

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$36.11	\$42.13	\$36.64	\$43.28	\$45.38	\$44.69	\$40.44	\$36.14	\$48.08
b. Wet Feed & Wet Roughage	\$42.47	\$34.31	\$64.62	\$14.22	\$23.86	\$45.31	\$30.42	\$17.88	\$30.21
c. Concentrates	\$95.40	\$97.98	\$77.71	\$103.99	\$84.68	\$60.44	\$156.60	\$81.82	\$82.03
d. Minerals & Supplements	\$8.88	\$3.17	\$0.14	\$0.21	\$0.10	\$5.09	\$0.00	\$7.18	\$6.79
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$182.87	\$177.59	\$179.11	\$161.71	\$154.02	\$155.53	\$227.46	\$143.01	\$167.11
Total Feed Costs (\$/cwt)	\$9.20	\$8.94	\$10.11	\$7.96	\$8.61	\$9.95	\$9.30	\$7.97	\$8.64
Total Hired Labor	\$31.50	\$31.95	\$20.61	\$33.06	\$39.82	\$35.04	\$27.43	\$17.62	\$28.24
Total Hired Labor Costs (\$/cwt)	\$1.59	\$1.61	\$1.16	\$1.63	\$2.23	\$2.24	\$1.12	\$0.98	\$1.46
Total Herd Replacement	\$44.00	\$42.39	\$35.23	\$50.15	\$30.80	\$45.57	\$42.67	\$57.55	\$27.96
Total Replacement Costs (\$/cwt)	\$2.21	\$2.13	\$1.99	\$2.47	\$1.72	\$2.92	\$1.74	\$3.21	\$1.45
Total Operating Costs	\$50.65	\$53.72	\$52.66	\$60.22	\$34.29	\$64.68	\$47.62	\$58.28	\$55.69
Total Operating Costs (\$/cwt)	\$2.55	\$2.70	\$2.97	\$2.97	\$1.92	\$4.14	\$1.95	\$3.25	\$2.88
Total Milk Marketing Costs	\$11.32	\$10.75	\$10.49	\$10.62	\$9.40	\$8.11	\$12.55	\$11.03	\$10.55
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.54	\$0.59	\$0.52	\$0.53	\$0.52	\$0.51	\$0.61	\$0.55
Total Cost (\$/Cow/Month)	\$320.34	\$316.39	\$298.10	\$315.75	\$268.33	\$308.92	\$357.73	\$287.50	\$289.56
Total Cost (\$/cwt)	\$16.12	\$15.93	\$16.82	\$15.55	\$15.01	\$19.76	\$14.62	\$16.02	\$14.97
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.87	19.86	17.72	20.31	17.88	15.63	24.46	17.95	19.35
b. Lbs Milk Sold/milk cow/day	74.46	74.14	70.01	73.12	66.30	59.69	91.30	64.93	73.75
c. Gross Milk Receipts (\$/cwt)	\$13.46	\$13.12	\$13.19	\$13.73	\$13.64	\$13.41	\$13.26	\$13.19	\$12.45
d. Mailbox Price (\$/cwt)	\$13.13	\$12.62	\$12.86	\$13.18	\$13.18	\$12.85	\$12.77	\$12.73	\$11.98
f. Income Over Feed Cost (\$/cwt)	\$3.93	\$3.68	\$2.75	\$5.21	\$4.57	\$2.90	\$3.47	\$4.76	\$3.34
g. Fat Test %	3.76%	3.62%	3.50%	3.94%	3.76%	3.64%	3.75%	3.66%	3.47%
h. SNF Test %	8.92%	8.88%	8.82%	9.20%	8.96%	8.94%	8.89%	8.83%	8.78%
Related Data									
a. Percent Dry Cows	12%	12%	17%	8%	11%	14%	12%	9%	14%
b. Yearly Cull Rate	42%	48%	34%	48%	28%	42%	43%	94%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.15	\$0.21	\$0.06	\$0.09	\$0.18	\$0.21	\$0.16	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$222.49	\$222.80	\$192.64	\$250.55	\$223.28	\$258.60	\$240.49	\$235.00	\$220.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$244.16	\$234.04	\$237.22	\$219.19	\$216.55	\$196.39	\$287.49	\$218.71	\$239.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.96	31.56	25.93	33.82	28.81	25.04	39.85	29.40	27.92
