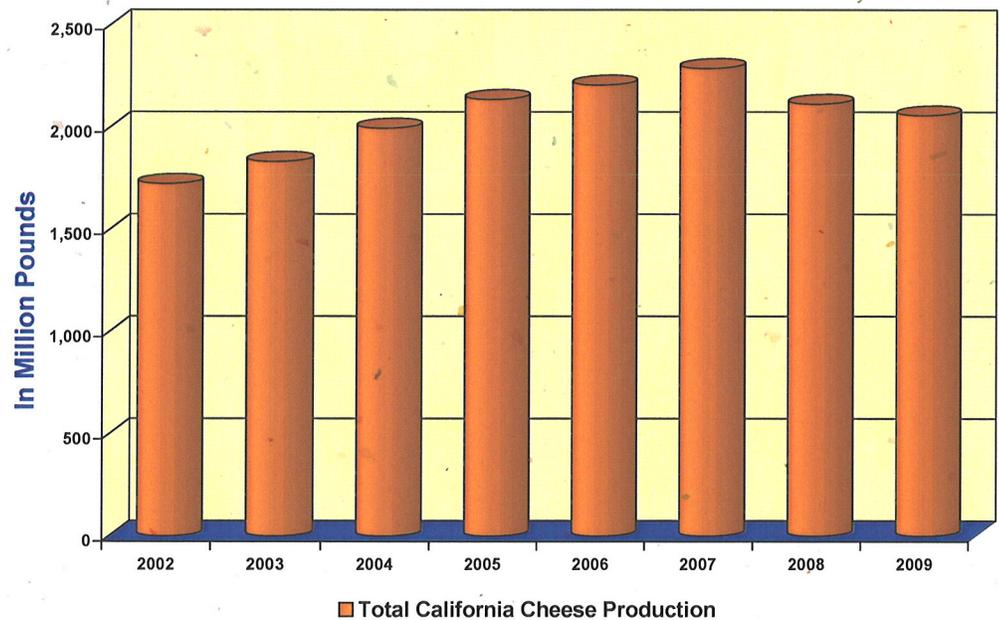
## BULLETIN

A publication serving the dairy industry for over 67 years

### California Total Cheese Production Continues Decline in 2009

For the second year in a row, California total cheese production decreased when compared to the previous year.

- The year 2009 production levels were near those recorded in 2004.
- The percent share of total cheese production (percent production change from previous year in parenthesis) were as follows: Mozzarella at 53.6 percent (down 0.3 percent); Cheddar at 17.7 percent (down 3.1 percent); Monterey at 13.6 percent (down 4.4 percent); Hispanic at 5.5 percent (up 3.5 percent). Provolone and Parmesan cheeses accounted for 5.2 percent of total cheese production.



Source: CDFA Dairy Marketing Branch

#### Please note:

Currently, Tables 1-17 are available on the Dairy Marketing Branch (Branch) website at: <http://www.cdfa.ca.gov/dairy/xls/StatisticsData.xls> and beginning with the March issue, the entire publication will also be available in PDF format on the Branch website at: [http://www.cdfa.ca.gov/dairy/dairy\\_info\\_bulletin.html](http://www.cdfa.ca.gov/dairy/dairy_info_bulletin.html)

*The cost of paper, printing and mail service for this publication (California Dairy Information Bulletin) continues to increase. In an effort to gain better control over these costs, the Branch has determined that it will discontinue the printing and mailing of this publication in hard copy. The data and tables and the PDF publication are being made available electronically and posted to our website on the same day that we release the data, much timelier than mail delivery.*

*We appreciate your cooperation. If you have any questions regarding this change please contact Karen, Lu, or Dickson at (916) 341-5988.*





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## National Dairy Situation & Outlook – USDA Estimates

### Milk Production

Monthly: Compared to 2009, USDA estimates overall milk production across the U.S. was down by 0.6% in January 2010. USDA reports that California milk production was down 2.4% (on 72,000 less cows and 30 more pounds per cow), compared to January 2009. Among other western states, Arizona was down 7.5%; New Mexico was down 4.8%; and Washington was up 5.0%. Five of the top 10 states reported a production increase. The largest increase was reported by Washington State at 5.0% growth in milk production (on 5,000 more cows and 70 more pounds per cow).

Quarterly: For the fourth quarter of 2009 compared to the third quarter of 2009, U.S. milk cow numbers dropped to 9.087 million, milk production per cow decreased to 5,089 pounds; the net effect was decreased milk production to 46.2 billion pounds. USDA projects that for the first quarter of 2010 compared to the fourth quarter of 2009, U.S. milk cow numbers will decrease to 9.060 million cows, production per cow will increase to 5,200 pounds; the net effect would be increased milk production to 47.1 billion pounds.

### Milk Prices

Comparing the fourth quarter of 2009 to the third quarter of 2009, U.S. average milk prices increased to \$15.33/cwt. USDA projects that for the first quarter of 2010, U.S. average all-milk prices will be \$15.65-15.95/cwt.; Class 4b prices will be \$14.08-14.38/cwt.; and Class 4a prices will be \$13.26-13.66/cwt.

### Utility Cow Prices

Comparing the fourth quarter of 2009 to the third quarter of 2009, average U.S. utility cow prices were down \$3.08/cwt. to a national average of \$44.43/cwt. USDA projects that utility cow prices will average \$46-48/cwt. in the first quarter of 2010.

Information from the USDA-NASS publication "Milk Production" and the USDA-ERS publication: "Livestock, Dairy, and Poultry Outlook."

## California Data Summaries

### COMMERCIAL PRODUCTION OF ALL MILK

Production of all milk on farms and ranches in California during January 2010 totaled 3.37 billion pounds, 2.3 percent less than the quantity produced during January 2009. For the twelve months ending January 2010, total milk production decreased 4.2 percent as compared to the same period the previous year.

### MANUFACTURED PRODUCTS

For the months of January 2010, as compared to January 2009, the total manufacture of butter increased 5.3 percent; manufacture of nonfat dried milk for human consumption decreased 15.5 percent; manufacture of total cheese increased 0.4 percent; and manufacture of total frozen products increased 13.1 percent.

### SALES OF CLASS 1 MARKET MILK

Sales of Class 1 market milk products in California during January 2010 decreased 1.4 percent compared to sales during January 2009.

### Correction:

**Please note that the total number of dairies operating in California as of December 31, 2009 has been revised from the previous reported 1,743 to 1,752. This equates to a net loss of 100 dairies compared to 2008.**

All Data displayed in the Dairy Information Bulletin is subject to change and/or revision.



## MILK PRODUCTION

**Table 1: Commercial Production of Market and Manufacturing Milk  
in Thousand Pounds, in California, by Month <sup>1</sup>  
February 2008 - January 2010**

Month	Market Milk			Manufacturing Milk			Total Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
February	3,268,724	3,004,049	-8.1%	56,715	133,199	134.9%	3,325,439	3,137,247	-5.7%
March	3,573,021	3,355,052	-6.1%	63,614	148,616	133.6%	3,636,635	3,503,668	-3.7%
April	3,445,127	3,282,426	-4.7%	63,779	151,030	136.8%	3,508,906	3,433,456	-2.2%
May	3,517,344	3,352,685	-4.7%	63,827	158,256	147.9%	3,581,171	3,510,941	-2.0%
June	3,354,527	3,131,599	-6.6%	59,040	149,224	152.7%	3,413,567	3,280,823	-3.9%
July	3,352,455	3,094,477	-7.7%	59,331	150,704	154.0%	3,411,786	3,245,181	-4.9%
August	3,340,600	3,092,257	-7.4%	56,810	149,922	163.9%	3,397,410	3,242,179	-4.6%
September	3,217,857	2,924,511	-9.1%	54,187	142,436	162.9%	3,272,044	3,066,947	-6.3%
October	3,329,896	3,056,611	-8.2%	51,671	148,616	187.6%	3,381,567	3,205,227	-5.2%
November	3,254,560	2,988,806	-8.2%	52,321	142,303	172.0%	3,306,881	3,131,110	-5.3%
December	3,384,368	3,136,149	-7.3%	53,967	146,638	171.7%	3,438,335	3,282,787	-4.5%
January	3,289,250	3,193,376	-2.9%	159,406	175,499	10.1%	3,448,656	3,368,875	-2.3%
Jan	3,289,250	3,193,376	-2.9%	159,406	175,499	10.1%	3,448,656	3,368,875	-2.3%
Feb-Jan Total	40,327,730	37,611,997	-6.7%	794,668	1,796,443	126.1%	41,122,397	39,408,440	-4.2%
2009 Total	37,707,871			1,780,351			39,488,221		

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## DAILY AVERAGE MILK PRODUCTION

**Table 2: Commercial Production of Market and Manufacturing Milk, Average Daily Basis  
Compared to Prior Month, in Thousand Pounds, in California, by Month <sup>1</sup>  
February 2009 - January 2010**

Month	Market Milk		Manufacturing Milk		Total Milk	
	2009-2010	% Change	2009-2010	% Change	2009-2010	% Change
January	106,105		5,142		111,247	
February	107,287	1.1%	4,757	-7.5%	112,045	0.7%
March	108,227	0.9%	4,794	0.8%	113,022	0.9%
April	109,414	1.1%	5,034	5.0%	114,449	1.3%
May	108,151	-1.2%	5,105	1.4%	113,256	-1.0%
June	104,387	-3.5%	4,974	-2.6%	109,361	-3.4%
July	99,822	-4.4%	4,861	-2.3%	104,683	-4.3%
August	99,750	-0.1%	4,836	-0.5%	104,586	-0.1%
September	97,484	-2.3%	4,748	-1.8%	102,232	-2.3%
October	98,600	1.1%	4,794	1.0%	103,394	1.1%
November	99,627	1.0%	4,743	-1.1%	104,370	0.9%
December	101,166	1.5%	4,730	-0.3%	105,896	1.5%
January	103,012	1.8%	5,661	19.7%	108,673	2.6%

<sup>1</sup> Includes total milk sold. Excludes milk left on ranch.

## MILK PRODUCTION BY COUNTY

**Table 3: Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> January 2010**

County and Region	Bulk Milk		Total	Percent change from 2009	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing				
Alameda						
Alpine						
Amador						
Butte	342,941	18,321	361,262	5.7%	4.59%	9.28%
Calaveras						
Colusa						
Contra Costa						
Del Norte	3,757,878	474,121	4,231,999	-21.3%	4.13%	8.80%
El Dorado						
Fresno	216,409,912	1,067,538	217,477,450	-3.4%	3.76%	8.87%
Glenn	32,163,286	1,359,227	33,522,513	-0.2%	3.73%	8.83%
Humboldt	14,152,375	3,294,270	17,446,645	-5.6%	4.30%	8.93%
Inyo						
Kern	321,232,476	2,601,451	323,833,927	-4.7%	3.72%	8.81%
Kings	344,839,361	2,411,888	347,251,249	1.6%	3.76%	8.84%
Lake						
Lassen						
Madera	126,971,360	4,839,855	131,811,215	-7.5%	3.82%	8.85%
Marin	14,300,138	0	14,300,138	-13.0%	3.65%	8.89%
Mariposa						
<b>Mendocino</b>						
Merced	417,646,271	71,272,277	488,918,548	-0.9%	3.87%	8.93%
Modoc						
Mono						
<b>Monterey</b>						
Napa						
Nevada						
<b>Placer</b>						
Plumas						
Sacramento	26,652,641	728,995	27,381,636	-6.5%	3.78%	8.87%
San Benito	695,003	0	695,003	-41.6%	3.97%	8.82%
San Francisco						
San Joaquin	171,147,527	17,259,210	188,406,737	-2.7%	3.71%	8.85%
San Mateo						
Santa Clara						
Santa Cruz						
<b>Shasta</b>						
Sierra						
Siskiyou	1,162,816	0	1,162,816	-3.0%	3.86%	8.85%
<b>Solano</b>						
Sonoma	42,393,307	53,853	42,447,160	-5.8%	3.77%	8.87%
Stanislaus	282,460,235	54,711,742	337,171,977	-0.4%	3.77%	8.89%
<b>Sutter</b>						
Tehama	3,198,375	5,449,372	8,647,747	-11.1%	4.11%	9.06%
Trinity						
Tulare	918,508,487	3,818,150	922,326,637	0.5%	3.81%	8.89%
Tuolumne						
<b>Yolo</b>						
Yuba	5,983,166	0	5,983,166	3.3%	4.00%	8.91%
<b>N. California</b>	<b>2,956,574,105</b>	<b>172,716,850</b>	<b>3,129,290,955</b>	<b>-1.5%</b>	<b>3.79%</b>	<b>8.88%</b>

