

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2009
California Holstein 3X Milking

Dairy ID Number	Averages		1	2	3	4	5	6
	South Valley	3X Milking						
Feed Costs								
a. Dry Roughage	\$35.33	\$36.19	\$47.20	\$64.07	\$23.00	\$24.90	\$45.02	\$54.44
b. Wet Feed & Wet Roughage	\$31.62	\$34.43	\$21.70	\$28.00	\$26.51	\$36.20	\$39.62	\$31.01
c. Concentrates	\$70.23	\$73.92	\$75.39	\$72.85	\$87.03	\$56.27	\$68.56	\$117.93
d. Minerals & Supplements	\$6.44	\$7.82	\$19.24	\$2.97	\$11.84	\$8.65	\$12.68	\$0.86
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$143.62	\$152.35	\$163.53	\$167.88	\$148.38	\$126.03	\$165.88	\$204.24
Total Feed Costs (\$/cwt.)	\$8.33	\$7.83	\$7.87	\$7.99	\$7.40	\$8.13	\$7.41	\$9.58
Total Hired Labor	\$26.38	\$31.20	\$44.35	\$42.35	\$42.60	\$25.71	\$27.60	\$24.23
Total Hired Labor Costs (\$/cwt.)	\$1.53	\$1.60	\$2.14	\$2.02	\$2.13	\$1.66	\$1.23	\$1.14
Herd Replacement	\$30.93	\$30.59	\$28.73	\$33.29	\$30.23	\$32.20	\$30.07	\$31.99
Less: Calf Income (\$/Cow/Month)	\$7.02	\$6.91	\$5.07	\$5.41	\$8.07	\$8.38	\$8.37	\$6.27
Total Herd Replacement	\$23.92	\$23.68	\$23.66	\$27.89	\$22.17	\$23.82	\$21.70	\$25.72
Total Replacement Costs (\$/cwt.)	\$1.39	\$1.22	\$1.14	\$1.33	\$1.11	\$1.54	\$0.97	\$1.21
Total Operating Costs	\$50.54	\$53.62	\$80.41	\$49.94	\$46.45	\$46.07	\$74.14	\$47.96
Total Operating Costs (\$/cwt.)	\$2.93	\$2.75	\$3.87	\$2.38	\$2.32	\$2.97	\$3.31	\$2.25
Total Milk Marketing Costs	\$8.79	\$9.79	\$10.88	\$12.49	\$14.57	\$7.99	\$10.74	\$10.82
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.50	\$0.52	\$0.60	\$0.73	\$0.52	\$0.48	\$0.51
Total Cost (\$/Cow/Month)	\$253.26	\$270.64	\$322.83	\$300.55	\$274.17	\$229.62	\$300.06	\$312.98
Total Cost (\$/cwt)	\$14.68	\$13.90	\$15.54	\$14.31	\$13.68	\$14.81	\$13.40	\$14.68
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt.)	17.25	19.47	20.77	21.00	20.05	15.51	22.39	21.33
b. Lbs Milk Sold/milk cow/day	66.13	74.37	78.24	80.30	75.94	60.03	83.66	80.07
c. Gross Milk Receipts (\$/cwt)	\$10.89	\$10.63	\$11.57	\$10.71	\$11.37	\$11.29	\$10.97	\$10.57
d. Mailbox Price (\$/cwt)	\$10.59	\$10.16	\$11.04	\$9.79	\$10.99	\$10.56	\$14.27	\$9.77
f. Fat Test %	3.57%	3.40%	3.52%	3.18%	3.33%	3.58%	3.60%	3.49%
g. SNF Test %	8.76%	8.71%	8.64%	8.67%	8.79%	8.69%	8.78%	8.79%
Related Data								
a. Percent Dry Cows	15%	15%	13%	15%	14%	16%	13%	13%
b. Yearly Cull Rate	38%	36%	32%	43%	34%	44%	37%	38%
c. Avg. Value (/Drop Bull Calf)	\$17.61	\$18.60	\$15.00	\$20.00	\$15.00	\$15.00	\$10.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$156.83	\$155.60	\$146.75	\$186.00	\$130.00	\$130.00	\$162.18	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$221.01	\$230.66	\$271.49	\$197.44	\$227.20	\$201.47	\$224.58	\$261.16
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.41	27.65	25.74	27.65	31.94	24.94	26.43	33.74
g. Milkers (\$/hr with benefits & taxes)	\$12.71	\$13.16	\$14.78	\$16.73	\$13.20	\$10.18	\$14.84	\$10.83