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$14.64	\$13.92	\$13.23	\$12.88	\$13.82	\$14.79	\$13.05	\$13.66
h. Total Labor (\$/hr)	\$16.05	\$14.97	\$14.10	\$13.55	\$13.06	\$14.30	\$13.80	\$13.86	\$13.64
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.51	\$6.30	\$6.53	\$5.61	\$5.41	\$5.43	\$8.14	\$4.98	\$6.06
j. Milk Cow Feed Costs (\$/cwt.)	\$8.74	\$8.50	\$9.33	\$7.67	\$8.16	\$9.09	\$8.92	\$7.66	\$8.22

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10
Feed Costs			
a. Dry Roughage	\$35.34	\$41.53	\$48.49
b. Wet Feed & Wet Roughage	\$36.62	\$44.17	\$38.13
c. Concentrates	\$95.17	\$112.88	\$103.60
d. Minerals & Supplements	\$0.31	\$5.68	\$1.30
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$167.44	\$204.26	\$191.52
Total Feed Costs (\$/cwt)	\$8.80	\$9.24	\$9.03
Total Hired Labor	\$33.30	\$31.60	\$48.09
Total Hired Labor Costs (\$/cwt)	\$1.75	\$1.43	\$2.27
Total Herd Replacement	\$48.83	\$23.37	\$55.94
Total Replacement Costs (\$/cwt)	\$2.56	\$1.06	\$2.64
Total Operating Costs	\$41.31	\$66.32	\$50.41
Total Operating Costs (\$/cwt)	\$2.17	\$3.00	\$2.38
Total Milk Marketing Costs	\$9.76	\$12.64	\$10.82
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.57	\$0.51
Total Cost (\$/Cow/Month)	\$300.63	\$338.19	\$356.78
Total Cost (\$/cwt)	\$15.79	\$15.29	\$16.82
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	19.04	22.11	21.21
b. Lbs Milk Sold/milk cow/day	72.70	82.08	77.37
c. Gross Milk Receipts (\$/cwt)	\$13.49	\$13.14	\$12.58
d. Mailbox Price (\$/cwt)	\$12.88	\$12.65	\$12.06
f. Income Over Feed Cost (\$/cwt)	\$4.09	\$3.42	\$3.03
g. Fat Test %	3.71%	3.55%	3.48%
h. SNF Test %	9.08%	8.68%	8.84%
Related Data			
a. Percent Dry Cows	14%	11%	10%
b. Yearly Cull Rate	48%	34%	60%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.17	\$0.10	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$221.18	\$215.16
e. Grain, Mnrls & Splmnts (\$/ton)	\$216.58	\$263.41	\$244.41
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.40	32.93	30.94
g. Milkers (\$/hr with benefits & taxes)	\$14.00	\$12.24	\$21.12
h. Total Labor (\$/hr)	\$14.38	\$14.22	\$20.86
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.12	\$7.19	\$6.70
j. Milk Cow Feed Costs (\$/cwt.)	\$8.42	\$8.76	\$8.66

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		11	12	13	14	15	16
	SV Average	Herd Size 1001to 1500						
Feed Costs								
a. Dry Roughage	\$36.11	\$33.16	\$14.96	\$28.30	\$24.96	\$26.35	\$24.49	\$42.79
b. Wet Feed & Wet Roughage	\$42.47	\$43.62	\$70.90	\$46.64	\$65.74	\$31.04	\$50.05	\$27.72
c. Concentrates	\$95.40	\$89.52	\$69.38	\$89.82	\$112.65	\$72.67	\$83.47	\$98.65
