

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$32.68	\$33.42	\$34.85	\$29.80	\$34.95	\$60.77	\$49.31	\$39.76	\$27.01
b. Wet Feed & Wet Roughage	\$26.02	\$24.77	\$21.70	\$27.77	\$22.23	\$0.00	\$15.65	\$21.54	\$19.16
c. Concentrates	\$76.09	\$67.20	\$95.42	\$62.84	\$72.30	\$66.68	\$70.10	\$44.39	\$81.31
d. Minerals & Supplements	\$7.43	\$5.73	\$6.19	\$1.40	\$0.41	\$2.30	\$8.58	\$0.25	\$21.15
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$142.21	\$131.12	\$158.16	\$121.81	\$129.89	\$129.76	\$143.64	\$105.95	\$148.63
Total Feed Costs (\$/cwt)	\$7.81	\$8.09	\$7.98	\$8.22	\$8.16	\$8.59	\$8.63	\$9.71	\$10.12
Total Hired Labor	\$26.11	\$24.21	\$40.46	\$14.54	\$28.24	\$32.87	\$26.86	\$17.12	\$26.37
Total Hired Labor Costs (\$/cwt)	\$1.43	\$1.49	\$2.04	\$0.98	\$1.77	\$2.18	\$1.61	\$1.57	\$1.79
Herd Replacement	\$25.00	\$26.78	\$30.21	\$21.87	\$19.24	\$17.08	\$23.98	\$19.55	\$31.48
Less: Calf Income (\$/Cow/Month)	\$7.15	\$6.35	\$8.49	\$7.63	\$5.10	\$2.62	\$5.63	\$5.23	\$3.60
Total Herd Replacement	\$17.85	\$20.44	\$21.73	\$14.25	\$14.14	\$14.46	\$18.35	\$14.32	\$27.88
Total Replacement Costs (\$/cwt)	\$0.98	\$1.26	\$1.10	\$0.96	\$0.89	\$0.96	\$1.10	\$1.31	\$1.90
Total Operating Costs	\$51.95	\$48.18	\$60.36	\$36.33	\$35.38	\$36.60	\$39.11	\$24.66	\$69.54
Total Operating Costs (\$/cwt)	\$2.85	\$2.97	\$3.04	\$2.45	\$2.22	\$2.42	\$2.35	\$2.26	\$4.73
Total Milk Marketing Costs	\$9.03	\$8.23	\$10.22	\$7.76	\$8.17	\$7.72	\$8.21	\$5.58	\$7.22
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.51	\$0.52	\$0.52	\$0.51	\$0.51	\$0.49	\$0.51	\$0.49
Total Cost (\$/Cow/Month)	\$247.15	\$232.18	\$290.91	\$194.68	\$215.81	\$221.41	\$236.16	\$167.63	\$279.65
Total Cost (\$/cwt)	\$13.57	\$14.33	\$14.67	\$13.14	\$13.55	\$14.66	\$14.18	\$15.36	\$19.03
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.21	16.20	19.83	14.82	15.92	15.10	16.65	10.91	14.69
b. Lbs Milk Sold/milk cow/day	69.47	61.99	76.14	56.88	59.18	54.10	60.04	47.93	53.91
c. Gross Milk Receipts (\$/cwt)	\$15.40	\$15.39	\$15.29	\$15.34	\$15.44	\$16.00	\$15.09	\$15.26	\$18.36
d. Mailbox Price (\$/cwt)	\$14.95	\$14.97	\$14.69	\$14.97	\$14.95	\$15.99	\$14.91	\$14.85	\$18.56
f. Fat Test %	3.56%	3.54%	3.60%	3.52%	3.54%	3.69%	3.45%	3.37%	4.92%
g. SNF Test %	8.82%	8.79%	8.92%	8.76%	8.70%	9.07%	8.77%	8.48%	9.35%
Related Data									
a. Percent Dry Cows	15%	15%	15%	15%	12%	9%	10%	26%	11%
b. Yearly Cull Rate	39%	40%	66%	36%	24%	34%	32%	23%	42%
c. Avg. Value (Drop Bull Calf)	\$57.66	\$56.40	\$75.41	\$61.62	\$61.48	\$10.22	\$61.23	\$67.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$164.62	\$164.41	\$178.10	\$162.63	\$165.00	\$175.00	\$180.00	\$172.05	\$188.97
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.99	\$217.38	\$234.64	\$211.98	\$215.81	\$211.98	\$232.93	\$221.73	\$256.32
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.65	25.38	32.60	23.26	25.04	23.14	23.93	17.67	28.92
g. Milkers (\$/hr with benefits & taxes)	\$12.84	\$12.10	\$12.49	\$13.71	\$11.33	\$11.92	\$10.79	\$13.63	\$10.14
h. Total Labor (\$/hr)	\$13.65	\$12.51	\$13.26	\$13.71	\$11.48	\$12.67	\$10.81	\$14.05	\$11.45
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.07	\$4.72	\$5.70	\$4.36	\$4.61	\$4.43	\$4.92	\$4.16	\$5.21
j. Milk Cow Feed Costs (\$/cwt.)	\$7.30	\$7.61	\$7.48	\$7.67	\$7.78	\$8.18	\$8.19	\$8.68	\$9.67

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	8	9	10	11	12	13	14	15	16	17
