

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$49.12	\$54.25	\$51.22	\$61.79	\$83.04	\$60.50	\$47.57	\$62.99	\$48.14
b. Wet Feed & Wet Roughage	\$48.16	\$52.03	\$63.96	\$29.47	\$42.70	\$40.63	\$55.20	\$43.12	\$64.98
c. Concentrates	\$105.63	\$91.55	\$93.09	\$109.87	\$78.97	\$74.28	\$155.94	\$91.35	\$88.43
d. Minerals & Supplements	\$7.67	\$3.16	\$1.12	\$0.96	\$0.10	\$6.51	\$2.17	\$2.94	\$0.41
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.58	\$200.99	\$209.39	\$202.09	\$204.80	\$181.92	\$260.88	\$200.40	\$201.97
Total Feed Costs (\$/cwt)	\$11.29	\$11.28	\$11.56	\$10.54	\$11.67	\$11.55	\$11.63	\$10.97	\$11.55
Total Hired Labor	\$28.71	\$26.69	\$17.27	\$30.21	\$38.88	\$28.22	\$30.76	\$27.01	\$32.56
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.50	\$0.95	\$1.58	\$2.22	\$1.79	\$1.37	\$1.48	\$1.86
Total Herd Replacement	\$35.91	\$30.11	\$25.91	\$26.80	\$27.72	\$28.59	\$34.89	\$21.38	\$41.88
Total Replacement Costs (\$/cwt)	\$1.93	\$1.69	\$1.43	\$1.40	\$1.58	\$1.81	\$1.56	\$1.17	\$2.40
Total Operating Costs	\$53.89	\$52.67	\$46.72	\$66.62	\$38.42	\$54.36	\$53.38	\$59.37	\$48.44
Total Operating Costs (\$/cwt)	\$2.89	\$2.96	\$2.58	\$3.47	\$2.19	\$3.45	\$2.38	\$3.25	\$2.77
Total Milk Marketing Costs	\$10.71	\$9.80	\$10.29	\$10.39	\$9.53	\$8.43	\$11.93	\$9.97	\$9.29
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.55	\$0.57	\$0.54	\$0.54	\$0.53	\$0.53	\$0.55	\$0.53
Total Cost (\$/Cow/Month)	\$339.80	\$320.26	\$309.58	\$336.11	\$319.35	\$301.51	\$391.84	\$318.14	\$334.14
Total Cost (\$/cwt)	\$18.22	\$17.97	\$17.09	\$17.53	\$18.20	\$19.14	\$17.47	\$17.42	\$19.11
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.65	17.82	18.12	19.17	17.54	15.76	22.43	18.26	17.49
b. Lbs Milk Sold/milk cow/day	70.33	67.99	67.46	73.15	65.72	59.00	83.68	70.39	67.14
c. Gross Milk Receipts (\$/cwt)	\$20.45	\$20.04	\$19.74	\$20.53	\$19.75	\$20.65	\$20.06	\$19.29	\$20.52
d. Mailbox Price (\$/cwt)	\$20.21	\$19.66	\$19.43	\$20.07	\$19.41	\$20.17	\$19.69	\$18.74	\$20.04
f. Income Over Feed Cost (\$/cwt)	\$8.92	\$8.38	\$7.88	\$9.53	\$7.74	\$8.62	\$8.06	\$7.77	\$8.49
g. Fat Test %	3.84%	3.71%	3.42%	3.88%	3.54%	3.87%	3.75%	3.52%	3.73%
h. SNF Test %	9.00%	8.99%	8.91%	9.27%	8.96%	8.98%	8.98%	8.90%	9.16%
Related Data									
a. Percent Dry Cows	14%	15%	12%	15%	13%	13%	13%	15%	15%
b. Yearly Cull Rate	43%	37%	32%	35%	26%	37%	48%	28%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.87	\$0.92	\$0.95	\$0.69	\$1.01	\$1.06	\$0.68	\$1.13	\$0.88
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$299.10	\$325.10	\$318.46	\$376.79	\$321.30	\$330.00	\$328.00	\$325.00	\$335.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.86	\$255.24	\$272.14	\$256.89	\$233.02	\$236.05	\$332.08	\$277.13	\$225.38
