

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$32.41	\$31.36	\$32.00	\$30.78	\$32.98	\$42.48	\$45.79	\$53.25	\$23.28
b. Wet Feed & Wet Roughage	\$24.64	\$23.90	\$22.77	\$27.59	\$22.38	\$0.00	\$14.24	\$16.61	\$17.29
c. Concentrates	\$72.65	\$63.76	\$103.57	\$60.04	\$70.45	\$61.53	\$72.74	\$30.07	\$67.49
d. Minerals & Supplements	\$7.44	\$6.49	\$5.66	\$1.31	\$0.33	\$2.10	\$9.25	\$0.25	\$15.62
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$137.13	\$125.51	\$164.00	\$119.71	\$126.15	\$106.10	\$142.01	\$100.19	\$123.68
Total Feed Costs (\$/cwt)	\$7.58	\$7.72	\$8.31	\$8.21	\$7.45	\$8.26	\$8.67	\$10.02	\$9.43
Total Hired Labor	\$26.25	\$23.96	\$39.72	\$14.54	\$26.08	\$30.94	\$32.00	\$17.11	\$25.73
Total Hired Labor Costs (\$/cwt)	\$1.45	\$1.47	\$2.01	\$1.00	\$1.54	\$2.41	\$1.95	\$1.71	\$1.96
Herd Replacement	\$25.64	\$25.96	\$23.38	\$25.89	\$19.52	\$20.05	\$22.01	\$19.89	\$23.77
Less: Calf Income (\$/Cow/Month)	\$7.77	\$7.51	\$10.42	\$6.55	\$5.42	\$4.14	\$6.84	\$5.80	\$7.44
Total Herd Replacement	\$17.86	\$18.45	\$12.95	\$19.34	\$14.10	\$15.91	\$15.17	\$14.08	\$16.33
Total Replacement Costs (\$/cwt)	\$0.99	\$1.13	\$0.66	\$1.33	\$0.83	\$1.24	\$0.93	\$1.41	\$1.24
Total Operating Costs	\$49.63	\$45.57	\$57.89	\$37.84	\$30.00	\$36.77	\$45.60	\$24.37	\$71.52
Total Operating Costs (\$/cwt)	\$2.74	\$2.80	\$2.93	\$2.59	\$1.77	\$2.86	\$2.78	\$2.44	\$5.45
Total Milk Marketing Costs	\$9.04	\$8.32	\$10.16	\$7.72	\$8.67	\$6.79	\$8.12	\$5.15	\$6.53
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.51	\$0.52	\$0.53	\$0.51	\$0.53	\$0.50	\$0.51	\$0.50
Total Cost (\$/Cow/Month)	\$239.92	\$221.81	\$284.73	\$199.14	\$205.00	\$196.50	\$242.91	\$160.90	\$243.80
Total Cost (\$/cwt)	\$13.26	\$13.64	\$14.43	\$13.65	\$12.10	\$15.30	\$14.82	\$16.09	\$18.58
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.09	16.26	19.73	14.59	16.94	12.84	16.39	10.00	13.12
b. Lbs Milk Sold/milk cow/day	68.86	62.60	73.66	56.94	62.59	48.44	60.30	46.19	52.37
c. Gross Milk Receipts (\$/cwt)	\$13.79	\$13.74	\$13.33	\$14.17	\$13.68	\$15.13	\$13.99	\$14.21	\$15.64
d. Mailbox Price (\$/cwt)	\$13.54	\$13.40	\$12.75	\$13.98	\$13.27	\$15.54	\$13.88	\$13.81	\$16.62
f. Fat Test %	3.73%	3.68%	3.63%	3.87%	3.63%	4.25%	3.81%	3.73%	4.94%
g. SNF Test %	8.86%	8.87%	8.85%	8.95%	8.76%	9.36%	8.99%	8.66%	9.31%
Related Data									
a. Percent Dry Cows	12%	13%	11%	15%	10%	12%	9%	28%	16%
b. Yearly Cull Rate	39%	40%	63%	44%	25%	30%	32%	26%	41%
c. Avg. Value (Drop Bull Calf)	\$25.61	\$24.92	\$26.15	\$28.00	\$28.33	\$3.96	\$27.50	\$29.59	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$151.71	\$148.53	\$162.18	\$155.00	\$148.00	\$133.00	\$145.00	\$152.34	\$160.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$219.26	\$218.94	\$251.12	\$216.49	\$203.88	\$201.91	\$239.27	\$241.54	\$241.44
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.99	24.73	32.43	22.17	25.38	24.04	25.27	12.01	26.47
g. Milkers (\$/hr with benefits & taxes)	\$12.88	\$11.98	\$12.55	\$13.72	\$11.29	\$12.09	\$11.64	\$13.84	\$10.13
h. Total Labor (\$/hr)	\$13.79	\$12.40	\$13.46	\$13.72	\$11.18	\$12.87	\$11.34	\$14.30	\$11.33
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$4.57	\$5.87	\$4.38	\$4.49	\$3.74	\$4.98	\$4.07	\$4.56
j. Milk Cow Feed Costs (\$/cwt.)	\$7.17	\$7.30	\$7.97	\$7.70	\$7.18	\$7.73	\$8.26	\$8.82	\$8.71