Feed Costs										
a. Dry Roughage	\$30.18	\$35.93	\$41.39	\$28.73	\$35.83	\$14.40	\$32.26	\$28.68	\$24.67	\$39.08
b. Wet Feed & Wet Roughage	\$15.03	\$28.36	\$21.74	\$19.28	\$25.40	\$43.53	\$27.40	\$23.83	\$42.49	\$22.66
c. Concentrates	\$55.29	\$109.00	\$48.90	\$98.67	\$58.65	\$72.15	\$25.67	\$68.10	\$73.18	\$60.30
d. Minerals & Supplements	\$2.68	\$0.87	\$6.61	\$3.83	\$8.80	\$20.85	\$1.52	\$0.24	\$3.52	\$3.90
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$103.19	\$174.16	\$118.64	\$150.52	\$128.67	\$150.93	\$86.85	\$120.85	\$143.86	\$125.93
Total Feed Costs (\$/cwt)	\$7.76	\$8.19	\$8.29	\$8.01	\$8.21	\$7.30	\$7.24	\$7.55	\$7.56	\$8.14
Total Hired Labor	\$14.88	\$22.37	\$24.07	\$29.53	\$10.14	\$31.68	\$20.29	\$27.47	\$33.24	\$19.63
Total Hired Labor Costs (\$/cwt)	\$1.12	\$1.05	\$1.68	\$1.57	\$0.65	\$1.53	\$1.69	\$1.72	\$1.75	\$1.27
Herd Replacement	\$31.98	\$25.57	\$17.97	\$25.32	\$19.66	\$26.92	\$31.87	\$28.56	\$27.22	\$43.24
Less: Calf Income (\$/Cow/Month)	\$8.37	\$7.73	\$5.64	\$5.57	\$5.99	\$5.54	\$7.90	\$7.00	\$8.07	\$6.47
Total Herd Replacement	\$23.62	\$17.83	\$12.33	\$19.75	\$13.67	\$21.39	\$23.97	\$21.55	\$19.16	\$36.76
Total Replacement Costs (\$/cwt)	\$1.78	\$0.84	\$0.86	\$1.05	\$0.87	\$1.04	\$2.00	\$1.35	\$1.01	\$2.38
Total Operating Costs	\$55.54	\$47.75	\$42.51	\$49.47	\$45.54	\$63.77	\$41.36	\$41.06	\$77.47	\$36.03
Total Operating Costs (\$/cwt)	\$4.18	\$2.24	\$2.97	\$2.63	\$2.90	\$3.09	\$3.45	\$2.57	\$4.07	\$2.33
Total Milk Marketing Costs	\$7.08	\$10.62	\$7.21	\$9.43	\$8.27	\$10.09	\$6.31	\$8.02	\$9.49	\$8.21
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.50	\$0.50	\$0.50	\$0.53	\$0.49	\$0.53	\$0.50	\$0.50	\$0.53
Total Cost (\$/Cow/Month)	\$204.30	\$272.73	\$204.77	\$258.69	\$206.30	\$277.85	\$178.78	\$218.95	\$283.22	\$226.58
Total Cost (\$/cwt)	\$15.36	\$12.82	\$14.32	\$13.77	\$13.16	\$13.45	\$14.90	\$13.68	\$14.88	\$14.64
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	13.30	21.27	14.30	18.78	15.68	20.66	12.00	16.00	19.03	15.48
b. Lbs Milk Sold/milk cow/day	55.41	80.88	53.72	70.02	61.57	79.83	45.98	63.24	70.82	57.70
c. Gross Milk Receipts (\$/cwt)	\$14.54	\$14.97	\$15.38	\$15.37	\$15.19	\$14.49	\$15.69	\$15.79	\$14.92	\$15.68
d. Mailbox Price (\$/cwt)	\$14.13	\$14.45	\$14.89	\$14.83	\$14.72	\$14.00	\$15.27	\$15.28	\$14.38	\$15.30
f. Fat Test %	3.35%	3.42%	3.56%	3.43%	3.53%	3.24%	3.76%	3.66%	3.38%	3.38%
g. SNF Test %	8.67%	8.82%	8.63%	8.67%	8.88%	8.62%	8.74%	8.91%	8.79%	8.77%
Related Data										
a. Percent Dry Cows	22%	14%	13%	13%	17%	16%	15%	17%	12%	13%
b. Yearly Cull Rate	46%	38%	22%	33%	36%	30%	48%	41%	45%	70%
c. Avg. Value (Drop Bull Calf)	\$61.16	\$61.65	\$62.20	\$60.00	\$52.10	\$61.61	\$61.78	\$61.67	\$61.62	\$62.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$176.00	\$165.00	\$168.00	\$170.16	\$165.00	\$150.00	\$133.49	\$135.00	\$179.73	\$174.77
e. Grain, Mnrls & Splmnts (\$/ton)	\$176.59	\$246.53	\$199.97	\$228.37	\$236.88	\$235.15	\$155.07	\$202.75	\$213.45	\$213.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.18	33.41	20.28	33.02	22.37	29.83	13.34	26.28	26.22	21.78
g. Milkers (\$/hr with benefits & taxes)	\$15.92	\$10.71	\$11.82	\$12.89	\$13.81	\$11.28	\$13.15	\$12.38	\$13.24	\$10.38
h. Total Labor (\$/hr)	\$15.92	\$10.70	\$12.49	\$13.08	\$13.81	\$13.59	\$13.11	\$12.46	\$13.11	\$11.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.92	\$6.28	\$4.14	\$5.33	\$4.75	\$5.36	\$3.11	\$4.60	\$5.08	\$4.41
