

Nursery Services Program Budget Summary

updated November 20, 2023

	PPY FY2021/22 Final	PY 2022/23 Not Final	CY 2023/24 Secretary Ross approved	Board Proposal FY 2024/25
Permanent Salary	1,092,462	1,126,822	1,151,971	1,299,601
Temporary Salary	270,078	276,905	258,578	227,682
Staff Benefits (includes Unemployment Ins)	617,073	753,859	746,648	723,202
TOTAL PERSONNEL SERVICES	1,979,613	2,157,586	2,157,197	2,250,485
General Expenses	4,977	5,086	32,300	5,000
Printing	271	2,805	5,000	3,000
Communications	15,162	13,059	18,200	16,500
Postage	5,896	6,866	8,000	7,000
Insurance-Vehicles	5,623	6,000	3,000	6,000
Travel In-State	30,532	20,968	16,260	20,000
Travel Out-of-State	-	179	-	2,000
Training	460	180	5,000	3,000
Facilities	102,856	104,038	122,000	110,000
Utilities	2,978	21,134	6,000	35,000
Cons & Prof	2	394	2,000	1,000
Atty General Charges	2,297	146	5,000	2,500
External Services (includes web payment service)	11,282	10,664	18,000	12,000
Indirect Division Costs	131,282	139,955	151,988	160,506
Indirect Executive/Administration Costs	148,488	259,056	232,789	252,135
Indirect IT Costs	83,910	90,760	85,122	97,453
Indirect Recovery	(1,882)	-	-	-
Pro Rata	125,480	149,181	134,087	158,009
SB 84 (From FY18/19 to FY24/25)	65,363	65,363	65,363	50,079
IT Purchases	17,154	6,074	14,000	12,500
Equipment	-	1,202	-	9200
Field Expenses/Agri & Lab Supplies	25,321	14,689	23,540	25,000
Vehicle Operations	25,073	36,321	30,000	36,000
Other Misc. Charges	22	61	-	-
Subtotal Oper Exp/Equip (Nursery \$600,000, Nematode \$80,000 projection is variable)	802,547	954,182	977,649	1,023,882
Nematode Lab Costs (projection \$100,000)	78,890	78,033	100,000	100,000
Enhanced County contract (CACASA)	450,000	450,000	450,000	-
TOTAL OPER EXP/EQUIP	2,000,927	2,162,214	2,207,649	1,809,882
Recovery from other programs \a\	(404,140)	(418,193)	(429,100)	(370,590)
Reimbursement 224c - Admin	(74,927)	(88,321)	(77,079)	(77,080)
Reimbursement UGT	(450,000)	(450,000)	(450,000)	-
TOTAL COST RECOVERIES	(929,067)	(956,514)	(956,179)	(447,670)
TOTAL BUDGET w Personnel & Benefits	3,051,473	3,363,286	3,408,667	3,612,697

Fund Condition				
	<i>*UGT Funding began</i>		<i>*UGT Funding Ends</i>	
	PPY FY 2021/22 Final	PY FY 2022/23 Not Final	Board Approved CFY 2023/24	FY 2024/25 Proposal to NAB
BEGINNING RESERVE BALANCE*	1,157,162	1,167,879	1,138,167	1,163,800
REVENUE CATEGORIES			Projections	Projections
Nursery License Fee	1,932,975	1,856,526	1,800,000	1,800,000
Acreage Fee	307,960	298,350	300,000	300,000
Delinquent (Penalty) Fee	58,350	59,975	40,000	40,000
Avocado Reg	0	0	0	0
Avocado Cert	350	0	300	300
Seed Garlic	12,158	3,988	4,000	4,000
Nematode Certification	52,619	0	80,000	80,000
Nursery Revenue Subtotal	2,364,412	2,218,839	2,224,300	2,224,300
R&C - Strawberry	524,465	892,314	900,000	900,000
R&C - Grapevine	150,346	210,803	300,000	300,000
R&C - Fruit , Nut and Pome	0	0	0	0
R&C Revenue Subtotal	674,811	1,103,117	1,200,000	1,200,000
Misc Revenue, Interest & Miscellaneous Income	22,968	11,617	10,000	10,000
TOTAL REVENUE	3,062,191	3,333,574	3,434,300	3,434,300
EXPENDITURES				
Personnel Services	1,979,613	2,157,586	2,157,197	2,250,485
Operating Exp & Equipment	802,547	954,182	977,649	1,023,882
County Contracts	669,490	680,000	680,000	686,000
Nursery License/Renewal	16,950	9,825	10,000	10,000
Enhanced County contract	450,000	450,000	450,000	-
Lab Services	78,890	78,033	100,000	100,000
COST RECOVERIES				
Recovery from other programs	-404,140	-418,193	-429,100	-370,590
Reimbursement 224c - Admin	-74,927	-88,321	-77,079	-77,080
Reimbursement UGT FY20/21 - FY24/25	-450,000	-450,000	-450,000	0
TOTAL EXPENDITURES (BUDGET)	3,051,473	3,363,286	3,408,667	3,612,697
Required cash reserve (*50% of total expenditures)	1,525,737	1,681,643	1,704,334	1,806,348
FY End balance	1,167,879	1,138,167	1,163,800	985,403
Difference to cash reserve	-357,857	-543,476	-540,534	-820,945
AG TRUST FUND	337,795	340,795	343,795	343,795
Interest (approximation)	3,000	3,000	3,000	3,000
ENDING AG TRUST FUND	340,795	343,795	346,795	346,795