

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2015**  
**South Valley Herd Size 1-1000**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
<b>Feed Costs</b>									
a. Dry Roughage	\$46.10	\$47.92	\$39.21	\$47.20	\$77.15	\$52.70	\$52.13	\$75.92	\$15.42
b. Wet Feed & Wet Roughage	\$48.96	\$53.36	\$75.85	\$36.94	\$24.89	\$47.58	\$58.62	\$35.25	\$68.82
c. Concentrates	\$104.12	\$89.05	\$89.99	\$102.79	\$84.53	\$70.16	\$143.90	\$79.81	\$76.85
d. Minerals & Supplements	\$7.94	\$3.77	\$1.10	\$0.96	\$0.10	\$5.92	\$2.15	\$4.62	\$0.29
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$207.12</b>	<b>\$194.11</b>	<b>\$206.16</b>	<b>\$187.88</b>	<b>\$186.68</b>	<b>\$176.36</b>	<b>\$256.80</b>	<b>\$195.60</b>	<b>\$161.38</b>
Total Feed Costs (\$/cwt)	\$10.32	\$10.40	\$11.49	\$9.25	\$10.47	\$10.17	\$10.80	\$10.00	\$10.84
<b>Total Hired Labor</b>	<b>\$28.41</b>	<b>\$25.94</b>	<b>\$24.19</b>	<b>\$30.31</b>	<b>\$39.00</b>	<b>\$29.28</b>	<b>\$27.12</b>	<b>\$26.18</b>	<b>\$20.14</b>
Total Hired Labor Costs (\$/cwt)	\$1.42	\$1.39	\$1.35	\$1.49	\$2.19	\$1.69	\$1.14	\$1.34	\$1.35
<b>Total Herd Replacement</b>	<b>\$43.05</b>	<b>\$34.53</b>	<b>\$28.15</b>	<b>\$32.43</b>	<b>\$25.63</b>	<b>\$30.03</b>	<b>\$40.14</b>	<b>\$31.24</b>	<b>\$42.51</b>
Total Replacement Costs (\$/cwt)	\$2.15	\$1.85	\$1.57	\$1.60	\$1.44	\$1.73	\$1.69	\$1.60	\$2.86
<b>Total Operating Costs</b>	<b>\$52.77</b>	<b>\$49.28</b>	<b>\$49.04</b>	<b>\$61.47</b>	<b>\$32.41</b>	<b>\$55.39</b>	<b>\$55.18</b>	<b>\$58.29</b>	<b>\$46.04</b>
Total Operating Costs (\$/cwt)	\$2.63	\$2.64	\$2.73	\$3.03	\$1.82	\$3.19	\$2.32	\$2.98	\$3.09
<b>Total Milk Marketing Costs</b>	<b>\$11.28</b>	<b>\$10.33</b>	<b>\$10.34</b>	<b>\$10.94</b>	<b>\$9.65</b>	<b>\$9.29</b>	<b>\$12.62</b>	<b>\$10.71</b>	<b>\$8.77</b>
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.58	\$0.54	\$0.54	\$0.54	\$0.53	\$0.55	\$0.59
<b>Total Cost (\$/Cow/Month)</b>	<b>\$342.62</b>	<b>\$314.18</b>	<b>\$317.89</b>	<b>\$323.03</b>	<b>\$293.36</b>	<b>\$300.35</b>	<b>\$391.86</b>	<b>\$322.03</b>	<b>\$278.84</b>
Total Cost (\$/cwt)	\$17.07	\$16.83	\$17.72	\$15.90	\$16.45	\$17.31	\$16.48	\$16.46	\$18.74
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.07	18.67	17.94	20.32	17.83	17.35	23.78	19.57	14.88
b. Lbs Milk Sold/milk cow/day	74.82	70.37	71.94	73.58	65.35	64.08	89.74	74.63	55.32
c. Gross Milk Receipts (\$/cwt)	\$15.08	\$14.78	\$14.83	\$15.02	\$14.91	\$14.91	\$14.77	\$14.24	\$15.11
d. Mailbox Price (\$/cwt)	\$14.79	\$14.29	\$14.63	\$14.45	\$14.33	\$14.28	\$14.34	\$13.73	\$14.68
f. Income Over Feed Cost (\$/cwt)	\$4.47	\$3.89	\$3.13	\$5.20	\$3.86	\$4.12	\$3.54	\$3.73	\$3.84
g. Fat Test %	3.70%	3.60%	3.45%	3.78%	3.55%	3.55%	3.63%	3.45%	3.79%
h. SNF Test %	8.92%	8.89%	8.77%	9.13%	8.89%	8.89%	8.87%	8.83%	8.82%
<b>Related Data</b>									
a. Percent Dry Cows	12%	13%	18%	9%	10%	11%	13%	14%	11%
b. Yearly Cull Rate	46%	39%	36%	34%	25%	43%	44%	41%	54%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.62	\$0.67	\$0.85	\$0.29	\$0.74	\$0.64	\$0.52	\$0.53	\$1.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$283.51	\$290.80	\$263.78	\$303.13	\$270.00	\$271.20	\$320.30	\$285.00	\$276.59
e. Grain, Mnrls & Splmnts (\$/ton)	\$259.77	\$244.25	\$262.32	\$243.34	\$231.02	\$224.57	\$302.03	\$256.49	\$231.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.15	28.64	27.86	30.51	26.76	24.45	35.61	24.20	24.06
g. Milkers (\$/hr with benefits & taxes)	\$14.62	\$12.97	\$15.90	\$12.60	\$13.17	\$11.94	\$11.33	\$14.72	\$13.15
h. Total Labor (\$/hr)	\$15.46	\$13.50	\$15.90	\$12.70	\$13.27	\$12.56	\$11.86	\$14.39	\$13.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.32	\$6.88	\$7.67	\$6.48	\$6.45	\$6.10	\$9.13	\$6.99	\$5.74
j. Milk Cow Feed Costs (\$/cwt.)	\$9.79	\$9.78	\$10.66	\$8.80	\$9.87	\$9.52	\$10.18	\$9.37	\$10.38