## MILK PRODUCTION BY COUNTY

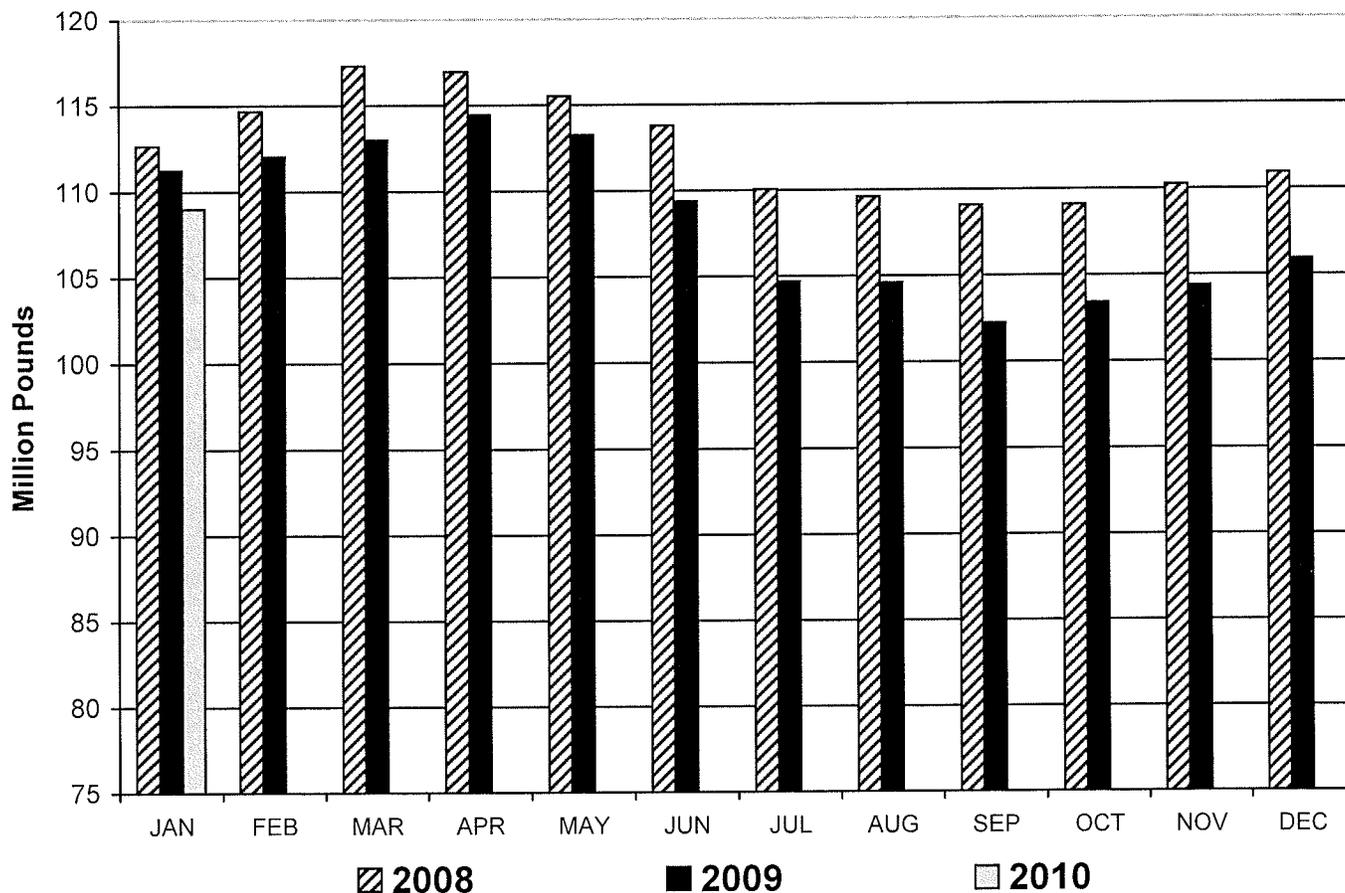
**Table 3 (continued): Commercial Production of Bulk Milk, Average Milk Fat and Solids-Not-Fat Test, in Pounds, in California, by Counties and Regions <sup>1</sup> January 2010**

County and Region	Bulk Milk			Percent change from 2009	Average Milk Fat Test	Average Solids-Not-Fat Test
	Market	Manufacturing	Total			
Imperial	13,028,982	0	13,028,982	-2.8%	3.90%	8.99%
<b>Los Angeles</b>						
Orange						
Riverside	83,590,814	0	83,590,814	-13.4%	3.70%	8.85%
San Bernardino	130,943,740	2,781,709	133,725,449	-9.1%	3.70%	8.84%
San Diego	4,485,678	0	4,485,678	-18.8%	3.53%	8.79%
<b>San Luis Obispo</b>						
<b>Santa Barbara</b>						
Ventura						
<b>S. California</b>	<b>236,802,272</b>	<b>2,781,709</b>	<b>239,583,981</b>	<b>-11.6%</b>	<b>3.71%</b>	<b>8.85%</b>
<b>State Total</b>	<b>3,193,376,377</b>	<b>175,498,559</b>	<b>3,368,874,936</b>	<b>-2.3%</b>	<b>3.79%</b>	<b>8.87%</b>

<sup>1</sup> Data for counties in bold-type are not shown but are included in total: Mendocino, Monterey, Placer, Shasta, Solano, Sutter, Yolo, Los Angeles, San Luis Obispo, Santa Barbara.

## CALIFORNIA MILK PRODUCTION

Average Daily Basis 2008, 2009, 2010



## MILK UTILIZATION

**Table 4: Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	Class 1 - Fat		Class 2 - Fat		Class 3 - Fat		Class 4a - Fat	
	2009	2010	2009	2010	2009	2010	2009	2010
January	10,247	10,332	6,987	7,854	6,780	5,839	53,176	51,632
February	9,334		6,486		7,023		45,444	
March	10,377		7,669		7,654		48,717	
April	10,192		8,067		8,312		45,290	
May	10,001		7,911		9,481		44,889	
June	10,005		8,461		9,107		39,373	
July	10,245		7,919		8,831		39,336	
August	10,207		8,444		8,917		38,817	
September	10,092		8,011		7,739		37,638	
October	10,488		10,389		6,710		40,939	
November	10,348		11,578		5,420		42,298	
December	10,797		11,302		4,579		47,591	
<b>Jan Total</b>	<b>10,247</b>	<b>10,332</b>	<b>6,987</b>	<b>7,854</b>	<b>6,780</b>	<b>5,839</b>	<b>53,176</b>	<b>51,632</b>
<b>Change from 2009</b>		<b>0.8%</b>		<b>12.4%</b>		<b>-13.9%</b>		<b>-2.9%</b>
<b>2009 Total</b>	<b>122,333</b>		<b>103,224</b>		<b>90,553</b>		<b>523,507</b>	
Month	Class 1 - SNF		Class 2 - SNF		Class 3 - SNF		Class 4a - SNF	
	2009	2010	2009	2010	2009	2010	2009	2010
January	48,140	49,330	10,651	10,958	6,177	5,318	104,240	96,614
February	44,786		10,688		6,456		88,014	
March	48,816		12,128		8,703		97,269	
April	47,088		11,401		9,714		95,489	
May	47,014		11,772		9,074		101,678	
June	45,206		11,562		8,820		90,096	
July	46,371		10,897		8,039		84,026	
August	47,624		12,226		8,186		81,679	
September	48,133		11,664		7,319		70,895	
October	49,967		11,319		6,208		81,216	
November	49,075		11,289		4,971		83,951	
December	50,131		11,125		4,261		93,410	
<b>Jan Total</b>	<b>48,140</b>	<b>49,330</b>	<b>10,651</b>	<b>10,958</b>	<b>6,177</b>	<b>5,318</b>	<b>104,240</b>	<b>96,614</b>
<b>Change from 2009</b>		<b>2.5%</b>		<b>2.9%</b>		<b>-13.9%</b>		<b>-7.3%</b>
<b>2009 Total</b>	<b>572,351</b>		<b>136,722</b>		<b>87,928</b>		<b>1,071,964</b>	
Month	Fluid							
	2009	2010						
January	432,901	442,780						
February	403,174							
March	439,689							
April	425,545							
May	424,485							
June	408,549							
July	417,463							
August	430,684							
September	435,556							
October	450,959							
November	439,413							
December	451,686							
<b>Jan Total</b>	<b>432,901</b>	<b>442,780</b>						
<b>Change from 2009</b>		<b>2.3%</b>						
<b>2009 Total</b>	<b>5,160,102</b>							

## MILK UTILIZATION

**Table 4 (continued): Pooled Milk Utilization of Grade A Milk, by Classes and Months,  
in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	Class 4b - Fat		Quota - Fat		Non-quota - Fat		Pool Total - Fat	
	2009	2010	2009	2010	2009	2010	2009	2010
January	42,430	40,364	27,383	27,383	92,237	88,639	119,619	116,021
February	38,840		24,746		82,381		107,127	
March	43,453		27,411		90,458		117,870	
April	42,147		26,507		87,501		114,009	
May	42,274		27,393		87,163		114,555	
June	39,545		26,479		80,011		106,490	
July	38,452		27,379		77,405		104,784	
August	38,897		27,374		77,908		105,282	
September	37,674		26,486		74,668		101,154	
October	39,791		27,384		80,934		108,318	
November	38,405		26,508		81,543		108,050	
December	40,670		27,384		87,554		114,939	
<b>Jan Total</b>	<b>42,430</b>	<b>40,364</b>	<b>27,383</b>	<b>27,383</b>	<b>92,237</b>	<b>88,639</b>	<b>119,619</b>	<b>116,021</b>
<b>Change from 2009</b>		<b>-4.9%</b>		<b>0.0%</b>		<b>-3.9%</b>		<b>-3.0%</b>
<b>2009 Total</b>	<b>482,579</b>		<b>322,432</b>		<b>999,764</b>		<b>1,322,196</b>	
Month	Class 4b - SNF		Quota - SNF		Non-quota - SNF		Pool Total - SNF	
	2009	2010	2009	2010	2009	2010	2009	2010
January	112,961	111,507	66,741	66,768	215,428	206,960	282,168	273,728
February	105,635		60,311		195,268		255,579	
March	117,906		66,806		218,016		284,822	
April	115,161		64,623		214,230		278,853	
May	114,816		66,791		217,563		284,354	
June	109,089		64,567		200,206		264,773	
July	110,732		66,772		193,293		260,064	
August	111,229		66,762		194,182		260,944	
September	109,678		64,583		183,105		247,688	
October	112,753		66,769		194,695		261,463	
November	108,150		64,630		192,806		257,436	
December	111,183		66,771		203,340		270,111	
<b>Jan Total</b>	<b>112,961</b>	<b>111,507</b>	<b>66,741</b>	<b>66,768</b>	<b>215,428</b>	<b>206,960</b>	<b>282,168</b>	<b>273,728</b>
<b>Change from 2009</b>		<b>-1.3%</b>		<b>0.0%</b>		<b>-3.9%</b>		<b>-3.0%</b>
<b>2009 Total</b>	<b>1,339,293</b>		<b>786,126</b>		<b>2,422,130</b>		<b>3,208,256</b>	

<sup>1</sup> Includes pooled milk only. Excludes exempt, non-pool, grade B milk, and bulk milk shipped out-of-California (ranch to plant). Class usage has been adjusted for plant gain and inventory variance.

