

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 1-500

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
Feed Costs								
a. Dry Roughage	\$37.62	\$40.45	\$68.36	\$36.02	\$12.79	\$60.67	\$45.16	\$44.14
b. Wet Feed & Wet Roughage	\$49.12	\$50.40	\$4.87	\$42.33	\$57.95	\$60.77	\$58.59	\$37.16
c. Concentrates	\$88.79	\$82.09	\$56.50	\$39.52	\$124.00	\$26.84	\$106.84	\$106.55
d. Minerals & Supplements	\$11.05	\$2.55	\$0.00	\$3.71	\$0.00	\$2.05	\$4.04	\$2.83
e. Pasture	\$0.23	\$1.38	\$8.08	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$186.81	\$176.86	\$137.81	\$121.57	\$194.75	\$150.33	\$214.63	\$190.69
Total Feed Costs (\$/cwt)	\$10.06	\$10.39	\$7.94	\$16.06	\$10.18	\$12.47	\$11.31	\$10.95
Total Hired Labor	\$36.81	\$36.67	\$86.76	\$24.36	\$17.27	\$48.26	\$61.14	\$53.11
Total Hired Labor Costs (\$/cwt)	\$1.98	\$2.15	\$5.00	\$3.22	\$0.90	\$4.00	\$3.22	\$3.05
Total Herd Replacement	\$40.78	\$33.02	\$27.22	\$25.39	\$5.35	\$38.23	\$0.06	\$36.16
Total Replacement Costs (\$/cwt)	\$2.20	\$1.94	\$1.57	\$3.35	\$0.28	\$3.17	\$0.00	\$2.08
Total Operating Costs	\$60.53	\$62.47	\$65.26	\$29.98	\$79.30	\$48.06	\$112.15	\$46.82
Total Operating Costs (\$/cwt)	\$3.26	\$3.67	\$3.76	\$3.96	\$4.14	\$3.99	\$5.91	\$2.69
Total Milk Marketing Costs	\$9.88	\$12.86	\$11.56	\$7.21	\$10.85	\$9.49	\$13.81	\$27.56
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.76	\$0.67	\$0.95	\$0.57	\$0.79	\$0.73	\$1.58
Total Cost (\$/Cow/Month)	\$334.82	\$321.87	\$328.61	\$208.50	\$307.52	\$294.37	\$401.78	\$354.32
Total Cost (\$/cwt)	\$18.02	\$18.90	\$18.92	\$27.54	\$16.07	\$24.41	\$21.17	\$20.35
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	18.58	17.03	17.37	7.57	19.14	12.06	18.98	17.41
b. Lbs Milk Sold/milk cow/day	71.17	64.60	64.27	28.22	69.60	42.70	75.24	66.08
c. Gross Milk Receipts (\$/cwt)	\$17.07	\$16.54	\$19.96	\$17.42	\$16.92	\$16.81	\$16.20	\$16.96
d. Mailbox Price (\$/cwt)	\$16.98	\$16.28	\$19.63	\$17.09	\$16.38	\$16.34	\$15.92	\$15.59
f. Income Over Feed Cost (\$/cwt)	\$6.92	\$5.90	\$11.69	\$1.03	\$6.20	\$3.88	\$4.61	\$4.64
g. Fat Test %	4.04%	3.82%	4.03%	3.88%	3.67%	4.02%	4.03%	4.16%
h. SNF Test %	9.08%	8.95%	8.75%	8.97%	9.03%	8.80%	8.89%	9.23%
Related Data								
a. Percent Dry Cows	15%	14%	12%	13%	10%	8%	18%	14%
b. Yearly Cull Rate	42%	44%	30%	27%	6%	47%	109%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.33	\$0.45	\$0.91	\$0.54	\$0.07	\$0.88	\$0.32	\$0.27
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.68	\$244.26	\$208.28	\$225.00	\$180.00	\$270.00	\$265.00	\$230.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.09	\$262.55	\$246.00	\$268.89	\$290.00	\$144.24	\$279.06	\$272.46
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.72	23.50	17.00	11.99	31.10	14.19	31.50	29.30
g. Milkers (\$/hr with benefits & taxes)	\$16.97	\$15.42	\$19.55	\$10.65	\$13.65	\$18.85	\$13.76	\$17.71
h. Total Labor (\$/hr)	\$17.95	\$15.52	\$17.82	\$11.43	\$13.65	\$18.76	\$14.24	\$18.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.65	\$6.34	\$4.59	\$4.21	\$6.81	\$5.09	\$8.08	\$6.62
j. Milk Cow Feed Costs (\$/cwt.)	\$9.35	\$9.81	\$7.14	\$14.90	\$9.79	\$11.91	\$10.74	\$10.01

