

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 1 to 1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$35.33	\$35.64	\$28.39	\$31.44	\$45.41	\$43.91	\$42.76	\$22.62	\$26.22
b. Wet Feed & Wet Roughage	\$31.62	\$28.98	\$33.11	\$29.88	\$25.69	\$0.00	\$10.23	\$42.50	\$31.52
c. Concentrates	\$70.23	\$60.31	\$91.10	\$48.67	\$55.96	\$71.88	\$83.08	\$54.52	\$29.87
d. Minerals & Supplements	\$6.44	\$5.82	\$5.36	\$1.50	\$0.55	\$2.06	\$9.39	\$0.80	\$0.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.62	\$130.74	\$157.95	\$111.49	\$127.61	\$117.84	\$145.46	\$120.43	\$87.87
Total Feed Costs (\$/cwt.)	\$8.33	\$8.48	\$7.94	\$7.51	\$8.96	\$8.81	\$9.16	\$8.38	\$9.08
Total Hired Labor	\$26.38	\$24.29	\$39.89	\$12.74	\$27.99	\$30.28	\$31.11	\$14.71	\$17.23
Total Hired Labor Costs (\$/cwt.)	\$1.53	\$1.58	\$2.00	\$0.86	\$1.97	\$2.26	\$1.96	\$1.02	\$1.78
Herd Replacement	\$30.93	\$28.19	\$36.42	\$28.12	\$26.11	\$28.81	\$29.02	\$20.28	\$23.54
Less: Calf Income (\$/Cow/Month)	\$7.02	\$6.16	\$5.92	\$7.77	\$6.25	\$4.71	\$5.72	\$8.58	\$3.27
Total Herd Replacement	\$23.92	\$22.03	\$30.49	\$20.35	\$19.86	\$24.10	\$23.31	\$11.71	\$20.27
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.43	\$1.53	\$1.37	\$1.39	\$1.80	\$1.47	\$0.81	\$2.10
Total Operating Costs	\$50.54	\$46.95	\$64.94	\$32.96	\$36.72	\$33.78	\$46.81	\$46.26	\$25.79
Total Operating Costs (\$/cwt.)	\$2.93	\$3.05	\$3.26	\$2.22	\$2.58	\$2.52	\$2.95	\$3.22	\$2.67
Total Milk Marketing Costs	\$8.79	\$7.98	\$10.41	\$7.67	\$7.46	\$7.04	\$8.00	\$7.62	\$5.07
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.52	\$0.52	\$0.52	\$0.52	\$0.53	\$0.50	\$0.53	\$0.52
Total Cost (\$/Cow/Month)	\$253.26	\$231.99	\$303.68	\$185.21	\$219.64	\$213.04	\$254.68	\$200.73	\$156.22
Total Cost (\$/cwt)	\$14.68	\$15.05	\$15.26	\$12.48	\$15.43	\$15.92	\$16.03	\$13.97	\$16.15
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.25	15.42	19.90	14.84	14.24	13.38	15.89	14.37	9.67
b. Lbs Milk Sold/milk cow/day	66.13	59.29	74.35	56.72	52.50	48.67	58.40	55.91	39.82
c. Gross Milk Receipts (\$/cwt)	\$10.89	\$10.86	\$10.42	\$10.73	\$10.83	\$11.67	\$10.89	\$10.24	\$11.24
d. Mailbox Price (\$/cwt)	\$10.59	\$10.35	\$9.60	\$10.33	\$10.10	\$11.77	\$10.47	\$9.69	\$10.84
f. Fat Test %	3.57%	3.62%	3.52%	3.50%	3.48%	3.98%	3.65%	3.37%	3.64%
g. SNF Test %	8.76%	8.77%	8.75%	8.72%	8.60%	9.11%	8.80%	8.69%	8.44%
Related Data									
a. Percent Dry Cows	15%	15%	13%	15%	12%	10%	11%	16%	21%
b. Yearly Cull Rate	38%	37%	57%	40%	28%	32%	33%	20%	25%
c. Avg. Value (/Drop Bull Calf)	\$17.61	\$15.25	\$16.00	\$16.00	\$20.00	\$2.42	\$16.00	\$16.00	\$20.27
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.83	\$151.07	\$137.30	\$120.00	\$200.71	\$133.00	\$135.00	\$140.00	\$120.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$221.01	\$214.03	\$217.97	\$217.00	\$192.60	\$236.72	\$268.96	\$174.40	\$172.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.41	23.32	32.59	18.28	21.63	22.55	24.81	24.53	10.71
g. Milkers (\$/hr with benefits & taxes)	\$12.71	\$11.86	\$12.30	\$12.45	\$11.31	\$11.92	\$11.32	\$10.95	\$13.63
h. Total Labor (\$/hr)	\$13.64	\$12.20	\$13.21	\$12.45	\$11.49	\$12.67	\$11.06	\$10.68	\$14.05
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.10	\$4.68	\$5.59	\$3.86	\$4.48	\$4.06	\$5.05	\$4.41	\$3.21
j. Milk Cow Feed Costs (\$/cwt.)	\$7.72	\$7.90	\$7.52	\$6.81	\$8.53	\$8.34	\$8.65	\$7.89	\$8.05

