

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$50.82	\$46.35	\$50.39	\$20.86	\$58.19	\$53.82	\$60.93	\$61.36	\$49.12
b. Wet Feed & Wet Roughage	\$47.34	\$46.82	\$49.41	\$52.98	\$28.68	\$47.95	\$46.03	\$60.69	\$42.28
c. Concentrates	\$124.64	\$110.27	\$96.77	\$152.75	\$111.74	\$165.42	\$85.93	\$77.57	\$120.58
d. Minerals & Supplements	\$9.06	\$3.21	\$2.13	\$3.42	\$0.10	\$1.78	\$7.03	\$2.18	\$1.40
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$231.87	\$206.65	\$198.70	\$230.01	\$198.72	\$268.96	\$199.92	\$201.80	\$213.38
Total Feed Costs (\$/cwt)	\$11.42	\$11.31	\$12.36	\$10.94	\$11.33	\$11.53	\$11.99	\$10.95	\$11.83
Total Hired Labor	\$26.05	\$23.79	\$14.58	\$32.45	\$37.28	\$23.59	\$25.28	\$21.67	\$27.54
Total Hired Labor Costs (\$/cwt)	\$1.28	\$1.30	\$0.91	\$1.54	\$2.13	\$1.01	\$1.52	\$1.18	\$1.53
Total Herd Replacement	\$21.88	\$18.16	\$18.34	\$14.42	\$16.17	\$17.48	\$18.53	\$15.14	\$24.84
Total Replacement Costs (\$/cwt)	\$1.08	\$0.99	\$1.14	\$0.69	\$0.92	\$0.75	\$1.11	\$0.82	\$1.38
Total Operating Costs	\$50.73	\$46.88	\$42.44	\$70.60	\$30.54	\$48.66	\$46.36	\$48.66	\$43.98
Total Operating Costs (\$/cwt)	\$2.50	\$2.57	\$2.64	\$3.36	\$1.74	\$2.09	\$2.78	\$2.64	\$2.44
Total Milk Marketing Costs	\$10.58	\$10.10	\$8.72	\$11.80	\$9.84	\$12.89	\$9.25	\$10.33	\$9.96
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.55	\$0.54	\$0.56	\$0.56	\$0.55	\$0.55	\$0.56	\$0.55
Total Cost (\$/Cow/Month)	\$341.12	\$305.58	\$282.78	\$359.28	\$292.54	\$371.57	\$299.33	\$297.60	\$319.70
Total Cost (\$/cwt)	\$16.81	\$16.72	\$17.59	\$17.09	\$16.68	\$15.93	\$17.95	\$16.15	\$17.73
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	18.28	16.08	21.03	17.54	23.32	16.68	18.42	18.03
b. Lbs Milk Sold/milk cow/day	75.47	67.71	62.10	74.55	63.72	87.05	62.08	66.89	68.57
c. Gross Milk Receipts (\$/cwt)	\$18.20	\$17.82	\$18.23	\$17.96	\$17.97	\$17.63	\$18.16	\$17.69	\$18.29
d. Mailbox Price (\$/cwt)	\$17.93	\$17.35	\$17.87	\$17.43	\$17.44	\$17.18	\$17.56	\$17.24	\$17.77
f. Income Over Feed Cost (\$/cwt)	\$6.51	\$6.04	\$5.51	\$6.49	\$6.11	\$5.65	\$5.57	\$6.29	\$5.94
g. Fat Test %	3.71%	3.59%	3.51%	3.74%	3.52%	3.51%	3.70%	3.64%	3.70%
h. SNF Test %	8.90%	8.85%	8.85%	8.90%	8.87%	8.87%	8.81%	8.84%	8.93%
Related Data									
a. Percent Dry Cows	11%	11%	15%	7%	9%	12%	11%	9%	13%
b. Yearly Cull Rate	43%	39%	37%	64%	24%	46%	32%	35%	52%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.14	\$0.14	\$0.04	\$0.20	\$0.14	\$0.19	\$0.10	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.37	\$262.18	\$264.00	\$280.00	\$250.00	\$275.00	\$270.00	\$275.00	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.64	\$323.25	\$331.69	\$328.06	\$311.17	\$376.36	\$331.36	\$315.52	\$308.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.55	25.98	23.02	33.55	25.92	32.61	20.55	18.05	29.80