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 1-500

Dairy ID Number	7	8	9	10	11
Feed Costs					
a. Dry Roughage	\$82.46	\$35.83	\$37.68	\$14.60	\$39.21
b. Wet Feed & Wet Roughage	\$0.00	\$49.94	\$45.07	\$102.19	\$47.58
c. Concentrates	\$68.37	\$131.45	\$87.40	\$18.04	\$112.50
d. Minerals & Supplements	\$0.00	\$2.82	\$9.78	\$0.42	\$0.00
e. Pasture	\$10.29	\$0.00	\$0.00	\$1.20	\$0.00
Total Feed Costs	\$161.12	\$220.04	\$179.94	\$136.46	\$199.29
Total Feed Costs (\$/cwt)	\$11.87	\$9.63	\$8.76	\$9.17	\$11.47
Total Hired Labor	\$25.70	\$53.36	\$27.71	\$17.94	\$31.47
Total Hired Labor Costs (\$/cwt)	\$1.89	\$2.34	\$1.35	\$1.21	\$1.81
Total Herd Replacement	\$30.06	\$42.39	\$44.01	\$37.55	\$40.19
Total Replacement Costs (\$/cwt)	\$2.21	\$1.86	\$2.14	\$2.52	\$2.31
Total Operating Costs	\$28.85	\$103.80	\$66.89	\$63.21	\$44.17
Total Operating Costs (\$/cwt)	\$2.13	\$4.54	\$3.26	\$4.25	\$2.54
Total Milk Marketing Costs	\$11.27	\$12.39	\$10.21	\$11.00	\$14.62
Total Milk Marketing Costs (\$/cwt)	\$0.83	\$0.54	\$0.50	\$0.74	\$0.84
Total Cost (\$/Cow/Month)	\$257.00	\$431.98	\$328.76	\$266.17	\$329.74
Total Cost (\$/cwt)	\$18.93	\$18.91	\$16.01	\$17.89	\$18.98
Milk Production Data					
a. Milk Sold/Total Cow/Month/ (cwt)	13.57	22.84	20.53	14.88	17.38
b. Lbs Milk Sold/milk cow/day	51.95	85.20	76.42	57.23	69.69
c. Gross Milk Receipts (\$/cwt)	\$15.57	\$16.16	\$16.49	\$16.06	\$16.50
d. Mailbox Price (\$/cwt)	\$17.85	\$15.70	\$16.53	\$15.74	\$15.86
f. Income Over Feed Cost (\$/cwt)	\$5.98	\$6.07	\$7.77	\$6.57	\$4.39
g. Fat Test %	3.72%	3.49%	3.88%	3.64%	3.93%
h. SNF Test %	8.99%	8.81%	9.08%	8.88%	8.94%
Related Data					
a. Percent Dry Cows	15%	13%	12%	15%	19%
b. Yearly Cull Rate	25%	61%	42%	29%	50%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.62	\$0.63	\$0.33	\$0.44	\$0.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$238.43	\$257.00	\$273.64	\$270.00	\$226.52
e. Grain, Mnrls & Splmnts (\$/ton)	\$274.54	\$278.90	\$257.57	\$267.84	\$306.95
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	18.99	35.39	27.48	5.37	28.64
g. Milkers (\$/hr with benefits & taxes)	\$13.45	\$15.58	\$19.97	\$12.61	\$15.62
h. Total Labor (\$/hr)	\$13.90	\$14.89	\$19.33	\$12.40	\$15.13
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.86	\$7.85	\$6.36	\$5.02	\$7.46
j. Milk Cow Feed Costs (\$/cwt.)	\$11.28	\$9.21	\$8.33	\$8.78	\$10.71