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 1 to 1000

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$19.10	\$54.44	\$39.77	\$38.34	\$15.47	\$41.39	\$39.86	\$33.51	\$42.22
b. Wet Feed & Wet Roughage	\$32.62	\$31.01	\$23.91	\$18.89	\$59.74	\$23.51	\$22.41	\$27.64	\$37.08
c. Concentrates	\$66.81	\$117.93	\$41.10	\$73.14	\$64.42	\$13.74	\$53.09	\$57.78	\$63.17
d. Minerals & Supplements	\$12.99	\$0.86	\$6.11	\$3.88	\$34.54	\$1.46	\$1.11	\$0.36	\$5.31
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$131.53	\$204.24	\$110.89	\$134.25	\$174.17	\$80.10	\$116.46	\$119.29	\$147.78
Total Feed Costs (\$/cwt.)	\$9.54	\$9.58	\$7.89	\$7.35	\$8.59	\$11.75	\$8.33	\$7.10	\$8.10
Total Hired Labor	\$24.82	\$24.23	\$24.52	\$24.87	\$33.38	\$22.84	\$9.10	\$25.44	\$31.34
Total Hired Labor Costs (\$/cwt.)	\$1.80	\$1.14	\$1.74	\$1.36	\$1.65	\$3.35	\$0.65	\$1.51	\$1.72
Herd Replacement	\$21.21	\$31.99	\$23.86	\$24.42	\$21.58	\$43.56	\$17.77	\$36.36	\$36.31
Less: Calf Income (\$/Cow/Month)	\$5.14	\$6.27	\$7.26	\$5.40	\$6.56	\$3.03	\$4.74	\$8.12	\$9.08
Total Herd Replacement	\$16.07	\$25.72	\$16.60	\$19.02	\$15.02	\$40.53	\$13.03	\$28.23	\$27.24
Total Replacement Costs (\$/cwt.)	\$1.17	\$1.21	\$1.18	\$1.04	\$0.74	\$5.95	\$0.93	\$1.68	\$1.49
Total Operating Costs	\$68.97	\$47.96	\$52.51	\$48.04	\$64.69	\$35.34	\$35.43	\$36.62	\$64.87
Total Operating Costs (\$/cwt.)	\$5.00	\$2.25	\$3.74	\$2.63	\$3.19	\$5.18	\$2.53	\$2.18	\$3.56
Total Milk Marketing Costs	\$7.19	\$10.82	\$7.35	\$9.50	\$10.11	\$3.89	\$7.47	\$8.54	\$9.25
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.51	\$0.52	\$0.52	\$0.50	\$0.57	\$0.53	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$248.58	\$312.98	\$211.88	\$235.69	\$297.38	\$182.70	\$181.49	\$218.13	\$280.47
Total Cost (\$/cwt)	\$18.03	\$14.68	\$15.07	\$12.90	\$14.67	\$26.80	\$12.98	\$12.99	\$15.38
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	13.79	21.33	14.06	18.27	20.28	6.82	13.99	16.79	18.24
b. Lbs Milk Sold/milk cow/day	52.20	80.07	53.36	68.69	79.88	25.86	59.42	65.65	68.66
c. Gross Milk Receipts (\$/cwt)	\$12.25	\$10.57	\$10.86	\$11.01	\$10.30	\$11.21	\$10.83	\$11.02	\$10.67
d. Mailbox Price (\$/cwt)	\$13.91	\$9.77	\$10.02	\$10.19	\$9.71	\$10.67	\$10.33	\$10.27	\$9.92
f. Fat Test %	4.68%	3.49%	3.55%	3.48%	3.29%	3.87%	3.74%	3.63%	3.54%
g. SNF Test %	9.32%	8.79%	8.64%	8.72%	8.64%	8.59%	8.85%	8.86%	8.72%
Related Data									
a. Percent Dry Cows	14%	13%	14%	13%	17%	14%	23%	17%	13%
b. Yearly Cull Rate	37%	38%	29%	28%	23%	77%	24%	42%	51%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$20.00	\$20.00	\$16.00	\$16.00	\$15.00	\$16.57	\$16.00	\$16.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$260.00	\$147.08	\$155.00	\$135.00	\$130.00	\$169.77	\$120.00	\$162.91
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.06	\$261.16	\$180.52	\$202.07	\$265.76	\$244.97	\$215.73	\$178.31	\$205.49
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.99	33.74	19.29	28.19	28.50	4.63	21.34	25.16	24.76
g. Milkers (\$/hr with benefits & taxes)	\$10.12	\$10.83	\$12.31	\$11.13	\$11.80	\$12.67	\$13.15	\$11.73	\$12.97
h. Total Labor (\$/hr)	\$11.44	\$10.75	\$12.89	\$11.15	\$14.09	\$11.91	\$13.15	\$12.00	\$12.96
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.61	\$7.23	\$3.81	\$4.69	\$6.29	\$2.84	\$4.46	\$4.50	\$5.24
j. Milk Cow Feed Costs (\$/cwt.)	\$8.83	\$9.03	\$7.13	\$6.83	\$7.87	\$10.98	\$7.51	\$6.86	\$7.64

