

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6	7
	NV Average	Herd Size 1to 500							
Feed Costs									
a. Dry Roughage	\$32.85	\$37.39	\$56.37	\$34.37	\$45.08	\$22.51	\$49.95	\$39.46	\$11.02
b. Wet Feed & Wet Roughage	\$49.46	\$45.71	\$4.55	\$40.11	\$49.19	\$0.00	\$35.57	\$43.16	\$104.83
c. Concentrates	\$89.57	\$88.28	\$60.59	\$40.13	\$28.59	\$93.07	\$136.70	\$89.70	\$12.72
d. Minerals & Supplements	\$12.00	\$2.38	\$0.00	\$4.22	\$2.00	\$0.00	\$2.67	\$9.92	\$0.67
e. Pasture	\$1.45	\$6.05	\$20.40	\$0.00	\$0.00	\$56.74	\$0.00	\$0.00	\$0.35
Total Feed Costs	\$185.32	\$179.82	\$141.90	\$118.82	\$124.86	\$172.32	\$224.90	\$182.24	\$129.59
Total Feed Costs (\$/cwt)	\$9.14	\$9.49	\$7.36	\$13.06	\$11.60	\$10.21	\$9.15	\$7.99	\$8.74
Total Hired Labor	\$36.25	\$36.05	\$53.41	\$26.17	\$40.33	\$25.65	\$55.08	\$34.38	\$15.20
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.90	\$2.77	\$2.88	\$3.75	\$1.52	\$2.24	\$1.51	\$1.02
Total Herd Replacement	\$41.93	\$39.72	\$47.45	\$25.48	\$31.27	\$25.19	\$44.01	\$40.25	\$41.45
Total Replacement Costs (\$/cwt)	\$2.07	\$2.10	\$2.46	\$2.80	\$2.91	\$1.49	\$1.79	\$1.77	\$2.79
Total Operating Costs	\$65.11	\$55.24	\$67.12	\$28.22	\$36.80	\$32.58	\$86.66	\$75.22	\$55.12
Total Operating Costs (\$/cwt)	\$3.21	\$2.91	\$3.48	\$3.10	\$3.42	\$1.93	\$3.53	\$3.30	\$3.72
Total Milk Marketing Costs	\$10.54	\$12.06	\$13.78	\$8.07	\$8.65	\$13.15	\$12.98	\$11.28	\$11.06
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.64	\$0.71	\$0.89	\$0.80	\$0.78	\$0.53	\$0.49	\$0.75
Total Cost (\$/Cow/Month)	\$339.16	\$322.89	\$323.66	\$206.76	\$241.91	\$268.89	\$423.62	\$343.37	\$252.43
Total Cost (\$/cwt)	\$16.72	\$17.04	\$16.79	\$22.73	\$22.48	\$15.93	\$17.24	\$15.06	\$17.02
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.28	18.95	19.27	9.10	10.76	16.88	24.57	22.79	14.84
b. Lbs Milk Sold/milk cow/day	76.21	71.77	70.65	34.19	41.21	63.36	91.84	83.06	57.64
c. Gross Milk Receipts (\$/cwt)	\$14.34	\$13.78	\$15.80	\$14.21	\$13.25	\$12.56	\$13.50	\$13.48	\$13.67
d. Mailbox Price (\$/cwt)	\$14.18	\$13.57	\$15.32	\$13.50	\$12.65	\$15.32	\$13.08	\$13.21	\$13.11
f. Income Over Feed Cost (\$/cwt)	\$5.04	\$4.08	\$7.96	\$0.44	\$1.05	\$5.11	\$3.93	\$5.21	\$4.37
g. Fat Test %	3.92%	3.62%	3.92%	3.56%	3.56%	3.39%	3.35%	3.65%	3.58%
h. SNF Test %	8.98%	8.82%	8.79%	8.71%	8.48%	8.90%	8.70%	8.94%	8.77%
Related Data									
a. Percent Dry Cows	12%	13%	10%	12%	14%	12%	12%	10%	15%
b. Yearly Cull Rate	43%	40%	49%	28%	28%	21%	53%	42%	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.17	\$0.12	\$0.08	\$0.36	\$0.17	\$0.15	\$0.16	\$0.24
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$244.66	\$231.35	\$208.63	\$208.00	\$210.00	\$242.00	\$257.00	\$277.54	\$200.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.88	\$258.00	\$240.10	\$252.79	\$167.32	\$282.85	\$282.96	\$244.24	\$258.46
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.93	24.96	18.50	13.18	14.00	24.70	36.32	29.26	4.03
g. Milkers (\$/hr with benefits & taxes)	\$16.67	\$15.95	\$17.71	\$14.41	\$17.55	\$13.62	\$15.41	\$20.53	\$12.94
h. Total Labor (\$/hr)	\$17.76	\$16.13	\$17.68	\$13.54	\$16.08	\$14.08	\$15.28	\$18.76	\$14.78
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.59	\$6.46	\$4.45	\$4.18	\$4.44	\$6.15	\$7.96	\$6.38	\$4.89
j. Milk Cow Feed Costs (\$/cwt.)	\$8.65	\$9.01	\$6.30	\$12.23	\$10.76	\$9.70	\$8.67	\$7.68	\$8.48