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 501-800

Dairy ID Number	Averages		12	13	14	15	16	17
	NV Average	Herd Size 501to 800						
Feed Costs								
a. Dry Roughage	\$37.62	\$45.88	\$56.73	\$48.04	\$32.53	\$30.47	\$37.64	\$48.55
b. Wet Feed & Wet Roughage	\$49.12	\$43.31	\$40.53	\$35.75	\$51.51	\$29.14	\$44.81	\$42.16
c. Concentrates	\$88.79	\$99.49	\$148.06	\$110.92	\$104.76	\$84.50	\$89.86	\$89.57
d. Minerals & Supplements	\$11.05	\$10.35	\$0.28	\$22.37	\$1.19	\$4.64	\$10.99	\$4.13
e. Pasture	\$0.23	\$1.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$186.81	\$200.49	\$245.60	\$217.08	\$189.99	\$148.76	\$183.30	\$184.41
Total Feed Costs (\$/cwt)	\$10.06	\$10.75	\$10.55	\$13.62	\$10.17	\$7.55	\$10.25	\$10.00
Total Hired Labor	\$36.81	\$38.79	\$47.86	\$41.33	\$43.89	\$26.90	\$58.75	\$41.13
Total Hired Labor Costs (\$/cwt)	\$1.98	\$2.08	\$2.06	\$2.59	\$2.35	\$1.36	\$3.29	\$2.23
Total Herd Replacement	\$40.78	\$38.33	\$44.49	\$43.91	\$28.38	\$24.13	\$92.53	\$34.21
Total Replacement Costs (\$/cwt)	\$2.20	\$2.05	\$1.91	\$2.76	\$1.52	\$1.22	\$5.17	\$1.86
Total Operating Costs	\$60.53	\$60.29	\$49.35	\$68.65	\$60.86	\$54.58	\$40.02	\$62.51
Total Operating Costs (\$/cwt)	\$3.26	\$3.23	\$2.12	\$4.31	\$3.26	\$2.77	\$2.24	\$3.39
Total Milk Marketing Costs	\$9.88	\$9.25	\$12.30	\$8.68	\$12.13	\$10.42	\$9.38	\$11.11
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.50	\$0.53	\$0.54	\$0.65	\$0.53	\$0.52	\$0.60
Total Cost (\$/Cow/Month)	\$334.82	\$347.15	\$399.59	\$379.65	\$335.25	\$264.79	\$383.98	\$333.37
Total Cost (\$/cwt)	\$18.02	\$18.61	\$17.17	\$23.83	\$17.95	\$13.43	\$21.47	\$18.09
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	18.58	18.66	23.27	15.93	18.68	19.71	17.88	18.43
b. Lbs Milk Sold/milk cow/day	71.17	70.16	86.26	58.77	69.58	73.17	68.15	66.97
c. Gross Milk Receipts (\$/cwt)	\$17.07	\$19.01	\$17.14	\$18.64	\$16.45	\$16.12	\$19.35	\$18.05
d. Mailbox Price (\$/cwt)	\$16.98	\$18.98	\$16.63	\$19.06	\$16.30	\$15.35	\$19.80	\$18.36
f. Income Over Feed Cost (\$/cwt)	\$6.92	\$8.23	\$6.08	\$5.43	\$6.13	\$7.80	\$9.55	\$8.36
g. Fat Test %	4.04%	3.89%	3.87%	4.82%	3.81%	3.57%	5.01%	4.16%
h. SNF Test %	9.08%	9.07%	9.00%	9.31%	9.01%	9.67%	9.34%	9.19%
Related Data								
a. Percent Dry Cows	15%	13%	12%	12%	12%	12%	14%	10%
b. Yearly Cull Rate	42%	43%	50%	56%	40%	28%	100%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.33	\$0.43	\$0.35	\$0.03	\$0.02	\$0.33	\$0.08	\$0.39
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.68	\$272.47	\$240.00	\$282.00	\$288.00	\$190.00	\$329.57	\$217.50
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.09	\$293.30	\$307.04	\$338.23	\$283.76	\$196.88	\$248.60	\$245.76
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.72	28.81	35.27	28.36	27.36	33.40	30.14	27.26
g. Milkers (\$/hr with benefits & taxes)	\$16.97	\$16.71	\$15.50	\$17.56	\$19.54	\$11.10	\$20.29	\$14.85
h. Total Labor (\$/hr)	\$17.95	\$17.22	\$16.65	\$18.44	\$18.99	\$11.80	\$21.35	\$14.53
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.65	\$7.09	\$8.66	\$7.65	\$6.64	\$5.22	\$6.56	\$6.36
j. Milk Cow Feed Costs (\$/cwt.)	\$9.35	\$10.11	\$10.04	\$13.01	\$9.55	\$7.14	\$9.63	\$9.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 501-800

Dairy ID Number	18	19	20	21	22	23	24	25
Feed Costs								
a. Dry Roughage	\$40.44	\$33.92	\$28.41	\$27.39	\$29.22	\$47.33	\$46.93	\$97.87
b. Wet Feed & Wet Roughage	\$11.32	\$60.23	\$41.45	\$79.25	\$48.76	\$34.16	\$51.73	\$27.93
c. Concentrates	\$156.93	\$52.52	\$97.76	\$48.25	\$100.52	\$100.40	\$88.94	\$134.20
d. Minerals & Supplements	\$1.86	\$0.51	\$17.11	\$43.43	\$14.56	\$0.61	\$19.88	\$1.13
e. Pasture	\$24.72	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$235.28	\$147.18	\$184.74	\$198.31	\$193.06	\$182.50	\$207.47	\$261.12
Total Feed Costs (\$/cwt)	\$16.92	\$8.49	\$9.03	\$10.81	\$9.44	\$10.01	\$10.09	\$18.98
Total Hired Labor	\$45.20	\$36.66	\$39.45	\$36.33	\$49.61	\$26.17	\$36.26	\$31.35
Total Hired Labor Costs (\$/cwt)	\$3.25	\$2.11	\$1.93	\$1.98	\$2.42	\$1.44	\$1.76	\$2.28
Total Herd Replacement	\$22.83	\$30.44	\$40.99	\$47.77	\$33.59	\$44.13	\$38.05	\$25.74
Total Replacement Costs (\$/cwt)	\$1.64	\$1.75	\$2.00	\$2.60	\$1.64	\$2.42	\$1.85	\$1.87
Total Operating Costs	\$68.05	\$35.94	\$68.47	\$78.56	\$68.48	\$40.20	\$62.01	\$63.42
Total Operating Costs (\$/cwt)	\$4.89	\$2.07	\$3.35	\$4.28	\$3.35	\$2.21	\$3.02	\$4.61
Total Milk Marketing Costs	\$2.05	\$10.92	\$10.72	\$9.66	\$9.78	\$10.47	\$10.74	\$1.99
Total Milk Marketing Costs (\$/cwt)	\$0.15	\$0.63	\$0.52	\$0.53	\$0.48	\$0.57	\$0.52	\$0.14
Total Cost (\$/Cow/Month)	\$373.41	\$261.14	\$344.36	\$370.64	\$354.52	\$303.48	\$354.54	\$383.64
Total Cost (\$/cwt)	\$26.85	\$15.06	\$16.83	\$20.20	\$17.33	\$16.65	\$17.24	\$27.89
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	13.91	17.34	20.46	18.35	20.46	18.23	20.57	13.75
b. Lbs Milk Sold/milk cow/day	52.06	66.66	79.43	69.89	78.10	68.65	76.36	51.67
c. Gross Milk Receipts (\$/cwt)	\$39.23	\$16.41	\$15.73	\$17.05	\$16.43	\$16.36	\$16.14	\$36.34
d. Mailbox Price (\$/cwt)	\$38.48	\$16.65	\$15.22	\$16.44	\$16.29	\$16.49	\$15.54	\$37.20
f. Income Over Feed Cost (\$/cwt)	\$21.57	\$8.17	\$6.20	\$5.64	\$6.86	\$6.48	\$5.46	\$18.22
g. Fat Test %	3.15%	3.96%	3.81%	3.76%	3.94%	3.85%	3.56%	3.69%
h. SNF Test %	8.93%	9.19%	8.99%	8.98%	8.88%	9.16%	8.94%	8.77%
Related Data								
a. Percent Dry Cows	13%	15%	12%	14%	15%	13%	12%	13%
b. Yearly Cull Rate	36%	32%	46%	46%	46%	42%	39%	24%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.61	\$0.42	\$0.25	\$0.63	\$0.86	\$0.39	\$0.47	\$0.46
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$298.00	\$196.74	\$230.49	\$343.91	\$275.00	\$266.49	\$250.00	\$334.02
e. Grain, Mnrls & Splmnts (\$/ton)	\$507.95	\$203.57	\$241.83	\$322.72	\$245.84	\$255.53	\$256.03	\$488.77
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	23.40	19.22	35.93	21.22	34.77	29.43	30.86	20.42
g. Milkers (\$/hr with benefits & taxes)	\$15.30	\$15.58	\$14.17	\$14.78	\$24.13	\$19.14	\$15.87	\$17.88
h. Total Labor (\$/hr)	\$15.77	\$18.71	\$15.53	\$14.54	\$22.77	\$18.84	\$16.55	\$15.36
i. Milk Cow Feed Costs (\$/Cow/Day)	\$8.54	\$5.15	\$6.79	\$7.10	\$6.86	\$6.34	\$7.22	\$9.22
j. Milk Cow Feed Costs (\$/cwt.)	\$16.40	\$7.73	\$8.55	\$10.16	\$8.78	\$9.23	\$9.45	\$17.85

