

May 24, 2022  
Seed Advisory  
Board Meeting

# SEED SERVICES RECENT ACTIVITIES



# REGISTRATION AND ASSESSMENT

- ▶ 560 Firms registered in 21/22
  - plus 198 “Doing Business As”
- ▶ 317 California Firms
- ▶ 230 Out of State Firms
- ▶ 13 international Firms

- ▶ 54 Counties participating
- ▶ Facilities inspected- 444
- ▶ Labels inspected- 1545
- ▶ 008 lots inspected- 238
- ▶ Stop Sales- 18
- ▶ Seed Complaint hours- 7
- ▶ Unregistered Labelers notified- 38

## SEED SUBVENTION AND SEED LAW ENHANCEMENT PROGRAM

# LICENSE AND ASSESSMENTS PAID 21/22

AS OF 5/18/2022

▶ Licenses	\$22,760
▶ Late fees-	\$632
▶ Assessments-	\$2,063,974
▶ Assessment Penalty-	\$33,175
<b>▶ Total Income-</b>	<b>\$2,140,175</b>

# FUNDING DISCUSSION



## SEED SERVICES

## Proposed Budget for FY 2022

May 24, 2022

	PPY FY 2019-20	PY FY 2020-21 As of 11.1.2021	CY Board Approved FY 2021-22	Anticipated Year-End FY 21-22	Board Approved FY 2022-23
Permanent Sal	514,442	439,865	527,487	546,016	553,427
Temporary Help Sal	138,133	4,229	0	0	0
Staff Benefits	331,059	222,942	300,333	300,333	241,475
Salary & Benefit Recovery	-103,639	-3,815	0	0	0
<b>TOTAL PERSONNEL SERVICES</b>	<b>879,995</b>	<b>659,405</b>	<b>827,820</b>	<b>846,349</b>	<b>794,902</b>
General Expenses (including IT)	14,050	6,243	13,000	13,000	13,000
Printing	203	0	1,700	0	0
Communications	5,863	7,910	4,360	5,670	5,670
Postage	404	1,552	2,200	2,200	2,200
Insurance-Vehicles	1,942	2,177	1,300	3,124	3,124
Travel In-State	7,041	2,964	15,000	1,000	10,000
Travel Out-of-State	0	0	8,291	0	0
Training	2,060	893	1,500	460	460
Facilities	25,134	31,089	29,000	20,000	20,000
Utilities	1,263	1,351	1,300	1,349	1,349
Cons & Prof	0	15	7,500	7,500	7,500
Interdeptl Charges					
<i>Division - Indirect</i>	86,770	63,713	88,000	87,000	88,000
<i>Dept. - Indirect - Exec/Admin</i>	148,429	105,873	108,291	100,000	108,291
<i>Plant IT</i>	46,731	36,035	50,000	47,000	50,000
<i>Centralized Svs</i>	0		1,600	1,600	1,600
Other Interdeptl Charges-Audits				53	
Pro Rata	99,062	111,660	103,323	103,323	103,323
SB 84 (FY18/19-FY24/25)	30,774	30,774	30,774	30,774	30,774
Equipment	0	5,000	5,000	With Gen Exp.	With Gen Exp.
Field Expenses/Agri Supplies	3,998	163	2,000	2,000	2,000
Vehicle Operations	15,315	7,935	14,035	14,035	14,035
Other Misc. Charges (PY Expend & neg 224c)	-85,034	-58,658	-27,000	-61,199	-27,000
<b>Subtotal Oper Exp/Equip</b>	<b>404,006</b>	<b>356,689</b>	<b>461,174</b>	<b>378,888</b>	<b>434,325</b>
Ag Commissioners	120,000	120,000	120,000	120,000	120,000
Research Contracts UCD SBC and FY 21/22 Industry Study	250,000	250,000	299,584	299,584	250,000
Seed Laboratory	611,188	513,909	666,755	666,755	666,750
<b>TOTAL OPER EXP/EQUIP</b>	<b>1,385,194</b>	<b>1,240,598</b>	<b>1,547,513</b>	<b>1,465,227</b>	<b>1,471,075</b>
<b>TOTAL BUDGET w Personnel &amp; Benef</b>	<b>\$2,265,189</b>	<b>\$1,900,003</b>	<b>\$2,375,333</b>	<b>\$2,311,576</b>	<b>\$2,265,977</b>
	FY 19/20 Approved 5/3/2018	FY 20/21 Approved 5/9/2019	FY 21/22 Approved 10/13/2020		FY 21/22 Proposed 5/5/2021
Versus previously approved by SAB	\$ 2,295,421	\$ 2,432,650	\$ 2,309,105		PENDING
	Proj EOY	Proj EOY	not		not
% of Approved Budget Expended	99%	78%	occurred		occurred