d. Minerals & Supplements	\$8.88	\$12.37	\$0.43	\$8.08	\$13.31	\$26.72	\$25.80	\$0.28
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$182.87	\$178.66	\$155.67	\$172.85	\$216.65	\$156.78	\$183.80	\$169.45
Total Feed Costs (\$/cwt)	\$9.20	\$9.83	\$9.84	\$8.34	\$9.78	\$11.12	\$10.98	\$9.65
Total Hired Labor	\$31.50	\$33.33	\$17.28	\$34.26	\$41.02	\$19.57	\$36.30	\$29.00
Total Hired Labor Costs (\$/cwt)	\$1.59	\$1.83	\$1.09	\$1.65	\$1.85	\$1.39	\$2.17	\$1.65
Total Herd Replacement	\$44.00	\$43.76	\$40.99	\$32.10	\$36.98	\$32.81	\$54.13	\$48.96
Total Replacement Costs (\$/cwt)	\$2.21	\$2.41	\$2.59	\$1.55	\$1.67	\$2.33	\$3.23	\$2.79
Total Operating Costs	\$50.65	\$55.58	\$40.54	\$52.07	\$71.10	\$45.23	\$61.48	\$66.56
Total Operating Costs (\$/cwt)	\$2.55	\$3.06	\$2.56	\$2.51	\$3.21	\$3.21	\$3.67	\$3.79
Total Milk Marketing Costs	\$11.32	\$10.29	\$9.53	\$12.01	\$12.62	\$8.74	\$9.57	\$11.05
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.57	\$0.60	\$0.58	\$0.57	\$0.62	\$0.57	\$0.63
Total Cost (\$/Cow/Month)	\$320.34	\$321.62	\$263.99	\$303.29	\$378.37	\$263.14	\$345.28	\$325.02
Total Cost (\$/cwt)	\$16.12	\$17.70	\$16.69	\$14.63	\$17.07	\$18.67	\$20.62	\$18.51
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.87	18.17	15.82	20.73	22.16	14.10	16.74	17.56
b. Lbs Milk Sold/milk cow/day	74.46	68.90	63.94	80.29	80.78	56.68	59.80	68.57
c. Gross Milk Receipts (\$/cwt)	\$13.46	\$13.70	\$13.71	\$12.45	\$13.49	\$13.24	\$15.28	\$13.28
d. Mailbox Price (\$/cwt)	\$13.13	\$13.52	\$13.30	\$11.95	\$13.19	\$13.05	\$15.77	\$12.85
f. Income Over Feed Cost (\$/cwt)	\$3.93	\$3.69	\$3.46	\$3.62	\$3.41	\$1.92	\$4.79	\$3.19
g. Fat Test %	3.76%	3.91%	3.95%	3.40%	3.78%	3.73%	4.48%	3.72%
h. SNF Test %	8.92%	8.99%	8.82%	8.78%	8.84%	9.07%	9.32%	9.00%
Related Data								
a. Percent Dry Cows	12%	13%	18%	15%	10%	18%	8%	16%
b. Yearly Cull Rate	42%	45%	35%	25%	38%	29%	45%	66%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.12	\$0.31	\$0.11	\$0.12	\$0.11	\$0.02	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$222.49	\$224.74	\$220.00	\$193.68	\$230.10	\$210.00	\$250.00	\$251.25
e. Grain, Mnrls & Splmnts (\$/ton)	\$244.16	\$254.81	\$227.11	\$230.61	\$278.64	\$264.18	\$246.76	\$268.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.96	30.25	24.73	32.22	32.56	29.16	31.37	28.08
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$14.65	\$12.73	\$14.63	\$15.29	\$14.74	\$15.36	\$13.39
h. Total Labor (\$/hr)	\$16.05	\$15.81	\$14.25	\$15.84	\$16.86	\$14.42	\$15.20	\$15.02
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.51	\$6.43	\$5.98	\$6.27	\$7.56	\$5.76	\$6.43	\$6.20
j. Milk Cow Feed Costs (\$/cwt.)	\$8.74	\$9.33	\$9.35	\$7.81	\$9.36	\$10.16	\$10.76	\$9.04

