

FUND CONDITION FOR SEED SERVICES

May 5, 2020 Handout 4

	PPY 2017/2018 Through May 2020	PY 2018/2019 Through May 2020	Projection for CY 2019/20	Projection for 2020/2021
BEGINNING CASH BALANCE	\$ 1,243,084	\$ 1,483,844	\$ 1,682,713	\$ 1,324,626
REVENUE CATEGORIES	With assessment at 30 cents /\$100 sales made in 2016	With assessment at 30 cents /\$100 sales made in 2017	With assessment at 30 cents /\$100 sales made in 2018	With assessment at 30 cents /\$100 sales made in 2019
Assessment \$	2,084,311	2,172,716	2,013,341	2,205,764
Miscellaneous	-	-	365	365
License Fees	28,560	22,880	22,120	24,000
Penalties	22,000	3,413	15,767	16,000
Interest	34,756	60,592	-	-
Interest from Infrfund Loan	37	-	-	-
TOTAL REVENUE	2,169,664	2,259,601	2,051,592	2,246,129
Reimbursement 224c - Admin	114,637	23,672	65,006	27,000
PY & PPY Adjustments and Encumbrances	-	-	-	-
TOTAL RESOURCES before Expenditures	\$ 3,527,385	\$ 3,767,117	\$ 3,799,312	\$ 3,597,755
EXPENDITURES				
Seed Services	1,042,137	1,191,452	1,462,997	1,335,083
Seed Laboratory	679,259	607,123	641,688	676,709
Ag Commissioners	120,000	120,000	120,000	120,000
UCD SBC	202,145	165,829	250,000	250,000
TOTAL EXPENDITURES (BUDGET)	2,043,541	2,084,403	2,474,685	2,381,792
ENDING CASH BALANCE (Resources - Expenditures)	\$1,483,844	\$ 1,682,713	\$1,324,626	\$1,215,963
AG TRUST FUND				
Interest	\$135,944	\$135,633	\$138,513	\$139,159
	\$1,779	\$2,880	\$752	\$752
ENDING AG TRUST (RESERVE)	\$135,633	\$138,513	\$139,265	\$139,911
Notes of Interest				
Reserve Calculation: The amount required to keep in balance = 1/4 budget (expenditures)	\$510,885	\$521,101	\$618,671	\$595,448
Number of Licenses	634	633	628	600
Reported Value of Seed Sold PY in CA	\$694,770,253	\$724,238,613	\$671,113,640	\$735,254,667
Assessment Rate	0.30	0.30	0.30	0.30
Projections versus Actuals	FY 17/18	FY 18/19	FY 19/20	FY 20/21
Approved by Board at Prior Meetings	\$2,150,906	\$2,134,963	\$2,295,421	\$2,432,650
Estimated Total Expenditure	\$2,043,541	\$2,084,403	\$2,474,685	\$2,381,792
Difference SAB Approv-Proj Expend	\$107,365	\$50,559	(\$179,264)	\$50,858
% of approved budget spent	est 10% under	est 2% under	Not yet occurred	Not yet occurred

Proposed Budget for FY 2020

SAB Mtg. May 5, 2020

	PPY FY 2017-18 As of 5/1/2019	PY FY 2018-19 As of	CY FY 2019-20 Projection	Board Approved FY 2020-21	Proposed FY 2021-22
Permanent Sal	535,775	497,750	601,073	599,508	628,082
Temporary Help Sal	10,906	156,724	116,372	16,400	29,106
Staff Benefits	297,341	325,793	355,564	262,768	303,175
Salary & Benefit Recovery	-102,600	-174,842	-120,958	0	0
TOTAL PERSONNEL SERVICES	741,421	805,424	952,051	878,675	960,362
General Expenses	5,727	13,315	9,996	5,000	5,000
Printing	1,425	578	1,700	1,700	1,700
Communications	4,644	5,509	4,472	4,360	4,360
Postage	1,975	1,284	2,504	2,200	2,200
Insurance-Vehicles	902	2,001	2,988	1,300	1,300
Travel In-State	9,408	12,601	5,000	15,000	15,000
Travel Out-of-State	1,068	32	0	8,291	8,291
Training	0	1,100	3,510	1,500	1,500
Facilities	24,020	21,476	38,184	38,000	38,000
Utilities	1,096	1,320	938	1,300	1,300
Cons & Prof	2,670	23	2,000	7,500	7,500
Interdeptl Charges	3,349	0	0		
Division - Indirect	48,638	61,340	77,875	59,666	103,678
Dept. - Indirect - Exec/Admin	80,819	101,941	129,421	108,291	172,328
Plant IT	37,982	31,635	40,163	49,744	53,467
Centralized Svs	1,647	2,071	0	1,685	1,600
Pro Rata	67,630	66,872	99,062	99,062	99,062
SB 84 (FY18/19-FY24/25)	0	13,235	30,774	30,774	30,774
Equipment	0	36,791	2,575	5,000	5,000
Field Expenses/Agri Supplies	171	2,348	5,194	2,000	2,000
Vehicle Operations	7,544	10,555	16,481	14,035	14,035
Other Misc. Charges (PY Expend & neg 24c)	-114,637	-23,672	-65,006	-27,000	0
Subtotal Oper Exp/Equip	186,079	362,356	445,940	429,407	568,095
Ag Commissioners	120,000	120,000	120,000	120,000	120,000
Research Contracts UCD SBC	202,145	165,829	250,000	250,000	250,000
Seed Laboratory	679,259	607,123	641,688	676,709	711,933
TOTAL OPER EXP/EQUIP	1,187,482	1,255,308	1,457,628	1,476,116	1,650,028
TOTAL BUDGET w Personnel & Benefits	\$1,928,904	\$2,060,732	\$2,409,679	\$2,354,792	\$2,610,391
	FY 17/18 Approved 5/11/2016	FY 18/19 Approved 5/10/2017	FY 19/20 Approved 5/3/2018	FY 20/21 Approved 5/9/2019	FY 21/22 Proposed 5/5/2020
versus Previously approved by Seed Advisory Board	\$2,150,906	\$2,134,963	\$2,295,421	\$2,432,650	PENDING
% of Approved Budget Expended	Proj EOY 90%	Proj EOY 97%	Proj EOY 105%	Proj EOY 97%	not occurred

