

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 1-1000**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
<b>Feed Costs</b>									
a. Dry Roughage	\$47.25	\$53.45	\$52.40	\$58.33	\$84.29	\$57.08	\$49.34	\$76.81	\$51.39
b. Wet Feed & Wet Roughage	\$44.03	\$47.26	\$51.20	\$30.38	\$22.97	\$38.05	\$48.94	\$35.33	\$62.72
c. Concentrates	\$106.80	\$92.38	\$93.61	\$103.50	\$75.47	\$71.88	\$159.38	\$87.23	\$92.56
d. Minerals & Supplements	\$7.81	\$2.90	\$1.12	\$0.96	\$0.10	\$6.08	\$2.13	\$2.31	\$1.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$205.89	\$195.98	\$198.33	\$193.17	\$182.83	\$173.10	\$259.80	\$201.68	\$207.92
Total Feed Costs (\$/cwt)	\$11.11	\$11.23	\$11.79	\$10.06	\$11.30	\$11.42	\$11.22	\$11.25	\$11.20
<b>Total Hired Labor</b>	\$28.06	\$25.91	\$15.45	\$32.84	\$36.60	\$25.72	\$32.25	\$23.99	\$28.51
Total Hired Labor Costs (\$/cwt)	\$1.51	\$1.49	\$0.92	\$1.71	\$2.26	\$1.70	\$1.39	\$1.34	\$1.54
<b>Total Herd Replacement</b>	\$29.40	\$25.17	\$25.61	\$16.97	\$25.76	\$25.07	\$30.43	\$16.98	\$36.39
Total Replacement Costs (\$/cwt)	\$1.59	\$1.44	\$1.52	\$0.88	\$1.59	\$1.65	\$1.31	\$0.95	\$1.96
<b>Total Operating Costs</b>	\$54.68	\$51.81	\$43.77	\$61.11	\$38.36	\$54.79	\$61.66	\$55.69	\$47.39
Total Operating Costs (\$/cwt)	\$2.95	\$2.97	\$2.60	\$3.18	\$2.37	\$3.62	\$2.66	\$3.11	\$2.55
<b>Total Milk Marketing Costs</b>	\$10.85	\$9.78	\$9.73	\$10.60	\$8.96	\$8.24	\$12.79	\$9.98	\$10.01
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.56	\$0.58	\$0.55	\$0.55	\$0.54	\$0.55	\$0.56	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$328.88	\$308.66	\$292.88	\$314.69	\$292.51	\$286.90	\$396.93	\$308.33	\$330.23
Total Cost (\$/cwt)	\$17.75	\$17.69	\$17.41	\$16.39	\$18.08	\$18.93	\$17.15	\$17.20	\$17.79
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.53	17.45	16.83	19.20	16.18	15.15	23.14	17.93	18.56
b. Lbs Milk Sold/milk cow/day	70.10	66.64	65.80	73.81	62.71	57.26	86.84	69.33	69.11
c. Gross Milk Receipts (\$/cwt)	\$22.70	\$22.27	\$22.68	\$22.60	\$22.05	\$22.52	\$22.04	\$21.79	\$22.56
d. Mailbox Price (\$/cwt)	\$22.18	\$21.70	\$22.34	\$22.00	\$21.61	\$22.02	\$21.62	\$20.29	\$22.10
f. Income Over Feed Cost (\$/cwt)	\$11.07	\$10.46	\$10.56	\$11.94	\$10.31	\$10.60	\$10.39	\$9.04	\$10.90
g. Fat Test %	3.69%	3.57%	3.61%	3.66%	3.42%	3.63%	3.55%	3.52%	3.55%
h. SNF Test %	8.87%	8.86%	8.70%	9.09%	8.83%	8.76%	8.81%	8.77%	9.02%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	17%	15%	16%	14%	13%	16%	12%
b. Yearly Cull Rate	43%	36%	33%	36%	27%	33%	45%	28%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.73	\$0.80	\$0.70	\$0.45	\$1.24	\$1.06	\$0.63	\$0.85	\$0.78
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$295.40	\$325.91	\$323.84	\$371.66	\$327.29	\$330.00	\$301.94	\$325.00	\$355.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.31	\$260.92	\$273.29	\$247.07	\$234.23	\$246.78	\$343.49	\$255.95	\$231.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.44	27.44	27.15	31.57	24.83	23.39	34.33	26.83	29.97
g. Milkers (\$/hr with benefits & taxes)	\$14.18	\$12.93	\$15.63	\$10.74	\$12.25	\$12.28	\$13.41	\$14.13	\$13.11
h. Total Labor (\$/hr)	\$15.06	\$13.40	\$15.70	\$11.33	\$12.45	\$12.84	\$13.93	\$13.77	\$13.92
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.31	\$6.95	\$7.20	\$6.79	\$6.47	\$6.01	\$9.15	\$7.12	\$7.26
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.43	\$10.95	\$9.20	\$10.31	\$10.50	\$10.54	\$10.27	\$10.50

