

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$48.19	\$47.96	\$53.98	\$49.28	\$58.45	\$43.04	\$60.54	\$58.67	\$52.93
b. Wet Feed & Wet Roughage	\$43.68	\$40.32	\$35.26	\$50.32	\$38.92	\$38.38	\$32.02	\$24.75	\$47.56
c. Concentrates	\$117.50	\$114.74	\$133.56	\$98.42	\$94.76	\$110.99	\$86.56	\$132.69	\$172.96
d. Minerals & Supplements	\$9.76	\$5.17	\$7.23	\$2.27	\$1.26	\$2.60	\$7.08	\$12.77	\$1.77
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$219.13	\$208.20	\$230.04	\$200.29	\$193.39	\$195.01	\$186.20	\$228.88	\$275.22
Total Feed Costs (\$/cwt)	\$12.41	\$12.53	\$12.08	\$13.44	\$13.29	\$12.67	\$12.35	\$12.81	\$12.69
Total Hired Labor	\$26.02	\$23.68	\$30.55	\$13.69	\$28.96	\$19.53	\$26.44	\$32.77	\$23.30
Total Hired Labor Costs (\$/cwt)	\$1.47	\$1.43	\$1.60	\$0.92	\$1.99	\$1.27	\$1.75	\$1.83	\$1.07
Total Herd Replacement	\$23.43	\$22.73	\$37.12	\$21.64	\$16.46	\$21.53	\$22.05	\$22.74	\$19.85
Total Replacement Costs (\$/cwt)	\$1.33	\$1.37	\$1.95	\$1.45	\$1.13	\$1.40	\$1.46	\$1.27	\$0.92
Total Operating Costs	\$50.93	\$50.42	\$51.70	\$34.78	\$23.48	\$52.46	\$46.15	\$49.98	\$51.13
Total Operating Costs (\$/cwt)	\$2.88	\$3.04	\$2.71	\$2.33	\$1.61	\$3.41	\$3.06	\$2.80	\$2.36
Total Milk Marketing Costs	\$9.31	\$9.12	\$10.37	\$8.07	\$7.90	\$8.62	\$8.01	\$9.49	\$11.40
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.55	\$0.54	\$0.54	\$0.54	\$0.56	\$0.53	\$0.53	\$0.53
Total Cost (\$/Cow/Month)	\$328.82	\$314.14	\$359.78	\$278.47	\$270.19	\$297.15	\$288.85	\$343.87	\$380.90
Total Cost (\$/cwt)	\$18.61	\$18.91	\$18.89	\$18.69	\$18.56	\$19.31	\$19.15	\$19.24	\$17.56
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.66	16.61	19.04	14.90	14.55	15.39	15.08	17.87	21.69
b. Lbs Milk Sold/milk cow/day	67.89	63.89	72.77	57.67	56.54	61.75	55.45	65.67	81.73
c. Gross Milk Receipts (\$/cwt)	\$16.45	\$16.34	\$16.33	\$16.47	\$16.64	\$15.28	\$16.29	\$16.47	\$16.07
d. Mailbox Price (\$/cwt)	\$16.08	\$15.86	\$15.78	\$16.10	\$16.20	\$14.88	\$15.81	\$15.90	\$15.57
f. Income Over Feed Cost (\$/cwt)	\$3.68	\$3.33	\$3.70	\$2.66	\$2.91	\$2.20	\$3.46	\$3.09	\$2.88
g. Fat Test %	3.74%	3.72%	3.78%	3.47%	3.78%	3.37%	3.67%	3.60%	3.59%
h. SNF Test %	8.81%	8.78%	8.92%	8.76%	8.71%	8.63%	8.68%	8.67%	8.85%
Related Data									
a. Percent Dry Cows	15%	15%	15%	16%	16%	19%	11%	11%	13%
b. Yearly Cull Rate	40%	40%	73%	41%	25%	41%	31%	30%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.14	\$0.08	\$0.17	\$0.20	\$0.25	\$0.11	\$0.12	\$0.13
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.19	\$266.83	\$273.73	\$260.00	\$250.00	\$275.00	\$285.00	\$270.92	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$349.37	\$346.33	\$341.81	\$359.27	\$338.85	\$339.26	\$322.68	\$354.71	\$397.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.20	26.54	30.90	21.68	21.81	26.22	20.94	29.89	32.50
