

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 1-500**

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
<b>Feed Costs</b>								
a. Dry Roughage	\$39.61	\$36.48	\$78.26	\$15.23	\$36.35	\$61.26	\$44.80	\$34.29
b. Wet Feed & Wet Roughage	\$51.55	\$57.69	\$6.50	\$58.01	\$50.09	\$69.85	\$58.20	\$0.00
c. Concentrates	\$92.57	\$84.51	\$57.12	\$139.68	\$45.13	\$25.44	\$105.12	\$62.35
d. Minerals & Supplements	\$10.60	\$2.83	\$0.00	\$0.00	\$3.86	\$2.01	\$3.93	\$0.00
e. Pasture	\$1.25	\$3.78	\$9.28	\$0.00	\$0.00	\$0.00	\$0.00	\$46.86
<b>Total Feed Costs</b>	\$195.58	\$185.30	\$151.16	\$212.93	\$135.44	\$158.55	\$212.04	\$143.50
Total Feed Costs (\$/cwt)	\$10.25	\$10.17	\$8.32	\$10.98	\$14.90	\$13.00	\$10.93	\$10.58
<b>Total Hired Labor</b>	\$34.77	\$36.31	\$88.04	\$16.14	\$28.56	\$40.46	\$63.39	\$27.45
Total Hired Labor Costs (\$/cwt)	\$1.82	\$1.99	\$4.84	\$0.83	\$3.14	\$3.32	\$3.27	\$2.02
<b>Total Herd Replacement</b>	\$41.05	\$31.76	\$25.75	-\$58.15	\$21.57	\$44.92	-\$2.23	\$35.20
Total Replacement Costs (\$/cwt)	\$2.15	\$1.74	\$1.42	-\$3.00	\$2.37	\$3.68	-\$0.11	\$2.59
<b>Total Operating Costs</b>	\$60.36	\$59.30	\$65.54	\$98.23	\$36.47	\$41.04	\$101.38	\$30.27
Total Operating Costs (\$/cwt)	\$3.16	\$3.25	\$3.61	\$5.06	\$4.01	\$3.37	\$5.23	\$2.23
<b>Total Milk Marketing Costs</b>	\$10.21	\$13.19	\$12.83	\$11.28	\$8.44	\$9.56	\$13.86	\$11.84
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.72	\$0.71	\$0.58	\$0.93	\$0.78	\$0.71	\$0.87
<b>Total Cost (\$/Cow/Month)</b>	\$341.97	\$325.85	\$343.32	\$280.43	\$230.48	\$294.53	\$388.45	\$248.26
Total Cost (\$/cwt)	\$17.92	\$17.88	\$18.89	\$14.46	\$25.36	\$24.15	\$20.03	\$18.30
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	19.09	18.22	18.17	19.40	9.09	12.19	19.39	13.57
b. Lbs Milk Sold/milk cow/day	72.52	68.78	66.50	68.82	33.83	45.45	78.99	49.18
c. Gross Milk Receipts (\$/cwt)	\$16.41	\$15.77	\$18.43	\$16.54	\$16.96	\$15.50	\$15.52	\$14.96
d. Mailbox Price (\$/cwt)	\$16.35	\$15.20	\$17.88	\$15.92	\$16.28	\$14.71	\$14.99	\$15.82
f. Income Over Feed Cost (\$/cwt)	\$6.10	\$5.03	\$9.56	\$4.94	\$1.37	\$1.71	\$4.06	\$5.24
g. Fat Test %	3.84%	3.60%	3.95%	3.53%	3.74%	3.60%	3.84%	3.53%
h. SNF Test %	9.00%	8.86%	8.78%	8.94%	8.89%	8.61%	8.83%	8.65%
<b>Related Data</b>								
a. Percent Dry Cows	14%	14%	11%	8%	12%	13%	20%	10%
b. Yearly Cull Rate	44%	49%	26%	70%	28%	47%	114%	29%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.82	\$0.97	\$0.18	\$0.65	\$2.06	\$0.88	\$1.07
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.01	\$248.65	\$245.00	\$270.00	\$209.49	\$270.00	\$265.00	\$215.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.82	\$267.74	\$246.00	\$320.00	\$294.00	\$145.69	\$281.94	\$288.50
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.59	24.70	17.00	31.00	12.41	14.05	31.50	15.66
g. Milkers (\$/hr with benefits & taxes)	\$16.16	\$14.34	\$19.55	\$12.31	\$11.05	\$15.23	\$13.62	\$13.45
h. Total Labor (\$/hr)	\$17.13	\$14.96	\$17.82	\$12.31	\$11.22	\$14.79	\$15.98	\$13.90
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.94	\$6.60	\$4.99	\$7.32	\$4.73	\$5.52	\$8.13	\$4.77
j. Milk Cow Feed Costs (\$/cwt.)	\$9.56	\$9.59	\$7.51	\$10.63	\$13.98	\$12.14	\$10.29	\$9.69

