

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$48.34	\$51.12	\$42.79	\$51.76	\$77.24	\$45.63	\$45.77	\$52.92	\$54.70
b. Wet Feed & Wet Roughage	\$42.76	\$36.88	\$49.74	\$41.18	\$24.19	\$42.66	\$23.14	\$22.13	\$32.53
c. Concentrates	\$115.92	\$107.55	\$128.15	\$92.29	\$99.06	\$60.04	\$109.09	\$127.77	\$102.78
d. Minerals & Supplements	\$7.91	\$4.31	\$7.88	\$1.25	\$0.66	\$2.16	\$9.72	\$5.04	\$2.72
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$214.92	\$199.86	\$228.56	\$186.49	\$201.15	\$150.49	\$187.73	\$207.87	\$192.73
Total Feed Costs (\$/cwt)	\$10.98	\$11.25	\$10.36	\$12.00	\$11.74	\$11.92	\$13.70	\$10.73	\$10.15
Total Hired Labor	\$26.07	\$24.96	\$31.66	\$14.33	\$29.84	\$19.64	\$19.30	\$29.09	\$19.81
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.41	\$1.43	\$0.92	\$1.74	\$1.56	\$1.41	\$1.50	\$1.04
Total Herd Replacement	\$23.98	\$21.90	\$37.92	\$22.37	\$16.01	\$9.65	\$29.71	\$21.28	\$21.55
Total Replacement Costs (\$/cwt)	\$1.22	\$1.23	\$1.72	\$1.44	\$0.93	\$0.76	\$2.17	\$1.10	\$1.13
Total Operating Costs	\$50.67	\$47.70	\$58.49	\$36.90	\$31.81	\$32.63	\$53.99	\$53.64	\$46.70
Total Operating Costs (\$/cwt)	\$2.59	\$2.68	\$2.65	\$2.37	\$1.86	\$2.59	\$3.94	\$2.77	\$2.46
Total Milk Marketing Costs	\$10.19	\$9.44	\$11.76	\$8.27	\$9.19	\$7.05	\$7.08	\$10.17	\$10.53
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.53	\$0.53	\$0.53	\$0.54	\$0.56	\$0.52	\$0.52	\$0.55
Total Cost (\$/Cow/Month)	\$325.83	\$303.87	\$368.40	\$268.36	\$288.01	\$219.45	\$297.80	\$322.05	\$291.32
Total Cost (\$/cwt)	\$16.64	\$17.10	\$16.69	\$17.27	\$16.81	\$17.39	\$21.73	\$16.62	\$15.33
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.58	17.77	22.07	15.54	17.13	12.62	13.71	19.38	19.00
b. Lbs Milk Sold/milk cow/day	73.81	68.20	79.73	60.91	62.22	54.60	51.99	71.75	72.43
c. Gross Milk Receipts (\$/cwt)	\$14.60	\$14.51	\$14.35	\$14.81	\$14.82	\$14.15	\$16.77	\$14.63	\$13.80
d. Mailbox Price (\$/cwt)	\$14.34	\$14.13	\$13.80	\$14.46	\$14.29	\$13.64	\$17.35	\$14.04	\$13.32
f. Income Over Feed Cost (\$/cwt)	\$3.37	\$2.88	\$3.44	\$2.46	\$2.54	\$1.72	\$3.65	\$3.31	\$3.17
g. Fat Test %	3.69%	3.66%	3.64%	3.56%	3.71%	3.20%	5.02%	3.54%	3.39%
h. SNF Test %	8.86%	8.85%	8.93%	8.75%	8.86%	8.55%	9.35%	8.70%	8.76%
Related Data									
a. Percent Dry Cows	13%	14%	9%	16%	9%	24%	13%	11%	14%
b. Yearly Cull Rate	43%	56%	66%	39%	27%	21%	40%	28%	37%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.22	\$0.13	\$0.26	\$0.29	\$0.27	\$0.00	\$0.19	\$0.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.16	\$279.10	\$285.39	\$261.09	\$280.00	\$268.26	\$320.26	\$305.02	\$275.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.44	\$304.21	\$306.09	\$302.08	\$287.67	\$299.53	\$317.54	\$294.50	\$282.61
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.99	28.01	31.81	24.30	25.07	17.90	27.61	33.21	28.12