## POOL MILK PRODUCTION

**Table 5: Commercial Production of Grade A Milk, Pooled and Non-Pooled, Total Grade B Milk by Months, in Thousand Pounds  
2009 - 2010**

Month	Pool Milk		Grade A Milk Not Pooled <sup>1</sup>		Total Grade A Milk <sup>2</sup>		Total Grade B Milk	
	2009	2010	2009	2010	2009	2010	2009	2010
January	3,185,155	3,086,476	104,095	106,900	3,289,250	3,193,376	159,406	175,499
February	2,895,430		108,619		3,004,049		133,199	
March	3,232,367		122,685		3,355,052		148,616	
April	3,163,339		119,087		3,282,426		151,030	
May	3,238,285		114,399		3,352,685		158,256	
June	3,021,659		109,941		3,131,599		149,224	
July	2,984,264		110,213		3,094,477		150,704	
August	2,982,416		109,840		3,092,257		149,922	
September	2,819,795		104,716		2,924,511		142,436	
October	2,948,375		108,236		3,056,611		148,616	
November	2,884,275		104,532		2,988,806		142,303	
December	3,029,278		106,871		3,136,149		146,638	
<b>Jan Total</b>	<b>3,185,155</b>	<b>3,086,476</b>	<b>104,095</b>	<b>106,900</b>	<b>3,289,250</b>	<b>3,193,376</b>	<b>159,406</b>	<b>175,499</b>
<b>Change from 2009</b>		<b>-3.1%</b>		<b>2.7%</b>		<b>-2.9%</b>		<b>10.1%</b>
<b>2009 Total</b>	<b>36,384,638</b>		<b>1,323,232</b>		<b>37,707,871</b>		<b>1,780,351</b>	

<sup>1</sup> Grade A farm milk delivered to non-pooled plants; milk from exempt Producer-Handler type 66; the exempt portion of milk from Producer-Handler type 70; and Grade A producer milk delivered directly out of state.

<sup>2</sup> Not all milk shipped out of state is reported. These numbers represent lower limits.

## NET MILK AVAILABLE IN CALIFORNIA

**Table 6: California Commercial Milk Production, Production Entering, and Production Leaving, Net Milk Available, by Months, in Thousand Pounds <sup>1</sup>  
2009 - 2010**

Month	California Milk Production		Production Entering California		Production Leaving California		Net Milk Available in California	
	2009	2010	2009	2010	2009	2010	2009	2010
January	3,448,656	3,368,875	67,257	51,449	42,724	35,943	3,473,190	3,384,381
February	3,137,247		64,833		42,050		3,160,030	
March	3,503,668		74,411		48,990		3,529,089	
April	3,433,456		64,056		45,807		3,451,705	
May	3,510,941		65,298		40,493		3,535,745	
June	3,280,823		67,173		40,540		3,307,456	
July	3,245,181		64,119		38,614		3,270,686	
August	3,242,179		61,793		37,089		3,266,883	
September	3,066,947		59,963		34,536		3,092,373	
October	3,205,227		59,943		36,563		3,228,607	
November	3,131,110		54,009		35,181		3,149,937	
December	3,282,787		53,976		36,120		3,300,642	
<b>Jan Total</b>	<b>3,448,656</b>	<b>3,368,875</b>	<b>67,257</b>	<b>51,449</b>	<b>42,724</b>	<b>35,943</b>	<b>3,473,190</b>	<b>3,384,381</b>
<b>Change from 2009</b>		<b>-2.3%</b>		<b>-23.5%</b>		<b>-15.9%</b>		<b>-2.6%</b>
<b>2009 Total</b>	<b>39,488,221</b>		<b>756,829</b>		<b>478,707</b>		<b>39,766,344</b>	

<sup>1</sup> Not all milk shipped into or out of the state is reported. These numbers represent lower limits.

# CLASS 1 SALES

**Table 7: Sales of Class 1 Market Milk Products in California, by Months, in Thousand Gallons <sup>1 2</sup>  
February 2008 - January 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
February	19,520	19,267	-1.3%	21,056	21,472	2.0%	8,954	9,035	0.9%
March	20,589	20,941	1.7%	22,393	23,156	3.4%	9,050	10,158	12.3%
April	19,716	19,986	1.4%	21,640	22,082	2.0%	9,348	9,334	-0.2%
May	20,783	19,929	-4.1%	22,793	22,368	-1.9%	9,680	9,667	-0.1%
June	20,132	20,349	1.1%	21,925	22,778	3.9%	8,284	8,601	3.8%
July	20,644	20,327	-1.5%	22,560	23,040	2.1%	7,936	7,978	0.5%
August	21,096	20,573	-2.5%	23,356	23,785	1.8%	8,773	8,784	0.1%
September	20,596	20,115	-2.3%	22,979	23,384	1.8%	9,907	9,954	0.5%
October	21,266	20,681	-2.7%	23,974	24,714	3.1%	10,378	10,604	2.2%
November	19,933	18,792	-5.7%	22,429	23,464	4.6%	8,819	9,591	8.8%
December	22,175	20,351	-8.2%	23,773	25,114	5.6%	9,378	9,411	0.4%
January	20,836	19,231	-7.7%	23,295	24,205	3.9%	9,607	9,675	0.7%
<b>Jan Total</b>	<b>20,836</b>	<b>19,231</b>	<b>-7.7%</b>	<b>23,295</b>	<b>24,205</b>	<b>3.9%</b>	<b>9,607</b>	<b>9,675</b>	<b>0.7%</b>
<b>Feb - Jan Total</b>	<b>247,285</b>	<b>240,542</b>	<b>-2.7%</b>	<b>272,174</b>	<b>279,562</b>	<b>2.7%</b>	<b>110,114</b>	<b>112,792</b>	<b>2.4%</b>
<b>2009 Total</b>	<b>242,147</b>			<b>278,652</b>			<b>112,724</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Beverage Milks			Half - and - Half		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
February	10,361	9,718	-6.2%	59,890	59,492	-0.7%	1,461	1,375	-5.9%
March	10,456	10,738	2.7%	62,488	64,993	4.0%	1,477	1,531	3.7%
April	10,829	9,896	-8.6%	61,532	61,298	-0.4%	1,417	1,469	3.6%
May	11,118	10,307	-7.3%	64,374	62,271	-3.3%	1,442	1,426	-1.1%
June	9,319	9,154	-1.8%	59,660	60,881	2.0%	1,377	1,447	5.0%
July	8,723	8,294	-4.9%	59,863	59,639	-0.4%	1,400	1,387	-0.9%
August	9,338	8,977	-3.9%	62,564	62,119	-0.7%	1,408	1,388	-1.4%
September	10,856	10,411	-4.1%	64,339	63,864	-0.7%	1,399	1,410	0.8%
October	11,440	11,030	-3.6%	67,058	67,029	0.0%	1,541	1,574	2.1%
November	9,905	9,802	-1.0%	61,088	61,650	0.9%	1,497	1,611	7.6%
December	10,133	9,875	-2.5%	65,458	64,752	-1.1%	1,699	1,736	2.2%
January	10,448	10,162	-2.7%	64,186	63,273	-1.4%	1,498	1,492	-0.4%
<b>Jan Total</b>	<b>10,448</b>	<b>10,162</b>	<b>-2.7%</b>	<b>64,186</b>	<b>63,273</b>	<b>-1.4%</b>	<b>1,498</b>	<b>1,492</b>	<b>-0.4%</b>
<b>Feb - Jan Total</b>	<b>122,926</b>	<b>118,365</b>	<b>-3.7%</b>	<b>752,499</b>	<b>751,261</b>	<b>-0.2%</b>	<b>17,615</b>	<b>17,843</b>	<b>1.3%</b>
<b>2009 Total</b>	<b>118,650</b>			<b>752,173</b>			<b>17,850</b>		
Month	Total Class 1 Milk								
	2008-2009	2009-2010	% Change						
February	61,352	60,867	-0.8%						
March	63,966	66,525	4.0%						
April	62,950	62,768	-0.3%						
May	65,817	63,698	-3.2%						
June	61,038	62,329	2.1%						
July	61,264	61,028	-0.4%						
August	63,973	63,507	-0.7%						
September	65,739	65,275	-0.7%						
October	68,601	68,604	0.0%						
November	62,585	63,261	1.1%						
December	67,158	66,489	-1.0%						
January	65,685	64,766	-1.4%						
<b>Jan Total</b>	<b>65,685</b>	<b>64,766</b>	<b>-1.4%</b>						
<b>Feb - Jan Total</b>	<b>770,127</b>	<b>769,118</b>	<b>-0.1%</b>						
<b>2009 Total</b>	<b>770,037</b>								

<sup>1</sup> Reported by California plants only.

<sup>2</sup> Table 7 includes all Class 1 market milk product sales, including flavored milk sales and organic milk sales. For a breakdown of Class 1 Organic Milk Sales, see Table 8. For a breakdown of Class 1 Flavored Milk Sales, see Table 9.

## CLASS 1 ORGANIC MILK SALES

**Table 8: Sales of Class 1 Organic Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2 3</sup>  
February 2008 - January 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
February	581	600	3.3%	625	677	8.3%	661	700	5.9%
March	638	634	-0.6%	710	680	-4.2%	690	757	9.8%
April	619	614	-0.8%	676	684	1.2%	683	670	-2.0%
May	696	625	-10.2%	769	689	-10.3%	773	678	-12.3%
June	665	640	-3.9%	700	701	0.2%	715	696	-2.8%
July	698	629	-9.9%	725	687	-5.3%	742	725	-2.4%
August	730	638	-12.6%	771	706	-8.5%	739	716	-3.1%
September	713	666	-6.5%	758	754	-0.6%	821	835	1.7%
October	726	674	-7.2%	778	735	-5.5%	844	832	-1.4%
November	648	643	-0.9%	708	708	0.0%	753	857	13.9%
December	723	729	0.8%	766	782	2.1%	849	843	-0.7%
January	624	682	9.2%	684	756	10.4%	747	843	12.9%
Jan Total	624	682	9.2%	684	756	10.4%	747	843	12.9%
Feb - Jan Total	8,062	7,774	-3.6%	8,671	8,560	-1.3%	9,016	9,152	1.5%
2009 Total	7,717			8,489			9,056		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Organic Milks					
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change			
February	480	452	-5.8%	2,347	2,429	3.5%			
March	534	508	-4.7%	2,572	2,580	0.3%			
April	531	494	-7.0%	2,508	2,461	-1.9%			
May	593	509	-14.1%	2,830	2,501	-11.6%			
June	550	493	-10.3%	2,631	2,530	-3.8%			
July	570	485	-15.0%	2,735	2,525	-7.7%			
August	575	501	-12.8%	2,815	2,562	-9.0%			
September	581	522	-10.1%	2,873	2,777	-3.3%			
October	582	514	-11.7%	2,930	2,755	-6.0%			
November	527	481	-8.8%	2,636	2,689	2.0%			
December	544	527	-3.1%	2,883	2,882	0.0%			
January	509	521	2.3%	2,565	2,801	9.2%			
Jan Total	509	521	2.3%	2,565	2,801	9.2%			
Feb - Jan Total	6,574	6,007	-8.6%	32,323	31,493	-2.6%			
2009 Total	5,995			31,256					

1 Reported by California plants only.

2 Organic milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

3 Data unavailable prior to April, 2006.

## CLASS 1 FLAVORED MILK SALES

**Table 9: Sales of Class 1 Flavored Market Milk Products in California, by Months,  
in Thousand Gallons <sup>1 2</sup>  
February 2008 - January 2010**

