

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 1 to 400

Dairy ID Number	Averages		1	2	3	4	5	6	7
	North Valley	Herd Size 1 to 400							
Feed Costs									
a. Dry Roughage	\$37.53	\$42.73	\$48.98	\$58.68	\$36.49	\$43.00	\$54.44	\$36.83	\$55.45
b. Wet Feed & Wet Roughage	\$31.43	\$25.68	\$3.80	\$26.79	\$25.72	\$23.39	\$16.71	\$15.60	\$22.37
c. Concentrates	\$84.34	\$86.09	\$92.16	\$76.88	\$78.48	\$126.39	\$76.41	\$52.94	\$54.69
d. Minerals & Supplements	\$6.00	\$3.00	\$0.00	\$3.35	\$0.00	\$4.91	\$3.25	\$6.25	\$1.79
e. Pasture	\$0.91	\$1.23	\$2.42	\$0.00	\$5.91	\$0.00	\$0.00	\$6.95	\$0.00
Total Feed Costs	\$160.21	\$158.73	\$147.36	\$165.70	\$146.59	\$197.69	\$150.81	\$118.57	\$134.30
Total Feed Costs (\$/cwt.)	\$8.85	\$8.98	\$9.13	\$10.78	\$9.82	\$9.72	\$9.54	\$10.96	\$8.54
Total Hired Labor	\$28.32	\$34.93	\$75.12	\$13.81	\$35.53	\$38.71	\$40.09	\$35.07	\$40.27
Total Hired Labor Costs (\$/cwt.)	\$1.57	\$1.98	\$4.65	\$0.90	\$2.38	\$1.90	\$2.54	\$3.24	\$2.56
Herd Replacement	\$39.74	\$36.44	\$27.90	\$26.46	\$28.78	\$76.97	\$36.05	\$45.50	\$35.81
Less: Calf Income (\$/Cow/Month)	\$13.22	\$10.76	\$10.54	\$9.21	\$11.54	\$16.55	\$12.12	\$9.74	\$9.10
Total Herd Replacement	\$26.52	\$25.68	\$17.36	\$17.25	\$17.24	\$60.42	\$23.93	\$35.76	\$26.71
Total Replacement Costs (\$/cwt.)	\$1.47	\$1.45	\$1.08	\$1.12	\$1.15	\$2.97	\$1.51	\$3.30	\$1.70
Total Operating Costs	\$49.14	\$49.98	\$62.94	\$43.64	\$55.87	\$70.31	\$34.88	\$46.77	\$34.70
Total Operating Costs (\$/cwt.)	\$2.72	\$2.83	\$3.90	\$2.84	\$3.74	\$3.46	\$2.21	\$4.32	\$2.21
Total Milk Marketing Costs	\$9.78	\$11.52	\$11.55	\$12.36	\$10.53	\$13.76	\$11.15	\$9.70	\$10.83
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.65	\$0.72	\$0.80	\$0.71	\$0.68	\$0.71	\$0.90	\$0.69
Total Cost (\$/Cow/Month)	\$273.97	\$280.84	\$314.32	\$252.77	\$265.77	\$380.90	\$260.85	\$245.87	\$246.81
Total Cost (\$/cwt)	\$15.14	\$15.89	\$19.47	\$16.45	\$17.80	\$18.73	\$16.50	\$22.72	\$15.70
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.09	17.67	16.14	15.37	14.93	20.34	15.81	10.82	15.72
b. Lbs Milk Sold/milk cow/day	69.04	66.71	60.50	56.44	57.49	78.24	63.08	40.92	58.58
c. Gross Milk Receipts (\$/cwt)	\$18.22	\$18.09	\$17.89	\$18.13	\$18.18	\$18.29	\$17.68	\$20.12	\$18.05
d. Mailbox Price (\$/cwt)	\$18.37	\$17.35	\$16.44	\$17.58	\$16.82	\$17.15	\$17.22	\$21.73	\$16.80
f. Fat Test %	3.91%	3.83%	3.92%	3.94%	3.94%	3.77%	3.90%	4.76%	3.84%
g. SNF Test %	8.90%	8.83%	8.83%	8.64%	8.79%	8.88%	8.73%	9.19%	9.00%
Related Data									
a. Percent Dry Cows	14%	13%	12%	10%	14%	14%	17%	13%	12%
b. Yearly Cull Rate	33%	33%	30%	19%	31%	71%	32%	38%	27%
c. Avg. Value (/Drop Bull Calf)	\$8.54	\$12.50	\$0.00	\$10.00	\$11.67	\$17.69	\$16.84	\$7.00	\$8.53
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$210.50	\$197.11	\$235.00	\$215.00	\$165.00	\$200.00	\$180.00	\$197.00	\$185.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.57	\$255.81	\$228.55	\$291.96	\$302.67	\$294.52	\$267.72	\$221.96	\$185.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.53	26.51	30.21	20.21	20.00	30.80	22.99	19.84	22.63
g. Milkers (\$/hr with benefits & taxes)	\$14.59	\$14.59	\$17.96	\$12.27	\$11.58	\$14.22	\$14.14	\$13.74	\$16.13
h. Total Labor (\$/hr)	\$14.95	\$14.59	\$17.42	\$12.27	\$12.50	\$14.17	\$14.72	\$12.46	\$15.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.70	\$5.63	\$5.32	\$5.80	\$5.13	\$7.02	\$5.54	\$4.08	\$4.82
j. Milk Cow Feed Costs (\$/cwt.)	\$8.25	\$8.43	\$8.80	\$10.28	\$8.92	\$8.98	\$8.78	\$9.96	\$8.23