g. Milkers (\$/hr with benefits & taxes)	\$13.10	\$12.07	\$12.15	\$13.98	\$11.62	\$13.71	\$9.85	\$11.95	\$14.01
h. Total Labor (\$/hr)	\$13.97	\$12.46	\$12.23	\$13.98	\$11.93	\$14.13	\$10.43	\$12.15	\$13.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.65	\$7.15	\$7.97	\$6.75	\$7.04	\$5.52	\$6.57	\$7.27	\$6.94
j. Milk Cow Feed Costs (\$/cwt.)	\$10.37	\$10.48	\$10.00	\$11.08	\$11.32	\$10.11	\$12.65	\$10.14	\$9.58

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$35.73	\$56.90	\$45.14	\$52.09	\$51.96	\$52.32	\$30.67	\$51.85	\$73.15
b. Wet Feed & Wet Roughage	\$42.07	\$37.91	\$30.28	\$48.39	\$40.67	\$47.56	\$42.95	\$37.39	\$27.10
c. Concentrates	\$161.58	\$95.13	\$119.79	\$117.40	\$107.27	\$104.47	\$70.35	\$86.67	\$130.43
d. Minerals & Supplements	\$1.56	\$7.54	\$6.28	\$4.73	\$1.15	\$11.06	\$1.42	\$5.06	\$0.44
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$240.93	\$197.47	\$201.49	\$222.62	\$201.05	\$215.40	\$145.39	\$180.97	\$231.12
Total Feed Costs (\$/cwt)	\$10.56	\$10.79	\$13.60	\$10.11	\$11.32	\$11.91	\$9.86	\$11.26	\$12.17
Total Hired Labor	\$23.32	\$26.17	\$31.24	\$25.98	\$29.89	\$28.54	\$18.96	\$13.57	\$34.65
Total Hired Labor Costs (\$/cwt)	\$1.02	\$1.43	\$2.11	\$1.18	\$1.68	\$1.58	\$1.29	\$0.84	\$1.82
Total Herd Replacement	\$20.59	\$23.87	\$10.67	\$27.72	\$29.02	\$22.01	\$29.84	\$9.68	\$22.37
Total Replacement Costs (\$/cwt)	\$0.90	\$1.30	\$0.72	\$1.26	\$1.63	\$1.22	\$2.02	\$0.60	\$1.18
Total Operating Costs	\$57.11	\$43.35	\$49.33	\$84.69	\$49.26	\$42.03	\$37.61	\$41.06	\$35.72
Total Operating Costs (\$/cwt)	\$2.50	\$2.37	\$3.33	\$3.85	\$2.77	\$2.32	\$2.55	\$2.56	\$1.88
Total Milk Marketing Costs	\$11.97	\$9.64	\$8.12	\$11.49	\$9.32	\$9.22	\$7.99	\$8.90	\$9.93
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.53	\$0.55	\$0.52	\$0.53	\$0.51	\$0.54	\$0.55	\$0.52
Total Cost (\$/Cow/Month)	\$353.92	\$300.50	\$300.85	\$372.50	\$318.54	\$317.21	\$239.80	\$254.20	\$333.78
Total Cost (\$/cwt)	\$15.51	\$16.41	\$20.30	\$16.92	\$17.94	\$17.53	\$16.26	\$15.82	\$17.58
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	22.83	18.31	14.82	22.01	17.76	18.09	14.74	16.07	18.99
b. Lbs Milk Sold/milk cow/day	86.57	67.28	59.71	80.81	67.11	75.06	57.51	62.86	71.04
c. Gross Milk Receipts (\$/cwt)	\$14.35	\$14.57	\$16.36	\$13.79	\$14.87	\$14.03	\$14.41	\$14.08	\$14.20
d. Mailbox Price (\$/cwt)	\$13.79	\$14.02	\$16.98	\$13.28	\$14.46	\$13.64	\$14.03	\$13.69	\$13.65
f. Income Over Feed Cost (\$/cwt)	\$3.24	\$3.23	\$3.38	\$3.16	\$3.14	\$1.73	\$4.17	\$2.43	\$1.48
g. Fat Test %	3.60%	3.62%	4.58%	3.34%	3.74%	3.37%	3.72%	3.54%	3.61%
h. SNF Test %	8.87%	8.83%	9.37%	8.82%	8.96%	8.78%	8.69%	8.77%	8.77%
Related Data									
a. Percent Dry Cows	13%	10%	18%	10%	13%	21%	15%	16%	12%
b. Yearly Cull Rate	40%	32%	44%	55%	41%	35%	48%	20%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.27	\$0.28	\$0.01	\$0.19	\$0.21	\$0.32	\$0.38	\$0.22	\$0.25