Month	Whole Milk			Reduced-fat			Lowfat/Light Milk		
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change
February	81	78	-4.2%	364	313	-14.0%	1,117	1,162	4.0%
March	92	87	-4.7%	400	177	-55.8%	1,063	1,391	30.8%
April	98	84	-14.5%	423	165	-61.0%	1,190	1,237	3.9%
May	111	84	-24.2%	400	265	-33.7%	1,168	1,288	10.3%
June	112	88	-21.6%	400	214	-46.6%	762	949	24.4%
July	122	80	-34.6%	449	272	-39.4%	656	646	-1.6%
August	101	58	-42.4%	443	509	14.9%	905	904	-0.1%
September	100	57	-43.2%	415	363	-12.4%	1,253	1,327	5.9%
October	106	50	-53.2%	545	236	-56.7%	1,352	1,492	10.4%
November	88	49	-43.6%	363	102	-72.0%	877	1,298	48.0%
December	96	48	-50.6%	406	109	-73.1%	983	1,043	6.1%
January	75	46	-38.7%	375	138	-63.1%	1,103	1,194	8.3%
<b>Jan Total</b>	<b>75</b>	<b>46</b>	<b>-38.7%</b>	<b>375</b>	<b>138</b>	<b>-63.1%</b>	<b>1,103</b>	<b>1,194</b>	<b>8.3%</b>
<b>Feb - Jan Total</b>	<b>1,183</b>	<b>809</b>	<b>-31.6%</b>	<b>4,983</b>	<b>2,863</b>	<b>-42.5%</b>	<b>12,429</b>	<b>13,931</b>	<b>12.1%</b>
<b>2009 Total</b>	<b>838</b>			<b>3,099</b>			<b>13,839</b>		
Month	Skim/Nonfat/Fat-free Milk			Subtotal Flavored Milks					
	2008-2009	2009-2010	% Change	2008-2009	2009-2010	% Change			
February	2,339	2,079	-11.1%	3,902	3,633	-6.9%			
March	2,019	2,390	18.3%	3,575	4,045	13.2%			
April	2,644	1,964	-25.7%	4,355	3,449	-20.8%			
May	2,647	2,219	-16.2%	4,327	3,857	-10.9%			
June	1,309	1,165	-11.0%	2,583	2,415	-6.5%			
July	508	339	-33.2%	1,735	1,337	-23.0%			
August	910	936	2.9%	2,359	2,407	2.0%			
September	2,451	2,324	-5.2%	4,218	4,071	-3.5%			
October	2,716	2,608	-4.0%	4,719	4,386	-7.1%			
November	1,853	1,927	4.0%	3,180	3,376	6.1%			
December	1,689	1,616	-4.3%	3,174	2,815	-11.3%			
January	2,187	2,125	-2.8%	3,740	3,504	-6.3%			
<b>Jan Total</b>	<b>2,187</b>	<b>2,125</b>	<b>-2.8%</b>	<b>3,740</b>	<b>3,504</b>	<b>-6.3%</b>			
<b>Feb - Jan Total</b>	<b>23,273</b>	<b>21,693</b>	<b>-6.8%</b>	<b>41,868</b>	<b>39,295</b>	<b>-6.1%</b>			
<b>2009 Total</b>	<b>21,754</b>			<b>39,531</b>					

1 Reported by California plants only.

2 Flavored milk sales are included in Table 7 - Class 1 Milk figures, Subtotal Beverage Milks and Total Class 1 Milk.

## CLASS 1 SALES, BY MARKETING AREA

Table 10: Sales of Class 1 Products in California, by Marketing Areas <sup>1</sup>  
January 2008, January 2009, January 2010

Products and Marketing Areas	Sales			Change to January 2010 from	
	January 2008	January 2009	January 2010	January 2008	January 2009
	<i>gallons</i>			<i>percent</i>	
<b>Whole Milk</b>					
N. California	8,371,086	8,538,903	7,684,558	-8.2%	-10.0%
S. California	12,797,223	12,296,753	11,548,501	-9.8%	-6.1%
<b>State Total</b>	<b>21,168,309</b>	<b>20,835,656</b>	<b>19,233,059</b>	<b>-9.1%</b>	<b>-7.7%</b>
<b>Reduced Fat Milk</b>					
N. California	9,234,971	9,400,769	9,857,330	6.7%	4.9%
S. California	13,605,849	13,894,446	14,348,026	5.5%	3.3%
<b>State Total</b>	<b>22,840,820</b>	<b>23,295,215</b>	<b>24,205,356</b>	<b>6.0%</b>	<b>3.9%</b>
<b>Lowfat/Light Milk</b>					
N. California	4,656,613	4,942,420	4,841,855	4.0%	-2.0%
S. California	4,683,190	4,664,669	4,833,122	3.2%	3.6%
<b>State Total</b>	<b>9,339,803</b>	<b>9,607,089</b>	<b>9,674,977</b>	<b>3.6%</b>	<b>0.7%</b>
<b>Skim/Nonfat/Fat free Milk</b>					
N. California	4,274,761	4,092,743	4,171,109	-2.4%	1.9%
S. California	6,596,170	6,355,025	5,992,326	-9.2%	-5.7%
<b>State Total</b>	<b>10,870,931</b>	<b>10,447,768</b>	<b>10,163,435</b>	<b>-6.5%</b>	<b>-2.7%</b>
<b>Beverage Milk Totals</b>					
N. California	26,537,431	26,974,835	26,554,852	0.1%	-1.6%
S. California	37,682,432	37,210,893	36,721,975	-2.5%	-1.3%
<b>State Total</b>	<b>64,219,863</b>	<b>64,185,728</b>	<b>63,276,827</b>	<b>-1.5%</b>	<b>-1.4%</b>
<b>Half - And - Half</b>					
N. California	686,503	676,012	696,200	1.4%	3.0%
S. California	797,304	821,998	795,364	-0.2%	-3.2%
<b>State Total</b>	<b>1,483,807</b>	<b>1,498,010</b>	<b>1,491,564</b>	<b>0.5%</b>	<b>-0.4%</b>

<sup>1</sup> Sales to N. Calif. and/or S. Calif. regions; not necessarily in area of plant.

## CLASS 2 PRODUCTION

**Table 11: Manufacture of Selected Class 2 Dairy Products in California,  
by Months, in Thousand Pounds (P) or Gallons (G)  
2009 - 2010**

Month	Creamed Cottage Cheese (P)			Lowfat Cottage Cheese (P)			Nonfat Cottage Cheese (P)		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	1,988	1,959	-1.5%	4,738	4,314	-8.9%	807	763	-5.4%
February	2,128			4,299			745		
March	2,160			4,828			800		
April	2,252			5,019			824		
May	2,131			4,351			757		
June	2,133			4,588			779		
July	2,115			4,500			734		
August	2,176			4,635			783		
September	2,288			5,010			842		
October	2,072			4,326			702		
November	1,974			4,172			694		
December	2,033			4,177			676		
<b>Jan Total</b>	<b>1,988</b>	<b>1,959</b>	<b>-1.5%</b>	<b>4,738</b>	<b>4,314</b>	<b>-8.9%</b>	<b>807</b>	<b>763</b>	<b>-5.4%</b>
<b>2009 Total</b>	<b>25,450</b>			<b>54,644</b>			<b>9,143</b>		
Month	Total Cottage Cheese (P)			Sour Cream & S. C. Dressing (G)			Other Cream (G) <sup>1</sup>		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	7,572	7,118	-6.0%	1,603	1,615	0.7%	1,585	1,458	-8.0%
February	7,208			1,592			1,567		
March	7,833			1,769			1,841		
April	8,135			1,785			1,818		
May	7,274			1,580			1,867		
June	7,552			1,702			1,971		
July	7,395			1,683			2,055		
August	7,640			1,669			1,990		
September	8,190			1,696			1,938		
October	7,142			1,713			2,235		
November	6,912			1,924			2,440		
December	6,956			1,948			1,895		
<b>Jan Total</b>	<b>7,572</b>	<b>7,118</b>	<b>-6.0%</b>	<b>1,603</b>	<b>1,615</b>	<b>0.7%</b>	<b>1,585</b>	<b>1,458</b>	<b>-8.0%</b>
<b>2009 Total</b>	<b>89,810</b>			<b>20,664</b>			<b>23,202</b>		
Month	Buttermilk (G)			Yogurt (P)			Manufacturing Cream (G)		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	4,403	771	-82.5%	47,340	52,628	11.2%	3,659	2,893	-20.9%
February	2,749			51,406			3,664		
March	3,471			57,764			3,846		
April	2,914			54,056			4,189		
May	1,909			50,471			4,117		
June	955			53,849			4,155		
July	1,036			49,892			3,958		
August	884			54,626			4,310		
September	975			58,273			3,835		
October	1,035			51,585			4,135		
November	1,209			44,551			4,264		
December	1,085			46,358			3,934		
<b>Jan Total</b>	<b>4,403</b>	<b>771</b>	<b>-82.5%</b>	<b>47,340</b>	<b>52,628</b>	<b>11.2%</b>	<b>3,659</b>	<b>2,893</b>	<b>-20.9%</b>
<b>2009 Total</b>	<b>22,626</b>			<b>620,172</b>			<b>48,067</b>		

<sup>1</sup> Other Cream includes: Cream, Other Cream, Whipping, and Whipped (Cream Topping).

## CLASS 3 PRODUCTION

**Table 12: Manufacture of Selected Class 3 Dairy Products in California,  
by Months, in Thousand Gallons <sup>1</sup>  
2009 - 2010**

Month	Ice Cream			Ice Milk <sup>2</sup>			Sherbet		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	7,782	9,025	16.0%	1,163	1,086	-6.6%	143	195	36.3%
February	10,632			1,105			349		
March	12,572			1,673			267		
April	12,976			1,662			435		
May	15,049			1,585			486		
June	15,619			1,702			540		
July	14,990			1,781			489		
August	14,823			1,565			518		
September	13,594			1,448			339		
October	12,449			1,250			340		
November	7,709			1,047			156		
December	8,163			1,142			144		
<b>Jan Total</b>	<b>7,782</b>	<b>9,025</b>	<b>16.0%</b>	<b>1,163</b>	<b>1,086</b>	<b>-6.6%</b>	<b>143</b>	<b>195</b>	<b>36.3%</b>
<b>2009 Total</b>	<b>146,358</b>			<b>17,124</b>			<b>4,205</b>		
Month	Frozen Yogurt <sup>3</sup>			Total Frozen Products					
	2009	2010	% Change	2009	2010	% Change			
January	514	554	7.8%	9,626	10,888	13.1%			
February	614			12,848					
March	828			15,523					
April	715			15,997					
May	689			17,998					
June	800			18,845					
July	933			18,292					
August	771			17,816					
September	810			16,316					
October	577			14,715					
November	441			9,457					
December	473			9,961					
<b>Jan Total</b>	<b>514</b>	<b>554</b>	<b>7.8%</b>	<b>9,626</b>	<b>10,888</b>	<b>13.1%</b>			
<b>2009 Total</b>	<b>8,166</b>			<b>177,394</b>					

<sup>1</sup> Data includes soft serve and shake mixes in appropriate categories as defined by butterfat standards.

<sup>2</sup> Includes light dairy dessert and nonfat ice cream.

<sup>3</sup> Includes nonfat and reduced fat yogurts.

## CLASS 4A PRODUCTION

**Table 13: Manufacture of Selected Class 4A Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Butter			Nonfat Dried Milk, Human Consumption			Other Dry Milk Products <sup>1</sup>		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	51,888	54,654	5.3%	85,739	72,447	-15.5%	22,909	38,117	66.4%
February	43,670			68,568			24,864		
March	46,774			74,990			28,160		
April	45,673			69,514			30,604		
May	43,029			75,657			31,302		
June	40,075			71,857			28,423		
July	37,597			68,837			25,031		
August	37,613			68,765			22,148		
September	36,732			57,666			20,604		
October	41,872			63,174			25,556		
November	44,961			59,721			35,362		
December	50,405			67,811			41,629		
<b>Jan Total</b>	<b>51,888</b>	<b>54,654</b>	<b>5.3%</b>	<b>85,739</b>	<b>72,447</b>	<b>-15.5%</b>	<b>22,909</b>	<b>38,117</b>	<b>66.4%</b>
<b>2009 Total</b>	<b>520,290</b>			<b>832,299</b>			<b>336,593</b>		
Month	Condensed & Evap. Milk <sup>2</sup>								
	2009	2010	% Change						
January	87,353	75,300	-13.8%						
February	85,849								
March	103,546								
April	111,131								
May	101,907								
June	92,886								
July	86,916								
August	100,004								
September	95,391								
October	90,851								
November	88,007								
December	73,999								
<b>Jan Total</b>	<b>87,353</b>	<b>75,300</b>	<b>-13.8%</b>						
<b>2009 Total</b>	<b>1,117,840</b>								

<sup>1</sup> Other Dry Milk Products include: Dry Whole Milk; Dry Buttermilk; Skim Milk Powder (30-40% Protein); Skim Milk Powder Blends (Fat-Filled Powder); Milk Protein Concentrate, Dry; Milk Protein Isolate, Dry (90% Protein); Casein, Dry; Caseinates, Dry; Dry Nonfat milk (Animal Feed); Lactose Powders (Human & Animal).

<sup>2</sup> Includes Condensed Skim Milk and Whole (Sweetened and Unsweetened); Condensed Evaporated Buttermilk; Evaporated Skim and Whole; Condensed Premix Skim and Cream; Other Condensed, Evaporated Milk, Ultrafiltered Milk, and Other Dry Milk Products.