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 1-500**

Dairy ID Number	7	8	9	10	11	12
<b>Feed Costs</b>						
a. Dry Roughage	\$41.58	\$40.70	\$41.96	\$4.67	\$45.75	\$30.56
b. Wet Feed & Wet Roughage	\$43.14	\$68.94	\$58.56	\$147.24	\$39.30	\$33.34
c. Concentrates	\$120.07	\$119.24	\$93.62	\$19.93	\$121.55	\$82.84
d. Minerals & Supplements	\$2.18	\$2.90	\$9.79	\$0.41	\$0.00	\$4.53
e. Pasture	\$0.00	\$0.00	\$0.00	\$1.31	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$206.97	\$231.78	\$203.93	\$173.56	\$206.61	\$151.27
Total Feed Costs (\$/cwt)	\$11.66	\$9.17	\$9.05	\$11.77	\$11.31	\$7.50
<b>Total Hired Labor</b>	\$49.55	\$55.09	\$30.91	\$17.85	\$31.83	\$28.40
Total Hired Labor Costs (\$/cwt)	\$2.79	\$2.18	\$1.37	\$1.21	\$1.74	\$1.41
<b>Total Herd Replacement</b>	\$43.68	\$36.18	\$50.98	\$34.91	\$54.20	\$27.89
Total Replacement Costs (\$/cwt)	\$2.46	\$1.43	\$2.26	\$2.37	\$2.97	\$1.38
<b>Total Operating Costs</b>	\$45.87	\$94.38	\$67.88	\$56.79	\$46.52	\$43.90
Total Operating Costs (\$/cwt)	\$2.58	\$3.73	\$3.01	\$3.85	\$2.55	\$2.18
<b>Total Milk Marketing Costs</b>	\$28.02	\$13.76	\$11.15	\$10.91	\$15.21	\$10.88
Total Milk Marketing Costs (\$/cwt)	\$1.58	\$0.54	\$0.49	\$0.74	\$0.83	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$374.10	\$431.18	\$364.86	\$294.02	\$354.36	\$262.34
Total Cost (\$/cwt)	\$21.07	\$17.06	\$16.19	\$19.93	\$19.40	\$13.00
<b>Milk Production Data</b>						
a. Milk Sold/Total Cow/Month/ (cwt)	17.75	25.27	22.53	14.75	18.27	20.17
b. Lbs Milk Sold/milk cow/day	63.57	93.87	81.66	60.08	71.38	76.42
c. Gross Milk Receipts (\$/cwt)	\$16.16	\$15.50	\$15.68	\$15.41	\$16.05	\$15.40
d. Mailbox Price (\$/cwt)	\$14.66	\$14.98	\$15.47	\$14.83	\$15.30	\$14.60
f. Income Over Feed Cost (\$/cwt)	\$3.00	\$5.80	\$6.42	\$3.06	\$3.99	\$7.10
g. Fat Test %	3.95%	3.20%	3.62%	3.61%	3.83%	3.36%
h. SNF Test %	9.06%	8.80%	8.99%	8.67%	8.87%	8.96%
<b>Related Data</b>						
a. Percent Dry Cows	9%	12%	10%	20%	17%	14%
b. Yearly Cull Rate	47%	63%	43%	27%	65%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.74	\$0.61	\$0.61	\$1.19	\$0.88	\$0.75
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$246.74	\$257.00	\$315.00	\$0.00	\$237.28	\$190.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$289.70	\$269.65	\$265.52	\$295.40	\$319.53	\$197.35
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.45	32.45	27.74	5.62	29.07	33.31
g. Milkers (\$/hr with benefits & taxes)	\$17.71	\$15.53	\$20.27	\$12.57	\$15.62	\$11.10
h. Total Labor (\$/hr)	\$18.28	\$14.68	\$20.20	\$12.61	\$15.13	\$11.80
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.01	\$8.12	\$7.07	\$6.74	\$7.59	\$5.36
j. Milk Cow Feed Costs (\$/cwt.)	\$11.02	\$8.65	\$8.65	\$11.22	\$10.63	\$7.02