j. Milk Cow Feed Costs (\$/cwt.)	\$7.07	\$7.76	\$7.71	\$7.61	\$7.71	\$6.72	\$6.77	\$7.27	\$7.17	\$7.64

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 1001-1400

Dairy ID Number	Averages		18	19	20	21	22	23	24
	SV Average	Herd Size 1001to 1400							
Feed Costs									
a. Dry Roughage	\$32.68	\$35.88	\$44.23	\$37.19	\$34.35	\$37.62	\$22.42	\$37.50	\$39.85
b. Wet Feed & Wet Roughage	\$26.02	\$25.63	\$21.07	\$29.96	\$28.35	\$17.07	\$28.63	\$29.27	\$25.22
c. Concentrates	\$76.09	\$69.82	\$86.69	\$77.78	\$75.92	\$66.67	\$67.74	\$59.10	\$61.88
d. Minerals & Supplements	\$7.43	\$9.06	\$4.61	\$18.95	\$0.29	\$18.66	\$14.76	\$0.27	\$3.14
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$142.21	\$140.39	\$156.60	\$163.88	\$138.90	\$140.02	\$133.55	\$126.15	\$130.08
Total Feed Costs (\$/cwt)	\$7.81	\$7.89	\$8.50	\$8.18	\$7.88	\$7.34	\$9.69	\$8.73	\$6.74
Total Hired Labor	\$26.11	\$29.53	\$32.01	\$33.37	\$21.60	\$28.39	\$25.07	\$25.44	\$29.92
Total Hired Labor Costs (\$/cwt)	\$1.43	\$1.66	\$1.74	\$1.67	\$1.22	\$1.49	\$1.82	\$1.76	\$1.55
Herd Replacement	\$25.00	\$24.04	\$22.52	\$26.21	\$27.04	\$21.25	\$25.92	\$27.25	\$33.48
Less: Calf Income (\$/Cow/Month)	\$7.15	\$6.37	\$6.63	\$6.00	\$5.49	\$6.41	\$5.17	\$3.35	\$7.41
Total Herd Replacement	\$17.85	\$17.67	\$15.89	\$20.22	\$21.55	\$14.84	\$20.76	\$23.91	\$26.07
Total Replacement Costs (\$/cwt)	\$0.98	\$0.99	\$0.86	\$1.01	\$1.22	\$0.78	\$1.51	\$1.65	\$1.35
Total Operating Costs	\$51.95	\$53.50	\$42.72	\$41.16	\$49.84	\$45.16	\$55.21	\$41.72	\$64.93
Total Operating Costs (\$/cwt)	\$2.85	\$3.01	\$2.32	\$2.05	\$2.83	\$2.37	\$4.01	\$2.89	\$3.37
Total Milk Marketing Costs	\$9.03	\$8.86	\$9.16	\$9.76	\$8.70	\$9.27	\$7.16	\$7.48	\$9.43
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.50	\$0.50	\$0.49	\$0.49	\$0.49	\$0.52	\$0.52	\$0.49
Total Cost (\$/Cow/Month)	\$247.15	\$249.95	\$256.38	\$268.38	\$240.59	\$237.69	\$241.75	\$224.69	\$260.43
Total Cost (\$/cwt)	\$13.57	\$14.04	\$13.92	\$13.39	\$13.64	\$12.47	\$17.55	\$15.55	\$13.50
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.21	17.80	18.42	20.04	17.63	19.07	13.78	14.45	19.29
b. Lbs Milk Sold/milk cow/day	69.47	67.38	70.61	76.27	64.90	70.76	52.14	53.98	73.29
c. Gross Milk Receipts (\$/cwt)	\$15.40	\$15.52	\$15.20	\$15.08	\$14.81	\$15.26	\$18.11	\$17.49	\$15.50
d. Mailbox Price (\$/cwt)	\$14.95	\$15.22	\$14.66	\$14.92	\$14.32	\$14.98	\$18.53	\$17.63	\$15.05
f. Fat Test %	3.56%	3.65%	3.59%	3.39%	3.36%	3.44%	4.69%	4.53%	3.56%
g. SNF Test %	8.82%	8.87%	8.77%	8.80%	8.80%	8.69%	9.53%	9.25%	8.80%
Related Data									
a. Percent Dry Cows	15%	14%	15%	14%	11%	12%	14%	13%	14%
b. Yearly Cull Rate	39%	39%	31%	42%	39%	36%	41%	46%	45%
c. Avg. Value (Drop Bull Calf)	\$57.66	\$48.46	\$61.73	\$61.26	\$61.72	\$61.12	\$0.00	\$0.00	\$61.34
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$164.62	\$167.84	\$170.00	\$171.42	\$166.25	\$162.75	\$170.00	\$166.25	\$172.90
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.99	\$227.95	\$246.39	\$256.05	\$231.63	\$218.76	\$249.49	\$231.81	\$189.99
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.65	26.40	27.75	27.87	23.77	28.32	24.27	18.70	25.45
g. Milkers (\$/hr with benefits & taxes)	\$12.84	\$12.46	\$11.17	\$13.52	\$11.21	\$13.02	\$14.62	\$11.11	\$12.33