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 1 to 400

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$51.98	\$51.84	\$42.89	\$22.80	\$27.99	\$65.47	\$46.14	\$37.04	\$38.27
b. Wet Feed & Wet Roughage	\$23.86	\$31.28	\$16.95	\$39.79	\$22.54	\$30.49	\$33.43	\$22.31	\$24.68
c. Concentrates	\$69.04	\$111.74	\$66.26	\$139.44	\$67.91	\$100.16	\$66.90	\$65.86	\$105.04
d. Minerals & Supplements	\$0.00	\$0.12	\$0.00	\$4.46	\$0.69	\$11.98	\$0.29	\$1.37	\$1.07
e. Pasture	\$6.03	\$0.00	\$6.42	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$150.91	\$194.98	\$132.53	\$206.48	\$119.12	\$208.11	\$146.75	\$126.58	\$169.07
Total Feed Costs (\$/cwt.)	\$10.90	\$9.01	\$9.73	\$9.38	\$11.55	\$8.24	\$8.26	\$8.04	\$8.21
Total Hired Labor	\$21.66	\$18.52	\$23.13	\$46.16	\$14.49	\$51.52	\$25.90	\$23.77	\$39.48
Total Hired Labor Costs (\$/cwt.)	\$1.56	\$0.86	\$1.70	\$2.10	\$1.41	\$2.04	\$1.46	\$1.51	\$1.92
Herd Replacement	\$10.80	\$28.98	\$17.70	\$29.20	\$34.01	\$35.83	\$30.69	\$33.54	\$45.40
Less: Calf Income (\$/Cow/Month)	\$11.47	\$11.96	\$7.14	\$12.12	\$9.74	\$11.57	\$8.68	\$9.87	\$10.00
Total Herd Replacement	-\$0.66	\$17.02	\$10.56	\$17.08	\$24.26	\$24.26	\$22.01	\$23.67	\$35.40
Total Replacement Costs (\$/cwt.)	-\$0.05	\$0.79	\$0.78	\$0.78	\$2.35	\$0.96	\$1.24	\$1.50	\$1.72
Total Operating Costs	\$47.47	\$66.49	\$60.06	\$41.35	\$24.65	\$78.14	\$40.91	\$40.59	\$48.19
Total Operating Costs (\$/cwt.)	\$3.43	\$3.07	\$4.41	\$1.88	\$2.39	\$3.09	\$2.30	\$2.58	\$2.34
Total Milk Marketing Costs	\$10.40	\$11.29	\$9.00	\$14.84	\$7.25	\$12.97	\$12.52	\$9.87	\$10.70
Total Milk Marketing Costs (\$/cwt.)	\$0.75	\$0.52	\$0.66	\$0.67	\$0.70	\$0.51	\$0.70	\$0.63	\$0.52
Total Cost (\$/Cow/Month)	\$229.78	\$308.31	\$235.28	\$325.91	\$189.79	\$374.99	\$248.09	\$224.47	\$302.84
Total Cost (\$/cwt)	\$16.59	\$14.24	\$17.27	\$14.81	\$18.40	\$14.84	\$13.96	\$14.26	\$14.71
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	13.85	21.65	13.62	22.01	10.31	25.27	17.77	15.75	20.59
b. Lbs Milk Sold/milk cow/day	53.98	80.88	51.80	82.36	39.13	91.60	68.15	61.48	77.90
c. Gross Milk Receipts (\$/cwt)	\$17.92	\$18.00	\$17.29	\$17.52	\$18.64	\$17.90	\$17.98	\$18.30	\$18.02
d. Mailbox Price (\$/cwt)	\$17.42	\$17.28	\$15.29	\$17.19	\$17.61	\$16.80	\$16.47	\$17.18	\$17.76
f. Fat Test %	3.96%	3.77%	3.89%	3.92%	3.89%	3.62%	3.88%	4.02%	3.49%
g. SNF Test %	8.84%	8.82%	8.79%	8.77%	8.87%	8.77%	8.41%	8.98%	8.88%
Related Data									
a. Percent Dry Cows	15%	12%	13%	12%	13%	9%	14%	16%	13%
b. Yearly Cull Rate	11%	58%	17%	24%	28%	48%	30%	25%	35%
c. Avg. Value (/Drop Bull Calf)	\$10.00	\$10.00	\$7.50	\$10.00	\$33.81	\$10.00	\$16.00	\$14.67	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$199.71	\$210.00	\$200.00	\$210.00	\$198.00	\$205.00	\$210.00	\$194.34	\$205.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$285.95	\$305.60	\$250.00	\$294.85	\$251.77	\$279.22	\$228.98	\$207.29	\$235.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.85	27.29	20.16	35.79	20.49	29.10	14.89	24.44	33.78
g. Milkers (\$/hr with benefits & taxes)	\$11.35	\$18.42	\$12.29	\$16.75	\$12.14	\$18.25	\$14.99	\$16.29	\$14.31
h. Total Labor (\$/hr)	\$10.89	\$18.42	\$12.47	\$17.86	\$12.14	\$15.61	\$13.04	\$17.29	\$15.59
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.46	\$6.98	\$4.74	\$7.33	\$4.23	\$7.34	\$4.86	\$4.54	\$6.01
j. Milk Cow Feed Costs (\$/cwt.)	\$10.11	\$8.63	\$9.14	\$8.90	\$10.80	\$8.02	\$7.13	\$7.39	\$7.72

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 1 to 400

Dairy ID Number	17	18
Feed Costs		
a. Dry Roughage	\$39.28	\$34.93
b. Wet Feed & Wet Roughage	\$31.58	\$27.99
c. Concentrates	\$84.48	\$99.86
d. Minerals & Supplements	\$0.00	\$9.99
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$155.34	\$172.77
Total Feed Costs (\$/cwt.)	\$7.79	\$8.48
Total Hired Labor	\$63.33	\$30.74
Total Hired Labor Costs (\$/cwt.)	\$3.18	\$1.51
Herd Replacement	\$52.63	\$46.68
Less: Calf Income (\$/Cow/Month)	\$8.76	\$14.41
Total Herd Replacement	\$43.87	\$32.27
Total Replacement Costs (\$/cwt.)	\$2.20	\$1.58
Total Operating Costs	\$59.52	\$51.80
Total Operating Costs (\$/cwt.)	\$2.99	\$2.54
Total Milk Marketing Costs	\$16.26	\$11.45
Total Milk Marketing Costs (\$/cwt.)	\$0.82	\$0.56
Total Cost (\$/Cow/Month)	\$338.31	\$299.03
Total Cost (\$/cwt)	\$16.97	\$14.68
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	19.94	20.37
b. Lbs Milk Sold/milk cow/day	71.14	76.82
c. Gross Milk Receipts (\$/cwt)	\$18.84	\$17.91
d. Mailbox Price (\$/cwt)	\$18.09	\$18.09
f. Fat Test %	3.90%	3.64%
g. SNF Test %	8.89%	8.96%
Related Data		
a. Percent Dry Cows	8%	13%
b. Yearly Cull Rate	39%	37%
c. Avg. Value (/Drop Bull Calf)	\$10.00	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$182.16	\$190.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$223.16	\$249.25
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.84	32.55
g. Milkers (\$/hr with benefits & taxes)	\$15.07	\$13.25
h. Total Labor (\$/hr)	\$14.95	\$12.78
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.40	\$6.16
j. Milk Cow Feed Costs (\$/cwt.)	\$7.60	\$8.02

