

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 1-1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$36.98	\$41.15	\$45.97	\$35.14	\$29.66	\$44.57	\$64.90	\$35.85	\$37.54
b. Wet Feed & Wet Roughage	\$30.30	\$30.88	\$30.83	\$37.40	\$31.68	\$25.58	\$21.28	\$18.30	\$20.15
c. Concentrates	\$93.60	\$84.58	\$91.87	\$80.58	\$96.11	\$109.40	\$54.37	\$101.15	\$87.13
d. Minerals & Supplements	\$7.65	\$5.48	\$6.45	\$1.32	\$0.30	\$0.16	\$0.58	\$8.25	\$2.04
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$168.52	\$162.09	\$175.13	\$154.43	\$157.75	\$179.72	\$141.12	\$163.55	\$146.86
Total Feed Costs (\$/cwt)	\$9.03	\$9.86	\$9.11	\$10.21	\$9.43	\$11.28	\$12.36	\$10.60	\$9.52
Total Hired Labor	\$25.91	\$24.36	\$33.79	\$13.98	\$27.91	\$29.42	\$17.96	\$25.70	\$14.39
Total Hired Labor Costs (\$/cwt)	\$1.39	\$1.48	\$1.76	\$0.92	\$1.67	\$1.85	\$1.57	\$1.67	\$0.93
Total Herd Replacement	\$17.25	\$17.61	\$22.18	\$12.97	\$13.74	\$21.94	\$13.64	\$27.03	\$15.97
Total Replacement Costs (\$/cwt)	\$0.92	\$1.07	\$1.15	\$0.86	\$0.82	\$1.38	\$1.19	\$1.75	\$1.04
Total Operating Costs	\$51.69	\$46.85	\$68.54	\$33.37	\$33.01	\$37.89	\$27.61	\$62.46	\$44.10
Total Operating Costs (\$/cwt)	\$2.77	\$2.85	\$3.56	\$2.21	\$1.97	\$2.38	\$2.42	\$4.05	\$2.86
Total Milk Marketing Costs	\$9.49	\$8.56	\$10.08	\$8.71	\$8.81	\$8.17	\$5.93	\$7.87	\$8.54
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.52	\$0.52	\$0.58	\$0.53	\$0.51	\$0.52	\$0.51	\$0.55
Total Cost (\$/Cow/Month)	\$272.86	\$259.47	\$309.72	\$223.45	\$241.21	\$277.14	\$206.28	\$286.61	\$229.86
Total Cost (\$/cwt)	\$14.62	\$15.79	\$16.11	\$14.77	\$14.42	\$17.40	\$18.06	\$18.57	\$14.90
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.66	16.43	19.23	15.13	16.73	15.93	11.42	15.43	15.43
b. Lbs Milk Sold/milk cow/day	71.14	63.51	71.54	59.84	61.53	60.06	48.99	59.73	58.83
c. Gross Milk Receipts (\$/cwt)	\$17.27	\$17.15	\$17.13	\$17.38	\$17.64	\$17.03	\$17.09	\$20.07	\$16.18
d. Mailbox Price (\$/cwt)	\$16.65	\$16.56	\$16.47	\$16.96	\$17.08	\$16.82	\$16.68	\$20.21	\$15.59
f. Income Over Feed Cost (\$/cwt)	\$7.62	\$6.70	\$7.36	\$6.75	\$7.65	\$5.53	\$4.32	\$9.61	\$6.07
g. Fat Test %	3.79%	3.77%	3.83%	3.59%	3.93%	3.69%	3.60%	4.99%	3.48%
h. SNF Test %	8.88%	8.83%	8.86%	8.94%	8.81%	8.92%	8.54%	9.40%	8.73%
Related Data									
a. Percent Dry Cows	13%	14%	10%	16%	9%	12%	22%	14%	13%
b. Yearly Cull Rate	39%	37%	63%	32%	25%	36%	27%	42%	34%
c. Avg. Value (Drop Bull Calf)	\$37.72	\$38.48	\$43.79	\$42.26	\$40.53	\$45.68	\$36.20	\$0.00	\$46.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$192.39	\$217.05	\$256.39	\$189.72	\$179.29	\$228.51	\$274.48	\$243.30	\$234.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.89	\$268.46	\$232.85	\$286.65	\$259.42	\$293.45	\$275.41	\$275.24	\$258.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.17	25.76	31.30	22.58	27.30	28.12	17.04	30.24	26.25
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$12.27	\$14.14	\$13.72	\$11.28	\$11.33	\$13.84	\$10.16	\$16.36
h. Total Labor (\$/hr)	\$13.68	\$12.71	\$14.02	\$13.72	\$11.49	\$11.19	\$14.37	\$11.69	\$16.36
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.09	\$5.96	\$6.26	\$5.77	\$5.63	\$6.57	\$5.42	\$5.98	\$5.36
