| Assessment Projection  BEGINNING CASH BALANCE REVENUE CATEGORIES | 1,066,790 | 0.3   | Proje       |             | sesment chan | nge                             |             |  |  |  |  |
|--|-----------|---|-------------|-------------|--------------|---------------------------------|-------------|--|--|--|--|
| BEGINNING CASH BALANCE   |           |   |             |             | sesment chan | nge                             |             |  |  |  |  |
|  | 1,066,790 |   | 0.32        |             |              | Projection for assesment change |             |  |  |  |  |
|  | 1,066,790 | 1 066 700   |             | 0.34        | 0.36         | 0.38                            | 0.4         |  |  |  |  |
| REVENUE CATEGORIES   |           | 1,066,790   | 1,066,790   | 1,066,790   | 1,066,790    | 1,066,790                       | 1,066,790   |  |  |  |  |
|  |           |   |             |             |              |                                 |             |  |  |  |  |
| Assessment \$  | 2,360,000 | 2,360,000   | 2,517,333   | 2,674,667   | 2,832,000    | 2,989,333                       | 3,146,667   |  |  |  |  |
| License Fees   | 21,000    | 21,000  | 21,000      | 21,000      | 21,000       | 21,000                          | 21,000      |  |  |  |  |
| Penalties  | 16,000    | 16,000  | 16,000      | 16,000      | 16,000       | 16,000                          | 16,000      |  |  |  |  |
| TOTAL REVENUE  | 2,397,000 | 2,397,000   | 2,554,333   | 2,711,667   | 2,869,000    | 3,026,333                       | 3,183,667   |  |  |  |  |
| Reimbursement 224c - Admin                                       | 58,658    | This has varied from 26K to 85K in the last 5 years |             |             |              |                                 |             |  |  |  |  |
| TOTAL RESOURCES before Expenditures                              | 3,522,448 | 3,463,790   | 3,621,123   | 3,778,457   | 3,935,790    | 4,093,123                       | 4,250,457   |  |  |  |  |
|  |           |   |             |             |              |                                 |             |  |  |  |  |
| EXPENDITURES   |           |   |             |             |              |                                 |             |  |  |  |  |
| Seed Services  | 1,257,674 | 1,257,674   | 1,257,674   | 1,257,674   | 1,257,674    | 1,257,674                       | 1,257,674   |  |  |  |  |
| Seed Laboratory  | 754,255   | 754,255   | 754,255     | 754,255     | 754,255      | 754,255                         | 754,255     |  |  |  |  |
| Ag Commissioners   | 120,000   | 120,000   | 120,000     | 120,000     | 120,000      | 120,000                         | 120,000     |  |  |  |  |
| UCD SBC and FY 21/22 Industry Study                              | 250,000   | 250,000   | 250,000     | 250,000     | 250,000      | 250,000                         | 250,000     |  |  |  |  |
| TOTAL EXPENDITURES (BUDGET)                                      | 2,381,929 | \$2,381,929   | \$2,381,929 | \$2,381,929 | \$2,381,929  | \$2,381,929                     | \$2,381,929 |  |  |  |  |
|  |           |   |             |             |              |                                 | 1           |  |  |  |  |
| ENDING CASH BALANCE  | 1,140,519 | \$1,081,861   | 1,239,194   | 1,396,528   | 1,553,861    | 1,711,194                       | 1,868,528   |  |  |  |  |
|  | , ,       | . , ,   | , ,         | , ,         | , ,          |                                 |             |  |  |  |  |
|  |           |   |             |             |              |                                 |             |  |  |  |  |
| Reserve Calculation: The amount required to                      |           |   |             |             |              |                                 | ı           |  |  |  |  |
| keep in balance = 1/2 budget (expenditures)                      | 1,190,965 | 1,190,965   | 1,190,965   | 1,190,965   | 1,190,965    | 1,190,965                       | 1,190,965   |  |  |  |  |
|  |           |   |             |             |              |                                 |             |  |  |  |  |
| CASH LESS RESERVES   | -50,446   | -\$109,104  | \$48,230    | \$205,563   | \$362,897    | \$520,230                       | \$677,563   |  |  |  |  |

786,666,666.67

Total Seed Sales: