

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$49.16	\$55.82	\$48.03	\$35.91	\$65.04	\$42.71	\$55.79	\$79.03	\$48.94
b. Wet Feed & Wet Roughage	\$43.51	\$40.56	\$55.80	\$42.71	\$27.12	\$48.52	\$42.83	\$34.23	\$47.33
c. Concentrates	\$117.32	\$107.02	\$95.51	\$124.31	\$88.83	\$155.99	\$83.20	\$89.66	\$141.35
d. Minerals & Supplements	\$7.32	\$3.54	\$1.30	\$5.95	\$0.10	\$2.13	\$6.54	\$2.27	\$4.84
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$217.31	\$206.95	\$200.64	\$208.89	\$181.10	\$249.35	\$188.36	\$205.19	\$242.45
Total Feed Costs (\$/cwt)	\$10.77	\$11.11	\$10.87	\$10.65	\$9.81	\$11.48	\$11.26	\$10.70	\$10.53
Total Hired Labor	\$26.72	\$26.31	\$16.07	\$27.79	\$36.66	\$28.97	\$25.90	\$23.54	\$32.99
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.41	\$0.87	\$1.42	\$1.99	\$1.33	\$1.55	\$1.23	\$1.43
Total Herd Replacement	\$21.56	\$17.28	\$15.77	\$10.37	\$18.11	\$18.36	\$21.32	\$11.02	\$20.20
Total Replacement Costs (\$/cwt)	\$1.07	\$0.93	\$0.85	\$0.53	\$0.98	\$0.85	\$1.28	\$0.57	\$0.88
Total Operating Costs	\$50.01	\$45.87	\$39.88	\$61.30	\$37.05	\$41.57	\$42.45	\$53.71	\$57.70
Total Operating Costs (\$/cwt)	\$2.48	\$2.46	\$2.16	\$3.13	\$2.01	\$1.91	\$2.54	\$2.80	\$2.51
Total Milk Marketing Costs	\$11.21	\$10.28	\$10.41	\$10.86	\$10.22	\$11.80	\$9.15	\$10.70	\$12.48
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.56	\$0.55	\$0.55	\$0.54	\$0.55	\$0.56	\$0.54
Total Cost (\$/Cow/Month)	\$326.82	\$306.68	\$282.77	\$319.21	\$283.14	\$350.06	\$287.18	\$304.16	\$365.82
Total Cost (\$/cwt)	\$16.19	\$16.46	\$15.32	\$16.28	\$15.34	\$16.12	\$17.17	\$15.86	\$15.89
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	18.63	18.45	19.60	18.45	21.72	16.72	19.18	23.02
b. Lbs Milk Sold/milk cow/day	75.19	71.02	69.18	73.35	65.17	83.13	62.80	72.42	86.53
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$22.68	\$22.56	\$23.36	\$23.67	\$22.67	\$23.11	\$21.90	\$21.78
d. Mailbox Price (\$/cwt)	\$22.39	\$22.16	\$22.32	\$22.75	\$23.13	\$22.31	\$22.52	\$20.60	\$21.38
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.06	\$11.44	\$12.10	\$13.31	\$10.83	\$11.26	\$9.90	\$10.85
g. Fat Test %	3.77%	3.68%	3.48%	4.01%	4.06%	3.74%	3.81%	3.48%	3.32%
h. SNF Test %	8.98%	8.96%	8.86%	9.11%	9.02%	8.93%	8.96%	8.85%	8.85%
Related Data									
a. Percent Dry Cows	11%	13%	11%	11%	6%	13%	11%	12%	11%
b. Yearly Cull Rate	44%	36%	35%	41%	29%	44%	32%	24%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.28	\$0.20	\$0.17	\$0.40	\$0.31	\$0.35	\$0.30	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$271.28	\$268.00	\$298.29	\$285.00	\$258.00	\$269.60	\$283.78	\$273.87
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$300.27	\$293.22	\$303.78	\$273.66	\$353.07	\$294.88	\$293.14	\$317.85
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	27.63	24.76	31.78	22.94	33.80	22.54	23.33	34.08
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$12.64	\$16.40	\$12.33	\$12.17	\$12.31	\$12.31	\$14.29	\$10.72
h. Total Labor (\$/hr)	\$14.35	\$13.28	\$16.48	\$12.47	\$12.39	\$12.74	\$12.84	\$14.01	\$13.04
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$7.46	\$7.08	\$7.43	\$6.28	\$9.01	\$6.64	\$7.38	\$8.62