j. Milk Cow Feed Costs (\$/cwt.)	\$8.56	\$9.38	\$8.75	\$9.63	\$9.15	\$10.94	\$11.07	\$10.02	\$9.12

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 1-1000

Dairy ID Number	8	9	10	11	12	13	14	15
Feed Costs								
a. Dry Roughage	\$37.63	\$51.89	\$40.65	\$22.66	\$60.07	\$34.64	\$33.35	\$42.97
b. Wet Feed & Wet Roughage	\$22.83	\$30.06	\$25.74	\$41.58	\$33.29	\$30.67	\$36.44	\$47.92
c. Concentrates	\$88.91	\$68.44	\$136.78	\$93.21	\$75.46	\$81.50	\$40.74	\$83.05
d. Minerals & Supplements	\$5.30	\$6.47	\$0.38	\$32.21	\$4.75	\$0.42	\$1.32	\$4.98
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$154.66	\$156.87	\$203.55	\$189.66	\$173.58	\$147.23	\$111.86	\$178.93
Total Feed Costs (\$/cwt)	\$8.62	\$10.61	\$9.83	\$8.84	\$11.37	\$8.92	\$9.28	\$9.95
Total Hired Labor	\$30.71	\$26.25	\$21.84	\$36.49	\$10.16	\$27.34	\$19.87	\$30.55
Total Hired Labor Costs (\$/cwt)	\$1.71	\$1.78	\$1.05	\$1.70	\$0.67	\$1.66	\$1.65	\$1.70
Total Herd Replacement	\$15.22	\$12.96	\$15.82	\$20.32	\$7.53	\$23.29	\$23.26	\$17.88
Total Replacement Costs (\$/cwt)	\$0.85	\$0.88	\$0.76	\$0.95	\$0.49	\$1.41	\$1.93	\$0.99
Total Operating Costs	\$55.55	\$45.84	\$46.42	\$64.91	\$39.77	\$42.10	\$39.21	\$55.60
Total Operating Costs (\$/cwt)	\$3.10	\$3.10	\$2.24	\$3.02	\$2.61	\$2.55	\$3.25	\$3.09
Total Milk Marketing Costs	\$9.19	\$7.58	\$10.54	\$10.82	\$8.24	\$8.42	\$6.63	\$9.12
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.51	\$0.50	\$0.54	\$0.51	\$0.55	\$0.51
Total Cost (\$/Cow/Month)	\$265.34	\$249.50	\$298.17	\$322.20	\$239.28	\$248.37	\$200.83	\$292.07
Total Cost (\$/cwt)	\$14.79	\$16.88	\$14.39	\$15.02	\$15.68	\$15.05	\$16.66	\$16.24
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	17.95	14.78	20.71	21.46	15.26	16.51	12.06	17.98
b. Lbs Milk Sold/milk cow/day	67.22	56.32	80.91	83.94	59.36	64.69	47.00	68.18
c. Gross Milk Receipts (\$/cwt)	\$17.77	\$17.15	\$16.86	\$15.85	\$16.94	\$17.54	\$17.37	\$16.83
d. Mailbox Price (\$/cwt)	\$17.15	\$16.56	\$15.33	\$15.38	\$16.43	\$16.93	\$16.94	\$16.25
f. Income Over Feed Cost (\$/cwt)	\$8.53	\$5.95	\$5.50	\$6.54	\$5.06	\$8.01	\$7.66	\$6.30
g. Fat Test %	3.88%	3.71%	3.70%	3.27%	3.74%	3.81%	3.97%	3.79%
h. SNF Test %	8.78%	8.81%	8.82%	8.70%	8.93%	9.03%	8.59%	8.76%
Related Data								
a. Percent Dry Cows	11%	13%	15%	15%	14%	15%	14%	12%
b. Yearly Cull Rate	33%	26%	38%	31%	29%	45%	51%	42%
c. Avg. Value (Drop Bull Calf)	\$41.20	\$42.30	\$41.48	\$44.74	\$42.92	\$40.76	\$37.26	\$40.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$170.16	\$267.32	\$189.46	\$174.62	\$277.65	\$165.00	\$155.00	\$250.69
e. Grain, Mnrls & Splmnts (\$/ton)	\$244.99	\$267.44	\$306.25	\$280.90	\$284.73	\$237.82	\$241.90	\$283.26
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.65	20.99	34.51	34.23	21.91	26.67	13.47	23.14
g. Milkers (\$/hr with benefits & taxes)	\$12.91	\$12.26	\$9.51	\$11.38	\$14.89	\$11.61	\$13.15	\$13.44
h. Total Labor (\$/hr)	\$13.03	\$12.80	\$9.69	\$13.58	\$14.89	\$12.18	\$13.10	\$13.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.57	\$5.62	\$7.55	\$6.93	\$6.50	\$5.54	\$4.13	\$6.51
j. Milk Cow Feed Costs (\$/cwt.)	\$8.28	\$9.99	\$9.34	\$8.26	\$10.95	\$8.56	\$8.79	\$9.55