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2015**  
**South Valley Herd Size 1-1000**

Dairy ID Number	8	9	10
<b>Feed Costs</b>			
a. Dry Roughage	\$45.97	\$50.22	\$39.14
b. Wet Feed & Wet Roughage	\$62.74	\$39.99	\$69.24
c. Concentrates	\$94.29	\$68.40	\$90.49
d. Minerals & Supplements	\$2.35	\$5.78	\$8.69
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$205.34	\$164.40	\$207.56
Total Feed Costs (\$/cwt)	\$11.14	\$10.95	\$9.36
<b>Total Hired Labor</b>	\$31.63	\$13.03	\$28.93
Total Hired Labor Costs (\$/cwt)	\$1.72	\$0.87	\$1.30
<b>Total Herd Replacement</b>	\$43.26	\$26.41	\$35.28
Total Replacement Costs (\$/cwt)	\$2.35	\$1.76	\$1.59
<b>Total Operating Costs</b>	\$45.22	\$35.81	\$55.83
Total Operating Costs (\$/cwt)	\$2.45	\$2.39	\$2.52
<b>Total Milk Marketing Costs</b>	\$9.73	\$8.98	\$12.30
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.60	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$335.18	\$248.63	\$339.90
Total Cost (\$/cwt)	\$18.19	\$16.56	\$15.33
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt)	18.43	15.01	22.18
b. Lbs Milk Sold/milk cow/day	69.54	58.35	83.06
c. Gross Milk Receipts (\$/cwt)	\$15.35	\$14.77	\$14.33
d. Mailbox Price (\$/cwt)	\$14.72	\$14.32	\$13.92
f. Income Over Feed Cost (\$/cwt)	\$3.57	\$3.37	\$4.56
g. Fat Test %	3.75%	3.63%	3.43%
h. SNF Test %	9.04%	8.98%	8.78%
<b>Related Data</b>			
a. Percent Dry Cows	13%	15%	12%
b. Yearly Cull Rate	44%	31%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.68	\$0.96	\$0.47
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$310.00	\$282.86	\$301.18
e. Grain, Mnrls & Splmnts (\$/ton)	\$234.04	\$226.13	\$230.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.93	24.68	31.77
g. Milkers (\$/hr with benefits & taxes)	\$12.70	\$15.31	\$12.90
h. Total Labor (\$/hr)	\$13.40	\$14.39	\$15.04
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.25	\$5.91	\$7.36
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.13	\$8.86

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**South Valley Herd Size 1001-1500**