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 1-1000**

Dairy ID Number	8	9	10
<b>Feed Costs</b>			
a. Dry Roughage	\$66.24	\$18.37	\$45.16
b. Wet Feed & Wet Roughage	\$36.64	\$65.03	\$56.09
c. Concentrates	\$56.89	\$82.86	\$103.92
d. Minerals & Supplements	\$3.70	\$1.37	\$6.18
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$163.47	\$167.63	\$211.35
Total Feed Costs (\$/cwt)	\$11.14	\$12.87	\$10.38
<b>Total Hired Labor</b>	\$14.80	\$18.44	\$34.12
Total Hired Labor Costs (\$/cwt)	\$1.01	\$1.42	\$1.68
<b>Total Herd Replacement</b>	\$8.54	\$30.34	\$30.33
Total Replacement Costs (\$/cwt)	\$0.58	\$2.33	\$1.49
<b>Total Operating Costs</b>	\$47.51	\$42.08	\$60.83
Total Operating Costs (\$/cwt)	\$3.24	\$3.23	\$2.99
<b>Total Milk Marketing Costs</b>	\$8.76	\$7.64	\$11.38
Total Milk Marketing Costs (\$/cwt)	\$0.60	\$0.59	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$243.09	\$266.12	\$348.01
Total Cost (\$/cwt)	\$16.57	\$20.43	\$17.10
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt)	14.67	13.02	20.35
b. Lbs Milk Sold/milk cow/day	57.79	49.10	78.17
c. Gross Milk Receipts (\$/cwt)	\$22.98	\$23.02	\$21.39
d. Mailbox Price (\$/cwt)	\$22.59	\$22.59	\$20.91
f. Income Over Feed Cost (\$/cwt)	\$11.45	\$9.72	\$10.52
g. Fat Test %	3.80%	3.86%	3.31%
h. SNF Test %	9.02%	8.81%	8.80%
<b>Related Data</b>			
a. Percent Dry Cows	17%	14%	15%
b. Yearly Cull Rate	24%	48%	28%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.78	\$1.39	\$0.41
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$325.00	\$300.00	\$310.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$225.52	\$288.89	\$264.09
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.42	21.14	31.32
g. Milkers (\$/hr with benefits & taxes)	\$15.31	\$13.15	\$11.62
h. Total Labor (\$/hr)	\$14.29	\$13.10	\$13.64
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.87	\$5.94	\$7.62
j. Milk Cow Feed Costs (\$/cwt.)	\$10.16	\$12.10	\$9.75