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 501-800

Dairy ID Number	26
Feed Costs	
a. Dry Roughage	\$59.83
b. Wet Feed & Wet Roughage	\$48.29
c. Concentrates	\$88.97
d. Minerals & Supplements	\$11.07
e. Pasture	\$0.00
Total Feed Costs	\$208.16
Total Feed Costs (\$/cwt)	\$9.23
Total Hired Labor	\$30.57
Total Hired Labor Costs (\$/cwt)	\$1.36
Total Herd Replacement	\$32.20
Total Replacement Costs (\$/cwt)	\$1.43
Total Operating Costs	\$75.53
Total Operating Costs (\$/cwt)	\$3.35
Total Milk Marketing Costs	\$10.31
Total Milk Marketing Costs (\$/cwt)	\$0.46
Total Cost (\$/Cow/Month)	\$356.76
Total Cost (\$/cwt)	\$15.81
Milk Production Data	
a. Milk Sold/Total Cow/Month/ (cwt)	22.56
b. Lbs Milk Sold/milk cow/day	85.21
c. Gross Milk Receipts (\$/cwt)	\$15.82
d. Mailbox Price (\$/cwt)	\$16.63
f. Income Over Feed Cost (\$/cwt)	\$7.40
g. Fat Test %	3.76%
h. SNF Test %	8.96%
Related Data	
a. Percent Dry Cows	14%
b. Yearly Cull Rate	35%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.78
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$270.86
e. Grain, Mnrls & Splmnts (\$/ton)	\$256.53
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.85
g. Milkers (\$/hr with benefits & taxes)	\$18.83
h. Total Labor (\$/hr)	\$20.00
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.33
j. Milk Cow Feed Costs (\$/cwt.)	\$8.61

