

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$39.52	\$43.84	\$38.24	\$54.56	\$42.82	\$45.82	\$41.83	\$59.52	\$39.27
b. Wet Feed & Wet Roughage	\$44.64	\$41.52	\$64.79	\$17.26	\$28.67	\$48.80	\$30.39	\$35.43	\$33.89
c. Concentrates	\$95.21	\$89.71	\$76.11	\$100.54	\$85.53	\$61.75	\$136.72	\$75.03	\$88.20
d. Minerals & Supplements	\$9.21	\$3.06	\$0.30	\$0.27	\$0.10	\$5.26	\$3.27	\$4.45	\$7.79
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.59	\$178.12	\$179.44	\$172.63	\$157.13	\$161.62	\$212.21	\$174.43	\$169.15
Total Feed Costs (\$/cwt)	\$9.55	\$9.35	\$10.25	\$8.63	\$8.68	\$9.76	\$9.24	\$8.75	\$9.28
Total Hired Labor	\$31.01	\$29.48	\$20.50	\$28.82	\$39.68	\$34.42	\$25.31	\$24.61	\$17.28
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.55	\$1.17	\$1.44	\$2.19	\$2.08	\$1.10	\$1.23	\$0.95
Total Herd Replacement	\$44.30	\$42.23	\$36.74	\$47.31	\$29.55	\$42.71	\$37.81	\$27.89	\$59.65
Total Replacement Costs (\$/cwt)	\$2.24	\$2.22	\$2.10	\$2.36	\$1.63	\$2.58	\$1.65	\$1.40	\$3.27
Total Operating Costs	\$49.96	\$52.18	\$57.71	\$60.61	\$35.99	\$68.75	\$46.90	\$53.13	\$51.91
Total Operating Costs (\$/cwt)	\$2.53	\$2.74	\$3.30	\$3.03	\$1.99	\$4.15	\$2.04	\$2.67	\$2.85
Total Milk Marketing Costs	\$11.12	\$10.39	\$10.38	\$10.49	\$9.54	\$8.62	\$11.83	\$10.84	\$10.79
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.59	\$0.52	\$0.53	\$0.52	\$0.52	\$0.54	\$0.59
Total Cost (\$/Cow/Month)	\$324.99	\$312.41	\$304.78	\$319.86	\$271.89	\$316.13	\$334.05	\$290.90	\$308.78
Total Cost (\$/cwt)	\$16.45	\$16.40	\$17.40	\$15.99	\$15.03	\$19.10	\$14.54	\$14.59	\$16.95
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.75	19.04	17.51	20.01	18.09	16.55	22.97	19.93	18.22
b. Lbs Milk Sold/milk cow/day	73.28	71.29	71.45	73.71	66.61	61.91	88.13	74.01	64.40
c. Gross Milk Receipts (\$/cwt)	\$14.43	\$14.16	\$14.09	\$14.74	\$14.44	\$14.35	\$14.21	\$13.27	\$14.23
d. Mailbox Price (\$/cwt)	\$14.10	\$13.63	\$13.71	\$14.16	\$13.88	\$13.76	\$13.65	\$12.80	\$13.77
f. Income Over Feed Cost (\$/cwt)	\$4.55	\$4.28	\$3.46	\$5.54	\$5.20	\$4.00	\$4.41	\$4.05	\$4.49
g. Fat Test %	3.88%	3.78%	3.58%	4.06%	3.81%	3.76%	3.86%	3.53%	3.82%
h. SNF Test %	8.95%	8.92%	8.86%	9.23%	9.01%	8.99%	8.91%	8.79%	8.82%
Related Data									
a. Percent Dry Cows	11%	12%	19%	11%	10%	12%	14%	11%	7%
b. Yearly Cull Rate	43%	47%	37%	43%	28%	40%	38%	33%	100%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.23	\$0.15	\$0.07	\$0.25	\$0.25	\$0.30	\$0.21	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$238.41	\$245.41	\$200.00	\$282.20	\$231.47	\$258.60	\$250.00	\$265.00	\$235.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$238.92	\$226.82	\$232.63	\$217.69	\$221.11	\$199.66	\$268.26	\$224.49	\$223.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.32	30.31	26.79	33.68	28.39	24.74	38.66	26.33	30.32
g. Milkers (\$/hr with benefits & taxes)	\$15.54	\$14.37	\$13.85	\$12.83	\$12.88	\$13.20	\$13.78	\$11.72	\$13.05
h. Total Labor (\$/hr)	\$16.23	\$14.81	\$13.83	\$13.03	\$13.06	\$13.89	\$13.11	\$11.81	\$13.86
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.67	\$6.34	\$6.74	\$6.05	\$5.55	\$5.62	\$7.64	\$6.23	\$5.80
j. Milk Cow Feed Costs (\$/cwt.)	\$9.10	\$8.89	\$9.43	\$8.21	\$8.33	\$9.08	\$8.67	\$8.42	\$9.01

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10	11
Feed Costs				
a. Dry Roughage	\$50.20	\$42.73	\$17.29	\$54.16
b. Wet Feed & Wet Roughage	\$36.62	\$38.41	\$74.84	\$38.95
c. Concentrates	\$90.28	\$97.76	\$72.18	\$96.55
d. Minerals & Supplements	\$1.13	\$5.57	\$0.33	\$1.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$178.23	\$184.48	\$164.63	\$190.92
Total Feed Costs (\$/cwt)	\$9.45	\$8.97	\$10.43	\$9.52
Total Hired Labor	\$31.02	\$30.47	\$18.72	\$51.21
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.48	\$1.19	\$2.55
Total Herd Replacement	\$49.45	\$24.46	\$46.21	\$54.04
Total Replacement Costs (\$/cwt)	\$2.62	\$1.19	\$2.93	\$2.69
Total Operating Costs	\$36.19	\$75.96	\$38.18	\$51.15
Total Operating Costs (\$/cwt)	\$1.92	\$3.69	\$2.42	\$2.55
Total Milk Marketing Costs	\$9.70	\$11.77	\$9.51	\$10.27
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.57	\$0.60	\$0.51
Total Cost (\$/Cow/Month)	\$304.59	\$327.14	\$277.25	\$357.59
Total Cost (\$/cwt)	\$16.15	\$15.91	\$17.57	\$17.83
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	18.86	20.56	15.78	20.05
b. Lbs Milk Sold/milk cow/day	72.16	78.55	60.30	72.71
c. Gross Milk Receipts (\$/cwt)	\$14.31	\$13.80	\$15.01	\$13.99
d. Mailbox Price (\$/cwt)	\$13.69	\$13.29	\$14.59	\$13.38
f. Income Over Feed Cost (\$/cwt)	\$4.24	\$4.32	\$4.15	\$3.86
g. Fat Test %	3.76%	3.52%	4.18%	3.78%
h. SNF Test %	9.09%	8.76%	8.92%	8.91%
Related Data				
a. Percent Dry Cows	14%	14%	14%	9%
b. Yearly Cull Rate	47%	36%	35%	58%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.24	\$0.21	\$0.29	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$219.46	\$244.58	\$235.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$216.19	\$239.90	\$220.92	\$230.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.26	32.29	25.01	30.30
g. Milkers (\$/hr with benefits & taxes)	\$13.87	\$12.24	\$13.31	\$22.89
h. Total Labor (\$/hr)	\$14.31	\$14.14	\$14.57	\$22.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.53	\$6.54	\$6.02	\$6.64
j. Milk Cow Feed Costs (\$/cwt.)	\$9.05	\$8.33	\$9.98	\$9.14

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		12	13	14	15	16	17
	SV Average	Herd Size 1001to 1500						
Feed Costs								
a. Dry Roughage	\$39.52	\$36.92	\$26.02	\$28.52	\$32.06	\$25.10	\$47.64	\$42.10
b. Wet Feed & Wet Roughage	\$44.64	\$44.23	\$72.66	\$39.24	\$49.58	\$49.80	\$30.95	\$41.01
c. Concentrates	\$95.21	\$90.52	\$110.87	\$76.71	\$89.95	\$81.31	\$92.90	\$112.90
d. Minerals & Supplements	\$9.21	\$14.92	\$13.42	\$31.72	\$8.38	\$34.03	\$0.25	\$9.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.59	\$186.59	\$222.96	\$176.19	\$179.97	\$190.23	\$171.74	\$205.44
Total Feed Costs (\$/cwt)	\$9.55	\$10.08	\$10.01	\$12.43	\$8.29	\$11.55	\$9.45	\$9.63
Total Hired Labor	\$31.01	\$35.46	\$41.41	\$20.20	\$40.16	\$31.78	\$29.61	\$27.76
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.92	\$1.86	\$1.42	\$1.85	\$1.93	\$1.63	\$1.30
Total Herd Replacement	\$44.30	\$47.63	\$39.12	\$36.37	\$32.11	\$56.69	\$44.41	\$41.79
Total Replacement Costs (\$/cwt)	\$2.24	\$2.57	\$1.76	\$2.56	\$1.48	\$3.44	\$2.44	\$1.96
Total Operating Costs	\$49.96	\$57.95	\$57.93	\$46.25	\$48.79	\$64.46	\$75.53	\$58.83
Total Operating Costs (\$/cwt)	\$2.53	\$3.13	\$2.60	\$3.26	\$2.25	\$3.92	\$4.16	\$2.76
Total Milk Marketing Costs	\$11.12	\$10.42	\$12.71	\$8.47	\$12.69	\$9.41	\$11.09	\$11.02
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.56	\$0.57	\$0.60	\$0.58	\$0.57	\$0.61	\$0.52
Total Cost (\$/Cow/Month)	\$324.99	\$338.05	\$374.14	\$287.48	\$313.73	\$352.57	\$332.38	\$344.83
Total Cost (\$/cwt)	\$16.45	\$18.26	\$16.79	\$20.27	\$14.45	\$21.41	\$18.30	\$16.17
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	19.75	18.52	22.28	14.18	21.72	16.46	18.17	21.33
b. Lbs Milk Sold/milk cow/day	73.28	69.26	79.99	55.16	81.86	60.15	69.03	77.79
c. Gross Milk Receipts (\$/cwt)	\$14.43	\$14.62	\$14.37	\$14.37	\$13.12	\$16.42	\$14.14	\$13.90
d. Mailbox Price (\$/cwt)	\$14.10	\$14.44	\$14.04	\$14.17	\$12.59	\$16.98	\$13.64	\$13.67
f. Income Over Feed Cost (\$/cwt)	\$4.55	\$4.37	\$4.04	\$1.74	\$4.30	\$5.42	\$4.19	\$4.04
g. Fat Test %	3.88%	4.00%	3.86%	3.91%	3.39%	4.65%	3.80%	3.74%
h. SNF Test %	8.95%	9.04%	8.87%	9.08%	8.83%	9.35%	9.02%	8.87%
Related Data								
a. Percent Dry Cows	11%	12%	8%	15%	13%	10%	13%	10%
b. Yearly Cull Rate	43%	47%	42%	32%	25%	48%	65%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.14	\$0.13	\$0.19	\$0.15	\$0.02	\$0.17	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$238.41	\$241.19	\$239.29	\$230.29	\$201.39	\$250.00	\$286.22	\$234.44
e. Grain, Mnrls & Splmnts (\$/ton)	\$238.92	\$253.14	\$275.82	\$269.77	\$226.38	\$260.18	\$248.51	\$258.99
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.32	31.18	31.99	30.39	32.22	32.01	28.00	33.72
g. Milkers (\$/hr with benefits & taxes)	\$15.54	\$15.10	\$16.80	\$14.74	\$16.15	\$14.43	\$13.59	\$13.67
h. Total Labor (\$/hr)	\$16.23	\$16.03	\$16.39	\$14.42	\$14.25	\$15.23	\$14.72	\$13.93