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.50	\$10.23	\$10.13	\$9.64	\$10.84	\$10.57	\$10.19	\$9.96

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 1-1000

Dairy ID Number	8	9
Feed Costs		
a. Dry Roughage	\$56.58	\$57.52
b. Wet Feed & Wet Roughage	\$30.75	\$40.89
c. Concentrates	\$82.35	\$98.34
d. Minerals & Supplements	\$5.57	\$1.37
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$175.25	\$198.11
Total Feed Costs (\$/cwt)	\$12.05	\$11.90
Total Hired Labor	\$14.56	\$30.34
Total Hired Labor Costs (\$/cwt)	\$1.00	\$1.82
Total Herd Replacement	\$5.68	\$30.19
Total Replacement Costs (\$/cwt)	\$0.39	\$1.81
Total Operating Costs	\$39.03	\$40.29
Total Operating Costs (\$/cwt)	\$2.68	\$2.42
Total Milk Marketing Costs	\$8.37	\$9.04
Total Milk Marketing Costs (\$/cwt)	\$0.58	\$0.54
Total Cost (\$/Cow/Month)	\$242.90	\$307.97
Total Cost (\$/cwt)	\$16.70	\$18.50
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	14.55	16.65
b. Lbs Milk Sold/milk cow/day	56.39	67.85
c. Gross Milk Receipts (\$/cwt)	\$23.18	\$23.22
d. Mailbox Price (\$/cwt)	\$23.19	\$22.74
f. Income Over Feed Cost (\$/cwt)	\$11.14	\$10.84
g. Fat Test %	3.93%	3.74%
h. SNF Test %	9.07%	9.11%
Related Data		
a. Percent Dry Cows	14%	18%
b. Yearly Cull Rate	31%	54%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.24	\$0.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$276.73	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$288.63	\$285.97
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.10	28.06
g. Milkers (\$/hr with benefits & taxes)	\$15.65	\$12.40
h. Total Labor (\$/hr)	\$14.51	\$13.67
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.40	\$7.52
j. Milk Cow Feed Costs (\$/cwt.)	\$11.34	\$11.08

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		10	11	12	13	14	15	16
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$49.16	\$45.47	\$19.67	\$34.21	\$46.22	\$67.21	\$28.99	\$67.57	\$44.54
b. Wet Feed & Wet Roughage	\$43.51	\$46.96	\$50.44	\$35.22	\$36.88	\$34.74	\$68.85	\$33.66	\$48.28
c. Concentrates	\$117.32	\$101.69	\$82.28	\$99.62	\$121.52	\$119.11	\$123.06	\$115.42	\$103.76
d. Minerals & Supplements	\$7.32	\$8.61	\$1.34	\$3.35	\$0.42	\$14.83	\$14.57	\$9.57	\$0.23
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$217.31	\$202.74	\$153.74	\$172.40	\$205.04	\$235.89	\$235.48	\$226.22	\$196.80
Total Feed Costs (\$/cwt)	\$10.77	\$11.08	\$11.50	\$11.50	\$10.43	\$11.38	\$10.46	\$10.58	\$10.52
Total Hired Labor	\$26.72	\$27.80	\$17.53	\$36.54	\$33.47	\$20.68	\$34.45	\$27.63	\$16.94
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.52	\$1.31	\$2.44	\$1.70	\$1.00	\$1.53	\$1.29	\$0.91
Total Herd Replacement	\$21.56	\$21.87	\$24.71	\$14.86	\$20.58	\$13.33	\$21.37	\$21.98	\$34.09
Total Replacement Costs (\$/cwt)	\$1.07	\$1.19	\$1.85	\$0.99	\$1.05	\$0.64	\$0.95	\$1.03	\$1.82
Total Operating Costs	\$50.01	\$51.38	\$34.71	\$60.89	\$43.35	\$81.62	\$52.94	\$42.77	\$59.72
Total Operating Costs (\$/cwt)	\$2.48	\$2.81	\$2.60	\$4.06	\$2.20	\$3.94	\$2.35	\$2.00	\$3.19
Total Milk Marketing Costs	\$11.21	\$9.90	\$7.69	\$8.16	\$10.60	\$11.26	\$12.18	\$10.93	\$10.13
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.54	\$0.58	\$0.54	\$0.54	\$0.54	\$0.54	\$0.51	\$0.54