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$26.91	\$26.95	\$28.26	\$42.29	\$12.30	\$26.07	\$26.34	\$29.62	\$35.45
b. Wet Feed & Wet Roughage	\$16.48	\$28.96	\$14.39	\$26.73	\$38.08	\$37.03	\$20.75	\$22.06	\$33.08
c. Concentrates	\$59.28	\$108.53	\$90.04	\$42.95	\$31.68	\$74.24	\$60.36	\$65.59	\$38.16
d. Minerals & Supplements	\$2.60	\$0.85	\$3.65	\$6.45	\$1.22	\$30.76	\$8.78	\$0.28	\$7.15
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$105.27	\$165.28	\$136.34	\$118.43	\$83.28	\$168.09	\$116.23	\$117.55	\$113.84
Total Feed Costs (\$/cwt)	\$8.37	\$7.92	\$7.46	\$7.75	\$7.41	\$7.40	\$7.36	\$7.15	\$7.13
Total Hired Labor	\$11.92	\$24.40	\$30.33	\$24.29	\$20.58	\$31.99	\$9.49	\$25.13	\$22.12
Total Hired Labor Costs (\$/cwt)	\$0.95	\$1.17	\$1.66	\$1.59	\$1.83	\$1.41	\$0.60	\$1.53	\$1.38
Herd Replacement	\$22.08	\$27.42	\$22.45	\$18.80	\$43.33	\$20.50	\$19.59	\$28.97	\$38.88
Less: Calf Income (\$/Cow/Month)	\$6.41	\$8.50	\$8.80	\$8.52	\$4.20	\$5.50	\$5.77	\$8.31	\$13.19
Total Herd Replacement	\$15.67	\$18.92	\$13.65	\$10.28	\$39.14	\$15.00	\$13.81	\$20.66	\$25.68
Total Replacement Costs (\$/cwt)	\$1.25	\$0.91	\$0.75	\$0.67	\$3.48	\$0.66	\$0.87	\$1.26	\$1.61
Total Operating Costs	\$45.24	\$47.99	\$41.90	\$44.56	\$33.40	\$56.91	\$38.92	\$40.64	\$42.92
Total Operating Costs (\$/cwt)	\$3.60	\$2.30	\$2.29	\$2.92	\$2.97	\$2.51	\$2.46	\$2.47	\$2.69
Total Milk Marketing Costs	\$7.61	\$10.77	\$9.19	\$7.89	\$5.67	\$11.03	\$8.48	\$8.28	\$7.97
Total Milk Marketing Costs (\$/cwt)	\$0.61	\$0.52	\$0.50	\$0.52	\$0.50	\$0.49	\$0.54	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$185.71	\$267.36	\$231.41	\$205.44	\$182.07	\$283.02	\$186.93	\$212.26	\$212.53
Total Cost (\$/cwt)	\$14.77	\$12.82	\$12.66	\$13.44	\$16.20	\$12.46	\$11.83	\$12.91	\$13.30
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	12.58	20.86	18.28	15.28	11.24	22.71	15.80	16.44	15.98
b. Lbs Milk Sold/milk cow/day	48.80	79.69	69.03	59.36	42.28	87.16	63.79	64.75	57.44
c. Gross Milk Receipts (\$/cwt)	\$13.13	\$13.55	\$14.08	\$13.71	\$13.80	\$13.01	\$13.12	\$14.07	\$13.94
d. Mailbox Price (\$/cwt)	\$12.57	\$13.04	\$13.57	\$13.20	\$13.41	\$12.52	\$12.85	\$13.64	\$13.57
f. Fat Test %	3.52%	3.70%	3.67%	3.64%	3.86%	3.36%	3.35%	3.84%	3.56%
g. SNF Test %	8.81%	8.85%	8.88%	8.81%	8.74%	8.72%	9.01%	8.94%	8.64%
Related Data									
a. Percent Dry Cows	14%	13%	12%	14%	11%	13%	17%	15%	7%
b. Yearly Cull Rate	28%	38%	33%	24%	67%	25%	33%	41%	69%
c. Avg. Value (Drop Bull Calf)	\$26.96	\$27.49	\$27.68	\$28.83	\$28.49	\$28.15	\$25.23	\$27.81	\$27.65
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$155.00	\$152.00	\$147.00	\$170.00	\$130.00	\$135.00	\$142.00	\$140.00	\$135.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$194.87	\$239.42	\$214.18	\$196.85	\$173.27	\$272.14	\$211.19	\$201.34	\$220.63
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.49	34.92	32.58	18.44	11.98	29.00	26.26	24.90	14.10
g. Milkers (\$/hr with benefits & taxes)	\$11.67	\$11.14	\$12.73	\$12.41	\$12.49	\$11.81	\$13.41	\$11.72	\$10.57
h. Total Labor (\$/hr)	\$11.67	\$10.85	\$12.94	\$12.97	\$12.60	\$14.00	\$13.41	\$12.03	\$10.99
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.87	\$6.01	\$4.90	\$4.27	\$2.98	\$6.07	\$4.38	\$4.50	\$3.95
j. Milk Cow Feed Costs (\$/cwt.)	\$7.93	\$7.54	\$7.10	\$7.20	\$7.04	\$6.96	\$6.86	\$6.95	\$6.87