Dairy ID Number	Averages		10	11	12	13	14	15	16
	SV Average	Herd Size 1001to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.16	\$45.47	\$19.67	\$34.21	\$46.22	\$67.21	\$28.99	\$67.57	\$44.54
b. Wet Feed & Wet Roughage	\$43.51	\$46.96	\$50.44	\$35.22	\$36.88	\$34.74	\$68.85	\$33.66	\$48.28
c. Concentrates	\$117.32	\$101.69	\$82.28	\$99.62	\$121.52	\$119.11	\$123.06	\$115.42	\$103.76
d. Minerals & Supplements	\$7.32	\$8.61	\$1.34	\$3.35	\$0.42	\$14.83	\$14.57	\$9.57	\$0.23
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$217.31</b>	<b>\$202.74</b>	<b>\$153.74</b>	<b>\$172.40</b>	<b>\$205.04</b>	<b>\$235.89</b>	<b>\$235.48</b>	<b>\$226.22</b>	<b>\$196.80</b>
Total Feed Costs (\$/cwt)	\$10.77	\$11.08	\$11.50	\$11.50	\$10.43	\$11.38	\$10.46	\$10.58	\$10.52
<b>Total Hired Labor</b>	<b>\$26.72</b>	<b>\$27.80</b>	<b>\$17.53</b>	<b>\$36.54</b>	<b>\$33.47</b>	<b>\$20.68</b>	<b>\$34.45</b>	<b>\$27.63</b>	<b>\$16.94</b>
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.52	\$1.31	\$2.44	\$1.70	\$1.00	\$1.53	\$1.29	\$0.91
<b>Total Herd Replacement</b>	<b>\$21.56</b>	<b>\$21.87</b>	<b>\$24.71</b>	<b>\$14.86</b>	<b>\$20.58</b>	<b>\$13.33</b>	<b>\$21.37</b>	<b>\$21.98</b>	<b>\$34.09</b>
Total Replacement Costs (\$/cwt)	\$1.07	\$1.19	\$1.85	\$0.99	\$1.05	\$0.64	\$0.95	\$1.03	\$1.82
<b>Total Operating Costs</b>	<b>\$50.01</b>	<b>\$51.38</b>	<b>\$34.71</b>	<b>\$60.89</b>	<b>\$43.35</b>	<b>\$81.62</b>	<b>\$52.94</b>	<b>\$42.77</b>	<b>\$59.72</b>
Total Operating Costs (\$/cwt)	\$2.48	\$2.81	\$2.60	\$4.06	\$2.20	\$3.94	\$2.35	\$2.00	\$3.19
<b>Total Milk Marketing Costs</b>	<b>\$11.21</b>	<b>\$9.90</b>	<b>\$7.69</b>	<b>\$8.16</b>	<b>\$10.60</b>	<b>\$11.26</b>	<b>\$12.18</b>	<b>\$10.93</b>	<b>\$10.13</b>
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.54	\$0.58	\$0.54	\$0.54	\$0.54	\$0.54	\$0.51	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	<b>\$326.82</b>	<b>\$313.68</b>	<b>\$238.38</b>	<b>\$292.85</b>	<b>\$313.05</b>	<b>\$362.79</b>	<b>\$356.42</b>	<b>\$329.54</b>	<b>\$317.67</b>
Total Cost (\$/cwt)	\$16.19	\$17.14	\$17.83	\$19.54	\$15.92	\$17.50	\$15.83	\$15.41	\$16.99
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	18.30	13.37	14.99	19.67	20.73	22.52	21.39	18.70
b. Lbs Milk Sold/milk cow/day	75.19	69.06	51.52	59.66	74.17	78.33	83.39	79.07	67.57
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$23.12	\$22.95	\$25.53	\$22.55	\$22.28	\$21.88	\$22.50	\$22.56
d. Mailbox Price (\$/cwt)	\$22.39	\$22.93	\$22.57	\$26.44	\$22.13	\$21.80	\$21.65	\$22.38	\$22.12
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.85	\$11.07	\$14.94	\$11.70	\$10.42	\$11.20	\$11.80	\$11.60
g. Fat Test %	3.77%	3.92%	3.98%	4.66%	3.75%	3.56%	3.38%	3.67%	3.69%
h. SNF Test %	8.98%	8.98%	8.81%	9.49%	8.91%	8.68%	8.80%	8.91%	8.93%
<b>Related Data</b>									
a. Percent Dry Cows	11%	12%	14%	16%	12%	12%	10%	10%	8%
b. Yearly Cull Rate	44%	55%	44%	60%	43%	37%	45%	42%	66%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.22	\$0.45	\$0.01	\$0.24	\$0.27	\$0.30	\$0.27	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$271.40	\$270.00	\$280.00	\$275.00	\$287.00	\$247.15	\$250.16	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$308.20	\$305.50	\$305.08	\$304.68	\$322.38	\$339.63	\$322.32	\$307.71
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	26.98	20.24	26.29	29.56	30.93	29.56	28.33	24.15
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$12.32	\$13.15	\$11.42	\$17.04	\$11.80	\$13.41	\$12.80	\$11.06
h. Total Labor (\$/hr)	\$14.35	\$13.40	\$13.10	\$12.39	\$17.20	\$12.86	\$14.24	\$13.29	\$11.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$7.27	\$5.61	\$6.36	\$7.30	\$8.42	\$8.27	\$7.98	\$6.92
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.53	\$10.89	\$10.66	\$9.84	\$10.75	\$9.92	\$10.09	\$10.24