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.67	\$6.63	\$7.65	\$6.39	\$6.41	\$6.78	\$6.17	\$7.08
j. Milk Cow Feed Costs (\$/cwt.)	\$9.10	\$9.57	\$9.56	\$11.58	\$7.83	\$11.27	\$8.93	\$9.10

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 1001-1500

Dairy ID Number	18	19	20
Feed Costs			
a. Dry Roughage	\$43.02	\$45.53	\$37.11
b. Wet Feed & Wet Roughage	\$44.64	\$28.69	\$46.52
c. Concentrates	\$89.14	\$87.04	\$77.54
d. Minerals & Supplements	\$31.09	\$0.22	\$9.08
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$207.89	\$161.48	\$170.25
Total Feed Costs (\$/cwt)	\$9.42	\$9.87	\$11.42
Total Hired Labor	\$71.19	\$24.59	\$30.06
Total Hired Labor Costs (\$/cwt)	\$3.23	\$1.50	\$2.02
Total Herd Replacement	\$45.85	\$78.70	\$45.81
Total Replacement Costs (\$/cwt)	\$2.08	\$4.81	\$3.07
Total Operating Costs	\$59.53	\$56.74	\$53.98
Total Operating Costs (\$/cwt)	\$2.70	\$3.47	\$3.62
Total Milk Marketing Costs	\$11.35	\$10.16	\$7.64
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.62	\$0.51
Total Cost (\$/Cow/Month)	\$395.81	\$331.67	\$307.74
Total Cost (\$/cwt)	\$17.94	\$20.28	\$20.64
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	22.06	16.36	14.91
b. Lbs Milk Sold/milk cow/day	83.64	61.39	56.21
c. Gross Milk Receipts (\$/cwt)	\$13.38	\$16.15	\$16.54
d. Mailbox Price (\$/cwt)	\$12.71	\$16.51	\$16.79
f. Income Over Feed Cost (\$/cwt)	\$3.29	\$6.63	\$5.37
g. Fat Test %	3.58%	4.65%	4.72%
h. SNF Test %	8.81%	9.36%	9.37%
Related Data			
a. Percent Dry Cows	13%	12%	13%
b. Yearly Cull Rate	42%	87%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.05	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$225.00	\$286.73	\$235.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$266.64	\$248.02	\$223.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.45	25.96	28.65
g. Milkers (\$/hr with benefits & taxes)	\$16.86	\$13.26	\$13.79
h. Total Labor (\$/hr)	\$20.30	\$13.62	\$17.11
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.48	\$5.74	\$6.13
j. Milk Cow Feed Costs (\$/cwt.)	\$8.94	\$9.34	\$10.91

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$39.52	\$45.26	\$37.91	\$39.43	\$60.75	\$38.41	\$49.66	\$40.44	\$49.44
b. Wet Feed & Wet Roughage	\$44.64	\$40.54	\$32.98	\$37.35	\$37.46	\$50.89	\$44.81	\$39.78	\$37.76
c. Concentrates	\$95.21	\$95.15	\$85.10	\$88.82	\$86.52	\$110.12	\$83.22	\$103.82	\$103.70
d. Minerals & Supplements	\$9.21	\$4.12	\$9.20	\$1.19	\$6.40	\$1.73	\$7.20	\$1.32	\$2.81
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.59	\$185.07	\$165.19	\$166.80	\$191.14	\$201.15	\$184.90	\$185.36	\$193.70
Total Feed Costs (\$/cwt)	\$9.55	\$9.12	\$10.91	\$9.62	\$9.63	\$8.93	\$8.39	\$8.66	\$8.84
