

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	Averages		1	2	3	4	5	6	7	8
	SV Average	Herd Size 1to 1000								
Feed Costs										
a. Dry Roughage	\$33.14	\$34.29	\$37.23	\$29.90	\$36.56	\$57.72	\$48.08	\$47.77	\$22.99	\$28.69
b. Wet Feed & Wet Roughage	\$25.42	\$23.51	\$20.12	\$30.76	\$22.35	\$0.00	\$16.35	\$23.73	\$16.60	\$16.11
c. Concentrates	\$72.62	\$64.98	\$95.38	\$56.94	\$66.94	\$58.06	\$74.58	\$29.16	\$72.67	\$59.02
d. Minerals & Supplements	\$7.45	\$6.91	\$5.23	\$1.25	\$0.54	\$2.59	\$9.02	\$0.25	\$18.83	\$2.80
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$138.63	\$129.69	\$157.96	\$118.85	\$126.39	\$118.37	\$148.03	\$100.92	\$131.09	\$106.62
Total Feed Costs (\$/cwt)	\$7.31	\$7.49	\$7.52	\$7.80	\$7.66	\$8.33	\$8.43	\$9.15	\$8.63	\$7.27
Total Hired Labor	\$26.80	\$23.79	\$35.19	\$14.74	\$28.08	\$32.06	\$30.37	\$17.12	\$27.14	\$10.81
Total Hired Labor Costs (\$/cwt)	\$1.41	\$1.37	\$1.67	\$0.97	\$1.70	\$2.25	\$1.73	\$1.55	\$1.79	\$0.74
Herd Replacement	\$25.12	\$26.38	\$25.73	\$24.18	\$20.18	\$17.95	\$23.00	\$20.10	\$27.38	\$30.21
Less: Calf Income (\$/Cow/Month)	\$8.03	\$7.33	\$10.20	\$10.64	\$6.19	\$4.03	\$8.53	\$5.72	\$7.34	\$6.21
Total Herd Replacement	\$17.09	\$19.05	\$15.53	\$13.55	\$14.00	\$13.92	\$14.48	\$14.38	\$20.05	\$24.01
Total Replacement Costs (\$/cwt)	\$0.90	\$1.10	\$0.74	\$0.89	\$0.85	\$0.98	\$0.82	\$1.30	\$1.32	\$1.64
Total Operating Costs	\$51.01	\$46.77	\$57.01	\$37.28	\$33.31	\$32.93	\$42.22	\$24.26	\$68.26	\$41.95
Total Operating Costs (\$/cwt)	\$2.69	\$2.70	\$2.71	\$2.45	\$2.02	\$2.32	\$2.41	\$2.20	\$4.50	\$2.86
Total Milk Marketing Costs	\$9.36	\$8.77	\$10.81	\$7.76	\$8.46	\$7.30	\$8.73	\$5.65	\$7.61	\$7.92
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.51	\$0.51	\$0.51	\$0.51	\$0.51	\$0.50	\$0.51	\$0.50	\$0.54
Total Cost (\$/Cow/Month)	\$242.90	\$228.07	\$276.50	\$192.18	\$210.23	\$204.57	\$243.83	\$162.33	\$254.14	\$191.30
Total Cost (\$/cwt)	\$12.81	\$13.17	\$13.16	\$12.61	\$12.74	\$14.39	\$13.89	\$14.71	\$16.74	\$13.05
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	18.96	17.32	21.02	15.24	16.50	14.22	17.55	11.03	15.18	14.66
b. Lbs Milk Sold/milk cow/day	71.83	65.49	75.34	58.90	60.07	53.64	62.73	50.94	55.25	58.30
c. Gross Milk Receipts (\$/cwt)	\$13.59	\$13.56	\$13.03	\$13.73	\$13.65	\$14.34	\$13.57	\$13.70	\$15.93	\$12.98
d. Mailbox Price (\$/cwt)	\$13.30	\$13.16	\$12.31	\$13.38	\$13.09	\$14.37	\$13.31	\$13.29	\$17.00	\$12.57
f. Fat Test %	3.59%	3.56%	3.42%	3.62%	3.57%	3.79%	3.59%	3.47%	4.89%	3.43%
g. SNF Test %	8.86%	8.86%	8.87%	8.87%	8.76%	9.24%	8.87%	8.57%	9.45%	8.79%
Related Data										
a. Percent Dry Cows	13%	13%	8%	15%	9%	13%	8%	29%	9%	17%
b. Yearly Cull Rate	40%	41%	63%	41%	25%	33%	33%	25%	44%	43%
c. Avg. Value (Drop Bull Calf)	\$50.32	\$48.71	\$45.30	\$47.83	\$53.92	\$8.05	\$55.30	\$59.17	\$0.00	\$54.76
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$158.98	\$156.92	\$177.25	\$153.25	\$165.40	\$164.00	\$160.00	\$165.00	\$162.30	\$162.67
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.26	\$208.80	\$216.13	\$201.30	\$195.67	\$197.10	\$231.99	\$238.02	\$235.76	\$173.98
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.73	25.87	33.03	22.34	25.08	22.98	25.44	11.41	27.92	28.12