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**South Valley Herd Size 1001-1500**

Dairy ID Number	17	18	19	20
<b>Feed Costs</b>				
a. Dry Roughage	\$46.48	\$54.54	\$44.81	\$42.30
b. Wet Feed & Wet Roughage	\$52.09	\$66.29	\$40.85	\$44.64
c. Concentrates	\$104.39	\$74.45	\$94.28	\$92.25
d. Minerals & Supplements	\$33.33	\$5.02	\$9.22	\$0.28
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$236.29	\$200.30	\$189.16	\$179.47
Total Feed Costs (\$/cwt)	\$10.63	\$11.40	\$12.27	\$11.68
<b>Total Hired Labor</b>	\$49.75	\$19.08	\$25.41	\$23.76
Total Hired Labor Costs (\$/cwt)	\$2.24	\$1.09	\$1.65	\$1.55
<b>Total Herd Replacement</b>	\$15.33	\$24.22	\$15.49	\$32.57
Total Replacement Costs (\$/cwt)	\$0.69	\$1.38	\$1.00	\$2.12
<b>Total Operating Costs</b>	\$59.63	\$40.84	\$49.08	\$43.92
Total Operating Costs (\$/cwt)	\$2.68	\$2.32	\$3.18	\$2.86
<b>Total Milk Marketing Costs</b>	\$12.03	\$9.53	\$7.89	\$8.82
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.54	\$0.51	\$0.57
<b>Total Cost (\$/Cow/Month)</b>	\$373.03	\$293.97	\$287.02	\$288.54
Total Cost (\$/cwt)	\$16.79	\$16.73	\$18.61	\$18.78
<b>Milk Production Data</b>				
a. Milk Sold/Total Cow/Month/ (cwt)	22.22	17.57	15.42	15.37
b. Lbs Milk Sold/milk cow/day	86.51	64.36	58.76	58.19
c. Gross Milk Receipts (\$/cwt)	\$21.94	\$22.77	\$25.26	\$25.31
d. Mailbox Price (\$/cwt)	\$20.21	\$22.42	\$26.76	\$25.80
f. Income Over Feed Cost (\$/cwt)	\$9.57	\$11.02	\$14.49	\$14.13
g. Fat Test %	3.59%	3.79%	4.64%	4.80%
h. SNF Test %	8.77%	8.92%	9.41%	9.38%
<b>Related Data</b>				
a. Percent Dry Cows	14%	9%	13%	12%
b. Yearly Cull Rate	36%	40%	41%	74%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.38	\$0.09	\$0.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$280.00	\$265.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.28	\$282.25	\$279.73	\$304.40
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.90	20.38	27.45	22.57
g. Milkers (\$/hr with benefits & taxes)	\$11.84	\$11.71	\$12.50	\$11.00
h. Total Labor (\$/hr)	\$13.94	\$12.28	\$14.73	\$11.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.70	\$7.05	\$6.85	\$6.49
j. Milk Cow Feed Costs (\$/cwt.)	\$10.05	\$10.96	\$11.66	\$11.15

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**South Valley Herd Size 1501-2400**