Total Hired Labor	\$31.01	\$31.65	\$30.79	\$28.36	\$32.15	\$32.97	\$23.46	\$29.24	\$43.79
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.56	\$2.03	\$1.64	\$1.62	\$1.46	\$1.06	\$1.37	\$2.00
Total Herd Replacement	\$44.30	\$46.78	\$46.60	\$44.43	\$44.13	\$43.17	\$52.67	\$46.35	\$49.23
Total Replacement Costs (\$/cwt)	\$2.24	\$2.30	\$3.08	\$2.56	\$2.22	\$1.92	\$2.39	\$2.16	\$2.25
Total Operating Costs	\$49.96	\$50.11	\$58.07	\$25.51	\$58.45	\$61.06	\$30.14	\$54.91	\$61.36
Total Operating Costs (\$/cwt)	\$2.53	\$2.47	\$3.83	\$1.47	\$2.94	\$2.71	\$1.37	\$2.56	\$2.80
Total Milk Marketing Costs	\$11.12	\$11.06	\$10.55	\$8.87	\$10.08	\$11.49	\$11.20	\$12.05	\$12.48
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.54	\$0.70	\$0.51	\$0.51	\$0.51	\$0.51	\$0.56	\$0.57
Total Cost (\$/Cow/Month)	\$324.99	\$324.67	\$311.21	\$273.96	\$335.95	\$349.84	\$302.38	\$327.91	\$360.57
Total Cost (\$/cwt)	\$16.45	\$16.00	\$20.55	\$15.81	\$16.92	\$15.53	\$13.72	\$15.31	\$16.46
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.75	20.30	15.14	17.33	19.85	22.52	22.05	21.41	21.90
b. Lbs Milk Sold/milk cow/day	73.28	75.08	56.07	64.66	71.56	83.89	80.12	82.51	79.89
c. Gross Milk Receipts (\$/cwt)	\$14.43	\$14.36	\$17.16	\$14.30	\$14.19	\$13.75	\$13.93	\$13.81	\$14.69
d. Mailbox Price (\$/cwt)	\$14.10	\$13.94	\$17.73	\$13.70	\$13.58	\$13.43	\$13.32	\$13.31	\$14.16
f. Income Over Feed Cost (\$/cwt)	\$4.55	\$4.82	\$6.82	\$4.08	\$3.96	\$4.50	\$4.93	\$4.66	\$5.32
g. Fat Test %	3.88%	3.82%	5.07%	3.72%	3.86%	3.71%	3.68%	3.63%	3.65%
h. SNF Test %	8.95%	8.88%	9.45%	8.89%	8.95%	8.79%	8.82%	8.80%	8.75%
Related Data									
a. Percent Dry Cows	11%	11%	11%	12%	9%	12%	9%	14%	10%
b. Yearly Cull Rate	43%	43%	43%	37%	43%	34%	48%	46%	46%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.18	\$0.01	\$0.21	\$0.37	\$0.18	\$0.20	\$0.19	\$0.09
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$238.41	\$251.16	\$285.00	\$239.68	\$270.00	\$239.01	\$257.01	\$243.63	\$238.64
e. Grain, Mnrls & Splmnts (\$/ton)	\$238.92	\$238.38	\$253.74	\$225.80	\$235.30	\$246.79	\$217.53	\$249.89	\$239.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.32	30.82	27.10	29.31	28.14	32.82	30.04	31.74	32.04
g. Milkers (\$/hr with benefits & taxes)	\$15.54	\$16.00	\$15.83	\$18.44	\$16.11	\$12.53	\$13.62	\$13.67	\$20.41
h. Total Labor (\$/hr)	\$16.23	\$15.91	\$16.16	\$17.10	\$16.60	\$13.28	\$14.12	\$15.05	\$19.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.67	\$6.52	\$5.82	\$5.98	\$6.61	\$7.15	\$6.49	\$6.64	\$6.70
j. Milk Cow Feed Costs (\$/cwt.)	\$9.10	\$8.68	\$10.38	\$9.24	\$9.23	\$8.52	\$8.09	\$8.04	\$8.39

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$39.52	\$37.59	\$30.79	\$58.42	\$43.29	\$44.09	\$41.22	\$35.31	\$34.21