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$281.69	\$285.00	\$283.17	\$261.64	\$270.00	\$230.00	\$275.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$336.78	\$292.02	\$330.54	\$293.74	\$298.13	\$324.17	\$260.62	\$293.11	\$347.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	36.18	25.31	30.01	30.13	27.25	28.55	21.39	24.15	27.73
g. Milkers (\$/hr with benefits & taxes)	\$10.48	\$12.20	\$11.96	\$13.41	\$11.86	\$10.26	\$13.15	\$15.72	\$11.47
h. Total Labor (\$/hr)	\$10.57	\$12.75	\$13.04	\$12.95	\$12.86	\$12.49	\$13.10	\$14.84	\$11.59
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.15	\$6.84	\$7.49	\$7.83	\$7.14	\$7.98	\$5.30	\$6.63	\$8.27
j. Milk Cow Feed Costs (\$/cwt.)	\$9.42	\$10.17	\$12.54	\$9.69	\$10.64	\$10.64	\$9.21	\$10.54	\$11.64

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		17	18	19	20	21	22	23
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$48.34	\$49.04	\$43.04	\$20.52	\$58.88	\$39.01	\$41.95	\$44.57	\$42.27
b. Wet Feed & Wet Roughage	\$42.76	\$42.22	\$45.59	\$75.52	\$35.46	\$43.96	\$39.94	\$57.91	\$46.38
c. Concentrates	\$115.92	\$108.31	\$107.58	\$118.48	\$108.76	\$106.80	\$105.36	\$87.24	\$123.47
d. Minerals & Supplements	\$7.91	\$11.79	\$0.30	\$20.11	\$15.57	\$7.00	\$0.28	\$16.81	\$16.71
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$214.92	\$211.36	\$196.51	\$234.63	\$218.67	\$196.77	\$187.53	\$206.53	\$228.82
Total Feed Costs (\$/cwt)	\$10.98	\$11.17	\$10.49	\$10.52	\$10.42	\$12.81	\$11.54	\$11.61	\$10.88
Total Hired Labor	\$26.07	\$24.88	\$22.30	\$35.30	\$30.38	\$22.16	\$23.49	\$18.15	\$21.85
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.32	\$1.19	\$1.58	\$1.45	\$1.44	\$1.45	\$1.02	\$1.04
Total Herd Replacement	\$23.98	\$22.48	\$34.56	\$25.74	\$20.60	\$20.03	\$26.84	\$21.76	\$19.45
Total Replacement Costs (\$/cwt)	\$1.22	\$1.19	\$1.84	\$1.15	\$0.98	\$1.30	\$1.65	\$1.22	\$0.92
Total Operating Costs	\$50.67	\$54.35	\$60.59	\$47.29	\$45.89	\$55.78	\$50.09	\$46.72	\$60.61
Total Operating Costs (\$/cwt)	\$2.59	\$2.87	\$3.23	\$2.12	\$2.19	\$3.63	\$3.08	\$2.63	\$2.88
Total Milk Marketing Costs	\$10.19	\$9.69	\$9.52	\$11.33	\$10.65	\$7.80	\$8.78	\$9.14	\$10.67
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.54	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$325.83	\$322.76	\$323.47	\$354.29	\$326.19	\$302.53	\$296.73	\$302.30	\$341.40
Total Cost (\$/cwt)	\$16.64	\$17.06	\$17.27	\$15.88	\$15.54	\$19.70	\$18.26	\$16.99	\$16.23
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.58	18.92	18.73	22.31	20.99	15.36	16.25	17.79	21.04
b. Lbs Milk Sold/milk cow/day	73.81	71.26	69.64	83.32	77.21	57.87	60.50	67.19	78.98
c. Gross Milk Receipts (\$/cwt)	\$14.60	\$14.87	\$13.79	\$14.24	\$13.78	\$16.51	\$16.17	\$14.41	\$14.36
d. Mailbox Price (\$/cwt)	\$14.34	\$14.72	\$13.45	\$13.97	\$13.61	\$17.25	\$16.41	\$14.01	\$13.88
f. Income Over Feed Cost (\$/cwt)	\$3.37	\$3.55	\$2.96	\$3.45	\$3.19	\$4.43	\$4.87	\$2.41	\$3.00