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 1001-1500**

Dairy ID Number	Averages		11	12	13	14	15	16
	SV Average	Herd Size 1001to 1500						
<b>Feed Costs</b>								
a. Dry Roughage	\$47.25	\$50.28	\$51.62	\$39.25	\$47.04	\$34.70	\$68.34	\$63.95
b. Wet Feed & Wet Roughage	\$44.03	\$44.23	\$37.96	\$58.69	\$36.98	\$70.88	\$22.18	\$44.98
c. Concentrates	\$106.80	\$99.10	\$83.03	\$92.39	\$101.98	\$118.88	\$128.26	\$101.41
d. Minerals & Supplements	\$7.81	\$13.82	\$23.77	\$23.73	\$0.24	\$17.16	\$0.58	\$9.57
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$205.89	\$207.43	\$196.38	\$214.06	\$186.24	\$241.62	\$219.37	\$219.91
Total Feed Costs (\$/cwt)	\$11.11	\$11.35	\$13.40	\$11.09	\$10.89	\$11.34	\$11.17	\$11.12
<b>Total Hired Labor</b>	\$28.06	\$31.54	\$31.99	\$21.49	\$22.25	\$34.56	\$39.32	\$29.15
Total Hired Labor Costs (\$/cwt)	\$1.51	\$1.73	\$2.18	\$1.11	\$1.30	\$1.62	\$2.00	\$1.47
<b>Total Herd Replacement</b>	\$29.40	\$27.57	\$22.05	\$27.40	\$45.11	\$29.89	\$26.43	\$29.54
Total Replacement Costs (\$/cwt)	\$1.59	\$1.51	\$1.50	\$1.42	\$2.64	\$1.40	\$1.35	\$1.49
<b>Total Operating Costs</b>	\$54.68	\$58.93	\$65.91	\$85.44	\$73.80	\$50.16	\$48.32	\$52.88
Total Operating Costs (\$/cwt)	\$2.95	\$3.22	\$4.50	\$4.43	\$4.32	\$2.35	\$2.46	\$2.67
<b>Total Milk Marketing Costs</b>	\$10.85	\$9.87	\$8.24	\$10.75	\$9.54	\$11.81	\$10.53	\$9.89
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.54	\$0.56	\$0.56	\$0.56	\$0.55	\$0.54	\$0.50
<b>Total Cost (\$/Cow/Month)</b>	\$328.88	\$335.33	\$324.57	\$359.14	\$336.94	\$368.04	\$343.95	\$341.37
Total Cost (\$/cwt)	\$17.75	\$18.35	\$22.14	\$18.61	\$19.70	\$17.27	\$17.52	\$17.25
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	18.53	18.28	14.66	19.30	17.10	21.31	19.63	19.78
b. Lbs Milk Sold/milk cow/day	70.10	68.62	55.32	71.10	60.51	79.02	75.92	72.81
c. Gross Milk Receipts (\$/cwt)	\$22.70	\$22.55	\$26.10	\$21.53	\$22.38	\$21.76	\$21.89	\$21.67
d. Mailbox Price (\$/cwt)	\$22.18	\$22.32	\$26.68	\$21.07	\$21.91	\$21.52	\$21.42	\$21.57
f. Income Over Feed Cost (\$/cwt)	\$11.07	\$10.97	\$13.29	\$9.97	\$11.02	\$10.18	\$10.24	\$10.46
g. Fat Test %	3.69%	3.69%	4.69%	3.32%	3.63%	3.45%	3.54%	3.42%
h. SNF Test %	8.87%	8.85%	9.32%	8.62%	8.89%	8.68%	8.76%	8.79%
<b>Related Data</b>								
a. Percent Dry Cows	14%	13%	14%	11%	8%	12%	16%	11%
b. Yearly Cull Rate	43%	50%	114%	43%	80%	43%	41%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.73	\$0.72	\$0.03	\$0.63	\$0.87	\$0.96	\$1.06	\$0.85
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$295.40	\$291.39	\$283.44	\$282.00	\$323.95	\$281.90	\$296.62	\$302.07
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.31	\$297.42	\$365.71	\$279.45	\$286.89	\$334.46	\$288.30	\$293.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.44	28.84	21.64	30.09	24.92	29.23	33.37	27.24
g. Milkers (\$/hr with benefits & taxes)	\$14.18	\$13.21	\$14.11	\$12.01	\$12.17	\$14.02	\$19.67	\$12.98
h. Total Labor (\$/hr)	\$15.06	\$14.61	\$14.74	\$12.77	\$13.68	\$14.79	\$20.15	\$13.70
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.31	\$7.32	\$7.06	\$7.38	\$6.39	\$8.41	\$7.86	\$7.56
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.66	\$12.76	\$10.38	\$10.55	\$10.64	\$10.35	\$10.38