h. Total Labor (\$/hr)	\$13.65	\$13.27	\$11.49	\$14.56	\$11.72	\$13.35	\$15.72	\$11.54	\$13.54
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.07	\$4.99	\$5.62	\$5.84	\$4.87	\$4.90	\$4.75	\$4.46	\$4.59
j. Milk Cow Feed Costs (\$/cwt.)	\$7.30	\$7.40	\$7.96	\$7.65	\$7.51	\$6.93	\$9.11	\$8.26	\$6.26

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 1001-1400

Dairy ID Number	25	26
Feed Costs		
a. Dry Roughage	\$38.05	\$32.69
b. Wet Feed & Wet Roughage	\$24.08	\$26.83
c. Concentrates	\$64.67	\$71.37
d. Minerals & Supplements	\$12.13	\$9.11
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$138.93	\$140.00
Total Feed Costs (\$/cwt)	\$7.55	\$7.33
Total Hired Labor	\$27.49	\$41.17
Total Hired Labor Costs (\$/cwt)	\$1.49	\$2.16
Herd Replacement	\$19.62	\$14.96
Less: Calf Income (\$/Cow/Month)	\$7.82	\$8.52
Total Herd Replacement	\$11.79	\$6.44
Total Replacement Costs (\$/cwt)	\$0.64	\$0.34
Total Operating Costs	\$72.63	\$61.48
Total Operating Costs (\$/cwt)	\$3.95	\$3.22
Total Milk Marketing Costs	\$9.13	\$9.60
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$259.97	\$258.70
Total Cost (\$/cwt)	\$14.12	\$13.55
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	18.41	19.09
b. Lbs Milk Sold/milk cow/day	68.73	76.04
c. Gross Milk Receipts (\$/cwt)	\$14.66	\$14.79
d. Mailbox Price (\$/cwt)	\$14.14	\$14.34
f. Fat Test %	3.31%	3.44%
g. SNF Test %	8.79%	8.73%
Related Data		
a. Percent Dry Cows	13%	18%
b. Yearly Cull Rate	33%	41%
c. Avg. Value (Drop Bull Calf)	\$61.54	\$61.53
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$171.57	\$160.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$229.53	\$197.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.37	31.29
g. Milkers (\$/hr with benefits & taxes)	\$18.18	\$11.46
h. Total Labor (\$/hr)	\$18.13	\$12.11
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.88	\$5.14
j. Milk Cow Feed Costs (\$/cwt.)	\$7.09	\$6.76

Visit www.cdffa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 1401-2100

Dairy ID Number	Averages		27	28	29	30	31	32	33
	SV Average	Herd Size 1401to 2100							
Feed Costs									
a. Dry Roughage	\$32.68	\$31.92	\$34.49	\$23.18	\$30.42	\$32.43	\$33.01	\$45.23	\$19.27
b. Wet Feed & Wet Roughage	\$26.02	\$24.16	\$26.32	\$32.12	\$19.78	\$22.08	\$23.10	\$17.97	\$24.49
c. Concentrates	\$76.09	\$73.94	\$58.93	\$57.28	\$65.80	\$85.79	\$70.01	\$74.86	\$82.61
d. Minerals & Supplements	\$7.43	\$8.35	\$5.92	\$8.99	\$8.53	\$4.48	\$10.97	\$16.34	\$8.81
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$142.21	\$138.37	\$125.66	\$121.57	\$124.52	\$144.79	\$137.10	\$154.40	\$135.19
Total Feed Costs (\$/cwt)	\$7.81	\$7.93	\$7.86	\$7.35	\$8.65	\$7.77	\$7.93	\$7.21	\$8.93
Total Hired Labor	\$26.11	\$23.65	\$26.01	\$15.82	\$17.73	\$21.95	\$15.16	\$16.54	\$27.25
Total Hired Labor Costs (\$/cwt)	\$1.43	\$1.35	\$1.63	\$0.96	\$1.23	\$1.18	\$0.88	\$0.77	\$1.80
Herd Replacement	\$25.00	\$22.47	\$22.71	\$23.71	\$18.21	\$25.96	\$30.07	\$25.22	\$16.49
Less: Calf Income (\$/Cow/Month)	\$7.15	\$6.53	\$5.12	\$7.83	\$3.60	\$7.27	\$8.19	\$6.41	\$3.71
Total Herd Replacement	\$17.85	\$15.94	\$17.60	\$15.88	\$14.61	\$18.69	\$21.88	\$18.81	\$12.78
Total Replacement Costs (\$/cwt)	\$0.98	\$0.91	\$1.10	\$0.96	\$1.02	\$1.00	\$1.27	\$0.88	\$0.84
Total Operating Costs	\$51.95	\$53.28	\$46.31	\$48.36	\$42.95	\$68.72	\$40.22	\$70.15	\$50.27