g. Milkers (\$/hr with benefits & taxes)	\$13.23	\$12.08	\$15.16	\$11.57	\$11.98	\$10.25	\$11.77	\$13.85	\$11.85
h. Total Labor (\$/hr)	\$14.14	\$12.53	\$14.95	\$11.80	\$12.25	\$10.32	\$12.45	\$13.17	\$12.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.21	\$7.24	\$6.96	\$7.94	\$6.91	\$9.07	\$6.98	\$6.96	\$7.79
j. Milk Cow Feed Costs (\$/cwt.)	\$10.88	\$10.70	\$11.21	\$10.65	\$10.85	\$10.42	\$11.24	\$10.41	\$11.36

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10
Feed Costs			
a. Dry Roughage	\$45.53	\$27.20	\$36.41
b. Wet Feed & Wet Roughage	\$55.34	\$45.22	\$38.07
c. Concentrates	\$140.53	\$81.45	\$95.80
d. Minerals & Supplements	\$5.10	\$1.02	\$5.85
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$246.50	\$154.89	\$176.13
Total Feed Costs (\$/cwt)	\$10.53	\$10.69	\$11.72
Total Hired Labor	\$32.74	\$18.32	\$13.11
Total Hired Labor Costs (\$/cwt)	\$1.40	\$1.26	\$0.87
Total Herd Replacement	\$19.92	\$25.01	\$8.52
Total Replacement Costs (\$/cwt)	\$0.85	\$1.73	\$0.57
Total Operating Costs	\$64.89	\$39.80	\$38.56
Total Operating Costs (\$/cwt)	\$2.77	\$2.75	\$2.57
Total Milk Marketing Costs	\$12.10	\$8.28	\$8.60
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.57	\$0.57
Total Cost (\$/Cow/Month)	\$376.15	\$246.30	\$244.91
Total Cost (\$/cwt)	\$16.08	\$17.00	\$16.30
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	23.40	14.49	15.02
b. Lbs Milk Sold/milk cow/day	84.89	53.08	57.04
c. Gross Milk Receipts (\$/cwt)	\$17.34	\$17.93	\$17.66
d. Mailbox Price (\$/cwt)	\$16.91	\$17.47	\$17.26
f. Income Over Feed Cost (\$/cwt)	\$6.37	\$6.78	\$5.54
g. Fat Test %	3.31%	3.78%	3.60%
h. SNF Test %	8.85%	8.70%	8.85%
Related Data			
a. Percent Dry Cows	9%	10%	13%
b. Yearly Cull Rate	35%	45%	28%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.21	\$0.12
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$230.00	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$321.41	\$296.95	\$311.32
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.48	19.74	24.55
g. Milkers (\$/hr with benefits & taxes)	\$10.70	\$13.15	\$15.47
h. Total Labor (\$/hr)	\$13.03	\$13.10	\$14.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.56	\$5.46	\$6.38
j. Milk Cow Feed Costs (\$/cwt.)	\$10.08	\$10.29	\$11.18

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		11	12	13	14	15	16	17
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$50.82	\$55.03	\$46.72	\$59.13	\$40.17	\$93.28	\$57.65	\$64.06	\$48.90
b. Wet Feed & Wet Roughage	\$47.34	\$47.86	\$69.99	\$45.21	\$58.56	\$37.00	\$43.57	\$31.71	\$52.42
c. Concentrates	\$124.64	\$112.83	\$122.19	\$131.82	\$127.16	\$90.91	\$125.81	\$122.26	\$112.85
d. Minerals & Supplements	\$9.06	\$11.18	\$15.44	\$0.54	\$0.26	\$6.42	\$17.96	\$14.91	\$26.96