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 1001-1500**

Dairy ID Number	17	18	19
<b>Feed Costs</b>			
a. Dry Roughage	\$48.09	\$51.28	\$47.69
b. Wet Feed & Wet Roughage	\$44.19	\$42.22	\$41.82
c. Concentrates	\$94.43	\$88.10	\$89.88
d. Minerals & Supplements	\$33.20	\$5.70	\$9.58
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$219.91	\$187.30	\$188.97
Total Feed Costs (\$/cwt)	\$10.83	\$11.37	\$11.62
<b>Total Hired Labor</b>	\$50.69	\$24.45	\$27.38
Total Hired Labor Costs (\$/cwt)	\$2.50	\$1.49	\$1.68
<b>Total Herd Replacement</b>	\$22.58	\$30.25	\$18.34
Total Replacement Costs (\$/cwt)	\$1.11	\$1.84	\$1.13
<b>Total Operating Costs</b>	\$58.75	\$44.18	\$57.92
Total Operating Costs (\$/cwt)	\$2.89	\$2.68	\$3.56
<b>Total Milk Marketing Costs</b>	\$11.03	\$9.07	\$8.31
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.55	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$362.95	\$295.26	\$300.93
Total Cost (\$/cwt)	\$17.88	\$17.93	\$18.50
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	16.47	16.26
b. Lbs Milk Sold/milk cow/day	81.09	62.78	60.20
c. Gross Milk Receipts (\$/cwt)	\$21.35	\$22.19	\$25.31
d. Mailbox Price (\$/cwt)	\$20.09	\$21.79	\$26.50
f. Income Over Feed Cost (\$/cwt)	\$9.26	\$10.41	\$14.88
g. Fat Test %	3.43%	3.59%	4.44%
h. SNF Test %	8.65%	8.78%	9.32%
<b>Related Data</b>			
a. Percent Dry Cows	18%	14%	12%
b. Yearly Cull Rate	35%	37%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.73	\$1.02	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$320.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$313.87	\$260.35	\$256.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.43	27.05	28.05
g. Milkers (\$/hr with benefits & taxes)	\$11.97	\$11.63	\$13.58
h. Total Labor (\$/hr)	\$14.10	\$12.06	\$16.47
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.08	\$6.70	\$6.68
j. Milk Cow Feed Costs (\$/cwt.)	\$9.96	\$10.66	\$11.09

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 1501-2400**

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 Production Cost Unit: (916) 900-5014  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		20	21	22	23	24	25	26
	SV Average	Herd Size 1501to 2400							
<b>Feed Costs</b>									
a. Dry Roughage	\$47.25	\$50.56	\$42.07	\$48.52	\$45.07	\$63.25	\$43.31	\$56.88	\$48.89
b. Wet Feed & Wet Roughage	\$44.03	\$46.43	\$34.07	\$31.50	\$55.98	\$34.83	\$47.58	\$56.69	\$56.45
c. Concentrates	\$106.80	\$109.54	\$86.69	\$101.82	\$100.25	\$110.08	\$133.49	\$107.98	\$132.42
d. Minerals & Supplements	\$7.81	\$3.39	\$0.32	\$9.41	\$0.70	\$5.97	\$1.15	\$0.20	\$1.60
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$205.89	\$209.92	\$163.15	\$191.25	\$201.99	\$214.12	\$225.52	\$221.75	\$239.35
Total Feed Costs (\$/cwt)	\$11.11	\$10.92	\$12.31	\$12.58	\$11.31	\$12.02	\$9.24	\$10.31	\$12.52
<b>Total Hired Labor</b>	\$28.06	\$28.16	\$26.32	\$23.25	\$20.90	\$26.02	\$28.70	\$32.06	\$36.77
Total Hired Labor Costs (\$/cwt)	\$1.51	\$1.47	\$1.99	\$1.53	\$1.17	\$1.46	\$1.18	\$1.49	\$1.92
<b>Total Herd Replacement</b>	\$29.40	\$32.56	\$35.67	\$28.52	\$23.95	\$28.46	\$34.86	\$30.13	\$34.94
Total Replacement Costs (\$/cwt)	\$1.59	\$1.69	\$2.69	\$1.88	\$1.34	\$1.60	\$1.43	\$1.40	\$1.83
<b>Total Operating Costs</b>	\$54.68	\$55.56	\$42.57	\$55.87	\$34.50	\$47.26	\$75.71	\$73.71	\$70.64
Total Operating Costs (\$/cwt)	\$2.95	\$2.89	\$3.21	\$3.67	\$1.93	\$2.65	\$3.10	\$3.43	\$3.70
<b>Total Milk Marketing Costs</b>	\$10.85	\$10.76	\$7.86	\$11.05	\$9.59	\$9.50	\$13.04	\$11.78	\$10.61
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.56	\$0.59	\$0.73	\$0.54	\$0.53	\$0.53	\$0.55	\$0.56
<b>Total Cost (\$/Cow/Month)</b>	\$328.88	\$336.96	\$275.57	\$309.94	\$290.93	\$325.36	\$377.83	\$369.43	\$392.31
Total Cost (\$/cwt)	\$17.75	\$17.53	\$20.79	\$20.38	\$16.29	\$18.26	\$15.48	\$17.17	\$20.52
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.53	19.22	13.25	15.21	17.86	17.82	24.41	21.51	19.12
b. Lbs Milk Sold/milk cow/day	70.10	72.20	50.29	56.04	64.51	68.77	89.79	83.08	72.91
c. Gross Milk Receipts (\$/cwt)	\$22.70	\$22.65	\$25.53	\$26.02	\$22.39	\$21.90	\$21.77	\$22.17	\$22.76
d. Mailbox Price (\$/cwt)	\$22.18	\$21.83	\$25.88	\$26.65	\$21.89	\$21.37	\$18.57	\$21.53	\$22.17
f. Income Over Feed Cost (\$/cwt)	\$11.07	\$10.91	\$13.57	\$14.08	\$10.59	\$9.35	\$9.33	\$11.23	\$9.65
g. Fat Test %	3.69%	3.68%	4.60%	4.71%	3.55%	3.58%	3.52%	3.54%	3.45%
h. SNF Test %	8.87%	8.82%	9.29%	9.42%	8.75%	8.68%	8.72%	8.78%	8.65%
<b>Related Data</b>									
a. Percent Dry Cows	14%	13%	14%	12%	10%	16%	11%	16%	15%
b. Yearly Cull Rate	43%	44%	60%	32%	38%	43%	41%	40%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.73	\$0.76	\$0.09	\$0.02	\$0.81	\$1.29	\$0.58	\$0.84	\$0.93
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$295.40	\$308.04	\$322.94	\$330.00	\$320.00	\$337.00	\$297.68	\$312.29	\$258.63
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.31	\$294.82	\$289.27	\$298.20	\$259.67	\$305.14	\$281.14	\$294.37	\$389.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.44	28.93	22.26	26.97	27.69	28.43	34.22	27.04	25.57
g. Milkers (\$/hr with benefits & taxes)	\$14.18	\$14.30	\$12.44	\$14.73	\$15.46	\$12.76	\$11.90	\$14.42	\$19.76
h. Total Labor (\$/hr)	\$15.06	\$14.69	\$13.23	\$15.39	\$14.21	\$13.60	\$13.04	\$15.13	\$19.96
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.31	\$7.38	\$5.79	\$6.70	\$6.91	\$7.62	\$7.87	\$7.88	\$8.43
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.22	\$11.52	\$11.96	\$10.71	\$11.08	\$8.76	\$9.49	\$11.56