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.83	28.05	25.78	32.12	25.32	25.22	35.50	26.00	29.97
g. Milkers (\$/hr with benefits & taxes)	\$14.63	\$13.54	\$16.41	\$12.53	\$13.35	\$12.70	\$12.84	\$15.69	\$13.95
h. Total Labor (\$/hr)	\$15.72	\$13.99	\$16.52	\$13.00	\$13.30	\$13.28	\$13.36	\$15.24	\$14.63
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.45	\$7.16	\$7.20	\$7.12	\$7.01	\$6.31	\$9.70	\$7.08	\$7.16
j. Milk Cow Feed Costs (\$/cwt.)	\$10.59	\$10.54	\$10.67	\$9.73	\$10.66	\$10.70	\$11.60	\$10.06	\$10.66

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10
Feed Costs			
a. Dry Roughage	\$67.55	\$23.58	\$55.75
b. Wet Feed & Wet Roughage	\$44.57	\$68.36	\$54.14
c. Concentrates	\$59.36	\$71.48	\$104.36
d. Minerals & Supplements	\$3.86	\$1.38	\$7.85
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$175.34	\$164.80	\$222.09
Total Feed Costs (\$/cwt)	\$11.17	\$11.58	\$10.79
Total Hired Labor	\$14.36	\$19.13	\$31.98
Total Hired Labor Costs (\$/cwt)	\$0.91	\$1.34	\$1.55
Total Herd Replacement	\$14.77	\$36.17	\$36.53
Total Replacement Costs (\$/cwt)	\$0.94	\$2.54	\$1.77
Total Operating Costs	\$46.34	\$37.56	\$71.52
Total Operating Costs (\$/cwt)	\$2.95	\$2.64	\$3.47
Total Milk Marketing Costs	\$9.09	\$8.32	\$11.28
Total Milk Marketing Costs (\$/cwt)	\$0.58	\$0.58	\$0.55
Total Cost (\$/Cow/Month)	\$259.90	\$265.97	\$373.41
Total Cost (\$/cwt)	\$16.56	\$18.69	\$18.13
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	15.70	14.23	20.59
b. Lbs Milk Sold/milk cow/day	62.50	53.72	78.88
c. Gross Milk Receipts (\$/cwt)	\$20.28	\$20.88	\$19.22
d. Mailbox Price (\$/cwt)	\$20.30	\$20.48	\$18.79
f. Income Over Feed Cost (\$/cwt)	\$9.13	\$8.90	\$8.01
g. Fat Test %	3.84%	4.15%	3.45%
h. SNF Test %	9.09%	8.89%	8.89%
Related Data			
a. Percent Dry Cows	18%	14%	15%
b. Yearly Cull Rate	24%	53%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.03	\$1.53	\$0.46
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$325.00	\$300.00	\$310.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$225.49	\$232.25	\$261.50
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.46	22.77	31.74
g. Milkers (\$/hr with benefits & taxes)	\$15.31	\$13.15	\$12.44
h. Total Labor (\$/hr)	\$14.29	\$13.10	\$14.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.32	\$5.84	\$7.99
j. Milk Cow Feed Costs (\$/cwt.)	\$10.11	\$10.88	\$10.13

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		11	12	13	14	15	16	17
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$49.12	\$50.60	\$50.33	\$30.99	\$44.31	\$55.13	\$57.83	\$70.08	\$52.04
b. Wet Feed & Wet Roughage	\$48.16	\$49.89	\$44.19	\$82.54	\$38.36	\$41.11	\$49.13	\$44.49	\$48.05
c. Concentrates	\$105.63	\$98.43	\$122.13	\$111.43	\$84.64	\$122.49	\$97.42	\$95.15	\$87.59