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 1-500

Dairy ID Number	8	9
Feed Costs		
a. Dry Roughage	\$32.68	\$55.97
b. Wet Feed & Wet Roughage	\$43.99	\$40.87
c. Concentrates	\$102.21	\$146.17
d. Minerals & Supplements	\$0.68	\$0.24
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$179.56	\$243.26
Total Feed Costs (\$/cwt)	\$10.08	\$10.09
Total Hired Labor	\$32.53	\$48.83
Total Hired Labor Costs (\$/cwt)	\$1.83	\$2.02
Total Herd Replacement	\$42.28	\$47.16
Total Replacement Costs (\$/cwt)	\$2.37	\$1.96
Total Operating Costs	\$43.24	\$54.48
Total Operating Costs (\$/cwt)	\$2.43	\$2.26
Total Milk Marketing Costs	\$14.26	\$12.60
Total Milk Marketing Costs (\$/cwt)	\$0.80	\$0.52
Total Cost (\$/Cow/Month)	\$311.87	\$406.34
Total Cost (\$/cwt)	\$17.50	\$16.85
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	17.82	24.12
b. Lbs Milk Sold/milk cow/day	71.80	88.77
c. Gross Milk Receipts (\$/cwt)	\$13.55	\$14.61
d. Mailbox Price (\$/cwt)	\$12.81	\$14.22
f. Income Over Feed Cost (\$/cwt)	\$2.73	\$4.13
g. Fat Test %	3.71%	3.82%
h. SNF Test %	8.86%	8.88%
Related Data		
a. Percent Dry Cows	18%	10%
b. Yearly Cull Rate	44%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.18	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$201.03	\$240.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$296.31	\$296.81
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.02	35.85
g. Milkers (\$/hr with benefits & taxes)	\$16.52	\$15.65
h. Total Labor (\$/hr)	\$16.32	\$16.79
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.81	\$8.57
j. Milk Cow Feed Costs (\$/cwt.)	\$9.48	\$9.65