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$231.87	\$226.90	\$254.33	\$236.70	\$226.15	\$227.61	\$244.98	\$232.94	\$241.14
Total Feed Costs (\$/cwt)	\$11.42	\$11.60	\$11.62	\$12.54	\$10.90	\$10.84	\$11.57	\$11.92	\$10.93
Total Hired Labor	\$26.05	\$23.93	\$36.90	\$24.15	\$18.56	\$29.79	\$18.21	\$22.93	\$41.47
Total Hired Labor Costs (\$/cwt)	\$1.28	\$1.22	\$1.69	\$1.28	\$0.89	\$1.42	\$0.86	\$1.17	\$1.88
Total Herd Replacement	\$21.88	\$22.14	\$20.02	\$17.69	\$31.48	\$22.10	\$11.26	\$29.34	\$17.35
Total Replacement Costs (\$/cwt)	\$1.08	\$1.13	\$0.91	\$0.94	\$1.52	\$1.05	\$0.53	\$1.50	\$0.79
Total Operating Costs	\$50.73	\$53.78	\$57.72	\$45.27	\$61.57	\$45.36	\$74.63	\$50.41	\$52.06
Total Operating Costs (\$/cwt)	\$2.50	\$2.75	\$2.64	\$2.40	\$2.97	\$2.16	\$3.52	\$2.58	\$2.36
Total Milk Marketing Costs	\$10.58	\$10.25	\$11.31	\$10.35	\$10.80	\$10.84	\$10.95	\$10.19	\$12.16
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.52	\$0.52	\$0.55	\$0.52	\$0.52	\$0.52	\$0.52	\$0.55
Total Cost (\$/Cow/Month)	\$341.12	\$337.01	\$380.29	\$334.17	\$348.57	\$335.69	\$360.03	\$345.80	\$364.17
Total Cost (\$/cwt)	\$16.81	\$17.22	\$17.38	\$17.71	\$16.79	\$15.99	\$17.00	\$17.69	\$16.50
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	19.57	21.89	18.87	20.76	21.00	21.18	19.55	22.06
b. Lbs Milk Sold/milk cow/day	75.47	73.29	80.70	72.82	75.67	77.81	78.57	73.90	86.78
c. Gross Milk Receipts (\$/cwt)	\$18.20	\$18.28	\$17.62	\$17.63	\$17.71	\$17.73	\$17.77	\$18.11	\$17.32
d. Mailbox Price (\$/cwt)	\$17.93	\$18.09	\$17.39	\$17.13	\$17.25	\$17.59	\$17.28	\$17.74	\$16.82
f. Income Over Feed Cost (\$/cwt)	\$6.51	\$6.50	\$5.77	\$4.59	\$6.35	\$6.75	\$5.71	\$5.83	\$5.89
g. Fat Test %	3.71%	3.79%	3.43%	3.60%	3.57%	3.55%	3.53%	3.41%	3.52%
h. SNF Test %	8.90%	8.91%	8.82%	8.79%	8.85%	8.79%	8.69%	8.73%	8.71%
Related Data									
a. Percent Dry Cows	11%	12%	11%	15%	10%	11%	11%	13%	16%
b. Yearly Cull Rate	43%	42%	52%	38%	55%	39%	35%	56%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.13	\$0.15	\$0.19	\$0.13	\$0.17	\$0.11	\$0.17	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.37	\$275.36	\$257.96	\$275.00	\$285.00	\$259.83	\$278.63	\$290.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.64	\$334.28	\$353.20	\$344.63	\$344.30	\$340.69	\$328.13	\$332.78	\$343.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.55	27.90	28.10	28.97	26.60	20.75	32.03	30.70	31.03
g. Milkers (\$/hr with benefits & taxes)	\$13.23	\$12.05	\$13.45	\$13.81	\$11.07	\$12.87	\$11.34	\$10.87	\$11.72
h. Total Labor (\$/hr)	\$14.14	\$12.97	\$14.54	\$13.77	\$11.81	\$13.56	\$12.52	\$12.11	\$12.61
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.21	\$8.08	\$8.93	\$8.62	\$7.98	\$7.94	\$8.67	\$8.41	\$8.92
j. Milk Cow Feed Costs (\$/cwt.)	\$10.88	\$11.02	\$11.06	\$11.83	\$10.55	\$10.21	\$11.04	\$11.39	\$10.28

