

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$49.20	\$55.05	\$42.63	\$47.37	\$89.71	\$56.16	\$52.07	\$90.92	\$66.20
b. Wet Feed & Wet Roughage	\$47.88	\$50.90	\$66.62	\$35.80	\$24.87	\$48.36	\$56.54	\$30.21	\$42.44
c. Concentrates	\$106.72	\$95.52	\$92.89	\$106.31	\$89.34	\$80.39	\$148.49	\$76.22	\$62.71
d. Minerals & Supplements	\$7.64	\$3.38	\$1.10	\$0.97	\$0.10	\$5.87	\$2.13	\$3.46	\$5.99
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.45	\$204.85	\$203.24	\$190.45	\$204.03	\$190.77	\$259.23	\$200.81	\$177.33
Total Feed Costs (\$/cwt)	\$10.74	\$10.89	\$10.83	\$9.81	\$11.15	\$11.78	\$11.51	\$10.32	\$11.12
Total Hired Labor	\$28.35	\$25.67	\$20.19	\$30.91	\$36.48	\$28.51	\$26.88	\$25.00	\$14.72
Total Hired Labor Costs (\$/cwt)	\$1.44	\$1.36	\$1.08	\$1.59	\$1.99	\$1.76	\$1.19	\$1.29	\$0.92
Total Herd Replacement	\$40.86	\$37.81	\$28.32	\$29.66	\$27.38	\$29.48	\$39.56	\$28.74	\$21.68
Total Replacement Costs (\$/cwt)	\$2.08	\$2.01	\$1.51	\$1.53	\$1.50	\$1.82	\$1.76	\$1.48	\$1.36
Total Operating Costs	\$50.34	\$47.17	\$40.40	\$56.37	\$28.03	\$49.43	\$51.42	\$49.53	\$36.78
Total Operating Costs (\$/cwt)	\$2.56	\$2.51	\$2.15	\$2.90	\$1.53	\$3.05	\$2.28	\$2.55	\$2.31
Total Milk Marketing Costs	\$10.96	\$10.29	\$10.65	\$10.36	\$9.79	\$8.54	\$11.80	\$10.55	\$9.25
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.57	\$0.53	\$0.54	\$0.53	\$0.52	\$0.54	\$0.58
Total Cost (\$/Cow/Month)	\$341.96	\$325.78	\$302.80	\$317.76	\$305.71	\$306.73	\$388.89	\$314.62	\$259.76
Total Cost (\$/cwt)	\$17.37	\$17.32	\$16.13	\$16.37	\$16.70	\$18.95	\$17.27	\$16.17	\$16.29
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.68	18.81	18.77	19.41	18.30	16.19	22.52	19.45	15.95
b. Lbs Milk Sold/milk cow/day	73.43	70.83	72.72	72.42	65.62	61.20	86.60	73.88	61.08
c. Gross Milk Receipts (\$/cwt)	\$15.03	\$14.68	\$14.61	\$15.00	\$14.62	\$15.09	\$14.66	\$14.04	\$14.76
d. Mailbox Price (\$/cwt)	\$14.80	\$14.21	\$14.31	\$14.39	\$14.07	\$14.58	\$14.12	\$13.54	\$14.42
f. Income Over Feed Cost (\$/cwt)	\$4.06	\$3.32	\$3.49	\$4.58	\$2.93	\$2.79	\$2.61	\$3.21	\$3.30
g. Fat Test %	3.83%	3.69%	3.46%	3.88%	3.51%	3.76%	3.73%	3.46%	3.78%
h. SNF Test %	8.96%	8.94%	8.85%	9.14%	8.97%	8.98%	8.93%	8.89%	9.01%
Related Data									
a. Percent Dry Cows	11%	11%	14%	11%	7%	12%	13%	12%	13%
b. Yearly Cull Rate	45%	45%	35%	34%	25%	40%	45%	36%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.66	\$0.72	\$0.93	\$0.37	\$0.79	\$0.97	\$0.80	\$0.59	\$0.59
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$297.49	\$311.07	\$265.00	\$354.48	\$321.30	\$296.94	\$328.00	\$325.00	\$300.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.88	\$261.21	\$264.84	\$251.28	\$237.10	\$257.98	\$323.75	\$257.46	\$227.26
