

**CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010**

Crossbred

Dairy ID Number	Averages	1	2	3	4	5	6
Feed Costs	Crossbred						
a. Dry Roughage	\$30.11	\$29.71	\$32.64	\$25.99	\$30.84	\$40.05	\$25.18
b. Wet Feed & Wet Roughage	\$26.39	\$26.47	\$32.20	\$21.88	\$23.70	\$28.65	\$23.91
c. Concentrates	\$66.54	\$63.47	\$39.90	\$84.25	\$88.71	\$101.91	\$34.19
d. Minerals & Supplements	\$9.12	\$7.04	\$13.47	\$8.03	\$11.18	\$1.24	\$10.98
e. Pasture	\$0.93	\$1.52	\$0.00	\$0.00	\$3.34	\$0.00	\$1.75
Total Feed Costs	\$133.08	\$128.21	\$118.21	\$140.15	\$157.77	\$171.86	\$96.01
Total Feed Costs (\$/cwt.)	\$7.97	\$8.12	\$7.51	\$7.64	\$9.07	\$8.82	\$7.02
Total Hired Labor	\$29.11	\$33.85	\$30.87	\$23.11	\$21.93	\$30.88	\$35.24
Total Hired Labor Costs (\$/cwt.)	\$1.74	\$2.14	\$1.96	\$1.26	\$1.26	\$1.59	\$2.58
Herd Replacement	\$23.32	\$26.62	\$15.84	\$28.06	\$23.56	\$22.16	\$20.99
Less: Calf Income (\$/Cow/Month)	\$6.79	\$5.10	\$6.62	\$8.35	\$7.81	\$6.13	\$7.49
Total Herd Replacement	\$16.54	\$21.52	\$9.22	\$19.71	\$15.75	\$16.03	\$13.50
Total Replacement Costs (\$/cwt.)	\$0.99	\$1.36	\$0.59	\$1.07	\$0.91	\$0.82	\$0.99
Total Operating Costs	\$43.50	\$40.17	\$49.88	\$40.50	\$40.51	\$55.89	\$36.76
Total Operating Costs (\$/cwt.)	\$2.61	\$2.54	\$3.17	\$2.21	\$2.33	\$2.87	\$2.69
Total Milk Marketing Costs	\$9.96	\$9.08	\$8.47	\$9.10	\$15.61	\$13.44	\$7.99
Total Milk Marketing Costs (\$/cwt.)	\$0.60	\$0.58	\$0.54	\$0.50	\$0.90	\$0.69	\$0.58
Total Cost (\$/Cow/Month)	\$232.19	\$232.83	\$216.65	\$232.58	\$251.57	\$288.10	\$189.50
Total Cost (\$/cwt)	\$13.91	\$14.75	\$13.75	\$12.68	\$14.46	\$14.79	\$13.86
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt.)	16.69	15.79	15.75	18.34	17.40	19.48	13.67
b. Lbs Milk Sold/milk cow/day	67.31	64.33	64.34	72.76	70.19	77.47	54.51
c. Gross Milk Receipts (\$/cwt)	\$14.15	\$14.47	\$14.26	\$13.43	\$14.65	\$13.98	\$14.74
d. Mailbox Price (\$/cwt)	\$13.91	\$14.66	\$14.13	\$12.93	\$14.00	\$13.51	\$14.61
f. Fat Test %	3.86%	3.94%	4.07%	3.58%	3.86%	3.77%	4.15%
g. SNF Test %	8.98%	9.06%	8.99%	8.94%	9.00%	8.80%	9.08%
Related Data							
a. Percent Dry Cows	17%	18%	18%	16%	17%	16%	16%
b. Yearly Cull Rate	34%	40%	25%	39%	37%	32%	28%
c. Avg. Value (/Drop Bull Calf)	\$23.07	\$23.09	\$23.42	\$23.36	\$23.39	\$20.00	\$23.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.17	\$159.55	\$134.22	\$162.73	\$140.00	\$166.43	\$133.16
e. Grain, Mnrls & Splmnts (\$/ton)	\$231.24	\$225.20	\$193.35	\$227.96	\$276.01	\$299.41	\$165.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.70	25.15	21.83	30.40	29.77	26.87	21.47
g. Milkers (\$/hr with benefits & taxes)	\$15.03	\$17.59	\$13.64	\$11.69	\$17.01	\$14.93	\$17.56
h. Total Labor (\$/hr)	\$16.19	\$18.46	\$15.68	\$13.94	\$16.93	\$13.73	\$18.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.00	\$4.91	\$4.34	\$5.16	\$6.21	\$6.37	\$3.55
j. Milk Cow Feed Costs (\$/cwt.)	\$7.43	\$7.63	\$6.75	\$7.09	\$8.84	\$8.22	\$6.51