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 1501-2400**

<b>Dairy ID Number</b>	27
<b>Feed Costs</b>	
a. Dry Roughage	\$52.82
b. Wet Feed & Wet Roughage	\$47.89
c. Concentrates	\$95.53
d. Minerals & Supplements	\$7.41
e. Pasture	\$0.00
<b>Total Feed Costs</b>	\$203.64
Total Feed Costs (\$/cwt)	\$9.36
<b>Total Hired Labor</b>	\$27.87
Total Hired Labor Costs (\$/cwt)	\$1.28
<b>Total Herd Replacement</b>	\$41.62
Total Replacement Costs (\$/cwt)	\$1.91
<b>Total Operating Costs</b>	\$37.47
Total Operating Costs (\$/cwt)	\$1.72
<b>Total Milk Marketing Costs</b>	\$11.58
Total Milk Marketing Costs (\$/cwt)	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$322.18
Total Cost (\$/cwt)	\$14.81
<b>Milk Production Data</b>	
a. Milk Sold/Total Cow/Month/ (cwt)	21.75
b. Lbs Milk Sold/milk cow/day	81.18
c. Gross Milk Receipts (\$/cwt)	\$21.66
d. Mailbox Price (\$/cwt)	\$21.14
f. Income Over Feed Cost (\$/cwt)	\$11.77
g. Fat Test %	3.39%
h. SNF Test %	8.74%
<b>Related Data</b>	
a. Percent Dry Cows	13%
b. Yearly Cull Rate	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.96
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$299.38
e. Grain, Mnrls & Splmnts (\$/ton)	\$242.73
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.33
g. Milkers (\$/hr with benefits & taxes)	\$12.54
h. Total Labor (\$/hr)	\$12.96
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.21
j. Milk Cow Feed Costs (\$/cwt.)	\$8.89