Dairy ID Number	Averages		21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.16	\$51.53	\$60.76	\$42.08	\$33.14	\$52.37	\$57.76	\$51.59	\$59.48
b. Wet Feed & Wet Roughage	\$43.51	\$44.35	\$35.41	\$22.41	\$60.08	\$46.75	\$57.13	\$47.97	\$36.64
c. Concentrates	\$117.32	\$125.68	\$116.27	\$114.88	\$116.71	\$131.75	\$131.37	\$111.65	\$150.04
d. Minerals & Supplements	\$7.32	\$4.07	\$12.18	\$7.41	\$0.66	\$0.83	\$0.12	\$9.18	\$0.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$217.31	\$225.63	\$224.62	\$186.78	\$210.60	\$231.69	\$246.38	\$220.39	\$246.42
Total Feed Costs (\$/cwt)	\$10.77	\$10.62	\$10.44	\$12.81	\$11.37	\$9.16	\$10.60	\$9.80	\$11.53
<b>Total Hired Labor</b>	\$26.72	\$26.29	\$15.80	\$23.13	\$21.17	\$26.18	\$31.10	\$26.71	\$34.65
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.24	\$0.73	\$1.59	\$1.14	\$1.03	\$1.34	\$1.19	\$1.62
<b>Total Herd Replacement</b>	\$21.56	\$22.28	\$15.74	\$20.22	\$13.61	\$22.55	\$24.18	\$29.61	\$25.43
Total Replacement Costs (\$/cwt)	\$1.07	\$1.05	\$0.73	\$1.39	\$0.74	\$0.89	\$1.04	\$1.32	\$1.19
<b>Total Operating Costs</b>	\$50.01	\$54.78	\$66.56	\$53.41	\$25.10	\$68.09	\$68.07	\$31.90	\$68.81
Total Operating Costs (\$/cwt)	\$2.48	\$2.58	\$3.09	\$3.66	\$1.36	\$2.69	\$2.93	\$1.42	\$3.22
<b>Total Milk Marketing Costs</b>	\$11.21	\$11.73	\$11.60	\$10.37	\$9.98	\$13.51	\$12.48	\$12.03	\$11.56
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.54	\$0.71	\$0.54	\$0.53	\$0.54	\$0.54	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$326.82	\$340.72	\$334.33	\$293.90	\$280.46	\$362.02	\$382.22	\$320.64	\$386.87
Total Cost (\$/cwt)	\$16.19	\$16.04	\$15.54	\$20.15	\$15.14	\$14.31	\$16.45	\$14.26	\$18.11
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	21.25	21.51	14.58	18.52	25.29	23.24	22.48	21.36
b. Lbs Milk Sold/milk cow/day	75.19	79.29	81.79	56.09	67.94	94.96	86.20	83.20	78.75
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$22.74	\$22.64	\$25.76	\$22.81	\$21.85	\$22.21	\$22.36	\$23.14
d. Mailbox Price (\$/cwt)	\$22.39	\$21.93	\$22.38	\$27.31	\$22.29	\$19.07	\$21.07	\$21.88	\$22.60
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.31	\$11.93	\$14.50	\$10.92	\$9.91	\$10.47	\$12.07	\$11.07
g. Fat Test %	3.77%	3.69%	3.72%	4.89%	3.64%	3.45%	3.57%	3.57%	3.58%
h. SNF Test %	8.98%	8.89%	8.85%	9.55%	8.91%	8.83%	8.77%	8.86%	8.81%
<b>Related Data</b>									
a. Percent Dry Cows	11%	11%	12%	13%	9%	11%	10%	10%	10%
b. Yearly Cull Rate	44%	42%	35%	29%	36%	38%	47%	52%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.26	\$0.32	\$0.03	\$0.22	\$0.28	\$0.23	\$0.31	\$0.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$276.15	\$280.00	\$281.85	\$270.00	\$272.48	\$290.53	\$290.72	\$258.48
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$318.45	\$291.25	\$320.78	\$305.16	\$300.35	\$342.94	\$296.85	\$373.29
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	30.26	32.64	28.83	27.88	32.58	28.06	29.88	29.31
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$14.56	\$14.13	\$13.91	\$16.59	\$12.49	\$13.64	\$11.18	\$20.12
h. Total Labor (\$/hr)	\$14.35	\$14.70	\$13.98	\$14.63	\$15.15	\$13.11	\$14.15	\$12.27	\$20.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$8.05	\$8.02	\$6.81	\$7.43	\$8.28	\$8.78	\$7.87	\$8.71
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.15	\$9.81	\$12.14	\$10.93	\$8.72	\$10.18	\$9.46	\$11.06

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**South Valley Herd Size 2401 Plus**