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 1001-1500

Dairy ID Number	17	18	19	20
Feed Costs				
a. Dry Roughage	\$37.13	\$44.79	\$42.82	\$37.17
b. Wet Feed & Wet Roughage	\$43.14	\$40.44	\$26.55	\$42.10
c. Concentrates	\$102.87	\$87.47	\$99.00	\$78.54
d. Minerals & Supplements	\$9.36	\$31.80	\$0.18	\$8.40
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$192.50	\$204.50	\$168.54	\$166.21
Total Feed Costs (\$/cwt)	\$8.96	\$9.56	\$9.81	\$11.06
Total Hired Labor	\$28.60	\$70.93	\$27.26	\$25.85
Total Hired Labor Costs (\$/cwt)	\$1.33	\$3.31	\$1.59	\$1.72
Total Herd Replacement	\$42.88	\$40.98	\$59.18	\$44.16
Total Replacement Costs (\$/cwt)	\$2.00	\$1.91	\$3.44	\$2.94
Total Operating Costs	\$53.43	\$57.49	\$50.35	\$57.17
Total Operating Costs (\$/cwt)	\$2.49	\$2.69	\$2.93	\$3.80
Total Milk Marketing Costs	\$10.97	\$10.99	\$10.44	\$7.66
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.61	\$0.51
Total Cost (\$/Cow/Month)	\$328.39	\$384.90	\$315.76	\$301.05
Total Cost (\$/cwt)	\$15.29	\$17.99	\$18.38	\$20.03
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	21.47	21.40	17.18	15.03
b. Lbs Milk Sold/milk cow/day	78.97	83.88	62.01	56.76
c. Gross Milk Receipts (\$/cwt)	\$12.61	\$12.61	\$15.21	\$15.51
d. Mailbox Price (\$/cwt)	\$12.38	\$12.02	\$15.60	\$15.66
f. Income Over Feed Cost (\$/cwt)	\$3.42	\$2.46	\$5.79	\$4.60
g. Fat Test %	3.49%	3.55%	4.56%	4.60%
h. SNF Test %	8.81%	8.74%	9.33%	9.35%
Related Data				
a. Percent Dry Cows	10%	16%	9%	13%
b. Yearly Cull Rate	37%	45%	83%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.13	\$0.02	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$193.29	\$225.00	\$247.32	\$235.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$259.00	\$276.37	\$268.20	\$226.32
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.16	33.12	26.35	28.41
g. Milkers (\$/hr with benefits & taxes)	\$13.91	\$15.85	\$14.43	\$12.82
h. Total Labor (\$/hr)	\$14.26	\$17.71	\$14.70	\$16.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.66	\$7.52	\$5.87	\$6.02
j. Milk Cow Feed Costs (\$/cwt.)	\$8.43	\$8.97	\$9.46	\$10.61

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$36.11	\$40.32	\$40.75	\$36.04	\$41.52	\$40.81	\$34.29	\$45.02	\$43.13
b. Wet Feed & Wet Roughage	\$42.47	\$39.27	\$28.84	\$35.73	\$37.68	\$46.21	\$40.88	\$39.25	\$42.95
c. Concentrates	\$95.40	\$98.16	\$91.11	\$97.11	\$91.18	\$103.60	\$113.96	\$80.79	\$106.86
d. Minerals & Supplements	\$8.88	\$4.00	\$10.23	\$1.24	\$7.04	\$1.21	\$0.65	\$8.69	\$0.30
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$182.87	\$181.75	\$170.94	\$170.12	\$177.42	\$191.83	\$189.78	\$173.75	\$193.23
Total Feed Costs (\$/cwt)	\$9.20	\$8.72	\$10.50	\$9.36	\$8.96	\$8.66	\$8.01	\$7.74	\$8.91