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.43	28.07	27.48	31.39	26.95	24.59	34.80	22.57	22.57
g. Milkers (\$/hr with benefits & taxes)	\$14.73	\$12.95	\$14.87	\$12.40	\$12.32	\$11.95	\$11.71	\$14.85	\$15.82
h. Total Labor (\$/hr)	\$15.29	\$13.37	\$14.91	\$12.43	\$12.49	\$12.68	\$12.25	\$14.46	\$15.58
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.28	\$7.28	\$6.73	\$6.97	\$6.72	\$9.34	\$7.12	\$6.35
j. Milk Cow Feed Costs (\$/cwt.)	\$10.22	\$10.28	\$10.01	\$9.29	\$10.62	\$10.98	\$10.78	\$9.63	\$10.40

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10	11
Feed Costs				
a. Dry Roughage	\$44.21	\$21.77	\$53.04	\$51.85
b. Wet Feed & Wet Roughage	\$60.89	\$68.61	\$47.61	\$62.25
c. Concentrates	\$90.20	\$74.64	\$126.55	\$103.04
d. Minerals & Supplements	\$2.88	\$0.78	\$0.19	\$9.09
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$198.18	\$165.80	\$227.40	\$226.24
Total Feed Costs (\$/cwt)	\$11.15	\$11.36	\$10.79	\$10.12
Total Hired Labor	\$29.10	\$19.79	\$22.16	\$34.07
Total Hired Labor Costs (\$/cwt)	\$1.64	\$1.36	\$1.05	\$1.52
Total Herd Replacement	\$44.51	\$41.07	\$68.74	\$35.02
Total Replacement Costs (\$/cwt)	\$2.50	\$2.81	\$3.26	\$1.57
Total Operating Costs	\$46.78	\$41.41	\$63.75	\$45.45
Total Operating Costs (\$/cwt)	\$2.63	\$2.84	\$3.03	\$2.03
Total Milk Marketing Costs	\$9.30	\$8.58	\$11.64	\$12.22
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.59	\$0.55	\$0.55
Total Cost (\$/Cow/Month)	\$327.86	\$276.65	\$393.69	\$352.99
Total Cost (\$/cwt)	\$18.44	\$18.96	\$18.68	\$15.79
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	17.78	14.59	21.07	22.35
b. Lbs Milk Sold/milk cow/day	68.29	53.95	76.12	85.39
c. Gross Milk Receipts (\$/cwt)	\$15.10	\$15.02	\$14.81	\$14.18
d. Mailbox Price (\$/cwt)	\$14.61	\$14.59	\$14.35	\$13.73
f. Income Over Feed Cost (\$/cwt)	\$3.46	\$3.23	\$3.56	\$3.61
g. Fat Test %	3.75%	3.97%	3.82%	3.47%
h. SNF Test %	9.12%	8.75%	8.92%	8.84%
Related Data				
a. Percent Dry Cows	13%	10%	8%	13%
b. Yearly Cull Rate	46%	55%	93%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.81	\$0.89	\$0.71	\$0.58
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$310.00	\$300.00	\$308.23	\$310.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$235.84	\$238.24	\$323.31	\$254.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.08	22.80	27.94	33.14
g. Milkers (\$/hr with benefits & taxes)	\$12.79	\$13.15	\$12.19	\$13.11
h. Total Labor (\$/hr)	\$13.27	\$13.10	\$12.35	\$14.75