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 801-1500

Dairy ID Number	Averages		27	28	29	30	31	32
	NV Average	Herd Size 801to 1500						
Feed Costs								
a. Dry Roughage	\$37.62	\$34.92	\$40.71	\$27.27	\$27.43	\$37.73	\$16.57	\$46.60
b. Wet Feed & Wet Roughage	\$49.12	\$57.36	\$72.39	\$71.70	\$52.06	\$47.21	\$70.43	\$40.01
c. Concentrates	\$88.79	\$81.96	\$89.81	\$98.52	\$85.20	\$84.39	\$69.31	\$99.67
d. Minerals & Supplements	\$11.05	\$8.42	\$14.50	\$10.93	\$6.12	\$5.93	\$8.56	\$1.93
e. Pasture	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$186.81	\$182.66	\$217.41	\$208.43	\$170.81	\$175.26	\$164.88	\$188.20
Total Feed Costs (\$/cwt)	\$10.06	\$9.68	\$10.23	\$10.98	\$10.32	\$9.09	\$9.64	\$10.17
Total Hired Labor	\$36.81	\$37.06	\$39.53	\$34.23	\$32.00	\$34.06	\$43.42	\$29.10
Total Hired Labor Costs (\$/cwt)	\$1.98	\$1.96	\$1.86	\$1.80	\$1.93	\$1.77	\$2.54	\$1.57
Total Herd Replacement	\$40.78	\$38.00	\$49.86	\$36.79	\$29.44	\$45.06	\$51.53	\$47.90
Total Replacement Costs (\$/cwt)	\$2.20	\$2.01	\$2.35	\$1.94	\$1.78	\$2.34	\$3.01	\$2.59
Total Operating Costs	\$60.53	\$60.25	\$75.72	\$78.18	\$42.04	\$66.31	\$55.36	\$49.72
Total Operating Costs (\$/cwt)	\$3.26	\$3.19	\$3.56	\$4.12	\$2.54	\$3.44	\$3.24	\$2.69
Total Milk Marketing Costs	\$9.88	\$10.43	\$12.49	\$12.83	\$9.87	\$10.03	\$9.92	\$9.61
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.55	\$0.59	\$0.68	\$0.60	\$0.52	\$0.58	\$0.52
Total Cost (\$/Cow/Month)	\$334.82	\$328.40	\$395.02	\$370.46	\$284.15	\$330.73	\$325.12	\$324.54
Total Cost (\$/cwt)	\$18.02	\$17.41	\$18.58	\$19.52	\$17.17	\$17.15	\$19.02	\$17.54
Milk Production Data								
a. Milk Sold/Total Cow/Month/ (cwt)	18.58	18.87	21.26	18.98	16.55	19.29	17.10	18.50
b. Lbs Milk Sold/milk cow/day	71.17	72.05	79.34	74.56	61.61	73.25	63.83	70.45
c. Gross Milk Receipts (\$/cwt)	\$17.07	\$16.18	\$16.01	\$17.81	\$16.19	\$16.34	\$15.90	\$15.40
d. Mailbox Price (\$/cwt)	\$16.98	\$16.00	\$15.93	\$17.39	\$16.37	\$15.78	\$15.70	\$14.86
f. Income Over Feed Cost (\$/cwt)	\$6.92	\$6.31	\$5.70	\$6.41	\$6.05	\$6.70	\$6.06	\$4.68
g. Fat Test %	4.04%	3.82%	3.75%	3.89%	3.94%	3.67%	3.43%	3.66%
h. SNF Test %	9.08%	9.03%	8.95%	8.91%	9.19%	8.98%	9.03%	9.04%
Related Data								
a. Percent Dry Cows	15%	15%	13%	17%	12%	14%	13%	14%
b. Yearly Cull Rate	42%	41%	50%	45%	31%	46%	47%	43%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.33	\$0.40	\$0.33	\$0.43	\$0.44	\$0.70	\$0.48	\$0.55
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.68	\$264.75	\$255.00	\$266.27	\$250.76	\$265.00	\$260.00	\$270.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.09	\$252.76	\$255.93	\$264.41	\$248.99	\$240.32	\$260.61	\$244.02
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.72	27.25	30.04	31.22	26.98	28.10	21.74	31.70
g. Milkers (\$/hr with benefits & taxes)	\$16.97	\$17.62	\$17.05	\$14.97	\$13.80	\$19.68	\$16.31	\$16.65
h. Total Labor (\$/hr)	\$17.95	\$17.81	\$16.06	\$13.29	\$14.26	\$18.86	\$16.95	\$17.42
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.65	\$6.46	\$7.68	\$7.46	\$6.23	\$6.20	\$5.76	\$6.83
j. Milk Cow Feed Costs (\$/cwt.)	\$9.35	\$8.96	\$9.67	\$10.00	\$10.12	\$8.47	\$9.02	\$9.70