## CLASS 4B PRODUCTION

**Table 14: Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Monterey Cheese			Cheddar Cheese			Mozzarella Cheese		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	22,546	23,489	4.2%	33,111	29,669	-10.4%	91,832	97,658	6.3%
February	24,375			25,338			84,802		
March	24,982			31,340			95,485		
April	24,268			32,381			88,906		
May	24,592			34,007			90,727		
June	21,626			33,583			85,779		
July	22,017			30,061			89,974		
August	22,172			30,022			90,547		
September	22,525			28,511			91,787		
October	23,639			29,778			96,965		
November	23,110			24,742			99,221		
December	23,617			30,624			95,794		
<b>Jan Total</b>	<b>22,546</b>	<b>23,489</b>	<b>4.2%</b>	<b>33,111</b>	<b>29,669</b>	<b>-10.4%</b>	<b>91,832</b>	<b>97,658</b>	<b>6.3%</b>
<b>2009 Total</b>	<b>279,469</b>			<b>363,497</b>			<b>1,101,819</b>		
Month	Provolone Cheese			Parmesan Cheese			Hispanic Cheese		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	4,105	3,296	-19.7%	*	*	*	9,080	8,731	-3.8%
February	3,378			*			9,136		
March	3,907			*			10,137		
April	4,003			*			10,103		
May	3,550			*			8,821		
June	3,770			*			9,061		
July	3,636			*			9,783		
August	4,693			*			9,972		
September	3,253			*			9,667		
October	4,346			*			8,988		
November	3,840			*			8,588		
December	3,696			*			9,721		
<b>Jan Total</b>	<b>4,105</b>	<b>3,296</b>	<b>-19.7%</b>	<b>4,455</b>	<b>*</b>	<b>*</b>	<b>9,080</b>	<b>8,731</b>	<b>-3.8%</b>
<b>2009 Total</b>	<b>46,178</b>			<b>60,983</b>			<b>113,057</b>		
Month	Other Cheeses 1/			Total Cheese					
	2009	2010	% Change	2009	2010	% Change			
January	9,172	6,717	-26.8%	174,685	175,351	0.4%			
February	9,801			160,615					
March	10,096			181,191					
April	8,895			174,030					
May	9,099			175,512					
June	5,936			165,412					
July	5,948			167,062					
August	5,570			169,236					
September	4,821			167,742					
October	5,538			175,078					
November	5,177			170,855					
December	7,883			176,078					
<b>Jan Total</b>	<b>9,172</b>	<b>6,717</b>	<b>-26.8%</b>	<b>174,685</b>	<b>175,351</b>	<b>0.4%</b>			
<b>2009 Total</b>	<b>87,935</b>			<b>2,057,497</b>					

\*Data cannot be published because of confidentiality rules.

## CLASS 4B PRODUCTION

**Table 14 (continued): Manufacture of Selected Class 4B Products in California,  
by Months, in Thousand Pounds  
2009 - 2010**

Month	Dry Whey, Human and Animal			Whey Protein (Human), Concentrate and Isolates			Other Dry Whey Products 2/		
	2009	2010	% Change	2009	2010	% Change	2009	2010	% Change
January	*	*	*	10,575	9,466	-10.5%	42,121	50,811	20.6%
February	*			9,294			37,744		
March	*			10,098			42,909		
April	*			8,668			41,476		
May	*			9,299			40,724		
June	*			9,372			38,852		
July	*			9,511			44,906		
August	*			9,630			44,227		
September	*			9,116			52,375		
October	*			9,566			48,245		
November	*			8,184			51,156		
December	*			8,616			50,956		
<b>Jan Total</b>	<b>5,855</b>	*	*	<b>10,575</b>	<b>9,466</b>	<b>-10.5%</b>	<b>42,121</b>	<b>50,811</b>	<b>20.6%</b>
<b>2009 Total</b>	<b>77,733</b>			<b>111,928</b>			<b>535,688</b>		

1/ Other Cheeses includes all cheeses not accounted for in categories listed, including Farmstead and Organic Cheeses.

2/ Includes Whey Protein Fractions; Permeate, On or Off Farm UF or MPC product (Animal & Human); Deproteinized Whey; Delactose Permeate Whey; Permeate, Dry, Finished Product; Reduced Lactose Whey (Animal & Human); Reduced Minerals Whey (Animal & Human); Concentrated Whey (Sweet Type & Acid-Type, Lbs, Solids, Animal & Human); Whey Protein Concentrate (Animal).

\*Data cannot be published because of confidentiality rules.

## AVERAGE PRICE PAID FOR MARKET MILK

**Table 15: Market Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2009 - 2010**

Month	Total Grade A Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2009	2010	2009	2010	2009	2010	2009	2010
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	3,289,250	3,193,376	3.76%	3.76%	8.86%	8.86%	\$11.23	\$14.44
February	3,004,049		3.70%		8.83%		\$10.29	
March	3,355,052		3.65%		8.81%		\$10.47	
April	3,282,426		3.61%		8.81%		\$10.46	
May	3,352,685		3.54%		8.78%		\$10.25	
June	3,131,599		3.53%		8.76%		\$10.09	
July	3,094,477		3.52%		8.71%		\$10.01	
August	3,092,257		3.53%		8.75%		\$10.94	
September	2,924,511		3.59%		8.78%		\$11.64	
October	3,056,611		3.68%		8.86%		\$12.71	
November	2,988,806		3.75%		8.92%		\$14.13	
December	3,136,149		3.80%		8.91%		\$15.56	
<b>Jan Total/Avg</b>	<b>3,289,250</b>	<b>3,193,376</b>	<b>3.76%</b>	<b>3.76%</b>	<b>8.86%</b>	<b>8.86%</b>	<b>\$11.23</b>	<b>\$14.44</b>
<b>2009 Total/Avg</b>	<b>37,707,871</b>		<b>3.64%</b>		<b>8.82%</b>		<b>\$11.48</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test. Includes in-state pool shipments, and California milk shipped into a Federal Milk Marketing Order.

## AVERAGE PRICE PAID FOR MANUFACTURING MILK

**Table 16: Manufacturing Bulk Milk and Milk Fat Purchased from Producers, Average Milk Fat Test, Average Solids-Not-Fat and Average Prices Paid Producers in California, by Months 2009 - 2010**

Month	Total Grade B Milk		Average Milk Fat Test		Average Solids-not-fat		Average Prices Paid Producers <sup>1</sup>	
	2009	2010	2009	2010	2009	2010	2009	2010
	<i>thousand pounds</i>		<i>percent</i>		<i>percent</i>		<i>dollars per hundredweight</i>	
January	159,406	175,499	4.29%	4.24%	9.08%	9.08%	\$10.15	\$14.14
February	133,199		4.19%		9.07%		\$11.14	
March	148,616		4.15%		9.05%		\$11.45	
April	151,030		4.10%		9.04%		\$11.36	
May	158,256		4.00%		9.02%		\$10.37	
June	149,224		3.97%		9.00%		\$10.29	
July	150,704		3.95%		8.95%		\$10.09	
August	149,922		3.98%		8.97%		\$12.10	
September	142,436		4.07%		9.02%		\$12.36	
October	148,616		4.18%		9.10%		\$13.91	
November	142,303		4.30%		9.16%		\$15.46	
December	146,638		4.40%		9.16%		\$16.70	
<b>Jan Total/Avg</b>	<b>159,406</b>	<b>175,499</b>	<b>4.29%</b>	<b>4.24%</b>	<b>9.08%</b>	<b>9.08%</b>	<b>\$10.15</b>	<b>\$14.14</b>
<b>2009 Total/Avg</b>	<b>1,780,351</b>		<b>4.13%</b>		<b>9.05%</b>		<b>\$12.12</b>	

<sup>1</sup> Prices are F.O.B. plant, at actual test.

## POOL PRICE DATA

**Table 17: Statistical Summary of California Milk Pool Data for Selected Months,  
with Comparisons for the Most Recent Month <sup>1 2</sup>  
January 2009, November 2009, December 2009, January 2010**

Receipts and Usage	2009 January	2009 November	2009 December	2010 January	Annual Change <sup>3</sup>
	<i>pounds</i>				<i>percent</i>
<b>Milk Fat</b>					
Receipts: Quota	883,309	883,587	883,366	883,319	0.0%
Base	3,734	3,590	3,600	3,586	-4.0%
Overbase	2,971,641	2,714,498	2,820,732	2,855,722	-3.9%
Other Source Milk	0	0	0	0	
Daily Average	3,858,683	3,601,675	3,707,698	3,742,627	-3.0%
Usage: Class 1	330,533	344,938	348,285	333,295	0.8%
Class 2	225,374	385,945	364,575	253,354	12.4%
Class 3	218,711	180,682	147,704	188,366	-13.9%
Class 4a	1,715,367	1,409,929	1,535,188	1,665,541	-2.9%
Class 4b	1,368,698	1,280,181	1,311,946	1,302,069	-4.9%
Daily Average	3,858,683	3,601,675	3,707,698	3,742,627	-3.0%
<b>Solids-not-fat</b>					
Receipts: Quota	2,152,932	2,154,327	2,153,902	2,153,810	0.0%
Base	7,821	7,152	7,220	7,247	-7.3%
Overbase	6,941,454	6,419,711	6,552,131	6,668,883	-3.9%
Other Source Milk	0	0	0	0	
Daily Average	9,102,206	8,581,190	8,713,252	8,829,940	-3.0%
Usage: Class 1	1,552,888	1,635,839	1,617,144	1,591,304	2.5%
Class 2	343,582	376,305	358,877	353,489	2.9%
Class 3	199,271	165,690	137,459	171,550	-13.9%
Class 4a	3,362,568	2,798,358	3,013,237	3,116,587	-7.3%
Class 4b	3,643,907	3,604,998	3,586,534	3,597,011	-1.3%
Daily Average	9,102,216	8,581,190	8,713,252	8,829,940	-3.0%
<b>Class 1 (Daily Average)</b>	<b>13,964,534</b>	<b>14,647,102</b>	<b>14,570,505</b>	<b>14,283,214</b>	<b>2.3%</b>

### Daily Class 1 Use as a Percent of Daily Quota

	<i>percent</i>				
	Milk Fat	37.4%	39.0%	39.4%	37.7%
Solids-not-fat	72.1%	75.9%	75.1%	73.9%	1.8%

### Announced Pool Prices, January 2010

Pooling Category	Milk Component Prices		Standardized Milk <sup>4</sup>
	Fat	Solids-not-fat	Prices
	<i>dollars/pound</i>		<i>dollars/cwt.</i>
Quota <sup>5</sup>	\$1.459	\$1.158	\$15.18
Base	\$1.459	\$0.963	\$13.48
Overbase	\$1.459	\$0.963	\$13.48

<sup>1</sup> Daily totals may not agree due to rounding.

<sup>2</sup> Based on handler reports of pool milk receipts and utilization.

<sup>3</sup> Percent change from January 2009.

<sup>4</sup> Hundredweight prices based on 3.5% fat and 8.7% SNF milk.

<sup>5</sup> Quota prices are subject to regional quota adjuster.