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 401 to 700

Dairy ID Number	Averages		19	20	21	22	24	25	26
	North Valley	Herd Size 401 to 700							
Feed Costs									
a. Dry Roughage	\$37.53	\$36.09	\$41.00	\$44.49	\$59.66	\$39.78	\$29.78	\$28.69	\$30.84
b. Wet Feed & Wet Roughage	\$31.43	\$28.77	\$29.64	\$25.39	\$17.29	\$28.69	\$32.09	\$33.27	\$36.45
c. Concentrates	\$84.34	\$90.84	\$112.89	\$86.77	\$113.63	\$80.87	\$89.03	\$109.08	\$77.69
d. Minerals & Supplements	\$6.00	\$5.86	\$2.41	\$6.49	\$13.04	\$23.56	\$8.52	\$4.63	\$0.00
e. Pasture	\$0.91	\$4.53	\$0.00	\$0.00	\$0.00	\$1.19	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$160.21	\$166.09	\$185.95	\$163.14	\$203.61	\$174.10	\$159.42	\$175.67	\$144.98
Total Feed Costs (\$/cwt.)	\$8.85	\$9.43	\$9.80	\$8.81	\$9.17	\$8.95	\$7.82	\$8.24	\$9.91
Total Hired Labor	\$28.32	\$31.02	\$25.82	\$36.97	\$35.46	\$20.46	\$39.98	\$30.15	\$31.03
Total Hired Labor Costs (\$/cwt.)	\$1.57	\$1.76	\$1.36	\$2.00	\$1.60	\$1.05	\$1.96	\$1.41	\$2.12
Herd Replacement	\$39.74	\$38.00	\$47.22	\$43.99	\$48.85	\$31.67	\$48.38	\$28.48	\$19.19
Less: Calf Income (\$/Cow/Month)	\$13.22	\$15.05	\$7.75	\$9.21	\$11.43	\$7.93	\$12.26	\$8.76	\$11.73
Total Herd Replacement	\$26.52	\$22.95	\$39.47	\$34.78	\$37.41	\$23.74	\$36.12	\$19.72	\$7.46
Total Replacement Costs (\$/cwt.)	\$1.47	\$1.30	\$2.08	\$1.88	\$1.69	\$1.22	\$1.77	\$0.93	\$0.51
Total Operating Costs	\$49.14	\$53.94	\$52.80	\$53.80	\$62.61	\$65.68	\$43.79	\$56.86	\$60.71
Total Operating Costs (\$/cwt.)	\$2.72	\$3.06	\$2.78	\$2.91	\$2.82	\$3.38	\$2.15	\$2.67	\$4.15
Total Milk Marketing Costs	\$9.78	\$9.49	\$13.31	\$9.59	\$11.31	\$9.68	\$11.38	\$12.90	\$8.65
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.54	\$0.70	\$0.52	\$0.51	\$0.50	\$0.56	\$0.61	\$0.59
Total Cost (\$/Cow/Month)	\$273.97	\$283.50	\$317.35	\$298.29	\$350.41	\$293.67	\$290.70	\$295.29	\$252.83
Total Cost (\$/cwt)	\$15.14	\$16.10	\$16.72	\$16.11	\$15.78	\$15.10	\$14.26	\$13.86	\$17.29
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.09	17.61	18.98	18.51	22.20	19.45	20.38	21.31	14.63
b. Lbs Milk Sold/milk cow/day	69.04	68.25	72.09	67.70	82.77	69.89	75.37	77.20	57.54
c. Gross Milk Receipts (\$/cwt)	\$18.22	\$18.47	\$17.91	\$18.36	\$18.46	\$17.93	\$18.20	\$17.38	\$18.08
d. Mailbox Price (\$/cwt)	\$18.37	\$18.09	\$17.98	\$18.03	\$17.76	\$18.77	\$18.90	\$16.03	\$16.70
f. Fat Test %	3.91%	3.83%	3.76%	3.82%	3.77%	4.02%	3.84%	3.71%	4.05%
g. SNF Test %	8.90%	8.86%	8.89%	8.90%	8.74%	8.98%	8.91%	8.88%	9.03%
Related Data									
a. Percent Dry Cows	14%	15%	13%	10%	12%	8%	11%	9%	16%
b. Yearly Cull Rate	33%	31%	39%	34%	40%	23%	38%	22%	14%
c. Avg. Value (/Drop Bull Calf)	\$8.54	\$10.53	\$10.00	\$8.94	\$10.00	\$5.00	\$10.00	\$10.00	\$15.47
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$210.50	\$204.19	\$214.56	\$173.56	\$200.00	\$177.95	\$203.00	\$220.00	\$220.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.57	\$298.87	\$303.89	\$261.02	\$296.75	\$260.29	\$219.04	\$249.63	\$237.15
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.53	28.23	28.07	25.73	31.35	28.45	32.52	32.45	25.05
g. Milkers (\$/hr with benefits & taxes)	\$14.59	\$14.34	\$14.61	\$12.93	\$16.42	\$10.48	\$13.46	\$12.81	\$12.02
h. Total Labor (\$/hr)	\$14.95	\$14.63	\$14.30	\$12.26	\$16.39	\$11.50	\$16.30	\$12.73	\$14.12
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.70	\$5.85	\$6.63	\$5.67	\$7.20	\$5.99	\$5.67	\$6.10	\$5.28
j. Milk Cow Feed Costs (\$/cwt.)	\$8.25	\$8.57	\$9.20	\$8.37	\$8.70	\$8.57	\$7.52	\$7.90	\$9.18