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 1001-1500

Dairy ID Number	18	19	20	21	22
Feed Costs					
a. Dry Roughage	\$58.17	\$44.45	\$39.17	\$48.28	\$64.08
b. Wet Feed & Wet Roughage	\$44.18	\$75.75	\$46.31	\$39.86	\$34.70
c. Concentrates	\$97.82	\$81.95	\$111.21	\$106.00	\$133.04
d. Minerals & Supplements	\$11.09	\$15.24	\$0.19	\$11.26	\$11.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.25	\$217.39	\$196.89	\$205.40	\$243.24
Total Feed Costs (\$/cwt)	\$12.25	\$11.84	\$12.36	\$12.66	\$10.49
Total Hired Labor	\$26.63	\$15.51	\$23.85	\$16.10	\$17.08
Total Hired Labor Costs (\$/cwt)	\$1.54	\$0.84	\$1.50	\$0.99	\$0.74
Total Herd Replacement	\$16.33	\$17.11	\$38.62	\$26.03	\$16.81
Total Replacement Costs (\$/cwt)	\$0.95	\$0.93	\$2.42	\$1.60	\$0.72
Total Operating Costs	\$48.02	\$41.67	\$42.97	\$53.01	\$74.48
Total Operating Costs (\$/cwt)	\$2.78	\$2.27	\$2.70	\$3.27	\$3.21
Total Milk Marketing Costs	\$8.65	\$9.55	\$8.70	\$8.36	\$11.93
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.52	\$0.55	\$0.52	\$0.51
Total Cost (\$/Cow/Month)	\$310.87	\$301.23	\$311.02	\$308.90	\$363.54
Total Cost (\$/cwt)	\$18.03	\$16.41	\$19.52	\$19.04	\$15.68
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	17.25	18.36	15.93	16.22	23.19
b. Lbs Milk Sold/milk cow/day	65.72	67.22	56.31	63.10	87.13
c. Gross Milk Receipts (\$/cwt)	\$19.83	\$17.55	\$20.20	\$20.16	\$18.00
d. Mailbox Price (\$/cwt)	\$20.32	\$17.13	\$20.54	\$20.65	\$17.71
f. Income Over Feed Cost (\$/cwt)	\$8.07	\$5.29	\$8.18	\$7.99	\$7.22
g. Fat Test %	4.45%	3.52%	4.74%	4.65%	3.64%
h. SNF Test %	9.28%	8.77%	9.33%	9.40%	8.85%
Related Data					
a. Percent Dry Cows	13%	10%	7%	15%	12%
b. Yearly Cull Rate	40%	27%	45%	44%	42%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.07	\$0.24	\$0.00	\$0.00	\$0.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$275.00	\$285.00	\$290.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$319.55	\$315.31	\$346.81	\$323.39	\$318.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.35	22.16	22.45	27.68	33.16
g. Milkers (\$/hr with benefits & taxes)	\$12.47	\$12.47	\$11.01	\$10.83	\$14.10
h. Total Labor (\$/hr)	\$13.88	\$13.02	\$11.68	\$12.39	\$13.94
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.61	\$7.61	\$6.78	\$7.50	\$8.60
j. Milk Cow Feed Costs (\$/cwt.)	\$11.58	\$11.32	\$12.04	\$11.89	\$9.87

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		23	24	25	26	27	28	29
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$50.82	\$51.54	\$43.23	\$34.58	\$35.28	\$52.82	\$58.82	\$61.80	\$66.16
b. Wet Feed & Wet Roughage	\$47.34	\$46.27	\$33.71	\$43.09	\$52.60	\$45.18	\$40.06	\$60.31	\$45.71
c. Concentrates	\$124.64	\$130.41	\$114.84	\$107.91	\$121.11	\$153.41	\$110.49	\$134.83	\$161.75