b. Wet Feed & Wet Roughage	\$44.64	\$46.55	\$48.79	\$46.10	\$39.01	\$48.28	\$44.39	\$57.42	\$47.94
c. Concentrates	\$95.21	\$97.26	\$93.38	\$91.04	\$100.38	\$116.06	\$100.96	\$79.65	\$101.01
d. Minerals & Supplements	\$9.21	\$10.55	\$12.97	\$20.82	\$16.22	\$19.57	\$17.65	\$4.86	\$5.57
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$188.59	\$191.95	\$185.93	\$216.38	\$198.90	\$228.01	\$204.22	\$177.25	\$188.73
Total Feed Costs (\$/cwt)	\$9.55	\$9.60	\$9.22	\$9.52	\$9.00	\$9.47	\$9.20	\$9.18	\$9.84
Total Hired Labor	\$31.01	\$30.05	\$29.08	\$32.36	\$34.43	\$33.79	\$24.47	\$24.44	\$26.37
Total Hired Labor Costs (\$/cwt)	\$1.57	\$1.50	\$1.44	\$1.42	\$1.56	\$1.40	\$1.10	\$1.27	\$1.38
Total Herd Replacement	\$44.30	\$43.13	\$47.74	\$39.28	\$50.50	\$39.82	\$29.81	\$40.53	\$48.53
Total Replacement Costs (\$/cwt)	\$2.24	\$2.16	\$2.37	\$1.73	\$2.29	\$1.65	\$1.34	\$2.10	\$2.53
Total Operating Costs	\$49.96	\$47.70	\$58.52	\$50.60	\$59.71	\$47.20	\$53.62	\$51.69	\$54.50
Total Operating Costs (\$/cwt)	\$2.53	\$2.39	\$2.90	\$2.23	\$2.70	\$1.96	\$2.41	\$2.68	\$2.84
Total Milk Marketing Costs	\$11.12	\$11.43	\$10.32	\$11.50	\$12.54	\$13.65	\$11.21	\$9.86	\$10.83
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.57	\$0.51	\$0.51	\$0.57	\$0.57	\$0.50	\$0.51	\$0.57
Total Cost (\$/Cow/Month)	\$324.99	\$324.25	\$331.60	\$350.13	\$356.08	\$362.47	\$323.31	\$303.77	\$328.97
Total Cost (\$/cwt)	\$16.45	\$16.22	\$16.44	\$15.41	\$16.12	\$15.06	\$14.56	\$15.73	\$17.16
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.75	19.99	20.16	22.73	22.09	24.07	22.21	19.31	19.17
b. Lbs Milk Sold/milk cow/day	73.28	73.98	73.55	87.30	81.53	87.14	79.83	70.83	70.50
c. Gross Milk Receipts (\$/cwt)	\$14.43	\$14.46	\$13.93	\$14.00	\$14.43	\$14.12	\$13.77	\$14.64	\$14.55
d. Mailbox Price (\$/cwt)	\$14.10	\$14.15	\$13.33	\$13.62	\$13.95	\$13.65	\$13.38	\$14.20	\$14.53
f. Income Over Feed Cost (\$/cwt)	\$4.55	\$4.55	\$4.10	\$4.10	\$4.94	\$4.18	\$4.18	\$5.02	\$4.68
g. Fat Test %	3.88%	3.88%	3.61%	3.80%	3.69%	3.62%	3.67%	3.69%	4.00%
h. SNF Test %	8.95%	8.96%	8.80%	8.94%	8.85%	8.75%	8.83%	8.98%	8.91%
Related Data									
a. Percent Dry Cows	11%	11%	10%	14%	11%	9%	8%	10%	10%
b. Yearly Cull Rate	43%	41%	42%	37%	49%	44%	29%	32%	44%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.19	\$0.18	\$0.27	\$0.17	\$0.14	\$0.34	\$0.22	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$238.41	\$232.47	\$245.15	\$281.96	\$247.03	\$255.00	\$240.00	\$240.00	\$261.67
e. Grain, Mnrls & Splmnts (\$/ton)	\$238.92	\$239.66	\$237.88	\$238.23	\$212.32	\$257.90	\$235.30	\$232.05	\$255.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.32	33.39	32.05	35.27	40.10	37.78	35.52	26.30	29.89
