

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$48.59	\$49.83	\$40.31	\$55.53	\$74.67	\$47.86	\$47.69	\$49.46	\$46.45
b. Wet Feed & Wet Roughage	\$42.34	\$37.77	\$57.09	\$44.72	\$21.96	\$42.55	\$22.53	\$40.33	\$31.57
c. Concentrates	\$111.47	\$103.63	\$121.83	\$92.57	\$112.15	\$56.20	\$117.23	\$93.94	\$109.55
d. Minerals & Supplements	\$8.92	\$4.70	\$8.06	\$1.24	\$0.61	\$2.10	\$10.19	\$4.79	\$6.01
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.32	\$195.93	\$227.30	\$194.05	\$209.38	\$148.71	\$197.64	\$188.52	\$193.58
Total Feed Costs (\$/cwt)	\$10.76	\$11.04	\$10.28	\$12.27	\$11.85	\$11.91	\$12.79	\$10.71	\$10.27
Total Hired Labor	\$26.19	\$24.31	\$32.03	\$13.25	\$28.58	\$19.09	\$19.23	\$27.76	\$29.69
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.37	\$1.45	\$0.84	\$1.62	\$1.53	\$1.24	\$1.58	\$1.58
Total Herd Replacement	\$23.40	\$21.52	\$33.49	\$21.60	\$15.25	\$12.42	\$28.65	\$24.03	\$21.54
Total Replacement Costs (\$/cwt)	\$1.19	\$1.21	\$1.51	\$1.37	\$0.86	\$0.99	\$1.85	\$1.37	\$1.14
Total Operating Costs	\$49.44	\$46.59	\$65.13	\$34.23	\$31.73	\$28.85	\$56.27	\$43.37	\$40.75
Total Operating Costs (\$/cwt)	\$2.52	\$2.63	\$2.94	\$2.16	\$1.80	\$2.31	\$3.64	\$2.46	\$2.16
Total Milk Marketing Costs	\$10.08	\$9.24	\$11.48	\$8.46	\$9.27	\$6.93	\$7.95	\$8.99	\$9.70
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.52	\$0.52	\$0.53	\$0.52	\$0.55	\$0.51	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$320.43	\$297.59	\$369.43	\$271.59	\$294.22	\$216.00	\$309.74	\$292.67	\$295.25
Total Cost (\$/cwt)	\$16.31	\$16.77	\$16.70	\$17.17	\$16.65	\$17.30	\$20.05	\$16.63	\$15.67
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.64	17.75	22.12	15.81	17.67	12.49	15.45	17.60	18.84
b. Lbs Milk Sold/milk cow/day	73.76	67.31	82.61	60.30	63.40	53.52	57.35	66.50	70.40
c. Gross Milk Receipts (\$/cwt)	\$15.86	\$15.75	\$15.41	\$16.18	\$16.06	\$15.39	\$18.29	\$15.97	\$15.82
d. Mailbox Price (\$/cwt)	\$15.60	\$15.41	\$14.92	\$15.90	\$15.48	\$14.92	\$19.07	\$15.53	\$15.22
f. Income Over Feed Cost (\$/cwt)	\$4.84	\$4.37	\$4.64	\$3.63	\$3.64	\$3.01	\$6.28	\$4.82	\$4.95
g. Fat Test %	3.78%	3.76%	3.69%	3.70%	3.84%	3.37%	5.16%	3.77%	3.59%
h. SNF Test %	8.91%	8.89%	8.90%	8.88%	8.88%	8.58%	9.38%	8.94%	8.79%
Related Data									
a. Percent Dry Cows	12%	13%	12%	14%	8%	23%	11%	13%	12%
b. Yearly Cull Rate	38%	36%	54%	37%	26%	21%	39%	34%	28%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.28	\$0.29	\$0.32	\$0.22	\$0.36	\$0.46	\$0.00	\$0.44	\$0.23
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.20	\$280.22	\$324.56	\$280.00	\$280.00	\$295.00	\$320.26	\$280.00	\$292.25
e. Grain, Mnrls & Splmnts (\$/ton)	\$298.10	\$292.45	\$294.12	\$292.30	\$269.57	\$295.08	\$316.38	\$275.18	\$275.63
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.33	27.94	32.54	24.50	29.97	16.87	29.44	26.46	31.09
g. Milkers (\$/hr with benefits & taxes)	\$13.13	\$12.36	\$13.99	\$14.22	\$11.30	\$14.02	\$10.19	\$12.28	\$12.37