d. Minerals & Supplements	\$7.67	\$12.55	\$0.33	\$15.87	\$22.28	\$0.55	\$9.92	\$8.95	\$5.73
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.58	\$211.46	\$216.98	\$240.83	\$189.59	\$219.28	\$214.30	\$218.66	\$193.41
Total Feed Costs (\$/cwt)	\$11.29	\$11.76	\$12.05	\$11.92	\$14.16	\$11.21	\$11.95	\$11.27	\$11.31
Total Hired Labor	\$28.71	\$30.90	\$22.69	\$35.58	\$29.05	\$40.62	\$20.39	\$27.41	\$19.44
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.72	\$1.26	\$1.76	\$2.17	\$2.08	\$1.14	\$1.41	\$1.14
Total Herd Replacement	\$35.91	\$35.72	\$62.11	\$35.99	\$35.91	\$29.19	\$36.44	\$32.37	\$37.57
Total Replacement Costs (\$/cwt)	\$1.93	\$1.99	\$3.45	\$1.78	\$2.68	\$1.49	\$2.03	\$1.67	\$2.20
Total Operating Costs	\$53.89	\$58.71	\$70.38	\$57.40	\$71.59	\$55.31	\$77.05	\$49.76	\$46.95
Total Operating Costs (\$/cwt)	\$2.89	\$3.27	\$3.91	\$2.84	\$5.35	\$2.83	\$4.30	\$2.57	\$2.74
Total Milk Marketing Costs	\$10.71	\$9.56	\$9.85	\$11.04	\$7.42	\$10.32	\$9.83	\$9.60	\$9.33
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.53	\$0.55	\$0.55	\$0.55	\$0.53	\$0.55	\$0.50	\$0.55
Total Cost (\$/Cow/Month)	\$339.80	\$346.35	\$382.00	\$380.84	\$333.56	\$354.72	\$358.01	\$337.81	\$306.70
Total Cost (\$/cwt)	\$18.22	\$19.26	\$21.22	\$18.85	\$24.91	\$18.13	\$19.96	\$17.42	\$17.93
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.65	17.98	18.00	20.20	13.39	19.57	17.93	19.39	17.11
b. Lbs Milk Sold/milk cow/day	70.33	68.44	67.17	75.38	52.14	74.90	69.47	72.15	65.39
c. Gross Milk Receipts (\$/cwt)	\$20.45	\$20.46	\$20.13	\$19.97	\$23.17	\$19.92	\$19.69	\$19.76	\$20.26
d. Mailbox Price (\$/cwt)	\$20.21	\$20.40	\$19.84	\$19.72	\$24.03	\$19.39	\$19.23	\$19.66	\$19.90
f. Income Over Feed Cost (\$/cwt)	\$8.92	\$8.64	\$7.79	\$7.80	\$9.87	\$8.19	\$7.29	\$8.39	\$8.60
g. Fat Test %	3.84%	3.89%	3.82%	3.71%	4.78%	3.74%	3.56%	3.67%	3.81%
h. SNF Test %	9.00%	8.98%	8.98%	8.79%	9.37%	8.94%	8.71%	8.89%	8.97%
Related Data									
a. Percent Dry Cows	14%	14%	13%	13%	16%	15%	16%	12%	15%
b. Yearly Cull Rate	43%	46%	83%	46%	64%	37%	38%	38%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.87	\$0.85	\$1.04	\$0.91	\$0.04	\$1.37	\$0.80	\$1.13	\$1.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$299.10	\$294.88	\$323.39	\$286.47	\$283.44	\$302.00	\$283.66	\$290.16	\$320.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.86	\$295.00	\$336.30	\$313.02	\$364.25	\$275.25	\$287.87	\$291.65	\$255.57
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.83	29.16	26.73	29.29	22.28	33.12	28.10	25.78	27.50
g. Milkers (\$/hr with benefits & taxes)	\$14.63	\$13.47	\$12.45	\$15.48	\$14.22	\$20.27	\$12.01	\$12.61	\$11.56
h. Total Labor (\$/hr)	\$15.72	\$15.09	\$13.48	\$16.16	\$15.66	\$20.79	\$12.81	\$13.67	\$12.12
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.45	\$7.52	\$7.74	\$8.42	\$6.96	\$7.78	\$7.58	\$7.46	\$6.94