g. Fat Test %	3.69%	3.85%	3.29%	3.48%	3.41%	4.77%	4.63%	3.66%	3.51%
h. SNF Test %	8.86%	8.91%	8.75%	8.76%	8.45%	9.45%	9.32%	8.79%	8.74%
Related Data									
a. Percent Dry Cows	13%	12%	11%	12%	10%	13%	11%	13%	12%
b. Yearly Cull Rate	43%	39%	57%	46%	38%	33%	41%	37%	34%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.19	\$0.22	\$0.19	\$0.26	\$0.01	\$0.00	\$0.26	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.16	\$279.08	\$288.02	\$285.00	\$275.00	\$284.93	\$288.18	\$300.00	\$273.24
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.44	\$311.23	\$343.19	\$319.84	\$297.90	\$328.76	\$344.92	\$302.77	\$313.49
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.99	29.28	22.93	31.15	30.54	25.63	22.34	25.43	32.96
g. Milkers (\$/hr with benefits & taxes)	\$13.10	\$11.76	\$10.67	\$12.20	\$13.05	\$14.53	\$11.02	\$11.53	\$10.98
h. Total Labor (\$/hr)	\$13.97	\$12.87	\$11.29	\$13.50	\$13.43	\$15.55	\$11.14	\$12.02	\$11.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.65	\$7.55	\$7.00	\$8.28	\$7.71	\$7.02	\$6.66	\$7.41	\$8.15
j. Milk Cow Feed Costs (\$/cwt.)	\$10.37	\$10.59	\$10.05	\$9.93	\$9.99	\$12.13	\$11.02	\$11.03	\$10.32

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 1001-1500

Dairy ID Number	24	25	26	27	28
Feed Costs					
a. Dry Roughage	\$63.05	\$59.45	\$52.80	\$50.77	\$62.86
b. Wet Feed & Wet Roughage	\$38.87	\$34.98	\$36.84	\$30.87	\$30.66
c. Concentrates	\$92.34	\$107.39	\$109.01	\$110.10	\$123.09
d. Minerals & Supplements	\$8.20	\$25.86	\$10.16	\$8.57	\$11.36
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$202.45	\$227.67	\$208.82	\$200.31	\$227.96
Total Feed Costs (\$/cwt)	\$11.52	\$11.00	\$10.76	\$12.36	\$10.67
Total Hired Labor	\$26.99	\$44.35	\$17.66	\$22.08	\$17.22
Total Hired Labor Costs (\$/cwt)	\$1.54	\$2.14	\$0.91	\$1.36	\$0.81
Total Herd Replacement	\$14.05	\$19.08	\$26.09	\$24.76	\$20.14
Total Replacement Costs (\$/cwt)	\$0.80	\$0.92	\$1.34	\$1.53	\$0.94
Total Operating Costs	\$52.50	\$54.84	\$50.73	\$55.14	\$68.63
Total Operating Costs (\$/cwt)	\$2.99	\$2.65	\$2.61	\$3.40	\$3.21
Total Milk Marketing Costs	\$8.96	\$10.90	\$9.91	\$8.12	\$10.82
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.53	\$0.51	\$0.50	\$0.51
Total Cost (\$/Cow/Month)	\$304.96	\$356.85	\$313.22	\$310.41	\$344.78
Total Cost (\$/cwt)	\$17.35	\$17.24	\$16.14	\$19.15	\$16.14
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	17.58	20.69	19.41	16.21	21.37
b. Lbs Milk Sold/milk cow/day	65.78	80.33	73.57	61.80	80.88
c. Gross Milk Receipts (\$/cwt)	\$15.83	\$13.90	\$14.85	\$16.41	\$14.67
d. Mailbox Price (\$/cwt)	\$15.78	\$13.33	\$14.49	\$17.11	\$14.33
f. Income Over Feed Cost (\$/cwt)	\$4.26	\$2.33	\$3.73	\$4.75	\$3.66
g. Fat Test %	4.32%	3.52%	3.47%	4.73%	3.76%
h. SNF Test %	9.25%	8.67%	8.75%	9.41%	8.78%
Related Data					
a. Percent Dry Cows	12%	15%	13%	14%	13%
b. Yearly Cull Rate	47%	28%	41%	35%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.27	\$0.23	\$0.00	\$0.30
