

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 1-1000**

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.12	\$57.19	\$55.03	\$52.28	\$73.85	\$44.76	\$63.63	\$89.58	\$66.54
b. Wet Feed & Wet Roughage	\$46.23	\$45.38	\$54.38	\$40.34	\$21.90	\$49.06	\$42.16	\$35.40	\$29.58
c. Concentrates	\$120.26	\$108.82	\$115.64	\$130.69	\$109.57	\$169.19	\$90.37	\$102.63	\$80.28
d. Minerals & Supplements	\$8.10	\$3.13	\$1.15	\$5.09	\$0.10	\$2.13	\$6.88	\$2.27	\$4.69
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$223.71</b>	<b>\$214.52</b>	<b>\$226.19</b>	<b>\$228.39</b>	<b>\$205.43</b>	<b>\$265.13</b>	<b>\$203.04</b>	<b>\$229.89</b>	<b>\$181.09</b>
Total Feed Costs (\$/cwt)	\$11.07	\$11.54	\$12.17	\$11.05	\$11.08	\$11.35	\$11.64	\$11.78	\$12.45
<b>Total Hired Labor</b>	<b>\$27.17</b>	<b>\$25.20</b>	<b>\$15.88</b>	<b>\$35.94</b>	<b>\$38.13</b>	<b>\$29.06</b>	<b>\$25.71</b>	<b>\$24.39</b>	<b>\$14.68</b>
Total Hired Labor Costs (\$/cwt)	\$1.34	\$1.36	\$0.85	\$1.74	\$2.06	\$1.24	\$1.47	\$1.25	\$1.01
<b>Total Herd Replacement</b>	<b>\$24.26</b>	<b>\$20.72</b>	<b>\$19.31</b>	<b>\$11.58</b>	<b>\$22.16</b>	<b>\$23.18</b>	<b>\$22.77</b>	<b>\$12.10</b>	<b>\$5.49</b>
Total Replacement Costs (\$/cwt)	\$1.20	\$1.11	\$1.04	\$0.56	\$1.20	\$0.99	\$1.31	\$0.62	\$0.38
<b>Total Operating Costs</b>	<b>\$50.87</b>	<b>\$49.95</b>	<b>\$48.04</b>	<b>\$63.14</b>	<b>\$32.87</b>	<b>\$52.52</b>	<b>\$46.91</b>	<b>\$52.95</b>	<b>\$42.34</b>
Total Operating Costs (\$/cwt)	\$2.52	\$2.69	\$2.58	\$3.05	\$1.77	\$2.25	\$2.69	\$2.71	\$2.91
<b>Total Milk Marketing Costs</b>	<b>\$11.86</b>	<b>\$10.45</b>	<b>\$10.71</b>	<b>\$11.42</b>	<b>\$10.27</b>	<b>\$12.67</b>	<b>\$9.48</b>	<b>\$10.90</b>	<b>\$8.96</b>
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.56	\$0.58	\$0.55	\$0.55	\$0.54	\$0.54	\$0.56	\$0.62
<b>Total Cost (\$/Cow/Month)</b>	<b>\$337.88</b>	<b>\$320.83</b>	<b>\$320.13</b>	<b>\$350.47</b>	<b>\$308.85</b>	<b>\$382.57</b>	<b>\$307.92</b>	<b>\$330.24</b>	<b>\$252.56</b>
Total Cost (\$/cwt)	\$16.72	\$17.26	\$17.22	\$16.95	\$16.66	\$16.38	\$17.66	\$16.92	\$17.36
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.21	18.59	18.59	20.67	18.54	23.36	17.44	19.52	14.55
b. Lbs Milk Sold/milk cow/day	75.63	70.12	71.39	77.71	64.83	89.15	64.83	72.44	58.66
c. Gross Milk Receipts (\$/cwt)	\$22.50	\$22.13	\$21.99	\$22.76	\$22.21	\$22.15	\$22.46	\$21.55	\$22.79
d. Mailbox Price (\$/cwt)	\$21.87	\$21.55	\$21.69	\$22.16	\$21.73	\$21.67	\$21.94	\$19.88	\$22.63
f. Income Over Feed Cost (\$/cwt)	\$10.80	\$10.01	\$9.52	\$11.12	\$10.66	\$10.32	\$10.29	\$8.10	\$10.18
g. Fat Test %	3.67%	3.57%	3.33%	3.78%	3.46%	3.62%	3.63%	3.44%	3.82%