h. Total Labor (\$/hr)	\$14.01	\$12.73	\$13.87	\$14.22	\$11.50	\$14.45	\$10.64	\$12.80	\$12.68
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$6.99	\$8.08	\$6.93	\$7.24	\$5.62	\$6.99	\$6.67	\$6.85
j. Milk Cow Feed Costs (\$/cwt.)	\$10.18	\$10.38	\$9.78	\$11.50	\$11.42	\$10.50	\$12.19	\$10.03	\$9.73

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$35.57	\$56.50	\$31.71	\$59.64	\$52.74	\$50.54	\$55.80	\$31.41	\$67.25
b. Wet Feed & Wet Roughage	\$42.18	\$28.61	\$37.68	\$50.99	\$33.52	\$36.33	\$56.96	\$37.17	\$25.72
c. Concentrates	\$155.29	\$96.96	\$117.10	\$97.43	\$98.36	\$82.45	\$106.66	\$76.86	\$126.46
d. Minerals & Supplements	\$1.54	\$4.22	\$6.31	\$9.04	\$1.16	\$11.16	\$6.67	\$1.31	\$0.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$234.58	\$186.29	\$192.80	\$217.10	\$185.78	\$180.48	\$226.09	\$146.75	\$219.43
Total Feed Costs (\$/cwt)	\$10.25	\$9.96	\$13.01	\$10.72	\$11.09	\$10.87	\$10.47	\$10.41	\$12.18
Total Hired Labor	\$29.03	\$18.81	\$22.03	\$29.82	\$29.21	\$13.58	\$25.99	\$17.96	\$31.02
Total Hired Labor Costs (\$/cwt)	\$1.27	\$1.01	\$1.49	\$1.47	\$1.74	\$0.82	\$1.20	\$1.27	\$1.72
Total Herd Replacement	\$20.82	\$17.11	\$19.49	\$22.72	\$28.19	\$9.47	\$23.95	\$25.50	\$22.43
Total Replacement Costs (\$/cwt)	\$0.91	\$0.91	\$1.32	\$1.12	\$1.68	\$0.57	\$1.11	\$1.81	\$1.25
Total Operating Costs	\$54.20	\$51.20	\$56.30	\$66.13	\$43.67	\$38.54	\$62.21	\$28.33	\$40.91
Total Operating Costs (\$/cwt)	\$2.37	\$2.74	\$3.80	\$3.27	\$2.61	\$2.32	\$2.88	\$2.01	\$2.27
Total Milk Marketing Costs	\$11.56	\$10.30	\$8.05	\$10.17	\$8.53	\$8.97	\$10.91	\$7.67	\$9.12
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.55	\$0.54	\$0.50	\$0.51	\$0.54	\$0.51	\$0.54	\$0.51
Total Cost (\$/Cow/Month)	\$350.18	\$283.70	\$298.67	\$345.94	\$295.38	\$251.04	\$349.14	\$226.22	\$322.91
Total Cost (\$/cwt)	\$15.30	\$15.16	\$20.16	\$17.08	\$17.63	\$15.11	\$16.17	\$16.06	\$17.93
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	22.88	18.71	14.81	20.25	16.76	16.61	21.59	14.09	18.01
b. Lbs Milk Sold/milk cow/day	87.44	67.02	57.20	77.43	64.38	63.88	79.80	54.14	68.84
c. Gross Milk Receipts (\$/cwt)	\$15.36	\$14.89	\$17.93	\$15.09	\$16.27	\$15.01	\$15.03	\$15.79	\$15.55
d. Mailbox Price (\$/cwt)	\$14.82	\$14.45	\$18.64	\$14.63	\$15.81	\$14.70	\$14.52	\$15.39	\$15.05
f. Income Over Feed Cost (\$/cwt)	\$4.57	\$4.49	\$5.62	\$3.91	\$4.72	\$3.84	\$4.05	\$4.97	\$2.86
g. Fat Test %	3.59%	3.42%	4.83%	3.41%	3.92%	3.45%	3.47%	3.92%	3.77%
h. SNF Test %	8.87%	8.81%	9.35%	8.79%	8.99%	8.84%	8.86%	8.73%	8.82%
Related Data									
a. Percent Dry Cows	14%	8%	14%	14%	14%	14%	11%	14%	14%
b. Yearly Cull Rate	39%	28%	44%	35%	41%	21%	40%	42%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.35	\$0.34	\$0.01	\$0.21	\$0.28	\$0.28	\$0.29	\$0.43	\$0.35
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.00	\$290.00	\$275.00	\$270.00	\$260.00	\$275.00	\$290.00	\$230.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$321.96	\$265.86	\$312.29	\$282.73	\$270.05	\$303.79	\$297.88	\$263.55	\$344.06