g. Milkers (\$/hr with benefits & taxes)	\$12.95	\$12.23	\$11.81	\$14.29	\$11.32	\$13.00	\$11.86	\$12.10	\$10.36
h. Total Labor (\$/hr)	\$13.81	\$12.47	\$11.67	\$14.29	\$11.54	\$12.85	\$12.50	\$12.41	\$10.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.86	\$7.45	\$8.26	\$7.01	\$7.04	\$7.22	\$6.42	\$8.02	\$9.40
j. Milk Cow Feed Costs (\$/cwt.)	\$11.57	\$11.67	\$11.35	\$12.16	\$12.45	\$11.69	\$11.57	\$12.21	\$11.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10	11	12	13
Feed Costs						
a. Dry Roughage	\$43.26	\$51.44	\$47.58	\$53.05	\$43.16	\$24.29
b. Wet Feed & Wet Roughage	\$31.26	\$40.53	\$32.71	\$35.58	\$54.51	\$58.52
c. Concentrates	\$126.28	\$123.83	\$121.78	\$89.86	\$130.84	\$71.69
d. Minerals & Supplements	\$15.59	\$4.88	\$1.78	\$5.22	\$4.55	\$1.52
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$216.40	\$220.67	\$203.85	\$183.70	\$233.06	\$156.01
Total Feed Costs (\$/cwt)	\$13.48	\$12.12	\$12.74	\$12.47	\$12.41	\$11.38
Total Hired Labor	\$20.88	\$23.54	\$30.19	\$13.88	\$28.00	\$18.38
Total Hired Labor Costs (\$/cwt)	\$1.30	\$1.29	\$1.89	\$0.94	\$1.49	\$1.34
Total Herd Replacement	\$16.83	\$31.35	\$28.94	\$12.21	\$22.34	\$27.08
Total Replacement Costs (\$/cwt)	\$1.05	\$1.72	\$1.81	\$0.83	\$1.19	\$1.98
Total Operating Costs	\$54.62	\$84.90	\$53.65	\$40.03	\$54.00	\$37.84
Total Operating Costs (\$/cwt)	\$3.40	\$4.66	\$3.35	\$2.72	\$2.88	\$2.76
Total Milk Marketing Costs	\$8.83	\$9.58	\$8.39	\$8.21	\$10.26	\$8.94
Total Milk Marketing Costs (\$/cwt)	\$0.55	\$0.53	\$0.52	\$0.56	\$0.55	\$0.65
Total Cost (\$/Cow/Month)	\$317.56	\$370.03	\$325.03	\$258.03	\$347.66	\$248.25
Total Cost (\$/cwt)	\$19.77	\$20.33	\$20.31	\$17.52	\$18.51	\$18.11
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	16.06	18.20	16.01	14.73	18.78	13.71
b. Lbs Milk Sold/milk cow/day	62.07	68.45	62.50	56.90	75.10	53.49
c. Gross Milk Receipts (\$/cwt)	\$18.30	\$15.74	\$16.65	\$16.07	\$16.06	\$16.36
d. Mailbox Price (\$/cwt)	\$18.71	\$15.22	\$16.18	\$15.68	\$15.62	\$15.03
f. Income Over Feed Cost (\$/cwt)	\$5.24	\$3.09	\$3.44	\$3.20	\$3.21	\$3.65
g. Fat Test %	4.53%	3.64%	3.76%	3.67%	3.60%	3.81%
h. SNF Test %	9.31%	8.66%	8.87%	8.78%	8.70%	8.67%
Related Data						
a. Percent Dry Cows	16%	13%	16%	16%	18%	16%
b. Yearly Cull Rate	44%	66%	46%	24%	36%	47%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.01	\$0.15	\$0.12	\$0.11	\$0.13	\$0.28
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$272.13	\$262.34	\$240.00	\$275.00	\$270.00	\$230.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$351.10	\$352.15	\$354.18	\$327.50	\$350.23	\$300.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.61	26.93	26.89	22.13	30.03	19.03
g. Milkers (\$/hr with benefits & taxes)	\$13.03	\$12.62	\$12.78	\$15.56	\$10.48	\$13.15
h. Total Labor (\$/hr)	\$13.08	\$12.15	\$12.78	\$14.72	\$12.65	\$13.10