h. SNF Test %	8.92%	8.89%	8.83%	9.12%	8.97%	8.87%	8.90%	8.82%	9.07%
<b>Related Data</b>									
a. Percent Dry Cows	12%	13%	14%	12%	6%	14%	11%	11%	18%
b. Yearly Cull Rate	44%	36%	36%	33%	30%	42%	32%	23%	27%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.34	\$0.34	\$0.36	\$0.34	\$0.38	\$0.45	\$0.39	\$0.34	\$0.24
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.51	\$303.72	\$304.64	\$342.98	\$300.48	\$258.00	\$299.50	\$316.52	\$307.86
e. Grain, Mnrls & Splmnts (\$/ton)	\$320.24	\$310.54	\$326.14	\$315.16	\$287.71	\$364.49	\$318.94	\$328.83	\$289.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.49	27.24	27.50	31.98	26.62	34.92	22.32	23.44	22.81
g. Milkers (\$/hr with benefits & taxes)	\$13.90	\$12.83	\$15.63	\$12.49	\$12.48	\$12.23	\$12.25	\$14.71	\$15.47
h. Total Labor (\$/hr)	\$14.93	\$13.43	\$15.70	\$12.42	\$12.74	\$12.70	\$12.80	\$14.43	\$14.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.96	\$7.64	\$8.19	\$8.13	\$7.06	\$9.49	\$7.09	\$8.10	\$6.71
j. Milk Cow Feed Costs (\$/cwt.)	\$10.52	\$10.90	\$11.48	\$10.46	\$10.89	\$10.64	\$10.93	\$11.18	\$11.44

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 1-1000**

Dairy ID Number	8	9	10
<b>Feed Costs</b>			
a. Dry Roughage	\$61.18	\$55.97	\$19.73
b. Wet Feed & Wet Roughage	\$57.07	\$50.81	\$60.51
c. Concentrates	\$101.21	\$123.63	\$90.78
d. Minerals & Supplements	\$1.21	\$5.20	\$1.30
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$220.68</b>	<b>\$235.61</b>	<b>\$172.32</b>
Total Feed Costs (\$/cwt)	\$12.49	\$9.76	\$12.52
<b>Total Hired Labor</b>	<b>\$28.54</b>	<b>\$30.59</b>	<b>\$17.80</b>
Total Hired Labor Costs (\$/cwt)	\$1.62	\$1.27	\$1.29
<b>Total Herd Replacement</b>	<b>\$28.72</b>	<b>\$26.48</b>	<b>\$28.58</b>
Total Replacement Costs (\$/cwt)	\$1.63	\$1.10	\$2.08
<b>Total Operating Costs</b>	<b>\$48.04</b>	<b>\$72.75</b>	<b>\$38.47</b>
Total Operating Costs (\$/cwt)	\$2.72	\$3.01	\$2.79
<b>Total Milk Marketing Costs</b>	<b>\$9.58</b>	<b>\$13.43</b>	<b>\$8.18</b>
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.56	\$0.59
<b>Total Cost (\$/Cow/Month)</b>	<b>\$335.56</b>	<b>\$378.86</b>	<b>\$265.35</b>
Total Cost (\$/cwt)	\$18.99	\$15.70	\$19.27
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt)	17.67	24.13	13.77
b. Lbs Milk Sold/milk cow/day	68.78	86.57	52.20
c. Gross Milk Receipts (\$/cwt)	\$22.77	\$21.16	\$22.36
d. Mailbox Price (\$/cwt)	\$22.29	\$20.73	\$21.94
f. Income Over Feed Cost (\$/cwt)	\$9.80	\$10.97	\$9.42
g. Fat Test %	3.73%	3.22%	3.78%
h. SNF Test %	8.96%	8.78%	8.75%
<b>Related Data</b>			
a. Percent Dry Cows	15%	8%	13%
b. Yearly Cull Rate	51%	33%	46%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.42	\$0.14	\$0.47