j. Milk Cow Feed Costs (\$/cwt.)	\$10.59	\$10.99	\$11.52	\$11.18	\$13.35	\$10.38	\$10.92	\$10.34	\$10.62

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 1001-1500

Dairy ID Number	18	19
Feed Costs		
a. Dry Roughage	\$52.12	\$42.31
b. Wet Feed & Wet Roughage	\$52.10	\$49.57
c. Concentrates	\$88.56	\$87.22
d. Minerals & Supplements	\$34.64	\$10.58
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$227.41	\$189.68
Total Feed Costs (\$/cwt)	\$10.63	\$12.71
Total Hired Labor	\$52.51	\$28.17
Total Hired Labor Costs (\$/cwt)	\$2.45	\$1.89
Total Herd Replacement	\$26.00	\$31.13
Total Replacement Costs (\$/cwt)	\$1.22	\$2.09
Total Operating Costs	\$56.83	\$50.49
Total Operating Costs (\$/cwt)	\$2.66	\$3.38
Total Milk Marketing Costs	\$11.34	\$7.52
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.50
Total Cost (\$/Cow/Month)	\$374.09	\$306.98
Total Cost (\$/cwt)	\$17.49	\$20.57
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	21.39	14.92
b. Lbs Milk Sold/milk cow/day	83.60	55.86
c. Gross Milk Receipts (\$/cwt)	\$19.35	\$23.21
d. Mailbox Price (\$/cwt)	\$18.83	\$24.85
f. Income Over Feed Cost (\$/cwt)	\$8.20	\$12.13
g. Fat Test %	3.57%	4.78%
h. SNF Test %	8.88%	9.46%
Related Data		
a. Percent Dry Cows	17%	13%
b. Yearly Cull Rate	37%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.90	\$0.06
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$292.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$285.99	\$245.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.74	29.21
g. Milkers (\$/hr with benefits & taxes)	\$12.20	\$12.86
h. Total Labor (\$/hr)	\$14.62	\$16.43
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.27	\$6.75
j. Milk Cow Feed Costs (\$/cwt.)	\$9.89	\$12.09

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		20	21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400								
Feed Costs										
a. Dry Roughage	\$49.12	\$52.48	\$44.04	\$49.79	\$43.99	\$56.90	\$56.79	\$57.49	\$54.40	\$52.21
b. Wet Feed & Wet Roughage	\$48.16	\$50.20	\$39.16	\$61.93	\$36.03	\$46.97	\$48.82	\$56.10	\$54.11	\$54.11
c. Concentrates	\$105.63	\$109.52	\$98.70	\$113.87	\$104.21	\$126.76	\$107.10	\$114.76	\$115.60	\$93.81
d. Minerals & Supplements	\$7.67	\$3.21	\$0.33	\$0.71	\$8.65	\$1.03	\$5.60	\$1.33	\$0.16	\$7.29
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.58	\$215.41	\$182.23	\$226.31	\$192.89	\$231.67	\$218.31	\$229.67	\$224.28	\$207.42
Total Feed Costs (\$/cwt)	\$11.29	\$11.12	\$13.30	\$11.50	\$14.10	\$9.94	\$11.48	\$11.50	\$10.28	\$9.79
Total Hired Labor	\$28.71	\$28.04	\$26.91	\$21.76	\$23.22	\$29.60	\$26.75	\$36.23	\$28.38	\$28.54
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.45	\$1.96	\$1.11	\$1.70	\$1.27	\$1.41	\$1.81	\$1.30	\$1.35