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 1001-1400

Dairy ID Number	Averages		17	18	19	20	21	22	23
	SV Average	Herd Size 1001to 1400							
Feed Costs									
a. Dry Roughage	\$35.33	\$37.20	\$44.45	\$36.36	\$31.42	\$32.43	\$66.42	\$26.52	\$41.37
b. Wet Feed & Wet Roughage	\$31.62	\$30.89	\$30.99	\$31.77	\$45.08	\$28.42	\$21.46	\$30.57	\$40.33
c. Concentrates	\$70.23	\$61.49	\$63.60	\$43.02	\$94.10	\$68.60	\$52.64	\$56.86	\$68.03
d. Minerals & Supplements	\$6.44	\$6.28	\$3.70	\$5.86	\$9.74	\$0.35	\$11.18	\$6.37	\$13.86
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.62	\$135.86	\$142.74	\$117.01	\$180.33	\$129.79	\$151.71	\$120.32	\$163.59
Total Feed Costs (\$/cwt.)	\$8.33	\$8.61	\$8.27	\$8.86	\$9.48	\$8.02	\$9.84	\$9.24	\$10.08
Total Hired Labor	\$26.38	\$26.18	\$27.48	\$19.03	\$39.31	\$25.74	\$22.98	\$22.65	\$27.35
Total Hired Labor Costs (\$/cwt.)	\$1.53	\$1.66	\$1.59	\$1.44	\$2.07	\$1.59	\$1.49	\$1.74	\$1.68
Herd Replacement	\$30.93	\$31.60	\$34.27	\$41.96	\$31.05	\$40.94	\$33.80	\$34.45	\$28.99
Less: Calf Income (\$/Cow/Month)	\$7.02	\$6.60	\$7.24	\$5.43	\$8.32	\$8.23	\$7.22	\$6.14	\$5.11
Total Herd Replacement	\$23.92	\$24.99	\$27.03	\$36.53	\$22.73	\$32.72	\$26.58	\$28.31	\$23.88
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.58	\$1.57	\$2.77	\$1.19	\$2.02	\$1.72	\$2.17	\$1.47
Total Operating Costs	\$50.54	\$47.42	\$41.08	\$44.58	\$42.32	\$47.13	\$41.87	\$45.02	\$54.72
Total Operating Costs (\$/cwt.)	\$2.93	\$3.00	\$2.38	\$3.38	\$2.23	\$2.91	\$2.72	\$3.46	\$3.37
Total Milk Marketing Costs	\$8.79	\$8.00	\$8.79	\$6.60	\$9.40	\$8.11	\$7.90	\$6.44	\$8.02
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.51	\$0.51	\$0.50	\$0.49	\$0.50	\$0.51	\$0.49	\$0.49
Total Cost (\$/Cow/Month)	\$253.26	\$242.45	\$247.12	\$223.75	\$294.09	\$243.49	\$251.04	\$222.74	\$277.57
Total Cost (\$/cwt)	\$14.68	\$15.36	\$14.31	\$16.95	\$15.46	\$15.05	\$16.28	\$17.11	\$17.10
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.25	15.78	17.27	13.20	19.02	16.18	15.42	13.02	16.23
b. Lbs Milk Sold/milk cow/day	66.13	59.65	65.70	51.14	71.86	63.25	57.85	48.62	61.86
c. Gross Milk Receipts (\$/cwt)	\$10.89	\$11.16	\$10.56	\$11.31	\$10.58	\$10.36	\$11.80	\$12.07	\$10.89
d. Mailbox Price (\$/cwt)	\$10.59	\$10.75	\$9.77	\$10.81	\$10.20	\$9.86	\$11.06	\$12.53	\$10.29
f. Fat Test %	3.57%	3.81%	3.59%	3.45%	3.35%	3.38%	3.50%	4.53%	3.72%
g. SNF Test %	8.76%	8.87%	8.68%	8.65%	8.77%	8.68%	8.71%	9.29%	8.63%
Related Data									
a. Percent Dry Cows	15%	14%	14%	16%	14%	17%	13%	13%	14%
b. Yearly Cull Rate	38%	39%	41%	63%	44%	43%	39%	47%	31%
c. Avg. Value (/Drop Bull Calf)	\$17.61	\$11.92	\$20.00	\$16.00	\$16.00	\$20.00	\$20.00	\$0.00	\$16.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.83	\$156.66	\$150.00	\$135.00	\$144.11	\$145.00	\$205.99	\$166.83	\$155.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$221.01	\$223.42	\$223.16	\$192.35	\$296.51	\$224.71	\$209.04	\$208.14	\$249.59
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.41	22.92	22.34	18.73	25.79	23.37	22.44	21.94	24.25
g. Milkers (\$/hr with benefits & taxes)	\$12.71	\$12.20	\$11.17	\$10.96	\$13.17	\$10.72	\$14.58	\$14.10	\$11.22
h. Total Labor (\$/hr)	\$13.64	\$13.44	\$11.89	\$11.17	\$14.22	\$11.28	\$14.98	\$15.58	\$13.75
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.10	\$4.77	\$4.96	\$3.97	\$6.47	\$4.68	\$5.21	\$4.21	\$5.83
j. Milk Cow Feed Costs (\$/cwt.)	\$7.72	\$8.00	\$7.55	\$7.77	\$9.00	\$7.41	\$9.00	\$8.66	\$9.42

