# **David W Kirby**

### **Contact Information**



## **Summary Statement**

Lifelong nursery industry professional with a passion for plants and working with teams to build solutions to our ever-changing business climate.

#### Education

Bachelor of Science, Horticulture and Nursery Management Texas Tech University, Lubbock Texas

June 1993

#### Experience

**Executive Vice President** 

Current

Current

**Everde Growers** 

Houston, TX

- Responsible for Sales, Marketing, New Product Development with efforts mostly focused in Southern California
- Sales to National Retail, Independent Garden Centers and Landscape Professionals
- 2,000 total employees with operations in CA, OR, TX, FL

Ag Council of California

**Board Member** 

Vice President of Sales 2012-2019 Monrovia Azusa, CA

- Responsibility for managing national sales team
- Assist in inventory and production in CA nursery operations

Sales Representative Sales

1993-2012

Monrovia

Azusa, CA

Responsibility for managing sales territory in Northern California (San Mateo, Santa Clara, Santa Cruz and Monterey counties)

#### **Additional notes**

- Ability to lead and work well with diverse team of driven individuals
- Understand the needs and challenges of the CA Nursery Industry from a retail and wholesale grower perspective
- Desire to find solutions that make a positive impact on the Nursery Industry and California agriculture