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 501-800**

Dairy ID Number	Averages		13	14	15	16	17	18
	NV Average	Herd Size 501to 800						
<b>Feed Costs</b>								
a. Dry Roughage	\$39.61	\$41.93	\$47.48	\$63.59	\$40.54	\$54.04	\$35.37	\$32.04
b. Wet Feed & Wet Roughage	\$51.55	\$50.21	\$37.36	\$38.23	\$54.32	\$39.08	\$59.38	\$4.78
c. Concentrates	\$92.57	\$104.14	\$111.86	\$154.35	\$93.70	\$107.48	\$118.69	\$160.91
d. Minerals & Supplements	\$10.60	\$10.44	\$21.54	\$0.29	\$11.17	\$3.79	\$0.81	\$4.86
e. Pasture	\$1.25	\$8.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51.67
<b>Total Feed Costs</b>	\$195.58	\$215.49	\$218.24	\$256.46	\$199.72	\$204.39	\$214.24	\$254.26
Total Feed Costs (\$/cwt)	\$10.25	\$11.25	\$13.14	\$10.86	\$11.55	\$10.73	\$10.79	\$17.54
<b>Total Hired Labor</b>	\$34.77	\$37.49	\$39.54	\$47.70	\$50.58	\$42.25	\$43.19	\$35.18
Total Hired Labor Costs (\$/cwt)	\$1.82	\$1.96	\$2.38	\$2.02	\$2.92	\$2.22	\$2.18	\$2.43
<b>Total Herd Replacement</b>	\$41.05	\$38.20	\$42.90	\$40.98	\$80.06	\$29.29	\$31.74	\$22.17
Total Replacement Costs (\$/cwt)	\$2.15	\$1.99	\$2.58	\$1.73	\$4.63	\$1.54	\$1.60	\$1.53
<b>Total Operating Costs</b>	\$60.36	\$63.40	\$86.71	\$66.83	\$38.74	\$69.75	\$62.77	\$59.13
Total Operating Costs (\$/cwt)	\$3.16	\$3.31	\$5.22	\$2.83	\$2.24	\$3.66	\$3.16	\$4.08
<b>Total Milk Marketing Costs</b>	\$10.21	\$9.76	\$8.95	\$12.70	\$9.15	\$11.47	\$13.05	\$2.57
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.51	\$0.54	\$0.54	\$0.53	\$0.60	\$0.66	\$0.18
<b>Total Cost (\$/Cow/Month)</b>	\$341.97	\$364.35	\$396.34	\$424.67	\$378.24	\$357.15	\$364.99	\$373.31
Total Cost (\$/cwt)	\$17.92	\$19.03	\$23.87	\$17.98	\$21.87	\$18.75	\$18.39	\$25.75
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	19.09	19.15	16.60	23.62	17.30	19.05	19.85	14.50
b. Lbs Milk Sold/milk cow/day	72.52	71.89	61.43	87.59	67.82	68.72	74.21	54.26
c. Gross Milk Receipts (\$/cwt)	\$16.41	\$18.48	\$16.99	\$16.75	\$18.22	\$17.20	\$15.88	\$37.40
d. Mailbox Price (\$/cwt)	\$16.35	\$18.32	\$17.21	\$16.30	\$18.65	\$17.11	\$15.45	\$37.35
f. Income Over Feed Cost (\$/cwt)	\$6.10	\$7.06	\$4.06	\$5.45	\$7.10	\$6.39	\$4.65	\$19.81
g. Fat Test %	3.84%	3.70%	4.35%	3.77%	4.79%	3.93%	3.64%	3.25%
h. SNF Test %	9.00%	8.91%	9.20%	8.90%	9.27%	9.04%	8.89%	8.85%
<b>Related Data</b>								
a. Percent Dry Cows	14%	13%	12%	12%	17%	10%	13%	13%
b. Yearly Cull Rate	44%	46%	58%	48%	104%	35%	44%	32%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.74	\$0.05	\$0.69	\$0.08	\$0.82	\$0.10	\$0.91
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.01	\$283.69	\$284.55	\$275.00	\$333.10	\$273.81	\$288.00	\$304.87
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.82	\$311.71	\$340.66	\$319.02	\$267.83	\$279.59	\$309.92	\$539.30
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.59	28.06	28.24	35.39	29.72	28.31	28.34	23.00
g. Milkers (\$/hr with benefits & taxes)	\$16.16	\$16.13	\$16.28	\$15.50	\$19.17	\$14.82	\$19.54	\$11.88
h. Total Labor (\$/hr)	\$17.13	\$16.49	\$17.21	\$16.65	\$20.04	\$14.47	\$18.99	\$12.82
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.94	\$7.60	\$7.70	\$9.04	\$7.28	\$7.06	\$7.54	\$9.07
j. Milk Cow Feed Costs (\$/cwt.)	\$9.56	\$10.58	\$12.53	\$10.32	\$10.74	\$10.27	\$10.16	\$16.71