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1 to 1000

Dairy ID Number	17
Feed Costs	
a. Dry Roughage	\$33.54
b. Wet Feed & Wet Roughage	\$27.00
c. Concentrates	\$74.66
d. Minerals & Supplements	\$5.41
e. Pasture	\$0.00
Total Feed Costs	\$140.61
Total Feed Costs (\$/cwt)	\$6.89
Total Hired Labor	
Total Hired Labor Costs (\$/cwt)	\$1.45
Herd Replacement	
Less: Calf Income (\$/Cow/Month)	\$8.99
Total Herd Replacement	\$20.68
Total Replacement Costs (\$/cwt)	\$1.01
Total Operating Costs	
Total Operating Costs (\$/cwt)	\$3.27
Total Milk Marketing Costs	
Total Milk Marketing Costs (\$/cwt)	\$0.50
Total Cost (\$/Cow/Month)	
Total Cost (\$/cwt)	\$13.12
Milk Production Data	
a. Milk Sold/Total Cow/Month/ (cwt)	20.41
b. Lbs Milk Sold/milk cow/day	76.07
c. Gross Milk Receipts (\$/cwt)	\$13.24
d. Mailbox Price (\$/cwt)	\$12.79
f. Fat Test %	3.44%
g. SNF Test %	8.85%
Related Data	
a. Percent Dry Cows	11%
b. Yearly Cull Rate	47%
c. Avg. Value (Drop Bull Calf)	\$27.56
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$165.52
e. Grain, Mnrls & Splmnts (\$/ton)	\$199.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.93
g. Milkers (\$/hr with benefits & taxes)	\$13.27
h. Total Labor (\$/hr)	\$13.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.02
j. Milk Cow Feed Costs (\$/cwt.)	\$6.60

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1001-1400

Dairy ID Number	Averages		18	19	20	21	22	23	24
	SV Average	Herd Size 1001to 1400							
Feed Costs									
a. Dry Roughage	\$32.41	\$32.06	\$32.17	\$31.92	\$32.82	\$26.10	\$39.57	\$26.72	\$29.53
b. Wet Feed & Wet Roughage	\$24.64	\$24.59	\$33.06	\$27.90	\$16.06	\$19.66	\$25.70	\$28.87	\$27.73
c. Concentrates	\$72.65	\$63.60	\$73.59	\$66.01	\$68.17	\$61.82	\$75.69	\$61.87	\$53.86
d. Minerals & Supplements	\$7.44	\$8.31	\$0.25	\$7.65	\$18.89	\$10.01	\$2.78	\$0.25	\$5.67
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$137.13	\$128.56	\$139.07	\$133.47	\$135.94	\$117.59	\$143.75	\$117.71	\$116.79
Total Feed Costs (\$/cwt)	\$7.58	\$7.83	\$7.32	\$7.20	\$7.65	\$9.68	\$7.80	\$8.41	\$7.71
Total Hired Labor	\$26.25	\$28.35	\$21.98	\$35.23	\$28.03	\$24.21	\$30.90	\$24.70	\$26.11
Total Hired Labor Costs (\$/cwt)	\$1.45	\$1.73	\$1.16	\$1.90	\$1.58	\$1.99	\$1.68	\$1.77	\$1.72
Herd Replacement	\$25.64	\$23.81	\$28.41	\$24.42	\$18.52	\$26.30	\$34.92	\$23.80	\$26.69
Less: Calf Income (\$/Cow/Month)	\$7.77	\$7.22	\$6.39	\$9.17	\$9.41	\$5.89	\$8.55	\$4.64	\$7.21
Total Herd Replacement	\$17.86	\$16.59	\$22.02	\$15.26	\$9.11	\$20.41	\$26.37	\$19.16	\$19.48
Total Replacement Costs (\$/cwt)	\$0.99	\$1.01	\$1.16	\$0.82	\$0.51	\$1.68	\$1.43	\$1.37	\$1.29
Total Operating Costs	\$49.63	\$50.21	\$49.82	\$39.68	\$46.87	\$46.43	\$60.98	\$43.22	\$43.50
Total Operating Costs (\$/cwt)	\$2.74	\$3.06	\$2.62	\$2.14	\$2.64	\$3.82	\$3.31	\$3.09	\$2.87
Total Milk Marketing Costs	\$9.04	\$8.19	\$9.40	\$9.16	\$8.65	\$5.99	\$9.04	\$7.28	\$7.39
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.50	\$0.49	\$0.49	\$0.49	\$0.49	\$0.49	\$0.52	\$0.49
Total Cost (\$/Cow/Month)	\$239.92	\$231.91	\$242.30	\$232.80	\$228.60	\$214.63	\$271.04	\$212.06	\$213.26
Total Cost (\$/cwt)	\$13.26	\$14.12	\$12.75	\$12.56	\$12.87	\$17.68	\$14.70	\$15.16	\$14.09
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.09	16.43	19.01	18.54	17.77	12.14	18.44	13.99	15.14