# FUND CONDITION FOR SEED SERVICES

May 24, 2022

PPY 2019/20 Close Out		PY 2020/2021	CY FY21/22	Projection for 2022/2023	
BEGINNING CASH BALANCE		\$ 1,480,298	\$ 1,372,202	\$ 1,513,941	\$ 1,339,594
REVENUE CATEGORIES	With assessment at 30 cents /\$100 sales made in 2018	With assessment at 30 cents /\$100 sales made in 2019	With assessment at 30 cents /\$100 sales made in 2021	With assessment at 30 cents /\$100 sales made in 2021	
Assessment \$	2,058,265	2,106,476	2,063,974	2,055,000	
Miscellaneous	-	-	16,648	-	
License Fees	26,963	26,519	22,800	25,000	
Penalties	10,861	21,656	33,807	23,000	
Interest	61,004	39,938	-	-	
Interest from Infrfund Loan	-	-	-	-	
TOTAL REVENUE	2,157,093	2,194,588	2,137,229	2,103,000	
Reimbursement 224c - Admin	85,034	58,658	61,199	61,199	
PY & PPY Adjustments and Encumbrances	-	-			
TOTAL RESOURCES before Expenditures	\$ 3,722,424	\$ 3,625,448	\$3,712,370	\$3,503,793	
EXPENDITURES					
Seed Services	1,369,035	1,074,752	1,286,436	1,256,227	
Seed Laboratory	611,188	666,755	666,755	666,755	
Ag Commissioners	120,000	120,000	120,000	120,000	
UCD SBC	250,000	250,000	299,584	250,000	
TOTAL EXPENDITURES (BUDGET)	2,350,223	2,111,507	2,372,775	2,292,982	
ENDING CASH BALANCE (Resources - Expenditures)	\$1,372,202	\$1,513,941	\$1,339,594	\$1,210,811	
AG TRUST FUND					
Interest	\$138,513	\$139,159	\$139,805	\$140,451	
	\$752	\$752	\$752	\$752	
ENDING AG TRUST (RESERVE)	\$139,265	\$139,911	\$140,557	\$141,203	
Notes of Interest					
Reserve Calculation: The amount required to keep in balance = 1/3 budget (expenditures)	\$783,408	\$703,836	\$790,925	\$764,327	
Number of Licenses	628	655	560	575	
Reported Value of Seed Sold PY in CA	\$705,614,428	\$684,483,310	\$687,991,280	\$0	
Assessment Rate	0.30	0.30	0.30	0.30	
Projections versus Actuals	FY 19/20	FY 20/21		FY 21/22	
Approved by Board at Prior Meetings	\$2,295,421	\$2,432,650		Pending	
Estimated Total Expenditure	\$2,350,223	\$2,111,507		Seeking	
Difference SAB Approv-Proj Expend	(\$54,802)	\$321,143		-	
% of approved budget spent	99%	78%		Not yet occurred	

- ▶ Changes in Lot and seed treatment – task force
- ▶ Seed Borne Diseases -CGMMV, Tomato Brown Rugose Fruit Virus
- ▶ CGMMV pest-free seed production area
- ▶ Online seed sellers
- ▶ Seed Assessment auditing
- ▶ Native seed

## ONGOING TOPICS