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 2401 Plus**

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$47.25	\$44.42	\$31.08	\$44.27	\$58.59	\$36.14	\$48.91	\$51.01	\$51.10
b. Wet Feed & Wet Roughage	\$44.03	\$42.62	\$45.80	\$50.85	\$43.26	\$26.55	\$54.73	\$39.01	\$37.93
c. Concentrates	\$106.80	\$109.86	\$108.29	\$109.81	\$102.59	\$128.74	\$74.99	\$124.48	\$137.34
d. Minerals & Supplements	\$7.81	\$8.75	\$8.31	\$18.22	\$10.75	\$4.75	\$5.78	\$20.97	\$0.41
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$205.89	\$205.65	\$193.47	\$223.15	\$215.20	\$196.17	\$184.40	\$235.47	\$226.78
Total Feed Costs (\$/cwt)	\$11.11	\$11.11	\$9.81	\$10.77	\$10.48	\$9.75	\$11.41	\$10.19	\$11.45
<b>Total Hired Labor</b>	\$28.06	\$27.55	\$28.58	\$22.23	\$26.45	\$27.84	\$22.08	\$30.77	\$23.70
Total Hired Labor Costs (\$/cwt)	\$1.51	\$1.49	\$1.45	\$1.07	\$1.29	\$1.38	\$1.37	\$1.33	\$1.20
<b>Total Herd Replacement</b>	\$29.40	\$29.37	\$29.61	\$30.11	\$29.04	\$21.57	\$35.84	\$32.52	\$27.22
Total Replacement Costs (\$/cwt)	\$1.59	\$1.59	\$1.50	\$1.45	\$1.41	\$1.07	\$2.22	\$1.41	\$1.37
<b>Total Operating Costs</b>	\$54.68	\$53.82	\$58.01	\$52.89	\$69.87	\$61.90	\$47.00	\$77.86	\$62.66
Total Operating Costs (\$/cwt)	\$2.95	\$2.91	\$2.94	\$2.55	\$3.40	\$3.08	\$2.91	\$3.37	\$3.16
<b>Total Milk Marketing Costs</b>	\$10.85	\$11.27	\$10.52	\$11.03	\$11.33	\$10.70	\$8.67	\$12.67	\$10.82
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.61	\$0.53	\$0.53	\$0.55	\$0.53	\$0.54	\$0.55	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$328.88	\$327.67	\$320.19	\$339.42	\$351.89	\$318.19	\$298.00	\$389.29	\$351.17
Total Cost (\$/cwt)	\$17.75	\$17.70	\$16.24	\$16.38	\$17.14	\$15.82	\$18.44	\$16.85	\$17.73
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	18.53	18.51	19.72	20.72	20.53	20.11	16.16	23.10	19.81
b. Lbs Milk Sold/milk cow/day	70.10	70.24	73.22	78.73	76.42	74.57	62.96	85.20	72.92
c. Gross Milk Receipts (\$/cwt)	\$22.70	\$22.81	\$21.85	\$22.65	\$22.77	\$21.85	\$23.41	\$22.31	\$23.31
d. Mailbox Price (\$/cwt)	\$22.18	\$22.35	\$21.34	\$22.25	\$22.32	\$21.44	\$22.96	\$21.88	\$22.42
f. Income Over Feed Cost (\$/cwt)	\$11.07	\$11.23	\$11.53	\$11.48	\$11.84	\$11.68	\$11.55	\$11.68	\$10.97
g. Fat Test %	3.69%	3.71%	3.40%	3.74%	3.55%	3.51%	3.65%	3.48%	3.93%
h. SNF Test %	8.87%	8.90%	8.74%	8.93%	8.84%	8.71%	8.90%	8.73%	8.96%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	12%	14%	12%	12%	16%	12%	11%
b. Yearly Cull Rate	43%	42%	38%	36%	39%	30%	42%	41%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.73	\$0.71	\$0.68	\$0.93	\$0.85	\$0.54	\$0.99	\$0.61	\$0.64
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$295.40	\$286.22	\$307.31	\$298.36	\$258.00	\$340.00	\$300.00	\$258.00	\$323.08
e. Grain, Mnrls & Splmnts (\$/ton)	\$284.31	\$286.97	\$265.73	\$282.04	\$279.92	\$261.74	\$272.59	\$306.67	\$313.03
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.44	31.83	31.86	33.46	29.52	37.15	22.89	34.56	31.69
g. Milkers (\$/hr with benefits & taxes)	\$14.18	\$14.72	\$20.37	\$13.87	\$19.97	\$23.27	\$13.08	\$19.10	\$11.34
h. Total Labor (\$/hr)	\$15.06	\$15.62	\$20.88	\$14.75	\$20.75	\$23.39	\$14.18	\$18.96	\$12.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.31	\$7.33	\$6.78	\$7.96	\$7.56	\$6.89	\$6.65	\$8.32	\$7.92
j. Milk Cow Feed Costs (\$/cwt.)	\$10.42	\$10.44	\$9.27	\$10.10	\$9.89	\$9.24	\$10.56	\$9.76	\$10.85