Seed Advisory Board

May 5, 2020 Handout 6

California Department of Food and Agriculture Seed Laboratory Plant Pest Diagnostic Center - Budget July 1, 2020- June 30, 2021		
		Amount
Permanent Salaries		\$332,221
Benefits		\$169,216
Temporary Salaries		\$38,364
Temporary Benefits		\$19,296
Total Personnel Services		\$559,097
Operating Expenses and Equipment		
General Expense	<i>Dues & Memberships, calibration and balancing of microscopes & other equipment</i>	\$5,000
Printing	<i>Office copier expense</i>	\$1,500
Communications	<i>Office phones</i>	\$2,013
Postage/Freight	<i>Overnight mail and postage</i>	\$2,500
Travel / In-State		\$2,000
Travel / Out-of-State		\$5,000
Training		\$1,000
Laboratory Supplies	<i>chem, drugs, lab supplies</i>	\$7,000
Facilities Operations/Utilities*	<i>Includes electrical, gas, garbage, sewer, janitorial, landscaping, security, fire, environmental control, HVAC.</i>	\$130,282
Inter departmental charges IT **	<i>12.5% of total PPDB OITS charges</i>	\$73,511
Indirect Costs - Division	<i>Support to Plant Division</i>	\$32,565
Indirect Costs - Admin	<i>Support to Plant Division Executive/Administration</i>	\$59,955
Information Technology Supplies	<i>IT supplies, toner, paper, software</i>	\$6,500
Central Admin Services	<i>HR & Admin charges</i>	\$951
Equipment	<i>Germination Chamber, Vacuum Pump</i>	\$41,000
Other Items of Expense	<i>Accreditation, DGS electrical, equipment install, NOC-Services</i>	\$10,000
Total Operating Expenses and Equipment		\$380,777
TOTAL PROGRAM BUDGET		\$939,874

*16% of total laboratory costs projected at \$814,264.10 for FY20.

**12.5% of total laboratory costs projected at \$588,091.11 for FY20.

\$676,709

California Department of Food and Agriculture Seed Laboratory Plant Pest Diagnostic Center - Budget July 1, 2021- June 30, 2022		
		Amount
Permanent Salaries		\$350,756
Benefits		\$178,655
Temporary Salaries		\$37,692
Temporary Benefits		\$18,936
Total Personnel Services		\$586,039
Operating Expenses and Equipment		
General Expense	<i>Dues & Memberships, calibration and balancing of microscopes & other equipment</i>	\$5,000
Printing	<i>Office copier expense</i>	\$1,500
Communications	<i>Office phones</i>	\$2,083
Postage/Freight	<i>Overnight mail and postage</i>	\$2,500
Travel / In-State		\$2,000
Travel / Out-of-State		\$5,000
Training		\$1,000
Laboratory Supplies	<i>chem, drugs, lab supplies</i>	\$7,000
Facilities Operations/Utilities*	<i>Includes electrical, gas, garbage, sewer, janitorial, landscaping, security, fire, environmental control, HVAC.</i>	\$134,842
Inter departmental charges IT **	<i>12.5% of total PPDB OITS charges</i>	\$77,187
Indirect Costs - Division	<i>Support to Plant Division</i>	\$34,193
Indirect Costs - Admin	<i>Support to Plant Division Executive/Administration</i>	\$62,953
Information Technology Supplies	<i>IT supplies, toner, paper, software</i>	\$6,500
Central Admin Services	<i>HR & Admin charges</i>	\$999
Equipment	<i>Germination Chamber</i>	\$50,000
Other Items of Expense	<i>Accreditation, DGS electrical, equipment install, NOC-Services</i>	\$10,000
Total Operating Expenses and Equipment		\$402,757
TOTAL PROGRAM BUDGET		\$988,796

*16% of total laboratory costs projected at \$842,763.30 for FY21.

**12.5% of total laboratory costs projected at \$617,495.66 for FY21.

\$711,933