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 501-900

Dairy ID Number	Averages		10	11	12	13	14	15	16
	NV Average	Herd Size 501to 900							
Feed Costs									
a. Dry Roughage	\$32.85	\$34.51	\$39.03	\$32.11	\$48.05	\$24.06	\$22.06	\$20.84	\$23.35
b. Wet Feed & Wet Roughage	\$49.46	\$44.65	\$34.53	\$56.25	\$47.10	\$21.76	\$0.00	\$49.47	\$76.54
c. Concentrates	\$89.57	\$95.11	\$102.03	\$89.20	\$92.01	\$93.12	\$130.75	\$54.70	\$51.31
d. Minerals & Supplements	\$12.00	\$10.04	\$18.84	\$12.69	\$3.02	\$3.50	\$0.00	\$0.52	\$43.98
e. Pasture	\$1.45	\$8.27	\$0.00	\$0.00	\$0.00	\$0.00	\$83.36	\$7.58	\$0.00
Total Feed Costs	\$185.32	\$192.60	\$194.42	\$190.25	\$190.18	\$142.44	\$236.17	\$133.11	\$195.18
Total Feed Costs (\$/cwt)	\$9.14	\$9.55	\$11.46	\$9.81	\$10.32	\$7.34	\$16.43	\$7.46	\$9.64
Total Hired Labor	\$36.25	\$37.15	\$35.14	\$53.98	\$40.86	\$29.80	\$41.51	\$38.60	\$38.02
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.84	\$2.07	\$2.78	\$2.22	\$1.54	\$2.89	\$2.16	\$1.88
Total Herd Replacement	\$41.93	\$44.47	\$56.24	\$100.22	\$40.85	\$33.81	\$24.50	\$35.16	\$56.67
Total Replacement Costs (\$/cwt)	\$2.07	\$2.21	\$3.31	\$5.17	\$2.22	\$1.74	\$1.70	\$1.97	\$2.80
Total Operating Costs	\$65.11	\$63.84	\$75.58	\$54.72	\$59.00	\$40.65	\$64.16	\$34.21	\$84.72
Total Operating Costs (\$/cwt)	\$3.21	\$3.17	\$4.46	\$2.82	\$3.20	\$2.09	\$4.46	\$1.92	\$4.18
Total Milk Marketing Costs	\$10.54	\$9.86	\$9.06	\$10.00	\$11.12	\$10.14	\$2.10	\$11.15	\$10.53
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.49	\$0.53	\$0.52	\$0.60	\$0.52	\$0.15	\$0.63	\$0.52
Total Cost (\$/Cow/Month)	\$339.16	\$347.92	\$370.44	\$409.18	\$342.01	\$256.84	\$368.43	\$252.24	\$385.12
Total Cost (\$/cwt)	\$16.72	\$17.26	\$21.84	\$21.09	\$18.55	\$13.24	\$25.63	\$14.14	\$19.02
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.28	20.16	16.97	19.40	18.44	19.40	14.37	17.84	20.25
b. Lbs Milk Sold/milk cow/day	76.21	74.63	63.51	70.77	68.06	72.17	55.06	68.62	73.92
c. Gross Milk Receipts (\$/cwt)	\$14.34	\$16.11	\$15.12	\$15.89	\$15.10	\$13.14	\$37.76	\$13.59	\$14.00
d. Mailbox Price (\$/cwt)	\$14.18	\$15.93	\$15.25	\$15.95	\$15.09	\$12.52	\$37.03	\$13.41	\$13.52
f. Income Over Feed Cost (\$/cwt)	\$5.04	\$6.38	\$3.79	\$6.14	\$4.78	\$5.18	\$20.60	\$5.95	\$3.88
g. Fat Test %	3.92%	3.74%	4.53%	4.81%	4.01%	3.38%	3.04%	3.79%	3.49%
h. SNF Test %	8.98%	8.89%	9.27%	9.27%	9.04%	9.02%	8.58%	9.06%	8.87%
Related Data									
a. Percent Dry Cows	12%	11%	12%	10%	11%	11%	14%	14%	10%
b. Yearly Cull Rate	43%	44%	57%	93%	38%	34%	35%	37%	49%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.15	\$0.04	\$0.02	\$0.20	\$0.18	\$0.24	\$0.17	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$244.66	\$246.38	\$286.33	\$288.99	\$195.04	\$190.00	\$338.00	\$182.31	\$279.14
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.88	\$284.90	\$289.24	\$252.04	\$277.63	\$217.18	\$525.89	\$215.81	\$305.34
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.93	28.50	30.54	28.99	24.75	32.65	19.07	19.08	22.57
g. Milkers (\$/hr with benefits & taxes)	\$16.67	\$16.54	\$15.98	\$19.32	\$15.37	\$13.50	\$15.11	\$16.06	\$12.39
h. Total Labor (\$/hr)	\$17.76	\$17.09	\$16.44	\$20.32	\$15.03	\$14.19	\$15.60	\$19.42	\$13.79
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.59	\$6.78	\$6.95	\$6.68	\$6.67	\$5.09	\$8.49	\$4.68	\$6.80
j. Milk Cow Feed Costs (\$/cwt.)	\$8.65	\$9.08	\$10.94	\$9.44	\$9.80	\$7.05	\$15.43	\$6.83	\$9.20