Total Herd Replacement	\$35.91	\$40.73	\$44.91	\$33.36	\$35.82	\$38.70	\$42.70	\$42.79	\$35.38	\$50.40
Total Replacement Costs (\$/cwt)	\$1.93	\$2.10	\$3.28	\$1.70	\$2.62	\$1.66	\$2.25	\$2.14	\$1.62	\$2.38
Total Operating Costs	\$53.89	\$55.74	\$43.92	\$30.02	\$53.28	\$74.34	\$51.29	\$69.99	\$71.07	\$43.17
Total Operating Costs (\$/cwt)	\$2.89	\$2.88	\$3.21	\$1.53	\$3.89	\$3.19	\$2.70	\$3.50	\$3.26	\$2.04
Total Milk Marketing Costs	\$10.71	\$10.69	\$8.14	\$10.38	\$10.01	\$12.19	\$9.96	\$10.92	\$11.85	\$11.10
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.55	\$0.59	\$0.53	\$0.73	\$0.52	\$0.52	\$0.55	\$0.54	\$0.52
Total Cost (\$/Cow/Month)	\$339.80	\$350.61	\$306.11	\$321.83	\$315.22	\$386.50	\$349.01	\$389.60	\$370.96	\$340.63
Total Cost (\$/cwt)	\$18.22	\$18.10	\$22.35	\$16.35	\$23.04	\$16.59	\$18.36	\$19.50	\$17.01	\$16.08
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	18.65	19.37	13.70	19.68	13.68	23.30	19.01	19.98	21.81	21.19
b. Lbs Milk Sold/milk cow/day	70.33	72.02	52.20	68.26	52.29	86.66	71.36	72.85	81.92	80.11
c. Gross Milk Receipts (\$/cwt)	\$20.45	\$20.45	\$23.02	\$20.31	\$23.68	\$19.78	\$19.99	\$20.39	\$19.66	\$19.66
d. Mailbox Price (\$/cwt)	\$20.21	\$20.06	\$23.66	\$19.82	\$24.67	\$18.77	\$19.47	\$19.80	\$19.22	\$19.15
f. Income Over Feed Cost (\$/cwt)	\$8.92	\$8.94	\$10.36	\$8.32	\$10.57	\$8.83	\$7.99	\$8.31	\$8.93	\$9.36
g. Fat Test %	3.84%	3.84%	4.87%	3.72%	5.05%	3.70%	3.77%	3.54%	3.63%	3.56%
h. SNF Test %	9.00%	8.95%	9.40%	8.93%	9.51%	8.88%	8.96%	8.77%	8.79%	8.85%
Related Data										
a. Percent Dry Cows	14%	12%	14%	6%	15%	12%	13%	11%	13%	14%
b. Yearly Cull Rate	43%	45%	58%	47%	34%	42%	45%	48%	36%	53%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.87	\$0.88	\$0.07	\$0.75	\$0.03	\$0.67	\$1.57	\$1.14	\$0.94	\$1.10
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$299.10	\$300.51	\$322.94	\$320.00	\$335.00	\$280.16	\$308.14	\$283.41	\$287.50	\$301.78
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.86	\$290.05	\$333.62	\$273.20	\$319.53	\$273.29	\$281.55	\$297.51	\$295.12	\$246.55
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.83	29.34	22.12	28.87	26.32	33.67	29.21	27.98	28.34	30.64
g. Milkers (\$/hr with benefits & taxes)	\$14.63	\$14.57	\$12.37	\$15.46	\$14.86	\$12.55	\$12.94	\$20.74	\$15.05	\$12.43
h. Total Labor (\$/hr)	\$15.72	\$15.11	\$13.55	\$14.21	\$15.51	\$13.60	\$13.68	\$21.02	\$16.52	\$13.03
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.45	\$7.55	\$6.53	\$7.62	\$6.91	\$8.11	\$7.66	\$7.86	\$7.88	\$7.40
j. Milk Cow Feed Costs (\$/cwt.)	\$10.59	\$10.48	\$12.51	\$11.17	\$13.21	\$9.36	\$10.74	\$10.79	\$9.61	\$9.24

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$49.12	\$46.80	\$32.33	\$40.33	\$50.87	\$54.66	\$50.61	\$53.86	\$51.05
b. Wet Feed & Wet Roughage	\$48.16	\$46.45	\$41.09	\$27.41	\$56.16	\$43.79	\$63.37	\$36.99	\$40.80
c. Concentrates	\$105.63	\$108.10	\$110.59	\$125.68	\$114.91	\$107.41	\$74.58	\$113.13	\$132.46
d. Minerals & Supplements	\$7.67	\$8.81	\$16.33	\$4.68	\$17.28	\$9.81	\$2.64	\$20.68	\$0.31
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$210.58	\$210.16	\$200.33	\$198.11	\$239.22	\$215.67	\$191.20	\$224.66	\$224.61
Total Feed Costs (\$/cwt)	\$11.29	\$11.25	\$10.73	\$9.64	\$11.35	\$10.84	\$11.28	\$10.06	\$11.68
Total Hired Labor	\$28.71	\$28.76	\$29.52	\$26.41	\$22.35	\$26.87	\$22.34	\$32.10	\$24.09
Total Hired Labor Costs (\$/cwt)	\$1.54	\$1.54	\$1.58	\$1.28	\$1.06	\$1.35	\$1.32	\$1.44	\$1.25
Total Herd Replacement	\$35.91	\$35.16	\$33.85	\$24.60	\$35.80	\$35.74	\$42.56	\$37.82	\$34.23
Total Replacement Costs (\$/cwt)	\$1.93	\$1.88	\$1.81	\$1.20	\$1.70	\$1.80	\$2.51	\$1.69	\$1.78
Total Operating Costs	\$53.89	\$52.32	\$60.00	\$61.40	\$53.62	\$68.24	\$51.33	\$80.87	\$56.66
Total Operating Costs (\$/cwt)	\$2.89	\$2.80	\$3.21	\$2.99	\$2.55	\$3.43	\$3.03	\$3.62	\$2.95
Total Milk Marketing Costs	\$10.71	\$11.12	\$9.81	\$10.76	\$11.11	\$10.83	\$8.94	\$12.13	\$10.40
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.60	\$0.53	\$0.52	\$0.53	\$0.54	\$0.53	\$0.54	\$0.54
Total Cost (\$/Cow/Month)	\$339.80	\$337.52	\$333.51	\$321.27	\$362.11	\$357.34	\$316.37	\$387.57	\$350.00
Total Cost (\$/cwt)	\$18.22	\$18.06	\$17.86	\$15.63	\$17.19	\$17.96	\$18.67	\$17.36	\$18.19
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.65	18.69	18.68	20.56	21.07	19.90	16.95	22.33	19.24
b. Lbs Milk Sold/milk cow/day	70.33	70.51	68.93	78.51	80.03	74.33	64.20	81.99	71.84
c. Gross Milk Receipts (\$/cwt)	\$20.45	\$20.51	\$19.91	\$19.51	\$20.15	\$20.57	\$20.83	\$19.91	\$20.83
d. Mailbox Price (\$/cwt)	\$20.21	\$20.31	\$19.39	\$19.10	\$19.83	\$20.14	\$20.53	\$19.51	\$20.58
f. Income Over Feed Cost (\$/cwt)	\$8.92	\$9.06	\$8.67	\$9.46	\$8.47	\$9.30	\$9.25	\$9.45	\$8.90
g. Fat Test %	3.84%	3.85%	3.58%	3.56%	3.85%	3.73%	3.68%	3.58%	4.07%
h. SNF Test %	9.00%	9.02%	8.88%	8.89%	8.97%	8.92%	9.05%	8.77%	8.99%
Related Data									
a. Percent Dry Cows	14%	14%	12%	15%	14%	13%	14%	11%	13%
b. Yearly Cull Rate	43%	43%	37%	29%	35%	39%	43%	42%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.87	\$0.86	\$0.86	\$0.68	\$1.05	\$1.03	\$1.14	\$0.81	\$0.80
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$299.10	\$295.07	\$300.62	\$340.00	\$316.16	\$290.00	\$300.00	\$280.00	\$330.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.86	\$275.72	\$265.90	\$261.51	\$289.02	\$277.88	\$249.92	\$277.95	\$296.22
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.83	32.18	34.59	37.25	33.77	30.82	23.24	34.71	32.57