b. Lbs Milk Sold/milk cow/day	68.86	63.15	70.02	71.87	68.85	45.74	68.98	53.07	59.43
c. Gross Milk Receipts (\$/cwt)	\$13.79	\$14.13	\$13.06	\$13.73	\$13.93	\$15.75	\$13.68	\$15.61	\$14.51
d. Mailbox Price (\$/cwt)	\$13.54	\$13.99	\$12.82	\$13.47	\$13.50	\$16.49	\$13.19	\$16.23	\$14.42
f. Fat Test %	3.73%	3.97%	3.40%	3.66%	3.66%	4.93%	3.63%	4.87%	4.25%
g. SNF Test %	8.86%	9.01%	8.81%	8.88%	8.87%	9.42%	8.75%	9.40%	9.16%
Related Data									
a. Percent Dry Cows	12%	13%	10%	14%	14%	12%	11%	12%	15%
b. Yearly Cull Rate	39%	37%	39%	36%	30%	40%	48%	40%	42%
c. Avg. Value (Drop Bull Calf)	\$25.61	\$16.87	\$27.05	\$24.20	\$28.93	\$0.00	\$27.59	\$0.00	\$10.75
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$151.71	\$153.82	\$147.98	\$135.95	\$151.00	\$166.83	\$168.58	\$148.35	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$219.26	\$215.18	\$222.86	\$212.47	\$226.31	\$233.24	\$227.22	\$222.16	\$191.39
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.99	25.84	24.44	26.00	28.47	22.60	25.73	20.36	23.65
g. Milkers (\$/hr with benefits & taxes)	\$12.88	\$13.03	\$11.02	\$14.49	\$13.28	\$15.11	\$11.88	\$10.62	\$11.47
h. Total Labor (\$/hr)	\$13.79	\$14.16	\$12.19	\$15.45	\$13.52	\$16.00	\$12.81	\$11.60	\$13.72
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$4.65	\$4.92	\$4.82	\$4.95	\$4.18	\$5.14	\$4.24	\$4.27
j. Milk Cow Feed Costs (\$/cwt.)	\$7.17	\$7.36	\$7.03	\$6.71	\$7.19	\$9.13	\$7.45	\$8.00	\$7.19

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1001-1400

Dairy ID Number	25	26	27
Feed Costs			
a. Dry Roughage	\$39.64	\$30.19	\$31.69
b. Wet Feed & Wet Roughage	\$22.57	\$29.05	\$16.36
c. Concentrates	\$52.92	\$65.19	\$60.85
d. Minerals & Supplements	\$18.42	\$10.01	\$7.69
e. Pasture	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$133.55	\$134.44	\$116.60
Total Feed Costs (\$/cwt)	\$7.54	\$6.78	\$9.58
Total Hired Labor	\$28.31	\$46.19	\$17.16
Total Hired Labor Costs (\$/cwt)	\$1.60	\$2.33	\$1.41
Herd Replacement	\$21.80	\$20.89	\$14.72
Less: Calf Income (\$/Cow/Month)	\$8.30	\$6.98	\$5.93
Total Herd Replacement	\$13.50	\$13.91	\$8.79
Total Replacement Costs (\$/cwt)	\$0.76	\$0.70	\$0.72
Total Operating Costs	\$69.21	\$57.21	\$42.97
Total Operating Costs (\$/cwt)	\$3.91	\$2.88	\$3.53
Total Milk Marketing Costs	\$8.79	\$9.99	\$6.40
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.50	\$0.53
Total Cost (\$/Cow/Month)	\$253.36	\$261.74	\$191.92
Total Cost (\$/cwt)	\$14.30	\$13.19	\$15.76
Milk Production Data			
a. Milk Sold/Total Cow/Month/ (cwt)	17.72	19.84	12.18
b. Lbs Milk Sold/milk cow/day	67.08	79.58	48.14
c. Gross Milk Receipts (\$/cwt)	\$13.27	\$13.18	\$16.16
d. Mailbox Price (\$/cwt)	\$12.90	\$12.69	\$16.51
f. Fat Test %	3.56%	3.55%	5.11%
g. SNF Test %	8.83%	8.81%	9.60%
Related Data			
a. Percent Dry Cows	12%	17%	16%
b. Yearly Cull Rate	33%	42%	20%
c. Avg. Value (Drop Bull Calf)	\$27.56	\$28.22	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$166.58	\$150.00	\$167.78
e. Grain, Mnrls & Splmnts (\$/ton)	\$211.76	\$192.24	\$211.14
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	24.83	30.32	24.39
g. Milkers (\$/hr with benefits & taxes)	\$19.18	\$13.84	\$12.19
h. Total Labor (\$/hr)	\$19.28	\$14.79	\$12.91
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.80	\$4.90	\$4.34