## Class and Pool Prices

Minimum Prices<sup>1/</sup> for Classes 1, 2, 3, 4a, and 4b Market Milk F.O.B. Plant and  
Pool Prices for Quota, Overbase<sup>2/</sup> and Blend, March 2006 - March 2010

Month	Year	No. Calif.	So. Calif.	No. Calif.	So. Calif.	No. Calif.	So. Calif.	Statewide	Statewide	Statewide	Statewide	Statewide
		Class 1	Class 1	Class 2	Class 2	Class 3	Class 3	Class 4a	Class 4b	Quota	Overbase	Blend <sup>3/</sup>
<i>Dollars per Hundredweight</i>												
March	2006	13.19	13.46	12.66	12.90	12.61	12.62	10.19	10.49	12.19	10.49	11.32
April		12.53	12.80	11.13	11.36	11.08	11.08	10.04	10.43	11.90	10.20	10.95
May		12.33	12.61	11.13	11.36	11.08	11.08	9.96	10.48	11.90	10.20	10.78
June		12.35	12.62	10.74	10.97	10.69	10.70	9.83	10.65	11.90	10.20	10.75
July		12.37	12.64	10.74	10.97	10.69	10.70	9.83	10.28	11.71	10.01	10.52
August		12.03	12.30	10.57	10.80	10.52	10.53	10.50	10.80	12.13	10.43	10.97
September		12.62	12.89	10.57	10.80	10.52	10.53	10.79	11.87	12.80	11.10	11.82
October <sup>4/</sup>		13.57	13.85	11.33	11.57	11.28	11.29	11.02	11.40	12.87	11.17	12.02
November		13.08	13.35	11.33	11.57	11.28	11.29	11.32	12.32	13.31	11.61	12.51
December		13.34	13.61	11.86	12.09	11.81	11.82	11.65	12.37	13.50	11.80	12.78
January	2007	13.73	14.00	11.86	12.09	11.81	11.82	11.92	12.47	13.70	12.00	12.98
February		15.10	15.37	12.47	12.71	12.42	12.43	12.34	13.20	14.45	12.75	13.61
March		15.74	16.01	12.47	12.71	12.42	12.43	13.24	14.13	15.28	13.58	14.37
April		16.44	16.71	13.48	13.71	13.43	13.44	14.53	15.20	16.33	14.63	15.36
May		17.44	17.71	13.48	13.71	13.43	13.44	16.00	18.05	18.29	16.59	17.28
June		20.01	20.28	15.95	16.19	15.90	15.91	17.03	21.18	20.70	19.00	19.67
July		22.99	23.26	15.95	16.19	15.90	15.91	19.84	20.54	21.60	19.90	20.49
August		23.49	23.76	19.13	19.36	19.08	19.09	21.21	19.41	21.74	20.04	20.64
September		22.83	23.10	19.13	19.36	19.08	19.09	21.62	19.34	21.69	19.99	20.72
October		23.54	23.81	22.10	22.34	22.05	22.06	21.32	17.65	21.16	19.46	20.46
November		23.54	23.43	22.10	22.34	22.05	22.06	20.66	19.75	21.93	20.23	21.23
December		22.99	23.26	21.68	21.91	21.63	21.64	19.14	18.58	20.79	19.09	20.23
January	2008	22.96	23.23	21.68	21.91	21.63	21.64	16.40	16.91	19.14	17.44	18.49
February		21.71	21.98	18.46	18.69	18.41	18.42	14.28	17.54	18.42	16.72	17.67
March		18.90	19.17	18.46	18.69	18.41	18.42	14.36	16.94	17.71	16.01	16.82
April		19.92	20.19	15.01	15.24	14.96	14.97	14.31	16.79	17.56	15.86	16.62
May		18.78	19.05	15.01	15.24	14.96	14.97	15.19	18.66	18.47	16.77	17.47
June		20.23	20.50	15.44	15.67	15.39	15.40	15.61	19.12	19.12	17.42	18.03
July		22.49	22.77	15.44	15.67	15.39	15.40	16.08	17.77	19.05	17.35	17.88
August		19.79	20.07	16.53	16.76	16.48	16.49	16.24	16.14	18.01	16.31	16.90
September		19.23	19.51	16.53	16.76	16.48	16.49	15.51	16.63	17.92	16.22	16.91
October		18.23	18.50	16.57	16.80	16.52	16.53	13.54	16.63	17.14	15.44	16.34
November		18.72	19.00	16.57	16.80	16.52	16.53	12.20	15.14	15.97	14.27	15.20
December		16.57	16.84	13.56	13.79	13.51	13.52	10.15	13.95	14.11	12.41	13.39
January	2009	17.42	17.69	13.30	13.53	13.25	13.25	9.53	9.02	12.10	10.40	11.29
February		11.27	11.55	10.27	10.50	10.22	10.22	9.40	10.11	11.28	9.58	10.35
March		11.13	11.40	10.27	10.50	10.22	10.22	9.67	10.45	11.54	9.84	10.55
April		11.58	11.85	9.96	10.20	9.91	9.91	9.79	10.41	11.57	9.87	10.52
May		12.68	12.96	9.96	10.20	9.91	9.91	10.03	9.54	11.46	9.76	10.31
June		11.70	11.97	10.34	10.57	10.29	10.29	10.06	9.52	11.32	9.62	10.16
July		11.88	12.15	10.34	10.57	10.29	10.29	10.02	9.39	11.30	9.60	10.12
August		11.71	11.98	10.47	10.70	10.42	10.42	10.21	11.29	12.18	10.48	11.06
September		13.21	13.48	10.47	10.70	10.42	10.42	11.08	11.40	12.74	11.04	11.73
October		13.75	14.02	11.07	11.30	11.02	11.02	11.54	12.69	13.61	11.91	12.77
November		15.04	15.31	11.07	11.30	11.02	11.02	13.16	13.76	14.83	13.13	14.20
December		16.04	16.31	12.77	13.01	12.72	12.72	14.76	15.04	16.17	14.47	15.62
January	2010	18.22	18.49	13.02	13.26	12.97	12.97	13.75	12.72	15.18	13.48	14.50
February		16.46	16.74	14.88	15.12	14.83	14.83					
March		16.44	16.71	14.88	15.12	14.83	14.83					

1/ Prices as reported by the Dairy Marketing Branch in the monthly class price letter.

2/ Prices as reported by the Milk pooling Branch in the monthly pool price letter. Quota price is not reduced by the Regional Quota Adjuster (RQA).

3/ Gross pool value after RQA and Transportation Allowance adjustments divided by the total pounds of pooled milk production. Price is at actual test, which is generally higher than the 3.5% fat and 8.7% SNF used in all other prices.

4/ Effective October 1, 2006, Class 1, 2, and 3 hundredweight prices no longer include Milk Producers Security Trust Fund charges.

## Commodity Prices

### Selected Monthly Commodity Prices Used In the Calculation of the California Class 4a and 4b Prices <sup>1</sup> January 2009 - December 2010

Month	Chicago Mercantile Exchange				California Manufacturing Plants Nonfat Dry Milk	
	Grade AA Butter		Block Cheddar Cheese		2009	2010
	2009	2010	2009	2010		
<i>Dollars Per Pound</i>						
January	1.1165	1.3871	1.0907	1.4462	0.8161	1.1598
February	1.1047		1.1992		0.8074	
March	1.1728		1.2321		0.8058	
April	1.1961		1.2279		0.8082	
May	1.2449		1.1418		0.8124	
June	1.2337		1.1397		0.8203	
July	1.2263		1.1268		0.8198	
August	1.2172		1.3157		0.8458	
September	1.2068		1.3261		0.9514	
October	1.2575		1.4541		0.9793	
November	1.4700		1.5588		1.0627	
December	1.4182		1.6867		1.2718	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 25th of the current month.  
When the Class 2 and 3 prices are issued every other month, the commodity reference prices are the same as those used for the calculation of that month's Class 4a and 4b prices.

### Selected Monthly Commodity Prices Used in the Calculation of the California Class 1 Price <sup>1</sup> January 2009 - December 2010

Month	Chicago Mercantile Exchange				Dairy Market News		California Manufacturing Plants Nonfat Dry Milk		Commodity Reference Prices <sup>2</sup>	
	Grade AA Butter		Block Cheddar Cheese		Western Dry Whey <sup>1</sup>		2009	2010	2009	2010
	2009	2010	2009	2010	2009	2010				
<i>Dollars Per Pound</i>								<i>Dollars Per Cwt.</i>		
January	1.1275	1.3303	1.1178	1.4492	0.1500	0.4044	0.8146	1.2775	11.7516	16.5904
February	1.1008	1.3446	1.1456	1.5033	0.1488	0.4050	0.8106	1.0757	11.6051	16.5674
March	1.1594		1.1900		0.1644		0.8036		12.0516	
April	1.1870		1.2723		0.2150		0.8069		13.1590	
May	1.2313		1.1503		0.2488		0.8084		12.1714	
June	1.2550		1.1483		0.2825		0.8212		12.3537	
July	1.1965		1.1125		0.3175		0.8152		12.1901	
August	1.2414		1.2623		0.3200		0.8296		13.6847	
September	1.1698		1.3189		0.3200		0.9355		14.2201	
October	1.2405		1.4428		0.3313		0.9577		15.5189	
November	1.4196		1.5269		0.3525		0.9980		16.5144	
December	1.4683		1.6986		0.3756		1.2271		18.3442	

<sup>1</sup> All commodity prices are for the 26th of the prior month to the 10th of the current month, except the California NFDM price is a weighted average of the two weekly prices available as of the 10th of the month, and the Western Dry Whey price is a simple average of the two weekly prices available as of the 10th of the month.

<sup>2</sup> Commodity Reference Price equals the higher of either (a) 9.8 times CME Block Cheddar; plus 0.27 times CME AA Butter, minus 10 cents; plus the Western Dry Whey times 5.8 minus 85 cents; or (b) 4.2 times CME AA Butter plus 8.613 times California Nonfat Dry Milk.

## Milk Production Cost Comparison Summary for California, by Quarter, 2008-2009

Quarter	North Coast		North Valley		South Valley		Southern California		Statewide Weighted Average	
	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009
	<i>Dollars per Hundredweight</i>									
<b>1st Quarter</b>										
Total Costs	19.74	22.38	15.14	16.63	15.31	16.63	15.44	15.35	15.34	16.67
Total Costs & Allowances*	21.97	24.77	16.98	18.23	17.17	18.58	17.07	17.29	17.31	18.51
<b>2nd Quarter</b>										
Total Costs	18.49	18.30	15.86	15.30	16.26	15.46	16.06	14.06	16.14	15.37
Total Costs & Allowances*	20.62	20.34	17.76	17.08	18.16	17.22	17.69	15.54	18.04	17.12
<b>3rd Quarter</b>										
Total Costs	20.52	17.35	16.68	14.47	17.38	14.68	17.13	13.85	17.17	14.62
Total Costs & Allowances*	22.74	19.08	18.67	16.01	19.46	16.26	18.93	15.21	19.21	16.17
<b>4th Quarter</b>										
Total Costs	22.08		17.08		17.39		16.62		17.33	
Total Costs & Allowances*	24.71		19.32		19.65		18.56		19.58	

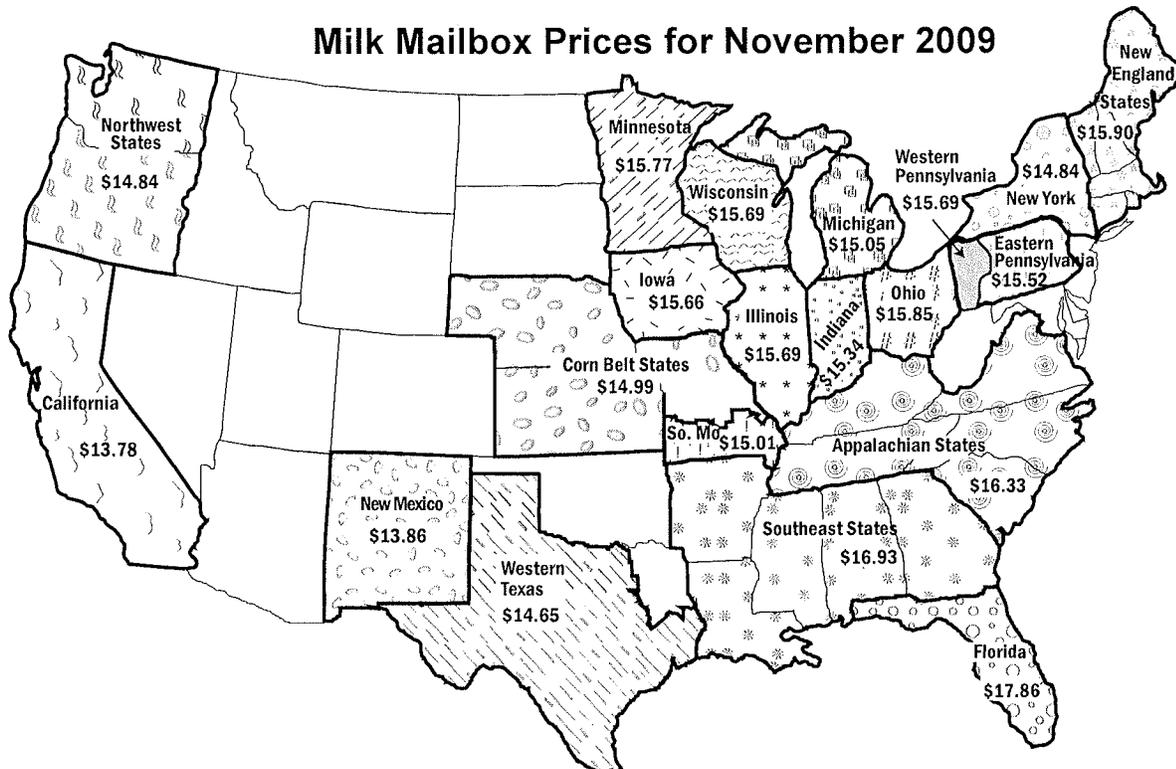
\* Includes an allowance for management and a return on investment

### Milk Mailbox Prices in Dollars per Hundredweight

	May '09	June	July	August	September	October	November
California <sup>1</sup>	\$ 9.70	\$ 9.63	\$ 9.60	\$10.51	\$11.20	\$12.30	\$13.78
USDA <sup>2</sup>	\$11.61	\$11.27	\$11.30	\$12.04	\$12.98	\$14.29	\$15.37

<sup>1</sup> California mailbox price calculated by CDFA.