g. Milkers (\$/hr with benefits & taxes)	\$14.63	\$15.24	\$20.27	\$21.73	\$13.27	\$20.97	\$12.95	\$20.03	\$11.33
h. Total Labor (\$/hr)	\$15.72	\$16.42	\$21.48	\$21.86	\$13.93	\$22.42	\$14.00	\$20.38	\$12.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.45	\$7.44	\$6.98	\$7.08	\$8.50	\$7.58	\$6.80	\$7.84	\$7.88
j. Milk Cow Feed Costs (\$/cwt.)	\$10.59	\$10.55	\$10.13	\$9.02	\$10.62	\$10.20	\$10.59	\$9.56	\$10.97

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2014
South Valley Herd Size 2401 Plus

Dairy ID Number	35	36	37	38	39
Feed Costs					
a. Dry Roughage	\$9.69	\$32.68	\$40.30	\$57.68	\$60.62
b. Wet Feed & Wet Roughage	\$55.52	\$72.39	\$42.55	\$19.71	\$50.60
c. Concentrates	\$77.32	\$112.48	\$108.13	\$101.90	\$113.15
d. Minerals & Supplements	\$17.69	\$10.73	\$13.67	\$9.85	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$160.21	\$228.28	\$204.65	\$189.13	\$224.36
Total Feed Costs (\$/cwt)	\$13.63	\$11.18	\$14.33	\$11.50	\$10.80
Total Hired Labor	\$26.83	\$53.81	\$33.37	\$20.28	\$26.72
Total Hired Labor Costs (\$/cwt)	\$2.28	\$2.63	\$2.34	\$1.23	\$1.29
Total Herd Replacement	\$29.50	\$38.22	\$46.21	\$36.22	\$31.32
Total Replacement Costs (\$/cwt)	\$2.51	\$1.87	\$3.23	\$2.20	\$1.51
Total Operating Costs	\$47.75	\$61.13	\$54.50	\$31.44	\$38.79
Total Operating Costs (\$/cwt)	\$4.06	\$2.99	\$3.82	\$1.91	\$1.87
Total Milk Marketing Costs	\$13.56	\$10.65	\$14.39	\$8.73	\$11.31
Total Milk Marketing Costs (\$/cwt)	\$1.15	\$0.52	\$1.01	\$0.53	\$0.54
Total Cost (\$/Cow/Month)	\$277.86	\$392.09	\$353.12	\$285.80	\$332.49
Total Cost (\$/cwt)	\$23.65	\$19.20	\$24.72	\$17.38	\$16.01
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	11.75	20.42	14.28	16.44	20.77
b. Lbs Milk Sold/milk cow/day	44.23	77.90	53.46	63.02	79.00
c. Gross Milk Receipts (\$/cwt)	\$24.24	\$19.44	\$23.37	\$20.40	\$19.96
d. Mailbox Price (\$/cwt)	\$25.26	\$18.63	\$24.13	\$20.16	\$19.85
f. Income Over Feed Cost (\$/cwt)	\$11.63	\$7.45	\$9.80	\$8.66	\$9.05
g. Fat Test %	5.23%	3.62%	4.98%	3.89%	3.60%
h. SNF Test %	9.58%	8.86%	9.41%	9.08%	9.03%
Related Data					
a. Percent Dry Cows	13%	15%	13%	15%	14%
b. Yearly Cull Rate	59%	54%	46%	39%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.05	\$0.98	\$0.07	\$1.27	\$0.95
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$275.58	\$305.85	\$300.00	\$285.29
e. Grain, Mnrls & Splmnts (\$/ton)	\$260.19	\$272.94	\$337.81	\$256.74	\$263.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.56	33.79	26.21	32.09	32.51
g. Milkers (\$/hr with benefits & taxes)	\$14.51	\$12.96	\$13.49	\$17.31	\$13.91
h. Total Labor (\$/hr)	\$16.37	\$13.25	\$15.79	\$18.82	\$17.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.66	\$8.07	\$7.18	\$6.69	\$8.06
j. Milk Cow Feed Costs (\$/cwt.)	\$12.79	\$10.36	\$13.43	\$10.61	\$10.20