g. Milkercs (\$/hr with benefits & taxes)	\$12.77	\$11.91	\$12.41	\$13.71	\$11.61	\$12.02	\$10.91	\$13.78	\$10.13	\$10.01
h. Total Labor (\$/hr)	\$13.67	\$12.34	\$13.01	\$13.71	\$11.69	\$12.74	\$10.93	\$14.20	\$11.37	\$10.01
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.95	\$4.66	\$5.47	\$4.29	\$4.44	\$4.12	\$5.09	\$4.09	\$4.60	\$3.96
j. Milk Cow Feed Costs (\$/cwt.)	\$6.90	\$7.11	\$7.26	\$7.29	\$7.39	\$7.68	\$8.12	\$8.03	\$8.32	\$6.79

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	9	10	11	12	13	14	15	16	17
Feed Costs									
a. Dry Roughage	\$29.00	\$30.11	\$43.45	\$37.66	\$28.83	\$22.03	\$28.50	\$40.28	\$31.96
b. Wet Feed & Wet Roughage	\$28.69	\$16.12	\$27.07	\$23.76	\$36.70	\$28.01	\$20.61	\$22.98	\$32.59
c. Concentrates	\$108.38	\$90.18	\$42.36	\$51.57	\$73.00	\$34.26	\$68.23	\$62.14	\$74.07
d. Minerals & Supplements	\$0.83	\$4.04	\$6.41	\$8.63	\$30.79	\$1.49	\$0.27	\$10.11	\$4.34
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$166.89	\$140.44	\$119.29	\$121.61	\$169.31	\$85.80	\$117.61	\$135.51	\$142.96
Total Feed Costs (\$/cwt)	\$7.84	\$7.56	\$7.24	\$7.20	\$7.25	\$7.15	\$6.68	\$7.48	\$6.78
Total Hired Labor	\$21.13	\$28.58	\$24.56	\$10.55	\$30.21	\$19.86	\$26.96	\$21.26	\$31.59
Total Hired Labor Costs (\$/cwt)	\$0.99	\$1.54	\$1.49	\$0.62	\$1.29	\$1.66	\$1.53	\$1.17	\$1.50
Herd Replacement	\$26.64	\$23.70	\$17.67	\$19.14	\$22.33	\$36.11	\$27.41	\$44.79	\$27.68
Less: Calf Income (\$/Cow/Month)	\$8.57	\$10.28	\$6.55	\$5.63	\$5.93	\$6.96	\$9.12	\$6.36	\$8.18
Total Herd Replacement	\$18.07	\$13.41	\$11.12	\$13.51	\$16.40	\$29.15	\$18.29	\$38.43	\$19.49
Total Replacement Costs (\$/cwt)	\$0.85	\$0.72	\$0.67	\$0.80	\$0.70	\$2.43	\$1.04	\$2.12	\$0.92
Total Operating Costs	\$51.73	\$50.71	\$43.32	\$43.49	\$58.20	\$34.63	\$38.18	\$46.25	\$72.82
Total Operating Costs (\$/cwt)	\$2.43	\$2.73	\$2.63	\$2.58	\$2.49	\$2.89	\$2.17	\$2.55	\$3.45
Total Milk Marketing Costs	\$10.64	\$9.64	\$8.33	\$8.95	\$11.44	\$6.26	\$8.81	\$8.87	\$10.50
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.52	\$0.51	\$0.53	\$0.49	\$0.52	\$0.50	\$0.49	\$0.50
Total Cost (\$/Cow/Month)	\$268.45	\$242.79	\$206.62	\$198.11	\$285.56	\$175.70	\$209.86	\$250.32	\$277.36
Total Cost (\$/cwt)	\$12.61	\$13.07	\$12.54	\$11.74	\$12.23	\$14.65	\$11.92	\$13.82	\$13.16
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	21.30	18.58	16.48	16.88	23.35	11.99	17.60	18.11	21.08
b. Lbs Milk Sold/milk cow/day	79.99	70.70	61.12	65.28	87.66	46.35	68.49	63.29	77.48
c. Gross Milk Receipts (\$/cwt)	\$13.23	\$13.71	\$13.49	\$13.16	\$12.67	\$13.76	\$14.00	\$13.85	\$13.15
d. Mailbox Price (\$/cwt)	\$12.64	\$13.12	\$12.92	\$12.84	\$12.18	\$13.35	\$13.40	\$13.52	\$12.54
f. Fat Test %	3.48%	3.51%	3.53%	3.44%	3.13%	3.78%	3.76%	3.42%	3.38%
g. SNF Test %	8.82%	8.74%	8.75%	8.94%	8.78%	8.73%	8.94%	8.82%	8.87%
Related Data									
a. Percent Dry Cows	12%	13%	11%	15%	12%	15%	15%	6%	10%
b. Yearly Cull Rate	39%	33%	22%	38%	27%	54%	40%	77%	50%
c. Avg. Value (Drop Bull Calf)	\$55.44	\$55.88	\$54.71	\$41.23	\$54.21	\$55.00	\$48.41	\$54.48	\$56.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$152.00	\$166.50	\$168.00	\$150.00	\$150.00	\$136.17	\$130.00	\$156.00	\$168.72