Total Cost (\$/Cow/Month)	\$326.82	\$313.68	\$238.38	\$292.85	\$313.05	\$362.79	\$356.42	\$329.54	\$317.67
Total Cost (\$/cwt)	\$16.19	\$17.14	\$17.83	\$19.54	\$15.92	\$17.50	\$15.83	\$15.41	\$16.99
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	18.30	13.37	14.99	19.67	20.73	22.52	21.39	18.70
b. Lbs Milk Sold/milk cow/day	75.19	69.06	51.52	59.66	74.17	78.33	83.39	79.07	67.57
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$23.12	\$22.95	\$25.53	\$22.55	\$22.28	\$21.88	\$22.50	\$22.56
d. Mailbox Price (\$/cwt)	\$22.39	\$22.93	\$22.57	\$26.44	\$22.13	\$21.80	\$21.65	\$22.38	\$22.12
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.85	\$11.07	\$14.94	\$11.70	\$10.42	\$11.20	\$11.80	\$11.60
g. Fat Test %	3.77%	3.92%	3.98%	4.66%	3.75%	3.56%	3.38%	3.67%	3.69%
h. SNF Test %	8.98%	8.98%	8.81%	9.49%	8.91%	8.68%	8.80%	8.91%	8.93%
Related Data									
a. Percent Dry Cows	11%	12%	14%	16%	12%	12%	10%	10%	8%
b. Yearly Cull Rate	44%	55%	44%	60%	43%	37%	45%	42%	66%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.22	\$0.45	\$0.01	\$0.24	\$0.27	\$0.30	\$0.27	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$271.40	\$270.00	\$280.00	\$275.00	\$287.00	\$247.15	\$250.16	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$308.20	\$305.50	\$305.08	\$304.68	\$322.38	\$339.63	\$322.32	\$307.71
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	26.98	20.24	26.29	29.56	30.93	29.56	28.33	24.15
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$12.32	\$13.15	\$11.42	\$17.04	\$11.80	\$13.41	\$12.80	\$11.06
h. Total Labor (\$/hr)	\$14.35	\$13.40	\$13.10	\$12.39	\$17.20	\$12.86	\$14.24	\$13.29	\$11.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$7.27	\$5.61	\$6.36	\$7.30	\$8.42	\$8.27	\$7.98	\$6.92
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.53	\$10.89	\$10.66	\$9.84	\$10.75	\$9.92	\$10.09	\$10.24

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 1001-1500

Dairy ID Number	17	18	19	20
Feed Costs				
a. Dry Roughage	\$46.48	\$54.54	\$44.81	\$42.30
b. Wet Feed & Wet Roughage	\$52.09	\$66.29	\$40.85	\$44.64
c. Concentrates	\$104.39	\$74.45	\$94.28	\$92.25
d. Minerals & Supplements	\$33.33	\$5.02	\$9.22	\$0.28
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$236.29	\$200.30	\$189.16	\$179.47
Total Feed Costs (\$/cwt)	\$10.63	\$11.40	\$12.27	\$11.68
Total Hired Labor	\$49.75	\$19.08	\$25.41	\$23.76
Total Hired Labor Costs (\$/cwt)	\$2.24	\$1.09	\$1.65	\$1.55
Total Herd Replacement	\$15.33	\$24.22	\$15.49	\$32.57
Total Replacement Costs (\$/cwt)	\$0.69	\$1.38	\$1.00	\$2.12
Total Operating Costs	\$59.63	\$40.84	\$49.08	\$43.92
Total Operating Costs (\$/cwt)	\$2.68	\$2.32	\$3.18	\$2.86
Total Milk Marketing Costs	\$12.03	\$9.53	\$7.89	\$8.82
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.54	\$0.51	\$0.57
Total Cost (\$/Cow/Month)	\$373.03	\$293.97	\$287.02	\$288.54
Total Cost (\$/cwt)	\$16.79	\$16.73	\$18.61	\$18.78
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	22.22	17.57	15.42	15.37
b. Lbs Milk Sold/milk cow/day	86.51	64.36	58.76	58.19
c. Gross Milk Receipts (\$/cwt)	\$21.94	\$22.77	\$25.26	\$25.31
d. Mailbox Price (\$/cwt)	\$20.21	\$22.42	\$26.76	\$25.80