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	36.66	27.23	29.99	28.17	28.07	23.43	27.80	22.70	27.68
g. Milkers (\$/hr with benefits & taxes)	\$12.46	\$14.19	\$11.85	\$10.50	\$11.75	\$15.20	\$13.59	\$13.15	\$11.16
h. Total Labor (\$/hr)	\$13.09	\$14.05	\$12.82	\$12.86	\$12.48	\$14.43	\$13.28	\$13.10	\$11.37
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.98	\$6.47	\$7.01	\$7.71	\$6.72	\$6.54	\$8.06	\$5.30	\$7.93
j. Milk Cow Feed Costs (\$/cwt.)	\$9.13	\$9.66	\$12.26	\$9.96	\$10.43	\$10.23	\$10.10	\$9.79	\$11.53

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		17	18	19	20	21	22	23
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$48.59	\$48.01	\$33.22	\$45.01	\$55.20	\$66.01	\$35.64	\$43.04	\$43.97
b. Wet Feed & Wet Roughage	\$42.34	\$44.62	\$70.17	\$48.85	\$49.90	\$28.24	\$44.50	\$49.52	\$45.72
c. Concentrates	\$111.47	\$101.53	\$103.86	\$110.02	\$87.88	\$105.21	\$88.03	\$95.61	\$113.79
d. Minerals & Supplements	\$8.92	\$13.22	\$15.20	\$0.23	\$11.39	\$15.73	\$9.89	\$36.88	\$19.48
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.32	\$207.37	\$222.45	\$204.10	\$204.37	\$215.19	\$178.06	\$225.04	\$222.95
Total Feed Costs (\$/cwt)	\$10.76	\$11.13	\$10.41	\$10.15	\$11.68	\$10.76	\$12.22	\$10.98	\$10.99
Total Hired Labor	\$26.19	\$23.67	\$34.52	\$19.44	\$19.07	\$30.81	\$22.67	\$43.78	\$23.91
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.27	\$1.62	\$0.97	\$1.09	\$1.54	\$1.56	\$2.14	\$1.18
Total Herd Replacement	\$23.40	\$22.08	\$24.78	\$31.79	\$25.14	\$21.92	\$21.72	\$17.78	\$21.26
Total Replacement Costs (\$/cwt)	\$1.19	\$1.18	\$1.16	\$1.58	\$1.44	\$1.10	\$1.49	\$0.87	\$1.05
Total Operating Costs	\$49.44	\$52.52	\$43.55	\$65.72	\$37.78	\$46.57	\$54.11	\$47.67	\$63.66
Total Operating Costs (\$/cwt)	\$2.52	\$2.82	\$2.04	\$3.27	\$2.16	\$2.33	\$3.71	\$2.33	\$3.14
Total Milk Marketing Costs	\$10.08	\$9.53	\$10.87	\$10.21	\$9.00	\$10.16	\$7.41	\$10.42	\$10.28
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$320.43	\$315.17	\$336.17	\$331.26	\$295.35	\$324.64	\$283.96	\$344.68	\$342.06
Total Cost (\$/cwt)	\$16.31	\$16.91	\$15.73	\$16.47	\$16.88	\$16.23	\$19.49	\$16.82	\$16.86
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.64	18.64	21.37	20.12	17.50	20.00	14.57	20.49	20.29
b. Lbs Milk Sold/milk cow/day	73.76	69.86	79.67	71.94	63.67	75.21	54.81	79.68	76.71
c. Gross Milk Receipts (\$/cwt)	\$15.86	\$16.25	\$15.42	\$15.12	\$16.01	\$15.55	\$18.19	\$15.47	\$15.52
d. Mailbox Price (\$/cwt)	\$15.60	\$16.16	\$15.30	\$14.69	\$15.68	\$15.38	\$19.19	\$14.86	\$15.11
f. Income Over Feed Cost (\$/cwt)	\$4.84	\$5.04	\$4.89	\$4.54	\$4.00	\$4.62	\$6.97	\$3.88	\$4.12
g. Fat Test %	3.78%	3.98%	3.52%	3.47%	3.65%	3.60%	5.05%	3.77%	3.72%
h. SNF Test %	8.91%	9.01%	8.85%	8.82%	8.83%	8.91%	9.48%	8.82%	8.78%
Related Data									
a. Percent Dry Cows	12%	12%	12%	8%	9%	12%	12%	15%	13%
b. Yearly Cull Rate	38%	37%	47%	49%	35%	38%	37%	26%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.28	\$0.23	\$0.30	\$0.22	\$0.28	\$0.32	\$0.00	\$0.37	\$0.28