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 1001-1500

Dairy ID Number	Averages		16	17	18	19	20	21	22
	SV Average	Herd Size 1001to 1500							
Feed Costs									
a. Dry Roughage	\$36.98	\$39.66	\$45.60	\$32.75	\$48.16	\$46.37	\$48.77	\$22.41	\$43.35
b. Wet Feed & Wet Roughage	\$30.30	\$31.61	\$23.86	\$48.02	\$37.66	\$30.19	\$16.84	\$34.08	\$30.88
c. Concentrates	\$93.60	\$89.43	\$119.54	\$58.98	\$86.73	\$92.33	\$80.25	\$78.74	\$90.99
d. Minerals & Supplements	\$7.65	\$7.93	\$0.23	\$6.03	\$0.15	\$9.98	\$15.77	\$8.08	\$0.34
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$168.52	\$168.64	\$189.23	\$145.78	\$172.71	\$178.87	\$161.63	\$143.31	\$165.57
Total Feed Costs (\$/cwt)	\$9.03	\$9.43	\$10.84	\$8.95	\$9.06	\$9.14	\$8.59	\$10.84	\$9.34
Total Hired Labor	\$25.91	\$24.22	\$30.48	\$18.71	\$20.61	\$33.10	\$27.89	\$24.63	\$28.98
Total Hired Labor Costs (\$/cwt)	\$1.39	\$1.35	\$1.75	\$1.15	\$1.08	\$1.69	\$1.48	\$1.86	\$1.63
Total Herd Replacement	\$17.25	\$17.67	\$16.25	\$29.40	\$16.66	\$13.73	\$17.44	\$19.08	\$23.35
Total Replacement Costs (\$/cwt)	\$0.92	\$0.99	\$0.93	\$1.81	\$0.87	\$0.70	\$0.93	\$1.44	\$1.32
Total Operating Costs	\$51.69	\$51.13	\$42.60	\$41.23	\$58.55	\$38.73	\$42.09	\$55.45	\$58.40
Total Operating Costs (\$/cwt)	\$2.77	\$2.86	\$2.44	\$2.53	\$3.07	\$1.98	\$2.24	\$4.20	\$3.29
Total Milk Marketing Costs	\$9.49	\$9.20	\$8.86	\$8.41	\$9.98	\$9.85	\$9.49	\$6.69	\$8.93
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.51	\$0.52	\$0.52	\$0.50	\$0.50	\$0.51	\$0.50
Total Cost (\$/Cow/Month)	\$272.86	\$270.86	\$287.42	\$243.54	\$278.51	\$274.29	\$258.53	\$249.17	\$285.23
Total Cost (\$/cwt)	\$14.62	\$15.14	\$16.46	\$14.95	\$14.61	\$14.02	\$13.74	\$18.85	\$16.09
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.66	17.89	17.46	16.29	19.06	19.56	18.82	13.22	17.72
b. Lbs Milk Sold/milk cow/day	71.14	68.11	67.23	60.24	71.41	76.36	71.29	49.19	66.92
c. Gross Milk Receipts (\$/cwt)	\$17.27	\$17.56	\$17.33	\$17.53	\$16.75	\$17.08	\$16.98	\$20.20	\$17.43
d. Mailbox Price (\$/cwt)	\$16.65	\$17.10	\$16.71	\$17.15	\$15.21	\$16.77	\$16.73	\$21.00	\$16.94
f. Income Over Feed Cost (\$/cwt)	\$7.62	\$7.67	\$5.87	\$8.20	\$6.15	\$7.62	\$8.14	\$10.16	\$7.60
g. Fat Test %	3.79%	3.90%	3.92%	3.69%	3.64%	3.69%	3.56%	5.03%	3.78%
h. SNF Test %	8.88%	8.91%	8.88%	8.81%	8.84%	8.88%	8.88%	9.43%	8.89%
Related Data									
a. Percent Dry Cows	13%	12%	13%	10%	11%	15%	12%	10%	12%
b. Yearly Cull Rate	39%	40%	37%	53%	41%	41%	36%	40%	43%
c. Avg. Value (Drop Bull Calf)	\$37.72	\$33.55	\$41.08	\$46.07	\$41.26	\$35.84	\$50.92	\$0.00	\$40.87
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$192.39	\$200.36	\$180.00	\$173.43	\$198.70	\$238.65	\$205.00	\$185.00	\$204.42
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.89	\$264.97	\$298.98	\$268.14	\$292.15	\$273.63	\$244.81	\$222.75	\$263.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.17	28.18	30.31	17.43	21.86	28.45	29.21	28.56	25.77
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$11.36	\$11.16	\$9.98	\$10.79	\$13.54	\$12.94	\$12.32	\$11.88