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 401 to 700

Dairy ID Number	27	29	30	31	32	34	35	36	37
Feed Costs									
a. Dry Roughage	\$41.02	\$38.89	\$29.52	\$52.06	\$42.54	\$38.53	\$40.46	\$18.97	\$31.94
b. Wet Feed & Wet Roughage	\$35.71	\$35.38	\$33.74	\$25.92	\$28.89	\$23.37	\$38.93	\$35.75	\$24.74
c. Concentrates	\$73.88	\$122.04	\$97.08	\$90.74	\$92.52	\$101.56	\$107.03	\$107.41	\$95.58
d. Minerals & Supplements	\$9.46	\$1.94	\$6.15	\$2.26	\$14.57	\$4.40	\$6.90	\$0.46	\$0.96
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$160.05	\$198.24	\$166.49	\$170.98	\$178.52	\$167.85	\$193.33	\$162.59	\$153.21
Total Feed Costs (\$/cwt.)	\$8.27	\$11.03	\$8.65	\$9.02	\$8.68	\$8.72	\$9.20	\$8.33	\$8.41
Total Hired Labor	\$29.07	\$24.61	\$25.27	\$36.26	\$42.85	\$24.27	\$24.47	\$48.14	\$35.98
Total Hired Labor Costs (\$/cwt.)	\$1.50	\$1.37	\$1.31	\$1.91	\$2.08	\$1.26	\$1.16	\$2.47	\$1.97
Herd Replacement	\$33.48	\$34.85	\$32.67	\$29.58	\$39.21	\$40.47	\$38.84	\$35.68	\$36.51
Less: Calf Income (\$/Cow/Month)	\$7.02	\$13.01	\$15.70	\$9.02	\$14.40	\$12.68	\$8.28	\$11.99	\$12.09
Total Herd Replacement	\$26.46	\$21.85	\$16.97	\$20.56	\$24.82	\$27.79	\$30.57	\$23.70	\$24.42
Total Replacement Costs (\$/cwt.)	\$1.37	\$1.22	\$0.88	\$1.08	\$1.21	\$1.44	\$1.45	\$1.21	\$1.34
Total Operating Costs	\$48.91	\$52.95	\$69.54	\$43.03	\$56.45	\$35.60	\$48.05	\$62.66	\$52.59
Total Operating Costs (\$/cwt.)	\$2.53	\$2.95	\$3.61	\$2.27	\$2.74	\$1.85	\$2.29	\$3.21	\$2.88
Total Milk Marketing Costs	\$9.25	\$11.25	\$12.28	\$9.66	\$11.16	\$10.94	\$10.63	\$12.10	\$9.82
Total Milk Marketing Costs (\$/cwt.)	\$0.48	\$0.63	\$0.64	\$0.51	\$0.54	\$0.57	\$0.51	\$0.62	\$0.54
Total Cost (\$/Cow/Month)	\$273.75	\$308.89	\$290.55	\$280.49	\$313.80	\$266.46	\$307.05	\$309.18	\$276.03
Total Cost (\$/cwt)	\$14.15	\$17.18	\$15.10	\$14.79	\$15.25	\$13.84	\$14.61	\$15.84	\$15.14
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.35	17.98	19.24	18.96	20.57	19.26	21.02	19.52	18.23
b. Lbs Milk Sold/milk cow/day	74.00	66.43	77.63	71.18	77.82	73.11	76.97	76.34	67.46
c. Gross Milk Receipts (\$/cwt)	\$17.51	\$17.51	\$17.46	\$18.11	\$18.07	\$17.91	\$18.32	\$18.35	\$18.67
d. Mailbox Price (\$/cwt)	\$17.23	\$16.69	\$15.98	\$17.35	\$18.62	\$16.60	\$17.61	\$18.08	\$16.95
f. Fat Test %	3.73%	3.85%	3.88%	3.77%	3.89%	3.87%	3.68%	3.77%	3.76%
g. SNF Test %	8.74%	8.90%	8.89%	8.69%	8.89%	8.83%	8.82%	8.83%	8.85%
Related Data									
a. Percent Dry Cows	14%	11%	18%	12%	13%	13%	10%	16%	11%
b. Yearly Cull Rate	25%	27%	24%	22%	33%	29%	30%	25%	44%
c. Avg. Value (/Drop Bull Calf)	\$10.00	\$10.00	\$10.00	\$14.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$182.14	\$213.23	\$196.00	\$190.00	\$235.00	\$190.00	\$215.00	\$240.00	\$170.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$278.02	\$287.77	\$221.49	\$267.37	\$241.20	\$243.39	\$282.52	\$256.94	\$215.39
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.31	31.27	36.87	25.91	32.97	32.76	29.46	31.53	32.34
g. Milkers (\$/hr with benefits & taxes)	\$13.78	\$10.34	\$14.80	\$18.71	\$23.83	\$19.14	\$13.57	\$14.00	\$16.18
h. Total Labor (\$/hr)	\$14.81	\$11.48	\$14.11	\$18.14	\$19.04	\$18.10	\$12.92	\$14.30	\$17.76
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.72	\$6.99	\$6.14	\$6.13	\$6.41	\$5.94	\$6.88	\$5.89	\$5.35
j. Milk Cow Feed Costs (\$/cwt.)	\$7.72	\$10.52	\$7.91	\$8.62	\$8.24	\$8.13	\$8.93	\$7.71	\$7.93

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 401 to 700

Dairy ID Number	38	39
Feed Costs		
a. Dry Roughage	\$32.45	\$38.38
b. Wet Feed & Wet Roughage	\$43.07	\$23.34
c. Concentrates	\$70.33	\$82.42
d. Minerals & Supplements	\$0.00	\$5.28
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$145.85	\$149.43
Total Feed Costs (\$/cwt.)	\$9.38	\$7.62
Total Hired Labor	\$31.34	\$30.67
Total Hired Labor Costs (\$/cwt.)	\$2.02	\$1.57
Herd Replacement	\$23.51	\$59.57
Less: Calf Income (\$/Cow/Month)	\$14.48	\$13.46
Total Herd Replacement	\$9.03	\$46.12
Total Replacement Costs (\$/cwt.)	\$0.58	\$2.35
Total Operating Costs	\$52.58	\$58.04
Total Operating Costs (\$/cwt.)	\$3.38	\$2.96
Total Milk Marketing Costs	\$8.89	\$11.58
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.59
Total Cost (\$/Cow/Month)	\$247.70	\$295.83
Total Cost (\$/cwt)	\$15.94	\$15.10
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	15.54	19.60
b. Lbs Milk Sold/milk cow/day	62.87	72.37
c. Gross Milk Receipts (\$/cwt)	\$17.79	\$17.68
d. Mailbox Price (\$/cwt)	\$16.54	\$16.60
f. Fat Test %	3.98%	3.69%
g. SNF Test %	9.02%	8.69%
Related Data		
a. Percent Dry Cows	19%	11%
b. Yearly Cull Rate	25%	46%
c. Avg. Value (/Drop Bull Calf)	\$13.67	\$29.56
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$220.00	\$180.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$249.35	\$191.93
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.13	33.39
g. Milkers (\$/hr with benefits & taxes)	\$12.96	\$18.24
h. Total Labor (\$/hr)	\$13.10	\$15.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.39	\$5.32
j. Milk Cow Feed Costs (\$/cwt.)	\$8.57	\$7.35

