

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
Southern California

Dairy ID Number	Averages	1	2	3	4	5	6	7
Feed Costs	SC Average							
a. Dry Roughage	\$48.43	\$54.96	\$52.60	\$39.06	\$64.07	\$37.98	\$31.42	\$39.13
b. Wet Feed & Wet Roughage	\$18.02	\$7.09	\$21.06	\$27.09	\$28.00	\$26.25	\$45.08	\$27.13
c. Concentrates	\$60.98	\$83.73	\$48.03	\$75.58	\$72.85	\$73.77	\$94.10	\$102.48
d. Minerals & Supplements	\$3.76	\$7.41	\$0.23	\$0.00	\$2.97	\$0.00	\$9.74	\$9.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$131.19	\$153.19	\$121.93	\$141.73	\$167.88	\$137.99	\$180.33	\$177.99
Total Feed Costs (\$/cwt.)	\$7.74	\$8.62	\$7.34	\$8.10	\$7.99	\$7.85	\$9.48	\$9.61
Total Hired Labor	\$27.70	\$23.51	\$27.03	\$30.43	\$42.35	\$25.77	\$39.31	\$22.29
Total Hired Labor Costs (\$/cwt.)	\$1.63	\$1.32	\$1.63	\$1.74	\$2.02	\$1.47	\$2.07	\$1.20
Herd Replacement	\$31.27	\$31.12	\$33.40	\$28.12	\$33.29	\$30.86	\$31.05	\$31.98
Less: Calf Income (\$/Cow/Month)	\$6.26	\$7.26	\$5.40	\$6.84	\$5.41	\$6.26	\$8.32	\$5.95
Total Herd Replacement	\$25.01	\$23.87	\$27.99	\$21.28	\$27.89	\$24.60	\$22.73	\$26.03
Total Replacement Costs (\$/cwt.)	\$1.48	\$1.34	\$1.69	\$1.22	\$1.33	\$1.40	\$1.19	\$1.41
Total Operating Costs	\$40.55	\$43.26	\$39.31	\$42.20	\$49.94	\$45.76	\$42.32	\$40.05
Total Operating Costs (\$/cwt.)	\$2.39	\$2.43	\$2.37	\$2.41	\$2.38	\$2.60	\$2.23	\$2.16
Total Milk Marketing Costs	\$10.39	\$11.30	\$8.88	\$10.76	\$12.49	\$10.79	\$9.40	\$11.64
Total Milk Marketing Costs (\$/cwt.)	\$0.61	\$0.64	\$0.54	\$0.62	\$0.60	\$0.61	\$0.49	\$0.63
Total Cost (\$/Cow/Month)	\$234.84	\$255.13	\$225.14	\$246.40	\$300.55	\$244.92	\$294.09	\$278.00
Total Cost (\$/cwt)	\$13.85	\$14.35	\$13.56	\$14.09	\$14.31	\$13.94	\$15.46	\$15.01
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	16.95	17.78	16.60	17.49	21.00	17.57	19.02	18.52
b. Lbs Milk Sold/milk cow/day	64.86	67.95	63.84	67.08	80.30	66.59	71.86	68.28
c. Gross Milk Receipts (\$/cwt)	\$11.09	\$11.70	\$10.24	\$11.45	\$10.71	\$11.66	\$10.58	\$11.75
d. Mailbox Price (\$/cwt)	\$10.40	\$10.69	\$10.02	\$10.56	\$9.79	\$10.77	\$10.20	\$11.04
f. Fat Test %	3.40%	3.57%	3.41%	3.32%	3.18%	3.42%	3.35%	3.55%
g. SNF Test %	8.65%	8.74%	8.70%	8.55%	8.67%	8.55%	8.77%	8.70%
Related Data								
a. Percent Dry Cows	15%	15%	15%	15%	15%	14%	14%	12%
b. Yearly Cull Rate	37%	37%	43%	36%	43%	39%	44%	34%
c. Avg. Value (/Drop Bull Calf)	\$14.24	\$16.00	\$16.00	\$16.00	\$20.00	\$16.00	\$16.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$166.17	\$196.92	\$150.00	\$165.00	\$186.00	\$165.00	\$144.11	\$258.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$204.16	\$238.71	\$187.11	\$211.13	\$197.44	\$210.60	\$296.51	\$268.82
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.91	28.32	19.31	26.78	27.65	25.80	25.79	30.02
g. Milkers (\$/hr with benefits & taxes)	\$16.02	\$16.39	\$13.14	\$18.47	\$16.73	\$16.46	\$13.17	\$11.66
h. Total Labor (\$/hr)	\$16.56	\$17.61	\$13.93	\$19.86	\$18.05	\$16.53	\$14.22	\$12.98
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.69	\$5.52	\$4.47	\$5.18	\$5.67	\$4.96	\$6.47	\$6.25
j. Milk Cow Feed Costs (\$/cwt.)	\$7.24	\$8.12	\$7.00	\$7.72	\$7.07	\$7.45	\$9.00	\$9.16