h. Total Labor (\$/hr)	\$13.68	\$12.18	\$11.65	\$10.63	\$10.92	\$14.31	\$13.38	\$13.18	\$13.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.09	\$6.11	\$6.91	\$5.14	\$6.21	\$6.54	\$5.81	\$5.13	\$5.92
j. Milk Cow Feed Costs (\$/cwt.)	\$8.56	\$8.97	\$10.28	\$8.54	\$8.70	\$8.56	\$8.15	\$10.43	\$8.85

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 1001-1500

Dairy ID Number	23	24	25	26	27	28	29	30
Feed Costs								
a. Dry Roughage	\$41.20	\$26.11	\$32.31	\$42.05	\$40.87	\$39.36	\$46.91	\$40.67
b. Wet Feed & Wet Roughage	\$31.05	\$34.52	\$32.45	\$28.11	\$41.14	\$25.86	\$29.29	\$31.52
c. Concentrates	\$73.52	\$103.39	\$72.18	\$106.36	\$68.22	\$99.12	\$103.37	\$102.08
d. Minerals & Supplements	\$0.19	\$16.42	\$18.28	\$7.93	\$6.93	\$9.40	\$5.97	\$9.42
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$145.95	\$180.45	\$155.23	\$184.45	\$157.15	\$173.74	\$185.54	\$183.69
Total Feed Costs (\$/cwt)	\$10.61	\$8.99	\$9.07	\$9.45	\$10.00	\$9.41	\$9.66	\$8.64
Total Hired Labor	\$25.18	\$41.98	\$17.59	\$21.69	\$25.03	\$17.32	\$17.83	\$16.58
Total Hired Labor Costs (\$/cwt)	\$1.83	\$2.09	\$1.03	\$1.11	\$1.59	\$0.94	\$0.93	\$0.78
Total Herd Replacement	\$21.40	\$9.31	\$15.65	\$19.79	\$10.96	\$22.18	\$17.20	\$15.31
Total Replacement Costs (\$/cwt)	\$1.56	\$0.46	\$0.91	\$1.01	\$0.70	\$1.20	\$0.90	\$0.72
Total Operating Costs	\$48.09	\$63.10	\$45.24	\$63.17	\$48.60	\$38.87	\$51.99	\$64.12
Total Operating Costs (\$/cwt)	\$3.50	\$3.14	\$2.64	\$3.24	\$3.09	\$2.11	\$2.71	\$3.02
Total Milk Marketing Costs	\$7.25	\$10.27	\$8.93	\$9.94	\$7.85	\$9.88	\$10.31	\$10.67
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.51	\$0.52	\$0.51	\$0.50	\$0.53	\$0.54	\$0.50
Total Cost (\$/Cow/Month)	\$247.86	\$305.10	\$242.65	\$299.05	\$249.59	\$261.99	\$282.87	\$290.37
Total Cost (\$/cwt)	\$18.02	\$15.20	\$14.18	\$15.32	\$15.89	\$14.19	\$14.73	\$13.65
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	13.75	20.07	17.11	19.52	15.71	18.46	19.20	21.27
b. Lbs Milk Sold/milk cow/day	53.04	77.44	62.96	74.47	61.38	69.48	75.60	80.95
c. Gross Milk Receipts (\$/cwt)	\$20.04	\$16.91	\$17.15	\$16.79	\$18.86	\$17.53	\$17.37	\$17.14
d. Mailbox Price (\$/cwt)	\$19.52	\$16.37	\$16.28	\$16.37	\$19.02	\$17.12	\$17.08	\$16.30
f. Income Over Feed Cost (\$/cwt)	\$8.91	\$7.38	\$7.21	\$6.92	\$9.01	\$7.71	\$7.42	\$7.67
g. Fat Test %	4.97%	3.79%	3.84%	3.72%	4.50%	3.64%	3.65%	3.76%
h. SNF Test %	9.38%	8.85%	8.81%	8.67%	9.25%	8.80%	8.80%	8.82%
Related Data								
a. Percent Dry Cows	14%	14%	9%	13%	15%	11%	15%	12%
b. Yearly Cull Rate	39%	29%	37%	41%	35%	46%	36%	44%
c. Avg. Value (Drop Bull Calf)	\$0.00	\$40.98	\$40.76	\$40.61	\$23.90	\$41.22	\$41.01	\$33.09
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$199.71	\$175.00	\$193.00	\$213.88	\$210.00	\$185.00	\$225.46	\$190.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$300.41	\$275.93	\$226.99	\$278.53	\$241.41	\$260.64	\$267.26	\$260.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.46	32.77	28.96	30.61	23.71	30.96	31.59	31.95
g. Milkers (\$/hr with benefits & taxes)	\$10.71	\$11.62	\$11.56	\$11.05	\$11.55	\$10.13	\$9.68	\$12.69
h. Total Labor (\$/hr)	\$11.29	\$12.30	\$11.83	\$11.40	\$13.76	\$11.22	\$10.21	\$13.08