h. Total Labor (\$/hr)	\$13.64	\$13.83	\$13.78	\$18.05	\$14.20	\$10.64	\$14.32	\$10.75
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.10	\$5.41	\$5.95	\$5.67	\$5.30	\$4.68	\$5.82	\$7.23
j. Milk Cow Feed Costs (\$/cwt.)	\$7.72	\$7.28	\$7.60	\$7.07	\$6.98	\$7.80	\$6.96	\$9.03

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Feed Costs									
a. Dry Roughage	\$15.47	\$32.43	\$33.98	\$32.23	\$34.63	\$34.11	\$47.15	\$24.83	\$48.63
b. Wet Feed & Wet Roughage	\$59.74	\$28.42	\$36.76	\$42.35	\$32.79	\$50.09	\$27.70	\$47.65	\$24.73
c. Concentrates	\$64.42	\$68.60	\$67.49	\$71.59	\$91.46	\$67.45	\$69.67	\$66.69	\$71.81
d. Minerals & Supplements	\$34.54	\$0.35	\$11.35	\$8.87	\$0.75	\$8.78	\$10.74	\$6.61	\$16.05
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$174.17	\$129.79	\$149.58	\$155.03	\$159.63	\$160.44	\$155.26	\$145.78	\$161.22
Total Feed Costs (\$/cwt.)	\$8.59	\$8.02	\$8.22	\$6.81	\$8.74	\$7.73	\$8.66	\$7.69	\$8.06
Total Hired Labor	\$33.38	\$25.74	\$40.93	\$31.01	\$28.67	\$28.57	\$31.16	\$25.86	\$33.35
Total Hired Labor Costs (\$/cwt.)	\$1.65	\$1.59	\$2.25	\$1.36	\$1.57	\$1.38	\$1.74	\$1.36	\$1.67
Herd Replacement	\$21.58	\$40.94	\$28.38	\$25.30	\$34.26	\$19.88	\$31.34	\$39.02	\$37.02
Less: Calf Income (\$/Cow/Month)	\$6.56	\$8.23	\$7.70	\$5.97	\$6.96	\$6.13	\$9.38	\$7.47	\$3.14
Total Herd Replacement	\$15.02	\$32.72	\$20.68	\$19.34	\$27.31	\$13.75	\$21.96	\$31.55	\$33.89
Total Replacement Costs (\$/cwt.)	\$0.74	\$2.02	\$1.14	\$0.85	\$1.50	\$0.66	\$1.23	\$1.66	\$1.69
Total Operating Costs	\$64.69	\$47.13	\$49.57	\$59.93	\$60.18	\$63.01	\$49.22	\$36.56	\$71.72
Total Operating Costs (\$/cwt.)	\$3.19	\$2.91	\$2.73	\$2.63	\$3.30	\$3.04	\$2.75	\$1.93	\$3.59
Total Milk Marketing Costs	\$10.11	\$8.11	\$11.05	\$10.81	\$9.20	\$9.55	\$9.09	\$9.54	\$10.03
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.50	\$0.61	\$0.48	\$0.50	\$0.46	\$0.51	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$297.38	\$243.49	\$271.82	\$276.11	\$284.99	\$275.32	\$266.69	\$249.29	\$310.21
Total Cost (\$/cwt)	\$14.67	\$15.05	\$14.94	\$12.14	\$15.61	\$13.27	\$14.88	\$13.15	\$15.51
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	20.28	16.18	18.19	22.75	18.26	20.74	17.93	18.96	20.00
b. Lbs Milk Sold/milk cow/day	79.88	63.25	73.20	84.98	69.21	78.48	71.18	71.29	75.04
c. Gross Milk Receipts (\$/cwt)	\$10.30	\$10.36	\$10.24	\$11.45	\$10.48	\$11.01	\$11.43	\$10.63	\$11.27
d. Mailbox Price (\$/cwt)	\$9.71	\$9.86	\$9.17	\$11.28	\$9.58	\$10.87	\$10.57	\$9.84	\$10.69
f. Fat Test %	3.29%	3.38%	3.40%	3.31%	3.50%	3.37%	3.49%	3.45%	3.65%
g. SNF Test %	8.64%	8.68%	8.69%	8.72%	8.74%	8.80%	8.68%	8.69%	8.79%
Related Data									
a. Percent Dry Cows	17%	17%	19%	13%	14%	14%	18%	13%	13%
b. Yearly Cull Rate	23%	43%	34%	34%	39%	25%	36%	42%	41%