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2014**  
**South Valley Herd Size 2401 Plus**

Dairy ID Number	35	36	37	38	39
<b>Feed Costs</b>					
a. Dry Roughage	\$6.86	\$35.13	\$31.44	\$56.38	\$56.91
b. Wet Feed & Wet Roughage	\$49.24	\$52.53	\$61.13	\$13.84	\$41.74
c. Concentrates	\$91.54	\$103.61	\$119.46	\$108.57	\$109.33
d. Minerals & Supplements	\$16.97	\$16.33	\$11.30	\$8.51	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$164.62	\$207.60	\$223.33	\$187.31	\$207.97
Total Feed Costs (\$/cwt)	\$13.17	\$13.78	\$10.47	\$11.76	\$11.12
<b>Total Hired Labor</b>	\$27.92	\$27.36	\$55.42	\$18.47	\$23.85
Total Hired Labor Costs (\$/cwt)	\$2.23	\$1.82	\$2.60	\$1.16	\$1.28
<b>Total Herd Replacement</b>	\$28.26	\$39.68	\$31.83	\$30.93	\$23.98
Total Replacement Costs (\$/cwt)	\$2.26	\$2.63	\$1.49	\$1.94	\$1.28
<b>Total Operating Costs</b>	\$49.27	\$57.73	\$62.26	\$35.43	\$42.21
Total Operating Costs (\$/cwt)	\$3.94	\$3.83	\$2.92	\$2.22	\$2.26
<b>Total Milk Marketing Costs</b>	\$14.70	\$15.75	\$11.44	\$8.68	\$10.33
Total Milk Marketing Costs (\$/cwt)	\$1.18	\$1.05	\$0.54	\$0.55	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$284.77	\$348.12	\$384.28	\$280.82	\$308.35
Total Cost (\$/cwt)	\$22.78	\$23.10	\$18.01	\$17.63	\$16.49
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt)	12.50	15.07	21.33	15.93	18.70
b. Lbs Milk Sold/milk cow/day	48.10	56.26	81.30	61.04	72.79
c. Gross Milk Receipts (\$/cwt)	\$26.18	\$25.39	\$21.53	\$22.30	\$22.51
d. Mailbox Price (\$/cwt)	\$26.96	\$25.50	\$19.53	\$21.91	\$22.33
f. Income Over Feed Cost (\$/cwt)	\$13.80	\$11.73	\$9.06	\$10.15	\$11.20
g. Fat Test %	4.79%	4.60%	3.44%	3.62%	3.55%
h. SNF Test %	9.38%	9.19%	8.76%	8.92%	8.93%
<b>Related Data</b>					
a. Percent Dry Cows	15%	13%	14%	15%	16%
b. Yearly Cull Rate	60%	47%	57%	40%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.07	\$0.50	\$1.07	\$0.98
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$310.94	\$256.57	\$285.00	\$285.03
e. Grain, Mnrls & Splmnts (\$/ton)	\$273.76	\$361.98	\$287.77	\$283.71	\$256.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.11	24.21	33.92	30.24	32.91
g. Milkers (\$/hr with benefits & taxes)	\$13.64	\$12.58	\$12.67	\$15.85	\$12.48
h. Total Labor (\$/hr)	\$16.02	\$13.57	\$12.97	\$17.19	\$15.49
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.01	\$7.28	\$7.92	\$6.59	\$7.62
j. Milk Cow Feed Costs (\$/cwt.)	\$12.49	\$12.94	\$9.74	\$10.79	\$10.46