e. Grain, Mnrls & Splmnts (\$/ton)	\$236.79	\$206.27	\$183.43	\$213.19	\$268.88	\$147.15	\$190.81	\$213.14	\$200.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.23	34.23	19.30	21.84	28.42	18.84	27.63	23.41	28.35
g. Milkercs (\$/hr with benefits & taxes)	\$10.83	\$12.27	\$11.99	\$16.94	\$11.77	\$13.15	\$11.76	\$10.51	\$12.83
h. Total Labor (\$/hr)	\$10.76	\$12.35	\$12.61	\$16.94	\$14.08	\$13.14	\$12.31	\$10.96	\$12.63
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.98	\$5.05	\$4.17	\$4.45	\$6.00	\$3.11	\$4.45	\$4.63	\$5.04
j. Milk Cow Feed Costs (\$/cwt.)	\$7.48	\$7.14	\$6.83	\$6.81	\$6.85	\$6.70	\$6.49	\$7.31	\$6.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 1001-1400

Dairy ID Number	Averages		18	19	20	21	22	23	24
	SV Average	Herd Size 1001to 1400							
Feed Costs									
a. Dry Roughage	\$33.14	\$34.20	\$38.84	\$35.72	\$29.78	\$29.72	\$42.87	\$28.44	\$38.02
b. Wet Feed & Wet Roughage	\$25.42	\$25.78	\$24.68	\$28.51	\$32.48	\$17.94	\$16.51	\$30.92	\$23.98
c. Concentrates	\$72.62	\$65.73	\$78.12	\$73.17	\$79.58	\$61.56	\$66.34	\$67.17	\$73.30
d. Minerals & Supplements	\$7.45	\$8.70	\$4.33	\$16.09	\$0.26	\$9.35	\$18.63	\$0.25	\$4.71
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$138.63	\$134.40	\$145.97	\$153.49	\$142.10	\$118.57	\$144.35	\$126.79	\$140.01
Total Feed Costs (\$/cwt)	\$7.31	\$7.51	\$8.25	\$7.61	\$7.28	\$9.32	\$7.01	\$8.32	\$7.17
Total Hired Labor	\$26.80	\$28.70	\$28.40	\$36.57	\$23.75	\$25.69	\$27.94	\$27.64	\$29.44
Total Hired Labor Costs (\$/cwt)	\$1.41	\$1.60	\$1.61	\$1.81	\$1.22	\$2.02	\$1.36	\$1.81	\$1.51
Herd Replacement	\$25.12	\$24.11	\$24.44	\$25.15	\$27.43	\$24.99	\$20.43	\$25.87	\$32.36
Less: Calf Income (\$/Cow/Month)	\$8.03	\$7.41	\$8.48	\$9.14	\$7.88	\$5.38	\$8.57	\$5.31	\$9.59
Total Herd Replacement	\$17.09	\$16.70	\$15.96	\$16.01	\$19.55	\$19.61	\$11.86	\$20.56	\$22.77
Total Replacement Costs (\$/cwt)	\$0.90	\$0.93	\$0.90	\$0.79	\$1.00	\$1.54	\$0.58	\$1.35	\$1.17
Total Operating Costs	\$51.01	\$51.65	\$41.81	\$38.36	\$57.02	\$47.13	\$43.48	\$46.88	\$56.94
Total Operating Costs (\$/cwt)	\$2.69	\$2.89	\$2.36	\$1.90	\$2.92	\$3.70	\$2.11	\$3.08	\$2.92
Total Milk Marketing Costs	\$9.36	\$8.82	\$8.80	\$9.82	\$9.65	\$6.28	\$10.00	\$7.88	\$9.47
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.49	\$0.50	\$0.49	\$0.49	\$0.49	\$0.49	\$0.52	\$0.49
Total Cost (\$/Cow/Month)	\$242.90	\$240.28	\$240.95	\$254.25	\$252.07	\$217.29	\$237.63	\$229.74	\$258.62
Total Cost (\$/cwt)	\$12.81	\$13.43	\$13.62	\$12.61	\$12.91	\$17.07	\$11.54	\$15.08	\$13.25
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.96	17.89	17.69	20.16	19.53	12.73	20.59	15.24	19.52
b. Lbs Milk Sold/milk cow/day	71.83	67.53	68.71	75.76	70.17	48.85	75.72	56.41	74.85
c. Gross Milk Receipts (\$/cwt)	\$13.59	\$13.69	\$13.48	\$13.28	\$13.06	\$15.56	\$13.43	\$15.40	\$13.55
d. Mailbox Price (\$/cwt)	\$13.30	\$13.39	\$12.87	\$13.09	\$12.78	\$16.27	\$13.11	\$15.74	\$13.08
f. Fat Test %	3.59%	3.71%	3.68%	3.39%	3.41%	4.66%	3.40%	4.65%	3.52%
g. SNF Test %	8.86%	8.90%	8.82%	8.83%	8.78%	9.49%	8.80%	9.30%	8.80%
Related Data									
a. Percent Dry Cows	13%	13%	15%	12%	8%	14%	10%	11%	14%
b. Yearly Cull Rate	40%	40%	35%	40%	40%	41%	35%	47%	46%