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.20	\$284.46	\$285.00	\$284.93	\$290.00	\$300.00	\$265.00	\$270.00	\$295.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$298.10	\$298.98	\$300.58	\$332.15	\$302.94	\$279.10	\$314.63	\$304.12	\$301.99
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.33	28.90	28.28	23.45	23.37	32.30	22.95	32.54	32.65
g. Milkers (\$/hr with benefits & taxes)	\$13.13	\$11.70	\$12.07	\$10.97	\$10.75	\$12.94	\$14.41	\$11.71	\$11.80
h. Total Labor (\$/hr)	\$14.01	\$12.75	\$13.33	\$11.15	\$11.12	\$13.31	\$15.47	\$13.47	\$12.32
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.38	\$7.80	\$7.10	\$7.08	\$7.77	\$6.29	\$8.19	\$7.99
j. Milk Cow Feed Costs (\$/cwt.)	\$10.18	\$10.56	\$9.79	\$9.86	\$11.11	\$10.33	\$11.48	\$10.28	\$10.41

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 1001-1500

Dairy ID Number	24	25	26	27	28	29
Feed Costs						
a. Dry Roughage	\$43.05	\$54.17	\$40.52	\$55.09	\$42.17	\$65.00
b. Wet Feed & Wet Roughage	\$42.01	\$45.62	\$66.21	\$33.76	\$31.73	\$31.17
c. Concentrates	\$100.61	\$86.48	\$71.01	\$117.95	\$112.04	\$123.78
d. Minerals & Supplements	\$0.30	\$8.24	\$17.99	\$11.04	\$10.83	\$12.51
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$185.97	\$194.51	\$195.73	\$217.84	\$196.77	\$232.45
Total Feed Costs (\$/cwt)	\$11.78	\$11.94	\$11.51	\$10.50	\$11.89	\$10.55
Total Hired Labor	\$21.46	\$25.66	\$16.88	\$16.84	\$18.82	\$17.36
Total Hired Labor Costs (\$/cwt)	\$1.36	\$1.58	\$0.99	\$0.81	\$1.14	\$0.79
Total Herd Replacement	\$23.49	\$11.85	\$21.45	\$24.60	\$24.65	\$19.91
Total Replacement Costs (\$/cwt)	\$1.49	\$0.73	\$1.26	\$1.19	\$1.49	\$0.90
Total Operating Costs	\$48.26	\$55.13	\$44.19	\$46.16	\$55.30	\$69.99
Total Operating Costs (\$/cwt)	\$3.06	\$3.38	\$2.60	\$2.22	\$3.34	\$3.18
Total Milk Marketing Costs	\$8.43	\$8.13	\$8.73	\$10.91	\$8.37	\$11.16
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.50	\$0.51	\$0.53	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$287.61	\$295.28	\$286.99	\$316.36	\$303.91	\$350.87
Total Cost (\$/cwt)	\$18.21	\$18.13	\$16.88	\$15.25	\$18.37	\$15.93
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	15.79	16.29	17.00	20.75	16.55	22.03
b. Lbs Milk Sold/milk cow/day	59.58	61.73	62.80	77.26	62.93	82.85
c. Gross Milk Receipts (\$/cwt)	\$17.91	\$17.23	\$15.80	\$16.02	\$17.94	\$15.89
d. Mailbox Price (\$/cwt)	\$18.54	\$17.54	\$15.45	\$15.41	\$18.88	\$15.55
f. Income Over Feed Cost (\$/cwt)	\$6.76	\$5.60	\$3.94	\$4.91	\$6.98	\$5.00
g. Fat Test %	4.82%	4.44%	3.84%	3.59%	4.90%	3.82%
h. SNF Test %	9.55%	9.30%	8.88%	8.83%	9.45%	8.85%
Related Data						
a. Percent Dry Cows	13%	13%	11%	11%	13%	12%
b. Yearly Cull Rate	34%	43%	34%	37%	35%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.00	\$0.16	\$0.39	\$0.33	\$0.00	\$0.26
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.20	\$265.00	\$300.00	\$290.00	\$290.00	\$280.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$331.46	\$275.26	\$262.77	\$293.88	\$293.16	\$295.39