Total Hired Labor	\$31.50	\$32.73	\$29.00	\$28.69	\$30.81	\$32.81	\$36.01	\$26.76	\$43.02
Total Hired Labor Costs (\$/cwt)	\$1.59	\$1.57	\$1.78	\$1.58	\$1.56	\$1.48	\$1.52	\$1.19	\$1.98
Total Herd Replacement	\$44.00	\$47.39	\$49.12	\$39.56	\$43.19	\$48.11	\$43.49	\$56.68	\$49.99
Total Replacement Costs (\$/cwt)	\$2.21	\$2.27	\$3.02	\$2.18	\$2.18	\$2.17	\$1.84	\$2.53	\$2.31
Total Operating Costs	\$50.65	\$52.32	\$64.22	\$24.76	\$58.97	\$51.29	\$67.06	\$39.75	\$58.83
Total Operating Costs (\$/cwt)	\$2.55	\$2.51	\$3.94	\$1.36	\$2.98	\$2.31	\$2.83	\$1.77	\$2.71
Total Milk Marketing Costs	\$11.32	\$11.31	\$11.46	\$9.27	\$10.03	\$12.55	\$11.68	\$11.38	\$12.35
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.54	\$0.70	\$0.51	\$0.51	\$0.57	\$0.49	\$0.51	\$0.57
Total Cost (\$/Cow/Month)	\$320.34	\$325.50	\$324.73	\$272.39	\$320.41	\$336.59	\$348.03	\$308.32	\$357.42
Total Cost (\$/cwt)	\$16.12	\$15.62	\$19.94	\$14.99	\$16.17	\$15.19	\$14.69	\$13.74	\$16.49
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.87	20.84	16.28	18.17	19.81	22.16	23.69	22.44	21.68
b. Lbs Milk Sold/milk cow/day	74.46	77.36	61.94	67.00	70.87	83.59	88.24	82.39	81.45
c. Gross Milk Receipts (\$/cwt)	\$13.46	\$13.38	\$15.60	\$12.97	\$13.15	\$13.18	\$12.79	\$13.18	\$13.66
d. Mailbox Price (\$/cwt)	\$13.13	\$13.02	\$15.97	\$12.43	\$12.65	\$12.72	\$12.41	\$12.62	\$13.40
f. Income Over Feed Cost (\$/cwt)	\$3.93	\$4.30	\$5.47	\$3.06	\$3.69	\$4.07	\$4.40	\$4.88	\$4.49
g. Fat Test %	3.76%	3.69%	4.72%	3.45%	3.73%	3.66%	3.60%	3.56%	3.49%
h. SNF Test %	8.92%	8.85%	9.39%	8.84%	8.89%	8.75%	8.77%	8.82%	8.73%
Related Data									
a. Percent Dry Cows	12%	11%	13%	11%	8%	13%	11%	10%	12%
b. Yearly Cull Rate	42%	42%	42%	36%	40%	46%	37%	47%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.19	\$0.21	\$0.16	\$0.20	\$0.19	\$0.19	\$0.21	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$222.49	\$235.60	\$285.00	\$220.00	\$219.56	\$248.28	\$212.32	\$237.79	\$241.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$244.16	\$244.95	\$256.45	\$243.76	\$244.83	\$259.32	\$237.80	\$223.81	\$248.81
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.96	31.04	29.54	29.32	28.44	29.98	34.92	29.02	31.84
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$15.94	\$13.95	\$18.43	\$16.88	\$13.81	\$13.27	\$13.76	\$20.30
h. Total Labor (\$/hr)	\$16.05	\$15.99	\$14.47	\$17.10	\$17.42	\$15.54	\$14.02	\$14.29	\$19.37
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.51	\$6.41	\$6.15	\$6.01	\$6.12	\$6.77	\$6.74	\$6.15	\$6.81
j. Milk Cow Feed Costs (\$/cwt.)	\$8.74	\$8.29	\$9.93	\$8.97	\$8.64	\$8.10	\$7.64	\$7.46	\$8.36

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$36.11	\$34.67	\$21.81	\$46.38	\$43.11	\$41.13	\$36.48	\$33.39	\$40.19
