2018 CLIMATE SMART AGRICULTURE PROGRAM

TECHNICAL ASSISTANCE GRANTS SECOND SOLICITATION

Released

November 16, 2018

Application Submission Period

Starting on November 16, and no later than November 30, 2018, 5:00 pm PT

Incomplete or late applications will not be accepted.









California Department of Food & Agriculture 1220 N Street Sacramento, CA 95814 CDFA.OEFI@cdfa.ca.gov Request for Applications

2018 Climate Smart Agriculture Technical Assistance Grant Second Solicitation REQUEST FOR APPLICATIONS

BACKGROUND

The California Department of Food and Agriculture (CDFA) will award *up to* \$60,000 to non-profit organizations, California Resource Conservation Districts or California academic institutions that will provide technical assistance and on-demand application assistance to support CDFA's 2018 Climate Smart Agriculture (CSA) incentive programs.

Technical assistance in the form of hands-on application assistance to farmers, ranchers and agricultural operations is critical to the success of CDFA's Climate Smart Agriculture programs. The provision of technical assistance can improve accessibility of incentive funding to operators that otherwise may not have the resources or technical expertise to complete the required calculations and submit applications.

Technical assistance grants by CDFA will cover the following three programs:

Alternative Manure Management Program (AMMP)

AMMP is designed to provide financial incentives to dairy and livestock operators to implement non-digester manure management practices that reduce their greenhouse gas emissions. CDFA was appropriated \$99 million in FY 2018-19 from the California Climate Investments Program to reduce methane greenhouse gas methane emissions from dairy and livestock operations. CDFA will allocate between 20-35% of these funds to AMMP.

Healthy Soils Program (HSP) - Incentives Program

The California Department of Food and Agriculture (CDFA)'s HSP Incentives Program provides financial incentives to California growers and ranchers to implement conservation management practices that sequester carbon, reduce atmospheric greenhouse gases (GHGs), and improve soil health. CDFA was appropriated \$5 million in FY 2018-19 from the California Climate Investments Program and \$10 million from Proposition 68 Parks & Water Bond 2018 fund.

State Water Efficiency and Enhancement Program (SWEEP)

SWEEP's objective is to provide financial incentives for California agricultural operations to invest in irrigation systems that reduce greenhouse gas (GHG) emissions and save water. The program achieves both objectives through funding of holistic irrigation designs and supports project components such as sensors, new irrigation methods, pump retrofits or upgrades, fuel conversion, and renewable energy. CDFA was appropriated \$20 million in FY 2018-19 from Proposition 68 Parks & Water Bond 2018 fund.

FUNDING & DURATION

CDFA will award up to \$20,000 per organization for each CSA program solicitation for which
the organization will provide technical assistance with an amount not to exceed \$60,000
annually. This funding includes a base payment of up to \$5,000 to each funded organization
per solicitation to assist in preparation of outreach materials and ensuring availability of
appropriate staff resources.

Payments will be made on the following basis:

- o HSP: Up to \$20,000 maximum (1 round of funding), which shall include \$5,000 base payment, and, \$200 per individual assisted, or, \$400 per application submitted.
- o SWEEP: Up to \$20,000 maximum (2 rounds of funding), which shall include \$5,000 base payment per solicitation, and, \$200 per individual assisted, or, \$400 per application submitted.
- o AMMP: Up to \$20,000 maximum (1 round of funding), which shall include \$5,000 base payment, and, \$400 per individual assisted, or, \$1,000 per application submitted.
- CDFA reserves the right to offer an award less than the requested amount depending upon funding availability, geographic considerations, and the anticipated number of CSA solicitations.
- Funding is also contingent upon adherence with several minimum requirements and will be made available on a first-come-first-served basis (please see Deliverables below).
- Technical assistance must be conducted between September 2018 and June 2020 and depends upon when incentive program solicitations are released and actively receive applications.
- Assistance for application submission and technical assistance must be made available to farmers, ranchers and agricultural operations throughout the year and for the entire duration of the application periods.

FUNDING ELIGIBILITY

- California academic institutions, California Resource Conservation Districts and non-profit organizations are eligible to apply.
- Only one submission per organization (e.g., one application per Resource Conservation District) will be considered to ensure wide distribution of these funds.
- Past performance on workshops and ability to provide technical assistance to CDFA's CSA programs will be considered.
- Applicants that have been selected for awards in the previous round of applications accepted between August 15 and September 14, 2018, are not eligible for funding in this Second Solicitation, to allow wide distribution of funds.