j. Milk Cow Feed Costs (\$/cwt.)	\$7.16	\$6.16	\$9.02

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1401-2100

Dairy ID Number	Averages		28	29	30	31	32	33	34
	SV Average	Herd Size 1401to 2100							
Feed Costs									
a. Dry Roughage	\$32.41	\$33.52	\$31.15	\$32.42	\$37.71	\$42.88	\$42.10	\$19.56	\$13.25
b. Wet Feed & Wet Roughage	\$24.64	\$22.84	\$29.31	\$19.63	\$23.51	\$17.34	\$19.52	\$38.68	\$26.35
c. Concentrates	\$72.65	\$73.20	\$69.34	\$89.11	\$72.45	\$66.56	\$71.74	\$74.82	\$77.81
d. Minerals & Supplements	\$7.44	\$9.55	\$8.70	\$4.19	\$10.69	\$10.53	\$15.81	\$1.38	\$6.75
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$137.13	\$139.11	\$138.50	\$145.34	\$144.36	\$137.31	\$149.16	\$134.43	\$124.16
Total Feed Costs (\$/cwt)	\$7.58	\$7.81	\$8.32	\$7.57	\$7.69	\$7.86	\$7.00	\$7.76	\$9.22
Total Hired Labor	\$26.25	\$25.26	\$17.56	\$20.28	\$18.66	\$17.93	\$16.08	\$20.07	\$26.14
Total Hired Labor Costs (\$/cwt)	\$1.45	\$1.42	\$1.06	\$1.06	\$0.99	\$1.03	\$0.75	\$1.16	\$1.94
Herd Replacement	\$25.64	\$24.67	\$27.71	\$24.76	\$26.86	\$24.76	\$26.31	\$26.18	\$21.06
Less: Calf Income (\$/Cow/Month)	\$7.77	\$7.55	\$7.05	\$7.18	\$8.60	\$8.99	\$10.48	\$7.91	\$6.17
Total Herd Replacement	\$17.86	\$17.12	\$20.66	\$17.58	\$18.26	\$15.76	\$15.83	\$18.28	\$14.89
Total Replacement Costs (\$/cwt)	\$0.99	\$0.96	\$1.24	\$0.92	\$0.97	\$0.90	\$0.74	\$1.06	\$1.11
Total Operating Costs	\$49.63	\$53.81	\$48.52	\$70.44	\$43.79	\$45.68	\$63.49	\$25.34	\$45.13
Total Operating Costs (\$/cwt)	\$2.74	\$3.02	\$2.92	\$3.67	\$2.33	\$2.62	\$2.98	\$1.46	\$3.35
Total Milk Marketing Costs	\$9.04	\$9.07	\$8.06	\$9.28	\$9.89	\$9.21	\$10.30	\$8.63	\$6.77
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.51	\$0.48	\$0.48	\$0.53	\$0.53	\$0.48	\$0.50	\$0.50
Total Cost (\$/Cow/Month)	\$239.92	\$244.37	\$233.30	\$262.93	\$234.96	\$225.89	\$254.85	\$206.74	\$217.09
Total Cost (\$/cwt)	\$13.26	\$13.72	\$14.02	\$13.70	\$12.51	\$12.94	\$11.97	\$11.94	\$16.11
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.09	17.81	16.64	19.19	18.78	17.46	21.30	17.32	13.47
b. Lbs Milk Sold/milk cow/day	68.86	68.09	60.85	72.48	73.63	68.97	81.51	67.53	51.06
c. Gross Milk Receipts (\$/cwt)	\$13.79	\$13.99	\$13.66	\$13.48	\$14.16	\$14.33	\$13.76	\$14.02	\$14.90
d. Mailbox Price (\$/cwt)	\$13.54	\$13.69	\$13.28	\$13.02	\$13.73	\$13.85	\$13.63	\$13.51	\$16.01
f. Fat Test %	3.73%	3.80%	3.81%	3.73%	3.67%	3.73%	3.75%	3.72%	4.47%
g. SNF Test %	8.86%	8.87%	8.76%	8.66%	8.83%	8.91%	8.82%	8.80%	9.23%
Related Data									
a. Percent Dry Cows	12%	13%	9%	12%	15%	16%	13%	15%	12%
b. Yearly Cull Rate	39%	38%	47%	36%	38%	35%	43%	35%	33%
c. Avg. Value (Drop Bull Calf)	\$25.61	\$24.34	\$27.11	\$27.19	\$28.76	\$27.37	\$28.21	\$30.35	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$151.71	\$155.04	\$155.00	\$151.78	\$165.00	\$167.43	\$160.00	\$140.00	\$107.70
e. Grain, Mnrls & Splmnts (\$/ton)	\$219.26	\$224.39	\$237.72	\$226.81	\$217.35	\$204.25	\$209.71	\$221.44	\$241.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.99	28.11	23.77	30.14	29.34	28.40	31.43	24.93	26.17
g. Milkers (\$/hr with benefits & taxes)	\$12.88	\$12.27	\$11.55	\$10.66	\$9.75	\$10.28	\$12.69	\$14.74	\$10.50
h. Total Labor (\$/hr)	\$13.79	\$13.12	\$12.02	\$11.01	\$10.42	\$11.33	\$13.08	\$14.45	\$11.46