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 1001-1400

Dairy ID Number	24	25	26	27	28
Feed Costs					
a. Dry Roughage	\$31.16	\$30.31	\$30.03	\$40.01	\$38.25
b. Wet Feed & Wet Roughage	\$40.90	\$29.58	\$37.64	\$22.02	\$15.83
c. Concentrates	\$73.22	\$60.66	\$55.39	\$49.02	\$57.83
d. Minerals & Supplements	\$2.31	\$0.25	\$4.99	\$9.10	\$7.44
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$147.60	\$120.80	\$128.05	\$120.16	\$119.35
Total Feed Costs (\$/cwt.)	\$7.90	\$8.55	\$8.09	\$7.06	\$8.61
Total Hired Labor	\$27.58	\$24.58	\$30.86	\$28.42	\$18.92
Total Hired Labor Costs (\$/cwt.)	\$1.48	\$1.74	\$1.95	\$1.67	\$1.37
Herd Replacement	\$35.08	\$25.54	\$30.36	\$32.06	\$16.51
Less: Calf Income (\$/Cow/Month)	\$9.78	\$4.27	\$6.39	\$6.99	\$4.87
Total Herd Replacement	\$25.30	\$21.27	\$23.98	\$25.07	\$11.65
Total Replacement Costs (\$/cwt.)	\$1.35	\$1.51	\$1.51	\$1.47	\$0.84
Total Operating Costs	\$53.69	\$42.88	\$46.93	\$65.24	\$40.17
Total Operating Costs (\$/cwt.)	\$2.87	\$3.03	\$2.96	\$3.83	\$2.90
Total Milk Marketing Costs	\$9.32	\$7.63	\$7.85	\$8.68	\$7.38
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.54	\$0.50	\$0.51	\$0.53
Total Cost (\$/Cow/Month)	\$263.50	\$217.16	\$237.67	\$247.57	\$197.47
Total Cost (\$/cwt)	\$14.10	\$15.37	\$15.01	\$14.54	\$14.25
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	18.68	14.13	15.84	17.02	13.86
b. Lbs Milk Sold/milk cow/day	70.26	52.60	59.51	63.85	51.88
c. Gross Milk Receipts (\$/cwt)	\$10.72	\$12.03	\$11.35	\$10.56	\$12.06
d. Mailbox Price (\$/cwt)	\$10.14	\$12.06	\$11.29	\$9.68	\$11.88
f. Fat Test %	3.55%	4.58%	4.08%	3.54%	4.51%
g. SNF Test %	8.72%	9.18%	9.04%	8.78%	9.32%
Related Data					
a. Percent Dry Cows	13%	12%	13%	13%	13%
b. Yearly Cull Rate	40%	34%	39%	35%	21%
c. Avg. Value (/Drop Bull Calf)	\$20.00	\$0.00	\$6.86	\$16.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$140.70	\$145.00	\$140.00	\$150.00	\$175.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$253.91	\$225.52	\$199.06	\$181.27	\$219.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.90	19.87	22.13	23.25	21.93
g. Milkers (\$/hr with benefits & taxes)	\$12.27	\$10.71	\$13.67	\$16.23	\$10.28
h. Total Labor (\$/hr)	\$13.20	\$11.68	\$15.19	\$17.13	\$11.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.23	\$4.27	\$4.51	\$4.16	\$4.17
j. Milk Cow Feed Costs (\$/cwt.)	\$7.44	\$8.11	\$7.58	\$6.51	\$8.05