DELIVERABLES:

- 1. Technical assistance must include:
 - a. Assisting potential applicants with AMMP, HSP, and/or SWEEP application materials including how to use Quantification Methodologies (QMs) and calculator tools. Training will be provided by CDFA.
 - b. A technical expert(s) must be made available throughout the year and during solicitation application periods to potential applicants to help understand programmatic and project implementation requirements, answer technical or project design questions and assist in completing and submitting applications to CDFA. The applicant's technical expert must have CSA experiences that align with the program it is proposing to support. For example, a dairy manure management technical expert for assisting with AMMP applications, an irrigation and energy efficiency expert for assistance with SWEEP applications, and a soil scientist or conservationist for assistance with HSP applications.
 - c. Internet and computer access to allow applicants access to the electronic applications for the duration of the application periods is required.
 - d. Technical assistance providers must record the name, email, telephone number and address of each applicant assisted. Bilingual outreach and assistance is strongly encouraged.
 - e. Technical assistance providers must submit the name, contact information and a resume of the program-specific expert assigned to each program to CDFA prior to commencement of application period. Name and contact information will be posted on

- CDFA's corresponding program website during the application period as a resource for farmers and ranchers. A single technical assistance expert may provide technical assistance for all three programs given they have the adequate experiences and knowledge base.
- f. Workshops are not required however, if choosing to conduct workshops, the date, time and location of the workshop must be provided to CDFA no later than one week prior to the opening of the application periods. This information will be posted on CDFA's program specific websites and may be publicly available as a resource for those seeking technical assistance.
- 2. Organizations will submit a summary report within 60 days of providing assistance for a specific CSA program solicitation. The report must have the following components;
 - a. Name, contact information and addresses of each potential applicant assisted.
 - b. Name, organization name, contact information and addresses associated with each submitted application.
 - c. Budget breakdown of incurred costs, to be submitted on CDFA-provided template.
- 3. Payments:
 - CDFA will provide a base payment of up to \$5,000 to each funded organization per solicitation to assist in preparation of outreach materials and ensuring availability of appropriate staff resources. Payment will be based upon invoicing for reimbursable costs.
 - Additional payments will be made on the following basis:
 - o HSP: \$200 per individual assisted, or, \$400 per application submitted.
 - o SWEEP: \$200 per individual assisted, or, \$400 per application submitted.
 - o AMMP: \$400 per individual assisted, or, \$1,000 per application submitted.

The total costs of all activities, including indirect costs not to exceed 10%, must not exceed \$20,000 per program with a maximum award no greater than \$60,000.

REQUIREMENTS AND RESTRICTIONS

- Technical assistance providers that are awarded funding from CDFA will provide technical
 assistance to CSA applicants without any additional cost to the applicant. Outreach materials
 prepared by the technical assistance provider must indicate that the assistance is free to the
 applicant and no additional fees or costs will be imposed.
- Technical assistance providers that are awarded funding from CDFA may not require applicants to include specific brands or contractors' products in project designs.
- Technical assistance providers must declare any conflicts of interests including sponsorship or funding by any corporation that may profit from CDFA's CSA incentive programs.

HOW TO APPLY

Technical Assistance applications must be submitted by email to: cdfa.ca.gov beginning on November 16, 2018 and extending through November 30, 2018 by 5:00 P.M. PT. Applications will be funded on a first come-first served basis until available funds are expended.

Applicants must complete the enclosed application form.

TIMELINE

Item	Estimated Dates
Request for technical assistance applications released	November 16, 2018

Applications due anytime between	November 16 to November 30, 2018
Announce Awardees	December 2018
Program-specific training webinars provided by CDFA	December 2018 – January 2019
Awardees provide technical assistance*	January 2019 through June 2020
Summary report(s) to CDFA	Due 60 days following each program solicitation

^{*}CDFA anticipates announcing requests for funding at various times throughout the 2018-2019 fiscal year. These program timelines are estimated and are subject to change. Also, program solicitation periods may overlap, meaning that technical assistance may be requested for multiple programs during the same timeframe.