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.85	\$7.88	\$7.47	\$6.64	\$8.46	\$5.68
j. Milk Cow Feed Costs (\$/cwt.)	\$12.65	\$11.51	\$11.95	\$11.67	\$11.27	\$10.61

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		14	15	16	17	18	19	20
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$48.19	\$51.34	\$54.90	\$54.27	\$44.54	\$49.59	\$52.19	\$41.62	\$50.02
b. Wet Feed & Wet Roughage	\$43.68	\$42.55	\$45.12	\$41.94	\$48.35	\$60.32	\$42.56	\$53.69	\$29.36
c. Concentrates	\$117.50	\$109.41	\$131.05	\$87.57	\$104.03	\$119.58	\$122.33	\$95.92	\$113.12
d. Minerals & Supplements	\$9.76	\$11.90	\$0.63	\$10.55	\$0.41	\$18.67	\$17.65	\$15.59	\$7.95
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$219.13	\$215.20	\$231.70	\$194.33	\$197.32	\$248.17	\$234.74	\$206.83	\$200.45
Total Feed Costs (\$/cwt)	\$12.41	\$12.76	\$13.58	\$14.01	\$11.53	\$12.34	\$12.13	\$13.16	\$13.79
Total Hired Labor	\$26.02	\$25.56	\$23.65	\$18.88	\$22.34	\$34.17	\$27.99	\$19.35	\$21.75
Total Hired Labor Costs (\$/cwt)	\$1.47	\$1.52	\$1.39	\$1.36	\$1.30	\$1.70	\$1.45	\$1.23	\$1.50
Total Herd Replacement	\$23.43	\$23.22	\$20.46	\$23.77	\$36.49	\$23.80	\$22.16	\$20.11	\$22.33
Total Replacement Costs (\$/cwt)	\$1.33	\$1.38	\$1.20	\$1.71	\$2.13	\$1.18	\$1.15	\$1.28	\$1.54
Total Operating Costs	\$50.93	\$48.97	\$35.30	\$30.58	\$51.22	\$47.62	\$47.89	\$42.25	\$57.16
Total Operating Costs (\$/cwt)	\$2.88	\$2.90	\$2.07	\$2.20	\$2.99	\$2.37	\$2.47	\$2.69	\$3.93
Total Milk Marketing Costs	\$9.31	\$8.88	\$8.90	\$7.24	\$8.93	\$10.38	\$9.94	\$8.14	\$7.58
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.52	\$0.52	\$0.52	\$0.52	\$0.51	\$0.52	\$0.52
Total Cost (\$/Cow/Month)	\$328.82	\$321.83	\$320.01	\$274.80	\$316.30	\$364.14	\$342.72	\$296.67	\$309.27
Total Cost (\$/cwt)	\$18.61	\$19.08	\$18.76	\$19.81	\$18.48	\$18.11	\$17.71	\$18.88	\$21.28
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.66	16.87	17.06	13.87	17.12	20.11	19.35	15.71	14.53
b. Lbs Milk Sold/milk cow/day	67.89	64.59	66.92	52.97	67.63	74.79	71.54	59.18	54.29
c. Gross Milk Receipts (\$/cwt)	\$16.45	\$16.58	\$15.76	\$16.72	\$15.65	\$16.10	\$16.07	\$15.80	\$18.65
d. Mailbox Price (\$/cwt)	\$16.08	\$16.30	\$15.25	\$16.29	\$15.27	\$15.87	\$15.92	\$15.40	\$19.30
f. Income Over Feed Cost (\$/cwt)	\$3.68	\$3.54	\$1.66	\$2.29	\$3.74	\$3.53	\$3.79	\$2.24	\$5.50
g. Fat Test %	3.74%	3.81%	3.55%	3.58%	3.42%	3.59%	3.61%	3.57%	4.80%
h. SNF Test %	8.81%	8.81%	8.67%	8.69%	8.73%	8.70%	8.69%	8.58%	9.39%
Related Data									
a. Percent Dry Cows	15%	15%	17%	15%	17%	12%	12%	13%	13%
b. Yearly Cull Rate	40%	40%	39%	37%	60%	43%	36%	40%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.13	\$0.16	\$0.10	\$0.22	\$0.11	\$0.19	\$0.17	\$0.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.19	\$272.40	\$275.00	\$275.00	\$285.00	\$274.07	\$265.25	\$275.00	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$349.37	\$355.65	\$377.13	\$352.24	\$374.28	\$344.60	\$337.88	\$344.19	\$373.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.20	26.26	26.76	20.46	21.33	28.92	30.22	23.81	23.73