Total Operating Costs (\$/cwt)	\$2.85	\$3.05	\$2.90	\$2.92	\$2.98	\$3.69	\$2.33	\$3.28	\$3.32
Total Milk Marketing Costs	\$9.03	\$8.65	\$7.74	\$8.15	\$7.54	\$9.04	\$9.12	\$10.35	\$7.84
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.50	\$0.48	\$0.49	\$0.52	\$0.48	\$0.53	\$0.48	\$0.52
Total Cost (\$/Cow/Month)	\$247.15	\$239.90	\$223.32	\$209.78	\$207.37	\$263.19	\$223.47	\$270.25	\$233.33
Total Cost (\$/cwt)	\$13.57	\$13.74	\$13.97	\$12.68	\$14.41	\$14.12	\$12.92	\$12.62	\$15.42
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.21	17.46	15.98	16.55	14.39	18.64	17.29	21.42	15.13
b. Lbs Milk Sold/milk cow/day	69.47	66.78	60.84	63.60	53.78	72.18	67.56	80.92	56.41
c. Gross Milk Receipts (\$/cwt)	\$15.40	\$15.78	\$16.66	\$15.02	\$17.54	\$15.32	\$15.81	\$15.31	\$17.55
d. Mailbox Price (\$/cwt)	\$14.95	\$15.42	\$16.49	\$14.68	\$17.45	\$14.88	\$15.55	\$14.59	\$17.89
f. Fat Test %	3.56%	3.72%	4.15%	3.48%	4.53%	3.66%	3.50%	3.53%	4.53%
g. SNF Test %	8.82%	8.86%	9.20%	8.68%	9.26%	8.62%	8.67%	8.77%	9.30%
Related Data									
a. Percent Dry Cows	15%	15%	14%	15%	13%	16%	17%	14%	13%
b. Yearly Cull Rate	39%	35%	38%	37%	23%	35%	42%	45%	31%
c. Avg. Value (Drop Bull Calf)	\$57.66	\$47.64	\$27.41	\$61.52	\$0.00	\$61.85	\$61.23	\$61.67	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$164.62	\$165.47	\$151.93	\$155.00	\$169.04	\$156.62	\$170.20	\$177.45	\$150.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.99	\$221.46	\$198.86	\$196.50	\$206.38	\$233.32	\$210.64	\$216.61	\$243.13
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.65	28.15	24.08	25.27	26.65	28.80	29.48	31.11	27.13
g. Milkers (\$/hr with benefits & taxes)	\$12.84	\$11.87	\$11.14	\$11.53	\$10.36	\$10.92	\$10.49	\$12.67	\$10.69
h. Total Labor (\$/hr)	\$13.65	\$12.70	\$13.85	\$12.18	\$12.28	\$11.27	\$11.44	\$13.07	\$11.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.07	\$4.94	\$4.50	\$4.33	\$4.44	\$5.18	\$4.96	\$5.47	\$4.76
j. Milk Cow Feed Costs (\$/cwt.)	\$7.30	\$7.40	\$7.39	\$6.81	\$8.26	\$7.18	\$7.35	\$6.75	\$8.45

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 1401-2100

Dairy ID Number	34	35	36	37	38	39	40
Feed Costs							
a. Dry Roughage	\$17.31	\$36.59	\$20.83	\$39.48	\$30.91	\$37.32	\$44.33
b. Wet Feed & Wet Roughage	\$39.12	\$17.47	\$17.87	\$26.87	\$24.44	\$26.47	\$20.62
c. Concentrates	\$71.77	\$59.57	\$74.94	\$82.45	\$96.27	\$69.41	\$76.38
d. Minerals & Supplements	\$1.37	\$2.23	\$5.88	\$8.93	\$0.64	\$12.33	\$20.87
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$129.58	\$115.85	\$119.52	\$157.73	\$152.25	\$145.53	\$162.21
Total Feed Costs (\$/cwt)	\$7.78	\$7.77	\$9.12	\$8.08	\$7.50	\$7.51	\$8.10
Total Hired Labor	\$17.81	\$14.13	\$33.73	\$24.80	\$26.73	\$32.64	\$32.61
Total Hired Labor Costs (\$/cwt)	\$1.07	\$0.95	\$2.57	\$1.27	\$1.32	\$1.68	\$1.63
Herd Replacement	\$20.13	\$25.43	\$14.39	\$23.91	\$25.38	\$26.26	\$18.69
Less: Calf Income (\$/Cow/Month)	\$6.95	\$8.21	\$3.29	\$7.01	\$7.06	\$8.16	\$8.07
Total Herd Replacement	\$13.18	\$17.23	\$11.10	\$16.90	\$18.32	\$18.10	\$10.62
Total Replacement Costs (\$/cwt)	\$0.79	\$1.16	\$0.85	\$0.87	\$0.90	\$0.93	\$0.53
Total Operating Costs	\$27.53	\$38.19	\$45.41	\$72.51	\$58.90	\$54.65	\$75.59
Total Operating Costs (\$/cwt)	\$1.65	\$2.56	\$3.46	\$3.71	\$2.90	\$2.82	\$3.77
Total Milk Marketing Costs	\$8.33	\$7.20	\$6.39	\$9.57	\$10.05	\$9.65	\$9.74