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Mixed

Dairy ID Number	Averages	7	8	9	10
Feed Costs	Mixed				
a. Dry Roughage	\$30.55	\$29.53	\$26.34	\$42.48	\$30.16
b. Wet Feed & Wet Roughage	\$20.18	\$27.73	\$20.75	\$0.00	\$17.63
c. Concentrates	\$56.67	\$53.86	\$60.36	\$61.53	\$54.56
d. Minerals & Supplements	\$5.42	\$5.67	\$8.78	\$2.10	\$2.93
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$112.82	\$116.79	\$116.23	\$106.10	\$105.28
Total Feed Costs (\$/cwt.)	\$7.86	\$7.71	\$7.36	\$8.26	\$8.73
Total Hired Labor	\$21.38	\$26.11	\$9.49	\$30.94	\$20.81
Total Hired Labor Costs (\$/cwt.)	\$1.49	\$1.72	\$0.60	\$2.41	\$1.73
Herd Replacement	\$22.29	\$26.69	\$19.59	\$20.05	\$18.59
Less: Calf Income (\$/Cow/Month)	\$6.37	\$7.21	\$5.77	\$4.14	\$6.86
Total Herd Replacement	\$15.93	\$19.48	\$13.81	\$15.91	\$11.73
Total Replacement Costs (\$/cwt.)	\$1.11	\$1.29	\$0.87	\$1.24	\$0.97
Total Operating Costs	\$41.15	\$43.50	\$38.92	\$36.77	\$42.07
Total Operating Costs (\$/cwt.)	\$2.87	\$2.87	\$2.46	\$2.86	\$3.49
Total Milk Marketing Costs	\$8.24	\$7.39	\$8.48	\$6.79	\$10.47
Total Milk Marketing Costs (\$/cwt.)	\$0.57	\$0.49	\$0.54	\$0.53	\$0.87
Total Cost (\$/Cow/Month)	\$199.50	\$213.26	\$186.93	\$196.50	\$190.37
Total Cost (\$/cwt)	\$13.90	\$14.09	\$11.83	\$15.30	\$15.79
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt.)	14.36	15.14	15.80	12.84	12.05
b. Lbs Milk Sold/milk cow/day	55.95	59.43	63.79	48.44	45.37
c. Gross Milk Receipts (\$/cwt)	\$14.13	\$14.51	\$13.12	\$15.13	\$14.18
d. Mailbox Price (\$/cwt)	\$13.89	\$14.42	\$12.85	\$15.54	\$13.15
f. Fat Test %	3.96%	4.25%	3.35%	4.25%	4.02%
g. SNF Test %	9.11%	9.16%	9.01%	9.36%	8.98%
Related Data					
a. Percent Dry Cows	14%	15%	17%	12%	11%
b. Yearly Cull Rate	38%	42%	33%	30%	41%
c. Avg. Value (/Drop Bull Calf)	\$15.64	\$10.75	\$25.23	\$3.96	\$21.31
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$138.81	\$140.00	\$142.00	\$133.00	\$138.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$204.39	\$191.39	\$211.19	\$201.91	\$213.34
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.92	23.65	26.26	24.04	19.45
g. Milkers (\$/hr with benefits & taxes)	\$12.18	\$11.47	\$13.41	\$12.09	\$12.36
h. Total Labor (\$/hr)	\$13.26	\$13.72	\$13.41	\$12.87	\$12.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.10	\$4.27	\$4.38	\$3.74	\$3.70
j. Milk Cow Feed Costs (\$/cwt.)	\$7.33	\$7.19	\$6.86	\$7.73	\$8.15