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 701 to 1200

Dairy ID Number	Averages		40	41	42	43	44	45	46
	North Valley	Herd Size 701 to 1200							
Feed Costs									
a. Dry Roughage	\$37.53	\$40.93	\$38.78	\$47.68	\$59.33	\$34.49	\$38.52	\$47.14	\$25.38
b. Wet Feed & Wet Roughage	\$31.43	\$31.76	\$31.57	\$23.21	\$43.16	\$43.74	\$25.28	\$25.57	\$18.91
c. Concentrates	\$84.34	\$92.62	\$94.36	\$90.13	\$79.30	\$84.54	\$149.33	\$91.87	\$64.21
d. Minerals & Supplements	\$6.00	\$7.84	\$6.75	\$13.39	\$12.71	\$3.13	\$1.02	\$10.79	\$4.10
e. Pasture	\$0.91	\$0.68	\$0.00	\$8.29	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$160.21	\$173.83	\$171.45	\$182.69	\$194.50	\$165.91	\$214.14	\$175.37	\$112.60
Total Feed Costs (\$/cwt.)	\$8.85	\$9.41	\$10.37	\$10.60	\$8.40	\$8.58	\$8.23	\$9.65	\$10.04
Total Hired Labor	\$28.32	\$30.36	\$26.32	\$23.42	\$29.19	\$23.69	\$36.98	\$36.69	\$22.48
Total Hired Labor Costs (\$/cwt.)	\$1.57	\$1.64	\$1.59	\$1.36	\$1.26	\$1.23	\$1.42	\$2.02	\$2.00
Herd Replacement	\$39.74	\$40.82	\$39.76	\$43.25	\$48.94	\$57.57	\$48.72	\$44.69	\$37.61
Less: Calf Income (\$/Cow/Month)	\$13.22	\$11.60	\$11.02	\$17.24	\$10.30	\$12.79	\$7.20	\$11.52	\$11.05
Total Herd Replacement	\$26.52	\$29.23	\$28.74	\$26.01	\$38.64	\$44.78	\$41.52	\$33.17	\$26.57
Total Replacement Costs (\$/cwt.)	\$1.47	\$1.58	\$1.74	\$1.51	\$1.67	\$2.32	\$1.59	\$2.46	\$2.37
Total Operating Costs	\$49.14	\$48.90	\$50.42	\$41.38	\$54.23	\$47.07	\$61.85	\$46.82	\$39.68
Total Operating Costs (\$/cwt.)	\$2.72	\$2.65	\$3.05	\$2.40	\$2.34	\$2.43	\$2.38	\$2.58	\$3.54
Total Milk Marketing Costs	\$9.78	\$10.13	\$8.34	\$14.60	\$11.19	\$9.75	\$13.78	\$11.43	\$5.57
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.55	\$0.50	\$0.85	\$0.48	\$0.50	\$0.53	\$0.63	\$0.50
Total Cost (\$/Cow/Month)	\$273.97	\$292.45	\$285.28	\$288.09	\$327.74	\$291.21	\$368.26	\$303.48	\$206.89
Total Cost (\$/cwt)	\$15.14	\$15.84	\$17.25	\$16.71	\$14.15	\$15.06	\$14.15	\$16.70	\$18.45
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.09	18.47	16.53	17.24	23.17	19.33	26.03	18.17	11.22
b. Lbs Milk Sold/milk cow/day	69.04	70.08	61.17	70.10	83.32	73.23	93.91	71.13	44.99
c. Gross Milk Receipts (\$/cwt)	\$18.22	\$18.13	\$17.21	\$18.53	\$17.43	\$17.96	\$17.68	\$17.96	\$15.32
d. Mailbox Price (\$/cwt)	\$18.37	\$17.98	\$15.87	\$18.03	\$17.50	\$17.20	\$17.97	\$18.27	\$21.54
f. Fat Test %	3.91%	3.80%	3.49%	3.98%	3.66%	3.80%	3.71%	3.69%	4.74%
g. SNF Test %	8.90%	8.85%	8.87%	8.99%	8.77%	8.76%	8.88%	8.78%	9.13%
Related Data									
a. Percent Dry Cows	14%	13%	11%	19%	8%	13%	9%	16%	18%
b. Yearly Cull Rate	33%	33%	31%	37%	37%	30%	45%	35%	27%
c. Avg. Value (/Drop Bull Calf)	\$8.54	\$9.68	\$10.00	\$15.25	\$10.00	\$10.00	\$10.00	\$9.07	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$210.50	\$212.83	\$230.00	\$190.00	\$230.00	\$197.00	\$195.00	\$234.72	\$215.02
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.57	\$270.40	\$291.86	\$298.94	\$254.29	\$269.69	\$274.97	\$235.22	\$198.57
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.53	28.94	25.64	27.90	25.65	24.23	38.96	33.51	26.71
g. Milkers (\$/hr with benefits & taxes)	\$14.59	\$14.28	\$11.93	\$19.71	\$16.19	\$11.06	\$12.78	\$17.58	\$16.03
h. Total Labor (\$/hr)	\$14.95	\$14.69	\$11.92	\$19.71	\$15.45	\$12.29	\$13.79	\$19.43	\$12.09
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.70	\$6.21	\$6.11	\$6.76	\$6.73	\$5.91	\$7.45	\$6.33	\$4.21
j. Milk Cow Feed Costs (\$/cwt.)	\$8.25	\$8.86	\$9.98	\$9.64	\$8.08	\$8.08	\$7.93	\$8.90	\$9.36