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.36	\$6.62	\$5.50	\$6.71	\$5.83	\$6.25	\$6.90	\$6.65
j. Milk Cow Feed Costs (\$/cwt.)	\$10.10	\$8.55	\$8.74	\$9.02	\$9.49	\$8.99	\$9.12	\$8.22

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 1501-2400

Dairy ID Number	Averages		31	32	33	34	35	36	37
	SV Average	Herd Size 1501to 2400							
Feed Costs									
a. Dry Roughage	\$36.98	\$35.83	\$33.59	\$46.41	\$28.21	\$57.48	\$15.33	\$47.53	\$36.53
b. Wet Feed & Wet Roughage	\$30.30	\$29.90	\$22.70	\$24.15	\$35.84	\$22.37	\$32.47	\$30.94	\$29.28
c. Concentrates	\$93.60	\$98.21	\$73.54	\$90.46	\$107.58	\$71.53	\$91.01	\$103.46	\$88.83
d. Minerals & Supplements	\$7.65	\$6.27	\$8.00	\$1.36	\$1.27	\$0.19	\$9.20	\$12.37	\$11.12
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$168.52	\$170.21	\$137.83	\$162.38	\$172.91	\$151.56	\$148.01	\$194.31	\$165.75
Total Feed Costs (\$/cwt)	\$9.03	\$9.24	\$10.56	\$9.00	\$10.29	\$10.07	\$11.54	\$9.69	\$8.61
Total Hired Labor	\$25.91	\$28.17	\$16.83	\$29.32	\$17.26	\$17.38	\$25.65	\$21.91	\$37.61
Total Hired Labor Costs (\$/cwt)	\$1.39	\$1.53	\$1.29	\$1.63	\$1.03	\$1.15	\$2.00	\$1.09	\$1.95
Total Herd Replacement	\$17.25	\$16.88	\$15.10	\$11.46	\$15.75	\$17.29	\$14.67	\$18.91	\$17.82
Total Replacement Costs (\$/cwt)	\$0.92	\$0.92	\$1.16	\$0.64	\$0.94	\$1.15	\$1.14	\$0.94	\$0.93
Total Operating Costs	\$51.69	\$56.48	\$35.72	\$43.16	\$24.64	\$41.10	\$53.27	\$68.04	\$69.25
Total Operating Costs (\$/cwt)	\$2.77	\$3.07	\$2.74	\$2.39	\$1.47	\$2.73	\$4.15	\$3.39	\$3.60
Total Milk Marketing Costs	\$9.49	\$9.31	\$6.56	\$9.09	\$8.51	\$7.54	\$6.97	\$10.02	\$9.77
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.50	\$0.50	\$0.51	\$0.50	\$0.54	\$0.50	\$0.51
Total Cost (\$/Cow/Month)	\$272.86	\$281.05	\$212.04	\$255.42	\$239.07	\$234.86	\$248.57	\$313.19	\$300.18
Total Cost (\$/cwt)	\$14.62	\$15.26	\$16.25	\$14.16	\$14.23	\$15.61	\$19.38	\$15.63	\$15.60
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.66	18.42	13.05	18.03	16.80	15.05	12.83	20.04	19.24
b. Lbs Milk Sold/milk cow/day	71.14	70.36	51.31	68.51	67.20	57.36	49.29	74.96	73.20
c. Gross Milk Receipts (\$/cwt)	\$17.27	\$17.40	\$20.00	\$16.39	\$17.37	\$16.75	\$20.14	\$17.04	\$17.84
d. Mailbox Price (\$/cwt)	\$16.65	\$16.85	\$20.94	\$16.00	\$16.75	\$16.40	\$20.77	\$16.67	\$17.25
f. Income Over Feed Cost (\$/cwt)	\$7.62	\$7.61	\$10.38	\$6.99	\$6.46	\$6.33	\$9.23	\$6.97	\$8.64
g. Fat Test %	3.79%	3.82%	4.90%	3.52%	3.71%	3.67%	4.94%	3.76%	3.73%
h. SNF Test %	8.88%	8.90%	9.48%	8.84%	8.86%	8.83%	9.55%	8.88%	8.88%
Related Data									
a. Percent Dry Cows	13%	13%	15%	12%	17%	13%	13%	11%	12%
b. Yearly Cull Rate	39%	38%	25%	27%	29%	50%	40%	42%	34%
c. Avg. Value (Drop Bull Calf)	\$37.72	\$33.36	\$0.00	\$46.98	\$37.72	\$46.63	\$0.00	\$41.69	\$41.21
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$192.39	\$196.12	\$185.00	\$225.00	\$184.51	\$235.24	\$150.80	\$208.74	\$180.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.89	\$276.21	\$253.06	\$278.58	\$306.13	\$258.08	\$286.00	\$277.46	\$260.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.17	28.83	24.85	24.63	27.73	20.82	26.53	30.69	28.82
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$13.00	\$10.47	\$14.83	\$14.72	\$9.93	\$10.72	\$11.07	\$11.87