c. Avg. Value (Drop Bull Calf)	\$50.32	\$40.35	\$55.40	\$54.98	\$51.06	\$0.00	\$55.00	\$0.00	\$57.05
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$158.98	\$159.60	\$170.00	\$159.86	\$160.00	\$170.00	\$155.00	\$160.00	\$168.53
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.26	\$213.82	\$226.52	\$235.13	\$225.77	\$220.59	\$211.86	\$227.37	\$223.82
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.73	26.48	27.63	27.77	25.10	23.87	29.01	21.67	26.19
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$12.32	\$10.74	\$13.47	\$10.96	\$14.26	\$13.22	\$11.22	\$12.06
h. Total Labor (\$/hr)	\$13.67	\$13.42	\$11.37	\$14.71	\$12.41	\$15.24	\$13.82	\$12.29	\$13.17
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.95	\$4.79	\$5.30	\$5.44	\$4.94	\$4.24	\$5.08	\$4.50	\$5.04
j. Milk Cow Feed Costs (\$/cwt.)	\$6.90	\$7.09	\$7.72	\$7.18	\$7.04	\$8.68	\$6.71	\$7.98	\$6.73

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 1001-1400

Dairy ID Number	25	26	27	28
Feed Costs				
a. Dry Roughage	\$38.81	\$31.47	\$31.72	\$31.46
b. Wet Feed & Wet Roughage	\$23.24	\$28.38	\$31.11	\$25.31
c. Concentrates	\$57.08	\$52.88	\$55.88	\$65.35
d. Minerals & Supplements	\$17.37	\$5.86	\$8.71	\$9.07
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$136.50	\$118.59	\$127.41	\$131.19
Total Feed Costs (\$/cwt)	\$7.46	\$7.50	\$7.33	\$6.57
Total Hired Labor	\$28.10	\$27.38	\$18.34	\$42.28
Total Hired Labor Costs (\$/cwt)	\$1.53	\$1.73	\$1.05	\$2.12
Herd Replacement	\$20.81	\$24.90	\$23.72	\$16.91
Less: Calf Income (\$/Cow/Month)	\$8.12	\$6.79	\$5.46	\$7.28
Total Herd Replacement	\$12.69	\$18.12	\$18.25	\$9.63
Total Replacement Costs (\$/cwt)	\$0.69	\$1.15	\$1.05	\$0.48
Total Operating Costs	\$73.36	\$46.62	\$47.72	\$62.97
Total Operating Costs (\$/cwt)	\$4.01	\$2.95	\$2.74	\$3.16
Total Milk Marketing Costs	\$9.08	\$7.68	\$8.42	\$10.01
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.49	\$0.48	\$0.50
Total Cost (\$/Cow/Month)	\$259.74	\$218.39	\$220.15	\$256.08
Total Cost (\$/cwt)	\$14.19	\$13.81	\$12.66	\$12.83
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	18.31	15.81	17.39	19.95
b. Lbs Milk Sold/milk cow/day	68.44	59.91	65.26	78.84
c. Gross Milk Receipts (\$/cwt)	\$13.16	\$14.55	\$13.36	\$12.97
d. Mailbox Price (\$/cwt)	\$12.57	\$14.24	\$13.02	\$12.35
f. Fat Test %	3.49%	4.21%	3.57%	3.44%
g. SNF Test %	8.79%	9.13%	8.76%	8.78%
Related Data				
a. Percent Dry Cows	12%	13%	12%	17%
b. Yearly Cull Rate	33%	42%	44%	42%
c. Avg. Value (Drop Bull Calf)	\$55.45	\$13.76	\$56.02	\$55.06
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$165.70	\$146.51	\$155.00	\$157.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$218.21	\$183.59	\$197.54	\$181.83
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.97	23.61	24.04	31.29
g. Milkers (\$/hr with benefits & taxes)	\$18.94	\$11.82	\$11.58	\$11.50
h. Total Labor (\$/hr)	\$18.92	\$13.81	\$12.04	\$12.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.82	\$4.24	\$4.51	\$4.77
j. Milk Cow Feed Costs (\$/cwt.)	\$7.05	\$7.07	\$6.92	\$6.05

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 1401-2100

Dairy ID Number	Averages		29	30	31	32	33	34	35
	SV Average	Herd Size 1401to 2100							