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$265.00	\$270.00	\$290.00	\$290.00	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$281.36	\$309.61	\$288.13	\$307.31	\$298.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.25	32.08	30.62	29.06	33.43
g. Milkers (\$/hr with benefits & taxes)	\$13.02	\$11.77	\$10.09	\$10.46	\$14.10
h. Total Labor (\$/hr)	\$14.10	\$13.40	\$12.10	\$12.51	\$14.12
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.24	\$8.28	\$7.41	\$7.34	\$8.07
j. Milk Cow Feed Costs (\$/cwt.)	\$11.01	\$10.31	\$10.07	\$11.88	\$9.97

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		29	30	31	32	33	34	35
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$48.34	\$46.39	\$55.27	\$40.20	\$14.86	\$52.25	\$43.84	\$42.56	\$54.04
b. Wet Feed & Wet Roughage	\$42.76	\$43.26	\$29.28	\$35.63	\$41.17	\$38.97	\$54.19	\$60.90	\$42.73
c. Concentrates	\$115.92	\$123.75	\$104.07	\$96.21	\$110.51	\$117.86	\$134.71	\$147.34	\$158.83
d. Minerals & Supplements	\$7.91	\$3.07	\$0.48	\$8.10	\$8.18	\$0.69	\$0.64	\$0.29	\$1.22
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$214.92	\$216.47	\$189.11	\$180.14	\$174.71	\$209.76	\$233.38	\$251.10	\$256.82
Total Feed Costs (\$/cwt)	\$10.98	\$10.88	\$10.60	\$12.17	\$12.35	\$11.72	\$10.23	\$10.39	\$11.02
Total Hired Labor	\$26.07	\$25.97	\$15.45	\$23.08	\$30.19	\$18.05	\$23.74	\$27.91	\$34.58
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.31	\$0.87	\$1.56	\$2.13	\$1.01	\$1.04	\$1.16	\$1.48
Total Herd Replacement	\$23.98	\$25.37	\$29.43	\$25.29	\$19.13	\$22.44	\$24.26	\$25.08	\$25.52
Total Replacement Costs (\$/cwt)	\$1.22	\$1.28	\$1.65	\$1.71	\$1.35	\$1.25	\$1.06	\$1.04	\$1.09
Total Operating Costs	\$50.67	\$53.50	\$41.36	\$54.66	\$56.34	\$23.46	\$68.42	\$59.21	\$65.00
Total Operating Costs (\$/cwt)	\$2.59	\$2.69	\$2.32	\$3.69	\$3.98	\$1.31	\$3.00	\$2.45	\$2.79
Total Milk Marketing Costs	\$10.19	\$10.21	\$9.22	\$7.79	\$7.14	\$9.33	\$11.86	\$12.20	\$11.76
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.51	\$0.52	\$0.53	\$0.50	\$0.52	\$0.52	\$0.51	\$0.50
Total Cost (\$/Cow/Month)	\$325.83	\$331.52	\$284.56	\$290.96	\$287.51	\$283.05	\$361.65	\$375.50	\$393.68
Total Cost (\$/cwt)	\$16.64	\$16.67	\$15.95	\$19.66	\$20.32	\$15.82	\$15.85	\$15.54	\$16.89
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.58	19.89	17.84	14.80	14.15	17.89	22.82	24.16	23.31
b. Lbs Milk Sold/milk cow/day	73.81	74.55	67.95	55.16	53.59	70.05	83.55	89.37	87.22
c. Gross Milk Receipts (\$/cwt)	\$14.60	\$14.69	\$13.99	\$16.50	\$16.23	\$14.51	\$14.06	\$14.38	\$14.43
d. Mailbox Price (\$/cwt)	\$14.34	\$14.40	\$13.68	\$17.22	\$16.64	\$13.91	\$13.99	\$13.98	\$13.96
f. Income Over Feed Cost (\$/cwt)	\$3.37	\$3.52	\$3.08	\$5.05	\$4.29	\$2.19	\$3.76	\$3.59	\$2.94
g. Fat Test %	3.69%	3.71%	3.50%	4.73%	4.64%	3.48%	3.54%	3.58%	3.58%