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 1401-2100

Dairy ID Number	Averages		29	30	31	32	33	34	35
	SV Average	Herd Size 1401to 2100							
Feed Costs									
a. Dry Roughage	\$35.33	\$37.41	\$40.43	\$36.03	\$33.98	\$29.94	\$44.72	\$36.24	\$34.03
b. Wet Feed & Wet Roughage	\$31.62	\$31.17	\$46.33	\$26.20	\$36.76	\$33.35	\$27.03	\$31.55	\$30.26
c. Concentrates	\$70.23	\$72.18	\$52.56	\$76.70	\$67.49	\$83.45	\$63.52	\$68.07	\$69.52
d. Minerals & Supplements	\$6.44	\$8.56	\$8.97	\$7.87	\$11.35	\$3.98	\$10.60	\$15.67	\$1.30
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.62	\$149.32	\$148.30	\$146.80	\$149.58	\$150.72	\$145.88	\$151.53	\$135.11
Total Feed Costs (\$/cwt.)	\$8.33	\$8.59	\$9.23	\$8.24	\$8.22	\$8.12	\$8.78	\$7.60	\$7.93
Total Hired Labor	\$26.38	\$25.62	\$19.31	\$14.63	\$40.93	\$20.83	\$18.49	\$16.84	\$19.32
Total Hired Labor Costs (\$/cwt.)	\$1.53	\$1.47	\$1.20	\$0.82	\$2.25	\$1.12	\$1.11	\$0.84	\$1.13
Herd Replacement	\$30.93	\$29.71	\$36.06	\$32.55	\$28.38	\$30.19	\$26.10	\$32.84	\$34.81
Less: Calf Income (\$/Cow/Month)	\$7.02	\$6.68	\$8.01	\$8.40	\$7.70	\$7.34	\$8.67	\$7.74	\$6.12
Total Herd Replacement	\$23.92	\$23.03	\$28.05	\$24.16	\$20.68	\$22.85	\$17.42	\$25.10	\$28.69
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.32	\$1.75	\$1.36	\$1.14	\$1.23	\$1.05	\$1.26	\$1.68
Total Operating Costs	\$50.54	\$54.10	\$54.13	\$53.57	\$49.57	\$63.81	\$44.68	\$67.49	\$28.62
Total Operating Costs (\$/cwt.)	\$2.93	\$3.11	\$3.37	\$3.01	\$2.73	\$3.44	\$2.69	\$3.38	\$1.68
Total Milk Marketing Costs	\$8.79	\$9.06	\$7.94	\$9.53	\$11.05	\$9.12	\$8.90	\$9.81	\$8.63
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.52	\$0.49	\$0.53	\$0.61	\$0.49	\$0.54	\$0.49	\$0.51
Total Cost (\$/Cow/Month)	\$253.26	\$261.14	\$257.72	\$248.68	\$271.82	\$267.34	\$235.36	\$270.77	\$220.37
Total Cost (\$/cwt)	\$14.68	\$15.02	\$16.04	\$13.97	\$14.94	\$14.41	\$14.17	\$13.58	\$12.93
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.25	17.39	16.06	17.81	18.19	18.56	16.61	19.94	17.04
b. Lbs Milk Sold/milk cow/day	66.13	66.90	61.55	71.02	73.20	73.48	65.07	75.83	64.99
c. Gross Milk Receipts (\$/cwt)	\$10.89	\$11.12	\$10.50	\$11.15	\$10.24	\$10.66	\$11.39	\$10.84	\$11.02
d. Mailbox Price (\$/cwt)	\$10.59	\$10.82	\$10.04	\$10.85	\$9.17	\$10.10	\$11.17	\$10.92	\$10.23
f. Fat Test %	3.57%	3.64%	3.48%	3.39%	3.40%	3.63%	3.55%	3.62%	3.46%
g. SNF Test %	8.76%	8.76%	8.64%	8.76%	8.69%	8.63%	8.65%	8.70%	8.76%
Related Data									
a. Percent Dry Cows	15%	15%	15%	18%	19%	18%	17%	14%	15%
b. Yearly Cull Rate	38%	37%	51%	36%	34%	32%	31%	43%	37%
c. Avg. Value (/Drop Bull Calf)	\$17.61	\$17.98	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$19.96
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.83	\$165.82	\$235.00	\$160.00	\$150.00	\$153.00	\$175.00	\$160.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$221.01	\$227.10	\$201.69	\$217.08	\$216.04	\$224.96	\$218.93	\$213.48	\$203.51
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.41	27.13	22.73	30.07	28.22	29.61	25.44	29.43	25.92
g. Milkers (\$/hr with benefits & taxes)	\$12.71	\$12.26	\$11.54	\$10.01	\$11.58	\$12.14	\$10.78	\$12.51	\$14.03
h. Total Labor (\$/hr)	\$13.64	\$13.10	\$12.23	\$10.00	\$12.66	\$12.39	\$12.00	\$12.95	\$13.92
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.10	\$5.31	\$5.33	\$5.38	\$5.32	\$5.45	\$5.08	\$5.37	\$4.69
j. Milk Cow Feed Costs (\$/cwt.)	\$7.72	\$7.93	\$8.67	\$7.57	\$7.27	\$7.41	\$7.81	\$7.09	\$7.22