Feed Costs									
a. Dry Roughage	\$33.14	\$34.21	\$32.30	\$38.59	\$38.40	\$30.31	\$47.14	\$20.84	\$18.17
b. Wet Feed & Wet Roughage	\$25.42	\$22.82	\$19.25	\$21.95	\$17.94	\$16.62	\$16.19	\$24.81	\$33.84
c. Concentrates	\$72.62	\$73.09	\$89.05	\$73.27	\$68.80	\$57.86	\$73.33	\$76.83	\$72.47
d. Minerals & Supplements	\$7.45	\$8.82	\$4.70	\$11.54	\$10.43	\$8.38	\$16.42	\$3.24	\$1.36
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$138.63	\$138.94	\$145.30	\$145.35	\$135.57	\$113.17	\$153.08	\$125.72	\$125.84
Total Feed Costs (\$/cwt)	\$7.31	\$7.51	\$7.32	\$7.26	\$7.41	\$8.19	\$6.78	\$8.81	\$7.56
Total Hired Labor	\$26.80	\$25.40	\$21.65	\$17.89	\$18.24	\$15.25	\$16.54	\$28.87	\$17.81
Total Hired Labor Costs (\$/cwt)	\$1.41	\$1.37	\$1.09	\$0.89	\$1.00	\$1.10	\$0.73	\$2.02	\$1.07
Herd Replacement	\$25.12	\$23.32	\$25.18	\$24.93	\$28.83	\$15.62	\$25.41	\$18.65	\$21.21
Less: Calf Income (\$/Cow/Month)	\$8.03	\$7.69	\$6.78	\$7.06	\$8.21	\$7.66	\$9.07	\$6.62	\$6.49
Total Herd Replacement	\$17.09	\$15.63	\$18.40	\$17.87	\$20.62	\$7.96	\$16.34	\$12.03	\$14.72
Total Replacement Costs (\$/cwt)	\$0.90	\$0.84	\$0.93	\$0.89	\$1.13	\$0.58	\$0.72	\$0.84	\$0.88
Total Operating Costs	\$51.01	\$55.56	\$71.39	\$58.90	\$45.63	\$42.43	\$71.12	\$45.06	\$23.17
Total Operating Costs (\$/cwt)	\$2.69	\$3.00	\$3.60	\$2.94	\$2.49	\$3.07	\$3.15	\$3.16	\$1.39
Total Milk Marketing Costs	\$9.36	\$9.01	\$9.60	\$10.53	\$9.65	\$7.25	\$10.92	\$7.17	\$8.28
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.49	\$0.48	\$0.53	\$0.53	\$0.52	\$0.48	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$242.90	\$244.53	\$266.34	\$250.53	\$229.71	\$186.06	\$268.01	\$218.84	\$189.83
Total Cost (\$/cwt)	\$12.81	\$13.22	\$13.41	\$12.51	\$12.55	\$13.47	\$11.86	\$15.34	\$11.40
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.96	18.49	19.86	20.03	18.31	13.81	22.59	14.26	16.65
b. Lbs Milk Sold/milk cow/day	71.83	70.93	75.15	78.93	71.06	55.09	85.50	55.55	65.86
c. Gross Milk Receipts (\$/cwt)	\$13.59	\$13.89	\$13.43	\$13.88	\$14.09	\$15.62	\$13.38	\$14.90	\$13.45
d. Mailbox Price (\$/cwt)	\$13.30	\$13.62	\$13.01	\$13.69	\$13.83	\$15.76	\$13.17	\$15.60	\$12.83
f. Fat Test %	3.59%	3.69%	3.64%	3.52%	3.57%	4.72%	3.48%	4.38%	3.40%
g. SNF Test %	8.86%	8.88%	8.71%	8.76%	8.78%	9.40%	8.84%	9.22%	8.73%
Related Data									
a. Percent Dry Cows	13%	14%	13%	16%	15%	17%	13%	15%	17%
b. Yearly Cull Rate	40%	37%	36%	39%	42%	21%	45%	34%	28%
c. Avg. Value (Drop Bull Calf)	\$50.32	\$40.28	\$55.03	\$54.17	\$56.35	\$0.00	\$55.25	\$0.00	\$52.20
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$158.98	\$163.76	\$154.04	\$167.37	\$161.61	\$160.85	\$170.00	\$142.50	\$150.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.26	\$215.82	\$223.04	\$208.17	\$195.91	\$197.09	\$208.37	\$230.69	\$221.51
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.73	28.90	30.90	31.47	30.80	26.31	31.98	26.24	25.64
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$12.19	\$10.83	\$9.75	\$10.14	\$10.09	\$12.68	\$10.74	\$14.70
h. Total Labor (\$/hr)	\$13.67	\$13.20	\$11.19	\$10.26	\$11.36	\$11.46	\$13.08	\$11.60	\$14.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.95	\$5.01	\$5.18	\$5.36	\$4.91	\$4.21	\$5.45	\$4.61	\$4.58