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.09	\$5.88	\$8.00	\$8.17
j. Milk Cow Feed Costs (\$/cwt.)	\$10.38	\$10.90	\$10.51	\$9.56

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		12	13	14	15	16	17	18	19
	SV Average	Herd Size 1001to 1500								
Feed Costs										
a. Dry Roughage	\$49.20	\$46.63	\$36.40	\$33.64	\$53.50	\$46.28	\$60.80	\$41.25	\$52.28	\$46.51
b. Wet Feed & Wet Roughage	\$47.88	\$53.93	\$45.98	\$74.47	\$48.56	\$58.97	\$47.88	\$57.29	\$51.61	\$48.90
c. Concentrates	\$106.72	\$96.52	\$81.35	\$114.91	\$118.49	\$106.79	\$98.98	\$90.03	\$88.04	\$81.31
d. Minerals & Supplements	\$7.64	\$13.11	\$24.12	\$12.85	\$0.47	\$7.18	\$8.35	\$6.07	\$34.06	\$8.99
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.45	\$210.18	\$187.85	\$235.87	\$221.02	\$219.22	\$216.01	\$194.63	\$225.98	\$185.71
Total Feed Costs (\$/cwt)	\$10.74	\$11.24	\$13.43	\$10.96	\$11.40	\$11.19	\$10.67	\$10.95	\$10.15	\$12.38
Total Hired Labor	\$28.35	\$31.64	\$34.12	\$34.18	\$38.37	\$20.53	\$25.94	\$21.36	\$53.81	\$23.66
Total Hired Labor Costs (\$/cwt)	\$1.44	\$1.69	\$2.44	\$1.59	\$1.98	\$1.05	\$1.28	\$1.20	\$2.42	\$1.58
Total Herd Replacement	\$40.86	\$37.58	\$42.95	\$38.49	\$34.29	\$43.36	\$35.18	\$43.72	\$29.36	\$35.47
Total Replacement Costs (\$/cwt)	\$2.08	\$2.01	\$3.07	\$1.79	\$1.77	\$2.21	\$1.74	\$2.46	\$1.32	\$2.36
Total Operating Costs	\$50.34	\$53.94	\$64.31	\$52.76	\$45.68	\$63.74	\$48.12	\$49.07	\$57.04	\$51.73
Total Operating Costs (\$/cwt)	\$2.56	\$2.88	\$4.60	\$2.45	\$2.36	\$3.25	\$2.38	\$2.76	\$2.56	\$3.45
Total Milk Marketing Costs	\$10.96	\$9.92	\$7.76	\$11.77	\$10.09	\$10.74	\$10.10	\$9.82	\$11.67	\$7.57
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.53	\$0.55	\$0.55	\$0.52	\$0.55	\$0.50	\$0.55	\$0.52	\$0.50
Total Cost (\$/Cow/Month)	\$341.96	\$343.26	\$336.98	\$373.07	\$349.45	\$357.59	\$335.35	\$318.61	\$377.87	\$304.13
Total Cost (\$/cwt)	\$17.37	\$18.35	\$24.10	\$17.34	\$18.03	\$18.26	\$16.57	\$17.92	\$16.97	\$20.27
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	19.68	18.71	13.99	21.51	19.38	19.59	20.24	17.78	22.26	15.01
b. Lbs Milk Sold/milk cow/day	73.43	70.96	54.33	78.82	74.19	74.65	75.57	66.17	86.80	57.01
c. Gross Milk Receipts (\$/cwt)	\$15.03	\$15.00	\$16.86	\$14.70	\$14.65	\$14.62	\$14.51	\$14.83	\$14.06	\$16.88
d. Mailbox Price (\$/cwt)	\$14.80	\$14.84	\$17.47	\$14.44	\$14.02	\$14.16	\$14.41	\$14.46	\$13.50	\$17.74
f. Income Over Feed Cost (\$/cwt)	\$4.06	\$3.60	\$4.04	\$3.48	\$2.61	\$2.96	\$3.74	\$3.52	\$3.35	\$5.37
g. Fat Test %	3.83%	3.87%	4.67%	3.71%	3.77%	3.61%	3.68%	3.81%	3.50%	4.69%