h. Total Labor (\$/hr)	\$13.68	\$14.03	\$12.29	\$16.96	\$14.43	\$10.81	\$11.44	\$12.44	\$13.88
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.09	\$6.15	\$5.08	\$5.85	\$6.48	\$5.42	\$5.43	\$6.93	\$6.02
j. Milk Cow Feed Costs (\$/cwt.)	\$8.56	\$8.75	\$9.90	\$8.54	\$9.65	\$9.45	\$11.02	\$9.24	\$8.23

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 1501-2400

Dairy ID Number	38	39	40	41	42	43	44	45
Feed Costs								
a. Dry Roughage	\$15.26	\$49.28	\$41.65	\$35.10	\$30.52	\$31.79	\$35.17	\$35.99
b. Wet Feed & Wet Roughage	\$20.28	\$21.95	\$32.72	\$31.86	\$37.05	\$33.77	\$36.93	\$30.31
c. Concentrates	\$87.47	\$99.83	\$108.13	\$107.19	\$115.96	\$104.80	\$85.51	\$122.22
d. Minerals & Supplements	\$7.49	\$11.30	\$0.57	\$11.45	\$1.77	\$11.05	\$6.35	\$0.48
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$130.50	\$182.36	\$183.07	\$185.60	\$185.30	\$181.40	\$163.96	\$189.00
Total Feed Costs (\$/cwt)	\$10.61	\$8.91	\$8.53	\$9.16	\$8.67	\$7.91	\$8.49	\$9.81
Total Hired Labor	\$29.77	\$41.85	\$28.30	\$36.86	\$21.28	\$31.79	\$22.10	\$38.93
Total Hired Labor Costs (\$/cwt)	\$2.42	\$2.05	\$1.32	\$1.82	\$1.00	\$1.39	\$1.14	\$2.02
Total Herd Replacement	\$9.33	\$16.50	\$15.00	\$21.56	\$16.88	\$20.19	\$18.79	\$20.56
Total Replacement Costs (\$/cwt)	\$0.76	\$0.81	\$0.70	\$1.06	\$0.79	\$0.88	\$0.97	\$1.07
Total Operating Costs	\$40.59	\$72.23	\$66.55	\$72.00	\$63.89	\$79.14	\$30.62	\$71.85
Total Operating Costs (\$/cwt)	\$3.30	\$3.53	\$3.10	\$3.55	\$2.99	\$3.45	\$1.59	\$3.73
Total Milk Marketing Costs	\$6.09	\$10.22	\$10.84	\$10.29	\$10.93	\$11.46	\$9.73	\$9.71
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.50	\$0.50	\$0.51	\$0.51	\$0.50	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$216.28	\$323.17	\$303.75	\$326.30	\$298.28	\$323.99	\$245.20	\$330.05
Total Cost (\$/cwt)	\$17.59	\$15.79	\$14.15	\$16.10	\$13.96	\$14.12	\$12.69	\$17.13
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	12.30	20.46	21.47	20.27	21.37	22.95	19.31	19.27
b. Lbs Milk Sold/milk cow/day	50.17	76.95	81.89	75.55	82.60	84.68	72.81	72.81
c. Gross Milk Receipts (\$/cwt)	\$19.70	\$16.79	\$16.39	\$18.13	\$16.66	\$16.96	\$16.75	\$17.42
d. Mailbox Price (\$/cwt)	\$20.53	\$16.37	\$14.61	\$17.66	\$15.15	\$15.93	\$16.14	\$17.26
f. Income Over Feed Cost (\$/cwt)	\$9.91	\$7.46	\$6.08	\$8.51	\$6.48	\$8.03	\$7.65	\$7.45
g. Fat Test %	4.78%	3.72%	3.50%	3.84%	3.69%	3.70%	3.62%	3.56%
h. SNF Test %	9.46%	8.85%	8.85%	8.91%	8.74%	8.84%	8.68%	8.72%
Related Data								
a. Percent Dry Cows	18%	11%	13%	11%	14%	10%	12%	12%
b. Yearly Cull Rate	39%	34%	30%	46%	44%	46%	37%	43%
c. Avg. Value (Drop Bull Calf)	\$0.00	\$41.24	\$41.71	\$32.04	\$45.09	\$41.10	\$41.51	\$41.01
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$190.00	\$236.48	\$255.19	\$170.00	\$170.00	\$160.53	\$207.35	\$170.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.41	\$263.58	\$274.17	\$310.08	\$272.53	\$261.00	\$250.76	\$325.01
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.32	31.15	29.41	27.30	32.78	32.32	26.96	28.00
g. Milkers (\$/hr with benefits & taxes)	\$13.10	\$12.70	\$12.45	\$17.60	\$11.75	\$10.24	\$11.79	\$21.28