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$325.46	\$296.55	\$289.98
e. Grain, Mnrls & Splmnts (\$/ton)	\$272.67	\$281.31	\$322.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.95	32.56	20.84
g. Milkers (\$/hr with benefits & taxes)	\$12.39	\$11.17	\$13.15
h. Total Labor (\$/hr)	\$14.11	\$13.60	\$13.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.00	\$8.18	\$6.17
j. Milk Cow Feed Costs (\$/cwt.)	\$11.62	\$9.45	\$11.82

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 1001-1500**

Dairy ID Number	Averages		11	12	13	14	15	16	17
	SV Average	Herd Size 1001to 1500							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.12	\$50.86	\$46.67	\$37.74	\$40.94	\$69.73	\$48.87	\$71.07	\$51.47
b. Wet Feed & Wet Roughage	\$46.23	\$44.28	\$53.12	\$41.79	\$60.07	\$31.70	\$47.76	\$37.15	\$49.31
c. Concentrates	\$120.26	\$113.87	\$124.29	\$119.65	\$130.00	\$125.70	\$116.96	\$120.94	\$103.00
d. Minerals & Supplements	\$8.10	\$11.02	\$21.97	\$10.12	\$19.22	\$0.66	\$0.25	\$10.09	\$33.58
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$223.71</b>	<b>\$220.03</b>	<b>\$246.05</b>	<b>\$209.30</b>	<b>\$250.23</b>	<b>\$227.79</b>	<b>\$213.83</b>	<b>\$239.24</b>	<b>\$237.36</b>
Total Feed Costs (\$/cwt)	\$11.07	\$11.60	\$11.08	\$13.19	\$10.96	\$11.91	\$11.62	\$11.46	\$10.62
<b>Total Hired Labor</b>	<b>\$27.17</b>	<b>\$29.12</b>	<b>\$21.47</b>	<b>\$30.33</b>	<b>\$34.84</b>	<b>\$37.30</b>	<b>\$20.11</b>	<b>\$27.78</b>	<b>\$47.73</b>
Total Hired Labor Costs (\$/cwt)	\$1.34	\$1.53	\$0.97	\$1.91	\$1.53	\$1.95	\$1.09	\$1.33	\$2.14
<b>Total Herd Replacement</b>	<b>\$24.26</b>	<b>\$24.40</b>	<b>\$17.70</b>	<b>\$16.14</b>	<b>\$25.16</b>	<b>\$23.00</b>	<b>\$38.08</b>	<b>\$24.42</b>	<b>\$17.98</b>
Total Replacement Costs (\$/cwt)	\$1.20	\$1.29	\$0.80	\$1.02	\$1.10	\$1.20	\$2.07	\$1.17	\$0.80
<b>Total Operating Costs</b>	<b>\$50.87</b>	<b>\$54.27</b>	<b>\$82.52</b>	<b>\$53.90</b>	<b>\$49.83</b>	<b>\$44.23</b>	<b>\$62.84</b>	<b>\$51.93</b>	<b>\$63.29</b>
Total Operating Costs (\$/cwt)	\$2.52	\$2.86	\$3.72	\$3.40	\$2.18	\$2.31	\$3.42	\$2.49	\$2.83
<b>Total Milk Marketing Costs</b>	<b>\$11.86</b>	<b>\$10.38</b>	<b>\$12.32</b>	<b>\$8.92</b>	<b>\$12.64</b>	<b>\$10.30</b>	<b>\$10.41</b>	<b>\$10.72</b>	<b>\$12.10</b>
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.55	\$0.55	\$0.56	\$0.55	\$0.54	\$0.57	\$0.51	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	<b>\$337.88</b>	<b>\$338.21</b>	<b>\$380.06</b>	<b>\$318.58</b>	<b>\$372.69</b>	<b>\$342.63</b>	<b>\$345.27</b>	<b>\$354.10</b>	<b>\$378.46</b>
Total Cost (\$/cwt)	\$16.72	\$17.83	\$17.12	\$20.08	\$16.33	\$17.92	\$18.77	\$16.96	\$16.93