f. Income Over Feed Cost (\$/cwt)	\$9.57	\$11.02	\$14.49	\$14.13
g. Fat Test %	3.59%	3.79%	4.64%	4.80%
h. SNF Test %	8.77%	8.92%	9.41%	9.38%
Related Data				
a. Percent Dry Cows	14%	9%	13%	12%
b. Yearly Cull Rate	36%	40%	41%	74%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.38	\$0.09	\$0.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$280.00	\$265.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$318.28	\$282.25	\$279.73	\$304.40
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.90	20.38	27.45	22.57
g. Milkers (\$/hr with benefits & taxes)	\$11.84	\$11.71	\$12.50	\$11.00
h. Total Labor (\$/hr)	\$13.94	\$12.28	\$14.73	\$11.57
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.70	\$7.05	\$6.85	\$6.49
j. Milk Cow Feed Costs (\$/cwt.)	\$10.05	\$10.96	\$11.66	\$11.15

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		21	22	23	24	25	26	27
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$49.16	\$51.53	\$60.76	\$42.08	\$33.14	\$52.37	\$57.76	\$51.59	\$59.48
b. Wet Feed & Wet Roughage	\$43.51	\$44.35	\$35.41	\$22.41	\$60.08	\$46.75	\$57.13	\$47.97	\$36.64
c. Concentrates	\$117.32	\$125.68	\$116.27	\$114.88	\$116.71	\$131.75	\$131.37	\$111.65	\$150.04
d. Minerals & Supplements	\$7.32	\$4.07	\$12.18	\$7.41	\$0.66	\$0.83	\$0.12	\$9.18	\$0.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$217.31	\$225.63	\$224.62	\$186.78	\$210.60	\$231.69	\$246.38	\$220.39	\$246.42
Total Feed Costs (\$/cwt)	\$10.77	\$10.62	\$10.44	\$12.81	\$11.37	\$9.16	\$10.60	\$9.80	\$11.53
Total Hired Labor	\$26.72	\$26.29	\$15.80	\$23.13	\$21.17	\$26.18	\$31.10	\$26.71	\$34.65
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.24	\$0.73	\$1.59	\$1.14	\$1.03	\$1.34	\$1.19	\$1.62
Total Herd Replacement	\$21.56	\$22.28	\$15.74	\$20.22	\$13.61	\$22.55	\$24.18	\$29.61	\$25.43
Total Replacement Costs (\$/cwt)	\$1.07	\$1.05	\$0.73	\$1.39	\$0.74	\$0.89	\$1.04	\$1.32	\$1.19
Total Operating Costs	\$50.01	\$54.78	\$66.56	\$53.41	\$25.10	\$68.09	\$68.07	\$31.90	\$68.81
Total Operating Costs (\$/cwt)	\$2.48	\$2.58	\$3.09	\$3.66	\$1.36	\$2.69	\$2.93	\$1.42	\$3.22
Total Milk Marketing Costs	\$11.21	\$11.73	\$11.60	\$10.37	\$9.98	\$13.51	\$12.48	\$12.03	\$11.56
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.55	\$0.54	\$0.71	\$0.54	\$0.53	\$0.54	\$0.54	\$0.54
Total Cost (\$/Cow/Month)	\$326.82	\$340.72	\$334.33	\$293.90	\$280.46	\$362.02	\$382.22	\$320.64	\$386.87
Total Cost (\$/cwt)	\$16.19	\$16.04	\$15.54	\$20.15	\$15.14	\$14.31	\$16.45	\$14.26	\$18.11
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	21.25	21.51	14.58	18.52	25.29	23.24	22.48	21.36
b. Lbs Milk Sold/milk cow/day	75.19	79.29	81.79	56.09	67.94	94.96	86.20	83.20	78.75
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$22.74	\$22.64	\$25.76	\$22.81	\$21.85	\$22.21	\$22.36	\$23.14
d. Mailbox Price (\$/cwt)	\$22.39	\$21.93	\$22.38	\$27.31	\$22.29	\$19.07	\$21.07	\$21.88	\$22.60
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.31	\$11.93	\$14.50	\$10.92	\$9.91	\$10.47	\$12.07	\$11.07
g. Fat Test %	3.77%	3.69%	3.72%	4.89%	3.64%	3.45%	3.57%	3.57%	3.58%
h. SNF Test %	8.98%	8.89%	8.85%	9.55%	8.91%	8.83%	8.77%	8.86%	8.81%
Related Data									
