

**CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009**

Crossbred

Dairy ID Number	Averages	1	2	3	4	6	7
Feed Costs	Crossbred						
a. Dry Roughage	\$26.57	\$29.36	\$23.96	\$29.20	\$21.93	\$43.28	\$14.58
b. Wet Feed & Wet Roughage	\$37.32	\$33.79	\$30.39	\$41.54	\$45.95	\$31.01	\$24.99
c. Concentrates	\$59.68	\$77.13	\$45.72	\$35.21	\$63.78	\$53.24	\$77.59
d. Minerals & Supplements	\$7.32	\$5.72	\$14.57	\$11.18	\$5.09	\$0.00	\$10.06
e. Pasture	\$3.01	\$0.00	\$2.50	\$0.00	\$2.59	\$5.66	\$13.64
Total Feed Costs	\$133.89	\$146.00	\$117.14	\$117.13	\$139.33	\$133.19	\$140.86
Total Feed Costs (\$/cwt.)	\$7.69	\$8.16	\$7.36	\$6.69	\$7.97	\$7.90	\$8.05
Total Hired Labor	\$28.72	\$24.22	\$34.94	\$29.45	\$31.20	\$33.81	\$21.92
Total Hired Labor Costs (\$/cwt.)	\$1.65	\$1.35	\$2.20	\$1.68	\$1.79	\$2.01	\$1.25
Herd Replacement	\$26.06	\$31.06	\$23.47	\$19.46	\$28.48	\$24.20	\$26.57
Less: Calf Income (\$/Cow/Month)	\$6.44	\$6.92	\$6.32	\$7.95	\$5.73	\$5.95	\$4.76
Total Herd Replacement	\$19.62	\$24.14	\$17.14	\$11.51	\$22.75	\$18.25	\$21.81
Total Replacement Costs (\$/cwt.)	\$1.13	\$1.35	\$1.08	\$0.66	\$1.30	\$1.08	\$1.25
Total Operating Costs	\$42.54	\$40.05	\$35.22	\$49.12	\$41.50	\$53.08	\$32.59
Total Operating Costs (\$/cwt.)	\$2.44	\$2.24	\$2.21	\$2.81	\$2.37	\$3.15	\$1.86
Total Milk Marketing Costs	\$10.24	\$9.25	\$9.20	\$9.35	\$10.09	\$9.25	\$15.72
Total Milk Marketing Costs (\$/cwt.)	\$0.59	\$0.52	\$0.58	\$0.53	\$0.58	\$0.55	\$0.90
Total Cost (\$/Cow/Month)	\$235.01	\$243.65	\$213.64	\$216.57	\$244.88	\$247.58	\$232.90
Total Cost (\$/cwt)	\$13.50	\$13.61	\$13.42	\$12.38	\$14.01	\$14.68	\$13.31
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	17.41	17.90	15.91	17.50	17.47	16.86	17.49
b. Lbs Milk Sold/milk cow/day	65.20	69.29	57.83	65.03	63.93	65.23	65.66
c. Gross Milk Receipts (\$/cwt)	\$11.07	\$10.77	\$11.44	\$11.15	\$11.06	\$10.66	\$11.66
d. Mailbox Price (\$/cwt)	\$10.48	\$10.07	\$10.91	\$10.53	\$10.61	\$10.08	\$10.96
f. Fat Test %	3.70%	3.46%	3.91%	3.94%	3.61%	3.65%	3.82%
g. SNF Test %	8.87%	8.95%	8.97%	8.81%	8.86%	8.83%	8.84%
Related Data							
a. Percent Dry Cows	13%	16%	10%	12%	11%	16%	13%
b. Yearly Cull Rate	32%	37%	27%	25%	36%	31%	34%
c. Avg. Value (/Drop Bull Calf)	\$28.11	\$28.20	\$28.32	\$27.99	\$28.03	\$28.26	\$28.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$144.38	\$139.32	\$117.00	\$117.00	\$138.24	\$245.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.52	\$222.45	\$188.07	\$192.02	\$221.11	\$191.58	\$260.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.19	27.71	23.04	17.46	22.21	21.50	25.11
g. Milkers (\$/hr with benefits & taxes)	\$14.19	\$11.51	\$16.98	\$12.98	\$17.15	\$10.27	\$18.40
h. Total Labor (\$/hr)	\$15.07	\$13.31	\$17.73	\$14.21	\$18.00	\$11.29	\$18.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.64	\$5.23	\$4.09	\$3.89	\$4.83	\$4.93	\$4.67
j. Milk Cow Feed Costs (\$/cwt.)	\$7.12	\$7.55	\$7.07	\$5.99	\$7.55	\$7.56	\$7.11

**CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009**

Mixed

Dairy ID Number	Averages	8	9	10	11	12
Feed Costs	Mixed					
a. Dry Roughage	\$34.88	\$31.17	\$34.85	\$30.03	\$39.86	\$43.91
b. Wet Feed & Wet Roughage	\$24.44	\$32.60	\$11.96	\$37.64	\$22.41	\$0.00
c. Concentrates	\$57.42	\$70.40	\$48.47	\$55.39	\$53.09	\$71.88
d. Minerals & Supplements	\$2.83	\$0.74	\$2.91	\$4.99	\$1.11	\$2.06
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$119.58	\$134.91	\$98.18	\$128.05	\$116.46	\$117.84
Total Feed Costs (\$/cwt.)	\$8.39	\$9.21	\$8.24	\$8.09	\$8.33	\$8.81
Total Hired Labor	\$23.23	\$25.86	\$20.27	\$30.86	\$9.10	\$30.28
Total Hired Labor Costs (\$/cwt.)	\$1.63	\$1.77	\$1.70	\$1.95	\$0.65	\$2.26
Herd Replacement	\$25.32	\$25.77	\$22.81	\$30.36	\$17.77	\$28.81
Less: Calf Income (\$/Cow/Month)	\$5.51	\$6.07	\$4.93	\$6.39	\$4.74	\$4.71
Total Herd Replacement	\$19.81	\$19.70	\$17.88	\$23.98	\$13.03	\$24.10
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.35	\$1.50	\$1.51	\$0.93	\$1.80
Total Operating Costs	\$42.15	\$52.34	\$39.50	\$46.93	\$35.43	\$33.78
Total Operating Costs (\$/cwt.)	\$2.96	\$3.57	\$3.31	\$2.96	\$2.53	\$2.52
Total Milk Marketing Costs	\$8.04	\$7.50	\$10.08	\$7.85	\$7.47	\$7.04
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.51	\$0.85	\$0.50	\$0.53	\$0.53
Total Cost (\$/Cow/Month)	\$212.81	\$240.31	\$185.91	\$237.67	\$181.49	\$213.04
Total Cost (\$/cwt)	\$14.94	\$16.41	\$15.60	\$15.01	\$12.98	\$15.92
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	14.25	14.65	11.92	15.84	13.99	13.38
b. Lbs Milk Sold/milk cow/day	55.51	56.06	47.50	59.51	59.42	48.67
c. Gross Milk Receipts (\$/cwt)	\$11.49	\$12.12	\$12.08	\$11.35	\$10.83	\$11.67
d. Mailbox Price (\$/cwt)	\$11.21	\$12.13	\$11.08	\$11.29	\$10.33	\$11.77
f. Fat Test %	4.07%	4.03%	4.61%	4.08%	3.74%	3.98%
g. SNF Test %	8.99%	9.09%	8.92%	9.04%	8.85%	9.11%
Related Data						
a. Percent Dry Cows	16%	15%	18%	13%	23%	10%
b. Yearly Cull Rate	34%	33%	40%	39%	24%	32%
c. Avg. Value (/Drop Bull Calf)	\$10.14	\$10.00	\$16.00	\$6.86	\$16.57	\$2.42
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$139.01	\$132.48	\$115.49	\$140.00	\$169.77	\$133.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$217.95	\$245.62	\$192.50	\$199.06	\$215.73	\$236.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.12	21.65	20.45	22.13	21.34	22.55
g. Milkers (\$/hr with benefits & taxes)	\$12.41	\$9.89	\$12.28	\$13.67	\$13.15	\$11.92
h. Total Labor (\$/hr)	\$13.57	\$11.85	\$12.51	\$15.19	\$13.15	\$12.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.29	\$4.83	\$3.43	\$4.51	\$4.46	\$4.06
j. Milk Cow Feed Costs (\$/cwt.)	\$7.73	\$8.61	\$7.22	\$7.58	\$7.51	\$8.34