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Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$31.44	\$40.23	\$52.50	\$39.77	\$46.81	\$66.42
b. Wet Feed & Wet Roughage	\$29.88	\$19.05	\$7.62	\$23.91	\$23.79	\$21.46
c. Concentrates	\$48.67	\$45.44	\$43.69	\$41.10	\$69.97	\$52.64
d. Minerals & Supplements	\$1.50	\$13.29	\$0.00	\$6.11	\$0.41	\$11.18
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$111.49	\$118.00	\$103.81	\$110.89	\$140.98	\$151.71
Total Feed Costs (\$/cwt.)	\$7.51	\$7.26	\$7.11	\$7.89	\$8.17	\$9.84
Total Hired Labor	\$12.74	\$23.72	\$30.98	\$24.52	\$38.22	\$22.98
Total Hired Labor Costs (\$/cwt.)	\$0.86	\$1.46	\$2.12	\$1.74	\$2.22	\$1.49
Herd Replacement	\$28.12	\$29.63	\$32.22	\$23.86	\$32.52	\$33.80
Less: Calf Income (\$/Cow/Month)	\$7.77	\$5.03	\$7.59	\$7.26	\$6.79	\$7.22
Total Herd Replacement	\$20.35	\$24.60	\$24.63	\$16.60	\$25.73	\$26.58
Total Replacement Costs (\$/cwt.)	\$1.37	\$1.51	\$1.69	\$1.18	\$1.49	\$1.72
Total Operating Costs	\$32.96	\$34.24	\$36.94	\$52.51	\$72.37	\$41.87
Total Operating Costs (\$/cwt.)	\$2.22	\$2.11	\$2.53	\$3.74	\$4.20	\$2.72
Total Milk Marketing Costs	\$7.67	\$11.48	\$8.73	\$7.35	\$8.53	\$7.90
Total Milk Marketing Costs (\$/cwt.)	\$0.52	\$0.71	\$0.60	\$0.52	\$0.49	\$0.51
Total Cost (\$/Cow/Month)	\$185.21	\$212.04	\$205.10	\$211.88	\$285.82	\$251.04
Total Cost (\$/cwt)	\$12.48	\$13.04	\$14.05	\$15.07	\$16.57	\$16.28
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt.)	14.84	16.26	14.60	14.06	17.24	15.42
b. Lbs Milk Sold/milk cow/day	56.72	62.90	55.16	53.36	65.85	57.85
c. Gross Milk Receipts (\$/cwt)	\$10.73	\$11.04	\$11.05	\$10.86	\$11.27	\$11.80
d. Mailbox Price (\$/cwt)	\$10.33	\$10.74	\$10.08	\$10.02	\$11.39	\$11.06
f. Fat Test %	3.50%	3.33%	3.43%	3.55%	3.34%	3.50%
g. SNF Test %	8.72%	8.54%	8.73%	8.64%	8.59%	8.71%
Related Data						
a. Percent Dry Cows	15%	16%	14%	14%	15%	13%
b. Yearly Cull Rate	40%	30%	37%	29%	41%	39%
c. Avg. Value (/Drop Bull Calf)	\$16.00	\$2.50	\$16.00	\$20.00	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$120.00	\$152.38	\$160.00	\$147.08	\$143.23	\$205.99
e. Grain, Mnrls & Splmnts (\$/ton)	\$217.00	\$219.48	\$165.47	\$180.52	\$259.12	\$209.04
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.28	20.36	19.96	19.29	19.93	22.44
g. Milkers (\$/hr with benefits & taxes)	\$12.45	\$13.49	\$22.01	\$12.31	\$21.05	\$14.58
h. Total Labor (\$/hr)	\$12.45	\$12.74	\$22.41	\$12.89	\$20.40	\$14.98
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.86	\$4.13	\$3.66	\$3.81	\$4.87	\$5.21
j. Milk Cow Feed Costs (\$/cwt.)	\$6.81	\$6.56	\$6.63	\$7.13	\$7.39	\$9.00