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$5.03	\$4.87	\$5.20	\$5.35	\$4.94	\$5.37	\$4.90	\$4.48
j. Milk Cow Feed Costs (\$/cwt.)	\$7.17	\$7.38	\$8.01	\$7.17	\$7.26	\$7.16	\$6.59	\$7.26	\$8.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 1401-2100

Dairy ID Number	35	36	37	38	39	40	41
Feed Costs							
a. Dry Roughage	\$22.22	\$37.78	\$32.57	\$39.66	\$42.38	\$33.40	\$40.42
b. Wet Feed & Wet Roughage	\$13.26	\$23.29	\$28.29	\$24.45	\$20.34	\$17.30	\$20.79
c. Concentrates	\$72.87	\$66.70	\$86.80	\$78.96	\$70.55	\$52.14	\$77.34
d. Minerals & Supplements	\$5.72	\$18.06	\$0.59	\$11.57	\$20.34	\$2.62	\$14.79
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$114.07	\$145.83	\$148.25	\$154.64	\$153.60	\$105.46	\$153.34
Total Feed Costs (\$/cwt)	\$9.18	\$7.57	\$7.27	\$7.71	\$7.45	\$8.23	\$7.78
Total Hired Labor	\$34.75	\$32.60	\$27.66	\$22.44	\$34.80	\$16.18	\$38.81
Total Hired Labor Costs (\$/cwt)	\$2.80	\$1.69	\$1.36	\$1.12	\$1.69	\$1.26	\$1.97
Herd Replacement	\$17.28	\$28.85	\$27.03	\$24.27	\$19.09	\$28.01	\$24.51
Less: Calf Income (\$/Cow/Month)	\$6.51	\$7.69	\$7.64	\$2.82	\$7.34	\$8.73	\$9.36
Total Herd Replacement	\$10.77	\$21.16	\$19.39	\$21.46	\$11.75	\$19.27	\$15.15
Total Replacement Costs (\$/cwt)	\$0.87	\$1.10	\$0.95	\$1.07	\$0.57	\$1.50	\$0.77
Total Operating Costs	\$44.91	\$54.53	\$64.55	\$66.16	\$65.12	\$36.40	\$71.72
Total Operating Costs (\$/cwt)	\$3.61	\$2.83	\$3.17	\$3.30	\$3.16	\$2.84	\$3.64
Total Milk Marketing Costs	\$6.07	\$9.61	\$10.09	\$9.67	\$9.95	\$8.13	\$11.01
Total Milk Marketing Costs (\$/cwt)	\$0.49	\$0.50	\$0.49	\$0.48	\$0.48	\$0.63	\$0.56
Total Cost (\$/Cow/Month)	\$210.57	\$263.73	\$269.93	\$274.36	\$275.21	\$185.44	\$290.04
Total Cost (\$/cwt)	\$16.94	\$13.69	\$13.24	\$13.68	\$13.35	\$14.48	\$14.72
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	12.43	19.27	20.39	20.06	20.61	12.81	19.70
b. Lbs Milk Sold/milk cow/day	50.67	72.46	76.04	77.86	78.17	49.16	73.08
c. Gross Milk Receipts (\$/cwt)	\$15.29	\$14.33	\$13.24	\$13.47	\$13.76	\$13.54	\$14.61
d. Mailbox Price (\$/cwt)	\$15.86	\$13.80	\$12.79	\$13.08	\$13.29	\$12.99	\$14.05
f. Fat Test %	4.63%	3.67%	3.56%	3.64%	3.76%	3.75%	3.81%
g. SNF Test %	9.43%	8.78%	8.80%	8.85%	8.82%	8.92%	8.83%
Related Data							
a. Percent Dry Cows	18%	11%	11%	14%	12%	13%	10%
b. Yearly Cull Rate	47%	39%	34%	35%	26%	40%	41%
c. Avg. Value (Drop Bull Calf)	\$0.00	\$32.86	\$28.38	\$28.97	\$27.62	\$28.56	\$28.43
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$168.00	\$166.70	\$145.66	\$165.00	\$158.16	\$152.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$225.02	\$230.18	\$233.11	\$227.05	\$234.30	\$191.71	\$240.35
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.91	26.93	27.08	29.78	28.72	21.75	27.83
g. Milkers (\$/hr with benefits & taxes)	\$13.13	\$11.88	\$12.23	\$11.68	\$12.21	\$11.64	\$17.14
h. Total Labor (\$/hr)	\$14.02	\$14.03	\$12.77	\$12.61	\$13.39	\$12.03	\$17.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.35	\$5.23	\$5.28	\$5.65	\$5.47	\$3.82	\$5.47
j. Milk Cow Feed Costs (\$/cwt.)	\$8.58	\$7.22	\$6.95	\$7.25	\$7.00	\$7.76	\$7.48

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	Averages		42	43	44	45	46	47	48
	SV Average	Herd Size 2101plus							
Feed Costs									
a. Dry Roughage	\$32.41	\$32.19	\$31.42	\$21.78	\$44.23	\$25.98	\$32.09	\$35.18	\$42.98