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 501-800**

Dairy ID Number	19	20	21	22	23	24	25	26
<b>Feed Costs</b>								
a. Dry Roughage	\$38.94	\$28.36	\$37.32	\$32.25	\$53.06	\$36.22	\$60.86	\$43.00
b. Wet Feed & Wet Roughage	\$47.29	\$86.52	\$76.47	\$56.75	\$38.93	\$67.46	\$58.24	\$15.20
c. Concentrates	\$100.62	\$59.35	\$48.24	\$101.95	\$105.70	\$82.82	\$86.68	\$139.30
d. Minerals & Supplements	\$15.16	\$44.75	\$0.74	\$11.37	\$0.60	\$19.55	\$11.11	\$1.11
e. Pasture	\$0.00	\$0.00	\$4.03	\$0.00	\$0.00	\$0.00	\$0.00	\$64.11
<b>Total Feed Costs</b>	\$202.01	\$218.99	\$166.80	\$202.32	\$198.30	\$206.05	\$216.90	\$262.72
Total Feed Costs (\$/cwt)	\$9.70	\$11.08	\$8.74	\$9.86	\$11.10	\$9.51	\$9.63	\$16.93
<b>Total Hired Labor</b>	\$41.30	\$36.17	\$35.29	\$42.30	\$25.84	\$35.98	\$30.24	\$30.90
Total Hired Labor Costs (\$/cwt)	\$1.98	\$1.83	\$1.85	\$2.06	\$1.45	\$1.66	\$1.34	\$1.99
<b>Total Herd Replacement</b>	\$37.19	\$48.30	\$27.23	\$37.74	\$42.29	\$39.83	\$33.46	\$28.18
Total Replacement Costs (\$/cwt)	\$1.79	\$2.44	\$1.43	\$1.84	\$2.37	\$1.84	\$1.49	\$1.82
<b>Total Operating Costs</b>	\$57.45	\$79.45	\$29.74	\$70.56	\$40.15	\$67.83	\$81.33	\$64.03
Total Operating Costs (\$/cwt)	\$2.76	\$4.02	\$1.56	\$3.44	\$2.25	\$3.13	\$3.61	\$4.13
<b>Total Milk Marketing Costs</b>	\$11.10	\$10.57	\$11.85	\$10.04	\$10.35	\$11.53	\$10.29	\$1.80
Total Milk Marketing Costs (\$/cwt)	\$0.53	\$0.53	\$0.62	\$0.49	\$0.58	\$0.53	\$0.46	\$0.12
<b>Total Cost (\$/Cow/Month)</b>	\$349.04	\$393.48	\$270.92	\$362.97	\$316.93	\$361.21	\$372.22	\$387.62
Total Cost (\$/cwt)	\$16.77	\$19.90	\$14.20	\$17.69	\$17.75	\$16.66	\$16.53	\$24.98
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	20.82	19.77	19.08	20.52	17.86	21.68	22.52	15.52
b. Lbs Milk Sold/milk cow/day	79.93	71.05	71.34	77.81	68.04	79.46	86.47	57.64
c. Gross Milk Receipts (\$/cwt)	\$15.27	\$16.61	\$15.54	\$15.40	\$15.87	\$15.80	\$15.32	\$35.21
d. Mailbox Price (\$/cwt)	\$14.62	\$16.00	\$15.20	\$15.20	\$15.55	\$15.20	\$15.72	\$36.09
f. Income Over Feed Cost (\$/cwt)	\$4.91	\$4.92	\$6.45	\$5.34	\$4.45	\$5.69	\$6.09	\$19.16
g. Fat Test %	3.66%	3.67%	3.69%	3.63%	3.69%	3.41%	3.56%	3.30%
h. SNF Test %	8.90%	8.90%	9.02%	8.62%	9.05%	8.88%	8.90%	8.77%
<b>Related Data</b>								
a. Percent Dry Cows	15%	9%	13%	14%	14%	11%	15%	12%
b. Yearly Cull Rate	52%	48%	29%	52%	42%	40%	38%	26%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.72	\$0.69	\$0.86	\$0.98	\$1.01	\$0.66	\$0.71	\$1.30
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$312.19	\$343.91	\$246.20	\$275.00	\$273.37	\$250.00	\$270.95	\$329.67
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.45	\$332.41	\$218.29	\$258.76	\$280.89	\$270.52	\$262.66	\$473.15
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	34.59	22.27	16.39	32.18	28.48	27.11	27.91	21.73
g. Milkers (\$/hr with benefits & taxes)	\$14.53	\$14.78	\$15.41	\$20.82	\$18.91	\$15.54	\$18.48	\$17.46
h. Total Labor (\$/hr)	\$16.03	\$15.19	\$18.53	\$19.14	\$18.62	\$16.16	\$19.32	\$14.98
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.27	\$7.60	\$5.90	\$7.14	\$6.92	\$7.09	\$7.69	\$9.27
j. Milk Cow Feed Costs (\$/cwt.)	\$9.10	\$10.70	\$8.27	\$9.17	\$10.17	\$8.93	\$8.89	\$16.09

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 501-800**

<b>Dairy ID Number</b>	27
<b>Feed Costs</b>	
a. Dry Roughage	\$28.61
b. Wet Feed & Wet Roughage	\$67.56
c. Concentrates	\$101.71
d. Minerals & Supplements	\$10.38
e. Pasture	\$0.00
<b>Total Feed Costs</b>	\$208.26
Total Feed Costs (\$/cwt)	\$11.31
<b>Total Hired Labor</b>	\$36.31
Total Hired Labor Costs (\$/cwt)	\$1.97
<b>Total Herd Replacement</b>	\$39.02
Total Replacement Costs (\$/cwt)	\$2.12
<b>Total Operating Costs</b>	\$71.44
Total Operating Costs (\$/cwt)	\$3.88
<b>Total Milk Marketing Costs</b>	\$12.47
Total Milk Marketing Costs (\$/cwt)	\$0.68
<b>Total Cost (\$/Cow/Month)</b>	\$367.51
Total Cost (\$/cwt)	\$19.96
<b>Milk Production Data</b>	
a. Milk Sold/Total Cow/Month/ (cwt)	18.41
b. Lbs Milk Sold/milk cow/day	71.38
c. Gross Milk Receipts (\$/cwt)	\$17.16
d. Mailbox Price (\$/cwt)	\$16.76
f. Income Over Feed Cost (\$/cwt)	\$5.44
g. Fat Test %	3.69%
h. SNF Test %	8.78%
<b>Related Data</b>	
a. Percent Dry Cows	16%
b. Yearly Cull Rate	56%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$1.03
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$258.76
e. Grain, Mnrls & Splmnts (\$/ton)	\$277.26
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.35
g. Milkers (\$/hr with benefits & taxes)	\$14.97
h. Total Labor (\$/hr)	\$13.62
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.37
j. Milk Cow Feed Costs (\$/cwt.)	\$10.32

Visit [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy) then click on Cost of Production to see full list of feedbacks and other reports.

