	FY 2024 (Not Final)	FY 2025 (Not Final)	CY 2026 Projected	FY 2027 Proposed
BEGINNING CASH BALANCE	**$ 1,437,116**	**$ 1,787,856**	**$ 1,839,066**	**$ 2,110,895**
REVENUE				
Minimum License Fee ***NEW 01/01/2026***		$ 336,000	$ 651,000	$ 776,860
Nursery License Fee change to *Sales Location Fee* ***NEW 01/01/2026***	$ 1,809,050	$ 1,659,700	$ 1,706,250	$ 2,036,125
Acreage Fee	$ 290,800	$ 280,350	$ 276,000	$ 303,600
Delinquent (Penalty) Fee	$ 62,250	$ 56,900	$ 50,000	$ 50,000
Nematode Certification	$ 49,664	$ 55,283	$ 55,000	$ 55,000
R&C - Avocado Reg	$ 350	$ 3,015	$ -	$ 3,000
R&C - Avocado Cert	$ -	$ 400	$ 400	$ 400
R&C - Seed Garlic	$ 2,050	$ 2,050	$ 2,000	$ 2,000
R&C - Strawberry	$ 1,120,100	$ 878,643	$ 1,000,000	$ 1,000,000
R&C - Grapevine	$ 205,866	$ 139,382	$ 310,000	$ 310,000
R&C - Fruit , Nut and Pome	$ -	$ -	$ -	$ -
Misc Revenue, Interest & Miscellaneous Income	$ 104,311	$ 159,924	$ 82,572	$ -
TOTAL REVENUE	**$ 3,644,440**	**$ 3,571,648**	**$ 4,133,222**	**$ 4,536,985**
EXPENDITURES				
Personnel Services	$ 1,973,001	$ 2,175,834	$ 2,386,040	$ 2,325,785
Operating Exp & Equipment	$ 631,446	$ 508,705	$ 643,353	$ 857,252
Contracts	$ 689,253	$ 835,900	$ 832,000	$ 823,430
TOTAL EXPENDITURES	**$ 3,293,700**	**$ 3,520,438**	**$ 3,861,393**	**$ 4,006,467**
FUND BALANCE				
Agricultural Trust Fund	$ 1,646,850	$ 1,760,219	$ 1,930,697	$ 2,003,234
FY CASH BALANCE	**$ 1,787,856**	**$ 1,839,066**	**$ 2,110,895**	**$ 2,641,413**
Difference in cash balance	**$ 141,006**	**$ 78,846**	**$ 180,198**	**$ 638,179**