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.21	18.97	22.20	15.86	22.83	19.12	18.39	20.87	22.35
b. Lbs Milk Sold/milk cow/day	75.63	71.81	82.44	58.64	85.68	76.73	66.56	77.42	87.87
c. Gross Milk Receipts (\$/cwt)	\$22.50	\$22.63	\$21.47	\$25.25	\$21.59	\$21.97	\$22.07	\$21.91	\$21.41
d. Mailbox Price (\$/cwt)	\$21.87	\$22.48	\$20.99	\$25.82	\$21.36	\$21.59	\$21.58	\$21.78	\$20.31
f. Income Over Feed Cost (\$/cwt)	\$10.80	\$10.89	\$9.91	\$12.63	\$10.40	\$9.68	\$9.95	\$10.32	\$9.69
g. Fat Test %	3.67%	3.77%	3.31%	4.60%	3.40%	3.60%	3.58%	3.54%	3.44%
h. SNF Test %	8.92%	8.93%	8.64%	9.34%	8.72%	8.84%	8.89%	8.82%	8.74%
<b>Related Data</b>									
a. Percent Dry Cows	12%	13%	11%	11%	12%	18%	9%	11%	16%
b. Yearly Cull Rate	44%	54%	40%	132%	45%	38%	67%	39%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.34	\$0.30	\$0.24	\$0.03	\$0.38	\$0.62	\$0.24	\$0.47	\$0.36
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.51	\$293.41	\$282.27	\$280.00	\$262.58	\$316.96	\$327.05	\$291.81	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$320.24	\$330.02	\$338.81	\$376.59	\$350.34	\$321.00	\$315.73	\$342.63	\$321.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.49	28.81	31.61	25.19	31.19	30.60	26.51	27.98	32.48
g. Milkers (\$/hr with benefits & taxes)	\$13.90	\$12.67	\$12.14	\$11.94	\$13.36	\$19.69	\$11.97	\$12.87	\$11.98
h. Total Labor (\$/hr)	\$14.93	\$14.10	\$12.91	\$13.39	\$14.47	\$19.66	\$13.59	\$13.41	\$14.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.96	\$7.87	\$8.65	\$7.40	\$8.87	\$8.39	\$7.49	\$8.40	\$8.73
j. Milk Cow Feed Costs (\$/cwt.)	\$10.52	\$10.96	\$10.49	\$12.61	\$10.36	\$10.94	\$11.26	\$10.85	\$9.93

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 1001-1500**

Dairy ID Number	18	19	20
<b>Feed Costs</b>			
a. Dry Roughage	\$47.01	\$49.50	\$45.95
b. Wet Feed & Wet Roughage	\$39.71	\$40.85	\$43.71
c. Concentrates	\$105.11	\$103.14	\$102.41
d. Minerals & Supplements	\$9.87	\$5.28	\$0.26
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$201.70</b>	<b>\$198.76</b>	<b>\$192.34</b>
Total Feed Costs (\$/cwt)	\$12.15	\$11.75	\$12.04
<b>Total Hired Labor</b>	<b>\$27.83</b>	<b>\$18.99</b>	<b>\$24.77</b>
Total Hired Labor Costs (\$/cwt)	\$1.68	\$1.12	\$1.55
<b>Total Herd Replacement</b>	<b>\$18.87</b>	<b>\$26.05</b>	<b>\$34.67</b>
Total Replacement Costs (\$/cwt)	\$1.14	\$1.54	\$2.17
<b>Total Operating Costs</b>	<b>\$50.01</b>	<b>\$44.30</b>	<b>\$45.64</b>
Total Operating Costs (\$/cwt)	\$3.01	\$2.62	\$2.86
<b>Total Milk Marketing Costs</b>	<b>\$8.48</b>	<b>\$9.35</b>	<b>\$9.33</b>
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.55	\$0.58
<b>Total Cost (\$/Cow/Month)</b>	<b>\$306.89</b>	<b>\$297.46</b>	<b>\$306.75</b>