g. Milkers (\$/hr with benefits & taxes)	\$15.54	\$15.75	\$20.24	\$16.81	\$19.31	\$18.86	\$13.20	\$14.40	\$12.66
h. Total Labor (\$/hr)	\$16.23	\$16.67	\$21.41	\$16.92	\$20.26	\$19.45	\$13.96	\$15.37	\$14.36
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.67	\$6.78	\$6.51	\$7.74	\$6.98	\$8.00	\$7.13	\$6.26	\$6.49
j. Milk Cow Feed Costs (\$/cwt.)	\$9.10	\$9.17	\$8.85	\$8.86	\$8.56	\$9.19	\$8.93	\$8.84	\$9.20

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2016
South Valley Herd Size 2401 Plus

Dairy ID Number	35	36	37	38	39
Feed Costs					
a. Dry Roughage	\$33.89	\$32.54	\$37.27	\$13.78	\$45.09
b. Wet Feed & Wet Roughage	\$38.36	\$60.52	\$22.54	\$48.86	\$51.72
c. Concentrates	\$101.52	\$97.28	\$87.96	\$85.38	\$104.47
d. Minerals & Supplements	\$10.82	\$14.00	\$7.75	\$18.70	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$184.59	\$204.35	\$155.52	\$166.73	\$201.28
Total Feed Costs (\$/cwt)	\$10.75	\$9.18	\$8.88	\$12.98	\$9.28
Total Hired Labor	\$27.87	\$58.10	\$21.16	\$28.75	\$26.22
Total Hired Labor Costs (\$/cwt)	\$1.62	\$2.61	\$1.21	\$2.24	\$1.21
Total Herd Replacement	\$52.08	\$53.07	\$47.64	\$25.05	\$43.87
Total Replacement Costs (\$/cwt)	\$3.03	\$2.38	\$2.72	\$1.95	\$2.02
Total Operating Costs	\$56.35	\$54.85	\$30.76	\$48.88	\$36.33
Total Operating Costs (\$/cwt)	\$3.28	\$2.46	\$1.76	\$3.81	\$1.67
Total Milk Marketing Costs	\$14.35	\$11.25	\$8.05	\$10.53	\$12.32
Total Milk Marketing Costs (\$/cwt)	\$0.84	\$0.51	\$0.46	\$0.82	\$0.57
Total Cost (\$/Cow/Month)	\$335.24	\$381.62	\$263.13	\$279.95	\$320.01
Total Cost (\$/cwt)	\$19.52	\$17.15	\$15.03	\$21.80	\$14.75
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	17.18	22.26	17.51	12.84	21.69
b. Lbs Milk Sold/milk cow/day	63.01	84.74	66.60	47.61	79.87
c. Gross Milk Receipts (\$/cwt)	\$16.45	\$13.34	\$13.54	\$17.56	\$14.32
d. Mailbox Price (\$/cwt)	\$15.87	\$12.82	\$13.20	\$17.89	\$14.20
f. Income Over Feed Cost (\$/cwt)	\$5.13	\$3.64	\$4.31	\$4.91	\$4.92
g. Fat Test %	4.78%	3.56%	3.62%	5.21%	3.79%
h. SNF Test %	9.35%	8.79%	8.92%	9.54%	8.98%
Related Data					
a. Percent Dry Cows	10%	13%	13%	11%	10%
b. Yearly Cull Rate	49%	56%	39%	25%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.19	\$0.23	\$0.03	\$0.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$261.03	\$223.46	\$223.19	\$0.00	\$205.80
e. Grain, Mnrls & Splmnts (\$/ton)	\$260.29	\$238.22	\$221.79	\$252.47	\$233.90
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.02	34.93	32.43	29.64	32.73
g. Milkers (\$/hr with benefits & taxes)	\$13.49	\$15.74	\$17.45	\$14.36	\$15.96
h. Total Labor (\$/hr)	\$14.18	\$16.22	\$16.58	\$16.46	\$17.53
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.51	\$7.30	\$5.51	\$5.83	\$7.21
j. Milk Cow Feed Costs (\$/cwt.)	\$10.33	\$8.62	\$8.27	\$12.25	\$9.03