g. Milkers (\$/hr with benefits & taxes)	\$12.95	\$11.63	\$11.32	\$10.35	\$11.56	\$12.15	\$12.94	\$12.18	\$13.87
h. Total Labor (\$/hr)	\$13.81	\$12.63	\$11.58	\$11.08	\$12.02	\$13.53	\$13.57	\$12.66	\$15.18
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.86	\$7.74	\$8.52	\$6.81	\$7.26	\$8.72	\$8.17	\$7.31	\$7.13
j. Milk Cow Feed Costs (\$/cwt.)	\$11.57	\$11.99	\$12.73	\$12.86	\$10.74	\$11.65	\$11.42	\$12.35	\$13.12

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 1001-1500

Dairy ID Number	21	22	23	24	25
Feed Costs					
a. Dry Roughage	\$45.65	\$42.32	\$67.05	\$57.03	\$55.13
b. Wet Feed & Wet Roughage	\$46.36	\$39.97	\$37.24	\$38.36	\$33.27
c. Concentrates	\$126.79	\$99.33	\$90.15	\$106.46	\$119.45
d. Minerals & Supplements	\$19.63	\$0.35	\$11.25	\$26.20	\$10.16
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$238.43	\$181.97	\$205.68	\$228.06	\$218.01
Total Feed Costs (\$/cwt)	\$12.25	\$13.11	\$13.36	\$11.88	\$12.87
Total Hired Labor	\$23.06	\$24.04	\$28.65	\$43.73	\$17.57
Total Hired Labor Costs (\$/cwt)	\$1.18	\$1.73	\$1.86	\$2.28	\$1.04
Total Herd Replacement	\$19.66	\$25.57	\$17.60	\$19.47	\$28.91
Total Replacement Costs (\$/cwt)	\$1.01	\$1.84	\$1.14	\$1.01	\$1.71
Total Operating Costs	\$73.66	\$49.07	\$50.99	\$50.78	\$44.73
Total Operating Costs (\$/cwt)	\$3.78	\$3.54	\$3.31	\$2.64	\$2.64
Total Milk Marketing Costs	\$10.13	\$8.41	\$7.73	\$10.14	\$8.95
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.61	\$0.50	\$0.53	\$0.53
Total Cost (\$/Cow/Month)	\$364.93	\$289.06	\$310.66	\$352.18	\$318.18
Total Cost (\$/cwt)	\$18.75	\$20.83	\$20.18	\$18.34	\$18.79
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	19.46	13.88	15.40	19.20	16.93
b. Lbs Milk Sold/milk cow/day	74.13	53.40	57.61	76.46	67.09
c. Gross Milk Receipts (\$/cwt)	\$16.15	\$18.47	\$18.06	\$15.56	\$16.58
d. Mailbox Price (\$/cwt)	\$15.64	\$18.29	\$18.02	\$14.99	\$16.18
f. Income Over Feed Cost (\$/cwt)	\$3.39	\$5.18	\$4.66	\$3.11	\$3.31
g. Fat Test %	3.58%	4.76%	4.48%	3.48%	3.54%
h. SNF Test %	8.69%	9.32%	9.16%	8.67%	8.61%
Related Data					
a. Percent Dry Cows	14%	15%	13%	18%	18%
b. Yearly Cull Rate	37%	40%	46%	30%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.00	\$0.05	\$0.16	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$260.00	\$285.00	\$264.78	\$270.00	\$279.58
e. Grain, Mnrls & Splmnts (\$/ton)	\$356.69	\$380.35	\$318.37	\$348.94	\$353.93
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.62	19.53	23.27	29.06	28.16
g. Milkers (\$/hr with benefits & taxes)	\$10.97	\$11.16	\$12.20	\$11.62	\$10.25