a. Percent Dry Cows	11%	11%	12%	13%	9%	11%	10%	10%	10%
b. Yearly Cull Rate	44%	42%	35%	29%	36%	38%	47%	52%	48%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.26	\$0.32	\$0.03	\$0.22	\$0.28	\$0.23	\$0.31	\$0.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$276.15	\$280.00	\$281.85	\$270.00	\$272.48	\$290.53	\$290.72	\$258.48
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$318.45	\$291.25	\$320.78	\$305.16	\$300.35	\$342.94	\$296.85	\$373.29
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	30.26	32.64	28.83	27.88	32.58	28.06	29.88	29.31
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$14.56	\$14.13	\$13.91	\$16.59	\$12.49	\$13.64	\$11.18	\$20.12
h. Total Labor (\$/hr)	\$14.35	\$14.70	\$13.98	\$14.63	\$15.15	\$13.11	\$14.15	\$12.27	\$20.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$8.05	\$8.02	\$6.81	\$7.43	\$8.28	\$8.78	\$7.87	\$8.71
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.15	\$9.81	\$12.14	\$10.93	\$8.72	\$10.18	\$9.46	\$11.06

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$49.16	\$48.54	\$29.11	\$49.52	\$63.75	\$53.10	\$49.52	\$63.85	\$39.82
b. Wet Feed & Wet Roughage	\$43.51	\$42.55	\$46.87	\$63.08	\$43.64	\$37.04	\$50.67	\$40.17	\$32.83
c. Concentrates	\$117.32	\$121.01	\$133.54	\$84.41	\$110.99	\$119.18	\$91.68	\$119.75	\$145.22
d. Minerals & Supplements	\$7.32	\$8.60	\$3.17	\$15.05	\$10.65	\$18.82	\$5.23	\$20.46	\$1.43
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$217.31	\$220.70	\$212.69	\$212.06	\$229.03	\$228.14	\$197.10	\$244.23	\$219.30
Total Feed Costs (\$/cwt)	\$10.77	\$10.68	\$10.58	\$10.32	\$10.18	\$10.14	\$10.00	\$10.46	\$11.12
Total Hired Labor	\$26.72	\$26.59	\$28.95	\$24.94	\$27.73	\$21.79	\$22.51	\$32.45	\$23.12
Total Hired Labor Costs (\$/cwt)	\$1.32	\$1.29	\$1.44	\$1.21	\$1.23	\$0.97	\$1.14	\$1.39	\$1.17
Total Herd Replacement	\$21.56	\$21.86	\$23.52	\$18.35	\$18.99	\$20.80	\$25.89	\$25.84	\$19.14
Total Replacement Costs (\$/cwt)	\$1.07	\$1.06	\$1.17	\$0.89	\$0.84	\$0.92	\$1.31	\$1.11	\$0.97
Total Operating Costs	\$50.01	\$48.53	\$52.01	\$56.17	\$62.12	\$44.99	\$41.06	\$73.06	\$62.96
Total Operating Costs (\$/cwt)	\$2.48	\$2.35	\$2.59	\$2.73	\$2.76	\$2.00	\$2.08	\$3.13	\$3.19
Total Milk Marketing Costs	\$11.21	\$11.60	\$10.77	\$10.99	\$12.14	\$12.01	\$10.60	\$12.57	\$10.67
Total Milk Marketing Costs (\$/cwt)	\$0.56	\$0.56	\$0.54	\$0.53	\$0.54	\$0.53	\$0.54	\$0.54	\$0.54
Total Cost (\$/Cow/Month)	\$326.82	\$329.28	\$327.93	\$322.50	\$350.01	\$327.72	\$297.15	\$388.15	\$335.19
Total Cost (\$/cwt)	\$16.19	\$15.94	\$16.32	\$15.69	\$15.56	\$14.56	\$15.07	\$16.63	\$16.99
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.18	20.66	20.10	20.55	22.50	22.51	19.71	23.34	19.73
b. Lbs Milk Sold/milk cow/day	75.19	76.33	75.27	78.30	84.06	84.43	70.59	85.75	73.13
c. Gross Milk Receipts (\$/cwt)	\$22.95	\$23.01	\$22.31	\$22.37	\$23.13	\$22.72	\$23.45	\$22.68	\$23.08
d. Mailbox Price (\$/cwt)	\$22.39	\$22.42	\$21.76	\$21.88	\$22.75	\$22.23	\$22.89	\$21.45	\$21.41
f. Income Over Feed Cost (\$/cwt)	\$11.62	\$11.74	\$11.17	\$11.56	\$12.57	\$12.10	\$12.89	\$10.98	\$10.29
g. Fat Test %	3.77%	3.77%	3.49%	3.64%	3.66%	3.77%	3.66%	3.55%	3.92%