h. SNF Test %	8.96%	8.93%	9.30%	8.81%	8.90%	8.67%	8.83%	8.86%	8.85%	9.41%
Related Data										
a. Percent Dry Cows	11%	12%	14%	9%	13%	13%	11%	10%	15%	12%
b. Yearly Cull Rate	45%	43%	43%	49%	44%	43%	40%	54%	39%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.66	\$0.70	\$0.04	\$0.94	\$1.04	\$0.61	\$0.91	\$1.00	\$0.64	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$297.49	\$286.92	\$300.89	\$279.72	\$282.84	\$276.10	\$269.97	\$325.00	\$285.00	\$292.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.88	\$280.76	\$334.00	\$299.07	\$277.78	\$288.41	\$281.13	\$246.63	\$282.23	\$235.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.43	29.96	24.00	30.81	32.05	29.54	27.94	28.69	32.94	28.53
g. Milkers (\$/hr with benefits & taxes)	\$14.73	\$13.61	\$14.29	\$14.96	\$20.42	\$12.09	\$12.94	\$11.55	\$12.21	\$12.59
h. Total Labor (\$/hr)	\$15.29	\$14.93	\$15.82	\$15.44	\$19.59	\$13.20	\$13.79	\$12.13	\$14.60	\$15.04
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.53	\$6.96	\$8.22	\$7.92	\$7.81	\$7.54	\$6.94	\$8.28	\$6.73
j. Milk Cow Feed Costs (\$/cwt.)	\$10.22	\$10.62	\$12.81	\$10.43	\$10.68	\$10.47	\$9.98	\$10.49	\$9.54	\$11.80

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		20	21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400								
Feed Costs										
a. Dry Roughage	\$49.20	\$51.50	\$43.72	\$46.14	\$46.06	\$44.54	\$55.54	\$64.65	\$52.03	\$53.79
b. Wet Feed & Wet Roughage	\$47.88	\$49.35	\$39.13	\$58.70	\$36.42	\$52.91	\$42.59	\$45.59	\$62.33	\$52.78
c. Concentrates	\$106.72	\$110.14	\$99.09	\$110.53	\$93.80	\$118.99	\$129.96	\$117.68	\$116.10	\$91.82
d. Minerals & Supplements	\$7.64	\$3.30	\$0.20	\$0.69	\$9.01	\$6.96	\$0.99	\$0.19	\$0.11	\$7.98
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.45	\$214.30	\$182.14	\$216.06	\$185.28	\$223.39	\$229.08	\$228.10	\$230.57	\$206.36
Total Feed Costs (\$/cwt)	\$10.74	\$10.56	\$12.70	\$10.84	\$12.96	\$10.69	\$9.58	\$10.39	\$10.39	\$9.44
Total Hired Labor	\$28.35	\$27.63	\$23.84	\$27.71	\$23.97	\$28.12	\$27.68	\$35.87	\$31.56	\$20.51
Total Hired Labor Costs (\$/cwt)	\$1.44	\$1.36	\$1.66	\$1.39	\$1.68	\$1.35	\$1.16	\$1.63	\$1.42	\$0.94
Total Herd Replacement	\$40.86	\$46.20	\$52.71	\$37.34	\$42.00	\$53.29	\$42.23	\$46.96	\$41.66	\$52.83
Total Replacement Costs (\$/cwt)	\$2.08	\$2.28	\$3.67	\$1.87	\$2.94	\$2.55	\$1.77	\$2.14	\$1.88	\$2.42
Total Operating Costs	\$50.34	\$52.80	\$45.44	\$23.47	\$53.22	\$48.74	\$81.03	\$66.28	\$66.59	\$31.33
Total Operating Costs (\$/cwt)	\$2.56	\$2.60	\$3.17	\$1.18	\$3.72	\$2.33	\$3.39	\$3.02	\$3.00	\$1.43