h. Total Labor (\$/hr)	\$11.44	\$11.29	\$13.98	\$13.36	\$11.17
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.59	\$6.55	\$7.32	\$8.39	\$8.23
j. Milk Cow Feed Costs (\$/cwt.)	\$11.59	\$12.26	\$12.71	\$10.98	\$12.27

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		26	27	28	29	30	31	32
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$48.19	\$47.43	\$66.01	\$54.14	\$13.38	\$53.51	\$34.61	\$49.47	\$43.35
b. Wet Feed & Wet Roughage	\$43.68	\$41.81	\$30.52	\$28.43	\$44.44	\$27.47	\$52.37	\$47.38	\$48.22
c. Concentrates	\$117.50	\$125.37	\$120.33	\$107.80	\$123.83	\$132.77	\$73.41	\$146.20	\$115.67
d. Minerals & Supplements	\$9.76	\$5.40	\$10.92	\$10.42	\$11.09	\$0.66	\$9.25	\$0.91	\$8.43
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$219.13	\$220.01	\$227.78	\$200.80	\$192.74	\$214.41	\$169.64	\$243.97	\$215.67
Total Feed Costs (\$/cwt)	\$12.41	\$12.39	\$11.11	\$14.05	\$14.17	\$13.24	\$13.07	\$10.98	\$11.00
Total Hired Labor	\$26.02	\$25.73	\$16.86	\$14.65	\$30.51	\$18.43	\$29.54	\$26.20	\$25.73
Total Hired Labor Costs (\$/cwt)	\$1.47	\$1.45	\$0.82	\$1.03	\$2.24	\$1.14	\$2.28	\$1.18	\$1.31
Total Herd Replacement	\$23.43	\$23.42	\$20.83	\$23.91	\$18.89	\$20.75	\$21.83	\$23.49	\$28.32
Total Replacement Costs (\$/cwt)	\$1.33	\$1.32	\$1.02	\$1.67	\$1.39	\$1.28	\$1.68	\$1.06	\$1.44
Total Operating Costs	\$50.93	\$53.57	\$65.68	\$52.92	\$56.32	\$23.56	\$49.03	\$59.44	\$44.36
Total Operating Costs (\$/cwt)	\$2.88	\$3.02	\$3.20	\$3.70	\$4.14	\$1.46	\$3.78	\$2.67	\$2.26
Total Milk Marketing Costs	\$9.31	\$9.25	\$10.55	\$7.40	\$6.88	\$8.53	\$7.18	\$11.62	\$10.25
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.52	\$0.51	\$0.52	\$0.51	\$0.53	\$0.55	\$0.52	\$0.52
Total Cost (\$/Cow/Month)	\$328.82	\$331.98	\$341.70	\$299.68	\$305.35	\$285.68	\$277.21	\$364.71	\$324.32
Total Cost (\$/cwt)	\$18.61	\$18.70	\$16.66	\$20.97	\$22.45	\$17.64	\$21.36	\$16.41	\$16.54
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.66	17.76	20.51	14.29	13.60	16.19	12.98	22.22	19.60
b. Lbs Milk Sold/milk cow/day	67.89	68.19	78.24	56.33	52.62	62.70	49.53	83.78	75.16
c. Gross Milk Receipts (\$/cwt)	\$16.45	\$16.76	\$16.49	\$18.35	\$18.60	\$16.18	\$18.64	\$15.88	\$15.99
d. Mailbox Price (\$/cwt)	\$16.08	\$16.47	\$16.16	\$18.83	\$19.20	\$15.58	\$19.14	\$15.34	\$15.43
f. Income Over Feed Cost (\$/cwt)	\$3.68	\$4.08	\$5.05	\$4.78	\$5.03	\$2.33	\$6.07	\$4.36	\$4.43
g. Fat Test %	3.74%	3.83%	3.75%	4.67%	4.81%	3.46%	4.74%	3.55%	3.54%
h. SNF Test %	8.81%	8.87%	8.81%	9.32%	9.32%	8.78%	9.32%	8.77%	8.66%
Related Data									
a. Percent Dry Cows	15%	15%	15%	17%	16%	16%	15%	14%	15%
b. Yearly Cull Rate	40%	41%	39%	34%	47%	29%	33%	36%	44%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.14	\$0.12	\$0.00	\$0.00	\$0.24	\$0.01	\$0.14	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.19	\$260.34	\$275.00	\$290.00	\$0.00	\$240.00	\$265.00	\$249.25	\$253.23