Total Cost (\$/cwt)	\$18.49	\$17.59	\$19.21
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt)	16.59	16.91	15.97
b. Lbs Milk Sold/milk cow/day	63.41	65.78	59.02
c. Gross Milk Receipts (\$/cwt)	\$24.74	\$22.20	\$24.88
d. Mailbox Price (\$/cwt)	\$25.99	\$21.82	\$25.20
f. Income Over Feed Cost (\$/cwt)	\$13.84	\$10.07	\$13.16
g. Fat Test %	4.43%	3.62%	4.59%
h. SNF Test %	9.34%	8.87%	9.31%
<b>Related Data</b>			
a. Percent Dry Cows	14%	15%	11%
b. Yearly Cull Rate	41%	40%	76%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.09	\$0.44	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$280.00	\$311.41	\$326.70
e. Grain, Mnrls & Splmnts (\$/ton)	\$300.18	\$317.11	\$316.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.42	26.15	23.58
g. Milkers (\$/hr with benefits & taxes)	\$12.70	\$11.56	\$11.13
h. Total Labor (\$/hr)	\$16.16	\$12.13	\$11.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.32	\$7.21	\$6.81
j. Milk Cow Feed Costs (\$/cwt.)	\$11.54	\$10.97	\$11.53

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 1501-2400**

Dairy ID Number	Averages		21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.12	\$51.14	\$44.89	\$38.58	\$56.37	\$43.80	\$62.25	\$51.85	\$56.06
b. Wet Feed & Wet Roughage	\$46.23	\$48.22	\$25.99	\$58.29	\$37.15	\$48.13	\$61.92	\$53.30	\$48.30
c. Concentrates	\$120.26	\$129.96	\$120.73	\$122.85	\$134.41	\$148.54	\$128.25	\$144.60	\$109.25
d. Minerals & Supplements	\$8.10	\$4.78	\$9.33	\$0.69	\$6.59	\$3.92	\$0.13	\$0.38	\$12.57
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$223.71	\$234.09	\$200.93	\$220.41	\$234.53	\$244.39	\$252.55	\$250.13	\$226.17
Total Feed Costs (\$/cwt)	\$11.07	\$10.89	\$12.56	\$11.45	\$11.04	\$9.49	\$10.67	\$12.01	\$10.13
<b>Total Hired Labor</b>	\$27.17	\$28.21	\$23.18	\$21.10	\$25.44	\$28.03	\$31.95	\$35.73	\$28.87
Total Hired Labor Costs (\$/cwt)	\$1.34	\$1.31	\$1.45	\$1.10	\$1.20	\$1.09	\$1.35	\$1.72	\$1.29
<b>Total Herd Replacement</b>	\$24.26	\$24.65	\$22.60	\$16.58	\$14.91	\$28.26	\$25.12	\$28.79	\$32.86
Total Replacement Costs (\$/cwt)	\$1.20	\$1.15	\$1.41	\$0.86	\$0.70	\$1.10	\$1.06	\$1.38	\$1.47
<b>Total Operating Costs</b>	\$50.87	\$53.22	\$52.64	\$28.62	\$47.18	\$72.96	\$63.91	\$70.43	\$32.72
Total Operating Costs (\$/cwt)	\$2.52	\$2.48	\$3.29	\$1.49	\$2.22	\$2.83	\$2.70	\$3.38	\$1.46
<b>Total Milk Marketing Costs</b>	\$11.86	\$11.96	\$11.79	\$10.37	\$10.90	\$13.83	\$13.02	\$11.54	\$11.95
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.56	\$0.74	\$0.54	\$0.51	\$0.54	\$0.55	\$0.55	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$337.88	\$352.13	\$311.15	\$297.09	\$332.95	\$387.47	\$386.54	\$396.63	\$332.57
