

**INSTRUCTIONS FOR COMPLETION OF APPLICATION FOR
DISTRIBUTOR (HANDLER) LICENSE**

Question 1

Enter the date your business began operation. If the business was purchased from an existing distributorship, enter the date you assumed responsibility of the operation. Include your business telephone number, fax number, and email address.

Question 2

Enter the legal name under which you will conduct business.

Question 3

Enter the physical or street address, including city and zip code.

Question 4

Enter the mailing address, if different from street address, i.e., P.O. Box number, city and zip code.

Question 5

Check the appropriate box if you will operate as an individual, partnership, corporation, LLC, or LLP.

Question 6

List the Name, Title, Address and Phone Number for the Owners/Members of the Partnership/Officers of Corporation.

Question 7

Enter the:

- state jurisdiction of which your corporation is registered
- the corporate number issued by the California Secretary of State (starts with C followed by seven digits, i.e. C1234567)
- date your business was incorporated
- name of person in California authorized to accept Service of Summons

On a separate sheet of paper list the names and addresses of persons who hold more than 25% of stock.

Question 8

Enter the name(s) of your dairy supplier(s) from whom you purchase dairy products. Include the name(s), address(s) and telephone number(s). Use a separate sheet of paper if necessary.

Question 9

List all the types of dairy products you distribute; i.e., fluid milk, yogurt, cottage cheese, ice cream, etc.

Question 10

Check the appropriate box that dairy sales will be made to. Retail stores are defined as establishments that buy packaged milk, cream, or any dairy product for resale to consumers.

Wholesale customers are defined as persons other than a distributor that buys packaged milk, cream, or any dairy product for resale to consumers or to other wholesale customers.

Home delivery is defined as sales made directly to a consumer's dwelling.

Question 11

Answering "yes" means you purchase milk or cream which has not been processed or packaged in bottles, cartons, dispenser cans, or other consumer packages, and which is handled or delivered, in bulk, in tanks, cans, or other bulk containers. If answering "yes", enter the name of your supplier.

Question 12

If your operation is a partnership or corporation, ensure that your answers take into consideration individual members within a partnership or officers within a corporation. For those boxes checked "yes", please explain fully on a separate sheet of paper.

SIGNATURE

The application must be signed by: an Owner; a Member of the Partnership, LLC or LLP; or Officer of the Corporation. Also, please print the name and title of the person, and enter the date the form was completed.