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.46	25.54	24.59	32.14	31.38	34.04
g. Milkers (\$/hr with benefits & taxes)	\$10.48	\$12.45	\$11.44	\$9.97	\$10.37	\$14.39
h. Total Labor (\$/hr)	\$10.98	\$13.88	\$12.05	\$11.40	\$12.58	\$14.12
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.67	\$7.01	\$6.91	\$7.66	\$7.16	\$8.21
j. Milk Cow Feed Costs (\$/cwt.)	\$11.20	\$11.35	\$11.01	\$9.91	\$11.38	\$9.91

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		30	31	32	33	34	35	36
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$48.59	\$44.50	\$38.85	\$44.17	\$16.46	\$41.89	\$39.16	\$52.68	\$38.16
b. Wet Feed & Wet Roughage	\$42.34	\$46.42	\$48.10	\$39.77	\$37.15	\$36.03	\$46.89	\$39.55	\$58.24
c. Concentrates	\$111.47	\$115.07	\$131.11	\$120.34	\$92.78	\$92.63	\$117.67	\$95.84	\$118.61
d. Minerals & Supplements	\$8.92	\$5.77	\$6.85	\$1.25	\$11.04	\$8.00	\$17.92	\$0.46	\$0.44
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.32	\$211.76	\$224.91	\$205.54	\$157.43	\$178.56	\$221.64	\$188.54	\$215.45
Total Feed Costs (\$/cwt)	\$10.76	\$10.64	\$10.55	\$11.79	\$11.99	\$12.67	\$10.49	\$10.71	\$9.69
Total Hired Labor	\$26.19	\$26.56	\$18.69	\$17.66	\$29.58	\$30.57	\$34.92	\$13.71	\$25.36
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.33	\$0.88	\$1.01	\$2.25	\$2.17	\$1.65	\$0.78	\$1.14
Total Herd Replacement	\$23.40	\$23.64	\$20.26	\$23.26	\$16.63	\$22.90	\$24.81	\$24.05	\$22.81
Total Replacement Costs (\$/cwt)	\$1.19	\$1.19	\$0.95	\$1.33	\$1.27	\$1.63	\$1.17	\$1.37	\$1.03
Total Operating Costs	\$49.44	\$51.71	\$63.14	\$21.59	\$40.92	\$51.56	\$69.46	\$40.21	\$57.72
Total Operating Costs (\$/cwt)	\$2.52	\$2.60	\$2.96	\$1.24	\$3.12	\$3.66	\$3.29	\$2.28	\$2.59
Total Milk Marketing Costs	\$10.08	\$10.09	\$10.76	\$8.81	\$6.54	\$7.31	\$10.70	\$8.94	\$11.33
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.50	\$0.51	\$0.50	\$0.52	\$0.51	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$320.43	\$323.75	\$337.76	\$276.86	\$251.10	\$290.89	\$361.52	\$275.44	\$332.67
Total Cost (\$/cwt)	\$16.31	\$16.26	\$15.84	\$15.88	\$19.12	\$20.65	\$17.11	\$15.64	\$14.96
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.64	19.91	21.32	17.44	13.13	14.09	21.13	17.61	22.24
b. Lbs Milk Sold/milk cow/day	73.76	74.54	81.18	68.27	52.09	52.97	78.19	67.30	80.21
c. Gross Milk Receipts (\$/cwt)	\$15.86	\$15.92	\$15.00	\$15.81	\$17.85	\$17.82	\$16.18	\$15.04	\$15.72
d. Mailbox Price (\$/cwt)	\$15.60	\$15.62	\$14.58	\$15.22	\$18.67	\$18.73	\$15.63	\$14.76	\$15.13
f. Income Over Feed Cost (\$/cwt)	\$4.84	\$4.98	\$4.03	\$3.43	\$6.69	\$6.05	\$5.14	\$4.05	\$5.44
g. Fat Test %	3.78%	3.77%	3.53%	3.64%	4.85%	4.83%	3.68%	3.44%	3.65%
h. SNF Test %	8.91%	8.89%	8.74%	8.86%	9.45%	9.42%	8.76%	8.87%	8.75%
Related Data									
a. Percent Dry Cows	12%	12%	13%	16%	17%	12%	11%	14%	9%