<sup>2</sup> All federal milk market order weighted average, as calculated by USDA.



In November 2009, mailbox milk prices for selected reporting areas in Federal milk orders averaged \$15.37 per cwt., up \$1.08 from the previous month average, and down \$2.05 from November 2008. The component tests of producer milk in November 2009 were: butterfat, 3.76%; protein, 3.13%; and other solids, 5.71%. On an individual reporting area basis, mailbox prices increased in all Federal milk order reporting areas, and ranged from \$17.86 in Florida to \$13.86 in New Mexico.

## Average Retail Prices

Comparison of Class 1 "Farm" and "Average Retail" Prices for Selected Markets  
March 2008 through March 2010

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Southern California	Phoenix	Albuquerque	Amarillo	Los Angeles	San Diego	Las Vegas	Phoenix	Denver
<i>Dollars Per Gallon</i>										
March	2008	1.65	1.64	1.64	1.64	3.35	3.37	3.33	2.90	3.37
April		1.74	1.80	1.80	1.81	3.31	3.32	3.29	2.85	3.26
May		1.64	1.63	1.63	1.64	3.26	3.28	3.25	2.81	3.26
June		1.76	1.77	1.77	1.77	3.36	3.39	3.29	2.93	3.27
July		1.96	1.99	1.99	1.99	3.56	3.58	3.42	3.06	3.35
August		1.73	1.79	1.79	1.79	3.35	3.36	3.36	2.99	3.34
September		1.68	1.72	1.72	1.72	3.24	3.23	3.24	2.78	3.13
October		1.59	1.54	1.54	1.54	3.15	3.16	3.07	2.63	3.06
November		1.63	1.69	1.69	1.70	3.16	3.17	3.12	2.54	2.94
December		1.45	1.53	1.53	1.53	2.99	2.97	2.99	2.62	2.93
January	2009	1.52	1.56	1.56	1.56	2.94	2.91	2.98	2.60	2.90
February		0.99	1.12	1.12	1.13	2.46	2.43	2.60	2.23	2.43
March		0.98	1.01	1.01	1.02	2.48	2.43	2.36	2.15	2.51
April		1.02	1.09	1.09	1.10	2.41	2.42	2.39	2.09	2.50
May		1.11	1.15	1.15	1.15	2.46	2.47	2.37	2.02	2.12
June		1.03	1.07	1.07	1.07	2.48	2.47	2.42	1.98	2.00
July		1.04	1.08	1.08	1.09	2.44	2.45	2.42	2.04	1.96
August		1.03	1.07	1.07	1.07	2.41	2.43	2.37	1.91	1.98
September		1.16	1.14	1.14	1.15	2.55	2.57	2.41	1.91	2.04
October		1.21	1.26	1.26	1.27	2.56	2.63	2.46	2.02	2.15
November		1.32	1.31	1.31	1.31	2.70	2.75	2.54	1.95	2.31
December 3/		1.40	1.40	1.40	1.41	2.81	2.85	2.62	2.17	2.31
January	2010	1.59	1.49	1.49	1.50	2.94	2.98	2.54	2.17	2.27
February		1.44	1.48	1.48	1.48					
March		1.44	1.44	1.44	1.44					

Month	Year	Class 1 Farm Price 1/				Average Whole Milk Retail Price Collected by AC Nielsen 2/				
		Northern California	Pacific Northwest	Las Vegas	Denver	Sacramento	San Francisco	Salt Lake City/Boise	Portland	Seattle
<i>Dollars Per Gallon</i>										
March	2008	1.63	1.60	1.56	1.66	3.50	3.75	2.99	3.10	3.21
April		1.71	1.76	1.72	1.82	3.53	3.77	3.01	3.05	3.14
May		1.62	1.59	1.55	1.65	3.48	3.72	2.83	3.05	3.20
June		1.74	1.73	1.68	1.78	3.55	3.75	2.94	2.95	3.16
July		1.93	1.95	1.91	2.01	3.70	3.82	3.10	2.99	3.26
August		1.70	1.75	1.71	1.81	3.53	3.59	3.04	3.09	3.27
September		1.65	1.68	1.64	1.74	3.42	3.50	2.95	3.01	3.18
October		1.57	1.50	1.46	1.55	3.40	3.44	2.88	3.02	3.22
November		1.61	1.65	1.61	1.71	3.43	3.46	2.81	2.95	3.13
December		1.43	1.49	1.45	1.55	3.15	3.20	2.68	2.86	3.03
January	2009	1.50	1.52	1.47	1.57	3.12	3.20	2.66	2.79	2.97
February		0.97	1.09	1.04	1.14	2.70	2.74	2.40	2.50	2.61
March		0.96	0.97	0.93	1.03	2.64	2.71	2.14	2.39	2.53
April		1.00	1.05	1.01	1.11	2.64	2.80	1.91	2.32	2.46
May		1.09	1.11	1.06	1.16	2.73	2.79	2.18	2.33	2.49
June		1.01	1.03	0.99	1.09	2.74	2.81	2.15	2.33	2.46
July		1.02	1.05	1.00	1.10	2.71	2.82	2.17	2.36	2.46
August		1.01	1.03	0.98	1.08	2.69	2.81	2.11	2.30	2.45
September		1.14	1.10	1.06	1.16	2.83	2.97	2.11	2.30	2.43
October		1.18	1.23	1.18	1.28	2.87	2.98	2.20	2.34	2.50
November		1.29	1.27	1.23	1.33	2.97	3.07	2.24	2.35	2.50
December 3/		1.38	1.37	1.32	1.42	3.09	3.15	2.25	2.43	2.56
January	2010	1.57	1.46	1.41	1.51	3.16	3.24	2.11	2.36	2.55
February		1.42	1.44	1.40	1.50					
March		1.41	1.40	1.35	1.45					

1/ Class 1 farm prices depicted are minimum producer f.o.b. plant prices. They do not include either haul, deductions, or any over-order charges such as quality bonuses, service charges, premiums, etc.

2/ The Department has contracted with AC Nielsen to provide the retail price survey data on a monthly basis. Data subject to revision.

3/ January data as reported by AC Nielsen, data through 01/23/10.

Source: Dairy Marketing Class 1 Price Letter – Selected Issues; AC Nielsen Scantrack Reports on Refrigerated Milk; Dairy Market News

# MINIMUM CLASS 1, 2, 3, 4A, 4B PRICES

## Market Milk (F.O.B. Processing Plant)

### ▶ CLASS 1 for March 2010

	LB. FAT	LB. SNF	LB. FLUID	EQUIVALENT PER CWT.
Northern California	\$1.4592	\$1.0143	\$0.0286	\$16.44
Southern California	\$1.4592	\$1.0143	\$0.0317	\$16.71
<b>Statewide Average Cwt. Price:</b>				
Based Upon Production				\$16.47
Based Upon Utilization				\$16.60

### COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (January 26 <sup>th</sup> to February 10 <sup>th</sup> )	\$1.3446
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (January 26 <sup>th</sup> to February 10 <sup>th</sup> )	\$1.5033
California Extra Grade & Grade A Nonfat Dry Milk (for weeks ending January 29 <sup>th</sup> and February 5 <sup>th</sup> )	\$1.0757
Western Dry Whey (Mostly) – Simple Average (for weeks ending January 29 <sup>th</sup> and February 5 <sup>th</sup> )	\$0.4050

COMMODITY REFERENCE PRICE FOR MARCH CLASS 1 PRICING: \$16.5674

April 2010 Class 1 prices will be announced no later than 4:00 p.m. on March 10, 2010.

### ▶ CLASS 2 for February and March 2010

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Northern California	\$1.4794	\$1.1155	\$14.88
Southern California	\$1.4794	\$1.1422	\$15.12

### ▶ CLASS 3 for February and March 2010

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4794	\$1.1098	\$14.83

### COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (December 26 <sup>th</sup> – January 25 <sup>th</sup> )	\$1.3871
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (December 26 <sup>th</sup> - January 25 <sup>th</sup> )	\$1.4462
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (December 26 <sup>th</sup> - January 25 <sup>th</sup> )	\$1.1598

April and May 2010 Class 2 and 3 prices will be issued no later than 4:00 p.m. on April 1, 2010.

### ▶ CLASS 4a for January 2010

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4484	\$0.9982	\$13.75

### ▶ CLASS 4b for January 2010

	LB. FAT	LB. SNF	EQUIVALENT PER CWT.
Statewide	\$1.4484	\$0.8791	\$12.72

### COMMODITY MARKET PRICES

	\$ Per Lb.
Chicago Mercantile Exchange Grade AA Butter – Daily Simple Average (December 26 <sup>th</sup> - January 25 <sup>th</sup> )	\$1.3871
Chicago Mercantile Exchange Block Cheddar Cheese – Daily Simple Average (December 26 <sup>th</sup> - January 25 <sup>th</sup> )	\$1.4462
California Extra Grade & Grade A Nonfat Dry Milk – Monthly Weighted Average (December 26 <sup>th</sup> - January 25 <sup>th</sup> )	\$1.1598

February 2010 Class 4a and 4b prices will be issued no later than 4:00 p.m. on March 1, 2010.

**U.S. Retail Average Prices for Whole, Reduced Fat, Lowfat, and Skim Milk**  
*(Weighted Average Prices in Dollars Per Gallon)*