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.48	\$0.49	\$0.49	\$0.49	\$0.50	\$0.49
Total Cost (\$/Cow/Month)	\$196.44	\$192.59	\$216.15	\$281.50	\$266.26	\$260.58	\$290.76
Total Cost (\$/cwt)	\$11.80	\$12.92	\$16.49	\$14.42	\$13.11	\$13.44	\$14.51
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	16.65	14.90	13.11	19.52	20.31	19.38	20.03
b. Lbs Milk Sold/milk cow/day	65.17	57.34	51.45	73.00	74.95	75.74	77.71
c. Gross Milk Receipts (\$/cwt)	\$15.41	\$14.91	\$17.44	\$15.29	\$14.96	\$15.86	\$15.34
d. Mailbox Price (\$/cwt)	\$14.86	\$14.54	\$17.76	\$14.89	\$14.23	\$15.37	\$14.85
f. Fat Test %	3.46%	3.46%	4.48%	3.58%	3.47%	3.46%	3.56%
g. SNF Test %	8.72%	8.76%	9.31%	8.84%	8.75%	8.79%	8.74%
Related Data							
a. Percent Dry Cows	17%	15%	17%	13%	12%	17%	16%
b. Yearly Cull Rate	26%	52%	34%	37%	32%	33%	24%
c. Avg. Value (Drop Bull Calf)	\$74.29	\$61.41	\$0.00	\$61.76	\$61.31	\$61.63	\$61.87
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$176.00	\$172.58	\$168.98	\$165.00	\$170.00	\$172.98
e. Grain, Mnrls & Splmnts (\$/ton)	\$228.91	\$189.75	\$228.12	\$231.11	\$235.35	\$214.94	\$266.24
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.27	24.53	27.38	28.95	29.79	29.11	27.50
g. Milkers (\$/hr with benefits & taxes)	\$14.70	\$10.55	\$13.48	\$11.87	\$11.82	\$11.85	\$12.36
h. Total Labor (\$/hr)	\$14.41	\$11.46	\$14.46	\$12.61	\$12.51	\$13.86	\$11.98
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.66	\$4.16	\$4.38	\$5.55	\$5.35	\$5.21	\$5.80
j. Milk Cow Feed Costs (\$/cwt.)	\$7.15	\$7.25	\$8.50	\$7.61	\$7.14	\$6.87	\$7.47

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	Averages		41	42	43	44	45	46	47
	SV Average	Herd Size 2101plus							
Feed Costs									
a. Dry Roughage	\$32.68	\$32.25	\$35.79	\$27.16	\$29.11	\$35.31	\$39.14	\$33.77	\$29.73
b. Wet Feed & Wet Roughage	\$26.02	\$27.15	\$30.30	\$30.53	\$34.98	\$26.21	\$27.49	\$33.74	\$30.46
c. Concentrates	\$76.09	\$80.00	\$89.45	\$93.96	\$66.06	\$82.98	\$92.78	\$85.83	\$73.81
d. Minerals & Supplements	\$7.43	\$7.07	\$12.91	\$0.45	\$6.34	\$18.44	\$0.52	\$0.37	\$8.25
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$142.21	\$146.47	\$168.45	\$152.09	\$136.49	\$162.95	\$159.93	\$153.71	\$142.24
Total Feed Costs (\$/cwt)	\$7.81	\$7.70	\$8.66	\$8.03	\$6.87	\$7.75	\$8.64	\$7.98	\$7.88
Total Hired Labor	\$26.11	\$26.89	\$37.48	\$23.86	\$23.06	\$32.18	\$36.89	\$22.99	\$30.97
Total Hired Labor Costs (\$/cwt)	\$1.43	\$1.41	\$1.93	\$1.26	\$1.16	\$1.53	\$1.99	\$1.19	\$1.72
Herd Replacement	\$25.00	\$25.90	\$29.38	\$25.26	\$24.42	\$23.96	\$26.79	\$25.64	\$23.12
Less: Calf Income (\$/Cow/Month)	\$7.15	\$7.72	\$6.77	\$7.67	\$7.28	\$8.20	\$8.50	\$10.16	\$6.63
Total Herd Replacement	\$17.85	\$18.17	\$22.61	\$17.58	\$17.14	\$15.76	\$18.29	\$15.48	\$16.48
Total Replacement Costs (\$/cwt)	\$0.98	\$0.96	\$1.16	\$0.93	\$0.86	\$0.75	\$0.99	\$0.80	\$0.91
Total Operating Costs	\$51.95	\$51.86	\$70.26	\$61.37	\$34.64	\$76.59	\$67.44	\$53.89	\$62.39
Total Operating Costs (\$/cwt)	\$2.85	\$2.73	\$3.61	\$3.24	\$1.74	\$3.64	\$3.65	\$2.80	\$3.46
Total Milk Marketing Costs	\$9.03	\$9.38	\$9.44	\$9.47	\$9.83	\$10.24	\$8.99	\$9.33	\$8.94
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.49	\$0.49	\$0.50	\$0.49	\$0.49	\$0.49	\$0.48	\$0.50
Total Cost (\$/Cow/Month)	\$247.15	\$252.78	\$308.25	\$264.37	\$221.17	\$297.73	\$291.54	\$255.41	\$261.03