b. Yearly Cull Rate	38%	40%	44%	34%	47%	36%	34%	34%	28%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.28	\$0.25	\$0.33	\$0.31	\$0.00	\$0.00	\$0.30	\$0.32	\$0.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.20	\$281.67	\$275.00	\$285.00	\$0.00	\$265.00	\$294.41	\$290.00	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$298.10	\$308.46	\$300.44	\$316.35	\$289.32	\$335.00	\$314.28	\$264.89	\$308.18
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.33	29.29	34.25	29.43	27.40	22.15	31.32	27.43	27.41
g. Milkers (\$/hr with benefits & taxes)	\$13.13	\$12.94	\$11.88	\$15.89	\$13.48	\$10.92	\$11.94	\$10.00	\$12.10
h. Total Labor (\$/hr)	\$14.01	\$13.74	\$12.97	\$14.05	\$14.48	\$11.57	\$14.16	\$10.59	\$12.81
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.51	\$8.00	\$7.45	\$5.79	\$6.34	\$7.77	\$6.74	\$7.44
j. Milk Cow Feed Costs (\$/cwt.)	\$10.18	\$10.07	\$9.85	\$10.91	\$11.12	\$11.98	\$9.94	\$10.02	\$9.28

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 1501-2400

Dairy ID Number	37	38	39	40
Feed Costs				
a. Dry Roughage	\$46.03	\$47.88	\$56.73	\$59.29
b. Wet Feed & Wet Roughage	\$52.98	\$63.91	\$40.63	\$43.84
c. Concentrates	\$93.70	\$124.17	\$134.44	\$139.01
d. Minerals & Supplements	\$8.14	\$1.63	\$8.82	\$0.51
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$200.86	\$237.60	\$240.62	\$242.64
Total Feed Costs (\$/cwt)	\$9.34	\$9.95	\$10.44	\$11.32
Total Hired Labor	\$23.03	\$25.78	\$33.08	\$35.83
Total Hired Labor Costs (\$/cwt)	\$1.07	\$1.08	\$1.44	\$1.67
Total Herd Replacement	\$27.05	\$24.80	\$26.18	\$24.91
Total Replacement Costs (\$/cwt)	\$1.26	\$1.04	\$1.14	\$1.16
Total Operating Costs	\$28.94	\$58.88	\$69.06	\$64.42
Total Operating Costs (\$/cwt)	\$1.35	\$2.47	\$3.00	\$3.01
Total Milk Marketing Costs	\$10.81	\$12.08	\$11.63	\$10.92
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.51	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$290.70	\$359.14	\$380.57	\$378.73
Total Cost (\$/cwt)	\$13.52	\$15.05	\$16.52	\$17.67
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	21.50	23.87	23.04	21.43
b. Lbs Milk Sold/milk cow/day	79.49	87.84	83.72	79.58
c. Gross Milk Receipts (\$/cwt)	\$15.57	\$15.69	\$15.62	\$16.16
d. Mailbox Price (\$/cwt)	\$14.96	\$15.36	\$15.32	\$15.65
f. Income Over Feed Cost (\$/cwt)	\$5.62	\$5.41	\$4.88	\$4.32
g. Fat Test %	3.69%	3.72%	3.67%	3.56%
h. SNF Test %	8.77%	8.88%	8.89%	8.82%
Related Data				
a. Percent Dry Cows	11%	10%	9%	11%
b. Yearly Cull Rate	41%	57%	44%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.26	\$0.25	\$0.24	\$0.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$285.69	\$275.00	\$320.12	\$255.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$262.02	\$334.70	\$307.30	\$361.18
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.15	27.01	33.41	28.24
g. Milkers (\$/hr with benefits & taxes)	\$12.04	\$12.86	\$10.30	\$21.02
h. Total Labor (\$/hr)	\$13.70	\$14.15	\$12.01	\$20.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.08	\$8.37	\$8.37	\$8.58
j. Milk Cow Feed Costs (\$/cwt.)	\$8.91	\$9.53	\$10.00	\$10.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		41	42	43	44	45	46	47