Total Milk Marketing Costs	\$10.96	\$11.18	\$8.77	\$10.36	\$10.83	\$10.79	\$12.34	\$12.01	\$12.06	\$11.30
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.61	\$0.52	\$0.76	\$0.52	\$0.52	\$0.55	\$0.54	\$0.52
Total Cost (\$/Cow/Month)	\$341.96	\$352.10	\$312.89	\$314.94	\$315.29	\$364.33	\$392.37	\$389.23	\$382.44	\$322.32
Total Cost (\$/cwt)	\$17.37	\$17.35	\$21.81	\$15.80	\$22.06	\$17.43	\$16.40	\$17.72	\$17.23	\$14.74
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	19.68	20.29	14.35	19.93	14.29	20.91	23.92	21.96	22.20	21.87
b. Lbs Milk Sold/milk cow/day	73.43	74.97	54.02	70.98	54.21	75.41	89.20	79.34	83.40	81.99
c. Gross Milk Receipts (\$/cwt)	\$15.03	\$14.94	\$16.72	\$14.65	\$17.03	\$14.50	\$14.31	\$15.20	\$14.59	\$14.37
d. Mailbox Price (\$/cwt)	\$14.80	\$14.63	\$17.08	\$14.14	\$17.71	\$13.99	\$14.14	\$14.65	\$14.13	\$13.81
f. Income Over Feed Cost (\$/cwt)	\$4.06	\$4.07	\$4.38	\$3.30	\$4.74	\$3.30	\$4.56	\$4.27	\$3.75	\$4.38
g. Fat Test %	3.83%	3.78%	4.78%	3.53%	4.89%	3.70%	3.61%	3.53%	3.69%	3.53%
h. SNF Test %	8.96%	8.90%	9.29%	8.89%	9.42%	8.87%	8.83%	8.77%	8.74%	8.81%
Related Data										
a. Percent Dry Cows	11%	10%	11%	6%	12%	8%	11%	8%	11%	11%
b. Yearly Cull Rate	45%	46%	54%	48%	38%	49%	41%	49%	41%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.66	\$0.67	\$0.06	\$0.48	\$0.08	\$1.21	\$0.52	\$0.82	\$0.67	\$0.89
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$297.49	\$299.04	\$308.23	\$300.00	\$335.00	\$310.00	\$275.84	\$290.96	\$298.36	\$302.99
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.88	\$280.01	\$323.90	\$265.14	\$292.02	\$279.06	\$275.94	\$269.82	\$294.33	\$240.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.43	30.32	22.59	29.65	26.17	32.11	34.44	31.25	29.01	30.89
g. Milkers (\$/hr with benefits & taxes)	\$14.73	\$15.07	\$12.20	\$17.06	\$14.56	\$13.58	\$13.93	\$20.82	\$12.89	\$13.34
h. Total Labor (\$/hr)	\$15.29	\$15.30	\$12.57	\$15.95	\$15.13	\$14.06	\$14.31	\$21.05	\$14.99	\$13.68
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.57	\$6.54	\$7.46	\$6.65	\$7.77	\$8.13	\$7.91	\$8.19	\$7.39
j. Milk Cow Feed Costs (\$/cwt.)	\$10.22	\$10.09	\$12.10	\$10.51	\$12.26	\$10.31	\$9.11	\$9.97	\$9.82	\$9.01

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$49.20	\$47.87	\$31.72	\$40.37	\$66.61	\$54.72	\$47.27	\$52.24	\$56.38
b. Wet Feed & Wet Roughage	\$47.88	\$45.57	\$44.44	\$28.58	\$40.61	\$47.72	\$65.80	\$39.12	\$47.75
c. Concentrates	\$106.72	\$109.62	\$111.04	\$123.01	\$102.27	\$101.94	\$82.95	\$133.24	\$114.23
d. Minerals & Supplements	\$7.64	\$8.81	\$19.93	\$0.18	\$15.62	\$10.50	\$5.14	\$0.34	\$20.91