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 701 to 1200

Dairy ID Number	48	49	50	51	52	53	54	56	57
Feed Costs									
a. Dry Roughage	\$42.78	\$50.02	\$45.33	\$19.36	\$42.05	\$24.73	\$54.12	\$53.65	\$38.85
b. Wet Feed & Wet Roughage	\$29.54	\$17.73	\$31.80	\$37.37	\$20.82	\$47.90	\$44.66	\$32.45	\$37.00
c. Concentrates	\$78.58	\$59.67	\$78.80	\$109.58	\$101.20	\$92.02	\$66.17	\$83.48	\$93.35
d. Minerals & Supplements	\$22.94	\$5.77	\$0.67	\$7.36	\$9.41	\$4.23	\$2.73	\$8.18	\$10.81
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$173.84	\$133.18	\$156.59	\$173.66	\$173.49	\$168.89	\$167.68	\$177.76	\$180.02
Total Feed Costs (\$/cwt.)	\$9.04	\$11.37	\$8.70	\$9.10	\$9.02	\$7.58	\$10.16	\$7.85	\$9.74
Total Hired Labor	\$36.32	\$19.03	\$42.25	\$39.10	\$36.58	\$28.38	\$22.03	\$35.78	\$25.47
Total Hired Labor Costs (\$/cwt.)	\$1.89	\$1.62	\$2.35	\$2.05	\$1.90	\$1.27	\$1.33	\$1.58	\$1.38
Herd Replacement	\$39.06	\$20.85	\$34.59	\$46.27	\$41.70	\$32.45	\$38.89	\$41.78	\$29.85
Less: Calf Income (\$/Cow/Month)	\$10.65	\$10.65	\$6.46	\$9.64	\$10.65	\$12.02	\$11.19	\$12.72	\$14.77
Total Herd Replacement	\$28.41	\$10.20	\$28.13	\$36.63	\$31.05	\$20.43	\$27.70	\$29.07	\$15.08
Total Replacement Costs (\$/cwt.)	\$1.48	\$0.87	\$1.56	\$1.92	\$1.61	\$0.92	\$1.68	\$1.28	\$0.82
Total Operating Costs	\$46.02	\$30.33	\$57.29	\$45.19	\$64.67	\$51.95	\$35.17	\$45.76	\$54.33
Total Operating Costs (\$/cwt.)	\$2.39	\$2.59	\$3.18	\$2.37	\$3.36	\$2.33	\$2.13	\$2.02	\$2.94
Total Milk Marketing Costs	\$9.70	\$10.66	\$9.76	\$15.57	\$9.85	\$12.94	\$8.27	\$10.70	\$10.16
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.91	\$0.54	\$0.82	\$0.51	\$0.58	\$0.50	\$0.47	\$0.55
Total Cost (\$/Cow/Month)	\$294.28	\$203.40	\$294.02	\$310.16	\$315.64	\$282.59	\$260.85	\$299.06	\$285.04
Total Cost (\$/cwt)	\$15.31	\$17.36	\$16.34	\$16.25	\$16.41	\$12.69	\$15.80	\$13.21	\$15.42
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	19.22	11.72	17.99	19.09	19.24	22.28	16.51	22.65	18.48
b. Lbs Milk Sold/milk cow/day	69.84	46.14	68.14	75.09	71.68	82.43	61.22	83.79	70.71
c. Gross Milk Receipts (\$/cwt)	\$18.48	\$18.09	\$18.49	\$18.66	\$18.61	\$18.05	\$17.27	\$17.38	\$18.11
d. Mailbox Price (\$/cwt)	\$18.23	\$17.18	\$18.32	\$18.24	\$17.76	\$16.93	\$16.65	\$17.85	\$17.89
f. Fat Test %	3.83%	4.07%	3.80%	3.86%	3.69%	3.79%	3.64%	3.83%	3.89%
g. SNF Test %	8.81%	9.04%	9.01%	8.79%	8.81%	8.80%	8.82%	8.87%	8.77%
Related Data									
a. Percent Dry Cows	9%	16%	13%	16%	12%	11%	11%	11%	14%
b. Yearly Cull Rate	30%	18%	40%	40%	33%	32%	29%	36%	28%
c. Avg. Value (/Drop Bull Calf)	\$10.00	\$8.00	\$8.00	\$10.00	\$8.00	\$10.00	\$2.28	\$10.00	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$198.00	\$210.00	\$225.00	\$190.00	\$205.00	\$190.00	\$205.00	\$190.00	\$225.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$235.61	\$254.35	\$213.63	\$265.42	\$253.87	\$235.52	\$288.97	\$236.03	\$257.44
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.68	20.00	27.65	33.03	31.82	29.57	17.67	28.13	29.47
g. Milkers (\$/hr with benefits & taxes)	\$15.81	\$11.44	\$10.33	\$19.05	\$11.87	\$11.88	\$15.84	\$15.72	\$18.71
h. Total Labor (\$/hr)	\$16.11	\$12.17	\$13.18	\$18.32	\$12.86	\$12.83	\$15.57	\$15.41	\$17.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.03	\$4.96	\$5.64	\$6.38	\$6.22	\$5.94	\$5.97	\$6.23	\$6.15
j. Milk Cow Feed Costs (\$/cwt.)	\$8.63	\$10.76	\$8.27	\$8.50	\$8.67	\$7.20	\$9.75	\$7.44	\$8.69

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 701 to 1200

Dairy ID Number	58	59
Feed Costs		
a. Dry Roughage	\$27.23	\$38.06
b. Wet Feed & Wet Roughage	\$37.06	\$20.13
c. Concentrates	\$88.71	\$109.61
d. Minerals & Supplements	\$1.79	\$21.73
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$154.79	\$189.53
Total Feed Costs (\$/cwt.)	\$8.70	\$8.16
Total Hired Labor	\$24.64	\$34.74
Total Hired Labor Costs (\$/cwt.)	\$1.38	\$1.50
Herd Replacement	\$37.25	\$51.52
Less: Calf Income (\$/Cow/Month)	\$13.48	\$12.13
Total Herd Replacement	\$23.77	\$39.38
Total Replacement Costs (\$/cwt.)	\$1.34	\$1.70
Total Operating Costs	\$51.29	\$58.78
Total Operating Costs (\$/cwt.)	\$2.88	\$2.53
Total Milk Marketing Costs	\$8.46	\$12.28
Total Milk Marketing Costs (\$/cwt.)	\$0.48	\$0.53
Total Cost (\$/Cow/Month)	\$262.95	\$334.71
Total Cost (\$/cwt)	\$14.78	\$14.41
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt.)	17.79	23.23
b. Lbs Milk Sold/milk cow/day	68.62	85.93
c. Gross Milk Receipts (\$/cwt)	\$17.70	\$17.33
d. Mailbox Price (\$/cwt)	\$18.40	\$17.00
f. Fat Test %	3.96%	3.59%
g. SNF Test %	8.93%	8.70%
Related Data		
a. Percent Dry Cows	15%	11%
b. Yearly Cull Rate	27%	37%
c. Avg. Value (/Drop Bull Calf)	\$18.00	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$214.00	\$194.59
e. Grain, Mnrls & Splmnts (\$/ton)	\$233.94	\$242.00
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.05	38.55
g. Milkers (\$/hr with benefits & taxes)	\$14.45	\$17.04
h. Total Labor (\$/hr)	\$15.22	\$16.78
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.58	\$6.62
j. Milk Cow Feed Costs (\$/cwt.)	\$8.13	\$7.71