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 801-1500**

Dairy ID Number	Averages		28	29	30	31	32	33
	NV Average	Herd Size 801to 1500						
<b>Feed Costs</b>								
a. Dry Roughage	\$39.61	\$38.79	\$43.36	\$26.74	\$38.48	\$29.52	\$46.02	\$47.62
b. Wet Feed & Wet Roughage	\$51.55	\$62.53	\$70.51	\$47.50	\$46.58	\$69.45	\$54.59	\$66.33
c. Concentrates	\$92.57	\$82.87	\$100.94	\$87.33	\$87.29	\$92.90	\$100.36	\$72.71
d. Minerals & Supplements	\$10.60	\$8.22	\$15.75	\$6.16	\$5.80	\$0.43	\$2.52	\$8.40
e. Pasture	\$1.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$195.58	\$192.40	\$230.55	\$167.73	\$178.15	\$192.30	\$203.49	\$195.07
Total Feed Costs (\$/cwt)	\$10.25	\$9.95	\$10.16	\$10.02	\$9.36	\$10.83	\$10.99	\$9.00
<b>Total Hired Labor</b>	\$34.77	\$34.44	\$37.37	\$30.60	\$26.83	\$46.96	\$26.58	\$41.66
Total Hired Labor Costs (\$/cwt)	\$1.82	\$1.78	\$1.65	\$1.83	\$1.41	\$2.65	\$1.44	\$1.92
<b>Total Herd Replacement</b>	\$41.05	\$37.64	\$46.66	\$36.05	\$47.75	\$51.53	\$50.63	\$38.98
Total Replacement Costs (\$/cwt)	\$2.15	\$1.95	\$2.06	\$2.15	\$2.51	\$2.90	\$2.73	\$1.80
<b>Total Operating Costs</b>	\$60.36	\$57.73	\$61.17	\$43.17	\$64.07	\$64.09	\$44.40	\$61.02
Total Operating Costs (\$/cwt)	\$3.16	\$2.98	\$2.70	\$2.58	\$3.36	\$3.61	\$2.40	\$2.82
<b>Total Milk Marketing Costs</b>	\$10.21	\$10.60	\$13.31	\$9.47	\$10.09	\$10.46	\$9.77	\$10.04
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.55	\$0.59	\$0.57	\$0.53	\$0.59	\$0.53	\$0.46
<b>Total Cost (\$/Cow/Month)</b>	\$341.97	\$332.83	\$389.07	\$287.03	\$326.88	\$365.34	\$334.87	\$346.76
Total Cost (\$/cwt)	\$17.92	\$17.21	\$17.15	\$17.14	\$17.17	\$20.58	\$18.08	\$16.00
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	19.09	19.34	22.69	16.75	19.04	17.75	18.52	21.67
b. Lbs Milk Sold/milk cow/day	72.52	72.82	82.25	63.09	72.26	64.52	69.15	80.80
c. Gross Milk Receipts (\$/cwt)	\$16.41	\$15.48	\$15.42	\$15.75	\$15.70	\$15.95	\$14.77	\$15.34
d. Mailbox Price (\$/cwt)	\$16.35	\$15.17	\$14.94	\$15.50	\$15.16	\$15.54	\$14.23	\$15.19
f. Income Over Feed Cost (\$/cwt)	\$6.10	\$5.22	\$4.78	\$5.48	\$5.81	\$4.71	\$3.24	\$6.19
g. Fat Test %	3.84%	3.62%	3.55%	3.79%	3.41%	3.40%	3.40%	3.71%
h. SNF Test %	9.00%	8.95%	8.86%	9.14%	8.89%	8.97%	8.92%	8.97%
<b>Related Data</b>								
a. Percent Dry Cows	14%	13%	10%	13%	14%	10%	13%	13%
b. Yearly Cull Rate	44%	40%	48%	35%	47%	65%	46%	41%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.77	\$0.74	\$1.04	\$1.06	\$0.90	\$1.05	\$0.89
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.01	\$273.50	\$260.00	\$265.28	\$265.00	\$260.00	\$270.00	\$263.91
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.82	\$266.06	\$274.76	\$235.59	\$254.59	\$266.56	\$272.30	\$256.92
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.59	25.72	30.48	29.75	27.29	24.88	28.21	23.06
g. Milkers (\$/hr with benefits & taxes)	\$16.16	\$16.66	\$17.15	\$13.47	\$15.71	\$16.53	\$15.34	\$17.11
h. Total Labor (\$/hr)	\$17.13	\$16.95	\$15.58	\$13.77	\$14.89	\$17.26	\$16.18	\$18.07
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.94	\$6.72	\$8.02	\$6.21	\$6.30	\$6.69	\$7.14	\$6.87
j. Milk Cow Feed Costs (\$/cwt.)	\$9.56	\$9.23	\$9.75	\$9.85	\$8.71	\$10.36	\$10.32	\$8.50