Total Cost (\$/cwt)	\$16.72	\$16.38	\$19.46	\$15.43	\$15.67	\$15.04	\$16.33	\$19.04	\$14.89
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.21	21.50	15.99	19.26	21.24	25.76	23.67	20.83	22.33
b. Lbs Milk Sold/milk cow/day	75.63	79.90	59.05	70.38	77.29	95.99	86.86	79.69	84.46
c. Gross Milk Receipts (\$/cwt)	\$22.50	\$22.15	\$25.27	\$22.10	\$21.75	\$21.11	\$21.78	\$22.57	\$21.91
d. Mailbox Price (\$/cwt)	\$21.87	\$21.08	\$26.00	\$21.61	\$21.24	\$17.84	\$20.18	\$22.00	\$21.39
f. Income Over Feed Cost (\$/cwt)	\$10.80	\$10.20	\$13.43	\$10.16	\$10.20	\$8.36	\$9.51	\$9.99	\$11.26
g. Fat Test %	3.67%	3.55%	4.69%	3.45%	3.49%	3.27%	3.48%	3.45%	3.48%
h. SNF Test %	8.92%	8.83%	9.44%	8.85%	8.82%	8.76%	8.74%	8.69%	8.81%
<b>Related Data</b>									
a. Percent Dry Cows	12%	11%	11%	10%	9%	12%	10%	14%	13%
b. Yearly Cull Rate	44%	42%	29%	38%	44%	38%	43%	48%	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.34	\$0.36	\$0.03	\$0.31	\$0.43	\$0.23	\$0.39	\$0.44	\$0.57
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.51	\$291.79	\$290.00	\$286.25	\$276.34	\$297.94	\$324.48	\$258.36	\$313.15
e. Grain, Mnrls & Splmnts (\$/ton)	\$320.24	\$334.75	\$336.68	\$315.74	\$330.48	\$319.74	\$340.89	\$414.77	\$285.73
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.49	30.07	28.12	28.24	30.52	34.88	27.04	26.16	31.92
g. Milkers (\$/hr with benefits & taxes)	\$13.90	\$14.51	\$13.96	\$16.58	\$12.71	\$11.91	\$13.71	\$20.29	\$12.53
h. Total Labor (\$/hr)	\$14.93	\$14.72	\$14.58	\$15.05	\$12.95	\$12.81	\$15.01	\$20.38	\$12.95
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.96	\$8.30	\$7.12	\$7.71	\$8.19	\$8.70	\$8.87	\$8.98	\$8.15
j. Milk Cow Feed Costs (\$/cwt.)	\$10.52	\$10.38	\$12.06	\$10.95	\$10.60	\$9.07	\$10.21	\$11.27	\$9.65

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 2401 Plus**

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$49.12	\$46.69	\$31.05	\$54.46	\$63.88	\$47.47	\$51.79	\$58.11	\$51.64
b. Wet Feed & Wet Roughage	\$46.23	\$46.25	\$46.62	\$66.21	\$42.42	\$42.68	\$49.25	\$39.93	\$41.10
c. Concentrates	\$120.26	\$120.67	\$140.79	\$88.77	\$108.91	\$122.14	\$86.75	\$123.58	\$156.59
d. Minerals & Supplements	\$8.10	\$9.19	\$4.81	\$18.13	\$10.58	\$19.01	\$5.12	\$20.36	\$0.41
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	<b>\$223.71</b>	<b>\$222.80</b>	<b>\$223.28</b>	<b>\$227.56</b>	<b>\$225.79</b>	<b>\$231.30</b>	<b>\$192.91</b>	<b>\$241.98</b>	<b>\$249.74</b>
Total Feed Costs (\$/cwt)	\$11.07	\$10.93	\$10.70	\$10.38	\$9.77	\$10.03	\$10.27	\$10.07	\$12.09
<b>Total Hired Labor</b>	<b>\$27.17</b>	<b>\$26.62</b>	<b>\$29.09</b>	<b>\$26.78</b>	<b>\$28.18</b>	<b>\$20.57</b>	<b>\$22.62</b>	<b>\$30.66</b>	<b>\$22.76</b>