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.45	\$211.87	\$207.13	\$192.14	\$225.12	\$214.87	\$201.16	\$224.93	\$239.26
Total Feed Costs (\$/cwt)	\$10.74	\$10.69	\$10.52	\$8.63	\$9.96	\$9.53	\$10.71	\$11.88	\$9.99
Total Hired Labor	\$28.35	\$28.39	\$27.81	\$27.74	\$29.05	\$26.79	\$22.55	\$24.69	\$28.97
Total Hired Labor Costs (\$/cwt)	\$1.44	\$1.43	\$1.41	\$1.25	\$1.29	\$1.19	\$1.20	\$1.30	\$1.21
Total Herd Replacement	\$40.86	\$40.20	\$37.48	\$29.27	\$37.73	\$41.63	\$46.21	\$42.37	\$40.57
Total Replacement Costs (\$/cwt)	\$2.08	\$2.03	\$1.90	\$1.31	\$1.67	\$1.85	\$2.46	\$2.24	\$1.69
Total Operating Costs	\$50.34	\$49.30	\$48.51	\$62.10	\$53.20	\$63.48	\$42.66	\$60.01	\$70.54
Total Operating Costs (\$/cwt)	\$2.56	\$2.49	\$2.46	\$2.79	\$2.35	\$2.82	\$2.27	\$3.17	\$2.95
Total Milk Marketing Costs	\$10.96	\$11.22	\$10.19	\$11.48	\$11.63	\$12.27	\$9.76	\$10.28	\$13.11
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.57	\$0.52	\$0.52	\$0.51	\$0.54	\$0.52	\$0.54	\$0.55
Total Cost (\$/Cow/Month)	\$341.96	\$340.98	\$331.12	\$322.73	\$356.73	\$359.05	\$322.34	\$362.28	\$392.46
Total Cost (\$/cwt)	\$17.37	\$17.20	\$16.82	\$14.49	\$15.79	\$15.93	\$17.16	\$19.14	\$16.39
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.68	19.83	19.69	22.27	22.59	22.54	18.78	18.93	23.95
b. Lbs Milk Sold/milk cow/day	73.43	73.83	72.96	83.11	84.95	82.81	69.29	69.87	89.30
c. Gross Milk Receipts (\$/cwt)	\$15.03	\$15.13	\$14.69	\$14.63	\$14.59	\$15.03	\$15.33	\$15.36	\$14.67
d. Mailbox Price (\$/cwt)	\$14.80	\$14.96	\$14.17	\$14.25	\$14.13	\$14.60	\$14.93	\$15.82	\$14.24
f. Income Over Feed Cost (\$/cwt)	\$4.06	\$4.27	\$3.65	\$5.62	\$4.16	\$5.07	\$4.22	\$3.94	\$4.25
g. Fat Test %	3.83%	3.86%	3.57%	3.73%	3.70%	3.62%	3.60%	4.10%	3.53%
h. SNF Test %	8.96%	8.99%	8.90%	8.84%	9.00%	8.89%	9.01%	8.94%	8.77%
Related Data									
a. Percent Dry Cows	11%	10%	10%	11%	11%	9%	10%	10%	11%
b. Yearly Cull Rate	45%	45%	37%	33%	37%	43%	46%	46%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.66	\$0.64	\$0.74	\$0.57	\$0.83	\$0.68	\$0.81	\$0.62	\$0.52
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$297.49	\$296.34	\$300.49	\$320.00	\$324.17	\$290.00	\$300.00	\$323.90	\$300.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.88	\$270.33	\$273.95	\$242.44	\$257.13	\$258.20	\$255.92	\$307.38	\$278.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.43	32.71	34.94	37.34	33.80	31.53	25.29	31.37	35.65
g. Milkers (\$/hr with benefits & taxes)	\$14.73	\$15.34	\$20.50	\$22.22	\$14.35	\$21.14	\$14.47	\$11.56	\$19.36