h. SNF Test %	8.86%	8.86%	8.74%	9.41%	9.37%	8.84%	8.73%	8.79%	8.87%
Related Data									
a. Percent Dry Cows	13%	12%	13%	12%	13%	16%	10%	11%	12%
b. Yearly Cull Rate	43%	43%	40%	36%	47%	30%	34%	61%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.21	\$0.25	\$0.00	\$0.00	\$0.23	\$0.21	\$0.21	\$0.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.16	\$275.95	\$275.00	\$265.00	\$0.00	\$285.00	\$285.00	\$280.00	\$320.12
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.44	\$323.21	\$276.17	\$326.21	\$308.21	\$328.20	\$335.58	\$356.86	\$342.20
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.99	29.28	28.40	23.42	28.36	27.61	29.01	29.93	34.33
g. Milkers (\$/hr with benefits & taxes)	\$13.10	\$13.25	\$9.80	\$11.40	\$13.25	\$15.94	\$12.52	\$13.36	\$10.28
h. Total Labor (\$/hr)	\$13.97	\$13.85	\$10.54	\$11.48	\$14.57	\$14.09	\$13.24	\$14.93	\$11.97
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.65	\$7.70	\$6.77	\$6.39	\$6.27	\$7.62	\$8.16	\$8.89	\$9.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.37	\$10.33	\$9.97	\$11.59	\$11.70	\$10.88	\$9.76	\$9.95	\$10.46

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 1501-2400

Dairy ID Number	36	37
Feed Costs		
a. Dry Roughage	\$43.61	\$65.98
b. Wet Feed & Wet Roughage	\$50.03	\$32.94
c. Concentrates	\$99.13	\$134.65
d. Minerals & Supplements	\$8.18	\$0.50
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$200.95	\$234.06
Total Feed Costs (\$/cwt)	\$9.57	\$11.28
Total Hired Labor	\$20.41	\$36.88
Total Hired Labor Costs (\$/cwt)	\$0.97	\$1.78
Total Herd Replacement	\$28.12	\$28.03
Total Replacement Costs (\$/cwt)	\$1.34	\$1.35
Total Operating Costs	\$34.29	\$74.00
Total Operating Costs (\$/cwt)	\$1.63	\$3.57
Total Milk Marketing Costs	\$10.91	\$10.54
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.51
Total Cost (\$/Cow/Month)	\$294.68	\$383.52
Total Cost (\$/cwt)	\$14.03	\$18.49
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	21.00	20.75
b. Lbs Milk Sold/milk cow/day	78.30	76.83
c. Gross Milk Receipts (\$/cwt)	\$14.28	\$15.03
d. Mailbox Price (\$/cwt)	\$13.72	\$14.46
f. Income Over Feed Cost (\$/cwt)	\$4.16	\$3.18
g. Fat Test %	3.56%	3.51%
h. SNF Test %	8.69%	8.72%
Related Data		
a. Percent Dry Cows	12%	11%
b. Yearly Cull Rate	42%	44%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.33	\$0.27
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$263.92	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$269.60	\$365.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.03	26.94
g. Milkers (\$/hr with benefits & taxes)	\$11.73	\$20.93
h. Total Labor (\$/hr)	\$12.81	\$20.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.13	\$8.27
j. Milk Cow Feed Costs (\$/cwt.)	\$9.11	\$10.76

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		38	39	40	41	42	43	44
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$48.34	\$48.19	\$47.91	\$38.91	\$49.32	\$60.95	\$22.09	\$34.80	\$54.49