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 1201plus

Dairy ID Number	Averages		60	61	62	63	64	65	66
	North Valley	Herd Size 1201plus							
Feed Costs									
a. Dry Roughage	\$37.53	\$36.02	\$29.75	\$40.08	\$33.50	\$32.04	\$35.22	\$22.65	\$37.52
b. Wet Feed & Wet Roughage	\$31.43	\$32.56	\$24.92	\$36.12	\$28.32	\$41.68	\$41.21	\$30.92	\$37.43
c. Concentrates	\$84.34	\$79.18	\$66.96	\$66.47	\$107.52	\$92.66	\$69.42	\$81.61	\$85.27
d. Minerals & Supplements	\$6.00	\$5.60	\$9.74	\$0.11	\$14.40	\$3.55	\$8.01	\$0.82	\$1.70
e. Pasture	\$0.91	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.99	\$0.00
Total Feed Costs	\$160.21	\$153.39	\$131.36	\$142.78	\$183.74	\$169.93	\$153.86	\$136.98	\$161.92
Total Feed Costs (\$/cwt.)	\$8.85	\$8.47	\$9.18	\$8.66	\$9.48	\$9.00	\$7.36	\$8.29	\$8.35
Total Hired Labor	\$28.32	\$26.15	\$19.83	\$34.50	\$29.12	\$22.71	\$36.94	\$28.95	\$40.21
Total Hired Labor Costs (\$/cwt.)	\$1.57	\$1.44	\$1.39	\$2.09	\$1.50	\$1.20	\$1.77	\$1.75	\$2.07
Herd Replacement	\$39.74	\$40.08	\$31.58	\$20.91	\$37.81	\$36.86	\$35.99	\$29.89	\$60.95
Less: Calf Income (\$/Cow/Month)	\$13.22	\$13.64	\$12.70	\$13.75	\$12.67	\$13.17	\$10.99	\$10.38	\$16.15
Total Herd Replacement	\$26.52	\$26.44	\$18.88	\$7.17	\$25.14	\$23.69	\$25.00	\$19.51	\$44.80
Total Replacement Costs (\$/cwt.)	\$1.47	\$1.46	\$1.32	\$0.43	\$1.30	\$1.25	\$1.20	\$1.18	\$2.31
Total Operating Costs	\$49.14	\$47.90	\$51.32	\$47.12	\$46.02	\$55.55	\$56.02	\$43.93	\$66.40
Total Operating Costs (\$/cwt.)	\$2.72	\$2.65	\$3.59	\$2.86	\$2.37	\$2.94	\$2.68	\$2.66	\$3.42
Total Milk Marketing Costs	\$9.78	\$9.55	\$7.29	\$9.32	\$9.65	\$10.31	\$13.36	\$9.43	\$10.99
Total Milk Marketing Costs (\$/cwt.)	\$0.54	\$0.53	\$0.51	\$0.57	\$0.50	\$0.55	\$0.64	\$0.57	\$0.57
Total Cost (\$/Cow/Month)	\$273.97	\$263.44	\$228.68	\$240.89	\$293.67	\$282.20	\$285.18	\$238.80	\$324.33
Total Cost (\$/cwt)	\$15.14	\$14.55	\$15.98	\$14.62	\$15.15	\$14.94	\$13.65	\$14.45	\$16.72
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	18.09	18.11	14.31	16.48	19.38	18.89	20.90	16.53	19.40
b. Lbs Milk Sold/milk cow/day	69.04	69.06	54.94	67.30	74.04	68.91	76.34	66.64	73.43
c. Gross Milk Receipts (\$/cwt)	\$18.22	\$18.21	\$19.23	\$17.80	\$17.27	\$17.58	\$18.94	\$18.32	\$18.19
d. Mailbox Price (\$/cwt)	\$18.37	\$18.70	\$22.18	\$16.80	\$16.57	\$15.86	\$18.66	\$19.12	\$17.10
f. Fat Test %	3.91%	3.99%	4.75%	3.98%	3.71%	3.65%	3.88%	3.99%	3.88%
g. SNF Test %	8.90%	8.95%	9.34%	8.89%	8.83%	8.66%	8.81%	9.03%	8.89%
Related Data									
a. Percent Dry Cows	14%	14%	14%	19%	14%	10%	10%	18%	13%
b. Yearly Cull Rate	33%	33%	29%	17%	28%	30%	37%	32%	49%
c. Avg. Value (/Drop Bull Calf)	\$8.54	\$7.21	\$0.00	\$13.85	\$15.09	\$10.00	\$10.00	\$7.00	\$16.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$210.50	\$212.78	\$206.98	\$188.60	\$225.00	\$190.09	\$225.17	\$198.05	\$230.27
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.57	\$228.84	\$235.57	\$239.77	\$270.70	\$270.15	\$196.41	\$196.74	\$231.50
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.53	28.64	24.46	21.80	32.94	25.29	28.53	30.81	27.38
g. Milkers (\$/hr with benefits & taxes)	\$14.59	\$14.83	\$17.49	\$13.15	\$12.48	\$12.55	\$14.79	\$16.40	\$16.44
h. Total Labor (\$/hr)	\$14.95	\$15.22	\$16.38	\$15.08	\$12.54	\$13.56	\$15.21	\$17.17	\$16.93
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.70	\$5.46	\$4.73	\$5.01	\$6.57	\$5.91	\$5.35	\$5.01	\$5.72
j. Milk Cow Feed Costs (\$/cwt.)	\$8.25	\$7.90	\$8.60	\$7.44	\$8.87	\$8.57	\$7.00	\$7.51	\$7.79