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.16	\$48.54	\$29.11	\$49.52	\$63.75	\$53.10	\$49.52	\$63.85	\$39.82
b. Wet Feed & Wet Roughage	\$43.51	\$42.55	\$46.87	\$63.08	\$43.64	\$37.04	\$50.67	\$40.17	\$32.83
c. Concentrates	\$117.32	\$121.01	\$133.54	\$84.41	\$110.99	\$119.18	\$91.68	\$119.75	\$145.22
d. Minerals & Supplements	\$7.32	\$8.60	\$3.17	\$15.05	\$10.65	\$18.82	\$5.23	\$20.46	\$1.43
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$217.31</b>	<b>\$220.70</b>	<b>\$212.69</b>	<b>\$212.06</b>	<b>\$229.03</b>	<b>\$228.14</b>	<b>\$197.10</b>	<b>\$244.23</b>	<b>\$219.30</b>
Total Feed Costs (\$/cwt)	\$10.77	\$10.68	\$10.58	\$10.32	\$10.18	\$10.14	\$10.00	\$10.46	\$11.12
<b>Total Hired Labor</b>	<b>\$26.72</b>	<b>\$26.59</b>	<b>\$28.95</b>	<b>\$24.94</b>	<b>\$27.73</b>	<b>\$21.79</b>	<b>\$22.51</b>	<b>\$32.45</b>	<b>\$23.12</b>
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.29	\$1.44	\$1.21	\$1.23	\$0.97	\$1.14	\$1.39	\$1.17
<b>Total Herd Replacement</b>	<b>\$21.56</b>	<b>\$21.86</b>	<b>\$23.52</b>	<b>\$18.35</b>	<b>\$18.99</b>	<b>\$20.80</b>	<b>\$25.89</b>	<b>\$25.84</b>	<b>\$19.14</b>
Total Replacement Costs (\$/cwt)	\$1.07	\$1.06	\$1.17	\$0.89	\$0.84	\$0.92	\$1.31	\$1.11	\$0.97
<b>Total Operating Costs</b>	<b>\$50.01</b>	<b>\$48.53</b>	<b>\$52.01</b>	<b>\$56.17</b>	<b>\$62.12</b>	<b>\$44.99</b>	<b>\$41.06</b>	<b>\$73.06</b>	<b>\$62.96</b>
Total Operating Costs (\$/cwt)	\$2.48	\$2.35	\$2.59	\$2.73	\$2.76	\$2.00	\$2.08	\$3.13	\$3.19
<b>Total Milk Marketing Costs</b>	<b>\$11.21</b>	<b>\$11.60</b>	<b>\$10.77</b>	<b>\$10.99</b>	<b>\$12.14</b>	<b>\$12.01</b>	<b>\$10.60</b>	<b>\$12.57</b>	<b>\$10.67</b>
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.56	\$0.54	\$0.53	\$0.54	\$0.53	\$0.54	\$0.54	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	<b>\$326.82</b>	<b>\$329.28</b>	<b>\$327.93</b>	<b>\$322.50</b>	<b>\$350.01</b>	<b>\$327.72</b>	<b>\$297.15</b>	<b>\$388.15</b>	<b>\$335.19</b>
Total Cost (\$/cwt)	\$16.19	\$15.94	\$16.32	\$15.69	\$15.56	\$14.56	\$15.07	\$16.63	\$16.99
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	20.66	20.10	20.55	22.50	22.51	19.71	23.34	19.73
b. Lbs Milk Sold/milk cow/day	75.19	76.33	75.27	78.30	84.06	84.43	70.59	85.75	73.13
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$23.01	\$22.31	\$22.37	\$23.13	\$22.72	\$23.45	\$22.68	\$23.08
d. Mailbox Price (\$/cwt)	\$22.39	\$22.42	\$21.76	\$21.88	\$22.75	\$22.23	\$22.89	\$21.45	\$21.41
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.74	\$11.17	\$11.56	\$12.57	\$12.10	\$12.89	\$10.98	\$10.29
g. Fat Test %	3.77%	3.77%	3.49%	3.64%	3.66%	3.77%	3.66%	3.55%	3.92%
h. SNF Test %	8.98%	9.00%	8.82%	8.95%	8.93%	8.99%	9.05%	8.83%	8.97%
<b>Related Data</b>									
a. Percent Dry Cows	11%	10%	11%	13%	11%	11%	7%	9%	10%
b. Yearly Cull Rate	44%	43%	42%	38%	41%	37%	42%	48%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.26	\$0.26	\$0.35	\$0.31	\$0.30	\$0.23	\$0.28	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$266.10	\$262.68	\$275.11	\$258.00	\$272.04	\$265.75	\$258.00	\$292.24
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$306.49	\$313.63	\$313.61	\$318.63	\$291.86	\$276.74	\$322.91	\$327.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	31.50	32.11	23.66	28.21	34.75	25.01	31.60	32.84
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$14.20	\$20.46	\$14.91	\$19.51	\$13.81	\$15.55	\$18.74	\$10.28
h. Total Labor (\$/hr)	\$14.35	\$14.77	\$21.46	\$15.63	\$20.70	\$13.90	\$16.40	\$18.87	\$11.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$7.81	\$7.62	\$7.59	\$8.17	\$8.17	\$6.88	\$8.65	\$7.79
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.24	\$10.12	\$9.70	\$9.72	\$9.67	\$9.74	\$10.08	\$10.65