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 501-900

Dairy ID Number	17	18	19	20	21	22	23	24	25
Feed Costs									
a. Dry Roughage	\$27.18	\$21.80	\$43.47	\$42.61	\$56.07	\$52.50	\$39.36	\$22.47	\$28.93
b. Wet Feed & Wet Roughage	\$39.99	\$63.41	\$30.83	\$57.27	\$13.24	\$55.39	\$54.94	\$58.79	\$45.67
c. Concentrates	\$96.49	\$97.16	\$101.60	\$83.91	\$127.61	\$104.58	\$93.43	\$106.13	\$85.82
d. Minerals & Supplements	\$14.03	\$13.36	\$0.55	\$11.89	\$2.15	\$11.16	\$14.71	\$8.52	\$5.81
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$47.03	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$177.68	\$195.74	\$176.45	\$195.69	\$246.09	\$223.64	\$202.45	\$195.91	\$166.24
Total Feed Costs (\$/cwt)	\$8.01	\$8.66	\$9.83	\$8.27	\$16.98	\$8.43	\$8.84	\$9.01	\$8.24
Total Hired Labor	\$38.89	\$38.19	\$26.10	\$37.26	\$32.46	\$29.73	\$41.08	\$48.40	\$29.20
Total Hired Labor Costs (\$/cwt)	\$1.75	\$1.69	\$1.45	\$1.58	\$2.24	\$1.12	\$1.79	\$2.22	\$1.45
Total Herd Replacement	\$47.36	\$35.35	\$43.36	\$40.50	\$28.01	\$38.07	\$53.31	\$38.23	\$51.16
Total Replacement Costs (\$/cwt)	\$2.14	\$1.56	\$2.42	\$1.71	\$1.93	\$1.43	\$2.33	\$1.76	\$2.54
Total Operating Costs	\$67.08	\$60.24	\$36.88	\$69.10	\$61.31	\$78.08	\$63.41	\$85.61	\$72.51
Total Operating Costs (\$/cwt)	\$3.02	\$2.66	\$2.06	\$2.92	\$4.23	\$2.94	\$2.77	\$3.94	\$3.59
Total Milk Marketing Costs	\$11.47	\$11.04	\$10.43	\$12.19	\$1.70	\$12.08	\$13.44	\$9.98	\$10.38
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.49	\$0.58	\$0.52	\$0.12	\$0.46	\$0.59	\$0.46	\$0.51
Total Cost (\$/Cow/Month)	\$342.48	\$340.56	\$293.23	\$354.75	\$369.57	\$381.60	\$373.69	\$378.12	\$329.49
Total Cost (\$/cwt)	\$15.44	\$15.07	\$16.34	\$15.00	\$25.51	\$14.38	\$16.31	\$17.38	\$16.33
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	22.18	22.60	17.94	23.65	14.49	26.54	22.91	21.75	20.17
b. Lbs Milk Sold/milk cow/day	81.83	82.30	68.06	83.04	54.77	94.26	83.96	82.06	75.69
c. Gross Milk Receipts (\$/cwt)	\$13.02	\$13.49	\$13.86	\$13.77	\$35.52	\$14.40	\$13.46	\$15.06	\$13.94
d. Mailbox Price (\$/cwt)	\$12.49	\$13.27	\$13.62	\$13.21	\$36.40	\$14.98	\$12.99	\$14.86	\$13.57
f. Income Over Feed Cost (\$/cwt)	\$4.47	\$4.61	\$3.79	\$4.93	\$19.41	\$6.56	\$4.15	\$5.85	\$5.33
g. Fat Test %	3.65%	3.77%	3.79%	3.54%	3.47%	3.77%	3.66%	3.79%	3.61%
h. SNF Test %	8.89%	8.60%	9.09%	8.77%	8.70%	8.87%	8.83%	8.83%	8.90%
Related Data									
a. Percent Dry Cows	11%	9%	13%	6%	13%	7%	10%	13%	12%
b. Yearly Cull Rate	47%	38%	39%	41%	29%	38%	54%	35%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.15	\$0.13	\$0.18	\$0.09	\$0.26	\$0.11	\$0.17	\$0.17	\$0.17
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$218.75	\$265.00	\$240.00	\$225.00	\$318.43	\$265.63	\$243.34	\$212.63	\$228.34
e. Grain, Mnrls & Splmnts (\$/ton)	\$224.62	\$250.23	\$250.09	\$229.73	\$490.21	\$291.30	\$249.20	\$255.65	\$233.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	35.54	31.49	30.65	28.82	19.65	27.89	31.46	32.97	29.07
g. Milkers (\$/hr with benefits & taxes)	\$15.81	\$17.67	\$19.37	\$16.54	\$19.47	\$18.92	\$16.52	\$21.17	\$15.71
h. Total Labor (\$/hr)	\$16.63	\$17.61	\$19.21	\$17.23	\$16.38	\$17.61	\$16.38	\$22.45	\$15.48
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.26	\$6.83	\$6.23	\$6.69	\$8.77	\$7.70	\$7.10	\$6.93	\$5.90
j. Milk Cow Feed Costs (\$/cwt.)	\$7.65	\$8.30	\$9.16	\$8.06	\$16.00	\$8.16	\$8.46	\$8.44	\$7.80