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$48.59	\$50.51	\$29.90	\$54.17	\$67.46	\$48.71	\$15.94	\$61.16	\$66.69
b. Wet Feed & Wet Roughage	\$42.34	\$40.66	\$52.29	\$43.66	\$44.81	\$38.36	\$41.52	\$40.72	\$39.77
c. Concentrates	\$111.47	\$115.30	\$115.66	\$115.72	\$110.74	\$118.16	\$99.45	\$95.04	\$103.42
d. Minerals & Supplements	\$8.92	\$9.96	\$16.69	\$9.31	\$12.76	\$20.60	\$11.40	\$6.36	\$10.70
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$211.32	\$216.42	\$214.54	\$222.86	\$235.77	\$225.83	\$168.30	\$203.28	\$220.58
Total Feed Costs (\$/cwt)	\$10.76	\$10.63	\$11.00	\$10.79	\$11.06	\$10.03	\$11.39	\$10.43	\$10.17
Total Hired Labor	\$26.19	\$27.39	\$30.51	\$28.68	\$31.61	\$18.92	\$27.93	\$20.82	\$35.05
Total Hired Labor Costs (\$/cwt)	\$1.33	\$1.35	\$1.56	\$1.39	\$1.48	\$0.84	\$1.89	\$1.07	\$1.62
Total Herd Replacement	\$23.40	\$24.24	\$22.12	\$26.86	\$21.92	\$22.25	\$15.90	\$29.01	\$29.99
Total Replacement Costs (\$/cwt)	\$1.19	\$1.19	\$1.13	\$1.30	\$1.03	\$0.99	\$1.08	\$1.49	\$1.38
Total Operating Costs	\$49.44	\$47.92	\$50.15	\$52.38	\$64.58	\$50.04	\$45.26	\$33.62	\$70.70
Total Operating Costs (\$/cwt)	\$2.52	\$2.35	\$2.57	\$2.54	\$3.03	\$2.22	\$3.06	\$1.72	\$3.26
Total Milk Marketing Costs	\$10.08	\$10.49	\$9.86	\$10.36	\$10.91	\$11.28	\$11.45	\$9.81	\$11.05
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.52	\$0.51	\$0.50	\$0.51	\$0.50	\$0.77	\$0.50	\$0.51
Total Cost (\$/Cow/Month)	\$320.43	\$326.46	\$327.18	\$341.14	\$364.78	\$328.32	\$268.84	\$296.55	\$367.36
Total Cost (\$/cwt)	\$16.31	\$16.04	\$16.77	\$16.52	\$17.11	\$14.59	\$18.20	\$15.21	\$16.93
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	19.64	20.36	19.51	20.66	21.32	22.51	14.77	19.50	21.69
b. Lbs Milk Sold/milk cow/day	73.76	76.41	72.38	77.08	77.91	83.02	56.79	69.42	80.31
c. Gross Milk Receipts (\$/cwt)	\$15.86	\$15.73	\$15.83	\$15.33	\$16.38	\$15.40	\$17.55	\$16.04	\$16.01
d. Mailbox Price (\$/cwt)	\$15.60	\$15.44	\$15.28	\$14.83	\$16.04	\$15.04	\$18.32	\$15.64	\$15.64
f. Income Over Feed Cost (\$/cwt)	\$4.84	\$4.81	\$4.28	\$4.04	\$4.99	\$5.01	\$6.92	\$5.21	\$5.47
g. Fat Test %	3.78%	3.72%	3.64%	3.62%	3.80%	3.67%	4.75%	3.82%	3.65%
h. SNF Test %	8.91%	8.90%	8.90%	8.92%	8.93%	8.89%	9.30%	8.91%	8.88%
Related Data									
a. Percent Dry Cows	12%	12%	11%	12%	10%	11%	14%	7%	11%
b. Yearly Cull Rate	38%	38%	37%	44%	35%	38%	23%	36%	45%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.28	\$0.30	\$0.33	\$0.37	\$0.31	\$0.25	\$0.02	\$0.31	\$0.34
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$279.20	\$276.41	\$286.00	\$300.00	\$272.05	\$283.38	\$260.00	\$292.32	\$285.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$298.10	\$295.39	\$294.98	\$301.99	\$331.48	\$289.44	\$282.75	\$279.83	\$293.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.33	31.96	32.73	30.21	26.88	34.59	29.22	25.73	28.25
g. Milkers (\$/hr with benefits & taxes)	\$13.13	\$14.06	\$19.87	\$11.90	\$17.63	\$13.32	\$12.18	\$16.06	\$17.48