b. Wet Feed & Wet Roughage	\$24.64	\$25.68	\$31.14	\$32.49	\$22.90	\$27.25	\$25.63	\$23.82	\$23.08
c. Concentrates	\$72.65	\$76.56	\$64.62	\$99.74	\$82.55	\$103.74	\$63.94	\$79.82	\$67.28
d. Minerals & Supplements	\$7.44	\$6.43	\$7.51	\$0.42	\$0.67	\$0.50	\$8.14	\$15.72	\$6.47
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$137.13	\$140.87	\$134.69	\$154.43	\$150.34	\$157.47	\$129.81	\$154.55	\$139.81
Total Feed Costs (\$/cwt)	\$7.58	\$7.40	\$6.80	\$7.52	\$7.99	\$8.22	\$7.50	\$7.78	\$7.35
Total Hired Labor	\$26.25	\$26.72	\$22.90	\$21.96	\$36.91	\$23.20	\$29.79	\$31.38	\$26.33
Total Hired Labor Costs (\$/cwt)	\$1.45	\$1.40	\$1.16	\$1.07	\$1.96	\$1.21	\$1.72	\$1.58	\$1.38
Herd Replacement	\$25.64	\$26.47	\$28.01	\$25.75	\$30.72	\$19.06	\$20.88	\$22.20	\$26.10
Less: Calf Income (\$/Cow/Month)	\$7.77	\$8.07	\$9.81	\$6.30	\$8.26	\$8.02	\$7.99	\$7.70	\$9.33
Total Herd Replacement	\$17.86	\$18.39	\$18.20	\$19.45	\$22.46	\$11.04	\$12.89	\$14.49	\$16.77
Total Replacement Costs (\$/cwt)	\$0.99	\$0.97	\$0.92	\$0.95	\$1.19	\$0.58	\$0.74	\$0.73	\$0.88
Total Operating Costs	\$49.63	\$48.41	\$31.29	\$55.90	\$70.28	\$43.32	\$57.83	\$66.73	\$46.44
Total Operating Costs (\$/cwt)	\$2.74	\$2.54	\$1.58	\$2.72	\$3.74	\$2.26	\$3.34	\$3.36	\$2.44
Total Milk Marketing Costs	\$9.04	\$9.39	\$9.81	\$10.20	\$9.14	\$9.24	\$8.76	\$9.58	\$9.45
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.49	\$0.50	\$0.50	\$0.49	\$0.48	\$0.51	\$0.48	\$0.50
Total Cost (\$/Cow/Month)	\$239.92	\$243.79	\$216.89	\$261.94	\$289.13	\$244.27	\$239.09	\$276.73	\$238.80
Total Cost (\$/cwt)	\$13.26	\$12.81	\$10.94	\$12.76	\$15.37	\$12.75	\$13.81	\$13.92	\$12.55
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.09	19.04	19.82	20.53	18.81	19.16	17.31	19.87	19.03
b. Lbs Milk Sold/milk cow/day	68.86	71.96	73.26	78.91	71.59	72.84	64.53	73.14	72.17
c. Gross Milk Receipts (\$/cwt)	\$13.79	\$13.63	\$13.39	\$13.20	\$14.35	\$13.68	\$13.98	\$13.67	\$13.40
d. Mailbox Price (\$/cwt)	\$13.54	\$13.41	\$12.91	\$12.76	\$14.21	\$13.39	\$13.54	\$13.51	\$12.96
f. Fat Test %	3.73%	3.65%	3.57%	3.59%	3.60%	3.69%	3.73%	3.69%	3.71%
g. SNF Test %	8.86%	8.83%	8.68%	8.71%	8.77%	8.81%	8.81%	8.87%	8.80%
Related Data									
a. Percent Dry Cows	12%	12%	10%	13%	12%	12%	11%	9%	12%
b. Yearly Cull Rate	39%	41%	40%	42%	43%	75%	34%	33%	37%
c. Avg. Value (Drop Bull Calf)	\$25.61	\$28.38	\$27.69	\$28.21	\$28.46	\$29.67	\$28.26	\$29.11	\$27.61
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$151.71	\$150.42	\$150.00	\$153.56	\$150.00	\$160.68	\$153.62	\$160.00	\$155.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$219.26	\$217.66	\$191.49	\$231.36	\$255.69	\$258.88	\$204.93	\$222.70	\$214.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.99	29.16	26.95	32.80	23.62	30.08	25.71	30.73	25.81
g. Milkers (\$/hr with benefits & taxes)	\$12.88	\$13.39	\$12.07	\$11.38	\$20.82	\$12.40	\$19.12	\$10.39	\$12.36
h. Total Labor (\$/hr)	\$13.79	\$14.34	\$13.86	\$12.11	\$20.69	\$13.72	\$19.58	\$11.87	\$13.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.94	\$5.05	\$4.79	\$5.60	\$5.42	\$5.67	\$4.60	\$5.42	\$5.00
j. Milk Cow Feed Costs (\$/cwt.)	\$7.17	\$7.01	\$6.54	\$7.10	\$7.58	\$7.79	\$7.13	\$7.42	\$6.93

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 1, 2010
South Valley Herd Size 2101 Plus

