

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
California X Bred, Mixed and Other Herds

Dairy ID Number	Averages	1	2	3	4	5	6	7	8	9
Feed Costs	X Bred									
a. Dry Roughage	\$29.30	\$6.54	\$4.62	\$33.50	\$37.04	\$40.08	\$22.65	\$30.84	\$32.45	\$47.68
b. Wet Feed & Wet Roughage	\$29.20	\$14.25	\$14.99	\$28.32	\$22.31	\$36.12	\$30.92	\$36.45	\$43.07	\$23.21
c. Concentrates	\$78.91	\$45.82	\$71.53	\$107.52	\$65.86	\$66.47	\$81.61	\$77.69	\$70.33	\$90.13
d. Minerals & Supplements	\$4.58	\$8.20	\$0.00	\$14.40	\$1.37	\$0.11	\$0.82	\$0.00	\$0.00	\$13.39
e. Pasture	\$6.77	\$42.49	\$33.62	\$0.00	\$0.00	\$0.00	\$0.99	\$0.00	\$0.00	\$8.29
Total Feed Costs	\$148.76	\$117.31	\$124.76	\$183.74	\$126.58	\$142.78	\$136.98	\$144.98	\$145.85	\$182.69
Total Feed Costs (\$/cwt.)	\$9.70	\$17.54	\$18.09	\$9.48	\$8.04	\$8.66	\$8.29	\$9.91	\$9.38	\$10.60
Total Hired Labor	\$28.61	\$27.68	\$18.73	\$29.12	\$23.77	\$34.50	\$28.95	\$31.03	\$31.34	\$23.42
Total Hired Labor Costs (\$/cwt.)	\$1.87	\$4.14	\$2.72	\$1.50	\$1.51	\$2.09	\$1.75	\$2.12	\$2.02	\$1.36
Herd Replacement	\$31.30	\$39.98	\$39.04	\$37.81	\$33.54	\$20.91	\$29.89	\$19.19	\$23.51	\$43.25
Less: Calf Income (\$/Cow/Month)	\$18.25	\$57.39	\$40.49	\$12.67	\$9.87	\$13.75	\$10.38	\$11.73	\$14.48	\$17.24
Total Herd Replacement	\$13.05	-\$17.41	-\$1.45	\$25.14	\$23.67	\$7.17	\$19.51	\$7.46	\$9.03	\$26.01
Total Replacement Costs (\$/cwt.)	\$0.85	-\$2.60	-\$0.21	\$1.30	\$1.50	\$0.43	\$1.18	\$0.51	\$0.58	\$1.51
Total Operating Costs	\$46.27	\$45.26	\$41.41	\$46.02	\$40.59	\$47.12	\$43.93	\$60.71	\$52.58	\$41.38
Total Operating Costs (\$/cwt.)	\$3.02	\$6.77	\$6.00	\$2.37	\$2.58	\$2.86	\$2.66	\$4.15	\$3.38	\$2.40
Total Milk Marketing Costs	\$8.63	\$1.43	\$1.44	\$9.65	\$9.87	\$9.32	\$9.43	\$8.65	\$8.89	\$14.60
Total Milk Marketing Costs (\$/cwt.)	\$0.56	\$0.21	\$0.21	\$0.50	\$0.63	\$0.57	\$0.57	\$0.59	\$0.57	\$0.85