h. Total Labor (\$/hr)	\$14.15	\$13.74	\$13.03	\$17.85	\$12.69	\$11.91	\$13.55	\$20.75
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.92	\$6.58	\$6.62	\$6.37	\$6.74	\$6.43	\$5.90	\$6.81
j. Milk Cow Feed Costs (\$/cwt.)	\$9.80	\$8.55	\$8.09	\$8.43	\$8.16	\$7.59	\$8.11	\$9.36

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 2401 Plus

Dairy ID Number	Averages		46	47	48	49	50	51	52
	SV Average	Herd Size 2401plus							
Feed Costs									
a. Dry Roughage	\$36.98	\$35.65	\$39.90	\$38.34	\$41.68	\$41.55	\$36.72	\$37.58	\$44.34
b. Wet Feed & Wet Roughage	\$30.30	\$29.88	\$50.39	\$30.72	\$23.61	\$37.65	\$27.95	\$28.43	\$33.89
c. Concentrates	\$93.60	\$94.34	\$109.30	\$86.65	\$89.39	\$86.30	\$92.79	\$72.29	\$94.56
d. Minerals & Supplements	\$7.65	\$8.94	\$2.93	\$7.99	\$11.57	\$10.70	\$9.08	\$6.30	\$12.50
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$168.52	\$168.82	\$202.52	\$163.71	\$166.25	\$176.20	\$166.54	\$144.59	\$185.28
Total Feed Costs (\$/cwt)	\$9.03	\$8.59	\$8.84	\$9.22	\$9.76	\$9.29	\$7.82	\$8.13	\$8.84
Total Hired Labor	\$25.91	\$25.47	\$21.77	\$30.85	\$21.42	\$27.19	\$16.29	\$18.80	\$33.23
Total Hired Labor Costs (\$/cwt)	\$1.39	\$1.30	\$0.95	\$1.74	\$1.26	\$1.43	\$0.77	\$1.06	\$1.59
Total Herd Replacement	\$17.25	\$17.24	\$16.37	\$16.46	\$16.90	\$15.60	\$16.43	\$17.42	\$21.32
Total Replacement Costs (\$/cwt)	\$0.92	\$0.88	\$0.71	\$0.93	\$0.99	\$0.82	\$0.77	\$0.98	\$1.02
Total Operating Costs	\$51.69	\$49.83	\$58.29	\$59.67	\$52.38	\$48.36	\$41.52	\$33.29	\$73.79
Total Operating Costs (\$/cwt)	\$2.77	\$2.53	\$2.54	\$3.36	\$3.07	\$2.55	\$1.95	\$1.87	\$3.52
Total Milk Marketing Costs	\$9.49	\$9.94	\$11.50	\$9.03	\$8.64	\$9.52	\$10.68	\$8.98	\$10.52
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.51	\$0.50	\$0.51	\$0.51	\$0.50	\$0.50	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$272.86	\$271.29	\$310.45	\$279.72	\$265.60	\$276.87	\$251.47	\$223.09	\$324.14
Total Cost (\$/cwt)	\$14.62	\$13.80	\$13.55	\$15.75	\$15.59	\$14.60	\$11.81	\$12.54	\$15.47
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.66	19.66	22.91	17.76	17.04	18.96	21.29	17.80	20.96
b. Lbs Milk Sold/milk cow/day	71.14	74.64	86.00	67.15	63.50	72.02	81.63	64.61	77.94
c. Gross Milk Receipts (\$/cwt)	\$17.27	\$17.10	\$17.10	\$17.44	\$17.36	\$16.84	\$16.70	\$17.55	\$17.33
d. Mailbox Price (\$/cwt)	\$16.65	\$16.37	\$16.49	\$16.83	\$16.71	\$16.28	\$16.22	\$17.00	\$16.90
f. Income Over Feed Cost (\$/cwt)	\$7.62	\$7.79	\$7.65	\$7.61	\$6.95	\$6.98	\$8.40	\$8.88	\$8.06
g. Fat Test %	3.79%	3.74%	3.74%	3.77%	3.92%	3.75%	3.70%	3.83%	3.66%
h. SNF Test %	8.88%	8.87%	8.85%	8.86%	8.93%	8.87%	8.80%	8.86%	8.81%
Related Data									
a. Percent Dry Cows	13%	12%	11%	12%	11%	12%	13%	8%	10%
b. Yearly Cull Rate	39%	40%	49%	37%	40%	42%	32%	37%	43%
c. Avg. Value (Drop Bull Calf)	\$37.72	\$42.05	\$48.91	\$34.07	\$40.78	\$46.11	\$43.17	\$42.41	\$42.57
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$192.39	\$180.12	\$275.24	\$230.00	\$193.88	\$237.30	\$175.00	\$140.00	\$170.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.89	\$260.99	\$307.02	\$263.16	\$271.07	\$252.96	\$245.38	\$255.22	\$292.29