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 1401-2100

Dairy ID Number	36	37	38	39	40	41	42	43	44
Feed Costs									
a. Dry Roughage	\$16.45	\$28.97	\$34.63	\$39.13	\$47.15	\$41.88	\$42.68	\$42.53	\$44.28
b. Wet Feed & Wet Roughage	\$36.35	\$20.67	\$32.79	\$27.13	\$27.70	\$34.10	\$29.88	\$27.95	\$33.97
c. Concentrates	\$87.12	\$54.85	\$91.46	\$102.48	\$69.67	\$55.61	\$66.85	\$64.58	\$76.46
d. Minerals & Supplements	\$7.87	\$6.72	\$0.75	\$9.25	\$10.74	\$12.98	\$8.64	\$6.33	\$13.26
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$147.79	\$111.21	\$159.63	\$177.99	\$155.26	\$144.57	\$148.05	\$141.39	\$167.98
Total Feed Costs (\$/cwt.)	\$10.03	\$8.63	\$8.74	\$9.61	\$8.66	\$8.50	\$7.88	\$8.39	\$8.94
Total Hired Labor	\$25.56	\$36.65	\$28.67	\$22.29	\$31.16	\$26.82	\$24.12	\$22.39	\$35.62
Total Hired Labor Costs (\$/cwt.)	\$1.73	\$2.85	\$1.57	\$1.20	\$1.74	\$1.58	\$1.28	\$1.33	\$1.90
Herd Replacement	\$25.49	\$13.64	\$34.26	\$31.98	\$31.34	\$26.09	\$29.07	\$25.68	\$38.05
Less: Calf Income (\$/Cow/Month)	\$4.34	\$0.00	\$6.96	\$5.95	\$9.38	\$9.07	\$8.69	\$7.00	\$2.69
Total Herd Replacement	\$21.15	\$13.64	\$27.31	\$26.03	\$21.96	\$17.02	\$20.38	\$18.68	\$35.37
Total Replacement Costs (\$/cwt.)	\$1.44	\$1.06	\$1.50	\$1.41	\$1.23	\$1.00	\$1.08	\$1.11	\$1.88
Total Operating Costs	\$47.90	\$49.64	\$60.18	\$40.05	\$49.22	\$58.48	\$69.22	\$54.54	\$68.48
Total Operating Costs (\$/cwt.)	\$3.25	\$3.85	\$3.30	\$2.16	\$2.75	\$3.44	\$3.68	\$3.24	\$3.64
Total Milk Marketing Costs	\$7.90	\$6.39	\$9.20	\$11.64	\$9.09	\$8.41	\$9.21	\$8.98	\$9.29
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.50	\$0.50	\$0.63	\$0.51	\$0.49	\$0.49	\$0.53	\$0.49
Total Cost (\$/Cow/Month)	\$250.30	\$217.54	\$284.99	\$278.00	\$266.69	\$255.31	\$270.99	\$245.98	\$316.73
Total Cost (\$/cwt)	\$16.99	\$16.89	\$15.61	\$15.01	\$14.88	\$15.01	\$14.42	\$14.59	\$16.86
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	14.74	12.88	18.26	18.52	17.93	17.01	18.79	16.86	18.79
b. Lbs Milk Sold/milk cow/day	53.78	50.96	69.21	68.28	71.18	66.04	71.89	64.42	71.14
c. Gross Milk Receipts (\$/cwt)	\$12.01	\$11.63	\$10.48	\$11.75	\$11.43	\$10.99	\$10.72	\$11.25	\$11.72
d. Mailbox Price (\$/cwt)	\$12.16	\$11.94	\$9.58	\$11.04	\$10.57	\$10.44	\$10.27	\$11.07	\$13.18
f. Fat Test %	4.54%	4.22%	3.50%	3.55%	3.49%	3.70%	3.63%	3.61%	3.71%
g. SNF Test %	9.19%	9.25%	8.74%	8.70%	8.68%	8.71%	8.79%	8.79%	8.68%
Related Data									
a. Percent Dry Cows	11%	18%	14%	12%	18%	16%	15%	15%	14%
b. Yearly Cull Rate	34%	50%	39%	34%	36%	25%	33%	35%	48%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$0.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$10.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$115.00	\$186.00	\$145.00	\$258.00	\$160.00	\$160.00	\$156.44	\$155.00	\$189.79
e. Grain, Mnrls & Splmnts (\$/ton)	\$258.89	\$200.33	\$282.37	\$268.82	\$245.17	\$223.09	\$207.53	\$204.90	\$248.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.20	23.94	24.03	30.02	25.27	23.20	27.18	25.87	26.76
g. Milkers (\$/hr with benefits & taxes)	\$11.64	\$13.27	\$12.28	\$11.66	\$12.17	\$12.25	\$12.03	\$10.24	\$16.88
h. Total Labor (\$/hr)	\$11.84	\$14.20	\$12.75	\$12.98	\$14.26	\$13.18	\$12.81	\$11.22	\$17.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.14	\$4.10	\$5.65	\$6.25	\$5.65	\$5.07	\$5.27	\$4.90	\$5.97
j. Milk Cow Feed Costs (\$/cwt.)	\$9.56	\$8.04	\$8.17	\$9.16	\$7.94	\$7.68	\$7.33	\$7.61	\$8.40