Total Cost (\$/Cow/Month)	\$245.32	\$174.27	\$184.89	\$293.67	\$224.47	\$240.89	\$238.80	\$252.83	\$247.70	\$288.09
Total Cost (\$/cwt)	\$16.00	\$26.05	\$26.81	\$15.15	\$14.26	\$14.62	\$14.45	\$17.29	\$15.94	\$16.71
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	15.33	6.69	6.90	19.38	15.75	16.48	16.53	14.63	15.54	17.24
b. Lbs Milk Sold/milk cow/day	63.02	35.94	31.92	74.04	61.48	67.30	66.64	57.54	62.87	70.10
c. Gross Milk Receipts (\$/cwt)	\$18.54	\$27.72	\$26.40	\$17.27	\$18.30	\$17.80	\$18.32	\$18.08	\$17.79	\$18.53
d. Mailbox Price (\$/cwt)	\$18.31	\$31.55	\$29.26	\$16.57	\$17.18	\$16.80	\$19.12	\$16.70	\$16.54	\$18.03
f. Fat Test %	3.95%	4.08%	4.29%	3.71%	4.02%	3.98%	3.99%	4.05%	3.98%	3.98%
g. SNF Test %	8.97%	9.21%	9.28%	8.83%	8.98%	8.89%	9.03%	9.03%	9.02%	8.99%
Related Data										
a. Percent Dry Cows	20%	39%	29%	14%	16%	19%	18%	16%	19%	19%
b. Yearly Cull Rate	27%	37%	29%	28%	25%	17%	32%	14%	25%	37%
c. Avg. Value (/Drop Bull Calf)	\$10.61	\$5.63	\$9.00	\$15.09	\$14.67	\$13.85	\$7.00	\$15.47	\$13.67	\$15.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$205.00	\$0.00	\$0.00	\$225.00	\$194.34	\$188.60	\$198.05	\$220.00	\$220.00	\$190.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.27	\$639.14	\$525.33	\$270.70	\$207.29	\$239.77	\$196.74	\$237.15	\$249.35	\$298.94
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.61	8.63	10.33	32.94	24.44	21.80	30.81	25.05	22.13	27.90
g. Milkers (\$/hr with benefits & taxes)	\$14.45	\$12.56	\$17.55	\$12.48	\$16.29	\$13.15	\$16.40	\$12.02	\$12.96	\$19.71
h. Total Labor (\$/hr)	\$15.11	\$14.48	\$19.18	\$12.54	\$17.29	\$15.08	\$17.17	\$14.12	\$13.10	\$19.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.25	\$2.81	\$3.31	\$6.57	\$4.54	\$5.01	\$5.01	\$5.28	\$5.39	\$6.76
j. Milk Cow Feed Costs (\$/cwt.)	\$8.33	\$7.83	\$10.37	\$8.87	\$7.39	\$7.44	\$7.51	\$9.18	\$8.57	\$9.64