City	November 2009				December 2009				January 2010			
	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim	Whole	Reduced Fat	Lowfat	Skim
<i>Weighted Average Prices in Dollars Per Gallon</i>												
Albany	2.88	2.83	2.83	2.70	2.99	2.93	2.90	2.76	3.05	2.98	2.95	2.80
<b>Atlanta</b>	<b>2.51</b>	<b>2.53</b>	<b>2.46</b>	<b>2.52</b>	<b>2.45</b>	<b>2.45</b>	<b>2.33</b>	<b>2.40</b>	<b>2.57</b>	<b>2.57</b>	<b>2.48</b>	<b>2.54</b>
Baltimore	3.41	3.36	3.29	2.96	3.42	3.37	3.31	3.00	3.36	3.27	3.21	2.70
<b>Birmingham</b>	<b>3.23</b>	<b>3.13</b>	<b>3.13</b>	<b>3.15</b>	<b>3.27</b>	<b>3.18</b>	<b>3.17</b>	<b>3.17</b>	<b>3.40</b>	<b>3.33</b>	<b>3.27</b>	<b>3.29</b>
Boston	2.89	2.89	2.88	2.87	2.91	2.91	2.91	2.90	2.96	2.96	2.93	2.89
<b>Buffalo/Rochester</b>	<b>2.12</b>	<b>2.01</b>	<b>1.92</b>	<b>1.78</b>	<b>2.17</b>	<b>2.08</b>	<b>1.97</b>	<b>1.84</b>	<b>2.24</b>	<b>2.15</b>	<b>2.03</b>	<b>1.91</b>
Charlotte	2.98	3.00	2.99	2.99	3.04	3.06	3.08	3.05	3.07	3.11	3.12	3.09
<b>Chicago</b>	<b>2.53</b>	<b>2.37</b>	<b>2.39</b>	<b>2.33</b>	<b>2.58</b>	<b>2.39</b>	<b>2.40</b>	<b>2.35</b>	<b>2.60</b>	<b>2.44</b>	<b>2.43</b>	<b>2.37</b>
Cincinnati	2.11	2.07	2.03	2.04	2.07	2.04	1.98	1.99	2.17	2.12	2.05	2.06
<b>Cleveland</b>	<b>2.44</b>	<b>2.38</b>	<b>2.41</b>	<b>2.38</b>	<b>2.46</b>	<b>2.33</b>	<b>2.37</b>	<b>2.39</b>	<b>2.54</b>	<b>2.38</b>	<b>2.40</b>	<b>2.38</b>
Columbus	2.23	2.19	2.08	2.11	2.07	2.04	1.95	1.98	2.30	2.23	2.08	2.13
<b>Dallas</b>	<b>2.74</b>	<b>2.72</b>	<b>2.73</b>	<b>2.45</b>	<b>2.73</b>	<b>2.69</b>	<b>2.72</b>	<b>2.41</b>	<b>2.83</b>	<b>2.78</b>	<b>2.81</b>	<b>2.58</b>
Denver	2.31	2.25	2.30	2.14	2.31	2.24	2.29	2.13	2.32	2.25	2.27	2.13
<b>Des Moines</b>	<b>3.20</b>	<b>3.01</b>	<b>2.87</b>	<b>2.75</b>	<b>3.30</b>	<b>3.06</b>	<b>2.93</b>	<b>2.82</b>	<b>3.39</b>	<b>3.16</b>	<b>3.03</b>	<b>2.91</b>
Detroit	2.11	2.06	1.96	2.03	2.12	2.09	1.96	2.05	2.41	2.33	2.17	2.29
<b>Grand Rapids</b>	<b>2.33</b>	<b>2.23</b>	<b>2.10</b>	<b>2.17</b>	<b>2.33</b>	<b>2.26</b>	<b>2.11</b>	<b>2.17</b>	<b>2.43</b>	<b>2.39</b>	<b>2.20</b>	<b>2.29</b>
Hartford-New Haven	3.56	3.62	3.58	3.63	3.52	3.58	3.52	3.57	3.51	3.56	3.49	3.54
<b>Houston</b>	<b>2.65</b>	<b>2.61</b>	<b>2.58</b>	<b>2.35</b>	<b>2.65</b>	<b>2.61</b>	<b>2.58</b>	<b>2.37</b>	<b>2.62</b>	<b>2.58</b>	<b>2.65</b>	<b>2.46</b>
Indianapolis	2.25	2.24	2.16	2.18	2.23	2.21	2.12	2.14	2.34	2.33	2.23	2.24
<b>Jacksonville</b>	<b>3.15</b>	<b>3.08</b>	<b>3.14</b>	<b>3.12</b>	<b>3.20</b>	<b>3.13</b>	<b>3.17</b>	<b>3.16</b>	<b>3.23</b>	<b>3.15</b>	<b>3.19</b>	<b>3.17</b>
Kansas City	3.30	3.17	3.13	3.03	3.44	3.29	3.24	3.11	3.51	3.37	3.32	3.22
<b>Las Vegas</b>	<b>2.54</b>	<b>2.38</b>	<b>2.50</b>	<b>2.56</b>	<b>2.62</b>	<b>2.44</b>	<b>2.54</b>	<b>2.64</b>	<b>2.66</b>	<b>2.49</b>	<b>2.54</b>	<b>2.65</b>
Little Rock	3.10	3.06	3.01	3.01	3.23	3.18	3.15	3.12	3.40	3.34	3.26	3.19
<b>Los Angeles</b>	<b>2.70</b>	<b>2.62</b>	<b>2.79</b>	<b>2.50</b>	<b>2.81</b>	<b>2.72</b>	<b>2.86</b>	<b>2.54</b>	<b>2.95</b>	<b>2.84</b>	<b>2.94</b>	<b>2.64</b>
Louisville	2.35	2.30	2.13	2.16	2.42	2.39	2.26	2.29	2.49	2.49	2.34	2.37
<b>Memphis</b>	<b>2.94</b>	<b>2.84</b>	<b>2.62</b>	<b>2.71</b>	<b>2.95</b>	<b>2.90</b>	<b>2.68</b>	<b>2.77</b>	<b>3.08</b>	<b>3.01</b>	<b>2.81</b>	<b>2.86</b>
Miami	3.30	3.18	3.18	3.12	3.31	3.23	3.22	3.17	3.36	3.28	3.25	3.22
<b>Milwaukee</b>	<b>2.80</b>	<b>2.36</b>	<b>2.42</b>	<b>2.27</b>	<b>2.94</b>	<b>2.33</b>	<b>2.47</b>	<b>2.26</b>	<b>3.07</b>	<b>2.43</b>	<b>2.51</b>	<b>2.34</b>
Minneapolis	3.51	3.24	3.33	3.29	3.61	3.22	3.33	3.27	3.41	3.03	3.12	3.04
<b>Nashville</b>	<b>2.92</b>	<b>2.85</b>	<b>2.74</b>	<b>2.73</b>	<b>2.97</b>	<b>2.89</b>	<b>2.77</b>	<b>2.80</b>	<b>3.09</b>	<b>3.01</b>	<b>2.86</b>	<b>2.86</b>
New Orleans-Mobile	3.79	3.74	3.65	3.95	3.86	3.83	3.70	4.03	3.92	3.88	3.75	4.06
<b>New York</b>	<b>3.59</b>	<b>3.43</b>	<b>3.48</b>	<b>3.33</b>	<b>3.60</b>	<b>3.49</b>	<b>3.42</b>	<b>3.34</b>	<b>3.62</b>	<b>3.52</b>	<b>3.54</b>	<b>3.38</b>
Oklahoma City-Tulsa	3.31	3.22	3.22	3.18	3.36	3.26	3.20	3.19	3.38	3.32	3.29	3.25
<b>Omaha</b>	<b>2.89</b>	<b>2.75</b>	<b>2.62</b>	<b>2.55</b>	<b>3.00</b>	<b>2.86</b>	<b>2.73</b>	<b>2.67</b>	<b>3.10</b>	<b>2.98</b>	<b>2.85</b>	<b>2.77</b>
Orlando	3.14	3.10	3.11	3.08	3.18	3.16	3.16	3.15	3.22	3.19	3.19	3.18
<b>Philadelphia</b>	<b>3.49</b>	<b>3.37</b>	<b>3.32</b>	<b>3.16</b>	<b>3.58</b>	<b>3.49</b>	<b>3.36</b>	<b>3.27</b>	<b>3.64</b>	<b>3.54</b>	<b>3.46</b>	<b>3.29</b>
Phoenix	1.95	1.90	1.94	1.82	2.17	2.18	2.22	2.11	2.18	2.13	2.17	2.08
<b>Pittsburgh</b>	<b>3.22</b>	<b>3.14</b>	<b>3.06</b>	<b>3.07</b>	<b>3.24</b>	<b>3.14</b>	<b>3.07</b>	<b>3.03</b>	<b>3.37</b>	<b>3.24</b>	<b>3.15</b>	<b>3.13</b>
Portland	2.35	2.30	2.42	2.35	2.43	2.31	2.42	2.27	2.38	2.27	2.36	2.23
<b>Raleigh-Durham</b>	<b>3.36</b>	<b>3.35</b>	<b>3.40</b>	<b>3.36</b>	<b>3.56</b>	<b>3.53</b>	<b>3.63</b>	<b>3.55</b>	<b>3.36</b>	<b>3.42</b>	<b>3.53</b>	<b>3.48</b>
Richmond- Norfolk	3.00	2.98	2.87	2.82	3.18	3.16	3.03	2.99	3.23	3.18	3.07	3.01
<b>Sacramento</b>	<b>2.97</b>	<b>2.97</b>	<b>3.00</b>	<b>2.74</b>	<b>3.09</b>	<b>3.07</b>	<b>3.09</b>	<b>2.76</b>	<b>3.17</b>	<b>3.13</b>	<b>3.16</b>	<b>2.88</b>
Salt Lake City-Boise	2.24	2.05	2.04	2.26	2.25	2.07	2.04	2.23	2.30	2.13	2.11	2.29
<b>San Antonio</b>	<b>3.43</b>	<b>3.31</b>	<b>3.21</b>	<b>3.02</b>	<b>3.42</b>	<b>3.30</b>	<b>3.19</b>	<b>3.01</b>	<b>3.40</b>	<b>3.30</b>	<b>3.19</b>	<b>3.00</b>
San Diego	2.75	2.65	2.81	2.61	2.85	2.75	2.88	2.64	3.00	2.87	2.98	2.76
<b>San Francisco</b>	<b>3.07</b>	<b>2.98</b>	<b>3.15</b>	<b>2.89</b>	<b>3.15</b>	<b>3.05</b>	<b>3.16</b>	<b>2.83</b>	<b>3.24</b>	<b>3.12</b>	<b>3.24</b>	<b>2.96</b>
Seattle	2.50	2.37	2.52	2.39	2.56	2.43	2.59	2.45	2.52	2.42	2.55	2.38
<b>St Louis</b>	<b>3.16</b>	<b>2.96</b>	<b>2.92</b>	<b>2.79</b>	<b>3.14</b>	<b>2.99</b>	<b>3.06</b>	<b>2.97</b>	<b>3.15</b>	<b>3.03</b>	<b>3.06</b>	<b>3.00</b>
Syracuse	2.46	2.30	2.18	1.99	2.51	2.35	2.23	2.05	2.53	2.35	2.27	2.07
<b>Tampa</b>	<b>3.17</b>	<b>3.13</b>	<b>3.12</b>	<b>3.11</b>	<b>3.21</b>	<b>3.18</b>	<b>3.17</b>	<b>3.16</b>	<b>3.25</b>	<b>3.22</b>	<b>3.20</b>	<b>3.20</b>
Washington DC	3.46	3.44	3.37	3.43	3.51	3.48	3.41	3.48	3.39	3.37	3.29	3.04
<b>West Texas</b>	<b>2.78</b>	<b>2.71</b>	<b>2.78</b>	<b>2.73</b>	<b>2.91</b>	<b>2.79</b>	<b>2.82</b>	<b>2.69</b>	<b>3.15</b>	<b>3.04</b>	<b>3.03</b>	<b>2.95</b>
<b>Total US</b>	<b>2.87</b>	<b>2.78</b>	<b>2.77</b>	<b>2.71</b>	<b>2.92</b>	<b>2.83</b>	<b>2.80</b>	<b>2.74</b>	<b>2.98</b>	<b>2.88</b>	<b>2.85</b>	<b>2.78</b>

Source: AC Nielsen Scantrack Reports on Refrigerated Milk. The average price per gallon represents the weighted averages for specific brands of milk within the specified market. Data includes organic milk. Data subject to revision. January data through the week ending 1/23/10.

# March 2010

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																																	
	1 February Class 4a & 4b Price Announcement	2	3 Weekly NFDM	4	5 State Offices Closed	6																																																																																																	
7	8	9	10 April Class 1 Price Announcement  Milk Pricing Newsletter Published  Weekly NFDM	11	12 State Offices Closed	13																																																																																																	
14	15 Monthly Statistical Reports Due	16	17 Weekly NFDM	18	19 State Offices Closed	20																																																																																																	
21	22	23	24 February Quota, Base, Overbase, Pool Price Announcement  Weekly NFDM	25	26	27																																																																																																	
28	29	30 Weekly NFDM	31 State Offices Closed	<table border="1"> <thead> <tr> <th colspan="7">Feb 2010</th> <th colspan="7">Apr 2010</th> </tr> <tr> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> <th>S</th><th>M</th><th>T</th><th>W</th><th>T</th><th>F</th><th>S</th> </tr> </thead> <tbody> <tr> <td></td><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td> <td></td><td></td><td></td><td></td><td>1</td><td>2</td><td>3</td> </tr> <tr> <td>7</td><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td> <td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td><td>10</td> </tr> <tr> <td>14</td><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td> <td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td><td>17</td> </tr> <tr> <td>21</td><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td> <td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td><td>24</td> </tr> <tr> <td>28</td><td></td><td></td><td></td><td></td><td></td><td></td> <td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td> </tr> </tbody> </table>			Feb 2010							Apr 2010							S	M	T	W	T	F	S	S	M	T	W	T	F	S		1	2	3	4	5	6					1	2	3	7	8	9	10	11	12	13	4	5	6	7	8	9	10	14	15	16	17	18	19	20	11	12	13	14	15	16	17	21	22	23	24	25	26	27	18	19	20	21	22	23	24	28							25	26	27	28	29	30
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The Dairy Statistics Unit appreciates the cooperation of all dairy processors by filing monthly statistical reports with our office. These reports are carefully reviewed in an attempt to identify and correct any errors in reporting. All data is received directly from either California dairy processors or federal Milk Market Administrator offices in regions neighboring California. While data is submitted from reliable sources, no representation is made as to the complete accuracy of the data reported. Data is published subject to errors, revisions, or withdrawals without notice.

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