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.17	30.58	26.75	26.73	27.36	27.76	30.97	22.38	26.82
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$13.44	\$12.56	\$19.06	\$12.29	\$11.92	\$13.20	\$14.12	\$17.24
h. Total Labor (\$/hr)	\$13.68	\$14.37	\$13.96	\$19.83	\$12.33	\$13.01	\$13.45	\$14.35	\$17.78
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.09	\$6.07	\$7.22	\$5.88	\$5.88	\$6.27	\$6.03	\$5.12	\$6.63
j. Milk Cow Feed Costs (\$/cwt.)	\$8.56	\$8.13	\$8.40	\$8.76	\$9.27	\$8.71	\$7.38	\$7.93	\$8.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2011
South Valley Herd Size 2401 Plus

Dairy ID Number	53	54	55	56	57	58
Feed Costs						
a. Dry Roughage	\$32.35	\$35.99	\$45.32	\$33.72	\$22.19	\$29.92
b. Wet Feed & Wet Roughage	\$33.43	\$26.89	\$29.08	\$17.97	\$34.29	\$25.85
c. Concentrates	\$108.91	\$82.14	\$79.91	\$86.84	\$99.13	\$112.41
d. Minerals & Supplements	\$21.97	\$14.75	\$11.89	\$4.38	\$9.18	\$1.27
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$196.65	\$159.78	\$166.20	\$142.92	\$164.78	\$169.46
Total Feed Costs (\$/cwt)	\$8.43	\$8.33	\$8.08	\$8.52	\$8.83	\$8.45
Total Hired Labor	\$22.24	\$22.19	\$34.91	\$19.52	\$32.58	\$26.12
Total Hired Labor Costs (\$/cwt)	\$0.95	\$1.16	\$1.70	\$1.16	\$1.75	\$1.30
Total Herd Replacement	\$10.60	\$18.62	\$16.94	\$17.04	\$18.77	\$18.76
Total Replacement Costs (\$/cwt)	\$0.45	\$0.97	\$0.82	\$1.02	\$1.01	\$0.94
Total Operating Costs	\$56.71	\$53.84	\$61.85	\$35.09	\$49.27	\$40.18
Total Operating Costs (\$/cwt)	\$2.43	\$2.81	\$3.01	\$2.09	\$2.64	\$2.00
Total Milk Marketing Costs	\$11.61	\$10.01	\$10.32	\$8.74	\$9.41	\$10.08
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.52	\$0.50	\$0.52	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$297.81	\$264.43	\$290.22	\$223.31	\$274.82	\$264.60
Total Cost (\$/cwt)	\$12.77	\$13.79	\$14.11	\$13.31	\$14.72	\$13.19
Milk Production Data						
a. Milk Sold/Total Cow/Month/ (cwt)	23.32	19.18	20.56	16.78	18.67	20.06
b. Lbs Milk Sold/milk cow/day	88.28	72.31	78.53	63.55	74.06	77.13
c. Gross Milk Receipts (\$/cwt)	\$16.60	\$16.94	\$16.66	\$17.09	\$16.72	\$17.69
d. Mailbox Price (\$/cwt)	\$15.21	\$16.59	\$16.24	\$16.71	\$15.99	\$16.39
f. Income Over Feed Cost (\$/cwt)	\$6.77	\$8.26	\$8.15	\$8.19	\$7.16	\$7.95
g. Fat Test %	3.68%	3.61%	3.63%	3.82%	3.71%	3.83%
h. SNF Test %	8.73%	8.86%	8.80%	8.91%	8.80%	9.04%
Related Data						
a. Percent Dry Cows	12%	12%	13%	12%	16%	13%
b. Yearly Cull Rate	38%	39%	35%	32%	46%	45%
c. Avg. Value (Drop Bull Calf)	\$43.77	\$41.79	\$41.82	\$41.01	\$41.02	\$41.18
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$170.00	\$220.00	\$180.00	\$175.00	\$175.00	\$150.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$271.80	\$242.22	\$252.92	\$248.46	\$253.77	\$236.45
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	35.93	29.65	27.38	27.30	32.91	36.97
g. Milkers (\$/hr with benefits & taxes)	\$11.95	\$13.69	\$12.58	\$13.97	\$11.34	\$13.91
h. Total Labor (\$/hr)	\$13.26	\$14.52	\$13.62	\$13.86	\$11.92	\$16.32
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.09	\$5.69	\$6.02	\$5.09	\$6.07	\$6.15
j. Milk Cow Feed Costs (\$/cwt.)	\$8.03	\$7.86	\$7.66	\$8.00	\$8.19	\$7.98