

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 2, 2014**  
**Southern California**

Dairy ID Number	Averages						
<b>Feed Costs</b>	<b>SC Average</b>						
a. Dry Roughage	\$65.69	Due to the limited number of dairies participating in this sample only the average cost of production information will be provided. The individual dairy producers in Southern California will be published in the CA Holstien 2x and 3x milking feedback.					
b. Wet Feed & Wet Roughage	\$50.93						
c. Concentrates	\$120.88						
d. Minerals & Supplements	\$3.07						
e. Pasture	\$0.00						
<b>Total Feed Costs</b>	<b>\$240.58</b>						
Total Feed Costs (\$/cwt.)	\$10.38						
<b>Total Hired Labor</b>	<b>\$30.95</b>						
Total Hired Labor Costs (\$/cwt.)	\$1.34						
<b>Total Herd Replacement</b>	<b>\$21.88</b>						
Total Replacement Costs (\$/cwt.)	\$0.94						
<b>Total Operating Costs</b>	<b>\$56.30</b>						
Total Operating Costs (\$/cwt.)	\$2.43						
<b>Total Milk Marketing Costs</b>	<b>\$14.89</b>						
Total Milk Marketing Costs (\$/cwt.)	\$0.64						
<b>Total Cost (\$/Cow/Month)</b>	<b>\$364.60</b>						
Total Cost (\$/cwt)	\$15.73						
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt.)	23.18						
b. Lbs Milk Sold/milk cow/day	83.43						
c. Gross Milk Receipts (\$/cwt)	\$22.91						
d. Mailbox Price (\$/cwt)	\$22.52						
f. Income Over Feed Cost (\$/cwt)	\$12.14						
g. Fat Test %	3.39%						
h. SNF Test %	8.84%						
<b>Related Data</b>							
a. Percent Dry Cows	8%						
b. Yearly Cull Rate	36%						
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.28						
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$269.38						
e. Grain, Mnrls & Splmnts (\$/ton)	\$223.26						
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.21						
g. Milkers (\$/hr with benefits & taxes)	\$17.24						
h. Total Labor (\$/hr)	\$16.65						
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.25						
j. Milk Cow Feed Costs (\$/cwt.)	\$9.89						