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 801-1500

Dairy ID Number	33	34	35	36	37	38	39
Feed Costs							
a. Dry Roughage	\$49.30	\$51.85	\$34.55	\$18.98	\$32.48	\$51.47	\$19.49
b. Wet Feed & Wet Roughage	\$51.38	\$58.53	\$54.45	\$46.23	\$62.34	\$58.52	\$64.04
c. Concentrates	\$49.96	\$71.36	\$68.61	\$96.98	\$69.82	\$97.01	\$87.82
d. Minerals & Supplements	\$7.34	\$8.39	\$4.96	\$18.16	\$0.66	\$10.11	\$12.22
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$157.98	\$190.13	\$162.57	\$180.34	\$165.29	\$217.11	\$183.57
Total Feed Costs (\$/cwt)	\$12.42	\$8.61	\$9.69	\$9.47	\$8.76	\$9.18	\$9.52
Total Hired Labor	\$32.82	\$41.70	\$39.94	\$39.99	\$35.26	\$45.49	\$31.70
Total Hired Labor Costs (\$/cwt)	\$2.58	\$1.89	\$2.38	\$2.10	\$1.87	\$1.92	\$1.64
Total Herd Replacement	\$39.71	\$40.58	\$32.59	\$31.89	\$37.16	\$37.26	\$23.97
Total Replacement Costs (\$/cwt)	\$3.12	\$1.84	\$1.94	\$1.68	\$1.97	\$1.57	\$1.24
Total Operating Costs	\$45.32	\$63.58	\$54.45	\$56.94	\$52.43	\$70.57	\$73.93
Total Operating Costs (\$/cwt)	\$3.56	\$2.88	\$3.25	\$2.99	\$2.78	\$2.98	\$3.83
Total Milk Marketing Costs	\$6.52	\$10.22	\$9.07	\$10.95	\$10.69	\$12.90	\$10.66
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.46	\$0.54	\$0.58	\$0.57	\$0.55	\$0.55
Total Cost (\$/Cow/Month)	\$282.35	\$346.22	\$298.62	\$320.12	\$300.83	\$383.33	\$323.83
Total Cost (\$/cwt)	\$22.20	\$15.68	\$17.80	\$16.82	\$15.94	\$16.20	\$16.79
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	12.72	22.08	16.78	19.03	18.87	23.66	19.29
b. Lbs Milk Sold/milk cow/day	50.42	81.41	63.52	74.72	71.02	91.72	75.03
c. Gross Milk Receipts (\$/cwt)	\$19.23	\$16.16	\$16.85	\$15.83	\$16.29	\$15.27	\$15.27
d. Mailbox Price (\$/cwt)	\$19.08	\$16.12	\$16.22	\$15.84	\$16.47	\$14.92	\$15.38
f. Income Over Feed Cost (\$/cwt)	\$6.66	\$7.51	\$6.53	\$6.37	\$7.71	\$5.75	\$5.87
g. Fat Test %	5.00%	4.00%	3.74%	3.69%	3.94%	3.67%	3.67%
h. SNF Test %	9.43%	9.02%	8.85%	9.00%	9.22%	8.88%	9.04%
Related Data							
a. Percent Dry Cows	18%	12%	14%	17%	13%	16%	16%
b. Yearly Cull Rate	42%	42%	32%	43%	42%	42%	30%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.47	\$0.31	\$0.40	\$0.35	\$0.38	\$0.36
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$318.00	\$263.32	\$250.00	\$260.54	\$243.77	\$270.51	\$260.54
e. Grain, Mnrls & Splmnts (\$/ton)	\$264.28	\$245.82	\$209.48	\$273.95	\$233.71	\$263.12	\$280.56
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	16.25	23.48	26.60	26.04	22.28	30.87	27.49
g. Milkers (\$/hr with benefits & taxes)	\$18.68	\$17.11	\$14.52	\$20.62	\$16.25	\$23.51	\$21.06
h. Total Labor (\$/hr)	\$17.37	\$18.07	\$15.07	\$20.93	\$17.26	\$23.94	\$21.68
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.80	\$6.66	\$5.80	\$5.34	\$5.75	\$7.79	\$6.94
j. Milk Cow Feed Costs (\$/cwt.)	\$11.50	\$8.18	\$9.13	\$7.14	\$8.10	\$8.49	\$9.25

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	Averages		40	41	42	43	44	45	46
	NV Average	Herd Size 1501plus							
Feed Costs									
a. Dry Roughage	\$37.62	\$36.74	\$29.32	\$20.66	\$23.45	\$29.97	\$23.27	\$42.87	\$41.60
b. Wet Feed & Wet Roughage	\$49.12	\$47.72	\$67.06	\$44.96	\$52.85	\$51.53	\$60.82	\$45.59	\$69.39
c. Concentrates	\$88.79	\$89.23	\$70.91	\$134.22	\$83.89	\$102.84	\$96.68	\$78.98	\$67.93
d. Minerals & Supplements	\$11.05	\$12.45	\$7.97	\$16.64	\$8.10	\$20.30	\$23.25	\$5.87	\$1.12
e. Pasture	\$0.23	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$186.81	\$186.14	\$175.26	\$216.48	\$168.30	\$204.64	\$204.02	\$173.30	\$180.03
Total Feed Costs (\$/cwt)	\$10.06	\$10.02	\$9.97	\$10.96	\$9.69	\$10.07	\$10.69	\$8.68	\$9.35
Total Hired Labor	\$36.81	\$36.40	\$29.65	\$36.42	\$39.03	\$49.71	\$28.81	\$39.89	\$29.31
Total Hired Labor Costs (\$/cwt)	\$1.98	\$1.96	\$1.69	\$1.84	\$2.25	\$2.45	\$1.51	\$2.00	\$1.52
Total Herd Replacement	\$40.78	\$42.50	\$30.54	\$33.97	\$26.92	\$34.47	\$20.27	\$51.72	\$42.59
Total Replacement Costs (\$/cwt)	\$2.20	\$2.29	\$1.74	\$1.72	\$1.55	\$1.70	\$1.06	\$2.59	\$2.21
Total Operating Costs	\$60.53	\$60.54	\$57.11	\$50.24	\$46.95	\$76.24	\$44.64	\$49.52	\$61.48
Total Operating Costs (\$/cwt)	\$3.26	\$3.26	\$3.25	\$2.54	\$2.70	\$3.75	\$2.34	\$2.48	\$3.19
Total Milk Marketing Costs	\$9.88	\$9.66	\$9.91	\$10.14	\$9.45	\$11.84	\$10.03	\$11.28	\$10.70
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.52	\$0.56	\$0.51	\$0.54	\$0.58	\$0.53	\$0.57	\$0.56
Total Cost (\$/Cow/Month)	\$334.82	\$335.23	\$302.47	\$347.24	\$290.64	\$376.90	\$307.78	\$325.71	\$324.11
Total Cost (\$/cwt)	\$18.02	\$18.05	\$17.20	\$17.58	\$16.73	\$18.55	\$16.12	\$16.32	\$16.83
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	18.58	18.58	17.58	19.75	17.37	20.31	19.09	19.96	19.25
b. Lbs Milk Sold/milk cow/day	71.17	71.52	66.76	75.66	64.26	78.34	72.77	76.56	71.40
c. Gross Milk Receipts (\$/cwt)	\$17.07	\$17.00	\$15.51	\$15.46	\$15.75	\$17.48	\$15.55	\$15.66	\$15.50
d. Mailbox Price (\$/cwt)	\$16.98	\$16.94	\$15.49	\$15.23	\$15.59	\$17.21	\$14.96	\$15.52	\$15.26
f. Income Over Feed Cost (\$/cwt)	\$6.92	\$6.92	\$5.52	\$4.27	\$5.90	\$7.14	\$4.27	\$6.84	\$5.91
g. Fat Test %	4.04%	4.14%	3.76%	3.62%	3.86%	3.92%	3.76%	3.60%	3.58%
h. SNF Test %	9.08%	9.11%	9.06%	8.82%	9.01%	8.96%	9.03%	8.96%	8.78%
Related Data									
a. Percent Dry Cows	15%	15%	14%	15%	12%	15%	14%	15%	12%
b. Yearly Cull Rate	42%	42%	29%	39%	27%	38%	22%	47%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.33	\$0.28	\$0.50	\$0.34	\$0.44	\$0.36	\$0.45	\$0.38	\$0.61
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$266.68	\$267.66	\$228.23	\$280.00	\$275.00	\$246.91	\$282.00	\$225.00	\$243.78
e. Grain, Mnrls & Splmnts (\$/ton)	\$270.09	\$268.09	\$276.72	\$285.71	\$251.52	\$247.14	\$264.05	\$247.30	\$315.92
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.72	29.47	20.66	35.98	26.35	38.07	33.79	25.06	15.32
g. Milkers (\$/hr with benefits & taxes)	\$16.97	\$16.93	\$15.59	\$16.25	\$22.17	\$15.26	\$11.35	\$19.97	\$16.49
h. Total Labor (\$/hr)	\$17.95	\$18.32	\$16.14	\$16.70	\$20.87	\$14.00	\$14.06	\$20.93	\$17.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.65	\$6.65	\$6.34	\$7.21	\$5.93	\$7.30	\$7.33	\$6.06	\$6.24
j. Milk Cow Feed Costs (\$/cwt.)	\$9.35	\$9.30	\$9.50	\$9.53	\$9.23	\$9.32	\$10.07	\$7.92	\$8.74