b. Wet Feed & Wet Roughage	\$42.47	\$44.38	\$39.41	\$49.16	\$37.79	\$42.69	\$41.02	\$56.75	\$37.74
c. Concentrates	\$95.40	\$95.65	\$98.81	\$92.53	\$104.54	\$100.49	\$102.17	\$79.17	\$104.72
d. Minerals & Supplements	\$8.88	\$10.35	\$15.73	\$31.13	\$16.16	\$10.79	\$17.86	\$4.84	\$2.84
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$182.87	\$185.05	\$175.77	\$219.21	\$201.61	\$195.10	\$197.53	\$174.14	\$185.49
Total Feed Costs (\$/cwt)	\$9.20	\$9.25	\$8.81	\$9.32	\$9.00	\$7.85	\$8.90	\$8.77	\$9.32
Total Hired Labor	\$31.50	\$30.60	\$31.84	\$26.14	\$30.73	\$34.37	\$26.63	\$22.22	\$30.76
Total Hired Labor Costs (\$/cwt)	\$1.59	\$1.53	\$1.60	\$1.11	\$1.37	\$1.38	\$1.20	\$1.12	\$1.55
Total Herd Replacement	\$44.00	\$43.27	\$47.40	\$39.49	\$50.42	\$39.57	\$29.58	\$38.73	\$51.21
Total Replacement Costs (\$/cwt)	\$2.21	\$2.16	\$2.38	\$1.68	\$2.25	\$1.59	\$1.33	\$1.95	\$2.57
Total Operating Costs	\$50.65	\$48.43	\$55.07	\$46.95	\$57.53	\$62.29	\$53.88	\$46.75	\$57.29
Total Operating Costs (\$/cwt)	\$2.55	\$2.42	\$2.76	\$2.00	\$2.57	\$2.51	\$2.43	\$2.36	\$2.88
Total Milk Marketing Costs	\$11.32	\$11.67	\$10.11	\$12.00	\$12.71	\$14.09	\$11.21	\$10.10	\$11.24
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.58	\$0.51	\$0.51	\$0.57	\$0.57	\$0.50	\$0.51	\$0.56
Total Cost (\$/Cow/Month)	\$320.34	\$319.02	\$320.18	\$343.79	\$352.98	\$345.42	\$318.83	\$291.94	\$336.00
Total Cost (\$/cwt)	\$16.12	\$15.95	\$16.06	\$14.62	\$15.76	\$13.90	\$14.36	\$14.71	\$16.88
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.87	20.01	19.94	23.51	22.39	24.86	22.20	19.85	19.91
b. Lbs Milk Sold/milk cow/day	74.46	74.98	72.94	86.85	82.84	89.15	80.97	72.11	73.47
c. Gross Milk Receipts (\$/cwt)	\$13.46	\$13.49	\$13.13	\$13.14	\$13.36	\$13.30	\$12.89	\$13.46	\$13.70
d. Mailbox Price (\$/cwt)	\$13.13	\$13.15	\$12.58	\$12.75	\$12.85	\$12.83	\$12.50	\$13.07	\$13.67
f. Income Over Feed Cost (\$/cwt)	\$3.93	\$3.90	\$3.77	\$3.42	\$3.85	\$4.98	\$3.60	\$4.30	\$4.35
g. Fat Test %	3.76%	3.77%	3.56%	3.73%	3.53%	3.56%	3.59%	3.49%	3.94%
h. SNF Test %	8.92%	8.94%	8.77%	8.89%	8.83%	8.73%	8.80%	8.97%	8.95%
Related Data									
a. Percent Dry Cows	12%	12%	10%	11%	11%	8%	10%	9%	11%
b. Yearly Cull Rate	42%	40%	41%	38%	49%	42%	28%	31%	47%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.15	\$0.15	\$0.15	\$0.17	\$0.15	\$0.21	\$0.13	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$222.49	\$217.60	\$211.38	\$236.77	\$246.88	\$255.00	\$211.00	\$226.63	\$237.44
e. Grain, Mnrls & Splmnts (\$/ton)	\$244.16	\$243.24	\$249.61	\$257.86	\$220.78	\$224.04	\$237.78	\$232.67	\$266.75
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.96	32.72	33.00	34.80	40.02	35.38	36.00	25.87	29.03