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 901-1800

Dairy ID Number	Averages		26	27	28	29	30	31	32
	NV Average	Herd Size 901to 1800							
Feed Costs									
a. Dry Roughage	\$32.85	\$33.59	\$25.32	\$33.96	\$56.34	\$19.14	\$41.55	\$37.00	\$22.73
b. Wet Feed & Wet Roughage	\$49.46	\$55.41	\$55.16	\$58.19	\$43.69	\$67.70	\$46.00	\$50.08	\$64.63
c. Concentrates	\$89.57	\$85.88	\$75.94	\$96.24	\$78.52	\$72.19	\$49.68	\$76.13	\$81.11
d. Minerals & Supplements	\$12.00	\$12.53	\$18.94	\$4.79	\$8.81	\$8.84	\$6.93	\$6.30	\$15.45
e. Pasture	\$1.45	\$0.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.03
Total Feed Costs	\$185.32	\$187.48	\$175.37	\$193.17	\$187.37	\$167.86	\$144.17	\$169.50	\$184.95
Total Feed Costs (\$/cwt)	\$9.14	\$8.82	\$9.02	\$9.43	\$8.08	\$9.03	\$11.08	\$10.11	\$8.10
Total Hired Labor	\$36.25	\$37.60	\$32.04	\$26.73	\$41.10	\$43.86	\$27.81	\$41.67	\$40.98
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.77	\$1.65	\$1.31	\$1.77	\$2.36	\$2.14	\$2.49	\$1.79
Total Herd Replacement	\$41.93	\$38.56	\$29.40	\$51.39	\$43.37	\$37.29	\$40.73	\$30.50	\$39.29
Total Replacement Costs (\$/cwt)	\$2.07	\$1.81	\$1.51	\$2.51	\$1.87	\$2.01	\$3.13	\$1.82	\$1.72
Total Operating Costs	\$65.11	\$63.23	\$56.36	\$45.78	\$56.03	\$58.17	\$40.79	\$69.18	\$60.40
Total Operating Costs (\$/cwt)	\$3.21	\$2.97	\$2.90	\$2.24	\$2.42	\$3.13	\$3.14	\$4.13	\$2.64
Total Milk Marketing Costs	\$10.54	\$11.42	\$11.40	\$10.48	\$10.73	\$10.34	\$6.48	\$9.01	\$12.51
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.54	\$0.59	\$0.51	\$0.46	\$0.56	\$0.50	\$0.54	\$0.55
Total Cost (\$/Cow/Month)	\$339.16	\$338.28	\$304.57	\$327.56	\$338.61	\$317.51	\$259.98	\$319.85	\$338.13
Total Cost (\$/cwt)	\$16.72	\$15.91	\$15.67	\$15.99	\$14.60	\$17.08	\$19.98	\$19.09	\$14.81
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.28	21.26	19.44	20.48	23.19	18.59	13.01	16.76	22.84
b. Lbs Milk Sold/milk cow/day	76.21	78.87	73.09	77.16	84.80	66.54	50.03	63.53	84.25
c. Gross Milk Receipts (\$/cwt)	\$14.34	\$13.44	\$13.38	\$12.23	\$13.31	\$13.68	\$15.64	\$14.33	\$13.46
d. Mailbox Price (\$/cwt)	\$14.18	\$13.15	\$12.99	\$11.77	\$12.99	\$13.50	\$15.62	\$13.78	\$13.08
f. Income Over Feed Cost (\$/cwt)	\$5.04	\$4.33	\$3.97	\$2.34	\$4.91	\$4.47	\$4.54	\$3.66	\$4.99
g. Fat Test %	3.92%	3.67%	3.79%	3.26%	3.80%	3.51%	4.76%	3.62%	3.62%
h. SNF Test %	8.98%	8.88%	9.04%	8.98%	8.99%	8.85%	9.30%	8.76%	8.89%
Related Data									
a. Percent Dry Cows	12%	11%	12%	12%	10%	8%	14%	13%	11%
b. Yearly Cull Rate	43%	40%	26%	43%	42%	34%	43%	34%	40%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.15	\$0.15	\$0.09	\$0.13	\$0.13	\$0.05	\$0.13	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$244.66	\$238.19	\$196.73	\$220.00	\$263.79	\$242.18	\$282.47	\$240.00	\$243.64
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.88	\$253.97	\$263.63	\$250.90	\$240.20	\$227.56	\$253.81	\$236.38	\$252.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.93	28.46	26.75	30.30	26.19	25.01	16.55	26.43	27.69
g. Milkers (\$/hr with benefits & taxes)	\$16.67	\$16.69	\$13.58	\$16.22	\$17.09	\$17.40	\$14.89	\$14.90	\$19.83
h. Total Labor (\$/hr)	\$17.76	\$17.45	\$13.83	\$17.00	\$18.08	\$17.87	\$14.63	\$15.61	\$20.20
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.59	\$6.56	\$6.43	\$6.84	\$6.57	\$5.79	\$5.21	\$6.15	\$6.46
j. Milk Cow Feed Costs (\$/cwt.)	\$8.65	\$8.32	\$8.79	\$8.87	\$7.75	\$8.70	\$10.42	\$9.68	\$7.67