All costs: per cow per month, unless noted

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2008
California Mixed, Crossbred, Other Herds

Dairy ID Number	Averages	1	2	3	4	5	6	7	8	9
Feed Costs	Mixed & Other									
a. Dry Roughage	\$34.75	\$36.83	\$42.89	\$34.54	\$39.78	\$50.02	\$28.92	\$27.76	\$45.46	\$33.68
b. Wet Feed & Wet Roughage	\$34.57	\$15.60	\$16.95	\$39.95	\$28.69	\$17.73	\$40.45	\$32.71	\$25.10	\$20.58
c. Concentrates	\$73.41	\$52.94	\$66.26	\$63.47	\$80.87	\$59.67	\$95.16	\$66.66	\$83.37	\$85.92
d. Minerals & Supplements	\$7.01	\$6.25	\$0.00	\$7.18	\$23.56	\$5.77	\$5.08	\$9.69	\$3.72	\$2.05
e. Pasture	\$0.31	\$6.95	\$6.42	\$0.00	\$1.19	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$150.05	\$118.57	\$132.53	\$145.14	\$174.10	\$133.18	\$169.62	\$136.81	\$157.65	\$142.23
Total Feed Costs (\$/cwt.)	\$8.83	\$10.96	\$9.73	\$7.56	\$8.95	\$11.37	\$10.57	\$7.92	\$10.62	\$10.55
Total Hired Labor	\$21.72	\$35.07	\$23.13	\$22.42	\$20.46	\$19.03	\$16.60	\$32.40	\$11.41	\$30.11
Total Hired Labor Costs (\$/cwt.)	\$1.28	\$3.24	\$1.70	\$1.17	\$1.05	\$1.62	\$1.03	\$1.88	\$0.77	\$2.23
Herd Replacement	\$46.81	\$45.50	\$17.70	\$57.93	\$31.67	\$20.85	\$42.25	\$44.92	\$49.76	\$38.24
Less: Calf Income (\$/Cow/Month)	\$11.59	\$9.74	\$7.14	\$14.61	\$7.93	\$10.65	\$9.16	\$11.40	\$8.23	\$9.05
Total Herd Replacement	\$35.23	\$35.76	\$10.56	\$43.32	\$23.74	\$10.20	\$33.09	\$33.52	\$41.53	\$29.19
Total Replacement Costs (\$/cwt.)	\$2.07	\$3.30	\$0.78	\$2.26	\$1.22	\$0.87	\$2.06	\$1.94	\$2.80	\$2.17
Total Operating Costs	\$40.84	\$46.77	\$60.06	\$40.15	\$65.68	\$30.33	\$39.92	\$44.52	\$32.70	\$34.79
Total Operating Costs (\$/cwt.)	\$2.40	\$4.32	\$4.41	\$2.09	\$3.38	\$2.59	\$2.49	\$2.58	\$2.20	\$2.58
Total Milk Marketing Costs	\$9.26	\$9.70	\$9.00	\$10.30	\$9.68	\$10.66	\$8.30	\$8.15	\$7.67	\$6.68
Total Milk Marketing Costs (\$/cwt.)	\$0.55	\$0.90	\$0.66	\$0.54	\$0.50	\$0.91	\$0.52	\$0.47	\$0.52	\$0.50
Total Cost (\$/Cow/Month)	\$257.09	\$245.87	\$235.28	\$261.32	\$293.67	\$203.40	\$267.54	\$255.41	\$250.96	\$243.00
Total Cost (\$/cwt)	\$15.13	\$22.72	\$17.27	\$13.61	\$15.10	\$17.36	\$16.68	\$14.78	\$16.90	\$18.02
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt.)	16.99	10.82	13.62	19.20	19.45	11.72	16.04	17.28	14.85	13.48
b. Lbs Milk Sold/milk cow/day	63.90	40.92	51.80	69.79	69.89	46.14	62.88	65.48	58.16	50.61
c. Gross Milk Receipts (\$/cwt)	\$18.05	\$20.12	\$17.29	\$17.75	\$17.93	\$18.09	\$18.74	\$17.90	\$17.49	\$19.41
d. Mailbox Price (\$/cwt)	\$18.51	\$21.73	\$15.29	\$18.05	\$18.77	\$17.18	\$20.05	\$18.29	\$17.16	\$20.81
f. Fat Test %	3.98%	4.76%	3.89%	3.76%	4.02%	4.07%	4.29%	4.03%	3.88%	4.70%
g. SNF Test %	8.96%	9.19%	8.79%	8.86%	8.98%	9.04%	9.08%	9.05%	8.87%	9.22%
Related Data										
a. Percent Dry Cows	12%	13%	13%	9%	8%	16%	16%	13%	16%	12%
b. Yearly Cull Rate	39%	38%	17%	48%	23%	18%	35%	39%	37%	33%
c. Avg. Value (/Drop Bull Calf)	\$6.60	\$7.00	\$7.50	\$8.00	\$5.00	\$8.00	\$5.00	\$3.41	\$8.50	\$0.97
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$205.87	\$197.00	\$200.00	\$198.84	\$177.95	\$210.00	\$240.00	\$203.00	\$215.00	\$175.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$243.06	\$221.96	\$250.00	\$227.42	\$260.29	\$254.35	\$253.51	\$186.91	\$268.90	\$264.18
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.63	19.84	20.16	22.15	28.45	20.00	30.27	30.26	25.05	24.56
g. Milkers (\$/hr with benefits & taxes)	\$12.37	\$13.74	\$12.29	\$12.09	\$10.48	\$11.44	\$13.77	\$12.87	\$10.81	\$12.59
h. Total Labor (\$/hr)	\$13.02	\$12.46	\$12.47	\$12.75	\$11.50	\$12.17	\$13.65	\$14.70	\$11.47	\$12.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.31	\$4.08	\$4.74	\$5.05	\$5.99	\$4.96	\$6.10	\$4.86	\$5.77	\$5.04
j. Milk Cow Feed Costs (\$/cwt.)	\$8.31	\$9.96	\$9.14	\$7.23	\$8.57	\$10.76	\$9.70	\$7.42	\$9.93	\$9.95

All costs: per cow per month, unless noted