e. Grain, Mnrls & Splmnts (\$/ton)	\$349.37	\$363.62	\$299.74	\$349.85	\$359.05	\$379.82	\$332.50	\$366.89	\$327.78
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.20	27.41	32.31	25.96	27.86	26.52	18.25	29.42	28.15
g. Milkers (\$/hr with benefits & taxes)	\$12.95	\$13.58	\$13.96	\$10.36	\$13.23	\$15.98	\$10.66	\$11.80	\$12.04
h. Total Labor (\$/hr)	\$13.81	\$14.23	\$13.85	\$12.05	\$14.29	\$14.14	\$11.49	\$12.34	\$14.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.86	\$7.90	\$8.02	\$7.36	\$6.96	\$7.74	\$5.89	\$8.67	\$7.80
j. Milk Cow Feed Costs (\$/cwt.)	\$11.57	\$11.59	\$10.26	\$13.07	\$13.23	\$12.35	\$11.89	\$10.35	\$10.38

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 1501-2400

Dairy ID Number	33	34
Feed Costs		
a. Dry Roughage	\$51.32	\$61.69
b. Wet Feed & Wet Roughage	\$48.93	\$40.84
c. Concentrates	\$142.35	\$152.93
d. Minerals & Supplements	\$0.21	\$0.68
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$242.81	\$256.15
Total Feed Costs (\$/cwt)	\$11.85	\$13.89
Total Hired Labor	\$26.32	\$36.63
Total Hired Labor Costs (\$/cwt)	\$1.29	\$1.99
Total Herd Replacement	\$24.17	\$26.26
Total Replacement Costs (\$/cwt)	\$1.18	\$1.42
Total Operating Costs	\$58.81	\$70.77
Total Operating Costs (\$/cwt)	\$2.87	\$3.84
Total Milk Marketing Costs	\$10.51	\$9.54
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.52
Total Cost (\$/Cow/Month)	\$362.61	\$399.35
Total Cost (\$/cwt)	\$17.70	\$21.65
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	20.48	18.44
b. Lbs Milk Sold/milk cow/day	79.65	69.82
c. Gross Milk Receipts (\$/cwt)	\$16.09	\$16.79
d. Mailbox Price (\$/cwt)	\$15.58	\$16.21
f. Income Over Feed Cost (\$/cwt)	\$3.72	\$2.32
g. Fat Test %	3.58%	3.49%
h. SNF Test %	8.74%	8.69%
Related Data		
a. Percent Dry Cows	16%	14%
b. Yearly Cull Rate	52%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.85	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$400.97	\$453.27
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.58	25.08
g. Milkers (\$/hr with benefits & taxes)	\$12.63	\$20.61
h. Total Labor (\$/hr)	\$14.02	\$20.49
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.86	\$9.16
j. Milk Cow Feed Costs (\$/cwt.)	\$11.13	\$13.12

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		35	36	37	38	39	40	41
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$48.19	\$47.58	\$57.83	\$31.73	\$61.35	\$44.78	\$69.93	\$46.92	\$48.58
b. Wet Feed & Wet Roughage	\$43.68	\$45.30	\$52.25	\$44.83	\$39.99	\$40.81	\$49.34	\$41.16	\$38.47
c. Concentrates	\$117.50	\$117.59	\$93.06	\$134.77	\$121.05	\$118.90	\$112.64	\$144.98	\$83.81
d. Minerals & Supplements	\$9.76	\$11.53	\$14.35	\$7.82	\$10.20	\$12.54	\$10.72	\$12.07	\$5.67
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$219.13	\$222.01	\$217.49	\$219.15	\$232.60	\$217.03	\$242.63	\$245.13	\$176.53