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 801-1500**

Dairy ID Number	34	35	36	37	38	39	40
<b>Feed Costs</b>							
a. Dry Roughage	\$56.22	\$28.32	\$38.30	\$38.49	\$51.75	\$40.26	\$19.68
b. Wet Feed & Wet Roughage	\$41.97	\$57.01	\$56.19	\$66.64	\$56.89	\$76.24	\$88.81
c. Concentrates	\$63.76	\$98.77	\$81.03	\$73.04	\$90.94	\$52.83	\$90.50
d. Minerals & Supplements	\$7.14	\$19.64	\$4.91	\$0.43	\$10.76	\$10.42	\$12.64
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$169.10	\$203.74	\$180.42	\$178.61	\$210.34	\$179.74	\$211.62
Total Feed Costs (\$/cwt)	\$12.87	\$9.98	\$9.50	\$9.00	\$8.83	\$10.04	\$10.57
<b>Total Hired Labor</b>	\$27.70	\$39.71	\$36.96	\$34.62	\$37.50	\$31.79	\$29.72
Total Hired Labor Costs (\$/cwt)	\$2.11	\$1.95	\$1.95	\$1.74	\$1.57	\$1.78	\$1.48
<b>Total Herd Replacement</b>	\$33.11	\$32.65	\$29.52	\$39.38	\$39.82	\$28.89	\$27.59
Total Replacement Costs (\$/cwt)	\$2.52	\$1.60	\$1.55	\$1.98	\$1.67	\$1.61	\$1.38
<b>Total Operating Costs</b>	\$40.02	\$58.03	\$52.67	\$48.67	\$72.33	\$60.39	\$72.54
Total Operating Costs (\$/cwt)	\$3.05	\$2.84	\$2.77	\$2.45	\$3.04	\$3.38	\$3.62
<b>Total Milk Marketing Costs</b>	\$6.80	\$11.59	\$10.32	\$11.27	\$12.82	\$10.17	\$11.31
Total Milk Marketing Costs (\$/cwt)	\$0.52	\$0.57	\$0.54	\$0.57	\$0.54	\$0.57	\$0.57
<b>Total Cost (\$/Cow/Month)</b>	\$276.73	\$345.73	\$309.88	\$312.56	\$372.81	\$310.98	\$352.78
Total Cost (\$/cwt)	\$21.06	\$16.94	\$16.31	\$15.75	\$15.65	\$17.38	\$17.62
<b>Milk Production Data</b>							
a. Milk Sold/Total Cow/Month/ (cwt)	13.14	20.41	19.00	19.84	23.82	17.89	20.02
b. Lbs Milk Sold/milk cow/day	50.68	76.52	71.22	73.95	89.79	68.92	77.53
c. Gross Milk Receipts (\$/cwt)	\$17.78	\$15.67	\$15.59	\$15.37	\$14.71	\$15.29	\$15.32
d. Mailbox Price (\$/cwt)	\$18.77	\$15.34	\$14.96	\$15.05	\$14.38	\$14.89	\$14.97
f. Income Over Feed Cost (\$/cwt)	\$5.90	\$5.36	\$5.46	\$6.04	\$5.54	\$4.84	\$4.40
g. Fat Test %	4.67%	3.66%	3.34%	3.62%	3.43%	3.70%	3.72%
h. SNF Test %	9.29%	8.90%	8.77%	9.11%	8.85%	8.96%	8.91%
<b>Related Data</b>							
a. Percent Dry Cows	15%	13%	13%	13%	14%	15%	16%
b. Yearly Cull Rate	33%	45%	30%	46%	42%	29%	26%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.73	\$0.60	\$0.95	\$0.70	\$0.92	\$0.50
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$332.50	\$265.17	\$260.21	\$296.86	\$270.26	\$264.76	\$265.17
e. Grain, Mnrls & Splmnts (\$/ton)	\$272.01	\$293.54	\$230.16	\$242.12	\$262.35	\$286.45	\$312.12
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	19.11	24.80	28.03	22.21	28.63	15.95	24.66
g. Milkers (\$/hr with benefits & taxes)	\$16.83	\$19.79	\$14.63	\$16.05	\$17.07	\$16.58	\$20.23
h. Total Labor (\$/hr)	\$15.61	\$20.14	\$15.00	\$17.08	\$18.00	\$16.69	\$20.92
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.07	\$5.78	\$6.42	\$6.18	\$7.37	\$6.58	\$7.66
j. Milk Cow Feed Costs (\$/cwt.)	\$11.99	\$7.55	\$9.02	\$8.36	\$8.21	\$9.55	\$9.87