c. Avg. Value (/Drop Bull Calf)	\$16.00	\$20.00	\$20.00	\$17.42	\$20.00	\$16.33	\$20.00	\$20.00	\$23.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$135.00	\$145.00	\$150.00	\$144.70	\$145.00	\$154.31	\$160.00	\$150.00	\$174.26
e. Grain, Mnrls & Splmnts (\$/ton)	\$265.76	\$224.71	\$216.04	\$227.37	\$282.37	\$242.34	\$245.17	\$199.06	\$225.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.50	23.37	28.22	25.42	24.03	22.74	25.27	26.95	28.63
g. Milkers (\$/hr with benefits & taxes)	\$11.80	\$10.72	\$11.58	\$16.75	\$12.28	\$16.08	\$12.17	\$11.61	\$15.77
h. Total Labor (\$/hr)	\$14.09	\$11.28	\$12.66	\$16.46	\$12.75	\$16.05	\$14.26	\$12.33	\$16.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.29	\$4.68	\$5.32	\$5.44	\$5.65	\$5.59	\$5.65	\$5.19	\$5.71
j. Milk Cow Feed Costs (\$/cwt.)	\$7.87	\$7.41	\$7.27	\$6.41	\$8.17	\$7.12	\$7.94	\$7.27	\$7.61

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Dairy ID Number	16	17	18	19
Feed Costs				
a. Dry Roughage	\$27.39	\$47.77	\$32.87	\$32.76
b. Wet Feed & Wet Roughage	\$43.58	\$29.91	\$36.32	\$23.91
c. Concentrates	\$87.97	\$62.53	\$75.40	\$73.26
d. Minerals & Supplements	\$0.75	\$2.26	\$8.60	\$8.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$159.68	\$142.47	\$153.19	\$137.94
Total Feed Costs (\$/cwt.)	\$8.21	\$7.43	\$7.83	\$7.11
Total Hired Labor	\$22.49	\$37.70	\$38.40	\$26.93
Total Hired Labor Costs (\$/cwt.)	\$1.16	\$1.97	\$1.96	\$1.39
Herd Replacement	\$27.46	\$31.05	\$27.17	\$31.14
Less: Calf Income (\$/Cow/Month)	\$8.46	\$8.23	\$7.19	\$5.88
Total Herd Replacement	\$19.00	\$22.83	\$19.98	\$25.25
Total Replacement Costs (\$/cwt.)	\$0.98	\$1.19	\$1.02	\$1.30
Total Operating Costs	\$52.68	\$53.10	\$50.70	\$46.45
Total Operating Costs (\$/cwt.)	\$2.71	\$2.77	\$2.59	\$2.39
Total Milk Marketing Costs	\$9.49	\$9.61	\$9.79	\$9.27
Total Milk Marketing Costs (\$/cwt.)	\$0.49	\$0.50	\$0.50	\$0.48
Total Cost (\$/Cow/Month)	\$263.35	\$265.71	\$272.05	\$245.84
Total Cost (\$/cwt)	\$13.54	\$13.86	\$13.90	\$12.67
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt.)	19.45	19.18	19.57	19.41
b. Lbs Milk Sold/milk cow/day	75.36	72.99	75.54	73.02
c. Gross Milk Receipts (\$/cwt)	\$10.38	\$10.09	\$10.30	\$10.26
d. Mailbox Price (\$/cwt)	\$10.39	\$9.20	\$9.50	\$9.98
f. Fat Test %	3.56%	3.18%	3.42%	3.23%
g. SNF Test %	8.59%	8.68%	8.77%	8.70%
Related Data				
a. Percent Dry Cows	16%	14%	16%	13%
b. Yearly Cull Rate	41%	34%	37%	32%
c. Avg. Value (/Drop Bull Calf)	\$21.09	\$20.00	\$20.00	\$13.69
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.24	\$160.00	\$150.00	\$147.48
e. Grain, Mnrls & Splmnts (\$/ton)	\$246.24	\$198.66	\$215.31	\$213.41
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.19	24.45	29.31	28.14
g. Milkers (\$/hr with benefits & taxes)	\$11.87	\$12.55	\$10.95	\$16.84
h. Total Labor (\$/hr)	\$13.18	\$13.73	\$11.67	\$16.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.72	\$5.06	\$5.43	\$4.89
j. Milk Cow Feed Costs (\$/cwt.)	\$7.60	\$6.94	\$7.18	\$6.70