g. Milkers (\$/hr with benefits & taxes)	\$15.55	\$15.86	\$20.05	\$17.12	\$16.84	\$19.59	\$14.79	\$14.46	\$13.70
h. Total Labor (\$/hr)	\$16.05	\$16.32	\$21.35	\$17.25	\$18.12	\$19.68	\$15.39	\$14.56	\$15.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.51	\$6.59	\$6.12	\$7.71	\$7.12	\$6.73	\$6.91	\$6.13	\$6.45
j. Milk Cow Feed Costs (\$/cwt.)	\$8.74	\$8.79	\$8.39	\$8.88	\$8.59	\$7.55	\$8.53	\$8.50	\$8.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
South Valley Herd Size 2401 Plus

Dairy ID Number	35	36	37	38	39
Feed Costs					
a. Dry Roughage	\$29.74	\$33.03	\$39.17	\$8.24	\$42.00
b. Wet Feed & Wet Roughage	\$32.70	\$55.97	\$22.19	\$55.03	\$50.50
c. Concentrates	\$100.18	\$98.11	\$79.47	\$74.75	\$106.49
d. Minerals & Supplements	\$11.16	\$13.54	\$7.41	\$16.39	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$173.79	\$200.65	\$148.25	\$154.41	\$198.99
Total Feed Costs (\$/cwt)	\$10.32	\$9.02	\$8.74	\$12.17	\$9.24
Total Hired Labor	\$30.43	\$59.75	\$21.90	\$26.86	\$28.08
Total Hired Labor Costs (\$/cwt)	\$1.81	\$2.69	\$1.29	\$2.12	\$1.30
Total Herd Replacement	\$50.69	\$49.95	\$48.40	\$25.96	\$46.07
Total Replacement Costs (\$/cwt)	\$3.01	\$2.24	\$2.85	\$2.05	\$2.14
Total Operating Costs	\$60.26	\$53.20	\$31.94	\$45.03	\$38.43
Total Operating Costs (\$/cwt)	\$3.58	\$2.39	\$1.88	\$3.55	\$1.78
Total Milk Marketing Costs	\$13.00	\$11.14	\$8.01	\$13.25	\$12.23
Total Milk Marketing Costs (\$/cwt)	\$0.77	\$0.50	\$0.47	\$1.04	\$0.57
Total Cost (\$/Cow/Month)	\$328.16	\$374.69	\$258.49	\$265.51	\$323.81
Total Cost (\$/cwt)	\$19.49	\$16.84	\$15.24	\$20.93	\$15.03
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	16.84	22.25	16.96	12.69	21.54
b. Lbs Milk Sold/milk cow/day	61.83	83.89	67.04	48.67	82.72
c. Gross Milk Receipts (\$/cwt)	\$15.66	\$12.54	\$12.77	\$16.26	\$13.09
d. Mailbox Price (\$/cwt)	\$15.10	\$12.00	\$12.43	\$16.16	\$12.94
f. Income Over Feed Cost (\$/cwt)	\$4.78	\$2.99	\$3.69	\$3.99	\$3.70
g. Fat Test %	4.75%	3.52%	3.58%	4.99%	3.56%
h. SNF Test %	9.35%	8.71%	8.93%	9.50%	8.94%
Related Data					
a. Percent Dry Cows	10%	13%	17%	14%	14%
b. Yearly Cull Rate	46%	51%	39%	27%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.16	\$0.16	\$0.03	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$234.73	\$217.47	\$238.14	\$0.00	\$192.13
e. Grain, Mnrls & Splmnts (\$/ton)	\$275.78	\$238.35	\$233.57	\$236.21	\$244.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.10	34.71	28.90	28.42	33.30
g. Milkers (\$/hr with benefits & taxes)	\$13.01	\$15.64	\$17.53	\$14.65	\$16.47
h. Total Labor (\$/hr)	\$13.88	\$16.02	\$16.93	\$16.87	\$15.70
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.09	\$7.12	\$5.40	\$5.50	\$7.34
j. Milk Cow Feed Costs (\$/cwt.)	\$9.84	\$8.49	\$8.06	\$11.30	\$8.88