Total Hired Labor Costs (\$/cwt)	\$1.34	\$1.31	\$1.39	\$1.22	\$1.22	\$0.89	\$1.20	\$1.28	\$1.10
<b>Total Herd Replacement</b>	<b>\$24.26</b>	<b>\$24.66</b>	<b>\$25.08</b>	<b>\$22.71</b>	<b>\$22.84</b>	<b>\$22.91</b>	<b>\$30.24</b>	<b>\$27.54</b>	<b>\$21.28</b>
Total Replacement Costs (\$/cwt)	\$1.20	\$1.21	\$1.20	\$1.04	\$0.99	\$0.99	\$1.61	\$1.15	\$1.03
<b>Total Operating Costs</b>	<b>\$50.87</b>	<b>\$49.33</b>	<b>\$55.03</b>	<b>\$51.75</b>	<b>\$71.44</b>	<b>\$51.21</b>	<b>\$39.18</b>	<b>\$72.78</b>	<b>\$54.76</b>
Total Operating Costs (\$/cwt)	\$2.52	\$2.42	\$2.64	\$2.36	\$3.09	\$2.22	\$2.09	\$3.03	\$2.65
<b>Total Milk Marketing Costs</b>	<b>\$11.86</b>	<b>\$12.45</b>	<b>\$11.18</b>	<b>\$11.70</b>	<b>\$12.74</b>	<b>\$12.44</b>	<b>\$10.11</b>	<b>\$13.23</b>	<b>\$11.35</b>
Total Milk Marketing Costs (\$/cwt)	\$0.59	\$0.61	\$0.54	\$0.53	\$0.55	\$0.54	\$0.54	\$0.55	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	<b>\$337.88</b>	<b>\$335.86</b>	<b>\$343.65</b>	<b>\$340.49</b>	<b>\$361.00</b>	<b>\$338.43</b>	<b>\$295.06</b>	<b>\$386.19</b>	<b>\$359.88</b>
Total Cost (\$/cwt)	\$16.72	\$16.48	\$16.47	\$15.54	\$15.62	\$14.67	\$15.71	\$16.08	\$17.42
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.21	20.38	20.87	21.92	23.11	23.07	18.78	24.02	20.66
b. Lbs Milk Sold/milk cow/day	75.63	76.12	77.07	84.06	85.26	86.54	66.82	86.94	76.91
c. Gross Milk Receipts (\$/cwt)	\$22.50	\$22.63	\$21.70	\$21.54	\$22.49	\$22.47	\$22.87	\$22.06	\$22.88
d. Mailbox Price (\$/cwt)	\$21.87	\$22.03	\$21.16	\$20.99	\$22.05	\$22.08	\$22.38	\$20.21	\$21.49
f. Income Over Feed Cost (\$/cwt)	\$10.80	\$11.10	\$10.46	\$10.60	\$12.28	\$12.05	\$12.11	\$10.13	\$9.40
g. Fat Test %	3.67%	3.70%	3.37%	3.40%	3.52%	3.75%	3.52%	3.46%	3.91%
h. SNF Test %	8.92%	8.96%	8.75%	8.88%	8.83%	8.94%	8.97%	8.72%	8.94%
<b>Related Data</b>									
a. Percent Dry Cows	12%	12%	11%	14%	11%	12%	7%	9%	11%
b. Yearly Cull Rate	44%	43%	39%	36%	41%	36%	44%	40%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.34	\$0.34	\$0.38	\$0.46	\$0.38	\$0.47	\$0.37	\$0.35	\$0.30
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.51	\$284.83	\$328.55	\$310.88	\$258.00	\$286.31	\$300.00	\$258.00	\$325.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$320.24	\$311.69	\$320.47	\$327.82	\$299.29	\$283.72	\$272.69	\$322.95	\$352.19
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.49	31.59	33.05	24.49	29.18	36.48	23.89	31.96	32.54
g. Milkers (\$/hr with benefits & taxes)	\$13.90	\$14.34	\$20.34	\$16.00	\$20.18	\$14.04	\$16.19	\$19.45	\$10.34