h. Total Labor (\$/hr)	\$14.01	\$14.95	\$20.45	\$13.23	\$18.32	\$13.53	\$12.70	\$16.36	\$18.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.51	\$7.69	\$7.56	\$7.83	\$8.43	\$7.98	\$5.93	\$7.02	\$7.80
j. Milk Cow Feed Costs (\$/cwt.)	\$10.18	\$10.07	\$10.44	\$10.15	\$10.81	\$9.61	\$10.45	\$10.12	\$9.71

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2012
South Valley Herd Size 2401 Plus

Dairy ID Number	48	49	50	51	52	53
Feed Costs						
a. Dry Roughage	\$49.11	\$46.09	\$52.34	\$64.11	\$40.81	\$52.64
b. Wet Feed & Wet Roughage	\$46.22	\$50.01	\$53.54	\$15.58	\$43.74	\$33.94
c. Concentrates	\$139.15	\$104.28	\$105.40	\$98.08	\$114.31	\$141.57
d. Minerals & Supplements	\$6.36	\$16.69	\$13.84	\$5.00	\$12.66	\$1.92
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$240.84	\$217.06	\$225.12	\$182.77	\$211.51	\$230.07
Total Feed Costs (\$/cwt)	\$10.28	\$10.54	\$10.10	\$10.35	\$11.08	\$11.01
Total Hired Labor	\$24.75	\$23.77	\$33.39	\$19.04	\$39.30	\$24.70
Total Hired Labor Costs (\$/cwt)	\$1.06	\$1.15	\$1.50	\$1.08	\$2.06	\$1.18
Total Herd Replacement	\$21.13	\$23.82	\$22.41	\$25.34	\$29.90	\$23.28
Total Replacement Costs (\$/cwt)	\$0.90	\$1.16	\$1.01	\$1.43	\$1.57	\$1.11
Total Operating Costs	\$56.91	\$52.58	\$52.86	\$34.45	\$46.59	\$36.19
Total Operating Costs (\$/cwt)	\$2.43	\$2.55	\$2.37	\$1.95	\$2.44	\$1.73
Total Milk Marketing Costs	\$11.79	\$9.40	\$11.17	\$9.55	\$9.56	\$10.59
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.46	\$0.50	\$0.54	\$0.50	\$0.51
Total Cost (\$/Cow/Month)	\$355.41	\$326.62	\$344.95	\$271.14	\$336.87	\$324.83
Total Cost (\$/cwt)	\$15.16	\$15.86	\$15.47	\$15.35	\$17.64	\$15.54
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	23.44	20.59	22.30	17.66	19.10	20.90
b. Lbs Milk Sold/milk cow/day	86.92	78.82	84.27	66.73	75.95	78.35
c. Gross Milk Receipts (\$/cwt)	\$15.22	\$15.25	\$15.14	\$15.60	\$14.99	\$16.20
d. Mailbox Price (\$/cwt)	\$14.89	\$15.22	\$14.73	\$15.26	\$14.36	\$16.07
f. Income Over Feed Cost (\$/cwt)	\$4.62	\$4.67	\$4.63	\$4.92	\$3.29	\$5.06
g. Fat Test %	3.64%	3.42%	3.55%	3.80%	3.50%	3.81%
h. SNF Test %	8.71%	8.85%	8.76%	8.90%	8.78%	9.04%
Related Data						
a. Percent Dry Cows	11%	14%	13%	13%	17%	12%
b. Yearly Cull Rate	43%	40%	32%	34%	46%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.37	\$0.29	\$0.32	\$0.27	\$0.40	\$0.28
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$275.00	\$290.00	\$287.81	\$262.07	\$270.00	\$265.71
e. Grain, Mnrls & Splmnts (\$/ton)	\$312.05	\$299.24	\$293.46	\$276.78	\$296.54	\$288.36
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.03	30.20	30.36	27.68	33.28	37.32
g. Milkers (\$/hr with benefits & taxes)	\$13.99	\$15.52	\$12.78	\$15.24	\$11.57	\$12.75
h. Total Labor (\$/hr)	\$14.54	\$16.45	\$13.69	\$15.37	\$12.12	\$15.71
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.47	\$7.81	\$8.05	\$6.42	\$7.97	\$8.10
j. Milk Cow Feed Costs (\$/cwt.)	\$9.75	\$9.91	\$9.55	\$9.62	\$10.50	\$10.34