j. Milk Cow Feed Costs (\$/cwt.)	\$6.90	\$7.06	\$6.89	\$6.79	\$6.91	\$7.65	\$6.37	\$8.29	\$6.95

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 1401-2100

Dairy ID Number	36	37	38	39	40	41	42
Feed Costs							
a. Dry Roughage	\$37.41	\$22.96	\$33.72	\$43.26	\$30.93	\$46.09	\$38.93
b. Wet Feed & Wet Roughage	\$18.58	\$16.50	\$24.06	\$24.98	\$27.57	\$19.54	\$31.87
c. Concentrates	\$52.54	\$72.93	\$70.06	\$77.44	\$84.86	\$72.50	\$78.90
d. Minerals & Supplements	\$2.07	\$5.92	\$12.42	\$11.14	\$0.65	\$20.94	\$13.63
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$110.60	\$118.31	\$140.25	\$156.82	\$144.00	\$159.07	\$163.33
Total Feed Costs (\$/cwt)	\$7.55	\$8.88	\$7.03	\$7.51	\$6.93	\$7.22	\$7.86
Total Hired Labor	\$16.61	\$35.17	\$33.20	\$24.01	\$26.56	\$34.78	\$38.02
Total Hired Labor Costs (\$/cwt)	\$1.13	\$2.64	\$1.66	\$1.15	\$1.28	\$1.58	\$1.83
Herd Replacement	\$25.66	\$18.09	\$27.75	\$22.90	\$24.99	\$18.82	\$28.26
Less: Calf Income (\$/Cow/Month)	\$7.84	\$6.60	\$7.73	\$10.27	\$7.64	\$7.08	\$8.39
Total Herd Replacement	\$17.82	\$11.49	\$20.02	\$12.63	\$17.35	\$11.74	\$19.87
Total Replacement Costs (\$/cwt)	\$1.22	\$0.86	\$1.00	\$0.60	\$0.83	\$0.53	\$0.96
Total Operating Costs	\$42.92	\$47.32	\$54.20	\$73.98	\$57.68	\$71.69	\$68.68
Total Operating Costs (\$/cwt)	\$2.93	\$3.55	\$2.72	\$3.54	\$2.77	\$3.26	\$3.30
Total Milk Marketing Costs	\$7.19	\$6.51	\$9.94	\$8.03	\$10.29	\$10.64	\$10.18
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.49	\$0.50	\$0.38	\$0.50	\$0.48	\$0.49
Total Cost (\$/Cow/Month)	\$195.14	\$218.80	\$257.62	\$275.48	\$255.88	\$287.92	\$300.08
Total Cost (\$/cwt)	\$13.33	\$16.42	\$12.92	\$13.18	\$12.31	\$13.07	\$14.43
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	14.64	13.33	19.95	20.89	20.79	22.02	20.79
b. Lbs Milk Sold/milk cow/day	55.85	53.04	75.75	79.44	77.85	83.85	75.84
c. Gross Milk Receipts (\$/cwt)	\$13.33	\$15.26	\$14.10	\$13.31	\$13.10	\$13.49	\$14.46
d. Mailbox Price (\$/cwt)	\$12.96	\$15.60	\$13.46	\$13.03	\$12.80	\$13.02	\$13.98
f. Fat Test %	3.58%	4.52%	3.49%	3.55%	3.45%	3.58%	3.71%
g. SNF Test %	8.85%	9.38%	8.85%	8.82%	8.81%	8.80%	8.82%
Related Data							
a. Percent Dry Cows	14%	17%	13%	13%	12%	13%	10%
b. Yearly Cull Rate	56%	41%	36%	35%	31%	25%	45%
c. Avg. Value (Drop Bull Calf)	\$54.96	\$0.00	\$56.22	\$54.22	\$48.61	\$55.41	\$51.59
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$169.50	\$162.41	\$170.00	\$166.09	\$165.00	\$167.25	\$166.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$179.20	\$226.47	\$208.31	\$222.33	\$223.06	\$237.82	\$239.50
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.88	27.28	29.62	29.70	28.09	29.19	27.79
g. Milkers (\$/hr with benefits & taxes)	\$10.82	\$13.09	\$11.81	\$11.97	\$11.89	\$12.46	\$17.08
h. Total Labor (\$/hr)	\$12.11	\$14.33	\$13.95	\$12.87	\$12.55	\$13.67	\$17.83
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.95	\$4.37	\$4.96	\$5.64	\$5.12	\$5.67	\$5.73
j. Milk Cow Feed Costs (\$/cwt.)	\$7.08	\$8.23	\$6.55	\$7.10	\$6.58	\$6.76	\$7.56

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	Averages		43	44	45	46	47	48	49
	SV Average	Herd Size 2101plus							
Feed Costs									