Total Feed Costs (\$/cwt)	\$12.41	\$12.29	\$11.61	\$12.39	\$12.40	\$10.56	\$12.30	\$12.83	\$11.11
Total Hired Labor	\$26.02	\$26.69	\$28.22	\$28.40	\$28.97	\$20.91	\$36.56	\$36.19	\$21.88
Total Hired Labor Costs (\$/cwt)	\$1.47	\$1.48	\$1.51	\$1.61	\$1.54	\$1.02	\$1.85	\$1.89	\$1.38
Total Herd Replacement	\$23.43	\$23.63	\$28.33	\$20.97	\$24.90	\$23.50	\$28.51	\$19.76	\$24.44
Total Replacement Costs (\$/cwt)	\$1.33	\$1.31	\$1.51	\$1.19	\$1.33	\$1.14	\$1.45	\$1.03	\$1.54
Total Operating Costs	\$50.93	\$50.66	\$56.86	\$52.48	\$66.84	\$58.09	\$70.57	\$61.37	\$34.89
Total Operating Costs (\$/cwt)	\$2.88	\$2.80	\$3.04	\$2.97	\$3.56	\$2.83	\$3.58	\$3.21	\$2.20
Total Milk Marketing Costs	\$9.31	\$9.50	\$9.76	\$9.26	\$9.67	\$10.70	\$10.15	\$9.78	\$8.34
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.52	\$0.52	\$0.52	\$0.52	\$0.51	\$0.51	\$0.52
Total Cost (\$/Cow/Month)	\$328.82	\$332.48	\$340.65	\$330.25	\$362.98	\$330.23	\$388.42	\$372.24	\$266.08
Total Cost (\$/cwt)	\$18.61	\$18.41	\$18.19	\$18.68	\$19.35	\$16.07	\$19.70	\$19.49	\$16.74
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.66	18.06	18.73	17.68	18.76	20.54	19.72	19.10	15.89
b. Lbs Milk Sold/milk cow/day	67.89	69.50	70.02	67.14	73.86	80.24	73.93	72.51	61.25
c. Gross Milk Receipts (\$/cwt)	\$16.45	\$16.32	\$15.87	\$16.33	\$16.79	\$15.87	\$16.67	\$16.56	\$16.04
d. Mailbox Price (\$/cwt)	\$16.08	\$15.92	\$15.29	\$15.84	\$16.41	\$15.42	\$16.22	\$16.05	\$15.61
f. Income Over Feed Cost (\$/cwt)	\$3.68	\$3.63	\$3.68	\$3.44	\$4.01	\$4.86	\$3.92	\$3.22	\$4.50
g. Fat Test %	3.74%	3.69%	3.56%	3.57%	3.76%	3.56%	3.59%	3.78%	3.75%
h. SNF Test %	8.81%	8.79%	8.83%	8.75%	8.80%	8.83%	8.81%	8.89%	8.26%
Related Data									
a. Percent Dry Cows	15%	15%	13%	14%	17%	17%	13%	14%	15%
b. Yearly Cull Rate	40%	40%	47%	36%	40%	39%	49%	40%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.15	\$0.17	\$0.18	\$0.16	\$0.16	\$0.08	\$0.11	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.19	\$260.82	\$266.41	\$232.28	\$251.01	\$268.68	\$275.00	\$261.75	\$248.74
e. Grain, Mnrls & Splmnts (\$/ton)	\$349.37	\$337.67	\$307.55	\$362.16	\$375.75	\$298.39	\$364.79	\$353.17	\$284.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.20	29.36	25.40	28.98	26.83	32.97	24.87	33.04	24.03
g. Milkers (\$/hr with benefits & taxes)	\$12.95	\$13.32	\$13.46	\$20.89	\$17.24	\$13.13	\$15.12	\$10.17	\$15.66
h. Total Labor (\$/hr)	\$13.81	\$14.29	\$15.22	\$20.82	\$18.64	\$13.22	\$15.95	\$11.23	\$16.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.86	\$7.95	\$7.56	\$7.80	\$8.55	\$7.84	\$8.62	\$8.73	\$6.33
j. Milk Cow Feed Costs (\$/cwt.)	\$11.57	\$11.43	\$10.80	\$11.61	\$11.57	\$9.77	\$11.67	\$12.04	\$10.34

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2012
South Valley Herd Size 2401 Plus