d. Minerals & Supplements	\$9.06	\$3.78	\$10.84	\$5.92	\$0.69	\$0.89	\$9.15	\$0.14	\$0.55
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$231.87	\$232.00	\$202.62	\$191.51	\$209.67	\$252.29	\$218.52	\$257.08	\$274.18
Total Feed Costs (\$/cwt)	\$11.42	\$11.35	\$12.53	\$12.95	\$12.14	\$9.75	\$10.35	\$11.06	\$12.27
Total Hired Labor	\$26.05	\$26.19	\$22.26	\$28.66	\$20.01	\$24.70	\$23.88	\$25.82	\$35.94
Total Hired Labor Costs (\$/cwt)	\$1.28	\$1.28	\$1.38	\$1.94	\$1.16	\$0.95	\$1.13	\$1.11	\$1.61
Total Herd Replacement	\$21.88	\$22.68	\$21.61	\$20.65	\$17.08	\$20.79	\$29.04	\$22.52	\$25.30
Total Replacement Costs (\$/cwt)	\$1.08	\$1.11	\$1.34	\$1.40	\$0.99	\$0.80	\$1.38	\$0.97	\$1.13
Total Operating Costs	\$50.73	\$52.84	\$55.51	\$50.43	\$21.62	\$68.94	\$38.08	\$65.93	\$65.82
Total Operating Costs (\$/cwt)	\$2.50	\$2.59	\$3.43	\$3.41	\$1.25	\$2.67	\$1.80	\$2.84	\$2.95
Total Milk Marketing Costs	\$10.58	\$11.24	\$11.21	\$8.30	\$9.48	\$14.07	\$11.51	\$11.99	\$11.56
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.55	\$0.69	\$0.56	\$0.55	\$0.54	\$0.55	\$0.52	\$0.52
Total Cost (\$/Cow/Month)	\$341.12	\$344.94	\$313.21	\$299.55	\$277.87	\$380.80	\$321.04	\$383.34	\$412.79
Total Cost (\$/cwt)	\$16.81	\$16.88	\$19.36	\$20.25	\$16.09	\$14.72	\$15.21	\$16.48	\$18.47
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	20.43	16.18	14.79	17.27	25.87	21.11	23.25	22.35
b. Lbs Milk Sold/milk cow/day	75.47	76.01	59.16	54.59	67.41	94.68	78.67	86.16	82.84
c. Gross Milk Receipts (\$/cwt)	\$18.20	\$18.34	\$20.07	\$20.53	\$18.02	\$17.42	\$17.73	\$17.93	\$18.41
d. Mailbox Price (\$/cwt)	\$17.93	\$18.03	\$20.69	\$21.24	\$17.45	\$16.83	\$17.20	\$17.49	\$17.84
f. Income Over Feed Cost (\$/cwt)	\$6.51	\$6.67	\$8.17	\$8.29	\$5.31	\$7.08	\$6.85	\$6.43	\$5.57
g. Fat Test %	3.71%	3.78%	4.64%	4.78%	3.53%	3.50%	3.56%	3.67%	3.57%
h. SNF Test %	8.90%	8.88%	9.36%	9.41%	8.84%	8.77%	8.74%	8.78%	8.70%
Related Data									
a. Percent Dry Cows	11%	11%	10%	11%	16%	10%	12%	11%	11%
b. Yearly Cull Rate	43%	43%	34%	42%	31%	36%	54%	47%	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.16	\$0.02	\$0.01	\$0.16	\$0.23	\$0.24	\$0.14	\$0.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.37	\$267.54	\$265.70	\$260.00	\$245.00	\$275.41	\$267.57	\$275.04	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.64	\$355.41	\$342.15	\$346.23	\$344.94	\$349.49	\$317.31	\$372.16	\$415.47
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.55	27.95	26.50	23.65	26.91	31.82	27.80	26.23	28.52
g. Milkers (\$/hr with benefits & taxes)	\$13.23	\$14.04	\$12.11	\$11.27	\$16.12	\$12.10	\$12.08	\$14.19	\$20.09
h. Total Labor (\$/hr)	\$14.14	\$14.43	\$13.34	\$12.01	\$14.70	\$12.95	\$12.92	\$14.76	\$20.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.21	\$8.20	\$7.13	\$6.58	\$7.63	\$8.82	\$7.80	\$9.11	\$9.67