b. Wet Feed & Wet Roughage	\$42.76	\$44.24	\$48.86	\$45.02	\$41.85	\$40.86	\$45.71	\$54.72	\$41.19
c. Concentrates	\$115.92	\$117.44	\$99.73	\$123.05	\$115.98	\$110.80	\$100.09	\$134.57	\$96.43
d. Minerals & Supplements	\$7.91	\$9.48	\$9.84	\$14.11	\$11.29	\$11.43	\$9.95	\$13.05	\$6.29
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$214.92	\$219.35	\$206.34	\$221.09	\$218.44	\$224.04	\$177.85	\$237.14	\$198.40
Total Feed Costs (\$/cwt)	\$10.98	\$10.89	\$9.99	\$11.23	\$9.58	\$11.25	\$11.89	\$11.30	\$10.14
Total Hired Labor	\$26.07	\$26.80	\$29.63	\$29.70	\$21.38	\$31.32	\$24.84	\$22.69	\$19.62
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.33	\$1.43	\$1.51	\$0.94	\$1.57	\$1.66	\$1.08	\$1.00
Total Herd Replacement	\$23.98	\$24.45	\$29.73	\$22.61	\$23.61	\$22.31	\$17.30	\$11.85	\$27.44
Total Replacement Costs (\$/cwt)	\$1.22	\$1.21	\$1.44	\$1.15	\$1.04	\$1.12	\$1.16	\$0.56	\$1.40
Total Operating Costs	\$50.67	\$49.00	\$53.62	\$60.89	\$52.21	\$61.31	\$49.17	\$49.49	\$37.88
Total Operating Costs (\$/cwt)	\$2.59	\$2.43	\$2.60	\$3.09	\$2.29	\$3.08	\$3.29	\$2.36	\$1.94
Total Milk Marketing Costs	\$10.19	\$10.54	\$10.70	\$10.24	\$11.80	\$10.09	\$11.92	\$10.63	\$10.16
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.52	\$0.52	\$0.52	\$0.52	\$0.51	\$0.80	\$0.51	\$0.52
Total Cost (\$/Cow/Month)	\$325.83	\$330.14	\$330.01	\$344.53	\$327.43	\$349.07	\$281.08	\$331.80	\$293.50
Total Cost (\$/cwt)	\$16.64	\$16.39	\$15.97	\$17.50	\$14.37	\$17.53	\$18.79	\$15.81	\$15.01
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.58	20.14	20.66	19.69	22.79	19.91	14.96	20.98	19.56
b. Lbs Milk Sold/milk cow/day	73.81	75.79	76.57	72.88	85.90	72.92	57.30	76.78	71.34
c. Gross Milk Receipts (\$/cwt)	\$14.60	\$14.51	\$14.25	\$14.52	\$14.14	\$15.09	\$16.30	\$14.00	\$14.79
d. Mailbox Price (\$/cwt)	\$14.34	\$14.24	\$13.72	\$14.00	\$13.76	\$14.77	\$16.93	\$13.57	\$14.26
f. Income Over Feed Cost (\$/cwt)	\$3.37	\$3.35	\$3.73	\$2.77	\$4.18	\$3.51	\$5.04	\$2.27	\$4.12
g. Fat Test %	3.69%	3.64%	3.62%	3.51%	3.57%	3.67%	4.76%	3.57%	3.69%
h. SNF Test %	8.86%	8.84%	8.86%	8.82%	8.82%	8.81%	9.25%	8.74%	8.90%
Related Data									
a. Percent Dry Cows	13%	12%	11%	11%	13%	10%	14%	10%	10%
b. Yearly Cull Rate	43%	41%	48%	37%	38%	36%	24%	44%	33%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.22	\$0.24	\$0.30	\$0.26	\$0.25	\$0.27	\$0.04	\$0.29	\$0.19
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.16	\$270.90	\$258.67	\$275.27	\$278.66	\$243.89	\$260.00	\$280.48	\$260.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$310.44	\$308.53	\$277.03	\$326.27	\$270.99	\$349.60	\$303.97	\$332.19	\$283.90
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.99	31.01	28.58	30.54	34.52	25.25	26.17	32.18	26.29
g. Milkers (\$/hr with benefits & taxes)	\$13.10	\$13.92	\$13.12	\$20.17	\$13.24	\$17.49	\$12.14	\$11.64	\$16.49