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 901-1800

Dairy ID Number	33	34	35	36	37	38	39	40
Feed Costs								
a. Dry Roughage	\$24.01	\$23.67	\$48.33	\$24.94	\$20.97	\$34.89	\$25.12	\$60.66
b. Wet Feed & Wet Roughage	\$69.17	\$54.31	\$51.50	\$44.32	\$73.12	\$48.71	\$66.15	\$40.18
c. Concentrates	\$78.17	\$68.52	\$101.31	\$133.83	\$81.58	\$81.91	\$94.79	\$95.68
d. Minerals & Supplements	\$8.30	\$0.63	\$9.70	\$15.70	\$14.90	\$10.29	\$27.15	\$21.27
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$179.65	\$147.13	\$210.85	\$218.80	\$190.57	\$175.79	\$213.22	\$217.79
Total Feed Costs (\$/cwt)	\$8.08	\$7.43	\$8.37	\$10.33	\$8.42	\$8.60	\$9.41	\$8.46
Total Hired Labor	\$43.76	\$31.79	\$43.03	\$27.95	\$33.52	\$41.60	\$48.66	\$34.53
Total Hired Labor Costs (\$/cwt)	\$1.97	\$1.61	\$1.71	\$1.32	\$1.48	\$2.03	\$2.15	\$1.34
Total Herd Replacement	\$53.99	\$38.04	\$35.06	\$38.58	\$28.18	\$46.18	\$33.14	\$36.29
Total Replacement Costs (\$/cwt)	\$2.43	\$1.92	\$1.39	\$1.82	\$1.25	\$2.26	\$1.46	\$1.41
Total Operating Costs	\$70.93	\$55.12	\$75.50	\$56.34	\$73.19	\$66.61	\$72.83	\$72.62
Total Operating Costs (\$/cwt)	\$3.19	\$2.79	\$3.00	\$2.66	\$3.24	\$3.26	\$3.21	\$2.82
Total Milk Marketing Costs	\$12.01	\$11.20	\$12.98	\$10.85	\$12.47	\$11.67	\$13.22	\$13.13
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.57	\$0.52	\$0.51	\$0.55	\$0.57	\$0.58	\$0.51
Total Cost (\$/Cow/Month)	\$360.33	\$283.27	\$377.42	\$352.51	\$337.93	\$341.86	\$381.07	\$374.34
Total Cost (\$/cwt)	\$16.21	\$14.31	\$14.99	\$16.64	\$14.94	\$16.72	\$16.82	\$14.55
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	22.22	19.79	25.19	21.19	22.62	20.44	22.66	25.73
b. Lbs Milk Sold/milk cow/day	80.35	74.43	94.50	79.29	84.49	76.22	83.21	93.44
c. Gross Milk Receipts (\$/cwt)	\$12.98	\$13.30	\$12.76	\$13.38	\$13.03	\$13.53	\$14.34	\$13.30
d. Mailbox Price (\$/cwt)	\$12.82	\$13.15	\$12.45	\$13.12	\$12.72	\$13.19	\$14.00	\$13.09
f. Income Over Feed Cost (\$/cwt)	\$4.74	\$5.72	\$4.07	\$2.79	\$4.30	\$4.59	\$4.59	\$4.63
g. Fat Test %	3.68%	3.73%	3.55%	3.70%	3.70%	3.61%	3.68%	3.58%
h. SNF Test %	8.89%	9.02%	8.81%	8.72%	8.86%	8.87%	8.90%	8.73%
Related Data								
a. Percent Dry Cows	9%	12%	12%	12%	12%	12%	10%	9%
b. Yearly Cull Rate	52%	39%	38%	43%	34%	56%	33%	36%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.13	\$0.17	\$0.17	\$0.16	\$0.12	\$0.28	\$0.16	\$0.15
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$249.91	\$194.27	\$232.37	\$260.00	\$238.45	\$202.32	\$221.45	\$288.25
e. Grain, Mnrls & Splmnts (\$/ton)	\$274.27	\$216.09	\$260.37	\$278.24	\$262.41	\$259.79	\$275.98	\$256.61
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.46	23.66	31.40	35.76	26.87	25.57	32.36	32.19
g. Milkers (\$/hr with benefits & taxes)	\$17.21	\$16.61	\$14.08	\$16.52	\$20.60	\$19.05	\$14.84	\$18.07
h. Total Labor (\$/hr)	\$17.62	\$17.47	\$15.16	\$16.97	\$20.46	\$20.13	\$17.01	\$19.46
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.33	\$5.21	\$7.39	\$7.20	\$6.72	\$6.13	\$7.51	\$7.45
j. Milk Cow Feed Costs (\$/cwt.)	\$7.87	\$7.00	\$7.82	\$9.08	\$7.95	\$8.05	\$9.03	\$7.97