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	47	48	49	50	51	52	53	54	55
Feed Costs									
a. Dry Roughage	\$66.82	\$53.97	\$33.06	\$50.85	\$50.84	\$34.37	\$34.88	\$33.18	\$44.10
b. Wet Feed & Wet Roughage	\$40.38	\$56.40	\$59.22	\$52.33	\$41.13	\$56.04	\$43.44	\$35.84	\$43.16
c. Concentrates	\$93.25	\$98.44	\$58.44	\$102.33	\$76.65	\$80.03	\$85.56	\$89.43	\$85.97
d. Minerals & Supplements	\$20.85	\$16.67	\$7.67	\$11.39	\$30.17	\$5.95	\$10.69	\$9.90	\$6.60
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$221.30	\$225.48	\$158.40	\$216.90	\$198.79	\$176.39	\$174.56	\$168.36	\$179.82
Total Feed Costs (\$/cwt)	\$9.40	\$9.76	\$11.54	\$8.96	\$11.36	\$10.18	\$10.27	\$10.72	\$8.26
Total Hired Labor	\$38.35	\$28.80	\$27.79	\$47.22	\$37.52	\$25.45	\$34.85	\$35.21	\$44.55
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.25	\$2.02	\$1.95	\$2.14	\$1.47	\$2.05	\$2.24	\$2.05
Total Herd Replacement	\$28.86	\$32.59	\$37.23	\$38.22	\$50.27	\$34.32	\$35.06	\$43.17	\$69.90
Total Replacement Costs (\$/cwt)	\$1.23	\$1.41	\$2.71	\$1.58	\$2.87	\$1.98	\$2.06	\$2.75	\$3.21
Total Operating Costs	\$64.36	\$54.41	\$55.89	\$63.11	\$57.78	\$52.20	\$66.95	\$57.57	\$72.53
Total Operating Costs (\$/cwt)	\$2.73	\$2.35	\$4.07	\$2.61	\$3.30	\$3.01	\$3.94	\$3.67	\$3.33
Total Milk Marketing Costs	\$12.05	\$12.60	\$7.14	\$13.15	\$7.09	\$9.83	\$8.69	\$7.28	\$9.97
Total Milk Marketing Costs (\$/cwt)	\$0.51	\$0.55	\$0.52	\$0.54	\$0.41	\$0.57	\$0.51	\$0.46	\$0.46
Total Cost (\$/Cow/Month)	\$364.92	\$353.88	\$286.45	\$378.60	\$351.45	\$298.20	\$320.12	\$311.58	\$376.78
Total Cost (\$/cwt)	\$15.49	\$15.31	\$20.86	\$15.65	\$20.09	\$17.22	\$18.84	\$19.84	\$17.32
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	23.55	23.11	13.73	24.20	17.49	17.32	16.99	15.71	21.76
b. Lbs Milk Sold/milk cow/day	91.42	88.57	60.31	92.16	66.07	66.53	65.04	60.16	80.71
c. Gross Milk Receipts (\$/cwt)	\$15.93	\$16.13	\$16.31	\$15.83	\$18.71	\$15.80	\$18.92	\$18.98	\$16.95
d. Mailbox Price (\$/cwt)	\$15.74	\$15.78	\$16.09	\$15.54	\$19.27	\$15.89	\$19.40	\$18.93	\$16.77
f. Income Over Feed Cost (\$/cwt)	\$6.35	\$6.02	\$4.55	\$6.58	\$7.90	\$5.71	\$9.13	\$8.22	\$8.51
g. Fat Test %	3.71%	3.71%	4.04%	3.75%	4.74%	3.85%	4.91%	4.92%	3.80%
h. SNF Test %	8.86%	8.95%	8.96%	8.90%	9.40%	9.12%	9.34%	9.41%	8.88%
Related Data									
a. Percent Dry Cows	16%	15%	26%	14%	14%	15%	15%	15%	12%
b. Yearly Cull Rate	30%	32%	35%	38%	42%	30%	67%	47%	65%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.34	\$0.30	\$0.67	\$0.30	\$0.04	\$0.43	\$0.06	\$0.04	\$0.32
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$305.00	\$323.83	\$275.00	\$285.00	\$279.71	\$236.63	\$329.53	\$271.49	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$262.60	\$260.24	\$284.87	\$261.19	\$301.41	\$246.51	\$250.80	\$250.84	\$251.74
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	32.31	32.52	19.58	31.81	25.88	25.86	28.57	29.65	26.27
g. Milkers (\$/hr with benefits & taxes)	\$20.63	\$16.84	\$16.41	\$21.19	\$15.79	\$13.95	\$23.35	\$17.95	\$17.15
h. Total Labor (\$/hr)	\$22.24	\$18.34	\$16.57	\$23.21	\$17.69	\$13.96	\$22.76	\$20.46	\$19.03
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.91	\$8.08	\$6.22	\$7.62	\$7.04	\$6.10	\$6.31	\$6.10	\$6.28
j. Milk Cow Feed Costs (\$/cwt.)	\$8.65	\$9.12	\$10.32	\$8.27	\$10.65	\$9.17	\$9.70	\$10.15	\$7.78