j. Milk Cow Feed Costs (\$/cwt.)	\$10.88	\$10.79	\$12.05	\$12.05	\$11.32	\$9.31	\$9.92	\$10.57	\$11.68

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		30	31	32	33	34	35	36
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$50.82	\$49.73	\$28.29	\$46.78	\$62.61	\$55.12	\$47.94	\$64.38	\$79.24
b. Wet Feed & Wet Roughage	\$47.34	\$47.62	\$49.99	\$56.78	\$54.09	\$44.94	\$42.28	\$44.05	\$41.27
c. Concentrates	\$124.64	\$129.70	\$137.91	\$112.40	\$118.63	\$128.27	\$152.18	\$95.04	\$130.63
d. Minerals & Supplements	\$9.06	\$11.19	\$5.67	\$14.03	\$14.74	\$17.73	\$12.51	\$3.03	\$25.10
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$231.87	\$238.24	\$221.85	\$229.99	\$250.08	\$246.06	\$254.90	\$206.50	\$276.25
Total Feed Costs (\$/cwt)	\$11.42	\$11.40	\$11.29	\$10.42	\$11.53	\$10.95	\$12.38	\$10.98	\$11.20
Total Hired Labor	\$26.05	\$27.23	\$29.33	\$25.02	\$24.12	\$20.57	\$24.50	\$20.49	\$32.68
Total Hired Labor Costs (\$/cwt)	\$1.28	\$1.30	\$1.49	\$1.13	\$1.11	\$0.91	\$1.19	\$1.09	\$1.33
Total Herd Replacement	\$21.88	\$22.16	\$19.96	\$22.11	\$17.23	\$20.88	\$21.89	\$20.92	\$25.59
Total Replacement Costs (\$/cwt)	\$1.08	\$1.06	\$1.02	\$1.00	\$0.79	\$0.93	\$1.06	\$1.11	\$1.04
Total Operating Costs	\$50.73	\$49.47	\$50.36	\$52.29	\$63.68	\$52.08	\$65.47	\$38.25	\$69.62
Total Operating Costs (\$/cwt)	\$2.50	\$2.37	\$2.56	\$2.37	\$2.94	\$2.32	\$3.18	\$2.03	\$2.82
Total Milk Marketing Costs	\$10.58	\$10.56	\$10.73	\$12.00	\$11.16	\$12.35	\$10.57	\$10.31	\$12.67
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.51	\$0.55	\$0.54	\$0.51	\$0.55	\$0.51	\$0.55	\$0.51
Total Cost (\$/Cow/Month)	\$341.12	\$347.66	\$332.24	\$341.41	\$366.26	\$351.94	\$377.34	\$296.47	\$416.80
Total Cost (\$/cwt)	\$16.81	\$16.64	\$16.91	\$15.46	\$16.89	\$15.65	\$18.32	\$15.76	\$16.90
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.30	20.89	19.65	22.08	21.69	22.48	20.59	18.81	24.67
b. Lbs Milk Sold/milk cow/day	75.47	77.50	73.53	82.75	80.02	83.78	76.12	66.33	87.32
c. Gross Milk Receipts (\$/cwt)	\$18.20	\$18.17	\$17.73	\$17.53	\$18.48	\$17.69	\$18.22	\$18.54	\$18.06
d. Mailbox Price (\$/cwt)	\$17.93	\$17.93	\$17.20	\$17.03	\$18.08	\$17.08	\$17.74	\$17.96	\$17.62
f. Income Over Feed Cost (\$/cwt)	\$6.51	\$6.52	\$5.91	\$6.62	\$6.55	\$6.14	\$5.36	\$6.98	\$6.42
g. Fat Test %	3.71%	3.67%	3.46%	3.50%	3.65%	3.62%	3.79%	3.56%	3.57%
h. SNF Test %	8.90%	8.91%	8.75%	8.90%	8.87%	8.86%	8.88%	8.89%	8.74%
Related Data									
a. Percent Dry Cows	11%	11%	12%	12%	11%	12%	11%	6%	7%
b. Yearly Cull Rate	43%	44%	39%	43%	37%	36%	44%	33%	51%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.14	\$0.14	\$0.14	\$0.17	\$0.12	\$0.16	\$0.12	\$0.13	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$267.37	\$265.14	\$268.09	\$273.83	\$274.00	\$255.45	\$280.20	\$265.75	\$278.09