Dairy ID Number	42	43	44	45	46	47	48
Feed Costs							
a. Dry Roughage	\$40.11	\$43.17	\$29.93	\$65.83	\$22.08	\$37.40	\$58.86
b. Wet Feed & Wet Roughage	\$53.83	\$44.27	\$65.64	\$26.04	\$43.74	\$65.42	\$37.21
c. Concentrates	\$130.57	\$114.39	\$131.57	\$88.57	\$111.40	\$119.24	\$128.82
d. Minerals & Supplements	\$20.39	\$22.12	\$27.69	\$9.25	\$8.08	\$11.99	\$1.64
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$244.90	\$223.96	\$254.83	\$189.69	\$185.29	\$234.05	\$226.52
Total Feed Costs (\$/cwt)	\$12.58	\$12.00	\$12.73	\$11.60	\$14.19	\$11.84	\$12.95
Total Hired Labor	\$19.61	\$24.59	\$19.31	\$19.48	\$27.13	\$41.75	\$24.24
Total Hired Labor Costs (\$/cwt)	\$1.01	\$1.32	\$0.96	\$1.19	\$2.08	\$2.11	\$1.39
Total Herd Replacement	\$15.92	\$26.36	\$23.22	\$24.50	\$13.30	\$32.46	\$24.31
Total Replacement Costs (\$/cwt)	\$0.82	\$1.41	\$1.16	\$1.50	\$1.02	\$1.64	\$1.39
Total Operating Costs	\$54.47	\$50.83	\$50.62	\$35.13	\$39.21	\$59.90	\$42.11
Total Operating Costs (\$/cwt)	\$2.80	\$2.72	\$2.53	\$2.15	\$3.00	\$3.03	\$2.41
Total Milk Marketing Costs	\$10.03	\$8.69	\$10.23	\$8.92	\$9.09	\$10.28	\$9.02
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.47	\$0.51	\$0.55	\$0.70	\$0.52	\$0.52
Total Cost (\$/Cow/Month)	\$344.92	\$334.43	\$358.22	\$277.73	\$274.02	\$378.44	\$326.21
Total Cost (\$/cwt)	\$17.71	\$17.92	\$17.89	\$16.98	\$20.98	\$19.15	\$18.65
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	19.47	18.67	20.02	16.35	13.06	19.77	17.49
b. Lbs Milk Sold/milk cow/day	73.28	72.28	75.95	63.53	49.43	76.29	69.39
c. Gross Milk Receipts (\$/cwt)	\$15.83	\$15.81	\$15.96	\$16.09	\$18.37	\$15.41	\$16.84
d. Mailbox Price (\$/cwt)	\$15.42	\$15.18	\$15.58	\$15.78	\$18.23	\$14.90	\$16.65
f. Income Over Feed Cost (\$/cwt)	\$2.84	\$3.18	\$2.85	\$4.18	\$4.04	\$3.06	\$3.70
g. Fat Test %	3.62%	3.39%	3.61%	3.70%	4.76%	3.41%	3.77%
h. SNF Test %	8.72%	8.72%	8.76%	8.80%	9.21%	8.65%	8.90%
Related Data							
a. Percent Dry Cows	13%	16%	14%	16%	14%	16%	18%
b. Yearly Cull Rate	44%	50%	43%	37%	24%	51%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.19	\$0.14	\$0.23	\$0.18	\$0.03	\$0.15	\$0.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$271.89	\$281.96	\$272.30	\$279.91	\$260.00	\$270.00	\$245.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$358.17	\$337.87	\$356.09	\$314.01	\$358.23	\$304.29	\$347.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	31.11	30.18	33.21	23.66	24.27	32.55	29.72
g. Milkers (\$/hr with benefits & taxes)	\$11.84	\$16.59	\$12.32	\$15.08	\$11.62	\$11.44	\$12.62
h. Total Labor (\$/hr)	\$13.20	\$16.29	\$13.35	\$15.75	\$12.36	\$11.76	\$15.59
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.65	\$8.05	\$9.09	\$6.71	\$6.55	\$8.46	\$8.21
j. Milk Cow Feed Costs (\$/cwt.)	\$11.81	\$11.14	\$11.97	\$10.57	\$13.26	\$11.09	\$11.83