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 2101 Plus

Dairy ID Number	Averages		45	46	47	48	49	50	51
	SV Average	Herd Size 2101plus							
Feed Costs									
a. Dry Roughage	\$35.33	\$33.68	\$32.54	\$24.83	\$32.01	\$31.25	\$46.81	\$27.57	\$25.42
b. Wet Feed & Wet Roughage	\$31.62	\$32.57	\$17.33	\$47.65	\$35.87	\$24.68	\$23.79	\$34.26	\$44.97
c. Concentrates	\$70.23	\$73.49	\$52.73	\$66.69	\$69.71	\$99.25	\$69.97	\$72.43	\$74.00
d. Minerals & Supplements	\$6.44	\$5.49	\$5.85	\$6.61	\$15.15	\$0.49	\$0.41	\$7.81	\$0.59
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.62	\$145.22	\$108.47	\$145.78	\$152.75	\$155.67	\$140.98	\$142.08	\$144.98
Total Feed Costs (\$/cwt.)	\$8.33	\$8.10	\$7.53	\$7.69	\$7.42	\$8.65	\$8.17	\$8.18	\$8.58
Total Hired Labor	\$26.38	\$27.25	\$14.61	\$25.86	\$30.55	\$21.80	\$38.22	\$28.76	\$29.13
Total Hired Labor Costs (\$/cwt.)	\$1.53	\$1.52	\$1.01	\$1.36	\$1.48	\$1.21	\$2.22	\$1.66	\$1.72
Herd Replacement	\$30.93	\$31.94	\$22.02	\$39.02	\$30.53	\$31.08	\$32.52	\$24.89	\$38.82
Less: Calf Income (\$/Cow/Month)	\$7.02	\$7.47	\$8.02	\$7.47	\$7.97	\$6.23	\$6.79	\$6.33	\$11.66
Total Herd Replacement	\$23.92	\$24.47	\$14.01	\$31.55	\$22.56	\$24.85	\$25.73	\$18.56	\$27.16
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.36	\$0.97	\$1.66	\$1.10	\$1.38	\$1.49	\$1.07	\$1.61
Total Operating Costs	\$50.54	\$50.22	\$33.10	\$36.56	\$76.65	\$63.08	\$72.37	\$58.40	\$35.89
Total Operating Costs (\$/cwt.)	\$2.93	\$2.80	\$2.30	\$1.93	\$3.72	\$3.50	\$4.20	\$3.36	\$2.12
Total Milk Marketing Costs	\$8.79	\$9.02	\$7.19	\$9.54	\$10.78	\$9.05	\$8.53	\$9.03	\$8.30
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.50	\$0.50	\$0.50	\$0.52	\$0.50	\$0.49	\$0.52	\$0.49
Total Cost (\$/Cow/Month)	\$253.26	\$256.17	\$177.37	\$249.29	\$293.28	\$274.44	\$285.82	\$256.83	\$245.47
Total Cost (\$/cwt)	\$14.68	\$14.29	\$12.32	\$13.15	\$14.25	\$15.25	\$16.57	\$14.78	\$14.53
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	17.25	17.93	14.40	18.96	20.59	18.00	17.24	17.37	16.90
b. Lbs Milk Sold/milk cow/day	66.13	68.83	55.29	71.29	77.13	70.22	65.85	65.44	67.55
c. Gross Milk Receipts (\$/cwt)	\$10.89	\$10.72	\$10.35	\$10.63	\$10.66	\$10.37	\$11.27	\$11.05	\$10.85
d. Mailbox Price (\$/cwt)	\$10.59	\$10.48	\$9.87	\$9.84	\$11.22	\$10.27	\$11.39	\$10.19	\$10.44
f. Fat Test %	3.57%	3.48%	3.46%	3.45%	3.44%	3.50%	3.34%	3.60%	3.59%
g. SNF Test %	8.76%	8.74%	8.69%	8.69%	8.86%	8.66%	8.59%	8.70%	8.73%
Related Data									
a. Percent Dry Cows	15%	15%	15%	13%	13%	16%	15%	13%	18%
b. Yearly Cull Rate	38%	39%	23%	42%	36%	35%	41%	30%	75%
c. Avg. Value (/Drop Bull Calf)	\$17.61	\$19.33	\$16.00	\$20.00	\$20.00	\$20.00	\$20.00	\$11.02	\$24.35
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.83	\$153.71	\$140.00	\$150.00	\$150.00	\$150.63	\$143.23	\$147.61	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$221.01	\$220.14	\$191.26	\$199.06	\$207.82	\$248.24	\$259.12	\$222.61	\$231.41
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.41	27.59	22.99	26.95	30.05	30.60	19.93	26.56	24.68
g. Milkers (\$/hr with benefits & taxes)	\$12.71	\$13.30	\$9.34	\$11.61	\$10.17	\$11.50	\$20.99	\$18.40	\$13.78
h. Total Labor (\$/hr)	\$13.64	\$14.28	\$10.29	\$12.33	\$12.13	\$12.27	\$20.36	\$18.49	\$14.86
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.10	\$5.17	\$3.94	\$5.19	\$5.33	\$5.59	\$4.87	\$4.99	\$5.23
j. Milk Cow Feed Costs (\$/cwt.)	\$7.72	\$7.51	\$7.13	\$7.27	\$6.92	\$7.96	\$7.39	\$7.63	\$7.74

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
South Valley Herd Size 2101 Plus