e. Grain, Mnrls & Splmnts (\$/ton)	\$335.64	\$335.81	\$352.36	\$320.45	\$342.08	\$328.64	\$351.03	\$312.01	\$367.17
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.55	31.40	29.84	28.87	28.47	32.16	34.25	22.09	29.82
g. Milkers (\$/hr with benefits & taxes)	\$13.23	\$13.65	\$21.26	\$13.85	\$17.72	\$13.22	\$10.38	\$15.23	\$18.18
h. Total Labor (\$/hr)	\$14.14	\$14.78	\$21.92	\$14.81	\$18.90	\$13.40	\$12.65	\$16.01	\$18.64
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.21	\$8.44	\$7.87	\$8.08	\$8.85	\$8.66	\$9.01	\$7.11	\$9.60
j. Milk Cow Feed Costs (\$/cwt.)	\$10.88	\$10.90	\$10.71	\$9.77	\$11.06	\$10.34	\$11.84	\$10.72	\$11.00

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2013
South Valley Herd Size 2401 Plus

Dairy ID Number	37	38	39	40
Feed Costs				
a. Dry Roughage	\$42.41	\$24.24	\$36.38	\$57.33
b. Wet Feed & Wet Roughage	\$45.76	\$56.10	\$60.23	\$39.11
c. Concentrates	\$129.93	\$132.91	\$129.11	\$139.28
d. Minerals & Supplements	\$29.17	\$5.44	\$11.38	\$1.58
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$247.27	\$218.69	\$237.09	\$237.31
Total Feed Costs (\$/cwt)	\$11.43	\$13.30	\$11.22	\$11.14
Total Hired Labor	\$23.86	\$24.53	\$44.88	\$26.06
Total Hired Labor Costs (\$/cwt)	\$1.10	\$1.49	\$2.12	\$1.22
Total Herd Replacement	\$20.79	\$26.94	\$25.52	\$20.84
Total Replacement Costs (\$/cwt)	\$0.96	\$1.64	\$1.21	\$0.98
Total Operating Costs	\$59.36	\$43.68	\$47.95	\$33.67
Total Operating Costs (\$/cwt)	\$2.74	\$2.66	\$2.27	\$1.58
Total Milk Marketing Costs	\$10.06	\$4.97	\$11.50	\$11.01
Total Milk Marketing Costs (\$/cwt)	\$0.46	\$0.30	\$0.54	\$0.52
Total Cost (\$/Cow/Month)	\$361.34	\$318.80	\$366.95	\$328.89
Total Cost (\$/cwt)	\$16.70	\$19.39	\$17.36	\$15.44
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	21.64	16.44	21.14	21.31
b. Lbs Milk Sold/milk cow/day	81.02	60.71	82.13	79.71
c. Gross Milk Receipts (\$/cwt)	\$17.47	\$20.42	\$17.31	\$18.36
d. Mailbox Price (\$/cwt)	\$17.26	\$21.60	\$16.88	\$18.25
f. Income Over Feed Cost (\$/cwt)	\$5.83	\$8.30	\$5.66	\$7.12
g. Fat Test %	3.35%	4.87%	3.44%	3.67%
h. SNF Test %	8.82%	9.32%	8.81%	9.01%
Related Data				
a. Percent Dry Cows	12%	11%	15%	12%
b. Yearly Cull Rate	49%	49%	53%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.16	\$0.03	\$0.18	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$234.21	\$263.23	\$270.00	\$262.95
e. Grain, Mnrls & Splmnts (\$/ton)	\$336.72	\$348.47	\$320.16	\$314.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.93	28.13	33.32	33.48
g. Milkers (\$/hr with benefits & taxes)	\$14.47	\$12.17	\$11.50	\$12.36
h. Total Labor (\$/hr)	\$15.23	\$12.60	\$12.28	\$15.19
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.86	\$7.66	\$8.60	\$8.53
j. Milk Cow Feed Costs (\$/cwt.)	\$10.93	\$12.62	\$10.48	\$10.70