h. SNF Test %	8.98%	9.00%	8.82%	8.95%	8.93%	8.99%	9.05%	8.83%	8.97%
Related Data									
a. Percent Dry Cows	11%	10%	11%	13%	11%	11%	7%	9%	10%
b. Yearly Cull Rate	44%	43%	42%	38%	41%	37%	42%	48%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.25	\$0.26	\$0.26	\$0.35	\$0.31	\$0.30	\$0.23	\$0.28	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.25	\$266.10	\$262.68	\$275.11	\$258.00	\$272.04	\$265.75	\$258.00	\$292.24
e. Grain, Mnrls & Splmnts (\$/ton)	\$307.71	\$306.49	\$313.63	\$313.61	\$318.63	\$291.86	\$276.74	\$322.91	\$327.08
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.16	31.50	32.11	23.66	28.21	34.75	25.01	31.60	32.84
g. Milkers (\$/hr with benefits & taxes)	\$13.72	\$14.20	\$20.46	\$14.91	\$19.51	\$13.81	\$15.55	\$18.74	\$10.28
h. Total Labor (\$/hr)	\$14.35	\$14.77	\$21.46	\$15.63	\$20.70	\$13.90	\$16.40	\$18.87	\$11.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.74	\$7.81	\$7.62	\$7.59	\$8.17	\$8.17	\$6.88	\$8.65	\$7.79
j. Milk Cow Feed Costs (\$/cwt.)	\$10.29	\$10.24	\$10.12	\$9.70	\$9.72	\$9.67	\$9.74	\$10.08	\$10.65

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2014
South Valley Herd Size 2401 Plus

Dairy ID Number	35	36	37	38
Feed Costs				
a. Dry Roughage	\$20.62	\$30.44	\$64.09	\$57.67
b. Wet Feed & Wet Roughage	\$49.25	\$60.71	\$12.50	\$41.22
c. Concentrates	\$134.05	\$120.09	\$112.29	\$131.85
d. Minerals & Supplements	\$10.42	\$10.95	\$9.69	\$2.05
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$214.34	\$222.19	\$198.58	\$232.80
Total Feed Costs (\$/cwt)	\$13.17	\$10.33	\$10.45	\$10.75
Total Hired Labor	\$28.65	\$39.00	\$18.54	\$25.52
Total Hired Labor Costs (\$/cwt)	\$1.76	\$1.81	\$0.98	\$1.18
Total Herd Replacement	\$26.55	\$26.04	\$25.36	\$16.59
Total Replacement Costs (\$/cwt)	\$1.63	\$1.21	\$1.33	\$0.77
Total Operating Costs	\$48.91	\$52.20	\$33.56	\$37.14
Total Operating Costs (\$/cwt)	\$3.01	\$2.43	\$1.77	\$1.71
Total Milk Marketing Costs	\$13.92	\$11.48	\$10.36	\$11.69
Total Milk Marketing Costs (\$/cwt)	\$0.86	\$0.53	\$0.55	\$0.54
Total Cost (\$/Cow/Month)	\$332.37	\$350.91	\$286.41	\$323.74
Total Cost (\$/cwt)	\$20.43	\$16.32	\$15.07	\$14.95
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	16.27	21.50	19.00	21.66
b. Lbs Milk Sold/milk cow/day	59.74	83.49	69.52	78.31
c. Gross Milk Receipts (\$/cwt)	\$25.23	\$22.14	\$22.88	\$23.12
d. Mailbox Price (\$/cwt)	\$26.26	\$19.96	\$22.45	\$23.06
f. Income Over Feed Cost (\$/cwt)	\$13.08	\$9.62	\$12.00	\$12.31
g. Fat Test %	4.77%	3.57%	3.86%	3.72%
h. SNF Test %	9.36%	8.90%	9.00%	9.08%
Related Data				
a. Percent Dry Cows	9%	14%	9%	8%
b. Yearly Cull Rate	49%	55%	43%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.29	\$0.27	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.40	\$257.34	\$273.55	\$263.70
e. Grain, Mnrls & Splmnts (\$/ton)	\$343.19	\$287.67	\$283.58	\$294.57
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.96	34.66	30.95	32.88
g. Milkers (\$/hr with benefits & taxes)	\$12.34	\$11.95	\$15.78	\$12.59
h. Total Labor (\$/hr)	\$10.06	\$12.83	\$16.70	\$15.43
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.53	\$8.02	\$6.94	\$8.19
j. Milk Cow Feed Costs (\$/cwt.)	\$12.60	\$9.61	\$9.98	\$10.45