h. Total Labor (\$/hr)	\$13.97	\$14.85	\$13.75	\$21.07	\$13.43	\$18.12	\$12.98	\$12.53	\$16.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.65	\$7.80	\$7.23	\$7.79	\$7.81	\$8.01	\$6.07	\$8.30	\$6.96
j. Milk Cow Feed Costs (\$/cwt.)	\$10.37	\$10.29	\$9.45	\$10.69	\$9.09	\$10.98	\$10.59	\$10.81	\$9.76

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2012
South Valley Herd Size 2401 Plus

Dairy ID Number	45	46	47	48	49	50
Feed Costs						
a. Dry Roughage	\$70.82	\$46.24	\$41.92	\$66.75	\$28.44	\$53.91
b. Wet Feed & Wet Roughage	\$34.29	\$58.38	\$41.83	\$15.77	\$64.99	\$43.51
c. Concentrates	\$131.61	\$135.39	\$122.67	\$95.35	\$112.51	\$129.45
d. Minerals & Supplements	\$11.45	\$13.40	\$15.55	\$5.76	\$12.72	\$1.64
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$248.17	\$253.41	\$221.98	\$183.64	\$218.67	\$228.51
Total Feed Costs (\$/cwt)	\$11.07	\$11.16	\$10.92	\$10.82	\$10.74	\$11.20
Total Hired Labor	\$35.57	\$27.42	\$22.94	\$20.16	\$41.16	\$24.18
Total Hired Labor Costs (\$/cwt)	\$1.59	\$1.21	\$1.13	\$1.19	\$2.02	\$1.19
Total Herd Replacement	\$30.19	\$22.80	\$25.35	\$25.22	\$32.66	\$23.66
Total Replacement Costs (\$/cwt)	\$1.35	\$1.00	\$1.25	\$1.49	\$1.60	\$1.16
Total Operating Costs	\$69.11	\$50.87	\$54.88	\$33.47	\$55.32	\$36.34
Total Operating Costs (\$/cwt)	\$3.08	\$2.24	\$2.70	\$1.97	\$2.72	\$1.78
Total Milk Marketing Costs	\$11.34	\$11.43	\$9.27	\$9.51	\$10.53	\$10.34
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.50	\$0.46	\$0.56	\$0.52	\$0.51
Total Cost (\$/Cow/Month)	\$394.37	\$365.94	\$334.42	\$271.99	\$358.33	\$323.03
Total Cost (\$/cwt)	\$17.59	\$16.11	\$16.45	\$16.02	\$17.60	\$15.83
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	22.43	22.71	20.32	16.98	20.36	20.40
b. Lbs Milk Sold/milk cow/day	78.49	85.10	78.65	66.08	80.30	77.75
c. Gross Milk Receipts (\$/cwt)	\$14.74	\$14.05	\$14.11	\$14.50	\$13.67	\$14.90
d. Mailbox Price (\$/cwt)	\$14.31	\$13.66	\$14.21	\$14.05	\$13.57	\$14.73
f. Income Over Feed Cost (\$/cwt)	\$3.25	\$2.51	\$3.29	\$3.24	\$2.83	\$3.53
g. Fat Test %	3.54%	3.56%	3.39%	3.77%	3.36%	3.69%
h. SNF Test %	8.80%	8.69%	8.76%	8.90%	8.68%	8.97%
Related Data						
a. Percent Dry Cows	6%	12%	15%	15%	16%	13%
b. Yearly Cull Rate	49%	43%	44%	35%	49%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.31	\$0.28	\$0.25	\$0.21	\$0.22
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$282.19	\$278.51	\$290.00	\$270.00	\$265.71
e. Grain, Mnrls & Splmnts (\$/ton)	\$329.62	\$336.78	\$318.88	\$289.65	\$289.73	\$304.78
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.11	32.58	32.22	26.56	33.34	32.78
g. Milkers (\$/hr with benefits & taxes)	\$15.33	\$12.31	\$16.13	\$16.00	\$11.48	\$12.75
h. Total Labor (\$/hr)	\$16.05	\$14.31	\$16.03	\$16.15	\$12.18	\$15.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.50	\$9.00	\$8.05	\$6.56	\$8.20	\$8.12
j. Milk Cow Feed Costs (\$/cwt.)	\$10.83	\$10.58	\$10.23	\$9.93	\$10.22	\$10.44