Dairy ID Number	49	50	51	52	53	54	55	56	57
Feed Costs									
a. Dry Roughage	\$32.83	\$35.66	\$43.25	\$29.67	\$26.46	\$38.32	\$29.25	\$32.65	\$25.21
b. Wet Feed & Wet Roughage	\$24.50	\$30.69	\$25.86	\$42.49	\$27.27	\$24.75	\$20.95	\$23.33	\$18.21
c. Concentrates	\$74.74	\$47.03	\$64.29	\$54.70	\$97.54	\$61.70	\$72.04	\$69.88	\$98.49
d. Minerals & Supplements	\$9.15	\$5.57	\$17.29	\$9.57	\$0.71	\$12.39	\$4.56	\$9.30	\$0.93
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$141.22	\$118.94	\$150.70	\$136.44	\$151.98	\$137.15	\$126.80	\$135.16	\$142.85
Total Feed Costs (\$/cwt)	\$7.86	\$6.75	\$6.90	\$7.43	\$7.35	\$6.98	\$7.96	\$7.16	\$7.41
Total Hired Labor	\$19.89	\$18.22	\$34.37	\$21.93	\$20.92	\$36.12	\$20.14	\$33.88	\$27.10
Total Hired Labor Costs (\$/cwt)	\$1.11	\$1.03	\$1.57	\$1.19	\$1.01	\$1.84	\$1.26	\$1.79	\$1.41
Herd Replacement	\$30.46	\$24.53	\$33.04	\$25.38	\$25.92	\$25.73	\$23.27	\$29.01	\$28.55
Less: Calf Income (\$/Cow/Month)	\$8.20	\$6.35	\$8.33	\$6.56	\$8.74	\$6.56	\$6.86	\$10.22	\$8.80
Total Herd Replacement	\$22.27	\$18.18	\$24.71	\$18.82	\$17.17	\$19.17	\$16.41	\$18.79	\$19.76
Total Replacement Costs (\$/cwt)	\$1.24	\$1.03	\$1.13	\$1.02	\$0.83	\$0.98	\$1.03	\$1.00	\$1.02
Total Operating Costs	\$47.52	\$32.69	\$71.14	\$53.48	\$49.99	\$51.13	\$35.12	\$49.93	\$36.41
Total Operating Costs (\$/cwt)	\$2.64	\$1.85	\$3.26	\$2.91	\$2.42	\$2.60	\$2.21	\$2.64	\$1.89
Total Milk Marketing Costs	\$9.05	\$8.73	\$10.58	\$9.53	\$9.92	\$9.68	\$8.24	\$9.30	\$9.34
Total Milk Marketing Costs (\$/cwt)	\$0.50	\$0.49	\$0.48	\$0.52	\$0.48	\$0.49	\$0.52	\$0.49	\$0.48
Total Cost (\$/Cow/Month)	\$239.96	\$196.75	\$291.51	\$240.19	\$249.99	\$253.26	\$206.71	\$247.07	\$235.46
Total Cost (\$/cwt)	\$13.35	\$11.16	\$13.34	\$13.08	\$12.09	\$12.89	\$12.98	\$13.08	\$12.21
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.98	17.63	21.85	18.36	20.67	19.64	15.93	18.89	19.28
b. Lbs Milk Sold/milk cow/day	67.24	64.02	80.68	69.42	81.27	73.89	59.53	74.58	73.36
c. Gross Milk Receipts (\$/cwt)	\$13.47	\$13.79	\$14.13	\$13.54	\$13.17	\$13.07	\$13.46	\$13.00	\$14.28
d. Mailbox Price (\$/cwt)	\$12.97	\$13.33	\$13.70	\$13.19	\$12.99	\$12.50	\$13.11	\$12.50	\$14.96
f. Fat Test %	3.70%	3.65%	3.73%	3.51%	3.61%	3.44%	3.74%	3.46%	3.84%
g. SNF Test %	8.88%	8.86%	8.85%	8.77%	8.70%	8.75%	8.84%	8.78%	9.03%
Related Data									
a. Percent Dry Cows	11%	8%	10%	12%	15%	11%	11%	16%	12%
b. Yearly Cull Rate	44%	32%	46%	38%	43%	33%	30%	40%	43%
c. Avg. Value (Drop Bull Calf)	\$27.54	\$28.23	\$26.34	\$28.39	\$28.84	\$33.11	\$24.57	\$28.19	\$29.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$155.00	\$122.42	\$155.00	\$165.00	\$153.70	\$151.51	\$156.68	\$150.00	\$141.33
e. Grain, Mnrls & Splmnts (\$/ton)	\$223.32	\$191.20	\$218.23	\$214.23	\$229.89	\$218.25	\$203.00	\$202.15	\$202.60
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.54	19.92	26.65	22.14	32.65	25.11	27.34	30.04	37.28
g. Milkers (\$/hr with benefits & taxes)	\$11.93	\$14.46	\$16.54	\$14.07	\$11.64	\$12.38	\$14.30	\$11.16	\$13.97
h. Total Labor (\$/hr)	\$11.98	\$14.73	\$17.24	\$15.04	\$12.96	\$13.74	\$14.13	\$11.59	\$16.21
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.99	\$4.18	\$5.37	\$4.91	\$5.59	\$4.92	\$4.48	\$4.92	\$5.14
j. Milk Cow Feed Costs (\$/cwt.)	\$7.42	\$6.52	\$6.66	\$7.08	\$6.87	\$6.67	\$7.53	\$6.59	\$7.00