Dairy ID Number	52	53	54	55	56	57	58	59	60	61
Feed Costs										
a. Dry Roughage	\$38.64	\$49.12	\$34.97	\$48.63	\$30.48	\$27.39	\$47.77	\$22.00	\$32.87	\$28.50
b. Wet Feed & Wet Roughage	\$46.48	\$29.08	\$43.38	\$24.73	\$39.61	\$43.58	\$29.91	\$28.33	\$36.32	\$21.10
c. Concentrates	\$61.23	\$69.41	\$62.52	\$71.81	\$55.93	\$87.97	\$62.53	\$59.42	\$75.40	\$97.53
d. Minerals & Supplements	\$9.04	\$9.23	\$4.00	\$16.05	\$10.05	\$0.75	\$2.26	\$4.49	\$8.60	\$0.52
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$155.40	\$156.85	\$144.87	\$161.22	\$136.07	\$159.68	\$142.47	\$114.24	\$153.19	\$147.66
Total Feed Costs (\$/cwt.)	\$8.44	\$8.81	\$9.34	\$8.06	\$7.85	\$8.21	\$7.43	\$8.08	\$7.83	\$8.03
Total Hired Labor	\$26.55	\$19.68	\$19.04	\$33.35	\$23.18	\$22.49	\$37.70	\$20.96	\$38.40	\$26.99
Total Hired Labor Costs (\$/cwt.)	\$1.44	\$1.11	\$1.23	\$1.67	\$1.34	\$1.16	\$1.97	\$1.48	\$1.96	\$1.47
Herd Replacement	\$36.73	\$36.82	\$27.05	\$37.02	\$32.27	\$27.46	\$31.05	\$31.47	\$27.17	\$34.83
Less: Calf Income (\$/Cow/Month)	\$8.41	\$8.33	\$6.23	\$3.14	\$5.41	\$8.46	\$8.23	\$8.39	\$7.19	\$8.16
Total Herd Replacement	\$28.32	\$28.49	\$20.82	\$33.89	\$26.87	\$19.00	\$22.83	\$23.08	\$19.98	\$26.67
Total Replacement Costs (\$/cwt.)	\$1.54	\$1.60	\$1.34	\$1.69	\$1.55	\$0.98	\$1.19	\$1.63	\$1.02	\$1.45
Total Operating Costs	\$47.84	\$54.33	\$35.74	\$71.72	\$62.17	\$52.68	\$53.10	\$35.53	\$50.70	\$37.65
Total Operating Costs (\$/cwt.)	\$2.60	\$3.05	\$2.30	\$3.59	\$3.59	\$2.71	\$2.77	\$2.51	\$2.59	\$2.05
Total Milk Marketing Costs	\$9.30	\$9.11	\$7.81	\$10.03	\$9.03	\$9.49	\$9.61	\$7.31	\$9.79	\$9.07
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.51	\$0.50	\$0.50	\$0.52	\$0.49	\$0.50	\$0.52	\$0.50	\$0.49
Total Cost (\$/Cow/Month)	\$267.40	\$268.46	\$228.28	\$310.21	\$257.32	\$263.35	\$265.71	\$201.12	\$272.05	\$248.04
Total Cost (\$/cwt)	\$14.52	\$15.07	\$14.72	\$15.51	\$14.84	\$13.54	\$13.86	\$14.22	\$13.90	\$13.48
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	18.42	17.81	15.51	20.00	17.34	19.45	19.18	14.14	19.57	18.40
b. Lbs Milk Sold/milk cow/day	70.04	67.34	60.19	75.04	65.56	75.36	72.99	54.24	75.54	72.19
c. Gross Milk Receipts (\$/cwt)	\$10.33	\$10.30	\$10.98	\$11.27	\$11.34	\$10.38	\$10.09	\$10.35	\$10.30	\$11.16
d. Mailbox Price (\$/cwt)	\$9.63	\$9.55	\$10.17	\$10.69	\$10.74	\$10.39	\$9.20	\$9.90	\$9.50	\$12.34
f. Fat Test %	3.43%	3.39%	3.57%	3.65%	3.46%	3.56%	3.18%	3.50%	3.42%	3.52%
g. SNF Test %	8.79%	8.77%	8.68%	8.79%	8.69%	8.59%	8.68%	8.64%	8.77%	8.91%
Related Data										
a. Percent Dry Cows	14%	14%	16%	13%	14%	16%	14%	15%	16%	17%
b. Yearly Cull Rate	44%	45%	29%	41%	36%	41%	34%	32%	37%	39%
c. Avg. Value (/Drop Bull Calf)	\$18.22	\$20.00	\$17.25	\$23.01	\$20.00	\$21.09	\$20.00	\$15.00	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$155.00	\$260.00	\$128.39	\$174.26	\$145.00	\$150.24	\$160.00	\$145.00	\$150.00	\$141.33
e. Grain, Mnrls & Splmnts (\$/ton)	\$187.67	\$212.44	\$247.59	\$225.13	\$235.10	\$246.24	\$198.66	\$194.08	\$215.31	\$223.12
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.01	27.26	20.63	28.63	20.67	27.19	24.45	24.57	29.31	34.52
g. Milkers (\$/hr with benefits & taxes)	\$12.26	\$11.98	\$15.13	\$15.77	\$13.88	\$11.87	\$12.55	\$14.24	\$10.95	\$14.34
h. Total Labor (\$/hr)	\$13.24	\$11.98	\$15.51	\$16.72	\$14.95	\$13.18	\$13.73	\$14.09	\$11.67	\$17.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.48	\$5.53	\$5.28	\$5.71	\$4.86	\$5.72	\$5.06	\$4.01	\$5.43	\$5.33
j. Milk Cow Feed Costs (\$/cwt.)	\$7.83	\$8.21	\$8.78	\$7.61	\$7.41	\$7.60	\$6.94	\$7.40	\$7.18	\$7.38