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 1, 2014**  
**South Valley Herd Size 2401 Plus**

Dairy ID Number	35	36	37	38
<b>Feed Costs</b>				
a. Dry Roughage	\$20.62	\$30.44	\$64.09	\$57.67
b. Wet Feed & Wet Roughage	\$49.25	\$60.71	\$12.50	\$41.22
c. Concentrates	\$134.05	\$120.09	\$112.29	\$131.85
d. Minerals & Supplements	\$10.42	\$10.95	\$9.69	\$2.05
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$214.34</b>	<b>\$222.19</b>	<b>\$198.58</b>	<b>\$232.80</b>
Total Feed Costs (\$/cwt)	\$13.17	\$10.33	\$10.45	\$10.75
<b>Total Hired Labor</b>	<b>\$28.65</b>	<b>\$39.00</b>	<b>\$18.54</b>	<b>\$25.52</b>
Total Hired Labor Costs (\$/cwt)	\$1.76	\$1.81	\$0.98	\$1.18
<b>Total Herd Replacement</b>	<b>\$26.55</b>	<b>\$26.04</b>	<b>\$25.36</b>	<b>\$16.59</b>
Total Replacement Costs (\$/cwt)	\$1.63	\$1.21	\$1.33	\$0.77
<b>Total Operating Costs</b>	<b>\$48.91</b>	<b>\$52.20</b>	<b>\$33.56</b>	<b>\$37.14</b>
Total Operating Costs (\$/cwt)	\$3.01	\$2.43	\$1.77	\$1.71
<b>Total Milk Marketing Costs</b>	<b>\$13.92</b>	<b>\$11.48</b>	<b>\$10.36</b>	<b>\$11.69</b>
Total Milk Marketing Costs (\$/cwt)	\$0.86	\$0.53	\$0.55	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	<b>\$332.37</b>	<b>\$350.91</b>	<b>\$286.41</b>	<b>\$323.74</b>
Total Cost (\$/cwt)	\$20.43	\$16.32	\$15.07	\$14.95
<b>Milk Production Data</b>				
a. Milk Sold/Total Cow/Month/ (cwt)	16.27	21.50	19.00	21.66
b. Lbs Milk Sold/milk cow/day	59.74	83.49	69.52	78.31
c. Gross Milk Receipts (\$/cwt)	\$25.23	\$22.14	\$22.88	\$23.12
d. Mailbox Price (\$/cwt)	\$26.26	\$19.96	\$22.45	\$23.06
f. Income Over Feed Cost (\$/cwt)	\$13.08	\$9.62	\$12.00	\$12.31
g. Fat Test %	4.77%	3.57%	3.86%	3.72%
h. SNF Test %	9.36%	8.90%	9.00%	9.08%
<b>Related Data</b>				
a. Percent Dry Cows	9%	14%	9%	8%
b. Yearly Cull Rate	49%	55%	43%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.29	\$0.27	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.40	\$257.34	\$273.55	\$263.70
e. Grain, Mnrls & Splmnts (\$/ton)	\$343.19	\$287.67	\$283.58	\$294.57
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.96	34.66	30.95	32.88
g. Milkers (\$/hr with benefits & taxes)	\$12.34	\$11.95	\$15.78	\$12.59
h. Total Labor (\$/hr)	\$10.06	\$12.83	\$16.70	\$15.43
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$8.02	\$6.94	\$8.19
j. Milk Cow Feed Costs (\$/cwt.)	\$12.60	\$9.61	\$9.98	\$10.45