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2015
North Valley Herd Size 1501 Plus

Dairy ID Number	56	57	58	59
Feed Costs				
a. Dry Roughage	\$10.26	\$51.55	\$42.50	\$27.24
b. Wet Feed & Wet Roughage	\$54.07	\$30.74	\$49.71	\$39.61
c. Concentrates	\$97.69	\$105.07	\$81.11	\$93.29
d. Minerals & Supplements	\$8.86	\$4.94	\$19.20	\$12.86
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$170.89	\$192.29	\$192.52	\$173.00
Total Feed Costs (\$/cwt)	\$10.62	\$12.53	\$8.73	\$10.89
Total Hired Labor	\$50.11	\$44.86	\$35.82	\$28.20
Total Hired Labor Costs (\$/cwt)	\$3.11	\$2.92	\$1.62	\$1.78
Total Herd Replacement	\$59.78	\$59.27	\$31.89	\$47.59
Total Replacement Costs (\$/cwt)	\$3.71	\$3.86	\$1.45	\$3.00
Total Operating Costs	\$73.14	\$58.49	\$61.40	\$62.31
Total Operating Costs (\$/cwt)	\$4.54	\$3.81	\$2.78	\$3.92
Total Milk Marketing Costs	\$6.53	\$8.56	\$12.11	\$8.48
Total Milk Marketing Costs (\$/cwt)	\$0.41	\$0.56	\$0.55	\$0.53
Total Cost (\$/Cow/Month)	\$360.45	\$363.47	\$333.73	\$319.58
Total Cost (\$/cwt)	\$22.39	\$23.69	\$15.13	\$20.13
Milk Production Data				
a. Milk Sold/Total Cow/Month/ (cwt)	16.10	15.34	22.05	15.88
b. Lbs Milk Sold/milk cow/day	64.29	62.95	83.39	60.65
c. Gross Milk Receipts (\$/cwt)	\$18.66	\$18.98	\$15.55	\$19.01
d. Mailbox Price (\$/cwt)	\$18.71	\$18.82	\$15.20	\$19.48
f. Income Over Feed Cost (\$/cwt)	\$8.09	\$6.29	\$6.47	\$8.59
g. Fat Test %	4.80%	4.92%	3.61%	4.93%
h. SNF Test %	9.45%	9.46%	8.90%	9.45%
Related Data				
a. Percent Dry Cows	18%	21%	14%	15%
b. Yearly Cull Rate	53%	62%	38%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.08	\$0.44	\$0.06
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$0.00	\$275.00	\$245.22	\$268.91
e. Grain, Mnrls & Splmnts (\$/ton)	\$243.76	\$310.15	\$296.83	\$251.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	33.26	28.06	25.01	31.67
g. Milkers (\$/hr with benefits & taxes)	\$16.09	\$15.32	\$18.16	\$15.24
h. Total Labor (\$/hr)	\$19.69	\$18.49	\$19.33	\$16.38
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.21	\$7.10	\$6.83	\$6.21
j. Milk Cow Feed Costs (\$/cwt.)	\$9.65	\$11.28	\$8.19	\$10.24