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	Averages		41	42	43	44	45	46	47
	NV Average	Herd Size 1501plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$39.61	\$39.66	\$32.25	\$22.85	\$37.39	\$21.33	\$38.34	\$42.53	\$67.72
b. Wet Feed & Wet Roughage	\$51.55	\$47.88	\$50.54	\$34.91	\$62.21	\$60.56	\$55.37	\$79.85	\$44.42
c. Concentrates	\$92.57	\$94.01	\$85.90	\$135.83	\$107.84	\$99.54	\$70.02	\$73.96	\$92.53
d. Minerals & Supplements	\$10.60	\$11.96	\$8.40	\$16.03	\$18.73	\$21.87	\$8.11	\$1.12	\$22.11
e. Pasture	\$1.25	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$195.58	\$193.51	\$177.10	\$209.63	\$226.17	\$203.30	\$171.84	\$197.47	\$226.78
Total Feed Costs (\$/cwt)	\$10.25	\$10.15	\$9.73	\$10.23	\$10.93	\$10.36	\$11.07	\$9.92	\$9.48
<b>Total Hired Labor</b>	\$34.77	\$34.23	\$32.23	\$35.59	\$34.97	\$48.00	\$26.84	\$28.25	\$35.62
Total Hired Labor Costs (\$/cwt)	\$1.82	\$1.80	\$1.77	\$1.74	\$1.69	\$2.45	\$1.73	\$1.42	\$1.49
<b>Total Herd Replacement</b>	\$41.05	\$43.36	\$21.19	\$34.75	\$20.47	\$37.50	\$34.78	\$46.71	\$29.09
Total Replacement Costs (\$/cwt)	\$2.15	\$2.28	\$1.16	\$1.70	\$0.99	\$1.91	\$2.24	\$2.35	\$1.22
<b>Total Operating Costs</b>	\$60.36	\$60.68	\$47.03	\$50.55	\$51.91	\$65.16	\$52.56	\$54.19	\$62.11
Total Operating Costs (\$/cwt)	\$3.16	\$3.18	\$2.58	\$2.47	\$2.51	\$3.32	\$3.38	\$2.72	\$2.60
<b>Total Milk Marketing Costs</b>	\$10.21	\$9.96	\$9.98	\$10.52	\$10.82	\$13.32	\$7.82	\$11.13	\$12.92
Total Milk Marketing Costs (\$/cwt)	\$0.54	\$0.52	\$0.55	\$0.51	\$0.52	\$0.68	\$0.50	\$0.56	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$341.97	\$341.74	\$287.53	\$341.04	\$344.33	\$367.26	\$293.84	\$337.74	\$366.52
Total Cost (\$/cwt)	\$17.92	\$17.93	\$15.79	\$16.65	\$16.64	\$18.71	\$18.92	\$16.96	\$15.33
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.09	19.06	18.21	20.49	20.69	19.63	15.53	19.91	23.91
b. Lbs Milk Sold/milk cow/day	72.52	72.83	69.86	77.74	75.83	75.74	66.37	71.90	92.29
c. Gross Milk Receipts (\$/cwt)	\$16.41	\$16.35	\$14.97	\$14.90	\$15.50	\$17.28	\$15.76	\$15.01	\$15.67
d. Mailbox Price (\$/cwt)	\$16.35	\$16.43	\$14.68	\$14.59	\$14.96	\$16.92	\$15.37	\$14.60	\$15.46
f. Income Over Feed Cost (\$/cwt)	\$6.10	\$6.27	\$4.95	\$4.36	\$4.03	\$6.57	\$4.30	\$4.68	\$5.98
g. Fat Test %	3.84%	3.95%	3.56%	3.40%	3.76%	3.89%	3.91%	3.39%	3.62%
h. SNF Test %	9.00%	9.04%	8.93%	8.80%	8.95%	8.90%	8.88%	8.70%	8.83%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	15%	14%	11%	16%	24%	10%	16%
b. Yearly Cull Rate	44%	44%	22%	36%	23%	46%	33%	40%	31%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.59	\$0.49	\$0.70	\$0.76	\$0.68	\$0.79	\$0.69	\$0.90	\$0.56
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$274.01	\$273.97	\$255.15	\$280.00	\$328.36	\$249.95	\$275.00	\$232.52	\$305.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$280.82	\$274.80	\$258.56	\$271.78	\$287.35	\$247.12	\$288.13	\$339.61	\$271.58
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.59	29.90	27.04	39.97	32.05	37.55	21.85	15.27	31.28
g. Milkers (\$/hr with benefits & taxes)	\$16.16	\$16.17	\$20.18	\$16.09	\$12.98	\$14.82	\$16.43	\$16.37	\$19.19
h. Total Labor (\$/hr)	\$17.13	\$17.54	\$19.27	\$16.53	\$15.24	\$16.41	\$16.72	\$17.69	\$20.60
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.94	\$6.90	\$6.40	\$7.42	\$8.04	\$7.25	\$6.66	\$6.75	\$8.16
j. Milk Cow Feed Costs (\$/cwt.)	\$9.56	\$9.47	\$9.16	\$9.55	\$10.61	\$9.57	\$10.04	\$9.39	\$8.84

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	48	49	50	51	52	53	54	55	56
<b>Feed Costs</b>									
a. Dry Roughage	\$49.99	\$49.52	\$44.80	\$51.86	\$36.94	\$38.47	\$42.81	\$14.21	\$47.08
b. Wet Feed & Wet Roughage	\$46.98	\$54.82	\$57.11	\$38.55	\$58.16	\$50.87	\$47.39	\$54.60	\$39.89
c. Concentrates	\$82.93	\$93.91	\$100.46	\$85.05	\$74.70	\$88.13	\$88.10	\$114.46	\$90.44
d. Minerals & Supplements	\$6.61	\$16.73	\$11.51	\$26.64	\$5.79	\$10.69	\$14.26	\$8.85	\$6.65
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$186.51	\$214.98	\$213.87	\$202.09	\$175.58	\$188.15	\$192.55	\$192.12	\$184.06
Total Feed Costs (\$/cwt)	\$8.96	\$9.32	\$9.23	\$11.86	\$9.97	\$11.12	\$12.03	\$11.09	\$8.05
<b>Total Hired Labor</b>	\$37.60	\$28.14	\$40.16	\$29.35	\$27.44	\$31.49	\$32.13	\$49.53	\$35.92
Total Hired Labor Costs (\$/cwt)	\$1.81	\$1.22	\$1.73	\$1.72	\$1.56	\$1.86	\$2.01	\$2.86	\$1.57
<b>Total Herd Replacement</b>	\$51.60	\$36.11	\$38.49	\$45.35	\$31.82	\$35.74	\$48.59	\$63.06	\$65.60
Total Replacement Costs (\$/cwt)	\$2.48	\$1.57	\$1.66	\$2.66	\$1.81	\$2.11	\$3.04	\$3.64	\$2.87
<b>Total Operating Costs</b>	\$51.62	\$51.69	\$64.54	\$56.58	\$48.09	\$74.09	\$67.12	\$65.74	\$64.52
Total Operating Costs (\$/cwt)	\$2.48	\$2.24	\$2.78	\$3.32	\$2.73	\$4.38	\$4.19	\$3.80	\$2.82
<b>Total Milk Marketing Costs</b>	\$11.79	\$12.43	\$12.44	\$6.86	\$10.06	\$8.65	\$7.40	\$6.93	\$10.46
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.54	\$0.54	\$0.40	\$0.57	\$0.51	\$0.46	\$0.40	\$0.46
<b>Total Cost (\$/Cow/Month)</b>	\$339.12	\$343.36	\$369.51	\$340.23	\$292.99	\$338.13	\$347.79	\$377.37	\$360.56
Total Cost (\$/cwt)	\$16.30	\$14.88	\$15.94	\$19.96	\$16.64	\$19.99	\$21.72	\$21.79	\$15.76
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.81	23.07	23.18	17.04	17.61	16.91	16.01	17.32	22.87
b. Lbs Milk Sold/milk cow/day	79.41	87.44	88.30	64.96	67.64	64.34	61.40	67.12	83.60
c. Gross Milk Receipts (\$/cwt)	\$15.22	\$15.77	\$15.66	\$17.94	\$15.05	\$17.72	\$17.91	\$17.63	\$16.01
d. Mailbox Price (\$/cwt)	\$14.70	\$15.43	\$15.48	\$18.60	\$14.78	\$17.97	\$19.14	\$18.98	\$15.95
f. Income Over Feed Cost (\$/cwt)	\$5.74	\$6.11	\$6.25	\$6.74	\$4.81	\$6.85	\$7.12	\$7.89	\$7.90
g. Fat Test %	3.45%	3.58%	3.70%	4.59%	3.56%	4.67%	4.72%	4.57%	3.44%
h. SNF Test %	8.85%	8.89%	8.85%	9.38%	9.04%	9.20%	9.31%	9.37%	8.85%
<b>Related Data</b>									
a. Percent Dry Cows	15%	14%	14%	14%	15%	14%	15%	16%	11%
b. Yearly Cull Rate	46%	35%	38%	44%	29%	69%	49%	54%	60%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.70	\$0.71	\$0.78	\$0.03	\$1.04	\$0.05	\$0.05	\$0.05	\$0.77
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$255.00	\$277.56	\$285.00	\$282.12	\$263.03	\$333.11	\$354.88	\$0.00	\$265.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$252.95	\$263.24	\$274.82	\$321.00	\$251.51	\$270.33	\$271.82	\$263.15	\$248.88
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.79	30.61	29.61	25.51	23.72	27.01	28.13	35.36	27.64
g. Milkers (\$/hr with benefits & taxes)	\$18.01	\$16.74	\$19.37	\$15.32	\$13.91	\$21.52	\$16.69	\$15.80	\$14.47
h. Total Labor (\$/hr)	\$18.14	\$18.21	\$19.68	\$16.53	\$13.90	\$20.64	\$18.39	\$19.14	\$15.97
i. Milk Cow Feed Costs (\$/Cow/Day)	\$6.50	\$7.69	\$7.50	\$7.19	\$6.27	\$6.71	\$6.93	\$6.84	\$6.39
j. Milk Cow Feed Costs (\$/cwt.)	\$8.19	\$8.80	\$8.49	\$11.07	\$9.27	\$10.42	\$11.29	\$10.19	\$7.64