h. Total Labor (\$/hr)	\$15.29	\$15.75	\$21.57	\$22.34	\$14.79	\$22.01	\$15.10	\$13.18	\$19.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.52	\$7.32	\$6.83	\$8.00	\$7.56	\$7.12	\$7.93	\$8.52
j. Milk Cow Feed Costs (\$/cwt.)	\$10.22	\$10.18	\$10.03	\$8.22	\$9.42	\$9.13	\$10.28	\$11.35	\$9.54

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2015
South Valley Herd Size 2401 Plus

Dairy ID Number	35	36	37	38	39
Feed Costs					
a. Dry Roughage	\$10.73	\$35.35	\$36.58	\$58.48	\$61.37
b. Wet Feed & Wet Roughage	\$49.43	\$60.93	\$45.30	\$17.67	\$51.08
c. Concentrates	\$88.40	\$113.57	\$113.69	\$97.02	\$118.25
d. Minerals & Supplements	\$16.17	\$11.44	\$12.53	\$9.77	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$164.74	\$221.29	\$208.11	\$182.94	\$230.71
Total Feed Costs (\$/cwt)	\$13.28	\$10.59	\$13.54	\$10.61	\$10.49
Total Hired Labor	\$29.76	\$54.48	\$25.90	\$20.32	\$25.04
Total Hired Labor Costs (\$/cwt)	\$2.40	\$2.61	\$1.68	\$1.18	\$1.14
Total Herd Replacement	\$34.77	\$41.41	\$44.49	\$45.54	\$38.88
Total Replacement Costs (\$/cwt)	\$2.80	\$1.98	\$2.89	\$2.64	\$1.77
Total Operating Costs	\$40.27	\$54.24	\$55.16	\$31.18	\$38.39
Total Operating Costs (\$/cwt)	\$3.25	\$2.59	\$3.59	\$1.81	\$1.75
Total Milk Marketing Costs	\$8.13	\$10.75	\$15.06	\$8.43	\$11.99
Total Milk Marketing Costs (\$/cwt)	\$0.66	\$0.51	\$0.98	\$0.49	\$0.54
Total Cost (\$/Cow/Month)	\$277.67	\$382.17	\$348.71	\$288.42	\$345.00
Total Cost (\$/cwt)	\$22.38	\$18.28	\$22.68	\$16.73	\$15.68
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	12.40	20.91	15.37	17.24	22.00
b. Lbs Milk Sold/milk cow/day	47.15	81.86	56.55	63.46	81.15
c. Gross Milk Receipts (\$/cwt)	\$17.64	\$14.27	\$17.05	\$14.88	\$14.95
d. Mailbox Price (\$/cwt)	\$19.01	\$13.80	\$17.50	\$14.43	\$14.80
f. Income Over Feed Cost (\$/cwt)	\$5.73	\$3.21	\$3.96	\$3.82	\$4.31
g. Fat Test %	5.17%	3.60%	4.92%	3.88%	3.74%
h. SNF Test %	9.56%	8.88%	9.38%	9.00%	8.96%
Related Data					
a. Percent Dry Cows	12%	15%	9%	9%	10%
b. Yearly Cull Rate	60%	52%	42%	45%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.85	\$0.04	\$0.84	\$0.71
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$272.70	\$303.21	\$300.00	\$285.75
e. Grain, Mnrls & Splmnts (\$/ton)	\$268.63	\$268.24	\$322.51	\$249.21	\$261.99
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.51	35.75	28.18	30.91	33.17
g. Milkers (\$/hr with benefits & taxes)	\$13.86	\$12.80	\$13.56	\$16.18	\$14.57
h. Total Labor (\$/hr)	\$14.02	\$13.34	\$14.17	\$15.81	\$16.23
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.86	\$8.01	\$7.34	\$6.42	\$8.20
j. Milk Cow Feed Costs (\$/cwt.)	\$12.42	\$9.78	\$12.97	\$10.12	\$10.11