h. Total Labor (\$/hr)	\$14.93	\$15.55	\$21.16	\$17.36	\$21.44	\$14.81	\$16.90	\$19.14	\$11.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.96	\$7.92	\$7.88	\$8.19	\$7.95	\$8.26	\$6.65	\$8.44	\$8.88
j. Milk Cow Feed Costs (\$/cwt.)	\$10.52	\$10.40	\$10.23	\$9.74	\$9.33	\$9.54	\$9.95	\$9.71	\$11.54

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**South Valley Herd Size 2401 Plus**

Dairy ID Number	35	36	37	38	39
<b>Feed Costs</b>					
a. Dry Roughage	\$11.60	\$26.59	\$27.30	\$58.55	\$59.46
b. Wet Feed & Wet Roughage	\$46.42	\$62.24	\$65.38	\$12.57	\$45.96
c. Concentrates	\$101.47	\$134.84	\$130.48	\$121.94	\$121.26
d. Minerals & Supplements	\$13.29	\$16.46	\$11.39	\$9.39	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$172.78	\$240.13	\$234.55	\$202.46	\$226.69
Total Feed Costs (\$/cwt)	\$12.70	\$13.84	\$10.41	\$10.95	\$10.82
<b>Total Hired Labor</b>	\$26.16	\$29.07	\$41.87	\$19.17	\$24.65
Total Hired Labor Costs (\$/cwt)	\$1.92	\$1.68	\$1.86	\$1.04	\$1.18
<b>Total Herd Replacement</b>	\$26.73	\$31.07	\$27.76	\$26.99	\$19.05
Total Replacement Costs (\$/cwt)	\$1.96	\$1.79	\$1.23	\$1.46	\$0.91
<b>Total Operating Costs</b>	\$53.34	\$49.73	\$55.85	\$33.28	\$36.85
Total Operating Costs (\$/cwt)	\$3.92	\$2.87	\$2.48	\$1.80	\$1.76
<b>Total Milk Marketing Costs</b>	\$16.06	\$17.91	\$12.00	\$10.11	\$11.58
Total Milk Marketing Costs (\$/cwt)	\$1.18	\$1.03	\$0.53	\$0.55	\$0.55
<b>Total Cost (\$/Cow/Month)</b>	\$295.07	\$367.90	\$372.03	\$292.00	\$318.82
Total Cost (\$/cwt)	\$21.68	\$21.20	\$16.51	\$15.79	\$15.21
<b>Milk Production Data</b>					
a. Milk Sold/Total Cow/Month/ (cwt)	13.61	17.35	22.53	18.49	20.95
b. Lbs Milk Sold/milk cow/day	51.30	64.37	86.03	69.40	79.38
c. Gross Milk Receipts (\$/cwt)	\$25.98	\$24.97	\$21.46	\$22.25	\$22.49
d. Mailbox Price (\$/cwt)	\$27.39	\$25.33	\$19.06	\$21.86	\$22.41
f. Income Over Feed Cost (\$/cwt)	\$14.69	\$11.49	\$8.65	\$10.91	\$11.59
g. Fat Test %	4.92%	4.68%	3.41%	3.65%	3.57%
h. SNF Test %	9.54%	9.24%	8.82%	8.96%	9.00%
<b>Related Data</b>					
a. Percent Dry Cows	13%	11%	14%	12%	13%
b. Yearly Cull Rate	58%	49%	57%	42%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.04	\$0.04	\$0.49	\$0.33	\$0.34
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$300.99	\$256.10	\$285.00	\$284.02
e. Grain, Mnrls & Splmnts (\$/ton)	\$289.03	\$393.54	\$302.76	\$297.37	\$278.94
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.55	28.06	35.09	31.97	32.75
g. Milkers (\$/hr with benefits & taxes)	\$12.44	\$12.36	\$12.51	\$16.05	\$12.39
h. Total Labor (\$/hr)	\$14.72	\$13.29	\$13.54	\$17.05	\$15.35
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.20	\$8.52	\$8.38	\$7.10	\$8.19
j. Milk Cow Feed Costs (\$/cwt.)	\$12.09	\$13.23	\$9.74	\$10.23	\$10.32