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 1201plus

Dairy ID Number	67	68	69	70	71	72	73	74	75
Feed Costs									
a. Dry Roughage	\$48.87	\$46.77	\$46.64	\$31.81	\$19.10	\$28.92	\$41.97	\$47.03	\$40.86
b. Wet Feed & Wet Roughage	\$31.01	\$28.76	\$29.31	\$28.45	\$19.03	\$40.45	\$32.13	\$19.33	\$20.06
c. Concentrates	\$61.07	\$77.45	\$78.68	\$64.67	\$77.01	\$95.16	\$102.95	\$74.09	\$89.26
d. Minerals & Supplements	\$7.37	\$10.15	\$7.30	\$1.03	\$1.77	\$5.08	\$6.13	\$10.62	\$1.01
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$148.31	\$163.13	\$161.92	\$125.97	\$116.91	\$169.62	\$183.17	\$151.06	\$151.19
Total Feed Costs (\$/cwt.)	\$9.75	\$7.59	\$8.31	\$8.01	\$8.44	\$10.57	\$9.18	\$9.58	\$9.89
Total Hired Labor	\$24.68	\$27.64	\$31.98	\$27.99	\$25.87	\$16.60	\$28.22	\$21.11	\$23.31
Total Hired Labor Costs (\$/cwt.)	\$1.62	\$1.29	\$1.64	\$1.78	\$1.87	\$1.03	\$1.41	\$1.34	\$1.53
Herd Replacement	\$44.47	\$38.41	\$47.48	\$23.19	\$31.81	\$42.25	\$50.79	\$25.23	\$32.91
Less: Calf Income (\$/Cow/Month)	\$15.35	\$12.34	\$12.91	\$11.93	\$15.64	\$9.16	\$18.32	\$10.68	\$14.11
Total Herd Replacement	\$29.11	\$26.08	\$34.58	\$11.27	\$16.17	\$33.09	\$32.47	\$14.54	\$18.79
Total Replacement Costs (\$/cwt.)	\$1.91	\$1.21	\$1.77	\$0.72	\$1.17	\$2.06	\$1.63	\$0.92	\$1.23
Total Operating Costs	\$44.22	\$40.50	\$54.17	\$43.38	\$45.87	\$39.92	\$48.17	\$58.94	\$41.33
Total Operating Costs (\$/cwt.)	\$2.91	\$1.88	\$2.78	\$2.76	\$3.31	\$2.49	\$2.42	\$3.74	\$2.70
Total Milk Marketing Costs	\$7.20	\$9.85	\$10.34	\$9.60	\$7.96	\$8.30	\$8.22	\$9.25	\$6.14
Total Milk Marketing Costs (\$/cwt.)	\$0.47	\$0.46	\$0.53	\$0.61	\$0.58	\$0.52	\$0.41	\$0.59	\$0.40
Total Cost (\$/Cow/Month)	\$253.52	\$267.20	\$293.00	\$218.20	\$212.79	\$267.54	\$300.25	\$254.90	\$240.76
Total Cost (\$/cwt)	\$16.67	\$12.43	\$15.04	\$13.88	\$15.37	\$16.68	\$15.05	\$16.17	\$15.75
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt.)	15.21	21.49	19.49	15.72	13.85	16.04	19.94	15.77	15.28
b. Lbs Milk Sold/milk cow/day	56.70	81.48	72.66	59.22	59.22	62.88	77.63	57.75	61.46
c. Gross Milk Receipts (\$/cwt)	\$19.88	\$17.57	\$18.70	\$19.23	\$19.03	\$18.74	\$17.19	\$18.44	\$20.12
d. Mailbox Price (\$/cwt)	\$22.57	\$17.31	\$18.57	\$21.68	\$21.24	\$20.05	\$17.06	\$19.50	\$23.31
f. Fat Test %	4.89%	3.66%	3.65%	4.81%	4.62%	4.29%	3.60%	4.28%	4.83%
g. SNF Test %	9.20%	8.84%	8.94%	9.18%	9.26%	9.08%	8.70%	9.24%	9.27%
Related Data									
a. Percent Dry Cows	12%	13%	12%	12%	23%	16%	15%	10%	18%
b. Yearly Cull Rate	39%	32%	37%	23%	26%	35%	39%	19%	31%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$10.00	\$9.15	\$0.00	\$0.00	\$5.00	\$10.00	\$0.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$258.00	\$190.00	\$184.01	\$204.00	\$0.00	\$240.00	\$250.00	\$250.92	\$220.64
e. Grain, Mnrls & Splmnts (\$/ton)	\$255.67	\$205.30	\$238.24	\$207.39	\$191.73	\$253.51	\$254.76	\$220.77	\$217.23
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.27	30.02	26.21	22.97	32.33	30.27	32.28	27.70	32.23
g. Milkers (\$/hr with benefits & taxes)	\$13.75	\$15.71	\$13.01	\$21.33	\$16.57	\$13.77	\$16.08	\$11.94	\$14.43
h. Total Labor (\$/hr)	\$14.02	\$16.48	\$13.54	\$20.34	\$15.78	\$13.65	\$15.77	\$13.02	\$15.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.27	\$5.68	\$5.71	\$4.38	\$4.23	\$6.10	\$6.70	\$5.48	\$5.45
j. Milk Cow Feed Costs (\$/cwt.)	\$9.29	\$6.97	\$7.86	\$7.39	\$7.14	\$9.70	\$8.64	\$9.49	\$8.87

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
North Valley - Herd Size 1201plus

Dairy ID Number	76	77	78
Feed Costs			
a. Dry Roughage	\$23.79	\$41.11	\$34.54
b. Wet Feed & Wet Roughage	\$37.78	\$42.37	\$39.95
c. Concentrates	\$85.73	\$73.47	\$63.47
d. Minerals & Supplements	\$2.09	\$8.62	\$7.18
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$149.40	\$165.57	\$145.14
Total Feed Costs (\$/cwt.)	\$7.92	\$7.33	\$7.56
Total Hired Labor	\$20.01	\$31.66	\$22.42
Total Hired Labor Costs (\$/cwt.)	\$1.06	\$1.40	\$1.17
Herd Replacement	\$40.67	\$43.24	\$57.93
Less: Calf Income (\$/Cow/Month)	\$13.97	\$15.34	\$14.61
Total Herd Replacement	\$26.70	\$27.90	\$43.32
Total Replacement Costs (\$/cwt.)	\$1.41	\$1.23	\$2.26
Total Operating Costs	\$44.83	\$55.03	\$40.15
Total Operating Costs (\$/cwt.)	\$2.38	\$2.44	\$2.09
Total Milk Marketing Costs	\$8.56	\$13.73	\$10.30
Total Milk Marketing Costs (\$/cwt.)	\$0.45	\$0.61	\$0.54
Total Cost (\$/Cow/Month)	\$249.49	\$293.90	\$261.32
Total Cost (\$/cwt)	\$13.22	\$13.01	\$13.61
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt.)	18.87	22.59	19.20
b. Lbs Milk Sold/milk cow/day	71.42	84.50	69.79
c. Gross Milk Receipts (\$/cwt)	\$17.20	\$17.71	\$17.75
d. Mailbox Price (\$/cwt)	\$16.94	\$17.30	\$18.05
f. Fat Test %	3.62%	3.58%	3.76%
g. SNF Test %	8.76%	8.80%	8.86%
Related Data			
a. Percent Dry Cows	13%	12%	9%
b. Yearly Cull Rate	31%	35%	48%
c. Avg. Value (/Drop Bull Calf)	\$14.24	\$11.61	\$8.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$174.34	\$195.26	\$198.84
e. Grain, Mnrls & Splmnts (\$/ton)	\$228.70	\$206.32	\$227.42
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.14	28.64	22.15
g. Milkers (\$/hr with benefits & taxes)	\$14.48	\$17.50	\$12.09
h. Total Labor (\$/hr)	\$16.99	\$16.96	\$12.75
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.34	\$5.83	\$5.05
j. Milk Cow Feed Costs (\$/cwt.)	\$7.48	\$6.89	\$7.23

All costs: per cow per month, unless noted