Total Cost (\$/cwt)	\$13.57	\$13.29	\$15.85	\$13.95	\$11.13	\$14.16	\$15.76	\$13.25	\$14.47
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.21	19.02	19.44	18.95	19.87	21.03	18.50	19.27	18.04
b. Lbs Milk Sold/milk cow/day	69.47	72.55	72.13	71.99	72.88	79.86	70.97	74.75	67.38
c. Gross Milk Receipts (\$/cwt)	\$15.40	\$15.24	\$16.38	\$14.91	\$14.97	\$15.40	\$15.94	\$15.67	\$15.47
d. Mailbox Price (\$/cwt)	\$14.95	\$14.72	\$15.90	\$14.39	\$14.47	\$14.62	\$15.77	\$15.28	\$14.94
f. Fat Test %	3.56%	3.48%	3.68%	3.47%	3.42%	3.58%	3.49%	3.71%	3.51%
g. SNF Test %	8.82%	8.80%	8.79%	8.75%	8.65%	8.81%	8.63%	8.77%	8.75%
Related Data									
a. Percent Dry Cows	15%	15%	12%	14%	11%	14%	15%	16%	13%
b. Yearly Cull Rate	39%	40%	45%	43%	34%	36%	39%	59%	37%
c. Avg. Value (Drop Bull Calf)	\$57.66	\$63.60	\$50.71	\$64.83	\$61.77	\$61.66	\$61.86	\$72.50	\$50.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$164.62	\$163.63	\$170.00	\$163.53	\$170.00	\$166.70	\$165.00	\$165.00	\$180.41
e. Grain, Mnrls & Splmnts (\$/ton)	\$222.99	\$227.00	\$263.37	\$224.81	\$188.37	\$236.74	\$264.94	\$269.66	\$225.57
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.65	29.96	28.32	31.27	27.58	31.88	26.34	23.73	26.62
g. Milkers (\$/hr with benefits & taxes)	\$12.84	\$13.53	\$17.15	\$11.77	\$11.93	\$10.31	\$20.75	\$13.08	\$19.52
h. Total Labor (\$/hr)	\$13.65	\$14.39	\$17.89	\$12.45	\$13.42	\$11.80	\$20.32	\$14.14	\$19.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.07	\$5.22	\$5.96	\$5.40	\$4.78	\$5.77	\$5.77	\$5.50	\$5.00
j. Milk Cow Feed Costs (\$/cwt.)	\$7.30	\$7.19	\$8.27	\$7.50	\$6.55	\$7.22	\$8.12	\$7.35	\$7.42

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	48	49	50	51	52	53	54	55	56
Feed Costs									
a. Dry Roughage	\$34.49	\$46.45	\$30.96	\$35.97	\$43.96	\$28.86	\$31.07	\$34.21	\$24.48
b. Wet Feed & Wet Roughage	\$27.24	\$22.38	\$30.13	\$30.31	\$25.44	\$29.62	\$32.29	\$31.14	\$23.39
c. Concentrates	\$85.82	\$70.76	\$70.59	\$46.99	\$78.46	\$73.52	\$92.64	\$65.25	\$68.49
d. Minerals & Supplements	\$8.03	\$12.01	\$6.73	\$5.51	\$17.18	\$11.66	\$0.80	\$11.25	\$4.13
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$155.57	\$151.59	\$138.41	\$118.78	\$165.03	\$143.66	\$156.81	\$141.85	\$120.49
Total Feed Costs (\$/cwt)	\$8.76	\$7.89	\$6.98	\$7.45	\$8.09	\$7.94	\$6.99	\$7.37	\$8.27
Total Hired Labor	\$20.52	\$26.08	\$16.53	\$18.88	\$34.03	\$22.94	\$23.22	\$37.17	\$20.69
Total Hired Labor Costs (\$/cwt)	\$1.16	\$1.36	\$0.83	\$1.18	\$1.67	\$1.27	\$1.04	\$1.93	\$1.42
Herd Replacement	\$27.99	\$24.04	\$22.54	\$23.84	\$31.15	\$27.64	\$23.66	\$25.19	\$23.51
Less: Calf Income (\$/Cow/Month)	\$6.96	\$8.47	\$7.58	\$7.93	\$7.37	\$5.77	\$7.80	\$7.77	\$8.42
Total Herd Replacement	\$21.03	\$15.57	\$14.96	\$15.91	\$23.78	\$21.87	\$15.86	\$17.42	\$15.09
Total Replacement Costs (\$/cwt)	\$1.18	\$0.81	\$0.75	\$1.00	\$1.16	\$1.21	\$0.71	\$0.91	\$1.04
Total Operating Costs	\$46.56	\$46.87	\$47.88	\$36.14	\$68.98	\$53.52	\$57.46	\$55.77	\$33.52
Total Operating Costs (\$/cwt)	\$2.62	\$2.44	\$2.41	\$2.27	\$3.38	\$2.96	\$2.56	\$2.90	\$2.30
Total Milk Marketing Costs	\$8.76	\$9.61	\$9.73	\$7.90	\$9.93	\$9.44	\$10.81	\$9.48	\$7.59
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.50	\$0.49	\$0.50	\$0.49	\$0.52	\$0.48	\$0.49	\$0.52
Total Cost (\$/Cow/Month)	\$252.45	\$249.72	\$227.50	\$197.61	\$301.75	\$251.43	\$264.17	\$261.69	\$197.38