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 3, 2015**  
**North Valley Herd Size 1501 Plus**

Dairy ID Number	57	58	59
<b>Feed Costs</b>			
a. Dry Roughage	\$51.33	\$37.08	\$36.02
b. Wet Feed & Wet Roughage	\$35.66	\$48.29	\$34.13
c. Concentrates	\$107.80	\$87.76	\$99.02
d. Minerals & Supplements	\$4.65	\$12.66	\$12.72
e. Pasture	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$199.44	\$185.78	\$181.89
Total Feed Costs (\$/cwt)	\$13.21	\$8.42	\$10.88
<b>Total Hired Labor</b>	\$37.91	\$41.46	\$23.66
Total Hired Labor Costs (\$/cwt)	\$2.51	\$1.88	\$1.41
<b>Total Herd Replacement</b>	\$64.06	\$34.75	\$45.43
Total Replacement Costs (\$/cwt)	\$4.24	\$1.57	\$2.72
<b>Total Operating Costs</b>	\$63.58	\$65.38	\$63.55
Total Operating Costs (\$/cwt)	\$4.21	\$2.96	\$3.80
<b>Total Milk Marketing Costs</b>	\$8.57	\$12.21	\$8.88
Total Milk Marketing Costs (\$/cwt)	\$0.57	\$0.55	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$373.56	\$339.58	\$323.41
Total Cost (\$/cwt)	\$24.74	\$15.39	\$19.34
<b>Milk Production Data</b>			
a. Milk Sold/Total Cow/Month/ (cwt)	15.10	22.07	16.73
b. Lbs Milk Sold/milk cow/day	60.58	83.21	63.91
c. Gross Milk Receipts (\$/cwt)	\$17.75	\$15.28	\$17.71
d. Mailbox Price (\$/cwt)	\$18.80	\$14.92	\$18.10
f. Income Over Feed Cost (\$/cwt)	\$5.59	\$6.50	\$7.22
g. Fat Test %	4.65%	3.48%	4.60%
h. SNF Test %	9.35%	8.85%	9.41%
<b>Related Data</b>			
a. Percent Dry Cows	19%	14%	15%
b. Yearly Cull Rate	67%	41%	38%
c. Misc. Income \$/cwt. (Drop Bull Calf)	\$0.06	\$0.72	\$0.04
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$295.28	\$210.00	\$274.04
e. Grain, Mnrls & Splmnts (\$/ton)	\$316.19	\$263.40	\$260.47
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.60	28.20	32.22
g. Milkers (\$/hr with benefits & taxes)	\$14.79	\$17.84	\$13.75
h. Total Labor (\$/hr)	\$18.00	\$19.42	\$14.83
i. Milk Cow Feed Costs (\$/Cow/Day)	\$7.28	\$6.52	\$6.54
j. Milk Cow Feed Costs (\$/cwt.)	\$12.02	\$7.83	\$10.24