a. Dry Roughage	\$33.14	\$32.09	\$25.12	\$28.76	\$40.61	\$26.53	\$34.08	\$34.05	\$41.98
b. Wet Feed & Wet Roughage	\$25.42	\$27.00	\$32.34	\$34.46	\$22.00	\$32.84	\$24.87	\$26.06	\$32.76
c. Concentrates	\$72.62	\$75.89	\$97.17	\$61.21	\$87.14	\$92.88	\$78.25	\$62.96	\$59.17
d. Minerals & Supplements	\$7.45	\$6.59	\$0.43	\$7.37	\$0.40	\$0.36	\$16.97	\$8.16	\$10.06
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$138.63	\$141.57	\$155.06	\$131.80	\$150.15	\$152.60	\$154.17	\$131.23	\$143.97
Total Feed Costs (\$/cwt)	\$7.31	\$7.14	\$7.33	\$6.31	\$7.70	\$7.69	\$7.17	\$7.08	\$7.10
Total Hired Labor	\$26.80	\$27.65	\$26.92	\$23.12	\$36.53	\$24.45	\$31.76	\$31.19	\$26.73
Total Hired Labor Costs (\$/cwt)	\$1.41	\$1.39	\$1.27	\$1.11	\$1.87	\$1.23	\$1.48	\$1.68	\$1.32
Herd Replacement	\$25.12	\$25.98	\$24.57	\$25.70	\$28.40	\$21.55	\$23.78	\$22.01	\$23.52
Less: Calf Income (\$/Cow/Month)	\$8.03	\$8.51	\$7.60	\$9.60	\$9.12	\$11.71	\$9.77	\$7.68	\$8.50
Total Herd Replacement	\$17.09	\$17.47	\$16.97	\$16.10	\$19.27	\$9.84	\$14.02	\$14.32	\$15.02
Total Replacement Costs (\$/cwt)	\$0.90	\$0.88	\$0.80	\$0.77	\$0.99	\$0.50	\$0.65	\$0.77	\$0.74
Total Operating Costs	\$51.01	\$49.60	\$61.82	\$33.24	\$70.41	\$46.57	\$79.80	\$56.19	\$45.47
Total Operating Costs (\$/cwt)	\$2.69	\$2.50	\$2.92	\$1.59	\$3.61	\$2.35	\$3.71	\$3.03	\$2.24
Total Milk Marketing Costs	\$9.36	\$9.81	\$10.56	\$10.33	\$9.47	\$9.60	\$10.44	\$9.19	\$10.52
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.49	\$0.50	\$0.49	\$0.49	\$0.48	\$0.49	\$0.50	\$0.52
Total Cost (\$/Cow/Month)	\$242.90	\$246.10	\$271.34	\$214.60	\$285.84	\$243.05	\$290.17	\$242.12	\$241.71
Total Cost (\$/cwt)	\$12.81	\$12.41	\$12.83	\$10.27	\$14.67	\$12.24	\$13.50	\$13.06	\$11.91
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.96	19.83	21.15	20.89	19.49	19.86	21.49	18.54	20.29
b. Lbs Milk Sold/milk cow/day	71.83	74.78	80.72	76.54	72.88	74.83	78.68	68.60	75.56
c. Gross Milk Receipts (\$/cwt)	\$13.59	\$13.44	\$13.20	\$13.14	\$14.07	\$13.64	\$13.49	\$13.67	\$13.01
d. Mailbox Price (\$/cwt)	\$13.30	\$13.16	\$12.85	\$12.58	\$14.00	\$13.35	\$13.54	\$13.07	\$12.35
f. Fat Test %	3.59%	3.51%	3.54%	3.40%	3.46%	3.62%	3.53%	3.52%	3.45%
g. SNF Test %	8.86%	8.83%	8.78%	8.68%	8.72%	8.84%	8.91%	8.82%	8.82%
Related Data									
a. Percent Dry Cows	13%	13%	14%	10%	12%	13%	10%	11%	11%
b. Yearly Cull Rate	40%	41%	44%	37%	42%	69%	37%	37%	35%
c. Avg. Value (Drop Bull Calf)	\$50.32	\$58.11	\$65.64	\$55.02	\$55.13	\$60.00	\$56.36	\$50.96	\$64.16
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$158.98	\$157.10	\$160.00	\$160.00	\$150.00	\$167.05	\$162.26	\$165.64	\$165.46
e. Grain, Mnrls & Splmnts (\$/ton)	\$212.26	\$211.74	\$218.74	\$180.80	\$247.46	\$242.01	\$219.79	\$202.83	\$209.03
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.73	29.86	33.48	27.24	25.91	28.27	31.23	25.53	24.10
g. Milkers (\$/hr with benefits & taxes)	\$12.77	\$13.41	\$11.77	\$12.07	\$20.43	\$13.06	\$10.32	\$19.21	\$12.04
h. Total Labor (\$/hr)	\$13.67	\$14.25	\$12.41	\$13.69	\$20.27	\$14.32	\$11.88	\$19.50	\$12.77
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.95	\$5.04	\$5.60	\$4.64	\$5.34	\$5.42	\$5.39	\$4.61	\$5.06