Total Cost (\$/cwt)	\$14.22	\$13.00	\$11.47	\$12.40	\$14.78	\$13.90	\$11.78	\$13.60	\$13.54
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.76	19.21	19.83	15.94	20.41	18.09	22.42	19.24	14.58
b. Lbs Milk Sold/milk cow/day	67.19	73.34	75.22	60.71	77.27	68.70	86.23	73.91	55.93
c. Gross Milk Receipts (\$/cwt)	\$14.88	\$15.02	\$15.05	\$15.48	\$15.97	\$15.18	\$14.92	\$14.77	\$15.20
d. Mailbox Price (\$/cwt)	\$14.33	\$14.46	\$14.58	\$14.95	\$15.52	\$14.88	\$14.44	\$14.36	\$14.90
f. Fat Test %	3.47%	3.52%	3.55%	3.51%	3.64%	3.41%	3.50%	3.36%	3.60%
g. SNF Test %	8.75%	8.82%	8.75%	8.77%	8.81%	8.82%	8.70%	8.73%	8.79%
Related Data									
a. Percent Dry Cows	14%	15%	14%	14%	14%	14%	15%	15%	15%
b. Yearly Cull Rate	44%	36%	32%	32%	44%	41%	45%	33%	30%
c. Avg. Value (Drop Bull Calf)	\$61.37	\$71.62	\$68.46	\$77.73	\$65.42	\$61.65	\$64.81	\$61.59	\$61.92
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$176.57	\$175.00	\$166.02	\$144.27	\$161.40	\$165.00	\$163.05	\$170.00	\$165.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$254.77	\$226.06	\$209.73	\$198.22	\$260.15	\$223.84	\$226.21	\$219.23	\$193.05
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.33	26.81	27.42	20.13	27.34	28.31	31.08	26.39	28.11
g. Milkers (\$/hr with benefits & taxes)	\$11.89	\$12.23	\$12.90	\$14.47	\$16.76	\$14.35	\$11.88	\$12.22	\$14.25
h. Total Labor (\$/hr)	\$11.94	\$13.14	\$13.09	\$14.42	\$16.69	\$15.10	\$13.22	\$13.60	\$13.95
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.53	\$5.36	\$4.92	\$4.29	\$5.96	\$5.12	\$5.63	\$5.02	\$4.24
j. Milk Cow Feed Costs (\$/cwt.)	\$8.23	\$7.31	\$6.54	\$7.06	\$7.71	\$7.45	\$6.52	\$6.79	\$7.59

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 3, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	57	58
Feed Costs		
a. Dry Roughage	\$31.31	\$24.91
b. Wet Feed & Wet Roughage	\$23.54	\$18.14
c. Concentrates	\$72.52	\$104.64
d. Minerals & Supplements	\$10.78	\$0.74
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$138.15	\$148.43
Total Feed Costs (\$/cwt)	\$6.89	\$7.63
Total Hired Labor	\$32.56	\$26.03
Total Hired Labor Costs (\$/cwt)	\$1.62	\$1.34
Herd Replacement	\$31.51	\$25.48
Less: Calf Income (\$/Cow/Month)	\$6.91	\$8.33
Total Herd Replacement	\$24.59	\$17.16
Total Replacement Costs (\$/cwt)	\$1.23	\$0.88
Total Operating Costs	\$53.73	\$38.99
Total Operating Costs (\$/cwt)	\$2.68	\$2.00
Total Milk Marketing Costs	\$9.89	\$9.44
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.49
Total Cost (\$/Cow/Month)	\$258.92	\$240.05
Total Cost (\$/cwt)	\$12.91	\$12.33
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	20.06	19.46
b. Lbs Milk Sold/milk cow/day	76.47	76.07
c. Gross Milk Receipts (\$/cwt)	\$14.76	\$15.18
d. Mailbox Price (\$/cwt)	\$14.19	\$14.32
f. Fat Test %	3.41%	3.26%
g. SNF Test %	8.78%	9.03%
Related Data		
a. Percent Dry Cows	14%	17%
b. Yearly Cull Rate	49%	44%
c. Avg. Value (Drop Bull Calf)	\$61.57	\$61.87
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$160.00	\$150.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$195.24	\$204.48
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.12	40.35
g. Milkers (\$/hr with benefits & taxes)	\$11.08	\$13.79
h. Total Labor (\$/hr)	\$11.58	\$16.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.90	\$5.35
j. Milk Cow Feed Costs (\$/cwt.)	\$6.40	\$7.04

Visit www.cdffa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.