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 1801 Plus

Dairy ID Number	Averages		41	42	43	44	45	46	47
	NV Average	Herd Size 1801plus							
Feed Costs									
a. Dry Roughage	\$32.85	\$31.70	\$36.40	\$48.29	\$30.72	\$39.95	\$21.76	\$42.44	\$35.40
b. Wet Feed & Wet Roughage	\$49.46	\$48.00	\$64.85	\$54.37	\$36.29	\$55.46	\$83.53	\$39.40	\$55.98
c. Concentrates	\$89.57	\$90.06	\$71.14	\$105.84	\$68.63	\$105.46	\$93.62	\$82.37	\$88.21
d. Minerals & Supplements	\$12.00	\$12.96	\$1.16	\$11.59	\$7.84	\$16.48	\$23.16	\$31.22	\$7.37
e. Pasture	\$1.45	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$185.32	\$182.73	\$173.55	\$220.09	\$143.48	\$217.34	\$222.06	\$195.43	\$186.96
Total Feed Costs (\$/cwt)	\$9.14	\$9.17	\$8.39	\$8.42	\$9.34	\$8.70	\$10.54	\$10.61	\$9.12
Total Hired Labor	\$36.25	\$35.36	\$31.33	\$47.46	\$31.00	\$31.10	\$37.17	\$33.94	\$27.06
Total Hired Labor Costs (\$/cwt)	\$1.79	\$1.77	\$1.51	\$1.82	\$2.02	\$1.25	\$1.76	\$1.84	\$1.32
Total Herd Replacement	\$41.93	\$43.12	\$42.65	\$41.72	\$40.90	\$35.08	\$16.98	\$51.88	\$34.02
Total Replacement Costs (\$/cwt)	\$2.07	\$2.16	\$2.06	\$1.60	\$2.66	\$1.40	\$0.81	\$2.82	\$1.66
Total Operating Costs	\$65.11	\$67.12	\$54.59	\$63.61	\$64.03	\$54.87	\$68.48	\$74.81	\$61.21
Total Operating Costs (\$/cwt)	\$3.21	\$3.37	\$2.64	\$2.43	\$4.17	\$2.20	\$3.25	\$4.06	\$2.99
Total Milk Marketing Costs	\$10.54	\$10.17	\$11.35	\$14.35	\$7.73	\$13.58	\$10.77	\$7.27	\$11.53
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.51	\$0.55	\$0.55	\$0.50	\$0.54	\$0.51	\$0.39	\$0.56
Total Cost (\$/Cow/Month)	\$339.16	\$338.50	\$313.47	\$387.23	\$287.13	\$351.97	\$355.47	\$363.33	\$320.77
Total Cost (\$/cwt)	\$16.72	\$16.99	\$15.15	\$14.81	\$18.69	\$14.10	\$16.88	\$19.72	\$15.65
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	20.28	19.92	20.69	26.14	15.36	24.97	21.06	18.42	20.50
b. Lbs Milk Sold/milk cow/day	76.21	75.60	75.22	96.97	76.33	95.05	78.62	68.76	76.26
c. Gross Milk Receipts (\$/cwt)	\$14.34	\$14.40	\$13.04	\$13.43	\$13.20	\$13.55	\$13.04	\$15.55	\$13.11
d. Mailbox Price (\$/cwt)	\$14.18	\$14.31	\$12.72	\$13.21	\$12.69	\$13.21	\$12.61	\$15.88	\$12.74
f. Income Over Feed Cost (\$/cwt)	\$5.04	\$5.14	\$4.34	\$4.79	\$3.35	\$4.51	\$2.07	\$5.28	\$3.62
g. Fat Test %	3.92%	4.12%	3.49%	3.71%	3.78%	3.61%	3.68%	4.60%	3.71%
h. SNF Test %	8.98%	9.07%	8.68%	8.82%	8.78%	8.85%	8.86%	9.35%	9.01%
Related Data									
a. Percent Dry Cows	12%	13%	9%	11%	34%	13%	12%	12%	11%
b. Yearly Cull Rate	43%	44%	35%	37%	35%	34%	18%	46%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.12	\$0.09	\$0.20	\$0.13	\$0.15	\$0.15	\$0.16	\$0.03	\$0.14
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$244.66	\$249.42	\$230.14	\$272.96	\$298.00	\$213.40	\$282.00	\$279.78	\$224.84
e. Grain, Mnrls & Splmnts (\$/ton)	\$267.88	\$269.68	\$309.29	\$252.69	\$286.16	\$261.48	\$271.48	\$298.63	\$260.51
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.93	29.58	16.33	33.74	25.15	34.42	31.73	27.64	26.90
g. Milkers (\$/hr with benefits & taxes)	\$16.67	\$16.76	\$16.89	\$20.97	\$16.76	\$18.38	\$13.38	\$13.46	\$13.75
h. Total Labor (\$/hr)	\$17.76	\$18.28	\$17.79	\$22.65	\$17.26	\$19.00	\$15.12	\$15.15	\$13.78
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.59	\$6.57	\$6.02	\$7.82	\$6.24	\$7.85	\$8.02	\$6.98	\$6.50
j. Milk Cow Feed Costs (\$/cwt.)	\$8.65	\$8.69	\$8.00	\$8.07	\$8.18	\$8.25	\$10.20	\$10.15	\$8.52