j. Milk Cow Feed Costs (\$/cwt.)	\$6.90	\$6.73	\$6.94	\$6.06	\$7.33	\$7.24	\$6.85	\$6.72	\$6.70

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	50	51	52	53	54	55	56	57	58
Feed Costs									
a. Dry Roughage	\$34.75	\$41.16	\$45.57	\$27.29	\$29.29	\$38.97	\$25.40	\$28.72	\$25.06
b. Wet Feed & Wet Roughage	\$25.63	\$31.63	\$26.14	\$33.00	\$28.01	\$25.73	\$23.78	\$30.97	\$17.94
c. Concentrates	\$78.30	\$41.79	\$75.59	\$60.81	\$95.52	\$61.15	\$70.43	\$71.32	\$96.20
d. Minerals & Supplements	\$8.38	\$2.41	\$17.89	\$11.12	\$0.68	\$11.61	\$4.43	\$10.20	\$1.19
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$147.06	\$116.99	\$165.20	\$132.22	\$153.49	\$137.47	\$124.03	\$141.21	\$140.39
Total Feed Costs (\$/cwt)	\$7.92	\$6.70	\$7.30	\$7.06	\$7.00	\$6.96	\$7.77	\$6.86	\$6.95
Total Hired Labor									
Total Hired Labor Costs (\$/cwt)	\$1.07	\$1.07	\$1.50	\$1.17	\$1.16	\$1.85	\$1.31	\$1.78	\$1.33
Herd Replacement									
Less: Calf Income (\$/Cow/Month)	\$7.43	\$5.95	\$7.10	\$7.52	\$10.99	\$8.98	\$5.79	\$10.51	\$8.37
Total Herd Replacement	\$22.72	\$17.28	\$24.22	\$19.10	\$13.45	\$15.91	\$16.83	\$21.21	\$18.49
Total Replacement Costs (\$/cwt)	\$1.22	\$0.99	\$1.07	\$1.02	\$0.61	\$0.81	\$1.05	\$1.03	\$0.92
Total Operating Costs									
Total Operating Costs (\$/cwt)	\$2.89	\$1.96	\$3.22	\$2.89	\$2.24	\$2.50	\$2.37	\$2.14	\$1.86
Total Milk Marketing Costs									
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.49	\$0.48	\$0.52	\$0.48	\$0.50	\$0.52	\$0.49	\$0.48
Total Cost (\$/Cow/Month)	\$252.39	\$195.78	\$307.12	\$237.10	\$252.07	\$249.21	\$207.96	\$253.19	\$233.04
Total Cost (\$/cwt)	\$13.60	\$11.22	\$13.57	\$12.66	\$11.49	\$12.62	\$13.03	\$12.30	\$11.54
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.56	17.45	22.63	18.73	21.94	19.75	15.97	20.58	20.19
b. Lbs Milk Sold/milk cow/day	70.86	64.68	82.65	70.37	83.76	75.40	61.13	79.75	77.10
c. Gross Milk Receipts (\$/cwt)	\$13.06	\$13.47	\$14.01	\$13.37	\$13.04	\$13.09	\$13.30	\$12.85	\$14.02
d. Mailbox Price (\$/cwt)	\$12.43	\$12.88	\$13.61	\$13.07	\$12.79	\$12.56	\$13.04	\$12.22	\$14.41
f. Fat Test %	3.43%	3.44%	3.65%	3.39%	3.49%	3.42%	3.64%	3.37%	3.65%
g. SNF Test %	8.88%	8.83%	8.80%	8.78%	8.71%	8.79%	8.80%	8.76%	9.04%
Related Data									
a. Percent Dry Cows	14%	11%	10%	12%	14%	14%	14%	15%	14%
b. Yearly Cull Rate	46%	32%	46%	40%	45%	33%	30%	46%	44%
c. Avg. Value (Drop Bull Calf)	\$53.39	\$67.91	\$67.78	\$55.01	\$64.64	\$55.51	\$55.40	\$55.15	\$54.93
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$164.88	\$143.32	\$155.00	\$165.00	\$160.00	\$170.00	\$163.08	\$153.19	\$144.18
e. Grain, Mnrls & Splmnts (\$/ton)	\$224.74	\$182.92	\$243.58	\$206.89	\$218.87	\$208.79	\$197.58	\$194.62	\$189.37
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.92	17.85	27.61	25.72	32.91	26.24	28.34	31.72	39.25
g. Milkers (\$/hr with benefits & taxes)	\$11.88	\$14.48	\$16.46	\$14.24	\$12.05	\$12.23	\$14.46	\$11.12	\$13.97
h. Total Labor (\$/hr)	\$11.92	\$14.44	\$17.06	\$14.87	\$13.14	\$13.61	\$14.10	\$11.60	\$16.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.28	\$4.14	\$5.85	\$4.72	\$5.52	\$4.87	\$4.41	\$5.04	\$5.02
j. Milk Cow Feed Costs (\$/cwt.)	\$7.45	\$6.40	\$7.07	\$6.70	\$6.59	\$6.46	\$7.22	\$6.33	\$6.51