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 2, 2016
North Valley Herd Size 1801 Plus

Dairy ID Number	48	49	50	51	52	53	54
Feed Costs							
a. Dry Roughage	\$30.68	\$32.53	\$46.10	\$39.45	\$6.40	\$38.40	\$18.47
b. Wet Feed & Wet Roughage	\$53.53	\$38.10	\$27.16	\$38.09	\$52.47	\$58.32	\$38.58
c. Concentrates	\$83.46	\$83.74	\$96.86	\$89.07	\$95.60	\$81.06	\$101.63
d. Minerals & Supplements	\$12.41	\$12.00	\$4.55	\$6.16	\$10.44	\$19.55	\$14.00
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$180.08	\$166.36	\$174.66	\$172.77	\$164.91	\$197.33	\$172.68
Total Feed Costs (\$/cwt)	\$10.29	\$9.78	\$10.47	\$7.49	\$9.37	\$8.45	\$9.37
Total Hired Labor	\$33.37	\$33.22	\$38.45	\$41.84	\$40.80	\$41.53	\$28.00
Total Hired Labor Costs (\$/cwt)	\$1.91	\$1.95	\$2.31	\$1.81	\$2.32	\$1.78	\$1.52
Total Herd Replacement	\$22.05	\$42.23	\$57.80	\$68.63	\$42.09	\$37.79	\$48.81
Total Replacement Costs (\$/cwt)	\$1.26	\$2.48	\$3.47	\$2.98	\$2.39	\$1.62	\$2.65
Total Operating Costs	\$67.16	\$65.13	\$64.80	\$70.77	\$58.14	\$59.38	\$85.82
Total Operating Costs (\$/cwt)	\$3.84	\$3.83	\$3.89	\$3.07	\$3.30	\$2.54	\$4.66
Total Milk Marketing Costs	\$8.95	\$7.76	\$8.97	\$10.54	\$7.19	\$13.34	\$9.59
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.46	\$0.54	\$0.46	\$0.41	\$0.57	\$0.52
Total Cost (\$/Cow/Month)	\$311.62	\$314.71	\$344.69	\$364.56	\$313.13	\$349.38	\$344.89
Total Cost (\$/cwt)	\$17.80	\$18.49	\$20.67	\$15.81	\$17.80	\$14.96	\$18.72
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	17.50	17.02	16.67	23.06	17.59	23.36	18.43
b. Lbs Milk Sold/milk cow/day	66.41	66.14	65.53	83.36	70.67	83.64	68.94
c. Gross Milk Receipts (\$/cwt)	\$15.53	\$15.58	\$15.44	\$14.26	\$15.30	\$13.33	\$15.78
d. Mailbox Price (\$/cwt)	\$15.54	\$15.78	\$15.50	\$14.11	\$15.57	\$12.96	\$16.05
f. Income Over Feed Cost (\$/cwt)	\$5.26	\$6.01	\$5.03	\$6.61	\$6.20	\$4.51	\$6.68
g. Fat Test %	4.73%	4.73%	4.66%	3.67%	4.60%	3.62%	4.77%
h. SNF Test %	9.22%	9.31%	9.36%	8.82%	9.33%	8.78%	9.50%
Related Data							
a. Percent Dry Cows	13%	15%	16%	9%	18%	8%	12%
b. Yearly Cull Rate	72%	55%	65%	65%	41%	36%	39%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.03	\$0.02	\$0.03	\$0.13	\$0.04	\$0.11	\$0.02
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$289.00	\$278.81	\$227.02	\$240.00	\$0.00	\$266.77	\$223.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$250.35	\$247.43	\$298.35	\$254.08	\$251.15	\$292.47	\$241.89
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.34	28.97	25.94	26.53	32.66	24.33	35.32
g. Milkers (\$/hr with benefits & taxes)	\$22.19	\$17.18	\$15.48	\$16.32	\$15.94	\$20.32	\$15.52
h. Total Labor (\$/hr)	\$21.51	\$18.83	\$18.64	\$17.95	\$19.34	\$21.62	\$16.56
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.47	\$6.06	\$6.32	\$6.00	\$6.11	\$6.81	\$6.20
j. Milk Cow Feed Costs (\$/cwt.)	\$9.74	\$9.17	\$9.65	\$7.20	\$8.65	\$8.14	\$9.00